Aircastle LTD Form 10-Q May 03, 2018 UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2018

or

..TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File number 001-32959

AIRCASTLE LIMITED

(Exact name of registrant as specified in its charter)

| Bermuda                         | 98-0444035          |
|---------------------------------|---------------------|
| (State or other jurisdiction of | (IRS Employer       |
| incorporation or organization)  | Identification No.) |
|                                 |                     |
| c/o Aircastle Advisor I I C     |                     |

| C/O Alleastic Auvisor LLC                        | 06001             |
|--|-------------------|
| 201 Tresser Boulevard, Suite 400, Stamford, CT   | 00901             |
| (Address of principal executive offices)         | (Zip Code)        |
| Registrant's telephone number, including area co | de (203) 504-1020 |

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES b NO "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  $\beta$  NO "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. Large accelerated filer — Accelerated filer — ...

Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company " Emerging growth company"

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES " NO b

As of April 27, 2018, there were 78,388,985 outstanding shares of the registrant's common shares, par value \$0.01 per share.

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#### PART I. — FINANCIAL INFORMATION ITEM 1.FINANCIAL STATEMENTS Aircastle Limited and Subsidiaries Consolidated Balance Sheets (Dollars in thousands, except share data)

|   | March 31,<br>2018<br>(Unaudited)   | December 31, 2017   |
|---|--|---|
| ASSETS<br>Cash and cash equivalents<br>Restricted cash and cash equivalents<br>Accounts receivable  | \$210,815<br>21,524<br>7,818   | \$211,922<br>21,935<br>12,815   |
| Flight equipment held for lease, net of accumulated depreciation of \$1,109,182 and \$1,125,594, respectively   | 6,143,695  | 6,188,469   |
| Net investment in finance and sales-type leases<br>Unconsolidated equity method investments<br>Other assets<br>Total assets   | 533,373<br>78,220<br>173,654<br>\$7,169,099                                    | 545,750<br>76,982<br>141,210<br>\$7,199,083                                     |
| LIABILITIES AND SHAREHOLDERS' EQUITY<br>LIABILITIES   |  |   |
| Borrowings from secured financings, net of debt issuance costs<br>Borrowings from unsecured financings, net of debt issuance costs<br>Accounts payable, accrued expenses and other liabilities<br>Lease rentals received in advance<br>Security deposits<br>Maintenance payments<br>Total liabilities | \$824,189<br>3,391,224<br>139,961<br>66,350<br>130,350<br>679,571<br>5,231,645 | \$ 849,874<br>3,463,732<br>140,221<br>57,630<br>130,628<br>649,434<br>5,291,519 |
| Commitments and Contingencies   |  |   |
| SHAREHOLDERS' EQUITY<br>Preference shares, \$0.01 par value, 50,000,000 shares authorized, no shares issued and<br>outstanding<br>Common shares, \$0.01 par value, 250,000,000 shares authorized, 78,539,191 shares issue   |  | _   |
| and outstanding at March 31, 2018; and 78,707,963 shares issued and outstanding at December 31, 2017  | 785  | 787   |
| Additional paid-in capital<br>Retained earnings<br>Accumulated other comprehensive loss<br>Total shareholders' equity<br>Total liabilities and shareholders' equity   | 1,937,454  | 1,527,796<br>380,331<br>(1,350)<br>1,907,564<br>\$7,199,083                     |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

Aircastle Limited and Subsidiaries Consolidated Statements of Income (Dollars in thousands, except per share amounts) (Unaudited)

|  | Three Mon<br>March 31, |                           |  |
|--|------------------------|---------------------------|--|
|  | 2018                   | 2017                      |  |
| Revenues:<br>Lease rental revenue  | \$177,483              | \$190,586                 |  |
| Finance and sales-type lease revenue   | 9,442                  | 4,073                     |  |
| Amortization of lease premiums, discounts and incentives   |                        | (3,112)                   |  |
| Maintenance revenue  | 11,991                 | 12,287                    |  |
| Total lease revenue  | 195,788                | 203,834                   |  |
| Gain on sale of flight equipment   | 5,768                  | 759<br>439                |  |
| Other revenue  | 1,124                  |                           |  |
| Total revenues   | 202,680                | 205,032                   |  |
| Operating expenses:  |                        |                           |  |
| Depreciation   | 75,002                 | 79,174                    |  |
| Interest, net  | 57,108                 | 63,068                    |  |
| Selling, general and administrative (including non-cash share-based payment expense of \$2,378 and \$2,102 for the three months ended March 31, 2018 and 2017, respectively) | 3 17,835               | 16,167                    |  |
| Impairment of flight equipment   |                        | 500                       |  |
| Maintenance and other costs  | 988                    | 2,931                     |  |
| Total expenses   | 150,933                | 161,840                   |  |
|  |                        |                           |  |
| Total other income (expense)   | 3,174                  | (1,149)                   |  |
| Income from continuing operations before income taxes and earnings of unconsolidated equity method investments   | 54,921                 | 42,043                    |  |
| Income tax (benefit) provision   | (844)                  | 1,846                     |  |
| Earnings of unconsolidated equity method investments, net of tax   | 1,782                  | 2,242                     |  |
| Net income   | \$57,547               | \$42,439                  |  |
|  | Ψ57,547                | ψ <b>-</b> 2, <b>-</b> 37 |  |
| Earnings per common share — Basic:   |                        |                           |  |
| Net income per share   | \$0.73                 | \$0.54                    |  |
| Earnings per common share — Diluted:   |                        |                           |  |
| Net income per share   | \$0.73                 | \$0.54                    |  |
| Net meome per share  | ψ0.73                  | ψ0. <b>J</b> +            |  |
| Dividends declared per share   | \$0.28                 | \$0.26                    |  |
|  |                        |                           |  |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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Aircastle Limited and Subsidiaries Consolidated Statements of Comprehensive Income (Dollars in thousands) (Unaudited)

|  | Three Months<br>Ended March 31, |                 |
|--|---------------------------------|-----------------|
|  | 2018                            | 2017            |
| Net income<br>Other comprehensive income, net of tax:    | \$57,547                        | \$42,439        |
| Net derivative loss reclassified into earnings           | 301                             | 581             |
| Other comprehensive income<br>Total comprehensive income | 301<br>\$57,848                 | 581<br>\$43,020 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

### Aircastle Limited and Subsidiaries Consolidated Statements of Cash Flows (Dollars in thousands) (Unaudited)

|  | Three Mor<br>March 31,      |  |
|--|-----------------------------|--|
|  | 2018                        | 2017   |
| Cash flows from operating activities:<br>Net income<br>Adjustments to reconcile net income to net cash provided by operating activities:   | \$57,547                    | \$42,439   |
| Adjustments to reconcile net income to net cash provided by operating activities:<br>Depreciation<br>Amortization of deferred financing costs<br>Amortization of lease premiums, discounts and incentives<br>Deferred income taxes<br>Non-cash share-based payment expense<br>Cash flow hedges reclassified into earnings<br>Security deposits and maintenance payments included in earnings<br>Gain on sale of flight equipment<br>Impairment of flight equipment<br>Other<br>Changes in certain assets and liabilities:<br>Accounts receivable | (5,768)<br>(4,501)<br>4,320 | 79,174<br>4,155<br>3,112<br>1,309<br>2,102<br>581<br>(10,524)<br>(759)<br>500<br>112<br>(1,407)<br>(1,022) |
| Other assets<br>Accounts payable, accrued expenses and other liabilities<br>Lease rentals received in advance<br>Net cash and restricted cash provided by operating activities<br>Cash flows from investing activities:  | (57)<br>8,554               | (1,000)<br>14,334<br>(2,552)<br>131,576  |
| Acquisition and improvement of flight equipment<br>Proceeds from sale of flight equipment<br>Net investment in finance and sales-type leases<br>Collections on finance and sales-type leases   | 43,917                      | (142,053)<br>16,819<br>(35,785)<br>5,614   |
| Aircraft purchase deposits and progress payments, net of returned deposits and aircraft sales deposits<br>Other<br>Net cash and restricted cash used in investing activities<br>Cash flows from financing activities:  | 2,900<br>1,320<br>(44,119)  | (1,935)<br>88<br>(157,252)   |
| Repurchase of shares<br>Proceeds from secured and unsecured debt financings<br>Repayments of secured and unsecured debt financings<br>Deferred financing costs<br>Security deposits and maintenance payments received<br>Security deposits and maintenance payments returned<br>Dividends paid<br>Net cash and restricted cash (used in) provided by financing activities<br>Net (decrease) increase in cash and restricted cash<br>Cash and restricted cash at beginning of period<br>Cash and restricted cash at end of period                 |                             | (8,038)<br>41,049<br>(39,383)<br>(20,466)<br>439,471<br>413,795<br>508,817                                 |

Aircastle Limited and Subsidiaries Consolidated Statements of Cash Flows (Continued) (Dollars in thousands) (Unaudited)

|  | Three M<br>Ended M | lonths<br>Iarch 31, |
|--|--------------------|---------------------|
|  | 2018               | 2017                |
| Supplemental disclosures of cash flow information:   |                    |                     |
| Cash paid for interest, net of capitalized interest  | \$36,949           | \$37,778            |
| Cash paid for income taxes   | \$3,884            | \$872               |
| Supplemental disclosures of non-cash investing activities:   |                    |                     |
| Advance lease rentals, security deposits and maintenance payments assumed in asset acquisitions  | \$7,751            | \$65                |
| Advance lease rentals, security deposits, and maintenance payments, other liabilities and other assets settled in sale of flight equipment | \$17,951           | \$3,373             |
| Transfers from Flight equipment held for lease to Net investment in finance and sales-type leases and Other assets                         | \$31,430           | \$—                 |
|  |                    |                     |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

Aircastle Limited and Subsidiaries Notes to Unaudited Consolidated Financial Statements (Dollars in thousands, except per share amounts) March 31, 2018

Note 1. Summary of Significant Accounting Policies

Organization and Basis of Presentation

Aircastle Limited ("Aircastle," the "Company," "we," "us" or "our") is a Bermuda exempted company that was incorporated o October 29, 2004 under the provisions of Section 14 of the Companies Act of 1981 of Bermuda. Aircastle's business is acquiring, leasing, managing and selling commercial jet aircraft.

Aircastle is a holding company that conducts its business through subsidiaries. Aircastle directly or indirectly owns all of the outstanding common shares of its subsidiaries. The consolidated financial statements presented are prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP"). The Company manages, analyzes and reports on its business and results of operations on the basis of one operating segment: leasing, financing, selling and managing commercial flight equipment. Our chief executive officer is the chief operating decision maker. The accompanying consolidated financial statements are unaudited and have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC") for interim financial reporting and, in our opinion, reflect all adjustments, including normal recurring items, which are necessary to present fairly the results for interim periods. Operating results for the periods presented are not necessarily indicative of the results that may be expected for the entire year. Certain information and footnote disclosures normally included in consolidated financial statements of the SEC; however, we believe that the disclosures are adequate to make information presented not misleading. These financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2017.

As part of the Company's adoption of Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") No. 2014-09, Revenue from Contracts with Customers (Topic 606), we have reclassified Gain on sale of flight equipment from Other income (expense) to Revenues on our Consolidated Statement of Income as of March 31, 2018. We believe this better reflects the sale of flight equipment as part of our ordinary activities and conforms our presentation to those of our publicly traded peers. The presentation for the three months ended March 31, 2017 has also been reclassified to conform to the current period presentation:

|                                       | Three     |
|---------------------------------------|-----------|
|                                       | Months    |
|                                       | Ended     |
|                                       | March     |
|                                       | 31, 2017  |
| Total revenues as previously reported | \$204,273 |
| Gain on sale of flight equipment      | 759       |
| Total revenues                        | \$205,032 |
|                                       |           |

The Company's management has reviewed and evaluated all events or transactions for potential recognition and/or disclosure since the balance sheet date of March 31, 2018 through the date on which the consolidated financial statements included in this Form 10-Q were issued.

Effective January 1, 2018, the Company adopted FASB ASU No. 2016-15, Statement of Cash Flows (Topic 230), Classification of Certain Cash Receipts and Cash Payments. The standard clarifies how entities should classify certain cash receipts and cash payments on the statement of cash flows. The guidance also clarifies how the predominance principle should be applied when cash receipts and cash payments have aspects of more than one class of cash flows. The update is applied using a retrospective transition method to each period presented. The standard did not have a material impact on our consolidated financial statements and related disclosures.

Effective January 1, 2018, the Company adopted FASB ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606) and related updates, as noted above. Lease contracts within the scope of Accounting Standards Codification ("ASC") 840, Leases, are specifically excluded from ASU No. 2014-09. The standard's core principle is

that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which a company expects to be entitled in exchange for those goods or services. The update is applied using the modified

Aircastle Limited and Subsidiaries Notes to Unaudited Consolidated Financial Statements (Dollars in thousands, except per share amounts) March 31, 2018

retrospective approach. The standard did not have a material impact on our consolidated financial statements and related disclosures.

Effective January 1, 2018, the Company adopted FASB ASU No. 2017-09, Compensation-Stock Compensation (Topic 718), Scope of Modification Accounting. The standard clarifies when changes to the terms or conditions of a share-based payment award must be accounted for as modifications. Entities will apply the modification accounting guidance if the value, vesting conditions or classification of the award changes. In addition, when applicable, disclosure is required to indicate that compensation expense has not changed. The update is applied using a prospective transition method to each period presented. The standard did not have a material impact on our consolidated financial statements and related disclosures.

Principles of Consolidation

The consolidated financial statements include the accounts of Aircastle and all of its subsidiaries. Aircastle consolidates four Variable Interest Entities ("VIEs") of which Aircastle is the primary beneficiary. All intercompany transactions and balances have been eliminated in consolidation.

We consolidate VIEs in which we have determined that we are the primary beneficiary. We use judgment when deciding: (a) whether an entity is subject to consolidation as a VIE; (b) who the variable interest holders are; (c) the potential expected losses and residual returns of the variable interest holders; and (d) which variable interest holder is the primary beneficiary. When determining which enterprise is the primary beneficiary, we consider: (1) the entity's purpose and design; (2) which variable interest holder has the power to direct the activities that most significantly impact the entity's economic performance; and (3) the obligation to absorb losses of the entity or the right to receive benefits from the entity that could potentially be significant to the VIE. When certain events occur, we reconsider whether we are the primary beneficiary of VIEs. We do not reconsider whether we are a primary beneficiary solely because of operating losses incurred by an entity.

Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. While Aircastle believes that the estimates and related assumptions used in the preparation of the consolidated financial statements are appropriate, actual results could differ from those estimates.

Recent Accounting Pronouncements

On February 25, 2016, the FASB issued ASC 842, Leases ("ASC 842") which replaced the existing guidance in ASC 840, Leases ("ASC 840"). The accounting for leases by lessors basically remained unchanged from the concepts that existed in ASC 840 accounting. The FASB decided that lessors would be precluded from recognizing selling profit and revenue at lease commencement for any sales-type or direct finance lease that does not transfer control of the underlying asset to the lessee. This requirement aligns the notion of what constitutes a sale in the lessor accounting guidance with that in the forthcoming revenue recognition standard, which evaluates whether a sale has occurred from the customer's perspective. The standard will be effective for reporting periods beginning after December 15, 2018. The standard is to be applied on a "modified retrospective" basis with a proposed practical expedient. We plan to adopt the standard on its required effective date of January 1, 2019 and are evaluating the transition method to use. We are also evaluating the impact that ASC 842 will have on our consolidated financial statements and related disclosures. We do not believe that the adoption of the standard will significantly impact our existing or potential lessees' economic decisions to lease aircraft.

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments - Credit Losses (Topic 326), Measurement of Credit Losses on Financial Instruments. The standard affects entities holding financial assets and net investment in leases that are not accounted for at fair value through net income. The amendments affect loans, debt securities, trade receivables, net investments in leases, off-balance-sheet credit exposures, reinsurance receivables, and any other financial assets not excluded from the scope that have the contractual right to receive cash. The standard is applied on a modified retrospective approach. The standard is effective for annual periods beginning after December 15, 2019,

including interim periods within those fiscal years. Early adoption is permitted as early as the fiscal years beginning after December 15, 2018, including

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Aircastle Limited and Subsidiaries Notes to Unaudited Consolidated Financial Statements (Dollars in thousands, except per share amounts) March 31, 2018

interim periods within those fiscal years. We are in the process of determining the impact the standard will have on our consolidated financial statements and related disclosures.

Note 2. Fair Value Measurements

Fair value measurements and disclosures require the use of valuation techniques to measure fair value that maximize the use of observable inputs and minimize use of unobservable inputs. These inputs are prioritized as follows:

Level 1: Observable inputs such as quoted prices in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices included within Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities or market corroborated inputs.

Level 3: Unobservable inputs for which there is little or no market data and which require us to develop our own assumptions about how market participants price the asset or liability.

The valuation techniques that may be used to measure fair value are as follows:

The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets or liabilities.

The income approach uses valuation techniques to convert future amounts to a single present amount based on current market expectation about those future amounts.

The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement cost).

The following tables set forth our financial assets as of March 31, 2018 and December 31, 2017 that we measured at fair value on a recurring basis by level within the fair value hierarchy. Assets measured at fair value are classified in their entirety based on the lowest level of input that is significant to their fair value measurement.

|                                      |  | Fair Value Measurements at March 31, 2018                       |   |  |                        |
|--------------------------------------|--|---|---|--|------------------------|
|                                      |  | Using Fair Value Hierarchy                                      |   |  |                        |
|                                      |  | Quoted Pr   | rices   |  |                        |
|                                      | Fair Value<br>as of<br>March 31,<br>2018 | in Active<br>Markets<br>for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Valuation<br>Technique |
| Assets:                              |  |   |   |  |                        |
| Cash and cash equivalents            | \$210,815                                | \$210,815   | \$ -  | -\$ —  | -Market                |
| Restricted cash and cash equivalents | 21,524                                   | 21,524  |   |  | Market                 |
| Derivative assets                    | 6,428                                    | —   | 6,428   |  | Market                 |
| Total                                | \$238,767                                | \$  |   |  |                        |