Lake Shore Bancorp, Inc.
Form 10-Q
August 14, 2009

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> FORM 10-Q 

(Mark One)

For the quarterly period ended June 30, 2009
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
Commission file number: 000-51821

## LAKE SHORE BANCORP, INC.

(Exact name of registrant as specified in its character)

## United States

(State or other jurisdiction of incorporation or organization)
125 East Fourth Street, Dunkirk, New York
(Address of principal executive offices)

20-4729288
(I.R.S. Employer Identification Number)

14048
(Zip code)
(716) 366-4070
(Registrant s telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

## Yes $\mathrm{x} \quad$ No O

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

## Yes o No O

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Non-accelerated file O (Do not check if a smaller reporting company)
Smaller reporting company X Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes O No X
Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practical date:
Common stock (\$0.01 par value) 6,189,814 shares outstanding as of July 31, 2009.

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## Item 1. Financial Statements

LAKE SHORE BANCORP, INC. and SUBSIDIARY
Consolidated Statements of Financial Condition

|  | $\begin{gathered} \text { June 30, } \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Unaudited) <br> (Dollars in thousands) |  |  |  |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 7,185 | \$ | 6,784 |
| Interest bearing deposits |  | 6,768 |  | 4,671 |
| Federal funds sold |  | 9,119 |  | 17,583 |
| Cash and Cash Equivalents |  | 23,072 |  | 29,038 |
| Securities available for sale |  | 118,583 |  | 112,863 |
| Federal Home Loan Bank stock, at cost |  | 2,737 |  | 2,890 |
| Loans receivable, net of allowance for loan losses 2009 \$1,556; 2008 \$1,476 |  | 251,970 |  | 240,463 |
| Premises and equipment, net |  | 8,012 |  | 8,195 |
| Accrued interest receivable |  | 1,631 |  | 1,730 |
| Bank owned life insurance |  | 10,700 |  | 10,566 |
| Other assets |  | 1,736 |  | 2,088 |
| Total Assets | \$ | 418,441 | \$ | 407,833 |


| Liabilities |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Deposits: |  |  |  |  |
| Interest bearing | \$ | 288,443 | \$ | 267,437 |
| Non-interest bearing |  | 19,834 |  | 25,811 |
| Total Deposits |  | 308,277 |  | 293,248 |
| Short-term borrowings |  | 3,450 |  | 5,500 |
| Long-term debt |  | 44,020 |  | 46,460 |
| Advances from borrowers for taxes and insurance |  | 2,856 |  | 2,968 |
| Other liabilities |  | 5,788 |  | 5,429 |
| Total Liabilities |  | 364,391 |  | 353,605 |

## Commitments and Contingencies



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| Unearned shares held by RRP | $\mathbf{( 1 , 0 9 0 )}$ | $(1,190)$ |  |
| :--- | ---: | ---: | ---: |
| Retained earnings | $\mathbf{3 3 , 0 6 4}$ | 32,520 |  |
| Accumulated other comprehensive income | $\mathbf{6 6 1}$ | 1,128 |  |
|  |  |  |  |

See notes to consolidated financial statements.

## LAKE SHORE BANCORP, INC. and SUBSIDIARY

## CONSOLIDATED STATEMENTS OF INCOME

|  | Three Months Ended June 30, |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Unaudited) (Dollars in Thousands, except per share data) |  |  |  |
| Interest Income |  |  |  |  |
| Loans, including fees | \$ 3,499 | \$ 3,214 | \$ 6,965 | \$ 6,962 |
| Investment securities, taxable | 1,198 | 1,185 | 2,399 | 2,321 |
| Investment securities, tax-exempt | 185 | 122 | 356 | 235 |
| Other | 26 | 85 | 56 | 129 |
| Total Interest Income | 4,908 | 4,606 | 9,776 | 9,647 |
| Interest Expense |  |  |  |  |
| Deposits | 1,586 | 1,632 | 3,165 | 3,277 |
| Short-term borrowings | 11 | 48 | 35 | 182 |
| Long-term debt | 446 | 491 | 895 | 961 |
| Other | 28 | 30 | 57 | 60 |
| Total Interest Expense | 2,071 | 2,201 | 4,152 | 4,480 |
| Net Interest Income | 2,837 | 2,405 | 5,624 | 5,167 |
| Provision for Loan Losses | 40 | 150 | 160 | 150 |
| Net Interest Income after Provision for Loan Losses | 2,797 | 2,255 | 5,464 | 5,017 |
| Non-Interest Income |  |  |  |  |
| Impairment charge on investment securities |  | $(1,732)$ |  | $(1,732)$ |
| Service charges and fees | 483 | 519 | 935 | 967 |
| Earnings on bank owned life insurance | 67 | 101 | 134 | 204 |
| Gain on sale of loans | 27 |  | 27 |  |
| Other | 23 | 27 | 49 | 66 |
| Total Non-Interest Income (Loss) | 600 | $(1,085)$ | 1,145 | (495) |
| Non-Interest Expenses |  |  |  |  |
| Salaries and employee benefits | 1,342 | 1,192 | 2,727 | 2,540 |
| Occupancy and equipment | 342 | 354 | 715 | 695 |
| Professional services | 307 | 309 | 588 | 596 |
| FDIC insurance | 440 | 7 | 488 | 14 |
| Data processing | 120 | 141 | 253 | 277 |
| Advertising | 124 | 84 | 178 | 186 |
| Postage and supplies | 67 | 61 | 141 | 128 |
| Other | 224 | 184 | 553 | 384 |
| Total Non-Interest Expenses | 2,966 | 2,332 | 5,643 | 4,820 |
| Income (Loss) before Income Taxes | 431 | $(1,162)$ | 966 | (298) |


| Income Taxes | 77 |  | (236) |  | 207 |  | (30) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net Income (Loss) | \$ | 354 | \$ | (926) | \$ | 759 | \$ | (268) |
| Basic earnings (loss) per common share | \$ | 0.06 | \$ | (0.15) | \$ | 0.13 | \$ | (0.04) |
| Diluted earnings (loss) per common share | \$ | 0.06 | \$ | (0.15) | \$ | 0.13 | \$ | (0.04) |
| Dividends declared per share | \$ | 0.05 | \$ | 0.05 | \$ | 0.10 | \$ | 0.09 |

See notes to consolidated financial statements.

## LAKE SHORE BANCORP, INC. and SUBSIDIARY

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

Six Months Ended June 30, 2009 and 2008 (Unaudited)

|  | Common Stock |  | Additional Paid-in Capital |  | Treasury Stock |  | Unearned Shares held by ESOP |  | Unearned Shares held by RRP |  | Retained Earnings |  | Accumulated Other <br> Comprehensive Income |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands, except per share data) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance January 1, 2008 | \$ | 66 | \$ | 27,653 | \$ | $(2,215)$ | \$ | $(2,388)$ | \$ | $(1,367)$ | \$ | 31,534 | \$ | 182 | \$ | 53,465 |
| Comprehensive loss: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net loss |  |  |  |  |  |  |  |  |  |  |  | (268) |  |  |  | (268) |
| Other comprehensive loss |  |  |  |  |  |  |  |  |  |  |  |  |  | (24) |  | (24) |
| Total Comprehensive Loss |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (292) |
| ESOP shares earned (3,968 shares) |  |  |  | (5) |  |  |  | 43 |  |  |  |  |  |  |  | 38 |
| Stock based compensation |  |  |  | 69 |  |  |  |  |  |  |  |  |  |  |  | 69 |
| RRP shares earned (6,599 shares) |  |  |  | (12) |  |  |  |  |  | 88 |  |  |  |  |  | 76 |
| Purchase of treasury stock, at cost (55,973 shares) |  |  |  |  |  | (559) |  |  |  |  |  |  |  |  |  | (559) |
| Cash dividends declared (\$0.09 per share) |  |  |  |  |  |  |  |  |  |  |  | (240) |  |  |  | (240) |
| Balance June 30, 2008 | \$ | 66 | \$ | 27,705 | \$ | $(2,774)$ | \$ | $(2,345)$ | \$ | $(1,279)$ | \$ | 31,026 | \$ | 158 | \$ | 52,557 |
| Balance January 1, 2009 | \$ | 66 | \$ | 27,754 | \$ | $(3,748)$ | \$ | $(2,302)$ | \$ | $(1,190)$ | \$ | 32,520 | \$ | 1,128 | \$ | 54,228 |
| Cumulative effect of FSP FAS 115-2 and FAS 124-2 adoption (net of $\$ 4,000$ tax effect)$\begin{equation*} 8 \tag{8} \end{equation*}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  |  |  |  |  |  |  | 759 |  |  |  | 759 |
| Other comprehensive loss |  |  |  |  |  |  |  |  |  |  |  |  |  | (459) |  | (459) |
| Total Comprehensive Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 300 |
| ESOP shares earned (3,968 shares) |  |  |  | (17) |  |  |  | 43 |  |  |  |  |  |  |  | 26 |
| Stock based compensation |  |  |  | 74 |  |  |  |  |  |  |  |  |  |  |  | 74 |
| RRP shares earned (7,504 shares) |  |  |  | (17) |  |  |  |  |  | 100 |  |  |  |  |  | 83 |
| Purchase of treasury stock, at cost (62,984 shares) |  |  |  |  |  | (438) |  |  |  |  |  |  |  |  |  | (438) |
| Cash dividends declared ( $\$ 0.10$ per share) |  |  |  |  |  |  |  |  |  |  |  | (223) |  |  |  | (223) |
| Balance JUNE 30, 2009 | \$ | 66 | \$ | 27,794 | \$ | $(4,186)$ | \$ | $(2,259)$ | \$ | $(1,090)$ | \$ | 33,064 | \$ | 661 | \$ | 54,050 |

See notes to consolidated financial statements.

## LAKE SHORE BANCORP, INC. and SUBSIDIARY

## CONSOLIDATED STATEMENTS OF CASH FLOWS

|  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  |  | 2008 |
|  | (Unaudited) (Dollars in thousands) |  |  |  |
| Cash Flows from Operating Activities |  |  |  |  |
| Net income (loss) | \$ | 759 | \$ | (268) |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |  |  |  |  |
| Net accretion of investment securities |  | (139) |  | (58) |
| Amortization of deferred loan costs |  | 223 |  | 223 |
| Provision for loan losses |  | 160 |  | 150 |
| Impairment of investment securities |  |  |  | 1,732 |
| Increase in fair value of interest rate floor derivative product |  |  |  | (64) |
| Loss on sale of interest rate floor derivative product |  | 135 |  |  |
| Originations of loans held for sale |  | $(6,201)$ |  | (405) |
| Proceeds from sales of loans |  | 6,228 |  | 407 |
| Gain on sale of loans |  | (27) |  |  |
| Depreciation and amortization |  | 271 |  | 266 |
| Earnings on bank owned life insurance |  | (134) |  | (204) |
| ESOP shares committed to be released |  | 26 |  | 38 |
| Stock based compensation expense |  | 157 |  | 145 |
| Decrease (increase) in accrued interest receivable |  | 99 |  | (53) |
| Increase in other assets |  | (158) |  | (803) |
| Increase in other liabilities |  | 546 |  | 1,002 |
|  |  |  |  |  |
| Net Cash Provided by Operating Activities |  | 1,945 |  | 2,108 |
|  |  |  |  |  |
| Cash Flows from Investing Activities |  |  |  |  |
| Activity in available for sale securities: |  |  |  |  |
| Maturities, prepayments and calls |  | 18,162 |  | 9,837 |
| Purchases |  | $(24,672)$ |  | $(13,298)$ |
| Purchases of Federal Home Loan Bank Stock |  | (49) |  | (749) |
| Redemptions of Federal Home Loan Bank Stock |  | 202 |  | 796 |
| Proceeds from sale of interest rate floor derivative product |  | 890 |  |  |
| Loan origination and principal collections, net |  | $(12,122)$ |  | $(9,897)$ |
| Additions to premises and equipment |  | (88) |  | (258) |
| Investment in unconsolidated entity |  |  |  | (150) |
|  |  |  |  |  |
| Net Cash Used In Investing Activities |  | $(17,677)$ |  | $(13,719)$ |
|  |  |  |  |  |
| Cash Flows from Financing Activities |  |  |  |  |
| Net increase in deposits |  | 15,029 |  | 29,904 |
| Net increase (decrease) in advances from borrowers for taxes and insurance |  | (112) |  | 44 |
| Net decrease in short-term borrowings |  | $(2,050)$ |  | $(14,450)$ |
| Proceeds from issuance of long-term debt |  | 1,000 |  | 18,900 |
| Repayment of long-term debt |  | $(3,440)$ |  | $(5,740)$ |
| Purchase of Treasury Stock |  | (438) |  | (559) |
| Cash dividends paid |  | (223) |  | (240) |
|  |  |  |  |  |
| Net Cash Provided by Financing Activities |  | 9,766 |  | 27,859 |


| Net Increase (Decrease) in Cash and Cash Equivalents | $(5,966)$ |  |  | 16,248 |
| :---: | :---: | :---: | :---: | :---: |
| Cash and Cash Equivalents Beginning |  | 29,038 |  | 10,091 |
| Cash and Cash Equivalents Ending | \$ | 23,072 | \$ | 26,339 |
| Supplementary Cash Flows Information |  |  |  |  |
| Interest paid | \$ | 4,178 | \$ | 4,496 |
| Income taxes paid | \$ | 431 | \$ | 143 |
| Supplementary Schedule of Noncash Investing and Financing Activities |  |  |  |  |
| Foreclosed real estate acquired in settlement of loans | \$ | 305 | \$ | 422 |

See notes to consolidated financial statements.

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LAKE SHORE BANCORP, INC. and Subsidiary
Notes to Consolidated Financial Statements (unaudited)

## NOTE 1 NATURE OF OPERATIONS AND BASIS OF PRESENTATION

Lake Shore Bancorp, Inc. (the Company ) was formed on April 3, 2006 to serve as the stock holding company for Lake Shore Savings Bank (the Bank ) as part of the Bank s conversion and reorganization from a New York-chartered mutual savings and loan association to the federal mutual holding company form of organization.

The interim consolidated financial statements include the accounts of the Company and the Bank, its wholly owned subsidiary. All intercompany accounts and transactions of the consolidated subsidiary have been eliminated in consolidation.

The interim financial statements included herein as of June 30, 2009 and for the three and six months ended June 30, 2009 and 2008 have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission, and therefore, do not include all information or footnotes necessary for a complete presentation of financial condition, results of operations and cash flows in conformity with accounting principles generally accepted in the United States of America (GAAP ). The balance sheet at December 31, 2008 has been derived from the audited financial statements at that date, but does not include all of the information and footnotes required by GAAP for complete financial statements. The consolidated financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair statement of such information. These interim consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the audited consolidated financial statements included in the Company s Form 10-K for the year ended December 31, 2008. The results of operations for the three and six months ended June 30, 2009 are not necessarily indicative of the results for any subsequent period or the entire year ending December 31, 2009.

To prepare these consolidated financial statements in conformity with GAAP, management of the Company made a number of estimates and assumptions relating to the reporting of assets and liabilities and the reporting of revenue and expenses. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, securities valuation estimates, and income taxes.

In May 2009, the FASB issued FASB Statement No. 165, Subsequent Events ( SFAS No. 165 ). SFAS No. 165 establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued. The Company adopted this statement for the quarter ending June 30, 2009. The Company evaluated events occurring subsequent to June 30, 2009 through August 14, 2009, the date the financial statements are being issued, and other than as set forth in Note 12, did not identify any subsequent events requiring disclosure pursuant to the provisions of SFAS No. 165.

## NOTE 2 DERIVATIVE INSTRUMENTS

In August 2006, the Company entered into a derivative contract as part of its risk management strategy to protect against market fluctuations in interest rates. An interest rate floor was purchased for $\$ 221,000$ to protect against a decline in the prime rate earned on a $\$ 10$ million notional amount of home equity adjustable rate loans within our loan portfolio. The term of the interest rate floor product was 60 months. The Company followed Statement of Financial Accounting Standards ( SFAS ) No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended, to account for this transaction. SFAS No. 133 requires an entity to recognize all derivatives as either assets or liabilities on the balance sheet and measure those instruments at fair value. Changes in the fair value of derivatives must be recognized in

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## NOTE 2 DERIVATIVE INSTRUMENTS (continued)

earnings when they occur, unless the derivatives qualify as a hedge. If a derivative qualifies as a hedge, a company can elect to use hedge accounting to eliminate or reduce income statement volatility that would arise from reporting changes in a derivative s fair value in income. The Company did not elect to use hedge accounting for this transaction. The interest rate floor was recorded in Other Assets on the Consolidated Statements of Condition and the change in fair value was recorded in Loan Interest Income on the Consolidated Statements of Income. On January 30, 2009, the Company sold the interest rate floor. From August 2006 through January 2009, the Company had recorded cumulative earnings of $\$ 346,000$ in interest income and a cumulative increase in fair market value of $\$ 669,000$, resulting in additional cash flow for the Company of $\$ 1.0$ million. When the product was sold on January 30, 2009 for $\$ 890,000$, a pretax loss on the sale was recorded, as the fair market value of the product which was recorded in Other Assets on December 31, 2008 had declined by $\$ 135,000$. The loss on sale was recorded in the Other Non-Interest Expense section on the Consolidated Statements of Income. The decision to sell the interest rate floor product was made due to management $s$ determination that the value of the product had reached its peak based on an evaluation of estimated prime rate changes in the future. During the three month period ended June 30, 2008, interest income received on the interest rate floor was $\$ 110,000$. The decline in the fair market value of the interest rate floor was $\$ 262,000$ during the same period, which was recorded as interest expense. During the six month period ended June 30, 2009 and 2008, the Company received $\$ 43,000$ and $\$ 129,000$, respectively, of interest income on the interest rate floor. The Company recorded an increase of $\$ 64,000$ in fair market value in interest income during the six months ended June 30 , 2008.

## NOTE 3 ADOPTION OF NEW ACCOUNTING STANDARDS

The Company adopted Financial Accounting Standards Board Staff Position ( FSP ) Financial Accounting Standard ( FAS ) 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly ( FSP FAS 157-4 ) effective June 30, 2009. Financial Accounting Standards Board ( FASB ) Statement 157, Fair Value Measurements, defines fair value as the price that would be received to sell the asset or transfer the liability in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. FSP FAS 157-4 provides additional guidance on determining when the volume and level of activity for the asset or liability has significantly decreased. FSP FAS 157-4 also includes guidance on identifying circumstances when a transaction may not be considered orderly. FSP FAS 157-4 provides a list of factors that a reporting entity should evaluate to determine whether there has been a significant decrease in the volume and level of activity for the asset or liability in relation to normal market activity for the asset or liability. When the reporting entity concludes there has been a significant decrease in the volume and level of activity for the asset or liability, further analysis of the information from that market is needed and significant adjustments to the related prices may be necessary to estimate fair value in accordance with SFAS 157. This FSP clarifies that when there has been a significant decrease in the volume and level of activity for the asset or liability, some transactions may not be orderly. In those situations, the entity must evaluate the weight of the evidence to determine whether the transaction is orderly. FSP FAS 157-4 provides a list of circumstances that may indicate that a transaction is not orderly. A transaction price that is not associated with an orderly transaction is given little, if any, weight when estimating fair value. The primary impact of FSP FAS 157-4 on the Company was to expand required disclosures pertaining to the methods used to determine fair values. See Note 10 for further details.

The Company adopted FSP FAS 115-2 and FAS 124-2, Recognition and Presentation of Other-Than-Temporary Impairments ( FSP FAS 115-2 and FAS 124-2 ) effective June 30, 2009. FSP FAS 115-2 and FAS 124-2 clarifies the interaction of the factors that should be considered when determining whether a debt security is other-than-temporarily impaired. For debt securities, management must assess whether (a) it has the intent to sell the security and (b) it is more likely than not that it will be required to sell the security prior to its anticipated recovery. These steps are done before assessing whether the entity

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## NOTE 3 ADOPTION OF NEW ACCOUNTING STANDARDS (continued)

will recover the cost basis of the investment. Previously, this assessment required management to assert it has both the intent and the ability to hold a security for a period of time sufficient to allow for an anticipated recovery in fair value to avoid recognizing an other-than-temporary impairment ( OTTI ). This change does not affect the need to forecast recovery of the value of the security through either cash flows or market price. In instances when a determination is made that an other-than-temporary impairment exists but the investor does not intend to sell the debt security and it is not more likely than not that it will be required to sell the debt security prior to its anticipated recovery, FSP FAS 115-2 and FAS 124-2 changes the presentation and amount of the other-than-temporary impairment recognized in the income statement. The other-than-temporary impairment is separated into (a) the amount of the total other-than-temporary impairment related to a decrease in cash flows expected to be collected from the debt security (the credit loss) and (b) the amount of the total other-than-temporary impairment related to all other factors. The amount of the total other-than-temporary impairment related to the credit loss is recognized in earnings. The amount of the total other-than-temporary impairment related to all other factors is recognized in other comprehensive income. The adoption of FSP FAS 115-2 and FAS 124-2 did not have a material impact on the financial condition of the Company. See the Consolidated Statements of Changes in Stockholders Equity and Notes 6 and 10 for further details.

The Company adopted FSP No. FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments ( FSP FAS 107-1 and APB 28-1 ) effective June 30, 2009. FSP FAS 107-1 and APB 28-1 amends FASB Statement No. 107, Disclosures about Fair Value of Financial Instruments, to require disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. FSP FAS 107-1 and APB 28-1 also amends APB Opinion No. 28, Interim Financial Reporting, to require those disclosures in summarized financial information at interim reporting periods. The primary impact of FSP FAS 107-1 and APB 28-1 on the Company was to expand required disclosures pertaining to the fair values of financial instruments. See Note 10 for further details.

## NOTE 4 RECENT ACCOUNTING PRONOUNCEMENTS

In June 2009, the FASB issued SFAS No. 166, Accounting for Transfers of Financial Assets, an amendment of FASB Statement No. 140 ( SFAS 166 ). This statement prescribes the information that a reporting entity must provide in its financial reports about a transfer of financial assets; the effects of a transfer on its financial position, financial performance and cash flows; and a transferor s continuing involvement in transferred financial assets. Specifically, among other aspects, SFAS 166 amends Statement of Financial Standard No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, ( SFAS 140 ), by removing the concept of a qualifying special-purpose entity from SFAS 140 and removes the exception from applying FIN $46($ R) to variable interest entities that are qualifying special-purpose entities. It also modifies the financial-components approach used in SFAS 140. SFAS 166 is effective for fiscal years beginning after November 15, 2009. The Company is in the process of determining the effect that the adoption of SFAS 166 will have on its financial position or results of operations.

In June 2009, the FASB released SFAS No. 167, Amendments to FASB Interpretation No. $46(R)$, ( SFAS 167 ). This statement addresses the effects on certain provisions of FASB Interpretation No. 46, Consolidation of Variable Interest Entities, as a result of the elimination of the qualifying special-purpose entity concept in SFAS 166. It addresses concerns about the application of certain key provisions of Interpretation 46(R), including those in which the accounting and disclosures under the Interpretation do not always provide timely and useful information about a company s involvement in a variable interest entity. This statement requires us to perform an analysis to determine whether any of our variable interests give us a controlling financial interest in a variable interest entity. In addition, this statement requires ongoing assessments of whether we are the primary beneficiary of a variable interest entity.

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## NOTE 4 RECENT ACCOUNTING PRONOUNCEMENTS (continued)

SFAS 167 is effective for fiscal years, and interim periods within those fiscal years, beginning after November 15, 2009. The Company is in the process of determining the effect that the adoption of SFAS 167 will have on its financial position or results of operations.

In June 2009, the FASB issued SFAS No. 168, The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles, a replacement of FASB Statement No. 162 ( SFAS 168 ). SFAS 168 replaces SFAS No. 162, The Hierarchy of Generally Accepted Accounting Principles, to establish the FASB Accounting Standards Codification as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities in preparation of financial statements in conformity with generally accepted accounting principles in the United States. SFAS 168 is effective for interim and annual periods ending after September 15, 2009. The Company does not expect the adoption of this standard to have an impact on its financial position or results of operations.

## NOTE 5 COMPREHENSIVE INCOME

Accounting principles generally require that recognized revenue, expenses, gains, and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available for sale securities and OTTI related to non-credit factors, are reported as a separate component of the stockholders equity section of the consolidated statements of financial condition, such items, along with net income, are components of comprehensive income or loss.

The components of other comprehensive income and related tax effects for the three and six months ended June 30, 2009 and 2008 are as follows:

|  | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
|  | (In Thousands) |  |  |  |  |  |  |  |
| Changes in net unrealized holding gains on securities available for sale | \$ | (976) | \$ | $(2,510)$ | \$ | (749) | \$ | $(1,770)$ |
| Reclassification adjustment related to impairment charge for losses included in net loss |  |  |  | 1,732 |  |  |  | 1,732 |
| Net Unrealized Losses |  | (976) |  | (778) |  | (749) |  | (38) |
| Income tax benefit |  | 378 |  | 288 |  | 290 |  | 14 |
| Other Comprehensive Loss | \$ | (598) | \$ | (490) | \$ | (459) | \$ | (24) |

## NOTE 6 Investment securities

The amortized cost and fair value of securities are as follows:

June 30, 2009

|  | Gross <br> Amortized <br> Cost | Gnrealized <br> Gains | Gnrealized <br> Losses |
| :---: | :---: | :---: | :---: |
|  |  |  | Fair <br> Value |
|  |  |  |  |

(In Thousands)

| Securities Available for Sale: |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury bonds | \$ | 5,132 | \$ | 506 | \$ |  | \$ | 5,638 |
| Municipal bonds |  | 21,576 |  | 372 |  | (185) |  | 21,763 |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |
| Collateralized mortgage obligations |  | 57,522 |  | 1,508 |  | (215) |  | 58,815 |
| Government National Mortgage Association |  | 8 |  | 1 |  |  |  | 9 |
| Federal National Mortgage Association |  | 10,957 |  | 441 |  |  |  | 11,398 |
| Federal Home Loan Mortgage Corporation |  | 11,805 |  | 475 |  |  |  | 12,280 |
| Asset-backed securities |  | 10,482 |  | 6 |  | $(1,822)$ |  | 8,666 |
| Equity securities |  | 22 |  |  |  | (8) |  | 14 |
|  | \$ | 117,504 | \$ | 3,309 | \$ | $(2,230)$ | \$ | 118,583 |


|  | December 31, 2008 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross Unrealized Gains |  | Gross Unrealized Losses |  | Fair <br> Value |  |
|  | (In Thousands) |  |  |  |  |  |  |  |
| Securities Available for Sale: |  |  |  |  |  |  |  |  |
| U.S. Treasury bonds | \$ | 5,135 | \$ | 1,386 | \$ |  | \$ | 6,521 |
| Municipal bonds |  | 17,192 |  | 321 |  | (191) |  | 17,322 |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |
| Collateralized mortgage obligations |  | 54,626 |  | 1,007 |  | (330) |  | 55,303 |
| Government National Mortgage Association |  | 23 |  | 2 |  |  |  | 25 |
| Federal National Mortgage Association |  | 8,250 |  | 411 |  | (4) |  | 8,657 |
| Federal Home Loan Mortgage Corporation |  | 14,385 |  | 463 |  | (41) |  | 14,807 |
| Asset-backed securities |  | 11,391 |  | 154 |  | $(1,333)$ |  | 10,212 |
| Equity securities |  | 22 |  |  |  | (6) |  | 16 |
|  | \$ | 111,024 | \$ | 3,744 | \$ | $(1,905)$ | \$ | 112,863 |

## Note 6 Investment Securities (continued)

Approximately $96 \%$ and $95 \%$ of the collateralized mortgage obligations were backed by federal agencies Freddie Mac, Fannie Mae, and Ginnie Mae at June 30, 2009 and December 31, 2008, respectively.

At June 30, 2009 and December 31, 2008, equity securities consisted of 22,368 shares of Federal Home Loan Mortgage Corporation common stock.

At June 30, 2009, thirty municipal bonds and one U.S. Treasury bond with a cost of $\$ 10,575,000$ and fair value of $\$ 10,992,000$ were pledged under a collateral agreement with the Federal Reserve for liquidity borrowing. At December 31, 2008, four municipal bonds and one U.S. Treasury bond with a cost of $\$ 2,515,000$ and fair value of $\$ 2,950,000$ were pledged under a collateral agreement with the Federal Reserve for liquidity borrowing.

The following tables sets forth the Company s investment in securities available for sale with gross unrealized losses of less than twelve months and gross unrealized losses of twelve months or more and associated fair values as of the dates indicated:

|  | Less than 12 Months |  |  |  | 12 Months or More |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair <br> Value |  | Gross <br> Unrealized <br> Losses |  | Fair <br> Value |  | $\begin{aligned} & \text { Gross } \\ & \text { Unrealized } \\ & \text { Losses } \end{aligned}$ |  | Fair <br> Value |  | Gross Unrealized Losses |  |
|  | (In Thousands) |  |  |  |  |  |  |  |  |  |  |  |
| June 30, 2009: |  |  |  |  |  |  |  |  |  |  |  |  |
| Municipal bonds | \$ | 6,042 | \$ | (113) | \$ | 1,016 | \$ | (72) | \$ | 7,058 | \$ | (185) |
| Mortgage-backed securities |  | 8,910 |  | (68) |  | 2,623 |  | (147) |  | 11,533 |  | (215) |
| Asset-backed securities |  |  |  |  |  | 8,312 |  | $(1,822)$ |  | 8,312 |  | $(1,822)$ |
| Equity securities |  | 14 |  | (8) |  |  |  |  |  | 14 |  | (8) |
|  | \$ | 14,966 | \$ | (189) | \$ | 11,951 | \$ | $(2,041)$ | \$ | 26,917 | \$ | $(2,230)$ |
| December 31, 2008: |  |  |  |  |  |  |  |  |  |  |  |  |
| Municipal bonds | \$ | 4,865 | \$ | (84) | \$ | 1,314 | \$ | (107) | \$ | 6,179 | \$ | (191) |
| Mortgage-backed securities |  | 12,016 |  | (256) |  | 7,809 |  | (119) |  | 19,825 |  | (375) |
| Asset-backed securities |  | 1,859 |  | (254) |  | 6,279 |  | $(1,079)$ |  | 8,138 |  | $(1,333)$ |
| Equity securities |  | 16 |  | (6) |  |  |  |  |  | 16 |  | (6) |
|  | \$ | 18,756 | \$ | (600) | \$ | 15,402 | \$ | $(1,305)$ | \$ | 34,158 | \$ | $(1,905)$ |

The Company reviews investment securities on an ongoing basis for the presence of OTTI with formal reviews performed quarterly. On June 30, 2009, the Company adopted FSP FAS 115-2 and FAS 124-2. FSP FAS 115-2 and FAS 124-2 requires companies to record all previously recorded non-credit related other-than-temporary impairment charges for debt securities as cumulative effect adjustments to retained earnings as of the beginning of the period of adoption.

At June 30, 2009 the Company s investment portfolio included 25 securities with gross unrealized losses in the less than twelve months category. These securities consisted primarily of municipal bonds and agency mortgage backed securities. The securities were not evaluated further for OTTI as the unrealized losses on the individual securities were less than $20 \%$ of their book value, which management deemed to be immaterial, and the credit ratings remained strong. The Company expects these securities to be repaid in full, with no losses realized. Management does not intend to sell these securities and it is not likely that it will be required to sell these securities.

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## Note 6 Investment Securities (continued)

The Company has 22 securities in the twelve months or more category, as of June 30, 2009, which primarily consisted of non-agency asset-backed securities. Seven of twelve non-agency asset-backed securities in this category were subject to a formal OTTI review as the unrealized losses were greater than $20 \%$ of book value for the individual security, the related credit ratings were below investment grade, and the Company s analysis indicated a possible loss of principal. The OTTI analysis for these securities is discussed further below. The remaining 15 securities in this category primarily consist of municipal securities and agency mortgage-backed securities, and were not evaluated further for OTTI as the unrealized loss was less than $20 \%$ of book value and the credit ratings remained high. The temporary impairments are due to declines in fair values resulting from changes in interest rates or increased credit/liquidity spreads since the time the securities were purchased. The Company expects these securities to be repaid in full, with no losses realized. Management does not intend to sell these securities and it is not likely that it will be required to sell these securities.

The Company determines whether the unrealized losses are other than temporary in accordance with Emerging Issues Task Force ( EITF ) No. 99-20 Recognition of Interest Income and Impairment on Purchased and Retained Beneficial Interests in Securitized Financial Asset, as amended by FSP EITF 99-20-1 ( EITF 99-20-1 ), when applicable, FSP FAS 115-1 and FAS 124-1 The Meaning of Other Than Temporary Impairment and Its Application to Certain Investments, ( FSP FAS 115-1 and FAS 124-1 ), and FSP FAS 115-2 and FAS 124-2. The evaluation is based upon factors such as the creditworthiness of the issuers/guarantors, the underlying collateral, and the continuing performance of the securities. Management also evaluates other facts and circumstances that may be indicative of an OTTI condition. This includes, but is not limited to, an evaluation of the type of security, length of time and extent to which fair value has been less than cost, and near-term prospects of the issuer. The Company uses the cash flow expected to be realized from the security, which includes assumptions about interest rates, timing and severity of defaults, estimates of potential recoveries, the cash flow distribution from the provisions in the applicable bond indenture and other factors, then applies a discounting rate equal to the effective yield of the security. The difference between the present value of the expected cash flows and the amortized book value is considered a credit loss. The market value of the security is determined using the same expected cash flows; the discount rate is a rate the Company determines from open market and other sources as appropriate for the security. The difference between the market value and the credit loss is recognized in other comprehensive income.

Four non-agency asset backed securities, on which an impairment loss was recorded during 2008 as described below were reviewed as of June 30, 2009 under the guidance of EITF 99-20, as amended by EITF 99-20-1. The Company believes the unrealized losses are due to the current economic environment, rising unemployment rates, a continued decline in housing values in many areas of the country, and increased delinquency trends. It is expected that principal losses will be incurred on the tranches we hold in these specific securities. Management s evaluation of the estimated discounted cash flows in comparison to the amortized book value did not reflect the need to record additional impairment charges against earnings, as the amount of impairment charges already taken appear to be sufficient. Management also concluded that it does not intend to sell the securities, and that it is not likely it will be required to sell the securities.

Management reviewed three non-agency asset backed securities, on which an impairment charge has not been taken, under the guidance of FSP FAS 115-2 and FSP FAS 124-2. These securities have exhibited significant unrealized losses for a sustained period of time and are determined to be trading in an inactive market. Management reviewed key credit metrics for these securities, including delinquency rates, cumulative default rates, prepayment speeds, foreclosure rates, loan-to-values and credit support levels. Although delinquency trends have increased and prepayment speeds have slowed down, the cumulative default rates on these securities have remained low. Furthermore, management $s$ calculation of the estimated discounted cash flows did not show principal losses, under various prepayment speeds and

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## Note 6 Investment Securities (continued)

default rates, for the tranches represented by the security holdings for these securities. As a result of its assessment, management concluded that principal losses were not expected on these three securities. It further concluded that the unrealized losses reflected a lack of liquidity for these securities due to the inactive market. As a result of the stress tests that were performed, management concluded that an other-than-temporary impairment did not exist as of June 30, 2009. Management also concluded that it does not intend to sell the securities, and that it is not likely it will be required to sell the securities.

The difference between the amortized book value and the fair value represents unrealized losses of $\$ 679,000$ ( $\$ 1.1$ million pre-tax), as calculated under the calculated income approach, were recorded as a component of other comprehensive income, net of tax on the Company s Consolidated Statements of Stockholders Equity.

During 2008, the Company recorded OTTI charges of $\$ 1.9$ million ( $\$ 1.7$ million after taxes) related to certain debt securities in the available for sale portfolio. The decision to classify these securities as other than temporarily impaired was based on a specific analysis of the structure of each security and an evaluation of the underlying collateral, the creditworthiness, capital adequacy and near term prospects of issuers, the level of credit subordination, estimates of loss severity, prepayments and future delinquencies, using information and industry knowledge available to the Company. At June 30, 2009, the difference between the amortized book value and the fair value represents unrealized losses of $\$ 254,000$ ( $\$ 414,000$ pre-tax) on these securities, as calculated under the calculated income approach, were recorded as a component of other comprehensive income, net of tax on the Company s Consolidated Statements of Stockholders Equity.

The 2008 OTTI charge of $\$ 1.9$ million was taken on four asset-backed securities that were privately issued (i.e., issued by corporations versus government agencies). At the time of purchase, the securities were all rated AAA. Three of the securities were collateralized by second lien home equity loans to prime borrowers. Since, the collateral was on a second lien position these securities were wrapped by an insurance guarantee. However, the insurance company also guaranteed other investment securities, and due to its exposure to the sub-prime housing market and inability to raise capital, in 2008, the major rating agencies downgraded the credit rating of the insurance company. This, in turn, caused the rating agencies to downgrade some of these securities. The fourth security was backed by first-lien residential mortgages to sub-prime borrowers. In the current economic environment, the fair market value of these types of securities declined significantly. Furthermore, the delinquency, foreclosure and cumulative default rate trends had increased and the securities were trading in inactive markets. As a result of management s analysis, it was determined that these four asset-backed securities had incurred other than temporary impairment.

Upon adoption of FSP FAS 115-2 and FAS 124-2 on June 30, 2009, the Company determined that $\$ 12,000$ of the other-than-temporary impairment charges recorded in 2008 was related to non-credit factors. As such, an $\$ 8,000$ (net of $\$ 4,000$ of taxes) increase to retained earnings and a corresponding decrease to accumulated other comprehensive income was recorded as the cumulative effect impact of adopting FSP FAS 115-2 and FAS 124-2.

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## Note 6 Investment Securities (continued)

The following table presents a summary of the credit related OTTI charges recognized as components of earnings:

|  | For the Three and <br> Six Months Ended <br> June 30, 2009 |
| :--- | :---: |

(1) Amount represents the other-than-temporary impairment charges recorded in earnings during the year ended December 31, 2008 on four non-agency asset-backed securities.

Further deterioration in credit quality and/or a continuation of the current imbalances in liquidity that exist in the marketplace might adversely affect the fair values of the Company $s$ investment portfolio and may increase the potential that certain unrealized losses will be designated as other than temporary and that the Company may incur additional write-downs in future periods.

Scheduled contractual maturities of investment securities are as follows:

(In Thousands)

June 30, 2009:

| Within one year | $\$$ | $\$$ |  |
| :--- | ---: | ---: | ---: |
| After one year through five years | $\mathbf{1 , 4 9 3}$ | $\mathbf{1 , 5 6 4}$ |  |
| After five years through ten years | $\mathbf{7 , 4 8 9}$ | $\mathbf{7 , 6 9 7}$ |  |
| After ten years | $\mathbf{1 7 , 7 2 6}$ | $\mathbf{1 8 , 1 4 0}$ |  |
| Mortgage-backed securities | $\mathbf{8 0 , 2 9 2}$ | $\mathbf{8 2 , 5 0 2}$ |  |
| Asset-backed securities | $\mathbf{1 0 , 4 8 2}$ | $\mathbf{8 , 6 6 6}$ |  |
| Equity securities | $\mathbf{2 2}$ | $\mathbf{1 4}$ |  |
|  |  | $\mathbf{1 1 7 , 5 0 4}$ | $\mathbf{\$ 1 1 8 , 5 8 3}$ |

During the six month period ended June 30, 2009 and the year ended December 31, 2008, the Company did not sell any securities available for sale.

## NOTE 7 Earnings (Loss) Per Share

Earnings (loss) per share is calculated for the three and six month periods ending June 30, 2009 and 2008, respectively. Basic earnings (loss) per share is based upon the weighted average number of common shares outstanding, exclusive of unearned shares held by the Employee Stock Ownership Plan of Lake Shore Bancorp, Inc. (the ESOP ) and unvested shares of restricted stock. Diluted earnings per share is based upon the weighted average number of common shares outstanding and common share equivalents

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## NOTE 7 Earnings (Loss) Per Share (continued)

that would arise from the exercise of dilutive securities. Stock options and unvested restricted stock are regarded as potential common stock and are considered in the diluted earnings per share calculations to the extent they would be dilutive and computed using the treasury stock method.

Basic and diluted earnings (loss) per share was calculated as follows:

|  | Three Months ending June 30, 2009 |  | Three Months ending June 30, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Numerator net income (loss) | \$ | 354,000 | \$ | $(926,000)$ |
| Denominators: |  |  |  |  |
| Basic weighted average shares outstanding |  | 5,904,188 |  | 6,070,730 |
| Increase in weighted average shares outstanding due to: (1) |  |  |  |  |
| Stock options |  |  |  |  |
| Unvested restricted stock awards |  |  |  |  |
| Diluted weighted average shares outstanding |  | 5,904,188 |  | 6,070,730 |


| Earnings (loss) per share: |  |  |  |
| :--- | :--- | :--- | :--- |
| Basic | $\$$ | 0.06 | $\$$ |
| Diluted | $\$$ | 0.06 | $\$$ |


|  | Six Months ending June 30, 2009 |  | Six Months ending June 30, 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Numerator net income (loss) | \$ | 759,000 | \$ | $(268,000)$ |
| Denominators: |  |  |  |  |
| Basic weighted average shares outstanding |  | 5,914,850 |  | 6,080,724 |
| Increase in weighted average shares outstanding due to: (1) |  |  |  |  |
| Stock options |  |  |  |  |
| Unvested restricted stock awards |  |  |  |  |
| Diluted weighted average shares outstanding |  | 5,914,850 |  | 6,080,724 |
| Earnings (loss) per share: |  |  |  |  |
| Basic | \$ | 0.13 | \$ | (0.04) |
| Diluted | \$ | 0.13 | \$ | (0.04) |

(1) Stock options to purchase 238,258 shares under the Company s 2006 Stock Option Plan (the Stock Option Plan ) at $\$ 11.22$ per share and restricted unvested shares of 84,978 under the Company s 2006 Recognition and Retention Plan (the RRP ) were outstanding during the six month period ended June 30, 2009, but were not included in the calculation of diluted earnings (loss) per share because to do so would have been anti-dilutive. Stock options to purchase 219,289 shares under the Stock Option Plan at $\$ 11.50$ per share and restricted unvested shares of 95,761 under the RRP were outstanding during the six month period ended June 30, 2008, but were not included in the calculation of diluted earnings (loss) per share because to do so would have been anti-dilutive.

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## NOTE 8 - Commitments to Extend Credit

The Company has commitments to extend credit with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated statements of financial condition.

The Company s exposure to credit loss is represented by the contractual amount of these commitments. The Company follows the same credit policies in making commitments as it does for on-balance sheet instruments.

The following commitments to extend credit were outstanding:

|  |  | Contrac | m |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { June 30, } \\ & \text { 20no } \end{aligned}$ $2009$ |  | $\begin{aligned} & \text { aber 31, } \\ & 108 \end{aligned}$ |
|  |  | (Dollars in | ou |  |
| Commitments to grant loans | \$ | 6,891 | \$ | 6,445 |
| Unfunded commitments under lines of credit | \$ | 25,117 | \$ | 24,917 |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses. The commitments for lines of credit may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. The amount of collateral obtained, if it is deemed necessary by the Company, is based on management scredit evaluation of the customer. At June 30, 2009 and December 31, 2008, the Company s fixed rate loan commitments totaled $\$ 5.8$ million and $\$ 3.2$ million, respectively. The range of interest rates on these fixed rate commitments was $4.50 \%$ to $7.75 \%$ at June 30, 2009.

## NOTE 9 STOCK-BASED COMPENSATION

As of June 30, 2009, the Company had three stock-based compensation plans, which are described below. The Company accounts for the fair value of its grants under those plans in accordance with SFAS 123R, Share Based Payment. The compensation cost that has been recorded under salary and benefits expense in the other non-interest expense section of the consolidated statements of income for these plans was $\$ 94,000$ for the three months ending June 30, 2009 and $\$ 87,000$ for the three months ended June 30, 2008. The compensation cost that has been recorded for the six month periods ended June 30, 2009 and 2008 was $\$ 183,000$.

## Stock Option Plan

The Stock Option Plan, which was approved by the Company s shareholders, permits the grant of options to its employees and non-employee directors for up to 297,562 shares of common stock. On November 15, 2006, the Board of Directors granted stock options exercisable into 241,546 shares of common stock to members of management and non-employee directors. On January 13, 2009, the Board of Directors granted additional stock options exercisable into 18,969 shares of common stock to non-employee directors. Both incentive stock options and non-qualified stock options may be granted under the Stock Option Plan. The exercise price of each stock option equals the market price of the Company s stock on the date of grant and an option s maximum term is ten years. The stock options generally vest over a five year period.

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## NOTE 9 STOCK-BASED COMPENSATIONcontinued)

The fair value of the January 13, 2009 stock option grants was estimated on the date of the grant using the Black-Scholes option-pricing model with the following assumptions: dividend yield of $3.18 \%$; expected volatility of $35.54 \%$; risk-free interest rate of $2.296 \%$; and expected life of 10 years.

A summary of the status of the Stock Option Plan as of June 30, 2009 and 2008 is presented below:


At June 30, 2009, stock options outstanding did not have an intrinsic value (as the stock price on that date was below the exercise price) and 59,304 options remained unawarded under the Stock Option Plan. Compensation expense associated with the outstanding stock options amounted to $\$ 38,000$ for the three months ended June 30, 2009 and $\$ 33,000$ for the three months ended June 30, 2008. Compensation expense amounted to $\$ 74,000$ for the six months ended June 30, 2009 and $\$ 69,000$ for the six months ended June 30, 2008. At June 30, 2009, $\$ 390,000$ of unrecognized compensation cost related to stock options is expected to be recognized over a period of 32 to 54 months.

## Recognition and Retention Plan

The Recognition and Retention Plan ( RRP ), which was approved by the Company s shareholders, permits the grant of restricted stock awards ( Awards ) to employees and non-employee directors for up to 119,025 shares of common stock. On November 15, 2006, the Board of Directors granted Awards for an aggregate of 83,305 shares under the RRP to members of management and non-employee directors. Awards vest at a rate of $20 \%$ per year with the first vesting period ending December 31, 2007. The fair value of the Awards on the grant date was $\$ 11.50$ per share. On January 13, 2009, the Board of Directors granted Awards for an additional 9,996 shares of common stock to members of management and non employee directors. Awards vest at a rate of $20 \%$ per year with the first vesting period ending January 13, 2010. The fair value of Awards on the grant date was $\$ 8.01$ per share. As of June 30,2009 , there were 26,543 shares vested or distributed to eligible participants under the RRP. Compensation expense amounted to $\$ 42,000$ for the three months ended June 30, 2009 and $\$ 35,000$ for the three months ended June 30, 2008. Compensation expense amounted to $\$ 83,000$ for the six months ended June 30, 2009 and $\$ 76,000$ for the six months ended June 30, 2008. At June $30,2009, \$ 455,000$ of unrecognized compensation cost related to the RRP is expected to be recognized over a period of 32 to 54 months.

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## NOTE 9 STOCK-BASED COMPENSATIONcontinued)

## Employee Stock Ownership Plan

The Company established the ESOP for the benefit of eligible employees of the Company and Bank. All Company and Bank employees meeting certain age and service requirements are eligible to participate in the ESOP. Participants benefits become fully vested after five years of service. The Company utilized $\$ 2.6$ million of the proceeds of its 2006 stock offering to extend a loan to the ESOP and the ESOP used such proceeds to purchase 238,050 shares of stock on the open market at an average price of $\$ 10.70$ per share, plus commission expenses. As a result of the purchase of shares by the ESOP, total stockholders equity of the Company was reduced by $\$ 2.6$ million. As of June 30,2009 , the balance of the loan to the ESOP was $\$ 2.3$ million and the fair value of unallocated shares was $\$ 1.5$ million. As of June 30, 2009, there were 27,773 allocated shares and 210,277 unallocated shares compared to 15,870 allocated shares and 222,180 unallocated shares at June 30, 2008. The ESOP compensation expense was $\$ 14,000$ for the three months ending June 30, 2009 and $\$ 19,000$ for the three months ending June 30 , 2008 based on 1,984 shares earned for each of those three month periods. The ESOP compensation expense was $\$ 26,000$ and $\$ 38,000$ for the six months ended June 30, 2009 and 2008, respectively, based on 3,968 shares earned during each period.

## NOTE 10 - Fair Value of Financial Instruments

Management uses its best judgment in estimating the fair value of the Company sfinancial instruments, however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Company could have realized in a sale transaction on the dates indicated. The estimated fair value amounts have been measured as of June 30, 2009 and December 31, 2008 and have not been re-evaluated or updated for purposes of these financial statements subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported here.

SFAS 157 establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities measurements (Level 1) and the lowest priority to unobservable inputs measurements (Level 3). The three levels of the fair value hierarchy under SFAS 157 are as follows:

Level 1: Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, volatilities, prepayment speeds, credit risks, etc.) or inputs that are derived principally from or corroborated by market data by correlation or other means.

Level 3: Unobservable inputs for determining the fair values of assets or liabilities that reflect an entity s own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.
An asset or liability s level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

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## NOTE 10 - Fair Value of Financial Instruments (continued)

For financial assets measured at fair value on a recurring and nonrecurring basis, the fair value measurements by level within the fair value hierarchy used at June 30, 2009 and December 31, 2008 are as follows:

|  | June 30, 2009 |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | Significant Other Observable Inputs (Level 2) |  | Significant Other Unobservable Inputs (Level 3) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |  |  |  |  |
| Measured at fair value on a recurring basis: |  |  |  |  |  |  |  |  |
| Securities available for sale | \$ | 118,583 | \$ | 5,638 | \$ | 107,428 | \$ | 5,517 |
| Measured at fair value on a non-recurring basis: |  |  |  |  |  |  |  |  |
| Impaired loans |  | 1,992 |  |  |  |  |  | 1,992 |
| Foreclosed real estate |  | 133 |  |  |  |  |  | 133 |


|  | $\begin{gathered} \text { December } \\ \mathbf{3 1 , 2 0 0 8} \end{gathered}$ |  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | Significant Other Observable Inputs (Level 2) |  | Significant Other Unobservable Inputs (Level 3) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |  |  |  |  |
| Measured at fair value on a recurring basis: |  |  |  |  |  |  |  |  |
| Securities available for sale | \$ | 112,863 | \$ | 6,521 | \$ | 101,666 | \$ | 4,676 |
| Interest rate floor |  | 1,025 |  |  |  | 1,025 |  |  |

Measured at fair value on a non-recurring basis:
Impaired loans
2,151
2,151
The following table presents a reconciliation of the securities available for sale measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the six months ended June 30, 2009:

|  | (In thousands) |
| :--- | :---: |
| Balance at January 1, 2009 | $\mathbf{\$}$ |
| Total gains (losses) realized/unrealized: | $\mathbf{4 , 6 7 6}$ |
| Included in earnings | $\mathbf{( 6 5 1 )}$ |
| Included in other comprehensive income (loss) | $\mathbf{( 3 9 )}$ |
| Purchases, issuances and settlements |  |
| Principal Paydowns | $\mathbf{1 , 5 3 1}$ |
| Transfers to Level 3 | $\mathbf{8}$ |
| Balance at June 30, 2009 | $\mathbf{5 , 5 1 7}$ |

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## NOTE 10 - Fair Value of Financial Instruments (continued)

Both observable and unobservable inputs may be used to determine the fair value of positions the Company has classified within the Level 3 category. As a result, any unrealized gains and losses for assets within the Level 3 category may include changes in fair value attributable to both observable (e.g., changes in market interest rates) and unobservable (e.g., changes in unobservable long-dated volatilities) inputs. Three non-agency asset-backed securities were transferred to Level 3 during the six months ended June 30, 2009 as a result of the continued deterioration in the market place since December 31, 2008 and the difficulty in obtaining current pricing for these securities as they were trading in an inactive market.

Fair value on impaired loans is based on either recent appraisals less estimated selling costs of related collateral or discounted cash flows based on current market conditions.

As of June 30, 2009, impaired loans had a gross carrying amount of $\$ 2,690,000$ with a valuation allowance of $\$ 698,000$, resulting in additional provision for loan losses of $\$ 128,000$ for the three and six months ended June 30, 2009. As of December 31, 2008, impaired loans had a gross carrying amount of $\$ 2,748,000$, with a valuation allowance of $\$ 597,000$, resulting in additional provision for loan losses of $\$ 576,000$ for the year ended December 31, 2008.

Foreclosed real estate consists of property acquired in settlement of loans which is carried at its fair value based on recent appraisals less estimated selling costs.

The carrying amount and estimated fair value of the Company s financial instruments are as follows:

|  | June 30, 2009 |  |  |  | December 31, 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Amount |  | Estimated Fair Value |  | Carrying <br> Amount |  | Estimated Fair Value |  |
|  | (In Thousands) |  |  |  |  |  |  |  |
| Financial assets: |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 23,072 | \$ | 23,072 | \$ | 29,038 | \$ | 29,038 |
| Securities available for sale |  | 118,583 |  | 118,583 |  | 112,863 |  | 112,863 |
| Federal Home Loan Bank stock |  | 2,737 |  | 2,737 |  | 2,890 |  | 2,890 |
| Loans receivable |  | 251,970 |  | 247,083 |  | 240,463 |  | 236,506 |
| Interest rate floor |  |  |  |  |  | 1,025 |  | 1,025 |
| Accrued interest receivable |  | 1,631 |  | 1,631 |  | 1,730 |  | 1,730 |
| Financial liabilities: |  |  |  |  |  |  |  |  |
| Deposits |  | 308,277 |  | 310,653 |  | 293,248 |  | 299,189 |
| Short-term borrowings |  | 3,450 |  | 3,450 |  | 5,500 |  | 5,500 |
| Long-term debt |  | 44,020 |  | 45,423 |  | 46,460 |  | 49,521 |
| Accrued interest payable |  | 162 |  | 162 |  | 188 |  | 188 |
| Off-balance-sheet financial instruments |  |  |  |  |  |  |  |  |

The following valuation techniques were used to measure fair value of assets in the tables above:

## Cash and cash equivalents (carried at cost)

The carrying amount approximates the fair value because the instruments mature in 90 days or less.

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## NOTE 10 - Fair Value of Financial Instruments (continued)

## Securities available for sale (carried at fair value)

Fair value on available for sale securities is based upon a market approach. Securities which are fixed income instruments that are not quoted on an exchange, but are traded in active markets, are valued using prices obtained from our custodian, which used third party data service providers. Due to the severe disruption in the credit markets during 2008 and 2009, trading activity in privately issued asset-backed securities was very limited. The markets for such securities were generally characterized by a sharp reduction to total cessation of non-agency asset-backed securities issuances, a significant reduction in trading volumes and extremely wide bid-ask spreads, all driven by the lack of market participants. Although estimated prices were generally obtained for such securities, the Company was significantly restricted in the level of market observable assumptions used in the valuation of its privately issued asset-backed securities portfolio. Three non-agency asset-backed securities were transferred to Level 3 during the six months ended June 30, 2009 as a result of the continued deterioration in the market place since December 31, 2008 and the difficulty in obtaining current pricing for these securities. In addition to obtaining estimated prices from independent parties, the Company also performed internal modeling to estimate the fair value of privately issued asset-backed securities transferred from Level 2 to Level 3 valuations during the year ended December 31, 2008 and the six month period ended June 30, 2009 using a methodology similar to that described in FASB Staff Position FAS 157-3. The Company s internal modeling techniques included discounting estimated bond-specific cash flows using assumptions of loan level cash flows, including estimates about the timing and amount of credit losses and prepayments. The Company used an implied discount rate of $12 \%-15 \%$ to determine their Level 3 fair value. In valuing investment securities at December 31, 2008 and June 30, 2009, the Company considered the results of its modeling and the values provided by the independent parties, but relied predominantly on the latter.

## Federal Home Loan Bank stock (carried at cost)

The carrying amount of Federal Home Loan Bank stock approximates fair value.

## Loans Receivable (carried at cost)

The fair value of fixed-rate and variable rate performing loans is calculated by discounting scheduled cash flows through the estimated maturity using the current market origination rates. The estimate of maturity is based on the Company s contractual cash flows adjusted for prepayment estimates based on current economic and lending conditions. Fair value for significant nonperforming loans is based on carrying value which does not exceed recent external appraisals of any underlying collateral.

## Interest rate floor (carried at fair value)

The carrying amount of the interest rate floor approximates fair value. Fair value of the interest rate floor is provided by a third party and is derived from proprietary models based upon well recognized financial principles and reasonable estimates about relevant future market conditions. Interest rate floor products are not actively traded, and fair market values do not indicate potential amount received if sold.

## Accrued Interest Receivable and Payable (carried at cost)

The carrying amount of accrued interest receivable and payable approximates fair value.

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## NOTE 10 - Fair Value of Financial Instruments (continued)

## Deposits (carried at cost)

The fair value of deposits with no stated maturity, such as savings, money market and checking is the amount payable on demand at the reporting date. The fair value of certificates of deposit is based on the discounted value of contractual cash flows at current rates of interest for similar deposits using market rates currently offered for deposits of similar remaining maturities.

## Borrowings (carried at cost)

The fair value of long-term debt was calculated by discounting scheduled cash flows at current market rates of interest for similar borrowings through maturity of each instrument. The carrying amount of short term borrowings approximates fair value of such liability.

## Off-Balance Sheet Financial Instruments (disclosed at cost)

Fair values of the Company s off-balance sheet financial instruments (lending commitments) are based on fees currently charged to enter into similar agreements, taking into account, the remaining terms of the agreements and the counterparties credit standing.

## NOTE 11 Treasury Stock

During the quarter and six months ended June 30, 2009, the Company repurchased 15,934 and 62,984 shares of common stock at an average cost of $\$ 7.09$ and $\$ 6.90$, respectively, per share. 60,534 of these shares were repurchased pursuant to the Company s publicly announced common stock repurchase programs. The remaining 2,450 shares were repurchased from the trustee of the Company s RRP, when an awardee sold vested shares to pay income taxes. As of June 30, 2009, there were 106,264 shares remaining to be repurchased under the existing stock repurchase program.

## NOTE 12 Subsequent Events

On July 22, 2009, the Board of Directors declared a quarterly dividend of $\$ 0.05$ per share on the Company s common stock, payable on August 14,2009 to shareholders of record as of July 31, 2009. Lake Shore, MHC, which owns $58.7 \%$ of the Company s outstanding common stock elected to waive its right to receive cash dividends of approximately $\$ 182,000$ for the three month period ended June 30, 2009 and $\$ 364,000$ for the six month period ended June 30, 2009. Cumulatively, Lake Shore, MHC has waived approximately $\$ 1,636,000$ of cash dividends as of June 30, 2009. The dividends waived by Lake Shore, MHC are considered a restriction on the retained earnings of the Company.

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## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

## Forward-Looking Statements

This Quarterly Report on Form 10-Q contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements may be identified by words such as believe, will, expect, project, may, could, anticipate, estimate, targets and similar expressions. These statements are based upon our current beliefs and expectations and are subject to significant risks and uncertainties. Actual results may differ materially from those set forth in the forward-looking statements as a result of numerous factors.

The following factors, including the factors set forth in Part I, Item 1A of the Company s Annual Report on Form 10-K for the year ended December 31, 2008, among others, could cause actual results to differ materially from the anticipated results or other expectations expressed in our forward-looking statements:
general and local economic conditions;
changes in interest rates, deposit flows, demand for mortgages and other loans, real estate values and competition;
the ability of our customers to make loan payments;
our ability to continue to control costs and expenses;
our ability to effectively deploy the capital raised in our April 2006 initial public offering;
changes in accounting principles, policies or guidelines;
our success in managing the risks involved in our business;
inflation, and market and monetary fluctuations;
changes in legislation or regulation; and
other economic, competitive, governmental, regulatory and technological factors affecting our operations, pricing, products and services.
Any or all of our forward-looking statements in this Quarterly Report on Form 10-Q and in any other public statements we make may differ from actual outcomes. They can be affected by inaccurate assumptions we might make or known or unknown risks and uncertainties. Consequently, no forward-looking statements can be guaranteed. We undertake no obligation to publicly update any forward looking statement, whether as a result of new information, future events or otherwise.

## Overview

The following discussion and analysis is presented to assist in the understanding and evaluation of our consolidated financial condition and results of operations. It is intended to complement the unaudited consolidated financial statements and notes thereto appearing elsewhere in this Form 10-Q and should be read in conjunction therewith. The detailed discussion focuses on our consolidated financial condition as of June 30, 2009 compared to the financial condition as of December 31, 2008 and the consolidated results of operations for the three and six months ended June 30, 2009 and 2008.

Our results of operations depend primarily on our net interest income, which is the difference between the interest income we earn on loans and investments and the interest we pay on deposits and other interest-

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bearing liabilities. Net interest income is affected by the relative amounts of interest-earning assets and interest-bearing liabilities and the interest rates we earn or pay on these balances.

Our operations are also affected by non-interest income, such as service fees and gains and losses on the sales of securities and loans, our provision for loan losses and non-interest expenses, which include salaries and employee benefits, occupancy costs, and other general and administrative expenses.

Financial institutions like us are significantly affected by economic conditions, competition, and the monetary and fiscal policies of the federal government. Lending activities are influenced by the demand for and supply of housing, competition among lenders, interest rate conditions, and funds availability. Our operations and lending are principally concentrated in the Western New York area, and our operations and earnings are influenced by local economic conditions. Deposit balances and cost of funds are influenced by prevailing market rates on competing investments, customer preferences, and levels of personal income and savings in our primary market area.

## Management Strategy

Our Reputation. With more than 118 years of service to our community, our primary management strategy has been to maintain our reputation as one of the most respected and recognized community banks in Western New York. We strive to accomplish this goal by continuing to emphasize our high quality customer service and financial strength. We are one of the largest lenders in market share of residential mortgages in Chautauqua County.

Branching. In 2003, we opened new branch offices in Orchard Park and East Amherst, New York. These new offices have generated deposits of $\$ 35.8$ million and $\$ 27.5$ million as of June 30,2009 , respectively. We also opened a branch office in Hamburg, New York in December 2005 which has generated deposits of $\$ 17.3$ million as of June 30, 2009. On December 1, 2008, we opened our newest branch office in Kenmore, New York. This office generated deposits of $\$ 21.7$ million as of June 30, 2009. Our offices are located in Dunkirk, Fredonia, Jamestown, Lakewood and Westfield, in Chautauqua County, New York and in East Amherst, Hamburg, Orchard Park and Kenmore in Erie County, New York. Saturation of the market in Chautauqua County led to our expansion plan in Erie County which is a critical component of our future profitability and growth.

Our People. A large part of our success is related to customer service and customer satisfaction. Having employees who understand and value our clientele and their business is a key component to our success. We believe that our employees constitute one of our competitive strengths. Thus, the retention of such persons and our ability to continue to attract high quality personnel are high priorities.

Residential Mortgage and Other Lending. Historically, our lending portfolio has been composed predominantly of residential mortgage loans. At June 30, 2009 and December 31, 2008, we held $\$ 182.1$ million and $\$ 175.8$ million of residential mortgage loans, respectively, which constituted $72.5 \%$ and $73.3 \%$ of our total loan portfolio, at such respective dates. We also originate commercial real estate loans to finance the purchase of real property, which generally consists of developed real estate. At June 30, 2009 and December 31, 2008, our commercial real estate loan portfolio consisted of loans totaling $\$ 25.7$ million and $\$ 19.5$ million respectively, or $10.2 \%$ and $8.1 \%$, respectively, of total loans. In addition to commercial real estate loans, we also engage in small business commercial lending, including business installment loans, lines of credit, and other commercial loans. At June 30, 2009 and December 31, 2008, our commercial loan portfolio consisted of loans totaling $\$ 10.3$ million and $\$ 7.4$ million, respectively, or $4.1 \%$ and $3.1 \%$, respectively, of total loans. Other loan products offered to our customers include home equity loans, construction loans and consumer loans, including auto loans, overdraft lines of credit and share loans. We will sell loans when appropriate and will retain servicing rights to those loans. We will invest excess funds in permissible investments such as mortgage-backed

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securities and asset-backed securities, when such investment opportunities are prudent. Residential mortgage loans will continue to be the dominant type of loan in our lending portfolio.

Investment Strategy. Our investment policy is designed primarily to manage the interest rate sensitivity of our assets and liabilities, to generate a favorable return without incurring undue interest rate and credit risk, to complement our lending activities and to provide and maintain liquidity within established guidelines. At June 30, 2009 and December 31, 2008, our investment securities totaled $\$ 121.3$ million and $\$ 115.8$ million, respectively.

## Management of Interest Rate Risk

Treasury Yield Curve. As with all community banks, we face a challenge in monitoring our interest rate risk. Banks generate revenue on the difference between the interest earned on loans, which are generally for longer terms, and the interest paid on deposits, which are generally for shorter terms. This mismatch between shorter term deposits and longer term loans usually produces a positive contribution to earnings because the yield curve is normally positively sloped. During 2007 and 2008, the Federal Reserve cut the federal funds rate 10 times and as of June 30, 2009 the federal funds rate was $0.22 \%$. During 2008, and continuing in 2009, there was unprecedented volatility in the markets including the failure of large investment banks, the conservatorship of Fannie Mae, or FNMA, and Freddie Mac, or FHLMC, a global liquidity crisis, continuing housing market declines and an ongoing credit crisis with financial institutions. There have been coordinated global initiatives and significant injections of capital and liquidity into the capital markets and financial institutions in response to these events. Between June 2008 and June 2009, yields in all Treasury maturities have shifted lower. However, since December 2008, the yield curve has been rising for most maturities. For example, the yield on the 10 year Treasury note declined from $3.99 \%$ as of June 30, 2008 to $3.53 \%$ as of June 30, 2009. At December 2008, the ten year treasury was yielding $2.05 \%$. Once the Federal Reserve committed to purchasing agency mortgage-backed securities, the yield spread for mortgage loans tightened in relation to Treasury bonds. For example, on June 30, 2008, we offered a 30 year fixed rate mortgage at $5.875 \%$. On June 30, 2009, the rate we offered on this loan type was $5.50 \%$, a decline of 37.5 basis points. Given the changes to the treasury yield curve and spread relationships, our net interest margin could decline if interest rates on loans remain low or decline further.

Interest Rate Risk. The current interest rate environment is difficult for community banks. Residential mortgage rates have declined in part due to the Federal Reserve purchasing mortgage backed securities. The lower rates on residential mortgage products causes higher rate loans in the portfolio to prepay (or re-finance) and new loan originations to be recorded at low rates. At the same time, interest rates on long term funding has not declined commensurately with mortgage rates, resulting in a narrower interest rate spread. To address these challenges, we have implemented a number of strategies including refinance mitigation and loan sales. We sold $\$ 6.2$ million of low rate residential mortgage loans during the six month period ended June 30, 2009. In addition, we continue to monitor market rates for funding options. Prior to 2008, we had purchased an interest rate floor product to help offset lower interest income received on floating rate loans. During 2008 and January 2009, our interest income was enhanced by payments on the floor. Through January 2009, $\$ 348,000$ of interest income was received. At that time management decided to sell the floor based on the current value and prospects for future rate declines. Refer to Note 2 of the Notes to Consolidated Financial Statements for more information.

We employ a third party financial advisor to assist us in managing our investment portfolio and developing balance sheet strategies. At June 30, 2009 and December 31, 2008, we had $\$ 118.6$ and $\$ 112.9$ million, respectively, invested in securities available for sale, the majority of which are mortgage-backed, collateralized mortgage obligations and municipal securities. We do not own any collateralized debt obligations (or CDOs).

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## Other than Temporary Impairment

During 2008, we wrote down four non-agency asset-backed securities in our investment portfolio due to the continued disruption of the securities and housing markets. The write-down resulted in a pre-tax loss of $\$ 1.9$ million ( $\$ 1.2$ million, net of tax), which was recorded in Other Non-interest Income in the consolidated statements of operations. The securities were rated AAA by the major rating agencies when purchased. Three of the securities are collateralized by second lien home equity loans to prime borrowers. These securities were wrapped by an insurance guarantee issued by Financial Guaranty Insurance Co. ( FGIC ). As a result of FGIC s exposure to troubled assets and the inability to raise additional capital, the major rating agencies downgraded FGIC. As a result of FGIC s downgrade, the major rating agencies downgraded the ratings on these securities. The fourth security is backed by first lien residential mortgages to sub-prime borrowers. The majority of the mortgages underlying this security are adjustable rate loans. As of June 30, 2009 the security was rated AAA/Caa3 by S\&P and Moody s, respectively. The fair market value for all these securities have experienced significant declines. The price declines, accounting rules and associated SEC guidance contributed to management s determination that the impairment on these securities was other-than-temporary during 2008. It should be noted that all of these securities continue to make payments in accordance with their terms as of June 30, 2009. No additional impairments in these securities were taken in the three or six months ended June 30, 2009. Management continues to monitor these securities. Refer to Note 3 and Note 6 of the Notes to Consolidated Financial Statements for more information on OTTI.

## Critical Accounting Policies

It is management sopinion that accounting estimates covering certain aspects of our business have more significance than others due to the relative importance of those areas to overall performance, or the level of subjectivity required in making such estimates. Management considers the accounting policy relating to the allowance for loan losses to be a critical accounting policy given the uncertainty in evaluating the level of the allowance for loan losses required for probable credit losses and the material effect that such judgments can have on the results of operations. Management s quarterly evaluation of the adequacy of the allowance considers our historical loan loss experience, review of specific loans, current economic conditions, and such other factors considered appropriate to estimate loan losses. Management uses presently available information to estimate probable losses on loans; however, future additions to the allowance may be necessary based on changes in estimates, assumptions, or economic conditions. Significant factors that could give rise to changes in these estimates include, but are not limited to, changes in economic conditions in the local area, concentrations of risk and decline in local property values.

In management sopinion, the accounting policy relating to valuation of investments is a critical accounting policy. The fair values of our investments are determined using public quotations, third party dealer quotes, pricing models, or discounted cash flows. Thus, the determination may require significant judgment or estimation, particularly when liquid markets do not exist for the item being valued. The use of different assumptions for these valuations could produce significantly different results which may have material positive or negative effects on results of operations. Refer to Notes 3, 5 and 10 of the Notes to Consolidated Financial Statements for more information on fair value.

Management also considers the accounting policy relating to the impairment of investments to be a critical accounting policy due to the subjectivity and judgment involved and the material effect an impairment loss could have on the results of operations. The credit portion of a decline in the fair value of investments below cost deemed to be other than temporary may be charged to earnings resulting in the establishment of a new cost basis for an asset. Management continually reviews the current value of its investments for evidence of OTTI. Refer to Note 3 and Note 6 of the Notes to Consolidated Financial Statements for more information on OTTI.

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These critical policies and their application are reviewed periodically by our Audit Committee and our Board of Directors. All accounting policies are important, and as such, we encourage the reader to review each of the policies included in the notes to the consolidated financial statements of our audited consolidated financial statements included in Form 10-K for the year ended December 31, 2008 to better understand how our financial performance is reported.

## Analysis of Net Interest Income

Net interest income represents the difference between the interest we earn on our interest-earning assets, such as mortgage loans and investment securities, and the expense we pay on interest-bearing liabilities, such as time deposits and borrowings. Net interest income depends on both the volume of our interest-earning assets and interest-bearing liabilities and the interest rates we earn or pay on them.

Average Balances, Interest and Average Yields. The following table sets forth certain information relating to our average balance sheets and reflects the average yield on interest-earnings assets and average cost of interest-bearing liabilities, interest earned and interest paid for the periods indicated. Such yields and costs are derived by dividing income or expense by the average balance of interest-earning assets or interest-bearing liabilities, respectively, for the periods presented. Average balances are derived from daily balances over the periods indicated. The average balances for loans are net of allowance for loan losses, but include non-accrual loans. Interest income on securities does not include a tax equivalent adjustment for bank qualified municipals.

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|  | At June 30, 2009 |  |  | For the Three Months ended June 30, 2009 |  |  |  |  | For the Three Months ended June 30, 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Actual Balance | Yield/ <br> Rate |  | Average Balance |  | terest come/ xpense | Yield/ Rate |  | verage Balance |  | erest ome/ pense | Yield/ Rate |
|  |  |  |  |  |  | (Dol | llars in | usands) |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits \& Federal funds sold | \$ | 15,887 | 0.70\% | \$ | 23,599 | \$ | 26 | 0.44\% | \$ | 15,189 | \$ | 85 | 2.24\% |
| Securities |  | 121,320 | 4.54\% |  | 116,159 |  | 1,383 | 4.76\% |  | 110,404 |  | 1,307 | 4.74\% |
| Loans |  | 251,970 | 5.53\% |  | 248,356 |  | 3,499 | 5.64\% |  | 224,526 |  | 3,214 | 5.73\% |
| Total interest-earning assets |  | 389,177 | 5.02\% |  | 388,114 |  | 4,908 | 5.06\% |  | 350,119 |  | 4,606 | 5.26\% |
| Other assets |  | 29,264 |  |  | 28,241 |  |  |  |  | 26,340 |  |  |  |
| Total assets |  | 418,441 |  |  | 416,355 |  |  |  |  | 376,459 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand and NOW accounts | \$ | 37,773 | 0.19\% | \$ | 37,311 | \$ | 17 | 0.18\% | , | 36,884 | \$ | 36 | 0.39\% |
| Money market accounts |  | 26,925 | 0.69\% |  | 26,274 |  | 47 | 0.72\% |  | 23,920 |  | 56 | 0.94\% |
| Savings accounts |  | 30,333 | 0.29\% |  | 29,930 |  | 20 | 0.27\% |  | 28,864 |  | 43 | 0.60\% |
| Time deposits |  | 193,412 | 3.09\% |  | 190,865 |  | 1,502 | 3.15\% |  | 150,348 |  | 1,497 | 3.98\% |
| Borrowed funds |  | 47,470 | 3.92\% |  | 49,143 |  | 457 | 3.72\% |  | 55,920 |  | 539 | 3.86\% |
| Other interest-bearing liabilities |  | 1,339 | 8.51\% |  | 1,343 |  | 28 | 8.34\% |  | 1,374 |  | 30 | 8.73\% |
| Total interest-bearing liabilities |  | 337,252 | 2.46\% |  | 334,866 |  | 2,071 | 2.47\% |  | 297,310 |  | 2,201 | 2.96\% |
| Other non-interest bearing liabilities |  | 27,139 |  |  | 26,723 |  |  |  |  | 25,307 |  |  |  |
| Stockholders equity |  | 54,050 |  |  | 54,766 |  |  |  |  | 53,842 |  |  |  |
| Total liabilities and stockholders equity |  | 418,441 |  |  | 416,355 |  |  |  |  | 376,459 |  |  |  |
| Net interest income |  |  |  |  |  | \$ | 2,837 |  |  |  | \$ | 2,405 |  |
| Interest rate spread |  |  |  |  |  |  |  | 2.59\% |  |  |  |  | 2.30\% |
| Net interest margin |  |  |  |  |  |  |  | 2.92\% |  |  |  |  | 2.75\% |
| 28 |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  | At June 30, 2009 |  |  | For the Six Months ended June 30, 2009 |  |  |  | For the Six Months ended June 30, 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Actual Balance | Yield/ Rate |  | Average Balance | Interest <br> Income/ <br> Expense | Yield/ Rate |  | Average Balance |  | terest come/ pense | Yield/ Rate |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits \& Federal funds sold | \$ | 15,887 | 0.70\% | \$ | 19,594 | \$ 56 | 0.57\% | \$ | 10,355 | \$ | 129 | 2.49\% |
| Securities |  | 121,320 | 4.54\% |  | 117,399 | 2,755 | 4.69\% |  | 109,423 |  | 2,556 | 4.67\% |
| Loans |  | 251,970 | 5.53\% |  | 244,948 | 6,965 | 5.69\% |  | 222,171 |  | 6,962 | 6.27\% |
| Total interest-earning assets |  | 389,177 | 5.02\% |  | 381,941 | 9,776 | 5.12\% |  | 341,949 |  | 9,647 | 5.64\% |
| Other assets |  | 29,264 |  |  | 28,120 |  |  |  | 26,125 |  |  |  |
| Total assets |  | 418,441 |  |  | 410,061 |  |  |  | 368,074 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Demand and NOW accounts |  | 37,773 | 0.19\% | \$ | 36,481 | 35 | 0.19\% |  | 35,919 | \$ | 84 | 0.47\% |
| Money market accounts |  | 26,925 | 0.69\% |  | 25,836 | 93 | 0.72\% |  | 23,509 |  | 123 | 1.05\% |
| Savings accounts |  | 30,333 | 0.29\% |  | 29,127 | 44 | 0.30\% |  | 27,155 |  | 75 | 0.55\% |
| Time deposits |  | 193,412 | 3.09\% |  | 186,166 | 2,993 | 3.22\% |  | 144,444 |  | 2,995 | 4.15\% |
| Borrowed funds |  | 47,470 | 3.92\% |  | 50,236 | 930 | 3.70\% |  | 57,246 |  | 1,143 | 3.99\% |
| Other interest-bearing liabilities |  | 1,339 | 8.51\% |  | 1,347 | 57 | 8.46\% |  | 1,377 |  | 60 | 8.71\% |
| Total interest-bearing liabilities |  | 337,252 | 2.46\% |  | 329,193 | 4,152 | 2.52\% |  | 289,650 |  | 4,480 | 3.09\% |
| Other non-interest bearing liabilities |  | 27,139 |  |  | 26,391 |  |  |  | 24,423 |  |  |  |
| Stockholders equity |  | 54,050 |  |  | 54,477 |  |  |  | 54,001 |  |  |  |
| Total liabilities and stockholders equity |  | 418,441 |  |  | 410,061 |  |  |  | 368,074 |  |  |  |
| Net interest income |  |  |  |  |  | \$ 5,624 |  |  |  | \$ | 5,167 |  |
| Interest rate spread |  |  |  |  |  |  | 2.60\% |  |  |  |  | 2.55\% |
| Net interest margin |  |  |  |  |  |  | 2.94\% |  |  |  |  | 3.02\% |
| Rate Volume Analysis. The following table analyzes the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities. The table shows the amount of the change in interest income or expense caused by either changes in outstanding balances (volume) or changes in interest rates. The effect of a change in volume is measured by applying the average rate during the first period to the volume change between the two periods. The effect of changes in rate is measured by applying the change in rate between the two periods to the average volume during the first period. Changes attributable to both rate and volume, which cannot be segregated, have been allocated proportionately to the absolute value of the change due to volume and the change due to rate. |  |  |  |  |  |  |  |  |  |  |  |  |

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Three Months Ended June 30, 2009
Compared to
Three Months Ended June 30, 2008

| Rate | Volume | Net Change |
| :--- | :--- | :--- |


|  |  | (Dollars in thousands) |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: | $\$$ | $(91)$ | $\$$ | 32 | $\$$ | $(59)$ |
| Interest-bearing deposits and Federal funds sold |  | 7 | 69 | 76 |  |  |
| Securities | $(51)$ | 336 | 285 |  |  |  |
| Loans, including fees |  | $(135)$ | 437 |  | 302 |  |
| Total interest-earning assets |  |  |  |  |  |  |
|  |  |  |  |  |  |  |

Interest-bearing liabilities:

| Demand and NOW accounts | (19) |  |  |  | (19) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Money market accounts | (14) |  | 5 |  | (9) |
| Savings accounts | (25) |  | 2 |  | (23) |
| Time deposits | (351) |  | 356 |  | 5 |
| Total deposits | (409) |  | 363 |  | (46) |
| Borrowed funds and other | (20) |  | (64) |  | (84) |
| Total interest-bearing liabilities | (429) |  | 299 |  | (130) |
| Net change in interest income | \$ 294 | \$ | 138 | \$ | 432 |



Net change in interest income


Our earnings may be adversely impacted by an increase in interest rates because the majority of our interest-earning assets are long-term, fixed rate mortgage-related assets that will not reprice as long-term interest rates increase. Conversely, a majority of our interest-bearing liabilities have much shorter contractual maturities and are expected to reprice. A significant portion of our deposits have no contractual maturities and are likely to reprice quickly as short-term interest rates increase. Therefore, in an increasing rate environment, our cost of funds is expected to increase more rapidly than the yields earned on our loan portfolio and securities portfolio. An increasing rate environment is expected to cause a further narrowing of our net interest rate spread and a decrease in our earnings.

However, beginning September 2007, interest rates began to decrease. In a decreasing interest rate environment, our earnings may increase if long-term interest-earning assets do not reprice and interest rates on short-term deposits begin to decrease. In the current rate environment rates on loan products

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have significantly declined resulting in these assets repricing. Rates on deposit products have also dropped, more than the decline on loan product rates, which has resulted in a widening of our interest rate spread. However, if rates on deposit products remain static and rates on loans continue to fall, our earnings may be negatively impacted.

For the three months ended June 30, 2009, the average yields on our loan portfolio and investment portfolios were 5.64\% and 4.76\%, respectively, in comparison to $5.73 \%$ and $4.74 \%$, respectively, for the three months ended June 30, 2008. Overall, the average yield on our interest earning assets decreased by $0.20 \%$ for the three months ended June 30, 2009 in comparison to the three months ended June 30, 2008. For the three months ended June 30, 2009, the average rate that we were paying on deposit products decreased by $0.49 \%$ in comparison to the same period in the prior year. Furthermore, the interest paid on our borrowings decreased from $3.86 \%$ to $3.72 \%$. Our interest rate spread for the three months ended June 30, 2009 was $2.59 \%$, which constitutes a $0.29 \%$ increase in comparison to the three months ended June 30, 2008. Our net interest margin was $2.92 \%$ and $2.75 \%$ for the three months ended June 30, 2009 and 2008, respectively.

For the six months ended June 30, 2009, the average yields on our loan portfolio and investment portfolios were $5.69 \%$ and $4.69 \%$, respectively, in comparison to $6.27 \%$ and $4.67 \%$, respectively, for the six months ended June 30, 2008. Loan interest income was negatively impacted by the Company s sale of its interest rate floor derivative product during January 2009. During the six month period ended June 30, 2009, the Company recorded $\$ 43,000$ of loan interest income on the interest rate floor product, a decrease of $\$ 150,000$, or $77.7 \%$, compared to $\$ 193,000$ for the six month period ended June 30, 2008. Overall, the average yield on our interest earning assets decreased by $0.52 \%$ for the six months ended June 30, 2009 in comparison to the six months ended June 30, 2008. For the six months ended June 30, 2009, the average rate that we were paying on deposit products decreased by $0.56 \%$ in comparison to the same period in the prior year. Furthermore, the interest paid on our borrowings decreased from $3.99 \%$ to $3.70 \%$. Our interest rate spread for the six months ended June 30, 2009 was $2.60 \%$, which constitutes a $0.05 \%$ increase in comparison to the six months ended June 30, 2008. Our net interest margin was $2.94 \%$ and $3.02 \%$ for the six months ended June 30, 2009 and 2008, respectively.

## Comparison of Financial Condition at June 30, 2009 and December 31, 2008

Total assets at June 30, 2009 were $\$ 418.4$ million, an increase of $\$ 10.6$ million from $\$ 407.8$ million at December 31, 2008. The increase in total assets is primarily attributable to an increase of $\$ 11.5$ million in loans receivable, net and an increase of $\$ 5.7$ million in available for sale securities, partially offset by a decrease of $\$ 6.0$ million in cash and cash equivalents.

Cash and cash equivalents decreased by $\$ 6.0$ million from $\$ 29.0$ million as of December 31,2008 to $\$ 23.1$ million as of June 30 , 2009. The decrease is attributable to an $\$ 8.5$ million decrease in federal funds sold primarily due to utilization of funds for loan originations and investment security purchases.

Securities available for sale increased by $\$ 5.7$ million to $\$ 118.6$ million at June 30, 2009 from $\$ 112.9$ million at December 31, 2008. The increase is attributable to purchases of new securities during the six month period ended June 30, 2009 of $\$ 24.7$ million, partially offset by $\$ 18.2$ million of paydowns during the same period.

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Loans receivable, net increased by $\$ 11.5$ million to $\$ 252.0$ million at June 30, 2009 from $\$ 240.5$ million at December 31, 2008. The table below shows the changes in loan volume by loan type between December 31, 2008 and June 30, 2009:

|  | June 30, 2009 |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | \$ | \% |
|  | (Dollars in thousands) |  |  |  |  |  |  |
| Real Estate Loans: |  |  |  |  |  |  |  |
| Residential, 1-4 Family | \$ | 182,080 |  |  | \$ | 175,808 | \$ | 6,272 | 3.6\% |
| Home Equity |  | 29,008 |  | 28,143 |  | 865 | 3.1\% |
| Commercial |  | 25,748 |  | 19,513 |  | 6,235 | 32.0\% |
| Construction |  | 1,735 |  | 6,479 |  | $(4,744)$ | (73.2)\% |
| Total Real Estate Loans |  | 238,571 |  | 229,943 |  | 8,628 | 3.8\% |
| Commercial Loans |  | 10,274 |  | 7,403 |  | 2,871 | 38.8\% |
| Consumer Loans |  | 2,443 |  | 2,350 |  | 93 | 4.0\% |
| Total Gross Loans |  | 251,288 |  | 239,696 |  | 11,592 | 4.8\% |
| Allowance for Loan Losses |  | $(1,556)$ |  | $(1,476)$ |  | (80) | 5.4\% |
| Net deferred loan costs |  | 2,238 |  | 2,243 |  | (5) | (0.2)\% |
| Loans receivable, net | \$ | 251,970 | \$ | 240,463 |  | 11,507 | 4.8\% |

The increase in residential loans is attributable to lower rates being offered on residential mortgage loans during the first six months of 2009 . Mortgage loans represented $72.5 \%$ of the loan portfolio at June 30,2009 . We do not carry any sub-prime loans in our mortgage portfolio. The increase in commercial loans is attributable to completion of construction on non-residential properties and our efforts to increase loan originations in this category, especially in the Erie County market area. Commercial real estate loans and other commercial loans represented $10.2 \%$ and $4.1 \%$, respectively, of the total loan portfolio at June 30, 2009.

The table below shows changes in deposit volumes by type of deposit between December 31, 2008 and June 30, 2009:

|  | June 30, 2009 |  | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ |  | Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | \$ | \% |
|  | (Dollars in thousands) |  |  |  |  |  |
| Demand Deposits: |  |  |  |  |  |  |
| Non-interest bearing | \$ | 19,834 |  |  | \$ | 25,811 | \$ $(5,977)$ | (23.2)\% |
| Interest bearing |  | 37,773 |  | 35,303 | 2,470 | 7.0\% |
| Money market |  | 26,925 |  | 25,157 | 1,768 | 7.0\% |
| Savings |  | 30,333 |  | 27,290 | 3,043 | 11.2\% |
| Time deposits |  | 193,412 |  | 179,687 | 13,725 | 7.6\% |
| Total Deposits | \$ | 308,277 | \$ | 293,248 | \$ 15,029 | 5.1\% |

The decrease in non-interest bearing deposits is due to a large commercial customer deposit that was temporarily held at Lake Shore Savings in December 2008. The growth in deposits is primarily attributable to our newest branch office in Kenmore, New York, which generated $\$ 10.1$ million in new

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deposits during the first six months of 2009. The growth in deposits is also attributed to our ability to offer or match competitive rates in our market area.

Our borrowings, consisting of advances from the Federal Home Loan Bank of New York, decreased by $\$ 4.5$ million from $\$ 52.0$ million at December 31, 2008 to $\$ 47.5$ million at June 30, 2009. Short-term borrowings decreased $\$ 2.1$ million from $\$ 5.5$ million at December 31, 2008 to $\$ 3.5$ million at June 30, 2009. Long-term debt decreased $\$ 2.4$ million from $\$ 46.5$ million at December 31, 2008 to $\$ 44.0$ million at June 30 , 2009. The decline in borrowings is due to the repayment of debt and the available use of deposits and cash to fund loan originations and investment purchases.

Total equity was $\$ 54.0$ million at June 30, 2009 compared to $\$ 54.2$ million at December 31, 2008. The decrease in equity was the result of treasury stock purchases, dividend payments and a decrease in other comprehensive income partially offset by net income in the first six months of 2009 .

## Comparison of Results of Operations for the Three Months Ended June 30, 2009 and 2008

General. Net income was $\$ 354,000$ for the three months ended June 30, 2009, or $\$ 0.06$ per diluted share, compared to a net loss of $\$ 926,000$, or $\$ 0.15$ loss per diluted share for the three months ended June 30, 2008. The Company s results for the quarters ended June 30, 2009 and 2008 included a special FDIC assessment to rebuild the Deposit Investment Fund of \$185,000 (\$130,000 net of tax) in the 2009 period and a non-cash, pre-tax, impairment charge of $\$ 1.7$ million ( $\$ 1.3$ million net of tax) related to write-downs of the Company s investments in four non-agency asset-backed securities in the 2008 period. Excluding these items, net income for the quarters ended June 30, 2009 and June 30, 2008 would have been $\$ 484,000$, or $\$ 0.08$ per diluted share, and $\$ 384,000$, or $\$ 0.06$ per diluted share, respectively.

Net Interest Income. Net interest income increased $\$ 432,000$, or $18.0 \%$, to $\$ 2.8$ million for the quarter ended June 30, 2009 from $\$ 2.4$ million for the same period last year. Interest income increased by $\$ 302,000$ and interest expense decreased by $\$ 130,000$ for the quarter ended June 30 , 2009 compared to the quarter ended June 30, 2008. Net interest spread and net interest margin were $2.59 \%$ and $2.92 \%$, respectively, for the quarter ended June 30, 2009 compared to $2.30 \%$ and $2.75 \%$, respectively, for the quarter ended June 30, 2008.

Interest Income. Interest income increased by $\$ 302,000$, or $6.6 \%$, from $\$ 4.6$ million for the quarter ended June 30, 2008 to $\$ 4.9$ million for the quarter ended June 30, 2009. Loan interest income increased by $\$ 285,000$, or $8.9 \%$, from $\$ 3.2$ million for the quarter ended June 30,2008 to $\$ 3.5$ million for the quarter ended June 30, 2009. Loan interest income was positively impacted by a $\$ 23.8$ million, or $10.6 \%$, increase in the average balance of loans receivable, net from $\$ 224.5$ million as of June 30, 2008 to $\$ 248.4$ million as of June 30, 2009. The average yield on our loan portfolio was $5.64 \%$ and $5.73 \%$ for the quarters ended June 30, 2009 and 2008, respectively. Investment interest income increased $\$ 76,000$, or $5.8 \%$, from $\$ 1.3$ million for the quarter ended June 30, 2008 to $\$ 1.4$ million for the quarter ended June 30, 2009. The investment portfolio had an average balance of $\$ 116.2$ million and an average yield of $4.76 \%$ for the quarter ended June 30,2009 compared to an average balance of $\$ 110.4$ million and an average yield of $4.74 \%$ for the quarter ended June 30,2008 . Other interest income decreased $\$ 59,000$, or $69.4 \%$, from $\$ 85,000$ for the quarter ended June 30,2008 to $\$ 26,000$ for the quarter ended June 30,2009 . This decrease is primarily due to a decrease in the average yield from $2.24 \%$ for the quarter ended June 30, 2008 to $0.44 \%$ for the quarter ended June 30, 2009 on federal funds and other interest bearing deposits.

Interest Expense. Interest expense decreased by $\$ 130,000$, or $5.9 \%$, from $\$ 2.2$ million for the quarter ended June 30, 2008 to $\$ 2.1$ million for the quarter ended June 30, 2009. The interest paid on deposits decreased by $\$ 46,000$, or $2.8 \%$, for the quarter ended June 30,2009 compared to the same quarter in 2008. This decrease was due to a decrease in the average rate paid on interest bearing deposits from $2.72 \%$ for the quarter ended June 30, 2008 to $2.23 \%$ for the quarter ended June 30, 2009, which was offset by an increase in average interest bearing deposits of $\$ 44.4$ million from $\$ 240.0$ million at June 30,

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2008 to $\$ 284.4$ at June 30, 2009. The interest expense related to advances from the Federal Home Loan Bank of New York decreased by $\$ 82,000$, or $15.2 \%$, from $\$ 539,000$ for the quarter ended June 30,2008 to $\$ 457,000$ for the quarter ended June 30,2009 . The average rate paid on these borrowings decreased from $3.86 \%$ to $3.72 \%$ while the average balance of these borrowings also decreased from $\$ 55.9$ million to $\$ 49.1$ million for the quarters ended June 30, 2008 and 2009, respectively.

Provision for Loan Losses. Provision for loan losses decreased by $\$ 110,000$, or $73.3 \%$, to $\$ 40,000$ for the quarter ended June 30, 2009 from $\$ 150,000$ for the quarter ended June 30, 2008 due to a decrease in non-performing assets. Non-performing assets decreased from $\$ 2.2$ million as of June 30, 2008 to $\$ 1.7$ million as of June 30, 2009. At June 30, 2009 our non-performing loans comprised $0.61 \%$ of our total loan portfolio, compared to $0.83 \%$ of our loan portfolio as of June 30, 2008, indicating strong credit quality in the loan portfolio. At June 30, 2009 and 2008, our allowance for loan losses equaled $100.7 \%$ and $67.7 \%$ of non-performing loans, respectively.

We establish provisions for loan losses, which are charged to operations, in order to maintain the allowance for loan losses at a level management considers necessary to absorb probable incurred credit losses in the loan portfolio. The amount of allowance is based on estimates and the ultimate losses may vary from such estimates as more information becomes available or later events occur. Management assesses the allowance for loan losses on a quarterly basis and makes provisions for loan losses in order to maintain adequacy of the allowance. In light of current economic conditions, we are continuing to monitor our loan portfolio, and we will modify the provision for loan losses as necessary in subsequent periods.

Non-interest Income (Loss). Non-interest income increased by $\$ 1.7$ million to $\$ 600,000$ for the quarter ended June 30,2009 compared to a loss of $\$ 1.1$ million for the same period in 2008. The increase was mainly due to a pre-tax $\$ 1.7$ million other-than-temporary impairment charge recorded on certain non-agency asset-backed securities during the second quarter of 2008. Excluding this impairment charge, non-interest income decreased by $\$ 47,000$, or $7.3 \%$, in the second quarter of 2009 compared to the second quarter of 2008 . This decrease is primarily due to a decrease in earnings on bank owned life insurance of $\$ 34,000$ as a result of a reduced crediting rate on one of the insurance products. Service charges and fees also decreased by $\$ 36,000$ during the second quarter of 2009 as we believe customers strived to limit the fees they incur in the current economic environment. These decreases were partially offset by a $\$ 27,000$ gain on sale of loans recorded during the second quarter of 2009. The Company sold $\$ 6.2$ million of low interest rate residential mortgage loans originated during 2009 on the secondary mortgage market. Management decided to sell these loans due to the declining mortgage rate environment in an effort to maintain net interest rate margins and spreads and reduce the overall interest rate risk.

Non-interest Expense. Non-interest expense increased by $\$ 634,000$, or $27.2 \%$, to $\$ 3.0$ million for the quarter ended June 30, 2009 compared to $\$ 2.3$ million for the quarter ended June 30, 2008. FDIC insurance related assessments were $\$ 440,000$ for the second quarter of 2009 compared to $\$ 7,000$ for the second quarter of 2008 , an increase of $\$ 433,000$. The increase was the result of a special assessment to replenish the deposit reserves, changes in premiums mandated by the FDIC and the application of one-time assessment credits granted by the FDIC in 2007 against 2008 premiums. Salaries and employee benefits increased by $\$ 150,000$, or $12.6 \%$, from $\$ 1.2$ million for the quarter ended June 30,2008 to $\$ 1.3$ million for the quarter ended June 30, 2009 due to annual salary increase, annual increases in health insurance costs, and salary expenses for staff at our newest branch office, which opened in December 2008. Advertising costs increased by $\$ 40,000$ for the quarter ended June 30, 2009 compared to the same period in 2008 due to new ad campaigns and costs associated with the redesign of the Company s website.

Income Tax Expense (Benefit). Income tax expense increased by $\$ 313,000$, or $132.6 \%$, from an income tax benefit of $\$ 236,000$ for the quarter ended June 30, 2008 to an income tax expense of $\$ 77,000$ for the quarter ended June 30, 2009. The majority of the increase in income tax expense is attributed to the

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impact of the pre-tax treatment of the $\$ 1.7$ million impairment charge recorded in the second quarter of 2008 . As a result, our projected mix of tax-exempt income derived from our municipal bond portfolio and bank-owned life insurance decreased significantly as it related to our projection of pre-tax book income for the year, causing our effective tax rate estimate to increase to $21.4 \%$. Our effective tax rate was $17.9 \%$ for the quarter ended June 30, 2009, after taking into consideration the change in the estimated rate from the first quarter, as compared to $20.3 \%$ for the quarter ended June 30, 2008.

## Comparison of Results of Operations for the Six Months Ended June 30, 2009 and 2008

General. The Company reported net income of $\$ 759,000$, or $\$ 0.13$ per diluted share, for the six months ended June 30, 2009, which was a $\$ 1.0$ million increase over the net loss of $\$ 268,000$, or $\$ 0.04$ loss per diluted share, for the six months ended June 30, 2008. Excluding the special FDIC insurance assessment in the 2009 period and the non-cash, pre-tax, impairment charge of $\$ 1.7$ million ( $\$ 1.3$ million net of tax), related to write-downs of the Company s investments in four non-agency asset-backed securities in the 2008 period, net income for the six months ended June 30,2009 and 2008 would have been $\$ 899,000$, or $\$ 0.15$ per diluted share, and $\$ 1.0$ million, or $\$ 0.17$ per diluted share, respectively, which is an $\$ 111,000$, or $11.1 \%$, decrease from the 2008 period to the 2009 period. The decrease in net income from the six months ended June 30 , 2008, was partially due to the special FDIC insurance assessment and mandated premium increases by the FDIC.

Net Interest Income. Net interest income increased by $\$ 457,000$, or $8.8 \%$, to $\$ 5.6$ million for the six months ended June 30, 2009 from $\$ 5.2$ million for the same period last year. Net interest spread and net interest margin were $2.60 \%$ and $2.94 \%$, respectively, for the six months ended June 30, 2009 compared to $2.55 \%$ and $3.02 \%$ for the six months ended June 30, 2008, respectively.

Interest Income. Interest income increased by $\$ 129,000$, or $1.3 \%$, to $\$ 9.8$ million for the six months ended June 30, 2009 compared to the same period in 2008. Loan interest income grew by $\$ 3,000$ for the six months ending June 2009 compared to the same six month period in 2008. Loan interest income was negatively impacted by the Company s sale of its interest rate floor derivative product during January 2009. During the six month period ended June 30, 2009, the Company recorded $\$ 43,000$ of loan interest income on the interest rate floor product, a decrease of $\$ 150,000$, or $77.7 \%$, compared to $\$ 193,000$ for the six month period ended June 30, 2008. Loan interest income was positively impacted by an increase in the average balance of loans of $\$ 22.8$ million, or $10.3 \%$, for the six month period ended June 30,2009 compared to the six month period ended June 30, 2008. Interest income on investments increased by $\$ 199,000$, or $7.8 \%$, for the six month period ended June 30, 2009 compared to the same period in 2008, due to an increase in the average balance of investments of $\$ 8.0$ million, or $7.3 \%$, for the six month period ended June 30, 2009 compared to the same period in 2008. Interest income on Federal Funds balances during the six month period ended June 30 , 2009 decreased $\$ 69,000$, or $86.3 \%$, to $\$ 11,000$ compared to $\$ 80,000$ during the same period in 2008 , due to interest rates being lowered by the Federal Reserve.

Interest Expense. Interest expense decreased by $\$ 328,000$, or $7.3 \%$, to $\$ 4.2$ million for the six months ended June 30, 2009 compared to the same period in 2008. Interest expense on deposits decreased by $\$ 112,000$, or $3.4 \%$, for the six month period ended June 30,2009 compared to the six month period ended June 30, 2008 despite a $20.2 \%$ increase in average deposit balances for the six month period ended June 30, 2009 compared to the same period in 2008, due to lower interest rates being offered on deposit products during the 2009 period. Interest expense on borrowings decreased by $\$ 213,000$, or $18.6 \%$, for the six month period ended June 30, 2009 in comparison to the same period in 2008, due to a $\$ 7.0$ million decrease in average outstanding borrowings and lower interest rates.

Provision for Loan Losses. Provision for loan losses increased $\$ 10,000$ to $\$ 160,000$ for the six month period ended June 30, 2009 compared to the six month period ended June 30, 2008. The increase during the six month period ended June 30, 2009 was primarily due to three impaired commercial loans to one borrower. As previously noted, non-performing loans as of June 30, 2009 and 2008 were $0.61 \%$ and

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$0.83 \%$, respectively, which indicates strong credit quality in the loan portfolio. In light of current economic conditions, we are continuing to monitor our loan portfolio and we will modify the provision for loan losses as necessary in subsequent periods.

Non-interest Income (Loss). Non-interest income increased by $\$ 1.6$ million, to $\$ 1.1$ million for the six month period ended June 30, 2009 compared to a loss of $\$ 495,000$ for the same period in 2008 . The increase was mainly due to a pre-tax $\$ 1.7$ million other-than-temporary impairment charge recorded in 2008 on certain non-agency asset-backed securities. Excluding this impairment charge, non-interest income decreased by $\$ 92,000$, or $7.4 \%$, in the six months ended June 30,2009 compared to the six month period ended June 30, 2008 in which non-interest income would have been $\$ 1.2$ million. This $7.4 \%$ decrease is primarily due to a decrease in earnings on bank owned life insurance of $\$ 70,000$ for the six month period ended June 30, 2009 compared to the six month period ended June 30,2008 as a result of a reduced crediting rate on one of the insurance products. Service charges and fees also decreased by $\$ 32,000$ during the six month period ended June 30 , 2009 as we believe customers strived to limit the fees they incur in the current economic environment. These decreases were partially offset by a $\$ 27,000$ gain on sale of loans recorded during the six month period ended June 30, 2009.

Non-interest Expense. Non-interest expense was $\$ 5.6$ million for the six months ended June 30, 2009 compared to $\$ 4.8$ million for the same period in 2008 , an increase of $\$ 823,000$, or $17.1 \%$. FDIC insurance related assessments were $\$ 488,000$ for the six month period ended June 30 , 2009 compared to $\$ 14,000$ for the same period in 2008 , an increase of $\$ 474,000$. The increase was the result of a special assessment to replenish the deposit reserves, changes in premiums mandated by the FDIC and the application of one-time assessment credits granted by the FDIC in 2007 against 2008 premiums. Salary and personnel expense increased by $\$ 187,000$, or $7.4 \%$, due to annual salary increases, additional staffing for a new branch office opened during December 2008 and increases in health insurance costs. The Company also recorded a loss on the sale of its interest rate floor derivative product of \$135,000 in January 2009.

Income Tax Expense (Benefit). Income tax expense increased by $\$ 237,000$ to $\$ 207,000$ for the six months ended June 30, 2009 compared to an income tax benefit of $\$ 30,000$ for the six months ended June 30,2008 . The majority of the increase in income tax expense is attributed to the impact of the pre-tax treatment of the $\$ 1.7$ million impairment charge recorded in the 2008 period. As a result, our projected mix of tax-exempt income derived from our municipal bond portfolio and bank-owned life insurance decreased significantly as it related to our projection of pre-tax book income for the year, causing our effective tax rate estimate to increase to $21.4 \%$ for the six months ended June 30, 2009 compared to $10.0 \%$ for the six months ended June 30, 2008.

## Loans Past Due and Non-performing Assets

We define non-performing loans as loans that are either non-accruing or accruing whose payments are 90 days or more past due. Non-performing assets, including non-performing loans and foreclosed real estate, totaled \$1.7 million at June 30, 2009 and December 31, 2008.

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The following table presents information regarding our non-accrual loans, accruing loans delinquent 90 days or more, and foreclosed real estate as of the dates indicated.


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The following table sets forth activity in our allowance for loan losses and other ratios at or for the dates indicated.

(1) Annualized

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## Liquidity and Capital Resources

Liquidity describes our ability to meet the financial obligations that arise during the ordinary course of business. Liquidity is primarily needed to meet the lending and deposit withdrawal requirements of our customers and to fund current and planned expenditures. Our primary sources of funds consist of deposits, scheduled amortization and prepayments of loans and mortgage-backed and asset-backed securities, maturities and sales of other investments, interest bearing deposits at other financial institutions and funds provided from operations. We have written agreements with the Federal Home Loan Bank of New York, which as of August 1, 2008, allowed us to borrow up to $\$ 26.8$ million on an overnight line of credit and $\$ 26.8$ million on a one-month overnight repricing line of credit. As of June 30 , 2009, we had no borrowings outstanding under either of these agreements. We also have a third agreement to obtain advances from the Federal Home Loan Bank collateralized by a pledge of our mortgage loans. At June 30, 2009, we had outstanding advances totaling $\$ 47.5$ million.

Historically, loan repayments and maturing investment securities are a relatively predictable source of funds. However, in light of the financial crisis and current economic environment, there are now more risks related to loan repayments and the valuation and maturity of investment securities. In addition, deposit flows, calls of investment securities, and prepayments of loans and mortgage-backed securities are strongly influenced by interest rates, general and local economic conditions, and competition in the marketplace. These factors and the current economic environment reduces the predictability of the timing of these sources of funds.

Our primary investing activities include the origination of loans and, to a lesser extent, the purchase of investment securities. For the six months ended June 30, 2009, we originated loans of approximately $\$ 43.1$ million in comparison to approximately $\$ 30.9$ million of loans originated during the six months ended June 30, 2008. This increase is primarily due to increased loan originations within our residential and commercial loan portfolios. Purchases of available for sale securities totaled $\$ 24.5$ million in the six months ended June 30,2009 and $\$ 13.3$ million in the six months ended June 30, 2008. The increase is primarily due to the increase in deposits.

At June 30, 2009, we had loan commitments to borrowers of approximately $\$ 6.9$ million and overdraft lines of protection and unused home equity lines of credit of approximately $\$ 25.1$ million.

Total deposits were $\$ 308.3$ million at June 30, 2009, as compared to $\$ 293.2$ million at December 31, 2008. Time deposit accounts scheduled to mature within one year were $\$ 148.3$ million at June 30, 2009. The increase in total deposits occurred as a result of opening a new branch office in Kenmore, New York on December 1, 2008. We anticipate that a significant portion of the time deposits that are scheduled to mature within one year will remain with us.

During 2008 and in the first six months of 2009 , macro-economic conditions negatively impacted liquidity and credit quality across the financial markets as the U.S. economy experienced a recession. While the recession has had far-reaching effects, our financial condition and liquidity position remain strong.

We are committed to maintaining a strong liquidity position; therefore, we monitor our liquidity position on a daily basis. We anticipate that we will have sufficient funds to meet our current funding commitments. The marginal cost of new funding, however, whether from deposits or borrowings from the Federal Home Loan Bank, will be carefully considered as we monitor our liquidity needs. Therefore, in order to minimize our cost of funds, we may consider additional borrowings from the Federal Home Loan Bank in the future.

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## Off-Balance Sheet Arrangements

Other than loan commitments, we do not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures, or capital resources that is material to investors. Refer to Note 8 of the Notes to Consolidated Financial Statements for a summary of loan commitments outstanding as of June 30 , 2009.

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

## Management of Market Risk

There have been no material changes in information regarding quantitative and qualitative disclosures about market risk at June 30, 2009 from the information presented in the Company s Form 10-K for the year ended December 31, 2008.

## Item 4T. Controls and Procedures.

Our management, including our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) as of the end of the period covered by this report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective, as of June 30, 2009, to ensure that information relating to us, which is required to be disclosed in the reports we file with the SEC under the Exchange Act, is (i) recorded, processed, summarized and reported as and when required and (ii) accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosures.

There has been no change in our internal control over financial reporting identified in connection with the evaluation that occurred during our last fiscal quarter that has materially affected, or that is reasonably likely to materially affect, our internal control over financial reporting.

## PART II

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table reports information regarding repurchases by the Company of its common stock in each month of the quarter ended June 30, 2009:

## COMPANY PURCHASES OF EQUITY SECURITIES

| Period | Total Number of Shares Purchased | Average Price Paid per Share |  | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet be Purchased Under the Plans or Programs (1) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| April 1, 2009 through April 30, 2009 | 10,934 | \$ | 7.00 | 10,934 | 111,264 |
| May 1, 2009 through May 31, 2009 |  |  |  |  | 111,264 |
| June 1, 2009 through June 30, 2009 | 5,000 | \$ | 7.30 | 5,000 | 106,264 |
| Total | 15,934 | \$ | 7.09 | 15,934 | 106,264 |

(1) On February 25, 2009, our Board of Directors approved a new stock repurchase plan pursuant to which we can repurchase up to 129,298 shares of our outstanding common stock. This amount represented $5 \%$ of our outstanding stock not owned by Lake Shore, MHC. The repurchase plan does not have an expiration date and superseded all of the prior stock repurchase programs.
Item 4. Submission of Matters to a Vote of Security Holders.

An annual meeting of shareholders of Lake Shore Bancorp, Inc. was held on May 20, 2009. The proposal submitted to shareholders and the tabulation of votes for this proposal was as follows:

## Election of Directors:

|  | Number of Votes For |  | Number of Votes Withheld |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| To serve three-year terms: |  |  |  |
| David C. Mancuso | $5,587,515$ | 99,926 |  |
| Gary W. Winger | $5,572,642$ | 114,799 |  |
| Nancy L. Yocum | $5,588,165$ | 99,276 |  |

There were no broker non-votes or abstentions on this proposal.

In addition to the foregoing, the following directors will continue to serve:

Directors whose term expires in 2010: Sharon E. Brautigam, Michael E. Brunecz and Paul J. Kolkmeyer
Directors whose term expires in 2011: Reginald S. Corsi, James P. Foley, DDS and Daniel P. Reininga

## Item 6. Exhibits

3.1 Charter of Lake Shore Bancorp, Inc. ${ }^{1}$
3.2 Amended and Restated Bylaws of Lake Shore Bancorp, Inc. ${ }^{2}$
31.1 Certification by the Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*
31.2 Certification by the Chief Financial Officer Pursuant to Section 302 of the Sarbanes- Oxley Act of 2002*
32.1 Certification by the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*
32.2 Certification by the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*

[^0]2 Incorporated herein by reference to Exhibit 3.2 to Form 8-K, filed with the Securities and Exchange Commission on April 2, 2008.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LAKE SHORE BANCORP, INC.
(Registrant)
/s/ David C. Mancuso

August 14, 2009

August 14, 2009
$\begin{array}{ll}\text { By: } & \text { David C. Mancuso } \\ & \text { President and Chief Executive Officer } \\ & \text { (Principal Executive Officer) }\end{array}$
/s/ Rachel A. Foley
By: Rachel A. Foley
Chief Financial Officer
(Principal Financial and Accounting Officer)


[^0]:    * Filed herewith

    1 Incorporated herein by reference to the Exhibits to the Registration Statement on Form S-1, filed with the Securities and Exchange Commission on November 4, 2005 (Registration No. 333-129439).

