ICF International, Inc. Form 10-Q August 03, 2017

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(Mark One)
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2017
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACTOR 1934
FOR THE TRANSITION PERIOD FROM TO
Commission File Number: 001-33045
ICF International, Inc.
(Exact name of Registrant as Specified in its Charter)

Edgar Filing: ICF International, Inc. - Form 10-Q

**Delaware** 22-3661438 (State or Other Jurisdiction of (I.R.S. Employer **Incorporation or Organization) Identification No.)** 9300 Lee Highway, Fairfax, VA 22031 (Address of Principal Executive Offices) (Zip Code) Registrant's telephone number, including area code: (703) 934-3000 **Not Applicable** (Former name, former address and former fiscal year, if changed since last report) Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. No Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b–2 of the Exchange Act. (Check one): Large accelerated filer Accelerated filer Non-accelerated filer (Do not check if a smaller reporting company)

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the

Emerging growth company

Smaller reporting company

## Edgar Filing: ICF International, Inc. - Form 10-Q

Fxc	hange	Act
止んし	nange	Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of July 28, 2017, there were 18,734,799 shares outstanding of the registrant's common stock.

## ICF INTERNATIONAL, INC.

## QUARTERLY REPORT ON FORM 10-Q FOR THE

## PERIOD ENDED JUNE 30, 2017

#### **TABLE OF CONTENTS**

#### PART I. FINANCIAL INFORMATION

Item 1.	Financial Statements	3
	Consolidated Balance Sheets at June 30, 2017 (Unaudited) and December 31, 2016	3
	Consolidated Statements of Comprehensive Income (Unaudited) for the Three Months and Six Months ended June 30, 2017 and 2016	4
	Consolidated Statements of Cash Flows (Unaudited) for the Six Months ended June 30, 2017 and 2016	5
	Notes to Consolidated Financial Statements	6
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	12
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	23
Item 4.	Controls and Procedures	23
PART II	. OTHER INFORMATION	24
Item 1.	Legal Proceedings	24
Item 1A	. Risk Factors	24
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	24
Item 3.	Defaults Upon Senior Securities	25
Item 4.	Mine Safety Disclosures	25
Item 5.	Other Information	25
Item 6.	Exhibits	25

#### PART I. FINANCIAL INFORMATION

Item 1. Financial Statements
ICF International, Inc. and Subsidiaries

#### CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share amounts)

Current Assets         \$9,493         \$6,042           Cash and cash equivalents         \$9,493         \$6,042           Contract receivables, net         288,178         281,365           Prepaid expenses and other         13,278         11,724           Income tax receivable         5,325         —           Total current assets         316,274         299,131           Total property and equipment, net         37,881         40,484           Other assets         685,071         683,683           Other intangible assets, net         40,692         46,129           Restricted cash         1,254         1,843           Other assets         16,874         14,301           Total Assets         \$1,098,046         \$1,085,571           Liabilities and Stockholders' Equity         \$1,098,046         \$1,085,571           Liabilities and Stockholders' Equity         \$60,734         \$70,586           Accounts payable         \$60,734         \$70,586           Accrued expenses and other current liabilities         44,540         52,631           Deferred revenue         27,113         29,394           Income tax payable         \$1,005         \$1,005           Total Current Liabilities         \$1,005         <		June 30, 2017 (Unaudited)	December 31, 2016
Cash and cash equivalents         \$9,493         \$6,042           Contract receivables, net         288,178         281,365           Prepaid expenses and other         13,278         11,724           Income tax receivable         5,325         —           Total current assets         316,274         299,131           Total property and equipment, net         37,881         40,484           Other assets:         Soodwill         685,071         683,683           Other intangible assets, net         40,692         46,129           Restricted cash         1,254         1,843           Other assets         16,874         14,301           Total Assets         \$1,098,046         \$1,085,571           Liabilities and Stockholders' Equity         \$1,098,046         \$1,085,571           Liabilities and Stockholders' Equity         \$1,098,046         \$1,085,571           Accounts payable         \$60,734         \$70,586           Accrued expenses and other current liabilities         44,540         52,631           Deferred revenue         27,113         29,394           Income tax payable         —         106           Total Current Liabilities         27,113         29,394           Long-term debt	Assets		
Contract receivables, net         288,178         281,365           Prepaid expenses and other         13,278         11,724           Income tax receivable         5,325         —           Total current assets         316,274         299,131           Total property and equipment, net         37,881         40,484           Other assets:         Soodwill         685,071         683,683           Other intangible assets, net         40,692         46,129           Restricted cash         1,254         1,843           Other assets         16,874         14,301           Total Assets         \$1,098,046         \$1,085,571           Liabilities and Stockholders' Equity         \$1,098,046         \$1,085,571           Liabilities and Stockholders' Equity         \$1,098,046         \$1,085,571           Current Liabilities         \$60,734         \$70,586           Accrued salaries and benefits         40,793         44,003           Accrued expenses and other current liabilities         44,540         52,631           Deferred revenue         27,113         29,394           Income tax payable         —         106           Total Current Liabilities         27,113         29,394           Long-term debt		<b>*</b> 0 . 40 <b>*</b>	*
Prepaid expenses and other         13,278         11,724           Income tax receivable         5,325         —           Total current assets         316,274         299,131           Total property and equipment, net         37,881         40,484           Other assets:         —         685,071         683,683           Other intangible assets, net         40,692         46,129           Restricted cash         1,254         1,843           Other assets         16,874         14,301           Total Assets         \$1,098,046         \$1,085,571           Liabilities and Stockholders' Equity         Strong temptor         \$1,098,046         \$1,085,571           Liabilities and Stockholders' Equity         Strong temptor         \$1,098,046         \$1,085,571           Liabilities and Stockholders' Equity         Strong temptor         \$1,098,046         \$1,085,571           Accrued salaries and benefits         40,793         44,003         44,003         44,003         44,003         44,003         44,003         44,003         44,003         44,003         44,003         44,003         46,002         46,002         46,002         46,003         40,003         40,003         40,003         40,003         40,003         40,003         <	•	•	
Income tax receivable		·	
Total current assets         316,274         299,131           Total property and equipment, net         37,881         40,484           Other assets:         8         40,692         46,129           Goodwill         40,692         46,129         46,129           Restricted cash         1,254         1,843           Other assets         16,874         14,301           Total Assets         \$1,098,046         \$1,085,571           Liabilities and Stockholders' Equity         \$60,734         \$70,586           Accrued Liabilities         40,793         44,003           Accrued salaries and benefits         40,793         44,003           Accrued expenses and other current liabilities         44,540         52,631           Deferred revenue         27,113         29,394           Income tax payable         —         106           Total Current Liabilities         173,180         196,720           Long-term Liabilities         278,000         259,389           Deferred rent         14,983         15,600           Deferred income taxes         44,439         39,114           Other         44,439         39,114           Other         44,439         39,114	• •	· ·	11,724
Total property and equipment, net       37,881       40,484         Other assets:       3000 (85,071)       683,683         Other intangible assets, net       40,692       46,129         Restricted cash       1,254       1,843         Other assets       16,874       14,301         Total Assets       \$1,098,046       \$1,085,571         Liabilities and Stockholders' Equity         Current Liabilities       \$60,734       \$70,586         Accounts payable       \$60,734       \$70,586         Accrued salaries and benefits       40,793       44,003         Accrued expenses and other current liabilities       44,540       52,631         Deferred revenue       27,113       29,394         Income tax payable       —       106         Total Current Liabilities       173,180       196,720         Long-term Liabilities       278,000       259,389         Deferred rent       14,983       15,600         Deferred income taxes       44,439       39,114         Other       14,314       8,744		•	
Other assets:           Goodwill         685,071         683,683           Other intangible assets, net         40,692         46,129           Restricted cash         1,254         1,843           Other assets         16,874         14,301           Total Assets         \$1,098,046         \$1,085,571           Liabilities and Stockholders' Equity           Current Liabilities           Accounts payable         \$60,734         \$70,586           Accrued salaries and benefits         40,793         44,003           Accrued expenses and other current liabilities         44,540         52,631           Deferred revenue         27,113         29,394           Income tax payable         —         106           Total Current Liabilities         173,180         196,720           Long-term Liabilities:         278,000         259,389           Long-term debt         278,000         259,389           Deferred rent         14,983         15,600           Deferred income taxes         44,439         39,114           Other         14,314         8,744		· ·	•
Goodwill         685,071         683,683           Other intangible assets, net         40,692         46,129           Restricted cash         1,254         1,843           Other assets         16,874         14,301           Total Assets         \$1,098,046         \$1,085,571           Liabilities and Stockholders' Equity           Current Liabilities           Accounts payable         \$60,734         \$70,586           Accrued salaries and benefits         40,793         44,003           Accrued expenses and other current liabilities         40,793         44,003           Deferred revenue         27,113         29,394           Income tax payable         —         106           Total Current Liabilities         —         106           Total Current Liabilities         278,000         259,389           Deferred rent         14,983         15,600           Deferred income taxes         44,439         39,114           Other         14,314         8,744		37,881	40,484
Other intangible assets, net       40,692       46,129         Restricted cash       1,254       1,843         Other assets       16,874       14,301         Total Assets       \$1,098,046       \$1,085,571         Liabilities and Stockholders' Equity         Current Liabilities         Accounts payable       \$60,734       \$70,586         Accrued salaries and benefits       40,793       44,003         Accrued expenses and other current liabilities       27,113       29,394         Income tax payable       —       106         Total Current Liabilities       173,180       196,720         Long-term Liabilities:       278,000       259,389         Deferred rent       14,983       15,600         Deferred income taxes       44,439       39,114         Other       14,314       8,744			
Restricted cash       1,254       1,843         Other assets       16,874       14,301         Total Assets       \$1,098,046       \$1,085,571         Liabilities and Stockholders' Equity         Current Liabilities       \$60,734       \$70,586         Accounts payable       \$60,734       \$44,003         Accrued expenses and other current liabilities       44,540       52,631         Deferred revenue       27,113       29,394         Income tax payable       —       106         Total Current Liabilities       173,180       196,720         Long-term debt       278,000       259,389         Deferred rent       14,983       15,600         Deferred income taxes       44,439       39,114         Other       14,314       8,744		·	•
Other assets         16,874         14,301           Total Assets         \$1,098,046         \$1,085,571           Liabilities and Stockholders' Equity         Current Liabilities           Accounts payable         \$60,734         \$70,586           Accrued salaries and benefits         40,793         44,003           Accrued expenses and other current liabilities         44,540         52,631           Deferred revenue         27,113         29,394           Income tax payable         —         106           Total Current Liabilities         173,180         196,720           Long-term Leabilities:         278,000         259,389           Deferred rent         14,983         15,600           Deferred income taxes         44,439         39,114           Other         14,314         8,744		*	,
Total Assets         \$1,098,046         \$1,085,571           Liabilities and Stockholders' Equity         \$0,734         \$70,586           Accounts payable         \$60,734         \$70,586           Accrued salaries and benefits         40,793         44,003           Accrued expenses and other current liabilities         27,113         29,394           Deferred revenue         27,113         29,394           Income tax payable         —         106           Total Current Liabilities         173,180         196,720           Long-term debt         278,000         259,389           Deferred rent         14,983         15,600           Deferred income taxes         44,439         39,114           Other         14,314         8,744		*	*
Liabilities and Stockholders' Equity         Current Liabilities       \$60,734       \$70,586         Accounts payable       40,793       44,003         Accrued salaries and benefits       40,793       44,003         Accrued expenses and other current liabilities       27,113       29,394         Deferred revenue       27,113       29,394         Income tax payable       —       106         Total Current Liabilities       173,180       196,720         Long-term debt       278,000       259,389         Deferred rent       14,983       15,600         Deferred income taxes       44,439       39,114         Other       14,314       8,744		*	,
Current Liabilities         Accounts payable       \$60,734       \$70,586         Accrued salaries and benefits       40,793       44,003         Accrued expenses and other current liabilities       44,540       52,631         Deferred revenue       27,113       29,394         Income tax payable       —       106         Total Current Liabilities       173,180       196,720         Long-term Liabilities:       278,000       259,389         Deferred rent       14,983       15,600         Deferred income taxes       44,439       39,114         Other       14,314       8,744	Total Assets	\$1,098,046	\$1,085,571
Accounts payable       \$60,734       \$70,586         Accrued salaries and benefits       40,793       44,003         Accrued expenses and other current liabilities       44,540       52,631         Deferred revenue       27,113       29,394         Income tax payable       —       106         Total Current Liabilities       173,180       196,720         Long-term Liabilities:       278,000       259,389         Deferred rent       14,983       15,600         Deferred income taxes       44,439       39,114         Other       14,314       8,744	Liabilities and Stockholders' Equity		
Accrued salaries and benefits       40,793       44,003         Accrued expenses and other current liabilities       44,540       52,631         Deferred revenue       27,113       29,394         Income tax payable       —       106         Total Current Liabilities       173,180       196,720         Long-term Liabilities:       278,000       259,389         Deferred rent       14,983       15,600         Deferred income taxes       44,439       39,114         Other       14,314       8,744	Current Liabilities		
Accrued expenses and other current liabilities       44,540       52,631         Deferred revenue       27,113       29,394         Income tax payable       —       106         Total Current Liabilities       173,180       196,720         Long-term Liabilities:       278,000       259,389         Deferred rent       14,983       15,600         Deferred income taxes       44,439       39,114         Other       14,314       8,744	Accounts payable	\$60,734	\$70,586
Deferred revenue       27,113       29,394         Income tax payable       —       106         Total Current Liabilities       173,180       196,720         Long-term Liabilities:       —       278,000       259,389         Deferred rent       14,983       15,600         Deferred income taxes       44,439       39,114         Other       14,314       8,744	Accrued salaries and benefits	40,793	44,003
Deferred revenue       27,113       29,394         Income tax payable       —       106         Total Current Liabilities       173,180       196,720         Long-term Liabilities:       —       278,000       259,389         Deferred rent       14,983       15,600         Deferred income taxes       44,439       39,114         Other       14,314       8,744	Accrued expenses and other current liabilities	44,540	52,631
Long-term Liabilities:       173,180       196,720         Long-term Liabilities:       278,000       259,389         Deferred rent       14,983       15,600         Deferred income taxes       44,439       39,114         Other       14,314       8,744		27,113	29,394
Long-term Liabilities:       173,180       196,720         Long-term Liabilities:       278,000       259,389         Deferred rent       14,983       15,600         Deferred income taxes       44,439       39,114         Other       14,314       8,744	Income tax payable		106
Long-term debt       278,000       259,389         Deferred rent       14,983       15,600         Deferred income taxes       44,439       39,114         Other       14,314       8,744	- · · · · · · · · · · · · · · · · · · ·	173,180	196,720
Long-term debt       278,000       259,389         Deferred rent       14,983       15,600         Deferred income taxes       44,439       39,114         Other       14,314       8,744	Long-term Liabilities:		
Deferred rent       14,983       15,600         Deferred income taxes       44,439       39,114         Other       14,314       8,744	9	278.000	259.389
Deferred income taxes       44,439       39,114         Other       14,314       8,744	e	,	
Other 14,314 8,744		· ·	•
		*	
	Total Liabilities	524,916	519,567

# Edgar Filing: ICF International, Inc. - Form 10-Q

# Commitments and Contingencies (Note 8) Stockholders' Equity

_	_
22	22
300,394	292,427
394,004	371,890
(114,122)	(88,695)
(7,168	(9,640)
573,130	566,004
\$1,098,046	\$1,085,571
	300,394 394,004 (114,122 ) (7,168 ) 573,130

The accompanying notes are an integral part of these consolidated financial statements.

3

## ICF International, Inc. and Subsidiaries

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(in thousands, except per share amounts)

	Three Months Ended		Six Months Ended	
	June 30,			
	2017	2016	2017	2016
Revenue	\$306,392	\$305,419	\$602,687	\$589,018
Direct Costs	190,896	194,188	374,503	371,387
Operating costs and expenses:				
Indirect and selling expenses	86,240	84,641	175,042	166,200
Depreciation and amortization	4,299	4,084	8,818	8,103
Amortization of intangible assets	2,749	3,148	5,483	6,276
Total operating costs and expenses	93,288	91,873	189,343	180,579
Operating income	22,208	19,358		