

HMN FINANCIAL INC  
Form 11-K  
June 14, 2018

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 11-K**

(Mark One)

**ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 31, 2017.

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission file number 0-24100**

A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

**Home Federal Savings Bank Employees' Savings and Profit Sharing Plan**

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

**HMN Financial, Inc.**  
**1016 Civic Center Drive**  
**Rochester, MN 55901**

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**REQUIRED INFORMATION**

The financial statements filed as a part of the annual report of the plan include:

1. Audited statements of net assets available for benefits as filed under the Employee Retirement Income Security Act of 1974, as amended ("ERISA");
  
  2. Audited statements of changes in net assets available for benefits as filed under ERISA.
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**HOME FEDERAL SAVINGS BANK EMPLOYEES'  
SAVINGS AND PROFIT SHARING PLAN**

Financial Statements

December 31, 2017 and 2016

(With Report of Independent Registered Public Accounting Firm Thereon)

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**HOME FEDERAL SAVINGS BANK EMPLOYEES'  
SAVINGS AND PROFIT SHARING PLAN**

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**HOME  
FEDERAL  
SAVINGS  
BANK  
EMPLOYEES'  
SAVINGS  
AND PROFIT  
SHARING  
PLAN**

Statements of  
Net Assets  
Available for  
Benefits  
December 31,  
2017 and 2016

	<b>2017</b>	<b>2016</b>
<b>Assets</b>		
Investments, at fair value:		
Cash equivalents	\$23,031	\$12,544
Collective trust fund	2,022,342	1,787,243
HMN Financial, Inc. common stock	801,512	873,757
Mutual funds	17,359,759	14,150,547
Total investments, at fair value	20,206,644	16,824,091
Receivables:		
Employer contributions	—	3,421
Notes receivable from participants	191,278	118,637
Total receivables	191,278	122,058
Total assets	20,397,922	16,946,149
<b>Liabilities</b>		
Accrued expenses	5,365	8,060
Accounts payable	1,344	1,344
Total liabilities	6,709	9,404
Net assets available for benefits, at fair value	\$20,391,213	\$16,936,745

See accompanying notes to financial statements.



**HOME  
FEDERAL  
SAVINGS  
BANK  
EMPLOYEES'  
SAVINGS  
AND PROFIT  
SHARING  
PLAN**

Statements of  
Changes in Net  
Assets  
Available for  
Benefits  
Years ended  
December 31,  
2017 and 2016

	<b>2017</b>	<b>2016</b>
<b>Additions</b>		
Additions to net assets attributed to:		
Contributions:		
Employer	\$206,801	\$204,431
Employee	1,148,988	1,082,136
Rollover	170,241	127,294
Total contributions	1,526,030	1,413,861
Investment income		
Net appreciation in fair value of investments:	1,966,229	1,129,529
Dividends	829,411	485,581
Less: Asset management fees	(12,125 )	(19,740 )
Net investment income	2,783,515	1,595,370
Interest income on notes receivable from participants	5,651	4,111
Total additions	4,315,196	3,013,342
<b>Deductions</b>		
Deductions to net assets attributed to:		
Distributions	842,703	622,473
Administrative expenses	18,025	17,348
Total deductions	860,728	639,821
Net increase in net assets available for benefits	3,454,468	2,373,521
Net assets available for benefits:		
Beginning of year	16,936,745	14,563,224
End of year	\$20,391,213	\$16,936,745

See accompanying notes to financial statements.

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**HOME FEDERAL SAVINGS BANK EMPLOYEES'  
SAVINGS AND PROFIT SHARING PLAN**

Notes to Financial Statements

December 31, 2017 and 2016

**(1) Summary of Significant Accounting Policies**

***(a) Basis of Presentation***

The accompanying financial statements have been prepared in accordance with U.S. generally accepted accounting principles.

***(b) Use of Estimates***

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of net assets available for benefits and changes therein, and disclosure of contingent assets and liabilities at the date of the financial statements and the reported changes in net assets available for benefits during the reporting period. Actual results could differ from those estimates.

***(c) Custodian of Investments***

Effective, September 1, 2016, Alerus Financial, N.A. is the trustee and custodian of all Plan assets. TD Ameritrade Trust Corporation was the trustee and custodian of all Plan assets through August 31, 2016.

***(d) Plan Administration***

Home Federal Savings Bank (the Company) is the administrator of the Plan. Effective, September 1, 2016, Alerus Retirement and Benefits performs the participant accounting. Alliance Benefit Group (ABG) performed the participant accounting through August 31, 2016.

***(e) Investment Valuation and Income Recognition***

Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Plan's Investment Committee determines the Plan's valuation policies utilizing information provided by the investment advisers and custodians. See Note 4 for discussion of fair value measurements.

Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date. Net appreciation includes the Plan's gains and losses on investments purchased and sold as well as held during the year.

***(f) Notes Receivable from Participants***

Notes receivable from participants are measured at their unpaid principal balance plus any accrued but unpaid interest. Interest income is recorded on the accrual basis. Related fees are recorded as administrative expenses and are expensed when they are incurred. No allowance for credit losses has been recorded as of December 31, 2017 or 2016. If a participant ceases to make loan repayments and the plan administrator deems the participant loan to be in default, the participant loan balance is reduced and a benefit payment is recorded.

**HOME FEDERAL SAVINGS BANK EMPLOYEES'  
SAVINGS AND PROFIT SHARING PLAN**

Notes to Financial Statements

December 31, 2017 and 2016

**(1) Summary of Significant Accounting Policies (Continued)**

***(g) Benefits***

Benefits are recorded when paid.

***(h) Subsequent Events***

There were no subsequent events requiring adjustment to the financial statements or disclosure through June 14, 2018, the date that the Plan's financial statements were issued.

**(2) Description of the Plan**

The following description of the Plan provides only general information. Participants should refer to the Summary Plan Description for more complete information.

***(a) General***

The Plan is a defined contribution plan, qualified under Section 401(a) of the Internal Revenue Code (IRC). The Plan includes 401(k) provisions, which allow participants to direct the Company to contribute a portion of their compensation to the Plan on a pretax and Roth basis through payroll deductions. The Plan is subject to the Employee Retirement Income Security Act of 1974 (ERISA).

Company employees who have attained the age of 18 are eligible to participate in the Plan, subject to entry dates. However, part-time, temporary, or seasonal employees (employees whose regularly scheduled service is less than 1,000 hours of service per computation period); leased employees; and reclassified employees are not entitled to participate in the Plan.

***(b) Funding Policy***

Participants have the ability to contribute up to 50% of their monthly compensation on a pretax and Roth basis to the Plan. Participant contributions are subject to the Internal Revenue Service (IRS) maximum annual limits of \$18,000 during 2017 and 2016. The Company matches 25% of each participant's contribution not in excess of 8% of the participant's annual salary. Participants over the age of 50 were allowed to contribute an additional \$6,000 as a "catch-up" contribution during 2017 and 2016, as allowed by current tax law.

The Company may, in its sole discretion, contribute to the Plan an amount to be determined from year to year (the Non-Elective Contribution). Such contributions would be allocated to the accounts of participants in the ratio that each participant's compensation for the plan year bears to the total compensation of all participants for the plan year. There were no such contributions during 2017 or 2016.

**HOME FEDERAL SAVINGS BANK EMPLOYEES'  
SAVINGS AND PROFIT SHARING PLAN**

Notes to Financial Statements

December 31, 2017 and 2016

**(2) Description of the Plan (Continued)**

***(b) Funding Policy (Continued)***

New employees are automatically enrolled in the Plan on the first of the month following 30 days of employment unless the employee elects not to participate (Automatic Enrollment Provision). Automatic contributions for these new employees are initially deducted at a rate of 4% of the employee's compensation and are increased in 1% increments on January 1 of each year up to a maximum total contribution of 12%. The Company matches 25% of these automatic contributions not in excess of 8% of the participant's annual salary. The employee has the right at any time to decline participation in the Plan or change the amount of the automatic contribution up to the maximum allowed 50% of their monthly compensation.

The Plan allows for rollover contributions to be made to the Plan by eligible participants. These rollover contributions are eligible distributions from other tax-qualified plans or individual retirement accounts or annuities that participants elect to have invested in the Plan either by a direct rollover to the Plan or by a distribution followed by a contribution within sixty days of receipt.

***(c) Participant Accounts***

Each participant's account is credited with the participant's contribution and allocations of the Company's contribution and Plan earnings. Allocations are based on participant contributions or account balances, as defined. Participants may elect to have their contributions invested in the funds listed in the Plan's provisions as they choose and may generally also transfer their balances daily among these funds.

***(d) Vesting***

Participants are immediately vested in their contributions and the actual earnings thereon.

Employer contributions are subject to a three-year cliff vesting.

Forfeited amounts totaled \$21,962 and \$2,856 for 2017 and 2016, respectively, which will be used to reduce future employer match obligations or plan fees. Forfeitures of \$2,575 and \$5,090 were used to reduce employer contributions for 2017 and 2016, respectively.

***(e) Voting Rights***

Each participant is entitled to exercise voting rights attributable to the shares allocated to his or her account and is notified by the trustee prior to the time that such rights are to be exercised. The trustee is not permitted to vote any allocated share for which instructions have not been given by a participant. The trustee is required, however, to vote any unallocated shares on behalf of the collective best interest of plan participants and beneficiaries.



**HOME FEDERAL SAVINGS BANK EMPLOYEES'  
SAVINGS AND PROFIT SHARING PLAN**

Notes to Financial Statements

December 31, 2017 and 2016

**(2) Description of the Plan (Continued)**

***(f) Notes Receivable from Participants***

Participants may borrow from their fund accounts a minimum of \$1,000 up to a maximum equal to the lesser of \$50,000 or 50% of their vested account balance. Loan terms range from 1 to 5 years, except loans used to purchase a primary residence, which may have a term up to 15 years. All loans are secured by the balance in the participant's account and bear interest at a rate equal to the prime rate or prime rate plus 1%. Principal and interest payments must be made monthly.

***(g) Risks and Uncertainties***

The Plan invests in various investment securities. Investment securities are exposed to various risks, such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, changes in the values of investment securities will occur in the near term that could materially affect participants' account balances and the amounts reported in the statements of net assets available for benefits.

At December 31, 2017 and 2016, approximately 4% and 5% of the Plan's net assets were invested in the common stock of HMN Financial, Inc, respectively. The underlying value of the HMN Financial, Inc. common stock is entirely dependent upon the performance of HMN Financial, Inc. and the market's evaluation of such performance. It is at least reasonably possible that changes in the fair value of HMN Financial, Inc. common stock in the near term could materially affect participants' account balances and the amounts reported in the statements of net assets available for benefits and the statements of changes in net assets available for benefits.

***(h) Distributions***

Upon termination of employment for any reason, the vested portion of the participant's account balance becomes fully payable. Distributions are paid in cash in either one lump sum or under installments.

***(i) Participating Employers***

The Company is a member of a controlled group of corporations as defined in Section 414(b) of the IRC. All members of the controlled group participated in the Plan.

***(j) Costs and Expenses***

Asset management fees ranging between 5 and 141 basis points are assessed annually on the average net asset values and are deducted from the individual funds. In addition, accounting and administrative fees totaling \$18,025 and \$17,348 were paid in 2017 and 2016, respectively.

**(3) Plan Termination**

The Company, by action of its board of directors, may terminate the Plan. All participants at the time of such termination shall be 100% vested in their account balances and shall be entitled to a benefit equal to the value of their accounts as determined as of the valuation date following termination.

**HOME FEDERAL SAVINGS BANK EMPLOYEES'  
SAVINGS AND PROFIT SHARING PLAN**

Notes to Financial Statements

December 31, 2017 and 2016

**(4) Fair Value Measurements**

The framework for measuring fair value provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy under Topic 820 are described as follows:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Plan has the ability to access.

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets
- Quoted prices for identical or similar assets or liabilities in inactive markets
- Inputs other than quoted prices that are observable for the asset or liability
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair market value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the valuation methodologies used at December 31, 2017 and 2016.

Cash equivalents – Valued at cost, which approximates fair value.

Stable value collective trust fund – A stable value fund that is composed primarily of fully benefit-responsive investment contracts that is valued at the net asset value of units of the bank collective trust. The net asset value is used as a practical expedient to estimate fair value. This practical expedient would not be used if it is determined to be probable that the fund will sell the investment for an amount different from the reported net asset value. Participant transactions (purchases and sales) may occur daily. If the Plan initiates a full redemption of the collective trust, the issuer reserves the right to require 12 months' notification in order to ensure that securities liquidations will be carried out in an orderly business manner.

Common stock – Valued daily based on unadjusted quoted prices from national exchanges.

Mutual funds – Valued daily based on unadjusted quoted prices from national exchanges and commonly used third-party services.

**HOME FEDERAL SAVINGS BANK EMPLOYEES'  
SAVINGS AND PROFIT SHARING PLAN**

Notes to Financial Statements

December 31, 2017 and 2016

**(4) Fair Value Measurements (Continued)**

The following tables set forth by level, within the fair value hierarchy, the Plan's assets at fair value as of December 31, 2017 and 2016. Classification within the fair value hierarchy table is based on the lowest level of any input that is significant to the fair value measurement.

	<b>December 31, 2017</b>			
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Cash equivalents	\$23,031	\$	—\$	—\$23,031
HMN Financial, Inc. common stock	801,512		—	801,512
Mutual funds	17,359,759		—	17,359,759
Total assets in the fair value hierarchy	18,184,302		—	18,184,302
Investments measured at net asset value <sup>(a)</sup>	—		—	2,022,342
Investments measured at fair value	\$18,184,302	\$	—\$	—\$20,206,644

	<b>December 31, 2016</b>			
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Total</b>
Cash equivalents	\$12,544	\$	—\$	—\$12,544
HMN Financial, Inc. common stock	873,757		—	873,757
Mutual funds	14,150,547		—	14,150,547
Total assets in the fair value hierarchy	15,036,848		—	15,036,848
Investments measured at net asset value <sup>(a)</sup>	—		—	1,787,243
Investments measured at fair value	\$15,036,848	\$	—\$	—\$16,824,091

(a) In accordance with Subtopic 820-10, certain investments that were measured at net asset value per share (or its equivalent) have not been classified in the fair value hierarchy. The fair value amounts presented in this table are

intended to permit reconciliation of the fair value hierarchy to the line items presented in the statement of net assets available for benefits.

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**HOME FEDERAL SAVINGS BANK EMPLOYEES'  
SAVINGS AND PROFIT SHARING PLAN**

Notes to Financial Statements

December 31, 2017 and 2016

**(4) Fair Value Measurements (Continued)**

For the years ended December 31, 2017 and 2016, the Plan held no assets in which significant unobservable inputs (Level 3) were used in determining fair value. The Plan did not have any transfers between Levels 1 and 2 during the periods.

The following table summarizes investments for which fair value is measured using the net asset value per share practical expedient as of December 31, 2017 and 2016, respectively. There are no participant redemption restrictions for these investments; the redemption notice period is applicable only to the Plan.

December 31, 2017	Fair Value	Unfunded Commitments	Redemption	
			Frequency (if Currently Eligible) Daily	Redemption Notice Period 12 months
Stable value collective trust fund	\$2,022,342	n/a	Daily	12 months

December 31, 2016	Fair Value	Unfunded Commitments	Redemption	
			Frequency (if Currently Eligible) Daily	Redemption Notice Period 12 months
Stable value collective trust fund	\$1,787,243	n/a	Daily	12 months

**(5) Income Tax Status**

The Company adopted a Volume Submitter Profit Sharing Plan with CODA which received a favorable opinion letter from the Internal Revenue Service on September 30, 2014, which stated that the Plan and related trust are designed in accordance with applicable sections of the Internal Revenue Code (IRC). The Plan has been amended since relying on the volume submitter opinion letter. However, the Plan administrator believes that the Plan is designed and is currently being operated in compliance with the applicable requirements of the IRC.

U.S. generally accepted accounting principles require plan management to evaluate tax positions taken by the Plan and recognize a tax liability (or asset) if the Plan has taken an uncertain position that more likely than not would not be sustained upon examination by the IRS. The Plan is subject to routine audits by taxing jurisdictions; however, there are currently no audits in progress for any tax periods.



**HOME FEDERAL SAVINGS BANK EMPLOYEES'  
SAVINGS AND PROFIT SHARING PLAN**

Notes to Financial Statements

December 31, 2017 and 2016

**(6) Party in Interest Transactions**

The Plan engages in investment transactions involving the acquisition or disposition of HMN Financial, Inc. common stock. HMN Financial, Inc. is the holding company of Home Federal Savings Bank and is a party in interest. Also, certain Plan investments are shares of mutual funds managed by TD Ameritrade. Through August 31, 2016, TD Ameritrade was the trustee of the Plan as defined by the Summary Plan Document and a party in interest. In addition, certain Plan investments are shares of mutual funds managed by ABG. Through August 31, 2016, ABG was appointed as the third-party record-keeper of the Plan as defined by the Summary Plan Document and a party in interest. These transactions are covered by an exemption from the “prohibited transactions” provisions of ERISA and the IRC. Effective September 1, 2016, Alerus Financial, N.A. is the trustee and custodian of all Plan assets and performs the participant accounting.

**(7) Reconciliation of Financial Statements to Form 5500**

The following is a reconciliation of net assets available for benefits per the financial statements at December 31, 2017 and 2016 to Form 5500:

	<b>2017</b>	<b>2016</b>
Net assets available for benefits per the financial statements	\$20,391,213	\$16,936,745
Add: Accrued expenses	5,365	8,060
Less: Contributions receivable	—	(3,421 )
Net assets available for benefits per Form 5500	\$20,396,578	\$16,941,384

The following is a reconciliation of changes in net assets available for benefits per the financial statements for the years ended December 31, 2017 and 2016 to Form 5500:

	<b>2017</b>	<b>2016</b>
Change in net assets available for benefits per the financial statements	\$3,454,468	\$2,373,521
Adjustment to administrative expenses	(2,695 )	382
Adjustment to contributions	3,421	8,890
Change in net assets available for benefits per Form 5500	\$3,455,194	\$2,382,793

**HOME  
FEDERAL  
SAVINGS  
BANK  
EMPLOYEES'  
SAVINGS  
AND PROFIT  
SHARING  
PLAN  
EIN #  
41-0318319  
Plan #002**  
Schedule H,  
Line 4i –  
Schedule of  
Assets (Held at  
End of Year)  
December 31,  
2017

<b>Identity of Issuer, Lessor or Similar Party</b>	<b>Cost**</b>	<b>Current value **</b>
American Funds AMCAP Fund A		\$894,624
American Funds Europacific Fund A		2,262,043
American Funds Growth Fund A		1,374,380
Baird Core Plus Bond Institutional Fund		611,935
Blackrock Bond Fund Class A		161,139
DFA Emerging Markets Value Fund		248,174
Dodge & Cox Stock Fund		2,332,404
Galliard/Wells Fargo Stable Value Fund M		2,022,342
		1,553,268

Goldman Sachs Small Cap Value Institutional Fund	
JP Morgan Mid Cap Value Institutional Fund	293,469
JP Morgan Smart Retirement 2020 Select Fund	61,503
JP Morgan Smart Retirement 2025 Select Fund	183,370
JP Morgan Smart Retirement 2030 Select Fund	169,393
JP Morgan Smart Retirement 2035 Select Fund	183,792
JP Morgan Smart Retirement 2040 Select Fund	263,851
JP Morgan Smart Retirement 2045 Select Fund	55,752
JP Morgan Smart Retirement 2050 Select Fund	24,888
JP Morgan Smart Retirement 2055 Select Fund	31,768
PIMCO Commodities Plus Strategy Fund	89,509
PIMCO Global Bond Fund	13,970
PIMCO Total Return Fund	2
T. Rowe Price Mid Cap Growth Advisors Fund	976,139
Vanguard 500 Index Fund Admiral Shares	1,862,136
Vanguard Inflation Protected Securities Fund	120,094
Vanguard Mid Cap Index Fund Admiral Shares	1,419,192

Vanguard Small Cap Index Fund Admiral Shares	249,284
Vanguard Wellesley Fund	1,250,882
Voya Real Estate Fund Class A	90,750
Wells Fargo Government Securities Fund	582,048
Fidelity Government Daily Prime Money Market Account	22,010
Cash	4
TD Bank USA Money Market Account	1,017
* HMN Financial, Inc. Common Stock	801,512
Total investments	20,206,644
Notes receivable from participants (3.25% - 4.25%) (maturing 2018 through 2023)	- 191,278
Total assets	\$20,397,922
* Party in interest. Investments are participant ** directed and as such cost information is not required.	

See accompanying report of independent registered public accounting firm.

**SIGNATURES**

*The Plan.* Pursuant to the requirements of the Securities Exchange Act of 1934, the trustees (or other persons who administer the employee benefit plan) have duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

**HOME FEDERAL SAVINGS BANK  
EMPLOYEES' SAVINGS AND PROFIT SHARING PLAN**

Date: June 14, 2018

By: /s/ Jon Eberle  
Jon Eberle  
Title: Principal Financial Officer,  
Home Federal Savings Bank

**EXHIBIT INDEX**

Exhibit  
Number

23.1            Consent of Independent Registered Public Accounting Firm – Cliftonlarsenallen, LLP