

AMERICAN COMMERCE SOLUTIONS Inc  
Form 10-Q  
January 11, 2013

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington D.C. 20549

FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended November 30, 2012

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from \_\_\_\_\_, 20 , to \_\_\_\_\_, 20 .

Commission File Number 33-98682

American Commerce Solutions, Inc.  
(Exact Name of Registrant as Specified in Charter)

Florida  
(State or Other Jurisdiction of Incorporation  
or Organization)

05-0460102  
(I.R.S. Employer Identification Number)

1400 Chamber Drive, Bartow, Florida 33830  
(Address of Principal Executive Offices)

(863) 533-0326  
(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(g) of the Act:

\$0.001 par value preferred stock

Over the Counter Bulletin Board

\$0.002 par value common stock

Over the Counter Bulletin Board

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405) during the preceding 12 months. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
Non-accelerated filer	<input type="checkbox"/>	Smaller reporting company	<input checked="" type="checkbox"/>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act): Yes  No

As of January 3, 2013, the Registrant had 349,896,576 outstanding shares of its common stock, \$0.002 par value.

Documents incorporated by reference: none

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## PART I – FINANCIAL INFORMATION

## ITEM CONSOLIDATED FINANCIAL STATEMENTS

1.

AMERICAN COMMERCE SOLUTIONS, INC. AND SUBSIDIARY  
CONSOLIDATED BALANCE SHEETS

ASSETS	November 30, 2012 (unaudited)	February 29, 2012 (audited)
<b>CURRENT ASSETS:</b>		
Cash	\$6,601	\$8,078
Accounts receivable	144,025	109,897
Accounts receivable, factored	3,559	15,004
Inventories	240,509	277,077
Note receivable, related party	1,009,792	1,009,792
Due from related party	561,644	561,644
Other receivables	163,840	123,951
Prepaid expenses	4,501	4,966
<b>Total Current Assets</b>	<b>2,134,471</b>	<b>2,110,409</b>
Property and equipment, net of accumulated depreciation of \$2,576,849 and \$2,446,010, respectively	2,802,247	2,918,692
<b>OTHER ASSETS:</b>		
Other assets	3,272	11,564
<b>Total Other Assets</b>	<b>3,272</b>	<b>11,564</b>
<b>TOTAL ASSETS</b>	<b>\$4,939,990</b>	<b>\$5,040,665</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITIES:</b>		
Current portion of notes payable	\$771,319	\$1,047,753
Accounts payable; including related party balances of \$22,326 and \$41,633, respectively	142,521	229,280
Accrued expenses	74,193	161,087
Accrued interest	328,037	286,082
<b>Total Current Liabilities</b>	<b>1,316,070</b>	<b>1,724,202</b>
<b>LONG-TERM LIABILITIES:</b>		
Notes payable, net of current portion	447,548	3,828
Notes payable, related party, net of current portion	440,952	815,998
Due to stockholders	2,179,010	2,004,710

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Total Long-Term Liabilities	3,067,510	2,824,536
Total liabilities	4,383,580	4,548,738
<b>STOCKHOLDERS' EQUITY</b>		
Preferred stock, total authorized 5,000,000 shares:		
Series A; cumulative and convertible; \$0.001 par value; 600 shares authorized 102 shares issued and outstanding; liquidating preference \$376,125	-	-
Series B; cumulative and convertible; \$0.001 par value; 3,950 shares authorized 3,944 shares issued and outstanding; liquidating preference \$3,944,617	3	3
Common stock; \$0.002 par value; 350,000,000 shares authorized; 349,691,576 and 331,896,576 shares issued; 349,196,576 and 331,169,576 shares outstanding, respectively	699,794	663,794
Additional paid-in capital	19,136,164	19,154,164
Stock subscription receivable	(10,000 )	(10,000 )
Treasury stock, at cost	(265,526 )	(265,526 )
Accumulated deficit	(19,004,025)	(19,050,508)
Total Stockholders' Equity	556,410	491,927
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$4,939,990</b>	<b>\$5,040,665</b>

See notes to the unaudited financial statements

AMERICAN COMMERCE SOLUTIONS, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

	For the Three Months Ended November 30,		For the Nine Months Ended November 30,	
	2012	2011	2012	2011
<b>REVENUE:</b>				
Net sales	\$617,157	\$594,450	\$1,824,622	\$1,822,186
<b>COST OF GOODS SOLD</b>	281,663	280,259	832,929	868,729
<b>GROSS MARGIN</b>	335,494	314,191	991,693	953,457
<b>SELLING, GENERAL AND ADMINISTRATIVE EXPENSES</b>	357,114	322,302	1,071,677	1,042,931
<b>LOSS FROM OPERATIONS</b>	(21,620 )	(8,111 )	(79,984 )	(89,474 )
<b>OTHER INCOME (EXPENSE)</b>				
Forgiveness of debt	-	-	208,489	-
Other income (expense)	-	3,000	7,289	37,532
Interest expense	(32,544 )	(32,590 )	(99,749 )	(116,764 )
Interest income	3,702	2,676	10,438	6,454
<b>TOTAL OTHER INCOME (EXPENSE)</b>	(28,842 )	(26,914 )	126,467	(72,778 )
<b>NET (LOSS) INCOME</b>	\$(50,462 )	\$(35,025 )	\$46,483	\$(162,252 )
<b>NET INCOME (LOSS) PER COMMON SHARE, BASIC AND DILUTED</b>	\$(0.00 )	\$(0.00 )	\$0.00	\$(0.00 )
<b>WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING, BASIC AND DILUTED</b>	349,169,576	331,169,576	347,800,011	330,100,485

See notes to the unaudited financial statements

AMERICAN COMMERCE SOLUTIONS, INC. AND SUBSIDIARY  
STATEMENTS OF STOCKHOLDERS' DEFICIT (UNAUDITED)

	Preferred Stock		Common Stock		Capital in	Stock Subscriptions	Treasury Stock	Accumulated Deficit	Total Stockholders' Deficit
	Shares	Amount	Shares	Amount	Excess of Par Value				
Balance, February 29, 2012	4,046	\$ 3	331,896,576	\$ 663,794	\$ 19,154,164	\$(10,000)	\$(265,526)	\$(19,050,508)	\$ 491,927
Common shares issued for pledge of assets	-	-	18,000,000	36,000	(18,000 )	-	-	-	18,000
Net loss	-	-	-	-	-	-	-	46,483	46,483
Balance, November 30, 2012	4,046	\$ 3	349,896,576	\$ 699,794	\$ 19,136,164	\$(10,000)	\$(265,526)	\$(19,004,025)	\$ 556,410

See notes to the unaudited financial statements

AMERICAN COMMERCE SOLUTIONS, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

	For the Nine Months Ended November 30,	
	2012	2011
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net loss	\$46,483	\$(162,252 )
Adjustments to reconcile net loss to net cash (used) provided by operating activities		
Depreciation and amortization	140,289	146,764
Amortization of loan costs	67,807	22,047
Gain on forgiveness of debt	(208,489 )	-
Loss on disposal of equipment	1,917	-
Issuance of common stock for services	-	3,000
Issuance of common stock for guaranty	18,000	-
(Increase) decrease in:		
Accounts receivables	(34,128 )	70,839
Inventories	36,568	(62,112 )
Other assets	8,757	(6,111 )
Increase (decrease) in:		
Accounts payable and accrued expenses	(131,033 )	3,596
Net cash (used) provided by operating activities	(53,829 )	15,771
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Increase in other receivables	(39,889 )	(36,157 )
Acquisition of property and equipment	(25,761 )	(37,989 )
Net cash used by investing activities	(65,650 )	(74,146 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Increase in due from factor	11,445	(44,589 )
Proceeds from notes payable and long-term debt	122,766	45,200
Principal payments on notes payable	(190,509 )	(90,135 )
Increase in due to stockholders	174,300	174,300
Net cash provided by financing activities	118,002	84,776
Net increase (decrease) in cash and cash equivalents	(1,477 )	26,401
Cash, beginning of period	8,078	29,655
Cash, end of period	\$6,601	\$56,056
<b>SUPPLEMENTAL CASH FLOW INFORMATION:</b>		
Cash paid for interest	\$23,952	\$11,073
<b>NON-CASH FINANCING AND INVESTING ACTIVITIES:</b>		
Increase in notes payable for accrued interest	\$665	\$18,231

See notes to the unaudited financial statements





American Commerce Solutions, Inc. and Subsidiary  
Notes to Consolidated Financial Statements  
As of November 30, 2012 and for the  
Three and Nine Months Ended November 30, 2012 and 2011

## 1. BACKGROUND INFORMATION

American Commerce Solutions, Inc., located and operating in West Central Florida, was incorporated in Rhode Island in 1991 under the name Jaque Dubois, Inc., and was re-incorporated in Delaware in 1994. In July 1995, Jaque Dubois, Inc. changed its name to JD American Workwear, Inc. In December 2000, the stockholders voted at the annual stockholders meeting to change the name of JD American Workwear, Inc. to American Commerce Solutions, Inc. (the "Company"). In August of 2012, the Company was re-incorporated in Florida.

The Company is primarily a holding company with one wholly owned subsidiary; International Machine and Welding, Inc. is engaged in the machining and fabrication of parts used in heavy industry, and parts sales and service for heavy construction equipment.

## 2. GOING CONCERN

The Company has incurred substantial operating losses since inception and has used approximately \$53,800 of cash from operations for the nine months ended November 30, 2012. Additionally, the Company is in default on several notes payable. These factors raise substantial doubt about the Company's ability to continue as a going concern. The ability of the Company to continue as a going concern is dependent upon its ability to reverse negative operating trends, raise additional capital, and obtain debt financing.

Management has revised its business strategy to include expansion into other lines of business through the acquisition of other companies in exchange for the Company's stock to facilitate manufacturing contracts under negotiation. In conjunction with the anticipated new contracts, management is currently negotiating new debt and equity financing, the proceeds from which would be used to settle outstanding debts at more favorable terms, to finance operations, and to complete additional business acquisitions. However, there can be no assurance that the Company will be able to raise capital, obtain debt financing, or improve operating results sufficiently to continue as a going concern.

The accompanying consolidated financial statements do not include any adjustments relating to the recoverability and classification of recorded assets, or the amounts and classification of liabilities that might be necessary if the Company is unable to continue as a going concern.

## 3. RECENT ACCOUNTING PRONOUNCEMENTS

Recent accounting pronouncements issued by FASB (including EITF), the AICPA and the SEC did not or are not believed by management to have a material impact on the Company's present or future financial statements.

## 4. STOCK BASED COMPENSATION

At November 30, 2012, the Company has two stock-based employee compensation plans, both which have been approved by the shareholders.

The Company recognizes all share-based payments to employees, including grants of employee stock options, as compensation expense in the financial statements based on their fair values. That expense will be recognized over the period during which an employee is required to provide services in exchange for the award, known as the requisite

service period (usually the vesting period).

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The value of each grant is estimated at the grant date using the Black-Scholes model. There were no options granted or exercised during the three months ended November 30, 2012 and 2011.

## 5. BASIS OF PRESENTATION

In the opinion of management, all adjustments consisting only of normal recurring adjustments necessary for a fair statement of (a) the results of operations for the three and nine month periods ended November 30, 2012 and 2011, (b) the financial position at November 30, 2012, and (c) cash flows for the nine month periods ended November 30, 2012 and 2011, have been made.

The unaudited consolidated financial statements and notes are presented as permitted by Form 10-Q. Accordingly, certain information and note disclosures normally included in condensed financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. The accompanying consolidated financial statements and notes should be read in conjunction with the audited consolidated financial statements and notes of the Company for the fiscal year ended February 29, 2012. The results of operations for the three and nine month periods ended November 30, 2012 are not necessarily indicative of those to be expected for the entire year.

## 6. ACCOUNTS RECEIVABLE, FACTORED

During the three and nine months ended November 30, 2012, the Company factored receivables of approximately \$103,600 and \$538,100, respectively. In connection with the factoring agreement, the Company incurred fees of approximately \$4,900, \$17,800, \$6,000 and \$21,200 during the three and nine months ended November 30, 2012 and 2011, respectively. Any and all of the Company's indebtedness and obligations to the Factoring Company is guaranteed by two stockholders and collateralized by the Company's inventory and fixed assets.

## 7. INVENTORIES

Inventories consist of the following:

	November 30, 2012	November 30, 2011
Work-in process	\$14,496	\$13,715
Finished goods	226,013	261,954
Raw materials	—	—
Total inventories	\$240,509	\$275,669

## 8. RELATED PARTY TRANSACTIONS

During the three and nine months ended November 30, 2012, two executives who are stockholders of the Company deferred \$58,100 and \$174,300 respectively, of compensation earned during the period. The balance due to stockholders at November 30, 2012 and 2011, totaled \$2,179,010 and \$1,946,610, respectively. The amounts are unsecured, non-interest bearing, and have no specific repayment terms; however, the Company does not expect to repay these amounts within the next year.

Certain notes to related parties have conversion features, whereby, at the holder's option, the notes may be converted, in whole or in part upon written notice, into the Company's common shares at a discount to the fair market value. The Company considered the value of the beneficial conversion features of the notes, and when deemed material, recorded the beneficial conversion value as deferred financing costs and amortized the amount over the period of the loan,

charging interest expense. The convertible notes are to related parties, who have the majority of the voting rights. The related parties have waived their conversion rights since the inception of these notes until such time that the Company's market price of shares rise sufficiently or the Company amends the capital structure (through a reverse split or increase in the authorized shares) or combination of all factors, whereby a conversion of any single note, or portion thereof, will not exceed the authorized shares of the Company.

The above amounts are not necessarily indicative of the amounts that would have been incurred had comparable transactions been entered into with independent parties.

## 9. LOANS PAYABLE

During the nine months ended November 30, 2012 the Company recognized a forgiveness of debt for a discharge of debts owed to an unrelated party due to expiration of statutory period. The recognized forgiveness totaled \$208,489.

## 10. SEGMENT INFORMATION

The Company had two reportable segments during 2012 and 2011; manufacturing and other. For the three and nine months ended November 30, 2012 and 2011 the Company has included segment reporting.

For the three months ended November 30, 2012, information regarding operations by segment is as follows:

	Manufacturing	Other (a)	Total Continuing Operations
Revenue	\$ 617,157		\$ 617,157
Interest expense	\$ 19,219	13,325	32,544
Depreciation	\$ 47,436		47,436
Net income (loss)	\$ 70,444	(120,906)	(50,462)
Property and equipment, net of accumulated depreciation	\$ 2,802,247		2,802,247
Segment assets	\$ 3,469,284	1,470,706	4,939,990

For the nine months ended November 30, 2012, information regarding operations by segment is as follows:

	Manufacturing	Other (a)	Total Continuing Operations
Revenue	\$ 1,824,622		\$ 1,824,622
Interest expense	\$ 59,945	39,804	99,749
Depreciation	\$ 140,289		140,289
Net income (loss)	\$ 386,722	(340,239)	46,483

For the three months ended November 30, 2011, information regarding operations by segment is as follows:

	Manufacturing	Other (a)	Total
Revenue	\$ 594,450		\$ 594,450
Interest expense	\$ 20,110	12,480	32,590
Depreciation	\$ 49,038		49,038
Net income (loss)	\$ 74,792	(109,817)	(35,025)
Property and equipment, net of accumulated depreciation	\$ 2,962,824		2,962,824
Segment assets	\$ 3,616,961	1,416,594	5,033,555

For the nine months ended November 30, 2011, information regarding operations by segment is as follows:

	Manufacturing	Other (a)	Total
Revenue	\$ 1,822,186		\$ 1,822,186
Interest expense	\$ 78,900	37,864	116,764
Depreciation	\$ 146,764		146,764
Net income (loss)	\$ 192,050	(354,302)	(162,252)

(a) The “other” segment is mainly related to the holding company expenses and general overhead, as well as the stock based compensation awards.

Segment 1, manufacturing, consists of International Machine and Welding, Inc. and derives its revenues from machining operations, sale of parts and service.

The manufacturing segment, International Machine and Welding, Inc. has a broad and diverse base of customers. The segment does not rely on any single customer, the loss of which would have a material adverse effect on the segment. However, this segment does generate a significant amount of revenues from sales and services provided to three different industries.

## ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS

2.

This FILING contains forward-looking statements. The words "anticipated," "believe," "expect," "plan," "intend," "seek," "estimate," "project," "will," "could," "may," and similar expressions are intended to identify forward-looking statements. The statements include, among others, information regarding future operations, future capital expenditures, and future net cash flow. Such statements reflect the Company's current views with respect to future events and financial performance and involve risks and uncertainties, including, without limitation, general economic and business conditions, changes in foreign, political, social, and economic conditions, regulatory initiatives and compliance with governmental regulations, the ability to achieve further market penetration and additional customers, and various other matters, many of which are beyond the Company's control. Should one or more of these risks or uncertainties occur, or should underlying assumptions prove to be incorrect, actual results may vary materially and adversely from those ANTICIPATED, believed, estimated, or otherwise indicated. Consequently, all of the forward-looking statements made in this FILING are qualified by these cautionary statements and there can be no assurance of the actual results or developments.

The Company cautions readers that in addition to important factors described elsewhere, the following important facts, among others, sometimes have affected, and in the future could affect, the Company's actual results, and could cause the Company's actual results during 2013 and beyond, to differ materially from those expressed in any forward-looking statements made by, or on behalf of, the Company.

This Management's Discussion and Analysis or Plan of Operation presents a review of the consolidated operating results and financial condition of the Company for the three and nine month periods ended November 30, 2012 and 2011. This discussion and analysis is intended to assist in understanding the financial condition and results of operation of the Company and its subsidiary. This section should be read in conjunction with the consolidated financial statements and the related notes.

## RESULTS OF OPERATIONS

### MANUFACTURING SEGMENT

The manufacturing subsidiary, International Machine and Welding, Inc., generates its revenues from three divisions. Division 1 provides specialized machining and repair services to heavy industry and original equipment manufacturers. Division 2 provides repair and rebuild services on heavy equipment used in construction and mining as well as sales of used equipment. Division 3 provides parts sales for heavy equipment directly to the customer. The primary market of this segment is the majority of central and south Florida with parts sales expanding its market internationally. The current operations can be significantly expanded using the 38,000 square foot structure owned by International Machine and Welding, Inc.

### COMPARISON OF THE RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED NOVEMBER 30, 2012 AND 2011

#### General

The Company's consolidated net sales increased to \$617,157 for the three months ended November 30, 2012, an increase of \$22,707 or 4%, from \$594,450 for the three months ended November 30, 2011. Management believes the increase is due to changes in the construction industry as machines are between their life cycles.

Gross profit for the consolidated operations increased to \$335,494 for the three months ended November 30, 2012 from \$314,191 for the three months ended November 30, 2011. Gross profit as a percentage of sales increased during the three months ended November 30, 2012 to 55% from 53% during the three months ended November 30, 2011.



Consolidated interest expense for the three months ended November 30, 2012 was \$32,544 compared to \$32,590 for the three months ended November 30, 2011.

Consolidated interest income for the three months ended November 30, 2012 was \$3,702 compared to \$2,676 for the three months ended November 30, 2011.

Consolidated selling, general and administrative expenses increased to \$357,114 for the three months ended November 30, 2012 from \$322,302 for the three months ended November 30, 2011, an increase of \$34,812 or 10.8%.

The Company incurred net consolidated loss of \$50,462 for the three months ended November 30, 2012 compared to \$35,025 net loss for the three months ended November 30, 2011.

#### Manufacturing Segment

The manufacturing operation, International Machine and Welding, Inc. provided net sales of \$617,157 for the three months ended November 30, 2012 compared to \$594,450 for the three months ended November 30, 2011. The machining operations provided \$195,510 or 32% of net sales with parts and service providing \$421,647 or 68% of net sales for the three months ended November 30, 2012 as compared to machining operations contributing \$152,150 or 26% of net sales with parts and service providing \$442,300 or 74% of net sales for the three months ended November 30, 2011.

Gross profit from International Machine and Welding, Inc. was \$335,494 for the three months ended November 30, 2012 compared to \$314,191 during the three months ended November 30, 2011 providing gross profit margins of 55% and 53%, respectively.

Selling, general and administrative expenses for International Machine and Welding, Inc. were \$246,256 for the three months ended November 30, 2012 compared to \$219,725 for the three months ended November 30, 2011. The increase in selling, general and administrative expenses is primarily due to an increase of \$7,371 of salaries and related benefits and \$10,691 decrease in the investment in American Fiber Green common stock.

Interest expense was \$19,219 for the three months ended November 30, 2012 compared to \$20,110 for the three months ended November 30, 2011. The decrease in interest expense is due to the Company reducing the overall debt.

The Company does not have discrete financial information on each of the three manufacturing divisions, nor does the Company make decisions on the divisions separately; therefore they are not reported as segments.

#### COMPARISON OF THE RESULTS OF OPERATIONS FOR THE NINE MONTHS ENDED NOVEMBER 30, 2012 AND 2011

##### General

The Company's consolidated net sales increased to \$1,824,622 for the nine months ended November 30, 2012, an increase of \$2,436 or .1%, from \$1,822,186 for the nine months ended November 30, 2011.

Gross profit for the consolidated operations increased to \$991,693 for the nine months ended November 30, 2012 from \$953,457 for the nine months ended November 30, 2011. Gross profit as a percentage of sales increased during the nine months ended November 30, 2012 to 54% from 52% during the nine months ended November 30, 2011.

Consolidated interest expense for the nine months ended November 30, 2012 was \$99,749 compared to \$116,764 for the nine months ended November 30, 2011. The decrease in interest expense is due to the Company negotiating lower interest rates and making timely payments.

Consolidated interest income for the nine months ended November 30, 2012 was \$10,438 compared to \$6,454 for the nine months ended November 30, 2011.

Selling, general and administrative expenses increased to \$1,071,677 for the nine months ended November 30, 2012 from \$1,042,931 for the nine months ended November 30, 2011, an increase of \$28,746 or 3%. an increase of \$8,796 in salaries and related benefits, \$10,260 increase in meals and entertainment and \$12,658 decrease in the overall value of the investment in common stock.

The Company incurred net consolidated income of \$46,483 for the nine months ended November 30, 2012 compared to \$162,252 consolidated net loss for the nine months ended November 30, 2011.

#### Manufacturing Segment

The manufacturing operation, International Machine and Welding, Inc. provided net sales of \$1,824,622 for the nine months ended November 30, 2012 compared to \$1,822,186 for the nine months ended November 30, 2011. The machining operations provided \$589,674 or 32% of net sales with parts and service providing \$1,234,948 or 68% of net sales for the nine months ended November 30, 2012 as compared to machining operations contributing \$523,077 or 29% of net sales with parts and service providing \$1,299,109 or 71% of net sales for the nine months ended November 30, 2011.

Gross profit from International Machine and Welding, Inc. was \$991,693 for the nine months ended November 30, 2012 compared to \$953,457 during the nine months ended November 30, 2011 providing gross profit margins of 54% and 52%, respectively.

Selling, general and administrative expenses for International Machine and Welding, Inc. were \$754,791 for the nine months ended November 30, 2012 compared to \$717,504 for the nine months ended November 30, 2011. The increase in selling, general and administrative expenses was primarily due to an increase of \$15,600 in salaries and related benefits, \$8,258 increase in key employee salaries and related commissions and \$14,401 decrease in the overall value of the investment in common stock.

Interest expense was \$59,945 for the nine months ended November 30, 2012 compared to \$78,900 for the nine months ended November 30, 2011. The decrease in interest expense is due to the Company reducing the overall debt.

The Company does not have discrete financial information on each of the six manufacturing divisions, nor does the Company make decisions on the divisions separately; therefore they are not reported as segments.

#### LIQUIDITY AND CAPITAL RESOURCES

During the nine months ended November 30, 2012 and 2011, the Company (used) provided net cash for operating activities of (\$53,829) and \$15,771, respectively.

During the nine months ended November 30, 2012 and 2011, the Company used funds for investing activities of \$65,650 and \$74,146, respectively.

During the nine months ended November 30, 2012 and 2011, the Company provided cash from financing activities of \$118,002 and \$84,776, respectively. The increase in net cash provided by financing activities is due to the reduced principle payments on notes payable and the increase in the proceeds from the notes payable.

Cash flows from financing activities provided for working capital needs and principal payments on long-term debt through fiscal 2013. To the extent that the cash flows from financing activities are insufficient to finance the Company's anticipated growth, or its other liquidity and capital requirements during the next twelve months, the Company will seek additional financing from alternative sources including bank loans or other bank financing arrangements, other debt financing, the sale of equity securities (including those issuable pursuant to the exercise of outstanding warrants and options), or other financing arrangements. However, there can be no assurance that any such financing will be available and, if available, that it will be available on terms favorable or acceptable to the Company.

Although management has reduced debt, new financing to finance operations and to facilitate additional production is still being sought. However, there can be no assurance that the Company will be able to raise capital, obtain debt financing, or improve operating results sufficiently to continue as a going concern.

**SEASONALITY**

The diversity of operations in the manufacturing segment protects it from seasonal trends except in the sales of agricultural processing where the majority of the revenue is generated while the processors await the next harvest.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The accompanying consolidated financial statements include the activity of the Company and its wholly owned subsidiary. All intercompany transactions have been eliminated in consolidation. The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. The Company reviews its estimates, including but not limited to, recoverability of long-lived assets, recoverability of prepaid expenses and allowance for doubtful accounts, on a regular basis and makes adjustments based on historical experiences and existing and expected future conditions. These evaluations are performed and adjustments are made as information is available. Management believes that these estimates are reasonable; however, actual results could differ from these estimates.

We believe that the following critical policies affect our more significant judgments and estimates used in preparation of our consolidated financial statements.

We maintain allowances for doubtful accounts for estimated losses resulting from the inability of our customers to make required payments. We base our estimate on an analysis of the Company's prior collection experience, customer credit worthiness, and current economic trends. If the financial condition of our customers were to deteriorate, additional allowances may be required.

We value our inventories at the lower of cost or market. Cost is determined on a standard cost basis that approximates the first-in, first-out method; market is determined based on net realizable value. We write down inventory balances for estimated obsolescence or unmarketable inventory equal to the difference between the cost of the inventory and the estimated market value based upon assumptions about future demand and market conditions. If actual market conditions are less favorable than those projected by management, additional inventory write-downs may be required.

We value our property and equipment at cost. Amortization and depreciation are calculated using the straight-line and accelerated methods of accounting over the estimated useful lives of the assets. Maintenance and repairs are charged to operations when incurred. Betterments and renewals are capitalized. When property and equipment are sold or otherwise disposed of, the asset account and related accumulated depreciation account are relieved, and any gain or loss is included in operations.

Fair value estimates used in preparation of the consolidated financial statements are based upon certain market assumptions and pertinent information available to management. The respective carrying value of certain on-balance-sheet financial instruments approximated their fair values. These financial instruments include cash, accounts receivable, accounts payable, and accrued expenses. Fair values were assumed to approximate carrying values for these financial instruments since they are short-term in nature and their carrying amounts approximate fair values or they are receivable or payable on demand. The fair value of the Company's notes payable is estimated based upon the quoted market prices for the same or similar issues or on the current rates offered to the Company for debt of the same remaining maturities.

## NEW ACCOUNTING PRONOUNCEMENTS

For a description of recent accounting standards, including the expected dates of adoption and estimated effects, if any, on our financial statements, see "Note 3: Recent Accounting Pronouncements" in Part I, Item 1 of this Form 10-Q.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

3.

Not applicable.



## ITEM CONTROLS AND PROCEDURES

4(T).

### Disclosure Controls and Procedures

#### Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of our management, including our Chief Executive Officer and our Chief Financial Officer, we carried out an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act. Based on that evaluation, our Chief Executive Officer and our Chief Financial Officer have concluded that, at November 30, 2012, such disclosure controls and procedures were not effective.

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is accumulated and communicated to management, including our Chief Executive Officer and Chief Financial Officer, or persons performing similar functions, as appropriate, to allow timely decisions regarding required disclosure.

#### Management's Annual Report on Internal Control over Financial Reporting

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act). Internal control over financial reporting is a process, including policies and procedures, designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external reporting purposes in accordance with U.S. generally accepted accounting principles. Our management assessed our internal control over financial reporting based on the Internal Control – Integrated Framework issued by the COSO. Based on the results of this assessment, our management concluded that our internal control over financial reporting was not effective as of November 30, 2012 based on such criteria.

A control system, no matter how well conceived or operated, can provide only reasonable, not absolute assurance that the objectives of the control system are met under all potential conditions, regardless of how remote, and may not prevent or detect all errors and all fraud. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been prevented or detected. Our internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

#### Limitations on the Effectiveness of Controls

Our disclosure controls and procedures are designed to provide reasonable, not absolute, assurance that the objectives of our disclosure control system are met. Because of inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, if any, within a company have been detected. Based on their evaluation as of the end of the period covered by this report, management concluded that our disclosure controls and procedures were sufficiently effective to provide reasonable assurance that the objectives of our disclosure control system were met.

#### Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting that occurred during the third fiscal quarter ended November 30, 2012 that have materially affected, or are reasonably likely to materially affect, our internal



control over financial reporting.

**Auditor's Report on Internal Control over Financial Reporting**

This Annual Report does not include an attestation report of the Company's independent registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Company's registered public accounting firm pursuant to temporary rules of the Securities and Exchange Commission that permit the Company to provide only management's report in this Annual Report.

PART II

ITEM LEGAL PROCEEDINGS

1.

None.

ITEM RISK FACTORS

1A.

Not applicable.

ITEM UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

2.

During the nine months ended November 30, 2012, there was no modification of any instruments defining the rights of holders of the Company's common stock and no limitation or qualification of the rights evidenced by the Company's common stock as a result of the issuance of any other class of securities or the modification thereof.

ITEM DEFAULTS UPON SENIOR SECURITIES

3.

The Company has defaulted on a total of \$483,653 of notes payable. The amount of principal payments in arrears was \$226,988 with an additional amount of \$256,665 of interest due at November 30, 2012. These defaults are the result of a failure to pay in accordance with the terms agreed.

ITEM MINE SAFETY DISCLOSURES

4.

Not applicable.

ITEM OTHER MATTERS

5.

Our independent registered accounting firm, Peter Messineo, CPA, has recently joined his firm with another firm. The resulting merger results in a change in audit firms to Drake, Klein, Messineo, CPAs, PA. An 8-K is being filed for this change.

## ITEM EXHIBITS AND REPORTS ON FORM 8-K

6.

## EXHIBIT INDEX

Incorporated Documents	SEC Exhibit Reference	Sequentially Numbered
	Certification of the Chief Financial Officer	31.1
	Certification of the Chief Executive Officer	31.2
	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbaenes-Oxley Act of 2002 of the Chief Financial Officer	32.1
	Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbaenes-Oxley Act of 2002 of the Chief Executive Officer	32.2
	XBRL Instance Document	101.INS **
	XBRL Taxonomy Extension Schema Document	101.SCH **
	XBRL Taxonomy Extension Calculation Linkbase Document	101.CAL **
	XBRL Taxonomy Extension Definition Linkbase Document	101.DEF **
	XBRL Taxonomy Extension Label Linkbase Document	101.LAB **
	XBRL Taxonomy Extension Presentation Linkbase Document	101.PRE **

\*\* XBRL (Extensible Business Reporting Language) information is furnished and not filed or a part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise is not subject to liability under these sections.

(b) Reports on Form 8-K

None

SIGNATURES

In accordance with Section 13 or 15(d) of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

AMERICAN COMMERCE SOLUTIONS, INC.

Date: January 11, 2013

By: /S/ DANIEL L. HEFNER  
Daniel L. Hefner, President

Date: January 11, 2013

By: /S/ FRANK D. PUISSEGUR  
Frank D. Puissegur, CFO and Chief  
Accounting Officer