Consolidated Communications Holdings, Inc. Form 10-Q April 26, 2019 Table of Contents
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2019
or
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 or 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
Commission File Number 000-51446
CONSOLIDATED COMMUNICATIONS HOLDINGS, INC.  (Exact name of registrant as specified in its charter)

Delaware 02-0636095

	(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
	121 South 17th Street, Mattoon, Illinois	61938-3987
	(Address of principal executive offices)	(Zip Code)
(217) 235-3311		
(Registrant's telephone nu	umber, including area code)	
Securities Exchange Act of	hether the registrant (1) has filed all reports required for 1934 during the preceding 12 months (or for sucts), and (2) has been subject to such filing required	ch shorter period that the registrant was
Yes X No		
submitted pursuant to Rul	hether the registrant has submitted electronically ender the edge and the edge and the registrant was required to submit such files).	•
Yes X No		
smaller reporting company	hether the registrant is a large accelerated filer, an y, or an emerging growth company. See the defin company," and "emerging growth company" in R	itions of "large accelerated filer," "accelerated
Large accelerated filer X	Accelerated filer	
Non-accelerated filer	Smaller reporting company Emerging gr	rowth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No X
On April 22, 2019, the registrant had 72,098,390 shares of Common Stock outstanding.

## Table of Contents

# TABLE OF CONTENTS

		Page
PART I. I	FINANCIAL INFORMATION	
Item 1.	Financial Statements	1
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	32
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	48
Item 4.	Controls and Procedures	48
PART II.	OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	50
Item 1A.	Risk Factors	50
Item 6.	<u>Exhibits</u>	51
<u>SIGNATI</u>	<u>URES</u>	52

#### PART I. FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS

## CONSOLIDATED COMMUNICATIONS HOLDINGS, INC. AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited; Amounts in thousands except per share amounts)

	Quarter Ended March 31,	
Net revenues	2019 \$ 338,649	2018 \$ 356,039
Operating expense:		
Cost of services and products (exclusive of depreciation and amortization)	148,319	152,916
Selling, general and administrative expenses	74,367	85,985
Depreciation and amortization	99,243	107,899
Income from operations	16,720	9,239
Other income (avnerse)		
Other income (expense): Interest expense, net of interest income	(34,283)	(22.716)
Investment income	8,601	(32,716) 7,789
Other, net	(1,369)	242
Loss before income taxes	(10,331)	(15,446)
Loss before meome taxes	(10,551)	(13,440)
Income tax benefit	(3,145)	(4,248)
Net loss	(7,186)	(11,198)
Less: net income attributable to noncontrolling interest	79	100
Net loss attributable to common shareholders	\$ (7,265)	\$ (11,298)
Net loss per basic and diluted common shares attributable to common shareholders	\$ (0.11)	\$ (0.16)
Dividends declared per common share	\$ 0.39	\$ 0.39

See accompanying notes.

## CONSOLIDATED COMMUNICATIONS HOLDINGS, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(Unaudited; Amounts in thousands)

	Quarter Ende March 31,	d
	2019	2018
Net loss	\$ (7,186)	\$ (11,198)
Pension and post-retirement obligations:		
Amortization of actuarial losses and prior service credit to earnings, net of tax	1,026	922
Derivative instruments designated as cash flow hedges:		
Change in fair value of derivatives, net of tax	(6,689)	4,737
Cumulative adjustment upon adoption of ASU 2017-12	(576)	-
Reclassification of realized (gain) loss to earnings, net of tax	(207)	265
Comprehensive loss	(13,632)	(5,274)
Less: comprehensive income attributable to noncontrolling interest	79	100
Total comprehensive loss attributable to common shareholders	\$ (13,711)	\$ (5,374)

See accompanying notes.

2

## CONSOLIDATED COMMUNICATIONS HOLDINGS, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited; Amounts in thousands except share and per share amounts)

ASSETS	March 31, 2019	December 31, 2018
Current assets:		
Cash and cash equivalents	\$ 6,724	\$ 9,599
Accounts receivable, net of allowance for doubtful accounts	132,326	133,136
Income tax receivable	11,027	11,072
Prepaid expenses and other current assets	45,801	44,336
Total current assets	195,878	198,143
Property, plant and equipment, net	1,897,064	1,927,126
Investments	112,038	110,853
Goodwill	1,035,274	1,035,274
Customer relationships, net	212,638	228,959
Other intangible assets	11,205	11,483
Other assets	59,948	23,423
Total assets	\$ 3,524,045	\$ 3,535,261
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Accounts payable	\$ 26,005	\$ 32,502
Advance billings and customer deposits	50,529	47,724
Dividends payable	27,934	27,579
Accrued compensation	54,566	64,459
Accrued interest	17,961	9,232
Accrued expense	78,690	71,650
Current portion of long-term debt and finance lease obligations	29,343	30,468
Total current liabilities	285,028	283,614
Long-term debt and finance lease obligations	2,308,099	2,303,585
Deferred income taxes	182,593	188,129
Pension and other post-retirement obligations	306,663	314,134
Other long-term liabilities	65,498	30,145
Total liabilities	3,147,881	3,119,607
Commitments and contingencies (Note 12)		
Shareholders' equity:		
	721	712

Common stock, par value \$0.01 per share; 100,000,000 shares authorized, 72,110,187 and 71,187,301 shares outstanding as of March 31, 2019 and December 31, 2018, respectively

51, 2010, respectively		
Additional paid-in capital	487,203	513,070
Accumulated deficit	(58,099)	(50,834)
Accumulated other comprehensive loss, net	(59,658)	(53,212)
Noncontrolling interest	5,997	5,918
Total shareholders' equity	376,164	415,654
Total liabilities and shareholders' equity	\$ 3,524,045	\$ 3,535,261

See accompanying notes.

3

## CONSOLIDATED COMMUNICATIONS HOLDINGS, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY

(Unaudited; Amounts in thousands)

	Common Stock			Retained Earnings	Accumulated Other Comprehensive	Non-controlling	
	Shares	Amount	Capital	(Deficit)	Loss, net	Interest	Total
Balance at December 31, 2017 Cash dividends on common	70,777	\$ 708	\$ 615,662	\$ —	\$ (48,083)	\$ 5,655	\$ 573,942
stock			(25,243)	(2,359)			