

MOVADO GROUP INC  
Form 10-Q  
May 26, 2016

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended April 30, 2016

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-16497

MOVADO GROUP, INC.

(Exact Name of Registrant as Specified in its Charter)

New York  
(State or Other Jurisdiction

of Incorporation or Organization)

650 From Road, Ste. 375

Paramus, New Jersey  
(Address of Principal Executive Offices)

13-2595932  
(IRS Employer

Identification No.)

07652-3556  
(Zip Code)

(201) 267-8000

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(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for that past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares outstanding of the registrant's Common Stock and Class A Common Stock as of May 19, 2016 were 16,365,727 and 6,644,105, respectively.

MOVADO GROUP, INC.

Index to Quarterly Report on Form 10-Q

April 30, 2016

	Page
Part I <u>Financial Information (Unaudited)</u>	
Item 1. <u>Consolidated Balance Sheets at April 30, 2016, January 31, 2016 and April 30, 2015</u>	3
<u>Consolidated Statements of Operations for the three months ended April 30, 2016 and April 30, 2015</u>	4
<u>Consolidated Statements of Comprehensive Income / (Loss) for the three months ended April 30, 2016 and April 30, 2015</u>	5
<u>Consolidated Statements of Cash Flows for the three months ended April 30, 2016 and April 30, 2015</u>	6
<u>Notes to Consolidated Financial Statements</u>	7
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	17
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	24
Item 4. <u>Controls and Procedures</u>	24
Part II <u>Other Information</u>	25
Item 1. <u>Legal Proceedings</u>	25
Item 1A. <u>Risk Factors</u>	25
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	25

Item 6. Exhibits

27

Signature

28



## PART I – FINANCIAL INFORMATION

## Item 1. Financial Statements

## MOVADO GROUP, INC.

## CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share amounts)

(Unaudited)

	April 30, 2016	January 31, 2016	April 30, 2015
<b>ASSETS</b>			
Current assets:			
Cash and cash equivalents	\$203,909	\$228,188	\$185,828
Trade receivables, net	75,771	71,030	73,472
Inventories	178,388	162,465	183,904
Other current assets	36,472	27,352	37,705
Total current assets	494,540	489,035	480,909
Property, plant and equipment, net	37,247	38,553	44,354
Deferred and non-current income taxes	20,697	20,323	19,791
Other non-current assets	41,578	37,259	39,483
Total assets	\$594,062	\$585,170	\$584,537
<b>LIABILITIES AND EQUITY</b>			
Current liabilities:			
Loans payable to bank, current	\$—	\$5,000	\$25,000
Accounts payable	27,677	27,308	25,647
Accrued liabilities	37,191	39,617	37,899
Income taxes payable	893	6,257	1,130
Total current liabilities	65,761	78,182	89,676
Loans payable to bank	35,000	35,000	—
Deferred and non-current income taxes payable	3,008	2,640	3,727
Other non-current liabilities	30,875	28,201	30,484
Total liabilities	134,644	144,023	123,887
Commitments and contingencies (Note 8)			
Equity:			
Preferred Stock, \$0.01 par value, 5,000,000 shares authorized; no shares issued	—	—	—
Common Stock, \$0.01 par value, 100,000,000 shares authorized;	271	270	269

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27,124,011, 26,962,656 and 26,926,331 shares issued and outstanding,

respectively

Class A Common Stock, \$0.01 par value, 30,000,000 shares authorized;

6,644,105, 6,644,105 and 6,644,105 shares issued and outstanding,

respectively

	66	66	66
Capital in excess of par value	180,562	178,118	176,524
Retained earnings	393,113	392,788	358,992
Accumulated other comprehensive income	86,171	68,505	95,221
Treasury Stock, 10,742,285, 10,664,512 and 9,662,176 shares, respectively, at cost	(201,397)	(199,195)	(172,515)
Total Movado Group, Inc. shareholders' equity	458,786	440,552	458,557
Noncontrolling interests	632	595	2,093
Total equity	459,418	441,147	460,650
Total liabilities and equity	\$594,062	\$585,170	\$584,537

See Notes to Consolidated Financial Statements

MOVADO GROUP, INC.

## CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share amounts)

(Unaudited)

	Three Months Ended April 30,	
	2016	2015
Net sales	\$114,063	\$120,461
Cost of sales	52,746	58,012
Gross profit	61,317	62,449
Selling, general, and administrative	55,939	55,574
Operating income	5,378	6,875
Interest expense	(375 )	(152 )
Interest income	57	53
Income before income taxes	5,060	6,776
Provision for income taxes (Note 9)	1,723	3,135
Net income	3,337	3,641
Less: Net income attributed to noncontrolling interests	29	19
Net income attributed to Movado Group, Inc.	\$3,308	\$3,622
Basic income per share:		
Weighted basic average shares outstanding	23,073	24,279
Net income per share attributed to Movado Group, Inc.	\$0.14	\$0.15
Diluted income per share:		
Weighted diluted average shares outstanding	23,349	24,569
Net income per share attributed to Movado Group, Inc.	\$0.14	\$0.15
Dividends declared per share	\$0.13	\$0.11

See Notes to Consolidated Financial Statements

MOVADO GROUP, INC.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME / (LOSS)

(In thousands)

(Unaudited)

	Three Months Ended April 30,	
	2016	2015
Comprehensive income / (loss), net of taxes:		
Net income including noncontrolling interests	\$3,337	\$3,641
Net unrealized gain on investments, net of tax of \$2 and \$4, respectively	6	10
Net change in effective portion of hedging contracts, net of tax benefit of \$46 and \$100, respectively	(232 )	(508 )
Foreign currency translation adjustments	17,900	(3,137)
Comprehensive income including noncontrolling interests	21,011	6
Less: Comprehensive income attributed to noncontrolling interests	37	17
Total comprehensive income / (loss) attributed to Movado Group, Inc.	\$20,974	\$(11 )

See Notes to Consolidated Financial Statements



## MOVADO GROUP, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

(Unaudited)

	Three Months Ended April 30,	
	2016	2015
Cash flows from operating activities:		
Net income including noncontrolling interests	\$3,337	\$3,641
Adjustments to reconcile net income to net cash (used in) operating activities:		
Depreciation and amortization	2,901	2,981
Transactional losses / (gains)	111	(774 )
Write-down of inventories	359	330
Deferred income taxes	69	283
Stock-based compensation	2,409	1,520
Excess tax shortfall / (benefit) from stock-based compensation	103	(42 )
Operating efficiency initiatives and other items	—	2,670
Changes in assets and liabilities:		
Trade receivables	(3,603 )	685
Inventories	(11,287 )	(14,205 )
Other current assets	(4,944 )	(3,959 )
Accounts payable	(360 )	(2,079 )
Accrued liabilities	(3,378 )	4,044
Income taxes payable	(5,595 )	(5,914 )
Other non-current assets	(3,351 )	(1,641 )
Other non-current liabilities	2,248	1,286
Net cash (used in) operating activities	(20,981 )	(11,174 )
Cash flows from investing activities:		
Capital expenditures	(538 )	(1,461 )
Short-term investment	(156 )	—
Restricted cash deposits	(1,070 )	—
Trademarks and other intangibles	(226 )	(94 )
Net cash (used in) investing activities	(1,990 )	(1,555 )
Cash flows from financing activities:		
Proceeds from bank borrowings	—	25,000
Repayments of bank borrowings	(5,000 )	—
Stock options exercised and other changes	(1,204 )	(513 )
Excess tax (shortfall) / benefit from stock-based compensation	(103 )	42
Dividends paid	(2,983 )	(2,636 )
Stock repurchase	(943 )	(22,154 )
Net cash (used in) financing activities	(10,233 )	(261 )
Effect of exchange rate changes on cash and cash equivalents	8,925	(1,034 )

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Net (decrease) in cash and cash equivalents	(24,279)	(14,024)
Cash and cash equivalents at beginning of period	228,188	199,852
Cash and cash equivalents at end of period	\$203,909	\$185,828

See Notes to Consolidated Financial Statements

MOVADO GROUP, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

BASIS OF PRESENTATION

The accompanying interim unaudited consolidated financial statements have been prepared by Movado Group, Inc. (the “Company”), in a manner consistent with that used in the preparation of the annual audited consolidated financial statements included in the Company’s Annual Report on Form 10-K for the fiscal year ended January 31, 2016 (the “2016 Annual Report on Form 10-K”). The unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America, which require the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the dates of the unaudited consolidated financial statements and the reported amounts of revenues and expenses during the periods reported. Actual results could differ from those estimates. In the opinion of management, the accompanying unaudited consolidated financial statements reflect all adjustments, consisting of only normal and recurring adjustments, necessary for a fair statement of the financial position and results of operations for the periods presented. The consolidated balance sheet data at January 31, 2016 is derived from the audited annual financial statements, which are included in the Company’s 2016 Annual Report on Form 10-K and should be read in connection with these interim unaudited financial statements. Operating results for the interim periods presented are not necessarily indicative of the results that may be expected for the full year.

NOTE 1 – RECLASSIFICATIONS

Certain reclassifications were made to prior years’ financial statement amounts and related note disclosures to conform to fiscal 2017 presentation. As a result of early adoption of ASU 2015-17, “Income Taxes: Balance Sheet Classification of Deferred Taxes,” current deferred tax assets and liabilities were reclassified to non-current in all periods presented.

NOTE 2 – FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Accounting guidance establishes a fair value hierarchy which prioritizes the inputs used in measuring fair value into three broad levels as follows:

- Level 1 – Quoted prices in active markets for identical assets or liabilities.
- Level 2 – Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly.
- Level 3 – Unobservable inputs based on the Company’s assumptions.

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The following tables present the fair value hierarchy for those assets and liabilities measured at fair value on a recurring basis (in thousands) as of April 30, 2016 and 2015 and January 31, 2016:

	Balance Sheet Location	Fair Value at April 30, 2016			Total
		Level 1	Level 2	Level 3	
<b>Assets:</b>					
Available-for-sale securities	Other current assets	\$281	\$ —	\$ —	\$281
Short-term investment	Other current assets	159	—	—	159
SERP assets - employer	Other non-current assets	1,185	—	—	1,185
SERP assets - employee	Other non-current assets	27,073	—	—	27,073
Hedge derivatives	Other current assets	—	719	—	719
<b>Total</b>		<b>\$28,698</b>	<b>\$ 719</b>	<b>\$ —</b>	<b>\$29,417</b>
<b>Liabilities:</b>					
SERP liabilities - employee	Other non-current liabilities	\$27,073	\$ —	\$ —	\$27,073
Hedge derivatives	Accrued liabilities	—	199	—	199
<b>Total</b>		<b>\$27,073</b>	<b>\$ 199</b>	<b>\$ —</b>	<b>\$27,272</b>

7

	Balance Sheet Location	Fair Value at January 31, 2016			
		Level 1	Level 2	Level 3	Total
<b>Assets:</b>					
Available-for-sale securities	Other current assets	\$268	\$—	\$—	\$268
SERP assets - employer	Other non-current assets	1,168	—	—	1,168
SERP assets - employee	Other non-current assets	24,853	—	—	24,853
Hedge derivatives	Other current assets	—	64	—	64
<b>Total</b>		<b>\$26,289</b>	<b>\$64</b>	<b>\$—</b>	<b>\$26,353</b>
<b>Liabilities:</b>					
SERP liabilities - employee	Other non-current liabilities	\$24,853	\$—	\$—	\$24,853
Hedge derivatives	Accrued liabilities	—	1,163	—	1,163
<b>Total</b>		<b>\$24,853</b>	<b>\$1,163</b>	<b>\$—</b>	<b>\$26,016</b>

	Balance Sheet Location	Fair Value at April 30, 2015			
		Level 1	Level 2	Level 3	Total
<b>Assets:</b>					
Available-for-sale securities	Other current assets	\$327	\$—	\$—	\$327
Long-term investment	Other non-current assets	—	—	1,264	1,264
SERP assets - employer	Other non-current assets	1,520	—	—	1,520
SERP assets - employee	Other non-current assets	26,047	—	—	26,047
Hedge derivatives	Other current assets	—	866	—	866
<b>Total</b>		<b>\$27,894</b>	<b>\$866</b>	<b>\$1,264</b>	<b>\$30,024</b>
<b>Liabilities:</b>					
SERP liabilities - employee	Other non-current liabilities	\$26,047	\$—	\$—	\$26,047
Hedge derivatives	Accrued liabilities	—	690	—	690
<b>Total</b>		<b>\$26,047</b>	<b>\$690</b>	<b>\$—</b>	<b>\$26,737</b>

The fair values of the Company's available-for-sale securities are based on quoted prices. The fair value of the short-term investment, which is a guaranteed investment certificate, is based on its purchase price plus one half of a percent calculated annually. The fair value of the long-term investment at April 30, 2015 was based on the purchase price plus eight percent calculated annually. During the second quarter of fiscal 2016, this investment converted to common and preferred shares of a privately held company, accounted for under the cost method, with a carrying value of \$1.3 million. This investment is tested quarterly for impairment. During the three months ended April 30, 2016 no impairment was recorded for this investment. The assets related to the Company's defined contribution supplemental executive retirement plan ("SERP") consist of both employer (employee unvested) and employee assets which are invested in investment funds with fair values calculated based on quoted market prices. The SERP liability represents the Company's liability to the employees in the plan for their vested balances. The hedge derivatives are entered into by the Company principally to reduce its exposure to Swiss franc and Euro exchange rate risks. Fair values of the Company's hedge derivatives are calculated based on quoted foreign exchange rates and quoted interest rates. The carrying amount of debt approximated fair value as of April 30, 2016.

## NOTE 3 – EQUITY

The components of equity for the three months ended April 30, 2016 and 2015 are as follows (in thousands):

	Movado Group, Inc. Shareholders' Equity					Accumulated Other Comprehensive Income	Noncontrolling Interests	Total
	Common Stock (\$)	Class A Common Stock (2)	Capital in Excess of Par Value	Retained Earnings	Treasury Stock			
Balance, January 31, 2016	\$ 270	\$ 66	\$ 178,118	\$ 392,788	\$(199,195)	\$ 68,505	\$ 595	\$ 441,147
Net income				3,308			29	3,337
Dividends				(2,983 )				(2,983 )
Stock repurchase					(943 )			(943 )
Stock options exercised, net of								
tax of \$103	1		(49 )		(1,259 )			(1,307 )
Supplemental executive								
retirement plan			84					84
Stock-based								
compensation								
expense			2,409					2,409
Net unrealized gain on								
investments, net of tax								
of \$2						6		6
Net change in effective								
portion of hedging								
contracts,								
net of tax benefit of								
\$46						(232 )		(232 )
Foreign currency								
translation								
adjustment (3)						17,892	8	17,900
Balance, April 30, 2016	\$ 271	\$ 66	\$ 180,562	\$ 393,113	\$(201,397)	\$ 86,171	\$ 632	\$ 459,418

	Movado Group, Inc. Shareholders' Equity					Accumulated Other Comprehensive Income	Noncontrolling Interests	Total
	Common Stock (\$)	Class A Common Stock (2)	Capital in Excess of Par Value	Retained Earnings	Treasury Stock			
Balance, January 31, 2015	\$ 268	\$ 66	\$ 174,826	\$ 358,006	\$(149,811)	\$ 98,854	\$ 2,076	\$ 484,285
Net income				3,622			19	3,641

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Dividends					(2,636 )			(2,636 )
Stock repurchase					(22,154 )			(22,154 )
Stock options exercised, net of								
tax benefit of \$42	1		78		(550 )			(471 )
Supplemental executive								
retirement plan			100					100
Stock-based								
compensation								
expense			1,520					1,520
Net unrealized gain on								
investments, net of tax								
of \$4						10		10
Net change in effective								
portion of hedging								
contracts,								
net of tax benefit of								
\$100						(508 )		(508 )
Foreign currency								
translation								
adjustment (3)						(3,135 )	(2 )	(3,137 )
Balance, April 30, 2015	\$ 269	\$ 66	\$ 176,524	\$ 358,992	\$ (172,515)	\$ 95,221	\$ 2,093	\$ 460,650

- (1) Each share of common stock is entitled to one vote per share on all matters submitted to a vote of the shareholders.
- (2) Each share of class A common stock is entitled to 10 votes per share on all matters submitted to a vote of the shareholders. Each holder of class A common stock is entitled to convert, at any time, any and all of such shares into the same number of shares of common stock. Each share of class A common stock is converted automatically into common stock in the event that the beneficial or record ownership of such shares of class A common stock is transferred to any person, except to certain family members or affiliated persons deemed "permitted transferees" pursuant to the Company's Restated Certificate of Incorporation as amended. The class A common stock is not publicly traded, and consequently, there is currently no established public trading market for these shares.
- (3) The currency translation adjustment is not adjusted for income taxes to the extent that it relates to permanent investments of earnings in international subsidiaries.

## NOTE 4 – SEGMENT AND GEOGRAPHIC INFORMATION

The Company follows accounting guidance related to disclosures about segments of an enterprise and related information. This guidance requires disclosure of segment data based on how management makes decisions about allocating resources to segments and measuring their performance.

The Company conducts its business in two operating segments: Wholesale and Retail. The Company's Wholesale segment includes the designing, manufacturing and distribution of watches of quality luxury brands and licensed brands, in addition to revenue generated from after-sales service activities and shipping. The Retail segment includes the Company's retail outlet locations.

The Company divides its business into two major geographic locations: United States operations, and International, which includes the results of all other Company operations. The allocation of geographic revenue is based upon the location of the customer. The Company's International operations in Europe, the Americas (excluding the United States), the Middle East and Asia accounted for 23.4%, 10.0%, 8.5% and 5.4%, respectively, of the Company's total net sales for the three months ended April 30, 2016. For the three months ended April 30, 2015, the Company's International operations in Europe, the Americas (excluding the United States), the Middle East and Asia accounted for 18.6%, 11.0%, 8.7% and 8.1%, respectively, of the Company's total net sales. Substantially all of the Company's International assets are located in Switzerland and Hong Kong.

Operating Segment Data for the Three Months Ended April 30, 2016 and 2015 (in thousands):

	Net Sales	
	2016	2015
<b>Wholesale:</b>		
Luxury brands category	\$42,036	\$44,903
Licensed brands category	56,840	60,842
After-sales service and all other	3,082	3,852
<b>Total Wholesale</b>	<b>101,958</b>	<b>109,597</b>
Retail	12,105	10,864
<b>Consolidated total</b>	<b>\$114,063</b>	<b>\$120,461</b>

	Operating Income	
	2016	2015
<b>Wholesale</b>	<b>\$4,569</b>	<b>\$5,925</b>
Retail	809	950
<b>Consolidated total</b>	<b>\$5,378</b>	<b>\$6,875</b>

	Total Assets		
	April 30,	January 31,	April 30,
	2016	2016	2015
<b>Wholesale</b>	<b>\$570,014</b>	<b>\$562,547</b>	<b>\$563,947</b>
Retail	24,048	22,623	20,590
<b>Consolidated total</b>	<b>\$594,062</b>	<b>\$585,170</b>	<b>\$584,537</b>



Geographic Location Data for the Three Months Ended April 30, 2016 and 2015 (in thousands):

	Net Sales		Operating (Loss) / Income	
	2016	2015	2016	2015
United States (1)	\$ 60,057	\$ 64,584	\$(1,393)	\$ 2,429
International (2)	54,006	55,877	6,771	4,446
Consolidated total	\$ 114,063	\$ 120,461	\$ 5,378	\$ 6,875

United States and International net sales are net of intercompany sales of \$83.5 million and \$81.5 million for the three months ended April 30, 2016 and 2015, respectively.

- (1) The United States operating loss included \$8.8 million and operating income included \$7.1 million of unallocated corporate expenses for the three months ended April 30, 2016 and 2015, respectively.

10

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(2) The International operating income included \$7.0 million and \$8.8 million of certain intercompany profits related to the Company's supply chain operations for the three months ended April 30, 2016 and 2015, respectively.

	Total Assets		
	April 30,	January 31,	April 30,
	2016	2016	2015
United States	\$209,325	\$215,053	\$214,062
International	384,737	370,117	370,475
Consolidated total	\$594,062	\$585,170	\$584,537

	Property, Plant and Equipment, Net		
	April 30,	January 31,	April 30,
	2016	2016	2015
United States	\$22,819	\$24,517	\$25,072
International	14,428	14,036	19,282
Consolidated total	\$37,247	\$38,553	\$44,354

#### NOTE 5 – INVENTORIES

Inventories consisted of the following (in thousands):

	April 30,	January 31,	April 30,
	2016	2016	2015
Finished goods	\$127,781	\$117,627	\$128,451
Component parts	46,543	41,041	50,100
Work-in-process	4,064	3,797	5,353
	\$178,388	\$162,465	\$183,904

#### NOTE 6 – DEBT AND LINES OF CREDIT

On January 30, 2015, the Company, together with Movado Group Delaware Holdings Corporation, Movado Retail Group, Inc. and Movado LLC (collectively, the "Borrowers"), each a wholly-owned domestic subsidiary of the Company, entered into a Credit Agreement (the "Credit Agreement") with the lenders party thereto and Bank of America, N.A. as administrative agent (in such capacity, the "Agent"). The Credit Agreement provides for a \$100.0 million senior secured revolving credit facility (the "Facility") including a \$15.0 million letter of credit sub-facility that matures on January 30, 2020, with provisions for uncommitted increases of up to \$50.0 million in the aggregate, subject to customary terms and conditions. In connection with the Credit Agreement, the Borrowers also entered into a

Security and Pledge Agreement dated as of January 30, 2015 in favor of the Agent (the “Security Agreement”).

As of April 30, 2016, \$35.0 million in loans were drawn under the Facility. Additionally, approximately \$0.3 million in letters of credit, which were outstanding under the Borrower’s pre-existing asset-based revolving credit facility that was concurrently terminated when the Credit Agreement became effective, are deemed to be issued and outstanding under the Facility. As of April 30, 2016, availability under the Facility was approximately \$64.7 million.

Borrowings under the Facility bear interest at rates selected periodically by the Company at LIBOR plus a spread ranging from 1.25% to 1.75% per annum, based on the Company’s consolidated leverage ratio or at a base rate plus a spread ranging from 0.25% to 0.75% per annum based on the Company’s consolidated leverage ratio (as defined in the Credit Agreement). At April 30, 2016, the Company’s spreads were 1.50% over LIBOR and 0.50% over the base rate. The Company has also agreed to pay certain fees and expenses and provide certain indemnities, all of which are customary for such financings.

The borrowings under the Facility are joint and several obligations of the Borrowers and are also cross-guaranteed by each Borrower. In addition, pursuant to the Security Agreement, the Borrowers’ obligations under the Facility are secured by first priority liens, subject to permitted liens, on substantially all of the Borrowers’ assets other than certain excluded assets. The Security Agreement contains representations, warranties and covenants, which are customary for pledge and security agreements of this type, relating to the creation and perfection of security interests in favor of the Agent over various categories of the Borrowers’ assets.

The Credit Agreement contains affirmative and negative covenants binding on the Borrowers and their subsidiaries that are customary for credit facilities of this type, including, but not limited to, restrictions and limitations on the incurrence of debt and liens, dispositions of assets, capital expenditures, dividends and other payments in respect of equity interests, the making of loans and equity investments, mergers, consolidations, liquidations and dissolutions, and transactions with affiliates (in each case, subject to various exceptions).

The Borrowers are also subject to a minimum consolidated EBITDA (as defined in the Credit Agreement) test of \$50.0 million, measured at the end of each fiscal quarter based on the four most recent fiscal quarters and a consolidated leverage ratio (as defined in the Credit Agreement) covenant not to exceed 2.50 to 1.00, measured as of the last day of each fiscal quarter. As of April 30, 2016, the Company was in compliance with its covenants under the Credit Agreement.

The Credit Agreement contains events of default that are customary for facilities of this type, including, but not limited to, nonpayment of principal, interest, fees and other amounts when due, failure of any representation or warranty to be true in any material respect when made or deemed made, violation of covenants, cross default with material indebtedness, material judgments, material ERISA liability, bankruptcy events, asserted or actual revocation or invalidity of the loan documents, and change of control.

As of April 30, 2016, the Company classified the outstanding balance under the Facility as long-term, based on the 2020 maturity date of the Facility and the Company's intent and ability to refinance its obligations thereunder.

As of April 30, 2016, Bank of America, N.A. issued two irrevocable standby letters of credit in connection with retail and operating facility leases to various landlords and for Canadian payroll to the Royal Bank of Canada. As of April 30, 2016, the Company had outstanding letters of credit totaling \$0.3 million with expiration dates through April 26, 2017.

A Swiss subsidiary of the Company maintains unsecured lines of credit with an unspecified maturity with a Swiss bank. As of April 30, 2016 and 2015, these lines of credit totaled 5.0 million Swiss francs with a dollar equivalent of \$5.2 million and \$5.4 million, respectively. As of April 30, 2016 and 2015, there were no borrowings against these lines. As of April 30, 2016 and 2015, two European banks have guaranteed obligations to third parties on behalf of two of the Company's foreign subsidiaries in the dollar equivalent of \$1.0 million, of which \$0.5 million is a restricted deposit as it relates to a lease agreement, and \$1.2 million in various foreign currencies, respectively.

#### NOTE 7 – EARNINGS PER SHARE

The Company presents net income per share on a basic and diluted basis. Basic earnings per share are computed using weighted-average shares outstanding during the period. Diluted earnings per share are computed using the weighted-average number of shares outstanding adjusted for dilutive common stock equivalents.

The weighted-average number of shares outstanding for basic earnings per share was approximately 23,073,000 and 24,279,000 for the three months ended April 30, 2016 and 2015, respectively. For the three months ended April 30, 2016 and 2015, the number of shares outstanding for diluted earnings per share increased by approximately 276,000 and 290,000, respectively, due to potentially dilutive common stock equivalents issuable under the Company's stock compensation plans and SERP.

For the three months ended April 30, 2016 and 2015, approximately 445,000 and 371,000, respectively, of potentially dilutive common stock equivalents were excluded from the computation of diluted earnings per share because their

effect would have been antidilutive.

#### NOTE 8 – COMMITMENTS AND CONTINGENCIES

The Company has minimum commitments related to the Company's license agreements and endorsement agreements with brand ambassadors. The Company sources, distributes, advertises and sells watches pursuant to its exclusive license agreements with unaffiliated licensors. Royalty amounts under the license agreements are generally based on a stipulated percentage of revenues, although most of these agreements contain provisions for the payment of minimum annual royalty amounts. The license agreements have various terms and some have additional renewal options, provided that minimum sales levels are achieved. Additionally, the license agreements require the Company to pay minimum annual advertising amounts.

The Company believes that income tax reserves are adequate; however, amounts asserted by taxing authorities could be greater or less than amounts accrued and reflected in the consolidated balance sheets. Accordingly, the Company could record adjustments to the amounts for federal, state, and foreign liabilities in the future as the Company revises estimates or settles or otherwise resolves the underlying matters. In the ordinary course of business, the Company may take new positions that could increase or decrease unrecognized tax benefits in future periods.

As of April 30, 2016, the Company recorded \$1.1 million in restricted cash deposits in other current assets on the Company's Consolidated Balance Sheet, related to a certain vendor agreement.

The Company is involved in legal proceedings and claims from time to time, in the ordinary course of its business. Legal reserves are recorded in accordance with the accounting guidance for contingencies. Contingencies are inherently unpredictable and it is possible that results of operations or cash flows could be materially and adversely affected in any particular period by unfavorable developments in, or resolution or disposition of, such matters. For those legal proceedings and claims for which the Company believes that it is reasonably possible that a loss may result that is materially in excess of amounts accrued for the matter, the Company either discloses an estimate of such possible loss or range of loss or includes a statement that such an estimate cannot be made. As of April 30, 2016, the Company is party to legal proceedings and contingencies, the resolution of which is not expected to materially affect its financial condition or future results of operations.

#### NOTE 9 – INCOME TAXES

The Company recorded an income tax expense of \$1.7 million and \$3.1 million for the three months ended April 30, 2016 and 2015, respectively.

The effective tax rate was 34.1% and 46.3% for the three months ended April 30, 2016 and 2015, respectively. The decrease in the effective tax rate was primarily due to certain costs related to the operating efficiency initiatives and other items (see note 14), which resulted in deferred tax benefits that were valued in prior year, and the non-recurrence of a valuation allowance against certain foreign deferred tax assets.

The effective tax rate for the three months ended April 30, 2016 differs from the U.S. statutory tax rate of 35.0% primarily as a result of foreign profits being taxed in lower taxing jurisdictions, partially offset by no tax benefit being recognized on losses incurred by certain foreign operations. The effective tax rate for the three months ended April 30, 2015 differs from the U.S. statutory tax rate of 35.0% primarily due to no tax benefit being recognized on losses incurred by certain foreign operations, certain costs related to the operating efficiency initiatives and other items (see note 14) resulting in deferred tax benefits that were valued and recording a valuation allowance against certain foreign deferred tax assets, partially offset by foreign profits being taxed in lower taxing jurisdictions.

#### NOTE 10 – DERIVATIVE FINANCIAL INSTRUMENTS

The Company accounts for its derivative financial instruments in accordance with the accounting guidance which requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. A significant portion of the Company's purchases are denominated in Swiss francs. The Company also sells to third-party customers in a variety of foreign currencies, most notably the Euro. The Company reduces its exposure to the Swiss franc and the Euro exchange rate risks through a hedging program. Under the hedging program, the Company manages most of its foreign currency exposures on a consolidated basis, which allows it to net certain exposures and take advantage of natural offsets. In the event these exposures do not offset, the Company uses forward contracts to further reduce the net exposures to currency fluctuations. When entered into, the Company designates and documents these derivative instruments as a cash flow hedge of a specific underlying exposure, as well as the risk management objectives and strategies for undertaking the hedge transactions. Changes in

the fair value of a derivative that is designated and documented as a cash flow hedge and is highly effective, are recorded in other comprehensive income until the underlying transaction affects earnings, and then are later reclassified into earnings in the same account as the hedged transaction. The earnings impact is mostly offset by the effects of currency movements on the underlying hedged transactions. The Company formally assesses, both at the inception and at each financial quarter thereafter, the effectiveness of the derivative instrument hedging the underlying forecasted cash flow transaction. The Company does not exclude any designated cash flow hedges from its effectiveness testing. Any ineffectiveness related to the derivative financial instruments' change in fair value will be recognized as other income in the Consolidated Statements of Operations in the period in which the ineffectiveness was calculated. No ineffectiveness has been recorded in the three months ended April 30, 2016 and 2015.

The Company uses forward exchange contracts to offset its exposure to certain foreign currency receivables and liabilities. These forward contracts are not designated as qualified hedges and, therefore, changes in the fair value of these derivatives are recognized in earnings in the period they arise, thereby offsetting the current earnings effect resulting from the revaluation of the related foreign currency receivables and liabilities.

All of the Company's derivative instruments have liquid markets to assess fair value. The Company does not enter into any derivative instruments for trading purposes.





Total Derivative								
Instruments	\$	—	\$63	\$	—	\$191	\$—	\$603

As of April 30, 2016 and 2015, the balance of deferred net losses on derivative financial instruments documented as cash flow hedges included in accumulated other comprehensive income / (loss) (“AOCI”) was \$0.2 million, net of tax benefit of \$0.1 million and \$0.5 million, net of tax benefit of \$0.1 million, respectively. The maximum length of time the Company hedges its exposure to the fluctuation in future cash flows for forecasted transactions is 24 months. For the three months ended April 30, 2016 and 2015, the Company reclassified from AOCI to earnings \$0.1 million of net loss, net of tax benefit of \$0.0 million and \$0.1 million of net gains, net of tax of \$0.1 million, respectively.

#### NOTE 11 - ACCUMULATED OTHER COMPREHENSIVE INCOME

The components of accumulated other comprehensive income consisted of the following (in thousands):

	Currency	Translation	Adjustments	Available-for-sale securities	Net Unrealized Income / (Loss) On Hedging Contracts	Accumulated Other Comprehensive Income
Balance, January 31, 2016	\$ 68,265	\$ 189			\$ 51	\$ 68,505
Other comprehensive income / (loss) before reclassifications	17,892	6			(106 )	17,792
Amounts reclassified from accumulated other comprehensive income (1)	—	—			(126 )	(126 )
Net current-period other comprehensive income / (loss)	17,892	6			(232 )	17,666
As of April 30, 2016	\$ 86,157	\$ 195			\$ (181 )	\$ 86,171

14

	Currency	Translation	Adjustments	Available-for-sale securities	Derivatives	Net Unrealized Income / (Loss) On Hedging	Accumulated Other Comprehensive Income
Balance, January 31, 2015	\$ 98,642	\$ 211	\$ 1	\$ 1	\$ 1	\$ 1	\$ 98,854
Other comprehensive (loss) / income before reclassifications	(3,135 )	10	(679 )	(3,804 )	(679 )	(3,804 )	(3,804 )
Amounts reclassified from accumulated other comprehensive (loss) / income (1)	—	—	171	171	171	171	171
Net current-period other comprehensive (loss) / income	(3,135 )	10	(508 )	(3,633 )	(508 )	(3,633 )	(3,633 )
As of April 30, 2015	\$ 95,507	\$ 221	\$ (507 )	\$ (507 )	\$ (507 )	\$ (507 )	\$ 95,221

(1) Amounts reclassified to earnings in the Consolidated Statements of Operations.

#### NOTE 12 – TREASURY STOCK

On March 31, 2016, the Board approved a share repurchase program under which the Company is authorized to purchase up to \$50.0 million of its outstanding common stock from time to time, depending on market conditions, share price and other factors. The Company may purchase shares of its common stock through open market purchases, repurchase plans, block trades or otherwise. This authorization expires on September 30, 2017. During the three months ended April 30, 2016, the Company repurchased a total of 34,000 shares of its common stock at a total cost of approximately \$0.9 million or an average cost of \$27.74 per share, which included 15,000 shares repurchased from the Movado Group Foundation at a total cost of approximately \$0.4 million or \$27.67 average per share. During the three months ended April 30, 2015, under a previously approved share repurchase program, the Company repurchased a total of 859,700 shares of its common stock at a total cost of approximately \$22.2 million or an average cost of \$25.77 per share.

There were 43,773 and 17,979 shares of common stock repurchased during the three months ended April 30, 2016 and 2015, respectively, as a result of the surrender of shares in connection with the vesting of certain stock awards. At the election of an employee, shares having an aggregate value on the vesting date equal to the employee's withholding tax obligation may be surrendered to the Company.

#### NOTE 13 – ACCOUNTING CHANGES AND RECENT ACCOUNTING PRONOUNCEMENTS

On April 15, 2015, FASB issued ASU 2015-05, "Customer's Accounting for Fees Paid in a Cloud Computing Arrangement." The amendments in this update provide guidance to customers about whether a cloud computing arrangement includes a software license. Under application of this guidance, if a cloud computing arrangement includes a software license, the update specifies that the customer should account for the software license element of the arrangement consistent with the acquisition of other software licenses. A customer should account for a cloud computing arrangement as a service contract if the arrangement does not include a software license. The Company prospectively adopted the provisions of ASU 2015-05 during the three months ended April 30, 2016, which had no material impact on the Company's financial position, results of operations or cash flows.

On March 30, 2016, FASB issued ASU 2016-09, "Improvements to Employee Share-Based Payment Accounting," which amends accounting for income taxes related to share-based compensation, the related classification in the statement of cash flows and share award forfeiture accounting. For public companies, the standard will be effective for the first interim reporting period within annual periods beginning after December 15, 2016, although early adoption is permitted. The Company is evaluating the impact of the adoption of this guidance on the Company's consolidated financial statements.

On February 25, 2016, FASB issued ASU 2016-02, "Leases," which requires lessees to recognize most leases on the balance sheet. This change is expected to increase both reported assets and liabilities. The new lease standard does not substantially change lessor accounting. For public companies, the standard will be effective for the first interim reporting period within annual periods beginning after December 15, 2018, although early adoption is permitted. Lessees and lessors will be required to apply the new standard at the beginning of the earliest period presented in the financial statements in which they first apply the new guidance, using a modified retrospective transition method. The requirements of this standard include a significant increase in required disclosures. The Company is analyzing the impact of the adoption of this guidance on the Company's consolidated financial statements, including assessing changes that might be necessary to information technology systems, processes and internal controls to capture new data and address changes in financial reporting.

On July 22, 2015, FASB issued ASU 2015-11, “Inventory: Simplifying the Measurement of Inventory,” which affects reporting entities that measure inventory using first-in, first-out or average cost. Specifically, the guidance requires that inventory be measured at the lower of cost and net realizable value. Net realizable value is the estimated selling prices in the ordinary course of business, less reasonably predictable cost of completion, disposal, and transportation. The guidance is effective for annual periods beginning after December 15, 2016, with early adoption permitted. The Company is evaluating the effect of adopting this pronouncement, but the adoption is not expected to have a material impact on the Company’s consolidated financial statements.

On May 28, 2014, FASB issued ASU 2014-09, “Revenue from Contracts with Customers.” This pronouncement affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets, unless those contracts are within the scope of other standards (for example, insurance contracts or lease contracts). The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In July 2015, FASB deferred the effective date of the guidance. The new revenue standard is effective for fiscal years, and interim periods within those years, beginning after December 15, 2017 and allows either a full retrospective adoption to all periods presented or a modified retrospective adoption approach with the cumulative effect of initial application of the revised guidance recognized at the date of initial application. Early adoption is permitted for periods beginning after December 15, 2016. The Company is evaluating the impact of the adoption of this guidance on the Company’s consolidated financial statements.

NOTE 14 – OPERATING EFFICIENCY INITIATIVES AND OTHER ITEMS

In fiscal 2016, the Company commenced an initiative to achieve greater operating efficiencies and streamline its operations, primarily at certain of its foreign subsidiaries. In the first quarter of fiscal 2016, the Company recorded \$2.7 million of pre-tax expenses primarily for severance, occupancy charges, and fixed assets. In the fourth quarter of fiscal 2016, the Company recorded an additional pre-tax charge of \$1.3 million primarily related to severance and the write-off of unamortized shop-in-shops with no expected future value. The Company substantially completed the actions under this initiative as of January 31, 2016.

A summary rollforward of costs related to the operating efficiency initiatives and other items is as follows (in thousands):

	Balance at	Cash	Foreign	Accrued balance at April 30, 2016
	January 31, 2016	payments	exchange	
Severance	\$ 631	\$ (573 )	\$ 180	\$ 238
Occupancy charges	359	(33 )	147	473
Total	\$ 990	\$ (606 )	\$ 327	\$ 711

NOTE 15 –OTHER CHARGES

During the three months ended April 30, 2016, the Company recorded \$1.8 million in compensation related expenses associated with the retirement of the Company's Vice Chairman and Chief Operating Officer. At April 30, 2016, \$0.5 million was included in accrued liabilities.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

FORWARD-LOOKING STATEMENTS

Statements in this Quarterly Report on Form 10-Q, including, without limitation, statements under Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this report, as well as statements in future filings by the Company with the Securities and Exchange Commission (the "SEC"), in the Company's press releases and oral statements made by or with the approval of an authorized executive officer of the Company, which are not historical in nature, are intended to be, and are hereby identified as, "forward-looking statements" for purposes of the safe harbor provided by the Private Securities Litigation Reform Act of 1995. These statements are based on current expectations, estimates, forecasts and projections about the Company, its future performance, the industry in which the Company operates and management's assumptions. Words such as "expects", "anticipates", "targets", "goals", "projects", "intends", "plans", "believes", "seeks", "estimates", "may", "will", "should" and v words and similar expressions are also intended to identify such forward-looking statements. The Company cautions readers that forward-looking statements include, without limitation, those relating to the Company's future business prospects, projected operating or financial results, revenues, working capital, liquidity, capital needs, plans for future operations, expectations regarding capital expenditures, operating efficiency initiatives and other items, and operating expenses, effective tax rates, margins, interest costs, and income as well as assumptions relating to the foregoing. Forward-looking statements are subject to certain risks and uncertainties, some of which cannot be predicted or quantified. Actual results and future events could differ materially from those indicated in the forward-looking statements, due to several important factors herein identified, among others, and other risks and factors identified from time to time in the Company's reports filed with the SEC, including, without limitation, the following: general economic and business conditions, which may impact disposable income of consumers in the United States and the other significant markets (including Europe) where the Company's products are sold, uncertainty regarding such economic and business conditions, trends in consumer debt levels and bad debt write-offs, general uncertainty related to possible terrorist attacks, natural disasters, the stability of the European Union and defaults on or downgrades of sovereign debt and the impact of any of those events on consumer spending, changes in consumer preferences and popularity of particular designs, new product development and introduction, the ability of the Company to successfully implement its business strategies, competitive products and pricing, the impact of "smart" watches and other wearable tech products on the traditional watch market, seasonality, availability of alternative sources of supply in the case of the loss of any significant supplier or any supplier's inability to fulfill the Company's orders, the loss of or curtailed sales to significant customers, the Company's dependence on key employees and officers, the ability to successfully integrate the operations of acquired businesses without disruption to other business activities, the continuation of the company's major warehouse and distribution centers, the continuation of licensing arrangements with third parties, losses possible from pending or future litigation, the ability to secure and protect trademarks, patents and other intellectual property rights, the ability to lease new stores on suitable terms in desired markets and to complete construction on a timely basis, the ability of the Company to successfully manage its expenses on a continuing basis, information systems failure or breaches of network security, the continued availability to the Company of financing and credit on favorable terms, business disruptions, disease, general risks associated with doing business outside the United States including, without limitation, import duties, tariffs, quotas, political and economic stability, changes to existing laws or regulations, and success of hedging strategies with respect to currency exchange rate fluctuations.

These risks and uncertainties, along with the risk factors discussed under Item 1A. "Risk Factors" in the Company's 2016 Annual Report on Form 10-K, should be considered in evaluating any forward-looking statements contained in this report or incorporated by reference herein. All forward-looking statements speak only as of the date of this report or, in the case of any document incorporated by reference, the date of that document. All subsequent written and oral forward-looking statements attributable to the Company or any person acting on its behalf are qualified by the cautionary statements in this section. The Company undertakes no obligation to update or publicly release any

revisions to forward-looking statements to reflect events, circumstances or changes in expectations after the date of this report.

#### Critical Accounting Policies and Estimates

The preparation of financial statements in conformity with generally accepted accounting principles in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the dates of the consolidated financial statements. These estimates and assumptions also affect the reported amounts of revenues and expenses. Estimates by their nature are based on judgments and available information. Therefore, actual results could materially differ from those estimates under different assumptions and conditions.

Critical accounting policies are those that are most important to the portrayal of the Company's financial condition and the results of operations and require management's most difficult, subjective and complex judgments as a result of the need to make estimates about the effect of matters that are inherently uncertain. The Company's most critical accounting policies have been discussed in the Company's 2016 Annual Report on Form 10-K and are incorporated by reference herein.

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As of April 30, 2016, there have been no material changes to any of the critical accounting policies as disclosed in the Company's 2016 Annual Report on Form 10-K.

### Recent Developments

On May 26, 2016, the Board approved the payment of a cash dividend in the amount of \$0.13 for each share of the Company's outstanding common stock and class A common stock. The dividend will be paid on June 21, 2016 to all shareholders of record as of the close of business on June 7, 2016. The decision of whether to declare any future cash dividend, including the amount of any such dividend and the establishment of record and payment dates, will be determined, in each quarter, by the Board of Directors, in its sole discretion.

On March 31, 2016, the Board approved the Company's share repurchase program under which the Company is authorized to purchase up to \$50.0 million of its outstanding common stock from time to time, depending on market conditions, share price and other factors. The Company may purchase shares of its common stock through open market purchases, repurchase programs, block trades or otherwise. This authorization expires on September 30, 2017.

On March 31, 2016, the Company announced that Rick Coté, Vice Chairman and Chief Operating Officer, will retire in June 2016. He will remain on the Board of Directors of Movado Group, Inc. The Company does not plan to replace the Chief Operating Officer role.

### Overview

The Company conducts its business primarily in two operating segments: Wholesale and Retail. The Company's Wholesale segment includes the designing, manufacturing and distribution of watches of quality luxury and licensed brands, in addition to revenue generated from after-sales service activities and shipping. The Retail segment includes the Company's retail outlet locations. The Company also operates in two major geographic locations: United States operations and International, the latter of which includes the results of all other Company operations.

The Company's luxury brands category consists of the Ebel®, Concord®, Movado® and ESQ® Movado brands. Watches in the licensed brands category include the following brands manufactured and distributed under license agreements with the respective brand owners: Coach®, HUGO BOSS®, Juicy Couture®, Lacoste®, Tommy Hilfiger® and SCUDERIA FERRARI®.

Gross margins vary among the brands included in the Company's portfolio and also among watch models within each brand. Watches in the Company's luxury brands category generally earn higher gross margin percentages than watches in the licensed brands category. The difference in gross margin percentages for the licensed brands category is primarily the impact of royalty payments made on the licensed brands. Gross margins in the Company's outlet business are affected by the mix of product sold and may exceed those of the wholesale business since the Company earns margins on its outlet store sales from manufacture to point of sale to the consumer.

Results of operations for the three months ended April 30, 2016 as compared to the three months ended April 30, 2015

Net Sales: Comparative net sales by business segment were as follows (in thousands):

	Three Months Ended	
	April 30,	
	2016	2015
Wholesale:		



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United States	\$47,952	\$53,720
International	54,006	55,877
Total Wholesale	101,958	109,597
Retail	12,105	10,864
Net Sales	\$114,063	\$120,461

Comparative net sales by categories were as follows (in thousands):

	Three Months Ended	
	April 30,	
	2016	2015
<b>Wholesale:</b>		
Luxury brands category	\$42,036	\$44,903
Licensed brands category	56,840	60,842
After-sales service and all other	3,082	3,852
<b>Total Wholesale</b>	<b>101,958</b>	<b>109,597</b>
Retail	12,105	10,864
<b>Consolidated total</b>	<b>\$ 114,063</b>	<b>\$ 120,461</b>

Net sales for the three months ended April 30, 2016 were \$114.1 million, below the prior year period by \$6.4 million or 5.3%. For the three months ended April 30, 2016, fluctuations in foreign currency exchange rates unfavorably impacted net sales by \$0.3 million when compared to the prior year period.

Net sales for the three months ended April 30, 2016 in the Wholesale segment were \$102.0 million, below the prior year period by \$7.6 million or 7.0%. The decrease in net sales was the result of decreases in net sales in both the United States and the International locations of the Wholesale segment.

Net sales for the three months ended April 30, 2016 in the United States location of the Wholesale segment were \$48.0 million, below the prior year period by \$5.8 million or 10.7%, driven by net sales decreases in both the licensed and luxury brands categories. The net sales decrease recorded in the licensed and luxury brands categories was \$4.3 million, or 24.5% and \$1.2 million, or 3.7%, respectively. The sales decreases in both categories were due to retail customers closely managing their inventory as the overall retail environment remains challenging and unpredictable.

Net sales for the three months ended April 30, 2016 in the International location of the Wholesale segment were \$54.0 million, below the prior year by \$1.9 million or 3.3%, which included fluctuations in foreign currency exchange rates which unfavorably impacted net sales by \$0.3 million when compared to the prior year period. This decrease was primarily driven by a net sales decrease in the luxury brands and after-sales service and all other categories, partially offset by an increase in the licensed brands category. The net sales decrease in the luxury brands category of \$1.6 million, or 14.7%, was primarily due to lower sales in certain luxury brands, primarily due to the challenging and unpredictable overall retail environment in Asia and Latin America. Also contributing to the decrease were lower sales in the after-sales service and all other category of \$0.5 million. These decreases were partially offset by net sales in the licensed brands category which were up by \$0.3 million, or 0.7%, due to higher sales of certain licensed brands, as a result of strong sell-through, as design and key price points resonated well with customers, partially offset by lower sales of other certain licensed brands, primarily due to the softening of certain economies and overall retail environment in Asia.

Net sales for the three months ended April 30, 2016 in the Retail segment were \$12.1 million, above the prior year period by \$1.2 million, or 11.4%, as a result of higher sales in both comparable and non-comparable store sales. As of April 30, 2016, the Company operated 40 retail outlet locations, compared to 38 retail outlet locations at the end of the prior year period.

**Gross Profit.** Gross profit for the three months ended April 30, 2016 was \$61.3 million or 53.8% of net sales as compared to \$62.4 million or 51.8% of net sales in the prior year period. The decrease in gross profit of \$1.1 million

was primarily due to lower net sales, partially offset by a higher gross margin percentage. The increase in the gross margin percentage of approximately 200 basis points for the three months ended April 30, 2016, resulted primarily from a favorable impact of fluctuations in foreign currency exchange rates of approximately 80 basis points, a shift in channel and product mix, selective price increases and certain sourcing improvements, which collectively drove approximately 60 basis points of improvement and a favorable impact of approximately 60 basis points related to the non-recurrence of costs from the Company's operating efficiency initiatives, which were implemented in the prior year period.

Selling, General and Administrative ("SG&A"). SG&A expenses for the three months ended April 30, 2016 were \$55.9 million, representing an increase from the prior year period of \$0.3 million or 0.7%. The increase in SG&A expenses was attributable to an increase in compensation and benefit expenses of \$1.8 million, primarily due to an increase in payroll related and stock award expenses resulting from the retirement announcement of the Vice Chairman and Chief Operating Officer. The increase in SG&A expenses also included the unfavorable effect of fluctuations in foreign currency exchange rates of \$0.6 million, which was the result of the weaker average Euro to Swiss franc currency rate when compared to the prior year period. These increases in SG&A expenses were partially offset by a decrease of SG&A expenses of \$2.0 million related to the non-recurrence of costs from the Company's operating efficiency initiatives and other items, which were implemented in the prior year period.

**Wholesale Operating Income.** Operating income of \$4.6 million and \$5.9 million, which includes \$8.8 million and \$7.1 million of unallocated corporate expenses as well as \$7.0 million and \$8.8 million of certain intercompany profits related to the Company's supply chain operations, was recorded in the Wholesale segment for the three months ended April 30, 2016 and 2015, respectively. The \$1.3 million decrease in operating income was the net result of a decrease in gross profit of \$1.4 million and relatively flat SG&A expenses when compared to the prior year period. The decrease in gross profit of \$1.4 million was primarily due to lower sales, partially offset by a higher gross margin percentage. SG&A expenses included an increase in compensation and benefit expenses of \$1.8 million, primarily due to an increase in payroll related and stock award expenses resulting from the retirement announcement of the Vice Chairman and Chief Operating Officer. SG&A expenses also included the unfavorable effect of fluctuations in foreign currency exchange rates of \$0.6 million, which was the result of the weaker average Euro to Swiss franc currency rate when compared to the prior year period. These increases in SG&A expenses were offset by a decrease of SG&A expenses of \$2.0 million related to the non-recurrence of costs from the Company's operating efficiency initiatives and other items, which were implemented in the prior year period.

**U.S. Wholesale Operating (Loss) / Income.** Operating loss of \$2.2 million and operating income of \$1.5 million, which included unallocated corporate expenses of \$8.8 million and \$7.1 million, was recorded in the United States location of the Wholesale segment for the three months ended April 30, 2016 and 2015, respectively. The increase in operating loss of \$3.7 million was the net result of lower gross profit of \$2.1 million and higher SG&A expenses of \$1.6 million. The decrease in gross profit of \$2.1 million was primarily due to lower sales, partially offset by a higher gross margin percentage. The increase in SG&A expenses of \$1.6 million was attributable to an increase in compensation and benefit expenses of \$1.8 million, primarily due to an increase in payroll related and stock award expenses resulting from the retirement announcement of the Vice Chairman and Chief Operating Officer.

**International Wholesale Operating Income.** Operating income of \$6.8 million and \$4.4 million, which included \$7.0 million and \$8.8 million of certain intercompany profits related to the Company's supply chain operations, was recorded in the International location of the Wholesale segment for the three months ended April 30, 2016 and 2015, respectively. The increase in operating income of \$2.4 million was primarily due to lower SG&A expenses of \$1.7 million and a higher gross profit of \$0.7 million. The decrease in SG&A expenses included a decrease of SG&A expenses of \$2.0 million related to the non-recurrence of costs from the Company's operating efficiency initiatives and other items, which were implemented in the prior year period, as well as lower marketing expense of \$0.5 million, partially offset by an unfavorable effect of fluctuations in foreign currency exchange rates of \$0.6 million. The increase in gross profit of \$0.7 million was primarily due to a higher gross margin percentage, partially offset by lower net sales.

**Retail Operating Income.** Operating income of \$0.8 million and \$1.0 million was recorded in the Retail segment for the three months ended April 30, 2016 and 2015, respectively. The decrease in operating income of \$0.2 million was the result of higher SG&A expenses of \$0.5 million partially offset by an increase in gross profit of \$0.3 million. The increase in SG&A expenses of \$0.5 million was primarily due to higher compensation, benefit and occupancy expenses related to operating more outlet locations when compared to the prior year period. The increase in gross profit of \$0.3 million was primarily attributable to higher sales, partially offset by a lower gross margin percentage.

**Income Taxes.** The Company recorded an income tax expense of \$1.7 million and \$3.1 million for the three months ended April 30, 2016 and 2015, respectively.

The effective tax rate was 34.1% and 46.3% for the three months ended April 30, 2016 and 2015, respectively. The decrease in the effective tax rate was primarily due to certain costs related to the operating efficiency initiatives and other items, which resulted in deferred tax benefits that were valued in prior year, and the non-recurrence of a valuation allowance against certain foreign deferred tax assets.

The effective tax rate for the three months ended April 30, 2016 differs from the U.S. statutory tax rate of 35.0% primarily as a result of foreign profits being taxed in lower taxing jurisdictions, partially offset by no tax benefit being

recognized on losses incurred by certain foreign operations. The effective tax rate for the three months ended April 30, 2015 differs from the U.S. statutory tax rate of 35.0% primarily due to no tax benefit being recognized on losses incurred by certain foreign operations, certain costs related to the operating efficiency initiatives and other items resulting in deferred tax benefits that were valued and recording a valuation allowance against certain foreign deferred tax assets, partially offset by foreign profits being taxed in lower taxing jurisdictions.

Net Income Attributed to Movado Group, Inc. The Company recorded net income attributed to Movado Group, Inc. of \$3.3 million and \$3.6 million for the three months ended April 30, 2016 and 2015, respectively.

## LIQUIDITY AND CAPITAL RESOURCES

At April 30, 2016 and April 30, 2015, the Company had \$203.9 million and \$185.8 million of cash and cash equivalents, \$199.3 million and \$181.0 million of which consisted of cash and cash equivalents at the Company's foreign subsidiaries, respectively. The majority of the foreign cash balances are associated with earnings that the Company has asserted are permanently reinvested, and which are required to support continued growth outside the United States through funding of capital expenditures, operating expenses and similar cash needs of the foreign operations. The Company has recorded a federal tax liability of \$2.9 million related to \$12.7 million of pre-2013 foreign earnings which have been earmarked for future repatriation. A deferred tax liability has not been recorded for the remaining undistributed foreign earnings of approximately \$299.2 million, because the Company intends to permanently reinvest such earnings in its foreign operations. It is, therefore, not practicable to estimate the amount of tax that may be payable on the future possible distribution of these earnings.

Cash used in operating activities was \$21.0 million and \$11.2 million for the three months ended April 30, 2016 and 2015, respectively. The \$21.0 million of cash used in operating activities for the three months ended April 30, 2016, was primarily due to a change in working capital of \$29.2 million, partially offset by net income for the period of \$3.3 million and favorable non-cash items of \$6.0 million. The unfavorable change in working capital of \$29.2 million was primarily due to the timing of building of inventory to meet future sales, payments made on income taxes and higher other current assets primarily due to prepayments on certain tradeshows. The \$11.2 million of cash used in operating activities for the three months ended April 30, 2015, was primarily due to change in working capital of \$21.4 million, partially offset by favorable non-cash items of \$7.0 million, which included a \$2.7 million non-cash charge related to the operating efficiency initiatives and other items, and net income for the period of \$3.6 million. The change in working capital of \$21.4 million was primarily due to the timing of building of inventory to meet future sales and payments made on income taxes.

Cash used in investing activities amounted to \$2.0 million and \$1.6 million for the three months ended April 30, 2016 and 2015, respectively. The cash used in investing activities for the three months ended April 30, 2016 was primarily for restricted cash deposits and capital expenditures related to the construction of shop-in-shops at some of the Company's wholesale customers, computer hardware and software and spending on tooling and design. The cash used in investing activities for the three months ended April 30, 2015, was primarily for capital expenditures related to the improvements of Baselworld Watch and Jewelry Show booths, construction of shop-in-shops at some of the Company's wholesale customers, spending on store renovation/openings and spending on tooling and design.

Cash used in financing activities amounted to \$10.2 million and \$0.3 million for the three months ended April 30, 2016 and 2015, respectively. Cash used in financing activities for the three months ended April 30, 2016 included the repayments of bank borrowings, the payment of dividends, the surrender of shares in connection with the vesting of certain stock awards and the repurchase of shares of the Company's common stock. Cash used in financing activities for the three months ended April 30, 2015 included the repurchase of shares of the Company's common stock, the payment of dividends, and the surrender of shares in connection with the vesting of certain stock awards, partially offset by proceeds from bank borrowings.

On January 30, 2015, the Company, together with Movado Group Delaware Holdings Corporation, Movado Retail Group, Inc. and Movado LLC (collectively, the "Borrowers"), each a wholly-owned domestic subsidiary of the Company, entered into a Credit Agreement (the "Credit Agreement") with the lenders party thereto and Bank of America, N.A. as administrative agent (in such capacity, the "Agent"). The Credit Agreement provides for a \$100.0 million senior secured revolving credit facility (the "Facility") including a \$15.0 million letter of credit sub-facility that matures on January 30, 2020, with provisions for uncommitted increases of up to \$50.0 million in the aggregate, subject to customary terms and conditions. In connection with the Credit Agreement, the Borrowers also entered into a Security and Pledge Agreement dated as of January 30, 2015 in favor of the Agent (the "Security Agreement").

As of April 30, 2016, \$35.0 million in loans were drawn under the Facility. Additionally, approximately \$0.3 million in letters of credit, which were outstanding under the Borrower's pre-existing asset-based revolving credit facility that was concurrently terminated when the Credit Agreement became effective, are deemed to be issued and outstanding under the Facility. As of April 30, 2016, availability under the Facility was approximately \$64.7 million.

Borrowings under the Facility bear interest at rates selected periodically by the Company at LIBOR plus a spread ranging from 1.25% to 1.75% per annum, based on the Company's consolidated leverage ratio or at a base rate plus a spread ranging from 0.25% to 0.75% per annum based on the Company's consolidated leverage ratio (as defined in the Credit Agreement). At April 30, 2016, the Company's spreads were 1.50% over LIBOR and 0.50% over the base rate. The Company has also agreed to pay certain fees and expenses and provide certain indemnities, all of which are customary for such financings.

The borrowings under the Facility are joint and several obligations of the Borrowers and are also cross-guaranteed by each Borrower. In addition, pursuant to the Security Agreement, the Borrowers' obligations under the Facility are secured by first priority liens, subject to permitted liens, on substantially all of the Borrowers' assets other than certain excluded assets. The Security Agreement contains representations, warranties and covenants, which are customary for pledge and security agreements of this type, relating to the creation and perfection of security interests in favor of the Agent over various categories of the Borrowers' assets.

The Credit Agreement contains affirmative and negative covenants binding on the Borrowers and their subsidiaries that are customary for credit facilities of this type, including, but not limited to, restrictions and limitations on the incurrence of debt and liens, dispositions of assets, capital expenditures, dividends and other payments in respect of equity interests, the making of loans and equity investments, mergers, consolidations, liquidations and dissolutions, and transactions with affiliates (in each case, subject to various exceptions).

The Borrowers are also subject to a minimum consolidated EBITDA (as defined in the Credit Agreement) test of \$50.0 million, measured at the end of each fiscal quarter based on the four most recent fiscal quarters and a consolidated leverage ratio (as defined in the Credit Agreement) covenant not to exceed 2.50 to 1.00, measured as of the last day of each fiscal quarter. As of April 30, 2016, the Company was in compliance with its covenants under the Credit Agreement.

The Credit Agreement contains events of default that are customary for facilities of this type, including, but not limited to, nonpayment of principal, interest, fees and other amounts when due, failure of any representation or warranty to be true in any material respect when made or deemed made, violation of covenants, cross default with material indebtedness, material judgments, material ERISA liability, bankruptcy events, asserted or actual revocation or invalidity of the loan documents, and change of control.

As of April 30, 2016, the Company classified the outstanding balance under the Facility as long-term, based on the 2020 maturity date of the Facility and the Company's intent and ability to refinance its obligations thereunder.

As of April 30, 2016, Bank of America, N.A. issued two irrevocable standby letters of credit in connection with retail and operating facility leases to various landlords and for Canadian payroll to the Royal Bank of Canada. As of April 30, 2016, the Company had outstanding letters of credit totaling \$0.3 million with expiration dates through April 26, 2017.

A Swiss subsidiary of the Company maintains unsecured lines of credit with an unspecified maturity with a Swiss bank. As of April 30, 2016 and 2015, these lines of credit totaled 5.0 million Swiss francs with a dollar equivalent of \$5.2 million and \$5.4 million, respectively. As of April 30, 2016 and 2015, there were no borrowings against these lines. As of April 30, 2016 and 2015, two European banks have guaranteed obligations to third parties on behalf of two of the Company's foreign subsidiaries in the dollar equivalent of \$1.0 million, of which \$0.5 million is a restricted deposit as it relates to a lease agreement, and \$1.2 million in various foreign currencies, respectively.

The Company paid dividends of \$0.13 per share and \$0.11 per share or approximately \$3.0 million and \$2.6 million for the three months ended April 30, 2016 and 2015, respectively.

On May 26, 2016, the Board approved the payment of a cash dividend in the amount of \$0.13 for each share of the Company's outstanding common stock and class A common stock. The dividend will be paid on June 21, 2016 to all shareholders of record as of the close of business on June 7, 2016. The decision of whether to declare any future cash dividend, including the amount of any such dividend and the establishment of record and payment dates, will be determined, in each quarter, by the Board of Directors, in its sole discretion.

On March 31, 2016, the Board approved an increase in the Company's quarterly cash dividend to \$0.13 for each share of the Company's outstanding common stock and class A common stock.



On March 31, 2016, the Board approved the Company's share repurchase program under which the Company is authorized to purchase up to \$50.0 million of its outstanding common stock from time to time, depending on market conditions, share price and other factors. The Company may purchase shares of its common stock through open market purchases, repurchase programs, block trades or otherwise. This authorization expires on September 30, 2017.

Cash at April 30, 2016 amounted to \$203.9 million compared to \$185.8 million at April 30, 2015. The increase in cash is primarily the result of cash provided by operating activities and proceeds from bank borrowings, partially offset by cash used in stock repurchases, the payment of dividends, and capital expenditures.

Management believes that the cash on hand in addition to the expected cash flow from operations and the Company's short-term borrowing capacity will be sufficient to meet its working capital needs for at least the next twelve months.

## Off-Balance Sheet Arrangements

The Company does not have off-balance sheet financing or unconsolidated special-purpose entities.

## Accounting Changes and Recent Accounting Pronouncements

On April 15, 2015, FASB issued ASU 2015-05, "Customer's Accounting for Fees Paid in a Cloud Computing Arrangement." The amendments in this update provide guidance to customers about whether a cloud computing arrangement includes a software license. Under application of this guidance, if a cloud computing arrangement includes a software license, the update specifies that the customer should account for the software license element of the arrangement consistent with the acquisition of other software licenses. A customer should account for a cloud computing arrangement as a service contract if the arrangement does not include a software license. The Company prospectively adopted the provisions of ASU 2015-05 during the three months ended April 30, 2016, which had no material impact on the Company's financial position, results of operations or cash flows.

On March 30, 2016, FASB issued ASU 2016-09, "Improvements to Employee Share-Based Payment Accounting," which amends accounting for income taxes related to share-based compensation, the related classification in the statement of cash flows and share award forfeiture accounting. For public companies, the standard will be effective for the first interim reporting period within annual periods beginning after December 15, 2016, although early adoption is permitted. The Company is evaluating the impact of the adoption of this guidance on the Company's consolidated financial statements.

On February 25, 2016, FASB issued ASU 2016-02, "Leases," which requires lessees to recognize most leases on the balance sheet. This change is expected to increase both reported assets and liabilities. The new lease standard does not substantially change lessor accounting. For public companies, the standard will be effective for the first interim reporting period within annual periods beginning after December 15, 2018, although early adoption is permitted. Lessees and lessors will be required to apply the new standard at the beginning of the earliest period presented in the financial statements in which they first apply the new guidance, using a modified retrospective transition method. The requirements of this standard include a significant increase in required disclosures. The Company is analyzing the impact of the adoption of this guidance on the Company's consolidated financial statements, including assessing changes that might be necessary to information technology systems, processes and internal controls to capture new data and address changes in financial reporting.

On July 22, 2015, FASB issued ASU 2015-11, "Inventory: Simplifying the Measurement of Inventory," which affects reporting entities that measure inventory using first-in, first-out or average cost. Specifically, the guidance requires that inventory be measured at the lower of cost and net realizable value. Net realizable value is the estimated selling prices in the ordinary course of business, less reasonably predictable cost of completion, disposal, and transportation. The guidance is effective for annual periods beginning after December 15, 2016, with early adoption permitted. The Company is evaluating the effect of adopting this pronouncement, but the adoption is not expected to have a material impact on the Company's consolidated financial statements.

On May 28, 2014, FASB issued ASU 2014-09, "Revenue from Contracts with Customers." This pronouncement affects any entity that either enters into contracts with customers to transfer goods or services or enters into contracts for the transfer of nonfinancial assets, unless those contracts are within the scope of other standards (for example, insurance contracts or lease contracts). The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In July 2015, FASB deferred the effective date of the guidance. The new revenue standard is effective for fiscal years, and interim periods within those years, beginning after December 15, 2017 and allows either a full retrospective adoption to all periods presented or a modified retrospective adoption approach with the cumulative effect of initial application of the revised guidance recognized at the date of initial application. Early adoption is permitted for periods beginning after December 15, 2016. The

Company is evaluating the impact of the adoption of this guidance on the Company's consolidated financial statements.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

#### Foreign Currency Risk

The Company's primary market risk exposure relates to foreign currency exchange risk. A significant portion of the Company's purchases are denominated in Swiss francs. The Company also sells to third-party customers in a variety of foreign currencies, most notably the Euro. The Company reduces its exposure to the Swiss franc and Euro exchange rate risk through a hedging program. Under the hedging program, the Company manages most of its foreign currency exposures on a consolidated basis, which allows it to net certain exposures and take advantage of natural offsets. In the event these exposures do not offset, the Company uses various derivative financial instruments to further reduce the net exposures to currency fluctuations, predominately forward and option contracts. When entered into, the Company designates and documents these derivative instruments as a cash flow hedge of a specific underlying exposure, as well as the risk management objectives and strategies for undertaking the hedge transactions. Changes in the fair value of a derivative that is designated and documented as a cash flow hedge and is highly effective, are recorded in other comprehensive income until the underlying transaction affects earnings, and then are later reclassified into earnings in the same account as the hedged transaction. The earnings impact is mostly offset by the effects of currency movements on the underlying hedged transactions. If the Company does not engage in a hedging program, any change in the Swiss franc and Euro exchange rates to local currency would have an equal effect on the Company's earnings.

The Company uses forward exchange contracts to offset its exposure to certain foreign currency receivables and liabilities. These forward contracts are not designated as qualified hedges and, therefore, changes in the fair value of these derivatives are recognized in earnings in the period they arise, thereby offsetting the current earnings effect resulting from the revaluation of the related foreign currency receivables and liabilities.

As of April 30, 2016, the Company's entire net forward contracts hedging portfolio consisted of 25.0 million Swiss francs equivalent and 13.0 million Euros equivalent for various expiry dates ranging through October 28, 2016 compared to a portfolio of 28.0 million Swiss francs equivalent and 14.0 million Euros equivalent for various expiry dates ranging through December 18, 2015 as of April 30, 2015. If the Company were to settle its Swiss franc forward contracts at April 30, 2016 and 2015, the net result would be a gain of \$0.4 million, net of tax of \$0.3 million and a gain of \$0.5 million, net of tax of \$0.3 million, respectively. If the Company were to settle its Euro forward contracts at April 30, 2016 and 2015, the net result would be a loss of \$0.2 million, net of tax benefit of \$0.1 million and a loss of \$0.5 million, net of tax benefit of \$0.1 million, respectively. The Company had no Swiss franc or Euro option contracts related to cash flow hedges as of April 30, 2016 and 2015, respectively.

#### Commodity Risk

The Company considers its exposure to fluctuations in commodity prices to be primarily related to gold used in the manufacturing of the Company's watches. Under its hedging program, the Company can purchase various commodity derivative instruments, primarily futures contracts. When held, these derivatives are documented as qualified cash flow hedges, and the resulting gains and losses on these derivative instruments are first reflected in other comprehensive income, and later reclassified into earnings, partially offset by the effects of gold market price changes on the underlying actual gold purchases. The Company did not hold any future contracts in its gold hedge portfolio as of April 30, 2016 and 2015; thus, any changes in the gold purchase price will have an equal effect on the Company's cost of sales.

#### Debt and Interest Rate Risk

The Company has certain debt obligations with variable interest rates, which are based on LIBOR plus a spread ranging from 1.25% to 1.75% or on a base rate plus a spread ranging from 0.25% to 0.75% per annum. The Company does not hedge these interest rate risks. As of April 30, 2016, the Company had \$35.0 million in outstanding debt. The

Company estimates that a 1% change in interest rates would affect the Company's income by approximately \$0.4 million. For additional information concerning potential changes to future interest obligations, see "Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources."

#### Item 4. Controls and Procedures

##### Evaluation of Disclosure Controls and Procedures

The Company's disclosure controls and procedures are designed to provide reasonable assurance of achieving their objectives. However, it should be noted that a control system, no matter how well conceived or operated, can only provide reasonable, not absolute, assurance that its objectives will be met and may not prevent all errors or instances of fraud.

The Company, under the supervision and with the participation of its management, including the Chief Executive Officer and the Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures, as such terms are defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective at a reasonable assurance level as of the end of the period covered by this report.

#### Changes in Internal Control Over Financial Reporting

There has been no change in the Company's internal control over financial reporting during the three months ended April 30, 2016, that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II – OTHER INFORMATION

### Item 1. Legal Proceedings

The Company is involved in legal proceedings and claims from time to time, in the ordinary course of its business. Legal reserves are recorded in accordance with the accounting guidance for contingencies. Contingencies are inherently unpredictable and it is possible that results of operations or cash flows could be materially and adversely affected in any particular period by unfavorable developments in, or resolution or disposition of, such matters. For those legal proceedings and claims for which the Company believes that it is reasonably possible that a loss may result that is materially in excess of amounts accrued for the matter, the Company either discloses an estimate of such possible loss or range of loss or includes a statement that such an estimate cannot be made. As of April 30, 2016, the Company is party to legal proceedings and contingencies, the resolution of which is not expected to materially affect its financial condition or future results of operations.

### Item 1A. Risk Factors

As of April 30, 2016, there have been no material changes to any of the risk factors previously reported in the Company's 2016 Annual Report on Form 10-K.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On March 31, 2016, the Board approved a share repurchase program under which the Company is authorized to purchase up to \$50.0 million of its outstanding common stock from time to time, depending on market conditions, share price and other factors. The Company may purchase shares of its common stock through open market purchases, repurchase programs, block trades or otherwise. This authorization expires on September 30, 2017. During the three months ended April 30, 2016, the Company repurchased a total of 34,000 shares of its common stock in the open market at a total cost of approximately \$0.9 million or an average cost of \$27.74 per share, which included 15,000 shares repurchased from the Movado Group Foundation at a total cost of approximately \$0.4 million or \$27.67 average per share.

There were 43,773 shares of common stock repurchased during the three months ended April 30, 2016 as a result of the surrender of shares in connection with the vesting of certain stock awards. At the election of an employee, shares having an aggregate value on the vesting date equal to the employee's withholding tax obligation may be surrendered to the Company.



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The following table summarizes information about the Company's purchases for the three months ended April 30, 2016 of equity securities that are registered by the Company pursuant to Section 12 of the Securities Exchange Act of 1934, as amended:

Issuer Repurchase of Equity Securities

Period	Total Number of Shares Purchased Part of Publicly Announced Plans or Programs	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Amount that May Yet Be Purchased Under the Plans or Programs
February 1, 2016 – February 29, 2016	—	\$ —	—	\$—
March 1, 2016 – March 31, 2016	11,675	30.44	—	—
April 1, 2016 – April 30, 2016	66,098	27.94	34,000	49,056,858
Total	77,773	\$ 28.31	34,000	\$49,056,858



Item 6. Exhibits

- 10.1 Letter agreement dated March 29, 2016 between Rick Coté and the Registrant relating to Mr. Coté's retirement.
- 31.1 Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 101 The following financial information from Movado Group, Inc.'s Quarterly Report on Form 10-Q for the quarter ended April 30, 2016 filed with the SEC, formatted in Extensible Business Reporting Language (XBRL): (i) the Consolidated Balance Sheets; (ii) the Consolidated Statements of Operations; (iii) the Consolidated Statements of Comprehensive Income / (Loss); (iv) the Consolidated Statements of Cash Flows; and (v) the Notes to the Consolidated Financial Statements.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MOVADO  
GROUP, INC.  
(Registrant)

Dated: May 26, 2016

By:

/s/ Sallie A.  
DeMarsilis  
Sallie A.  
DeMarsilis

Senior Vice  
President,

Chief Financial  
Officer and

Principal  
Accounting Officer