

Benefitfocus, Inc.  
Form 10-Q  
November 04, 2016

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2016

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number: 001-36061

Benefitfocus, Inc.

(Exact name of registrant as specified in its charter)

Delaware 46-2346314  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

100 Benefitfocus Way

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Charleston, South Carolina 29492

(Address of principal executive offices and zip code)

(843) 849-7476

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of October 31, 2016, there were approximately 29,750,839 shares of the registrant's common stock outstanding.

Benefitfocus, Inc.

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For the Quarterly Period Ended September 30, 2016

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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

Benefitfocus, Inc.

Unaudited Consolidated Balance Sheets

(in thousands, except share and per share data)

	As of	As of
	September	December
	30,	31,
	2016	2015
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 50,800	\$ 48,074
Marketable securities	4,510	40,448
Accounts receivable, net	27,538	27,616
Accounts receivable, related party	3,527	2,082
Prepaid expenses and other current assets	5,610	5,725
Total current assets	91,985	123,945
Property and equipment, net	57,874	55,037
Intangible assets, net	472	665
Goodwill	1,634	1,634
Other non-current assets	1,394	838
Total assets	\$ 153,359	\$ 182,119
<b>Liabilities and stockholders' deficit</b>		
Current liabilities:		
Accounts payable	\$ 4,189	\$ 7,953
Accrued expenses	14,403	10,449
Accrued compensation and benefits	17,224	20,684
Deferred revenue, current portion	34,899	37,858
Revolving line of credit, current portion	15,000	25,000
Financing and capital lease obligations, current portion	2,017	3,648
Total current liabilities	87,732	105,592
Deferred revenue, net of current portion	44,811	55,671
Revolving line of credit, net of current portion	20,246	5,246
Financing and capital lease obligations, net of current portion	33,038	31,183
Other non-current liabilities	2,974	2,436
Total liabilities	188,801	