

EAGLE MATERIALS INC  
Form 10-Q  
July 28, 2017

United States

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Quarterly Period Ended

June 30, 2017

Commission File Number 1-12984

Eagle Materials Inc.

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

75-2520779

(I.R.S. Employer Identification No.)

3811 Turtle Creek Blvd., Suite 1100, Dallas, Texas 75219

(Address of principal executive offices)

Edgar Filing: EAGLE MATERIALS INC - Form 10-Q

(214) 432-2000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

(Do not check if a smaller reporting company) Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.)

Yes No

As of July 24, 2017, the number of outstanding shares of common stock was:

Class	Outstanding Shares
Common Stock, \$.01 Par Value	48,497,960

Eagle Materials Inc. and Subsidiaries

Form 10-Q

June 30, 2017

Table of Contents

PART I. FINANCIAL INFORMATION (unaudited)

	Page
Item 1. Consolidated Financial Statements	
<u>Consolidated Statements of Earnings for the Three Months Ended June 30, 2017 and 2016</u>	3
<u>Consolidated Statements of Comprehensive Earnings for the Three Months Ended June 30, 2017 and 2016</u>	4
<u>Consolidated Balance Sheets as of June 30, 2017, and March 31, 2017</u>	5
<u>Consolidated Statements of Cash Flows for the Three Months Ended June 30, 2017 and 2016</u>	6
<u>Notes to Unaudited Consolidated Financial Statements</u>	7
Item 2. <u>Management’s Discussion and Analysis of Results of Operations and Financial Condition</u>	28
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	40
Item 4. <u>Controls and Procedures</u>	40
 <u>PART II. OTHER INFORMATION</u>	
Item 1. <u>Legal Proceedings</u>	41
Item 1a. <u>Risk Factors</u>	42
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	52
Item 4. <u>Mine Safety Information</u>	52
Item 6. <u>Exhibits</u>	53
<u>SIGNATURES</u>	54



Eagle Materials Inc. and Subsidiaries

Consolidated Statements of Earnings

(dollars in thousands, except share data)

(unaudited)

	For the Three Months	
	Ended June 30,	
	2017	2016
Revenues	\$366,121	\$297,504
Cost of Goods Sold	280,062	225,549
Gross Profit	86,059	71,955
Equity in Earnings of Unconsolidated Joint Venture	9,876	7,980
Corporate General and Administrative	(9,679 )	(9,833 )
Other Income	757	1,075
Interest Expense, Net	(7,483 )	(3,901 )
Earnings Before Income Taxes	79,530	67,276
Income Tax Expense	(24,648 )	(21,932 )
Net Earnings	\$54,882	\$45,344
<b>EARNINGS PER SHARE:</b>		
Basic	\$1.14	\$0.94
Diluted	\$1.13	\$0.93
<b>AVERAGE SHARES OUTSTANDING:</b>		
Basic	48,121,890	48,014,195
Diluted	48,655,553	48,522,207
<b>CASH DIVIDENDS PER SHARE:</b>	\$0.10	\$0.10

See notes to unaudited consolidated financial statements.

3

---

Eagle Materials Inc. and Subsidiaries

Consolidated Statements of Comprehensive Earnings

(unaudited – dollars in thousands)

	For the Three Months	
	Ended June 30,	
	2017	2016
Net Earnings	\$54,882	\$45,344
Change in Funded Status of Defined Benefit Plans:		
Amortization of Net Actuarial Loss	314	500
Tax Expense	(117 )	(188 )
Comprehensive Earnings	\$55,079	\$45,656

See notes to unaudited consolidated financial statements.





## Eagle Materials Inc. and Subsidiaries

## Consolidated Balance Sheets

(dollars in thousands)

	June 30, 2017 (unaudited)	March 31, 2017
<b>ASSETS</b>		
Current Assets -		
Cash and Cash Equivalents	\$12,233	\$6,561
Accounts and Notes Receivable	175,002	136,313
Inventories	244,886	252,846
Prepaid and Other Assets	8,181	4,904
Total Current Assets	440,302	400,624
Property, Plant and Equipment -	2,454,800	2,439,438
Less: Accumulated Depreciation	(919,732 )	(892,601 )
Property, Plant and Equipment, net	1,535,068	1,546,837
Notes Receivable	653	815
Investment in Joint Venture	53,750	48,620
Goodwill and Intangible Assets	234,707	235,505
Other Assets	15,110	14,723
	\$2,279,590	\$2,247,124
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current Liabilities -		
Accounts Payable	\$78,763	\$92,193
Accrued Liabilities	53,288	55,379
Income Tax Payable	26,462	733
Current Portion of Long-term Debt	81,214	81,214
Total Current Liabilities	239,727	229,519
Long-term Debt	580,421	605,253
Other Long-term Liabilities	42,026	42,878
Deferred Income Taxes	162,329	166,024
Total Liabilities	1,024,503	1,043,674
Stockholders' Equity -		
Preferred Stock, Par Value \$0.01; Authorized 5,000,000 Shares; None Issued	—	—
Common Stock, Par Value \$0.01; Authorized 100,000,000 Shares; Issued and		
Outstanding 48,547,960 and 48,453,268 Shares, respectively	485	485
Capital in Excess of Par Value	151,141	149,014
Accumulated Other Comprehensive Losses	(7,199 )	(7,396 )
Retained Earnings	1,110,660	1,061,347
Total Stockholders' Equity	1,255,087	1,203,450
	\$2,279,590	\$2,247,124

See notes to the unaudited consolidated financial statements.

5

---

## Eagle Materials Inc. and Subsidiaries

## Consolidated Statements of Cash Flows

(unaudited – dollars in thousands)

	For the Three Months Ended	
	June 30, 2017	2016
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net Earnings	\$54,882	\$45,344
Adjustments to Reconcile Net Earnings to Net Cash Provided by Operating Activities -		
Depreciation, Depletion and Amortization	28,947	22,863
Deferred Income Tax Provision	(3,812 )	1,822
Stock Compensation Expense	3,399	2,594
Excess Tax Benefits from Share Based Payment Arrangements	—	(3,299 )
Equity in Earnings of Unconsolidated Joint Venture	(9,876 )	(7,980 )
Distributions from Joint Venture	4,750	8,750
Changes in Operating Assets and Liabilities:		
Accounts and Notes Receivable	(38,527)	(22,057)
Inventories	7,960	2,596
Accounts Payable and Accrued Liabilities	(16,062)	(12,913)
Other Assets	(3,720 )	(2,478 )
Income Taxes Payable	25,729	18,841
Net Cash Provided by Operating Activities	53,670	54,083
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Property, Plant and Equipment Additions	(16,160)	(8,978 )
Net Cash Used in Investing Activities	(16,160)	(8,978 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Increase (Decrease) in Credit Facility	(25,000)	(9,000 )
Dividends Paid to Stockholders	(4,853 )	(4,828 )
Shares Redeemed to Settle Employee Taxes on Stock Compensation	(1,378 )	(2,284 )
Purchase and Retirement of Common Stock	(1,880 )	(39,135)
Proceeds from Stock Option Exercises	1,273	10,632
Excess Tax Benefits from Share Based Payment Arrangements	—	3,299
Net Cash Used in Financing Activities	(31,838)	(41,316)
NET INCREASE IN CASH AND CASH EQUIVALENTS	5,672	3,789
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	6,561	5,391
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$12,233	\$9,180

See notes to the unaudited consolidated financial statements.

6

---

Eagle Materials Inc. and Subsidiaries

Notes to Unaudited Consolidated Financial Statements

June 30, 2017

#### (A) BASIS OF PRESENTATION

The accompanying unaudited consolidated financial statements as of and for the three-month period ended June 30, 2017 include the accounts of Eagle Materials Inc. (“Eagle” or “Parent”) and its majority-owned subsidiaries (collectively, the “Company”, “us” or “we”) and have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. These unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto included in our Annual Report on Form 10-K filed with the Securities and Exchange Commission on May 24, 2017.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although we believe that the disclosures are adequate to make the information presented not misleading. In our opinion, all adjustments (consisting solely of normal recurring adjustments) necessary to present fairly the information in the following unaudited consolidated financial statements of the Company have been included. The results of operations for interim periods are not necessarily indicative of the results for the full year.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Recent Accounting Pronouncements

In March 2016, the Financial Accounting Standards Board (“FASB”), issued Accounting Standards Update “(ASU)” 2016-09, “Improvements to Employee Share-Based Payment Accounting,” which provides for simplification of certain aspects of employee share-based payment accounting, including income taxes, classification of awards as either equity or liabilities, and classification on the statement of cash flows. The Company adopted ASU 2016-09 on April 1, 2017. The new standard provides for changes to accounting for stock compensation including 1) excess tax benefits and tax deficiencies related to share based payment awards will be recognized as income tax benefit or expense in the reporting period in which they occur; 2) excess tax benefits will be classified as an operating activity in the statement of cash flow; 3) the option to elect to estimate forfeitures or account for them when they occur; and 4) an increase in the tax withholding requirements threshold to qualify for equity classification. The primary impact of adoption was the recognition of excess tax benefits for our stock awards in the provision for income taxes rather than additional paid-in capital. As provided by the new standard, the Company changed its method of accounting for forfeitures, and will now recognize forfeitures as they occur, which resulted in an approximately \$0.7 million reduction to retained earnings. Additional amendments to the accounting for income taxes and minimum statutory withholding tax requirements had no impact to retained earnings.

Adoption of the new standard resulted in the recognition of excess tax benefits in our provision for income taxes rather than paid-in capital of \$1.0 million for the three months ended June 30, 2017. The presentation of excess tax benefits on stock-based compensation was adopted prospectively within the unaudited Condensed Consolidated

Edgar Filing: EAGLE MATERIALS INC - Form 10-Q

Statements of Cash Flows. The presentation requirements for cash flows related to employee taxes paid for withheld shares had no impact to any of the periods presented on the unaudited Condensed Consolidated Statements of Cash Flows as the Company has historically presented them as a financing activity.

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers." ASU 2014-09 supersedes the revenue recognition requirements in "Revenue Recognition (Topic 605)," and requires entities to

recognize revenue in a way that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled to in exchange for those goods or services. The standard will be effective for us in the first quarter of fiscal 2019. We will adopt the new standard using the modified retrospective approach, which requires the standard be applied only to the most current period presented, with the cumulative effect of initially applying the standard recognized at the date of initial application. We are currently performing an evaluation of segments with long-term customer contracts. The businesses with the majority of the long-term customer contracts are not a significant part of our consolidated revenues. We do not expect the adoption of this standard to materially impact our consolidated financial statements, but we are still evaluating the impact on our financial statement disclosures.

In March 2017, the FASB issued ASU 2017-07, “Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost”, which revises the accounting for periodic pension and postretirement expense. This ASU requires net periodic benefit cost, with the exception of service cost, to be presented retrospectively as nonoperating expense. Service cost will remain a component of cost of goods sold and represent the only cost of pension and postretirement expense eligible for capitalization. We will adopt the standard on April 1, 2018 using the retrospective method for presentation of service cost and other components in the income statement. We will prospectively adopt the requirement to limit the capitalization of benefit cost to the service cost component. The impact of adopting this standard will be a reduction to cost of goods sold and an increase in other expense. Had we adopted this standard on April 1, 2017, our gross profit would have increased by approximately \$0.5 million, and other income would have decreased by \$0.5 million.

In February 2016, the FASB issued ASU 2016-02, “Leases”, which supersedes existing lease guidance to require lessees to recognize assets and liabilities on the balance sheet for the rights and obligations created by long-term leases and to disclose additional quantitative and qualitative information about leasing arrangements. The standard will be effective for us in the first quarter of fiscal 2020, and we will adopt using the modified retrospective approach. We are currently assessing the impact of the ASU on our consolidated financial statements and disclosures, as well as our internal lease accounting processes.

## (B) ACQUISITION

### Fairborn Acquisition

On February 10, 2017, we completed the previously announced acquisition (the “Fairborn Acquisition”) of certain assets of CEMEX Construction Materials Atlantic, LLC (the “Seller”). The assets acquired by the Company in the Fairborn Acquisition include a cement plant located in Fairborn, Ohio, a cement distribution terminal located in Columbus, Ohio, and certain other related assets.

**Purchase Price:** The purchase price (the “Fairborn Purchase Price”) of the Fairborn Acquisition was approximately \$400.5 million. We funded the payment of the Fairborn Purchase Price at closing and expenses incurred in connection with the Fairborn Acquisition through a combination of cash on hand and borrowings under our bank credit facility.

**Recording of assets acquired and liabilities assumed:** The transaction has been accounted for using the acquisition method of accounting which requires, among other things, that assets acquired and liabilities assumed be recognized at their fair values as of the acquisition date. The Company engaged a third-party to perform a valuation to support the Company’s preliminary estimate of the fair value of certain assets acquired in the Fairborn Acquisition.





The preparation of the valuation of the assets acquired and liabilities assumed in the Fairborn Acquisition requires the use of significant assumptions and estimates. Critical estimates include, but are not limited to, replacement value and condition of property and equipment, future expected cash flows, including projected revenues and expenses, and applicable discount rates for intangible and other assets. These estimates are based on assumptions that we believe to be reasonable. However, actual results may differ from these estimates.

The Company has determined preliminary fair values of the assets acquired and liabilities assumed in the Fairborn Acquisition. These values are subject to change as we perform additional reviews of the property and equipment, repair parts and the asset retirement obligation. The following table summarizes the provisional allocation of the Fairborn Purchase Price to assets acquired and liabilities assumed as of the acquisition date:

	As of
	February
	10, 2017
Purchase price allocation at acquisition date (in thousands)	\$ 11,106
Inventories	314,897
Property and Equipment	10,000
Intangible Assets	4,000
Other Assets	(4,000 )
Asset Retirement Obligation	336,003
Total Net Assets	64,485
Goodwill	\$ 400,488
Total Estimated Purchase Price	

Goodwill represents the excess purchase price over the fair values of assets acquired and liabilities assumed. The goodwill was generated by the availability of co-product sales and the opportunity associated with the expansion of our cement business to the eastern region of the United States. All of the goodwill generated by the transaction will be deductible for income tax purposes.

Intangible Assets: The following table is a summary of the fair value estimates of the identifiable intangible assets (in thousands) and their weighted-average useful lives:

	Weighted	Estimated
	Average	Fair
	Life	Value
Customer Relationships	15	9,000
Permits	40	1,000
Total Intangible Assets		\$ 10,000

Actual and pro forma impact of the Fairborn Acquisition: The following table presents the net sales and operating earnings related to the Fairborn Acquisition that has been included in our consolidated statement of earnings for the three months ended June 30, 2017:

Edgar Filing: EAGLE MATERIALS INC - Form 10-Q

	For the Three Months Ended June 30, 2017 (dollars in thousands)
Revenues	\$ 22,155
Operating Earnings	\$ 5,978

Operating earnings shown above for the three months ended June 30, 2017 has been impacted by approximately \$3.3 million and \$0.6 million related to depreciation and amortization and the recording of acquired inventory at fair value, respectively.

The unaudited pro forma results presented below include the effects of the Fairborn Acquisition as if it had been consummated as of April 1, 2016. The pro forma results include the amortization associated with an estimate for acquired intangible assets and interest expense associated with debt used to fund the Fairborn Acquisition and depreciation from the fair value adjustments for property and equipment. To better reflect the combined operating results, material nonrecurring charges directly related to the Fairborn Acquisition of approximately \$5.5 million have been excluded from pro forma net income for fiscal 2017.

	For the Three Months  Ended June 30, 2016 (dollars in thousands)
Revenues	\$ 320,686
Net Income	\$ 47,865
Earnings per share – basis	\$ 1.00
Earnings per share - diluted	\$ 0.99

The pro forma results do not include any anticipated synergies or other expected benefits of the Fairborn Acquisition. Accordingly, the unaudited pro forma results are not necessarily indicative of either future results of operations or results that might have been achieved had the Fairborn Acquisition been consummated as of April 1, 2016.

#### Wildcat Acquisition

On July 27, 2017, we acquired all of the outstanding equity interests in Wildcat Minerals LLC (the “Wildcat Acquisition”). Wildcat Minerals LLC operates transload facilities serving the oil and gas industry in several oil and gas basins across the United States. The purchase price (the “Purchase Price”) of the Wildcat Acquisition was approximately \$37.0 million, subject to adjustments for working capital and other customary post-closing adjustments. The Purchase Price and expenses incurred in connection with the Wildcat Acquisition were funded through operating cash flow and borrowings under our bank credit facility.

#### (C) CASH FLOW INFORMATION—SUPPLEMENTAL

Cash payments made for interest were \$5.3 million for both of the three months ended June 30, 2017 and 2016, respectively. Net payments made for federal and state income taxes during the three months ended June 30, 2017 and 2016, were \$0.5 million and \$1.6 million, respectively.

#### (D) ACCOUNTS AND NOTES RECEIVABLE

Accounts and notes receivable have been shown net of the allowance for doubtful accounts of \$10.8 million and \$10.7 million at June 30, 2017 and March 31, 2017, respectively. We perform ongoing credit evaluations of our customers’ financial condition and generally require no collateral from our customers. The allowance for non-collection of

receivables is based upon analysis of economic trends in the construction industry, detailed analysis of the expected collectability of accounts receivable that are past due and the expected collectability of overall receivables. We have no significant credit risk concentration among our diversified customer base.

We had notes receivable totaling approximately \$4.0 million at June 30, 2017, of which approximately \$3.4 million has been classified as current and presented with accounts receivable on the balance sheet. We lend funds to certain companies in the ordinary course of business, and the notes bear interest, on average, at LIBOR plus 3.5%. Remaining unpaid amounts, plus accrued interest, mature in fiscal 2018 and 2021. The notes are collateralized by certain assets of the borrowers, namely property and equipment, and are generally payable monthly. We monitor the credit risk of each borrower by focusing on the timeliness of payments, review of credit history and credit metrics and interaction with the borrowers.

## (E) STOCKHOLDERS' EQUITY

A summary of changes in stockholders' equity follows:

	For the Three Months
	Ended June 30, 2017 (dollars in thousands)
<b>Common Stock –</b>	
Balance at Beginning of Period	\$485
Issuance of Restricted Stock	1
Stock Option Exercises	(1 )
Balance at End of Period	485
<b>Capital in Excess of Par Value –</b>	
Balance at Beginning of Period	149,014
Stock Compensation Expense	3,399
Cumulative Impact of the Adoption of ASU 2016-09	713
Shares Redeemed to Settle Employee Taxes	(1,378 )
Stock Option Exercises	1,273
Purchase and Retirement of Common Stock	(1,880 )
Balance at End of Period	151,141
<b>Retained Earnings –</b>	
Balance at Beginning of Period	1,061,347
Dividends Declared to Stockholders	(4,856 )
Cumulative Impact of the Adoption of ASU 2016-09	(713 )
Net Earnings	54,882
Balance at End of Period	1,110,660
<b>Accumulated Other Comprehensive Loss -</b>	
Balance at Beginning of Period	(7,396 )
Change in Funded Status of Pension Plan, net of tax	197
Balance at End of Period	(7,199 )
<b>Total Stockholders' Equity</b>	<b>\$1,255,087</b>

During the three months ended June 30, 2017, we repurchased 20,000 shares at an average price of \$94.03. Subsequent to June 30, 2017 we repurchased an additional 65,000 shares at an average price of \$92.74. Including the repurchases subsequent to June 30, 2017, we have authorization to purchase an additional 4,712,200 shares.



## (F) INVENTORIES

Inventories are stated at the lower of average cost (including applicable material, labor, depreciation, and plant overhead) or market, and consist of the following:

	As of	
	June 30,	March 31,
	2017	2017
	(dollars in thousands)	
Raw Materials and Material-in-Progress	\$ 120,202	\$ 122,736
Finished Cement	22,894	24,428
Gypsum Wallboard	7,615	7,951
Paperboard	7,050	8,635
Frac Sand	2,429	2,907
Aggregates	7,679	7,686
Repair Parts and Supplies	71,989	73,732
Fuel and Coal	5,028	4,771
	\$244,886	\$252,846

## (G) ACCRUED EXPENSES

Accrued expenses consist of the following:

	As of	
	June 30,	March 31,
	2017	2017
	(dollars in thousands)	
Payroll and Incentive Compensation	\$ 13,566	\$ 22,850
Benefits	12,412	11,503
Interest	7,971	5,992
Property Taxes	6,286	4,759
Power and Fuel	1,708	1,536
Sales and Use Tax	1,161	2,459
Legal	2,231	944
Acquisition Related Expenses	242	350
Other	7,711	4,986



\$53,288 \$55,379

(H) Share-BASED EMPLOYEE COMPENSATION

On August 7, 2013, our stockholders approved the Eagle Materials Inc. Amended and Restated Incentive Plan (the “Plan”), which increased the shares we are authorized to issue as awards by 3,000,000 (1,500,000 of which may be stock awards). Under the terms of the Plan, we can issue equity awards, including stock options, restricted stock units (“RSUs”), restricted stock and stock appreciation rights to employees of the Company and members of the Board of Directors. Awards that were already outstanding prior to the approval of the Plan on August 7, 2013 remain outstanding. The Compensation Committee of our Board of Directors specifies the terms for grants of equity awards under the Plan.

Long-Term Compensation Plans -

Options. In May 2017, the Compensation Committee approved the granting of an aggregate of 58,055 performance vesting stock options pursuant to the Plan to certain officers and key employees that will be earned if certain performance conditions are satisfied (the “Fiscal 2018 Employee Performance Stock Option Grant”). The performance criterion for the Fiscal 2018 Employee Performance Stock Option Grant is based upon the achievement of certain levels of return on equity (as defined in the option agreements), ranging from 11.0% to

18.0%, for the fiscal year ending March 31, 2018. All stock options will be earned if the return on equity is 18.0% or greater, and the percentage of shares earned will be reduced proportionately to approximately 66.7% if the return on equity is 11.0%. If the Company does not achieve a return on equity of at least 11.0%, all stock options granted will be forfeited. Following any such reduction, restrictions on the earned stock options will lapse ratably over four years, with the first fourth lapsing promptly following the determination date, and the remaining restrictions lapsing on March 31, 2019 through 2021. The stock options have a term of ten years from the date of grant. The Compensation Committee also approved the granting of 48,379 time vesting stock options to the same officers and key employees, which vest ratably over four years (the "Fiscal 2018 Employee Time Vesting Stock Option Grant"). The Fiscal 2018 Employee Performance Stock Option Grant and Fiscal 2018 Employee Time Vesting Stock Option Grant were valued at the grant date using the Black-Scholes option pricing model.

The weighted-average assumptions used in the Black-Scholes model to value the option awards in fiscal 2018 are as follows:

	Fiscal 2018
Dividend Yield	1.3%
Expected Volatility	36.3%
Risk Free Interest Rate	2.1%
Expected Life	6.0 years

Stock option expense for all outstanding stock option awards totaled approximately \$0.9 million and \$1.2 million for the three months ended June 30, 2017 and 2016, respectively. At June 30, 2017, there was approximately \$10.0 million of unrecognized compensation cost related to outstanding stock options, which is expected to be recognized over a weighted-average period of 3.0 years.

The following table represents stock option activity for the three months ended June 30, 2017:

	Number of Shares	Weighted- Average Exercise Price
Outstanding Options at Beginning of Period	1,323,379	\$ 66.07
Granted	113,934	\$ 100.58
Exercised	(44,534 )	\$ 28.59
Cancelled	(16,742 )	\$ 78.05
Outstanding Options at End of Period	1,376,037	\$ 70.00
Options Exercisable at End of Period	970,765	\$ 64.25
Weighted-Average Fair Value of Options Granted during the Period		\$33.51

The following table summarizes information about stock options outstanding at June 30, 2017:

Range of Exercise Prices	Outstanding Options			Exercisable Options	
	Number of Shares	Weighted - Average Remaining Contractual Life	Weighted - Average Exercise Price	Number of Shares	Weighted - Average Exercise Price
\$23.17 – \$ 30.74	107,435	3.39	\$ 24.52	107,435	\$ 24.52
\$33.43 – \$ 37.34	177,333	4.96	\$ 33.88	174,333	\$ 33.82
\$53.22 – \$ 77.67	426,216	7.31	\$ 70.05	270,173	\$ 68.49
\$79.73 – \$ 106.00	665,053	7.99	\$ 86.94	418,824	\$ 84.36
	1,376,037	7.03	\$ 70.00	970,765	\$ 64.25

At June 30, 2017, the aggregate intrinsic value for outstanding and exercisable options was approximately \$30.9 million and \$27.4 million, respectively. The total intrinsic value of options exercised during the three months ended June 30, 2017 was approximately \$3.0 million.

**Restricted Stock.** In May 2017, the Compensation Committee approved the granting of an aggregate of 52,646 shares of performance vesting restricted stock to certain officers and key employees that will be earned if certain performance conditions are satisfied (the “Fiscal 2018 Employee Restricted Stock Performance Award”). The performance criterion for the Fiscal 2018 Employee Restricted Stock Performance Award is based upon the achievement of certain levels of return on equity (as defined in the award agreement), ranging from 11.0% to 18.0%, for the fiscal year ending March 31, 2018. All restricted shares will be earned if the return on equity is 18.0% or greater, and the percentage of shares earned will be reduced proportionately to approximately 66.7% if the return on equity is 11.0%. If the Company does not achieve a return on equity of at least 11.0%, all awards will be forfeited. Following any such reduction, restrictions on the earned shares will lapse ratably over four years, with the first fourth lapsing promptly following the determination date, and the remaining restrictions lapsing on March 31, 2019 through 2021. The Compensation Committee also approved the granting of 43,874 shares of time vesting restricted stock to the same officers and key employees, which vest ratably over four years (the “Fiscal 2018 Employee Restricted Stock Time Vesting Award”). Both of the Fiscal 2018 Employee Restricted Stock Performance Award and the Fiscal 2018 Employee Restricted Stock Time Vesting Award were valued at the closing price of the stock on the date of grant, and are being expensed over a four year period.

Expense related to restricted shares was approximately \$2.5 million and \$1.4 million for the three months ended June 30, 2017 and 2016, respectively. At June 30, 2017, there was approximately \$18.9 million of unearned compensation from restricted stock, which will be recognized over a weighted-average period of 2.9 years.

The number of shares available for future grants of stock options, restricted stock units, stock appreciation rights and restricted stock under the Plan was 4,169,374 at June 30, 2017.

#### (I) COMPUTATION OF EARNINGS PER SHARE

The calculation of basic and diluted common shares outstanding is as follows:

	For the Three Months	
	Ended June 30,	
	2017	2016
Weighted-Average Shares of Common Stock		
Outstanding	48,121,890	48,014,195
Common Equivalent Shares:		
Assumed Exercise of Outstanding Dilutive Options	1,259,741	1,039,189
Less: Shares Repurchased from Assumed Proceeds		
of Assumed Exercised Options	(928,723 )	(715,139 )

Edgar Filing: EAGLE MATERIALS INC - Form 10-Q

Restricted Shares	202,645	183,962
Weighted-Average Common and Common Equivalent		
Shares Outstanding	48,655,553	48,522,207
Shares Excluded Due to Anti-dilution Effects	63,359	692,219

(J) PENSION AND EMPLOYEE BENEFIT PLANS

We sponsor several defined benefit and defined contribution pension plans which together cover substantially all our employees. Benefits paid under the defined benefit plans covering certain hourly employees are based on years of service and the employee's qualifying compensation over the last few years of employment.

The following table shows the components of net periodic cost for our plans:

	For the Three Months Ended	
	June 30, 2017	2016
	(dollars in thousands)	
Service Cost – Benefits Earned During the Period	\$ 250	\$ 222
Interest Cost of Benefit Obligations	396	399
Expected Return on Plan Assets	(401 )	(416 )
Recognized Net Actuarial Loss	428	425
Amortization of Prior-Service Cost	90	75
Net Periodic Pension Cost	\$ 763	\$ 705

#### (K) INCOME TAXES

Income taxes for the interim period presented have been included in the accompanying financial statements on the basis of an estimated annual effective tax rate. In addition to the amount of tax resulting from applying the estimated annual effective tax rate to pre-tax income, we will, when appropriate, include certain items treated as discrete events to arrive at an estimated overall tax amount. The effective tax rate for the three months ended June 30, 2017 was approximately 31%, which was lower than the effective tax rate of 33% for the three months ended June 30, 2016, primarily due to the discrete benefit of approximately \$1.0 million related to share based compensation, in accordance with ASU 2016-09.

#### (L) LONG-TERM DEBT

Long-term debt consists of the following:

	As of June 30, 2017	March 31, 2017
	(dollars in thousands)	
Credit Facility	\$200,000	\$225,000
4.500% Senior Unsecured Notes Due 2026	350,000	350,000
Private Placement Senior Unsecured Notes	117,714	117,714
Total Debt	667,714	692,714
Less: Current Portion of Long-term Debt	(81,214 )	(81,214 )
Less: Debt Origination Costs	(6,079 )	(6,247 )
Total Long-term Debt	\$580,421	\$605,253

Credit Facility –

We have a \$500.0 million revolving credit facility (the “Credit Facility”), including a swingline loan sublimit of \$25.0 million, which terminates on August 2, 2021. Borrowings under the Credit Facility are guaranteed by substantially all of the Company’s subsidiaries. At the option of the Company, outstanding principal amounts on the Credit Facility bear interest at a variable rate equal to (i) The London Interbank Offered Rate (“LIBOR”) for the selected period, plus an applicable rate (ranging from 100 to 225 basis points), which is to be established quarterly based upon the Company’s ratio of consolidated EBITDA, defined as earnings before interest, taxes, depreciation and amortization, to the Company’s consolidated indebtedness (the “Leverage Ratio”), or (ii) an alternative base rate which is the higher of (a) the prime rate or (b) the federal funds rate plus  $\frac{1}{2}\%$  per annum plus an applicable rate (ranging from 0 to 125 basis points). Interest payments are payable, in the case of loans bearing interest at a rate based on the federal funds rate, quarterly, or in the case of loans bearing interest at a rate based on LIBOR, at the end of the applicable interest period. The Company is also required to pay a commitment fee on unused available borrowings under the Credit Facility ranging from 10 to 35 basis points depending upon the Leverage Ratio. The Credit Facility contains customary covenants that restrict our ability to incur additional debt, encumber our assets, sell assets, make or enter into certain investments, loans or

guaranties and enter into sale and leaseback arrangements. The Credit Facility also requires us to maintain a consolidated indebtedness ratio (calculated as consolidated indebtedness to consolidated earnings before interest, taxes, depreciation, amortization, certain transaction-related deductions and other non-cash deductions) of 3.5:1.0 or less and an interest coverage ratio (consolidated earnings before interest, taxes, depreciation, amortization, certain transaction-related deductions and other non-cash deductions to consolidated interest expense) of at least 2.5:1.0. We had \$200.0 million of borrowings outstanding at June 30, 2017. Based on our Leverage Ratio, we had \$290.6 million of available borrowings, net of the outstanding letters of credit, at June 30, 2017.

The Credit Facility has a \$40.0 million letter of credit facility. Under the letter of credit facility, the Company pays a fee at a per annum rate equal to the applicable margin for Eurodollar loans in effect from time to time plus a one-time letter of credit fee in an amount equal to 0.125% of the initial stated amount. At June 30, 2017, we had \$9.4 million of letters of credit outstanding.

#### 4.500% Senior Unsecured Notes Due 2026 –

On August 2, 2016, the Company issued \$350.0 million aggregate principal amount of 4.500% senior notes ("Senior Unsecured Notes") due August 2026. Interest on the Senior Unsecured Notes is payable semiannually on February 1 and August 1 of each year until all of the outstanding notes are paid. The Senior Unsecured Notes rank equal to existing and future senior indebtedness, including the Credit Facility and the Private Placement Senior Unsecured Notes. Prior to August 1, 2019, we may redeem up to 40% of the original aggregate principal amount of the Senior Unsecured Notes with the proceeds of certain equity offerings at a redemption price of 104.5% of the principal amount of the notes. On or after August 1, 2019 and prior to August 1, 2021, we may redeem some or all of the Senior Unsecured Notes at a price equal to 100% of the principal amount, plus a "make-whole" premium. Beginning on August 1, 2021, we may redeem some or all of the Senior Unsecured Notes at the redemption prices set forth below (expressed as a percentage of the principal amount being redeemed):

	Percentage	
2021	102.25	%
2022	101.50	%
2023	100.75	%
2024 and thereafter	100.00	%

The Senior Unsecured Notes contain covenants that limit our ability and/or our guarantor subsidiaries' ability to create or permit to exist certain liens; enter into sale and leaseback transactions; and consolidate, merge, or transfer all or substantially all of our assets. The Company's Senior Unsecured Notes are fully and unconditionally and jointly and severally guaranteed by each of our subsidiaries that is a guarantor under the Credit Facility and Private Placement Senior Unsecured Notes. See Footnote (P) to the Unaudited Consolidated Financial Statements for more information on the guarantors of the Senior Public Notes.

#### Private Placement Senior Unsecured Notes -

We entered into a Note Purchase Agreement on November 15, 2005 (the "2005 Note Purchase Agreement") in connection with our sale of \$200.0 million of senior, unsecured notes, designated as Series 2005A Senior Notes (the "Series 2005A Senior Unsecured Notes") in a private placement transaction. The Series 2005A Senior Unsecured Notes, which are guaranteed by substantially all of our subsidiaries, were sold at par and issued in three tranches. At June 30, 2017, the amount outstanding for the remaining tranche is as follows:



	Principal	Maturity Date	Interest Rate
Tranche C	\$57.2 million	November 15, 2017	5.48%

Interest for this tranche of Series 2005A Senior Unsecured Notes is payable semi-annually on May 15 and November 15 of each year until all principal is paid.

We also entered into an additional Note Purchase Agreement on October 2, 2007 (the “2007 Note Purchase Agreement”) in connection with our sale of \$200.0 million of senior unsecured notes, designated as Series 2007A Senior Notes (the “Series 2007A Senior Unsecured Notes” and together with the Series 2005A Senior Unsecured Notes, the “Private Placement Senior Unsecured Notes”) in a private placement transaction. The Series 2007A Senior Unsecured Notes, which are guaranteed by substantially all of our subsidiaries, were sold at par and issued in four tranches. At June 30, 2017, the amounts outstanding for each of the remaining tranches were as follows:

	Principal	Maturity Date	Interest Rate
Tranche C	\$24.0 million	October 2, 2017	6.36%
Tranche D	\$36.5 million	October 2, 2019	6.48%

Interest for each tranche of Notes is payable semi-annually April 2 and October 2 of each year until all principal is paid for the respective tranche.

Our obligations under the 2005 Note Purchase Agreement and 2007 Note Purchase Agreement (together, the “Private Placement Note Purchase Agreements”) and the Private Placement Senior Unsecured Notes are equal in right of payment with all other senior, unsecured indebtedness of the Company, including our indebtedness under the Credit Facility and Senior Unsecured Notes. The Private Placement Note Purchase Agreements contain customary restrictive covenants, including, but not limited to, covenants that place limits on our ability to encumber our assets, to incur additional debt, to sell assets, or to merge or consolidate with third parties.

The Private Placement Note Purchase Agreements require us to maintain a Consolidated Debt to Consolidated EBITDA (calculated as consolidated indebtedness to consolidated earnings before interest, taxes, depreciation, depletion, amortization, certain transaction related deductions and other non-cash charges) ratio of 3.50 to 1.00 or less. The 2007 Note Purchase Agreement requires us to maintain an interest coverage ratio (Consolidated EBITDA to Consolidated Interest Expense (calculated as consolidated EBITDA, as defined above, to consolidated interest expense)) of at least 2.50:1.00. In addition, the 2007 Note Purchase Agreement requires the Company to ensure that at all times either (i) Consolidated Total Assets equal at least 80% of the consolidated total assets of the Company and its Subsidiaries, determined in accordance with GAAP, or (ii) consolidated total revenues of the Company and its Restricted Subsidiaries for the period of four consecutive fiscal quarters most recently ended equals at least 80% of the consolidated total revenues of the Company and its Subsidiaries during such period. We were in compliance with all financial ratios and tests at June 30, 2017.

Pursuant to a Subsidiary Guaranty Agreement, substantially all of our subsidiaries have guaranteed the punctual payment of all principal, interest, and Make-Whole Amounts (as defined in the Private Placement Note Purchase Agreements) on the Private Placement Senior Unsecured Notes and the other payment and performance obligations of the Company contained in the Private Placement Senior Unsecured Notes and in the Private Placement Note Purchase Agreements. We are permitted, at our option and without penalty, to prepay from time to time at least 10% of the original aggregate principal amount of the Private Placement Senior Unsecured Notes at 100% of the principal amount to be prepaid, together with interest accrued on such amount to be prepaid to the date of payment, plus a Make-Whole Amount. The Make-Whole Amount is computed by discounting the remaining scheduled payments of interest and principal of the Private Placement Senior Unsecured Notes being prepaid at a discount rate equal to the sum of 50 basis points and the yield to maturity of U.S. treasury securities having a maturity equal to the remaining average life of the Private Placement Senior Unsecured Notes being prepaid.

We lease one of our cement plants from the city of Sugar Creek, Missouri. The city of Sugar Creek issued industrial revenue bonds to partly finance improvements to the cement plant. The lease payments due to the city of Sugar Creek under the cement plant lease, which was entered into upon the sale of the industrial revenue bonds, are equal in amount to the payments required to be made by the city of Sugar Creek to the holders of the industrial revenue bonds. Because we are the holder of all of the outstanding industrial revenue bonds, no debt is reflected on our financial statements in connection with our lease of the cement plant. At the conclusion of the lease in fiscal 2021, we have the option to purchase the cement plant for a nominal amount.

(M) SEGMENT INFORMATION

Operating segments are defined as components of an enterprise that engage in business activities that earn revenues, incur expenses and prepare separate financial information that is evaluated regularly by our chief operating decision maker in order to allocate resources and assess performance.

We operate in five business segments: Cement, Gypsum Wallboard, Recycled Paperboard, Oil and Gas Proppants and Concrete and Aggregates. These operations are conducted in the U.S. and include the mining of limestone and the manufacture, production, distribution and sale of Portland cement and slag (basic construction materials which are the essential binding ingredient in concrete), the grinding the mining of gypsum and the manufacture and sale of gypsum wallboard, the manufacture and sale of recycled paperboard to the gypsum wallboard industry and other paperboard converters, the sale of readymix concrete and the mining and sale of aggregates (crushed stone, sand and gravel) and sand used in hydraulic fracturing (“frac sand”). The products that we manufacture, distribute and sell are basic materials used with broad application as construction products, building materials, and basic materials used for oil and natural gas extraction. Our construction products are used in residential, industrial, commercial and infrastructure construction and include cement, slag, concrete and aggregates. Our building materials are sold into similar markets and include gypsum wallboard. Our basic materials used for oil and natural gas extraction include frac sand and oil well cement.

We operate seven cement plants, one slag grinding facility, seventeen cement distribution terminals, five gypsum wallboard plants, including the plant idled in Bernalillo, N.M., a gypsum wallboard distribution center, a recycled paperboard mill, seventeen readymix concrete batch plant locations, four aggregates processing plant locations, two frac sand processing facilities, including the mine idled in Utica, Illinois, three frac sand drying facilities, including the facility idled in Corpus Christi, Texas, and six frac sand trans-load locations. The principal markets for our cement products are Texas, northern Illinois (including Chicago), the central plains, the Rocky Mountains, northern Nevada, and northern California. Gypsum wallboard and recycled paperboard are distributed throughout the continental U.S, with the exception of the northeast. Concrete and aggregates are sold to local readymix producers and paving contractors in the Austin, Texas area, north of Sacramento, California and the greater Kansas City, Missouri area, while frac sand is currently sold into shale deposit zones across the United States.

We conduct one of our seven cement plant operations, Texas Lehigh Cement Company LP in Buda, Texas, through a Joint Venture. For segment reporting purposes only, we proportionately consolidate our 50% share of the Joint Venture’s revenues and operating earnings, which is consistent with the way management reports the segments within the Company for making operating decisions and assessing performance.

We account for intersegment sales at market prices. The following table sets forth certain financial information relating to our operations by segment:

	For the Three Months Ended June 30,	
	2017	2016
	(dollars in thousands)	
Revenues -		
Cement	\$ 182,935	\$ 144,792
Gypsum Wallboard	126,813	113,262
Paperboard	44,413	42,815
Oil and Gas Proppants	18,910	5,096
Concrete and Aggregates	43,919	34,751
Sub-total	416,990	340,716
Less: Intersegment Revenues	(22,699 )	(18,324 )
Net Revenues, including Joint Venture	394,291	322,392
Less: Joint Venture	(28,170 )	(24,888 )
Net Revenues	\$366,121	\$297,504

	For the Three Months Ended June 30,	
	2017	2016
	(dollars in thousands)	
Intersegment Revenues -		
Cement	\$ 4,929	\$ 3,535
Paperboard	17,357	14,506
Concrete and Aggregates	413	283
	\$ 22,699	\$ 18,324
Cement Sales Volume (in thousands of tons) -		
Wholly –owned Operations	1,268	1,033
Joint Venture	243	218
	1,511	1,251

Edgar Filing: EAGLE MATERIALS INC - Form 10-Q

	For the Three Months Ended June 30,	
	2017	2016
	(dollars in thousands)	
<b>Operating Earnings -</b>		
Cement	\$ 43,181	\$ 31,600
Gypsum Wallboard	43,821	39,336
Paperboard	4,938	11,227
Oil and Gas Proppants	(2,026 )	(5,912 )
Concrete and Aggregates	6,021	3,684
Other, net	757	1,075
Sub-total	96,692	81,010
Corporate General and Administrative	(9,679 )	(9,833 )
Earnings Before Interest and Income Taxes	87,013	71,177
Interest Expense, net	(7,483 )	(3,901 )
Earnings Before Income Taxes	\$ 79,530	\$ 67,276
<b>Cement Operating Earnings -</b>		
Wholly-owned Operations	\$ 33,305	\$ 23,620
Joint Venture	9,876	7,980
	\$ 43,181	\$ 31,600
<b>Capital Expenditures -</b>		
Cement	\$ 7,718	\$ 5,245
Gypsum Wallboard	5,642	1,328
Paperboard	764	1,304
Oil and Gas Proppants	579	57
Concrete and Aggregates	1,412	1,044
Other	45	—
	\$ 16,160	\$ 8,978
<b>Depreciation, Depletion and Amortization -</b>		
Cement	\$ 12,479	\$ 8,611
Gypsum Wallboard	4,442	4,762
Paperboard	2,137	2,100
Oil and Gas Proppants	7,606	5,184
Concrete and Aggregates	1,914	1,749
Other, net	369	457
	\$ 28,947	\$ 22,863

	As of June 30,	March 31,
	2017	2017
	(dollars in thousands)	
<b>Identifiable Assets -</b>		
Cement	\$ 1,263,484	\$ 1,234,617
Gypsum Wallboard	377,562	379,414
Paperboard	126,583	124,356

Edgar Filing: EAGLE MATERIALS INC - Form 10-Q

Oil and Gas Proppants	373,964	376,306
Concrete and Aggregates	110,575	110,413
Corporate and Other	27,422	22,018
	\$2,279,590	\$2,247,124

Segment operating earnings, including the proportionately consolidated 50% interest in the revenues and expenses of the Joint Venture, represent revenues, less direct operating expenses, segment depreciation, and segment selling, general and administrative expenses. Corporate assets consist primarily of cash and cash equivalents, general office assets, miscellaneous other assets and unrecognized tax benefits. The segment breakdown of goodwill is as follows:

	As of	
	June 30,	March 31,
	2017	2017
	(dollars in thousands)	
Cement	\$74,214	\$74,214
Gypsum Wallboard	116,618	116,618
Paperboard	7,538	7,538
	\$198,370	\$198,370

Summarized financial information for the Joint Venture that is not consolidated is set out below (this summarized financial information includes the total amount for the Joint Venture and not our 50% interest in those amounts):

	For the Three Months	
	Ended June 30,	
	2017	2016
	(dollars in thousands)	
Revenues	\$ 56,340	\$ 49,776
Gross Margin	\$ 21,312	\$ 17,337
Earnings Before Income Taxes	\$ 19,917	\$ 16,138

	As of	
	June 30,	March 31,
	2017	2017
	(dollars in thousands)	
Current Assets	\$75,940	\$ 73,767
Non-Current Assets	\$47,184	\$ 42,337
Current Liabilities	\$18,944	\$ 22,293

#### (N) INTEREST EXPENSE

The following components are included in interest expense, net:



	For the Three Months	
	Ended June 30,	
	2017	2016
	(dollars in thousands)	
Interest (Income)	\$ (3 )	\$ —
Interest Expense	7,176	3,749
Other Expenses	310	152
Interest Expense, net	\$ 7,483	\$ 3,901

Interest income includes interest on investments of excess cash. Components of interest expense include interest associated with the Private Placement Senior Unsecured Notes, the Credit Facility, the Senior Unsecured Notes and commitment fees based on the unused portion of the Credit Facility. Other expenses include amortization of debt issuance costs, and credit facility costs.

(O) COMMITMENTS AND CONTINGENCIES

We have certain deductible limits under our workers' compensation and liability insurance policies for which reserves are established based on the undiscounted estimated costs of known and anticipated claims. We have entered into standby letter of credit agreements relating to workers' compensation and auto and general liability self-insurance. At June 30, 2017, we had contingent liabilities under these outstanding letters of credit of approximately \$9.4 million.

In the ordinary course of business, we execute contracts involving indemnifications that are standard in the industry and indemnifications specific to a transaction such as sale of a business. These indemnifications may include claims relating to any of the following: environmental and tax matters; intellectual property rights; governmental regulations and employment-related matters; customer, supplier, and other commercial contractual relationships; construction contracts and financial matters. While the maximum amount to which the Company may be exposed under such agreements cannot be estimated, it is the opinion of management that these indemnifications are not expected to have a material adverse effect on our consolidated financial position, results of operations or cash flows. We currently have no outstanding guarantees.

We are currently contingently liable for performance under \$20.1 million in performance bonds required by certain states and municipalities, and their related agencies. The bonds are principally for certain reclamation obligations and mining permits. We have indemnified the underwriting insurance company against any exposure under the performance bonds. In our past experience, no material claims have been made against these financial instruments.

EPA Notice of Violation

On October 5, 2010, Region IX of the EPA issued a Notice of Violation and Finding of Violation ("NOV") alleging violations by our subsidiary, Nevada Cement Company ("NCC"), of the Clean Air Act ("CAA"). The NOV alleges that NCC made certain physical changes to its facility in the 1990s without first obtaining permits required by the Prevention of Significant Deterioration requirements and Title V permit requirements of the CAA. The EPA also alleges that NCC has failed to submit to the EPA since 2002 certain reports required by the National Emissions Standard for Hazardous Air Pollutants General Provisions and the Portland Cement Manufacturing Industry Standards. On March 12, 2014, the EPA Region IX issued a second NOV to NCC. The second NOV is materially similar to the 2010 NOV except that it alleges violations of the new source performance standards ("NSPS") for Portland cement plants. The NOVs state that the EPA may seek penalties although it does not propose or assess any specific level of penalties or specify what relief the EPA will seek for the alleged violations. In January 2017, NCC entered into a Consent Decree in which NCC agreed to install at its Fernley, Nevada plant certain emission control equipment (selective non-catalytic reduction) to reduce nitrous oxide emissions and to pay a penalty of \$0.6 million. NCC also agreed to replace two existing vehicles with two new vehicles with more efficient Tier 4 engines. Under the terms of the Consent Decree, NCC will complete the installation of the emission control equipment and vehicle replacement in approximately 2 years. It is anticipated that the investment in the new emission control equipment and vehicles will cost approximately \$3.0 million. In the Consent Decree NCC denies all allegations set forth in the NOVs and the Complaint which is to be filed simultaneously with the entry of the Consent Decree, and the Consent Decree resolves all such claims by the government. The Consent Decree was signed by the EPA and the US Department of Justice and lodged in US District Court for the District of Nevada in May 2017. The consent decree is subject to approval of the Court after a 30-day public comment period.

Domestic Wallboard Antitrust Litigation

Since late December 2012, several purported class action lawsuits were filed in various United States District Courts, including the Eastern District of Pennsylvania, Western District of North Carolina and the Northern District of Illinois, against the Company's subsidiary, American Gypsum Company LLC ("American Gypsum"), alleging that the defendant wallboard manufacturers conspired to fix the price for drywall sold in the

United States in violation of federal antitrust laws and, in some cases related provisions of state law. The complaints allege that the defendant wallboard manufacturers conspired to increase prices through the announcement and implementation of coordinated price increases, output restrictions, and other restraints of trade, including the elimination of individual “job quote” pricing. In addition to American Gypsum, the defendants in these lawsuits include CertainTeed Corp., USG Corporation and United States Gypsum (together “USG”), New NGC, Inc., Lafarge North America (“Lafarge”), Temple Inland Inc. (“TIN”) and PABCO Building Products LLC. On April 8, 2013, the Judicial Panel on Multidistrict Litigation (“JPML”) transferred and consolidated all related cases to the Eastern District of Pennsylvania for coordinated pretrial proceedings.

On June 24, 2013, the direct and indirect purchaser plaintiffs filed consolidated amended class action complaints. The direct purchasers’ complaint added the Company as a defendant. The plaintiffs in the consolidated class action lawsuits bring claims on behalf of purported classes of direct or indirect purchasers of wallboard from January 1, 2012 to the present for unspecified monetary damages (including treble damages) and in some cases injunctive relief. On July 29, 2013, the Company and American Gypsum answered the complaints, denying all allegations that they conspired to increase the price of drywall and asserting affirmative defenses to the plaintiffs’ claims.

In 2014, USG and TIN entered into agreements with counsel representing the direct and indirect purchaser classes pursuant to which they agreed to settle all claims against them. Under the terms of its settlement agreement, USG agreed to pay \$48.0 million to resolve the direct and indirect purchaser class actions. In its settlement agreement, TIN agreed to pay \$7.0 million to resolve the direct and indirect purchaser class actions. On August 20, 2015, the court entered orders finally approving USG and TIN’s settlements with the direct and indirect purchaser plaintiffs. Initial discovery in this litigation is complete. Following completion of the initial discovery, the Company and remaining co-defendants moved for summary judgement. On February 18, 2016, the court denied the Company’s motion for summary judgement. On June 16, 2016, Lafarge entered into an agreement with counsel for the direct purchaser class under which it agreed to settle all claims against it for \$23.0 million. The court entered an order finally approving this settlement on December 7, 2016. On July 28, 2016, Lafarge entered into an agreement with counsel representing the indirect purchaser class under which it agreed to settle all claims against it for \$5.2 million. Indirect purchaser plaintiffs filed a motion for preliminary approval of this settlement in September 2016. On July 14, 2016, the Company’s motion for permission to appeal the summary judgement decision to the U.S. Court of Appeals for the Third Circuit was denied. Direct purchaser plaintiffs and indirect purchaser plaintiffs filed their motions for class certification on August 3, 2016 and October 12, 2016, respectively. Class certification proceedings are ongoing. The Court held an evidentiary hearing on the direct purchaser plaintiff’s motion for class certification in April 2017 and held a hearing on indirect purchaser plaintiff’s motion for class certification in June 2017. We are unable to estimate the amount of any reasonably possible loss or range of reasonably possible losses. We deny the allegations in these lawsuits and will vigorously defend ourselves against these claims.

On March 17, 2015, a group of homebuilders filed a complaint against the defendants, including American Gypsum, based upon the same conduct alleged in the consolidated class action complaints. On March 24, 2015, the JPML transferred this action to the multidistrict litigation already pending in the Eastern District of Pennsylvania. Following the transfer, the homebuilder plaintiffs filed two amended complaints, on December 14, 2015 and March 25, 2016. Discovery in this lawsuit is ongoing. At this stage, we are unable to estimate the amount of any reasonably possible loss or range of reasonably possible losses.

In June 2015, American Gypsum and an employee received grand jury subpoenas from the United States District Court for the Western District of North Carolina seeking information regarding an investigation of the gypsum drywall industry by the Antitrust Division of the Department of Justice. We believe the investigation, although a separate proceeding, is related to the same subject matter at issue in the litigation described above and we intend to fully cooperate with government officials. Given its preliminary nature, we are currently unable to determine the ultimate outcome of such investigation.



**(P) FAIR VALUE OF FINANCIAL INSTRUMENTS**

The fair value of our long-term debt has been estimated based upon our current incremental borrowing rates for similar types of borrowing arrangements. The fair value of our Senior Notes at June 30, 2017 is as follows:

	Fair Value (dollars in thousands)
Series 2005A Tranche C	\$ 57,754
Series 2007A Tranche C	24,212
Series 2007A Tranche D	38,887
4.5% Senior Unsecured Notes Due 2026	361,900

The estimated fair value of our long-term debt was based on quoted prices of similar debt instruments with similar terms that are publicly traded (level 2 input). The carrying values of cash and cash equivalents, accounts and notes receivable, accounts payable and accrued liabilities approximate their fair values at June 30, 2017 due to the short-term maturities of these assets and liabilities. The fair value of our Credit Facility also approximates its carrying value at June 30, 2017.

**(Q) FINANCIAL STATEMENTS FOR GUARANTORS OF THE 4.500% SENIOR UNSECURED NOTES**

On August 2, 2016, the Company completed a public offering of its Senior Unsecured Notes. The Senior Unsecured Notes are senior unsecured obligations of the Company and were offered under the Company's existing shelf registration statement filed with the Securities and Exchange Commission.

The Senior Unsecured Notes are guaranteed by all of the Company's wholly-owned subsidiaries, and all guarantees are full and unconditional and are joint and several. The following unaudited condensed consolidating financial statements present separately the earnings and comprehensive earnings, financial position and cash flows of the parent issuer (Eagle Materials Inc.) and the guarantors (all wholly-owned subsidiaries of Eagle Materials Inc.) on a combined basis with eliminating entries (dollars in thousands).

**Condensed Consolidating Statement of Earnings and  
Comprehensive Earnings**

	Guarantor			
	Parent	Subsidiaries	Eliminations	Consolidated
For the Three Months Ended June 30, 2017				
Revenues	\$—	\$ 366,121	\$ —	\$ 366,121
Cost of Goods Sold	—	280,062	—	280,062

Edgar Filing: EAGLE MATERIALS INC - Form 10-Q

Gross Profit	—	86,059	—	86,059
Equity in Earnings of Unconsolidated Joint Venture	9,876	9,876	(9,876 )	9,876
Equity in Earnings of Subsidiaries	68,173	—	(68,173 )	—
Corporate General and Administrative Expenses	(8,648 )	(1,031 )	—	(9,679 )
Other Income (Loss)	(167 )	924	—	757
Interest Expense, net	(12,962)	5,479	—	(7,483 )
Earnings before Income Taxes	56,272	101,307	(78,049 )	79,530
Income Taxes	8,487	(33,135 )	—	(24,648 )
Net Earnings	\$64,759	\$ 68,172	\$ (78,049 )	\$ 54,882
Net Earnings	\$64,759	\$ 68,172	\$ (78,049 )	\$ 54,882
Net Actuarial Change in Benefit Plans, net of tax	197	197	(197 )	197
Comprehensive Earnings	\$64,956	\$ 68,369	\$ (78,246 )	\$ 55,079

Condensed Consolidating Statement of Earnings and  
Comprehensive Earnings

	Guarantor			
For the Three Months Ended June 30, 2016	Parent	Subsidiaries	Eliminations	Consolidated
Revenues	\$—	\$ 297,504	\$ —	\$ 297,504
Cost of Goods Sold	—	225,549	—	225,549
Gross Profit	—	71,955	—	71,955
Equity in Earnings of Unconsolidated Joint Venture	7,980	7,980	(7,980 )	7,980
Equity in Earnings of Subsidiaries	49,703	—	(49,703 )	—
Corporate General and Administrative Expenses	(8,231 )	(1,602 )	—	(9,833 )
Other Income (Loss)	(77 )	1,152	—	1,075
Interest Expense, net	(10,011)	6,110	—	(3,901 )
Earnings before Income Taxes	39,364	85,595	(57,683 )	67,276
Income Taxes	5,980	(27,912 )	—	(21,932 )
Net Earnings	\$45,344	\$ 57,683	\$ (57,683 )	45,344
Net Earnings	\$45,344	\$ 57,683	\$ (57,683 )	45,344
Net Actuarial Change in Benefit Plans, net of tax	312	312	(312 )	312
Comprehensive Earnings	\$45,656	\$ 57,995	\$ (57,995 )	\$ 45,656

## Condensed Consolidating Balance Sheet

	Guarantor			
At June 30, 2017	Parent	Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>				
Current Assets -				
Cash and Cash Equivalents	\$ 10,682	\$ 1,551	\$—	\$ 12,233
Accounts and Notes Receivable	399	174,603	—	175,002
Inventories	—	244,886	—	244,886
Income Tax Receivable	10,252	—	(10,252 )	—
Prepaid and Other Current Assets	689	7,492	—	8,181
Total Current Assets	22,022	428,532	(10,252 )	440,302
Property, Plant and Equipment -	2,925	2,451,875	—	2,454,800
Less: Accumulated Depreciation	(968 )	(918,764 )	—	(919,732 )
Property, Plant and Equipment, net	1,957	1,533,111	—	1,535,068
Notes Receivable	—	653	—	653
Investment in Joint Venture	56	53,694	—	53,750
Investments in Subsidiaries and Receivables from Affiliates	5,230,160	3,309,550	(8,539,710 )	—
Goodwill and Intangible Assets, net	—	234,707	—	234,707
Other Assets	5,605	9,505	—	15,110
	\$5,259,800	\$ 5,569,752	\$ (8,549,962 )	\$ 2,279,590
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>				
Current Liabilities-				
Accounts Payable	\$6,139	\$72,624	\$—	\$ 78,763
Accrued Liabilities	21,225	32,063	—	53,288
Income Tax Payable	—	36,714	(10,252 )	26,462
Current Portion of Long-term Debt	81,214	—	—	81,214
Total Current Liabilities	108,578	141,401	(10,252 )	239,727



Edgar Filing: EAGLE MATERIALS INC - Form 10-Q

Long-term Debt	580,421	—	—	580,421
Other Long-term Liabilities	173	41,853	—	42,026
Payables to Affiliates	3,309,550	2,861,409	(6,170,959 )	—
Deferred Income Taxes	5,991	156,338	—	162,329
Total Liabilities	4,004,713	3,201,001	(6,181,211 )	1,024,503
Total Stockholders' Equity	1,255,087	2,368,751	(2,368,751 )	1,255,087
	\$5,259,800	\$5,569,752	\$(8,549,962 )	\$2,279,590

## Condensed Consolidating Balance Sheet

Guarantor

At March 31, 2017	Parent	Subsidiaries	Eliminations	Consolidated
<b>ASSETS</b>				
Current Assets -				
Cash and Cash Equivalents	\$5,184	\$1,377	\$—	\$6,561
Accounts and Notes Receivable	422	135,891	—	136,313
Inventories	—	252,846	—	252,846
Income Tax Receivable	33,196	—	(33,196 )	—
Prepaid and Other Current Assets	484	4,420	—	4,904
Total Current Assets	39,286	394,534	(33,196 )	400,624
Property, Plant and Equipment -	2,914	2,436,524	—	2,439,438
Less: Accumulated Depreciation	(937 )	(891,664 )	—	(892,601 )
Property, Plant and Equipment, net	1,977	1,544,860	—	1,546,837
Notes Receivable	—	815	—	815
Investment in Joint Venture	51	48,569	—	48,620
Investments in Subsidiaries and Receivables from				
Affiliates	5,126,289	3,252,309	(8,378,598 )	—
Goodwill and Intangible Assets, net	—	235,505	—	235,505
Other Assets	5,687	9,036	—	14,723
	\$5,173,290	\$5,485,628	\$(8,411,794 )	\$2,247,124
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>				
Current Liabilities-				
Accounts Payable	\$6,687	\$85,506	\$—	\$92,193
Accrued Liabilities	21,043	34,336	—	55,379
Income Tax Payable	733	33,196	(33,196 )	733
Current Portion of Long-term Debt	81,214	—	—	81,214
Total Current Liabilities	109,677	153,038	(33,196 )	229,519
Long-term Debt	605,253	—	—	605,253
Other Long-term Liabilities	189	42,689	—	42,878
Payables to Affiliates	3,252,309	2,825,710	(6,078,019 )	—
Deferred Income Taxes	2,412	163,612	—	166,024
Total Liabilities	3,969,840	3,185,049	(6,111,215 )	1,043,674
Total Stockholders' Equity	1,203,450	2,300,579	(2,300,579 )	1,203,450
	\$5,173,290	\$5,485,628	\$(8,411,794 )	\$2,247,124

Edgar Filing: EAGLE MATERIALS INC - Form 10-Q

Condensed Consolidating Statement of Cash Flows	Guarantor			
	Parent	Subsidiaries	Eliminations	Consolidated
Three Months ended June 30, 2017				
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Net Cash Provided by (Used in) Operating Activities	\$ 16,506	\$ 37,164	\$ —	\$ 53,670
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Additions to Property, Plant and Equipment	—	(16,160 )	—	(16,160 )
Net Cash Used in Investing Activities	—	(16,160 )	—	(16,160 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Repayment of Credit Facility	(25,000 )	—	—	(25,000 )
Dividends Paid to Stockholders	(4,853 )	—	—	(4,853 )
Purchase and Retirement of Common Stock	(1,880 )	—	—	(1,880 )
Proceeds from Stock Option Exercises	1,273	—	—	1,273
Shares Redeemed to Settle Employee Taxes on				
Stock Compensation	(1,378 )	—	—	(1,378 )
Intra-entity Activity, net	20,830	(20,830 )	—	—
Net Cash Provided by (Used in) Financing Activities	(11,008 )	(20,830 )	—	(31,838 )
<b>NET INCREASE IN CASH AND CASH</b>				
<b>EQUIVALENTS</b>	5,498	174	—	5,672
<b>CASH AND CASH EQUIVALENTS AT</b>				
<b>BEGINNING OF PERIOD</b>	5,184	1,377	—	6,561
<b>CASH AND CASH EQUIVALENTS AT END OF</b>				
<b>PERIOD</b>	\$ 10,682	\$ 1,551	\$ —	\$ 12,233

Condensed Consolidating Statement of Cash Flows	Guarantor			
	Parent	Subsidiaries	Eliminations	Consolidated
Three Months ended June 30, 2016				
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Net Cash Provided by (Used in) Operating Activities	\$(35,457)	\$ 89,540	\$ —	\$ 54,083
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>				
Additions to Property, Plant and Equipment	—	(8,978 )	—	(8,978 )
Net Cash Used in Investing Activities	—	(8,978 )	—	(8,978 )
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>				
Repayment of Credit Facility	(9,000 )	—	—	(9,000 )
Dividends Paid to Stockholders	(4,828 )	—	—	(4,828 )
Shares Redeemed to Settle Employee Taxes on				
Stock Compensation	(2,284 )	—	—	(2,284 )
Purchase and Retirement of Common Stock	(39,135)	—	—	(39,135 )
Proceed from Stock Option Exercises	10,632	—	—	10,632
Excess Tax Benefits from Share Based Payment				
Arrangements	3,299	—	—	3,299
Intra-entity Activity, net	77,474	(77,474 )	—	—