Resonant Inc Form 10-Q May 10, 2018 UNITED STATES

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 2018

or

Transition Report Pursuant Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from to

Commission file number 001-36467

#### **RESONANT INC.**

(Exact name of registrant as specified in its charter) Delaware 45-4320930 (State or other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.) 110 Castilian Drive, Suite 100 Goleta, California 93117 (Address of principal executive offices, zip code) (805) 308-9803

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\acute{y}$  No Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\acute{y}$  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act: Large accelerated filer Accelerated filer

Non-accelerated filer (Do not check if smaller reporting company) Smaller reporting company ý Emerging growth company ý If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\acute{y}$ 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No  $\acute{y}$ 

As of May 9, 2018, the issuer had 26,650,166 shares of common stock issued and outstanding.

## RESONANT INC.

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#### PART I: FINANCIAL INFORMATION

### Item 1. Financial Statements

### RESONANT INC.

Condensed Consolidated Balance Sheets (Unaudited)

(Chaudhed)	December 31 2017	, March 31, 2018
ASSETS	_017	2010
CURRENT ASSETS		
Cash and cash equivalents	\$19,524,000	\$7,767,000
Accounts receivable	50,000	145,000
Prepaid expenses and other current assets	536,000	523,000
Restricted cash	100,000	525,000
Investments held-to-maturity	100,000	25,085,000
TOTAL CURRENT ASSETS	20 210 000	33,520,000
IOTAL CURRENT ASSETS	20,210,000	33,320,000
PROPERTY AND EQUIPMENT		
Property and equipment	3,212,000	3,399,000
Less: Accumulated depreciation and amortization		) (2,019,000 )
PROPERTY AND EQUIPMENT, NET	1,354,000	1,380,000
NONCURRENT ASSETS		
Intangible assets, net	1,353,000	1,381,000
Goodwill	824,000	842,000
Deferred income taxes		3,000
Other assets	19,000	19,000
TOTAL OTHER NONCURRENT ASSETS	2,196,000	2,245,000
TOTAL ASSETS	\$23,760,000	
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable	\$708,000	\$900,000
Accrued expenses	314,000	140,000
Accrued salaries and payroll related expenses	1,936,000	1,265,000
Customer deposits		130,000
Deferred revenue, current	143,000	148,000
TOTAL CURRENT LIABILITIES	3,101,000	2,583,000
LONG-TERM LIABILITIES	· ·	
Deferred rent	10,000	13,000
Deferred income taxes	1,000	
TOTAL LIABILITIES	3,112,000	2,596,000
	- , , , •	,
Commitments and contingencies (Note 9)	0	0
STOCKHOLDERS' EQUITY		

Common stock, \$0.001 par value, 47,000,000 authorized and 19,511,276 outstanding as of December 31, 2017, and 25,668,293 outstanding as of March 31, 2018 26,000

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Preferred stock, \$0.001 par value, 3,000,000 authorized and none outstanding as of		
December 31, 2017 and March 31, 2018		
Additional paid-in capital	88,447,000	107,973,000
Accumulated other comprehensive income (loss)	(7,000)	) 14,000
Accumulated deficit	(67,812,000)	(73,464,000)
TOTAL STOCKHOLDERS' EQUITY	20,648,000	34,549,000
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$23,760,000	\$37,145,000
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$23,760,000	\$37,145,000

See Accompanying Notes to Condensed Consolidated Financial Statements

### **RESONANT INC.**

Condensed Consolidated Statements of Comprehensive Loss (Unaudited)

	Three Months March 31,	s Ended
REVENUES	2017 \$156,000	2018 \$157,000
OPERATING EXPENSES		
Research and development	2,240,000	3,254,000
General and administrative	2,844,000	2,665,000
TOTAL OPERATING EXPENSES	5,084,000	5,919,000
NET OPERATING LOSS	(4,928,000)	(5,762,000)
OTHER INCOME, NET		
Interest and investment income	9,000	48,000
Other expense		(2,000)
TOTAL OTHER INCOME, NET	9,000	46,000
	(4.010.000)	(5.71(.000.))
LOSS BEFORE INCOME TAXES		(5,716,000)
Benefit from income taxes	(25,000)	
NET LOSS	\$(4,894,000)	\$(5,716,000)
Foreign currency translation adjustment, net of tax	18,000	(21,000)
COMPREHENSIVE LOSS	\$(4,876,000)	\$(5,737,000)
NET LOSS PER SHARE - BASIC AND DILUTED Weighted average shares outstanding — basic and dilute		\$(0.28) 20,176,372

See Accompanying Notes to Condensed Consolidated Financial Statements

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### **RESONANT INC.**

Condensed Consolidated Statements of Stockholders' Equity For the Three Months Ended March 31, 2018 (Unaudited)

	Common S Shares	tock Amount	Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Total Stockholders' Equity
Balance, January 1, 2018 Cumulative effect due to adoption	19,511,276	\$20,000	\$88,447,000	\$(67,812,000)	\$ (7,000 )	\$20,648,000
of new accounting standard, net of taxes	—	—		64,000		64,000
Vesting of restricted stock units	184,818					_
Stock-based compensation	_		1,108,000	_		1,108,000
Sales of common stock, net of offering costs	5,714,286	6,000	18,375,000			18,381,000
Exercise of warrants	15,000		43,000	_		43,000
Common stock issued in exchange for warrants	242,913				_	
Net loss	_		_	(5,716,000)		(5,716,000)
Foreign currency translation adjustments, net of tax			_		21,000	21,000
Balance, March 31, 2018	25,668,293	\$26,000	\$107,973,000	\$(73,464,000)	\$ 14,000	\$34,549,000

See Accompanying Notes to Condensed Consolidated Financial Statements

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#### **RESONANT INC.**

Condensed Consolidated Statements of Cash Flows

(Unaudited)

	Three months ended March 31,		
	2017	2018	
CASH FLOWS FROM OPERATING ACTIVITIES			
Net Loss	\$(4,894,000)	\$(5,716,000	0)
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation and amortization	188,000	195,000	
Deferred tax benefit	(26,000)		
Stock-based compensation	693,000	963,000	
Non-cash patent write-off		8,000	
Changes in assets and liabilities:	11.000	(05.000	`
Accounts receivable	11,000	(95,000	)
Prepaids and other current assets	(63,000)	80,000	`
Restricted cash		(100,000	)
Other assets	(14,000)	102.000	
Accounts payable	123,000	403,000	`
Accrued expenses	43,000	(79,000	)
Accrued salaries and payroll related expenses	(8,000)	(526,000	)
Customer deposits Deferred revenue	(26,000)	130,000	
Deferred taxes	(	3,000	
Deferred rent	(7,000)	(3,000	)
Net cash used in operating activities	(3,990,000)	(4,737,000	)
CASH FLOWS FROM INVESTING ACTIVITIES	(3,990,000)	(4,737,000	)
Purchases of property and equipment	(233,000)	(519,000	)
Expenditures for patents and domain names		(43,000	)
Redemption of investments held-to-maturity	4,747,000	(43,000	)
Purchase of investments held-to-maturity		(24,985,000	٦)
Net cash provided by (used in) investing activities	4,389,000	(24,985,000	
Net easil provided by (used in) investing activities	4,309,000	(23,347,000	5)
CASH FLOWS FROM FINANCING ACTIVITIES			
Net proceeds from the sale of common stock from private placement offering	7,471,000		
Net proceeds from the sale of common stock from underwritten public offering		18,381,000	
Proceeds from exercise of warrants		43,000	
Net cash provided by financing activities	7,471,000	18,424,000	
Effects of exchange rates on cash, cash equivalents and restricted cash	3,000	3,000	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	7,873,000	(11,857,000	))
CASH, CASH EQUIVALENTS AND RESTRICTED CASH — Beginning of period	d5,184,000	19,624,000	
CASH, CASH EQUIVALENTS AND RESTRICTED CASH — End of period	\$13,057,000	\$7,767,000	)
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION			
Taxes Paid	\$1,000	\$3,000	
SUPPLEMENTAL DISCLOSURE OF NON-CASH ACTIVITIES			
Issuance of common stock in settlement of liability	\$119,000		
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