VIRCO MFG CORPORATION

Form 10-Q September 11, 2015

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

ý Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended July 31, 2015

OR

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from to
Commission File number 1-8777

VIRCO MFG. CORPORATION

(Exact Name of Registrant as Specified in its Charter)

Delaware 95-1613718
(State or Other Jurisdiction of Incorporation or Organization) Identification No.)

2027 Harpers Way, Torrance, CA 90501 (Address of Principal Executive Offices) (Zip Code)

Registrant's Telephone Number, Including Area Code: (310) 533-0474

No change

Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report.

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer " Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company ý Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No ý

The number of shares outstanding for each of the registrant's classes of common stock, as of the latest practicable date:

Common Stock, \$.01 par value — 14,998,187 shares as of September 5, 2015.

TABLE OF CONTENTS

Part I. Financial Information	<u>3</u>
Item 1. Financial Statements	3 3 3 5
Unaudited condensed consolidated balance sheets - July 31, 2015, January 31, 2015 and July 31, 2014	<u>3</u>
Unaudited condensed consolidated statements of income - Three months ended July 31, 2015 and 2014	<u>5</u>
Unaudited condensed consolidated statements of income - Six months ended July 31, 2015 and 2014	<u>6</u>
Unaudited condensed consolidated statements of comprehensive income (loss) - Three months ended	7
July 31, 2015 and 2014	<u>7</u>
<u>Unaudited condensed consolidated statements of comprehensive income (loss) - Six months ended July</u>	8
31, 2015 and 2014	0
Unaudited condensed consolidated statements of cash flows - Six months ended July 31, 2015 and 2014	9
Notes to unaudited condensed consolidated financial statements - July 31, 2015	<u>10</u>
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>16</u>
Item 3. Quantitative and Qualitative Disclosures about Market Risk	<u>17</u>
Item 4. Controls and Procedures	<u>17</u>
Part II. Other Information	<u>18</u>
Item 1. Legal Proceedings	<u>18</u>
Item 1A. Risk Factors	<u>18</u>
Item 2. Unregistered Sales of Equity Securities, Use of Proceeds and Issuer Purchases of Equity	10
<u>Securities</u>	<u>18</u>
Item 3. Defaults Upon Senior Securities	<u>18</u>
Item 4. Mine Safety Disclosures	<u>18</u>
Item 5. Other Information	<u>18</u>
Item 6. Exhibits	<u>18</u>
EX-10.1	
EX-31.1	
EX-31.2	
EX-32.1	
EX-101 INSTANCE DOCUMENT	
EX-101 SCHEMA DOCUMENT	
EX-101 CALCULATION LINKBASE DOCUMENT	
EX-101 LABELS LINKBASE DOCUMENT	
EX-101 PRESENTATION LINKBASE DOCUMENT	

2

PART I. Financial Information Item 1. Financial Statements

3

Virco Mfg. Corporation Condensed Consolidated Balance Sheets

	7/31/2015	1/31/2015	7/31/2014
	(In thousands, except share data)		
	Unaudited (Note		Unaudited (Note
	1)		1)
Assets			
Current assets			
Cash	\$1,490	\$470	\$1,130
Trade accounts receivables, net	33,883	10,614	29,414
Other receivables	141	43	47
Income tax receivable	288	267	317
Inventories			
Finished goods	16,998	5,602	20,145
Work in process	13,961	11,487	15,161
Raw materials and supplies	10,827	9,589	9,977
	41,786	26,678	45,283
Deferred tax assets, net	156	156	203
Prepaid expenses and other current assets	1,334	743	1,350
Total current assets	79,078	38,971	77,744
Property, plant and equipment			
Land	1,671	1,671	1,671
Land improvements	851	851	1,189
Buildings and building improvements	46,443	47,047	47,047
Machinery and equipment	107,275	110,060	113,152
Leasehold improvements	1,895	1,909	1,957
	158,135	161,538	165,016
Less accumulated depreciation and amortization	122,849	126,317	128,970
Net property, plant and equipment	35,286	35,221	36,046
Deferred tax assets, net	569	624	305
Other assets	6,953	6,995	6,990
Total assets	\$121,886	\$81,811	\$121,085
See accompanying notes.			

Virco Mfg. Corporation Condensed Consolidated Balance Sheets

	7/31/2015	1/31/2015	7/31/2014	
	(In thousands, except share data)			
	Unaudited (Note		Unaudited (Note	
	1)		1)	
Liabilities				
Current liabilities				
Accounts payable	\$19,240	\$9,901	\$20,382	
Accrued compensation and employee benefits	4,793	4,199	3,860	
Current portion of long-term debt	24,708	3,366	27,545	
Deferred tax liabilities	_	_	_	
Other accrued liabilities	7,818	3,939	7,293	
Total current liabilities	56,559	21,405	59,080	
Non-current liabilities				
Accrued self-insurance retention	2,379	1,730	2,020	
Accrued pension expenses	27,907	28,986	23,132	
Income tax payable	37	42	37	
Long-term debt, less current portion	6,153	6,153	6,000	
Other accrued liabilities	976	922	1,092	
Total non-current liabilities	37,452	37,833	32,281	