

COCA COLA CO  
Form 10-Q  
October 25, 2012

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 28, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission File No. 001-02217

(Exact name of Registrant as specified in its Charter)

Delaware

(State or other jurisdiction of  
incorporation or organization)

One Coca-Cola Plaza

Atlanta, Georgia

(Address of principal executive offices)

Registrant's telephone number, including area code: (404) 676-2121

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark if the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

Class of Common Stock  
\$0.25 Par Value

Outstanding at October 22, 2012  
4,485,161,506 Shares

## THE COCA-COLA COMPANY AND SUBSIDIARIES

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## FORWARD-LOOKING STATEMENTS

This report contains information that may constitute "forward-looking statements." Generally, the words "believe," "expect," "intend," "estimate," "anticipate," "project," "will" and similar expressions identify forward-looking statements, which generally are not historical in nature. However, the absence of these words or similar expressions does not mean that a statement is not forward-looking. All statements that address operating performance, events or developments that we expect or anticipate will occur in the future — including statements relating to volume growth, share of sales and earnings per share growth, and statements expressing general views about future operating results — are forward-looking statements. Management believes that these forward-looking statements are reasonable as and when made. However, caution should be taken not to place undue reliance on any such forward-looking statements because such statements speak only as of the date when made. Our Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except as required by law. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from our Company's historical experience and our present expectations or projections. These risks and uncertainties include, but are not limited to, those described in Part II, "Item 1A. Risk Factors" and elsewhere in this report and in our Annual Report on Form 10-K for the year ended December 31, 2011, and those described from time to time in our future reports filed with the Securities and Exchange Commission.

## Part I. Financial Information

## Item 1. Financial Statements (Unaudited)

THE COCA-COLA COMPANY AND SUBSIDIARIES  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
(UNAUDITED)

(In millions except per share data)

	Three Months Ended		Nine Months Ended	
	September 28,	September 30,	September 28,	September 30,
	2012	2011	2012	2011
		As Adjusted		As Adjusted
NET OPERATING REVENUES	\$12,340	\$ 12,248	\$36,562	\$ 35,502
Cost of goods sold	4,853	4,875	14,425	13,812
GROSS PROFIT	7,487	7,373	22,137	21,690
Selling, general and administrative expenses	4,630	4,523	13,308	13,016
Other operating charges	64	96	233	457
OPERATING INCOME	2,793	2,754	8,596	8,217
Interest income	118	141	345	356
Interest expense	102	116	302	313
Equity income (loss) — net	252	180	637	535
Other income (loss) — net	23	(32	) 156	447
INCOME BEFORE INCOME TAXES	3,084	2,927	9,432	9,242
Income taxes	755	681	2,236	2,273
CONSOLIDATED NET INCOME	2,329	2,246	7,196	6,969
Less: Net income attributable to noncontrolling interests	18	22	43	42
NET INCOME ATTRIBUTABLE TO SHAREOWNERS OF	\$2,311	\$ 2,224	\$7,153	\$ 6,927
THE COCA-COLA COMPANY				
BASIC NET INCOME PER SHARE <sup>1,2</sup>	\$0.51	\$ 0.49	\$1.58	\$ 1.51
DILUTED NET INCOME PER SHARE <sup>1,2</sup>	\$0.50	\$ 0.48	\$1.56	\$ 1.49
DIVIDENDS PER SHARE <sup>2</sup>	\$0.255	\$ 0.235	\$0.765	\$ 0.705
AVERAGE SHARES OUTSTANDING <sup>2</sup>	4,502	4,571	4,513	4,579
Effect of dilutive securities <sup>2</sup>	85	82	80	79
AVERAGE SHARES OUTSTANDING ASSUMING DILUTION <sup>2</sup>	4,587	4,653	4,593	4,658

<sup>1</sup> Calculated based on net income attributable to shareowners of The Coca-Cola Company.<sup>2</sup> Following shareowner approval, the Company amended its certificate of incorporation on July 27, 2012, to double the number of authorized shares of common stock and effect a two-for-one stock split of the common stock.

Accordingly, all share and per share data presented herein reflect the impact of the increase in authorized shares and the stock split.

Refer to Notes to Condensed Consolidated Financial Statements.

THE COCA-COLA COMPANY AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 (UNAUDITED)  
 (In millions)

	Three Months Ended		Nine Months Ended	
	September 28,	September 30,	September 28,	September 30,
	2012	2011	2012	2011
		As Adjusted		As Adjusted
CONSOLIDATED NET INCOME	\$2,329	\$ 2,246	\$7,196	\$ 6,969
Other comprehensive income:				
Net foreign currency translation adjustment	285	(1,486 )	(514 )	188
Net gain (loss) on derivatives	(48	)80	11	63
Net unrealized gain (loss) on available-for-sale securities	182	(71 )	348	5
Net change in pension and other benefit liabilities	11	3	22	(12 )
TOTAL COMPREHENSIVE INCOME	2,759	772	7,063	7,213
Less: Comprehensive income (loss) attributable to noncontrolling interests	20	9	77	13
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO SHAREOWNERS OF THE COCA-COLA CO				