DOVER Corp Form 10-Q July 21, 2016

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

(Mark One) x QUARTERLY REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2016

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to

Commission File Number: 1-4018

Dover Corporation (Exact name of registrant as specified in its charter)

Delaware	53-0257888
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
3005 Highland Parkway Downers Grove, Illinois (Address of principal executive offices)	60515 (Zip Code)

(630) 541-1540 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting

company" in Rule 12-b-2 of the Exchange Act.Accelerated filer oLarge accelerated filer bAccelerated filer oNon-accelerated filer o(Do not check if smaller reporting company)Figure 1Figure 2Company oSmallerCompany oCompany o

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes o No þ

The number of shares outstanding of the Registrant's common stock as of July 14, 2016 was 155,215,908.

Dover Corporation
Form 10-Q
Table of Contents

PART I	<u>— FINANCIAL INFORMATION</u>	Page
<u>Item 1.</u>	Financial Statements (unaudited)	C
	Condensed Consolidated Statements of Earnings for the three and six months ended June 30, 2016 and	1
	<u>2015</u>	<u>1</u>
	Condensed Consolidated Statements of Comprehensive Earnings for the three and six months ended	<u>2</u>
	June 30, 2016 and 2015	
	Condensed Consolidated Balance Sheets at June 30, 2016 and December 31, 2015	<u>3</u> <u>4</u>
	Condensed Consolidated Statement of Stockholders' Equity for the six months ended June 30, 2016	<u>4</u>
	Condensed Consolidated Statements of Cash Flows for the three and six months ended June 30, 2016	<u>5</u>
	and 2015	
	Notes to Condensed Consolidated Financial Statements	<u>6</u>
	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>21</u>
<u>Item 3.</u>	Quantitative and Qualitative Disclosures About Market Risk	<u>38</u>
<u>Item 4.</u>	Controls and Procedures	<u>38</u>
ודתאת	L OTHER INFORMATION	
	<u>I — OTHER INFORMATION</u>	20
	Legal Proceedings	<u>38</u>
<u>Item</u> 1A.	Risk Factors	<u>38</u>
<u>IA.</u> Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>38</u>
	Defaults Upon Senior Securities	<u>39</u>
	Mine Safety Disclosures	39
	Other Information	<u>39</u> <u>39</u>
	Exhibits	<u>40</u>
	TURES	<u>41</u>
	IT INDEX	<u>42</u>
		12

Item 1. Financial Statements

# DOVER CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS

(in thousands, except per share data) (unaudited)

	Three Montl 30,	ns Ended June	Six Months 30,	Ended June
	2016	2015	2016	2015
Revenue	\$1,686,345		\$3,308,618	\$3,474,129
Cost of goods and services	1,055,132	1,104,060	2,088,141	2,192,402
Gross profit	631,213	654,568	1,220,477	1,281,727
Selling and administrative expenses	437,411	402,695	880,859	837,329
Operating earnings	193,802	251,873	339,618	444,398
Interest expense, net	32,157	31,988	63,871	64,025
Other income, net	· ·	,	,	(5,443)
Earnings before provision for income taxes and discontinued operations	164,499	221,141	292,123	385,816
Provision for income taxes	46,209	65,507	74,477	112,992
Earnings from continuing operations	118,290	155,634	217,646	272,824
Earnings from discontinued operations, net		176,762		269,082
Net earnings	\$118,290	\$332,396	\$217,646	\$541,906
Earnings per share from continuing operations:				
Basic	\$0.76	\$0.98	\$1.40	\$1.70
Diluted	\$0.76	\$0.97	\$1.39	\$1.69
Earnings per share from discontinued operations:				
Basic	\$—	\$1.11	\$— \$—	\$1.68
Diluted	\$—	\$1.10	\$—	\$1.66
Net earnings per share:				
Basic	\$0.76	\$2.10	\$1.40	\$3.38
Diluted	\$0.76	\$2.07	\$1.39	\$3.35
Weighted average shares outstanding:				
Basic	155,180	158,640	155,122	160,137
Diluted	156,595	160,398	156,414	161,876
Dividends paid per common share	\$0.42	\$0.40	\$0.84	\$0.80

See Notes to Condensed Consolidated Financial Statements

# DOVER CORPORATION

# CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE EARNINGS (in thousands)

(unaudited)

	Three Months Ended June 30,		Six Month June 30,	is Ended
	2016	2015	2016	2015
Net earnings	\$118,29	0 \$332,396	\$217,646	\$541,906
Other comprehensive (loss) earnings, net of tax Foreign currency translation adjustments:				
Foreign currency translation (losses) gains during period	(41,992	) 39,287	(33,223	) (44,542 )
Reclassification of foreign currency translation gains to earnings upon sale of subsidiaries		(2,837	) —	(3,117)
Total foreign currency translation	(41,992	) 36,450	(33,223	) (47,659 )
Pension and other postretirement benefit plans:				
Amortization of actuarial losses included in net periodic pension cost	1,416	2,590	2,825	5,188
Amortization of prior service costs included in net periodic pension cos		1,227	2,081	2,455
Total pension and other postretirement benefit plans	2,456	3,817	4,906	7,643
Changes in fair value of cash flow hedges:				
Unrealized net (losses) gains arising during period	(162	<i>,</i> , , , , , , , , , , , , , , , , , ,	,	) 351
Net losses reclassified into earnings	213	570	166	471
Total cash flow hedges	51	(237	) (45	) 822
Other	(448	) 277	1,392	491
Other comprehensive (loss) earnings	(39,933	) 40,307	(26,970	) (38,703 )
Comprehensive earnings	\$78,357	\$372,703	\$190,676	\$503,203
See Notes to Condensed Consolidated Financial Statements				

## DOVER CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands) (unaudited)

	June 30, 2016	December 31, 2015
Current assets:		
Cash and cash equivalents	\$255,140	\$ 362,185
Receivables, net of allowances of \$19,402 and \$18,050	1,180,146	1,120,490
Inventories, net	833,907	802,895
Prepaid and other current assets	110,563	133,440
Total current assets	2,379,756	2,419,010
Property, plant and equipment, net	853,584	854,269
Goodwill	4,034,499	3,737,389
Intangible assets, net	1,499,894	1,413,223
Other assets and deferred charges	211,359	182,185
Total assets	\$8,979,092	\$ 8,606,076
Current liabilities:		
Notes payable and current maturities of long-term debt	\$344,157	\$ 151,122
Accounts payable	723,693	650,880
Accrued compensation and employee benefits	197,166	223,039
Accrued insurance	102,219	99,642
Other accrued expenses	252,373	235,971
Federal and other taxes on income	20,759	6,528
Total current liabilities	1,640,367	1,367,182
Long-term debt, net	2,607,066	2,603,655
Deferred income taxes	593,776	575,709
Other liabilities	424,148	414,955
Stockholders' equity:		
Total stockholders' equity	3,713,735	3,644,575
Total liabilities and stockholders' equity	\$8,979,092	\$ 8,606,076

See Notes to Condensed Consolidated Financial Statements

# DOVER CORPORATION CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY (in thousands, except share data)

(unaudited)

	Common Stock \$1 Par Value	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Earnings (Loss)	Treasury Stock	Total Stockholder Equity	rs'
Balance at December 31, 2015	\$256,113	\$928,409	\$7,686,642	\$ (254,573 )	\$(4,972,016)	\$3,644,575	
Net earnings		_	217,646			217,646	
Dividends paid		_	(130,654)			(130,654	)
Common stock issued for the exercise of share-based awards	211	(7,651)			_	(7,440	)
Tax benefit from the exercise of share-based awards		2,218			_	2,218	
Share-based compensation expense		14,360		_		14,360	
Other comprehensive earnings, net o tax	f	_	_	(26,970)	_	(26,970	)
Balance at June 30, 2016	\$256,324	\$937,336	\$7,773,634	\$ (281,543 )	\$(4,972,016)	\$3,713,735	

Preferred Stock: \$100 par value per share; 100,000 shares authorized; no shares issued.

See Notes to Condensed Consolidated Financial Statements

# DOVER CORPORATION

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands) (unaudited)

	Six Months Ended June 30,
	2016 2015
Operating Activities of Continuing Operations Net earnings	\$217,646 \$541,906
Adjustments to reconcile net earnings to cash from operating activities:	
Earnings from discontinued operations, net	— (269,082)
Depreciation and amortization	176,698 158,209
Share-based compensation	14,360 18,851
Gain on sale of assets	(1,530) —
Gain on sale of business	(11,228) —
Cash effect of changes in assets and liabilities:	
Accounts receivable	429 17,459
Inventories	(16,429 ) 861
Prepaid expenses and other assets	(5,449 ) 1,025
Accounts payable	5,377 6,588
Accrued compensation and employee benefits	(42,534 ) (87,716 )
Accrued expenses and other liabilities	16,135 (21,313)
Accrued and deferred taxes, net	11,746 (17,805)
Other, net	(23,940) 1,260
Net cash provided by operating activities of continuing operations	341,281 350,243
Investing Activities of Continuing Operations	
Additions to property, plant and equipment	(72,652) (71,763)
Acquisitions (net of cash and cash equivalents acquired)	(475,236) (6,500)
Proceeds from the sale of property, plant and equipment	5,804 7,723
Proceeds from the sale of businesses	47,300 685,000
Other	(488) —
Net cash (used in) provided by investing activities of continuing operations	(495,272) 614,460
Financing Activities of Continuing Operations	(500.124.)
Purchase of common stock	- (500,134)
Proceeds from exercise of share-based awards, including tax benefits	3,966 3,481
Change in commercial paper and notes payable, net	185,556 (396,100)
Dividends paid to stockholders	(131,253) $(127,659)$
Payments to settle employee tax obligations on exercise of share-based awards	(7,440) $(4,478)$
Reduction of long-term debt	- (42 ) 50,829 (1,024,932
Net cash provided by (used in) financing activities of continuing operations	50,829 (1,024,932
Cash Flows from Discontinued Operations	
Net cash used in operating activities of discontinued operations	— (10,053 )
Net cash used in investing activities of discontinued operations	— (1,984 )
Net cash used in discontinued operations	— (12,037 )

Effect of exchange rate changes on cash and cash equivalents	(3,883 ) (14,147 )
Net decrease in cash and cash equivalents Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period	(107,045) (86,413) 362,185 681,581 \$255,140 \$595,168
See Notes to Condensed Consolidated Financial Statements	

## <u>Table of Contents</u> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated)

## 1. Basis of Presentation

The accompanying unaudited Condensed Consolidated Financial Statements, in accordance with Securities and Exchange Commission ("SEC") rules for interim periods, do not include all of the information and notes for complete financial statements as required by accounting principles generally accepted in the United States of America. As such, the accompanying unaudited Condensed Consolidated Financial Statements should be read in conjunction with the Dover Corporation ("Dover" or the "Company") Annual Report on Form 10-K for the year ended December 31, 2015, which provides a more complete understanding of the Company's accounting policies, financial position, operating results, business, properties, and other matters. The year end Condensed Consolidated Balance Sheet was derived from audited financial statements. Certain amounts in the prior year have been reclassified to conform to the current year presentation.

It is the opinion of management that these financial statements reflect all adjustments necessary for a fair statement of the interim results. The results of operations of any interim period are not necessarily indicative of the results of operations for the full year.

## 2. Acquisitions

During the six months ended June 30, 2016, the Company acquired three businesses within the Fluids segment for net cash consideration of \$475,236.

The following acquisitions were made during the six months ended June 30, 2016. 2016 Acquisitions

DateType Company / Product Line AcquiredLocation (Near)SegmentJanuary 7 Stock Tokheim Group S.A.S.Dundee, UKFluidsManufacturer of fuel dispensers, retail automation systems and paymentsolutions.

May 25 Stock Fairbanks Environmental LTD Skelmersdale, UK Fluids Provider of monitoring and optimization software and tools centered around fuel management and on-site services. June 13 Stock ProGauge Milan, Italy Fluids Provider of automatic tank gauge solutions, including a variety of tank probes, consoles, and related software and calibration services for service stations to measure and monitor fuel tank levels.

The following presents the allocation of acquisition cost to the assets acquired and liabilities assumed, based on their estimated fair values:

	Total
Current assets, net of cash acquired	\$101,243
Property, plant and equipment	31,240
Goodwill	301,577
Intangible assets	192,065
Other non-current assets	5,564
Current liabilities	(105,699)
Non-current liabilities	(50,754)

Net assets acquired

\$475,236

The amounts assigned to goodwill and major intangible asset classifications for the 2016 acquisitions are as follows:

	Amount	Useful life (in years)
	allocated	Userui ine (in years)
Goodwill - Non deductible	\$301,577	na
Customer intangibles	101,898	10
Trademarks	24,866	15
Other intangibles	65,301	10
	\$493,642	

## <u>Table of Contents</u> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated)

The goodwill identified by these acquisitions reflect the benefits expected to be derived from product line expansion and operational synergies. Upon consummation of the acquisitions, with the exception of a minor noncontrolling interest in the Tokheim China subsidiary, these businesses are now wholly-owned by Dover.

The Company has substantially completed the purchase price allocations for the 2016 acquisitions. As additional information is obtained about these assets and liabilities within the measurement period (not to exceed one year from the date of acquisition), the Company will refine its estimates of fair value to allocate the purchase price more accurately. Purchase price allocation adjustments may arise through working capital adjustments, asset appraisals or to reflect additional facts and circumstances in existence as of the acquisition date. Identified measurement period adjustments will be recorded, including any related impacts to net earnings, in the reporting period in which the adjustments are determined and may be significant. See Note 6 Goodwill and Other Intangible Assets for purchase price adjustments.

The unaudited Condensed Consolidated Statements of Earnings include the results of these businesses from the date of acquisition.

## Pro Forma Information

The following unaudited pro forma information illustrates the impact of both 2016 and 2015 acquisitions on the Company's revenue and earnings from continuing operations for the three and six months ended June 30, 2016 and 2015. In 2015, the Company acquired four businesses in separate transactions for net cash consideration of \$567,843.

The 2016 and 2015 pro forma information assumes that the 2016 and 2015 acquisitions had taken place at the beginning of the prior year. Pro forma earnings are also adjusted to reflect the comparable impact of additional depreciation and amortization expense (net of tax) resulting from the fair value measurement of tangible and intangible assets relating to 2016 and 2015 acquisitions.

	Three Mont June 30,	ths Ended	Six Months Ended June 30,			
	· · · · ·	2015	,	2015		
	2016	2015	2016	2015		
Revenue from continuing operations:						
As reported	\$1,686,345	\$1,758,628	\$3,308,618	\$3,474,129		
Pro forma	1,690,286	1,884,970	3,324,674	3,725,932		
Earnings from continuing operations:	:					
As reported	\$118,290	\$155,634	\$217,646	\$272,824		
Pro forma	120,556	165,251	229,031	286,930		
Basic earnings per share from continuing operations:						
As reported	\$0.76	\$0.98	\$1.40	\$1.70		
Pro forma	0.78	1.04	1.48	1.79		
Diluted earnings per share from continuing operations:						
As reported	\$0.76	\$0.97	\$1.39	\$1.69		
Pro forma	0.77	1.03	1.46	1.77		

## 3. Disposed and Discontinued Operations

Management evaluates Dover's businesses periodically for their strategic fit within its operations and may from time to time sell or discontinue certain operations for various reasons.

# **Disposed Businesses**

On February 17, 2016, the company completed the sale of Texas Hydraulics. This disposal did not represent a strategic shift in operations and, therefore, did not qualify for presentation as a discontinued operation. Upon disposal of the business the Company recognized total proceeds of \$47,300, which resulted in a gain on sale of \$11,228 included within Other income, net within the Condensed Consolidated Statements of Earnings.

## <u>Table of Contents</u> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated)

## **Discontinued Operations**

The results of discontinued operations for the three and six months ended June 30, 2015 reflect the net earnings of businesses held for sale, Datamax O'Neil and Sargent Aerospace, prior to their respective sale dates. On March 2, 2015, the Company completed the sale of Datamax O'Neil for total proceeds of \$185,000, which resulted in a net gain on sale of \$87,781. On April 24, 2015, the Company completed the sale of Sargent Aerospace for total proceeds of \$500,000, which resulted in a net gain on sale of \$177,800.

Summarized results of the Company's discontinued operations are as follows:

	Three	Six
	Months	Months
	Ended	Ended
	June 30,	June 30,
	2015	2015
Revenue	\$8,374	\$72,869
Gain on sale, net of tax	178,227	265,581
(Loss) earnings from operations before taxes Provision for income taxes (Loss) earnings from operations, net of tax	(1,193)	8,708 (5,207) 3,501

Earnings from discontinued operations, net of tax \$176,762 \$269,082

The Company had no assets or liabilities classified as held for sale as of June 30, 2016 and December 31, 2015.

## 4. Inventories, net

	June 30, 2016	December 31, 2015
Raw materials	\$354,170	\$ 333,551
Work in progress	154,841	135,624
Finished goods	436,755	443,032
Subtotal	945,766	912,207
Less reserves	(111,859)	(109,312)
Total	\$833,907	\$ 802,895

5. Property, Plant and Equipment, net

	June 30,	December 31,
	2016	2015
Land	\$56,104	\$ 55,567
Buildings and improvements	555,345	546,809
Machinery, equipment and other	1,780,162	1,772,031
Subtotal	2,391,611	2,374,407
Less accumulated depreciation	(1,538,027)	(1,520,138)
Total	\$853,584	\$ 854,269

Depreciation expense totaled \$44,501 and \$38,408 for the three months ended June 30, 2016 and 2015, respectively. For the six months ended June 30, 2016 and 2015, depreciation expense was \$89,530 and \$78,616, respectively.

## <u>Table of Contents</u> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated)

6. Goodwill and Other Intangible Assets

The following table provides the changes in carrying value of goodwill by segment for the six months ended June 30, 2016:

		Engineered		Refrigeration	
	Energy	•	Fluids	& Food	Total
		Systems		Equipment	
Balance at December 31, 2015	\$1,047,180	\$1,473,864	\$655,745	\$ 560,600	\$3,737,389
Acquisitions			301,577		301,577
Purchase price adjustments		363	4,688	580	5,631
Disposition of business		(9,615)	_		(9,615)
Foreign currency translation	1,463	1,394	(3,747)	407	(483)
Balance at June 30, 2016	\$1,048,643	\$1,466,006	\$958,263	\$ 561,587	\$4,034,499

As noted in Note 3 Disposed and Discontinued Operations, the Company completed the sale of its Texas Hydraulics business during the six months ended June 30, 2016. As a result of this sale, the Engineered Systems goodwill balance was reduced by \$9,615.

During the six months ended June 30, 2016, the Company recorded adjustments totaling \$5,631 to goodwill relating to purchase price adjustments as a result of working capital adjustments and refinements of estimates to assets acquired and liabilities assumed for the 2015 acquisitions of Gemtron, JK Group, Gala Industries and Reduction Engineering Scheer. During the three months ended June 30, 2016, the Company recorded an adjustment of \$17,200 to goodwill as a result of working capital adjustments for the acquisition of Tokheim in the first quarter of 2016. This reduction in price is included in Acquisitions in the table above.

In accordance with the applicable accounting standard, Dover performs its annual goodwill impairment testing in the fourth quarter of each year. In addition to the annual impairment test, the Company is required to regularly assess whether a triggering event has occurred which would require interim impairment testing. The Company has considered the economic environments in which its businesses operate, particularly those reporting units exposed to the decline in oil and gas markets, and the long-term outlook for those businesses. The Company has determined that a triggering event has not occurred which would require impairment testing at this time.

The following table provides the gross carrying value and accumulated amortization for each major class of intangible asset:

	June 30, 20 Gross Carrying	16 Accumulated Amortization	December 3 Gross Carrying	31, 2015 Accumulated Amortization
	Amount	Amortization	Amount	Amoruzation
Amortized intangible assets:				
Trademarks	\$175,774	\$ 52,863	\$150,926	\$ 45,536
Patents	152,110	119,160	150,570	112,399
Customer Intangibles	1,661,639	658,738	1,567,048	595,635
Unpatented Technologies	134,203	58,896	137,919	56,495
Drawings & Manuals	39,437	22,473	34,232	15,760
Distributor Relationships	117,272	41,421	64,614	37,610
Other	26,898	19,532	23,923	18,168
Total	2,307,333	973,083	2,129,232	881,603

Unamortized intangible assets:Trademarks165,644165,594Total intangible assets, net\$1,499,894\$1,413,223

Amortization expense totaled \$43,593 and \$39,619 for the three months ended June 30, 2016 and 2015, respectively. For the six months ended June 30, 2016 and 2015, amortization expense was \$87,168 and \$79,593, respectively.

## <u>Table of Contents</u> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated)

7. Restructuring Activities

The following table details restructuring charges incurred by segment for the periods presented:

	Three Months		Six Months Ended	
	Ended June 30,		June 30,	
	2016	2015	2016	2015
Energy	\$5,610	\$2,556	\$12,026	\$20,378
Engineered Systems	773	747	2,740	5,102
Fluids	2,764	58	7,990	2,155
Refrigeration & Food Equipment	52	(243)	73	(525)
Corporate			757	111
Total	\$9,199	\$3,118	\$23,586	\$27,221

These amounts are classified in the unaudited Condensed Consolidated Statements of Earnings as follows:

Cost of goods and services	\$4,329	\$2,474	\$10,180	\$9,928
Selling and administrative expenses	4,870	644	13,406	17,293
Total	\$9,199	\$3,118	\$23,586	\$27,221

The restructuring expenses of \$9,199 and \$23,586 incurred in the three and six months ended June 30, 2016 related to restructuring programs initiated during 2016 and 2015. These programs are designed to better align the Company's costs and operations with current market conditions through targeted facility consolidations, headcount reductions and other measures to further optimize operations. The Company expects the programs currently underway to be substantially completed in the next twelve to eighteen months.

The \$9,199 of restructuring charges incurred during the second quarter of 2016 primarily included the following items:

The Energy segment incurred restructuring charges of \$5,610 related to various programs across the segment focused on workforce reductions and field and facility consolidations. These programs were initiated to better align cost base with the anticipated demand environment.

The Fluids segment recorded \$2,764 of restructuring charges principally related to headcount reductions and facility consolidations at various businesses across the segment.

The Engineered Systems segment and Refrigeration and Food Equipment segment incurred restructuring charges related primarily to headcount reductions.

The following table details the Company's severance and other restructuring accrual activity:

	Severance	Exit	Total
Balance at December 31, 2015	\$11,036	\$2,955	\$13,991
Restructuring charges	17,052	6,534	23,586
Payments	(16,973)	(2,595)	(19,568)
Foreign currency translation	10	36	46
Other, including write-offs of fixed assets and acquired balances	2,374	(2,374)	_
Balance at June 30, 2016	\$13,499	\$4,556	\$18,055

The accrual balance at June 30, 2016 primarily reflects restructuring plans initiated during the year, as well as ongoing lease commitment obligations for facilities closed in earlier periods.

## <u>Table of Contents</u> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated)

8. Borrowings

Borrowings consist of the following:

	June 30,	December 31
	2016	2015
Short-term		
Current portion of long-term debt	\$7,157	\$ 122
Commercial paper	337,000	151,000
	\$344,157	\$ 151,122

	June 30, 2016	December 31, 2015
Long-term		
5.45% 10-year notes due March 15, 2018	349,423	349,258
2.125% 7-year notes due December 1, 2020 (Euro-denominated)	330,303	328,592
4.30% 10-year notes due March 1, 2021	449,878	449,865
3.150% 10-year notes due November 15, 2025	397,105	396,951
6.65% 30-year debentures due June 1, 2028	199,569	199,552
5.375% 30-year debentures due October 15, 2035	296,924	296,844
6.60% 30-year notes due March 15, 2038	248,080	248,036
5.375% 30-year notes due March 1, 2041	346,069	345,989
Other, less current installments	2,496	2,255
Total long-term debt	2,619,847	2,617,342
Unamortized debt issuance costs	(12,781)	(13,687)
Long-term debt, net of debt issuance costs	\$2,607,066	\$2,603,655

The Company adopted new accounting guidance effective January 1, 2016 which requires debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct reduction of the carrying amount of the related debt. Upon adoption, the Company reclassified \$13,687 from assets to long-term debt to reflect this guidance in the comparable balance as of December 31, 2015.

The Company maintains a \$1.0 billion five-year unsecured revolving credit facility with a syndicate of banks (the "Credit Agreement") which expires on November 10, 2020. The Company was in compliance with its revolving credit and other long-term debt covenants at June 30, 2016 and had a coverage ratio of 9.7 to 1.0. The Company primarily uses this facility as liquidity back-up for its commercial paper program and has not drawn down any loans under the facility and does not anticipate doing so. The Company generally uses commercial paper borrowings for general corporate purposes, funding of acquisitions, and repurchases of its common stock.

Interest expense and interest income for the three and six months ended June 30, 2016 and 2015 were as follows:

	Three Mo	onths	Six Month	hs Ended
	Ended Jui	ne 30,	June 30,	
	2016	2015	2016	2015
Interest expense	\$33,779	\$33,053	\$67,097	\$66,058
Interest income	(1,622)	(1,065)	(3,226)	(2,033)
Interest expense, net	\$32,157	\$31,988	\$63,871	\$64,025

Letters of Credit

As of June 30, 2016, the Company had approximately \$100,319 outstanding in letters of credit and guarantees with financial institutions which expire at various dates within 2016 through 2023. These letters of credit are primarily maintained as security for insurance, warranty, and other performance obligations.

## <u>Table of Contents</u> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated)

## 9. Financial Instruments

## Derivatives

The Company is exposed to market risk for changes in foreign currency exchange rates due to the global nature of its operations and certain commodity risks. In order to manage these risks the Company has hedged portions of its forecasted sales and purchases to occur within the next twelve months that are denominated in non-functional currencies, with currency forward or collar contracts designated as cash flow hedges. At June 30, 2016 and December 31, 2015, the Company had contracts with U.S. dollar equivalent notional amounts of \$41,375 and \$37,735, respectively, to exchange foreign currencies, principally the U.S. dollar, Chinese Yuan, Pound Sterling, Canadian Dollar, and Euro. The Company believes it is probable that all forecasted cash flow transactions will occur.

In addition, the Company had outstanding contracts with a total notional amount of \$72,022 and \$51,369 at June 30, 2016 and December 31, 2015, respectively, that are not designated as hedging instruments. These instruments are used to reduce the Company's exposure for operating receivables and payables that are denominated in non-functional currencies.

The following table sets forth the fair values of derivative instruments held by the Company as of June 30, 2016 and December 31, 2015 and the balance sheet lines in which they are recorded:

	Fair Value Asset			
	(Liability)			
	June 30 December 31,	Balance Sheet Caption		
	2016 2015	Balance Sheet Caption		
Foreign currency forward / collar contracts	\$329 \$ 170	Prepaid / Other assets		
Foreign currency forward / collar contracts	(551)(452)	Other accrued expenses		

The amount of gains or losses from hedging activity recorded in earnings is not significant, and the amount of unrealized gains and losses from cash flow hedges that are expected to be reclassified to earnings in the next twelve months is not significant; therefore, additional tabular disclosures are not presented. There are no amounts excluded from the assessment of hedge effectiveness, and the Company's derivative instruments that are subject to credit risk contingent features were not significant.

The Company is exposed to credit loss in the event of nonperformance by counterparties to the financial instrument contracts held by the Company; however, nonperformance by these counterparties is considered unlikely as the Company's policy is to contract with highly-rated, diversified counterparties.

Additionally, the Company has designated the €300.0 million of Euro-denominated notes issued December 4, 2013 as a hedge of a portion of its net investment in Euro-denominated operations. Due to the high degree of effectiveness between the hedging instruments and the exposure being hedged, fluctuations in the value of the Euro-denominated debt due to exchange rate changes are offset by changes in the net investment. Accordingly, changes in the value of the Euro-denominated debt are recognized in the cumulative translation adjustment section of other comprehensive income to offset changes in the value of the net investment in Euro-denominated operations.

Gains (losses) on net investment hedges are recognized in other compressive earnings (losses) as a part of foreign currency translation adjustments as follows:

Three Months	Six Months Ended
Ended June 30,	June 30,

	2016	2015	2016	2015
Gain (loss) on Euro-denominated debt	\$4,500	\$(6,975)	\$(1,665)	\$28,375
Loss on Swiss franc cross-currency swap		(2,716)		(4,049)
Total gain (loss) on net investment hedges before tax	4,500	(9,691)	(1,665)	24,326
Tax (expense) benefit	(1,575)	3,392	583	(8,514)
Net gain (loss) on net investment hedges, net of tax	\$2,925	\$(6,299)	\$(1,082)	\$15,812

## <u>Table of Contents</u> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated)

Fair Value Measurements

ASC 820, "Fair Value Measurements and Disclosures," establishes a fair value hierarchy that requires the Company to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrument's categorization within the hierarchy is based on the lowest level of input that is significant to the fair value measurement. ASC 820 establishes three levels of inputs that may be used to measure fair value.

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 inputs include inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of assets or liabilities.

Level 3 inputs are unobservable inputs in which little or no market data exists, therefore requiring an entity to develop its own assumptions.

The following table presents the Company's assets and liabilities measured at fair value on a recurring basis as of June 30, 2016 and December 31, 2015:

	June 30,	December 31
	2016	2015
	Level 2	Level 2
Assets:		
Foreign currency cash flow hedges	\$ 329	\$ 170
Liabilities:		
Foreign currency cash flow hedges	551	452

In addition to fair value disclosure requirements related to financial instruments carried at fair value, accounting standards require interim disclosures regarding the fair value of all of the Company's financial instruments.

The estimated fair value of long-term debt, net of unamortized debt issuance costs at June 30, 2016 and December 31, 2015 was \$3,103,540 and \$2,880,734, respectively, compared to the carrying value of \$2,607,066 and \$2,603,655, respectively. The estimated fair value of long-term debt is based on quoted market prices for similar instruments and is, therefore, classified as Level 2 within the fair value hierarchy.

The carrying values of cash and cash equivalents, trade receivables, accounts payable, and notes payable are reasonable estimates of their fair values as of June 30, 2016 and December 31, 2015 due to the short-term nature of these instruments.

## 10. Income Taxes

The effective tax rates for continuing operations for the three months ended June 30,

2016 and 2015 were 28.1% and 29.6%, respectively. Excluding unfavorable net discrete items in each period, the effective tax rates for the three months ended June 30, 2016 and 2015 were 27.3% and 29.3%, respectively. The discrete items for the three months ended June 30, 2016 resulted primarily from reassessment of the realizable benefits of certain state credits. The 2015 discrete items principally resulted from the conclusion of certain state tax audits and an adjustment of the tax accounts to the return filed. The reduction in the effective tax rate year over year is

principally due to a change in the geographic mix of earnings as well as restructuring of foreign operations.

The effective tax rates for continuing operations for the six months ended June 30,

2016 and 2015 were 25.5% and 29.3%, respectively. Excluding net discrete items in each period, the effective tax rate for the six months ended June 30, 2016 and 2015 was 27.6% and 29.3%, respectively. The decrease in the effective tax rate for the six months ended June 30, 2016 relative to the prior year is primarily due to the revaluation of deferred tax balances as a result of a tax rate reduction in a non U.S. jurisdiction.

Dover and its subsidiaries file tax returns in the U.S., including various state and local returns, and in other foreign jurisdictions. We believe adequate provision has been made for all income tax uncertainties. The Company is routinely audited by taxing authorities in its filing jurisdictions, and a number of these audits are currently underway. The Company believes that within the next twelve months uncertain tax positions may be resolved and statutes of limitations will expire, which could result in a decrease

## <u>Table of Contents</u> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated)

in the gross amount of unrecognized tax benefits of approximately zero to \$18,310. A portion of these unrecognized tax benefits relate to companies previously reported as discontinued operations.

## 11. Equity Incentive Program

The Company typically grants equity awards annually at its regularly scheduled first quarter meeting of the Compensation Committee of the Board of Directors. During the first and second quarters of 2016, the Company issued stock-settled appreciation rights ("SARs") covering 1,346,354 shares, performance share awards of 79,561 and restricted stock units of 244,707.

The Company uses the Black-Scholes option pricing model to determine the fair value of each SAR on the date of grant. Expected volatilities are based on Dover's stock price history, including implied volatilities from traded options on Dover stock. The Company uses historical data to estimate SAR exercise and employee termination patterns within the valuation model. The expected life of SARs granted is derived from the output of the option valuation model and represents the average period of time that SARs granted are expected to be outstanding. The interest rate for periods within the contractual life of the SARs is based on the U.S. Treasury yield curve in effect at the time of grant.

The assumptions used in determining the fair value of the SARs awarded during the respective periods are as follows:

	SARs	
	2016	2015
Risk-free interest rate	1.05 %	1.51 %
Dividend yield	3.09 %	2.24 %
Expected life (years)	4.6	5.1
Volatility	26.17 %	27.19 %
Grant price	\$57.25	\$73.28
Fair value per share at date of grant	\$9.25	\$14.55

The performance share awards granted in 2015 and 2016 are considered performance condition awards as attainment is based on Dover's performance relative to established internal metrics. The fair value of these awards was determined using Dover's closing stock price on the date of grant. The expected attainment of the internal metrics for these awards is analyzed each reporting period, and the related expense is adjusted based on expected attainment, if that attainment differs from previous estimates. The cumulative effect on current and prior periods of a change in attainment is recognized in compensation cost in the period of change.

The fair value and average attainment used in determining compensation cost for the performance shares issued in 2015 and 2016 is as follows for the six months ended June 30, 2016:

	Performance shares			
	2016	2015		
Fair value per share at date of grant	\$57.25	\$73.28		
Average attainment rate reflected in expense	45.14 %	29.81 %		

Stock-based compensation is reported within selling and administrative expenses in the accompanying unaudited Condensed Consolidated Statements of Earnings. The following table summarizes the Company's compensation expense relating to all stock-based incentive plans:

Three Months	Six Months Ended
Ended June 30,	June 30,

	2016	2015	2016	2015
Pre-tax compensation expense	\$2,973	\$5,464	\$14,360	\$18,851
Tax benefit	(1,030)	(1,917)	(5,080)	(6,681)
Total stock-based compensation expense, net of tax	\$1,943	\$3,547	\$9,280	\$12,170

## <u>Table of Contents</u> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated)

## 12. Commitments and Contingent Liabilities

## Litigation

A few of the Company's subsidiaries are involved in legal proceedings relating to the cleanup of waste disposal sites identified under federal and state statutes that provide for the allocation of such costs among "potentially responsible parties." In each instance, the extent of the Company's liability appears to be very small in relation to the total projected expenditures and the number of other "potentially responsible parties" involved and is anticipated to be immaterial to the Company. In addition, a few of the Company's subsidiaries are involved in ongoing remedial activities at certain current and former plant sites, in cooperation with regulatory agencies, and appropriate reserves have been established. At June 30, 2016 and December 31, 2015, the Company has reserves totaling \$31,806 and \$30,595, respectively, for environmental and other matters, including private party claims for exposure to hazardous substances, that are probable and estimable.

The Company and certain of its subsidiaries are also parties to a number of other legal proceedings incidental to their businesses. These proceedings primarily involve claims by private parties alleging injury arising out of use of the Company's products, patent infringement, employment matters, and commercial disputes. Management and legal counsel, at least quarterly, review the probable outcome of such proceedings, the costs and expenses reasonably expected to be incurred and currently accrued to-date, and the availability and extent of insurance coverage. The Company has reserves for legal matters that are probable and estimable and not otherwise covered by insurance, and at June 30, 2016 and December 31, 2015, these reserves are not significant. While it is not possible at this time to predict the outcome of these legal actions, in the opinion of management, based on the aforementioned reviews, the Company is not currently involved in any legal proceedings which, individually or in the aggregate, could have a material effect on its financial position, results of operations, or cash flows.

## Warranty Accruals

Estimated warranty program claims are provided for at the time of sale. Amounts provided for are based on historical costs and adjusted for new claims. The changes in the carrying amount of product warranties through June 30, 2016 and 2015 are as follows:

	2016	2015
Beginning Balance, January 1	\$44,466	\$49,388
Provision for warranties	29,148	24,877
Settlements made	(26,649)	(28,390)
Other adjustments, including acquisitions and currency translation	3,011	(517)
Ending balance, June 30	\$49,976	\$45,358

## 13. Employee Benefit Plans

## **Retirement Plans**

The Company offers defined contribution retirement plans which cover the majority of its U.S. employees, as well as employees in certain other countries. In addition, the Company sponsors qualified defined benefit pension plans covering certain employees of the Company and its subsidiaries. The plans' benefits are generally based on years of service and employee compensation. The Company also provides to certain management employees, through non-qualified plans, supplemental retirement benefits in excess of qualified plan limits imposed by federal tax law.

## Table of Contents

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in thousands except share data and where otherwise indicated)

The following tables set forth the components of the Company's net periodic expense relating to retirement benefit plans:

#### **Qualified Defined Benefits**

	Three Months Ended June 30,				Six Months Ended June 30,			
	U.S. Pla	n	Non-U.S	S. Plans	U.S. Plan		Non-U.S. Plans	
	2016	2015	2016	2015	2016	2015	2016	2015
Service Cost	\$3,479	\$3,916	\$1,405	\$1,663	\$6,957	\$7,831	\$2,778	\$3,351
Interest Cost	5,761	5,791	1,394	1,476	11,523	11,582	2,769	2,962
Expected return on plan assets	(9,699)	(10,393)	(1,974)	(2,011)	(19,397)	(20,786)	(3,922)	(4,030)
Amortization:								
Prior service cost	183	224	(100)	22	366	448	(199)	45
Recognized actuarial loss	1,610	3,155	675	661	3,219	6,310	1,340	1,336
Transition obligation		—	1	9		—	2	18
Curtailments, special termination benefits, and settlements	_			1		810		3
Net periodic expense	\$1,334	\$2,693	\$1,401	\$1,821	\$2,668	\$6,195	\$2,768	\$3,685

#### Non-Qualified Supplemental Benefits

	Three M	onths	Six Months	
	Ended June 30,		Ended Ju	une 30,
	2016	2015	2016	2015
Service Cost	\$739	\$935	\$1,479	\$1,870
Interest Cost	1,317	1,265	2,634	2,531
Amortization:				
Prior service cost	1,566	1,732	3,133	3,464
Recognized actuarial (gain) loss	(140)	72	(280)	143
Net periodic expense	\$3,482	\$4,004	\$6,966	\$8,008

#### Post-Retirement Plans

The Company also maintains post retirement benefit plans, although these plans are effectively closed to new entrants. The supplemental and post retirement benefit plans are supported by the general assets of the Company. The following table sets forth the components of the Company's net periodic expense relating to its post-retirement benefit plans:

	Three Mont Ended June	hs d	Six Months Ended June 30,		
	2016	2015	2016	2015	
Service Cost	\$13	\$40	\$26	\$81	
Interest Cost	104	128	209	256	
Amortization:					
Prior service cost	(35)	(93)	(71)	(186)	
Recognized actuarial gain	(59)	(7)	(118)	(15)	
Net periodic expense	\$23	\$68	\$46	\$136	

The total amount amortized out of accumulated other comprehensive income into net periodic pension and post-retirement expense totaled \$3,701 and \$5,775 for the three months ended June 30, 2016 and 2015, respectively, and \$7,392 and \$11,563 for the six months ended June 30, 2016 and 2015, respectively.

<u>Table of Contents</u> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated)

Defined Contribution Retirement Plans

The Company also offers defined contribution retirement plans which cover the majority of its U.S. employees, as well as employees in certain other countries. The Company's expense relating to defined contribution plans was \$8,349, and \$8,005 for the three months ended June 30, 2016 and 2015, respectively, and \$18,157 and \$17,011 for the six months ended June 30, 2016 and 2015.

14. Other Comprehensive Earnings (Loss)

The amounts recognized in other comprehensive (loss) earnings were as follows:

	Three Months Ended June 30, 2016			Three Months Ended June 30, 2015		
	Pre-tax	Tax	Net of tax	Pre-tax	Tax	Net of tax
Foreign currency translation adjustments	\$(40,417)	\$(1,575)	\$(41,992)	\$33,058	\$3,392	\$36,450
Pension and other postretirement benefit plans	3,701	(1,245)	2,456	5,775	(1,958)	3,817
Changes in fair value of cash flow hedges	78	(27)	51	(364)	127	(237)
Other	(507)	59	(448)	317	(40)	277
Total other comprehensive (loss) earnings	\$(37,145)	\$(2,788)	\$(39,933)	\$38,786	\$1,521	\$40,307

Foreign currency translation adjustments for the three months ended June 30, 2016 and 2015 include a pre-tax gain of \$4,500 and a pre-tax loss \$9,691, respectively, on the Company's net investment hedges, which resulted in a tax expense of \$1,575 and tax benefit of \$3,392 reflected in other comprehensive income for the respective periods. See also Note 9 Financial Instruments.

	Six Month	s Ended		Six Month	s Ended	
	June 30, 2016			June 30, 2015		
	Pre-tax	Tax	Net of tax	Pre-tax	Tax	Net of tax
Foreign currency translation adjustments	\$(33,806)	\$583	\$(33,223)	\$(39,145)	\$(8,514	) \$(47,659)
Pension and other postretirement benefit plans	7,392	(2,486)	4,906	11,563	(3,920	) 7,643
Changes in fair value of cash flow hedges	(69)	24	(45)	1,265	(443	) 822
Other	1,584	(192)	1,392	558	(67	) 491
Total other comprehensive loss	\$(24,899)	\$(2,071)	\$(26,970)	\$(25,759)	\$(12,944	) \$(38,703)

Foreign currency translation adjustments for the six months ended June 30, 2016 include pre-tax losses of \$1,665 on the Company's net investment hedges, which result in a tax benefit of \$583 reflected in other comprehensive income. The six months ended June 30, 2015 reflect gains of \$24,326 on these hedges, which resulted a tax expense of \$8,514 included in other comprehensive income. See also Note 9 Financial Instruments. Total comprehensive earnings were as follows:

	Three Mon	ths Ended	Six Months Ended		
	June 30,		June 30,		
	2016	2015	2016	2015	
Net earnings	\$118,290	\$332,396	\$217,646	\$541,906	
Other comprehensive (loss) earnings	(39,933)	40,307	(26,970)	(38,703)	
Comprehensive earnings	\$78,357	\$372,703	\$190,676	\$503,203	

## <u>Table of Contents</u> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated)

Amounts reclassified from accumulated other comprehensive earnings (loss) to earnings (loss) during the three and six months ended June 30, 2016 and 2015 were as follows:

	Three Months		Six Months	
	Ended June 30,		Ended June 30,	
	2016	2015	2016	2015
Pension and postretirement benefit plans:				
Amortization of actuarial losses	\$2,087	\$3,890	\$4,163	\$7,792
Amortization of prior service costs	1,614	1,885	3,229	3,771
Total before tax	3,701	5,775	7,392	11,563
Tax provision	(1,245)	(1,958)	(2,486)	(3,920)
Net of tax	\$2,456	\$3,817	\$4,906	\$7,643
Cash flow hedges:				
Net gains reclassified into earnings	\$328	\$877	\$256	\$724
Tax provision	(115)	(307)	(90)	(253)
Net of tax	\$213	\$570	\$166	\$471
Net of tax Cash flow hedges: Net gains reclassified into earnings Tax provision	\$2,456 \$328 (115)	\$3,817 \$877 (307)	\$4,906 \$256 (90)	\$7,643 \$724 (253)

The Company recognizes net periodic pension cost, which includes amortization of net actuarial losses and prior service costs, in both selling and administrative expenses and cost of goods and services, depending on the functional area of the underlying employees included in the plans.

Cash flow hedges consist mainly of foreign currency forward contracts. The Company recognizes the realized gains and losses on its cash flow hedges in the same line item as the hedged transaction, such as revenue, cost of goods and services, or selling & administrative expenses.

## 15. Segment Information

For management reporting and performance evaluation purposes, the Company categorizes its operating companies into four distinct reportable segments. Segment financial information and a reconciliation of segment results to consolidated results is as follows:

	Three Months Ended June Six Months Ended June					
	30,			30,		
	2016	2015	2016	2015		
Revenue:						
Energy	\$259,008	\$366,044	\$542,238	\$796,467		
Engineered Systems	592,432	593,091	1,169,427	1,166,287		
Fluids	405,838	351,511	804,900	691,747		
Refrigeration & Food Equipment	429,386	448,115	792,638	820,212		
Intra-segment eliminations	(319	) (133 )	(585)	) (584 )		
Total consolidated revenue	\$1,686,345	\$1,758,628	\$3,308,618	\$3,474,129		
Earnings from continuing operations:						
Segment (loss) earnings:						
Energy	\$(75	) \$40,909	\$11,169	\$93,214		
Engineered Systems	104,034	96,702	197,782	184,851		
Fluids	54,033	70,168	100,080	124,802		
Refrigeration & Food Equipment	63,230	65,732	101,391	101,882		

Total segments	221,222	273,511	410,422	504,749
Corporate expense / other <sup>(1)</sup>	24,566	20,382	54,428	54,908
Net interest expense	32,157	31,988	63,871	64,025
Earnings before provision for income taxes and discontinued operations	164,499	221,141	292,123	385,816
Provision for taxes Earnings from continuing operations	46,209 \$118,290	65,507 \$155,634	74,477 \$217,646	112,992 \$272,824

(1) Certain expenses are maintained at the corporate level and not allocated to the segments. These expenses include executive and functional compensation costs, non-service pension costs, non-operating insurance expenses, and various administrative expenses relating to the corporate headquarters.

## 16. Share Repurchases

In January 2015, the Board of Directors approved a standing share repurchase authorization, whereby the Company may repurchase up to 15,000,000 shares of its common stock over the following three years. This plan replaced all previously authorized repurchase programs. During the three and six months ended June 30, 2016, the Company repurchased no shares of common stock under the January 2015 authorization. As of June 30, 2016, there were 6,771,458 shares available for repurchase under this plan.

A summary of share repurchase activity during the three and six months ended June 30, 2015 is as follows:

	Three	Six
	Months	Months
	Ended	Ended
	June 30,	June 30,
	2015	2015
Shares of common stock repurchased	3,965,253	6,718,418
Spending on share repurchases (in thousands)	\$300,079	\$500,134
Average price paid per share	\$75.68	\$74.44

#### <u>Table of Contents</u> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated)

### 17. Earnings per Share

The following table sets forth a reconciliation of the information used in computing basic and diluted earnings per share:

		nths Ended	Six Month	ns Ended	
	June 30,		June 30,		
	2016	2015	2016	2015	
Earnings from continuing operations	\$118,290	\$ 155,634	\$217,646	\$ 272,824	
Earnings from discontinued operations, net		176,762		269,082	
Net earnings	\$118,290	\$ 332,396	\$217,646	\$ 541,906	
Basic earnings per common share:					
Earnings from continuing operations	\$0.76	\$ 0.98	\$1.40	\$ 1.70	
Earnings from discontinued operations, net	\$—	\$ 1.11	\$—	\$ 1.68	
Net earnings	\$0.76	\$ 2.10	\$1.40	\$ 3.38	
Weighted average shares outstanding	155,180,0	01058,640,000	155,122,0	01060,137,000	
Diluted earnings per common share:					
Earnings from continuing operations	\$0.76	\$ 0.97	\$1.39	\$ 1.69	
Earnings from discontinued operations, net	\$—	\$ 1.10	<b>\$</b> —	\$ 1.66	
Net earnings	\$0.76	\$ 2.07	\$1.39	\$ 3.35	
Weighted average shares outstanding	156,595,0	01060,398,000	156,414,0	01061,876,000	
The following table is a reconciliation of th	e share am	ounts used in	computing	earnings per	share:
		Tł	ree Month	s Ended	Six Months Ended June

	Three Months Ended		Six Months H	Ended June	
	June 30,		30,		
	2016	2015	2016	2015	
Weighted average shares outstanding - Basic	155,180,000	158,640,000	155,122,000	160,137,000	
Dilutive effect of assumed exercise of employee stock options and SARs and vesting of performance shares	1,415,000	1,758,000	1,292,000	1,739,000	
Weighted average shares outstanding - Diluted	156,595,000	160,398,000	156,414,000	161,876,000	

Diluted per share amounts are computed using the weighted-average number of common shares and, if dilutive, potential common shares outstanding during the period. Potential common shares consist of the incremental common shares issuable upon the exercise of stock options and SARs, and vesting of performance shares and restricted shares, as determined using the treasury stock method.

The weighted average number of anti-dilutive potential common shares excluded from the calculation above were approximately 60,000 and 45,000 for the three months ended June 30, 2016 and 2015, respectively, and 65,000 and 35,000 for the six months ended June 30, 2016 and 2015, respectively.

### <u>Table of Contents</u> NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Amounts in thousands except share data and where otherwise indicated)

18. Recent Accounting Standards

Recently Issued Accounting Standards

In March 2016, the FASB issued Accounting Standards Update ("ASU") 2016-09, Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting. The updated guidance changes how companies account for certain aspects of share-based payment awards to employees, including the accounting for income taxes, forfeitures, and statutory tax withholding requirements, as well as the classification of related matters in the statement of cash flows. The update is effective for the Company in the first quarter of 2017. The Company is currently evaluating this guidance and the impact it will have on its consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, Leases, which amends existing guidance to require lessees to recognize assets and liabilities on the balance sheet for the rights and obligations created by long-term leases and to disclose additional quantitative and qualitative information about leasing arrangements. This ASU also provides clarifications surrounding the presentation of the effects of leases in the income statement and statement of cash flows. This guidance will be effective for the Company on January 1, 2019. The Company is currently evaluating this new guidance to determine the impact it will have on its consolidated financial statements.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers, that introduces a new five-step revenue recognition model in which an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. This ASU also requires disclosures sufficient to enable users to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers, including qualitative and quantitative disclosures about contracts with customers, significant judgments and changes in judgments, and assets recognized from the costs to obtain or fulfill a contract. This guidance will be effective for the Company January 1, 2018. The FASB has also issued the following standards which clarify ASU 2014-09 and have the same effective date as the original standard: ASU No. 2016-12, Revenue from Contracts with Customers: Narrow-Scope Improvements and Practical Expedients and ASU 2016-10 Revenue from Contracts with Customers: Identifying Performance Obligations and Licensing. The Company is currently evaluating this guidance to determine the impact it will have on its consolidated financial statements.

## Recently Adopted Accounting Standards

In April 2015, the FASB issued ASU 2015-03, Interest-Imputation of Interest (Subtopic 835-30):Simplifying the Presentation of Debt Issuance Costs. Under this guidance, debt issuance costs related to a recognized debt liability are required to be presented in the balance sheet as a direct reduction from the carrying amount of the related debt, consistent with debt discounts. The recognition and measurement guidance for debt issuance costs are not affected by this guidance. The Company adopted this guidance January 1, 2016. As a result of adoption, debt issuance costs of \$13,687 were reclassified from assets to reduce long-term-debt as of December 31, 2015.

In September 2015, the FASB issued ASU 2015-16, Business Combinations (Topic 805): Simplifying the Accounting for Measurement-Period Adjustments. Under this guidance the cumulative impact of purchase accounting adjustments arising during the one year measurement period from the date of acquisition will be recognized, in full, in the period identified. This guidance was effective for the Company January 1, 2016 and will be applied prospectively to adjustments arising after that date. There was no impact of adopting this standard in the current period.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Refer to the section below entitled "Special Notes Regarding Forward-Looking Statements" for a discussion of factors that could cause our actual results to differ from the forward-looking statements contained below and throughout this quarterly report.

Throughout this Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A"), we refer to measures used by management to evaluate performance as well as liquidity, including a number of financial measures that are not defined under accounting principles generally accepted in the United States of America ("GAAP"). We believe these measures provide investors with important information that is useful in understanding our business results and trends. Explanations within this MD&A provide more details on the use and derivation of these measures.

#### OVERVIEW AND OUTLOOK

Dover is a diversified global manufacturer delivering innovative equipment and components, specialty systems and support services through four major operating segments: Energy, Engineered Systems, Fluids, and Refrigeration & Food Equipment. The Company's entrepreneurial business model encourages, promotes, and fosters deep customer engagement and collaboration, which has led to Dover's well-established and valued reputation for providing superior customer service and industry-leading product innovation. Unless the context indicates otherwise, references herein to "Dover," "the Company," and words such as "we," "us," and "our" include Dover Corporation and its subsidiaries.

Dover's four segments are as follows:

Our Energy segment, serving the Drilling & Production, Bearings & Compression, and Automation end markets, is a provider of customer-driven solutions and services for safe and efficient production and processing of fuels worldwide and has a strong presence in the bearings and compression components and automation markets.

Our Engineered Systems segment is comprised of two platforms, Printing & Identification and Industrials, and is focused on the design, manufacture and service of critical equipment and components serving the fast-moving consumer goods, digital textile printing, vehicle service, environmental solutions and industrial end markets.

Our Fluids segment, serving the Fluid Transfer and Pumps end markets, is focused on the safe handling of critical fluids across the retail fueling, chemical, hygienic, oil and gas, and industrial end markets.

Our Refrigeration & Food Equipment segment is a provider of innovative and energy efficient equipment and systems serving the commercial refrigeration and food service end markets.

The following table shows the percentage of total revenue and segment earnings generated by each of our four segments for the three months ended June 30, 2016 and 2015:

Revenue	Segment							
Revenue	Earnings							
Three Months	Three Months							
Ended June	Ended June							
30,	30,							
2016 2015	2016 2015							
15.4% 20.8%	— % 15.0%							

Energy

•

Engineered Systems	35.1%	33.7%	47.0%	35.4%
Fluids	24.0%	20.0%	24.4%	25.6%
Refrigeration & Food Equipment	25.5%	25.5%	28.6%	24.0%

Second quarter revenue of \$1.7 billion decreased 4.1% from \$1.8 billion, as compared to the second quarter 2015. Results were driven by an organic revenue decline of 6.5%, principally within our Energy segment, a decrease due to disposed businesses of 3.1%, and an unfavorable impact from foreign currency translation of 0.4%. This decline was partially offset by acquisition-related revenue growth of 5.9%, primarily within the Fluids segment.

The organic revenue decline was primarily driven by our Energy, and to a lesser extent, Fluids segments as a result of continued weakness in U.S. oil and gas-related end markets. This decline in organic revenue for our Energy and Fluids segments was partially offset by organic revenue growth of 2.0% and 1.1% in our Engineered Systems and Refrigeration & Food Equipment segments, respectively.

From a geographic perspective, North America results decreased largely driven by organic declines in the U.S. as a result of exposure to oil and gas markets. Excluding our Energy segment, our U.S. industrial activity remained solid, growing organically by low single digits year-over-year. Results in Asia and Europe both decreased on an organic basis compared to the prior year, although Asia grew organically on a sequential basis from the first quarter.

We continue to adjust our cost structure to better align with the current economic environment. During the second quarter of 2016, previously announced plans resulted in restructuring charges of \$9.2 million. These actions were primarily within our Energy and Fluids segments with charges of \$5.6 million and \$2.8 million, respectively. We currently expect full year 2016 restructuring expenses of approximately \$40.0 million. We expect to realize cost savings of approximately \$95.0 million to \$105.0 million in 2016 as a result of programs previously initiated as well as those enacted in 2016.

In addition to our acquisition of the dispenser and system businesses of Tokheim Group S.A.S ("Tokheim") in the first quarter of 2016, we completed the acquisition of two smaller businesses in the retail fueling space in the second quarter of 2016. The total aggregate purchase price of these three acquisitions, net of cash acquired, was \$475.2 million for the six months ended June 30, 2016. These businesses joined our Fluid Transfer end market within the Fluids segment and enables us to provide an end-to-end solution to our global retail fueling customers. During the second quarter 2016, we also entered into an agreement to acquire Wayne Fueling Systems Ltd. ("Wayne") for \$780 million in cash, which we expect to close in the second half of the year. Upon close, Wayne will also join our Fluids segment.

While there are positive indicators in several areas, we are reducing our full-year expectations. Within our Fluids segment, we expect reduced activity as a result of our direct oil and gas exposure, lower capital spending from certain integrated energy customers, and project timing. Within our Refrigeration and Food Equipment segment, we anticipate certain large can shaping equipment orders and shipments will be deferred to 2017. Therefore, we have lowered our full year revenue growth expectations and our full year EPS guidance. We now expect full year revenue to decline approximately 3% to 5%. Within this forecast, organic revenue is expected to decline 6% to 8%. Our forecast for foreign currency exchange and acquisition growth, net of dispositions, is unchanged. In total, full year EPS is expected to be in the range of \$3.35 - \$3.45.

### CONSOLIDATED RESULTS OF OPERATIONS

	Three Mon	ths	Ended June	e 30	),		Six Month	s E	nded June 3	0,		
(dollars in thousands, except per share figures)	2016		2015		% Chan	ge	2016		2015		% Chai	nge
Revenue	\$1,686,345	5	\$1,758,628	3		-	\$3,308,618	3	\$3,474,129	)	(4.8	-
Cost of goods and services	1,055,132		1,104,060		(4.4	)%	2,088,141		2,192,402		(4.8	)%
Gross profit	631,213		654,568		(3.6	)%	1,220,477		1,281,727		(4.8	)%
Gross profit margin	37.4	%	37.2	%	0.2		36.9	%	36.9	%		
Selling and administrative expenses	437,411		402,695		8.6	%	880,859		837,329		5.2	%
Selling and administrative as a percent or revenue	<sup>f</sup> 25.9	%	22.9	%	3.0	%	26.6	%	24.1	%	2.5	%
Interest expense, net	32,157		31,988		0.5	%	63,871		64,025		(0.2	)%
Other income, net	(2,854	)	(1,256	)	nm*		(16,376	)	(5,443	)	nm*	
Provision for income taxes	46,209		65,507		(29.5	)%	74,477		112,992		(34.]	1)%
Effective tax rate	28.1	%	29.6	%	(1.5	)	25.5	%	29.3	%	(3.8	)
Earnings from continuing operations	118,290		155,634		(24.0	)%	217,646		272,824		(20.2	2)%
Earnings from discontinued operations, net			176,762		nm*		_		269,082		nm*	
Earnings from continuing operations per common share - diluted * nm - not meaningful	\$0.76		\$0.97		(21.6	)%	\$1.39		\$1.69		(17.8	3)%

\* nm - not meaningful

#### Revenue

Second quarter revenue decreased \$72.3 million, or 4.1%, from the comparable period. Results were driven by an organic revenue decline of 6.5%, principally within our Energy segment, a decrease due to disposed businesses of 3.1%, and an unfavorable impact from foreign currency translation of 0.4%. This decline was partially offset by acquisition-related revenue growth of 5.9%, primarily within the Fluids segment.

Revenue for the six months ended June 30, 2016 decreased \$165.5 million, or 4.8%, from the comparable period. The decrease primarily reflects organic revenue decline of 7.0%, driven by the weaknesses in oil and gas markets. Growth of 5.7% related to acquisitions was offset by a decrease due to disposed businesses of 2.5% and an unfavorable impact from foreign currency of 1.0%.

#### Gross Profit

Gross profit for the second quarter of 2016 decreased \$23.4 million, or 3.6%, from the comparable period, consistent with the declining revenues for the period. Gross profit margin increased 20 basis points primarily due to increased productivity and manufacturing improvements as well as benefits from prior restructuring actions.

For the six months ended June 30, 2016, gross profit decreased \$61.3 million, or 4.8%, from the comparable period, consistent with declining revenues for the period, but gross profit margin remained unchanged at 36.9%.

Selling and Administrative Expenses

Selling and administrative expenses for the second quarter of 2016 increased \$34.7 million, or 8.6%, from the comparable period, reflecting the impact of recent acquisitions, including the related depreciation and amortization expense, as well as increased restructuring charges, offset by the benefits of previously implemented cost reduction actions. As a percentage of revenue, selling and administrative expenses increased 300 basis points in 2016 to 25.9%, reflecting deleveraging of fixed administrative costs and acquisition-related costs on lower revenue.

For the six months ended June 30, 2016, selling and administrative expenses increased \$43.5 million, or 5.2%, from the comparable period, reflecting the impact of recent acquisitions, including the related depreciation and amortization expense offset by \$3.9 million lower restructuring charges intended to align our businesses with anticipated market conditions. As a percentage of revenue, selling and administrative expenses increased 250 basis points as compared to the prior year period, due to the same drivers as noted for the quarter over quarter period.

### Non-Operating Items

#### Interest expense, net

Net interest expense for the second quarter of 2016 increased \$0.2 million, or 0.5%, from the comparable period. This increase was primarily due to higher interest rates on higher average balances of commercial paper, offset by a lower interest rate on \$400.0 million notes issued during the fourth quarter of 2015 that replaced \$300.0 million notes with a higher interest rate.

Net interest expense for the six months ended June 30, 2016 decreased \$0.2 million, or 0.2%, from the comparable period, primarily due to lower interest on the aforementioned notes, offset by higher interest rates on higher average balances of commercial paper.

#### Other income, net

Other income of \$2.9 million for the three months ended June 30, 2016 primarily consists of \$1.2 million of foreign currency exchange gains resulting from the remeasurement of foreign currency denominated balances. The prior year income of \$1.3 million primarily reflects a one-time favorable legal settlement.

Other income of \$16.4 million for the six months ended June 30, 2016 primarily consists of the \$11.2 million pre-tax gain on the sale of Texas Hydraulics and \$2.3 million of foreign currency exchange gains resulting from the remeasurement of foreign currency denominated balances. The prior year income of \$5.4 million primarily reflects a one-time favorable insurance settlement of \$3.6 million and the aforementioned legal settlement of \$1.2 million, as well as earnings from unconsolidated investments of \$1.5 million. The income items were offset by approximately \$1.0 million of foreign exchange losses from the remeasurement of balances denominated in foreign currencies.

#### Income Taxes

The effective tax rates for continuing operations for the three months ended June 30,

2016 and 2015 were 28.1% and 29.6%, respectively. Excluding unfavorable net discrete items in each period, the effective tax rates for the three months ended June 30, 2016 and 2015 were 27.3% and 29.3%, respectively. The discrete items for the three months ended June 30, 2016 resulted primarily from reassessment of the realizable benefits of certain state credits. The 2015 discrete items principally resulted from the conclusion of certain state tax audits and an adjustment of the tax accounts to the return filed. The reduction in the effective tax rate year over year is principally due to a change in the geographic mix of earnings as well as restructuring of foreign operations.

## The effective tax rates for continuing operations for the six months ended June 30,

2016 and 2015 were 25.5% and 29.3%, respectively. Excluding net discrete items in each period, the effective tax rate for the six months ended June 30, 2016 and 2015 was 27.6% and 29.3%, respectively. The decrease in the effective tax rate for the six months ended June 30, 2016 relative to the prior year is primarily due to the revaluation of deferred tax balances as a result of a tax rate reduction in a non U.S. jurisdiction.

Additionally, in the second quarter of 2015, we generated a \$325.0 million gain for tax purposes on the sale of Sargent Aerospace. The tax liability resulting from the sale was \$108.0 million which reflects utilization of the \$8.6 million tax benefit generated in the first quarter by the sale of Datamax O'Neil. This gain and related tax provision are reflected within discontinued operations. See Note 3 Disposed and Discontinued Operations in our Condensed Consolidated Financial Statements for further discussion.

Dover and its subsidiaries file tax returns in the U.S., including various state and local returns, and in other foreign jurisdictions. We believe adequate provision has been made for all income tax uncertainties. The Company is routinely audited by taxing authorities in its filing jurisdictions, and a number of these audits are currently underway. The Company believes that within the next twelve months uncertain tax positions may be resolved and statutes of limitations will expire, which could result in a decrease in the gross amount of unrecognized tax benefits of approximately zero to \$18.3 million. A portion of these unrecognized tax benefits relate to companies previously reported as discontinued operations.

#### Earnings from Continuing Operations

Earnings from continuing operations for the three months ended June 30, 2016 decreased 24.0% to \$118.3 million, or \$0.76 diluted earnings per share. For the six months ended June 30, 2016, earnings from continuing operations decreased 20.2% to \$217.6 million. The decrease in earnings is primarily the result of weak market conditions in our Energy segment, and to a lesser extent, those businesses within our Fluids segment exposed to oil and gas markets. Earnings was also impacted by increased acquisition-related depreciation and amortization and deal costs, as well as costs associated with idling facilities in our Energy segment and unfavorable legal and insurance settlements. These results were partially offset by earnings improvements in our Engineered Systems segment, most notably in our Printing & Identification businesses where leverage on volume and operational improvements more than offset the decline in volume seen in in our Industrials platform. The decrease in earnings per share reflects the decrease in earnings, offset by lower weighted average shares outstanding for the 2016 period relative to the prior year.

#### **Discontinued Operations**

The results of discontinued operations for the three and six months ended June 30, 2015 reflect the net earnings of businesses that were held for sale until their disposition date. We completed the sale of Datamax O'Neil in the first quarter of 2015 for a gain on sale of \$87.8 million. We also sold Sargent Aerospace in the second quarter of 2015 for a gain on sale of \$177.8 million. These gains are reflected in earnings from discontinued operations.

#### **Restructuring Activities**

The restructuring expenses of \$9.2 million and \$23.6 million incurred in the three and six months ended June 30, 2016 relate to restructuring programs initiated during 2016 and 2015. These programs are designed to better align our costs and operations with current market conditions through targeted facility consolidations, headcount reductions and other measures. We currently expect full year 2016 restructuring expenses of approximately \$40.0 million, inclusive of our actions taken to date, principally within our Energy and Fluids segments. We expect the programs currently underway to be substantially completed in the next twelve to eighteen months.

The \$9.2 million of restructuring charges incurred during the second quarter of 2016 primarily included the following items:

The Energy segment incurred restructuring charges of \$5.6 million related to various programs across the segment focused on workforce reductions and field and facility consolidations. These programs were initiated to better align cost base with the anticipated demand environment.

The Fluids segment recorded \$2.8 million of restructuring charges principally related to headcount reductions and facility consolidations at various businesses across the segment.

The Engineered Systems segment and Refrigeration and Food Equipment segment incurred restructuring charges related primarily to headcount reductions.

For the three and six months ended June 30, 2015, we incurred restructuring charges of \$3.1 million and \$27.2 million, respectively, for programs at several targeted facilities to optimize cost structure across several of the segments. See Note 7 Restructuring Activities for further discussion.

#### SEGMENT RESULTS OF OPERATIONS

#### Energy

Our Energy segment, serving the Drilling & Production, Bearings & Compression, and Automation end markets, is a provider of customer-driven solutions and services for safe and efficient production and processing of fuels worldwide and has a strong presence in the bearings and compression components and automation markets.

	Three Month	Three Months Ended June 30, S			Six Months Ended June 30,		
(dollars in thousands)	2016	2015	% Change	2016	2015	% Change	
Revenue: Drilling & Production Bearings & Compression Automation Total	\$164,288 68,549 26,171 \$259,008	\$247,080 79,616 39,348 \$366,044	(13.9)% (33.5)%	\$352,648 132,993 56,597 \$542,238	\$546,238 157,207 93,022 \$796,467	(35.4)% (15.4)% (39.2)% (31.9)%	
Segment (loss) earnings Operating margin	\$(75 ) 0.0 %	\$40,909 11.2 %		\$11,169 2.1 %	\$93,214 11.7 %	(88.0)%	
Segment EBITDA Segment EBITDA margin	\$33,214 12.8 %	\$73,649 20.1 %	. ,	\$78,618 14.5 %	\$160,381 20.1 %	(51.0)%	
Other measures: Depreciation and amortization Bookings Backlog	\$33,289 246,021	\$32,740 345,079		\$67,449 519,466 129,873	\$67,167 761,707 194,819	0.4 % (31.8)% (33.3)%	
Components of revenue decline: Organic decline Acquisitions Foreign currency translation			Q2 2016 vs. Q2 2015 (28.4)% — % (0.8)% (29.2)%	,		YTD 2016 vs. 2015 (30.9)% — % (1.0)% (31.9)%	

Second Quarter 2016 Compared to the Second Quarter 2015

Energy revenue decreased \$107.0 million, or 29.2%, in the second quarter of 2016 as compared to the second quarter of 2015, comprised of an organic revenue decline of 28.4% and an unfavorable impact from foreign currency translation of 0.8%. Within the Energy segment, market activity levels, which have been declining since the fourth quarter of 2014, reached new lows early in the second quarter of 2016 with regards to decreased U.S. rig count and reduced end-customer capital spending. These reductions were seen broadly across our end markets. Customer pricing unfavorably impacted revenue by approximately 1.8% in the second quarter of 2016.

Drilling & Production end market revenue (representing 63.4% of segment revenue) decreased \$82.8 million, or 33.5%, due to declines in U.S. rig count and end-customer capital spending in our North American markets. Our customers continue to delay and significantly limit their capital spending due to uncertainty within the oil and gas markets they serve and to conserve cash.

Bearings & Compression end market revenue (representing 26.5% of segment revenue) decreased \$11.1 million, or 13.9%, as U.S. OEM end-user demand weakened within its end markets, especially with oil and gas customers.

Automation end market revenue (representing 10.1% of segment revenue) decreased \$13.2 million, or 33.5%. This decrease was driven by customer project delays, as low oil prices and market uncertainties continued to drive reduced capital spending by well service and exploration and production companies.

Segment earnings decreased \$41.0 million, or 100.2%, for our Energy segment, as compared to the prior year quarter, primarily driven by lower volume across our Energy businesses, most significantly within the Drilling & Production and Automation end markets and higher restructuring charges of \$3.1 million. Also included in these results were approximately \$4.5 million in costs associated with the decision to suspend production for two weeks at several facilities, as well as approximately \$2.2 million in insurance and legal settlements.

Operating margin declined from 11.2% to 0.0%, as compared to the prior year quarter, mainly due to the aforementioned impact of weak market dynamics resulting in significantly decreased volumes, and other costs.

Bookings for the second quarter decreased 28.7% from the prior year quarter, reflecting ongoing market weakness. Book-to-bill was 0.95.

Six Months Ended June 30, 2016 Compared to the Six Months Ended June 30, 2015

Revenue generated by our Energy segment for the six months ended June 30, 2016 decreased \$254.2 million, or 31.9%, comprised of an organic revenue decline of 30.9% and an unfavorable impact from foreign currency translation of 1.0%. Volume decline across the segment, due to the aforementioned market deterioration in the North American oil and gas markets, drove the overall decrease in revenue. Customer pricing unfavorably impacted revenue by approximately 1.3% for the six months ended June 30, 2016.

Earnings for the six months ended June 30, 2016 decreased \$82.0 million, or 88.0%, as compared to the prior year to date. The decrease was driven by the aforementioned market deterioration in the North American oil and gas markets.

#### **Engineered Systems**

Our Engineered Systems segment is comprised of two platforms, Printing & Identification and Industrials, and is focused on the design, manufacture and service of critical equipment and components serving the fast-moving consumer goods, digital textile printing, vehicle service, environmental solutions and industrial end markets.

	Three Mont	Three Months Ended June 30,			Six Months Ended June 30,		
(dollars in thousands)	2016	2015	% Change	2016	2015	% Change	
Revenue: Printing & Identification Industrials Total	\$263,648 328,784 \$592,432	\$229,934 363,157 \$593,091	14.7 % (9.5 )%	\$503,329 666,098 \$1,169,427	\$460,115 706,172 \$1,166,287	9.4 % (5.7 )% 0.3 %	
Segment earnings Operating margin	\$104,034 17.6 %	\$96,702 16.3 %		\$197,782 16.9 %	\$184,851 15.8 %	7.0 %	
Segment EBITDA Segment EBITDA margin	\$120,109 20.3 %	\$111,094 18.7 %		\$229,893 19.7 %	\$213,769 18.3 %	7.5 %	
Other measures: Depreciation and amortization	\$16,075	\$14,392	11.7 %	\$32,111	\$28,918	11.0 %	
Bookings: Printing & Identification Industrials Backlog: Printing & Identification Industrials	\$266,490 304,345 \$570,835	\$224,203 336,173 \$560,376		\$509,059 634,302 \$1,143,361 \$104,509 210,646 \$315,155	\$459,820 673,243 \$1,133,063 \$103,403 248,592 \$351,995	10.7 % (5.8 )% 0.9 % 1.1 % (15.3)% (10.5)%	
Components of revenue decline:			Q2 2016 vs Q2 2015			YTD 2016 vs. 2015	
Organic growth Acquisitions Dispositions Foreign currency translation			2.0 % 3.2 % (4.3 )% (1.0 )% (0.1 )%			2.3 % 3.1 % (3.6 )% (1.5 )% 0.3 %	

Second Quarter 2016 Compared to the Second Quarter 2015

Engineered Systems revenue for the second quarter of 2016 decreased \$0.7 million, or 0.1%, as compared to the second quarter of 2015 primarily driven by dispositions of 4.3% and an unfavorable impact from foreign currency of 1.0%, offset by organic growth of 2.0% and acquisition-related growth of 3.2%. Customer pricing favorably impacted revenue by approximately 0.3% in the second quarter of 2016.

Revenue of our Printing & Identification platform (representing 44.5% of segment revenue) increased \$33.7 million, or 14.7%, primarily driven by organic growth of 8.6% and acquisition-related growth of 8.2%, offset by the negative impact of foreign currency translation of 2.1%. Organic revenue growth was primarily driven by solid activity in our global marking and coding and digital printing equipment businesses.

Revenue of our Industrials platform (representing 55.5% of segment revenue) decreased \$34.4 million, or 9.5%, as compared to the prior year quarter. The decrease was primarily due to the impact of the disposition in the first quarter

of 2016 of Texas Hydraulics of 7.1%, a decrease in organic revenue of 2.2%, and a minimal unfavorable impact of foreign currency translation of 0.2%. The organic revenue decline was primarily impacted by customer order timing in our environmental solutions business, and to a lesser extent, softness in select international markets. This decrease was partially offset by strong growth in our businesses that serve the automotive lift and motorsport end markets.

Engineered Systems segment earnings increased \$7.3 million, or 7.6%, as compared to the prior year quarter, reflecting leverage of organic revenue growth and productivity improvements. Operating margin primarily improved as a result of organic revenue growth, productivity gains, and product mix.

Segment bookings increased slightly by 1.9% as compared to the prior year quarter. Book-to-bill for Printing & Identification was 1.01, while Industrials was 0.93, driven by customer order timing. Overall, book-to-bill was 0.96.

Six Months Ended June 30, 2016 Compared to the Six Months Ended June 30, 2015

Engineered Systems revenue for the six months ended June 30, 2016 increased \$3.1 million, or 0.3%, comprised of 2.3% organic revenue growth, 3.1% growth from recent acquisitions, offset by a decrease of 3.6% due to dispositions, and an unfavorable impact from foreign currency of 1.5%. The revenue trends for the six-month period were relatively consistent in each of our end markets to those outlined for the quarter. Customer pricing favorably impacted revenue by approximately 0.4% for the six months ended June 30, 2016.

Earnings for the six months ended June 30, 2016 increased 7.0% as compared to the 2015 period driven primarily by organic revenue growth, acquisition growth, and productivity improvements.

## Fluids

Our Fluids segment, serving the Fluid Transfer and Pumps end markets, is focused on the safe handling of critical fluids across the retail fueling, chemical, hygienic, oil and gas, and industrial end markets.

	Three Mont	hs Ended Jun	-	Six Months Ended June 30,		
(dollars in thousands)	2016	2015	% Change	2016	2015	% Change
Revenue:						
Fluid Transfer	\$248,418	\$196,696	26.3 %	\$486,575	\$391,867	24.2 %
Pumps	157,420	154,815	1.7 %	318,325	299,880	6.2 %
	\$405,838	\$351,511	15.5 %	\$804,900	\$691,747	16.4 %
Segment earnings	\$54,033	\$70,168	(23.0)%	\$100,080	\$124,802	(19.8)%
Operating margin	13.3 %	20.0 %		12.4 %	18.0 %	
Segment EBITDA	\$75,014	\$83,816	(10.5)%	\$141,572	\$152,298	(7.0)%
Segment EBITDA margin	18.5 %	23.8 %		17.6 %	22.0 %	
Other measures:						
Depreciation and amortization	\$20,981	\$13,648	53.7 %	\$41,492	\$27,496	50.9 %
Bookings	413,767	333,695	24.0 %	832,112	673,005	23.6 %
Backlog				315,786	240,389	31.4 %
			Q2			YTD
Components of revenue decline:			2016 vs.			2016 vs.
components of revenue decime.			Q2			2010 13.
			2015			
Organic decline			(7.9)%			(5.7)%
Acquisitions			24.0 %			23.4 %
Dispositions			(0.2)%			(0.4)%
Foreign currency translation			(0.4)%			(0.9)%
			15.5 %			16.4 %

Second Quarter 2016 Compared to the Second Quarter 2015

Fluids revenue for the second quarter of 2016 increased \$54.3 million, or 15.5%, comprised of acquisition-related growth of 24.0%, offset by an organic decline of 7.9%, and an unfavorable impact from foreign currency translation of 0.4%. The decline in organic revenue impacted both the Fluid Transfer and Pumps end markets as a result of weak oil and gas markets and the associated effect of reduced capital spending by our customers. Customer pricing favorably impacted revenue by approximately 0.6% in the second quarter of 2016.

Fluid Transfer revenue (representing 61.2% of segment revenue) increased \$51.7 million, or 26.3%, as compared to the prior year quarter. This revenue increase was primarily driven by our acquisitions in the first half of the year offset by the impact of reduced capital spending by certain integrated energy customers and project timing.

Pumps revenue (representing 38.8% of segment revenue) increased \$2.6 million, or 1.7%, as compared with the prior year quarter, primarily driven by our fourth quarter 2015 acquisitions offset by the impacts of lower activity in upstream oil and gas-related pump end markets.

Earnings in our Fluids segment decreased \$16.1 million, or 23.0%, over the prior year quarter, driven by lower volume, increased acquisition-related depreciation and amortization expense, and acquisition related deal costs of approximately \$4 million. These were partially offset by productivity improvements, focused controlled spending, and the benefits of restructuring programs. Operating margin decreased 670 basis points as a result of lower organic volume, impact of acquisitions, deal costs and incremental restructuring costs of \$2.7 million.

Overall bookings increased 24.0% as compared to the prior year quarter, primarily reflecting the positive impact of acquisitions. Book to bill was 1.02.

Six Months Ended June 30, 2016 Compared to the Six Months Ended June 30, 2015

Fluids segment revenue increased \$113.2 million, or 16.4%, as compared to the six months ended June 30, 2015, attributable to 23.4% acquisition-related growth, offset by 5.7% organic decline, and an unfavorable impact from foreign currency translation of 0.9%. The decline in organic revenue was a result of the aforementioned weak oil and gas markets and the associated effect of reduced capital spending by our customers. Customer pricing favorably impacted revenue by approximately 0.8% for the six months ended June 30, 2016.

Fluids segment earnings decreased \$24.7 million, or 19.8%, for the six months ended June 30, 2016. Operating margin decreased 560 basis points due primarily to lower volume, higher depreciation and amortization expense related to recent acquisitions, and higher restructuring charges of \$5.8 million as compared to the prior year.

#### Refrigeration & Food Equipment

Our Refrigeration & Food Equipment segment is a provider of innovative and energy efficient equipment and systems serving the commercial refrigeration and food service end markets.

	Three Mont	hs Ended Jun	-	Six Months Ended June 30,			
(dollars in thousands)	2016	2015	% Change	2016	2015	% Change	
Revenue: Refrigeration Food Equipment Total	\$332,647 96,739 \$429,386	\$348,912 99,203 \$448,115	(2.5)%	\$611,937 180,701 \$792,638	\$639,628 180,584 \$820,212	(4.3)% 0.1% (3.4)%	
Segment earnings Operating margin	\$63,230 14.7 %	\$65,732 14.7 %		\$101,391 12.8 %	\$101,882 12.4 %	(0.5)%	
Segment EBITDA Segment EBITDA margin	\$80,111 18.7 %	\$82,138 18.3 %		\$135,000 17.0 %	\$134,746 16.4 %	0.2 %	
Other measures: Depreciation and amortization Bookings Backlog	\$16,881 468,661	\$16,406 486,793	2.9 % (3.7)%	\$33,609 880,028 332,312	\$32,864 906,452 373,193	2.3 % (2.9 )% (11.0)%	
Components of revenue decline:			Q2 2016 vs. Q2 2015			YTD 2016 vs. 2015	
Organic growth Acquisitions Dispositions Foreign currency translation			1.1 % — % (5.6)% 0.3 % (4.2)%			2.0 % — % (5.3 )% (0.1 )% (3.4 )%	

Second Quarter 2016 Compared to the Second Quarter 2015

Refrigeration & Food Equipment segment revenue decreased \$18.7 million, or 4.2%, as compared to the second quarter of 2015, comprised of organic revenue growth of 1.1% and favorable foreign currency translation of 0.3%, which was more than offset by disposition impact of 5.6%. The organic revenue growth was driven by an increase in volume of 1.8%, offset by unfavorable customer pricing of 0.6% driven by contractual pass through of metal costs.

Refrigeration revenue (representing 77.5% of segment revenue) decreased \$16.2 million, or 4.7%, quarter over quarter