WESTAMERICA BANCORPORATION

## Form 8-K

October 19, 2007
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                    UNITED STATES
                    SECURITIES AND EXCHANGE COMMISSION
                Washington, DC 20549
                    FORM 8-K
                        CURRENT REPORT PURSUANT
        TO SECTION 13 OR 15(D) OF THE
                SECURITIES EXCHANGE ACT OF 1934
            Date of Report (Date of earliest event reported):
                        October 16, }200
                        WESTAMERICA BANCORPORATION
        (Exact Name of Registrant as Specified in Its Charter)
                        CALIFORNIA
                            --
        (State or Other Jurisdiction of Incorporation)
            001-9383 94-2156203
                                (IRS Employer Identification No.)
                1 1 0 8 ~ F i f t h ~ A v e n u e , ~ S a n ~ R a f a e l , ~ C a l i f o r n i a ~ 9 4 9 0 1 ~
                --------------------------------------------------------------------------
                (Address of Principal Executive Offices) (Zip Code)
```

                    (707) 863-6000
            (Registrant's Telephone Number, Including Area Code)
    Check the appropriate box below if the Form $8-\mathrm{K}$ filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4c))

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Exhibits
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99.1 Press release dated October 16, 2007
Item 2.02: Results of Operations and Financial Condition

On October 16, 2007 Westamerica Bancorporation announced their
earnings for the third quarter of 2007 . A copy of the press release
is attached as Exhibit 99.1 to this Form 8-K and is incorporated
herein by reference.
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Signatures
Pursuant to the Securities Exchange Act of 1934, the registrant has
duly caused this report to be signed on its behalf by the undersigned
hereunto duly authorized.
Westamerica Bancorporation
/s/ JOHN "ROBERT" THORSON

John "Robert" Thorson
Senior Vice President and Chief Financial Officer
October 18, 2007
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INDEX TO EXHIBITS

| Exhibit No. | Description | Sequentially <br> Number Page |
| :---: | :---: | :---: |
| (99.1) | Press release dated | 5-16 |
|  | October 16, 2007 |  |

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FOR IMMEDIATE RELEASE
October 16, 2007

# Edgar Filing: WESTAMERICA BANCORPORATION - Form 8-K 

FOR THIRD QUARTER 2007
San Rafael, CA: Westamerica Bancorporation (NASDAQ: WABC), parent company of Westamerica Bank, today reported net income of $\$ 22.0$ million for the third quarter of 2007 , compared to $\$ 22.4$ million for the second quarter of 2007 and $\$ 24.2$ million for the third quarter of 2006 . Third quarter 2007 diluted earnings per share were $\$ 0.74$, compared to $\$ 0.74$ for the second quarter of 2007 and $\$ 0.77$ for the third quarter of 2006. Return on average common equity (ROE) for the third quarter of 2007 was 21.7 percent and return on assets (ROA) was 1.89 percent.

For the first nine months of 2007, net income totaled $\$ 67.9$ million, compared to $\$ 74.8$ million for the same period in 2006 . Diluted earnings per share were $\$ 2.24$ for the first nine months of 2007 , compared to $\$ 2.34$ for the same period in 2006. For the first nine months of 2007 , ROE was 22.2 percent and ROA was 1.95 percent.
"Our net interest margin was essentially stable in the third quarter of 2007, down only 0.02 percent from the prior quarter. We expect to begin realizing margin expansion as the September 2007 reduction in the federal funds rate causes interest rate re-pricing of our funding sources at a faster pace than our loans and investments," said Chairman, President and CEO David Payne. "During the third quarter 2007, our credit quality remained stable in spite of the slowing economy. We have worked hard to achieve the seven percent increase in our non-interest revenues and four percent reduction in our expenses in the first nine months of 2007 compared to the same period last year," added Payne.

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Net interest income on a fully taxable equivalent (FTE) basis was $\$ 45.6$ million in the third quarter of 2007 compared to $\$ 46.1$ million and $\$ 50.2$ million in the second quarter of 2007 and the third quarter of 2006 , respectively. The third quarter of 2007 net interest margin (FTE) was 4.34 percent, down from 4.36 percent and 4.54 percent in the second quarter of 2007 and the third quarter of 2006, respectively.

Noninterest income for the first nine months of 2007 totaled $\$ 44.6$ million, increased from $\$ 41.6$ million in the first nine months of 2006 . The $\$ 3.0$ million increase is primarily due to:

* \$1.4 million increase in service charges on deposit accounts.
* $\$ 800$ thousand higher merchant credit card income.
* $\$ 200$ thousand increase in debit card and ATM fees.
* \$800 thousand gain from life insurance proceeds recognized in the first quarter of 2007.

Noninterest expense for the first nine months of 2007 was $\$ 74.2$ million, reduced from $\$ 77.2$ million for the first nine months of 2006 . The $\$ 3.0$ million decline is primarily due to:

* $\$ 2.1$ million lower personnel costs.
* $\$ 500$ thousand reduction in professional fees.
* \$300 thousand lower occupancy and equipment expense.
* $\$ 300$ thousand decline in amortization of intangible assets.
* $\$ 300$ thousand increase in data processing expenses.

The higher data processing expenses and a portion of the lower personnel costs are due to conversion of the Company's item processing function to an outside vendor. This conversion is not expected to change overall expenses by a meaningful amount. The FTE efficiency ratio (expenses divided by revenues) for the first nine months of 2007 was 40.5 percent, compared to 39.1 percent for the first nine months of 2006 .

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The provision for credit losses was $\$ 75$ thousand for the third quarter of 2007 , unchanged from the previous and year ago quarters.

At September 30, 2007, shareholders' equity was $\$ 404$ million and the Company's total regulatory capital ratio was 10.7 percent, which exceeds the "wellcapitalized" level of 10 percent under regulatory requirements. During the third quarter 2007, shares repurchased, net of shares issued, totaled 354 thousand shares. At September 30, 2007 , 1.8 million shares remain authorized under the Company's stock repurchase plan.

Westamerica Bancorporation, through its wholly owned subsidiary Westamerica Bank, operates 87 branches throughout 21 Northern and Central California counties. At September 30, 2007, the company had total assets outstanding of $\$ 4.7$ billion.

Westamerica Bancorporation Web Address: www.westamerica.com

For additional information contact:

Westamerica Bancorporation
Robert A. Thorson - SVP \& Chief Financial Officer
707-863-6840

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FORWARD-LOOKING INFORMATION:

The following appears in accordance with the Private Securities Litigation Reform Act of 1995:

This press release may contain forward-looking statements about the Company, including descriptions of plans or objectives of its management for future operations, products or services, and forecasts of its revenues, earnings or other measures of economic performance. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include the words "believe," "expect," "anticipate," "intend," "plan," "estimate," or words of similar meaning, or future or conditional verbs such as "will," "would," "should," "could," or "may."

Forward-looking statements, by their nature, are subject to risks and uncertainties. A number of factors - many of which are beyond the company's control - could cause actual conditions, events or results to differ significantly from those described in the forward-looking statements. The Company's most recent annual and quarterly reports filed with the Securities and Exchange Commission, including the Company's Form 10-Q for the quarter ended June 30, 2007, and Form 10-K for the year ended December 31, 2006, describe some of these factors, including certain credit, market, operational, liquidity and interest rate risks associated with the Company's business and operations. Other factors described in these reports include changes in business and economic conditions, competition, fiscal and monetary policies, disintermediation, legislation including the Sarbanes-Oxley Act of 2002 and the Gramm-Leach-Bliley Act of 1999, and mergers and acquisitions.

Forward-looking statements speak only as of the date they are made. The Company does not undertake to update forward-looking statements to reflect circumstances or events that occur after the date forward looking statements are made.

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WESTAMERICA BANCORPORATION
FINANCIAL HIGHLIGHTS
September 30, 2007

1. Net Income Summary.

1 | Net Interest Income |
| :---: |
| (Fully Taxable Equivalent) |

2 Provision for Credit Losses
3 Noninterest Income:
4
5 $\quad$ Life Insurance Gains

11 Average Shares Outstanding
12 Diluted Average Shares Outstanding
13 Operating Ratios:
14 Basic Earnings Per Share
15 Diluted Earnings Per Share
16 Return On Assets
17 Return On Equity
18 Net Interest Margin (FTE)
19 Efficiency Ratio (FTE)

20 Dividends Paid Per Share
21 Dividend Payout Ratio

Public Information October 16, 2007

| Q3'07 | Q3'06 | Q3.07/ | Q2'07 | $\begin{gathered} \text { Q3.07 / } \\ 22107 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$45,563 | \$50,198 | -9.2\% | \$46,059 | -1.1\% |
| 75 | 75 | 0.0\% | 75 | $0.0 \%$ |
| 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |
| 14,644 | 13,899 | 5.4\% | 14,700 | -0.4\% |
| 14,644 | 13,899 | 5.4\% | 14,700 | -0.4\% |
| 24,853 | 25,403 | -2.2\% | 24,706 | $0.6 \%$ |
| 35,279 | 38,619 |  | 35,978 |  |
| 13,257 | 14,382 | -7.8\% | 13,627 | -2.7\% |
| \$22,022 | \$24,237 | -9.1\% | \$22,351 | -1.5\% |
| 29,532 | 31,070 | -5.0\% | 29,938 | -1.4\% |
| 29,915 | 31,558 | -5.2\% | 30,365 | -1.5\% |
| \$0.75 | \$0.78 | -4.4\% | \$0.75 | $0.0 \%$ |
| \$0.74 | 0.77 | -4.1\% | 0.74 | $0.0 \%$ |
| 1.89\% | 1.98\% |  | 1.92\% |  |
| 21.7\% | 22.7\% |  | 21.9\% |  |
| 4.34\% | 4.54\% |  | 4.36\% |  |
| $41.3 \%$ | 39.6\% |  | 40.7\% |  |
| \$0.34 | \$0.32 | 6.3\% | \$0.34 | 0.0\% |
| 46\% | 42\% |  | 46\% |  |

2. Net Interest Income.
(dollars in thousands)

| Q3.07 | Q3'06 | Q3'07/ | Q3'06 | Q2'07 |
| :---: | :---: | :---: | :---: | :---: |

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| 2 Interest Expense | 19,145 | 16,988 | 12.7\% | 18,816 | 1.7\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3 Net Interest Income (FTE) | \$45,563 | \$50,198 | -9.2\% | \$46,059 | -1.1\% |
| 4 Average Earning Assets | \$4,198,859 | \$4,419,609 | -5.0\% | \$4,245,342 | -1.1\% |
| 5 Average Interest-Bearing Liabilities | 2,905,457 | 3,045,282 | -4.6\% | 2,926,090 | -0.7\% |
| 6 Yield on Earning Assets (FTE) | $6.14 \%$ | $6.05 \%$ |  | $6.12 \%$ |  |
| 7 Cost of Funds | $1.80 \%$ | 1.51\% |  | 1.76\% |  |
| 8 Net Interest Margin (FTE) | $4.34 \%$ | $4.54 \%$ |  | $4.36 \%$ |  |
| 9 Interest Expense/ InterestBearing Liabilities | $2.60 \%$ | $2.20 \%$ |  | $2.56 \%$ |  |
| 10 Net Interest Spread (FTE) | $3.54 \%$ | $3.85 \%$ |  | $3.56 \%$ |  |

## WESTAMERICA BANCORPORATION

Public Information October 16, 2007
FINANCIAL HIGHLIGHTS
September 30, 2007
3. Loans \& Other Earning Assets.

| (average volume, dollars in thousands) |  |  |  |
| :--- | :--- | :--- | :--- |
| 23.07 | Q3.06 | 23.07/ | 23.06 |



| $\$ 4,628,728$ | $\$ 4,846,286$ |
| ---: | ---: |
| $4,198,859$ | $4,419,609$ |
| $2,514,685$ | $2,555,472$ |
| 625,490 | 654,179 |
| 871,225 | 913,919 |
| $1,017,970$ | 987,374 |
| $1,684,174$ | $1,864,137$ |
| 590,749 | 636,481 |
|  |  |
| $1,093,425$ | $1,227,656$ |
| $(4,974)$ | $(6,777)$ |
|  | $70.9 \%$ |


| $-4.5 \%$ | $\$ 4,668,627$ | $-0.9 \%$ |
| ---: | ---: | ---: |
| $-5.0 \%$ | $4,245,342$ | $-1.1 \%$ |
| $-1.6 \%$ | $2,516,114$ | $-0.1 \%$ |
| $-4.4 \%$ | 626,270 | $-0.1 \%$ |
| $-4.7 \%$ | 883,942 | $-1.4 \%$ |
| $3.1 \%$ | $1,005,902$ | $1.2 \%$ |
| $-9.7 \%$ | $1,729,228$ | $-2.6 \%$ |
| $-7.2 \%$ | 602,667 | $-2.0 \%$ |
| $-10.9 \%$ | $1,126,561$ | $-2.9 \%$ |
| $n / m$ | $(18,668)$ | $n / m$ |

4. Deposits \& Other Interest-Bearing Liabilities.
(average volume, dollars in thousands)

|  |  | Q3'07 / |  | Q3'07 |
| :---: | :---: | :---: | :---: | :---: |
| Q3'07 | Q3'06 | Q3'06 | Q2'07 | Q2'07 |

```
2 Noninterest Demand
    Savings
    Time greater than $100K
    Time less than $100K
    Total Short-Term Borrowings
    Fed Funds Purchased
    9 Other Short-Term Funds
10 Long-Term Debt
1 1 \text { Shareholders' Equity}
1 2 \text { Demand Deposits /}
    Total Deposits
13 Transaction & Savings Deposits
    / Total Deposits
```

$1,254,530 \quad 1,311,786$ 566,556 602,996 810,213 943,396 519,488 509,741 207,376 234,647 764,992 717,524 621,165 485,095 143,827
36,832
402,016
$37.4 \%$
$78.4 \%$
36,978
422,735
$36.4 \%$
$79.3 \%$
$-4.4 \% \quad 1,267,032$
$-1.0 \%$

| $-4.4 \%$ | $1,267,032$ | $-1.0 \%$ |
| ---: | ---: | ---: |
| $-6.0 \%$ | 577,555 | $-1.9 \%$ |

$-14.1 \% \quad 824,299 \quad-1.7 \%$
1.9\% 496.338 4.7\%
$-11.6 \% \quad 212,189 \quad-2.3 \%$
$6.6 \% \quad 778,841 \quad-1.8 \%$
$28.1 \% \quad 625,060-0.6 \%$
$-38.1 \% \quad 153,781 \quad-6.5 \%$
$-0.4 \% \quad 36,868 \quad-0.1 \%$
$-4.9 \% \quad 408,564 \quad-1.6 \%$
$37.5 \%$
$79.0 \%$

WESTAMERICA BANCORPORATION
FINANCIAL HIGHLIGHTS
September 30, 2007

Public Information October 16, 2007
5. Interest Yields Earned \& Rates Paid.

| (dollars in thousands) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Q3'07 |  |  |  |  |
|  |  |  | Q2'07 |  |
| Average | Income/ | Yield/ | Yield/ | Average |
| Volume | Expense | Rate | Rate | Volume |


| Interest \& Fees Income Earned |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Earning Assets (FTE) | \$4,198,859 | \$64,708 | $6.14 \%$ | $6.12 \%$ | \$4,419,609 |
| Total Loans (FTE) | 2,514,685 | 42,310 | $6.68 \%$ | 6.69\% | 2,555,472 |
| Commercial Loans (FTE) | 625,490 | 12,719 | 8.07\% | 7.73\% | 654,179 |
| Commercial Real Estate Loans | 871,225 | 15,602 | $7.10 \%$ | $7.17 \%$ | 913,919 |
| Consumer Loans | 1,017,970 | 13,989 | 5.45\% | $5.44 \%$ | 987,374 |
| Total Investment Securities (FTE) | 1,684,174 | 22,398 | 5.32\% | 5.31\% | 1,864,137 |
| Interest Expense Paid |  |  |  |  |  |
| Total Earning Assets | 4,198,859 | 19,145 | 1.80\% | 1.76\% | 4,419,609 |
| Total Interest-Bearing Liabilities | 2,905,457 | 19,145 | $2.60 \%$ | $2.56 \%$ | 3,045,282 |
| Total Interest-Bearing Deposits | 2,103,633 | 9,966 | 1.88\% | $1.81 \%$ | 2,290,780 |
| Interest-Bearing Transaction | 566,556 | 526 | $0.37 \%$ | $0.37 \%$ | 602,996 |
| Savings | 810,213 | 1,649 | $0.81 \%$ | $0.71 \%$ | 943,396 |
| Time less than \$100k | 207,376 | 1,755 | 3.36\% | 3.31\% | 234,647 |
| Time greater than \$100K | 519,488 | 6,036 | 4.61\% | 4.68\% | 509,741 |
| Total Short-Term Borrowings | 764,992 | 8,601 | 4.40\% | 4.43\% | 717,524 |
| Fed Funds Purchased | 621,165 | 8,171 | 5.15\% | 5.25\% | 485,095 |
| Other Short-Term Funds | 143,827 | 430 | 1.18\% | 1.10\% | 232,429 |
| Long-Term Debt | 36,832 | 578 | 6.28\% | $6.27 \%$ | 36,978 |

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20 Net Interest Income and Margin (FTE)
$\$ 45,563$
$4.34 \%$
$4.36 \%$
6. Noninterest Income.

| 1 | Service Charges on Deposit Accounts |
| :---: | :---: |
| 2 | Merchant Credit Card Income |
| 3 | ATM Fees \& Interchange |
| 4 | Debit Card Fees |
| 5 | Financial Services Fees |
| 6 | Mortgage Banking Income |
| 7 | Trust Fees |
| 8 | Other Income |
| 9 | Sub-total |
| 10 | Life Insurance Gains |
| 11 | Total Noninterest Income |
| 12 | Operating Ratios: |
| 13 | Total Revenue (FTE) |
| 14 | Noninterest Income / Revenue (FTE) |
| 15 | Service Charges / <br> Deposits (annualized) |
| 16 | Total Revenue Per Share (annualized) |

WESTAMERICA BANCORPORATION
Public Information October 16, 2007
FINANCIAL HIGHLIGHTS
September 30, 2007
7. Noninterest Expense.

| Q3'07 | Q3'06 | $\begin{gathered} \text { Q3'07 / } \\ \text { Q3'06 } \end{gathered}$ | Q2'07 | $\begin{gathered} \text { Q3'07 / } \\ \text { Q2'07 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$12,587 | \$13,080 | -3.8\% | \$12,622 | -0.3\% |
| 3,327 | 3,321 | 0.2\% | 3,342 | -0.4\% |
| 1,083 | 1,194 | -9.3\% | 1,147 | -5.6\% |
| 1,800 | 1,503 | 19.8\% | 1,543 | 16.7\% |
| 854 | 904 | -5.6\% | 857 | -0.4\% |
| 404 | 410 | -1.3\% | 396 | 2.0\% |


| 7 Telephone | 342 | 371 | -7.8\% | 354 | -3.4\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 8 Professional Fees | 451 | 532 | -15.2\% | 409 | 10.3\% |
| 9 Stationery \& Supplies | 323 | 307 | 5.1\% | 269 | 20.3\% |
| 10 Loan Expense | 217 | 253 | -14.3\% | 171 | 26.8\% |
| 11 Operational Losses | 228 | 129 | 76.4\% | 171 | 33.3\% |
| 12 Amortization of Identifiable Intangibles | 893 | 1,016 | -12.1\% | 893 | 0.0\% |
| 13 Other Operating | 2,344 | 2,383 | -1.7\% | 2,532 | -7.4\% |
| 14 Total Noninterest Expense | \$24,853 | \$25,403 | -2.2\% | \$24,706 | $0.6 \%$ |
| 15 Full Time Equivalent Staff | 876 | 901 | -2.8\% | 910 | -3.7\% |
| 16 Average Assets / Full Time Equivalent Staff | \$5,284 | \$5,379 | -1.8\% | \$5,130 | $3.0 \%$ |
| 17 Operating Ratios: |  |  |  |  |  |
| 18 FTE Revenue / Full Time Equiv. Staff (annualized) | \$273 | \$282 | -3.4\% | \$268 | 1.8\% |
| Noninterest Expense / Earning Assets (annualized) | 2.35\% | 2.28\% |  | 2.33\% |  |
| 20 Noninterest Expense / | 41.3\% | 39.6\% |  | 40.7\% |  |

WESTAMERICA BANCORPORATION
Public Information October 16, 2007
FINANCIAL HIGHLIGHTS
September 30, 2007
8. Provision for Credit Losses.

| Q3'07 | Q3'06 | $\begin{gathered} \text { Q3'07 / } \\ \text { Q3'06 } \end{gathered}$ | Q2'07 | $\begin{gathered} \text { Q3'07 / } \\ \text { Q2'07 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$75 | \$75 | 0.0\% | \$75 | $0.0 \%$ |
| 1,031 | 1,011 | 1.9\% | 2,244 | -54.1\% |
| 610 | 421 | 44.9\% | 1,491 | -59.1\% |
| 41\% | 58\% |  | 34\% |  |
| \$2,514,685 | \$2,555,472 | -1.6\% | \$2,516,114 | -0.1\% |
| 0.10\% | 0.07\% |  | 0.24\% |  |
| 0.01\% | 0.01\% |  | 0.01\% |  |
| 12.3\% | 17.8\% |  | 5.0\% |  |

9. Credit Quality.



WESTAMERICA BANCORPORATION
FINANCIAL HIGHLIGHTS
September 30, 2007
10.Capital.

Public Information October 16, 2007

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7 Shareholders' Equity /
Total Loans
8 Tier I Capital / Total Assets
9 Tier I Capital / Risk-Adjusted
Assets
10 Total Capital / Risk-Adjusted
Assets
11 Shares Outstanding
12 Book Value Per Share
13 Market Value Per Share

| $16.07 \%$ | $16.79 \%$ | $16.18 \%$ |  |
| ---: | ---: | ---: | ---: |
| $6.08 \%$ | $6.20 \%$ | $6.17 \%$ | $9.51 \%$ |
| $9.38 \%$ | $9.70 \%$ |  | $10.83 \%$ |
| $10.69 \%$ | $11.02 \%$ |  |  |
|  |  |  |  |
| 29,378 | 30,910 | $-5.0 \%$ | 29,732 |

$-1.2 \%$
$0.1 \%$
$12.6 \%$

14 Share Repurchase Programs
(shares in thousands)

| Q3'07 | Q3'0 | $\begin{gathered} \text { Q3'07 / } \\ \text { Q3'06 } \end{gathered}$ | 02'07 | $\begin{gathered} \text { Q3'07 / } \\ 02.07 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| 492 | 436 | $13.0 \%$ | 456 | $7.9 \%$ |
| \$43.90 | \$47.98 | -8.5\% | \$46.77 | -6.1\% |
| 354 | 291 | $21.6 \%$ | 426 | -17.0\% |

15 Total Shares Repurchased /
Canceled
16 Average Repurchase Price
17 Net Shares Repurchased

| $\$ 49.81$ | $\$ 50.51$ | $-1.4 \%$ | $\$ 44.24$ | $12.6 \%$ |
| :--- | :--- | :--- | :--- | :--- |

- Share Repurchase Programs

[^0]| 09/30/07 | 09/30/06 | $\begin{array}{r} 9 / 30 / 07 / \\ 09 / 30 / 06 \end{array}$ | 06/30/07 | $\begin{array}{r} 9 / 30 / 07 / \\ 06 / 30 / 07 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$219,960 | \$192,175 | 14.5\% | \$164,390 | 33.8\% |
| 570,086 | 617,736 | -7.7\% | 582,959 | -2.2\% |
| 1,081,009 | 1,211,589 | -10.8\% | 1,104,132 | -2.1\% |
| $\begin{aligned} & 2,511,374 \\ & \quad(52,938) \end{aligned}$ | $\begin{gathered} 2,552,929 \\ (55,338) \end{gathered}$ | $\begin{aligned} & -1.6 \% \\ & -4.3 \% \end{aligned}$ | $\begin{gathered} 2,521,738 \\ (53,473) \end{gathered}$ | $\begin{aligned} & -0.4 \% \\ & -1.0 \% \end{aligned}$ |
| 2,458,436 | 2,497,591 | -1.6\% | 2,468,265 | -0.4\% |
| 28,666 | 30,979 | -7.5\% | 29,169 | -1.7\% |
| 19,322 | 23,098 | $-16.3 \%$ | 20,215 | -4.4\% |



WESTAMERICA BANCORPORATION
FINANCIAL HIGHLIGHTS
September 30, 2007
12. Income Statements.

Public Information October 16, 2007

| Q3'07 | Q3'06 | $\begin{gathered} \text { Q3'07 / } \\ \text { Q3'06 } \end{gathered}$ | Q2'07 | $\begin{gathered} \text { Q3'07 / } \\ \text { Q2'07 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
| \$41,134 | \$41,292 | -0.4\% | \$40,727 | 1.0\% |
| 2 | 1 | $\mathrm{n} / \mathrm{m}$ | 2 | $\mathrm{n} / \mathrm{m}$ |
| 6,713 | 7,227 | -7.1\% | 6,841 | -1.9\% |
| 11,448 | 12,845 | -10.9\% | 11,771 | -2.7\% |
| 59,297 | 61,365 | -3.4\% | 59,341 | -0.1\% |


33 Income Before Income Taxes
34 Provision for income taxes
35 Net Income
36 Average Shares Outstanding
37 Diluted Average Shares
Outstanding

| 526 | 430 | $22.4 \%$ | 528 | -0.3\% |
| :---: | :---: | :---: | :---: | :---: |
| 1,649 | 1,173 | $40.6 \%$ | 1,452 | 13.5\% |
| 7,791 | 7,408 | 5.2\% | 7,540 | $3.3 \%$ |
| 8,601 | 7,399 | $16.2 \%$ | 8,718 | -1.3\% |
| 578 | 578 | $0.0 \%$ | 578 | -0.0\% |
| 19,145 | 16,988 | 12.7\% | 18,816 | 1.7\% |
| 40,152 | 44,377 | -9.5\% | 40,525 | -0.9\% |
| 75 | 75 | $0.0 \%$ | 75 | $0.0 \%$ |
| 7,569 | 7,155 | $5.8 \%$ | 7,716 | $-1.9 \%$ |
| 2,808 | 2,430 | 15.5\% | 2,768 | $1.4 \%$ |
| 383 | 377 | 1.8\% | 363 | $5.7 \%$ |
| 29 | 36 | $-17.4 \%$ | 33 | -9.9\% |
| 337 | 298 | 13.2\% | 304 | $10.8 \%$ |
| 0 | 0 | $\mathrm{n} / \mathrm{m}$ | 0 | $\mathrm{n} / \mathrm{m}$ |
| 3,518 | 3,603 | $-2.4 \%$ | 3,516 | $0.0 \%$ |
| 14,644 | 13,899 | $5.4 \%$ | 14,700 | -0.4\% |
| 12,587 | 13,080 | $-3.8 \%$ | 12,622 | -0.3\% |
| 3,327 | 3,321 | $0.2 \%$ | 3,342 | -0.4\% |
| 1,083 | 1,194 | -9.3\% | 1,147 | -5.6\% |
| 1,800 | 1,503 | 19.8\% | 1,543 | $16.7 \%$ |
| 451 | 532 | -15.2\% | 409 | $10.3 \%$ |
| 5,605 | 5,773 | -2.9\% | 5,643 | -0.7\% |
| 24,853 | 25,403 | $-2.2 \%$ | 24,706 | $0.6 \%$ |
| 29,868 | 32,798 | -8.9\% | 30,444 | -1.9\% |
| 7,846 | 8,561 | -8.3\% | 8,093 | -3.1\% |
| \$22,022 | \$24, 237 | $-9.1 \%$ | \$22,351 | $-1.5 \%$ |
| 29,532 | 31,070 | -5.0\% | 29,938 | $-1.4 \%$ |
| 29,915 | 31,558 | $-5.2 \%$ | 30,365 | $-1.5 \%$ |
| \$0.75 | \$0.78 | -4.4\% | \$0.75 | -0.1\% |
| 0.74 | 0.77 | -4.1\% | 0.74 | $0.0 \%$ |
| 0.34 | 0.32 | $6.3 \%$ | 0.34 | $0.0 \%$ |

38 Per Share Data:
39
40
40 Diluted Earnings
41 $\quad$ Dividends Paid


[^0]:    WESTAMERICA BANCORPORATION
    Public Information October 16, 2007
    FINANCIAL HIGHLIGHTS
    September 30, 2007
    11. Period-End Balance Sheets.

