

TEAM INC  
Form 10-Q  
May 10, 2017  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2017

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number 001-08604  
TEAM, INC.  
(Exact Name of Registrant as Specified in Its Charter)

Delaware 74-1765729  
(State or Other Jurisdiction of (I.R.S. Employer  
Incorporation or Organization) Identification No.)

13131 Dairy Ashford, Suite 600, Sugar Land, Texas 77478  
(Address of Principal Executive Offices) (Zip Code)

(281) 331-6154  
(Registrant's Telephone Number, Including Area Code)

None  
(Former Name, Former Address and Former Fiscal Year, if Changed  
Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

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Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The Registrant had 29,814,913 shares of common stock, par value \$0.30, outstanding as of May 3, 2017.

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## PART I—FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## TEAM, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share data)

|   | March 31,<br>2017<br>(unaudited) | December<br>31, 2016 |
|---|----------------------------------|----------------------|
| <b>ASSETS</b>   |                                  |                      |
| Current assets:   |                                  |                      |
| Cash and cash equivalents   | \$23,740                         | \$46,216             |
| Receivables, net of allowance of \$9,182 and \$7,835  | 269,281                          | 262,773              |
| Inventory   | 50,404                           | 49,571               |
| Income tax receivable   | 2,563                            | 512                  |
| Deferred income taxes   | —                                | 16,521               |
| Prepaid expenses and other current assets   | 23,776                           | 25,764               |
| Total current assets  | 369,764                          | 401,357              |
| Property, plant and equipment, net  | 205,342                          | 203,130              |
| Intangible assets, net of accumulated amortization of \$41,583 and \$37,309                                     | 171,940                          | 176,104              |
| Goodwill  | 356,347                          | 355,786              |
| Other assets, net   | 4,734                            | 4,826                |
| Deferred income taxes   | 5,791                            | 6,215                |
| Total assets  | \$1,113,918                      | \$1,147,418          |
| <b>LIABILITIES AND EQUITY</b>   |                                  |                      |
| Current liabilities:  |                                  |                      |
| Current portion of long-term debt   | \$20,000                         | \$20,000             |
| Accounts payable  | 40,794                           | 47,817               |
| Other accrued liabilities   | 90,803                           | 79,904               |
| Total current liabilities   | 151,597                          | 147,721              |
| Deferred income taxes   | 70,892                           | 93,318               |
| Long-term debt  | 337,188                          | 346,911              |
| Defined benefit pension liability   | 20,969                           | 21,239               |
| Other long-term liabilities   | 2,650                            | 2,592                |
| Total liabilities   | 583,296                          | 611,781              |
| Commitments and contingencies   |                                  |                      |
| Equity:   |                                  |                      |
| Preferred stock, 500,000 shares authorized, none issued   | —                                | —                    |
| Common stock, par value \$0.30 per share, 60,000,000 shares authorized; 29,814,913 and 29,784,734 shares issued | 8,943                            | 8,934                |
| Additional paid-in capital  | 338,734                          | 336,756              |
| Retained earnings   | 210,434                          | 218,947              |
| Accumulated other comprehensive loss  | (27,489 )                        | (29,000 )            |
| Total equity  | 530,622                          | 535,637              |
| Total liabilities and equity  | \$1,113,918                      | \$1,147,418          |

See accompanying notes to unaudited condensed consolidated financial statements.



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## TEAM, INC. AND SUBSIDIARIES

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data)

|  | Three Months Ended |            |
|--|--------------------|------------|
|  | March 31,          |            |
|  | 2017               | 2016       |
| Revenues   | \$286,554          | \$250,854  |
| Operating expenses   | 211,750            | 184,872    |
| Gross margin   | 74,804             | 65,982     |
| Selling, general and administrative expenses                 | 89,313             | 73,362     |
| Exit costs and other related charges (credits) (see Note 16) | (1,247 )           | —          |
| Gain on revaluation of contingent consideration              | (1,174 )           | —          |
| Operating loss   | (12,088 )          | (7,380 )   |
| Interest expense, net  | 3,158              | 2,935      |
| Foreign currency loss  | 334                | 38         |
| Other expense (income), net                                  | 7                  | (10 )      |
| Loss from continuing operations before income taxes          | (15,587 )          | (10,343 )  |
| Less: Income tax benefit                                     | (6,079 )           | (3,783 )   |
| Loss from continuing operations                              | (9,508 )           | (6,560 )   |
| Income from discontinued operations, net of income tax       | —                  | 126        |
| Net loss   | \$(9,508 )         | \$(6,434 ) |
| Basic earnings (loss) per common share:                      |                    |            |
| Continuing operations  | \$(0.32 )          | \$(0.27 )  |
| Discontinued operations                                      | —                  | —          |
| Net loss   | \$(0.32 )          | \$(0.27 )  |
| Diluted earnings (loss) per common share:                    |                    |            |
| Continuing operations  | \$(0.32 )          | \$(0.27 )  |
| Discontinued operations                                      | —                  | —          |
| Net loss   | \$(0.32 )          | \$(0.27 )  |

See accompanying notes to unaudited condensed consolidated financial statements.

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TEAM, INC. AND SUBSIDIARIES  
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF  
 COMPREHENSIVE LOSS  
 (in thousands)

|   | Three Months<br>Ended<br>March 31, |           |
|---|------------------------------------|-----------|
|   | 2017                               | 2016      |
| Net loss  | \$(9,508)                          | \$(6,434) |
| Other comprehensive income:   |                                    |           |
| Foreign currency translation adjustment                             | 2,108                              | 6,226     |
| Foreign currency hedge  | (166 )                             | (553 )    |
| Amortization of net actuarial loss on defined benefit pension plans | 17                                 | —         |
| Other comprehensive income, before tax                              | 1,959                              | 5,673     |
| Tax provision attributable to other comprehensive income            | (448 )                             | (1,151 )  |
| Other comprehensive income, net of tax                              | 1,511                              | 4,522     |
| Total comprehensive loss  | \$(7,997)                          | \$(1,912) |

See accompanying notes to unaudited condensed consolidated financial statements.

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## TEAM, INC. AND SUBSIDIARIES

## UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

|   | Three Months<br>Ended<br>March 31, |            |
|---|------------------------------------|------------|
|   | 2017                               | 2016       |
| Cash flows from operating activities:   |                                    |            |
| Net loss  | \$(9,508 )                         | \$(6,434 ) |
| Adjustments to reconcile net loss to net cash (used in) provided by operating activities: |                                    |            |
| Depreciation and amortization   | 12,961                             | 10,069     |
| Amortization of deferred loan costs   | 157                                | 113        |
| Provision for doubtful accounts   | 1,774                              | 757        |
| Foreign currency loss   | 334                                | 38         |
| Deferred income taxes   | (4,835 )                           | 390        |
| Gain on revaluation of contingent consideration   | (1,174 )                           | —          |
| Gain on asset disposal  | (976 )                             | (105 )     |
| Non-cash compensation cost  | 1,747                              | 2,089      |
| Other, net  | (497 )                             | (155 )     |
| (Increase) decrease, net of the effect of acquisitions:                                   |                                    |            |
| Receivables   | (6,919 )                           | 8,138      |
| Inventory   | (795 )                             | 929        |
| Prepaid expenses and other current assets   | 1,746                              | 1,508      |
| Increase (decrease), net of the effect of acquisitions:                                   |                                    |            |
| Accounts payable  | (7,210 )                           | 3,550      |
| Other accrued liabilities   | 12,681                             | 5,321      |
| Income taxes  | (2,036 )                           | (4,709 )   |
| Net cash (used in) provided by operating activities                                       | (2,550 )                           | 21,499     |
| Cash flows from investing activities:   |                                    |            |
| Capital expenditures  | (10,718 )                          | (11,580 )  |
| Business acquisitions, net of cash acquired   | —                                  | (33,077 )  |
| Proceeds from sale of assets  | 533                                | 1,232      |
| Other   | (570 )                             | 92         |
| Net cash used in investing activities   | (10,755 )                          | (43,333 )  |
| Cash flows from financing activities:   |                                    |            |
| Net debt borrowings (payments)  | (5,100 )                           | 69,950     |
| Payments under term loan  | (5,000 )                           | (5,000 )   |
| Purchase of treasury stock  | —                                  | (1,720 )   |
| Debt issuance costs   | (10 )                              | (380 )     |
| Corporate tax effect from share-based payment arrangements                                | —                                  | 107        |
| Issuance of common stock from share-based payment arrangements                            | 449                                | 1,001      |
| Payments related to withholding tax for share-based payment arrangements                  | (249 )                             | —          |
| Net cash (used in) provided by financing activities                                       | (9,910 )                           | 63,958     |
| Effect of exchange rate changes on cash   | 739                                | 1,360      |
| Net (decrease) increase in cash and cash equivalents                                      | (22,476 )                          | 43,484     |
| Cash and cash equivalents at beginning of period  | 46,216                             | 44,825     |
| Cash and cash equivalents at end of period  | \$23,740                           | \$88,309   |
| See accompanying notes to unaudited condensed consolidated financial statements.          |                                    |            |





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TEAM, INC. AND SUBSIDIARIES  
NOTES TO UNAUDITED CONDENSED CONSOLIDATED  
FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND PRACTICES

Introduction. Unless otherwise indicated, the terms “Team, Inc.,” “Team,” “the Company,” “we,” “our” and “us” are used in this report to refer to Team, Inc., to one or more of our consolidated subsidiaries or to all of them taken as a whole.

We are a leading provider of standard to specialty industrial services, including inspection, engineering assessment and mechanical repair and remediation required in maintaining high temperature and high pressure piping systems and vessels that are utilized extensively in the refining, petrochemical, power, pipeline and other heavy industries. We conduct operations in three segments: TeamQualspec Group (“TeamQualspec”), TeamFurmanite Group (“TeamFurmanite”) and Quest Integrity Group (“Quest Integrity”).

TeamQualspec provides standard and advanced non-destructive testing (“NDT”) services for the process, pipeline and power sectors, pipeline integrity management services, field heat treating services, as well as associated engineering and assessment services. These services can be offered while facilities are running (on-stream), during facility turnarounds or during new construction or expansion activities.

TeamFurmanite, our mechanical services segment, provides turnaround and on-stream services. Turnaround services are project-related and demand is a function of the number and scope of scheduled and unscheduled facility turnarounds as well as new industrial facility construction or expansion activities. The turnaround services TeamFurmanite provides include field machining, technical bolting, field valve repair, heat exchanger repair, and isolation test plugging services. On-stream services offered by TeamFurmanite represent the services offered while plants are operating and under pressure. These services include leak repair, fugitive emissions control and hot tapping. Quest Integrity provides integrity and reliability management solutions for the process, pipeline and power sectors. These solutions encompass two broadly-defined disciplines: (1) highly specialized in-line inspection services for unpiggable process piping and pipelines using proprietary in-line inspection tools and analytical software; and (2) advanced condition assessment services through a multi-disciplined engineering team.

We offer these services globally through over 220 locations in 20 countries throughout the world with more than 7,400 employees. We market our services to companies in a diverse array of heavy industries which include the petrochemical, refining, power, pipeline, steel, pulp and paper industries, as well as municipalities, shipbuilding, original equipment manufacturers (“OEMs”), distributors, and some of the world’s largest engineering and construction firms.

Basis for presentation. These interim financial statements are unaudited, but in the opinion of our management, reflect all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of results for such periods. The consolidated condensed balance sheet at December 31, 2016 is derived from the December 31, 2016 audited consolidated financial statements. The results of operations for any interim period are not necessarily indicative of results for the full year. These financial statements should be read in conjunction with the consolidated financial statements and notes thereto contained in our Annual Report on Form 10-K for the year ended December 31, 2016.

Use of estimates. Our accounting policies conform to Generally Accepted Accounting Principles in the U.S. (“GAAP”). The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and judgments that affect our reported financial position and results of operations. We review significant estimates and judgments affecting our consolidated financial statements on a recurring basis and record the effect of any necessary adjustments prior to their publication. Estimates and judgments are based on information available at the time such estimates and judgments are made. Adjustments made with respect to the use of these estimates and judgments often relate to information not previously available. Uncertainties with respect to such estimates and judgments are inherent in the preparation of financial statements. Estimates and judgments are used in, among other things, (1) aspects of revenue recognition, (2) valuation of acquisition related tangible and intangible assets and assessments of all long lived assets for possible impairment, (3) estimating various factors used to accrue liabilities for workers’ compensation, auto, medical and general liability, (4) establishing an allowance for uncollectible accounts receivable, (5) estimating the useful lives of our assets, (6) assessing future tax exposure and the realization of tax

assets, (7) estimating the value associated with contingent consideration payment arrangements and (8) selecting assumptions used in the measurement of costs and liabilities associated with defined benefit pension plans. Our most significant accounting policies are described below.

Fair value of financial instruments. Our financial instruments consist primarily of cash, cash equivalents, accounts receivable, accounts payable and debt obligations. The carrying amount of cash, cash equivalents, trade accounts receivable and trade accounts payable are representative of their respective fair values due to the short-term maturity of these instruments. The

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fair value of our banking facility is representative of the carrying value based upon the variable terms and management's opinion that the current rates available to us with the same maturity and security structure are equivalent to that of the banking facility.

Cash and cash equivalents. Cash and cash equivalents consist of all demand deposits and funds invested in highly liquid short-term investments with original maturities of three months or less. Included in our cash and cash equivalents at March 31, 2017 and December 31, 2016 is \$8.6 million and \$14.0 million, respectively, of cash in certain foreign subsidiaries (located primarily in Europe and Asia) where earnings are considered by the Company to be permanently reinvested. In the event that some or all of this cash were to be repatriated, we would be required to accrue and pay additional taxes. While not legally restricted from repatriating this cash, we consider all undistributed earnings of these foreign subsidiaries to be indefinitely reinvested and access to cash to be limited.

Inventory. We use the first-in, first-out method to determine inventory cost, except that inventory cost of Furmanite Corporation ("Furmanite") and its subsidiaries, which we acquired on February 29, 2016 (see Note 2), is determined based on weighted-average cost. Inventory includes material, labor and certain fixed overhead costs. Inventory is stated at the lower of cost and net realizable value. Inventory quantities on hand are reviewed periodically and carrying cost is reduced to net realizable value for inventories for which their cost exceeds their utility. The cost of inventories consumed or products sold are included in operating expenses.

Property, plant and equipment. Property, plant and equipment are stated at cost less accumulated depreciation and amortization. Leasehold improvements are amortized over the shorter of their respective useful life or the lease term. Depreciation and amortization of assets are computed by the straight-line method over the following estimated useful lives of the assets:

| Classification                              | Useful Life |
|---|-------------|
| Buildings                                   | 20-40 years |
| Enterprise Resource Planning ("ERP") System | 5 years     |
| Leasehold improvements                      | 2-15 years  |
| Machinery and equipment                     | 2-12 years  |
| Furniture and fixtures                      | 2-10 years  |
| Computers and computer software             | 2-5 years   |
| Automobiles                                 | 2-5 years   |

Goodwill and intangible assets. We allocate the purchase price of acquired businesses to their identifiable tangible assets and liabilities, such as accounts receivable, inventory, property, plant and equipment, accounts payable and accrued liabilities. We also allocate a portion of the purchase price to identifiable intangible assets, such as non-compete agreements, trademarks, trade names, patents, technology and customer relationships. Allocations are based on estimated fair values of assets and liabilities. We use all available information to estimate fair values including quoted market prices, the carrying value of acquired assets, and widely accepted valuation techniques such as discounted cash flows. Certain estimates and judgments are required in the application of the fair value techniques, including estimates of future cash flows, selling prices, replacement costs, economic lives and the selection of a discount rate, and it involves using of "Level 3" measurements as defined in Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 820 Fair Value Measurements and Disclosure ("ASC 820"). Deferred taxes are recorded for any differences between the assigned values and tax bases of assets and liabilities. Estimated deferred taxes are based on available information concerning the tax bases of assets acquired and liabilities assumed and loss carryforwards at the acquisition date, although such estimates may change in the future as additional information becomes known. Any remaining excess of cost over allocated fair values is recorded as goodwill. We typically engage third-party valuation experts to assist in determining the fair values for both the identifiable tangible and intangible assets. The judgments made in determining the estimated fair value assigned to each class of assets acquired and liabilities assumed, as well as asset lives, could materially impact our results of operations.

Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but are instead tested for impairment at least annually in accordance with the provisions

of the ASC 350 Intangibles—Goodwill and Other (“ASC 350”). Intangible assets with estimated useful lives are amortized over their respective estimated useful lives to their estimated residual values and reviewed for impairment in accordance with ASC 350. We assess goodwill for impairment at the reporting unit level, which we have determined to be the same as our operating segments. Each reporting unit has goodwill relating to past acquisitions. The test for impairment is performed at the reporting unit level which is deemed to be at the operating segment level. Prior to January 1, 2017, the test was a two-step process that involved comparing the estimated fair value of each reporting unit to the

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reporting unit's carrying value, including goodwill. If the fair value of a reporting unit exceeded its carrying amount, the goodwill of the reporting unit was not considered impaired; therefore, the second step of the impairment test would not be deemed necessary. If the carrying amount of the reporting unit exceeded its fair value, we would then perform the second step to the goodwill impairment test, which involved the determination of the fair value of a reporting unit's assets and liabilities as if those assets and liabilities had been acquired/assumed in a business combination at the impairment testing date, to measure the amount of goodwill impairment loss to be recorded. However, as discussed in the Newly Adopted Accounting Principles section below, effective January 1, 2017 we prospectively adopted a new accounting principle that eliminated the second step of the goodwill impairment test. Therefore, for goodwill impairment tests occurring after January 1, 2017, if the carrying value of a reporting unit exceeds its fair value, we will measure any goodwill impairment losses as the amount by which the carrying amount of a reporting unit exceeds its fair value, not to exceed the total amount of goodwill allocated to that reporting unit. Our goodwill annual test date is December 1. We performed our most recent impairment testing as of December 1, 2016 and concluded that there was no impairment. The fair values of the reporting units at December 1, 2016 were determined using a method based on discounted cash flow models with estimated cash flows based on internal forecasts of revenue and expenses over a five-year period plus a terminal value period (the income approach). The income approach estimated fair value by discounting each reporting unit's estimated future cash flows using a discount rate that approximated our weighted-average cost of capital. Major assumptions applied in an income approach include forecasted growth rates as well as forecasted profitability by reporting unit. The fair value derived from the income approach, in the aggregate, approximated our market capitalization. At December 1, 2016, our market capitalization exceeded the carrying value of our consolidated net assets by approximately \$437 million or 80%, and the fair value of each reporting unit significantly exceeded its respective carrying amount as of that date. There have been no events that have required an interim assessment of the carrying value of goodwill during 2017. There was \$356.3 million and \$355.8 million of goodwill at March 31, 2017 and December 31, 2016, respectively. A rollforward of goodwill for the three months ended March 31, 2017 is as follows (in thousands):

Three Months Ended  
March 31, 2017  
(unaudited)

|                                | TeamQuest | Span      | Furmanite | Quest Integrity | Total     |
|--------------------------------|-----------|-----------|-----------|-----------------|-----------|
| Balance at beginning of period | \$213,475 | \$109,059 |           | \$33,252        | \$355,786 |
| Foreign currency adjustments   | 214       | 222       |           | 125             | 561       |
| Balance at end of period       | \$213,689 | \$109,281 |           | \$33,377        | \$356,347 |

Income taxes. We follow the guidance of ASC 740 Income Taxes ("ASC 740"), which requires that we use the asset and liability method of accounting for deferred income taxes and provide deferred income taxes for all significant temporary differences. As part of the process of preparing our consolidated financial statements, we are required to estimate our income taxes in each of the jurisdictions in which we operate. This process involves estimating our actual current tax payable and related tax expense together with assessing temporary differences resulting from differing treatment of certain items, such as depreciation, for tax and accounting purposes. These differences can result in deferred tax assets and liabilities, which are included within our consolidated balance sheets.

In accordance with ASC 740, we are required to assess the likelihood that our deferred tax assets will be realized and, to the extent we believe that it is more likely than not (a likelihood of more than 50%) that some portion or all of the deferred tax assets will not be realized, we must establish a valuation allowance. We consider all available evidence to determine whether, based on the weight of the evidence, a valuation allowance is needed. Evidence used includes information about our current financial position and our results of operations for the current and preceding years, as well as all currently available information about future years, including our anticipated future performance, the reversal of existing taxable temporary differences and tax planning strategies.

Workers' compensation, auto, medical and general liability accruals. In accordance with ASC 450 Contingencies ("ASC 450"), we record a loss contingency when it is probable that a liability has been incurred and the amount of the loss can

be reasonably estimated. We review our loss contingencies on an ongoing basis to ensure that we have appropriate reserves recorded on our balance sheet. These reserves are based on historical experience with claims incurred but not received, estimates and judgments made by management, applicable insurance coverage for litigation matters, and are adjusted as circumstances warrant. For workers' compensation, our self-insured retention is \$1.0 million and our automobile liability self-insured retention is currently \$500,000 per occurrence. For general liability claims, we have an effective self-insured retention of \$3.0 million per occurrence. For medical claims, our self-insured retention is \$350,000 per individual claimant determined on an annual basis. For environmental liability claims, our self-insured retention is \$1.0 million per occurrence. We maintain insurance for claims that exceed such self-retention limits. The insurance is subject to terms, conditions, limitations and exclusions that may not fully compensate us for all

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losses. Our estimates and judgments could change based on new information, changes in laws or regulations, changes in management's plans or intentions, or the outcome of legal proceedings, settlements or other factors. If different estimates and judgments were applied with respect to these matters, it is likely that reserves would be recorded for different amounts.

**Revenue recognition.** Most of our projects are short-term in nature and we predominantly derive revenues by providing a variety of industrial services on a time and material basis. For all of these services our revenues are recognized when services are rendered or when product is shipped to the job site and risk of ownership passes to the customer. However, due to various contractual terms with our customers, at the end of any reporting period, there may be earned but unbilled revenue that is accrued to properly match revenues with related costs. At March 31, 2017 and December 31, 2016, the amount of earned but unbilled revenue included in accounts receivable was \$84.9 million and \$39.7 million, respectively.

**Allowance for doubtful accounts.** In the ordinary course of business, a portion of our accounts receivable are not collected due to billing disputes, customer bankruptcies, dissatisfaction with the services we performed and other various reasons. We establish an allowance to account for those accounts receivable that we estimate will eventually be deemed uncollectible. The allowance for doubtful accounts is based on a combination of our historical experience and management's review of long outstanding accounts receivable.

**Concentration of credit risk.** No single customer accounts for more than 10% of consolidated revenues.

**Earnings (loss) per share.** Basic earnings (loss) per share is computed by dividing income (loss) from continuing operations, income (loss) from discontinued operations or net income (loss) available to Team shareholders by the weighted-average number of shares of common stock outstanding during the year. Diluted earnings (loss) per share is computed by dividing income (loss) from continuing operations, income (loss) from discontinued operations or net income (loss) available to Team shareholders by the sum of (1) the weighted-average number of shares of common stock, outstanding during the period and (2) the dilutive effect of the assumed exercise of share-based compensation using the treasury stock method.

Amounts used in basic and diluted earnings (loss) per share, for the three months ended March 31, 2017 and 2016, are as follows (in thousands):

|   | Three Months<br>Ended<br>March 31,<br>2017 2016<br>(unaudited)(audited) |        |
|---|---|--------|
| Weighted-average number of basic shares outstanding | 29,804  | 24,030 |
| Stock options, stock units and performance awards   | —   | —      |
| Total shares and dilutive securities                | 29,804  | 24,030 |

For both the three months ended March 31, 2017 and 2016, all outstanding share-based compensation awards were excluded from the calculation of diluted earnings (loss) per share because their inclusion would be antidilutive due to the loss from continuing operations in both periods.

**Foreign currency.** For subsidiaries whose functional currency is not the U.S. Dollar, assets and liabilities are translated at period ending rates of exchange and revenues and expenses are translated at period average exchange rates.

Translation adjustments for the asset and liability accounts are included as a separate component of accumulated other comprehensive loss in shareholders' equity. Foreign currency transaction gains and losses are included in our statements of operations.

We utilize monthly foreign currency swap contracts to reduce exposures to changes in foreign currency exchange rates related to our largest exposures including, but not limited to, the Brazilian Real, British Pound, Canadian Dollar, Euro, Malaysian Ringgit, Mexican Peso and Singapore Dollar. The impact from these swap contracts was not material for the three months ended March 31, 2017 or 2016 nor as of the balance sheet dates of March 31, 2017 and December 31, 2016.



Defined benefit pension plans. Pension benefit costs and liabilities are dependent on assumptions used in calculating such amounts. The primary assumptions include factors such as discount rates, expected investment return on plan assets, mortality rates and retirement rates. These rates are reviewed annually and adjusted to reflect current conditions. These rates are determined based on reference to yields. The expected return on plan assets is derived from detailed periodic studies, which include a review of asset allocation strategies, anticipated future long-term performance of individual asset classes, risks (standard deviations) and correlations of returns among the asset classes that comprise the plans' asset mix. While the studies give appropriate consideration to recent plan performance and historical returns, the assumptions are primarily long-term, prospective rates of return. Mortality and retirement rates are based on actual and anticipated plan experience. In accordance with GAAP, actual results that differ from

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the assumptions are accumulated and are subject to amortization over future periods and, therefore, generally affect recognized expense in future periods. While we believe that the assumptions used are appropriate, differences in actual experience or changes in assumptions may affect the pension obligation and future expense.

**Newly Adopted Accounting Principles**

ASU No. 2015-11. In July 2015, the FASB issued Accounting Standards Update (“ASU”) No.

2015-11, Inventory—Simplifying the Measurement of Inventory (“ASU 2015-11”), which requires entities that measure inventory using the first-in, first-out or average cost methods to measure inventory at the lower of cost and net realizable value to more closely align the measurement of inventory in GAAP with International Financial Reporting Standards. Net realizable value is defined as estimated selling price in the ordinary course of business less reasonably predictable costs of completion, disposal and transportation. Our adoption, on a prospective basis, of ASU 2015-11 on January 1, 2017 had no impact on our results of operations, financial position or cash flows.

ASU No. 2015-17. In November 2015, the FASB issued ASU No. 2015-17, Income Taxes: Balance Sheet Classification of Deferred Taxes (“ASU 2015-17”), which simplifies the presentation of deferred taxes by requiring deferred tax assets and liabilities be classified as noncurrent on the balance sheet. As a result of our prospective adoption of ASU 2015-17 on January 1, 2017, all deferred tax assets and liabilities have been classified as noncurrent on our consolidated balance sheet at March 31, 2017, while our consolidated balance sheet at December 31, 2016 reflects classifications of deferred tax assets and liabilities in accordance with previous GAAP. The adoption of ASU 2015-17 had no impact on our results of operations or cash flows.

ASU No. 2016-09. In March 2016, the FASB issued ASU No. 2016-09, Compensation—Stock Compensation: Improvements to Employee Share-Based Payment Accounting (“ASU 2016-09”), which makes several modifications to GAAP related to share-based payments including the accounting for forfeitures, employee taxes and the financial statement presentation and timing of recognition of excess tax benefits or deficiencies. Specifically, ASU 2016-09 requires excess tax benefits and deficiencies to be recognized in the statements of operations as part of the provision for income tax (benefit) whereas previous guidance generally resulted in such amounts being recognized in additional paid-in capital. ASU 2016-09 also clarifies the statement of cash flows presentation for certain items associated with share-based awards. We adopted ASU 2016-09 on January 1, 2017. With respect to the requirement to recognize excess tax benefits or deficiencies in the statements of operations, we began recognizing such amounts, on a prospective basis, effective January 1, 2017 as a component of our provision (benefit) for income taxes as a discrete item. For the three months ended March 31, 2017, an immaterial amount of net excess tax benefits are included within the income tax benefit in the consolidated statement of operations. Also, beginning prospectively on January 1, 2017, excess tax benefits from share-based awards are classified as operating activities instead of financing activities in our consolidated statements of cash flows, as required by the ASU. Additionally, in connection with the adoption, we recorded a cumulative-effect adjustment of \$1.0 million that increased the opening balance of retained earnings as of January 1, 2017, reflecting the recognition of certain excess tax benefits from share-based awards that did not yet qualify for recognition under previous guidance. The adoption of the other requirements in ASU 2016-09 had no impact on our results of operations, financial position or cash flows.

ASU No. 2017-04. In January 2017, the FASB issued ASU No. 2017-04, Intangibles—Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment (“ASU 2017-04”). Prior to adoption of ASU 2017-04, if an impairment of goodwill is indicated, entities are required to then calculate the implied fair value of goodwill to determine the amount of impairment loss. This procedure, referred to as the second step of the goodwill impairment test, required the determination of the fair value of the assets and liabilities of a reporting unit as if those assets and liabilities had been acquired/assumed in a business combination at the impairment testing date. ASU 2017-04 eliminated the second step and instead requires that the impairment loss be measured as the amount by which the carrying amount of a reporting unit exceeds the reporting unit’s fair value, not to exceed the total amount of goodwill allocated to that reporting unit. We elected to early adopt ASU 2017-04 prospectively effective January 1, 2017. The adoption of ASU 2017-04 had no impact on our consolidated financial statements, but we will apply the new guidance to the measurement of any future goodwill impairment losses that we may be required to recognize.

Accounting Principles Not Yet Adopted

ASU No. 2014-09. In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (“ASU 2014-09”), which requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. ASU 2014-09 will replace most existing revenue recognition guidance in GAAP when it becomes effective. We did not elect to early adopt ASU 2014-09. Therefore, the new standard is effective for us on January 1, 2018. ASU 2014-09 permits the use of either the retrospective or cumulative effect transition method. To adopt the new standard, we anticipate applying the cumulative effect transition method, pursuant to which we will record an adjustment to the opening balance of retained earnings as of January 1, 2018 for the impact of applying ASU 2014-09 to all contracts existing as of the date of application. We are continuing our assessment of ASU 2014-09 and have engaged an outside specialist to assist us in the implementation. At this time, our assessment is not yet complete and therefore we are unable to quantify the potential impacts. However, as most of our

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projects are short-term in nature and billed on a time and materials basis, we do not currently anticipate that the adoption of ASU 2014-09 will result in substantial changes to the overall pattern or timing of our revenue recognition. ASU No. 2016-02. In February 2016, the FASB issued ASU No. 2016-02, Leases (“ASU 2016-02”), which changes the accounting for leases, including a requirement to record essentially all leases on the consolidated balance sheets as assets and liabilities. This ASU is effective for fiscal years beginning after December 15, 2018. We will adopt ASU 2016-02 effective January 1, 2019. We are currently evaluating the impact this ASU will have on our ongoing financial reporting.

ASU No. 2016-13. In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments (“ASU 2016-13”), which amends GAAP by introducing a new impairment model for financial instruments that is based on expected credit losses rather than incurred credit losses. The new impairment model applies to most financial assets, including trade accounts receivable. ASU 2016-13 is effective for interim and annual reporting periods beginning after December 15, 2019, although it may be adopted one year earlier, and requires a modified retrospective transition approach. We are currently evaluating the impact this ASU will have on our ongoing financial reporting.

ASU No. 2016-15. In August 2016, the FASB issued ASU No. 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments (“ASU 2016-15”), which clarifies the classification in the statement of cash flows of certain items, including debt prepayment or extinguishment costs, settlement of contingent consideration arising from a business combination, insurance settlement proceeds, and cash receipts and payments having aspects of more than one class of cash flows. ASU 2016-15 is effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2017. Early adoption is permitted. We do not expect the adoption of this ASU to have a material impact on our statements of cash flows.

ASU No. 2016-16. In October 2016, the FASB issued ASU No. 2016-16, Income Taxes (Topic 740): Intra-Entity Transfers of Assets Other Than Inventory (“ASU 2016-16”), which will require an entity to recognize the income tax consequences of an intra-entity transfer of an asset, other than inventory, when the transfer occurs. ASU 2016-16 is effective on January 1, 2018 with early adoption permitted. We are currently evaluating the impact this ASU will have on our ongoing financial reporting.

ASU No. 2017-07. In March 2017, the FASB issued ASU No. 2017-07, Compensation—Retirement Benefits: Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost (“ASU 2017-07”), which prescribes where in the statement of operations the components of net periodic pension cost and net periodic postretirement benefit cost should be reported. Under ASU 2017-07, the service cost component is required to be reported in the same line or line items that other compensation costs of the associated employees are reported, while the other components are reported outside of operating income (loss). The changes in presentation in ASU 2017-07 are required to be adopted for annual periods beginning after December 15, 2017 and are to be applied retrospectively. ASU 2017-07 will apply to the presentation, in our statements of operations, of the net periodic pension cost (credit) associated with our defined benefit pension plans, which are discussed in Note 9. We do not believe that the changes in presentation required under ASU 2017-07 will have a material impact on our results of operations.

## 2. ACQUISITIONS

In November 2015, Team and Furmanite entered into an Agreement and Plan of Merger (the “Merger Agreement”) pursuant to which we acquired all the outstanding shares of Furmanite in a stock transaction whereby Furmanite shareholders received 0.215 shares of Team common stock for each share of Furmanite common stock they owned. The merger was completed on February 29, 2016. Outstanding Furmanite share-based payment awards were generally converted into comparable share-based awards of Team, with certain awards vesting upon the closing of the merger, pursuant to the Merger Agreement. The combination doubled the size of Team’s mechanical services capabilities and established a deeper, broader talent and resource pool that better supports customers across standard and specialty mechanical services. In addition, our expanded capability and capacity offers an enhanced single-point of accountability and flexibility in addressing some of the most critical needs of clients; whether as individual services or as part of an integrated specialty industrial services solution.



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The acquisition-date fair value of the consideration transferred totaled \$282.3 million, which consisted of the following (in thousands, except shares):

|                                      | February<br>29, 2016 |
|--------------------------------------|----------------------|
| Common stock (8,208,006 shares)      | \$209,529            |
| Converted share-based payment awards | 2,001                |
| Cash                                 | 70,811               |
| Total consideration                  | \$282,341            |

The fair value of the 8,208,006 common shares issued was determined based on the closing market price of our common shares on the acquisition date of February 29, 2016. The issuance of common stock in the acquisition is a non-cash financing activity that has been excluded from the consolidated statement of cash flows. The fair value of the converted share-based payment awards reflects an apportionment of the fair value of the awards, based on the closing market price of our common stock and other assumptions as of the acquisition date, that is attributable to employee service completed prior to the acquisition date. The fair value of the awards attributable to service after the acquisition date is recognized as share-based compensation expense over the applicable vesting periods. The cash consideration represents amounts Team paid, immediately prior to the closing of the acquisition, to settle Furmanite's outstanding debt and certain related liabilities, which were not assumed by Team. The cash portion of the consideration was financed through additional borrowings under our banking credit facility.

The following table presents the purchase price allocation for Furmanite (in thousands):

|  | February<br>29, 2016 |
|--|----------------------|
| Cash and cash equivalents                      | \$37,734             |
| Accounts receivable                            | 65,925               |
| Inventory                                      | 25,847               |
| Current deferred tax assets                    | 19,857               |
| Prepaid expenses and other current assets      | 23,044               |
| Current assets of discontinued operations      | 18,623               |
| Plant, property and equipment                  | 63,259               |
| Intangible assets                              | 88,958               |
| Goodwill                                       | 89,646               |
| Non-current deferred tax assets                | 2,542                |
| Other non-current assets                       | 687                  |
| Total assets acquired                          | 436,122              |
| Accounts payable                               | 12,359               |
| Other accrued liabilities                      | 33,127               |
| Income taxes payable                           | 229                  |
| Current liabilities of discontinued operations | 1,434                |
| Non-current deferred tax liabilities           | 91,431               |
| Defined benefit pension liability              | 13,509               |
| Other long-term liabilities                    | 1,692                |
| Total liabilities assumed                      | 153,781              |
| Net assets acquired                            | \$282,341            |

The purchase price allocation shown above is based upon the fair values at the acquisition date. The fair values recorded are "Level 3" measurements as defined in Note 10.

Of the \$89.0 million of acquired intangible assets, \$69.8 million was assigned to customer relationships with an estimated useful life of 12 years, \$16.9 million was assigned to trade names with a weighted-average estimated useful

life of 12 years and \$2.3 million was assigned to developed technology with an estimated useful life of 10 years.

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The \$89.6 million of goodwill was assigned to the TeamFurmanite segment. The goodwill recognized is attributable primarily to expected synergies and the assembled workforce of Furmanite. None of the goodwill recognized is expected to be deductible for income tax purposes.

The fair value of accounts receivable acquired was \$65.9 million, considering we expect \$7.9 million to be uncollectible. Additionally, we acquired accounts receivable with a fair value of \$13.6 million associated with discontinued operations, which is included in the current assets of discontinued operations line above. The gross contractual amount of receivables acquired was \$88.0 million.

Current assets of discontinued operations as of the acquisition date includes \$3.3 million of goodwill and \$1.6 million of intangible assets that were allocated to a business that we sold in December 2016, as discussed in Note 15. The amount of current assets of discontinued operations acquired shown above is net of costs to sell of \$1.1 million.

For the three months ended March 31, 2016, we recognized a total of \$6.1 million of acquisition costs related to the Furmanite acquisition, which were included in selling, general and administrative expenses in the consolidated statements of operations.

Our unaudited condensed consolidated statement of operations for the three months ended March 31, 2016 includes the activity of Furmanite beginning on the acquisition date of February 29, 2016. Subsequent to the acquisition date, we commenced integration activities relative to Furmanite. As a result, certain business operations have been consolidated and/or transferred from legacy Furmanite operations to legacy Team operations to facilitate the new operating structure. Revenues of \$28.9 million and a net loss of \$1.7 million are included in the three months ended March 31, 2016 and only include operating results that are directly attributable to legacy Furmanite operations. These amounts do not reflect any attempt to adjust for the effects of integration activities, which are not practicable to determine.

Certain transactions related to the Furmanite acquisition were recognized separately from the acquisition of assets and assumption of liabilities in accordance with GAAP. These transactions, which were attributable to certain compensation (both cash and share-based) that was paid or became payable in conjunction with the closing of the acquisition, totaled \$4.7 million and were recognized as selling, general and administrative expenses during the three months ended March 31, 2016.

Our unaudited pro forma consolidated results of operations are shown below as if the acquisition of Furmanite had occurred at the beginning of fiscal year 2015. These results are not necessarily indicative of the results which would actually have occurred if the acquisition had taken place at the beginning of fiscal year 2015, nor are they necessarily indicative of future results (in thousands, except per share data).

|  | Pro forma data<br>Three Months<br>Ended March<br>31,<br>2016<br>(unaudited) |
|--|---|
| Revenues                                   | \$ 294,624  |
| Loss from continuing operations            | \$ (4,871 )   |
| Loss per share from continuing operations: |   |
| Basic                                      | \$ (0.17 )  |
| Diluted                                    | \$ (0.17 )  |

These amounts have been calculated after applying Team's accounting policies and adjusting the results of Furmanite to reflect the additional depreciation and amortization that would have been charged assuming the fair value adjustments to property, plant and equipment and intangible assets had been applied on January 1, 2015, together with the related tax effects. Additionally, these pro forma results exclude discontinued operations as well as the impact of transaction and integration-related costs associated with the Furmanite acquisition included in the historical results.



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## 3. RECEIVABLES

A summary of accounts receivable as of March 31, 2017 and December 31, 2016 is as follows (in thousands):

|                                 | March 31,<br>2017<br>(unaudited) | December<br>31, 2016 |
|---------------------------------|----------------------------------|----------------------|
| Trade accounts receivable       | \$ 193,572                       | \$ 230,889           |
| Unbilled revenues               | 84,891                           | 39,719               |
| Allowance for doubtful accounts | (9,182 )                         | (7,835 )             |
| Total                           | \$ 269,281                       | \$ 262,773           |

## 4. INVENTORY

A summary of inventory as of March 31, 2017 and December 31, 2016 is as follows (in thousands):

|                  | March 31,<br>2017<br>(unaudited) | December<br>31, 2016 |
|------------------|----------------------------------|----------------------|
| Raw materials    | \$ 7,511                         | \$ 6,844             |
| Work in progress | 3,057                            | 2,713                |
| Finished goods   | 39,836                           | 40,014               |
| Total            | \$ 50,404                        | \$ 49,571            |

## 5. PROPERTY, PLANT AND EQUIPMENT

A summary of property, plant and equipment as of March 31, 2017 and December 31, 2016 is as follows (in thousands):

|   | March 31,<br>2017<br>(unaudited) | December<br>31, 2016 |
|---|----------------------------------|----------------------|
| Land                                      | \$ 7,434                         | \$ 7,429             |
| Buildings and leasehold improvements      | 46,525                           | 42,257               |
| Machinery and equipment                   | 237,292                          | 233,063              |
| Furniture and fixtures                    | 8,377                            | 8,431                |
| Capitalized ERP system development costs  | 46,120                           | 44,876               |
| Computers and computer software           | 11,830                           | 11,775               |
| Automobiles                               | 5,392                            | 5,370                |
| Construction in progress                  | 13,469                           | 12,997               |
| Total                                     | 376,439                          | 366,198              |
| Accumulated depreciation and amortization | (171,097 )                       | (163,068 )           |
| Property, plant, and equipment, net       | \$ 205,342                       | \$ 203,130           |

At the end of 2013, we initiated the design and implementation of a new ERP system, which is expected to be substantially installed by the end of 2017. Amortization of the ERP system development costs began in March 2017 and is computed by the straight-line method. Through March 31, 2017, we have capitalized \$46.1 million associated with the project that includes \$1.6 million of capitalized interest and we have recognized \$0.2 million of amortization expense.

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## 6. INTANGIBLE ASSETS

A summary of intangible assets as of March 31, 2017 and December 31, 2016 is as follows (in thousands):

|                        | March 31, 2017<br>(unaudited) |                             | Net<br>Carrying<br>Amount | December 31, 2016           |                             | Net<br>Carrying<br>Amount |
|------------------------|-------------------------------|-----------------------------|---------------------------|-----------------------------|-----------------------------|---------------------------|
|                        | Gross<br>Carrying<br>Amount   | Accumulated<br>Amortization |                           | Gross<br>Carrying<br>Amount | Accumulated<br>Amortization |                           |
| Customer relationships | \$ 174,805                    | \$ (28,900 )                | \$ 145,905                | \$ 174,742                  | \$ (25,508 )                | \$ 149,234                |
| Non-compete agreements | 5,417                         | (4,031 )                    | 1,386                     | 5,397                       | (3,896 )                    | 1,501                     |
| Trade names            | 24,644                        | (4,706 )                    | 19,938                    | 24,624                      | (4,216 )                    | 20,408                    |
| Technology             | 7,817                         | (3,590 )                    | 4,227                     | 7,812                       | (3,364 )                    | 4,448                     |
| Licenses               | 840                           | (356 )                      | 484                       | 838                         | (325 )                      | 513                       |
| Total                  | \$ 213,523                    | \$ (41,583 )                | \$ 171,940                | \$ 213,413                  | \$ (37,309 )                | \$ 176,104                |

Amortization expense for the three months ended March 31, 2017 and 2016 was \$4.3 million and \$3.1 million, respectively.

## 7. OTHER ACCRUED LIABILITIES

A summary of other accrued liabilities as of March 31, 2017 and December 31, 2016 is as follows (in thousands):

|  | March 31,   | December  |
|--|-------------|-----------|
|  | 2017        | 31, 2016  |
|  | (unaudited) |           |
| Payroll and other compensation expenses            | \$ 46,207   | \$ 38,214 |
| Insurance accruals                                 | 14,275      | 13,896    |
| Property, sales and other non-income related taxes | 3,498       | 5,599     |
| Lease commitments                                  | 1,912       | 2,119     |
| Deferred revenue                                   | 6,234       | 3,433     |
| Accrued commission                                 | 1,202       | 1,355     |
| Accrued interest                                   | 508         | 603       |
| Volume discount                                    | 956         | 1,067     |
| Contingent consideration                           | 1,000       | 2,103     |
| Professional fees                                  | 3,188       | 1,530     |
| Other  | 11,823      | 9,985     |
| Total  | \$ 90,803   | \$ 79,904 |

## 8. LONG-TERM DEBT, LETTERS OF CREDIT AND DERIVATIVES

In July 2015, we renewed our banking credit facility (the "Credit Facility"). In accordance with the second amendment to the Credit Facility, which was signed in February 2016, the Credit Facility has a borrowing capacity of up to \$600 million and consists of a \$400 million, five-year revolving loan facility and a \$200 million five-year term loan facility. The swing line facility is \$35.0 million. The Credit Facility matures in July 2020, bears interest based on a variable Eurodollar rate option (LIBOR plus 2.25% margin at March 31, 2017) and has commitment fees on unused borrowing capacity (0.40% at March 31, 2017). The Credit Facility limits our ability to pay cash dividends without the consent of our bank syndicate. The Credit Facility also contains financial covenants, which were amended in May 2017 pursuant to the fifth amendment to the Credit Facility. The covenants, as amended, require the Company to maintain as of the end of each fiscal quarter (i) a maximum ratio of consolidated funded debt to consolidated EBITDA (the "Total Leverage Ratio", as defined in the Credit Facility agreement) of not more than 5.00 to 1.00 as of March 31, 2017 and June 30, 2017 and thereafter the maximum ratio decreases by 0.50 to 1.00 each subsequent quarter until it reaches 3.00 to 1.00, (ii) a maximum ratio of senior secured debt to consolidated EBITDA of not more than 4.00 to 1.00 as of

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March 31, 2017, 4.25 to 1.00 as of June 30, 2017 and decreasing by 0.25 to 1.00 each subsequent quarter until it reaches 3.00 to 1.00 and (iii) an interest coverage ratio of less than 3.00 to 1.00. As of March 31, 2017, we are in compliance with these covenants. Notwithstanding the foregoing, from and after the Permitted Debt Incurrence Date, which is a future date that will have occurred when and if the

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Company incurs at least \$125.0 million of certain unsecured debt, the maximum Total Leverage Ratios would be 5.00 to 1.00 at March 31, 2017, 5.25 to 1.00 at June 30, 2017 and decreasing by 0.25 to 1.00 each subsequent quarter until reaching 4.00 to 1.00. Our Total Leverage Ratio stood at 4.77 to 1.00 as of March 31, 2017. At March 31, 2017, we had \$23.7 million of cash on hand and approximately \$18 million of available borrowing capacity through our Credit Facility. In connection with the renewal of our Credit Facility, as of March 31, 2017, we are amortizing \$3.0 million of associated debt issuance costs over the life of the Credit Facility.

In order to secure our casualty insurance programs we are required to post letters of credit generally issued by a bank as collateral. A letter of credit commits the issuer to remit specified amounts to the holder, if the holder demonstrates that we failed to meet our obligations under the letter of credit. If this were to occur, we would be obligated to reimburse the issuer for any payments the issuer was required to remit to the holder of the letter of credit. We were contingently liable for outstanding stand-by letters of credit totaling \$20.7 million at March 31, 2017 and \$21.6 million at December 31, 2016. Outstanding letters of credit reduce amounts available under our Credit Facility and are considered as having been funded for purposes of calculating our financial covenants under the Credit Facility. ASC 815, Derivatives and Hedging (“ASC 815”), requires that derivative instruments be recorded at fair value and included in the balance sheet as assets or liabilities. The accounting for changes in the fair value of a derivative instrument depends on the intended use of the derivative and the resulting designation, which is established at the inception date of a derivative. Special accounting for derivatives qualifying as fair value hedges allows derivatives’ gains and losses to offset related results on the hedged item in the statement of operations. For derivative instruments designated as cash flow hedges, changes in fair value, to the extent the hedge is effective, are recognized in other comprehensive income (loss) until the hedged item is recognized in earnings. Hedge effectiveness is measured at least quarterly based on the relative cumulative changes in fair value between the derivative contract and the hedged item over time. Credit risks related to derivatives include the possibility that the counter-party will not fulfill the terms of the contract. We consider counterparty credit risk to our derivative contracts when valuing our derivative instruments. Our borrowing of €12.3 million under the Credit Facility serves as an economic hedge of our net investment in our European operations as fluctuations in the fair value of the borrowing attributable to the U.S. Dollar/Euro spot rate will offset translation gains or losses attributable to our investment in our European operations. At March 31, 2017, the €12.3 million borrowing had a U.S. Dollar value of \$13.1 million.

The amounts recognized in other comprehensive income, and reclassified into earnings, for the three months ended March 31, 2017 and 2016, are as follows (in thousands):

|                      | Loss<br>Recognized in<br>Other<br>Comprehensive<br>Income |   | Gain (Loss)<br>Reclassified from<br>Other<br>Comprehensive<br>Income to<br>Earnings |   |
|----------------------|---|---|---|---|
|                      | Three Months<br>Ended<br>March 31,<br>(unaudited)<br>2017 | Three Months<br>Ended<br>March 31,<br>(unaudited)<br>2016 | Three Months<br>Ended<br>March 31,<br>(unaudited)<br>2017                           | Three Months<br>Ended<br>March 31,<br>(unaudited)<br>2016 |
| Net investment hedge | \$(166)   | \$(553)   | \$ —  | \$ —  |

The following table presents the fair value totals and balance sheet classification for derivatives designated as hedges under ASC 815 (in thousands):

| March 31, 2017<br>(unaudited) |               |      | December 31, 2016 |               |      |
|-------------------------------|---------------|------|-------------------|---------------|------|
| Classification                | Balance Sheet | Fair | Classification    | Balance Sheet | Fair |

|                                | Location       | Value     | Location  | Value                    |
|--------------------------------|----------------|-----------|-----------|--------------------------|
| Net investment hedge Liability | Long-term debt | \$(4,882) | Liability | Long-term debt \$(5,048) |

#### 9. EMPLOYEE BENEFIT PLANS

In connection with our acquisition of Furmanite, we assumed liabilities associated with the defined benefit pension plans of two foreign subsidiaries, one plan covering certain United Kingdom employees (the "U.K. Plan") and the other covering certain Norwegian employees (the "Norwegian Plan"). As the Norwegian Plan represents approximately one percent of both the

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Company's total pension plan liabilities and total pension plan assets, only the schedule of net periodic pension cost (credit) includes combined amounts from the two plans, while assumption and narrative information relates solely to the U.K. Plan.

Net periodic pension cost (credit) for the U.K. and Norwegian Plans includes the following components (in thousands):

|                                    | Three Months<br>Ended<br>March 31,<br>2017 2016<br>(unaudited)(audited) |        |
|------------------------------------|---|--------|
| Service cost                       | \$4   | \$ 7   |
| Interest cost                      | 579   | 267    |
| Expected return on plan assets     | (738 )  | (273 ) |
| Amortization of net actuarial loss | 17  | —      |
| Net periodic pension cost (credit) | \$(138)   | \$ 1   |

For the three months ended March 31, 2016, the net periodic pension cost presented in the table above is from the date of the Furmanite acquisition.

The expected long-term rate of return on invested assets is determined based on the weighted average of expected returns on asset investment categories as follows: 4.5% overall, 5.8% for equities and 1.8% for debt securities. We expect to contribute \$1.4 million to the pension plan for 2017, of which \$0.3 million has been contributed through March 31, 2017.

#### 10. FAIR VALUE MEASUREMENTS

We apply the provisions of ASC 820, which among other things, requires enhanced disclosures about assets and liabilities carried at fair value.

As defined in ASC 820, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We utilize market data or assumptions that market participants would use in pricing the asset or liability, including assumptions about risk and the risks inherent in the inputs to the valuation technique. These inputs can be readily observable, market corroborated, or generally unobservable. We primarily apply the market approach for recurring fair value measurements and endeavor to utilize the best information available. Accordingly, we utilize valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. The use of unobservable inputs is intended to allow for fair value determinations in situations in which there is little, if any, market activity for the asset or liability at the measurement date. We are able to classify fair value balances based on the observability of those inputs. ASC 820 establishes a fair value hierarchy such that "Level 1" measurements include unadjusted quoted market prices for identical assets or liabilities in an active market, "Level 2" measurements include quoted market prices for identical assets or liabilities in an active market which have been adjusted for items such as effects of restrictions for transferability and those that are not quoted but are observable through corroboration with observable market data, including quoted market prices for similar assets, and "Level 3" measurements include those that are unobservable and of a highly subjective measure.

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The following table sets forth, by level within the fair value hierarchy, our financial assets and liabilities that are accounted for at fair value on a recurring basis as of March 31, 2017 and December 31, 2016. As required by ASC 820, financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement (in thousands):

|                                       | March 31, 2017<br>(unaudited)  |   |  |           |
|---------------------------------------|--|---|--|-----------|
|                                       | Quoted Prices<br>in<br>Active<br>Markets<br>for<br>Identical<br>Items (Level 1)          |   |  |           |
|                                       | Significant<br>Observable<br>Inputs (Level 2)  | Significant<br>Unobservable<br>Inputs (Level 3) |  | Total     |
| Liabilities:                          |  |   |  |           |
| Contingent consideration <sup>1</sup> | \$ —   | \$ 2,693  |  | \$2,693   |
| Net investment hedge                  | \$ (4,882)   | \$ —  |  | \$(4,882) |
|                                       | December 31, 2016  |   |  |           |
|                                       | Quoted<br>Prices<br>in<br>Active<br>Markets<br>for<br>Identical<br>Items<br>(Level<br>1) |   |  |           |
|                                       | Significant<br>Observable<br>Inputs (Level 2)  | Significant<br>Unobservable<br>Inputs (Level 3) |  | Total     |
| Liabilities:                          |  |   |  |           |
| Contingent consideration <sup>1</sup> | \$ —   | \$ 3,739  |  | \$3,739   |
| Net investment hedge                  | \$ (5,048)   | \$ —  |  | \$(5,048) |

1 Inclusive of both current and noncurrent portions.

There were no transfers in and out of Level 1, Level 2 and Level 3 during the three months ended March 31, 2017 and 2016.

The fair value of contingent consideration liabilities classified in the table above were estimated using a discounted cash flow technique with significant inputs that are not observable in the market and thus represents a Level 3 fair value measurement as defined in ASC 820. The significant inputs in the Level 3 measurement not supported by market activity include a combination of actual cash flows and probability-weighted assessments of expected future cash flows related to the acquired businesses, appropriately discounted considering the uncertainties associated with the obligation, and as calculated in accordance with the terms of the acquisition agreement.

The following table represents the changes in the fair value of Level 3 contingent consideration (in thousands):

|                              | Three<br>Months<br>Ended<br>March 31,<br>2017<br>(unaudited) |
|------------------------------|--|
| Balance, beginning of period | \$ 3,739   |

|                          |          |
|--------------------------|----------|
| Accretion of liability   | 104      |
| Foreign currency effects | 24       |
| Revaluation              | (1,174 ) |
| Balance, end of period   | \$ 2,693 |

#### 11. SHARE-BASED COMPENSATION

We have adopted stock incentive plans and other arrangements pursuant to which our Board of Directors (the “Board”) may grant stock options, restricted stock, stock units, stock appreciation rights, common stock or performance awards to officers, directors and key employees. At March 31, 2017, there were approximately 0.9 million stock options, restricted stock units and performance awards outstanding to officers, directors and key employees. The exercise price, terms and other conditions applicable to each form of share-based compensation under our plans are generally determined by the Compensation Committee of our Board at the time of grant and may vary.

Our share-based payments consist primarily of stock units, performance awards, common stock and stock options. In May 2016, our shareholders approved the 2016 Team, Inc. Equity Incentive Plan (the “Plan”), which replaced all of our previous equity



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compensation plans. The Plan authorizes the issuance of share-based awards representing up to 2,000,000 shares of common stock. Shares issued in connection with our share-based compensation are issued out of authorized but unissued common stock.

In connection with the acquisition of Furmanite in February 2016, we assumed the share plan related to Furmanite employee grants. As provided for in the Merger Agreement, each option to purchase Furmanite common stock outstanding immediately prior to the closing of the acquisition was converted into an option to purchase Team common stock, adjusted by the 0.215 exchange ratio. Similarly, each previously existing Furmanite restricted share, restricted stock unit or performance stock unit outstanding immediately prior to the acquisition were converted into Team restricted stock units, also at the 0.215 exchange ratio. The converted awards generally have the same terms and conditions as the replaced awards, except the vesting of certain awards was accelerated to the acquisition date and any performance conditions associated with the Furmanite awards no longer apply. The fair value of the options was determined using a Black-Scholes model, while the fair value of the restricted stock units was determined based on the market price on the acquisition date. The fair value of the converted Furmanite awards was allocated between consideration transferred in the acquisition and future share-based compensation expense, based on past service completed and future service required. The converted Furmanite awards have been identified, as applicable, in the tables that follow.

Compensation expense related to share-based compensation totaled \$1.7 million and \$2.1 million for the three months ended March 31, 2017 and 2016, respectively. Share-based compensation expense reflects an estimate of expected forfeitures. At March 31, 2017, \$18.2 million of unrecognized compensation expense related to share-based compensation is expected to be recognized over a remaining weighted-average period of 2.7 years. The excess tax benefit derived when share-based awards result in a tax deduction for the Company was not material for the three months ended March 31, 2017 and 2016.

Stock units are settled with common stock upon vesting unless it is not legally feasible to issue shares, in which case the value of the award is settled in cash. We determine the fair value of each stock unit based on the market price on the date of grant. Stock units generally vest in annual installments over four years and the expense associated with the units is recognized over the same vesting period. We also grant common stock to our directors which typically vest immediately. Compensation expense related to stock units and director stock grants totaled \$1.7 million and \$1.8 million for the three months ended March 31, 2017 and 2016, respectively. Transactions involving our stock units and director stock grants during the three months ended March 31, 2017 and 2016 are summarized below:

|  | Three Months<br>Ended<br>March 31, 2017<br>(unaudited) |   | Three Months<br>Ended<br>March 31, 2016<br>(unaudited) |   |
|--|--|---|--|---|
|  | No.<br>of<br>Stock<br>Units<br>(in thousands)          | Weighted<br>Average<br>Fair Value<br>(in thousands) | No.<br>of<br>Stock<br>Units<br>(in thousands)          | Weighted<br>Average<br>Fair Value<br>(in thousands) |
| Stock and stock units, beginning of period | 535  | \$ 35.11  | 371  | \$ 36.26  |
| Changes during the period:                 |  |   |  |   |
| Granted                                    | 2  | \$ 33.27  | 70   | \$ 25.30  |
| Assumed - Furmanite acquisition            | —  | \$ —  | 40   | \$ 25.63  |
| Vested and settled                         | (21 )  | \$ 25.33  | —  | \$ —  |
| Cancelled                                  | (3 )   | \$ 31.58  | (3 )   | \$ 28.09  |
| Stock and stock units, end of period       | 513  | \$ 35.55  | 478  | \$ 33.83  |

We have a performance stock unit award program whereby we grant Long-Term Performance Stock Unit (“LTPSU”) awards to our executive officers. Under this program, the Company communicates “target awards” to the executive officers at the beginning of a performance period. LTPSU awards cliff vest with the achievement of the performance goals and completion of the required service period. Settlement occurs with common stock within 20 business days of

vesting. LTPSU awards granted on November 4, 2014 and October 15, 2015 are subject to a three-year performance period and a concurrent three-year service period. The performance target is based on results of operations over the three-year performance period with possible payouts ranging from 0% to 300% of the “target awards.” LTPSU awards granted on March 15, 2017 are subject to a two-year performance period and a concurrent two-year service period. For these awards, the performance goal is separated into three independent performance factors based on (i) relative shareholder total return (“RTSR”) as measured against a designated peer group, (ii) RTSR as measured against a designated index and (iii) results of operations over the two-year performance period, with possible payouts ranging from 0% to 200% of the “target awards” for the first two performance factors and ranging from 0% to 300% of the “target awards” for the third performance factor.

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We determine the fair value of each LTPSU award based on the market price on the date of grant. However, for the portion of the LTPSU awards that are subject to the RTSR performance factors, we determine the fair value of that portion of the award based on the results of a Monte Carlo simulation, which uses market-based inputs as of the date of grant to simulate future stock returns. Compensation expense is recognized on a straight-line basis over the vesting term. For LTPSU awards (or portions thereof) subject to a results of operations performance goal, compensation expense is recognized based upon the performance target that is probable of being met. For the portion of LTPSU awards subject to the RTSR performance factors, because the expected outcome is incorporated into the grant date fair value, compensation expense is not subsequently adjusted for changes in the expected or actual performance outcome. Compensation expense related to performance awards totaled \$0.1 million and \$0.2 million for the three months ended March 31, 2017 and 2016, respectively. Transactions involving our performance awards during the three months ended March 31, 2017 and 2016 are summarized below:

|  | Three Months Ended March 31, 2017<br>(unaudited) |   | Three Months Ended March 31, 2016<br>(unaudited) |   |
|--|--|---|--|---|
|  | No. of Stock Units<br>(in thousands)             | Weighted Average Fair Value<br>(in thousands) | No. of Stock Units<br>(in thousands)             | Weighted Average Fair Value<br>(in thousands) |
| Long-term performance stock units, beginning of period | 59   | \$ 37.16                                      | 59   | \$ 37.16                                      |
| Changes during the period:                             |  |   |  |   |
| Granted  | 167  | \$ 20.24                                      | —  | \$ —  |
| Vested and settled                                     | —  | \$ —  | —  | \$ —  |
| Cancelled  | —  | \$ —  | —  | \$ —  |
| Long-term performance stock units, end of period       | 226  | \$ 24.64                                      | 59   | \$ 37.16                                      |

We determine the fair value of each stock option at the grant date using a Black-Scholes model and recognize the resulting expense of our stock option awards over the period during which an employee is required to provide services in exchange for the awards, usually the vesting period. Compensation expense related to stock options for the three months ended March 31, 2017 and 2016 was not material. Our options typically vest in equal annual installments over a four-year service period. Expense related to an option grant is recognized on a straight line basis over the specified vesting period for those options. Stock options generally have a ten-year term. Transactions involving our stock options during the three months ended March 31, 2017 and 2016 are summarized below:

|  | Three Months Ended March 31, 2017<br>(unaudited) |   | Three Months Ended March 31, 2016<br>(unaudited) |   |
|--|--|---|--|---|
|  | No. of Options<br>(in thousands)                 | Weighted Average Exercise Price<br>(in thousands) | No. of Options<br>(in thousands)                 | Weighted Average Exercise Price<br>(in thousands) |
| Shares under option, beginning of period | 203  | \$ 30.63  | 376  | \$ 25.71  |
| Changes during the period:               |  |   |  |   |
| Granted                                  | —  | \$ —  | —  | \$ —  |
| Assumed - Furmanite acquisition          | —  | \$ —  | 132  | \$ 33.20  |
| Exercised                                | (16 )  | \$ 27.91  | (64 )  | \$ 15.67  |
| Cancelled                                | —  | \$ —  | (2 )   | \$ 50.10  |
| Expired                                  | (1 )   | \$ 32.05  | (5 )   | \$ 30.33  |

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|                                    |     |          |     |          |
|------------------------------------|-----|----------|-----|----------|
| Shares under option, end of period | 186 | \$ 30.87 | 437 | \$ 29.26 |
| Exercisable at end of period       | 185 | \$ 30.71 | 419 | \$ 28.92 |

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Options exercisable at March 31, 2017 had a weighted-average remaining contractual life of 2.6 years. For total options outstanding at March 31, 2017, the range of exercise prices and remaining contractual lives are as follows:

| Range of Prices    | No. of Options | Weighted Average Exercise Price | Weighted Average Remaining Life |
|--------------------|----------------|---------------------------------|---------------------------------|
|                    | (in thousands) |                                 | (in years)                      |
| \$20.18 to \$30.28 | 29             | \$ 24.81                        | 2.2                             |
| \$30.29 to \$40.38 | 150            | \$ 31.08                        | 2.5                             |
| \$40.39 to \$50.47 | 7              | \$ 50.47                        | 7.1                             |
| Total              | 186            | \$ 30.87                        | 2.6                             |

## 12. ACCUMULATED OTHER COMPREHENSIVE LOSS

A summary of changes in accumulated other comprehensive loss included within shareholders' equity is as follows (in thousands):

|                                   | Three Months Ended<br>March 31, 2017<br>(unaudited) |                              |  |                  |            | Three Months Ended<br>March 31, 2016<br>(unaudited) |                              |                  |            |
|-----------------------------------|---|------------------------------|--|------------------|------------|---|------------------------------|------------------|------------|
|                                   | Foreign<br>Currency<br>Translation<br>Adjustments   | Foreign<br>Currency<br>Hedge | Defined<br>Benefit<br>Pension<br>Plans | Tax<br>Provision | Total      | Foreign<br>Currency<br>Translation<br>Adjustments   | Foreign<br>Currency<br>Hedge | Tax<br>Provision | Total      |
| Balance, beginning of period      | \$(31,973)  | \$ 5,048                     | \$(10,518)                             | \$ 8,443         | \$(29,000) | \$(28,124)  | \$ 4,567                     | \$ 5,183         | \$(18,374) |
| Other comprehensive income (loss) | 2,108   | (166 )                       | 17                                     | (448 )           | 1,511      | 6,226   | (553 )                       | (1,151 )         | 4,522      |
| Balance, end of period            | \$(29,865)  | \$ 4,882                     | \$(10,501)                             | \$ 7,995         | \$(27,489) | \$(21,898)  | \$ 4,014                     | \$ 4,032         | \$(13,852) |

The following table represents the related tax effects allocated to each component of other comprehensive income (loss) (in thousands):

|  | Three Months Ended<br>March 31, 2017<br>(unaudited) |               |               | Three Months Ended<br>March 31, 2016<br>(unaudited) |               |               |
|--|---|---------------|---------------|---|---------------|---------------|
|  | Gross<br>Amount                                     | Tax<br>Effect | Net<br>Amount | Gross<br>Amount                                     | Tax<br>Effect | Net<br>Amount |
| Foreign currency translation adjustments | \$2,108   | \$(508)       | \$1,600       | \$6,226   | \$(1,363)     | \$4,863       |
| Foreign currency hedge                   | (166 )  | 63            | (103 )        | (553 )  | 212           | (341 )        |
| Defined benefit pension plans            | 17  | (3 )          | 14            | —   | —             | —             |
| Total                                    | \$1,959   | \$(448)       | \$1,511       | \$5,673   | \$(1,151)     | \$4,522       |

## 13. COMMITMENTS AND CONTINGENCIES

Con Ed Matter—We have, from time to time, provided temporary leak repair services to the steam system of Consolidated Edison Company of New York (“Con Ed”) located in New York City. In July 2007, a Con Ed steam main located in midtown Manhattan ruptured resulting in one death and other injuries and property damage. As of March 31, 2017, sixty-eight lawsuits are currently pending against Con Ed, the City of New York and Team in the Supreme Court of New York, alleging that our temporary leak repair services may have contributed to the cause of the rupture, allegations which we dispute. The lawsuits seek generally unspecified compensatory damages for personal injury, property damage and business interruption. Additionally, Con Ed is alleging that our contract with Con Ed requires us to fully indemnify and defend Con Ed for all claims asserted against Con Ed including those amounts that Con Ed has paid to settle with certain plaintiffs for undisclosed sums as well as Con Ed’s own alleged damages to its infrastructure. Con Ed filed an action to join Team and the City of New York as defendants in all lawsuits filed

against Con Ed that did not include Team and the City of New York as direct defendants. We are vigorously defending the lawsuits and Con Ed's claim for indemnification. We are unable to estimate the amount of liability to us, if any, associated with these lawsuits and the claim for indemnification. We filed a motion to dismiss in April 2016. Based upon the current briefing schedule, a ruling on the motion is anticipated in the fall of 2017. We maintain insurance coverage, subject to a deductible limit of \$250,000, which we believe should cover these claims. We have not accrued any liability in excess of the deductible limit for the lawsuits. We do not

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believe the ultimate outcome of these matters will have a material adverse effect on our financial position, results of operations, or cash flows. A trial on the merits is scheduled to commence in October 2017.

Patent Infringement Matters—In December 2014, our subsidiary, Quest Integrity Group, LLC, filed three patent infringement lawsuits against three different defendants, two in the U.S. District of Delaware (the “Delaware Cases”) and one in the U.S. District of Western Washington (the “Washington Case”). Quest Integrity alleges that the three defendants infringed Quest Integrity’s patent, entitled “2D and 3D Display System and Method for Furnace Tube Inspection”. This Quest Integrity patent generally teaches a system and method for displaying inspection data collected during the inspection of furnace tubes in petroleum and petro-chemical refineries. The subject patent litigation is specific to the visual display of the collected data and does not relate to Quest Integrity’s underlying advanced inspection technology. In these lawsuits Quest Integrity is seeking temporary and permanent injunctive relief, as well as monetary damages. Defendants have denied they infringe any valid claim of Quest Integrity’s patent, and have asserted declaratory judgment counterclaims that the patent at issue is invalid and/or unenforceable, and not infringed. In June 2015, the U.S. District of Delaware denied our motions for preliminary injunctive relief in the Delaware Cases (that is, our request that the defendants stop using our patented systems and methods during the pendency of the actions). In March 2017, the judge in the Delaware Cases granted summary judgment against Quest Integrity, finding the asserted patent invalid; consequentially, one of the Delaware Cases is ready for appeal, and the Company reasonably expects the other Delaware Case will be ready for appeal shortly. Quest Integrity intends to appeal both Delaware Cases. The Washington Case is ongoing.

We are involved in various other lawsuits and are subject to various claims and proceedings encountered in the normal conduct of business. In our opinion, any uninsured losses that might arise from these lawsuits and proceedings will not have a materially adverse effect on our consolidated financial statements.

We establish a liability for loss contingencies, when information available to us indicates that it is probable that a liability has been incurred and the amount of loss can be reasonably estimated.

#### 14. ENTITY WIDE DISCLOSURES

ASC 280, Segment Reporting, requires us to disclose certain information about our operating segments where operating segments are defined as “components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance.” We conduct operations in three segments: TeamQualspec, TeamFurmanite and Quest Integrity. All three operating segments operate under a business segment manager who reports directly to Team’s Chief Executive Officer who operates as the chief operating decision maker. Discontinued operations are not allocated to the segments.

Segment data for our three operating segments are as follows (in thousands):

Three Months Ended  
March 31,  
2017      2016  
(unaudited)(unaudited)

#### Revenues:

|                 |            |            |
|-----------------|------------|------------|
| TeamQualspec    | \$ 142,956 | \$ 136,262 |
| TeamFurmanite   | 121,822    | 100,594    |
| Quest Integrity | 21,776     | 13,998     |
| Total           | \$ 286,554 | \$ 250,854 |

Three Months Ended  
March 31,  
2017      2016  
(unaudited)(unaudited)

#### Operating income (loss):

|               |          |          |
|---------------|----------|----------|
| TeamQualspec  | \$ 8,125 | \$ 7,944 |
| TeamFurmanite | 451      | 7,039    |

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|                                       |            |      |         |   |
|---------------------------------------|------------|------|---------|---|
| Quest Integrity                       | 4,191      | (757 | )       |   |
| Corporate and shared support services | (24,855    | )    | (21,606 | ) |
| Total                                 | \$(12,088) | \$   | (7,380  | ) |



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|                                       | Three Months Ended<br>March 31,<br>2017      2016<br>(unaudited)(unaudited) |           |
|---------------------------------------|---|-----------|
| Capital expenditures:                 |   |           |
| TeamQualspec                          | \$2,512   | \$ 2,989  |
| TeamFurmanite                         | 4,320   | 2,977     |
| Quest Integrity                       | 446   | 631       |
| Corporate and shared support services | 3,440   | 4,983     |
| Total                                 | \$10,718  | \$ 11,580 |

|                                       | Three Months Ended<br>March 31,<br>2017      2016<br>(unaudited)(unaudited) |           |
|---------------------------------------|---|-----------|
| Depreciation and amortization:        |   |           |
| TeamQualspec                          | \$4,855   | \$ 5,054  |
| TeamFurmanite                         | 5,863   | 3,324     |
| Quest Integrity                       | 1,269   | 1,282     |
| Corporate and shared support services | 974   | 363       |
| Total                                 | \$12,961  | \$ 10,023 |

Separate measures of Team's assets by operating segment are not produced or utilized by management to evaluate segment performance.

A geographic breakdown of our revenues for the three months ended March 31, 2017 and 2016 and total assets as of March 31, 2017 and December 31, 2016 are as follows (in thousands):

|                              | Three Months Ended<br>March 31,<br>2017      2016<br>(unaudited)(unaudited) |            |
|------------------------------|---|------------|
| Total Revenues: <sup>1</sup> |   |            |
| United States                | \$215,212   | \$ 202,053 |
| Canada                       | 27,248  | 21,985     |
| Europe                       | 25,999  | 16,889     |
| Other foreign countries      | 18,095  | 9,927      |
| Total                        | \$286,554   | \$ 250,854 |

|                         | March 31,<br>2017<br>(unaudited) | December<br>31, 2016 |
|-------------------------|----------------------------------|----------------------|
| Total assets:           |                                  |                      |
| United States           | \$776,238                        | \$788,780            |
| Canada                  | 59,258                           | 66,056               |
| Europe                  | 227,621                          | 234,847              |
| Other foreign countries | 50,801                           | 57,735               |
| Total                   | \$1,113,918                      | \$1,147,418          |

<sup>1</sup> Revenues attributable to individual countries/geographic areas are based on the country of domicile of the legal entity that performs the work.



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## 15. DISCONTINUED OPERATIONS

As part of our acquisition of Furmanite, we acquired a pipeline inspection business from Furmanite that primarily performs process management inspection services to contractors and operators participating primarily in the midstream oil and gas market in the United States. We previously concluded that this business was not a strategic fit for Team and we completed the sale of the business in December 2016.

We concluded that this business qualified as a discontinued operation upon its acquisition under GAAP. Therefore, we classified the operating results as discontinued operations in our consolidated statements of operations. Discontinued operations does not include any allocation of corporate overhead expense or interest expense. Income from discontinued operations, net of income tax, consists of the following (in thousands):

|  | Three<br>Months<br>Ended<br>March 31,<br>2016<br>(unaudited) |
|--|--|
| Revenues   | \$ 5,768   |
| Operating expenses                                     | 5,275  |
| Gross margin   | 493  |
| Selling, general and administrative expenses           | 281  |
| Income from discontinued operations, before income tax | 212  |
| Less: Provision for income taxes                       | 86   |
| Income from discontinued operations, net of income tax | \$ 126   |

For the three months ended March 31, 2016, there were no material amounts of depreciation, amortization, capital expenditures or significant operating or investing non-cash items related to discontinued operations.

## 16. EXIT COSTS AND OTHER RELATED CHARGES (CREDITS)

Exit costs and other related charges (credits) are associated with the restructuring/closure of the acquired Furmanite operations in Belgium and the Netherlands in the TeamFurmanite segment. Due to continued economic softness in these particular markets and unfavorable costs structures, we committed to a plan to exit these operations in the fourth quarter of 2016 and communicated the plan to the affected employees. We expect the closures to be substantially complete by the end of the second quarter of 2017. During the three months ended March 31, 2017, we recorded a reduction to severance costs of \$0.2 million and a disposal gain of \$1.1 million. The disposal gain resulted from an asset sale of the Furmanite operations in Belgium, which was completed during the first quarter of 2017, whereby we conveyed the business operations, \$0.3 million cash and approximately \$0.2 million of other assets to the purchaser in exchange for the assumption by the purchaser of certain liabilities, primarily severance-related liabilities of \$1.6 million associated with the employees who transferred to the purchaser in connection with the transaction.

A rollforward of our accrued severance liability associated with these exit activities is presented below (in thousands):

|                              | Three<br>Months<br>Ended<br>March 31,<br>2017<br>(unaudited) |
|------------------------------|--|
| Balance, beginning of period | \$ 4,846   |
| Charges (credits), net       | (192 )   |

|                        |          |
|------------------------|----------|
| Payments               | (1,254 ) |
| Disposal               | (1,601 ) |
| Balance, end of period | \$ 1,799 |

With respect to these exit activities, to date we have incurred cumulatively \$4.6 million of severance-related costs and an impairment loss on property, plant and equipment of \$0.7 million, partially offset by a disposal gain of \$1.1 million. We estimate that we will incur additional costs, primarily related to lease terminations, of approximately \$1 million during the remainder of 2017 as the closures are completed.

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17. REPURCHASE OF COMMON STOCK

On June 23, 2014, our Board authorized an increase in the stock repurchase plan limit to \$50.0 million. We did not repurchase any shares during the three months ended March 31, 2017. At March 31, 2017, \$7.9 million remained available to repurchase shares under the stock repurchase plan. Under the Credit Facility, the Company is limited in its ability to make stock repurchases unless the Total Leverage Ratio is below 2.50 to 1.00. Notwithstanding such provision, in the event the Total Leverage Ratio is equal to or greater than 2.50 to 1.00 but is less than or equal to 4.00 to 1.00, the Credit Facility generally permits the Company to make stock repurchases provided that such repurchases, plus any payments of cash dividends, do not exceed \$50.0 million in the aggregate.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Overview

Unless otherwise indicated, the terms "Team, Inc.," "Team," "the Company," "we," "our" and "us" are used in this report to refer to Team, Inc., to one or more of our consolidated subsidiaries or to all of them taken as a whole. We are incorporated in the State of Delaware and our company website can be found at [www.teaminc.com](http://www.teaminc.com). Our corporate headquarters is located at 13131 Dairy Ashford, Suite 600, Sugar Land, Texas, 77478 and our telephone number is (281) 331-6154. Our stock is traded on the New York Stock Exchange under the symbol "TISI."

The following discussion should be read in conjunction with the unaudited condensed consolidated financial statements and the notes thereto included in Item 1 of this report, and the consolidated financial statements and Management's Discussion and Analysis of Financial Condition and Results of Operations, including Contractual Obligations and Critical Accounting Policies, included in our Annual Report on Form 10-K for the year ended December 31, 2016.

We based our forward-looking statements on our reasonable beliefs and assumptions, and our current expectations, estimates and projections about ourselves and our industry. We caution that these statements are not guarantees of future performance and involve risks, uncertainties and assumptions that we cannot predict. In addition, we based many of these forward-looking statements on assumptions about future events that may prove to be inaccurate. We wish to ensure that such statements are accompanied by meaningful cautionary statements, so as to obtain the protections of the safe harbor established in the Private Securities Litigation Reform Act of 1995. New risk factors emerge from time to time and it is not possible for us to predict all such risk factors, nor can we assess the impact of all such risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Accordingly, forward-looking statements cannot be relied upon as a guarantee of future results and involve a number of risks and uncertainties that could cause actual results to differ materially from those projected in the statements, including, but not limited to the statements under "Risk Factors". We undertake no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise. Differences between actual results and any future performance suggested in these forward-looking statements could result from a variety of factors, including those listed beginning on page 8 of our Annual Report on Form 10-K for the year ended December 31, 2016.

General Description of Business

We are a leading provider of standard to specialty industrial services, including inspection, engineering assessment and mechanical repair and remediation required in maintaining high temperature and high pressure piping systems and vessels that are utilized extensively in the refining, petrochemical, power, pipeline and other heavy industries. We conduct operations in three segments: TeamQualspec Group ("TeamQualspec"), TeamFurmanite Group ("TeamFurmanite") and Quest Integrity Group ("Quest Integrity"). Through the capabilities and resources in these three segments, we believe that Team is uniquely qualified to provide integrated solutions involving in their most basic form, inspection to assess condition, engineering assessment to determine fitness for purpose in the context of industry standards and regulatory codes and mechanical services to repair, rerate or replace based upon the client's election. In addition, our Company is capable of escalating with the client's needs—as dictated by the severity of the damage found and the related operating conditions—from standard services to some of the most advanced services and expertise available in the industry.

TeamQualspec provides standard and advanced non-destructive testing ("NDT") services for the process, pipeline and power sectors, pipeline integrity management services, field heat treating services, as well as associated engineering and assessment services. These services can be offered while facilities are running (on-stream), during facility turnarounds or during new construction or expansion activities.

TeamFurmanite, our mechanical services segment, provides turnaround and on-stream services. Turnaround services are project-related and demand is a function of the number and scope of scheduled and unscheduled facility turnarounds as well as new industrial facility construction or expansion activities. The turnaround services TeamFurmanite provides include field machining, technical bolting, field valve repair, heat exchanger repair, and isolation test plugging services. On-stream services offered by TeamFurmanite represent the services offered while

plants are operating and under pressure. These services include leak repair, fugitive emissions control and hot tapping. Quest Integrity provides integrity and reliability management solutions for the process, pipeline and power sectors. These solutions encompass two broadly-defined disciplines: (1) highly specialized in-line inspection services for unpiggable process piping and pipelines using proprietary in-line inspection tools and analytical software; and (2) advanced condition assessment services through a multi-disciplined engineering team.

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We offer these services globally through over 220 locations in 20 countries throughout the world with more than 7,400 employees. We market our services to companies in a diverse array of heavy industries which include the petrochemical, refining, power, pipeline, steel, pulp and paper industries, as well as municipalities, shipbuilding, original equipment manufacturers (“OEMs”), distributors, and some of the world’s largest engineering and construction firms.

## Three Months Ended March 31, 2017 Compared to Three Months Ended March 31, 2016

The following table sets forth the components of revenue and operating income (loss) from our operations for the three months ended March 31, 2017 and 2016 (in thousands):

|                                       | Three Months Ended               |                     | Increase   |                 |   |
|---------------------------------------|----------------------------------|---------------------|------------|-----------------|---|
|                                       | March 31,<br>2017<br>(unaudited) | 2016<br>(unaudited) | \$         | %               |   |
| Revenues by business segment:         |                                  |                     |            |                 |   |
| TeamQualspec                          | \$142,956                        | \$136,262           | \$6,694    | 4.9             | % |
| TeamFurmanite                         | 121,822                          | 100,594             | 21,228     | 21.1            | % |
| Quest Integrity                       | 21,776                           | 13,998              | 7,778      | 55.6            | % |
| Total                                 | \$286,554                        | \$250,854           | \$35,700   | 14.2            | % |
| Operating income (loss):              |                                  |                     |            |                 |   |
| TeamQualspec                          | \$8,125                          | \$7,944             | \$181      | 2.3             | % |
| TeamFurmanite                         | 451                              | 7,039               | (6,588 )   | (93.6)          | % |
| Quest Integrity                       | 4,191                            | (757 )              | 4,948      | NM <sup>1</sup> |   |
| Corporate and shared support services | (24,855 )                        | (21,606 )           | (3,249 )   | 15.0            | % |
| Total                                 | \$(12,088 )                      | \$(7,380 )          | \$(4,708 ) | 63.8            | % |

1 NM - Not meaningful

Revenues. Total revenues grew \$35.7 million or 14.2% from the prior year quarter, with TeamQualspec revenues growing \$6.7 million, TeamFurmanite revenues growing \$21.2 million and Quest Integrity revenues growing \$7.8 million. Changes in foreign exchange rates had an insignificant impact on revenues. The increases in TeamQualspec and TeamFurmanite were largely due to acquisitions completed in 2016, including two small acquisitions in April 2016 (reported in TeamQualspec) and the acquisition of Furmanite Corporation (“Furmanite”) in February 2016 (reported primarily in TeamFurmanite). The TeamQualspec revenue increase also reflects improving market conditions, including sales volume increases in heat treating services, which are typically associated with large, more complex turnaround projects. The increase in Quest Integrity revenues was primarily associated with overall higher volumes across inspection services, reflecting improvements in market conditions. Although reported TeamFurmanite revenues increased over the prior year quarter due to the Furmanite acquisition, on a pro forma basis, assuming the Furmanite acquisition had been completed prior to January 1, 2016, total TeamFurmanite revenues declined by approximately \$22.5 million or 15.6%. Market softness, which began in the second half of 2015, is continuing to impact the TeamFurmanite segment. The weak market conditions have resulted in a combination of project deferrals, scope reductions and maintenance deferrals in end markets. However, we are optimistic that end markets could begin to improve during the remainder of 2017, as total revenues, on a pro forma basis, increased slightly from the prior year in each of the last two months of the quarter after 13 consecutive months of declines.

Operating loss. Overall operating loss was \$12.1 million in the current year quarter compared to operating loss of \$7.4 million in the prior year quarter, as the improved operating results in Quest Integrity were more than offset by unfavorable changes in operating income (loss) associated with TeamFurmanite and corporate and shared support services. The current year quarter includes net non-routine expenses totaling \$3.6 million consisting of \$4.1 million in costs related to the implementation of our new ERP system, \$1.1 million in professional fees and other costs associated with mergers and acquisitions integration activity and \$0.8 million in intellectual property defense legal



costs, partially offset by a \$1.2 million gain on the revaluation of contingent consideration and a \$1.2 million benefit associated with exit activities, primarily comprised of a gain on the disposal of the legacy Furmanite operations in Belgium. The non-routine expenses (benefit) were attributed to our operating segments as follows: \$(1.2) million in each of TeamQualspec and TeamFurmanite and \$6.0 million in corporate and shared support services. The prior year included non-routine expenses of \$9.7 million consisting of \$8.3 million in professional fees and other costs associated with mergers and acquisitions activity, \$1.3 million in cost related to the implementation of our new ERP system, \$0.1 million in legal fees associated with a legal defense of Quest Integrity. Approximately \$4.8 million of the merger-related costs were attributable

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to Furmanite obligations, primarily for change of control and severance payments. The non-routine expenses were attributed to our operating segments as follows: \$0.1 million in Quest Integrity and \$9.6 million in corporate and shared support services. Excluding the impact of these non-routine items in both periods, operating income (loss) changed unfavorably by \$10.7 million, as improvements in the Quest Integrity segment were more than offset by unfavorable changes in the TeamFurmanite segment, reflecting a continuation of the market softness and reduced customer spending described above. Further, the operating loss for the current year quarter was negatively affected by an increase in corporate and shared support services of \$6.9 million, which includes the addition of Furmanite's ongoing corporate-related costs.

Interest expense. Interest expense increased from \$2.9 million in the prior-year quarter to \$3.2 million in the current-year quarter. The increase is primarily driven by higher interest rates, partially offset by lower average borrowings outstanding.

Foreign currency loss. Non-operating results include \$0.3 million in foreign currency transaction losses in the current year quarter compared to \$38 thousand in the prior year quarter. Foreign currency transaction losses in both periods reflect the effects of fluctuations in the U.S. Dollar relative to the currencies to which we have exposure, including but not limited to, the Brazilian Real, British Pound, Canadian Dollar, Euro, Malaysian Ringgit, Mexican Peso and Singapore Dollar.

Taxes. The benefit for income tax was \$6.1 million on the pre-tax loss from continuing operations of \$15.6 million in the current year quarter compared to the benefit for income tax of \$3.8 million on pre-tax loss from continuing operations of \$10.3 million in the prior year quarter. The effective tax rate was 39% for the three months ended March 31, 2017, compared to the effective tax rate of 37% for the three months ended March 31, 2016. The increase in the effective tax rate was primarily due to year-over-year differences in the annual estimated effective tax rate, reflecting differences in both permanent items as well as the mix of income (loss) between domestic and foreign jurisdictions.

Discontinued operations. Income from discontinued operations, net of income tax, was \$0.1 million for the three months ended March 31, 2016 and relates to the operating results of an acquired Furmanite business that we sold in December 2016.

## Liquidity and Capital Resources

Financing for our operations consists primarily of vendor financing and leasing arrangements, our banking credit facility and cash flows attributable to our operations, which we believe are sufficient to fund our business needs. In July 2015, we renewed our banking credit facility (the "Credit Facility"). In accordance with the second amendment to the Credit Facility, which was signed in February 2016, the Credit Facility has a borrowing capacity of up to \$600 million and consists of a \$400 million, five-year revolving loan facility and a \$200 million five-year term loan facility. The swing line facility is \$35.0 million. The Credit Facility matures in July 2020, bears interest based on a variable Eurodollar rate option (LIBOR plus 2.25% margin at March 31, 2017) and has commitment fees on unused borrowing capacity (0.40% at March 31, 2017). The Credit Facility limits our ability to pay cash dividends without the consent of our bank syndicate. The Credit Facility also contains financial covenants, which were amended in May 2017 pursuant to the fifth amendment to the Credit Facility. The covenants, as amended, require the Company to maintain as of the end of each fiscal quarter (i) a maximum ratio of consolidated funded debt to consolidated EBITDA (the "Total Leverage Ratio", as defined in the Credit Facility agreement) of not more than 5.00 to 1.00 as of March 31, 2017 and June 30, 2017 and thereafter the maximum ratio decreases by 0.50 to 1.00 each subsequent quarter until it reaches 3.00 to 1.00, (ii) a maximum ratio of senior secured debt to consolidated EBITDA of not more than 4.00 to 1.00 as of March 31, 2017, 4.25 to 1.00 as of June 30, 2017 and decreasing by 0.25 to 1.00 each subsequent quarter until it reaches 3.00 to 1.00 and (iii) an interest coverage ratio of less than 3.00 to 1.00. As of March 31, 2017, we are in compliance with these covenants. Notwithstanding the foregoing, from and after the Permitted Debt Incurrence Date,

which is a future date that will have occurred when and if the Company incurs at least \$125.0 million of certain unsecured debt, the maximum Total Leverage Ratios would be 5.00 to 1.00 at March 31, 2017, 5.25 to 1.00 at June 30, 2017 and decreasing by 0.25 to 1.00 each subsequent quarter until reaching 4.00 to 1.00. Our Total Leverage Ratio stood at 4.77 to 1.00 as of March 31, 2017. At March 31, 2017, we had \$23.7 million of cash on hand and approximately \$18 million of available borrowing capacity through our Credit Facility. In connection with the renewal of our Credit Facility, as of March 31, 2017, we are amortizing \$3.0 million of associated debt issuance costs over the life of the Credit Facility. While we are in compliance with our financial covenants as of March 31, 2017, management continues to execute various initiatives designed to reduce the Company's obligations outstanding under the Credit Facility and improve operating cash flows. However, there can be no assurance that these actions will be successful or that we will be able to maintain compliance with the financial covenants as of any future date. In order to secure our casualty insurance programs we are required to post letters of credit generally issued by a bank as collateral. A letter of credit commits the issuer to remit specified amounts to the holder, if the holder demonstrates that we failed to meet our obligations under the letter of credit. If this were to occur, we would be obligated to reimburse the issuer for any payments the issuer was required to remit to the holder of the letter of credit. We were contingently liable for outstanding stand-

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by letters of credit totaling \$20.7 million at March 31, 2017 and \$21.6 million at December 31, 2016. Outstanding letters of credit reduce amounts available under our Credit Facility and are considered as having been funded for purposes of calculating our financial covenants under the Credit Facility.

At the end of 2013, we initiated the design and implementation of a new ERP system, which is expected to be substantially installed by the end of 2017. Amortization of the ERP system development costs began in March 2017 and is computed by the straight-line method. Through March 31, 2017, we have capitalized \$46.1 million associated with the project that includes \$1.6 million of capitalized interest and we have recognized \$0.2 million of amortization expense.

On June 23, 2014, our Board authorized an increase in the stock repurchase plan limit to \$50.0 million. We did not repurchase any shares during the three months ended March 31, 2017. At March 31, 2017, \$7.9 million remained available to repurchase shares under the stock repurchase plan. Under the Credit Facility, the Company is limited in its ability to make stock repurchases unless the Total Leverage Ratio is below 2.50 to 1.00. Notwithstanding such provision, in the event the Total Leverage Ratio is equal to or greater than 2.50 to 1.00 but is less than or equal to 4.00 to 1.00, the Credit Facility generally permits the Company to make stock repurchases provided that such repurchases, plus any payments of cash dividends, do not exceed \$50.0 million in the aggregate.

In October 2016, we filed universal shelf registration statement on Form S-3 with the SEC (the “Shelf Registration Statement”). The Shelf Registration Statement allows us to issue common stock, preferred stock, debt securities, warrants and units from time to time in one or more offerings. Issuances of securities pursuant to the Shelf Registration Statement will require the filing of a prospectus supplement identifying the amount and terms of the securities to be issued.

Restrictions on cash. Included in our cash and cash equivalents at March 31, 2017 is \$8.6 million of cash in certain foreign subsidiaries (located primarily in Europe and Asia) where earnings are considered by the Company to be permanently reinvested. In the event that some or all of this cash were to be repatriated, we would be required to accrue and pay additional taxes. While not legally restricted from repatriating this cash, we consider all undistributed earnings of these foreign subsidiaries to be indefinitely reinvested and access to cash to be limited.

Cash flows attributable to our operating activities. For the three months ended March 31, 2017, net cash used in operating activities was \$2.6 million. Negative operating cash flow was primarily attributable to the net loss of \$9.5 million, non-cash deferred tax benefits of \$4.8 million and an increase in working capital of \$2.5 million, partially offset by depreciation and amortization of \$13.0 million.

For the three months ended March 31, 2016, net cash provided by operating activities was \$21.5 million. Positive operating cash flow was primarily attributable to a decrease in working capital of \$14.7 million, depreciation and amortization of \$10.1 million and non-cash compensation cost of \$2.1 million partially offset by a net loss of \$6.4 million.

Cash flows attributable to our investing activities. For the three months ended March 31, 2017, net cash used in investing activities was \$10.8 million, consisting primarily of \$10.7 million for capital expenditures. Capital expenditures included \$1.2 million in costs related to our ERP project. Capital expenditures can vary depending upon specific customer needs that may arise unexpectedly.

For the three months ended March 31, 2016, net cash used in investing activities was \$43.3 million, consisting primarily of \$33.1 million for business acquisitions (net of cash acquired) and \$11.6 million of capital expenditures. Capital expenditures included \$4.9 million in costs related to our ERP project.

Cash flows attributable to our financing activities. For the three months ended March 31, 2017, net cash used in financing activities was \$9.9 million consisting primarily of \$10.1 million of net debt payments under our Credit Facility.

For the three months ended March 31, 2016, net cash provided by financing activities was \$64.0 million consisting primarily of \$65.0 million of net borrowings related to our Credit Facility, principally to fund the cash portion of the

Furmanite acquisition, and \$1.0 million from the issuance of common stock from share-based payment arrangements. These amounts were partially offset by \$1.7 million in cash related to the purchase of stock pursuant to our stock repurchase plan and \$0.4 million related to debt issuance costs.

Effect of exchange rate changes on cash. For the three months ended March 31, 2017 and 2016, the effect of exchange rate changes on cash was a positive impact of \$0.7 million and \$1.4 million, respectively. The positive impact in the current year is primarily attributable to favorable fluctuations in U.S. Dollar exchange rates with the Australian Dollar, the Canadian Dollar, the Euro and the Mexican Peso. The impact in the prior year is primarily due to favorable fluctuations in U.S. Dollar exchange rates with the Canadian Dollar, the Euro and the Australian Dollar.

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**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We have operations in foreign countries with a functional currency that is not the U.S. Dollar. We are exposed to market risk, primarily related to foreign currency fluctuations related to these operations. Subsidiaries with asset and liability balances denominated in currencies other than their functional currency are remeasured in the preparation of their financial statements using a combination of current and historical exchange rates, with any resulting remeasurement adjustments included in net income (loss) for the period. Net foreign currency transaction losses for the three months ended March 31, 2017 and March 31, 2016 were \$0.3 million and \$38 thousand, respectively. The foreign currency transaction losses realized relate primarily to fluctuations in the U.S. Dollar in relation to the Brazilian Real, British Pound, Canadian Dollar, Euro, Malaysian Ringgit, Mexican Peso and Singapore Dollar. In 2015, we initiated a foreign currency hedging program to mitigate the foreign currency risk in countries where we have significant assets and liabilities denominated in currencies other than the functional currency. We utilize monthly foreign currency swap contracts to reduce exposures to changes in foreign currency exchange rates related to our largest exposures including, but not limited to the Brazilian Real, British Pound, Canadian Dollar, Euro, Malaysian Ringgit, Mexican Peso and Singapore Dollar. The impact from these swap contracts was not material for the three months ended March 31, 2017 and March 31, 2016.

Translation adjustments for the assets and liability accounts are included as a separate component of accumulated other comprehensive loss in shareholders' equity. Foreign currency translation gains recognized in other comprehensive income were \$2.1 million for the three months ended March 31, 2017.

Based on the three months ended March 31, 2017, foreign currency-based revenues and operating income of approximately \$71.3 million and \$0.5 million, respectively, a hypothetical 10% adverse change in all applicable foreign currencies would result in a change in revenues and operating income of \$7.1 million and \$0.1 million, respectively.

We carry Euro-based debt to serve as a hedge of our net investment in our European operations as fluctuations in the fair value of the borrowing attributable to the U.S. Dollar/Euro spot rate will offset translation gains or losses attributable to our investment in our European operations. We are exposed to market risk, primarily related to foreign currency fluctuations related to the unhedged portion of our investment in our European operations.

We hold certain floating-rate obligations. We are exposed to market risk primarily related to potential increases in interest rates related to our debt.

**ITEM 4. CONTROLS AND PROCEDURES**

Evaluation of disclosure controls and procedures. Under the supervision and with the participation of our management, including the Chief Executive Officer and Chief Financial Officer, we have evaluated the effectiveness of our disclosure controls and procedures as defined by Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended, as of the end of the period covered by this report. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer have concluded that these disclosure controls and procedures are effective.

Changes in internal control over financial reporting. There were no changes in our internal control over financial reporting during the quarter ended March 31, 2017 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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PART II—OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Con Ed Matter—We have, from time to time, provided temporary leak repair services to the steam system of Consolidated Edison Company of New York (“Con Ed”) located in New York City. In July 2007, a Con Ed steam main located in midtown Manhattan ruptured resulting in one death and other injuries and property damage. As of March 31, 2017, sixty-eight lawsuits are currently pending against Con Ed, the City of New York and Team in the Supreme Court of New York, alleging that our temporary leak repair services may have contributed to the cause of the rupture, allegations which we dispute. The lawsuits seek generally unspecified compensatory damages for personal injury, property damage and business interruption. Additionally, Con Ed is alleging that our contract with Con Ed requires us to fully indemnify and defend Con Ed for all claims asserted against Con Ed including those amounts that Con Ed has paid to settle with certain plaintiffs for undisclosed sums as well as Con Ed’s own alleged damages to its infrastructure. Con Ed filed an action to join Team and the City of New York as defendants in all lawsuits filed against Con Ed that did not include Team and the City of New York as direct defendants. We are vigorously defending the lawsuits and Con Ed’s claim for indemnification. We are unable to estimate the amount of liability to us, if any, associated with these lawsuits and the claim for indemnification. We filed a motion to dismiss in April 2016. Based upon the current briefing schedule, a ruling on the motion is anticipated in the fall of 2017. We maintain insurance coverage, subject to a deductible limit of \$250,000, which we believe should cover these claims. We have not accrued any liability in excess of the deductible limit for the lawsuits. We do not believe the ultimate outcome of these matters will have a material adverse effect on our financial position, results of operations, or cash flows. A trial on the merits is scheduled to commence in October 2017.

Patent Infringement Matters—In December 2014, our subsidiary, Quest Integrity Group, LLC, filed three patent infringement lawsuits against three different defendants, two in the U.S. District of Delaware and one in the U.S. District of Western Washington. Quest Integrity alleges that the three defendants infringed Quest Integrity’s patent, entitled “2D and 3D Display System and Method for Furnace Tube Inspection”. This Quest Integrity patent generally teaches a system and method for displaying inspection data collected during the inspection of furnace tubes in petroleum and petro-chemical refineries. The subject patent litigation is specific to the visual display of the collected data and does not relate to Quest Integrity’s underlying advanced inspection technology. In these lawsuits Quest Integrity is seeking temporary and permanent injunctive relief, as well as monetary damages. Defendants have denied they infringe any valid claim of Quest Integrity’s patent, and have asserted declaratory judgment counterclaims that the patent at issue is invalid and/or unenforceable, and not infringed. In June 2015, the U.S. District of Delaware denied our motions for preliminary injunctive relief in the Delaware Cases (that is, our request that the defendants stop using our patented systems and methods during the pendency of the actions). In March 2017, the judge in the Delaware Cases granted summary judgment against Quest Integrity, finding the asserted patent invalid; consequentially, one of the Delaware cases is ready for appeal, and the Company reasonably expects the other Delaware Case will be ready for appeal shortly. Quest Integrity intends to appeal both Delaware Cases. The Washington Case is ongoing. We are involved in various other lawsuits and are subject to various claims and proceedings encountered in the normal conduct of business. In our opinion, any uninsured losses that might arise from these lawsuits and proceedings will not have a materially adverse effect on our consolidated financial statements.

ITEM 1A. RISK FACTORS

See page 8 of our Annual Report on Form 10-K for the period ending December 31, 2016 for a detailed discussion of our risk factors.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

On June 23, 2014, our Board authorized an increase in the stock repurchase plan limit to \$50.0 million. We did not repurchase any shares during the three months ended March 31, 2017. At March 31, 2017, \$7.9 million remained available to repurchase shares under the stock repurchase plan. Under the Credit Facility, the Company is limited in its ability to make stock repurchases unless the leverage ratio is below 2.50 to 1.00. Notwithstanding such provision, in

the event the Total Leverage Ratio is equal to or greater than 2.50 to 1.00 but is less than or equal to 4.00 to 1.00, the Credit Facility generally permits the Company to make stock repurchases provided that such repurchases, plus any payments of cash dividends, do not exceed \$50.0 million in the aggregate.



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## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

NONE

## ITEM 4. MINE SAFETY DISCLOSURES

NOT APPLICABLE

## ITEM 5. OTHER INFORMATION

(a) On May 5, 2017, we entered into that certain Fifth Amendment to Credit Agreement with Bank of America, N.A., as administrative agent, and the lenders party thereto (the “Fifth Amendment”). The Fifth Amendment amends certain portions of the Credit Facility (a copy of which is filed as Exhibit 10.1 to our Current Report on Form 8-K filed with the Securities and Exchange Commission on July 7, 2015), which was amended by that certain First Amendment to Credit Agreement dated December 2, 2015, that certain Second Amendment and Commitment Increase to Credit Agreement dated February 29, 2016, that certain Third Amendment to Credit Agreement dated August 17, 2016 and that certain Fourth Amendment and Limited Waiver to Credit Agreement dated December 19, 2016 (as amended, the “Existing Credit Agreement”). The Fifth Amendment makes certain revisions to the scheduled changes in the maximum Total Leverage Ratio covenant. The table below sets forth the maximum Total Leverage Ratio applicable as of the end of the fiscal quarters specified as amended by the Fifth Amendment:

| Fiscal Quarter Ending                            | Maximum Total Leverage Ratio |
|--|------------------------------|
| March 31, 2017 and June 30, 2017                 | 5.00 to 1.00                 |
| September 30, 2017                               | 4.50 to 1.00                 |
| December 31, 2017                                | 4.00 to 1.00                 |
| March 31, 2018                                   | 3.50 to 1.00                 |
| June 30, 2018 and each Fiscal Quarter thereafter | 3.00 to 1.00                 |

Notwithstanding the foregoing, from and after the Permitted Debt Incurrence Date (as defined in the Credit Facility), which is a future date that will have occurred when and if the Company incurs at least \$125.0 million of certain unsecured debt (as defined and described further in the Fifth Amendment), the maximum Total Leverage Ratios would be 5.00 to 1.00 at March 31, 2017, 5.25 to 1.00 at June 30, 2017 and decreasing by 0.25 to 1.00 each subsequent quarter until reaching 4.00 to 1.00. With regard to the Senior Secured Leverage Ratio (as defined in the Credit Facility), the Fifth Amendment increases the maximum permitted ratio to 4.00 to 1.00 as of March 31, 2017, 4.25 to 1.00 as of June 30, 2017 and decreasing by 0.25 to 1.00 each subsequent quarter until reaching 3.00 to 1.00.

Additionally, the Fifth Amendment amends the definition of Applicable Rate by modifying the pricing grids to generally increase the Applicable Rate when the Total Leverage Ratio is greater than or equal to 4.00 to 1.00. Further, an additional pricing grid has been added that specifies certain lower pricing levels to be in effect from and after the Permitted Debt Incurrence Date. In addition, the Fifth Amendment makes a change to the definition of Consolidated EBITDA to increase the maximum amounts of certain add-back items in the calculation through September 30, 2017.

The Fifth Amendment also modifies the prepayment provisions of the Existing Credit Agreement to add a mandatory prepayment requirement of 100% of the net cash proceeds the Company was to receive in the event that we issue certain unsecured debt securities, which are referred to as the Permitted Notes and are further described in the Fifth Amendment. Additionally, a mandatory prepayment provision is added with respect to 100% of the net cash proceeds realized with respect to certain dispositions of property or assets, generally pertaining to those occurring outside the ordinary course of business.

The Fifth Amendment also revises the restrictions with regard to certain investment and intercompany transactions, acquisitions, and the incurrence of capital lease and other obligations until such time as the Company’s Total Leverage

Ratio is not less than 4.00 to 1.00 for at least two consecutive fiscal quarters. With regard to the Company's ability to repurchase its equity or to declare and pay cash dividends when its Total Leverage Ratio as of the most recently ended fiscal quarter is greater than 2.50 to 1.00, the Fifth Amendment revises the requirement for using the aggregate \$50 million basket from being at least 0.25 less than the maximum Total Leverage Ratio to a flat 4.00 to 1.00 maximum Total Leverage Ratio on a pro forma basis after giving effect to such transactions.

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The Existing Credit Agreement, as amended by the Fifth Amendment, continues to provide us with the option to increase the aggregate principal amount of the revolving loan facility by up to \$100,000,000, subject to satisfaction of certain specified conditions. For any such increase, we may ask one or more lenders to increase their existing commitments and/or invite additional eligible lenders to become lenders under the Credit Facility.

The foregoing summary of the Fifth Amendment does not purport to be complete and is subject to, and qualified in its entirety by, the full text of the Fifth Amendment, which is filed as Exhibit 10.1 to this Quarterly Report on Form 10-Q and is incorporated herein by reference.

ITEM 6. EXHIBITS

| Exhibit<br>Number                            | Description   |
|--|---|
| 10.1   | <u>Fifth Amendment to Credit Agreement, dated May 5, 2017, among Team, Inc., certain Team, Inc. Subsidiary Guarantors, Bank of America, N.A., as Administrative Agent, Swing Line Lender and L/C Issuer, and other Lenders party thereto.</u> |
| 31.1   | <u>Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>   |
| 31.2   | <u>Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</u>   |
| 32.1   | <u>Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>   |
| 32.2   | <u>Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002</u>   |
| 101.INS—XBRL Instance Document.              |   |
| 101.SCH—XBRL Taxonomy Schema Document.       |   |
| 101.CAL—XBRL Calculation Linkbase Document.  |   |
| 101.DEF—XBRL Definition Linkbase Document.   |   |
| 101.LAB—XBRL Label Linkbase Document.        |   |
| 101.PRE—XBRL Presentation Linkbase Document. |   |

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereto duly authorized.

TEAM, INC.  
(Registrant)

Date: May 10, 2017 /S/ TED W. OWEN  
Ted W. Owen  
President and Chief Executive Officer  
(Principal Executive Officer)

/S/ GREG L. BOANE  
Greg L. Boane  
Executive Vice President and Chief Financial Officer  
(Principal Financial Officer and  
Principal Accounting Officer)