FOREST LABORATORIES INC Form 10-Q November 09, 2012

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## FORM 10-Q

## (Mark One)

## x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2012

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 1-5438

FOREST LABORATORIES, INC. (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

909 Third Avenue New York, New York (Address of principal executive offices) 11-1798614 (I.R.S. Employer Identification No.)

> 10022-4731 (Zip Code)

(212) 421-7850 (Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer x Accelerated filer o Non-accelerated filer o

Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Number of shares outstanding of Registrant's Common Stock as of November 8, 2012: 266,019,228

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## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

## FOREST LABORATORIES, INC. AND SUBSIDIARIES Condensed Consolidated Balance Sheets (Unaudited)

(In thousands)	Sep	otember 30, 2012	March 31, 2012		
Assets					
Current assets: Cash (including cash equivalent investments of \$1,136,225 at September 30, 2012 and \$1,576,922 at March 31, 2012) Marketable securities Accounts receivable, less allowance for doubtful accounts of \$2,291 at September 30, 2012 and	\$	1,297,457 818,621	\$	1,579,515 847,555	
\$2,290 at March 31, 2012 Inventories, net Deferred income taxes Other current assets Total current assets		419,708 342,111 256,533 137,389 3,271,819		471,784 298,118 246,451 142,772 3,586,195	
Non-current assets: Marketable securities and investments		968,558		723,367	
Property, plant and equipment Less: accumulated depreciation Property, plant and equipment, net		731,469 356,431 375,038		701,158 341,138 360,020	
Other assets: Goodwill License agreements, product rights and other intangibles, less accumulated amortization of		713,091		713,091	
\$270,874 at September 30, 2012 and \$222,690 at March 31, 2012 Other assets Total assets	\$	2,181,072 27,884 7,537,462	\$	2,104,048 5,034 7,491,755	

See notes to condensed consolidated financial statements.

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## FOREST LABORATORIES, INC. AND SUBSIDIARIES Condensed Consolidated Balance Sheets (Unaudited)

(In thousands, except for par values)	Se	eptember 30, 2012	Ma	rch 31, 2012
Liabilities and Stockholders' Equity				
Current liabilities:	¢	-	<b>.</b>	
Accounts payable	\$	74,942	\$	162,574
Accrued expenses and other liabilities		785,131		766,735
Total current liabilities		860,073		929,309
Long-term liabilities:				
Income tax liabilities		568,912		570,417
Contingent acquisition liabilities		25,219		25,219
Deferred tax liabilities		296,189		289,993
Total liabilities		1,750,393		1,814,938
Contingencies (Note 11)				
Stockholders' equity:				
Preferred stock, \$1.00 par; shares authorized				
1,000; no shares issued or outstanding				
Common stock, \$.10 par; shares authorized				
1,000,000; issued 429,568 shares at				
September 30, 2012 and 428,746 shares at				
March 31, 2012		42,957		42,875
Additional paid-in capital		1,737,982		1,700,734
Retained earnings		9,163,509		9,087,447
Accumulated other comprehensive (loss)				
income		(5,281)	)	(2,934)
Treasury stock, at cost (163,601 shares at				
September 30, 2012 and 163,125 shares at				
March 31, 2012)		(5,152,098)	)	(5,151,305)
Total stockholders' equity		5,787,069		5,676,817
Total liabilities and stockholders' equity	\$	7,537,462	\$	7,491,755

See notes to condensed consolidated financial statements.

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## FOREST LABORATORIES, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Income (Unaudited)

(In thousands,	Three Mor	nth	s Ended		Six Month	ns l	Ended
except per share amounts)	Septem 2012	er 30, 2011		September 2012		· 30, 2011	
Net sales Contract revenue Interest and other	\$ 692,017 54,277	\$	1,130,250 33,579	\$	1,443,783 120,112	\$	2,234,385 74,218
income	14,343 760,637		5,250 1,169,079		17,869 1,581,764		12,407 2,321,010
Costs and expenses: Cost of sales	149,723		263,984		317,946		517,781
Selling, general and administrative Research and	374,889		388,657		757,198		746,734
development	202,839 727,451		197,331 849,972		398,005 1,473,149		391,774 1,656,289
Income before income tax expense	33,186		319,107		108,615		664,721
Income tax expense	12,409		69,294		32,553		156,771
Net income	\$ 20,777	\$	249,813	\$	76,062	\$	507,950
Net income per common share:							
Basic Diluted	0.08 0.08		0.91 0.91		0.28 0.28	\$ \$	1.82 1.81
Weighted average number of common shares outstanding:							
Basic Diluted	266,503 267,169		273,196 273,753		267,447 268,092		279,449 280,015

See notes to condensed consolidated financial statements.

## FOREST LABORATORIES, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Comprehensive Income (Unaudited)

(In thousands)	Three Months Ended September 30, 2012 2011		· 30,	Six Months Septembe 2012	
Net income	\$ 20,777	\$	249,813 \$	76,062	\$ 507,950
Other comprehensive income (loss): Foreign currency					
translation gains (losses)	1,692		(7,917)	(6,502)	(5,116)
Pension liability adjustment, net of tax Unrealized gains (losses) on securities: Unrealized holding gains	(157)		840	3,360	2,382
(losses) arising during the period, net of tax	(214)		(16,106)	795	(8,269)
Other comprehensive income (loss)	1,321		(23,183)	(2,347)	(11,003)
Comprehensive income	\$ 22,098	\$	226,630 \$	73,715	\$ 496,947

See notes to condensed consolidated financial statements.

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## FOREST LABORATORIES, INC. AND SUBSIDIARIES Condensed Consolidated Statements of Cash Flows (Unaudited)

(In thousands)	Six Months Ended September 30,					
	50	201			201	1
Cash flows from operating activities: Net income	\$	76,062		\$	507,950	
Adjustments to reconcile net income to net	φ	70,002		φ	307,930	
cash provided by operating activities:						
Depreciation		22,665			20,278	
Amortization		48,184			39,105	
Stock-based compensation expense		28,415			26,457	
Deferred income tax benefit		( 3,886	)		( 17,912	)
Net change in operating assets and						
liabilities:						
Decrease (increase) in:						
Accounts receivable, net		52,076			(37,807	)
Inventories, net		( 43,993	)		29,765	
Other current assets		5,383			30,799	
Increase (decrease) in:						
Accounts payable		( 87,632	)		(102,612	)
Accrued expenses		18,396			136,345	
Income tax liabilities		(1,505	)		54,496	
Other		2,527			2,291	
Net cash provided by operating activities		116,692			689,155	
Cash flows from investing activities:						
Purchase of property, plant and equipment		(37,808	)		( 36,761	)
Purchase of marketable securities		( 1,312,64	4)		(1,137,52	8)
Redemption of marketable securities		1,095,283			1,659,135	
Acquisitions					( 1,262,65	1)
Purchase of trademarks		(125,000	)		( 42,106	)
Other investing activities		(25,377	)			
Net cash used in investing activities		(405,546	)		( 819,911	)
Cash flows from financing activities:						
Net proceeds from common stock options						
exercised by employees under stock option						
plans		8,892			6,069	
Tax benefit related to stock-based						
compensation		23			346	
Treasury stock transactions		(793	)		(851,703	)
Net cash provided by (used in) financing						
activities		8,122			( 845,288	)
Effect of exchange rate changes on cash		( 1,326	)		( 4,457	)
Decrease in cash and cash equivalents		(282,058	)		(980,501	Ś
equivalents		(_0_,000	,		( - 00,001	,

Cash and cash equivalents, beginning of period Cash and cash equivalents, end of period	\$ 1,579,515 1,297,457	\$ 2,137,838 1,157,337
Supplemental disclosures of cash flow information: Cash paid for income taxes	\$ 48,451	\$ 86,008

See notes to condensed consolidated financial statements.

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## FOREST LABORATORIES, INC. AND SUBSIDIARIES Notes to Condensed Consolidated Financial Statements (Unaudited)

#### 1. Basis of presentation:

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (GAAP) for interim financial information, Accounting Standards Codification (ASC) Topic 270-10 and with the instructions to Form 10-Q. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In management's opinion, all adjustments considered necessary for a fair presentation have been included in the interim periods presented and all adjustments are of a normal recurring nature. The Company has evaluated subsequent events up to the date of this filing. Operating results for the three and six-month periods ended September 30, 2012 are not necessarily indicative of the results that may be expected for the year ending March 31, 2013. When used in these notes, the terms "Forest" or "the Company" mean Forest Laboratories, Inc. The year-end condensed balance sheet data was derived from audited financial statements, but does not include all disclosures required by GAAP. You should read these unaudited interim condensed consolidated financial statements in conjunction with the consolidated financial statements and footnotes thereto incorporated by reference in the Company's Annual Report on Form 10-K for the year ended March 31, 2012.

#### New Accounting Standards

In June 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2011-05, Comprehensive Income: Presentation of Comprehensive Income. This ASU amends FASB ASC Topic 220, Comprehensive Income, to require an entity to present the total of comprehensive income, the components of net income and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In December 2011, the FASB issued ASU 2011-12 which amends ASU 2011-05 to defer only those changes in ASU 2011-05 that relate to the presentation of reclassification adjustments out of accumulated other comprehensive income. These standards became effective for the Company on April 1, 2012. The adoption of these standards did not have a significant impact on the Company's financial statements.

#### 2. Accounts receivable:

Accounts receivable, net, consists of the following:

(In thousands)

	S	eptember	N	Iarch 31,
		30, 2012		2012
Trade	\$	365,461	\$	401,902
Other		54,247		69,882
	\$	419,708	\$	471,784

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## FOREST LABORATORIES, INC. AND SUBSIDIARIES Notes to Condensed Consolidated Financial Statements (Unaudited)

#### 3. Inventories:

Inventories, net of reserves for obsolescence, consist of the following:

(In thousands)

	September			Aarch 31,
		30, 2012		2012
Raw materials	\$	98,374	\$	93,037
Work in process		2,767		10,077
Finished goods		240,970		195,004
	\$	342,111	\$	298,118

4. Fair value measurements:

The following table presents the level within the fair value hierarchy at which the Company's financial assets are carried at fair value and measured on a recurring basis:

(In thousands)

Description	Se	air value at eptember	i	Quoted prices in active markets for dentical assets	ol	market inputs		observable market inputs
Description	2	30, 2012	(	(Level 1)	(	(Level 2)	(	Level 3)
Money market	¢	010 (00	¢	001 (10	¢	22 005		
accounts	\$	913,623	\$	891,618	\$	22,005		
Municipal bonds								
and notes		68,063				68,063		
Commercial paper		314,292		81,084		233,208		
Variable rate								
demand notes		4,000				4,000		
Floating rate notes		241,976		241,976				
Auction rate								
securities		14,773					\$	14,773
Certificates of								
deposit		192,232		53,019		139,213		
Corporate bonds		994,622		,,		994,622		
Government								
agency bonds		153,198				153,198		
ageney solids		155,170				155,170		

Description	Fair value at	Unobservable
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	March 31, 2012	Quoted prices in active markets for identical assets (Level 1)	Significant other observable market inputs (Level 2)	market inputs (Level 3)
Money market				
accounts S	\$ 1,059,868	\$ 938,526	\$ 121,342	
Municipal bonds				
and notes	69,613		69,613	
Commercial paper	556,794	284,981	271,813	
Variable rate				
demand notes	4,000		4,000	
Floating rate notes	467,259	467,259		
Auction rate				
securities	25,089			\$ 25,089
Certificates of				
deposit	215,801	87,904	127,897	
Corporate bonds	568,775		568,775	
Government				
agency bonds	152,916		152,916	

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#### FOREST LABORATORIES, INC. AND SUBSIDIARIES Notes to Condensed Consolidated Financial Statements (Unaudited)

The Company determined fair value based on a market approach using quoted market values, significant other observable inputs for identical or comparable assets or liabilities, or discounted cash flow analyses. As of September 30, 2012, the Company determined the value of the auction rate securities portfolio based upon a discounted cash flow model. The assumptions used in the valuation model include estimates for interest rates, timing and amount of cash flows, and expected holding periods for the auction rate securities.

The following table presents a reconciliation of the Level 3 investments measured at fair value on a recurring basis using unobservable inputs:

(In thousands)

	S	ix Months	
		Ended	
	Se	ptember 30	,
		2012	
Balance at beginning of period	\$	25,089	
Sales		( 9,564	)
Unrealized (loss)		(752	)
Balance at end of period	\$	14,773	

There were no purchases of Level 3 investments during the six-month period ended September 30, 2012. The Company recorded sales of \$9.6 million of its Level 3 auction rate securities for the six-month period ended September 30, 2012. In conjunction with these sales, the Company recognized a gain of \$0.2 million.

In addition to the above, the Company also has Level 3 fair value measurements related to the Clinical Data, Inc. (Clinical Data) acquisition; see Note 12 for further information.

The majority of the Company's non-financial assets and liabilities are not required to be carried at fair value on a recurring basis. However, the Company is required on a non-recurring basis to use fair value measurements when analyzing asset impairment as it relates to goodwill, license agreements, product rights and other intangible assets and long-lived assets. The carrying amount of cash, accounts receivable and accounts payable and other short-term financial instruments approximate their fair value due to their short-term nature.

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## FOREST LABORATORIES, INC. AND SUBSIDIARIES Notes to Condensed Consolidated Financial Statements (Unaudited)

## 5. Marketable securities:

Available-for-sale debt securities consist of the following:

	September 30, 2012							
				Gains in			Losses in	
			accumulated		accumulated			
			other		other			
	]	Estimated	co	m	prehensive	con	nprehensi	ve
(In thousands)		fair value		i	income		income	
Current:								
Municipal bonds and								
notes	\$	45,067				\$	( 1,839	)
Government agency								
bonds		63,992					( 1,096	)
Commercial paper		228,051		\$	648			
Certificates of deposit		87,522			156		(3	)
Corporate bonds		302,902			105		(2,957	)
Floating rate notes		91,087			332			
Total current securities		818,621			1,241		( 5,895	)
Non-current:								
Municipal bonds and								
notes		22,996			33		(319	)
Government agency		,					<	/
bonds		83,205			109		(56	)
Commercial paper		16,615			101		(	/
Certificates of deposit		7,994					(5	)
Corporate bonds		676,624			2,618		(16	Ś
Auction rate securities		14,773			)		(752	Ś
Floating rate notes		119,726			2,394		(7,021	)
Total non-current		,			,			,
securities		941,933			5,255		( 8,169	)
Total available-for-sale								
debt securities	\$	1,760,554		\$	6,496	\$	(14,064	)

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## FOREST LABORATORIES, INC. AND SUBSIDIARIES Notes to Condensed Consolidated Financial Statements (Unaudited)

		Estimated	ac	C cc	h 31, 2012 Gains in umulated other prehensive o	ac	Losses in cumulate other nprehensi	
(In thousands)	1	fair value		i	ncome		income	
Current:								
Municipal bonds and								
notes	\$	33,723	\$	5	52			
Government agency								
bonds		92,829			123			
Commercial paper		239,393			334	\$	(70	)
Certificates of deposit		91,819			320			
Corporate bonds		210,852			76		(79	)
Floating rate notes		178,939			281		(22	)
Total current securities		847,555			1,186		(171	)
Non-current:								
Municipal bonds and								
notes		35,890			45			
Government agency								
bonds		60,087			185			
Commercial paper		14,682			111			
Corporate bonds		305,697			779		(82	)
Auction rate notes		25,089						-
Floating rate notes		254,193					(10,547	)
Total non-current		,						,
securities		695,638			1,120		( 10,629	)
Total available-for-sale								
debt securities	\$	1,543,193	\$	,	2,306	\$	(10,800	)

Proceeds from the sales of available-for-sale debt securities were \$1.1 billion and \$1.7 billion for the six months ended September 30, 2012 and September 30, 2011, respectively. Gross realized gains on those sales were \$1.0 million and \$2.3 million, respectively. For purposes of determining gross realized gains and losses, the cost of the securities is based on average cost. Net unrealized holding losses on available-for-sale debt securities in the amount of \$7.6 million and \$8.5 million at September 30, 2012 and March 31, 2012, respectively, have been included in stockholders' equity: Accumulated other comprehensive income. The preceding tables do not include the Company's investment in Ironwood Pharmaceuticals, Inc. (Ironwood) of \$26.6 million and \$27.7 million at September 30, 2012 and March 31, 2012, respectively, which is held at fair market value based on the quoted market price for the related security.

Contractual maturities of available-for-sale debt securities at September 30, 2012 are as follows:

(In thousands)

	Estimated fair value
Within one year	\$ 818,621
1-5 years	909,894
5-10 years	20,184
After 10 years	11,855
	\$ 1,760,554

FOREST LABORATORIES, INC. AND SUBSIDIARIES Notes to Condensed Consolidated Financial Statements (Unaudited) Actual maturities may differ from stated maturities because some borrowers have the right to call or prepay obligations with or without call penalties.

The Company invests funds in variable rate demand notes that have major bank liquidity agreements, municipal bonds and notes, government agency bonds, commercial paper, corporate bonds, certificates of deposit, auction rate securities and floating rate notes. Certain securities are subject to a hard-put option(s) where the principal amount is contractually assured by the issuer and any resistance to the exercise of these options would be deemed as a default by the issuer. Such a potential default would be reflected in the issuer's respective credit rating, for which the Company maintains investment grade requirements pursuant to its corporate investment guidelines. While the Company believes its investments that have net unrealized losses are temporary, declines in the value of these investments may be deemed other-than-temporary if the credit and capital markets were to deteriorate in future periods. The Company has the ability and intends to hold its investments to be other-than-temporarily impaired and continues to monitor global market conditions to minimize the uncertainty of impairments in future periods.

6. License and collaboration agreements:

In August 2012, the U.S. Food and Drug Administration (FDA) approved Linzess<sup>TM</sup> (linaclotide) as a once-daily treatment for adult men and women suffering from irritable bowel syndrome with constipation (IBS-C) or chronic idiopathic constipation (CIC). Pursuant to the Company's collaboration agreement with Ironwood for the development and commercialization of Linzess, the Company made a milestone payment of \$85 million to Ironwood which was due upon FDA approval. The milestone payment was capitalized as an intangible asset and will be amortized over the life of the patent for Linzess.

The Company received FDA approval for Tudorza<sup>TM</sup> Pressair<sup>TM</sup> (aclidinium bromide inhalation powder) in July 2012, for the long-term maintenance treatment of bronchospasm associated with chronic obstructive pulmonary disease (COPD), including chronic bronchitis and emphysema. The Company licensed rights to aclidinium in the United States through an agreement with Almirall, S.A. (Almirall), pursuant to which the Company made a milestone payment of \$40 million which was due upon FDA approval. The milestone payment was capitalized as an intangible asset and will be amortized over the life of the patent for Tudorza Pressair.

On June 1, 2012, the Company announced an agreement with Nabriva Therapeutics (Nabriva) for the development of Nabriva's novel antibacterial agent, BC-3781. Pursuant to the agreement, the Company provided funding of \$25 million to Nabriva during July 2012, and will conduct, in collaboration with Nabriva, certain development activities related to BC-3781 over the next twelve months. During the twelve-month period, the Company has the exclusive right to acquire Nabriva. The Company's decision to acquire Nabriva will be dependent upon certain contingencies. The Company recorded a long-term asset of \$25 million in connection with this agreement which is included within the 'Other Assets' caption in the Balance Sheet. The asset will be assessed for impairment on a periodic basis.

## 7. Net income per share:

A reconciliation of shares used in calculating basic and diluted net income per share follows:

	Three Mont	hs Ended	Six Months Ended		
(In thousands)	September 30,		September 30,		
	2012	2011	2012	2011	
Basic	266,503	273,196	267,447	279,449	
Incremental shares					
attributable to					
share					
based					
compensation					
plans	666	557	645	566	
Diluted	267,169	273,753	268,092	280,015	

Options to purchase approximately 14.3 million shares of common stock at exercise prices ranging from \$28.23 to \$59.05 per share and options to purchase approximately 14.1 million shares of common stock at exercise prices ranging from \$28.23 to \$59.05 per share that were outstanding during a portion of the three and six-month periods ended September 30, 2012, respectively, were not included in the computation of diluted net income per share because their effect would be anti-dilutive. These options expire through 2022. Options to purchase approximately 13.0 million shares of common stock at exercise prices ranging from \$26.18 to \$59.05 per share and options to purchase approximately 13.1 million shares of common stock at exercise prices ranging from \$28.23 to \$59.05 per share that were outstanding during a portion of the three and six-month periods ended September 30, 2011, respectively, were not included in the computation of 28.23 to \$59.05 per share that were outstanding during a portion of the three and six-month periods ended September 30, 2011, respectively, were not included in the computation of diluted net income per share because their effect would be anti-dilutive. The weighted average number of diluted common shares outstanding is reduced by the treasury stock method which, in accordance with the provisions of ASC 718-10 Compensation–Stock Compensation, takes into consideration the compensation cost attributed to future services not yet recognized.

On August 15, 2011, the Company paid \$350 million for the purchase of its common stock under an accelerated share repurchase transaction entered into with Morgan Stanley & Co. LLC (MSCO). The Company received 9.7 million shares during the quarter ended September 30, 2011, and an additional 1.2 million shares upon final settlement of the agreement in the current quarter, for a total of 10.9 million shares at an average price of \$32.07 per share.

On June 3, 2011, the Company entered into an agreement with MSCO to repurchase \$500 million of its common stock utilizing an accelerated share repurchase transaction. The Company received 11.8 million shares during the quarter ended June 30, 2011 and an additional 1.7 million shares upon final settlement of the agreement in the current quarter, for a total of 13.5 million shares at an average price of \$37.04 per share.

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## FOREST LABORATORIES, INC. AND SUBSIDIARIES Notes to Condensed Consolidated Financial Statements (Unaudited)

#### 8. Stockholder's equity:

Stock based compensation: Under the 2007 Equity Incentive Plan (the 2007 Plan), as amended, 29.0 million shares were authorized to be issued to employees of the Company at prices not less than the fair market value of the common stock at the date of grant. The 2007 Plan provides for the granting of incentive and nonqualified stock options, restricted stock, stock appreciation rights and stock equivalent units. These awards generally vest in three to five years. Stock option grants may be exercisable for up to ten years from the date of issuance. As of September 30, 2012, 7.8 million shares were available for grant. Compensation expense of \$15.5 million (\$11.1 million net of tax) and \$28.4 million (\$20.4 million net of tax) was recorded for the three and six-month periods ended September 30, 2012, respectively. For the three and six-month periods ended September 30, 2011, compensation expense of \$13.9 million (\$10.7 million net of tax) and \$26.5 million (\$20.0 million net of tax) respectively, was recorded. This expense is charged to cost of sales, selling, general and administrative and research and development expense, as appropriate.

Preferred stock purchase rights: On August 27, 2012, the Company's Board of Directors adopted a stockholders' rights plan (Rights Plan) and declared a dividend distribution of one preferred share purchase right (Right) on each share of the Company's common stock, par value \$.10 per share, outstanding on September 7, 2012. Each Right will entitle the holder to buy one thousandth of a share of authorized Series B Junior Participating Preferred Stock, par value \$1.00 per share (Series B Preferred Stock) at an exercise price of \$100, once the Rights become exercisable. In general the Rights will be exercisable only if a person or group acquires 12% (or 20% in the case of a "13G Institutional Investor", as defined in the Rights plan) or more of the Company's common stock. Prior to becoming exercisable, the Rights are redeemable for \$.001 per Right at the option of the Board of Directors. The Rights will expire in August 2013 unless the Rights Plan is ratified by the Company's stockholders.

9. Business segment information:

The Company operates in only one segment. Below is a breakdown of net sales by therapeutic class:

(In thousands)	Three Mon September		Six Months Ended September 30,		
	2012	2011	2012	2011	
Central nervous					
system	\$ 482,094	\$ 967,592	\$ 1,028,240	\$ 1,910,174	
Cardiovascular	113,813	89,745	229,233	174,563	
Other	96,110	72,913	186,310	149,648	
	\$ 692,017	\$ 1,130,250	\$ 1,443,783	\$ 2,234,385	

#### 10. Income taxes:

The Company's income tax returns for fiscal years prior to 1999 in most jurisdictions and prior to 2006 in Ireland are no longer subject to review as such fiscal years are generally closed. Tax authorities in various jurisdictions are in the process of reviewing the Company's income tax returns for various post-1999 fiscal years, including the Internal Revenue Service (IRS), which is currently reviewing fiscal years 2004, 2005 and 2006. It is unlikely that the outcome

will be determined within the next twelve months. Potential claims for years under review by the IRS could be material.

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## FOREST LABORATORIES, INC. AND SUBSIDIARIES Notes to Condensed Consolidated Financial Statements (Unaudited)

The Company has agreed with an assessment from the New York State Department of Taxation for fiscal years 1999-2002 related to issues surrounding how the Company accounted for New York State corporation taxes on a consolidated basis. Such assessment resulted in additional New York State corporation tax within previously established tax reserves and did not have a material impact on the Company's results of operations.

The Company's continuing practice is to recognize net interest related to income tax matters in income tax expense. As of September 30, 2012, the Company had accrued an additional \$7.6 million in interest for a total of \$73.0 million related to the resolution of various income tax matters.

The Company's effective tax rate was 37.4% and 30.0% for the three and six-month periods ended September 30, 2012, as compared to 21.7% and 23.6% for the same periods last year. The increase in the current three and six-month periods compared to last year was primarily due to the expiration of the U.S. Research and Experimentation Tax Credit as of December 31, 2011 and various other tax matters. Effective tax rates may be affected by ongoing tax audits.

## 11. Contingencies:

Forest Laboratories, Inc. and Forest Pharmaceuticals, Inc. (FPI) are named, in one capacity or another, as defendants, along with numerous other manufacturers of pharmaceutical products in various actions which allege that the plaintiffs (all governmental entities) were overcharged for their share of Medicaid drug reimbursement costs as a result of reporting by manufacturers of "average wholesale prices" (AWP) which did not correspond to actual provider costs of prescription drugs. Actions brought by nearly all of the counties of the State of New York (first action commenced January 14, 2003) and by the State of Iowa (commenced October 9, 2007) were pending in the United States District Court for the District of Massachusetts under the caption "In re Pharmaceutical Industry AWP Litigations" for coordinated treatment. In addition, various state court actions are, or were, pending in the States of Alabama (commenced January 26, 2005), Alaska (commenced October 6, 2006), Hawaii (commenced April 27, 2006), Idaho (commenced June 8, 2007), Illinois (commenced February 7, 2005), Mississippi (commenced October 20, 2005), Utah (commenced May 2008), Kansas (commenced November 3, 2008), Oklahoma (commenced September 3, 2010), and Louisiana (commenced October 28, 2010), as well as the Commonwealth of Kentucky (commenced November 4, 2004). Furthermore, state court actions pending in the State Court of New York were brought by three of the New York counties, Erie (commenced March 8, 2005), Schenectady (commenced May 10, 2006) and Oswego (commenced May 11, 2006). An additional action was filed by the State of Mississippi on behalf of the State and School Employees' Life and Health Insurance Plan (commenced July 27, 2009). Forest was also recently (February 20, 2012) named in a qui tam AWP action commenced by the former Attorney General of the State of Wisconsin which the State declined to join. Finally, Forest has received a Civil Investigative Demand from the State of Texas regarding virtually identical issues to those raised in the various AWP lawsuits. The Demand involves only generic drugs distributed by Inwood Laboratories, Inc. The State has indicated that it will file a lawsuit if the parties are unable to settle the State's claim.

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## FOREST LABORATORIES, INC. AND SUBSIDIARIES Notes to Condensed Consolidated Financial Statements (Unaudited)

Motions to dismiss have been filed with respect to most of the actions. While the motions to dismiss largely have been denied, some claims have been dismissed, including the federal Racketeering Influenced and Corrupt Organizations (RICO) claims brought by various New York counties whose remaining claims are pending in the multi-district proceeding in Massachusetts. The Utah motion was granted, but the Utah Supreme Court, while upholding the lower court's ruling regarding a statute of limitations issue, recently reversed that ruling and has now allowed Plaintiff the opportunity to replead. The Company has recently filed a motion to dismiss the Wisconsin complaint. Discovery is ongoing. Forest has reached settlements in the Alabama, Alaska, Hawaii, Iowa, Kansas, Kentucky, and Oklahoma actions, as well as all of the actions brought by the New York counties in federal and state court, as well as the action brought by the State of Mississippi on behalf of the State and School Employees' Life and Health Insurance plan. The Company's settlement payments are not material to its financial condition or results of operations. It is not anticipated that any trials involving Forest in these matters will take place before 2014. At this time, the Company believes an unfavorable outcome is less than probable and is unable to estimate the reasonably possible loss or range of possible loss, but does not believe losses, if any, would have a material effect on the Company's results of operations or financial position taken as a whole.

On August 11, 2010, the Company was named as a defendant (along with FPI), in an action brought by Elmaria Martinez, a Company Sales Representative, in the United States District Court for the Southern District of New York under the caption Elmaria Martinez v. Forest Laboratories Inc. and Forest Pharmaceuticals Inc. The action is a putative class and collective action brought on behalf of all current

and former sales representatives employed by the Company throughout the United States over the past three years and all current and former sales representatives employed anywhere in the State of New York over the past six years. The action alleges that the Company failed to pay its sales representatives overtime pay as purportedly required by the Fair Labor Standards Act (FLSA) and the New York Labor Law. On June 18, 2012, the U.S. Supreme Court issued its decision in Christopher v. SmithKline Beecham Corp., which held, among other things, that the FLSA's outside sales exemption applies to pharmaceutical sales representatives. In light of this decision, on July 11, 2012, the parties jointly proposed to voluntarily dismiss the entire action with prejudice. On August 22, 2012, Judge Pauley dismissed the action in its entirety with prejudice.

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#### FOREST LABORATORIES, INC. AND SUBSIDIARIES Notes to Condensed Consolidated Financial Statements (Unaudited)

In July 2011, three derivative actions were brought against the Company's directors. Two actions were filed in the U.S. District Court for the Southern District of New York under the captions Sanjay Israni, derivatively, Plaintiff vs. Howard Solomon et al., Defendants and Forest Laboratories, Inc., Nominal Defendant (the Israni action) and Robert Greenbaum, derivatively, Plaintiff vs. Howard Solomon et al., Defendants and Forest Laboratories, Inc., Nominal Defendant (the Greenbaum action). The third action was filed in New York State Supreme Court under the caption John Hawley Trust, on behalf of itself and all others similarly situated and derivatively, vs. Howard Solomon et al., Defendants and Forest Laboratories, Inc., Nominal Defendant (the Hawley action). These actions allege that the Company's directors breached their fiduciary duties to the Company by, among other things, making false and misleading statements about Forest's Executive Compensation Program, providing excessive compensation to Howard Solomon, and by supporting Howard Solomon against potential exclusion by the Office of Inspector General, Department of Health and Human Services (OIG). The actions also allege that Mr. Solomon has been unjustly enriched through his compensation arrangements with the Company. The Hawley action also alleged that Forest's board caused the Company to file false and misleading proxy statements regarding its 2011 Annual Meeting, but those claims were withdrawn after Forest made certain supplemental disclosures. On October 8, 2012, the parties executed a Stipulation of Settlement. Without admitting any wrongdoing, the Stipulation provides for the implementation of certain corporate governance measures, including measures related to conflicts of interest regarding Board discussions, compensation consultants, and executive compensation policy, as well as the payment of certain agreed legal fees of the plaintiffs. The Stipulation does not require any other payment by the Company. The Stipulation has been presented to the New York State Supreme Court for approval. At this time, the Company believes an unfavorable outcome is less than probable and is unable to estimate the reasonably possible loss or range of possible loss, but does not believe losses, if any, would have a material effect on the results of operations or financial position taken as a whole.

In March 2012, the Company and Janssen, its licensor for Bystolic®, brought actions for infringement of U.S. Patent No. 6,545,040 (the '040 patent) in the U.S. District Court for the District of Delaware and the U.S. District Court for the Northern District of Illinois against several companies who have notified them that they have filed Abbreviated New Drug Applications (ANDAs) with the FDA seeking to obtain approval to market generic versions of Bystolic before the '040 patent expires on December 17, 2021. These lawsuits triggered an automatic stay of approval of the applicable ANDAs until June 17, 2015 (unless a court issues an adverse decision sooner). Janssen is no longer a party to these lawsuits following the Company's agreement to buy out Janssen's interests in Bystolic. On June 12, 2012, the Judicial Panel on Multidistrict Litigation centralized the Delaware and Illinois actions in the Northern District of Illinois before Judge Elaine E. Bucklo for coordinated or consolidated pretrial proceedings captioned In re Nebivolol ('040) Patent Litigation. Fact discovery is scheduled to be completed by December 31, 2012, and expert discovery is scheduled to be completed by May 31, 2013. A claim construction hearing is expected in February 2013. No trial dates have been set. On August 30, 2012, Judge Bucklo denied as premature certain defendants motion for summary judgment of non-infringement.

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## FOREST LABORATORIES, INC. AND SUBSIDIARIES Notes to Condensed Consolidated Financial Statements (Unaudited)

In October 2012, the Company entered into a settlement agreement with Hetero Labs Ltd. and Hetero USA Inc. in such patent infringement litigation. Under the terms of the settlement agreement, and subject to review of the settlement terms by the U.S. Federal Trade Commission, the Company will provide a license to Hetero that will permit it to launch its generic version of Bystolic as of the date that is the later of (a) three calendar months prior to the expiration of the '040 patent, including any extensions and/or pediatric exclusivities or (b) the date Hetero receives final FDA approval of its ANDA, or earlier in certain circumstances. The Company also agreed to reimburse certain of Hetero's legal costs in connection with the patent litigation. This settlement agreement does not settle the Company's patent infringement litigations against the other generic manufacturers that are also part of In re Nebivolol ('040) Patent Litigation.

In July 2012, the Company was named as a defendant (along with FPI) in an action brought by Megan Barrett, Lindsey Houser, Jennifer Jones, and Jennifer Seard, former Company Sales Representatives, in the U.S. District Court for the Southern District of New York under the caption Megan Barrett et al. v. Forest Laboratories Inc. and Forest Pharmaceuticals, Inc. The action is a putative class and collective action alleging class claims under Title VII related to pay, promotion, and pregnancy discrimination, and collective action claims under the Equal Pay Act. The Title VII action is brought on behalf of a proposed class of all current and former female Sales Representatives employed by the Company throughout the United States from 2008 to the date of judgment, and also includes a sub-class of all current and former female Sales Representatives who have been, are, or will be pregnant during their employment by the Company throughout the United States from 2008 to the date of judgment. The proposed Equal Pay Act collective action includes current, former, and future female Sales Representatives who were not compensated equally to similarly-situated male employees during the applicable liability period. The complaint also includes non-class Title VII claims for sexual harassment and retaliation, and non-class claims for violations of the Family and Medical Leave Act. The Company believes there is no merit to Plaintiffs' claims and intends to vigorously defend this lawsuit. At this time, the Company believes an unfavorable outcome is less than probable and is unable to estimate the reasonably possible loss or range of possible loss, but does not believe losses, if any, would have a material effect on the results of operations or financial position taken as a whole.

The Company is also subject to various legal proceedings that arise from time to time in the ordinary course of its business. Although the Company believes that the proceedings brought against it are without merit and the Company has product liability and other insurance, litigation is subject to many factors which are difficult to predict and there can be no assurance that the Company will not incur material costs in the resolution of these matters.

#### 12. Business combinations:

On April 13, 2011, the Company acquired Clinical Data, a specialty pharmaceutical company, for an aggregate consideration of approximately \$1.3 billion, which the Company financed with existing cash. The acquisition included a Contingent Value Rights agreement (CVR), whereby the Company may be required to pay additional consideration of up to \$275 million if certain milestones connected to sales of Viibryd®, one of the acquired products, are achieved.

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#### FOREST LABORATORIES, INC. AND SUBSIDIARIES Notes to Condensed Consolidated Financial Statements (Unaudited)

The Company recorded contingent consideration based on this CVR with a fair value recognized at the acquisition date of approximately \$25 million. The fair value measurement was based on significant inputs not observable in the market and thus represents a Level 3 measurement within the fair value hierarchy. The fair value of the contingent consideration liability associated with future milestone payments was based on several factors including:

- estimated net sales projections
- the probability of success for sales milestones for Viibryd; and
  - the risk adjusted discount rate for fair value measurement

The fair value is evaluated quarterly with any changes in the fair value of the contingent consideration recorded in earnings. There was no change in the fair value of the contingent consideration for the three and six-month periods ended September 30, 2012 and September 30, 2011.

Acquired goodwill at the acquisition date was \$698.1 million. None of the goodwill was deductible for tax purposes. The carrying amount of the goodwill at September 30, 2012 was \$698.1 million.

13. Subsequent events:

On October 22, 2012, the Company announced an agreement with moksha8, a privately-held pharmaceutical company which markets products in Latin America, which includes an exclusive license from Forest to moksha8 to commercialize Viibryd, and potentially other Forest products, in Latin America. In addition, the Company will provide up to \$125 million in financing to moksha8 in several tranches over a two-year period, conditioned upon moksha8 achieving certain business goals, of which \$69 million was funded in October 2012. At the conclusion of this two-year period, the Company will have the option to acquire moksha8 in a merger transaction. The moksha8 shareholders will also have a put option at such time, provided that moksha8 has achieved certain business objectives.

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#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## FOREST LABORATORIES, INC. AND SUBSIDIARIES MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### General

Total net revenues were \$760.6 million and \$1,581.8 million for the three and six months ended September 30, 2012, respectively, as compared to \$1,169.1 million and \$2,321.0 million for the same periods last year. The decline was primarily due to a decrease in Lexapro® sales resulting from the expiration of its market exclusivity, partially offset by increases in sales of our currently promoted products. Lexapro's market exclusivity expired in March 2012 and in mid-September, the 180 day Hatch-Waxman period, available to the first filing generic manufacturer, ended, opening the way for full generic competition. Our next generation products, Bystolic®, Savella®, Teflaro®, Daliresp® and Viibryd®, totaled \$202.1 million in sales for the current quarter, representing growth of 69.0% over the year ago period. Net income for the three months ended September 30, 2012 was \$20.8 million as compared to \$249.8 million for the same period last year. This decrease was primarily driven by the decrease in Lexapro's market exclusivity as well as the impact in the current quarter of promotional spending for Viibryd and Daliresp, and pre-launch costs associated with recently approved products aclidinium (TudorzaTM PressairTM and linaclotide (LinzessTM).

In August 2012, the U.S. Food and Drug Administration (FDA) approved Linzess as a once-daily treatment for adult men and women suffering from irritable bowel syndrome with constipation (IBS-C) or chronic idiopathic constipation (CIC). Pursuant to the Company's collaboration agreement with Ironwood Pharmaceuticals, Inc. (Ironwood) for the development and commercialization of linaclotide, the Company made a milestone payment of \$85 million upon FDA approval.

In July 2012, the Company received FDA approval for Tudorza Pressair (aclidinium bromide inhalation powder), for the long-term maintenance treatment of bronchospasm associated with chronic obstructive pulmonary disease (COPD), including chronic bronchitis and emphysema. The Company licensed rights to aclidinium in the United States through an agreement with Almirall, S.A. (Almirall), pursuant to which the Company made a milestone payment of \$40 million which was due upon FDA approval.

On June 1, 2012, the Company announced an agreement with Nabriva Therapeutics (Nabriva) for the development of Nabriva's novel antibacterial agent, BC-3781. Pursuant to the agreement, the Company provided funding of \$25 million to Nabriva, and will conduct, in collaboration with Nabriva, certain development activities related to BC-3781 over the next twelve months. During the twelve-month period, the Company has the exclusive right to acquire Nabriva. The Company's decision to acquire Nabriva will be dependent upon certain contingencies.

On October 22, 2012, the Company announced an agreement with moksha8, a privately-held pharmaceutical company which markets products in Latin America, which includes an exclusive license from Forest to moksha8 to commercialize Viibryd, and potentially other Forest products, in Latin America. In addition, the Company will provide up to \$125 million in financing to moksha8 in several tranches over a two-year period, conditioned upon moksha8 achieving certain business goals, of which \$69 million was funded in October 2012. At the conclusion of this two-year period, the Company will have the option to acquire moksha8 in a merger transaction. The moksha8 shareholders will also have a put option at such time, provided that moksha8 has achieved certain business objectives.

## Financial Condition and Liquidity

Net current assets decreased by \$245.1 million from March 31, 2012, driven by a decrease in cash of \$282.1 million. Cash decreased due to net purchases of marketable securities of \$217.4 million, payment of milestones for the approval of Linzess and Tudorza Pressair of \$85 million and \$40 million, respectively, capital expenditures of \$37.8 million and funding of \$25 million provided to Nabriva as part of the agreement for the development of Nabriva's novel antibacterial agent, BC-3781. These decreases were offset by cash generated from operating activities of \$116.7 million. Cash, cash equivalents and investments collectively decreased by \$65.8 million. Of our total cash and cash equivalents and marketable securities position at September 30, 2012 of \$3.1 billion, approximately 6% or \$180 million, was domiciled domestically with the remainder held by our international subsidiaries. Approximately \$2.9 billion is held in low tax jurisdictions and is attributable to earnings that are expected to be indefinitely reinvested offshore. Cash repatriations are subject to restrictions in certain jurisdictions and may be subject to withholding and other taxes. We continue to actively seek opportunities to further develop foreign operations through strategic alliances, business acquisitions, collaboration agreements, and other investing activities including working capital and capital expenditures. We expect cash generated by our U.S. operations, together with existing cash, cash equivalents, marketable securities, our \$500 million revolving credit facility and access to capital markets to be sufficient to cover cash needs for our U.S. operations including common stock repurchases, strategic alliances and acquisitions, milestone payments, working capital and capital expenditures. We invest funds in variable rate demand notes that have major bank liquidity agreements, municipal bonds and notes, government agency bonds, commercial paper, corporate bonds, certificates of deposit, auction rate securities and floating rate notes.

Trade accounts receivable decreased \$36.4 million primarily due to lower sales as a result of the expiration of Lexapro's market exclusivity. Net inventories increased \$44.0 million in order to support expected demand for our next generation products. Accounts payable decreased primarily due to the payment of the annual Pharma Manufacturing Fee (Pharma Fee) mandated under the Affordable Care Act and timing differences between accounts payable and accrued expenses. In June 2012, the Company had a change in estimate of \$12 million related to the Pharma Fee which increased the estimate.

Property, plant and equipment increased from March 31, 2012 as we continue to invest in our technology and facilities.

On May 18, 2010, the Board of Directors authorized the 2010 Repurchase Program for up to 50 million shares of our common stock. Since the beginning of fiscal 2011, we have repurchased a cumulative total of \$1.35 billion of our common stock utilizing accelerated share repurchase transactions (ASRs): a \$500 million ASR entered into in June 2010, a \$500 million ASR entered into in June 2011 and a \$350 million ASR entered into in August 2011. As of September 30, 2012, through these ASR agreements, we have received a total of 41.3 million shares; 16.9 million during fiscal 2011 (5.7 million under the 2007 Repurchase Program and 11.2 million under the 2010 Repurchase Program), 21.5 million (all under the 2010 Repurchase Program) during fiscal 2012 and 2.9 million (all under the 2010 Repurchase Program) during fiscal 2012 we had the authority to repurchase an additional 14.4 million shares under the 2010 Repurchase Program.

## **Results of Operations**

Net sales for the three and six-month periods ended September 30, 2012 decreased 38.8% and 35.4% from the same periods last year to \$692.0 million and \$1,443.8 million, respectively. The decline was primarily due to a decrease in Lexapro sales of \$551.4 million and \$1,027.1 million, respectively, partially offset by increases in sales of our promoted products Namenda®, Bystolic, Teflaro, Viibryd and Daliresp. The decrease in Lexapro sales is due to the expiration of its market exclusivity in March 2012.

Sales of Namenda (memantine HCl), our N-methyl-D-aspartate (NMDA) receptor antagonist for the treatment of moderate and severe Alzheimer's disease increased 9.1% and 12.1% for the current quarter and six months, respectively, to \$367.6 million and \$736.0 million. This represents increases of \$30.8 million and \$79.3 million as compared with the same periods last year, of which \$46.4 million and \$101.5 million was due to price increases offset by a decrease in volume of \$15.6 million and \$22.2 million, respectively. The decline in volume was driven by a decline in demand in the long-term care setting. Namenda's patent is set to expire in January 2015.

Bystolic (nebivolol), our beta-blocker indicated for the treatment of hypertension, experienced growth in sales of 29.4% to \$106.5 million and 33.7% to \$214.3 million in the current three and six-month periods, respectively, as compared to \$82.3 million and \$160.3 million for the same periods last year, of which \$15.3 million and \$33.9 million was due to increased sales volume and \$8.9 million and \$20.1 million was due to pricing increases.

Sales of Savella (milnacipran HCl), a selective serotonin and norepinephrine reuptake inhibitor (SNRI) for the management of fibromyalgia grew 2.7% and 3.1% in the current three and six-month periods, to \$26.2 million and \$52.9 million, respectively, as compared to \$25.5 million and \$51.3 million for the same periods last year due to price increases.

Teflaro (ceftaroline fosamil), a broad-spectrum hospital-based injectable cephalosporin antibiotic for the treatment of adults with community-acquired bacterial pneumonia and with acute bacterial skin and skin structure infections, launched in March 2011, achieved sales of \$10.0 million and \$19.4 million for the three and six-month periods ended September 30, 2012, respectively, up from \$5.3 million and \$8.0 million for the same periods last year primarily due to increased volume.

Viibryd and Daliresp, two of our newest products became available to patients during the June 2011 quarter and were formally launched in late August 2011.

Viibryd (vilazodone HCl), our selective serotonin reuptake inhibitor (SSRI) and a 5-HT1A receptor partial agonist for the treatment of adults with major depressive disorder (MDD) recorded sales of \$39.9 million and \$77.3 million for the three and six-month periods ended September 30, 2012, respectively, as compared to \$5.3 million and \$12.6 million for the same periods last year. The increase year over year was driven by increased volume.

Daliresp (roflumilast), our selective phosphodiesterase 4 (PDE4) enzyme inhibitor indicated for the treatment to reduce the risk of exacerbations in patients with severe COPD associated with chronic bronchitis and a history of exacerbations, achieved sales of \$19.5 million and \$37.3 million for the current three and six-month periods, respectively, as compared to \$1.2 million and \$9.7 million for the same periods last year. The increase year over year was driven by increased volume.

Sales of Lexapro (escitalopram oxalate), an SSRI indicated for the initial and maintenance treatment of MDD in adults and adolescents and generalized anxiety disorder in adults, decreased 92.5% to \$44.7 million and 86.9% to \$154.7 million in the current three and six-month periods, respectively, as compared with the same periods last year due to the loss of market exclusivity in March 2012. Lexapro has since faced generic competition, which has significantly eroded sales. Substitution rates for Lexapro are now effectively at 90%.

Contract revenue for the three and six months ended September 30, 2012 totaled \$54.3 million and \$120.1 million, respectively, compared to \$33.6 million and \$74.2 million in the same periods last year. Benicar® (olmesartan medoxomil) co-promotion income totaled \$30.2 million and \$65.5 million, compared to \$31.5 million and \$68.3 million in the same periods last year. Contract revenue for the current three and six-month period also included \$22.7 million and \$52.1 million of income from a distribution agreement with Mylan, Inc. (Mylan) pursuant to which Mylan is authorized to sell a generic version of Lexapro and we receive a portion of the profits from those sales. The current period included a change in estimate of \$13 million related to revenue from the distribution agreement with Mylan. In mid-September, the 180 day Hatch-Waxman period for Lexapro for the first filing generic manufacturer ended, opening the way for full generic competition.

Cost of sales as a percentage of net sales was 21.6% for the current quarter as compared with 23.4% for the same period last year. For the six-month periods ended September 30, 2012 and 2011, cost of sales as a percentage of net sales was 22.0% and 23.2%.

Selling, general and administrative expense (SG&A) decreased to \$374.9 million for the current quarter as compared to \$388.7 million for the same period last year. Viibryd and Daliresp were launched during the prior year quarter and SG&A in the prior year quarter included the initial launch costs for these products. SG&A expense increased to \$757.2 million for the six-month period ended September 30, 2012 as compared to \$746.7 million for the same period last year as a result of our continuing investment behind our next generation products. The current level of spending reflects the resources and activities we believe are required to support our currently marketed products, particularly our newest products Teflaro, Viibryd, and Daliresp, as well as the upcoming launches of Tudorza Pressair and Linzess.

Research and development expense (R&D) increased to \$202.8 million and \$398.0 million in the current three and six-month periods, respectively, as compared to \$197.3 million and \$391.8 million in the same periods last year. There were no milestone or upfront payments in R&D in the current year, while the prior year expense included \$30 million of milestone payments in the second quarter and \$70 million of milestone and upfront payments in the six-month period. Excluding milestone and upfront payments, for the three and six-month periods ended September 30, 2012, R&D increased by \$35.5 million and \$76.2 million, respectively, compared to the prior year.

Research and development expense is comprised of third party development costs, internal and other development costs and milestone and upfront charges. For the three and six-month periods ended September 30, 2012 and 2011, research and development expense by category was as follows:

(In thousands)	Three Month September 3		Six Months Ended September 30,		
	2012	2011	2012	2011	
Category					
Third party					
development					
costs	\$ 114,727	\$ 87,681	\$ 220,746	\$ 168,417	
Internal and other					
development					
costs	88,112	79,650	177,259	153,357	
Milestone and					
upfront charges		30,000		70,000	
Total research					
and development					
expense	\$ 202,839	\$ 197,331	\$ 398,005	\$ 391,774	

Third party development costs are incurred for clinical trials performed by third parties on our behalf with respect to products in various stages of development. In the three and six-month periods ended September 30, 2012, these costs were largely related to clinical trials for nebivolol/valsartan, aclidinium/formoterol, vilazodone, cariprazine and roflumilast. Internal and other development costs are primarily associated with activities performed by internal research personnel. Milestone and upfront charges are incurred upon consummation of new licensing agreements and achievement of certain development milestones.

Research and development expense reflects the following:

• In December 2009, we entered into an agreement with AstraZeneca AB (AstraZeneca) to acquire additional rights to avibactam (the International Nonproprietary Name for NXL104 as approved by the World Health Organization) and amended the Company's prior agreement with Novexel S.A. Pursuant to this amended agreement, the Company acquired full worldwide rights to the ceftaroline/avibactam combination while simultaneously out-licensing rights to this combination outside the United States, Canada and Japan to AstraZeneca. We also acquired co-development and exclusive commercialization rights in the United States and Canada to all other products containing avibactam including the ceftazidime/avibactam combination. Avibactam is a novel broad-spectrum beta-lactamase inhibitor designed to be co-administered intravenously with select antibiotics to enhance their spectrum of activity by overcoming beta-lactamase-related antibacterial resistance. Avibactam is currently being developed in combination with ceftaroline (Teflaro) and ceftazidime. Ceftazidime is a cephalosporin antibiotic having a different spectrum of activity compared to ceftaroline. The ceftaroline/avibactam combination is currently being studied in Phase II clinical trials conducted by Forest. Data from two Phase II trials for ceftazidime/avibactam in patients with complicated intra-abdominal infections (cIAI) and complicated urinary tract infections (cUTI) demonstrated that ceftazidime/avibactam achieved high clinical cure rates and was well tolerated in patients with cIAI and cUTI. Based on the results of these studies, we and AstraZeneca initiated Phase III studies for ceftazidime/avibactam in patients with cIAI in December 2011 and in patients with cUTI in July 2012.

- In January 2011, we reported positive results from two Phase II(b) dose-ranging studies comparing fixed-dose combinations of aclidinium (Tudorza), a novel long-acting muscarinic antagonist developed as an inhaled therapy for the treatment of COPD and the long-acting beta-agonist formoterol to aclidinium alone, formoterol alone and placebo administered BID (twice-daily) in patients with moderate to severe COPD. Both studies showed statistically significant differences for the fixed-dose combination on the primary endpoint versus placebo. The fixed-dose combinations also provided a numerically higher bronchodilation effect compared to aclidinium alone and formoterol alone. Phase III studies with the fixed-dose combination commenced in September 2011 and we anticipate top-line results from the trials during the first half of calendar 2013. We and our licensing partner Almirall received marketing approval for Tudorza Pressair for the long-term maintenance treatment of bronchospasm associated with COPD, including chronic bronchitis and emphysema, in July 2012.
- In December 2008, we entered into an agreement with Pierre Fabre Médicament to develop and commercialize levomilnacipran (F2695) in the United States and Canada. Levomilnacipran is a proprietary selective norepinephrine and serotonin reuptake inhibitor that is being developed for the treatment of depression. In April 2012, we reported positive results from the third Phase III randomized, double-blind, placebo-controlled, fixed-dose clinical trial evaluating the efficacy, safety and tolerability of levomilnacipran compared to placebo in adult patients with MDD. Treatment with levomilnacipran significantly reduced depression symptoms in patients with MDD compared to placebo, as measured by Montgomery-Asberg Depression Rating Scale-Clinician Rated (MADRS-CR). Based on the overall success of the development program, the Company and Pierre Fabre Médicament filed an NDA for levomilnacipran with the FDA in September 2012.
- In November 2004, we entered into an agreement with Gedeon Richter Ltd. (Richter) for the North American rights to cariprazine, an oral D2/D3 partial agonist, and related compounds, being developed as an atypical antipsychotic for the treatment of schizophrenia, acute mania associated with bipolar depression, bipolar depression and as an adjunct treatment for MDD. In October 2011 and February 2012, we reported preliminary top-line results from two Phase III studies of cariprazine in patients with acute mania associated with bipolar disorder. The data from both studies showed that cariprazine-treated patients with acute manic episodes experienced significant symptom improvement compared to placebo-treated patients. In February, we also reported the results of two Phase III studies of cariprazine in patients with schizophrenia showing that cariprazine-treated patients with schizophrenia showing that cariprazine-treated patients with schizophrenia for the results of two Phase III studies of cariprazine in patients with schizophrenia showing that cariprazine-treated patients with schizophrenia is not placebo-treated patients. We expect to file an NDA for cariprazine for those two indications during the fourth calendar quarter of 2012. Cariprazine is in Phase II development for bipolar depression and as an adjunct treatment for MDD.