

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP
Form 8-K
January 03, 2002

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549-1004

FORM 8-K
CURRENT REPORT PURSUANT TO SECTION 13 OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report
(Date of earliest event reported) January 3, 2002

GENERAL MOTORS CORPORATION

(Exact name of registrant as specified in its charter)

STATE OF DELAWARE ----- (State or other jurisdiction of incorporation)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
---	--	--

300 Renaissance Center, Detroit, Michigan ----- (Address of principal executive offices)	48265-3000 ----- (Zip Code)
--	-----------------------------------

Registrant's telephone number, including area code	(313) 556-5000 -----
--	-------------------------

ITEM 5. OTHER ITEMS

On January 3, 2002, General Motors Corporation (GM) issued a news release announcing December, fourth-quarter, 2001 production and reaffirms first-

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

quarter schedule. The release is as follows:

GM's 'Industry Leading Truck Lineup' Sets Calendar Year Industry Sales Record

- GM Sets Industry Calendar Year SUV Record
- Best Calendar Year Full-Size Pickup sales since 1978
- December Total Sales Up Seven Percent; Retail Up 15 percent

GM Announces December, Fourth-Quarter, 2001 Production; Reaffirms First-Quarter Schedule

DETROIT -- General Motors dealers sold 362,169 new cars and trucks in December in the United States. GM total sales were up seven percent for the month with a 15 percent retail increase. Buoyed by exceptional retail sales performance and an improved vehicle mix, GM's industry leading lineup of trucks broke the industry calendar year record for truck sales.

"Several years ago, GM committed to regaining truck leadership, and in 2001 we accomplished this important goal, setting a new industry benchmark for truck sales," said Bill Lovejoy, group vice president of North America Vehicle Sales, Service and Marketing. "We not only set an industry record for overall truck and SUV sales, but we had the best industry full-size pickup sales since 1978, which gives us great momentum going into 2002."

Lovejoy continued, "Despite some moderation in the industry, GM's retail volume will be up for the second consecutive year and our inventories are in terrific shape for 2002. This is an accomplishment we could not have achieved without the exceptional performance of our entire GM organization and the outstanding sales efforts of our dealers."

GM Truck Sales Highlights

GM achieved truck leadership with 2,631,535 sales in 2001, giving GM the best industry truck sales ever. For December, GM's industry-leading truck lineup maintained its exceptional sales pace, with deliveries up 31 percent.

Robust sport utility vehicle (SUV) sales for the year (1,019,228 units) resulted in GM shattering the all-time industry SUV sales record -- and GM became the first manufacturer to sell more than one million SUVs in a calendar year. GM's full-size utilities (93,280 units - up 28 percent over last year) dominated the industry once again in December. The Chevrolet Tahoe and Suburban, GMC Yukon, Yukon XL as well as the all-new Cadillac Escalade (537,193 units -- up 29 percent for the calendar year) gave GM the all-time industry record for full-size utilities, breaking the record for the fifth consecutive year.

GM's all-new midsize SUVs, the Chevrolet TrailBlazer, GMC Envoy, Oldsmobile Bravada and Buick Rendezvous again made major contributions to an all-time GM record for midsize utility sales (429,274 units -- up 23 percent). GM also led the industry in full-size pickup sales for the first time since 1994 with sales of 979,706 -- up 18 percent over last year, and had the best full-size pickup sales of any manufacturer since 1978.

GM Car Sales Highlights

For 2001, GM car deliveries were down 10 percent, and down 19 percent for December. Passenger car sales were negatively impacted by the industry decline in daily rentals. Chevrolet Impala, Malibu and Cavalier, as well as the Pontiac Grand Am remained in the top-10 best selling cars for the year. GM is the only manufacturer with four vehicles in the top ten.

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Building on the strength of the industry leading truck lineup, GM is expecting to build momentum in the luxury and entry level markets with all-new vehicles. Cadillac CTS and Escalade EXT, Saturn Vue and Pontiac Vibe are all coming to market within the next few months.

December Sales Records

Chevrolet Impala
GM Trucks
Chevrolet Trucks
GM Pickups
Chevrolet Pickups
GM FullSize Pickups
GM Utilities
GM FullSize Utilities
Chevrolet Suburban
Chevrolet Tahoe
GMC Yukon and Yukon XL

CYTD Records

Saab Cars
Chevrolet Impala
Saturn L-Series

CYTD Records Cont.

GM Trucks
Chevrolet Trucks
GM Pickups
Chevrolet Pickups
GMC Pickups
GMC Sierra
GM Utilities
Chevrolet Utilities
GMC Utilities
Chevrolet Tracker
GM Midsize Utilities
GM FullSize Utilities
Chevrolet Suburban
Chevrolet Tahoe
GMC Yukon and Yukon XL
Cadillac Escalade

Certified Used Sales

GM continued to gain momentum in the used car market, achieving over 23,000 total used certified vehicle sales for December, including the Cadillac, Saturn and SAAB certified brands. The GM Certified Used Vehicle brand achieved record numbers for the seventh consecutive month with 20,272 sales. Overall, the GM Certified Used Vehicle brand, combined with the Cadillac, Saturn and SAAB certified brands sold nearly 140,000 units in 2001.

GM Announces December, Fourth-Quarter, 2001 Production; Reaffirms First-Quarter

Schedule

In December, GM produced 363,000 vehicles (163,000 cars and 200,000 trucks) in North America, down 4 percent from 378,000 vehicles (180,000 cars and 198,000 trucks) produced in December 2000. (Production totals include joint venture production of 5,000 vehicles in December 2001 and 9,000 vehicles in December 2000.)

In the fourth quarter of 2001, GM produced 1.294 million vehicles (573,000 cars and 721,000 trucks) in North America, down 5 percent from the 1.364 million vehicles (670,000 cars and 694,000 trucks) in the fourth quarter of 2000.

For 2001, GM produced 5.110 million vehicles (2.365 million cars and 2.745 million trucks) in North America, down 11 percent from the 5.772 million vehicles (2.892 million cars and 2.880 million trucks) produced in 2000.

Additionally, GM reaffirmed first-quarter 2002 forecast of 1.3 million

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

vehicles (575,000 cars and 725,000 trucks).

GM also announced the following production information for its international regions:

- GM Europe - Fourth-quarter production was 441,000 vehicles, down from 513,000 in the fourth quarter of 2000. For 2001, GM produced 1.843 million vehicles, down from the 1.993 million vehicles produced in 2000. The first-quarter 2002 estimate is unchanged at 498,000 vehicles.
- GM Asia Pacific - Fourth-quarter production was 70,000 vehicles, an increase from the 47,000 vehicles produced in the fourth quarter of 2000. For 2001, GM produced 260,000 vehicles, up from the 185,000 vehicles produced in 2000. The first-quarter 2002 estimate is unchanged at 67,000 vehicles.
- GM Latin America, Africa and the Middle East - Fourth-quarter production was 127,000 vehicles, down from the 135,000 vehicles produced in the fourth quarter of 2000. For 2001, GM produced 576,000 vehicles, up from the 544,000 vehicles produced in 2000. The first-quarter 2002 estimate is 132,000 vehicles, an increase of 14,000 vehicles from the previous estimate.

Note: GM sales and production results are available on GM Media Online at <http://media.gm.com> by clicking on News, then Sales/Production.

 In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgement on what the future may hold, and we believe these judgements are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page II-20) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management.

#

Detroit - General Motors dealers in the United States today reported the following vehicle sales:

	December			Calendar Year-to-Date January - December		
	2001	2000	% Chg per S/D	2001	2000	% Chg
Curr S/D: 25						
Prev S/D: 25						
-----	-----	-----	-----	-----	-----	-----
Vehicle Total	362,169	337,972	7.2	4,904,015	4,953,163	-1.0
-----	-----	-----	-----	-----	-----	-----
Car Total	130,668	161,608	-19.1	2,272,480	2,531,734	-10.2
-----	-----	-----	-----	-----	-----	-----
Truck Total	231,501	176,364	31.3	2,631,535	2,421,429	8.7

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Light Truck Total	228,080	174,311	30.8	2,590,181	2,384,024	8.6
Light Vehicle Total	358,748	335,919	6.8	4,862,661	4,915,758	-1.1

Market Division Vehicle Total	December			Calendar Year-to-Date January - December		
	2001	2000	% Chg per S/D	2001	2000	% Chg
	Buick	27,586	25,305	9.0	405,678	404,612
Cadillac	12,313	15,281	-19.4	172,083	189,154	-9.0
Chevrolet	213,324	182,948	16.6	2,689,954	2,615,884	2.8
GMC	49,042	37,717	30.0	554,753	528,639	4.9
Hummer	71	39	82.1	768	875	-12.2
Oldsmobile	12,614	23,294	-45.8	233,745	289,172	-19.2
Other - Isuzu	1,323	0	***.*	15,346	0	***.*
Pontiac	29,679	31,340	-5.3	533,402	613,548	-13.1
Saab	2,720	3,753	-27.5	37,556	39,479	-4.9
Saturn	13,497	18,295	-26.2	260,730	271,800	-4.1

Sales of Domestically Produced Vehicles

Car	127,847	155,729	-17.9	2,225,160	2,474,965	-10.1
Light Truck	228,080	174,311	30.8	2,590,181	2,384,024	8.6

Twenty-five selling days for the December period this year and twenty-five for last year.

*American Isuzu Motors, Inc. dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

Please Note: The Light sub-totals will be different than reported the prior year due to the implementation of 2001 Segmentation, which moved some Light Trucks to Medium.

2-1P
GM Car Deliveries - (United States)
December 2001

(1)	December			Calendar Year-to-Date January - December		
	2001	2000	% Chg per S/D	2001	2000	% Chg

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Selling Days (S/D)		25	25			
Century	9,644	7,386	30.6	142,157	143,085	-0.6
LeSabre	7,398	11,369	-34.9	145,304	148,633	-2.2
Park Avenue	2,996	3,501	-14.4	36,454	47,669	-23.5
Regal	2,686	3,047	-11.8	49,992	65,167	-23.3
Riviera	0	2	***.*	17	58	-70.7
Buick Total	22,724	25,305	-10.2	373,924	404,612	-7.6
Catera	101	2,126	-95.2	9,764	17,290	-43.5
DeVille	6,602	6,841	-3.5	95,354	105,694	-9.8
Eldorado	344	1,640	-79.0	9,859	13,289	-25.8
Seville	1,858	2,947	-37.0	25,290	29,535	-14.4
Cadillac Total	8,905	13,554	-34.3	140,267	165,808	-15.4
Camaro	2,524	2,770	-8.9	35,453	42,131	-15.9
Cavalier	14,348	14,293	0.4	233,298	236,803	-1.5
Corvette	1,648	2,334	-29.4	33,655	31,208	7.8
Impala	15,084	12,682	18.9	208,395	174,358	19.5
Lumina	2	4,337	***.*	17,649	46,573	-62.1
Malibu	9,046	11,969	-24.4	176,583	207,376	-14.8
Metro	2	2,046	***.*	6,515	33,878	-80.8
Monte Carlo	3,979	3,899	2.1	72,596	66,364	9.4
Prizm	2,335	4,168	-44.0	45,894	52,116	-11.9
Chevrolet Total	48,968	58,498	-16.3	830,038	890,807	-6.8
Alero	6,479	8,199	-21.0	109,302	122,722	-10.9
Aurora	1,008	3,734	-73.0	24,928	28,250	-11.8
Cutlass	0	6	***.*	53	1,243	-95.7
Eighty Eight	0	0	***.*	16	477	-96.6
Intrigue	1,423	4,287	-66.8	39,395	64,109	-38.5
Oldsmobile Total	8,910	16,226	-45.1	173,694	216,801	-19.9
Bonneville	2,511	3,223	-22.1	48,598	65,606	-25.9
Firebird	1,804	1,804	0.0	25,743	31,013	-17.0
Grand Am	9,300	9,225	0.8	182,046	214,923	-15.3
Grand Prix	8,564	7,418	15.4	128,935	148,521	-13.2
Sunfire	3,158	4,307	-26.7	71,342	82,364	-13.4
Pontiac Total	25,337	25,977	-2.5	456,664	542,427	-15.8
900	0	0	***.*	0	58	***.*
9000	0	0	***.*	0	18	***.*
9-3	919	1,810	-49.2	18,374	19,430	-5.4
9-5	1,801	1,943	-7.3	19,182	19,973	-4.0
Saab Total	2,720	3,753	-27.5	37,556	39,479	-4.9
Saturn EV1	0	0	***.*	0	411	***.*
Saturn L Series	5,378	6,843	-21.4	98,227	94,034	4.5
Saturn S Series	7,726	11,452	-32.5	162,110	177,355	-8.6
Saturn Total	13,104	18,295	-28.4	260,337	271,800	-4.2
GM Total	130,668	161,608	-19.1	2,272,480	2,531,734	-10.2
GM Car Deliveries by Production Source						
GM North America *	127,847	155,729	-17.9	2,225,160	2,474,965	-10.1
GM Import	2,821	5,879	-52.0	47,320	56,769	-16.6
GM Total	130,668	161,608	-19.1	2,272,480	2,531,734	-10.2

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

* Includes U.S./Canada/Mexico

2-1P
GM Car Deliveries - (United States)
December 2001

(1)	December		Calendar Year-to-Date January - December			
	2001	2000	% Chg per S/D	2001	2000	% Chg
Selling Days (S/D)	25	25				

GM Car Deliveries by Production Source and Marketing Division

Buick Total	22,724	25,305	-10.2	373,924	404,612	-7.6
Cadillac Total	8,804	11,428	-23.0	130,503	148,518	-12.1
Chevrolet Total	48,968	58,498	-16.3	830,038	890,807	-6.8
Oldsmobile Total	8,910	16,226	-45.1	173,694	216,801	-19.9
Pontiac Total	25,337	25,977	-2.5	456,664	542,427	-15.8
Saturn Total	13,104	18,295	-28.4	260,337	271,800	-4.2
GM North America Total *	127,847	155,729	-17.9	2,225,160	2,474,965	-10.1
Cadillac Total	101	2,126	-95.2	9,764	17,290	-43.5
Saab Total	2,720	3,753	-27.5	37,556	39,479	-4.9
GM Import Total	2,821	5,879	-52.0	47,320	56,769	-16.6

GM Vehicle Deliveries by Marketing Division

Buick Total	27,586	25,305	9.0	405,678	404,612	0.3
Cadillac Total	12,313	15,281	-19.4	172,083	189,154	-9.0
Chevrolet Total	213,324	182,948	16.6	2,689,954	2,615,884	2.8
GMC Total	49,042	37,717	30.0	554,753	528,639	4.9
Hummer Total	71	39	82.1	768	875	-12.2
Oldsmobile Total	12,614	23,294	-45.8	233,745	289,172	-19.2
Other-Isuzu Total	1,323	0	***.*	15,346	0	***.*
Pontiac Total	29,679	31,340	-5.3	533,402	613,548	-13.1
Saab Total	2,720	3,753	-27.5	37,556	39,479	-4.9
Saturn Total	13,497	18,295	-26.2	260,730	271,800	-4.1
GM Total	362,169	337,972	7.2	4,904,015	4,953,163	-1.0

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
December 2001

(1)	December		Calendar Year-to-Date January - December			
	2001	2000	% Chg per S/D	2001	2000	% Chg
Selling Days (S/D)	25	25				

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Rendezvous	4,862	0	***.*	31,754	0	***.*
Total Buick	4,862	0	***.*	31,754	0	***.*
Escalade	2,935	1,727	69.9	31,270	23,346	33.9
Escalade EXT	473	0	***.*	546	0	***.*
Total Cadillac	3,408	1,727	97.3	31,816	23,346	36.3
Astro	4,205	4,574	-8.1	59,395	92,585	-35.8
C/K Suburban(Chevy)	14,225	11,830	20.2	154,782	133,123	16.3
Chevy C/T Series	478	462	3.5	6,487	8,066	-19.6
Chevy P Models & Mtr Hms	0	8	***.*	226	754	-70.0
Chevy W Series	214	182	17.6	2,052	2,359	-13.0
Express Cutaway/G Cut	1,525	1,062	43.6	16,896	20,400	-17.2
Express Panel/G Van	5,018	5,543	-9.5	66,712	78,330	-14.8
Express/G Sportvan	770	916	-15.9	14,406	14,502	-0.7
S/T Blazer	7,673	11,453	-33.0	149,195	225,948	-34.0
S/T Pickup	12,042	9,842	22.4	162,181	211,587	-23.4
Tahoe	17,872	15,119	18.2	202,319	149,834	35.0
Tracker	3,623	3,554	1.9	52,368	48,020	9.1
TrailBlazer	16,777	0	***.*	115,103	0	***.*
Venture	6,100	5,545	10.0	88,788	97,450	-8.9
Avalanche	8,306	0	***.*	52,955	0	***.*
Silverado-C/K Pickups	65,528	54,360	20.5	716,051	642,119	11.5
Chevrolet Fullsize Pickups	73,834	54,360	35.8	769,006	642,119	19.8
Chevrolet Total	164,356	124,450	32.1	1,859,916	1,725,077	7.8
C/K Suburban(GMC)	0	15	***.*	94	4,776	-98.0
Envoy	7,448	0	***.*	51,208	0	***.*
GMC C/T Series	951	1,097	-13.3	12,808	21,407	-40.2
GMC W Series	455	302	50.7	4,399	4,369	0.7
P Models & Mtr Hms(GMC)	0	2	***.*	36	450	-92.0
S/T Jimmy	338	4,457	-92.4	30,825	79,489	-61.2
Safari (GMC)	1,052	2,150	-51.1	18,533	32,444	-42.9
Savana Panel/G Classic	1,707	1,659	2.9	24,175	29,373	-17.7
Savana Special/G Cut	346	471	-26.5	9,948	9,214	8.0
Savana/Rally	226	260	-13.1	2,551	3,804	-32.9
Sierra	18,929	15,060	25.7	210,154	188,907	11.2
Sonoma	3,477	2,448	42.0	42,062	51,093	-17.7
Yukon	7,060	5,375	31.3	77,254	56,297	37.2
Yukon XL	7,053	4,421	59.5	70,706	47,016	50.4
GMC Total	49,042	37,717	30.0	554,753	528,639	4.9
Hummer H1	71	39	82.1	768	875	-12.2
Hummer Total	71	39	82.1	768	875	-12.2
Bravada	1,721	3,350	-48.6	23,867	31,194	-23.5
Silhouette	1,983	3,718	-46.7	36,184	41,177	-12.1
Oldsmobile Total	3,704	7,068	-47.6	60,051	72,371	-17.0
Other-Isuzu F Series	181	0	***.*	2,253	0	***.*
Other-Isuzu N Series	1,142	0	***.*	13,093	0	***.*
Other-Isuzu Total	1,323	0	***.*	15,346	0	***.*
Aztek	1,229	2,243	-45.2	27,322	11,201	143.9
Montana	3,113	3,120	-0.2	49,416	59,849	-17.4
Trans Sport	0	0	***.*	0	71	***.*

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Pontiac Total	4,342	5,363	-19.0	76,738	71,121	7.9
VUE	393	0	***.*	393	0	***.*
Saturn Total	393	0	***.*	393	0	***.*
GM Total	231,501	176,364	31.3	2,631,535	2,421,429	8.7
GM TRUCK Deliveries by Production Source						
GM North America *	230,163	176,006	30.8	2,616,189	2,416,864	8.2
GM Import	1,338	358	273.7	15,346	4,565	236.2
GM Total	231,501	176,364	31.3	2,631,535	2,421,429	8.7
GM Light Duty Truck Deliveries by Production Source						
GM North America *	228,080	174,311	30.8	2,590,181	2,384,024	8.6
GM Import	0	0	***.*	0	0	***.*
GM Total	228,080	174,311	30.8	2,590,181	2,384,024	8.6

* Includes U.S./Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
December 2001

	(1)	Calendar Year-to-Date				
		December		January - December		
	2001	2000	% Chg per S/D	2001	2000	% Chg
Selling Days (S/D)	25	25				

GM TRUCK Deliveries by Production Source and Marketing Division

Buick Total	4,862	0	***.*	31,754	0	***.*
Cadillac Total	3,408	1,727	97.3	31,816	23,346	36.3
Chevrolet Total	164,211	124,328	32.1	1,858,487	1,723,368	7.8
GMC Total	48,809	37,481	30.2	552,195	525,783	5.0
Hummer Total	71	39	82.1	768	875	-12.2
Oldsmobile Total	3,704	7,068	-47.6	60,051	72,371	-17.0
Other-Isuzu Total	363	0	***.*	3,987	0	***.*
Pontiac Total	4,342	5,363	-19.0	76,738	71,121	7.9
Saturn Total	393	0	***.*	393	0	***.*
GM North America Total*	230,163	176,006	30.8	2,616,189	2,416,864	8.2
Chevrolet Total	145	122	18.9	1,429	1,709	-16.4
GMC Total	233	236	-1.3	2,558	2,856	-10.4
Other-Isuzu Total	960	0	***.*	11,359	0	***.*
GM Import Total	1,338	358	273.7	15,346	4,565	236.2

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	4,862	0	***.*	31,754	0	***.*
Cadillac Total	3,408	1,727	97.3	31,816	23,346	36.3

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Chevrolet Total	163,664	123,798	32.2	1,851,151	1,713,898	8.0
GMC Total	47,636	36,316	31.2	537,510	502,413	7.0
Hummer Total	71	39	82.1	768	875	-12.2
Oldsmobile Total	3,704	7,068	-47.6	60,051	72,371	-17.0
Pontiac Total	4,342	5,363	-19.0	76,738	71,121	7.9
Saturn Total	393	0	***.*	393	0	***.*
GM North America Total*	228,080	174,311	30.8	2,590,181	2,384,024	8.6

GM Light Truck Deliveries by Marketing Division

Buick Total	4,862	0	***.*	31,754	0	***.*
Cadillac Total	3,408	1,727	97.3	31,816	23,346	36.3
Chevrolet Total	163,664	123,798	32.2	1,851,151	1,713,898	8.0
GMC Total	47,636	36,316	31.2	537,510	502,413	7.0
Hummer Total	71	39	82.1	768	875	-12.2
Oldsmobile Total	3,704	7,068	-47.6	60,051	72,371	-17.0
Pontiac Total	4,342	5,363	-19.0	76,738	71,121	7.9
Saturn Total	393	0	***.*	393	0	***.*
GM Total	228,080	174,311	30.8	2,590,181	2,384,024	8.6

* Includes US/Canada/Mexico

GM Production Schedule - 01/02

Units 000s	GMNA			GME**	GMLAAM	GMAP	Total Worldwide	Memo:	
	Car*	Truck*	Total					NUMMI	CAMI
2001 Q4 #	573	721	1,294	441	127	70	1,932	9	16
O/(U) prior forecast:@	3	6	9	(3)	6	(2)	10	0	0
2002 Q1 #	575	725	1,300	498	132	67	1,997	12	11
O/(U) prior forecast:@	(6)	6	0	0	14	0	14	0	0
Units 000s	GMNA			GME	GMLAAM	GMAP	Total Worldwide	Memo:	
	Car	Truck	Total					NUMMI	CAMI
1998									
1st Qtr.	673	702	1,375	424	146	36	1,981	16	10
2nd Qtr.	615	557	1,172	479	153	39	1,843	7	14
3rd Qtr.	592	410	1,002	440	137	37	1,616	11	3
4th Qtr.	819	691	1,510	522	89	36	2,157	12	18
CY	2,699	2,360	5,059	1,864	525	148	7,596	46	45
1999									
1st Qtr.	781	725	1,506	524	93	38	2,161	12	23
2nd Qtr.	760	795	1,555	533	110	25	2,223	12	23
3rd Qtr.	660	699	1,359	427	112	47	1,945	13	17

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

4th Qtr.	759	694	1,453	530	97	47	2,127	12	26
	-----	-----	-----	-----	---	---	-----	---	---
CY	2,960	2,913	5,873	2,014	412	157	8,456	49	89
2000									
1st Qtr.	746	775	1,521	572	118	40	2,251	13	24
2nd Qtr.	787	781	1,568	534	140	45	2,287	13	23
3rd Qtr.	689	630	1,319	374	151	53	1,897	12	22
4th Qtr.	670	694	1,364	513	135	47	2,059	12	23
	-----	-----	-----	-----	-----	---	-----	---	---
CY	2,892	2,880	5,772	1,993	544	185	8,494	50	92
2001									
1st Qtr.	581	633	1,214	538	138	51	1,941	13	14
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16
3rd Qtr.	573	665	1,238	373	146	75	1,832	11	15
4th Qtr. #	573	721	1,294	441	127	70	1,932	9	16
	-----	-----	-----	-----	-----	---	-----	---	---
CY	2,365	2,745	5,110	1,843	576	260	7,789	46	61
2002									
1st Qtr. #	575	725	1,300	498	132	67	1,997	12	11
	-----	-----	-----	-----	-----	---	-----	---	---

@ Numbers may vary due to rounding

* NUMMI units included in GMNA Car, CAMI units included in GMNA Car and Truck figures.

** GME Production includes Saab back to 1999

Denotes estimate

Note: Beginning with Q1 2001, a reclassification has been made in the International regions to count vehicles as production in the region of final assembly. 1999 and 2000 data has been adjusted to reflect this reclassification.

This report is governed by the Safe Harbor language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

January 3, 2002

By

/s/Peter R. Bible

(Peter R. Bible,
Chief Accounting Officer)