

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP  
Form 8-K  
August 01, 2003

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549-1004

FORM 8-K  
CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report  
(Date of earliest event reported) August 1, 2003  
-----

GENERAL MOTORS CORPORATION  
-----  
(Exact name of registrant as specified in its charter)

STATE OF DELAWARE ----- (State or other jurisdiction of incorporation)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
---	--	--

300 Renaissance Center, Detroit, Michigan ----- (Address of principal executive offices)	48265-3000 ----- (Zip Code)
--	-----------------------------------

Registrant's telephone number, including area code (313) 556-5000  
-----

ITEM 5. OTHER ITEMS

On August 1, 2003, General Motors Corporation (GM) issued a news release announcing July sales. The release is as follows:

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM Reports July Sales of 458,022, Best Month in 2003

Down 5.5 Percent From Record Year-Ago Levels  
Truck Sales Reach Highest Level In 2003

DETROIT - General Motors Corp. dealers sold 458,022 new cars and trucks in July in the United States, down 5.5 percent compared to record July 2002 levels. GM's overall truck sales (275,725) were down 1 percent over a year ago. Car sales (182,297) were down 11 percent from the year-ago level.

"GM's July sales reflected a pattern of continued growth in both units and share and represent our strongest monthly performance so far this year," said John Smith, group vice president of GM North America Vehicle Sales, Service and Marketing. "Considering the very tough comparison to a record year-ago performance, we are very pleased with our results in July. We're optimistic that further improvement will occur through the balance of the year."

### GM Truck Sales

Building on record second-quarter sales, GM's industry-leading truck lineup had its highest monthly sales for the calendar year-to-date. GM posted industry-record July full-size pickup sales (101,560), which were 22 percent higher than July 2002. Overall GM pickup sales were 122,301, an improvement of 20 percent from year-ago levels. Sales of sport utility vehicles continued strong, again surpassing 100,000 units (119,244). Deliveries of large luxury utilities were up 18 percent, and small utility sales were up 22 percent.

### GM Car Sales

Chevrolet Impala, Cadillac CTS and Pontiac Vibe had record July sales results. Deliveries of small cars improved 26 percent on strong sales of Chevrolet Cavalier, Pontiac Vibe and Saturn ION. In the important luxury car segment, deliveries of the Cadillac CTS and the Saab 9-3 were up versus last year.

### Divisional Highlights

Chevrolet - Chevrolet car sales (83,809) were up 17 percent in July, led by Impala, which had 30,967 sales, a 54 percent improvement over last year, and Cavalier with 27,614 sales, up 62 percent. Sales of Chevrolet full-size pickups (81,749) improved 25 percent in July. Silverado deliveries (72,116) were 28 percent above year-ago levels, and Avalanche sales (9,633) were up 10 percent. Deliveries of S10 pickups improved 14 percent.

Cadillac - CTS continued on a strong sales pace with 4,034 deliveries in July, up 32 percent. Total Escalade sales (4,599) were up 11 percent.

HUMMER - H2 sales in July were 2,602, a 33 percent improvement from year-ago levels.

Saab - Divisional sales for July (4,402) were up 13 percent versus last year, led by strong Saab 9-3 sales (2,890).

Saturn - ION sales continued to accelerate with 14,448 deliveries in July. VUE sales were 7,405, a monthly record and a 47 percent increase over July 2002.

Pontiac - Vibe had record July sales (4,641), up 26 percent from year-ago levels.

GMC - Sierra deliveries in July (19,811) set a monthly sales record and were 10 percent improved from last year.

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

### Certified Used Vehicles

GM's certified used vehicle program had a strong month in July with approximately 41,680 total certified used vehicle sales, including the Cadillac, Saturn and Saab certified brands. "GM dealers continue to grow our certified used vehicle program," Smith said. "The GM Certified Used Vehicle brand sold a very solid 34,705 vehicles, which was 18 percent higher than a year ago. Saab Certified also had a record month with 997 sales."

### GM Announces July Production, Third-Quarter 2003 Production Forecast Remains Unchanged

In July, GM North America produced 288,000 vehicles (103,000 cars and 185,000 trucks), compared to 316,000 vehicles (147,100 cars and 169,000 trucks) produced in July 2002. (Production totals include joint venture production of 12,200 vehicles in July and 10,700 vehicles in July 2002.)

GM's current 2003 third-quarter production forecast for North America remains unchanged at 1.225 million units (479,000 cars and 746,000 trucks), down approximately 6 percent from 2002 third-quarter production of 1.307 million units (567,000 cars and 740,000 trucks).

GM also announced current third-quarter production forecasts for its international regions:

GM Europe - The region's current third-quarter production forecast is 398,000 vehicles, down 20,000 vehicles from last month's forecast. GM Europe built 408,000 vehicles in the third quarter of 2002.

GM Asia Pacific - The region's current third-quarter production forecast remains unchanged at 103,000 vehicles. In the third quarter of 2002, the region built 87,000 vehicles.

GM Latin America, Africa and the Middle East - The region's current third-quarter production forecast is 139,000 vehicles, down 13,000 vehicles from last month. The region built 132,000 vehicles in the third quarter of 2002.

General Motors Corp. (NYSE: GM), the world's largest vehicle manufacturer, employs 342,000 people globally in its core automotive business and subsidiaries. Founded in 1908, GM has been the global automotive sales leader since 1931. GM today has manufacturing operations in 32 countries and its vehicles are sold in more than 190 countries. In 2002, GM sold more than 8.6 million cars and trucks, nearly 15 percent of the global vehicle market. GM's global headquarters is at the GM Renaissance Center in Detroit. More information on GM and its products can be found on the company's consumer website at [www.gm.com](http://www.gm.com).

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgment on what the future may hold, and we believe these judgments are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page II-18) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

to realize production efficiencies and implement capital expenditures at levels and times planned by management.

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	July			Calendar Year-to-Date January - July		
	2003	2002	% Chg per S/D	2003	2002	%Chg
Curr S/D: 26						
Prev S/D: 25						
Vehicle Total	458,022	465,843	-5.5	2,742,356	2,879,999	-4.8
Car Total	182,297	197,223	-11.1	1,151,773	1,257,530	-8.4
Truck Total	275,725	268,620	-1.3	1,590,583	1,622,469	-2.0
Light Truck Total	272,316	265,933	-1.5	1,567,316	1,599,666	-2.0
Light Vehicle Total	454,613	463,156	-5.6	2,719,089	2,857,196	-4.8

Market Division Vehicle Total	July			Calendar Year-to-Date January - July		
	2003	2002	% Chg per S/D	2003	2002	%Chg
Buick	29,594	47,887	-40.6	197,737	237,211	-16.6
Cadillac	17,386	17,128	-2.4	112,932	106,758	5.8
Chevrolet	271,975	250,812	4.3	1,540,410	1,594,812	-3.4
GMC	58,212	55,048	1.7	320,841	318,760	0.7
HUMMER	2,654	1,922	32.8	19,629	2,218	785.0
Oldsmobile	9,165	12,651	-30.3	76,764	97,644	-21.4
Other - Isuzu	1,188	1,103	3.6	7,550	7,889	-4.3
Pontiac	37,031	49,734	-28.4	264,196	318,851	-17.1
Saab	4,402	3,756	12.7	28,876	24,314	18.8
Saturn	26,415	25,802	-1.6	173,421	171,542	1.1

### Sales of Domestically Produced Vehicles

Car	177,895	193,457	-11.6	1,122,882	1,232,988	-8.9
Light Truck	272,316	265,933	-1.5	1,567,316	1,599,666	-2.0

Twenty-six selling days for the July period this year and twenty-five for last year.

\*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motor by American Isuzu Motors, Inc.

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2-1P  
GM Car Deliveries - (United States)  
July 2003

	(1)	July	%Chg per S/D	Calendar Year-to-Date January - July		
	2003	2002		2003	2002	%Chg
Selling Days (S/D)	26	25				
Century	8,141	15,912	-50.8	58,377	83,680	-30.2
LeSabre	12,531	15,773	-23.6	70,770	77,719	-8.9
Park Avenue	1,730	3,388	-50.9	15,486	18,443	-16.0
Regal	1,979	5,125	-62.9	14,011	19,526	-28.2
Riviera	0	0	***.*	0	0	***.*
Buick Total	24,381	40,198	-41.7	158,644	199,368	-20.4
Catera	0	10	***.*	15	228	-93.4
CTS	4,034	2,933	32.2	29,800	17,636	69.0
DeVille	7,799	8,196	-8.5	40,922	45,371	-9.8
Eldorado	1	480	-99.8	186	4,097	-95.5
Seville	953	1,537	-40.4	11,804	12,740	-7.3
Cadillac Total	12,787	13,156	-6.5	82,727	80,072	3.3
Camaro	66	3,415	-98.1	999	20,063	-95.0
Cavalier	27,614	16,404	61.9	155,960	156,015	0.0
Classic	5,314	0	***.*	11,325	0	***.*
Corvette	2,007	2,960	-34.8	18,953	18,567	2.1
Impala	30,967	19,297	54.3	164,915	113,855	44.8
Lumina	0	2	***.*	15	32	-53.1
Malibu	10,298	17,066	-42.0	83,511	105,324	-20.7
Metro	0	0	***.*	1	12	-91.7
Monte Carlo	7,543	8,876	-18.3	38,677	40,091	-3.5
Prizm	0	944	***.*	16	13,531	-99.9
Chevrolet Total	83,809	68,964	16.9	474,372	467,490	1.5
Alero	6,832	7,275	-9.7	57,668	57,549	0.2
Aurora	306	728	-59.6	2,568	6,282	-59.1
Cutlass	0	0	***.*	0	0	***.*
Eighty Eight	0	0	***.*	0	0	***.*
Intrigue	59	1,663	-96.6	693	10,359	-93.3
Oldsmobile Total	7,197	9,666	-28.4	60,929	74,190	-17.9
Bonneville	2,004	4,667	-58.7	15,016	21,515	-30.2
Firebird	44	2,489	-98.3	813	14,567	-94.4
Grand Am	11,005	16,006	-33.9	81,201	101,030	-19.6
Grand Prix	7,918	9,011	-15.5	60,484	73,852	-18.1
Sunfire	5,099	4,799	2.2	25,385	45,846	-44.6
Vibe	4,641	3,553	25.6	38,730	16,028	141.6
Pontiac Total	30,711	40,525	-27.1	221,629	272,838	-18.8
9-3	2,890	1,250	122.3	20,846	14,226	46.5
9-5	1,512	2,506	-42.0	8,030	10,088	-20.4
Saab Total	4,402	3,756	12.7	28,876	24,314	18.8
ION	14,488	0	***.*	71,018	0	***.*

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Saturn L Series	4,364	7,064	-40.6	46,912	54,849	-14.5
Saturn S Series	158	13,894	-98.9	6,666	84,409	-92.1
Saturn Total	19,010	20,958	-12.8	124,596	139,258	-10.5
-----						
GM Total	182,297	197,223	-11.1	1,151,773	1,257,530	-8.4
-----						
GM Car Deliveries by Production Source						
-----						
GM North America *	177,895	193,457	-11.6	1,122,882	1,232,988	-8.9
-----						
GM Import	4,402	3,766	12.4	28,891	24,542	17.7
-----						
GM Total	182,297	197,223	-11.1	1,151,773	1,257,530	-8.4
-----						

\* Includes U.S./Canada/Mexico

2-1P  
GM Car Deliveries - (United States)  
July 2003

	(1)		Calendar Year-to-Date January - July			
	July		%Chg per S/D	2003	2002	%Chg
	2003	2002				
Selling Days (S/D)	26	25				

GM Car Deliveries by Production Source and Marketing Division						
-----						
Buick Total	24,381	40,198	-41.7	158,644	199,368	-20.4
Cadillac Total	12,787	13,146	-6.5	82,712	79,844	3.6
Chevrolet Total	83,809	68,964	16.9	474,372	467,490	1.5
Oldsmobile Total	7,197	9,666	-28.4	60,929	74,190	-17.9
Pontiac Total	30,711	40,525	-27.1	221,629	272,838	-18.8
Saturn Total	19,010	20,958	-12.8	124,596	139,258	-10.5
GM North America Total*	177,895	193,457	-11.6	1,122,882	1,232,988	-8.9
-----						
Cadillac Total	0	10	***.*	15	228	-93.4
Saab Total	4,402	3,756	12.7	28,876	24,314	18.8
GM Import Total	4,402	3,766	12.4	28,891	24,542	17.7
-----						

GM Vehicle Deliveries by Marketing Division						
-----						
Buick Total	29,594	47,887	-40.6	197,737	237,211	-16.6
Cadillac Total	17,386	17,128	-2.4	112,932	106,758	5.8
Chevrolet Total	271,975	250,812	4.3	1,540,410	1,594,812	-3.4
GMC Total	58,212	55,048	1.7	320,841	318,760	0.7
HUMMER Total	2,654	1,922	32.8	19,629	2,218	785.0
Oldsmobile Total	9,165	12,651	-30.3	76,764	97,644	-21.4
Other-Isuzu Total	1,188	1,103	3.6	7,550	7,889	-4.3
Pontiac Total	37,031	49,734	-28.4	264,196	318,851	-17.1
Saab Total	4,402	3,756	12.7	28,876	24,314	18.8
Saturn Total	26,415	25,802	-1.6	173,421	171,542	1.1
GM Total	458,022	465,843	-5.5	2,742,356	2,879,999	-4.8
-----						

\* Includes US/Canada/Mexico

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

3-1P  
GM Truck Deliveries - (United States)  
July 2003

	(1)		Calendar Year-to-Date January - July			
	2003	2002	%Chg per S/D	2003	2002	%Chg
Selling Days (S/D)	26	25				
Rendezvous	5,213	7,689	-34.8	39,093	37,843	3.3
Total Buick	5,213	7,689	-34.8	39,093	37,843	3.3
Escalade	2,732	2,910	-9.7	17,855	19,696	-9.3
Escalade ESV	966	0	***.*	6,623	0	***.*
Escalade EXT	901	1,062	-18.4	5,727	6,990	-18.1
Total Cadillac	4,599	3,972	11.3	30,205	26,686	13.2
Astro	2,666	4,753	-46.1	25,896	32,763	-21.0
C/K Suburban(Chevy)	12,219	16,456	-28.6	69,003	81,338	-15.2
Chevy C/T Series	55	283	-81.3	558	3,264	-82.9
Chevy P Models & Mtr Hms	0	0	***.*	0	0	***.*
Chevy W Series	189	163	11.5	1,253	1,354	-7.5
Express Cutaway/G Cut	1,661	1,814	-12.0	10,300	11,228	-8.3
Express Panel/G Van	6,930	5,942	12.1	39,293	38,140	3.0
Express/G Sportvan	1,688	951	70.7	10,388	10,083	3.0
Kodiak 4/5 Series	530	128	298.1	4,169	309	***.*
Kodiak 6/7/8 Series	184	1	***.*	1,349	1	***.*
S/T Blazer	3,584	7,342	-53.1	29,328	70,762	-58.6
S/T Pickup	16,814	14,150	14.3	90,185	96,708	-6.7
Tahoe	20,785	24,237	-17.5	109,579	123,695	-11.4
Tracker	3,647	3,872	-9.4	23,223	26,562	-12.6
TrailBlazer	28,076	29,746	-9.2	152,856	142,882	7.0
Venture	7,389	9,318	-23.8	51,831	55,336	-6.3
Avalanche	9,633	8,396	10.3	52,719	52,475	0.5
Silverado-C/K Pickup	72,116	54,296	27.7	394,108	380,422	3.6
Chevrolet Fullsize Pickups	81,749	62,692	25.4	446,827	432,897	3.2
Chevrolet Total	188,166	181,848	-0.5	1,066,038	1,127,322	-5.4
C/K Suburban(GMC)	0	0	***.*	0	0	***.*
Envoy	14,345	13,280	3.9	75,532	59,617	26.7
GMC C/T Series	89	593	-85.6	1,184	7,433	-84.1
GMC W Series	403	330	17.4	2,556	2,364	8.1
P Models & Mtr Hms(GMC)	0	0	***.*	0	0	***.*
S/T Jimmy	0	41	***.*	52	865	-94.0
Safari (GMC)	832	1,206	-33.7	6,477	8,630	-24.9
Savana Panel/G Classic	2,070	2,506	-20.6	11,225	12,969	-13.4
Savana Special/G Cut	1,727	572	190.3	6,775	5,517	22.8
Savana/Rally	284	403	-32.2	1,982	1,693	17.1
Sierra	19,811	17,261	10.4	111,321	113,687	-2.1
Sonoma	3,927	3,917	-3.6	22,039	26,092	-15.5

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Topkick 4/5 Series	414	85	368.3	2,480	188	***.*
Topkick 6/7/8 Series	357	1	***.*	2,168	1	***.*
Yukon	7,912	8,028	-5.2	43,268	43,625	-0.8
Yukon XL	6,041	6,825	-14.9	33,782	36,079	-6.4
GMC Total	58,212	55,048	1.7	320,841	318,760	0.7
-----						
HUMMER H1	52	47	6.4	377	326	15.6
HUMMER H2	2,602	1,875	33.4	19,252	1,892	917.5
HUMMER Total	2,654	1,922	32.8	19,629	2,218	785.0
-----						
Bravada	611	1,195	-50.8	5,096	9,571	-46.8
Silhouette	1,357	1,790	-27.1	10,739	13,883	-22.6
Oldsmobile Total	1,968	2,985	-36.6	15,835	23,454	-32.5
-----						
Isuzu 6500 Tilt Cab	-1	0	***.*	-1	0	***.*
Other-Isuzu F Series	76	157	-53.5	862	1,105	-22.0
Other-Isuzu N Series	1,113	946	13.1	6,689	6,784	-1.4
Other-Isuzu Total	1,188	1,103	3.6	7,550	7,889	-4.3
-----						
Aztek	2,153	4,229	-51.0	18,376	18,085	1.6
Montana	4,167	4,980	-19.5	24,191	27,928	-13.4
Pontiac Total	6,320	9,209	-34.0	42,567	46,013	-7.5
-----						
VUE	7,405	4,844	47.0	48,825	32,284	51.2
Saturn Total	7,405	4,844	47.0	48,825	32,284	51.2
-----						
GM Total	275,725	268,620	-1.3	1,590,583	1,622,469	-2.0
-----						
GM TRUCK Deliveries by Production Source						
-----						
GM North America *	274,269	267,497	-1.4	1,582,136	1,614,120	-2.0
-----						
GM Import	1,456	1,123	24.7	8,447	8,349	1.2
-----						
GM Total	275,725	268,620	-1.3	1,590,583	1,622,469	-2.0
-----						
GM Light Duty Truck Deliveries by Production Source						
-----						
GM North America *	272,316	265,933	-1.5	1,567,316	1,599,666	-2.0
-----						
GM Import	0	0	***.*	0	0	***.*
-----						
GM Total	272,316	265,933	-1.5	1,567,316	1,599,666	-2.0
-----						

\* Includes U.S./Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
July 2003

(1)	July	Calendar Year-to-Date			
		January - July			
		%Chg			%Chg
2003	2002	per S/D	2003	2002	%Chg
Selling Days (S/D)	26	25			
-----					
GM TRUCK Deliveries by Production Source and Marketing Division					
-----					



Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Buick Total	5,213	7,689	-34.8	39,093	37,843	3.3
Cadillac Total	4,599	3,972	11.3	30,205	26,686	13.2
Chevrolet Total	188,026	181,747	-0.5	1,065,201	1,126,423	-5.4
GMC Total	57,887	54,836	1.5	318,878	317,214	0.5
HUMMER Total	2,654	1,922	32.8	19,629	2,218	785.0
Oldsmobile Total	1,968	2,985	-36.6	15,835	23,454	-32.5
Other-Isuzu Total	197	293	-35.4	1,903	1,985	-4.1
Pontiac Total	6,320	9,209	-34.0	42,567	46,013	-7.5
Saturn Total	7,405	4,844	47.0	48,825	32,284	51.2
GM North America Total*	274,269	267,497	-1.4	1,582,136	1,614,120	-2.0

Chevrolet Total	140	101	33.3	837	899	-6.9
GMC Total	325	212	47.4	1,963	1,546	27.0
Other-Isuzu Total	991	810	17.6	5,647	5,904	-4.4
GM Import Total	1,456	1,123	24.7	8,447	8,349	1.2

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	5,213	7,689	-34.8	39,093	37,843	3.3
Cadillac Total	4,599	3,972	11.3	30,205	26,686	13.2
Chevrolet Total	187,208	181,273	-0.7	1,058,709	1,122,394	-5.7
GMC Total	56,949	54,039	1.3	312,453	308,774	1.2
HUMMER Total	2,654	1,922	32.8	19,629	2,218	785.0
Oldsmobile Total	1,968	2,985	-36.6	15,835	23,454	-32.5
Pontiac Total	6,320	9,209	-34.0	42,567	46,013	-7.5
Saturn Total	7,405	4,844	47.0	48,825	32,284	51.2
GM North America Total*	272,316	265,933	-1.5	1,567,316	1,599,666	-2.0

GM Light Truck Deliveries by Marketing Division

Buick Total	5,213	7,689	-34.8	39,093	37,843	3.3
Cadillac Total	4,599	3,972	11.3	30,205	26,686	13.2
Chevrolet Total	187,208	181,273	-0.7	1,058,709	1,122,394	-5.7
GMC Total	56,949	54,039	1.3	312,453	308,774	1.2
HUMMER Total	2,654	1,922	32.8	19,629	2,218	785.0
Oldsmobile Total	1,968	2,985	-36.6	15,835	23,454	-32.5
Pontiac Total	6,320	9,209	-34.0	42,567	46,013	-7.5
Saturn Total	7,405	4,844	47.0	48,825	32,284	51.2
GM Total	272,316	265,933	-1.5	1,567,316	1,599,666	-2.0

\* Includes US/Canada/Mexico

GM Production Schedule - 08/01/03

Units 000s	GMNA			GME**	GMLAAM	GMAP	Total Worldwide	Memo: JV*	
	Car*	Truck	Total					Car	Truck
2003 Q3 #	479	746	1,225	398	139	103	1,865	20	18
O/(U) prior forecast:@	0	0	0	(20)	(13)	0	(33)	(1)	1

GMNA

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Units 000s	-----			GME**	GMLAAM	GMAP	Total Worldwide	Memo: JV*	
	Car*	Truck	Total					Car	Truck
	-----	-----	-----	-----	-----	-----	-----	-----	-----
1998									
1st Qtr.	673	702	1,375	424	146	36	1,981	20	6
2nd Qtr.	615	557	1,172	479	153	39	1,843	13	8
3rd Qtr.	592	410	1,002	440	137	37	1,616	14	0
4th Qtr.	819	691	1,510	522	89	36	2,157	21	9
	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	2,699	2,360	5,059	1,864	525	148	7,596	68	23
1999									
1st Qtr.	781	725	1,506	524	93	38	2,161	20	15
2nd Qtr.	760	795	1,555	533	110	25	2,223	22	13
3rd Qtr.	660	699	1,359	427	112	47	1,945	19	11
4th Qtr.	759	694	1,453	530	97	47	2,127	21	17
	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	2,960	2,913	5,873	2,014	412	157	8,456	82	56
2000									
1st Qtr.	746	775	1,521	572	118	40	2,251	24	13
2nd Qtr.	787	781	1,568	534	140	45	2,287	19	17
3rd Qtr.	689	630	1,319	374	151	53	1,897	16	18
4th Qtr.	670	694	1,364	513	135	47	2,059	18	17
	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	2,892	2,880	5,772	1,993	544	185	8,494	77	65
2001									
1st Qtr.	581	633	1,214	538	138	51	1,941	13	14
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16
3rd Qtr.	573	665	1,238	373	146	74	1,832	11	15
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16
	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	2,365	2,745	5,110	1,842	575	256	7,786	46	61
2002									
1st Qtr.	600	753	1,353	456	131	65	2,005	12	11
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17
3rd Qtr.	567	740	1,307	408	132	87	1,934	19	20
4th Qtr.	601	824	1,425	453	157	81	2,116	20	18
	-----	-----	-----	-----	-----	-----	-----	-----	-----
CY	2,456	3,182	5,638	1,770	561	307	8,276	66	66
2003									
1st Qtr.	592	859	1,451	491	127	77	2,146	19	24
2nd Qtr.	543	830	1,373	488	128	90	2,079	19	24
3rd Qtr. #	479	746	1,225	398	139	103	1,865	20	18
	-----	-----	-----	-----	-----	-----	-----	-----	-----

@ Numbers may vary due to rounding

\* JOINT VENTURE - NUMMI units included in U.S. Car, HUMMER in U.S. Truck, CAMI units included in Canada Car and Truck figures.

\*\* GME Production includes Saab back to 1999

# Denotes estimate

Note: Beginning with Q1 2001, a reclassification has been made in the International regions to count vehicles as production in the region of final assembly. 1999 and 2000 data has been adjusted to reflect this reclassification.

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

This report is governed by the Safe Harbor language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

August 1, 2003  
-----

GENERAL MOTORS CORPORATION  
-----

By

/s/Peter R. Bible  
-----

(Peter R. Bible,  
Chief Accounting Officer)