

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP  
Form 8-K  
September 01, 2005

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549-1004

FORM 8-K  
CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) September 1, 2005

GENERAL MOTORS CORPORATION  
-----  
(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices)		48265-3000 ----- (Zip Code)

Registrant's telephone number, including area code (313) 556-5000  
-----

=====  
Check the appropriate box below if the Form 8-K filing is intended to  
simultaneously satisfy the filing obligation of the registrant under any of the  
following provisions:

[ ] Written communications pursuant to Rule 425 under the Securities Act

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

(17 CFR 230.425)

- [ ] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- [ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- [ ] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

### ITEM 8.01. OTHER EVENTS

On September 1, 2005, General Motors Corporation (GM) issued a news release announcing August 2005 sales. The release is as follows:

GM Reports 355,180 Deliveries in August  
H3 Drives Record HUMMER Sales  
Strong Start for Chevy HHR and Impala  
Pontiac Sales Up 7 Percent, Paced by Brisk G6 Deliveries

DETROIT - General Motors dealers in the United States sold 355,180 new cars and trucks in August, down 16 percent from the same month a year ago. Car sales in August declined 15 percent and truck sales were off 17 percent.

GM's August sales performance was in line with expectations following exceptionally strong sales in June and July, spurred by the highly successful GM Employee Discount for Everyone program.

"We knew August was going to be a tough month given extremely tight inventories," said Mark LaNeve, GM North America vice president, Vehicle Sales, Service and Marketing. "However, even with August sales, it's been a great summer for us, our dealers and, most importantly, our customers, who got a great deal with the GM Employee Discount Program, which hit home because of its simplicity and clarity."

GM's new models continued to deliver solid sales results in August, accompanied by favorable reviews in the press and positive reactions from consumers. For example, as Chevrolet concludes its introduction of 10 new vehicles in just 20 months, HHR and Impala are experiencing some of the fastest turn rates among GM's product portfolio, each at over 40 percent, despite low inventories (turn rates are the percentage of vehicles sold of those that are available). Chevrolet HHR deliveries surpassed the 5,000-unit mark in just its second month of sales and with the vehicle in short supply. Chevrolet's high volume car, the new Impala, is off to a strong start with more than 14,500 sales of the 2006 model in August.

The HUMMER H3 is another example of increasing consumer acceptance of GM's new vehicles. H3 sales have improved every month since its May launch, resulting in a 155 percent sales improvement for HUMMER in August and a 76 percent increase

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

for the calendar year-to-date. Automotive reviewers in North America and Europe, where it was introduced in July, have praised H3's fidelity to its HUMMER heritage, with attractive fuel economy, enhanced maneuverability and a base price of only \$29,500.

Pontiac sales were up 7 percent, driven by brisk sales of the G6 and the first deliveries of the coupe. Saturn sales rose 11 percent, led by over 6,800 deliveries of the new 2006 Vue. Cadillac delivered 19,262 vehicles in August, with calendar year-to-date sales up 11 percent.

The employee discount program was very effective in reducing GM's inventory levels. Inventory going into September is about 764,000 units, down 407,000 units compared to last year. Only 359,000 units in inventory are 2005 models.

### Certified Used Vehicles

August sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Used Cars from Saturn and Saab Certified Pre-Owned Vehicles, established a new monthly sales record for the certified category with sales of 50,926 units, up 20 percent from last August. This marks the second consecutive month that GM has surpassed the 50,000 mark in monthly certified used sales. Total year-to-date certified GM sales are 360,944 units, up 4 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, set a new monthly sales record for the certified pre-owned category with August sales of 43,718, units, exceeding its record-setting performance set in July. GM Certified sales were up 24 percent from the previous August. Year-to-date sales for GM Certified Used Vehicles are 306,353 units, up 5 percent.

Cadillac Certified Pre-Owned Vehicles posted 3,457 sales, up 14 percent over last August. Used Cars from Saturn sold 2,843 units, down 16 percent. Saab Certified Pre-Owned Vehicles sold 908 units, up 19 percent.

"August was another outstanding month of certified sales for GM, surpassing our industry record-setting performance in July," LaNeve said. "The industry's top-selling certified brand, GM Certified Used Vehicles continues to set the pace for the certified segment, with a new all-time monthly sales record for the category."

### GM North America Reports August Production, 2005 Third-Quarter Production Forecast Revised and 2005 Fourth-Quarter Production Forecast Set

GM North America in August produced 491,000 vehicles (181,000 cars and 310,000 trucks), compared to 492,000 vehicles (189,000 cars and 303,000 trucks) produced in August 2004. Production totals include joint venture production of 27,000 vehicles in August 2005 and 24,000 vehicles in August 2004.

The region's 2005 third-quarter production forecast is revised to 1.13 million vehicles (418,000 cars and 712,000 trucks) from the previous estimate of 1.10 million vehicles (405,000 cars and 695,000 trucks). This is down 6.5 percent from third quarter 2004 actuals, when the region produced 1.209 million vehicles (463,000 cars and 746,000 trucks). Additionally, the region's initial 2005 fourth-quarter production forecast is 1.3 million vehicles (473,000 cars and 827,000 trucks), up 1.8 percent from fourth quarter 2004 actuals. This is the first time this year that quarterly production is forecast to increase compared to a year-ago, when the region produced 1.277 million vehicles.

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM also announced 2005 revised third-quarter and initial fourth-quarter production forecasts for its international regions:

GM Europe - GM Europe's 2005 third-quarter production forecast remains at 412,000 vehicles. In the third quarter of 2004, GM Europe built 411,000 vehicles. The region's initial 2005 fourth-quarter production forecast is 471,000 vehicles. In the fourth quarter of 2004, GM Europe built 442,000 vehicles.

GM Asia Pacific - GM Asia Pacific's revised 2005 third-quarter production estimate is 419,000 vehicles, down 11,000 units from last month's guidance. In the third quarter of 2004, GM Asia Pacific built 314,000 vehicles. In addition, the region's initial 2005 fourth-quarter production forecast is 447,000 vehicles. In the fourth quarter of 2004, the region built 386,000 vehicles.

GM Latin America, Africa and the Middle East - The region's revised 2005 third-quarter production estimate is 209,000 vehicles, up 2,000 units from last month's guidance. In the third quarter of 2004 the region built 185,000 vehicles. Also, the region's initial 2005 fourth-quarter production estimate is 197,000 vehicles. In the fourth quarter of 2004 the region built 200,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the global industry sales leader since 1931. Founded in 1908, GM today employs about 317,000 people around the world. It has manufacturing operations in 32 countries and its vehicles are sold in 200 countries. In 2004, GM sold nearly 9 million cars and trucks globally, up 4 percent and the second-highest total in the company's history. GM's global headquarters are at the GM Renaissance Center in Detroit. More information on GM can be found at [www.gm.com](http://www.gm.com).

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgment on what the future may hold, and we believe these judgments are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page II-20) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management

# # #

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

-----	Calendar Year-to-Date
August	January - August
-----	-----

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Curr S/D:	26			% Chg			
Prev S/D:	25	2005	2004	per S/D	2005	2004	%Chg
Vehicle Total		355,180	406,623	-16.0	3,237,577	3,161,507	2.4
Car Total		150,900	170,634	-15.0	1,239,383	1,296,981	-4.4
Truck Total		204,280	235,989	-16.8	1,998,194	1,864,526	7.2
Light Truck Total		198,906	232,377	-17.7	1,955,262	1,832,919	6.7
Light Vehicle Total		349,806	403,011	-16.5	3,194,645	3,129,900	2.1

Market Division			Calendar Year-to-Date			
Vehicle Total			Calendar Year-to-Date			
	August		January - August			
	2005	2004	% Chg	2005	2004	%Chg
			per S/D			
Buick	23,094	28,840	-23.0	209,566	223,750	-6.3
Cadillac	19,262	19,771	-6.3	166,293	149,683	11.1
Chevrolet	200,393	243,414	-20.8	1,914,886	1,824,933	4.9
GMC	38,349	50,581	-27.1	425,368	394,972	7.7
HUMMER	6,367	2,404	154.7	31,211	17,736	76.0
Oldsmobile	93	894	-90.0	1,634	26,049	-93.7
Other - Isuzu	1,251	1,209	-0.5	9,700	9,576	1.3
Pontiac	43,483	39,067	7.0	299,669	335,311	-10.6
Saab	2,726	2,925	-10.4	30,163	25,813	16.9
Saturn	20,162	17,518	10.7	149,087	153,684	-3.0

Sales of Domestically Produced Vehicles

Car	142,131	160,233	-14.7	1,154,658	1,233,524	-6.4
Light Truck	198,906	232,377	-17.7	1,955,262	1,832,919	6.7

Twenty-Six selling days for the August period this year and twenty-five for last year.

\*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P  
GM Car Deliveries - (United States)  
August 2005

	August	Calendar Year-to-Date	
		January - August	
			%Chg

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

	2005	2004	per S/D	2005	2004	%Chg
Selling Days (S/D)	26	25				
Century	231	9,903	-97.8	6,140	57,391	-89.3
LaCrosse	7,686	0	***.*	66,127	0	***.*
LeSabre	8,126	11,276	-30.7	67,165	83,218	-19.3
Park Avenue	50	1,139	-95.8	2,078	13,278	-84.4
Regal	26	759	-96.7	565	11,967	-95.3
Buick Total	16,119	23,077	-32.8	142,075	165,854	-14.3
CTS	3,610	4,365	-20.5	43,056	38,862	10.8
DeVille	1,879	7,741	-76.7	36,865	46,501	-20.7
DTS	4,202	0	***.*	4,202	0	***.*
Eldorado	0	0	***.*	0	7	***.*
Seville	2	242	-99.2	131	2,811	-95.3
STS	2,818	47	***.*	24,336	47	***.*
XLR	180	319	-45.7	2,875	2,478	16.0
Cadillac Total	12,691	12,714	-4.0	111,465	90,706	22.9
Aveo	5,702	6,509	-15.8	47,497	32,093	48.0
Camaro	0	0	***.*	0	127	***.*
Cavalier	346	20,380	-98.4	18,138	144,250	-87.4
Classic	4	6,525	***.*	42,360	68,608	-38.3
Cobalt	18,366	0	***.*	148,831	0	***.*
Corvette	2,202	2,067	2.4	20,708	23,947	-13.5
Impala	19,560	25,240	-25.5	160,579	188,676	-14.9
Malibu	24,201	18,735	24.2	139,735	108,868	28.4
Monte Carlo	1,129	6,111	-82.2	22,018	38,547	-42.9
Prizm	0	0	***.*	0	5	***.*
SSR	470	435	3.9	6,254	6,449	-3.0
Chevrolet Total	71,980	86,002	-19.5	606,120	611,570	-0.9
Alero	68	465	-85.9	1,199	18,547	-93.5
Aurora	0	8	***.*	18	187	-90.4
Intrigue	0	0	***.*	0	55	***.*
Oldsmobile Total	68	473	-86.2	1,217	18,789	-93.5
Bonneville	524	3,743	-86.5	8,716	22,496	-61.3
Firebird	0	0	***.*	0	109	***.*
G6	11,633	0	***.*	75,165	0	***.*
Grand Am	360	13,608	-97.5	30,712	107,547	-71.4
Grand Prix	17,833	9,614	78.4	82,107	91,427	-10.2
GTO	647	967	-35.7	8,419	5,551	51.7
Solstice	83	0	***.*	83	0	***.*
Sunfire	1,217	2,369	-50.6	22,529	24,629	-8.5
Vibe	5,894	3,995	41.9	48,138	42,302	13.8
Pontiac Total	38,191	34,296	7.1	275,869	294,061	-6.2
9-2X	207	226	-11.9	5,704	410	***.*
9-3	1,508	1,833	-20.9	18,403	18,989	-3.1
9-5	705	866	-21.7	4,702	6,414	-26.7
Saab Total	2,420	2,925	-20.4	28,809	25,813	11.6
ION	9,355	10,009	-10.1	68,860	74,020	-7.0
Saturn L Series	76	1,138	-93.6	4,968	16,168	-69.3
Saturn S Series	0	0	***.*	0	0	***.*
Saturn Total	9,431	11,147	-18.6	73,828	90,188	-18.1
GM Total	150,900	170,634	-15.0	1,239,383	1,296,981	-4.4

GM Car Deliveries by Production Source

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM North America *	142,131	160,233	-14.7	1,154,658	1,233,524	-6.4
GM Import	8,769	10,401	-18.9	84,725	63,457	33.5
GM Total	150,900	170,634	-15.0	1,239,383	1,296,981	-4.4

\* Includes U.S./Canada/Mexico

2-1P  
GM Car Deliveries - (United States)  
August 2005

	August			Calendar Year-to-Date January - August		
	2005	2004	%Chg per S/D	2005	2004	%Chg
Selling Days (S/D)	26	25				

GM Car Deliveries by Production Source and Marketing Division

Buick Total	16,119	23,077	-32.8	142,075	165,854	-14.3
Cadillac Total	12,691	12,714	-4.0	111,465	90,706	22.9
Chevrolet Total	66,278	79,493	-19.8	558,623	579,477	-3.6
Oldsmobile Total	68	473	-86.2	1,217	18,789	-93.5
Pontiac Total	37,544	33,329	8.3	267,450	288,510	-7.3
Saturn Total	9,431	11,147	-18.6	73,828	90,188	-18.1
GM North America Total	142,131	160,233	-14.7	1,154,658	1,233,524	-6.4
Chevrolet Total	5,702	6,509	-15.8	47,497	32,093	48.0
Pontiac Total	647	967	-35.7	8,419	5,551	51.7
Saab Total	2,420	2,925	-20.4	28,809	25,813	11.6
GM Import Total	8,769	10,401	-18.9	84,725	63,457	33.5

GM Vehicle Deliveries by Marketing Division

Buick Total	23,094	28,840	-23.0	209,566	223,750	-6.3
Cadillac Total	19,262	19,771	-6.3	166,293	149,683	11.1
Chevrolet Total	200,393	243,414	-20.8	1,914,886	1,824,933	4.9
GMC Total	38,349	50,581	-27.1	425,368	394,972	7.7
HUMMER Total	6,367	2,404	154.7	31,211	17,736	76.0
Oldsmobile Total	93	894	-90.0	1,634	26,049	-93.7
Other-Isuzu Total	1,251	1,209	-0.5	9,700	9,576	1.3
Pontiac Total	43,483	39,067	7.0	299,669	335,311	-10.6
Saab Total	2,726	2,925	-10.4	30,163	25,813	16.9
Saturn Total	20,162	17,518	10.7	149,087	153,684	-3.0
GM Total	355,180	406,623	-16.0	3,237,577	3,161,507	2.4

\* Includes US/Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
August 2005

	August			Calendar Year-to-Date January - August		
--	--------	--	--	---	--	--

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

	2005	2004	%Chg per S/D	2005	2004	%Chg
Selling Days (S/D)	26	25				
Rainier	1,311	2,114	-40.4	11,022	14,542	-24.2
Rendezvous	3,412	3,649	-10.1	42,623	43,354	-1.7
Terraza	2,252	0	***.*	13,846	0	***.*
Total Buick	6,975	5,763	16.4	67,491	57,896	16.6
Escalade	2,774	2,697	-1.1	21,861	23,629	-7.5
Escalade ESV	984	1,259	-24.8	10,074	9,583	5.1
Escalade EXT	637	717	-14.6	6,077	6,545	-7.2
SRX	2,176	2,384	-12.2	16,816	19,220	-12.5
Total Cadillac	6,571	7,057	-10.5	54,828	58,977	-7.0
Astro	1,045	1,429	-29.7	17,175	23,731	-27.6
C/K Suburban(Chevy)	6,866	9,209	-28.3	64,433	76,761	-16.1
Chevy C/T Series	21	20	1.0	178	261	-31.8
Chevy W Series	224	184	17.1	1,828	1,575	16.1
Colorado	7,782	9,967	-24.9	99,282	72,700	36.6
Equinox	10,014	8,590	12.1	98,570	38,881	153.5
Express Cutaway/G Cut	1,807	1,932	-10.1	12,717	12,941	-1.7
Express Panel/G Van	6,783	5,767	13.1	60,841	49,334	23.3
Express/G Sportvan	901	1,808	-52.1	15,174	12,926	17.4
HHR	5,760	0	***.*	10,174	0	***.*
Kodiak 4/5 Series	821	684	15.4	7,160	5,296	35.2
Kodiak 6/7/8 Series	340	206	58.7	2,822	2,400	17.6
S/T Blazer	155	1,279	-88.3	4,553	28,384	-84.0
S/T Pickup	2	502	-99.6	144	9,266	-98.4
Tahoe	9,944	15,051	-36.5	114,051	125,649	-9.2
Tracker	8	994	-99.2	465	12,757	-96.4
TrailBlazer	22,251	25,932	-17.5	169,552	179,680	-5.6
Uplander	6,809	0	***.*	52,283	0	***.*
Venture	303	5,703	-94.9	6,558	55,375	-88.2
Avalanche	4,484	5,500	-21.6	48,579	55,542	-12.5
Silverado-C/K Pickup	42,093	62,655	-35.4	522,227	449,904	16.1
Chevrolet Fullsize Pickups	46,577	68,155	-34.3	570,806	505,446	12.9
Chevrolet Total	128,413	157,412	-21.6	1,308,766	1,213,363	7.9
Canyon	2,012	2,180	-11.3	26,813	15,855	69.1
Envoy	9,674	14,082	-33.9	82,088	90,773	-9.6
GMC C/T Series	11	6	76.3	141	326	-56.7
GMC W Series	666	496	29.1	4,372	3,528	23.9
Safari (GMC)	164	297	-46.9	3,075	5,764	-46.7
Savana Panel/G Classic	1,446	1,386	0.3	15,105	13,348	13.2
Savana Special/G Cut	323	373	-16.7	9,968	15,305	-34.9
Savana/Rally	151	169	-14.1	1,553	1,677	-7.4
Sierra	13,062	18,743	-33.0	171,139	137,347	24.6
Sonoma	1	128	-99.2	64	2,963	-97.8
Topkick 4/5 Series	1,609	449	244.6	11,289	4,126	173.6
Topkick 6/7/8 Series	431	358	15.8	5,442	4,519	20.4
Yukon	4,708	6,716	-32.6	55,100	58,551	-5.9
Yukon XL	4,091	5,198	-24.3	39,219	40,890	-4.1
GMC Total	38,349	50,581	-27.1	425,368	394,972	7.7
HUMMER H1	35	16	110.3	263	316	-16.8



Edgar Filing: GENERAL MOTORS CORP - Form 8-K

HUMMER H2	1,560	2,388	-37.2	16,712	17,420	-4.1
HUMMER H3	4,772	0	***.*	14,236	0	***.*
HUMMER Total	6,367	2,404	154.7	31,211	17,736	76.0
-----						
Bravada	20	106	-81.9	287	1,609	-82.2
Silhouette	5	315	-98.5	130	5,651	-97.7
Oldsmobile Total	25	421	-94.3	417	7,260	-94.3
-----						
Other-Isuzu F Series	142	111	23.0	828	828	0.0
Other-Isuzu H Series	4	0	***.*	35	0	***.*
Other-Isuzu N Series	1,105	1,098	-3.2	8,837	8,748	1.0
Other-Isuzu Total	1,251	1,209	-0.5	9,700	9,576	1.3
-----						
Aztek	296	1,324	-78.5	4,299	15,377	-72.0
Montana	263	3,447	-92.7	3,207	25,873	-87.6
Montana SV6	3,878	0	***.*	15,439	0	***.*
Torrent	855	0	***.*	855	0	***.*
Pontiac Total	5,292	4,771	6.7	23,800	41,250	-42.3
-----						
9-7X	306	0	***.*	1,354	0	***.*
Saab Total	306	0	***.*	1,354	0	***.*
-----						
Relay	1,512	0	***.*	11,834	0	***.*
VUE	9,219	6,371	39.1	63,425	63,496	-0.1
Saturn Total	10,731	6,371	62.0	75,259	63,496	18.5
-----						
GM Total	204,280	235,989	-16.8	1,998,194	1,864,526	7.2

GM TRUCK Deliveries by Production Source

GM North America *	202,574	234,456	-16.9	1,985,316	1,852,646	7.2
GM Import	1,706	1,533	7.0	12,878	11,880	8.4
GM Total	204,280	235,989	-16.8	1,998,194	1,864,526	7.2

GM Light Duty Truck Deliveries by Production Source

GM North America *	198,906	232,377	-17.7	1,955,262	1,832,919	6.7
GM Import	0	0	***.*	0	0	***.*
GM Total	198,906	232,377	-17.7	1,955,262	1,832,919	6.7

\* Includes U.S./Canada/Mexico

3-1P

GM Truck Deliveries - (United States)  
August 2005

	August		Calendar Year-to-Date January - August			
	2005	2004	%Chg per S/D	2005	2004	%Chg
Selling Days (S/D)	26	25				

GM TRUCK Deliveries by Production Source and Marketing Division

Buick Total	6,975	5,763	16.4	67,491	57,896	16.6
-------------	-------	-------	------	--------	--------	------

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Cadillac Total	6,571	7,057	-10.5	54,828	58,977	-7.0
Chevrolet Total	128,239	157,286	-21.6	1,307,439	1,212,366	7.8
GMC Total	37,790	50,180	-27.6	421,643	392,060	7.5
HUMMER Total	6,367	2,404	154.7	31,211	17,736	76.0
Oldsmobile Total	25	421	-94.3	417	7,260	-94.3
Other-Isuzu Total	278	203	31.7	1,874	1,605	16.8
Pontiac Total	5,292	4,771	6.7	23,800	41,250	-42.3
Saab Total	306	0	***.*	1,354	0	***.*
Saturn Total	10,731	6,371	62.0	75,259	63,496	18.5
GM North America Total*	202,574	234,456	-16.9	1,985,316	1,852,646	7.2

Chevrolet Total	174	126	32.8	1,327	997	33.1
GMC Total	559	401	34.0	3,725	2,912	27.9
Other-Isuzu Total	973	1,006	-7.0	7,826	7,971	-1.8
GM Import Total	1,706	1,533	7.0	12,878	11,880	8.4

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	6,975	5,763	16.4	67,491	57,896	16.6
Cadillac Total	6,571	7,057	-10.5	54,828	58,977	-7.0
Chevrolet Total	127,007	156,318	-21.9	1,296,778	1,203,831	7.7
GMC Total	35,632	49,272	-30.5	404,124	382,473	5.7
HUMMER Total	6,367	2,404	154.7	31,211	17,736	76.0
Oldsmobile Total	25	421	-94.3	417	7,260	-94.3
Pontiac Total	5,292	4,771	6.7	23,800	41,250	-42.3
Saab Total	306	0	***.*	1,354	0	***.*
Saturn Total	10,731	6,371	62.0	75,259	63,496	18.5
GM North America Total*	198,906	232,377	-17.7	1,955,262	1,832,919	6.7

GM Light Truck Deliveries by Marketing Division

Buick Total	6,975	5,763	16.4	67,491	57,896	16.6
Cadillac Total	6,571	7,057	-10.5	54,828	58,977	-7.0
Chevrolet Total	127,007	156,318	-21.9	1,296,778	1,203,831	7.7
GMC Total	35,632	49,272	-30.5	404,124	382,473	5.7
HUMMER Total	6,367	2,404	154.7	31,211	17,736	76.0
Oldsmobile Total	25	421	-94.3	417	7,260	-94.3
Pontiac Total	5,292	4,771	6.7	23,800	41,250	-42.3
Saab Total	306	0	***.*	1,354	0	***.*
Saturn Total	10,731	6,371	62.0	75,259	63,496	18.5
GM Total	198,906	232,377	-17.7	1,955,262	1,832,919	6.7

\* Includes US/Canada/Mexico

GM Production Schedule - 09/01/05

Units 000s	GMNA					Total Worldwide	Memo: Joint Ventures			
	Carl	Truck1	Total	GME2	GMLAAM3		GMNA 1 Car	Truck	International	
2005 Q3 #	418	712	1,130	412	209	419	2,170	15	48	350

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

O/(U) prior forecast:€	13	17	30	0	2	(11)	21	0	0	(6)
------------------------	----	----	----	---	---	------	----	---	---	-----

2005 Q4 #	473	827	1,300	471	197	447	2,415	14	69	389
O/(U) prior forecast:€	0	0	0	0	0	0	0	0	0	0

Units 000s	GMNA			GME	GMLAAM	GMAP	Total Worldwide	Memo: Joint GMNA 1		Ventures International
	Car	Truck	Total					Car	Truck	
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
	-----	-----	-----	-----	---	---	-----	--	--	
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
	-----	-----	-----	-----	---	---	-----	--	--	
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
	-----	-----	-----	-----	---	---	-----	--	--	
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
	-----	-----	-----	-----	---	---	-----	--	---	-----
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116
2005										
1st Qtr.	470	713	1,183	502	185	335	2,205	16	51	287
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr. #	418	712	1,130	412	209	419	2,170	15	48	350
4th Qtr. #	473	827	1,300	471	197	447	2,415	14	69	389
	-----	-----	-----	-----	---	---	-----	--	---	-----
CY #	1,819	3,041	4,860	1,886	786	1,599	9,131	62	217	1,363

See notes next page.

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

@ Numbers may vary due to rounding

# Denotes estimate

- 1 GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- 2 GME includes GM-AvtoVAZ joint venture production beginning in Q1 2004
- 3 GMLAAM includes GM Egypt joint venture from 2001 through current calendar years
- 4 GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004
- 5 International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT

This report is governed by the Safe Harbor language found in the Terms and Conditions on the GM Institutional Investor website.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

-----  
(Registrant)

Date: September 1, 2005

By: /s/PETER R. BIBLE

-----  
(Peter R. Bible,  
Chief Accounting Officer)