

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP  
Form 8-K  
July 03, 2007

=====

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549-1004

FORM 8-K  
CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) July 3, 2007

GENERAL MOTORS CORPORATION  
(Exact Name of Registrant as Specified in its Charter)

STATE OF DELAWARE ----- (State or other jurisdiction of Incorporation or Organization)	38-0572515 ----- (I.R.S. Employer Identification No.)
---	--

300 Renaissance Center, Detroit, Michigan ----- (Address of Principal Executive Offices)	48265-3000 ----- (Zip Code)
--	-----------------------------------

(313) 556-5000  
(Registrant's telephone number, including area code)

Not Applicable  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

{ } Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

- { } Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17-CFR 240.14a-12)
- { } Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- { } Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

=====

ITEM 8.01. OTHER EVENTS

On July 3, 2007 General Motors Corporation (GM) issued a news release announcing June 2007 sales. The release is as follows:

GM Reports 326,300 June Deliveries

(Monthly comparison percentages are adjusted for sales days unless noted. Annual and calendar year-to-date comparisons are unadjusted.)

- o GMC Acadia, Saturn OUTLOOK and Buick Enclave Achieve Industry Mid-Crossover Segment Leadership with Significant Retail and Total Sales Increases
- o Daily Rental Sales Down 22 Percent In June; Down Almost 100,000 in First Half of 2007
- o All-New Chevrolet Silverado and GMC Sierra Boost Full-Size Pickup Total and Retail Sales Increase in First Half of 2007 Compared With A Year Ago

DETROIT - GM dealers in the United States delivered 326,300 vehicles in June, down 24 percent, compared with year-ago monthly sales. The decline was partly attributed to a planned reduction of an additional 13,487 daily rental sale vehicles in the month. GM now has taken more than 92,000 daily rental vehicles out of the sales totals in 2007.

"Given the planned reduction in daily rental sales, we expected June would be a tough comparison to a year ago. Our retail performance for the month was also below the solid running rate we've experienced for the first half of the year which we attribute to a soft industry and lower incentive spending than our competitors. However, we continue to believe that maintaining a disciplined approach to both incentives and daily rental car sales is key to making our marketing strategy work in the long run," said Mark LaNeve, vice president, GM North American Sales, Service and Marketing.

"We continue our focus on the retail side of the equation and first-half results were solid," LaNeve added. "We are delighted with the continuing success of new products, especially the GMC Acadia, Saturn OUTLOOK and Buick Enclave. As with many of our vehicles, these all-new crossovers offer great fuel economy, terrific performance and outstanding value. For example, a year ago we were selling only about 3,000 mid-utility crossover vehicles. This June we blew the doors off the segment with deliveries in excess of 15,000."

Increased sales of the Saturn AURA, as well as the new mid-size crossovers GMC

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Acadia, Saturn OUTLOOK and Buick Enclave, demonstrate GM's strong positioning in the marketplace for fuel-efficient vehicles. The GMC Acadia, Saturn OUTLOOK and Buick Enclave had retail sales of more than 12,000 vehicles, pushing a significant retail increase in GM's mid-crossover segment. GM's total sales of more than 15,000 vehicles in this segment pushed monthly performance up more than 377 percent, compared with the same month last year.

The all-new Chevrolet Silverado and GMC Sierra full-size pickup trucks - fuel efficiency leaders in their class - helped the GM full-size pickup segment post a first half 2007 sales increase, compared with the same period a year ago, in a challenging industry environment. The Silverado and Sierra also offer the best warranty coverage and residual values in segment, a winning combination for these products.

"We're seeing increased residual values for our products as a result of staying aligned and disciplined to our North American turnaround and market growth plans. For customers, this means providing industry-leading products in terms of design, segment fuel economy, warranty coverage and performance," LaNeve added. "This translates to a beneficial cost of ownership experience. With new products such as the Cadillac CTS and Chevrolet Malibu coming to dealer showrooms later this year, we expect to build on this customer enthusiasm."

### Certified Used Vehicles

June 2007 sales for all certified GM brands, including GM Certified Used Vehicles, Cadillac Certified Pre-Owned Vehicles, Saturn Certified Pre-Owned Vehicles, Saab Certified Pre-Owned Vehicles, and HUMMER Certified Pre-Owned Vehicles, were 45,876 units, up 6 percent from last June. Total year-to-date certified GM sales are 273,241 units, up 4 percent from the same period last year.

GM Certified Used Vehicles, the industry's top-selling manufacturer-certified used brand, posted 40,423 sales, up 9 percent from last June. Year-to-date sales for GM Certified Used Vehicles are 240,138 units, up 5 percent from the same period in 2006.

Cadillac Certified Pre-Owned Vehicles posted June sales of 3,108 units, down 14 percent from last June. Saturn Certified Pre-Owned Vehicles sold 1,484 units in June, down 9 percent. Saab Certified Pre-Owned Vehicles sold 764 units, down 11 percent from last June, and HUMMER Certified Pre-Owned Vehicles sold 97 units, up nearly 7 percent.

"GM Certified Used Vehicles, the industry's top-selling manufacturer-certified brand, posted a strong performance in June, leading the segment with sales of 40,423 units, up 9 percent from last June," said LaNeve. "GM Certified is on track to build on this momentum toward another record performance for the category for 2007."

### GM North America Reports June and Second-Quarter 2007 Production, 2007 Third-Quarter Production Forecast Unchanged at 1.075 Million Vehicles

In June, GM North America produced 404,000 vehicles (142,000 cars and 262,000 trucks). This is down 56,000 units or 12 percent compared to June 2006 when the region produced 460,000 vehicles (173,000 cars and 287,000 trucks). (Production totals include joint venture production of 21,000 vehicles in June 2007 and 27,000 vehicles in June 2006.)

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM North America built 1.141 million vehicles (401,000 cars and 740,000 trucks) in the second-quarter of 2007. This is down 96,000 vehicles or 8 percent compared to second-quarter of 2006 when the region produced 1.237 million vehicles (462,000 cars and 775,000 trucks). The region's 2007 third-quarter production forecast is unchanged at 1.075 million vehicles (377,000 cars and 698,000 trucks).

GM also announced revised 2007 second-quarter and third-quarter production forecasts for its international regions.

GM Europe -The region's 2007 second-quarter production forecast is revised at 463,000 vehicles, down 5,000 units from last month's guidance. In the second-quarter of 2006 the region built 495,000 vehicles. The region's 2007 third-quarter production forecast remains unchanged at 389,000 vehicles. In the third-quarter of 2006 the region built 374,000 vehicles.

GM Asia Pacific - GM Asia Pacific's 2007 second-quarter production forecast is revised at 569,000 vehicles, up 1,000 units from last month's guidance. In the second-quarter of 2006 the region built 482,000 vehicles. The region's 2007 third-quarter production forecast is revised at 518,000 vehicles, down 6,000 units from last month's guidance. In the third-quarter of 2006 the region built 433,000 vehicles.

GM Latin America, Africa and the Middle East - The region's 2007 second-quarter production forecast is revised at 234,000 vehicles, up 1,000 units from last month's guidance. In the second-quarter of 2006 the region built 206,000 vehicles. The region's 2007 third-quarter production forecast is unchanged at 258,000 vehicles. In the third-quarter of 2006 the region built 215,000 vehicles.

General Motors Corp. (NYSE: GM), the world's largest automaker, has been the annual global industry sales leader for 76 years. Founded in 1908, GM today employs about 280,000 people around the world. With global headquarters in Detroit, GM manufactures its cars and trucks in 33 countries. In 2006, nearly 9.1 million GM cars and trucks were sold globally under the following brands: Buick, Cadillac, Chevrolet, GMC, GM Daewoo, Holden, HUMMER, Opel, Pontiac, Saab, Saturn and Vauxhall. GM's OnStar subsidiary is the industry leader in vehicle safety, security and information services. More information on GM can be found at [www.gm.com](http://www.gm.com).

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, we use words like "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions to identify forward-looking statements, representing our current judgment about possible future events. We believe these judgments are reasonable, but actual results may differ materially due to a variety of important factors. Among other items, such factors might include: the pace of introductions and market acceptance of new products; the effect of competition on our markets and significant changes in the competitive environment; price increases or shortages of fuel; and changes in laws, regulations or tax rates. GM's most recent annual report on Form 10-K and quarterly report on Form 10-Q provide information about these factors, which may be revised or supplemented in future reports to the SEC on Form 10-Q or 8-K.

# # #

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	June			Calendar Year-to-Date January - June		
Curr S/D: 27			% Chg			
Prev S/D: 26	2007	2006	per S/D	2007	2006	% Chg.
Vehicle Total	326,300	413,473	-24.0	1,922,762	2,066,957	-7.0
Car Total	138,351	171,494	-22.3	760,262	816,959	-6.9
Truck Total	187,949	241,979	-25.2	1,162,500	1,249,998	-7.0
Light Truck Total	182,317	236,019	-25.6	1,137,458	1,219,078	-6.7
Light Vehicle Total	320,668	407,513	-24.2	1,897,720	2,036,037	-6.8

Market Division Vehicle Total	June			Calendar Year-to-Date January - June		
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Buick	16,519	23,738	-33.0	90,183	125,116	-27.9
Cadillac	16,647	23,265	-31.1	97,691	110,620	-11.7
Chevrolet	186,474	243,353	-26.2	1,141,796	1,232,401	-7.4
GMC	40,457	47,604	-18.2	241,202	233,748	3.2
HUMMER	5,093	5,661	-13.4	27,108	32,795	-17.3
Oldsmobile	0	0	***.*	0	96	***.*
Other - Isuzu	1,380	1,652	-19.6	6,733	7,092	-5.1
Pontiac	33,683	41,115	-21.1	175,425	203,937	-14.0
Saab	4,361	3,295	27.5	17,003	17,691	-3.9
Saturn	21,686	23,790	-12.2	125,621	103,461	21.4

Sales of Vehicles Produced in US/Canada/Mexico

Car	128,512	160,092	-22.7	711,478	768,113	-7.4
Light Truck	182,317	236,019	-25.6	1,137,458	1,219,078	-6.7

Twenty-Seven selling days for the June Month period this year and twenty-six for last year.

\*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2-1P  
GM Car Deliveries - (United States)  
June 2007

	June			Calendar Year-to-Date January - June		
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Selling Days (S/D)	27	26				
Century	0	9	***.*	5	74	-93.2
LaCrosse	3,814	7,423	-50.5	23,121	34,533	-33.0
LeSabre	0	130	***.*	121	1,917	-93.7
Lucerne	6,996	10,690	-37.0	39,043	47,123	-17.1
Park Avenue	0	0	***.*	26	30	-13.3
Regal	0	0	***.*	0	30	***.*
Buick Total	10,810	18,252	-43.0	62,316	83,707	-25.6
CTS	3,988	6,267	-38.7	23,952	29,049	-17.5
DeVille	0	56	***.*	71	609	-88.3
DTS	4,868	5,879	-20.3	22,849	28,551	-20.0
Seville	0	0	***.*	0	9	***.*
STS	1,418	2,565	-46.8	9,509	12,449	-23.6
XLR	170	307	-46.7	1,009	1,813	-44.3
Cadillac Total	10,444	15,074	-33.3	57,390	72,480	-20.8
Aveo	5,615	7,426	-27.2	30,995	28,526	8.7
Cavalier	0	17	***.*	57	270	-78.9
Classic	0	5	***.*	17	5	240.0
Cobalt	17,180	26,929	-38.6	96,437	119,952	-19.6
Corvette	3,055	2,938	0.1	17,758	19,063	-6.8
Impala	35,849	30,716	12.4	180,390	144,730	24.6
Malibu	7,872	15,443	-50.9	67,499	89,827	-24.9
Monte Carlo	1,698	3,039	-46.2	11,313	17,383	-34.9
SSR	5	359	-98.7	228	2,558	-91.1
Chevrolet Total	71,274	86,872	-21.0	404,694	422,314	-4.2
Alero	0	0	***.*	0	67	***.*
Oldsmobile Total	0	0	***.*	0	67	***.*
Bonneville	0	82	***.*	130	880	-85.2
G5	2,463	5	***.*	13,004	5	***.*
G6	0,892	17,074	-38.6	69,955	74,762	-6.4
Grand Am	0	63	***.*	99	640	-84.5
Grand Prix	1,820	10,755	5.8	46,455	53,998	-14.0
GTO	406	1,221	-68.0	3,487	5,537	-37.0
Solstice	1,882	1,846	-1.8	9,078	11,546	-21.4
Sunfire	0	68	***.*	39	717	-94.6
Vibe	3,972	4,669	-18.1	17,525	22,022	-20.4
Pontiac Total	31,435	35,783	-15.4	159,772	170,107	-6.1
9-2X	26	122	-79.5	118	508	-76.8
9-3	3,185	2,194	39.8	11,918	12,089	-1.4
9-5	607	439	33.1	2,266	2,186	3.7
Saab Total	3,818	2,755	33.5	14,302	14,783	-3.3

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Aura	4,694	0	***.*	27,229	0	***.*
ION	4,779	11,704	-60.7	28,347	50,640	-44.0
Saturn L Series	0	0	***.*	2	20	-90.0
Sky	1,097	1,054	0.2	6,210	2,841	118.6
Saturn Total	10,570	12,758	-20.2	61,788	53,501	15.5

GM Total	138,351	171,494	-22.3	760,262	816,959	-6.9
----------	---------	---------	-------	---------	---------	------

GM Car Deliveries by Production Source

GM North America *	128,512	160,092	-22.7	711,478	768,113	7.4
GM Import	9,839	11,402	-16.9	48,784	48,846	-0.1
GM Total	138,351	171,494	-22.3	760,262	816,959	-6.9

\* Includes U.S./Canada/Mexico

2-1P

GM Car Deliveries - (United States)

June 2007

	June			Calendar Year-to-Date January - June		
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Selling Days (S/D)	27	26				

GM Car Deliveries by Production Source and Marketing Division

Buick Total	10,810	18,252	-43.0	62,316	83,707	-25.6
Cadillac Total	10,444	15,074	-33.3	57,390	72,480	-20.8
Chevrolet Total	65,659	79,446	-20.4	373,699	393,788	-5.1
Oldsmobile Total	0	0	***.*	0	67	***.*
Pontiac Total	31,029	34,562	-13.5	156,285	164,570	-5.0
Saturn Total	10,570	12,758	-20.2	61,788	53,501	15.5
GM North America Total*	128,512	160,092	-22.7	711,478	768,113	-7.4
Chevrolet Total	5,615	7,426	-27.2	30,995	28,526	8.7
Pontiac Total	406	1,221	-68.0	3,487	5,537	-37.0
Saab Total	3,818	2,755	33.5	14,302	14,783	-3.3
GM Import Total	9,839	11,402	-16.9	48,784	48,846	-0.1

GM Vehicle Deliveries by Marketing Division

Buick Total	16,519	23,738	-33.0	90,183	125,116	-27.9
Cadillac Total	16,647	23,265	-31.1	97,691	110,620	-11.7
Chevrolet Total	186,474	243,353	-26.2	1,141,796	1,232,401	-7.4
GMC Total	40,457	47,604	-18.2	241,202	233,748	3.2
HUMMER Total	5,093	5,661	-13.4	27,108	32,795	-17.3
Oldsmobile Total	0	0	***.*	0	96	***.*
Other-Isuzu Total	1,380	1,652	-19.6	6,733	7,092	-5.1
Pontiac Total	33,683	41,115	-21.1	175,425	203,937	-14.0
Saab Total	4,361	3,295	27.5	17,003	17,691	-3.9
Saturn Total	21,686	23,790	-12.2	125,621	103,461	21.4
GM Total	326,300	413,473	-24.0	1,922,762	2,066,957	-7.0

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

\* Includes US/Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
June 2007

	June			Calendar Year-to-Date January - June		
	2007	2006	% Chg per S/D	2007	2006	% Chg.
Selling Days (S/D)	27	26				
Enclave	3,659	0	***.*	5,564	0	***.*
Rainier	374	1,057	-65.9	3,720	8,218	-54.7
Rendezvous	944	3,099	-70.7	14,328	26,522	-46.0
Terraza	732	1,330	-47.0	4,255	6,669	-36.2
Total Buick	5,709	5,486	0.2	27,867	41,409	-32.7
Escalade	2,484	3,074	-22.2	16,809	18,874	-10.9
Escalade ESV	1,283	2,085	-40.7	7,874	5,341	47.4
Escalade EXT	601	543	6.6	4,021	2,209	82.0
SRX	1,835	2,489	-29.0	11,597	11,716	-1.0
Total Cadillac	6,203	8,191	-27.1	40,301	38,140	5.7
Astro	0	64	***.*	25	344	-92.7
C/K Suburban (Chevy)	5,546	7,417	-28.0	38,547	34,253	12.5
Chevy C/T Series	27	33	-21.2	144	158	-8.9
Chevy W Series	315	289	5.0	1,500	1,509	-0.6
Colorado	6,946	9,171	-27.1	41,211	45,379	-9.2
Equinox	5,080	10,909	-55.2	41,683	56,331	-26.0
Express Cutaway/G Cut	1,909	2,082	-11.7	9,152	10,230	-10.5
Express Panel/G Van	7,306	9,272	-24.1	37,205	44,945	-17.2
Express/G Sportvan	1,696	2,077	-21.4	9,071	10,771	-15.8
HHR	8,999	9,503	-8.8	46,353	51,990	-10.8
Kodiak 4/5 Series	882	916	-7.3	4,985	6,526	-23.6
Kodiak 6/7/8 Series	206	309	-35.8	1,320	2,016	-34.5
S/T Blazer	0	7	***.*	7	93	-92.5
S/T Pickup	0	0	***.*	0	4	***.*
Tahoe	11,564	13,473	-17.3	71,114	84,933	-16.3
Tracker	0	0	***.*	0	11	***.*
TrailBlazer	8,202	20,261	-61.0	62,487	92,012	-32.1
Uplander	7,240	6,899	1.1	32,810	32,509	0.9
Venture	0	17	***.*	25	165	-84.8
Avalanche	4,327	4,991	-16.5	28,567	18,739	52.4
Silverado-C/K Pickup	44,955	58,791	-26.4	310,896	317,169	-2.0
Chevrolet Fullsize Pickups	49,282	63,782	-25.6	339,463	335,908	1.1
Chevrolet Total	115,200	156,481	-29.1	737,102	810,087	-9.0
Acadia	7,006	0	***.*	35,270	0	***.*
Canyon	2,094	2,399	-15.9	11,360	11,024	3.0
Envoy	3,294	7,381	-57.0	21,491	36,994	-41.9
GMC C/T Series	22	25	-15.3	125	119	5.0



Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GMC W Series	460	474	-6.5	2,316	2,540	-8.8
Safari (GMC)	0	5	***.*	13	55	-76.4
Savana Panel/G Classic	1,621	1,709	-8.7	7,501	8,989	-16.6
Savana Special/G Cut	1,177	1,047	8.3	5,895	7,651	-23.0
Savana/Rally	119	339	-66.2	908	1,450	-37.4
Sierra	15,187	20,661	-29.2	99,293	101,618	-2.3
Topkick 4/5 Series	1,889	1,282	41.9	5,178	6,839	-24.3
Topkick 6/7/8 Series	451	980	-55.7	2,741	4,121	-33.5
Yukon	4,240	6,422	-36.4	29,128	32,940	-11.6
Yukon XL	2,897	4,880	-42.8	19,983	19,408	3.0
GMC Total	40,457	47,604	-18.2	241,202	233,748	3.2
-----						
HUMMER H1	5	57	-91.6	82	195	-57.9
HUMMER H2	945	1,365	-33.3	5,899	8,361	-29.4
HUMMER H3	4,143	4,239	-5.9	21,127	24,239	-12.8
HUMMER Total	5,093	5,661	-13.4	27,108	32,795	-17.3
-----						
Bravada	0	0	***.*	0	19	***.*
Silhouette	0	0	***.*	0	10	***.*
Oldsmobile Total	0	0	***.*	0	29	***.*
-----						
Other-Isuzu F Series	153	146	0.9	914	658	38.9
Other-Isuzu H Series	3	12	-75.9	58	70	-17.1
Other-Isuzu N Series	1,224	1,494	-21.1	5,761	6,364	-9.5
Other-Isuzu Total	1,380	1,652	-19.6	6,733	7,092	-5.1
-----						
Aztek	0	23	***.*	25	279	-91.0
Montana	0	23	***.*	26	300	-91.3
Montana SV6	140	497	-72.9	1,013	11,030	-90.8
Torrent	2,108	4,789	-57.6	14,589	22,221	-34.3
Pontiac Total	2,248	5,332	-59.4	15,653	33,830	-53.7
-----						
9-7X	543	540	-3.2	2,701	2,908	-7.1
Saab Total	543	540	-3.2	2,701	2,908	-7.1
-----						
Outlook	3,869	0	***.*	16,563	0	***.*
Relay	139	559	-76.1	1,048	3,367	-68.9
VUE	7,108	10,473	-34.6	46,222	46,593	-0.8
Saturn Total	11,116	11,032	-3.0	63,833	49,960	27.8
-----						
GM Total	187,949	241,979	-25.2	1,162,500	1,249,998	-7.0
-----						
GM TRUCK Deliveries by Production Source						
-----						
GM North America *	186,278	240,049	-25.3	1,154,391	1,241,382	-7.0
-----						
GM Import	1,671	1,930	-16.6	8,109	8,616	-5.9
-----						
GM Total	187,949	241,979	-25.2	1,162,500	1,249,998	-7.0
-----						
GM Light Duty Truck Deliveries by Production Source						
-----						
GM North America *	182,317	236,019	-25.6	1,137,458	1,219,078	-6.7
-----						
GM Import	0	0	***.*	0	0	***.*
-----						
GM Total	182,317	236,019	-25.6	1,137,458	1,219,078	-6.7
-----						

\* Includes U.S./Canada/Mexico

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

3-1P  
GM Truck Deliveries - (United States)  
June 2007

	June		% Chg per S/D	Calendar Year-to-Date January - June		
	2007	2006		2007	2006	% Chg.
Selling Days (S/D)	27	26				

GM TRUCK Deliveries by Production Source and Marketing Division

Buick Total	5,709	5,486	0.2	27,867	41,409	-32.7
Cadillac Total	6,203	8,191	-27.1	40,301	38,140	5.7
Chevrolet Total	114,955	156,256	-29.2	736,059	809,031	-9.0
GMC Total	40,132	47,214	-18.1	239,400	231,730	3.3
HUMMER Total	5,093	5,661	-13.4	27,108	32,795	-17.3
Oldsmobile Total	0	0	***.*	0	29	***.*
Other-Isuzu Total	279	337	-20.3	1,469	1,550	-5.2
Pontiac Total	2,248	5,332	-59.4	15,653	33,830	-53.7
Saab Total	543	540	-3.2	2,701	2,908	-7.1
Saturn Total	11,116	11,032	-3.0	63,833	49,960	27.8
GM North America Total*	186,278	240,049	-25.3	1,154,391	1,241,382	-7.0

Chevrolet Total	245	225	4.9	1,043	1,056	-1.2
GMC Total	325	390	-19.8	1,802	2,018	-10.7
Other-Isuzu Total	1,101	1,315	-19.4	5,264	5,542	-5.0
GM Import Total	1,671	1,930	-16.6	8,109	8,616	-5.9

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	5,709	5,486	0.2	27,867	41,409	-32.7
Cadillac Total	6,203	8,191	-27.1	40,301	38,140	5.7
Chevrolet Total	113,770	154,934	-29.3	729,153	799,878	-8.8
GMC Total	37,635	44,843	-19.2	230,842	220,129	4.9
HUMMER Total	5,093	5,661	-13.4	27,108	32,795	-17.3
Oldsmobile Total	0	0	***.*	0	29	***.*
Pontiac Total	2,248	5,332	-59.4	15,653	33,830	-53.7
Saab Total	543	540	-3.2	2,701	2,908	-7.1
Saturn Total	11,116	11,032	-3.0	63,833	49,960	27.8
GM North America Total*	182,317	236,019	-25.6	1,137,458	1,219,078	-6.7

GM Light Truck Deliveries by Marketing Division

Buick Total	5,709	5,486	0.2	27,867	41,409	-32.7
Cadillac Total	6,203	8,191	-27.1	40,301	38,140	5.7
Chevrolet Total	113,770	154,934	-29.3	729,153	799,878	-8.8
GMC Total	37,635	44,843	-19.2	230,842	220,129	4.9
HUMMER Total	5,093	5,661	-13.4	27,108	32,795	-17.3
Oldsmobile Total	0	0	***.*	0	29	***.*
Pontiac Total	2,248	5,332	-59.4	15,653	33,830	-53.7
Saab Total	543	540	-3.2	2,701	2,908	-7.1
Saturn Total	11,116	11,032	-3.0	63,833	49,960	27.8
GM Total	182,317	236,019	-25.6	1,137,458	1,219,078	-6.7

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

\* Includes US/Canada/Mexico

GM Production Schedule - 7/03/07

Units 000s	GMNA						Total Worldwide	Memo: Joint Venture		
	Car	Truck	Total	GME	GMLAAM	GMAP		GMNA 1		International
	-----	-----	-----	-----	-----	-----		Car	Truck	-----
2007 Q2 #	401	740	1,141	463	234	569	2,407	12	42	265
O/(U) prior forecast:⓪	(2)	(2)	(4)	(5)	1	1	(7)	0	0	(13)
2007 Q3 # *	377	698	1,075	389	258	518	2,240	11	42	269
O/(U) prior forecast:⓪	0	0	0	0	0	(6)	(6)	0	0	(4)

Units 000s	GMNA						Total Worldwide	GMNA 1		International
	Car	Truck	Total	GME	GMLAAM	GMAP		Car	Truck	
	-----	-----	-----	-----	-----	-----		-----	-----	
2001										
1st Qtr.	580	634	1,214	538	138	51	1,941	18	9	NA
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16	NA
3rd Qtr.	574	664	1,238	373	146	74	1,832	11	15	NA
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16	NA
CY	2,365	2,745	5,110	1,842	575	256	7,786	51	56	NA
2002										
1st Qtr.	600	753	1,353	456	131	65	2,005	11	11	NA
2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17	NA
3rd Qtr.	568	740	1,308	408	132	87	1,935	19	20	NA
4th Qtr.	602	824	1,426	453	157	81	2,117	14	25	NA
CY	2,458	3,182	5,640	1,770	561	307	8,278	59	73	NA
2003										
1st Qtr.	591	860	1,451	491	127	77	2,146	19	24	NA
2nd Qtr.	543	837	1,380	488	128	90	2,086	19	24	NA
3rd Qtr.	492	753	1,245	393	135	120	1,893	20	17	NA
4th Qtr.	558	827	1,385	446	157	133	2,121	16	20	NA
CY	2,184	3,277	5,461	1,818	547	420	8,246	74	85	NA
2004										
1st Qtr.	525	820	1,345	473	159	296	2,273	19	19	247
2nd Qtr.	543	846	1,389	503	172	337	2,401	18	48	284
3rd Qtr.	463	746	1,209	411	185	314	2,119	16	43	261
4th Qtr.	466	811	1,277	442	200	386	2,305	17	47	324
CY	1,997	3,223	5,220	1,829	716	1,333	9,098	70	158	1,116

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2005										
1st Qtr.	470	712	1,182	502	185	335	2,204	16	51	286
2nd Qtr.	458	789	1,247	501	195	398	2,341	17	49	337
3rd Qtr.	423	723	1,146	412	207	409	2,174	15	50	199
4th Qtr.	483	798	1,281	443	188	420	2,332	14	---	
CY	1,834	3,022	4,856	1,858	775	1,562	9,051	62	218	1,019
2006										
1st Qtr.	496	759	1,255	494	194	472	2,415	18	50	246
2nd Qtr.	462	775	1,237	495	206	482	2,420	17	58	258
3rd Qtr.	417	633	1,050	374	215	433	2,072	12	48	202
4th Qtr.	446	661	1,107	443	215	509	2,274	11	43	260
	-----	-----	-----	-----	---	---	-----	--	---	
CY	1,821	2,828	4,649	1,806	830	1,896	9,181	58	199	966
2007										
1st Qtr.	399	664	1,063	511	222	544	2,340	15	35	287
2nd Qtr. #	401	740	1,141	463	234	569	2,407	12	42	265
3rd Qtr. # *	377	698	1,075	389	258	518	2,240	11	42	269
	-----	-----	-----	-----	---	---	-----	--	---	
CYTD	1,177	2,102	3,279	1,363	714	1,631	6,987	38	119	821
	-----	-----	-----	-----	---	---	-----	--	---	

See notes next page.

\* Variance reported only if current production estimate by region differs from prior production estimate by 5K units or more

@ Numbers may vary due to rounding

# Denotes estimate

- (1) GMNA includes joint venture production - NUMMI units included in GMNA Car; HUMMER and CAMI units included in GMNA Truck
- (2) GME includes GM-AvtoVAZ joint venture production beginning in Q1 2004
- (3) GMLAAM includes GM Egypt joint venture from 2001 through current calendar year
- (4) GMAP includes joint venture production: Shanghai GM Norsom Motors (formerly Jinbei GM) and Shanghai GM beginning in 2000 and SAIC-GM-Wuling and GM Daewoo Auto Technologies (GMDAT) beginning in Q1 2004.
- (5) International joint venture production includes GM-AvtoVAZ, GM Egypt, Shanghai GM Norsom Motors, Shanghai GM, SAIC-GM-Wuling, and GMDAT. Starting in Q3 2005 International joint venture production does not include GMDAT.

This report is governed by the Forward Looking Statements language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

-----  
(Registrant)

Date: July 3, 2007

By: /s/NICK S. CYPRUS

-----  
(Nick S. Cyprus  
Controller and  
Chief Accounting Officer)