

MARTEL ROLAND M  
Form 4  
February 20, 2018

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
MARTEL ROLAND M

2. Issuer Name and Ticker or Trading Symbol  
ILLINOIS TOOL WORKS INC [ITW]

5. Relationship of Reporting Person(s) to Issuer  
(Check all applicable)

(Last) (First) (Middle)  
ILLINOIS TOOL WORKS INC., 155 HARLEM AVENUE  
(Street)

3. Date of Earliest Transaction (Month/Day/Year)  
02/15/2018

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below) \_\_\_\_\_ Other (specify below)  
Executive Vice President

GLENVIEW, IL 60025

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|--|
|                                 |                                      |  |                                | (A) or (D)  | Price   |  |  |
|                                 |                                      |  |                                | Code  | V   | Amount   |  |
| Common Stock                    | 02/15/2018                           |  | M                              | A   | 4,579   | \$ 0   | 30,801 D                                   |
| Common Stock                    | 02/15/2018                           |  | F                              | D   | 1,356   | \$ 163.36  | 29,445 D                                   |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3)                              | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Underlying Security (Instr. 3 and 4) |              |
|---|--|--------------------------------------|--|--------------------------------|---|--|---|--------------|
|   |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable   | Expiration Date                                   | Title        |
| Employee Stock Option   | \$ 78.59   |                                      |  |                                |   | 02/14/2015   | 02/14/2024  | Common Stock |
| Employee Stock Option   | \$ 63.25   |                                      |  |                                |   | 02/15/2014   | 02/15/2023  | Common Stock |
| Employee Stock Option   | \$ 55.81   |                                      |  |                                |   | 02/11/2012   | 02/11/2021  | Common Stock |
| Employee Stock Option   | \$ 55.71   |                                      |  |                                |   | 02/10/2013   | 02/10/2022  | Common Stock |
| Employee Stock Option   | \$ 91.88   |                                      |  |                                |   | 02/12/2017 <sup>(1)</sup>                                | 02/12/2026  | Common Stock |
| Employee Stock Option   | \$ 98.26   |                                      |  |                                |   | 02/13/2016 <sup>(1)</sup>                                | 02/13/2025  | Common Stock |
| Employee Stock Option   | \$ 128   |                                      |  |                                |   | 02/10/2018 <sup>(1)</sup>                                | 02/10/2027  | Common Stock |
| Performance Restricted Stock Unit (granted 2/12/2016) <sup>(2)</sup>    | \$ 0   |                                      |  |                                |   | <sup>(3)</sup>   | <sup>(3)</sup>                                    | Common Stock |
| Performance Restricted Stock Unit (granted 2/13/15) <sup>(2)</sup>      | \$ 0   | 02/15/2018                           |  | M                              | 4,579   | <sup>(4)</sup>   | <sup>(4)</sup>                                    | Common Stock |
| Performance Share Units (granted 2/10/17) <sup>(2)</sup> <sup>(5)</sup> | \$ 0   |                                      |  |                                |   | <sup>(3)</sup>   | <sup>(3)</sup>                                    | Common Stock |
| Performance Share Units (granted 2/15/18) <sup>(2)</sup>                | \$ 0   | 02/15/2018                           |  | A                              | 2,065   | <sup>(3)</sup>   | <sup>(3)</sup>                                    | Common Stock |

(5)

|                          |           |            |   |        |                           |            |                 |
|--------------------------|-----------|------------|---|--------|---------------------------|------------|-----------------|
| Employee<br>Stock Option | \$ 163.36 | 02/15/2018 | A | 17,605 | 02/15/2019 <sup>(1)</sup> | 02/15/2028 | Common<br>Stock |
|--------------------------|-----------|------------|---|--------|---------------------------|------------|-----------------|

## Reporting Owners

| Reporting Owner Name / Address   | Relationships |           |                          |       |
|--|---------------|-----------|--------------------------|-------|
|  | Director      | 10% Owner | Officer                  | Other |
| MARTEL ROLAND M<br>ILLINOIS TOOL WORKS INC.<br>155 HARLEM AVENUE<br>GLENVIEW, IL 60025 |               |           | Executive Vice President |       |

## Signatures

|  |            |
|--|------------|
| Roland M. Martel by Janet O. Love, Deputy General Counsel & Assistant Secretary,<br>Attorney-In-Fact POA on File | 02/20/2018 |
|--|------------|

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Options vest in four (4) equal annual installments beginning one year from date of grant.
- (2) Each performance restricted stock unit (PRSU) and performance share unit (PSU) represents a contingent right to receive one share of the Company's common stock.
- (3) Each PRSU and PSU vests 100% three years from date of grant if performance goals are met.
- (4) The PRSU award became vested and payable on February 15, 2018.
- (5) PSUs accrue dividends in shares of common stock, subject to fulfillment of vesting period and performance goals; the PSUs shown include dividend equivalents, if any, accrued to date.

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