DYCOM INDUSTRIES INC Form 10-Q May 28, 2010

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

| (Mark One)   |   |
|--|---|
| · · · · · · · · · · · · · · · · · · ·                          | 1 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT    |
|  | od ended April 24, 2010                         |
| [ ]TRANSITION REPORT PURSUANT TO SECTION 1934                  | 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF   |
|  | rom to  |
|  | Commission File Number 001-10613                |
|  | DYCOM INDUSTRIES, INC.                          |
| (Exact r   | name of registrant as specified in its charter) |
| Florida  | 59-1277135                                      |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification No.)            |
| 11770 US Highway 1, Suite 101, Palm Beach<br>Gardens, Florida  | 33408   |
| (Address of principal executive offices)                       | (Zip Code)                                      |
| (561) 627-7  | 7171  |
| (Registrant's telephone numb                                   |   |
|  | 1.11  |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No []

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes [] No []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer [ ] Accelerated filer [X] Non-accelerated filer [ ] Smaller reporting company [ ] (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes [ ] No [X]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock

Common stock

Common stock, par value of \$0.33 1/3

38,655,909

## Dycom Industries, Inc.

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#### PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

#### DYCOM INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

|  | April 24,<br>2010 | July 25,<br>2009<br>1 thousands) |
|--|-------------------|----------------------------------|
| ASSETS   | (Dollars II       | i tilousalius)                   |
| CURRENT ASSETS:                                    |                   |                                  |
| Cash and equivalents                               | \$116,155         | \$104,707                        |
| Accounts receivable, net                           | 96,773            | 116,968                          |
| Costs and estimated earnings in excess of billings | 59,867            | 67,111                           |
| Deferred tax assets, net                           | 14,033            | 15,779                           |
| Income taxes receivable                            | 8,213             | 7,016                            |
| Inventories  | 13,091            | 8,303                            |
| Other current assets                               | 11,212            | 7,323                            |
| Total current assets                               | 319,344           | 327,207                          |
|  |                   |                                  |
| Property and equipment, net                        | 137,740           | 142,132                          |
| Goodwill   | 157,851           | 157,851                          |
| Intangible assets, net                             | 51,309            | 56,056                           |
| Other  | 10,339            | 10,211                           |
| Total non-current assets                           | 357,239           | 366,250                          |
| TOTAL  | \$676,583         | \$693,457                        |
|  |                   |                                  |
| LIABILITIES AND STOCKHOLDERS' EQUITY               |                   |                                  |
| CURRENT LIABILITIES:                               |                   |                                  |
| Accounts payable                                   | \$28,003          | \$28,977                         |
| Current portion of debt                            | 150               | 926                              |
| Billings in excess of costs and estimated earnings | 582               | 151                              |
| Accrued insurance claims                           | 26,919            | 27,386                           |
| Other accrued liabilities                          | 42,095            | 52,590                           |
| Total current liabilities                          | 97,749            | 110,030                          |
|  |                   |                                  |
| LONG-TERM DEBT                                     | 135,350           | 135,377                          |
| ACCRUED INSURANCE CLAIMS                           | 26,957            | 29,759                           |
| DEFERRED TAX LIABILITIES, net non-current          | 23,786            | 22,910                           |
| OTHER LIABILITIES                                  | 3,650             | 4,758                            |
| Total liabilities                                  | 287,492           | 302,834                          |
| COMMITMENTS AND CONTINGENCIES                      |                   |                                  |

### STOCKHOLDERS' EQUITY:

Preferred stock, par value \$1.00 per share:

| 1,000,000 shares authorized: no shares issued and outstanding | -         | -         |
|---|-----------|-----------|
| Common stock, par value \$0.33 1/3 per share:                 |           |           |
| 150,000,000 shares authorized: 38,653,756 and 38,998,513      |           |           |
| issued and outstanding, respectively                          | 12,885    | 12,999    |
| Additional paid-in capital                                    | 169,345   | 172,112   |
| Accumulated other comprehensive income                        | 211       | 69        |
| Retained earnings   | 206,650   | 205,443   |
| Total stockholders' equity                                    | 389,091   | 390,623   |
| TOTAL   | \$676,583 | \$693,457 |

See notes to the condensed consolidated financial statements.

# DYCOM INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

For the Three Months Ended April 24, 2010 April 25, 2009 (Dollars in thousands, except per share amounts)

| REVENUES:  |               |   |               |   |
|--|---------------|---|---------------|---|
| Contract revenues  | \$<br>231,636 |   | \$<br>257,719 |   |
|  |               |   |               |   |
| EXPENSES:  |               |   |               |   |
| Costs of earned revenues, excluding depreciation and           | 101 222       |   | 206 722       |   |
| amortization   | 191,333       |   | 206,733       |   |
| General and administrative (including stock-based              |               |   |               |   |
| compensation expense of \$0.8 and \$0.9 million, respectively) | 24,297        |   | 24,276        |   |
| Depreciation and amortization                                  | 15,852        |   | 16,163        |   |
| Total  | 231,482       |   | 247,172       |   |
| Total  | 231,402       |   | 247,172       |   |
| Interest income  | 27            |   | 60            |   |
| Interest expense   | (3,386        | ) | (3,162        | ) |
| Other income, net  | 4,451         | ) | 3,566         | ) |
| other meone, net   | 1,131         |   | 3,300         |   |
| INCOME FROM CONTINUING OPERATIONS BEFORE                       |               |   |               |   |
| INCOME TAXES   | 1,246         |   | 11,011        |   |
| income made  | 1,210         |   | 11,011        |   |
| PROVISION (BENEFIT) FOR INCOME TAXES:                          |               |   |               |   |
| ,                        |               |   |               |   |
| Current  | 7             |   | (2,132        | ) |
| Deferred   | (409          | ) | 5,574         |   |
|  | ,             | ĺ |               |   |
| Total  | (402          | ) | 3,442         |   |
|  |               |   |               |   |
| INCOME FROM CONTINUING OPERATIONS                              | 1,648         |   | 7,569         |   |
|  |               |   |               |   |
| INCOME FROM DISCONTINUED OPERATIONS, NET                       |               |   |               |   |
| OF TAX   | -             |   | 28            |   |
|  |               |   |               |   |
| NET INCOME   | \$<br>1,648   |   | \$<br>7,597   |   |
|  |               |   |               |   |
| EARNINGS PER COMMON SHARE - BASIC:                             |               |   |               |   |
|  |               |   |               |   |
| Income from continuing operations                              | \$<br>0.04    |   | \$<br>0.19    |   |
| Income from discontinued operations                            | -             |   | -             |   |
| Net income   | \$<br>0.04    |   | \$<br>0.19    |   |
|  |               |   |               |   |
| EARNINGS PER COMMON SHARE - DILUTED:                           |               |   |               |   |

| Income from continuing operations           | \$    | 0.04       | \$<br>0.19 |
|---|-------|------------|------------|
| Income from discontinued operations         |       | -          | -          |
| Net income                                  | \$    | 0.04       | \$<br>0.19 |
|   |       |            |            |
| SHARES USED IN COMPUTING EARNINGS PER COMMO | N SHA | ARE:       |            |
| Basic                                       |       | 39,021,043 | 39,330,308 |
|   |       |            |            |
| Diluted                                     |       | 39,054,443 | 39,346,102 |
|   |       |            |            |

See notes to the condensed consolidated financial statements.

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# DYCOM INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

For the Nine Months Ended April 24, 2010 April 25, 2009 (Dollars in thousands, except per share amounts)

| REVENUES:  |               |    |         |   |
|--|---------------|----|---------|---|
| Contract revenues                                    | \$<br>707,082 | \$ | 837,209 | ) |
|  |               |    |         |   |
| EXPENSES:  |               |    |         |   |
| Costs of earned revenues, excluding depreciation and |               |    |         |   |
| amortization   | 582,241       |    | 681,239 | ) |
| General and administrative (including stock-based    |               |    |         |   |
| compensation   |               |    |         |   |
| expense of \$2.5 and \$2.8 million, respectively)    | 71,698        |    | 73,350  |   |
| Depreciation and amortization                        | 46,558        |    | 49,592  |   |
| Goodwill impairment charge                           | -             |    | 94,429  |   |
| Total  | 700,497       |    | 898,610 | ) |
|  |               |    |         |   |
| Interest income                                      | 85            |    | 234     |   |
| Interest expense                                     | (10,470 )     |    | (11,313 | ) |
| Other income, net                                    | 6,459         |    | 5,799   |   |
|  |               |    |         |   |
| INCOME (LOSS) FROM CONTINUING OPERATIONS             |               |    |         |   |
| BEFORE INCOME TAXES                                  | 2,659         |    | (66,681 | ) |
|  |               |    |         |   |
| PROVISION (BENEFIT) FOR INCOME TAXES:                |               |    |         |   |
|  |               |    |         |   |
| Current  | (566)         |    | (379    | ) |
| Deferred   | 2,019         |    | (6,503  | ) |
|  |               |    |         |   |
| Total  | 1,453         |    | (6,882  | ) |
|  |               |    |         |   |
| INCOME (LOSS) FROM CONTINUING OPERATIONS             | 1,206         |    | (59,799 | ) |
| ,  |               |    |         | ĺ |
| LOSS FROM DISCONTINUED OPERATIONS, NET OF            |               |    |         |   |
| TAX  | _             |    | (9      | ) |
|  |               |    | ·       | ĺ |
| NET INCOME (LOSS)                                    | \$<br>1,206   | \$ | (59,808 | ) |
| ,  | ·             |    |         | ĺ |
| EARNINGS (LOSS) PER COMMON SHARE - BASIC             |               |    |         |   |
|  |               |    |         |   |
| Income (loss) from continuing operations             | \$<br>0.03    | \$ | (1.52   | ) |
| Loss from discontinued operations                    | -             |    | -       |   |
| Net income (loss)                                    | \$<br>0.03    | \$ | (1.52   | ) |
|  |               | ,  |         | , |

### EARNINGS (LOSS) PER COMMON SHARE - BASIC

| Income (loss) from continuing operations     | \$   | 0.03       | \$<br>(1.52 | )   |
|--|------|------------|-------------|-----|
| Loss from discontinued operations            |      | -          | -           |     |
| Net income (loss)                            | \$   | 0.03       | \$<br>(1.52 | )   |
|  |      |            |             |     |
| SHARES USED IN COMPUTING EARNINGS (LOSS) PER | COMM | ION        |             |     |
| SHARE:                                       |      |            |             |     |
|  |      |            |             |     |
| Basic  |      | 39,028,637 | 39,343,8    | 34  |
|  |      |            |             |     |
| Diluted                                      |      | 39,102,612 | 39,343,8    | 334 |
|  |      |            |             |     |

See notes to the condensed consolidated financial statements.

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# DYCOM INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

|  | For the Nine Months<br>Ended |       |                   |   |
|--|------------------------------|-------|-------------------|---|
|  | April 24,<br>2010            |       | April 25,<br>2009 | , |
|  | (Dollars                     | in tł | housands)         |   |
| OPERATING ACTIVITIES:  |                              |       |                   |   |
| Net income (loss)  | \$1,206                      | ,     | \$(59,808         | ) |
| Adjustments to reconcile net loss to net cash inflow from operating activities:  |                              |       |                   |   |
| Depreciation and amortization  | 46,558                       |       | 49,592            |   |
| Bad debt expense, net  | 62                           |       | 200               |   |
| Gain on sale of fixed assets, net  | (6,143                       | )     | (3,306            | ) |
| Gain on extinguishment of debt, net  | -                            |       | (3,027            | ) |
| Write-off of deferred financing costs  | -                            |       | 551               |   |
| Deferred income tax provision (benefit)  | 2,019                        |       | (5,972            | ) |
| Stock-based compensation   | 2,488                        |       | 2,775             |   |
| Amortization of debt issuance costs  | 791                          |       | 727               |   |
| Goodwill impairment charge   | -                            |       | 94,429            |   |
| Excess tax benefit from share-based awards   | (69                          | )     | -                 |   |
| Change in operating assets and liabilities:  |                              |       |                   |   |
| Accounts receivable, net   | 18,782                       |       | 37,978            |   |
| Costs and estimated earnings in excess of billings, net  | 7,675                        |       | 30,445            |   |
| Other current assets and inventory   | (6,895                       | )     | (3,049            | ) |
| Other assets   | (960                         | )     | 826               |   |
| Income taxes receivable  | (1,380                       | )     | (6,468            | ) |
| Accounts payable   | (1,212                       | )     | (5,465            | ) |
| Accrued liabilities and insurance claims   | (14,240                      | )     | (34,300           | ) |
| Net cash provided by operating activities  | 48,682                       |       | 96,128            |   |
| I was a second of the second o | - ,                          |       | , .               |   |
| INVESTING ACTIVITIES:  |                              |       |                   |   |
| Changes in restricted cash   | -                            |       | (61               | ) |
| Capital expenditures   | (38,222                      | )     | (25,625           | ) |
| Proceeds from sale of assets   | 6,571                        |       | 4,349             |   |
| Net cash used in investing activities  | (31,651                      | )     | (21,337           | ) |
|  |                              |       |                   |   |
| FINANCING ACTIVITIES:  |                              |       |                   |   |
| Proceeds from long-term debt   | -                            |       | 30,000            |   |
| Principal payments on long-term debt   | (920                         | )     | (31,824           | ) |
| Purchase of senior subordinated notes  | -                            |       | (11,292           | ) |
| Debt issuance costs  | _                            |       | (1,837            | ) |
| Repurchases of common stock  | (4,489                       | )     | (2,915            | ) |
| Restricted stock tax withholdings  | (273                         | )     | (246              | ) |
| Exercise of stock options and other  | 30                           | ,     | 17                | , |
| Excess tax benefit from share based awards   | 69                           |       | -                 |   |
| Net cash used in financing activities  | (5,583                       | )     | (18,097           | ) |
| 1,00 table acts in illuments acts the  | (5,505                       | ,     | (10,0)            | , |

| Net increase in cash and equivalents                  | 11,448    | 56,694   |
|---|-----------|----------|
|   |           |          |
| CASH AND EQUIVALENTS AT BEGINNING OF PERIOD           | 104,707   | 22,068   |
|   |           |          |
| CASH AND EQUIVALENTS AT END OF PERIOD                 | \$116,155 | \$78,762 |
| SUPPLEMENTAL DISCLOSURE OF OTHER CASH FLOW ACTIVITIES |           |          |
| AND NON-CASH INVESTING AND FINANCING ACTIVITIES:      |           |          |
|   |           |          |
| Cash paid during the period for:                      |           |          |
| Interest  |           |          |