INTERFACE INC
Form 10-Q
November 13, 2006

# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 10-Q
x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For Quarterly Period Ended October 1, 2006
Commission File Number 0-12016
INTERFACE, INC.
(Exact name of registrant as specified in its charter)

GEORGIA
(State or other jurisdiction of Incorporation or organization)

58-1451243
(I.R.S. Employer Identification No.)

2859 PACES FERRY ROAD, SUITE 2000. ATLANTA. GEORGIA 30339
(Address of principal executive offices and zip code)
(770) 437-6800
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer o Accelerated Filer x Non-Accelerated Filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes o No x
Shares outstanding of each of the registrant's classes of common stock at November 6, 2006:

## INTERFACE, INC.

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PART I - FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS

# INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS (IN THOUSANDS) 

OCTOBER 1, 2006
(UNAUDITED)

| ASSETS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CURRENT ASSETS: |  |  |  |  |
| Cash and Cash Equivalents | \$ | 28,897 | \$ | 51,312 |
| Accounts Receivable, net |  | 159,184 |  | 141,408 |
| Inventories |  | 149,775 |  | 130,209 |
| Prepaid and Other Expenses |  | 20,499 |  | 16,624 |
| Deferred Income Taxes |  | 4,474 |  | 4,540 |
| Assets of Businesses Held for Sale |  | 3,049 |  | 5,526 |
| TOTAL CURRENT ASSETS |  | 365,878 |  | 349,619 |
| PROPERTY AND EQUIPMENT, less |  |  |  |  |
| accumulated depreciation |  | 183,060 |  | 185,643 |
| DEFERRED TAX ASSET |  | 72,154 |  | 69,043 |
| GOODWILL |  | 177,502 |  | 193,705 |
| OTHER ASSETS |  | 42,869 |  | 40,980 |
|  | \$ | 841,463 | \$ | 838,990 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |
| CURRENT LIABILITIES: |  |  |  |  |
| Accounts Payable | \$ | 55,119 | \$ | 50,312 |
| Accrued Expenses |  | 83,267 |  | 85,581 |
| Liabilities of Businesses Held for Sale |  | 1,679 |  | 4,214 |
| TOTAL CURRENT LIABILITIES |  | 140,065 |  | 140,107 |
| LONG-TERM DEBT, less current maturities |  | 21,541 |  | -- |
| SENIOR NOTES |  | 284,510 |  | 323,000 |
| SENIOR SUBORDINATED NOTES |  | 135,000 |  | 135,000 |
| DEFERRED INCOME TAXES |  | 21,049 |  | 23,534 |
| OTHER |  | 40,406 |  | 40,864 |
| TOTAL LIABILITIES |  | 642,571 |  | 662,505 |
| Minority Interest |  | 5,098 |  | 4,409 |

Commitments and Contingencies
SHAREHOLDERS' EQUITY:

| Preferred Stock | -- | -- |
| :--- | ---: | ---: |
| Common Stock | 5,478 | 5,334 |
| Additional Paid-In Capital | 242,406 | 234,314 |
| Retained Deficit | $(3,536)$ | $(1,443)$ |
| Foreign Currency Translation Adjustment | $(22,772)$ | $(38,347)$ |
| Minimum Pension Liability | $(27,782)$ | $(27,782)$ |
| TOTAL SHAREHOLDERS' EQUITY |  | 193,794 |
|  |  |  |
|  | $\$ 841,463$ | $\$$ |

See accompanying notes to consolidated condensed financial statements.

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# INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS (UNAUDITED) 

(IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

|  | THREE MONTHS ENDED |  |  |  | NINE MONTHS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { OCTOBER 1, } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { OCTOBER 2, } \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { OCTOBER 1, } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { OCTOBER 2, } \\ 2005 \end{gathered}$ |  |
| NET SALES | \$ | 270,612 | \$ | 243,898 | \$ | 779,924 | \$ | 725,158 |
| Cost of Sales |  | 185,278 |  | 167,357 |  | 534,441 |  | 500,250 |
| GROSS PROFIT ON SALES |  | 85,334 |  | 76,541 |  | 245,483 |  | 224,908 |
| Selling, General and Administrative |  |  |  |  |  |  |  |  |
| Expenses |  | 60,331 |  | 56,029 |  | 177,014 |  | 166,003 |
| Impairment of Goodwill |  | -- |  | -- |  | 20,712 |  | -- |
| Restructuring Charge |  | -- |  | -- |  | 3,260 |  | -- |
| Loss on Disposal - European |  |  |  |  |  |  |  |  |
| Fabrics |  | -- |  | -- |  | 1,723 |  | -- |
| OPERATING INCOME |  | 25,003 |  | 20,512 |  | 42,774 |  | 58,905 |
| Interest Expense |  | 10,504 |  | 11,402 |  | 32,672 |  | 34,486 |
| Other Expense |  | 381 |  | 171 |  | 1,362 |  | 1,039 |
| INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAX |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| EXPENSE |  | 14,118 |  | 8,939 |  | 8,740 |  | 23,380 |
| Income Tax Expense |  | 5,012 |  | 3,602 |  | 10,810 |  | 11,180 |
| Income (Loss) from Continuing |  |  |  |  |  |  |  |  |
| Operations |  | 9,106 |  | 5,337 |  | $(2,070)$ |  | 12,200 |
| Loss from Discontinued |  |  |  |  |  |  |  |  |
| Operations, Net of Tax |  | -- |  | (216) |  | (27) |  | $(14,741)$ |
| Loss on Disposal of Discontinued |  |  |  |  |  |  |  |  |
| Operations, Net of Tax |  | -- |  | -- |  | -- |  | $(1,935)$ |
| NET INCOME (LOSS) | \$ | 9,106 | \$ | 5,121 | \$ | $(2,097)$ | \$ | $(4,476)$ |
| Earnings (Loss) Per Share - Basic |  |  |  |  |  |  |  |  |
| Continuing Operations | \$ | 0.17 | \$ | 0.10 | \$ | (0.04) | \$ | 0.24 |
| Discontinued Operations |  | -- |  | -- |  | -- |  | (0.29) |
| Loss on Disposal of Discontinued |  |  |  |  |  |  |  |  |
| Operations |  | -- |  | -- |  | -- |  | (0.04) |
| Earnings (Loss) Per Share - Basic | \$ | 0.17 | \$ | 0.10 | \$ | (0.04) | \$ | (0.09) |


| Earnings (Loss) Per Share - Diluted |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Continuing Operations | \$ | 0.17 | \$ | 0.10 \$ | (0.04) | \$ | 0.23 |
| Discontinued Operations |  | -- |  | -- | -- |  | (0.28) |
| Loss on Disposal of Discontinued |  |  |  |  |  |  |  |
| Operations |  | -- |  | -- | -- |  | (0.03) |
| Earnings (Loss) Per Share - Diluted | \$ | 0.17 | \$ | 0.10 \$ | (0.04) | \$ | (0.08) |
| Common Shares Outstanding - |  |  |  |  |  |  |  |
| Basic |  | 53,454 |  | 51,648 | 53,175 |  | 51,457 |
| Common Shares Outstanding - |  |  |  |  |  |  |  |
| Diluted |  | 55,070 |  | 53,444 | 53,175 |  | 52,779 |

See accompanying notes to consolidated condensed financial statements.

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INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (UNAUDITED)
(IN THOUSANDS)

|  | THREE MONTHS ENDED |  |  |  | NINE MONTHS ENDED |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { OCTOBER 1, } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { OCTOBER 2, } \\ 2005 \end{gathered}$ |  | $\begin{gathered} \text { OCTOBER 1, } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { OCTOBER 2, } \\ 2005 \end{gathered}$ |  |
| Net Income (Loss) | \$ | 9,106 | \$ | 5,121 | \$ | $(2,097)$ | \$ | $(4,476)$ |
| Other Comprehensive |  |  |  |  |  |  |  |  |
| Income (Loss), Foreign |  |  |  |  |  |  |  |  |
| Currency Translation Adjustment |  | 4,104 |  | $(2,235)$ |  | 15,575 |  | $(24,404)$ |
| Comprehensive Income (Loss) | \$ | 13,210 | \$ | 2,886 | \$ | 13,478 | \$ | $(28,880)$ |

See accompanying notes to consolidated condensed financial statements.
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INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

(IN THOUSANDS)


| Net cash provided by (used in) operating, investing and |  |  |
| :--- | :---: | :---: |
| financing activities | $(23,656)$ | 12,351 |
| Effect of exchange rate changes on cash | 1,241 | $(2,349)$ |
| CASH AND CASH EQUIVALENTS: |  |  |
| Net change during the period | $(22,415)$ | 10,002 |
| Balance at beginning of period | 51,312 | 22,164 |
| Balance at end of period | $\$$ | 28,897 |

See accompanying notes to consolidated condensed financial statements.

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## INTERFACE, INC. AND SUBSIDIARIES <br> NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

## NOTE 1 - CONDENSED FOOTNOTES

As contemplated by the Securities and Exchange Commission (the "Commission") instructions to Form 10-Q, the following footnotes have been condensed and, therefore, do not contain all disclosures required in connection with annual financial statements. Reference should be made to the Company's year-end financial statements and notes thereto contained in its Annual Report on Form 10-K for the fiscal year ended January 1, 2006, as filed with the Commission.

The financial information included in this report has been prepared by the Company, without audit. In the opinion of management, the financial information included in this report contains all adjustments (all of which are normal and recurring) necessary for a fair presentation of the results for the interim periods. Nevertheless, the results shown for interim periods are not necessarily indicative of results to be expected for the full year. The January 1, 2006, consolidated balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States.

In 2004, the Company committed to a plan to exit its owned Re:Source dealer businesses (as well as a small Australian dealer business and a small residential fabrics business) and began to dispose of several of the dealer subsidiaries. The results of operations and related disposal costs, gains and losses for these businesses are classified as discontinued operations for all periods presented.

Additionally, certain prior period amounts have been reclassified to conform to the current period presentation.

## NOTE 2 - INVENTORIES

Inventories are summarized as follows:

\left.|  | October 1, 2006 |  | January 1, 2006 |  |
| :--- | :---: | ---: | ---: | ---: |
| (In thousands) |  |  |  |  |$\right]$

## NOTE 3 - EARNINGS (LOSS) PER SHARE

Basic earnings (loss) per share is computed by dividing net income (loss) to common shareholders by the weighted average number of shares of Class A and Class B Common Stock outstanding during the period. Shares issued or reacquired during the period have been weighted for the portion of the period that they were outstanding. Diluted earnings (loss) per share is calculated in a manner consistent with that of basic earnings (loss) per share while giving effect to all potentially dilutive common shares that were outstanding during the period. The computation of diluted earnings (loss) per share does not assume conversion or exercise of securities that would have an anti-dilutive effect on earnings (loss) per share. For the three-month period ended October 1, 2006, outstanding options to purchase 45,000 shares of common stock were not included in the computation of diluted earnings per share as the exercise prices of these options were greater than the average market price of the common shares during these periods. For the nine months ended October 1, 2006, outstanding options to purchase $1,884,000$ shares were not included in the computation of diluted loss per share as the Company was in a net loss from continuing operations position and thus any potential common shares were anti-dilutive. For the three-month and nine-month periods ended October 2, 2005,
outstanding options to purchase 194,000 and 529,000 shares of common stock, respectively, were not included in the computation of diluted earnings (loss) per share as the exercise prices of these options were greater than the average market price of the common shares during these periods.

The following is a reconciliation from basic earnings (loss) per share to diluted earnings (loss) per share for the three-month and nine-month periods ended October 1, 2006, and October 2, 2005, respectively.

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| For the Three-Month Period Ended | Net Income (Loss) (In Thou |  | Average Shares Outstanding ds Except Per Sha | Earnings (Loss) Per Share mounts) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| October 1, 2006 | \$ | 9,106 | 53,454 | \$ | 0.17 |
| Effect of Dilution: |  |  |  |  |  |
| Options and Restricted Stock |  | -- | 1,616 |  | -- |
| Diluted | \$ | 9,106 | 55,070 | \$ | 0.17 |
| October 2, 2005 | \$ | 5,121 | 51,648 | \$ | 0.10 |
| Effect of Dilution: |  |  |  |  |  |
| Options and Restricted Stock |  | -- | 1,796 |  | -- |
| Diluted | \$ | 5,121 | 53,444 | \$ | 0.10 |
| For the Nine-Month |  | Net | Average Shares |  | Loss) |
| Period Ended |  | Income (Loss) | Outstanding |  |  |
|  |  | (In Thous | ds Except Per Share | mo |  |
| October 1, 2006 | \$ | $(2,097)$ | 53,175 | \$ | (0.04) |
| Effect of Dilution: |  |  |  |  |  |
| Options and Restricted Stock |  | -- | -- |  | -- |
| Diluted | \$ | $(2,097)$ | 53,175 | \$ | (0.04) |
| October 2, 2005 | \$ | $(4,476)$ | 51,457 | \$ | (0.09) |
| Effect of Dilution: |  |  |  |  |  |
| Options and Restricted Stock |  | -- | 1,322 |  | 0.01 |
| Diluted | \$ | $(4,476)$ | 52,779 | \$ | (0.08) |

## NOTE 4 - SEGMENT INFORMATION

Based on the quantitative thresholds specified in Statement of Financial Accounting Standards ("SFAS") No. 131, "Disclosures about Segments of an Enterprise and Related Information," the Company has determined that it has four reportable segments: (1) the Modular Carpet segment, which includes its InterfaceFLOR Commercial (formerly known as Interface), Heuga and FLOR (formerly known as InterfaceFLOR) modular carpet businesses, and also includes the Company's Intersept antimicrobial sales and licensing program, (2) the Bentley Prince Street segment, which includes its Bentley Prince Street broadloom, modular carpet and area rug businesses, (3) the Fabrics Group segment, which includes all of its fabrics businesses, and (4) the Specialty Products segment, which includes Pandel, Inc., a producer of vinyl carpet tile backing and specialty mat and foam products. The former segment known as the Re:Source Network, which primarily encompassed the Company's owned Re:Source dealers that provided carpet installation and maintenance services in the United States, is reported as discontinued operations in the accompanying consolidated condensed statements of operations.

The accounting policies of the operating segments are the same as those described in the Summary of Significant Accounting Policies contained in the Company's Annual Report on Form 10-K for the fiscal year ended January 1, 2006, as filed with the Commission. Segment amounts disclosed are prior to any elimination entries made in consolidation, except in the case of net sales, where intercompany sales have been eliminated. The chief operating
decision maker evaluates performance of the segments based on operating income. Costs excluded from this profit measure primarily consist of allocated corporate expenses, interest/other expense and income taxes. Corporate expenses are primarily comprised of corporate overhead expenses. Assets not identifiable to any individual segment are corporate assets, which are primarily comprised of cash and cash equivalents, short-term investments, intangible assets and intercompany amounts, which are eliminated in consolidation.

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## Segment Disclosures

Summary information by segment follows:

|  |  |  |  |  |  |
| :--- | ---: | :--- | ---: | :--- | ---: | ---: | ---: | ---: |
|  | Modular <br> Carpet | Bentley <br> Prince <br> Street | Fabrics <br> Group <br> (In thousands) | Specialty <br> Products | Total |

A reconciliation of the Company's total segment operating income, depreciation and amortization, and assets to the corresponding consolidated amounts follows:

## Three Months Ended <br> October 1, October 2, <br> $\underline{2006} \underline{\underline{2005}}$ <br> (In thousands)

DEPRECIATION AND
AMORTIZATION
Total segment depreciation and $\begin{array}{llllllllll}\text { amortization } & \$ & 6,035 & \$ & 5,887 & \$ & 19,487 & \$ & 19,505\end{array}$
Corporate depreciation and amortization
Reported depreciation and amortization

OPERATING INCOME

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| Total segment operating income | $\$$ | 26,103 | $\$$ | 21,012 | $\$$ | 46,237 | $\$$ | 61,396 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Corporate expenses and other |  | $(1,100)$ |  | $(500)$ |  | $(3,463)$ |  | $(2,491)$ |
| reconciling amounts |  | 25,003 | $\$$ | 20,512 | $\$$ | 42,774 | $\$$ | 58,905 |


|  | October 1, 2006 |  | January 1. |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\underline{2006}$ |
| ASSETS | (In thousands) |  |  |  |
| Total segment assets | \$ | 739,090 | \$ | 752,492 |
| Discontinued operations |  | 3,049 |  | 5,526 |
| Corporate assets and eliminations |  | 99,324 |  | 80,972 |
| Reported total assets | \$ | 841,463 | \$ | 838,990 |

Due primarily to the sale of the European fabrics business (as described in Note 14) and the related impairment of goodwill (as described in Note 13), the total segment assets of the Fabrics Group decreased by approximately $\$ 53.4$ million, from $\$ 209.5$ million to $\$ 156.1$ million, during the nine-month period ended October 1, 2006.
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## Restructuring activities by segment

The table below details the restructuring activities undertaken in the first nine months of 2006 by segment. These charges were all incurred during the first quarter of 2006. There were no restructuring activities in the corresponding period of 2005 .

| Nine Months Ended October 1, 2006 | Modular Carpet | Bentley <br> Prince <br> Street | Fabrics Group (In thousands) |  | Specialty <br> Products |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total amounts expected to be incurred | \$ | \$ | \$ | 3,260 | \$ | -- | \$ | 3,260 |
| Cumulative amounts incurred to date | -- | -- |  | 3,260 |  | -- |  | 3,260 |
| Total amounts incurred in the period | -- | -- |  | 3,260 |  | -- |  | 3,260 |

## NOTE 5 - LONG-TERM DEBT

On June 30, 2006, the Company amended and restated its revolving credit facility. Under the amendment and restatement, the maximum aggregate amount of loans and letters of credit available to the Company at any one time was increased from $\$ 100$ million to $\$ 125$ million, subject to a borrowing base limitation. The amended credit facility matures on June 30, 2011. The revolving credit facility includes a domestic U.S. Dollar syndicated loan and letter of credit facility up to the lesser of (1) $\$ 125$ million, or (2) a borrowing base equal to the sum of specified percentages of eligible property and equipment, accounts receivable, finished goods inventory and raw materials inventory in the U.S. (the percentages and eligibility requirements for the borrowing base are specified in the credit facility), less certain reserves. The previous facility included a multicurrency syndicated loan and letter of credit facility in British pounds, which has been removed from the amended facility.

Interest on borrowings and letters of credit under the revolving credit facility is charged at varying rates computed by applying a margin (ranging from $0.0-2.25 \%$ ) over a baseline rate (such as the prime interest rate or LIBOR), depending on the type of borrowing and our average excess borrowing availability during the most recently completed fiscal quarter. In addition, the Company pays an unused line fee on the facility ranging from $0.25-0.375 \%$, depending on our average excess borrowing availability during the most recently completed fiscal quarter. The revolving credit facility is secured by substantially all of the assets of Interface, Inc. and its domestic subsidiaries (subject to exceptions for certain immaterial subsidiaries), including all of the stock of its domestic subsidiaries and up to $65 \%$ of the stock of its first-tier material foreign subsidiaries. Those collateral documents provide that, if an event of default occurs under the revolving credit facility, the lenders' collateral agent may, upon the request of the specified percentage of lenders, exercise remedies with respect to the collateral that include foreclosing mortgages on the Company's real estate assets, taking possession of or selling its personal property assets, collecting its accounts receivable, or exercising proxies to take control of the pledged stock of its domestic and first-tier material foreign subsidiaries.

Under the amended facility, our negative covenants have been relaxed in several respects, including with respect to the repayment of our other indebtedness and the payment of dividends and limiting their application to Interface, Inc. and its domestic subsidiaries. Additionally, the financial covenants have been amended to delete the senior secured debt coverage ratio and to modify the terms of the sole remaining financial covenant, a fixed charge coverage test. The Company is currently in compliance under the revolving credit facility and anticipates that it will remain in
compliance with the covenants.
As of October 1, 2006, $\$ 21.5$ million in borrowings at a weighted-average interest rate of approximately $7.6 \%$ and $\$ 10.4$ million in letters of credit were outstanding under the revolving credit facility. As of October 1, 2006, the Company could have incurred $\$ 76.0$ million of additional borrowings under its revolving credit facility.

As of October 1, 2006, the estimated fair values (based on then-current market prices) of the $9.5 \%$ Senior Subordinated Notes due 2014, the $10.375 \%$ Senior Notes due 2010 and the $7.3 \%$ Senior Notes due 2008 were $\$ 139.7$ million, $\$ 192.5$ million and $\$ 111.1$ million, respectively.

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## NOTE 6 - STOCK-BASED COMPENSATION

## Stock Option Awards

In the first quarter of fiscal 2006, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 123R, "Share-Based Payments," which revises SFAS No. 123, "Accounting for Stock-Based Compensation." This standard requires that the Company measure the cost of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. That cost will be recognized over the period in which the employee is required to provide the services - the requisite service period (usually the vesting period) - in exchange for the award. The grant date fair value for options and similar instruments will be estimated using option pricing models. Under SFAS No. 123R, the Company is required to select a valuation technique or option pricing model that meets the criteria as stated in the standard, which includes a binomial model and the Black-Scholes model. At the present time, the Company is continuing to use the Black-Scholes model. SFAS No. 123R requires that the Company estimate forfeitures for stock options and reduce compensation expense accordingly. The Company has reduced its 2006 expense by the assumed forfeiture rate and will evaluate experience against this forfeiture rate going forward.

If compensation costs for the Company's stock options had been determined based on the fair value at the grant dates for awards made prior to the implementation of SFAS No. 123R, under those plans and consistent with SFAS No. 123R, the Company's net income and net income per share would have been adjusted to the pro forma amounts indicated below:

|  |  | hree Mo <br> 1, <br> 6 <br> usands, am | hs <br> cep <br> ts) | er 2, <br> are |  | (In thousands, except per share amounts) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net income (loss) as reported | \$ | 9,106 | \$ | 5,121 | \$ | $(2,097)$ | \$ | $(4,476)$ |
| Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects |  | (77) |  | (157) |  | (267) |  | (436) |
| Add: Recognized stock-based compensation |  | 77 |  | -- |  | 267 |  | -- |
| Pro forma net income (loss) | \$ | 9,106 | \$ | 4,964 | \$ | $(2,097)$ | \$ | $(4,912)$ |
| Basic earnings (loss) per share as reported | \$ | 0.17 | \$ | 0.10 | \$ | (0.04) | \$ | (0.09) |
| Basic pro forma earnings (loss) per share | \$ | 0.17 | \$ | 0.10 | \$ | (0.04) | \$ | (0.10) |
| Diluted earnings (loss) per share as reported | \$ | 0.17 | \$ | 0.10 | \$ | (0.04) | \$ | (0.08) |
| Diluted pro forma earnings (loss) per share | \$ | 0.17 | \$ | 0.10 | \$ | (0.04) | \$ | (0.09) |

The Company recognized stock compensation costs of $\$ 0.1$ million and zero in the third quarters of 2006 and 2005, respectively, and $\$ 0.3$ million and zero, respectively, in the first nine months of 2006 and 2005, respectively. The remaining unrecognized compensation cost related to unvested awards at October 1, 2006, approximated $\$ 0.5$ million, and the weighted average period of time over which this cost will be recognized is approximately two years.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions used for grants issued in the first nine months of fiscal years 2006 and 2005:

|  | Nine Months <br> Ended <br> October 1, 2006 | Nine Months Ended <br> October 2, 2005 |
| :--- | :---: | :---: |
| Risk free interest rate | $4.57 \%$ | $4.22 \%$ |
| Expected life | 3.17 Years | 2.0 Years |
| Expected volatility | $60 \%$ | $60 \%$ |
| Expected dividend yield | $0 \%$ | $0 \%$ |

The weighted average grant date fair value of stock options granted during the first nine months of fiscal year 2006 was $\$ 4.42$ per share.

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The following table summarizes stock options outstanding as of October 1, 2006, as well as activity during the nine-month period then ended:

|  |  | Weighted <br> Average <br> Exercise Price |
| :--- | ---: | ---: |
| Outstanding at January 1, 2006 | Shares | 5.81 |
| Granted | $2,925,000$ | $\$$ |
| Exercised | 90,000 | 10.49 |
| Forfeited or canceled | $1,095,000$ | 5.70 |
| Outstanding at October 1, 2006 (a) | 36,000 | 3.56 |
|  | $1,884,000$ | $\$$ |
| Exercisable at October 1, 2006 (b) | $1,526,000$ | $\$$ |

(a) At October 1, 2006, the weighted-average remaining contractual life of options outstanding was 4.0 years.
(b) At October 1, 2006, the weighted-average remaining contractual life of options exercisable was 3.6 years.

At October 1, 2006, the aggregate intrinsic values of options outstanding and options exercisable were $\$ 12.7$ million and $\$ 9.9$ million, respectively (the intrinsic value of a stock option is the amount by which the market value of the underlying stock exceeds the exercise price of the option).

Cash proceeds and intrinsic value related to total stock options exercised during the first nine months of fiscal years 2006 and 2005 are provided in the following table:

|  | Nine Months Ended |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | ---: | :---: | :---: | :---: |
|  |  | October 1, 2006 |  |  |  | (In thousands) | October 2, 2005 |
| Proceeds from stock options exercised | $\$$ | 6,244 | $\$$ | 2,557 |  |  |  |
| Intrinsic value of stock options exercised | $\$$ | 7,033 | $\$$ | 1,893 |  |  |  |

## Restricted Stock Awards

During the nine months ended October 1, 2006, and October 2, 2005, the Company granted restricted stock awards for 394,000 and 386,000 shares, respectively, of Class B common stock. These awards (or a portion thereof) vest with respect to each recipient over a three to five year period from the date of grant, provided the individual remains in the employment or service of the Company as of the vesting date. Additionally, these shares (or a portion thereof) could vest earlier upon the attainment of certain performance criteria, in the event of a change in control of the Company, or upon involuntary termination without cause.

Compensation expense related to the vesting of restricted stock was $\$ 2.5$ million and $\$ 1.3$ million for the nine months ended October 1, 2006, and October 2, 2005, respectively. SFAS No. 123R requires that the Company estimate forfeitures for restricted stock and reduce compensation expense accordingly. The Company has reduced its 2006 expense by the assumed forfeiture rate and will evaluate experience against this forfeiture rate going forward.

The following table summarizes restricted stock activity as of October 1, 2006, and during the nine-month period then ended:

# Shares Weighted Average Grant Date 

|  |  | Fair Value |
| :--- | ---: | ---: |
| Outstanding at January 1, 2006 | $1,471,000$ | $\$$ |
| Granted | 394,000 | 8.68 |
| Vested | 545,000 | 7.64 |
| Forfeited or canceled | 9,000 | 7.76 |
| Outstanding at October 1, 2006 | $1,311,000$ | $\$$ |

As of October 1, 2006, the unrecognized total compensation cost related to unvested restricted stock was $\$ 5.4$ million. That cost is expected to be recognized by the end of 2010.

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As stated above, SFAS No. 123R requires the Company to estimate forfeitures in calculating the expense relating to stock-based compensation, as opposed to only recognizing these forfeitures and the corresponding reduction in expense as they occur. In prior years, the Company did not estimate the forfeitures of its restricted stock as the expense was recorded. In accordance with the standard, the Company is required to record a cumulative effect of the change in accounting principle to reduce previously recognized compensation for awards not expected to vest (i.e. forfeited or canceled awards). Upon adoption of SFAS No. 123R, the Company adjusted for this cumulative effect and recognized a reduction in stock-based compensation, which was recorded within the selling, general and administrative expense on the Company's consolidated condensed statement of operations. The adjustment was not recorded as a cumulative effect adjustment, net of tax, because the amount was not material to the consolidated condensed statement of operations.

## NOTE 7 - EMPLOYEE BENEFIT PLANS

The following tables provide the components of net periodic benefit cost for the three-month and nine-month periods ended October 1, 2006, and October 2, 2005, respectively:


## NOTE 8 - DISCONTINUED OPERATIONS

In 2004, the Company committed to a plan to exit its owned Re:Source dealer businesses, and began to dispose of several of the dealer subsidiaries. Therefore, the results of operations for the owned Re:Source dealer businesses, as well as the Company's small Australian dealer and small residential fabrics businesses that management also decided to exit, are reported as discontinued operations.

Summary operating results for the discontinued operations are as follows:

|  | Three Months Ended |  |  |  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | October 1, |  | October 2, |  |  |  | October 2, 2005 |  |
|  | 200 |  | 20 |  | October 1, 2006 |  |  |  |
|  | (In thousands) |  |  |  | (In thousands) |  |  |  |
| Net sales | \$ | 804 | \$ | 3,238 | \$ | 2,796 | \$ | 29,966 |
| Loss on operations before |  |  |  |  |  |  |  |  |
| taxes on income |  | -- |  | (334) |  | (38) |  | $(23,160)$ |
| Income tax benefit |  | -- |  | (118) |  | 11 |  | $(11,885)$ |
| Loss on operations, net of tax |  | -- |  | (216) |  | (27) |  | $(11,275)$ |
| Impairment loss, net of tax |  | -- |  | -- |  | -- |  | $(3,466)$ |

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Assets and liabilities, including reserves, related to the discontinued operations that were held for sale consist of the following:

|  | October 1, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |
| Current assets | \$ | 1,355 | \$ | 2,279 |
| Property and equipment |  | -- |  | 898 |
| Other assets |  | 1,694 |  | 2,349 |
| Current liabilities |  | 1,168 |  | 4,162 |
| Other liabilities |  | 511 |  | 52 |

## NOTE 9 - SUPPLEMENTAL CASH FLOW INFORMATION

Cash payments for interest amounted to approximately $\$ 41.7$ million and $\$ 43.1$ million for the nine-month periods ended October 1, 2006, and October 2, 2005, respectively. Income tax payments amounted to approximately $\$ 13.8$ million and $\$ 9.3$ million, for the nine-month periods ended October 1, 2006, and October 2, 2005, respectively.

Cash flows from discontinued operations are included in operating cash flows for all periods presented, as there were no material investing or financing activities related to these discontinued operations.

## NOTE 10 - SUPPLEMENTAL CONDENSED CONSOLIDATING GUARANTOR FINANCIAL STATEMENTS

The Guarantor Subsidiaries, which consist of the Company's principal domestic subsidiaries, are guarantors of the Company's $10.375 \%$ senior notes due 2010 , its $7.3 \%$ senior notes due 2008 , and its $9.5 \%$ senior subordinated notes due 2014. These guarantees are full and unconditional. The Supplemental Guarantor Financial Statements are presented herein pursuant to requirements of the Commission.

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INTERFACE, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS FOR THE THREE MONTHS ENDED OCTOBER 1, 2006

|  | NON- | INTERFACESONSOLIDATION |  |
| :--- | :--- | :--- | :--- |
| GUARANTOR | INC. | AND |  |
| GUSONSOLIDATED |  |  |  |
| GUARANTORSBSIDIARIES | (PARENT | ELIMINATION | TOTALS |
| SUBSIDIARIES | CORPORATION) | ENTRIES |  | (IN THOUSANDS)


| Net sales | \$ | 191,311 | \$ | 113,666 | \$ | -- | \$ | $(34,365)$ | \$ | 270,612 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of sales |  | 145,397 |  | 74,246 |  | -- |  | $(34,365)$ |  | 185,278 |
| Gross profit on sales |  | 45,914 |  | 39,420 |  | -- |  | -- |  | 85,334 |
| Selling, general and administrative |  |  |  |  |  |  |  |  |  |  |
| expenses |  | 31,219 |  | 23,624 |  | 5,488 |  | -- |  | 60,331 |
| Impairment of goodwill |  | -- |  | -- |  | -- |  | -- |  | -- |
| Restructuring charge |  | -- |  | -- |  | -- |  | -- |  | -- |
| Loss on disposal - European |  |  |  |  |  |  |  |  |  |  |
| Fabrics |  | -- |  | -- |  | -- |  | -- |  | -- |
| Operating income (loss) |  | 14,695 |  | 15,796 |  | $(5,488)$ |  | -- |  | 25,003 |
| Interest/Other expense |  | 1,920 |  | 2,126 |  | 6,839 |  | -- |  | 10,885 |
| Income (loss) before taxes on income and equity in income of subsidiaries |  | 12,775 |  | 13,670 |  | $(12,327)$ |  | -- |  | 14,118 |
| Income tax expense (benefit) |  | 5,305 |  | 3,328 |  | $(3,621)$ |  | -- |  | 5,012 |
| Equity in income (loss) of subsidiaries |  | -- |  | -- |  | 17,812 |  | $(17,812)$ |  | -- |
| Income (loss) from continuing operations |  | 7,470 |  | 10,342 |  | 9,106 |  | $(17,812)$ |  | 9,106 |
| Loss on discontinued operations, net of tax |  | -- |  | -- |  | -- |  | -- |  | -- |
| Loss on disposal of discontinued operations, net of tax |  | -- |  | -- |  | -- |  | -- |  | -- |
| Net income (loss) | \$ | 7,470 | \$ | 10,342 | \$ | 9,106 | \$ | $(17,812)$ | \$ | 9,106 |



Selling, general and administrative


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## CONDENSED CONSOLIDATING BALANCE SHEET <br> OCTOBER 1, 2006 <br> NON- INTERFACECONSOLIDATIQONSOLIDATED <br> GUARANTOR INC. AND TOTALS <br> GUARANTOISUBSIDIARIES (PARENT ELIMINATION SUBSIDIARIES CORPORATION) ENTRIES (IN THOUSANDS)

| ASSETS |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | -- | \$ | 23,417 | \$ | 5,480 | \$ | -- | \$ | 28,897 |
| Accounts receivable |  | 82,402 |  | 71,699 |  | 5,083 |  | -- |  | 159,184 |
| Inventories |  | 99,710 |  | 50,065 |  | -- |  | -- |  | 149,775 |
| Prepaids and deferred income |  |  |  |  |  |  |  |  |  |  |
| Assets of businesses held for sale |  | 2,532 |  | 517 |  | -- |  | -- |  | 3,049 |
| Total current assets |  | 193,589 |  | 153,861 |  | 18,428 |  | -- |  | 365,878 |
| Property and equipment |  |  |  |  |  |  |  |  |  |  |
| less accumulated depreciation |  | 112,350 |  | 65,504 |  | 5,206 |  | -- |  | 183,060 |
| Investment in subsidiaries |  | 200,010 |  | 128,620 |  | 141,319 |  | $(469,949)$ |  | -- |
| Goodwill |  | 108,075 |  | 69,427 |  | -- |  | -- |  | 177,502 |
| Other assets |  | 13,178 |  | 26,648 |  | 75,197 |  | -- |  | 115,023 |
|  | \$ | 627,202 | \$ | 444,060 | \$ | 240,150 | \$ | $(469,949)$ | \$ | 841,463 |
| LIABILITIES AND |  |  |  |  |  |  |  |  |  |  |
| SHAREHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |  |
| Current Liabilities | \$ | 60,358 | \$ | 67,155 | \$ | 12,552 | \$ | -- | \$ | 140,065 |
| Long-term debt, less current maturities |  | -- |  | -- |  | 21,541 |  | -- |  | 21,541 |
| Senior notes and senior |  |  |  |  |  |  |  |  |  |  |
| Deferred income taxes |  | 14,899 |  | 7,366 |  | $(1,216)$ |  | -- |  | 21,049 |
| Other |  | 10,355 |  | 27,784 |  | 2,267 |  | -- |  | 40,406 |
| Total liabilities |  | 85,612 |  | 102,305 |  | 454,654 |  | -- |  | 642,571 |
| Minority interests |  | -- |  | 5,098 |  | -- |  | -- |  | 5,098 |
| Redeemable preferred stock |  | 57,891 |  | -- |  | -- |  | $(57,891)$ |  | -- |
| Common stock |  | 94,145 |  | 102,199 |  | 5,478 |  | $(196,344)$ |  | 5,478 |
| Additional paid-in capital |  | 191,411 |  | 12,525 |  | 242,406 |  | $(203,936)$ |  | 242,406 |
| Retained earnings |  | 199,271 |  | 265,824 |  | $(456,853)$ |  | $(11,778)$ |  | $(3,536)$ |
| Foreign currency translation adjustment |  | $(1,128)$ |  | $(16,109)$ |  | $(5,535)$ |  | -- |  | $(22,772)$ |
| Minimum pension liability |  | -- |  | $(27,782)$ |  | -- |  | -- |  | $(27,782)$ |
|  | \$ | 627,202 | \$ | 444,060 | \$ | 240,150 | \$ | $(469,949)$ | \$ | 841,463 |

# SUBSIDIARIESGUARANTOR INTERFACE, AND TOTALS <br> SUBSIDIARIES INC. ELIMINATION (PARENT ENTRIES <br> CORPORATION) <br> (IN THOUSANDS) 

Net cash provided by (used for)operating activities $\begin{array}{lllllllll}\$ & 17,234 & \$ & (31,301) & \$ & 690 & \$ & -- & \$\end{array}(13,377)$

Cash flows from investing activities:
Purchase of plant and equipment
Cash proceeds from sale of European Fabrics
$(17,454) \quad(4,851) \quad$ (830) --
$(23,135)$

Other

| -- | 28,837 | -- | -- | 28,837 |
| ---: | ---: | ---: | :---: | :---: |
| $(352)$ | $(87)$ | $(3,840)$ | -- | $(4,279)$ |
| $(17,806)$ | 23,899 | $(4,670)$ | -- | 1,423 |

Net cash provided by (used for) investing activities
$(17,806)$
$23,899 \quad(4,670)$
Cash flows from financing activities:

| Net borrowings | -- | -- | $(16,949)$ | -- | $(16,949)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Proceeds from issuance of common stock | -- | -- | (710) | -- | (710) |
| Debt issuance cost | -- | -- | 5,957 | -- | 5,957 |
| Other | -- | -- | -- | -- | -- |
| Net cash provided by (used for) financing activities | -- | -- | $(11,702)$ | -- | $(11,702)$ |

Effect of exchange rate change

| on cash -- | -- | -- 241 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Net increase (decrease) in cash

|  | $(572)$ |  | $(6,161)$ |  | $(15,682)$ |  | -- |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 572 |  | 29,578 |  | 21,162 |  | -- |  |
| $\$$ | -- | $\$$ | 23,417 | $\$$ | 5,480 | $\$$ | $--415)$ |  |
| $\$$ |  | $\$ 1,312$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 28,897 |  |

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## NOTE 11 - RECENT ACCOUNTING PRONOUNCEMENTS

In September 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans - an amendment of FASB Statements No. 87, 88, 106 and 132(R)." SFAS No. 158 requires an employer to recognize a plan's funded status in its statement of financial position, measure a plan's assets and obligations as of the end of the employer's fiscal year, and recognize the changes in a defined benefit postretirement plan's funded status in comprehensive income in the year in which the changes occur. SFAS No. 158's requirement to recognize the funded status of a benefit plan and new disclosure requirements are effective as of the end of the fiscal year ending after December 15, 2006 (the current fiscal year end for the Company) on a prospective basis. As the impact of this statement is largely dependent on the year-end actuarial valuation of its defined benefit plans, the Company is currently assessing the impact SFAS No. 158 will have on its consolidated financial statements.

In July 2006, the FASB issued FASB Interpretation No. 48, "Accounting for Uncertainty in Income Taxes("FIN 48"). In summary, FIN 48 requires that all tax positions subject to Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes," be analyzed using a two-step approach. The first step requires an entity to determine if a tax position is more-likely-than-not to be sustained upon examination. In the second step, the tax benefit is measured as the largest amount of benefit, determined on a cumulative probability basis, that is more-likely-than-not to be realized upon ultimate settlement. FIN 48 is effective for fiscal years beginning after December 15, 2006, with any adjustment in a company's tax provision being accounted for as a cumulative effect of accounting change in beginning equity. The Company is in the process of determining the effect, if any, the adoption of FIN 48 will have on its financial statements.

On October 13, 2004, the FASB issued SFAS No. 123R, "Share Based Payments," which requires companies to measure compensation cost for all share-based payments, including employee stock options. SFAS No. 123R was effective as of the first fiscal year period beginning after June 15, 2005. In March 2005, the SEC issued SAB No. 107 regarding the SEC's interpretation of SFAS No. 123R and the valuation of share-based payments for public companies. The Company adopted SFAS No. 123R on January 2, 2006. See Note 6 to these consolidated condensed financial statements for further discussion regarding stock-based compensation.

In May 2005, the FASB issued SFAS No. 154, "Accounting Changes and Error Corrections - a replacement of APB Opinion No. 20 and FASB Statement No. 3." SFAS No. 154 changes the requirements for the accounting for and reporting of a change in accounting principle. This Statement applies to all voluntary changes in accounting principle. It also applies to changes required by an accounting pronouncement in the unusual instance that the pronouncement does not include specific transition provisions. When a pronouncement includes specific transition provisions, those provisions should be followed. SFAS No. 154 is effective for accounting changes and corrections of errors made in fiscal years beginning after December 15, 2005. We adopted SFAS No. 154 on January 2, 2006. The adoption of SFAS No. 154 did not have a material effect on our results of operations or financial position.

In November 2004, the FASB issued SFAS No. 151, "Inventory Costs, an amendment of Accounting Research Bulletin No. 43, Chapter 4." SFAS No. 151 clarifies the accounting for abnormal amounts of idle facility expense, freight, handling costs and wasted material. SFAS No. 151 is effective for inventory costs incurred during fiscal years beginning after June 15, 2005. We adopted SFAS No. 151 on January 2, 2006. The adoption of SFAS No. 151 did not have a material effect on our results of operation or financial position.

## NOTE 12 - RESTRUCTURING

During the first quarter of 2006, the Company recorded a pre-tax restructuring charge of $\$ 3.3$ million. The charge reflected: (i) the consolidation and closure of a fabrics manufacturing facility in East Douglas, Massachusetts; (ii) workforce reduction at this facility; and (iii) a reduction in carrying value of another fabrics facility and other assets. These activities are expected to reduce excess capacity in the Company's dyeing and finishing operations and improve overall manufacturing efficiency.

A summary of the restructuring activities is presented below:

|  |  | uring <br> e | Costs Incurred (in thousands) |  | Balance at October 1, 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Facilities consolidation | \$ | 1,000 | \$ | 208 | \$ | 792 |
| Workforce reduction |  | 300 |  | 244 |  | 56 |
| Other impaired assets |  | 1,960 |  | 1,960 |  | -- |
|  | \$ | 3,260 | \$ | 2,412 | \$ | 848 |
| - 17 - |  |  |  |  |  |  |

Of the total restructuring charge, $\$ 0.3$ million relates to expenditures for severance benefits and other similar costs, and $\$ 3.0$ million relates to non-cash charges, primarily for the write-down of carrying value and disposal of certain assets. The total amounts incurred to date for this restructuring plan are $\$ 3.3$ million, and there are not expected to be any further expenses related to this plan. The plan is expected to be substantially completed by the end of 2006.

## NOTE 13- IMPAIRMENT OF GOODWILL

During the first quarter of 2006, in connection with the sale of its European fabrics business (described in more detail in Note 14), the Company recorded a charge of $\$ 20.7$ million for the impairment of goodwill related to its fabrics reporting unit and those European operations. This charge was based on a review of the Company's carrying value of goodwill at its fabrics facilities as compared to the potential fair value as represented by the proposed sale price. When there is an indication that the carrying amount of a portion of a reporting unit exceeds its fair value, the Company measures the possible goodwill impairment based on an allocation of the estimated fair value of the reporting unit to its underlying assets and liabilities. The excess of the fair value of the reporting unit over the amounts assigned to its assets and liabilities is the implied fair value of goodwill. An impairment loss is recognized to the extent that the reporting unit's recorded goodwill exceeds the implied fair value of goodwill. This impairment charge has been included in income (loss) from continuing operations in the consolidated condensed statement of operations for the first nine months of 2006.

## NOTE 14 - SALE OF EUROPEAN FABRICS BUSINESS

In April 2006, subsequent to the end of the first quarter of 2006, the Company sold its European fabrics business for $\$ 28.8$ million to an entity formed by the business's management team. As indicated above, a first quarter 2006 impairment charge of $\$ 20.7$ million was recorded in connection with this sale. The major classes of assets and liabilities related to this disposal group included accounts receivable of $\$ 11.9$ million, inventory of $\$ 11.4$ million, property, plant and equipment of $\$ 9.5$ million and accounts payable of $\$ 7.6$ million. In the second quarter of 2006 , the transaction resulted in a net loss on disposal of $\$ 1.7$ million, which was included in operating income in the consolidated condensed statement of operations.

## NOTE 15 - SUBSEQUENT EVENT

On November 10, 2006, we sold 5,750,000 shares of our Class A common stock (which amount includes the underwriters' exercise in full of their option to purchase an additional 750,000 shares to cover over-allotments) at a public offering price of $\$ 14.65$ per share pursuant to a common stock offering, resulting in net proceeds of approximately $\$ 78.9$ million after deducting the underwriting discounts and commissions and estimated offering expenses. We plan to use the net proceeds to repay some of our outstanding debt and may use a portion of such proceeds for general corporate purposes.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Our discussions below in this Item 2 are based upon the more detailed discussions about our business, operations and financial condition included in our Annual Report on Form 10-K for the fiscal year ended January 1, 2006, under Item 7 of that Form 10-K. Our discussions here focus on our results during the quarter ended, or as of, October 1, 2006, and the comparable period of 2005 for comparison purposes, and, to the extent applicable, any material changes from the information discussed in that Form 10-K or other important intervening developments or information since that time. These discussions should be read in conjunction with that Form $10-\mathrm{K}$ for more detailed and background information.

Forward-Looking Statements

This report contains statements which may constitute "forward-looking statements" within the meaning of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995. Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include risks and uncertainties associated with economic conditions in the commercial interiors industry as well as the risks and uncertainties discussed under the heading "Risk Factors" included in the Company's Prospectus Supplement dated October 27, 2006, filed with the Securities and Exchange Commission, which discussion is hereby incorporated by reference. The Company undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

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## Discontinued Operations

During the years leading up to 2004, our owned Re:Source dealer businesses, which were part of a broader network comprised of both owned and aligned dealers that sell and install floorcovering products, experienced decreased sales volumes and intense pricing pressure, primarily as a result of the economic downturn in the commercial interiors industry. As a result, in 2004, we decided to exit our owned Re:Source dealer businesses and began to dispose of several of our dealer subsidiaries. In accordance with SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets," we have reported the results of operations for the owned Re:Source dealer businesses (as well as the results of operations of a small Australian dealer business and a small residential fabrics business that we also decided to exit), for all periods reflected herein, as "discontinued operations". Consequently, our discussion of revenues or sales and other results of operations (except for net income or loss amounts), including percentages derived from or based on such amounts, excludes these discontinued operations unless we indicate otherwise.

These discontinued operations had net sales of $\$ 0.8$ million and $\$ 3.2$ million in the three-month periods ended October 1, 2006, and October 2, 2005, respectively, and had net sales of $\$ 2.8$ million and $\$ 30.0$ million in the nine-month periods ended October 1, 2006, and October 2, 2005, respectively (these results are included in our statements of operations as part of the "Loss from Discontinued Operations, Net of Taxes"). Loss on operations of these businesses, net of tax, was $\$ 0.0$ million and $\$ 0.2$ million in the three-month periods ended October 1, 2006, and October 2, 2005, respectively, and $\$ 0.0$ million and $\$ 11.3$ million in the nine-month periods ended October 1, 2006, and October 2, 2005 , respectively. The Company recorded a $\$ 3.5$ million write-down (none of which was recorded during the third quarter of 2005), net of taxes, for the impairment of assets during the first nine months of 2005, to adjust the carrying value of the assets of these businesses to their net realizable value.

In the third quarter of 2005, we completed the last in a series of nine transactions by which we sold nine of our owned Re:Source dealer businesses. The nine dealer businesses sold were part of the fifteen Re:Source dealer businesses that we owned at the time our plan to exit the owned dealer businesses was announced in the third quarter of 2004. Eight of the nine businesses were sold to either the general managers of the respective businesses or an entity in which the general manager participated, and the other business was sold to our "aligned", but not owned, dealer in the relevant geographic region. We have terminated all ongoing operations of the other six owned dealer businesses, and in some cases we are completing their wind-down through subcontracting arrangements. In the first quarter of 2006, we sold certain assets relating to our aligned dealer network, and we are discontinuing its operations as well. During the first nine months of 2005, we recorded a loss of $\$ 1.9$ million (none of which was recorded during the third quarter of 2005) in connection with the disposal of certain of these businesses.

## General

During the quarter ended October 1, 2006, we had net sales of $\$ 270.6$ million, compared with net sales of $\$ 243.9$ million in the comparable period last year. During the first nine months of fiscal 2006, we had net sales of $\$ 779.9$ million, compared with net sales of $\$ 725.2$ million in the comparable period last year.

In April 2006, subsequent to the end of the first quarter of 2006, we sold our European fabrics business (Camborne Holdings Limited) for $\$ 28.8$ million to an entity formed by the division's management team. In connection with the sale, we recorded a pre-tax non-cash charge of $\$ 20.7$ million for the impairment of goodwill in the first quarter of 2006, and we recorded a $\$ 1.7$ million loss on disposal of the business in the second quarter of 2006. For the first quarter of 2006, the European fabrics division generated revenue of $\$ 17.3$ million and operating loss (after the $\$ 20.7$ million goodwill impairment charge) of $\$ 19.6$ million.

We also recorded a pre-tax restructuring charge of $\$ 3.3$ million in the first quarter of 2006. The charge reflects: (1) the closure of our fabrics manufacturing facility in East Douglas, Massachusetts, and consolidation of those operations into our facility in Elkin, North Carolina; (2) workforce reduction at the East Douglas, Massachusetts facility; and (3)
a reduction in carrying value of another fabrics facility and other assets. The restructuring charge is comprised of $\$ 0.3$ million of cash expenditures for severance benefits and other similar costs, and $\$ 3.0$ million of non-cash charges, primarily for the write-down of carrying value and disposal of assets. These restructuring activities are expected to reduce excess capacity in our fabrics dyeing and finishing operations and improve overall manufacturing efficiency, and are expected to be substantially completed by the end of 2006 . We believe the restructuring will yield cost savings of approximately $\$ 2.0$ million in 2006, and $\$ 3.6$ million annually thereafter.

During the third quarter of 2006, we had net income of $\$ 9.1$ million, or $\$ 0.17$ per diluted share, compared with a net income of $\$ 5.1$ million, or $\$ 0.10$ per diluted share, in the third quarter of 2005.

During the first nine months of 2006, the goodwill impairment, restructuring charge and European fabrics disposal loss described above led to our net loss of $\$ 2.1$ million, or $\$ 0.04$ per diluted share, compared with a net loss of $\$ 4.5$ million, or $\$ 0.08$ per diluted share, in the comparable period last year. Our net loss for the first nine months of 2005 included a loss from discontinued operations (net of tax) of $\$ 14.7$ million, or $\$ 0.28$ per diluted share, and a loss on disposal of discontinued operations (net of tax) of $\$ 1.9$ million, or $\$ 0.03$ per diluted share.

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## Results of Operations

The following table presents, as a percentage of net sales, certain items included in our Consolidated Statements of Operations for the three-month and nine-month periods ended October 1, 2006, and October 2, 2005, respectively:

|  | Three Months Ended |  | Nine Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 10/01/06 | 10/02/05 | 10/01/06 | 10/02/05 |
| Net sales | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Cost of sales | 68.5 | 68.6 | 68.5 | 69.0 |
| Gross profit on sales | 31.5 | 31.4 | 31.5 | 31.0 |
| Selling, general and administrative expenses | 22.3 | 23.0 | 22.7 | 22.9 |
| Impairment of goodwill | -- | -- | 2.7 | -- |
| Restructuring charge | -- | -- | 0.4 | -- |
| Loss on disposal - European Fabrics | -- | -- | 0.2 | -- |
| Operating income | 9.2 | 8.4 | 5.5 | 8.1 |
| Interest/Other expense | 4.0 | 4.7 | 4.4 | 4.9 |
| Income (loss) from continuing operations before tax expense | 5.2 | 3.7 | 1.1 | 3.2 |
| Income tax expense | 1.9 | 1.5 | 1.4 | 1.5 |
| Income (loss) from continuing operations | 3.4 | 2.2 | (0.3) | 1.7 |
| Discontinued operations, net of tax | -- | (0.1) | -- | (2.0) |
| Loss on disposal | -- | -- | -- | (0.3) |
| Net income (loss) | 3.4 | 2.1 | (0.3) | (0.6) |

Below we provide information regarding net sales for each of our four operating segments, and analyze those results for the three-month and nine-month periods ended October 1, 2006, and October 2, 2005, respectively.

## Net Sales by Business Segment

Net sales by operating segment and for our Company as a whole were as follows for the three-month and nine-month periods ended October 1, 2006, and October 2, 2005, respectively:

| Net Sales By Segment | Three Months Ended |  |  |  | Percentage Change | Nine Months Ended |  |  |  | Percentage Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |  | (In thousands) |  |  |  |  |
| Modular Carpet | \$ | 193,640 | \$ | 157,962 | 22.6\% | \$ | 545,998 | \$ | 475,170 | 14.9\% |
| Bentley Prince Street |  | 37,098 |  | 32,104 | 15.6\% |  | 100,130 |  | 89,634 | 11.7\% |
| Fabrics Group |  | 36,391 |  | 49,869 | (27.0)\% |  | 124,385 |  | 147,876 | (15.9)\% |
| Specialty Products |  | 3,483 |  | 3,963 | (12.1)\% |  | 9,411 |  | 12,478 | (24.6)\% |
| Total | \$ | 270,612 | \$ | 243,898 | 11.0\% | \$ | 779,924 | \$ | 725,158 | 7.6\% |

Modular Carpet Segment. For the three-month period ended October 1, 2006, net sales for the Modular Carpet segment increased $\$ 35.7$ million ( $22.6 \%$ ) versus the comparable period in 2005. For the nine-month period ended October 1, 2006, net sales for the Modular Carpet segment increased $\$ 70.8$ million ( $14.9 \%$ ) versus the comparable period in 2005. On a geographic basis, we experienced significant increases in net sales in the Americas, Europe and Asia-Pacific for both the three-month period (up $17.2 \%, 16.6 \%$ (in local currency) and $24 \%$, respectively) and nine-month period (up $10.0 \%, 14.4 \%$ (in local currency) and $14.5 \%$, respectively) ended October 1, 2006, versus the comparable periods in 2005. We also saw significant increases during these periods in our sales into the institutional
(education and government), hospitality and healthcare market segments, which we attribute to our focus on those market segments, among others, as part of our strategy to increase product sales in non-corporate office market segments.

Bentley Prince Street Segment. In our Bentley Prince Street segment, net sales for the three-month period ended October 1,2006 , increased $\$ 5.0$ million ( $15.6 \%$ ) versus the comparable period in 2005 . For the nine-month period ended October 1, 2006, net sales increased $\$ 10.5$ million ( $11.7 \%$ ) versus the comparable period in 2005. The sales increases for both periods were largely attributable to improving trends in the corporate office market and the successful implementation of our segmentation strategy, particularly in the hospitality and residential segments.

Fabrics Group Segment. For the three-month period ended October 1, 2006, net sales for our Fabrics Group segment decreased $\$ 13.5$ million ( $27.0 \%$ ) versus the comparable period in 2005. For the nine-month period ended October 1, 2006, net sales decreased $\$ 23.5$ million ( $15.9 \%$ ) versus the comparable period in 2005 . These declines were the result of the sale of our European fabrics business in April 2006. The European fabrics business accounted for $\$ 0.0$ million and $\$ 17.3$ million in net sales during the three-month and nine-month periods, respectively, ended October 1, 2006, versus $\$ 15.4$ million and $\$ 48.1$ million, respectively, in the comparable periods of 2005 . These declines were somewhat offset by increased sales to office furniture OEM customers.

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Specialty Products Segment. For the three-month period ended October 1, 2006, net sales for our Specialty Products segment decreased $\$ 0.5$ million ( $12.1 \%$ ) versus the comparable period in 2005. For the nine-month period ended October 1, 2006, net sales decreased $\$ 3.1$ million ( $24.6 \%$ ) versus the comparable period in 2005. These declines were primarily the result of the loss of one major customer and the inconsistent order pattern of another major customer in the prior year periods.

## Cost and Expenses

Company Consolidated. The following table presents, on a consolidated basis for our operations, our overall cost of sales and selling, general and administrative expenses for the three-month and nine-month periods ended October 1, 2006, and October 2, 2005, respectively:

| Cost and Expenses | Three Months Ended10/01/0610/02/05 |  |  |  | Percentage Change | Nine Months Ended |  |  |  | Percentage Change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $0 / 01 / 06$ | an | $0 / 02 / 05$ |  |  | $0 / 01 / 06$ | san | $0 / 02 / 05$ |  |
| Cost of Sales | \$ | 185,278 | \$ | 167,357 | 10.7\% | \$ | 534,441 | \$ | 500,250 | 6.8\% |
| Selling, General and |  |  |  |  |  |  |  |  |  |  |
| Administrative Expenses |  | 60,331 |  | 56,029 | 7.7\% |  | 177,014 |  | 166,003 | 6.6\% |
| Total | \$ | 245,609 | \$ | 223,386 | 9.9\% | \$ | 711,455 | \$ | 666,253 | 6.8\% |

For the three-month period ended October 1, 2006, our cost of sales increased $\$ 17.9$ million ( $10.7 \%$ ) versus the comparable period in 2005, primarily due to increased raw material costs ( $\$ 11.8$ million) and labor costs ( $\$ 1.8$ million) associated with increased production levels during the third quarter of 2006. Our raw materials costs in the second quarter 2006 were up between $1-2 \%$ versus the same period in 2005, primarily due to increased prices for petrochemical products. As a percentage of net sales, cost of sales decreased to $68.5 \%$ for the quarter ended October 1, 2006, versus $68.6 \%$ for the comparable period in 2005. The percentage decrease was primarily due to the increased absorption of fixed manufacturing costs associated with increased production levels.

For the nine-month period ended October 1, 2006, our cost of sales increased $\$ 34.2$ million ( $6.8 \%$ ) versus the comparable period in 2005, primarily due to increased raw material costs ( $\$ 22.6$ million) and labor costs ( $\$ 3.5$ million) associated with increased production levels during the first nine months of 2006. Our raw materials costs in the first nine months of 2006 were up between $1-2 \%$ versus the same period in 2005 , primarily due to increased prices for petrochemical products. In addition, the translation of Euros into U.S. dollars resulted in an approximately $\$ 1.8$ million decrease in the cost of goods sold during the first nine months in 2006 compared with the same period in 2005. As a percentage of net sales, cost of sales decreased to $68.5 \%$ for the nine-month period ended October 1, 2006, versus $69.0 \%$ for the comparable period in 2005. The percentage decrease is primarily due to the increased absorption of fixed manufacturing costs associated with increased production levels.

For the three-month period ended October 1, 2006, our selling, general and administrative expenses increased \$4.3 million ( $7.7 \%$ ) versus the comparable period in 2005. The primary components of this increase were commission payments due to the increased level of sales in the third quarter of 2006 and other selling costs such as planned investments in our residential flooring business and in expanding our sales force. As a percentage of net sales, selling, general and administrative expenses decreased to $22.3 \%$ for the quarter ended October 1, 2006, versus $23.0 \%$ for the comparable period in 2005.

For the nine-month period ended October 1, 2006, our selling, general and administrative expenses increased $\$ 11.0$ million ( $6.6 \%$ ) versus the comparable period in 2005. The primary components of this increase were: (1) $\$ 8.3$ million in selling costs due to the increased level of sales in the first nine months of 2006; and (2) $\$ 1.4$ million related to the
performance vesting of restricted stock and the expensing of stock options in the first nine months of 2006. As a percentage of net sales, selling, general and administrative expenses decreased to $22.7 \%$ for the nine-month period ended October 1, 2006, versus $22.9 \%$ for the comparable period in 2005.

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Cost and Expenses by Segment. The following table presents the combined cost of sales and selling, general and administrative expenses for each of our operating segments:

## Three Months Ended

Nine Months Ended


## Interest Expenses

For the three-month period ended October 1, 2006, interest expense decreased to $\$ 10.5$ million, versus $\$ 11.4$ million in the comparable period in 2005 . For the nine-month period ended October 1, 2006, interest expense decreased $\$ 1.8$ million to $\$ 32.7$ million, versus $\$ 34.5$ million in the comparable period in 2005 . These decreases were due primarily to the lower levels of debt outstanding on a daily basis during each of the first three quarters of 2006 versus the comparable periods in 2005, and were somewhat offset by an overall increase in interest rates when compared with the first three quarters of 2005.

Liquidity and Capital Resources

## General

At October 1, 2006, we had $\$ 28.9$ million in cash, and we had $\$ 21.5$ million in borrowings and $\$ 10.4$ million in letters of credit outstanding under our revolving credit facility. As of October 1, 2006, we could have incurred $\$ 76.0$ million of additional borrowings under our revolving credit facility.

## Analysis of Cash Flows

Our primary sources of cash during the nine-month period ended October 1, 2006, were (1) $\$ 28.8$ million received from the sale of our European fabrics business, (2) $\$ 21.5$ million of borrowings on our revolving credit facility, and (3) $\$ 6.0$ million from the exercise of employee stock options. The primary uses of cash for the nine months ended October 1, 2006, were (1) $\$ 40.7$ million for bond interest payments, (2) $\$ 39.5$ million for repurchases of the Company's $7.3 \%$ senior notes due 2008 , (3) $\$ 27.8$ million related to an increase in inventory levels, and (4) $\$ 23.1$ million associated with capital expenditures in the Company's manufacturing facilities.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our discussion below in this Item 3 is based upon the more detailed discussions of our market risk and related matters included in our Annual Report on Form 10-K for the fiscal year ended January 1, 2006, under Item 7A of that Form $10-\mathrm{K}$. Our discussion here focuses on the quarter ended October 1, 2006, and any material changes from (or other
important intervening developments since the time of) the information discussed in that Form 10-K. This discussion should be read in conjunction with that Form $10-\mathrm{K}$ for more detailed and background information.

At October 1, 2006, we recognized a $\$ 15.6$ million decrease in our foreign currency translation adjustment account compared to January 1, 2006, primarily because of the strengthening of the U.S. dollar against the Euro.

Sensitivity Analysis. For purposes of specific risk analysis, we use sensitivity analysis to measure the impact that market risk may have on the fair values of our market sensitive instruments.

To perform sensitivity analysis, we assess the risk of loss in fair values associated with the impact of hypothetical changes in interest rates and foreign currency exchange rates on market sensitive instruments. The market value of instruments affected by interest rate and foreign currency exchange rate risk is computed based on the present value of future cash flows as impacted by the changes in the rates attributable to the market risk being measured. The discount rates used for the present value computations were selected based on market interest and foreign currency exchange rates in effect at October 1, 2006. The values that result from these computations are compared with the market values of these financial instruments at October 1, 2006. The differences in this comparison are the hypothetical gains or losses associated with each type of risk.

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As of October 1, 2006, based on a hypothetical immediate 150 basis point increase in interest rates, with all other variables held constant, the market value of our fixed rate long-term debt would be impacted by a net decrease of approximately $\$ 19.1$ million. Conversely, a 150 basis point decrease in interest rates would result in a net increase in the market value of our fixed rate long-term debt of approximately $\$ 17.6$ million.

As of October 1, 2006, a $10 \%$ decrease or increase in the levels of foreign currency exchange rates against the U.S. dollar, with all other variables held constant, would result in a decrease in the fair value of our financial instruments of $\$ 8.1$ million or an increase in the fair value of our financial instruments of $\$ 6.6$ million, respectively. As the impact of offsetting changes in the fair market value of our net foreign investments is not included in the sensitivity model, these results are not indicative of our actual exposure to foreign currency exchange risk.

## ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this Quarterly Report on Form 10-Q, an evaluation was performed under the supervision and with the participation of our management, including our President and Chief Executive Officer and our Vice President and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Act"), pursuant to Rule 13a-14(c) under the Act. Based on that evaluation, our President and Chief Executive Officer and our Vice President and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this Quarterly Report.

There were no changes in our internal control over financial reporting that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

We are subject to various legal proceedings in the ordinary course of business, none of which is required to be disclosed under this Item 1.

## ITEM 1A. RISK FACTORS

In connection with our public offering of Class A common stock (described below in Part II, Item 5), we amended and restated our risk factors. The amended and restated risk factors are as follows:

## We compete with a large number of manufacturers in the highly competitive commercial floorcovering products market, and some of these competitors have greater financial resources than we do.

The commercial floorcovering industry is highly competitive. Globally, we compete for sales of floorcovering products with other carpet manufacturers and manufacturers of other types of floorcovering. Although the industry has experienced significant consolidation, a large number of manufacturers remain in the industry. Some of our competitors, including a number of large diversified domestic and foreign companies who manufacture modular carpet as one segment of their business, have greater financial resources than we do.

## Sales of our principal products have been and may continue to be affected by adverse economic cycles in the renovation and construction of commercial and institutional buildings.

Sales of our principal products are related to the renovation and construction of commercial and institutional buildings. This activity is cyclical and has been affected by the strength of a country's or region's general economy, prevailing interest rates and other factors that lead to cost control measures by businesses and other users of commercial or institutional space. The effects of cyclicality upon the corporate office segment tend to be more pronounced than the effects upon the institutional segment. Historically, we have generated more sales in the corporate office segment than in any other market. The effects of cyclicality upon the new construction segment of the market also tend to be more pronounced than the effects upon the renovation segment. The adverse cycle during the years 1999 through 2003 significantly lessened the overall demand for commercial interiors products, which adversely affected our business during those years. These effects may recur and could be more pronounced if the global economy does not improve or is further weakened.

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Our success depends significantly upon the efforts, abilities and continued service of our senior management executives and our principal design consultant, and our loss of any of them could affect us adversely.

We believe that our success depends to a significant extent upon the efforts and abilities of our senior management executives. In addition, we rely significantly on the leadership that David Oakey of David Oakey Designs provides to our internal design staff. Specifically, David Oakey Designs provides product design/production engineering services to us under an exclusive consulting contract that contains non-competition covenants. Our current agreement with David Oakey Designs extends to April 2011. The loss of any of these key persons could have an adverse impact on our business.

Our substantial international operations are subject to various political, economic and other uncertainties that could adversely affect our business results, including by restrictive taxation or other government regulation and by foreign currency fluctuations.

We have substantial international operations. In fiscal 2005, approximately $43 \%$ of our net sales and a significant portion of our production were outside the United States, primarily in Europe and Asia-Pacific. Our corporate strategy includes the expansion and growth of our international business on a worldwide basis. As a result, our operations are subject to various political, economic and other uncertainties, including risks of restrictive taxation policies, changing political conditions and governmental regulations. We also make a substantial portion of our net sales in currencies other than U.S. dollars (approximately $43 \%$ of 2005 net sales), which subjects us to the risks inherent in currency translations. The scope and volume of our global operations make it impossible to eliminate completely all foreign currency translation risks as an influence on our financial results.

## Large increases in the cost of petroleum-based raw materials could adversely affect us if we are unable to pass these cost increases through to our customers.

Petroleum-based products comprise the predominant portion of the cost of raw materials that we use in manufacturing. While we attempt to match cost increases with corresponding price increases, continued large increases in the cost of petroleum-based raw materials could adversely affect our financial results if we are unable to pass through such price increases to our customers.

## Unanticipated termination or interruption of any of our arrangements with our primary third-party suppliers of synthetic fiber could have a material adverse effect on us.

Invista Inc., a subsidiary of Koch Industries, Inc., currently supplies approximately $46 \%$ of our requirements for synthetic fiber (nylon), which is the principal raw material that we use in our carpet products. In addition, other of our businesses have a high degree of dependence on their third party suppliers of synthetic fiber for certain products or markets. The unanticipated termination or interruption of any of our supply arrangements with our current suppliers could have a material adverse effect on us because of the cost and delay associated with shifting more business to another supplier. We do not have a long-term supply agreement with Invista.

## We have a significant amount of indebtedness, which could have important negative consequences to us.

Our substantial indebtedness could have important negative consequences to us, including:

> indebtedness;
making it more difficult for us to satisfy our obligations with respect to such
increasing our vulnerability to adverse general economic and industry conditions;
limiting our ability to obtain additional financing to fund capital expenditures, acquisitions or other growth initiatives, and other general corporate requirements;
requiring us to dedicate a substantial portion of our cash flow from operations to interest and principal payments on our indebtedness, thereby reducing the availability of our cash flow to fund capital expenditures, acquisitions or other growth initiatives, or other general corporate purposes;
limiting our flexibility in planning for, or reacting to, changes in our business and the industry in which we operate;
placing us at a competitive disadvantage compared to our less leveraged competitors; and
limiting our ability to refinance our existing indebtedness as it matures.

## The market price of our common stock has been volatile and may continue to be volatile, and the value of your investment in us may decline.

The market price of our Class A common stock has been volatile in the past and may continue to be volatile in the future. Such volatility may cause precipitous drops in the price of our Class A common stock on the Nasdaq Global Market and may cause your investment in our common stock to lose significant value. As a general matter, market price volatility has had a significant effect on the market values of securities issued by many companies for reasons unrelated to their operating performance. Therefore, we cannot predict the market price for our common stock in the future.

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Our earnings in a future period could be adversely affected by non-cash adjustments to goodwill, if a future test of goodwill assets indicates a material impairment of those assets.

As prescribed by Statement of Financial Accounting Standards No. 142, we undertake an annual review of the goodwill asset balance reflected in our financial statements. Our review is conducted during the fourth quarter of the year, unless there has been a triggering event prescribed by applicable accounting rules that warrants an earlier interim testing for possible goodwill impairment. In the past, we have had non-cash adjustments for goodwill impairment as a result of such testings ( $\$ 20.7$ million in 2006, $\$ 29.0$ million in 2004 and $\$ 55.4$ million in 2002). A future goodwill impairment test may result in a future non-cash adjustment, which could adversely affect our earnings for any such future period.

## Our Chairman currently has sufficient voting power to elect a majority of our Board of Directors.

Our Chairman, Ray C. Anderson, beneficially owns approximately $52 \%$ of our outstanding Class B common stock. The holders of the Class B common stock are entitled, as a class, to elect a majority of our Board of Directors. Therefore, Mr. Anderson has sufficient voting power to elect a majority of the Board of Directors. On all other matters submitted to the shareholders for a vote, the holders of the Class B common stock generally vote together as a single class with the holders of the Class A common stock. Mr. Anderson's beneficial ownership of the outstanding Class A and Class B common stock combined is approximately $7 \%$.

## Our Rights Agreement could discourage tender offers or other transactions for our stock that could result in shareholders receiving a premium over the market price for our stock.

Our Board of Directors adopted a Rights Agreement in 1998 pursuant to which holders of our common stock will be entitled to purchase from us a fraction of a share of our Series B Participating Cumulative Preferred Stock if a third party acquires beneficial ownership of $15 \%$ or more of our common stock without our consent. In addition, the holders of our common stock will be entitled to purchase the stock of an Acquiring Person (as defined in the Rights Agreement) at a discount upon the occurrence of triggering events. These provisions of the Rights Agreement could have the effect of discouraging tender offers or other transactions that could result in shareholders receiving a premium over the market price for our common stock.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

## ITEM 5. OTHER INFORMATION

On November 10, 2006, we sold 5,750,000 shares of our Class A common stock (which amount includes the underwriters' exercise in full of their option to purchase an additional 750,000 shares to cover over-allotments) at a public offering price of $\$ 14.65$ per share pursuant to a common stock offering, resulting in net proceeds of approximately $\$ 78.9$ million after deducting the underwriting discounts and commissions and estimated offering
expenses. We plan to use the net proceeds to repay some of our outstanding debt and may use a portion of such proceeds for general corporate purposes.

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## ITEM 6. EXHIBITS

The following exhibits are filed with this report:

## EXHIBIT

NUMBER DESCRIPTION OF EXHIBIT
10.1 Split Dollar Agreement, dated September 11, 2006, between the Company, Ray C. Anderson and Mary Anne Anderson Lanier, as Trustee of the Ray Christie Anderson Family Trust (included as Exhibit 99.1 to the Company's Current Report on Form 8-K dated September 11, 2006, previously filed with the Commission and incorporated herein by reference).
10.2 Amendment to Salary Continuation Agreement of Ray C. Anderson, dated September 29, 2006 (included as Exhibit 99.1 to the Company Current Report on Form 8 -K dated September 29, 2006, previously filed with the Commission and incorporated herein by reference).
31.1 Section 302 Certification of Chief Executive Officer.
31.2 Section 302 Certification of Chief Financial Officer.
$32.1 \quad$ Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350.
32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

INTERFACE, INC.
Date: November 10, 2006
By:
/s/ Patrick C.
Lynch
Patrick C. Lynch
Vice President
(Principal Financial Officer)

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## EXHIBIT INDEX

## EXHIBIT

NUMBER DESCRIPTION OF EXHIBIT
31.1 Section 302 Certification of Chief Executive Officer.
31.2 Section 302 Certification of Chief Financial Officer.
$32.1 \quad$ Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350.
32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350.

