WASHINGTON TRUST BANCORP INC Form 10-Q May 06, 2008

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

| (Mark One) | |
|--|---|
| x Quarterly Report Pursuant to Section ended MARCH 31, 2008 or | on 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period |
| o Transition Report Pursuant to Section from to | on 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period |
| | Commission file number: 000-13091 |
| V | VASHINGTON TRUST BANCORP, INC. |
| (Exa | ct name of registrant as specified in its charter) |
| RHODE ISLAND (State or other jurisdiction of incorporation or organization) | 05-0404671 (I.R.S. Employer Identification No.) |
| 23 BROAD STREET WESTERLY, RHODE ISLAND (Address of principal executive offices) | 02891 (Zip Code) |
| (401) 348-1200 (Registrant's telephone number, including area code) | |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

xYes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Mark one)

Large accelerated filer o Accelerated filer x

Smaller reporting company

Non-accelerated filer o o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). oYes xNo

The number of shares of common stock of the registrant outstanding as of May 2, 2008 was 13,387,108.

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FORM 10-Q WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES For the Quarter Ended March 31, 2008

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| Exhibit 10.1 Amended and Restated Appendix A to The Washington Trust Company Annual Performance Plan | |

Exhibit 15.1 Letter re: Unaudited Interim Financial Information

Exhibit 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

Exhibit 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

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PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES

(Dollars in thousands)

| CONSOLIDATED BALANCE SHEETS | Unaudited | | | | | |
|---|-----------|-----------|----|-------------|--|--|
| | M | Iarch 31, | | ecember 31, | | |
| | | 2008 | | 2007 | | |
| Assets: | | | | | | |
| Cash and noninterest-bearing balances due from banks | \$ | 32,420 | \$ | 30,817 | | |
| Interest-bearing balances due from banks | | 1,080 | | 1,973 | | |
| Federal funds sold and securities purchased under resale agreements | | 8,808 | | 7,600 | | |
| Other short-term investments | | 1,211 | | 722 | | |
| Mortgage loans held for sale | | 1,854 | | 1,981 | | |
| Securities available for sale, at fair value; | | | | | | |
| amortized cost \$742,875 in 2008 and \$750,583 in 2007 | | 747,053 | | 751,778 | | |
| Federal Home Loan Bank stock, at cost | | 35,273 | | 31,725 | | |
| Loans: | | | | | | |
| Commercial and other | | 726,315 | | 680,266 | | |
| Residential real estate | | 577,892 | | 599,671 | | |
| Consumer | | 294,375 | | 293,715 | | |
| Total loans | | 1,598,582 | | 1,573,652 | | |
| Less allowance for loan losses | | 20,724 | | 20,277 | | |
| Net loans | | 1,577,858 | | 1,553,375 | | |
| Premises and equipment, net | | 24,989 | | 25,420 | | |
| Accrued interest receivable | | 10,976 | | 11,427 | | |
| Investment in bank-owned life insurance | | 41,809 | | 41,363 | | |
| Goodwill | | 50,479 | | 50,479 | | |
| Identifiable intangible assets, net | | 11,107 | | 11,433 | | |
| Other assets | | 19,470 | | 19,847 | | |
| Total assets | \$ 2 | 2,564,387 | \$ | 2,539,940 | | |
| Liabilities: | | | | | | |
| Deposits: | | | | | | |
| Demand deposits | \$ | 165,822 | \$ | 175,542 | | |
| NOW accounts | | 174,146 | | 164,944 | | |
| Money market accounts | | 327,562 | | 321,600 | | |
| Savings accounts | | 177,110 | | 176,278 | | |
| Time deposits | | 790,385 | | 807,841 | | |
| Total deposits | | 1,635,025 | | 1,646,205 | | |
| Dividends payable | | 2,678 | | 2,677 | | |
| Federal Home Loan Bank advances | | 658,048 | | 616,417 | | |
| Junior subordinated debentures | | 22,681 | | 22,681 | | |
| Other borrowings | | 23,057 | | 32,560 | | |
| Accrued expenses and other liabilities | | 31,679 | | 32,887 | | |
| Total liabilities | 2 | 2,373,168 | | 2,353,427 | | |
| Commitments and contingencies | | | | | | |
| Shareholders' Equity: | | | | | | |
| Common stock of \$.0625 par value; authorized 30,000,000 shares; | | | | | | |
| issued 13,492,110 in 2008 and 2007 | | 843 | | 843 | | |
| Paid-in capital | | 34,779 | | 34,874 | | |

| Retained earnings | 157,065 | 154,647 |
|--|-----------------|-----------|
| Accumulated other comprehensive income (loss) | 1,784 | (239) |
| Treasury stock, at cost; 124,092 shares in 2008 and 137,652 shares in 2007 | (3,252) | (3,612) |
| Total shareholders' equity | 191,219 | 186,513 |
| Total liabilities and shareholders' equity | \$ 2,564,387 \$ | 2,539,940 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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WASHINGTON TRUST BANCORP, INC. AND SUBSIDIARIES

(Dollars and shares in thousands,

CONSOLIDATED STATEMENTS OF INCOME

except per share amounts)

| Three months ended March 31, 2008 Interest incomes \$ 24,970 \$ 23,934 Interest and fices on loans \$ 24,970 \$ 23,934 Interest and fices on loans \$ 24,970 \$ 23,934 Taxable \$ 4,166 \$ 7.00 Nontaxable \$ 780 668 Dividends on corporate stock and Federal Home Loan Bank stock 620 37.18 Other interest income 140 191 Total interest income 140 191 Deposits 11,899 12,977 Ederal Home Loan Bank advances 7,299 4,968 Junior subordinated debentures 31 1,509 Junior subordinated debentures 318 33.38 Junior subordinated debentures 318 1,508 Junior subordinated debentures 1,406 1,437 Other interest expense 1,406 1,438 Junior subordinated debentures 1,406 1,438 Sterit interest expense 1,406 1,438 Other interest expense 1,506 1,438 | | Unau | dited | |
|--|--|--------------|-------|--------|
| Interest income: Interest and fees on loans \$ 24,970 \$ 23,934 Interest on securities: Interest on securities: *** Taxable 8.416 7.792 Nontaxable 780 668 Dividends on corporate stock and Federal Home Loan Bank stock 620 718 Other interest income 34,926 33,303 Interest rest income 34,926 33,303 Interest income 189 12,977 Federal Home Loan Bank advances 7.299 4,968 Junior subordinated debentures 338 338 Junior subordinated debentures 314 150 Other interest expense 19,850 18,433 Not interest expense 19,850 18,433 Not interest income after provision for loan losses 14,626 14,570 Not interest income after provision for loan losses 14,626 14,570 Norinterest income after provision for loan losses 14,626 14,570 Norinterest income 12,222 1,532 1,532 Total interest spense 5,342 | Three months ended March 31, | 2008 | | 2007 |
| Interest on securities: 8,416 7.92 Taxable 8,416 7.99 668 Dividends on corporate stock and Federal Home Loan Bank stock 620 718 Other interest income 349 33,303 Interior interest income 349 33,303 Interest expense: 11,889 12,977 Federal Home Loan Bank advances 7,299 4,968 Junior subordinated debentures 338 338 Other interest expense 314 150 Interest incorne 15,076 14,870 Total interest expense 15,076 14,870 Net interest income 15,076 14,870 Trovision for loan losses 450 300 Net interest income after provision for loan losses 14,626 14,70 Net interest income after provision for loan losses 14,626 14,70 Net interest income after provision for loan losses 15,375 5,38 Net interest income 1,241 1,262 Wealth management services 5,342 5,038 Mu | | | | |
| Interest on securities: 8,416 7,792 Taxable 8,416 7,792 Nontaxable 780 668 Dividends on corporate stock and Federal Home Loan Bank stock 620 718 Other interest income 140 191 Total interest income 34,96 33,30 Interest expense: 11,899 12,977 Federal Home Loan Bank advances 7,299 4,968 Junior subordinated debentures 338 338 Other interest expense 13,4 150 Uter interest expense 19,850 18,433 Other interest expense 19,850 18,433 Net interest income 15,076 14,870 Provision for loan losses 450 300 Net interest income after provision for loan losses 450 300 Net interest income after provision for loan losses 14,626 14,570 Nomitarest income 1 14,626 14,570 Nomitarest income 1 1,341 1,202 Wealth management services | Interest and fees on loans | \$ 24,970 | \$ | 23,934 |
| Taxable 8,416 7,792 Nontaxable 780 668 Dividends on corporate stock and Federal Home Loan Bank stock 620 718 Other interest income 140 191 Total interest income 34,926 33,30 Interest expense: ———————————————————————————————————— | Interest on securities: | , | | , |
| Nontaxable 780 668 Dividends on corporate stock and Federal Home Loan Bank stock 620 718 Dividends on corporate stock and Federal Home Loan Bank stock 620 718 Other interest income 34,926 33,303 Interest exeres 33 33.33 Deposits 11,899 12,977 Federal Home Loan Bank advances 7,299 4,968 Junior subordinated debentures 338 338 Other interest expense 314 150 Other interest expense 19,850 18,433 Net interest income 15,076 14,870 Total interest expense 450 300 Net interest income after provision for loan losses 450 30 Net interest income after provision for loan losses 14,626 14,570 Nominterest income 85,342 5,038 Wealth management services 5,342 5,038 Mutual fund fees 1,341 1,262 Financial planning, commissions and other service fees 7,258 6,870 Wealth manag | Taxable | 8,416 | | 7,792 |
| Other interest income 140 191 Total interest income 34,926 33,303 Interest expense: ———————————————————————————————————— | Nontaxable | | | |
| Other interest income 140 191 Total interest income 33,930 33,303 Interest expense: ———————————————————————————————————— | Dividends on corporate stock and Federal Home Loan Bank stock | 620 | | 718 |
| Interest expense: 11,899 12,977 Federal Home Loan Bank advances 7,299 4,968 Junior subordinated debentures 338 338 Other interest expense 314 150 Total interest expense 19,850 18,433 Net interest income 15,076 14,870 Provision for loan losses 450 300 Net interest income after provision for loan losses 450 300 Net interest income after provision for loan losses 14,626 14,570 Noninterest income: **** **** Wealth management services **** 5,342 5,038 Mutual fund fees 1,341 1,262 Financial planning, commissions and other service fees 7,258 6,870 Service charges on deposit accounts 1,160 1,125 Merelant processing fees 1,272 1,204 Net (losses) gains on securities 447 391 Net gains on loan sales and commissions on loans originated for others 491 264 Net (losses) gains on securities 10,04 | • | 140 | | 191 |
| Interest expense: 11,899 12,977 Federal Home Loan Bank advances 7,299 4,968 Junior subordinated debentures 338 338 Other interest expense 314 150 Total interest expense 19,850 18,433 Net interest income 15,076 14,870 Provision for loan losses 450 300 Net interest income after provision for loan losses 450 300 Net interest income after provision for loan losses 14,626 14,570 Noninterest income 1 1 1 Wealth management services: **** **** 5,342 5,038 Mutual fund fees 1,341 1,262 **** 5,342 5,038 Mutual fund fees 7,258 6,870 **** 5,342 5,038 Financial planning, commissions and other service fees 7,258 6,870 **** 5,725 5,70 Wealth management services 7,258 6,870 **** **** 5,92 6,870 Service charge | Total interest income | 34,926 | | 33,303 |
| Deposits 11,899 12,977 Federal Home Loan Bank advances 7,299 4,968 Junior subordinated debentures 338 338 Other interest expense 314 150 Total interest expense 19,850 18,433 Net interest income 15,076 14,870 Provision for loan losses 450 300 Net interest income after provision for loan losses 450 300 Net interest income after provision for loan losses 14,626 14,570 Noninterest income 8 5,342 5,038 Wealth management services 5,342 5,038 Mutual fund fees 1,341 1,262 Financial planning, commissions and other service fees 7,258 6,870 Service charges on deposit accounts 1,160 1,125 Merchant processing fees 1,272 1,204 Merchant processing fees 1,272 1,204 Net (losses) gains on securities 447 391 Net (losses) gains on securities 10,34 1,24 Not | Interest expense: | | | |
| Federal Home Loan Bank advances 7,299 4,968 Junior subordinated debentures 338 338 Other interest expense 314 150 Total interest expense 19,850 18,433 Net interest income 15,076 14,870 Provision for loan losses 14,626 14,570 Noninterest income 14,626 14,570 Number of income 1,572 1,508 Muttal fund fees 1,341 1,262 Financial planning, commissions and other service fees 7,258 6,870 Wealth management services 7,258 6,870 Service charges on deposit accounts 1,160 1,125 Merchant processing fees 1,272 1,204 Income from bank-owned life insurance 447 391 </td <td>•</td> <td>11,899</td> <td></td> <td>12,977</td> | • | 11,899 | | 12,977 |
| Other interest expense 314 150 Total interest expense 19,850 18,433 Net interest income 15,076 14,870 Provision for loan losses 450 300 Net interest income after provision for loan losses 14,626 14,570 Noninterest income: *********************************** | • | 7,299 | | 4,968 |
| Total interest expense 19,850 18,433 Net interest income 15,076 14,870 Provision for loan losses 450 300 Net interest income after provision for loan losses 14,626 14,570 Noninterest income: *** *** Wealth management services: *** *** Trust and investment advisory fees 5,342 5,038 Mutual fund fees 1,341 1,262 Financial planning, commissions and other service fees 575 570 Wealth management services 7,258 6,870 Service charges on deposit accounts 1,160 1,252 Service charges on deposit accounts 1,160 1,225 Merchant processing fees 1,272 1,204 Income from bank-owned life insurance 447 391 Net gains on loan sales and commissions on loans originated for others 491 264 Net (losses) gains on securities 461 358 Total noninterest income 11,044 11,248 Noninterest expense: 1 1,048 | Junior subordinated debentures | 338 | | 338 |
| Total interest expense 19,850 18,433 Net interest income 15,076 14,870 Provision for loan losses 450 300 Net interest income after provision for loan losses 14,626 14,570 Noninterest income: *** *** Wealth management services *** *** Trust and investment advisory fees 5,342 5,038 Mutual fund fees 1,341 1,262 Financial planning, commissions and other service fees 5,75 570 Wealth management services 7,258 6,870 Service charges on deposit accounts 1,160 1,125 Merchard processing fees 1,272 1,204 Income from bank-owned life insurance 447 391 Net gains on loan sales and commissions on loans originated for others 491 264 Net (losses) gains on securities 461 358 Total noninterest income 11,044 11,248 Noninterest expense: 1 1 Salaries and employee benefits 10,343 9,812 | Other interest expense | 314 | | 150 |
| Net interest income 15,076 14,870 Provision for loan losses 450 300 Net interest income after provision for loan losses 14,626 14,570 Noninterest income 14,626 14,570 Wealth management services: *** *** Trust and investment advisory fees 5,342 5,038 Mutual fund fees 1,341 1,262 Financial planning, commissions and other service fees 7,258 6,870 Wealth management services 7,258 6,870 Service charges on deposit accounts 1,160 1,125 Merchant processing fees 1,272 1,204 Income from bank-owned life insurance 447 391 Net agains on loan sales and commissions on loans originated for others 491 264 Net (losses) gains on securities (45) 1,036 Other income 461 358 Total noninterest income 11,044 11,248 Noninterest expense: 10,343 9,812 Salaries and employee benefits 10,343 9,812 <t< td=""><td>*</td><td>19,850</td><td></td><td>18,433</td></t<> | * | 19,850 | | 18,433 |
| Provision for loan losses 450 300 Net interest income after provision for loan losses 14,626 14,570 Noninterest income: 14,626 14,570 Wealth management services: *** *** Trust and investment advisory fees 5,342 5,038 Mutual fund fees 1,341 1,262 Financial planning, commissions and other service fees 7,258 6,870 Wealth management services 7,258 6,870 Service charges on deposit accounts 1,160 1,125 Merchant processing fees 1,272 1,204 Income from bank-owned life insurance 447 391 Net gains on loan sales and commissions on loans originated for others 491 264 Net (losses) gains on securities (45) 1,034 Other income 461 358 Total noninterest income 11,044 11,248 Noninterest expense: 10,343 9,812 Salaries and employee benefits 10,343 9,812 Net cocupancy 1,138 1,017 | • | 15,076 | | |
| Noninterest income: Wealth management services: 5,342 5,038 Mutual fund fees 1,341 1,262 Financial planning, commissions and other service fees 575 570 Wealth management services 7,258 6,870 Service charges on deposit accounts 1,160 1,125 Merchant processing fees 1,272 1,204 Income from bank-owned life insurance 447 391 Net gains on loan sales and commissions on loans originated for others 491 264 Net (losses) gains on securities (45) 1,036 Other income 461 358 Total noninterest income 11,24 11,248 Noninterest expense: 1 1 Salaries and employee benefits 10,343 9,812 Net occupancy 1,138 1,017 Equipment 944 832 Merchant processing costs 1,068 1,919 Advertising and promotion 386 429 Legal, audit and professional fees 543 450 | Provision for loan losses | 450 | | |
| Noninterest income: Wealth management services: 5,342 5,038 Mutual fund fees 1,341 1,262 Financial planning, commissions and other service fees 575 570 Wealth management services 7,258 6,870 Service charges on deposit accounts 1,160 1,125 Merchant processing fees 1,272 1,204 Income from bank-owned life insurance 447 391 Net gains on loan sales and commissions on loans originated for others 491 264 Net (losses) gains on securities (45) 1,036 Other income 461 358 Total noninterest income 11,24 11,248 Noninterest expense: 1 1 Salaries and employee benefits 10,343 9,812 Net occupancy 1,138 1,017 Equipment 944 832 Merchant processing costs 1,068 1,919 Advertising and promotion 386 429 Legal, audit and professional fees 543 450 | Net interest income after provision for loan losses | 14,626 | | 14,570 |
| Trust and investment advisory fees 5,342 5,038 Mutual fund fees 1,341 1,262 Financial planning, commissions and other service fees 575 570 Wealth management services 7,258 6,870 Service charges on deposit accounts 1,160 1,125 Merchant processing fees 1,272 1,204 Income from bank-owned life insurance 447 391 Net gains on loan sales and commissions on loans originated for others 491 264 Net (losses) gains on securities (45) 1,036 Other income 461 358 Total noninterest income 11,044 11,248 Noninterest expense: 11,044 11,248 Noninterest expense: 10,343 9,812 Salaries and employee benefits 10,343 9,812 Net occupancy 1,138 1,017 Equipment 944 832 Merchant processing costs 1,068 1,019 Outsourced services 636 519 Advertising and promotion 386 </td <td></td> <td>·</td> <td></td> <td>,</td> | | · | | , |
| Trust and investment advisory fees 5,342 5,038 Mutual fund fees 1,341 1,262 Financial planning, commissions and other service fees 575 570 Wealth management services 7,258 6,870 Service charges on deposit accounts 1,160 1,125 Merchant processing fees 1,272 1,204 Income from bank-owned life insurance 447 391 Net gains on loan sales and commissions on loans originated for others 491 264 Net (losses) gains on securities (45) 1,036 Other income 461 358 Total noninterest income 11,044 11,248 Noninterest expense: 11,044 11,248 Noninterest expense: 10,343 9,812 Salaries and employee benefits 10,343 9,812 Net occupancy 1,138 1,017 Equipment 944 832 Merchant processing costs 1,068 1,019 Outsourced services 636 519 Advertising and promotion 386 </td <td>Wealth management services:</td> <td></td> <td></td> <td></td> | Wealth management services: | | | |
| Mutual fund fees 1,341 1,262 Financial planning, commissions and other service fees 575 570 Wealth management services 7,258 6,870 Service charges on deposit accounts 1,160 1,125 Merchant processing fees 1,272 1,204 Income from bank-owned life insurance 447 391 Net gains on loan sales and commissions on loans originated for others 491 264 Net (losses) gains on securities (45) 1,036 Other income 461 358 Total noninterest income 11,044 11,248 Noninterest expense: 11,044 11,248 Salaries and employee benefits 10,343 9,812 Net occupancy 1,138 1,017 Equipment 944 832 Merchant processing costs 1,068 1,019 Outsourced services 636 519 Advertising and promotion 386 429 Legal, audit and professional fees 543 450 Amortization of intangibles 326 <td></td> <td>5,342</td> <td></td> <td>5,038</td> | | 5,342 | | 5,038 |
| Wealth management services 7,258 6,870 Service charges on deposit accounts 1,160 1,125 Merchant processing fees 1,272 1,204 Income from bank-owned life insurance 447 391 Net gains on loan sales and commissions on loans originated for others 491 264 Net (losses) gains on securities (45) 1,036 Other income 461 358 Total noninterest income 11,044 11,248 Noninterest expense: 10,343 9,812 Salaries and employee benefits 10,343 9,812 Net occupancy 1,138 1,017 Equipment 944 832 Merchant processing costs 1,068 1,019 Outsourced services 636 519 Advertising and promotion 386 429 Legal, audit and professional fees 543 450 Amortization of intangibles 326 368 Debt prepayment penalties - 1,067 Other expenses 1,758 1,596 | | | | 1,262 |
| Wealth management services 7,258 6,870 Service charges on deposit accounts 1,160 1,125 Merchant processing fees 1,272 1,204 Income from bank-owned life insurance 447 391 Net gains on loan sales and commissions on loans originated for others 491 264 Net (losses) gains on securities (45) 1,036 Other income 461 358 Total noninterest income 11,044 11,248 Noninterest expense: 10,343 9,812 Salaries and employee benefits 10,343 9,812 Net occupancy 1,138 1,017 Equipment 944 832 Merchant processing costs 1,068 1,019 Outsourced services 636 519 Advertising and promotion 386 429 Legal, audit and professional fees 543 450 Amortization of intangibles 326 368 Debt prepayment penalties - 1,067 Other expenses 1,758 1,596 | Financial planning, commissions and other service fees | 575 | | 570 |
| Service charges on deposit accounts 1,160 1,125 Merchant processing fees 1,272 1,204 Income from bank-owned life insurance 447 391 Net gains on loan sales and commissions on loans originated for others 491 264 Net (losses) gains on securities (45) 1,036 Other income 461 358 Total noninterest income 11,044 11,248 Noninterest expense: 8 10,343 9,812 Salaries and employee benefits 10,343 9,812 Net occupancy 1,138 1,017 Equipment 944 832 Merchant processing costs 1,068 1,019 Outsourced services 636 519 Advertising and promotion 386 429 Legal, audit and professional fees 543 450 Amortization of intangibles 326 368 Debt prepayment penalties - 1,067 Other expenses 1,758 1,596 Total noninterest expense 17,142 1 | · · · · · · · · · · · · · · · · · · · | 7,258 | | 6,870 |
| Merchant processing fees 1,272 1,204 Income from bank-owned life insurance 447 391 Net gains on loan sales and commissions on loans originated for others 491 264 Net (losses) gains on securities (45) 1,036 Other income 461 358 Total noninterest income 11,044 11,248 Noninterest expense: 8 8 Salaries and employee benefits 10,343 9,812 Net occupancy 1,138 1,017 Equipment 944 832 Merchant processing costs 1,068 1,919 Outsourced services 636 519 Advertising and promotion 386 429 Legal, audit and professional fees 543 450 Amortization of intangibles 326 368 Debt prepayment penalties - 1,067 Other expenses 1,758 1,596 Total noninterest expense 17,142 17,109 Income before income taxes 8,528 8,709 | | 1,160 | | 1,125 |
| Net gains on loan sales and commissions on loans originated for others 491 264 Net (losses) gains on securities (45) 1,036 Other income 461 358 Total noninterest income 11,044 11,248 Noninterest expense: 8 1 | | 1,272 | | |
| Net (losses) gains on securities 1,036 Other income 461 358 Total noninterest income 11,044 11,248 Noninterest expense: 8 10,343 9,812 Salaries and employee benefits 10,343 9,812 Net occupancy 1,138 1,017 Equipment 944 832 Merchant processing costs 1,068 1,019 Outsourced services 636 519 Advertising and promotion 386 429 Legal, audit and professional fees 543 450 Amortization of intangibles 326 368 Debt prepayment penalties - 1,067 Other expenses 1,758 1,596 Total noninterest expense 17,142 17,109 Income before income taxes 8,528 8,709 | Income from bank-owned life insurance | 447 | | 391 |
| Net (losses) gains on securities (45) 1,036 Other income 461 358 Total noninterest income 11,044 11,248 Noninterest expense: *** Salaries and employee benefits 10,343 9,812 Net occupancy 1,138 1,017 Equipment 944 832 Merchant processing costs 1,068 1,019 Outsourced services 636 519 Advertising and promotion 386 429 Legal, audit and professional fees 543 450 Amortization of intangibles 326 368 Debt prepayment penalties - 1,067 Other expenses 1,758 1,596 Total noninterest expense 17,142 17,109 Income before income taxes 8,528 8,709 | Net gains on loan sales and commissions on loans originated for others | 491 | | 264 |
| Other income 461 358 Total noninterest income 11,044 11,248 Noninterest expense: | · · · · · · · · · · · · · · · · · · · | (45) | | 1,036 |
| Noninterest expense: Image: Company of the property of the prope | | 461 | | 358 |
| Salaries and employee benefits 10,343 9,812 Net occupancy 1,138 1,017 Equipment 944 832 Merchant processing costs 1,068 1,019 Outsourced services 636 519 Advertising and promotion 386 429 Legal, audit and professional fees 543 450 Amortization of intangibles 326 368 Debt prepayment penalties - 1,067 Other expenses 1,758 1,596 Total noninterest expense 17,142 17,109 Income before income taxes 8,528 8,709 | Total noninterest income | 11,044 | | 11,248 |
| Net occupancy 1,138 1,017 Equipment 944 832 Merchant processing costs 1,068 1,019 Outsourced services 636 519 Advertising and promotion 386 429 Legal, audit and professional fees 543 450 Amortization of intangibles 326 368 Debt prepayment penalties - 1,067 Other expenses 1,758 1,596 Total noninterest expense 17,142 17,109 Income before income taxes 8,528 8,709 | Noninterest expense: | | | |
| Equipment 944 832 Merchant processing costs 1,068 1,019 Outsourced services 636 519 Advertising and promotion 386 429 Legal, audit and professional fees 543 450 Amortization of intangibles 326 368 Debt prepayment penalties - 1,067 Other expenses 1,758 1,596 Total noninterest expense 17,142 17,109 Income before income taxes 8,528 8,709 | Salaries and employee benefits | 10,343 | | 9,812 |
| Merchant processing costs 1,068 1,019 Outsourced services 636 519 Advertising and promotion 386 429 Legal, audit and professional fees 543 450 Amortization of intangibles 326 368 Debt prepayment penalties - 1,067 Other expenses 1,758 1,596 Total noninterest expense 17,142 17,109 Income before income taxes 8,528 8,709 | Net occupancy | 1,138 | | 1,017 |
| Outsourced services 636 519 Advertising and promotion 386 429 Legal, audit and professional fees 543 450 Amortization of intangibles 326 368 Debt prepayment penalties - 1,067 Other expenses 1,758 1,596 Total noninterest expense 17,142 17,109 Income before income taxes 8,528 8,709 | Equipment | 944 | | 832 |
| Advertising and promotion 386 429 Legal, audit and professional fees 543 450 Amortization of intangibles 326 368 Debt prepayment penalties - 1,067 Other expenses 1,758 1,596 Total noninterest expense 17,142 17,109 Income before income taxes 8,528 8,709 | Merchant processing costs | 1,068 | | 1,019 |
| Legal, audit and professional fees 543 450 Amortization of intangibles 326 368 Debt prepayment penalties - 1,067 Other expenses 1,758 1,596 Total noninterest expense 17,142 17,109 Income before income taxes 8,528 8,709 | Outsourced services | 636 | | 519 |
| Amortization of intangibles 326 368 Debt prepayment penalties - 1,067 Other expenses 1,758 1,596 Total noninterest expense 17,142 17,109 Income before income taxes 8,528 8,709 | Advertising and promotion | 386 | | 429 |
| Debt prepayment penalties - 1,067 Other expenses 1,758 1,596 Total noninterest expense 17,142 17,109 Income before income taxes 8,528 8,709 | Legal, audit and professional fees | 543 | | 450 |
| Other expenses 1,758 1,596 Total noninterest expense 17,142 17,109 Income before income taxes 8,528 8,709 | Amortization of intangibles | 326 | | 368 |
| Total noninterest expense17,14217,109Income before income taxes8,5288,709 | Debt prepayment penalties | _ | | 1,067 |
| Income before income taxes 8,528 8,709 | Other expenses | 1,758 | | 1,596 |
| | Total noninterest expense | 17,142 | | 17,109 |
| Income tax expense 2.712 2.734 | Income before income taxes | 8,528 | | 8,709 |
| 2,712 2,757 | Income tax expense | 2,712 | | 2,734 |

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| Net income | | \$ | 5,816 | \$ 5,975 |
|-------------------------|-----------------------------|------------|----------|-------------|
| | | | | |
| Weighted average shares | outstanding - basic | 13,358.1 | | 13,412.1 |
| Weighted average shares | 13,560.6 | | 13,723.0 | |
| Per share information: | Basic earnings per share | \$ 0.44 | \$ | 0.45 |
| | Diluted earnings per share | \$ 0.43 | \$ | 0.44 |
| | Cash dividends declared per | | | |
| | share | \$ 0.20 | \$ | 0.20 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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WASHINGTON TRUST BANCORP, INC.

AND SUBSIDIARIES (Dollars in thousands)

CONSOLIDATED STATEMENTS OF CASH FLOWS

| | | Unau | dited | |
|----------------------------|-------------------------------------|------------------------------|-------|----------|
| Three months ended Marc | ch 31, | 2008 | | 2007 |
| Cash flows from operating | g activities: | | | |
| Net income | | \$ 5,816 | \$ | 5,975 |
| Adjustments to reconcile | net income to net cash provided by | | | |
| operating activities: | | | | |
| Provision for loan losses | | 450 | | 300 |
| Depreciation of premises | | 749 | | 728 |
| Net amortization of premi | | 187 | | 204 |
| Amortization of intangible | | 326 | | 368 |
| Share-based compensation | | 83 | | 171 |
| Earnings from bank-owne | ed life insurance | (447) | | (391) |
| Net gains on loan sales | | (491) | | (264) |
| Net losses (gains) on secu | | 45 | | (1,036) |
| Proceeds from sales of loa | ans | 16,176 | | 11,364 |
| Loans originated for sale | | (15,696) | | (11,201) |
| | rued interest receivable, excluding | | | |
| purchased interest | | 467 | | (295) |
| (Decrease) increase in oth | | (692) | | 266 |
| Decrease in accrued expen | nses and other liabilities | (1,820) | | (1,018) |
| Other, net | | (4) | | _ |
| Net cash provided by open | <u> </u> | 5,149 | | 5,171 |
| Cash flows from investing | | | | |
| | Mortgage-backed securities | | | |
| Purchases of: | available for sale | (73,111) | | (17,065) |
| | Other investment securities | | | |
| | available for sale | (1,025) | | (15,873) |
| | Other investment securities held | | | |
| | to maturity | _ | | (10,302) |
| | Other investment securities | *** ** * * * * * * * | | • 001 |
| Proceeds from sale of: | available for sale | 53,289 | | 2,001 |
| Maturities and principal | Mortgage-backed securities | 21.254 | | 1 4 177 |
| payments of: | available for sale | 21,354 | | 14,177 |
| | Other investment securities | 7.007 | | 2.002 |
| | available for sale | 7,007 | | 2,982 |
| | Mortgage-backed securities held | | | 2.000 |
| | Other investment securities held | _ | | 2,980 |
| | Other investment securities held | | | 20.265 |
| Danahasa of Fadanal Hama | to maturity | (2.549) | | 20,265 |
| Purchase of Federal Home | e Loan Bank stock | (3,548) | | (9.220) |
| Net increase in loans | | (38,840) | | (8,339) |
| Proceeds from sale of loan | | 18,047 | | (1.620) |
| Purchases of loans, includ | - · · | (4,064) | | (1,630) |
| Purchases of premises and | | (318) | | (1,024) |
| Payment of deferred acqu | - | (8,065) | | (6,720) |
| Net cash used in investing | | (29,274) | | (18,548) |
| Cash flows from financing | g activities: | | | |

| Net (decrease) increase in deposits | | (11,180) | | 5,595 |
|--|-------------|----------------------|-------|-----------|
| Net (decrease) increase in other borrowings | | (1,438) | | 17,828 |
| Proceeds from Federal Home Loan Bank advances | | 289,870 | | 170,400 |
| Repayment of Federal Home Loan Bank advances | | (248,231) | | (187,805) |
| Purchases of treasury stock, including deferred compensation | | | | |
| plan activity | | 43 | | (1,930) |
| Net proceeds from the exercise of stock options and issuance | | | | |
| of other equity instruments | | 94 | | 113 |
| Tax benefit from stock option exercises and issuance of other | | | | |
| equity instruments | | 51 | | 189 |
| Cash dividends paid | | (2,677) | | (2,556) |
| Net cash provided by financing activities | | 26,532 | | 1,834 |
| Net increase (decrease) in cash and cash equivalents | | 2,407 | | (11,543) |
| Cash and cash equivalents at beginning of period | | 41,112 | | 71,909 |
| Cash and cash equivalents at end of period | \$ | 43,519 | \$ | 60,366 |
| Noncash Investing and Financing Activities: | | | | |
| Loans charged off | \$ | 106 | \$ | 25 |
| Supplemental Disclosures: | | | | |
| Interest payments | | 19,248 | | 18,393 |
| Income tax payments | | 332 | | 125 |
| | | | | |
| The accompanying notes are an integral part of these unaudited -5- | consolidate | ed financial stateme | ents. | |

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WASHINGTON TRUST BANCORP INC. AND SUBSIDIARIES CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

General

Washington Trust Bancorp, Inc. (the "Bancorp") is a publicly-owned registered bank holding company and financial holding company. The Bancorp owns all of the outstanding common stock of The Washington Trust Company (the "Bank"), a Rhode Island chartered commercial bank founded in 1800. Through its subsidiaries, the Bancorp offers a complete product line of financial services to individuals and businesses including commercial, residential and consumer lending, retail and commercial deposit products, and wealth management services through its branch offices in Rhode Island, Massachusetts and southeastern Connecticut, ATMs, and its Internet web site (www.washtrust.com).

(1) Basis of Presentation

The consolidated financial statements include the accounts of the Bancorp and its subsidiaries (collectively, the "Corporation" or "Washington Trust"). All significant intercompany transactions have been eliminated. Certain prior period amounts have been reclassified to conform to the current period's classification. Such reclassifications have no effect on previously reported net income or shareholders' equity.

The accounting and reporting policies of the Corporation conform to accounting principles generally accepted in the United States of America ("GAAP") and to general practices of the banking industry. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to near-term change are the determination of the allowance for loan losses and the review of goodwill, other intangible assets and investments for impairment.

In the opinion of management, the accompanying consolidated financial statements reflect all adjustments (consisting of normal recurring adjustments) and disclosures necessary to present fairly the Corporation's financial position as of March 31, 2008 and December 31, 2007, respectively, and the results of operations and cash flows for the interim periods presented. Interim results are not necessarily reflective of the results of the entire year. The unaudited consolidated financial statements of the Corporation presented herein have been prepared pursuant to the rules of the Securities and Exchange Commission ("SEC") for quarterly reports on Form 10-Q and do not include all of the information and note disclosures required by GAAP. The accompanying consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in Washington Trust Bancorp, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2007.

(2) New Accounting Pronouncements

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements" ("SFAS No. 157"), which defines fair value, establishes a framework for measuring fair value and expands disclosures of fair value measurements. SFAS No. 157 applies to the accounting principles that currently use fair value measurement and does not require any new fair value measurements. The expanded disclosures focus on the inputs used to measure fair value as well as the effect of the fair value measurements on earnings. SFAS No. 157 is effective as of the beginning of the first fiscal year beginning after November 15, 2007 and interim periods within that fiscal year. The adoption of SFAS No. 157 for financial assets and liabilities did not have a material impact on the Corporation's financial position or results of operations. The required disclosures about fair value measurements for financial assets and liabilities have been included in Note 10. In accordance with FASB Staff Position No. 157-2, "Effective Date of FASB Statement No. 157," the effective date of SFAS No. 157 as it applies to nonfinancial assets, such as goodwill, and nonfinancial liabilities has been delayed to January 1, 2009. The Corporation is currently evaluating the impact that the adoption of SFAS No. 157 for nonfinancial assets and liabilities will have on the Corporation's financial position and results of operations.

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Post Retirement Plans (an amendment of FASB Statements No. 87, 88, 106 and 132R)" ("SFAS No. 158"). The requirement to measure the plan's assets and obligations as of the employers fiscal year end was adopted effective January 1, 2008. The adoption of the measurement date provision of SFAS No. 158 did not have a material impact on the Corporation's financial position or results of operations. See further discussion in Note 11.

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WASHINGTON TRUST BANCORP INC. AND SUBSIDIARIES CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

In February 2007, the FASB issued SFAS No. 159, "The Fair Value option for Financial Assets and Liabilities" ("SFAS No. 159"). SFAS No. 159 permits entities to choose to measure eligible items at fair value at specified election dates. Unrealized gains and losses on items for which the fair value option has been elected are reported in earnings at each subsequent reporting date. The fair value option (1) may be applied instrument-by-instrument with certain exceptions, (2) is irrevocable (unless a new election date occurs) and (3) is applied only to entire instruments and not to portions of instruments. SFAS No. 159 is effective as of the beginning of the first fiscal year that begins after November 15, 2007. Early adoption was permitted, however, the Corporation did not elect early adoption and, therefore, adopted SFAS No. 159 on January 1, 2008. Upon adoption, the Corporation did not elect the fair value option for eligible items.

In December 2007, the FASB issued SFAS No. 141 (Revised 2007), "Business Combinations" ("SFAS No. 141R") and SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51 ("SFAS No. 160"). SFAS No. 141R and SFAS No. 160 require significant changes in the accounting and reporting for business acquisitions and the reporting of a noncontrolling interest in a subsidiary. Among many changes under SFAS No. 141R, an acquirer will record 100% of all assets and liabilities at fair value for partial acquisitions, contingent consideration will be recognized at fair value at the acquisition date with changes possibly recognized in earnings, and acquisition related costs will be expensed rather than capitalized. SFAS No. 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary. Key changes under the standard are that noncontrolling interests in a subsidiary will be reported as part of equity, losses allocated to a noncontrolling interest can result in a deficit balance, and changes in ownership interests that do not result in a change of control are accounted for as equity transactions and upon a loss of control, gain or loss is recognized and the remaining interest is remeasured at fair value on the date control is lost. SFAS No. 141R and SFAS No. 160 apply prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008 (that is January 1, 2009 for entities with a calendar year end). Early adoption is not permitted. The adoption of SFAS No. 141R and SFAS No. 160 may have a significant impact on any future business combination closings on or after January 1, 2009. The Corporation is continuing to evaluate the impact that the adoption of SFAS No. 141R and SFAS No. 160 will have on the Corporation's financial position and results of operations.

The SEC released Staff Accounting Bulletin ("SAB") No. 109 in November 2007. SAB No. 109 provides guidance on written loan commitments that are accounted for at fair value through earnings. SAB No. 109 supersedes SAB No. 105, which provided guidance on derivative loan commitments pursuant to SFAS No. 133, "Accounting for Derivative Instruments and Hedging Transactions". SAB No. 105 stated that in measuring the fair value of a derivative loan commitment it would be inappropriate to incorporate the expected net future cash flows related to the associated loan. SAB No. 109, consistent with the guidance in SFAS No. 156 and SFAS No. 159, requires that expected net future cash flows related to the associated servicing of the loan be included in the measurement of all written loan commitments that are accounted for at fair value through earnings. The guidance in SAB 109 is applied on a prospective basis to derivative loan commitments issued or modified in fiscal quarters beginning after December 15, 2007. The adoption of SAB No. 109 did not have a material impact on the Corporation's financial position or results of operations.

The SEC released SAB No. 110 in December 2007. SAB No. 110 provides guidance on the use of a "simplified" method, as discussed in SAB No. 107, in developing an estimate of expected term of "plain vanilla" share options in accordance with SFAS No. 123 (revised 2004), "Share-Based Payment". SAB No. 107 did not expect a company to use the simplified method for share option grants after December 31, 2007. At the time SAB No. 107 was issued, the staff

believed that more detailed external information about employee exercise behavior (e.g., employee exercise patterns by industry and/or other categories of companies) would, over time, become readily available to companies. The staff understands that such detailed information about employee exercise behavior may not be widely available by December 31, 2007. Accordingly, the staff will continue to accept, under certain circumstances, the use of the simplified method beyond December 31, 2007. The adoption of SAB No. 110 did not have a material impact on the Corporation's financial position or results of operations.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities" ("SFAS No. 161"). SFAS No. 161 changes the disclosure requirements for derivative instruments and hedging activities. Entities are required to provide enhanced disclosures about (1) how and why an entity uses derivative -7-

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WASHINGTON TRUST BANCORP INC. AND SUBSIDIARIES CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

instruments, (2) how derivative instruments and related hedge items are accounted for under SFAS No. 133 "Accounting for Derivative Instruments and Hedging Activities" and its related interpretations, and (3) how derivative instruments and related hedged items affect an entity's financial position, financial performance and cash flows. SFAS No. 161 is effective for financial statements issued for fiscal years and interim periods beginning after November 15, 2008, with early adoption encouraged. SFAS No. 161 encourages but does not require comparative disclosures for earlier periods at initial adoption. The Corporation will provide the additional disclosures necessary upon the adoption of SFAS No. 161.

(3) Securities Securities are summarized as follows:

| (Dollars in thousands) | A | Amortized | | Unrealized | | Unrealized | | Fair |
|--|-----|--|------|-----------------------|----|--------------------------|----|---------------------------------------|
| March 31, 2008 | | Cost | | Gains | J | Losses | | Value |
| Securities Available for Sale: | | | | | | | | |
| U.S. Treasury obligations and obligations | | | | | | | | |
| of U.S. government-sponsored agencies | \$ | 89,992 | \$ | 4,454 | \$ | - | \$ | 94,446 |
| Mortgage-backed securities issued by U.S. | | | | | | | | |
| government and government-sponsored agencies | | 520,767 | | 6,042 | | (1,551) | | 525,258 |
| States and political subdivisions | | 81,652 | | 1,152 | | (237) | | 82,567 |
| Trust preferred securities | | 37,982 | | _ | | (5,770) | | 32,212 |
| Corporate bonds | | 1,744 | | 8 | | _ | | 1,752 |
| Corporate stocks | | 10,738 | | 1,526 | | (1,446) | | 10,818 |
| Total securities available for sale | \$ | 742,875 | \$ | 13,182 | \$ | (9,004) | \$ | 747,053 |
| | | | | | | | | |
| (Dollars in thousands) | Α | mortized | - Hr | realized | Ur | nrealized | | Fair |
| | 2 1 | | | | | | | |
| December 31, 2007 | 7.1 | Cost | | Gains | | Losses | | Value |
| Securities Available for Sale: | 7 1 | | | | | | | |
| | 71 | | | | | | | |
| Securities Available for Sale: | \$ | | | | | Losses | \$ | |
| Securities Available for Sale: U.S. Treasury obligations and obligations | | Cost | | Gains |] | Losses | \$ | Value |
| Securities Available for Sale: U.S. Treasury obligations and obligations of U.S. government-sponsored agencies | | Cost | | Gains |] | Losses | \$ | Value |
| Securities Available for Sale: U.S. Treasury obligations and obligations of U.S. government-sponsored agencies Mortgage-backed securities issued by U.S. government and government-sponsored agencies | | Cost 136,721 | | Gains 2,888 |] | Losses (10) | \$ | Value 139,599 |
| Securities Available for Sale: U.S. Treasury obligations and obligations of U.S. government-sponsored agencies Mortgage-backed securities issued by U.S. | | Cost 136,721 469,197 | | Gains 2,888 2,899 |] | (10) (2,708) | \$ | Value 139,599 469,388 |
| Securities Available for Sale: U.S. Treasury obligations and obligations of U.S. government-sponsored agencies Mortgage-backed securities issued by U.S. government and government-sponsored agencies States and political subdivisions | | Cost 136,721 469,197 80,634 | | 2,888 2,899 499 |] | (10) (2,708) (239) | \$ | Value 139,599 469,388 80,894 |
| Securities Available for Sale: U.S. Treasury obligations and obligations of U.S. government-sponsored agencies Mortgage-backed securities issued by U.S. government and government-sponsored agencies States and political subdivisions Trust preferred securities | | Cost 136,721 469,197 80,634 37,995 | | 2,888 2,899 499 |] | (10) (2,708) (239) | \$ | Value 139,599 469,388 80,894 34,454 |

Securities available for sale with a fair value of \$615.3 million and \$592.7 million were pledged in compliance with state regulations concerning trust powers and to secure Treasury Tax and Loan deposits, borrowings, and certain public deposits at March 31, 2008 and December 31, 2007, respectively. In addition, securities available for sale with a fair value of \$8.5 million and \$8.4 million were collateralized for the discount window at the Federal Reserve Bank at March 31, 2008 and December 31, 2007, respectively. There were no borrowings with the Federal Reserve Bank at either date. Securities available for sale with a fair value of \$1.6 million and \$1.9 million were designated in a rabbi trust for a nonqualified retirement plan at March 31, 2008 and December 31, 2007, respectively. As of March 31, 2008 and December 31, 2007, securities available for sale with a fair value of \$546 thousand and \$532 thousand, respectively, were pledged as collateral to secure certain interest rate swap agreements.

At March 31, 2008 and December 31, 2007, the securities portfolio included \$4.2 million and \$1.2 million of net pretax unrealized gains, respectively. Included in these net amounts were gross unrealized losses amounting to \$9.0 million and \$8.2 million at March 31, 2008 and December 31, 2007, respectively.

During the first quarter of 2008, an impairment charge of \$858 thousand was recognized on an equity security holding deemed to be other-than-temporarily impaired based on an analysis of the financial condition and operating outlook of the issuer. This charge was included in net losses on securities in the Consolidated Statements of Income for the three -8-

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WASHINGTON TRUST BANCORP INC. AND SUBSIDIARIES CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

months ended March 31, 2008. Also included in net losses on securities in the first quarter of 2008 were realized gains of \$232 thousand on the sale of commercial debt securities and realized gains of \$581 thousand on the sale of other equity securities.

The following tables summarize, for all securities in an unrealized loss position at March 31, 2008 and December 31, 2007, respectively, the aggregate fair value and gross unrealized loss by length of time those securities have been continuously in an unrealized loss position.

| At March 31, 2008 | (Dollars in thousands) | Le | ss than 12 I | Mor | nths | 12 | Months or | Lor | nger | | Total | | |
|--|----------------------------|-----|--------------|------|----------|------|-------------|-----|----------|-----|------------|----|----------|
| Mortgage-backed securities issued by U.S. government and government-sponsored agencies | | | Fair | Un | realized | | Fair | Un | realized | | Fair | Un | realized |
| issued by U.S. government and government-sponsored agencies 35 \$100,299 \$769 19 \$35,591 \$782 54 \$135,890 \$1,551 States and political subdivisions 16 13,816 196 3 3,610 41 19 17,426 237 Trust preferred securities 8 21,734 4,186 5 10,478 1,584 13 32,212 5,770 Subtotal, debt securities 59 135,849 5,151 27 49,679 2,407 86 185,528 7,558 Corporate stocks 3 2,377 594 7 4,215 852 10 6,592 1,446 Total temporarily impaired securities 62 \$138,226 \$5,745 34 \$53,894 \$3,259 96 \$192,120 \$9,004 \$\$\$\$ (Dollars in thousands) \$ | At March 31, 2008 | # | Value | I | Losses | # | Value | I | Losses | # | Value | L | osses |
| and government-sponsored agencies | Mortgage-backed securities | | | | | | | | | | | | |
| government-sponsored agencies 35 \$100,299 \$769 19 \$35,591 \$782 54 \$135,890 \$1,551 States and political subdivisions 16 13,816 196 3 3,610 41 19 17,426 237 Trust preferred securities 8 21,734 4,186 5 10,478 1,584 13 32,212 5,770 Subtotal, debt securities 59 135,849 5,151 27 49,679 2,407 86 185,528 7,558 Corporate stocks 3 2,377 594 7 4,215 852 10 6,592 1,446 Total temporarily impaired securities 62 \$138,226 \$5,745 34 \$53,894 \$3,259 96 \$192,120 \$9,004 \$\$\$\$ (Dollars in thousands) \$\$\$\$ Less than 12 Months Fair Unrealized At December 31, 2007 # Value Losses # Value Losses # Value Losses \$\$\$\$\$\$\$\$\$U.S. Treasury obligations and obligations of U.S. government-sponsored agencies 0 1 \$6,996 \$1 1 \$3,990 \$9 2 \$10,986 \$10 \$ | issued by U.S. government | | | | | | | | | | | | |
| agencies 35 \$100,299 \$ 769 19 \$ 35,591 \$ 782 54 \$ 135,890 \$ 1,551 States and political subdivisions 16 13,816 196 3 3,610 41 19 17,426 237 Trust preferred securities 8 21,734 4,186 5 10,478 1,584 13 32,212 5,770 Subtotal, debt securities 59 135,849 5,151 27 49,679 2,407 86 185,528 7,558 Corporate stocks 3 2,377 594 7 4,215 852 10 6,592 1,446 Total temporarily impaired securities 62 \$138,226 \$5,745 34 \$53,894 \$3,259 96 \$192,120 \$9,004 (Dollars in thousands) Less than 12 Months Less than 12 Months 12 Months or Longer Total Fair Unrealized Fair Unrealized Total Fair Unrealized Fair Unrealized | and | | | | | | | | | | | | |
| States and Political subdivisions 16 13,816 196 3 3,610 41 19 17,426 237 | government-sponsored | | | | | | | | | | | | |
| Political subdivisions 16 13,816 196 3 3,610 41 19 17,426 237 | agencies | 35 | \$100,299 | \$ | 769 | 19 | \$ 35,591 | \$ | 782 | 54 | \$135,890 | \$ | 1,551 |
| Trust preferred securities | States and | | | | | | | | | | | | |
| Subtotal, debt securities 59 135,849 5,151 27 49,679 2,407 86 185,528 7,558 Corporate stocks 3 2,377 594 7 4,215 852 10 6,592 1,446 Total temporarily impaired securities 62 \$138,226 \$5,745 34 \$53,894 \$3,259 96 \$192,120 \$9,004 (Dollars in thousands) Less than 12 Months 12 Months or Longer Total Fair Unrealized Fair Unrealiz | political subdivisions | 16 | 13,816 | | 196 | 3 | 3,610 | | 41 | 19 | 17,426 | | 237 |
| Corporate stocks Total temporarily impaired securities 62 \$138,226 \$5,745 34 \$53,894 \$3,259 96 \$192,120 \$9,004 (Dollars in thousands) Less than 12 Months Fair Unrealized At December 31, 2007 # Value Losses # Value Losses # Value Losses U.S. Treasury obligations and obligations of U.S. government-sponsored agencies Mortgage-backed securities issued by U.S. government and government-sponsored agencies 22 108,630 1,028 46 110,348 1,680 68 218,978 2,708 States and political subdivisions 13 12,402 128 10 7,681 111 23 20,083 239 Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | Trust preferred securities | 8 | 21,734 | | 4,186 | 5 | 10,478 | | 1,584 | 13 | 32,212 | | 5,770 |
| Total temporarily impaired securities 62 \$138,226 \$ 5,745 34 \$ 53,894 \$ 3,259 96 \$192,120 \$ 9,004 (Dollars in thousands) Less than 12 Months Fair Unrealized At December 31, 2007 # Value Losses # Value Losses # Value Losses U.S. Treasury obligations and obligations of U.S. government-sponsored agencies 1 \$ 6,996 \$ 1 1 \$ 3,990 \$ 9 2 \$ 10,986 \$ 10 Mortgage-backed securities issued by U.S. government and government-sponsored agencies 22 108,630 1,028 46 110,348 1,680 68 218,978 2,708 States and political subdivisions 13 12,402 128 10 7,681 111 23 20,083 239 Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | Subtotal, debt securities | 59 | 135,849 | | 5,151 | 27 | 49,679 | | 2,407 | 86 | 185,528 | | 7,558 |
| Collars in thousands | Corporate stocks | 3 | 2,377 | | 594 | 7 | 4,215 | | 852 | 10 | 6,592 | | 1,446 |
| (Dollars in thousands) Less than 12 Months Fair Unrealized At December 31, 2007 # Value Losses # Value Losses U.S. Treasury obligations and obligations of U.S. government-sponsored agencies I \$ 6,996 \$ 1 | Total temporarily | | | | | | | | | | | | |
| At December 31, 2007 # Value Losses # Value Losses # Value Losses U.S. Treasury obligations and obligations of U.S. government-sponsored agencies 1 \$6,996 \$1 1 \$3,990 \$9 2 \$10,986 \$10 Mortgage-backed securities issued by U.S. government and government-sponsored agencies 22 108,630 1,028 46 110,348 1,680 68 218,978 2,708 States and political subdivisions 13 12,402 128 10 7,681 111 23 20,083 239 Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | impaired securities | 62 | \$ 138,226 | \$ | 5,745 | 34 | \$ 53,894 | \$ | 3,259 | 96 | \$ 192,120 | \$ | 9,004 |
| At December 31, 2007 # Value Losses # Value Losses # Value Losses U.S. Treasury obligations and obligations of U.S. government-sponsored agencies 1 \$6,996 \$1 1 \$3,990 \$9 2 \$10,986 \$10 Mortgage-backed securities issued by U.S. government and government-sponsored agencies 22 108,630 1,028 46 110,348 1,680 68 218,978 2,708 States and political subdivisions 13 12,402 128 10 7,681 111 23 20,083 239 Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | | | | | | | | | | | | | |
| At December 31, 2007 # Value Losses # Value Losses # Value Losses U.S. Treasury obligations and obligations of U.S. government-sponsored agencies 1 \$6,996 \$1 1 \$3,990 \$9 2 \$10,986 \$10 Mortgage-backed securities issued by U.S. government and government-sponsored agencies 22 108,630 1,028 46 110,348 1,680 68 218,978 2,708 States and political subdivisions 13 12,402 128 10 7,681 111 23 20,083 239 Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | | | | | | | | | | | | | |
| At December 31, 2007 # Value Losses # Value Losses # Value Losses U.S. Treasury obligations and obligations of U.S. government-sponsored agencies | (Dollars in thousands) | Les | ss than 12 N | /Ion | iths | 12] | Months or l | Lon | iger | | Total | | |
| U.S. Treasury obligations and obligations of U.S. government- sponsored agencies 1 \$ 6,996 \$ 1 1 \$ 3,990 \$ 9 2 \$ 10,986 \$ 10 Mortgage-backed securities issued by U.S. government and government-sponsored agencies 22 108,630 1,028 46 110,348 1,680 68 218,978 2,708 States and political subdivisions 13 12,402 128 10 7,681 111 23 20,083 239 Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | | | Fair | Un | realized | | Fair | Un | realized | | Fair | Un | realized |
| and obligations of U.S. government- sponsored agencies 1 \$ 6,996 \$ 1 1 \$ 3,990 \$ 9 2 \$ 10,986 \$ 10 Mortgage-backed securities issued by U.S. government and government-sponsored agencies 22 108,630 1,028 46 110,348 1,680 68 218,978 2,708 States and political subdivisions 13 12,402 128 10 7,681 111 23 20,083 239 Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | At December 31, 2007 | # | Value | L | Losses | # | Value | I | Losses | # | Value | L | osses |
| government- sponsored agencies | U.S. Treasury obligations | | | | | | | | | | | | |
| sponsored agencies 1 \$ 6,996 \$ 1 1 \$ 3,990 \$ 9 2 \$ 10,986 \$ 10 Mortgage-backed securities issued by U.S. government and government-sponsored agencies 22 108,630 1,028 46 110,348 1,680 68 218,978 2,708 States and political subdivisions 13 12,402 128 10 7,681 111 23 20,083 239 Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | and obligations of U.S. | | | | | | | | | | | | |
| Mortgage-backed securities issued by U.S. government and government-sponsored agencies 22 108,630 1,028 46 110,348 1,680 68 218,978 2,708 States and political subdivisions 13 12,402 128 10 7,681 111 23 20,083 239 Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | government- | | | | | | | | | | | | |
| issued by U.S. government and government-sponsored agencies 22 108,630 1,028 46 110,348 1,680 68 218,978 2,708 States and political subdivisions 13 12,402 128 10 7,681 111 23 20,083 239 Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | - | 1 | \$ 6,996 | \$ | 1 | 1 | \$ 3,990 | \$ | 9 | 2 | \$ 10,986 | \$ | 10 |
| and government-sponsored agencies 22 108,630 1,028 46 110,348 1,680 68 218,978 2,708 States and political subdivisions 13 12,402 128 10 7,681 111 23 20,083 239 Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | 6 6 | | | | | | | | | | | | |
| government-sponsored agencies 22 108,630 1,028 46 110,348 1,680 68 218,978 2,708 States and political subdivisions 13 12,402 128 10 7,681 111 23 20,083 239 Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | issued by U.S. government | | | | | | | | | | | | |
| agencies 22 108,630 1,028 46 110,348 1,680 68 218,978 2,708 States and political subdivisions 13 12,402 128 10 7,681 111 23 20,083 239 Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | and | | | | | | | | | | | | |
| States and political subdivisions 13 12,402 128 10 7,681 111 23 20,083 239 Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | - | | | | | | | | | | | | |
| political subdivisions 13 12,402 128 10 7,681 111 23 20,083 239 Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | agencies | 22 | 108,630 | | 1,028 | 46 | 110,348 | | 1,680 | 68 | 218,978 | | 2,708 |
| Trust preferred securities 8 23,167 2,769 5 11,287 772 13 34,454 3,541 Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | States and | | | | | | | | | | | | |
| Subtotal, debt securities 44 151,195 3,926 62 133,306 2,572 106 284,501 6,498 Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | | | | | | | | | | | 20,083 | | |
| Corporate stocks 5 5,258 1,495 4 1,304 233 9 6,562 1,728 Total temporarily | _ | | | | | | | | | | | | |
| Total temporarily | Subtotal, debt securities | 44 | 151,195 | | 3,926 | | | | | 106 | 284,501 | | 6,498 |
| | - | 5 | 5,258 | | 1,495 | 4 | 1,304 | | 233 | 9 | 6,562 | | 1,728 |
| impoired securities $40.9156452.9.5421.66.9124610.9.2905.115.9201.062.9.926$ | - · | | | | | | | | | | | | |
| impaned securities 49 \$ 130,433 \$ 3,421 00 \$ 134,010 \$ 2,803 113 \$ 291,003 \$ 8,220 | impaired securities | 49 | \$ 156,453 | \$ | 5,421 | 66 | \$ 134,610 | \$ | 2,805 | 115 | \$ 291,063 | \$ | 8,226 |

The majority of the loss for debt securities reported in an unrealized loss position at March 31, 2008 was concentrated in variable rate trust preferred securities issued by financial services companies, and in U.S. agency or government-sponsored agency mortgage-backed securities. The unrealized losses on trust preferred securities primarily reflects increased investor concerns about recent losses in the financial services industry related to sub-prime lending and sub-prime securities exposure. Credit spreads for issuers in this sector widened substantially during recent months, causing prices for these securities holdings to decline. The majority of the loss for other securities reported in an unrealized loss position at March 31, 2008 was concentrated in mortgage-backed securities purchased during 2003 and 2004, during which time interest rates were at or near historical lows. The market value for these and other security holdings included in this analysis have declined due to the relative increase in short and medium term interest rates since the time of purchase. The Corporation believes that the nature and duration of impairment on its debt security holdings are a function of changes in investment spreads and interest rate movements, and does not consider

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full repayment of principal on the reported debt obligations to be at risk. The Corporation has the ability and intent to hold these investments to full recovery of the cost basis. The debt securities in an unrealized loss position at March 31, 2008 consisted of 86 debt security holdings. The largest unrealized loss of any single holding was \$240 thousand, or 24.05% of its amortized cost, at March 31, 2008.

Causes of conditions whereby the fair value of corporate stock equity securities is less than cost include the timing of purchases and changes in valuation specific to individual industries or issuers. The relationship between the level of market interest rates and the dividend rates paid on individual equity securities may also be a contributing factor. The Corporation believes that a portion of the current impairment on its equity securities holdings is a function of investor concerns about recent losses in the financial services industry related to sub-prime lending and sub-prime securities exposure, which have resulted in greater volatility in market prices for both common and preferred stocks in this market sector. The equity securities in an unrealized loss position at March 31, 2008 consisted of 10 holdings of financial and commercial entities with unrealized losses of \$1.4 million, or 82% of their aggregate cost, at March 31, 2008, after the recognition of the \$858 thousand impairment charge described above. The unrealized loss position of these same securities was \$1.7 million, or 79% of their aggregate cost, at December 31, 2007. None of these 10 equity securities have had fair values less than 80% of their cost for a period of six months or more. As noted in the table above, 7 of the 10 equity securities have been in an unrealized loss position for 12 months or longer. The unrealized loss position of these 7 equity securities was \$143 thousand, or 2% of their aggregate cost, at March 31, 2007. The Corporation has the ability and intent to hold these investments to full recovery of the cost basis. While the impairment of these corporate stock equity securities has been determined to be temporary at March 31, 2008, should current market conditions continue and should these unrealized losses on these corporate stock equity securities continue, they may, in the future, be deemed to be other than temporarily impaired.

(4) Loan Portfolio The following is a summary of loans:

| (Dollars in thousands) | March | n 31, 2008 | December 31, 2007 | | |
|----------------------------------|-------|------------|-------------------|-----------|------|
| | | Amount | % | Amount | % |
| Commercial: | | | | | |
| Mortgages (1) | \$ | 309,684 | 19% \$ | 278,821 | 18% |
| Construction and development (2) | | 62,489 | 4% | 60,361 | 4% |
| Other (3) | | 354,142 | 22% | 341,084 | 21% |
| Total commercial | | 726,315 | 45% | 680,266 | 43% |
| | | | | | |
| Residential real estate: | | | | | |
| Mortgages (4) | | 565,031 | 35% | 588,628 | 37% |
| Homeowner construction | | 12,861 | 1% | 11,043 | 1% |
| Total residential real estate | | 577,892 | 36% | 599,671 | 38% |
| | | | | | |
| Consumer: | | | | | |
| Home equity lines | | 146,471 | 9% | 144,429 | 9% |
| Home equity loans | | 96,883 | 6% | 99,827 | 6% |
| Other | | 51,021 | 4% | 49,459 | 4% |
| Total consumer | | 294,375 | 19% | 293,715 | 19% |
| Total loans (5) | \$ | 1,598,582 | 100% \$ | 1,573,652 | 100% |

- (1) Amortizing mortgages, primarily secured by income producing property.
- (2) Loans for construction of residential and commercial properties and for land development.
- (3)Loans to businesses and individuals, a substantial portion of which are fully or partially collateralized by real estate.
- (4) A substantial portion of these loans is used as qualified collateral for FHLB borrowings (See Note 7 for additional discussion of FHLB borrowings).
- (5) Net of unamortized loan origination fees, net of costs, totaling \$66 thousand and \$100 thousand at March 31, 2008 and December 31, 2007, respectively. Also includes \$260 thousand and \$297 thousand of premium, net of discount, on purchased loans at March 31, 2008 and December 31, 2007, respectively.

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WASHINGTON TRUST BANCORP INC. AND SUBSIDIARIES CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

(Continued)

Nonaccrual Loans

The balance of loans on nonaccrual status as of March 31, 2008 was \$5.7 million, compared to \$4.3 million at December 31, 2007. The \$1.4 million increase was largely due to certain commercial loan relationships moving into the non-accruing loan classification.

(5) Allowance for Loan Losses

The following is an analysis of the allowance for loan losses:

(Dollars in thousands)

| Three months ended March 31, | 2008 | 2007 |
|--|--------------|--------------|
| Balance at beginning of period | \$ 20,277 | \$ 18,894 |
| Provision charged to expense | 450 | 300 |
| Recoveries of loans previously charged off | 103 | 191 |
| Loans charged off | (106) | (25) |
| Balance at end of period | \$ 20,724 | \$ 19,360 |

(6) Goodwill and Other Intangibles

Balance at March 31, 2008

The changes in the carrying value of goodwill and other intangible assets for the three months ended March 31, 2008 are as follows:

Goodwill

| | | Wealth | | |
|------------|---------------------------|--|---|---|
| | Commercial | Management | | |
| | Banking | Service | | |
| | Segment | Segment | | Total |
| | \$ 22,591 | \$ 27,888 | \$ | 50,479 |
| | - | | | _ |
| | - | | - | _ |
| | \$ 22,591 | \$ 27,888 | \$ | 50,479 |
| | | | | |
| Core | | | | |
| Deposit | Advisory | Non-compete | | |
| Intangible | Contracts | Agreements | | Total |
| \$ 510 | \$ 10,743 | \$ 180 | \$ | 11,433 |
| 30 | 284 | 12 | | 326 |
| | Deposit Intangible \$ 510 | Banking Segment \$ 22,591 Core \$ 22,591 Core Deposit Advisory Intangible Contracts \$ 510 \$ 10,743 | Commercial Banking Service Segment Segment \$ 22,591 \$ 27,888 \$ 22,591 \$ 27,888 Core Deposit Advisory Non-compete Intangible Contracts Agreements \$ 510 \$ 10,743 \$ 180 | Commercial Management Banking Service Segment Segment \$ 22,591 \$ 27,888 \$ \$ 22,591 \$ 27,888 \$ Core Deposit Advisory Non-compete Intangible Contracts Agreements \$ 510 \$ 10,743 \$ 180 \$ |

Amortization of intangible assets for the three months ended March 31, 2008 totaled \$326 thousand. Estimated annual amortization expense of current intangible assets with finite useful lives, absent any impairment or change in estimated useful lives, is summarized below.

480 \$

10,459 \$

(Dollars in thousands) Core Advisory Non-compete

11,107

168 \$

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| Estimated amortization expense: | Dep | osits | Contracts | Agreements | Total |
|---------------------------------|-----|-------|-----------|------------|-------------|
| 2008 (full year) | \$ | 120 | \$ 1,111 | \$ 49 | \$ 1,280 |
| 2009 | | 120 | 1,040 | 49 | 1,209 |
| 2010 | | 120 | 922 | 49 | 1,091 |
| 2011 | | 120 | 768 | 33 | 921 |
| 2012 | | 30 | 727 | _ | 757 |
| -11- | | | | | |
| | | | | | |

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WASHINGTON TRUST BANCORP INC. AND SUBSIDIARIES CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

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The components of intangible assets at March 31, 2008 are as follows:

| (Dollars in thousands) | Core | | Advisory | | Non-compete | | |
|--------------------------|----------|-------|--------------------|--------|-------------|-------|--------------|
| | Deposits | | Deposits Contracts | | Agreements | | Total |
| Gross carrying amount | \$ | 2,997 | \$ | 13,657 | \$ | 1,147 | \$ 17,801 |
| Accumulated amortization | | 2,517 | | 3,198 | | 979 | 6,694 |
| Net amount | \$ | 480 | \$ | 10,459 | \$ | 168 | \$ 11,107 |

(7) Borrowings

Federal Home Loan Bank Advances

Advances payable to the Federal Home Loan Bank ("FHLB") are summarized as follows:

| (Dollars in thousands) | March 31, | December 31, |
|------------------------|------------|--------------|
| | 2008 | 2007 |
| FHLB advances | \$ 658,048 | \$ 616,417 |

In addition to outstanding advances, the Corporation also has access to an unused line of credit amounting to \$8.0 million at March 31, 2008. Under an agreement with the FHLB, the Corporation is required to maintain qualified collateral, free and clear of liens, pledges, or encumbrances that, based on certain percentages of book and market values, has a value equal to the aggregate amount of the line of credit and outstanding advances ("FHLB borrowings"). The FHLB maintains a security interest in various assets of the Corporation including, but not limited to, residential mortgages loans, U.S. government or agency securities, U.S. government-sponsored agency securities, and amounts maintained on deposit at the FHLB. The Corporation maintained qualified collateral in excess of the amount required to collateralize the line of credit and outstanding advances at March 31, 2008. Included in the collateral were securities available for sale with a fair value of \$491.9 million and \$395.4 million that were specifically pledged to secure FHLB borrowings at March 31, 2008 and December 31, 2007, respectively. Unless there is an event of default under the agreement with the FHLB, the Corporation may use, encumber or dispose of any portion of the collateral in excess of the amount required to secure FHLB borrowings, except for that collateral that has been specifically pledged.

Other Borrowings

The following is a summary of other borrowings:

| | | | D | ecember |
|---|----|----------|----|---------|
| (Dollars in thousands) | Ma | arch 31, | | 31, |
| | | 2008 | | 2007 |
| Treasury, Tax and Loan demand note balance | \$ | 1,256 | \$ | 2,793 |
| Deferred acquisition obligations | | 1,926 | | 9,884 |
| Securities sold under repurchase agreements | | 19,500 | | 19,500 |
| Other | | 375 | | 383 |
| Other borrowings | \$ | 23,057 | \$ | 32,560 |

The Stock Purchase Agreement for the August 2005 acquisition of Weston Financial Group, Inc. ("Weston Financial") provides for the payment of contingent purchase price amounts based on operating results in each of the years in the three-year earn-out period ending December 31, 2008. Contingent payments are added to goodwill and recorded as deferred acquisition liabilities at the time the payments are determinable beyond a reasonable doubt. Deferred

acquisition obligations amounted to \$1.9 million and \$9.9 million at March 31, 2008 and December 31, 2007, respectively. In the first quarter of 2008 the Corporation paid approximately \$8.1 million pursuant to the Stock Purchase Agreement, which represented the 2007 earn-out payment.

(8) Shareholders' Equity

Stock Repurchase Plan:

The Corporation's 2006 Stock Repurchase Plan authorizes the repurchase of up to 400,000 shares of the Corporation's common stock in open market transactions. There were no shares repurchased under the Corporation's 2006 Stock Repurchase Plan during the three months ended March 31, 2008. As of March 31, 2008, a cumulative total of 185,400 shares have been repurchased at a total cost of \$4.8 million.
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To Be Well Capitalized

During the first quarter of 2008, 3,423 shares were acquired pursuant to the Amended and Restated Nonqualified Deferred Compensation Plan ("Deferred Compensation Plan").

Regulatory Capital Requirements:

The following table presents the Corporation's and the Bank's actual capital amounts and ratios at March 31, 2008 and December 31, 2007, as well as the corresponding minimum and well capitalized regulatory amounts and ratios:

| | | | | | | 1 | Under P | • |
|----------------------------|---------------|--------|----|-------------|----------|----|------------|--------|
| | | | F | For Capital | Adequacy | | Corrective | |
| (Dollars in thousands) | Actua | al | | Purpo | oses | | Provis | ions |
| | Amount | Ratio | | Amount | Ratio | | Amount | Ratio |
| As of March 31, 2008: | | | | | | | | |
| Total Capital (to | | | | | | | | |
| Risk-Weighted Assets): | | | | | | | | |
| Corporation | \$ 169,671 | 10.49% | \$ | 129,436 | 8.00% | \$ | 161,795 | 10.00% |
| Bank | \$ 170,450 | 10.54% | \$ | 129,358 | 8.00% | \$ | 161,698 | 10.00% |
| Tier 1 Capital (to | | | | | | | | |
| Risk-Weighted Assets): | | | | | | | | |
| Corporation | \$ 149,401 | 9.23% | \$ | 64,718 | 4.00% | \$ | 97,077 | 6.00% |
| Bank | \$ 150,192 | 9.29% | \$ | 64,679 | 4.00% | \$ | 97,019 | 6.00% |
| Tier 1 Capital (to Average | | | | | | | | |
| Assets): (1) | | | | | | | | |
| Corporation | \$ 149,401 | 5.93% | \$ | 100,832 | 4.00% | \$ | 126,040 | 5.00% |
| Bank | \$ 150,192 | 5.96% | \$ | 100,781 | 4.00% | \$ | 125,977 | 5.00% |
| | | | | | | | | |
| As of December 31, 2007: | | | | | | | | |
| Total Capital (to | | | | | | | | |
| Risk-Weighted Assets): | \$ 167,061 | 10.39% | \$ | 128,648 | 8.00% | \$ | 160,810 | 10.00% |
| Corporation | \$ 174,750 | 10.87% | \$ | 128,574 | 8.00% | \$ | 160,717 | 10.00% |
| Bank | | | | | | | | |
| Tier 1 Capital (to | | | | | | | | |
| Risk-Weighted Assets): | \$ 146,393 | 9.10% | \$ | 64,324 | 4.00% | \$ | 96,486 | 6.00% |
| Corporation | \$ 154,093 | 9.59% | \$ | 64,287 | 4.00% | \$ | 96,430 | 6.00% |
| Bank | | | | | | | | |
| Tier 1 Capital (to Average | | | | | | | | |
| Assets): (1) | \$ 146,393 | 6.09% | \$ | 96,088 | 4.00% | \$ | 120,110 | 5.00% |
| Corporation | \$ 154,093 | 6.42% | \$ | 96,042 | 4.00% | \$ | 120,053 | 5.00% |
| Bank | | | | | | | | |
| | | | | | | | | |

(1) Leverage ratio

In connection with the Weston Financial acquisition, trust preferred securities totaling \$22 million were issued in 2005 by WT Capital Trust I ("Trust I") and WT Capital Trust II ("Trust II"), statutory trusts created by the Bancorp. In accordance with FASB Interpretation 46-R, "Consolidation of Variable Interest Entities – Revised" ("FIN 46-R"), Trust I and Trust II are not consolidated into the Corporation's financial statements; however, the Corporation reflects the

amounts of junior subordinated debentures payable to the preferred shareholders of Trust I and Trust II as debt in its financial statements. As disclosed in Note 16, additional trust preferred securities of \$10 million were issued in April 2008 by Washington Preferred Capital Trust ("Washington Preferred"), a newly formed statutory trust. The trust preferred securities qualify as Tier 1 capital.

The Corporation's capital ratios at March 31, 2008 place the Corporation in the "well-capitalized" category according to regulatory standards. On March 1, 2005, the Federal Reserve Board issued a final rule that would retain trust preferred securities in Tier 1 capital of bank holding companies, but with stricter quantitative limits and clearer standards. Under the proposal, after a five-year transition period that would end on March 31, 2009, the aggregate amount of trust preferred securities would be limited to 25% of Tier 1 capital elements, net of goodwill. The Corporation has evaluated the potential impact of such a change on its Tier 1 capital ratio and has concluded that the regulatory capital treatment of the trust preferred securities in the Corporation's total capital ratio would be unchanged.

(9) Financial Instruments with Off-Balance Sheet Risk and Derivative Financial Instruments

The Corporation is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to manage the Corporation's exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit, standby letters of credit, financial guarantees, interest rate -13-

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swap agreements and commitments to originate and commitments to sell fixed rate mortgage loans. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the Corporation's Consolidated Balance Sheets. The contract or notional amounts of these instruments reflect the extent of involvement the Corporation has in particular classes of financial instruments. The Corporation uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. The contractual and notional amounts of financial instruments with off-balance sheet risk are as follows:

| | M | Iarch 31, | Dec | ember 31, |
|--|----|-----------|-----|-----------|
| (Dollars in thousands) | | 2008 | | 2007 |
| Financial instruments whose contract amounts represent credit risk: | | | | |
| Commitments to extend credit: | | | | |
| Commercial loans | \$ | 144,902 | \$ | 149,465 |
| Home equity lines | | 181,235 | | 176,284 |
| Other loans | | 18,226 | | 20,770 |
| Standby letters of credit | | 8,112 | | 8,048 |
| Financial instruments whose notional amounts exceed the amount of credit risk: | | | | |
| Forward loan commitments: | | | | |
| Commitments to originate fixed rate mortgage loans to be sold | | 5,758 | | 3,495 |
| Commitments to sell fixed rate mortgage loans | | 7,611 | | 5,472 |
| Interest rate swap contracts: | | | | |
| Swaps with customers | | 10,850 | | 3,850 |
| Mirror swaps with counterparties | | 10,850 | | 3,850 |

Commitments to Extend Credit

Commitments to extend credit are agreements to lend to a customer as long as there are no violations of any conditions established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since some of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Each borrower's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained is based on management's credit evaluation of the borrower.

Standby Letters of Credit

Standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. Under the standby letters of credit, the Corporation is required to make payments to the beneficiary of the letters of credit upon request by the beneficiary contingent upon the customer's failure to perform under the terms of the underlying contract with the beneficiary. Standby letters of credit extend up to five years. At March 31, 2008 and December 31, 2007, the maximum potential amount of undiscounted future payments, not reduced by amounts that may be recovered, totaled \$8.1 million and \$8.0 million, respectively. At March 31, 2008 and December 31, 2007, there was no liability to beneficiaries resulting from standby letters of credit. Fee income on standby letters of credit for the three months ended March 31, 2008 and 2007 was insignificant.

At March 31, 2008, a substantial portion of the standby letters of credit were supported by pledged collateral. The collateral obtained is determined based on management's credit evaluation of the customer. Should the Corporation be required to make payments to the beneficiary, repayment from the customer to the Corporation is required.

Interest Rate Risk Management Agreements

Interest rate swaps are used from time to time as part of the Corporation's interest rate risk management strategy. Swaps are agreements in which the Corporation and another party agree to exchange interest payments (e.g., fixed-rate for variable-rate payments) computed on a notional principal amount. The credit risk associated with swap transactions is the risk of default by the counterparty. To minimize this risk, the Corporation enters into interest rate agreements only with highly rated counterparties that management believes to be creditworthy. The notional amounts of these agreements do not represent amounts exchanged by the parties and thus, are not a measure of the potential loss exposure.

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(Continued)

The Corporation has entered into interest rate swap contracts to help commercial loan borrowers manage their interest rate risk. The interest rate swap contracts with commercial loan borrowers allow them to convert floating rate loan payments to fixed rate loan payments. When we enter into an interest rate swap contract with a commercial loan borrower, we simultaneously enter into a "mirror" swap contract with a third party. The third party exchanges the client's fixed rate loan payments for floating rate loan payments. We retain the risk that is associated with the potential failure of counterparties and inherent in making loans.

At March 31, 2008 and December 31, 2007, Washington Trust had interest rate swap contracts with commercial loan borrowers with notional amounts of \$10.85 million and \$3.85 million, respectively, and equal amounts of "mirror" swap contracts with third-party financial institutions. The interest rate swap contracts are carried at fair value with changes recorded as a component of other noninterest income. The fair values of the interest rate swap contracts with commercial loan borrowers amounted to \$438 thousand as of March 31, 2008 and \$60 thousand as of December 31, 2007. The fair values of the "mirror" swap contracts with third-party financial institutions totaled \$429 thousand as of March 31, 2008 and \$60 thousand as of December 31, 2007. For the three months ended March 31, 2008, net gains on these interest rate swap contracts amounted to \$119 thousand. Washington Trust did not have interest rate swap contracts in the first quarter of 2007.

Forward Loan Commitments

Interest rate lock commitments are extended to borrowers that relate to the origination of readily marketable mortgage loans held for sale. To mitigate the interest rate risk inherent in these rate locks, as well as closed mortgage loans held for sale, best efforts forward commitments are established to sell individual mortgage loans. Commitments to originate and commitments to sell fixed rate mortgage loans are derivative financial instruments. Accordingly, the fair value of these commitments is recognized in other assets on the balance sheet and the changes in fair value of such commitments are recorded in current earnings in the income statement. The carrying value of such commitments as of March 31, 2008 and December 31, 2007 and the respective changes in fair values for the three months ended March 31, 2008 and 2007 were insignificant.

(10) Fair Value

Effective January 1, 2008, the Corporation adopted SFAS No. 157 for financial assets and liabilities. The effective date of SFAS No. 157, as it applies to nonfinancial assets and liabilities, has been delayed to January 1, 2009. SFAS No. 157 defines fair value, establishes a framework for measuring fair value and expands disclosure requirements about fair value measurements. SFAS No. 157, among other things, emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and states that a fair value measurement should be determined based on the assumptions the market participants would use in pricing the asset or liability. In addition, SFAS No. 157 specifies a hierarchy of valuation techniques based on whether the types of valuation information ("inputs") are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Corporation's market assumptions. These two types of inputs have created the following fair value hierarchy:

- Level 1 Quoted prices for identical assets or liabilities in active markets.
- Level 2 Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.
- Level 3 Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable in the markets and which reflect the Corporation's market assumptions.

The Corporation uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Securities available for sale and derivatives are recorded at fair value on a recurring basis. Additionally, from time to time, we may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, collateral dependent impaired loans and mortgage servicing rights. These nonrecurring fair value adjustments typically involve the application of lower-of-cost-or-market accounting or write-downs of individual assets.

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Determination of Fair Value

Under SFAS No. 157, fair values are based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When available, the Corporation generally uses quoted market prices to determine fair value and classifies such items as Level 1. In some cases where a market price is available, the Corporation will make use of acceptable practical expedients (such as matrix pricing) to calculate fair value, in which case the items are classified as Level 2. If quoted prices are not available, fair value is based upon valuation techniques that use, where possible, current market-based or independently sourced market parameters, such as interest rates. In these instances, the items will be classified based upon the lowest level of input that is significant to the valuation. Thus, an item may be classified as Level 3 even though there may be some significant inputs that may be readily observable.

The following is a description of valuation methodologies for assets and liabilities recorded at fair value, including the general classification of such assets and liabilities pursuant to the valuation hierarchy.

Securities Available for Sale

Securities available for sale are recorded at fair value on a recurring basis. When available, the Corporation uses quoted market prices to determine the fair value of securities; such items are classified as Level 1. This category includes exchange-traded equity securities and U.S. Treasury obligations.

Level 2 securities include debt securities with quoted prices, which are traded less frequently than exchange-traded instruments, whose value is determined using matrix pricing with inputs that are observable in the market or can be derived principally from or corroborated by observable market data. This category generally includes obligations of U.S. government-sponsored agencies, mortgage-backed securities issued by U.S. government and government-sponsored agencies, municipal bonds, trust preferred securities, corporate bonds and preferred equity securities.

In certain cases where there is limited activity or less transparency around inputs to the valuation, securities may be classified as Level 3. As of March 31, 2008, no securities were classified as Level 3.

Mortgage Loans Held for Sale

Mortgage loans held for sale are carried on an aggregate basis at the lower of cost or market value. The fair value of loans held for sale is based on what secondary markets are currently offering for loans with similar characteristics. As such, we classify loans subjected to nonrecurring fair value adjustments as Level 2.

Derivatives

Substantially all of our derivatives are traded in over-the-counter markets where quoted market prices are not readily available. Fair value measurements are determined using independent pricing models that utilize primarily market observable inputs, such as swap rates of different maturities and LIBOR rates, and, accordingly, are classified as Level 2. Examples include interest rate swap contracts. Any derivative for which we measure fair value using significant assumptions that are unobservable are classified as Level 3. Level 3 derivatives include interest rate lock commitments written for our residential mortgage loans that we intend to sell.

Collateral Dependent Impaired Loans

Collateral dependent loans that have deemed to be impaired in accordance with SFAS No. 114, "Accounting by Creditors for Impairment of a Loan," are valued based upon the fair value of the underlying collateral. The inputs used

in the appraisals of the collateral are observable, and, therefore, the loans are categorized as Level 2.

Mortgage Servicing Rights

Mortgage servicing rights do not trade in an active market with readily observable prices. Accordingly, we determine the fair value of mortgage servicing rights using a valuation model that calculates the present value of the estimated future net servicing income. The model incorporates assumptions used in estimating future net servicing income, including estimates of prepayment speeds, discount rate, cost to service and contractual servicing fee income. Mortgage servicing rights are subject to fair value measurements on a nonrecurring basis. Fair value measurements of our mortgage servicing rights use significant unobservable inputs and, accordingly, are classified as Level 3.

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Items Recorded at Fair Value on a Recurring Basis

The table below presents the balances of assets and liabilities reported at fair value on a recurring basis.

| (Dollars in thousands) | | | | | | Assets/ |
|--|----|------------|-----------|-----------|-------|------------|
| | | | | | L | iabilities |
| | | Fair Value | Measureme | nts Using | | at |
| March 31, 2008 | Le | evel 1 | Level 2 | Level 3 | F | air Value |
| Assets: | | | | | | |
| Securities available for sale | \$ | 4,875 \$ | 742,178 | \$ | - \$ | 747,053 |
| Derivative assets (1) | | _ | 438 | | _ | 438 |
| Total assets at fair value on a recurring basis | \$ | 4,875 \$ | 742,616 | \$ | - \$ | 747,491 |
| Liabilities: | | | | | | |
| Derivative liabilities (1) | \$ | - \$ | 429 | \$ | 13 \$ | 442 |
| Total liabilities at fair value on a recurring basis | \$ | - \$ | 429 | \$ | 13 \$ | 442 |

(1) Derivatives assets are included in other assets and derivative liabilities are reported in accrued expenses and other liabilities in the Consolidated Balance Sheets.

The changes in Level 3 assets and liabilities measured at fair value on a recurring basis in the three month period ended March 31, 2008 were immaterial.

Items Recorded at Fair Value on a Nonrecurring Basis

Certain assets are measured at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from the application of lower of cost or market accounting or write-downs of individual assets. The valuation methodologies used to measure these fair value adjustments are described above. The following table presents the carrying value of certain assets measured at fair value on a nonrecurring basis during the three months ended March 31, 2008.

| (Dollars in thousands) | Carrying Value at March 31, 2008 | | | | | | |
|--|----------------------------------|------|---------|---------|------|-------|--|
| | Level 1 | I | Level 2 | Level 3 | | Total | |
| Assets: | | | | | | | |
| Collateral dependent impaired loans | \$ | - \$ | 977 | \$ | - \$ | 977 | |
| Total assets at fair value on a nonrecurring basis | \$ | - \$ | 977 | \$ | - \$ | 977 | |

The total nonrecurring fair value adjustments included in the Consolidated Statement of Income for the three months ended March 31, 2008 were immaterial.

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WASHINGTON TRUST BANCORP INC. AND SUBSIDIARIES CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

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(11) Defined Benefit Pension Plans

Effective January 1, 2008, the Corporation adopted the measurement date provisions of SFAS No. 158 "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R)." As a result, the Corporation recognized the following adjustments in individual line items of its Consolidated Balance Sheet as of January 1, 2008:

| | Prior to Adoption of | Effect of Adopting | |
|--|---------------------------|--------------------|------------------|
| | Measurement Date | Measurement Date | |
| | Provisions of SFAS | Provisions of SFAS | As of January 1, |
| (Dollars in thousands) | No. 158 | No. 158 | 2008 |
| Net deferred tax asset | \$ 7,705 | \$ (23) | \$ 7,682 |
| Defined benefit pension liabilities | 11,801 | 654 | 12,455 |
| Retained earnings | 154,647 | (719) | 153,928 |
| Accumulated other comprehensive (loss) | | | |
| income | (239) | 42 | (197) |

The adoption of the measurement date provisions of SFAS No. 158 had no effect on the Corporation's Consolidated Statements of Income or Cash Flows for the three months ended March 31, 2008.

The following table sets forth the plans' benefit obligations, fair value of plan assets and funded status as of March 31, 2008 and 2007.

Components of Net Periodic Benefit Costs:

| (Dollars in thousands) | Qualified Pension Plan | | Non-Qualifie Retirement Pla | |
|---|------------------------|--------|--------------------------------|------|
| Three months ended March 31, | 2008 | 2007 | 2008 | 2007 |
| Components of Net Periodic Benefit Costs: | | | | |
| Service cost | \$ 511 \$ | 503 \$ | 62 \$ | 86 |
| Interest cost | 507 | 462 | 143 | 130 |
| Expected return on plan assets | (569) | (496) | - | - |
| Amortization of transition asset | _ | (1) | - | - |
| Amortization of prior service cost | (8) | (9) | 16 | 16 |
| Recognized net actuarial loss | 3 | 47 | 54 | 54 |
| Net periodic benefit cost | \$ 444 \$ | 506 \$ | 275 \$ | 286 |

Employer Contributions:

The Corporation previously disclosed in its financial statements for the year ended December 31, 2007 that it expected to contribute \$2.0 million to its qualified pension plan and \$421 thousand in benefit payments to its non-qualified retirement plans in 2008. During the quarter ended March 31, 2008, \$2.0 million of contributions have been made to the qualified pension plan and \$84 thousand in benefit payments have been made to the non-qualified retirement plans. The Corporation presently anticipates contributing an additional \$251 thousand in benefit payments to the non-qualified retirement plans in 2008.

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WASHINGTON TRUST BANCORP INC. AND SUBSIDIARIES CONDENSED NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

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(12) Business Segments

Washington Trust segregates financial information in assessing its results among two operating segments: Commercial Banking and Wealth Management Services. The amounts in the Corporate column include activity not related to the segments, such as the investment securities portfolio, wholesale funding activities and administrative units. The Corporate column is not considered to be an operating segment. The methodologies and organizational hierarchies that define the business segments are periodically reviewed and revised. Results may be restated, when necessary, to reflect changes in organizational structure or allocation methodology. The following tables present the statement of operations and total assets for Washington Trust's reportable segments.

(Dollars in thousands)

| Three months | | nercial king | Manag | alth gement vices | Corp | orate | | lidated otal |
|-------------------------------|-----------|-----------------|----------|-------------------------|-------------------|----------|-----------|-----------------|
| ended March 31, | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| Net interest | | | | | | | | |
| income (expense) S | \$ 14,486 | \$ 13,375 | \$ (9) | \$ (8) | \$ 599 | \$ 1,503 | \$ 15,076 | \$ 14,870 |
| Noninterest | | | | | | | | |
| income | 3,344 | 2,889 | 7,258 | 6,870 | 442 | 1,489 | 11,044 | 11,248 |
| Total income | 17,830 | 16,264 | 7,249 | 6,862 | 1,041 | 2,992 | 26,120 | 26,118 |
| | | | | | | | | |
| Provision for | . = 0 | | | | | | | • • • |
| loan losses | 450 | 300 | - | _ | _ | - | 450 | 300 |
| Depreciation and amortization | | | | | | | | |
| expense | 620 | 616 | 411 | 436 | 44 | 44 | 1,075 | 1,096 |
| Other noninterest | | | | | | | | |
| expenses | 9,397 | 8,643 | 4,677 | 4,298 | 1,993 | 3,072 | 16,067 | 16,013 |
| Total noninterest | | | | | | | | |
| expenses | 10,467 | 9,559 | 5,088 | 4,734 | 2,037 | 3,116 | 17,592 | 17,409 |
| Income before | | | | | (0.0.5) | | | 0.00 |
| income taxes | 7,363 | 6,705 | 2,161 | 2,128 | (996) | (124) | 8,528 | 8,709 |
| Income tax | 2.500 | 2 261 | 0.41 | 026 | (710) | (450) | 2.712 | 2.724 |
| expense (benefit) | 2,589 | 2,361 | 841 | \$26 \$ 1.302 | (718) \$ (278) | ` / | | 2,734 |
| Net income | \$ 4,774 | \$ 4,344 | \$ 1,320 | \$ 1,302 | \$ (278) | \$ 329 | \$ 5,816 | \$ 5,975 |
| Total assets at | | | | | | | | |
| period end | 1,673,074 | 1,540,794 | 45,121 | 36,726 | 846,192 | 822,442 | 2,564,387 | 2,399,962 |
| Expenditures for long-lived | 1,075,074 | 1,540,754 | 43,121 | 30,720 | 040,172 | 022,442 | 2,304,307 | 2,377,702 |
| assets | 254 | 886 | 41 | 69 | 23 | 90 | 318 | 1,045 |

Management uses certain methodologies to allocate income and expenses to the business lines. A funds transfer pricing methodology is used to assign interest income and interest expense to each interest-earning asset and interest-bearing liability on a matched maturity funding basis. Certain indirect expenses are allocated to

segments. These include support unit expenses such as technology and processing operations and other support functions. Taxes are allocated to each segment based on the effective rate for the period shown.

Commercial Banking

The Commercial Banking segment includes commercial, commercial real estate, residential and consumer lending activities; mortgage banking, secondary market and loan servicing activities; deposit generation; merchant credit card services; cash management activities; and direct banking activities, which include the operation of ATMs, telephone and internet banking services and customer support and sales.

Wealth Management Services

Wealth Management Services includes asset management services provided for individuals and institutions; personal trust services, including services as executor, trustee, administrator, custodian and guardian; corporate trust services, including services as trustee for pension and profit sharing plans; and other financial planning and advisory services.

Corporate

Corporate includes the Treasury Unit, which is responsible for managing the wholesale investment portfolio and wholesale funding needs. It also includes income from bank-owned life insurance as well as administrative and executive expenses not allocated to the business lines and the residual impact of methodology allocations such as funds transfer pricing offsets.

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(13) Comprehensive Income

(Dollars in thousands)

Three months ended March 31,