**DUKE REALTY CORP** Form 10-O August 05, 2015 **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-O (Mark One) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended June 30, 2015 OR TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from Commission File Number: 1-9044 (Duke Realty Corporation) 0-20625 (Duke Realty Limited Partnership) **DUKE REALTY CORPORATION** DUKE REALTY LIMITED PARTNERSHIP (Exact Name of Registrant as Specified in Its Charter) Indiana (Duke Realty Corporation) 35-1740409 (Duke Realty Corporation) Indiana (Duke Realty Limited Partnership) 35-1898425 (Duke Realty Limited Partnership) (State or Other Jurisdiction (I.R.S. Employer of Incorporation or Organization) Identification Number) 600 East 96thStreet, Suite 100 46240 Indianapolis, Indiana (Address of Principal Executive Offices) (Zip Code) Registrant's Telephone Number, Including Area Code: (317) 808-6000 Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. **Duke Realty Corporation** Yes x No o Duke Realty Limited Partnership Yes x Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). **Duke Realty Corporation** Yes x No o Duke Realty Limited Partnership Yes x Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. **Duke Realty Corporation:** Smaller reporting Large accelerated filer x Accelerated filer o Non-accelerated filer o company o Duke Realty Limited Partnership: Smaller reporting Large accelerated filer o Accelerated filer o Non-accelerated filer x company o Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): **Duke Realty Corporation** Yes o No x Duke Realty Limited Partnership Yes o Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: Outstanding Common Shares of Duke Realty Corporation at August 5, Class

2015

Common Stock, \$.01 par value per share 345,252,265

#### **EXPLANATORY NOTE**

This report combines the quarterly reports on Form 10-Q for the period ended June 30, 2015 of both Duke Realty Corporation and Duke Realty Limited Partnership. Unless stated otherwise or the context otherwise requires, references to "Duke Realty Corporation" or the "General Partner" mean Duke Realty Corporation and its consolidated subsidiaries; and references to the "Partnership" mean Duke Realty Limited Partnership and its consolidated subsidiaries. The terms the "Company," "we," "us" and "our" refer to the General Partner and the Partnership, collectively, and those entities owned or controlled by the General Partner and/or the Partnership.

Duke Realty Corporation is a self-administered and self-managed real estate investment trust ("REIT") and is the sole general partner of the Partnership, owning 99.0% of the common partnership interests of the Partnership ("General Partner Units") as of June 30, 2015. The remaining 1.0% of the common partnership interests ("Limited Partner Units" and, together with the General Partner Units, the "Common Units") are owned by limited partners. As the sole general partner of the Partnership, the General Partner has full, exclusive and complete responsibility and discretion in the day-to-day management and control of the Partnership. The General Partner also owns all of the issued and outstanding preferred partnership interests in the Partnership ("Preferred Units"), to the extent the Partnership has issued Preferred Units.

The General Partner and the Partnership are operated as one enterprise. The management of the General Partner consists of the same members as the management of the Partnership. As the sole general partner with control of the Partnership, the General Partner consolidates the Partnership for financial reporting purposes, and the General Partner does not have any significant assets other than its investment in the Partnership. Therefore, the assets and liabilities of the General Partner and the Partnership are substantially the same.

We believe combining the quarterly reports on Form 10-Q of the General Partner and the Partnership into this single report results in the following benefits:

enhances investors' understanding of the General Partner and the Partnership by enabling investors to view the business as a whole in the same manner as management views and operates the business;

eliminates duplicative disclosure and provides a more streamlined and readable presentation of information since a substantial portion of the Company's disclosure applies to both the General Partner and the Partnership; and ereates time and cost efficiencies through the preparation of one combined report instead of two separate reports.

We believe it is important to understand the few differences between the General Partner and the Partnership in the context of how we operate as an interrelated consolidated company. The General Partner's only material asset is its ownership of partnership interests in the Partnership. As a result, the General Partner does not conduct business itself, other than acting as the sole general partner of the Partnership and issuing public equity from time to time. The General Partner does not issue any indebtedness, but does guarantee some of the unsecured debt of the Partnership. The Partnership holds substantially all the assets of the business, directly or indirectly, and holds the ownership interests related to certain of the Company's investments. The Partnership conducts the operations of the business and has no publicly traded equity. Except for net proceeds from equity issuances by the General Partner, which are contributed to the Partnership in exchange for General Partner Units or Preferred Units, the Partnership generates the capital required by the business through its operations, its incurrence of indebtedness and the issuance of Limited Partner Units to third parties.

Noncontrolling interests, shareholders' equity and partners' capital are the main areas of difference between the consolidated financial statements of the General Partner and those of the Partnership. The noncontrolling interests in the Partnership's financial statements include the interests in consolidated investees not wholly owned by the Partnership. The noncontrolling interests in the General Partner's financial statements include the same noncontrolling interests at the Partnership level, as well as the common limited partnership interests in the Partnership, which are accounted for as partners' capital by the Partnership.

In order to highlight the differences between the General Partner and the Partnership, there are separate sections in this report, as applicable, that separately discuss the General Partner and the Partnership, including separate financial statements and separate Exhibit 31 and 32 certifications. In the sections that combine disclosure of the General Partner and the Partnership, this report refers to actions or holdings as being actions or holdings of the collective Company.

# DUKE REALTY CORPORATION/DUKE REALTY LIMITED PARTNERSHIP INDEX

| Part I - Fin        | nancial Information  | Page        |
|---------------------|--|-------------|
| Item 1.             | Financial Statements   |             |
|                     | Duke Realty Corporation:   |             |
|                     | Consolidated Balance Sheets - June 30, 2015 (Unaudited) and December 31, 2014                      | <u>3</u>    |
|                     | Consolidated Statements of Operations and Comprehensive Income (Unaudited) -Three and              | <u>4</u>    |
|                     | Six Months Ended June 30, 2015 and 2014  | <b>±</b>    |
|                     | <u>Consolidated Statements of Cash Flows (Unaudited) -</u> Six Months Ended June 30, 2015 and 2014 | <u>5</u>    |
|                     | Consolidated Statement of Changes in Equity (Unaudited) - Six Months Ended June 30, 2015           | 5 <u>6</u>  |
|                     | Duke Realty Limited Partnership:   |             |
|                     | Consolidated Balance Sheets - June 30, 2015 (Unaudited) and December 31, 2014                      | <u>7</u>    |
|                     | Consolidated Statements of Operations and Comprehensive Income (Unaudited) -Three and              | <u>8</u>    |
|                     | Six Months Ended June 30, 2015 and 2014  | <u> </u>    |
|                     | Consolidated Statements of Cash Flows (Unaudited) - Six Months Ended June 30, 2015 and             | 9           |
|                     | 2014   | -<br>-      |
|                     | Consolidated Statement of Changes in Equity (Unaudited) - Six Months Ended June 30, 2015           | 5 <u>10</u> |
|                     | Duke Realty Corporation and Duke Realty Limited Partnership:                                       |             |
|                     | Notes to Consolidated Financial Statements (Unaudited)   | <u>11</u>   |
| Item 2.             | Management's Discussion and Analysis of Financial Condition and Results of Operations              | <u>23</u>   |
| <u>Item 3.</u>      | Quantitative and Qualitative Disclosures About Market Risk   | <u>46</u>   |
| Item 4.             | Controls and Procedures  | <u>47</u>   |
| <u>Part II - Ot</u> | ther Information   |             |
| Item 1.             | Legal Proceedings  | <u>49</u>   |
| Item 1A.            | Risk Factors   | <u>49</u>   |
| <u>Item 2.</u>      | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                                 | <u>49</u>   |
| <u>Item 3.</u>      | <u>Defaults Upon Senior Securities</u>   | <u>49</u>   |
| Item 4.             | Mine Safety Disclosures  | <u>49</u>   |
| Item 5.             | Other Information  | <u>49</u>   |
| Item 6.             | <u>Exhibits</u>  | <u>51</u>   |
| 2                   |  |             |

#### PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

#### DUKE REALTY CORPORATION AND SUBSIDIARIES

**Consolidated Balance Sheets** 

(in thousands, except per share amounts)

| (in thousands, except per share amounts)   |                                 |   |
|--|---------------------------------|---|
|  | June 30,<br>2015<br>(Unaudited) | December 31, 2014                       |
| ASSETS   | ,                               |   |
| Real estate investments:   |                                 |   |
| Land and improvements  | \$1,395,664                     | \$1,412,867                             |
| Buildings and tenant improvements  | 4,805,915                       | 4,986,390                               |
| Construction in progress   | 216,352                         | 246,062                                 |
| Investments in and advances to unconsolidated companies                            | 284,739                         | 293,650                                 |
| Undeveloped land   | 474,997                         | 499,960                                 |
|  | 7,177,667                       | 7,438,929                               |
| Accumulated depreciation   |                                 | (1,235,337)                             |
| Net real estate investments  | 5,998,691                       | 6,203,592                               |
| Real estate investments and other assets held-for-sale                             | 72,384                          | 725,051                                 |
| Cash and cash equivalents  | 20,254                          | 17,922                                  |
| Accounts receivable, net of allowance of \$1,831 and \$2,742                       | 22,649                          | 26,168                                  |
| Straight-line rent receivable, net of allowance of \$7,069 and \$8,405             | 111,255                         | 109,657                                 |
| Receivables on construction contracts, including retentions                        | 14,529                          | 36,224                                  |
| Deferred financing costs, net of accumulated amortization of \$30,875 and \$38,863 | 32,410                          | 38,734                                  |
| Deferred leasing and other costs, net of accumulated amortization of \$245,840 and | 370,172                         | 387,635                                 |
| \$259,883 Escrow deposits and other assets   | 472,177                         | 209,856                                 |
| Escrow deposits and other assets   | \$7,114,521                     | \$7,754,839                             |
| LIABILITIES AND EQUITY   | 7-                              | , |
| Indebtedness:  |                                 |   |
| Secured debt   | \$778,869                       | \$942,478                               |
| Unsecured debt   | 2,681,874                       | 3,364,161                               |
| Unsecured line of credit   |                                 | 106,000                                 |
|  | 3,460,743                       | 4,412,639                               |
| Liabilities related to real estate investments held-for-sale                       | 3,742                           | 59,092                                  |
| Construction payables and amounts due subcontractors, including retentions         | 63,396                          | 69,470                                  |
| Accrued real estate taxes  | 73,556                          | 76,308                                  |
| Accrued interest   | 37,289                          | 55,110                                  |
| Other accrued expenses   | 41,939                          | 62,632                                  |
| Other liabilities  | 105,533                         | 95,566                                  |
| Tenant security deposits and prepaid rents   | 36,480                          | 44,142                                  |
| Total liabilities  | 3,822,678                       | 4,874,959                               |
| Shareholders' equity:  |                                 |   |
| Common shares (\$.01 par value); 600,000 shares authorized; 345,249 and 344,112    | 3,451                           | 3,441                                   |
| shares issued and outstanding  |                                 |   |
| Additional paid-in capital   | 4,953,224                       | 4,944,800                               |
|  |                                 |   |

| Accumulated other comprehensive income | 2,340       | 3,026          |  |
|--|-------------|----------------|--|
| Distributions in excess of net income  | (1,694,574  | ) (2,090,942 ) |  |
| Total shareholders' equity             | 3,264,441   | 2,860,325      |  |
| Noncontrolling interests               | 27,402      | 19,555         |  |
| Total equity                           | 3,291,843   | 2,879,880      |  |
|  | \$7,114,521 | \$7,754,839    |  |

See accompanying Notes to Consolidated Financial Statements

#### DUKE REALTY CORPORATION AND SUBSIDIARIES

Consolidated Statements of Operations and Comprehensive Income

For the three and six months ended June 30,

(in thousands, except per share amounts)

(Unaudited)

| (Unaudited)   |           |                    |                 |           |
|---|-----------|--------------------|-----------------|-----------|
|   |           | Three Months Ended |                 | Ended     |
|   | 2015      | 2014               | 2015            | 2014      |
| Revenues:   |           |                    |                 |           |
| Rental and related revenue                                  | \$201,996 | \$204,780          | \$416,611       | \$413,426 |
| General contractor and service fee revenue                  | 23,901    | 69,512             | 76,722          | 125,332   |
|   | 225,897   | 274,292            | 493,333         | 538,758   |
| Expenses:   |           |                    |                 |           |
| Rental expenses   | 30,094    | 32,221             | 66,218          | 74,262    |
| Real estate taxes   | 27,747    | 28,652             | 58,526          | 57,855    |
| General contractor and other services expenses              | 21,738    | 63,857             | 68,762          | 111,128   |
| Depreciation and amortization                               | 78,334    | 88,500             | 160,237         | 176,798   |
| •   | 157,913   | 213,230            | 353,743         | 420,043   |
| Other operating activities:                                 |           |                    |                 |           |
| Equity in earnings of unconsolidated companies              | 15,123    | 60,826             | 21,369          | 63,147    |
| Gain on sale of properties                                  | 107,410   | 70,318             | 130,894         | 86,171    |
| Gain on land sales  | 17,012    | 3,889              | 22,437          | 4,041     |
| Other operating expenses                                    | •         |                    |                 |           |
| S. I.   | (1,555)   | (1,987)            | (3,112)         | (4,203)   |
| Impairment charges  | (5,470)   | (2,523)            | (5,470)         | (2,523)   |
| General and administrative expenses                         |           | (10,365)           | 1.1             | (25,059)  |
| Scherul and administrative expenses                         | 113,282   | 120,158            | 129,876         | 121,574   |
| Operating income  | 181,266   | 181,220            | 269,466         | 240,289   |
| Other income (expenses):                                    | 101,200   | 101,220            | 200,100         | 210,200   |
| Interest and other income, net                              | 1,375     | 229                | 1,713           | 580       |
| Interest expense  | (42,976)  |                    |                 | (103,306) |
| Loss on debt extinguishment                                 |           | (139)              |                 | (139)     |
| Acquisition-related activity                                |           | ) (747 )           |                 |           |
| Income from continuing operations before income taxes       | 55,707    | 129,115            | 94,626          | 136,663   |
| Income tax benefit (expense)                                | 2,288     | (364)              | '.              | (3,038)   |
| Income from continuing operations                           | 57,995    | 128,751            | 95,430          | 133,625   |
| Discontinued operations:                                    | 31,993    | 120,731            | 93,430          | 133,023   |
| Income before gain on sales                                 | 36        | 5,471              | 10,195          | 9,393     |
| Gain on sale of depreciable properties, net of tax          | 396,134   | 2,305              | 414,509         | 19,080    |
| * * *   | ,         |                    | 414,309 424,704 | •         |
| Income from discontinued operations                         | 396,170   | 7,776              | •               | 28,473    |
| Net income  | 454,165   | 136,527            | 520,134         | 162,098   |
| Dividends on preferred shares                               | _         | (7,046)            | <b>—</b>        | (14,083 ) |
| Adjustments for redemption/repurchase of preferred shares   | <u> </u>  |                    | —<br>(5.510 )   | 483       |
| Net income attributable to noncontrolling interests         |           | (1,793)            | ,               | ( )       |
| Net income attributable to common shareholders              | \$449,380 | \$127,688          | \$514,624       | \$146,371 |
| Basic net income per common share:                          | 0.16      | 40.26              | <b>40.25</b>    | <b></b>   |
| Continuing operations attributable to common shareholders   | \$0.16    | \$0.36             | \$0.27          | \$0.35    |
| Discontinued operations attributable to common shareholders | 1.14      | 0.02               | 1.22            | 0.09      |
| Total   | \$1.30    | \$0.38             | \$1.49          | \$0.44    |
| Diluted net income per common share:                        |           |                    |                 |           |
| Continuing operations attributable to common shareholders   | \$0.16    | \$0.36             | \$0.27          | \$0.35    |
|   |           |                    |                 |           |

| Discontinued operations attributable to common shareholders<br>Total<br>Weighted average number of common shares outstanding | 1.14<br>\$1.30<br>345,098 |   | 0.02<br>\$0.38<br>331,753 |   | 1.22<br>\$1.49<br>344,849 |   | 0.09<br>\$0.44<br>329,442 |   |
|--|---------------------------|---|---------------------------|---|---------------------------|---|---------------------------|---|
| Weighted average number of common shares and potential dilutive securities   | 349,161                   |   | 336,414                   |   | 348,945                   |   | 334,102                   |   |
| Comprehensive income:  |                           |   |                           |   |                           |   |                           |   |
| Net income   | \$454,165                 |   | \$136,527                 |   | \$520,134                 |   | \$162,098                 |   |
| Other comprehensive loss:  |                           |   |                           |   |                           |   |                           |   |
| Amortization of interest contracts   | (276                      | ) | (287                      | ) | (563                      | ) | (574                      | ) |
| Other  | (123                      | ) | 55                        |   | (123                      | ) | 55                        |   |
| Total other comprehensive loss   | (399                      | ) | (232                      | ) | (686                      | ) | (519                      | ) |
| Comprehensive income   | \$453,766                 |   | \$136,295                 |   | \$519,448                 |   | \$161,579                 |   |
| See accompanying Notes to Consolidated Financial Statements  |                           |   |                           |   |                           |   |                           |   |

#### DUKE REALTY CORPORATION AND SUBSIDIARIES

Consolidated Statements of Cash Flows

For the six months ended June 30,

(in thousands)

(Unaudited)

|   | 2015       | 2014       |   |
|---|------------|------------|---|
| Cash flows from operating activities:   |            |            |   |
| Net income  | \$520,134  | \$162,098  |   |
| Adjustments to reconcile net income to net cash provided by operating activities: |            |            |   |
| Depreciation of buildings and tenant improvements                                 | 128,624    | 144,618    |   |
| Amortization of deferred leasing and other costs                                  | 35,130     | 51,287     |   |
| Amortization of deferred financing costs  | 3,835      | 5,042      |   |
| Straight-line rental income and expense, net                                      | (12,775    | ) (10,892  | ) |
| Impairment charges  | 5,470      | 2,523      |   |
| Loss on debt transactions   | 82,653     | 139        |   |
| Gains on land and depreciated property sales                                      |            | ) (107,164 | ) |
| Third-party construction contracts, net   | 4,956      | (10,209    | ) |
| Other accrued revenues and expenses, net  |            | ) 11,042   |   |
| Operating distributions received in excess of (less than) equity in earnings from |            |            | , |
| unconsolidated companies  | (9,391     | ) (44,454  | ) |
| Net cash provided by operating activities   | 175,652    | 204,030    |   |
| Cash flows from investing activities:   |            |            |   |
| Development of real estate investments  | (109,617   | ) (226,575 | ) |
| Acquisition of real estate investments and related intangible assets              | (20,929    | ) (85,182  | ) |
| Acquisition of undeveloped land   | (25,579    | ) (11,800  | ) |
| Second generation tenant improvements, leasing costs and building improvements    | (30,871    | ) (44,367  | ) |
| Other deferred leasing costs  | (22,302    | ) (14,980  | ) |
| Other assets  | (94,745    | ) 3,954    |   |
| Proceeds from land and depreciated property sales, net                            | 1,305,794  | 213,040    |   |
| Capital distributions from unconsolidated companies                               | 67,004     | 40,293     |   |
| Capital contributions and advances to unconsolidated companies                    | (50,208    | ) (4,165   | ) |
| Net cash provided by (used for) investing activities                              | 1,018,547  | (129,782   | ) |
| Cash flows from financing activities:   |            |            |   |
| Proceeds from issuance of common shares, net                                      | 4,756      | 191,107    |   |
| Payments for redemption/repurchase of preferred shares                            | _          | (17,656    | ) |
| Payments on unsecured debt  | (759,354   | ) (1,029   | ) |
| Payments on secured indebtedness including principal amortization                 | (207,169   | ) (88,898  | ) |
| Repayments on line of credit, net   | (106,000   | ) (28,000  | ) |
| Distributions to common shareholders  | (117,274   | ) (111,919 | ) |
| Distributions to preferred shareholders   |            | (14,186    | ) |
| Distributions to noncontrolling interests, net                                    | (1,394     | ) (1,304   | ) |
| Buyout of noncontrolling interests  | _          | (7,717     | ) |
| Change in book overdrafts   | (5,322     | 7,659      |   |
| Deferred financing costs  | (110       | ) (355     | ) |
| Net cash used for financing activities  | (1,191,867 | ) (72,298  | ) |
| Net increase in cash and cash equivalents   | 2,332      | 1,950      |   |
| Cash and cash equivalents at beginning of period                                  | 17,922     | 19,275     |   |
| Cash and cash equivalents at end of period  | \$20,254   | \$21,225   |   |
|   |            |            |   |

Non-cash investing and financing activities:

| Assumption of indebtedness and other liabilities in real estate acquisitions | \$        | \$54        |
|--|-----------|-------------|
| Mortgage note receivable from buyer in property sale                         | \$200,000 | <b>\$</b> — |
| Conversion of Limited Partner Units to common shares                         | \$(1,693  | ) \$56      |
| See accompanying Notes to Consolidated Financial Statements                  |           |             |

## DUKE REALTY CORPORATION AND SUBSIDIARIES

Consolidated Statement of Changes in Equity For the six months ended June 30, 2015 (in thousands, except per share data) (Unaudited)

#### Common Shareholders

|   | Common<br>Stock | Additional<br>Paid-in<br>Capital | Accumulated<br>Other<br>Comprehensive<br>Income | Distributions<br>in Excess of<br>Net Income | Noncontrolling<br>Interests | Total       |
|---|-----------------|----------------------------------|---|---|-----------------------------|-------------|
| Balance at December 31, 2014                            | \$3,441         | \$4,944,800                      | \$3,026   | \$(2,090,942)                               | \$ 19,555                   | \$2,879,880 |
| Net income  | _               |                                  | _   | 514,624                                     | 5,510                       | 520,134     |
| Other comprehensive loss                                |                 |                                  | (686)   |   | _                           | (686 )      |
| Issuance of common shares                               | 2               | 4,754                            | _   |   | _                           | 4,756       |
| Stock-based compensation plan activity                  | 7               | 5,364                            | _   | (982)                                       | 2,038                       | 6,427       |
| Conversion of Limited Partner Units                     | 1               | (1,694 )                         | _   | _   | 1,693                       |             |
| Distributions to common shareholders (\$0.34 per share) |                 | _                                |   | (117,274 )                                  |                             | (117,274 )  |
| Distributions to noncontrolling interests, net          | _               | _                                | _   | _   | (1,394 )                    | (1,394 )    |
| Balance at June 30, 2015                                | \$3,451         | \$4,953,224                      | \$2,340   | \$(1,694,574)                               | \$ 27,402                   | \$3,291,843 |
| See accompanying Notes to Co                            | nsolidated F    | Financial State                  | ments   |   |                             |             |

## DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

Consolidated Balance Sheets

(in thousands)

|  | June 30,<br>2015<br>(Unaudited) | December 31, 2014          |
|--|---------------------------------|----------------------------|
| ASSETS   |                                 |                            |
| Real estate investments:   | φ1 205 cc4                      | ф1 41 <b>2</b> 06 <b>7</b> |
| Land and improvements  | \$1,395,664                     | \$1,412,867                |
| Buildings and tenant improvements  | 4,805,915                       | 4,986,390                  |
| Construction in progress   | 216,352                         | 246,062                    |
| Investments in and advances to unconsolidated companies                                      | 284,739                         | 293,650                    |
| Undeveloped land   | 474,997                         | 499,960                    |
| A communicated demonstration   | 7,177,667                       | 7,438,929                  |
| Accumulated depreciation  Net real estate investments  | (1,178,976 )<br>5,998,691       | (1,235,337 )<br>6,203,592  |
| Net real estate investments  | 3,998,091                       | 0,203,392                  |
| Real estate investments and other assets held-for-sale                                       | 72,384                          | 725,051                    |
| Cash and cash equivalents  | 20,254                          | 17,922                     |
| Accounts receivable, net of allowance of \$1,831 and \$2,742                                 | 22,649                          | 26,168                     |
| Straight-line rent receivable, net of allowance of \$7,609 and \$8,405                       | 111,255                         | 109,657                    |
| Receivables on construction contracts, including retentions                                  | 14,529                          | 36,224                     |
| Deferred financing costs, net of accumulated amortization of \$30,875 and \$38,863           | 32,410                          | 38,734                     |
| Deferred leasing and other costs, net of accumulated amortization of \$245,840 and \$259,883 | 370,172                         | 387,635                    |
| Escrow deposits and other assets   | 472,177                         | 209,856                    |
|  | \$7,114,521                     | \$7,754,839                |
| LIABILITIES AND EQUITY   |                                 |                            |
| Indebtedness:  | <b>*==</b> 0.050                | * 0 0                      |
| Secured debt   | \$778,869                       | \$942,478                  |
| Unsecured debt   | 2,681,874                       | 3,364,161                  |
| Unsecured line of credit   |                                 | 106,000                    |
|  | 3,460,743                       | 4,412,639                  |
| Liabilities related to real estate investments held-for-sale                                 | 3,742                           | 59,092                     |
| Construction payables and amounts due subcontractors, including retentions                   | 63,396                          | 69,470                     |
| Accrued real estate taxes  | 73,556                          | 76,308                     |
| Accrued interest   | 37,289                          | 55,110                     |
| Other accrued expenses   | 42,168                          | 62,812                     |
| Other liabilities  | 105,533                         | 95,566                     |
| Tenant security deposits and prepaid rents   | 36,480                          | 44,142                     |
| Total liabilities  | 3,822,907                       | 4,875,139                  |
| Partners' equity:  |                                 |                            |
| General Partner:   |                                 |                            |
| Common equity (345,249 and 344,112 General Partner Units issued and                          | 3,261,872                       | 2,857,119                  |
| outstanding)   |                                 |                            |
|  | 3,261,872                       | 2,857,119                  |

| Limited Partners' common equity (3,504 and 3,717 Limited Partner Units issued | 25,230      | 17,289      |
|---|-------------|-------------|
| and outstanding)  | 23,230      | 17,207      |
| Accumulated other comprehensive income  | 2,340       | 3,026       |
| Total partners' equity  | 3,289,442   | 2,877,434   |
| Noncontrolling interests  | 2,172       | 2,266       |
| Total equity  | 3,291,614   | 2,879,700   |
|   | \$7,114,521 | \$7,754,839 |
| See accompanying Notes to Consolidated Financial Statements                   |             |             |

#### DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

Consolidated Statements of Operations and Comprehensive Income

For the three and six months ended June 30,

(in thousands, except per unit amounts)

(Unaudited)

|  | Three Months Ended |           | Six Months Ended |           |
|--|--------------------|-----------|------------------|-----------|
|  | 2015               | 2014      | 2015             | 2014      |
| Revenues:  |                    |           |                  |           |
| Rental and related revenue                                 | \$201,996          | \$204,780 | \$416,611        | \$413,426 |
| General contractor and service fee revenue                 | 23,901             | 69,512    | 76,722           | 125,332   |
|  | 225,897            | 274,292   | 493,333          | 538,758   |
| Expenses:  |                    |           |                  |           |
| Rental expenses  | 30,094             | 32,221    | 66,218           | 74,262    |
| Real estate taxes  | 27,747             | 28,652    | 58,526           | 57,855    |
| General contractor and other services expenses             | 21,738             | 63,857    | 68,762           | 111,128   |
| Depreciation and amortization                              | 78,334             | 88,500    | 160,237          | 176,798   |
|  | 157,913            | 213,230   | 353,743          | 420,043   |
| Other operating activities:                                |                    |           |                  |           |
| Equity in earnings of unconsolidated companies             | 15,123             | 60,826    | 21,369           | 63,147    |
| Gain on sale of properties                                 | 107,410            | 70,318    | 130,894          | 86,171    |
| Gain on land sales   | 17,012             | 3,889     | 22,437           | 4,041     |
| Other operating expenses                                   | (1,555             | (1,987)   | (3,112)          | (4,203)   |
| Impairment charges   | (5,470             | (2,523)   | (5,470)          | (2,523)   |
| General and administrative expenses                        | (19,238            | (10,365)  | (36,242)         | (25,059)  |
|  | 113,282            | 120,158   | 129,876          | 121,574   |
| Operating income   | 181,266            | 181,220   | 269,466          | 240,289   |
| Other income (expenses):                                   |                    |           |                  |           |
| Interest and other income, net                             | 1,375              | 229       | 1,713            | 580       |
| Interest expense   | (42,976            | (51,448)  |                  | (103,306) |
| Loss on debt extinguishment                                | (82,653            | ) (139    | (82,653)         | (139)     |
| Acquisition-related activity                               |                    | ) (747 )  | (1,333)          | (761)     |
| Income from continuing operations before income taxes      | 55,707             | 129,115   | 94,626           | 136,663   |
| Income tax benefit (expense)                               | 2,288              | (364)     |                  | (3,038)   |
| Income from continuing operations                          | 57,995             | 128,751   | 95,430           | 133,625   |
| Discontinued operations:                                   |                    |           |                  |           |
| Income before gain on sales                                | 36                 | 5,471     | 10,195           | 9,393     |
| Gain on sale of depreciable properties, net of tax         | 396,134            | 2,305     | 414,509          | 19,080    |
| Income from discontinued operations                        | 396,170            | 7,776     | 424,704          | 28,473    |
| Net income   | 454,165            | 136,527   | 520,134          | 162,098   |
| Distributions on Preferred Units                           |                    | (7,046)   |                  | (14,083)  |
| Adjustments for redemption/repurchase of Preferred Units   |                    |           |                  | 483       |
| Net income attributable to noncontrolling interests        | ` /                | ) (100    | ( - )            | , ( -     |
| Net income attributable to common unitholders              | \$454,142          | \$129,381 | \$520,085        | \$148,314 |
| Basic net income per Common Unit:                          |                    |           |                  |           |
| Continuing operations attributable to common unitholders   | \$0.16             | \$0.36    | \$0.27           | \$0.35    |
| Discontinued operations attributable to common unitholders | 1.14               | 0.02      | 1.22             | 0.09      |
| Total  | \$1.30             | \$0.38    | \$1.49           | \$0.44    |
| Diluted net income per Common Unit:                        | * 0 . 1 -          |           | * • • •          | * 0 = =   |
| Continuing operations attributable to common unitholders   | \$0.16             | \$0.36    | \$0.27           | \$0.35    |
| Discontinued operations attributable to common unitholders | 1.14               | 0.02      | 1.22             | 0.09      |

| Total Weighted average number of Common Units outstanding                 | \$1.30<br>348,728 | \$0.38<br>336,139 | \$1.49<br>348,511 | \$0.44<br>333,828 |
|---|-------------------|-------------------|-------------------|-------------------|
| Weighted average number of Common Units and potential dilutive securities | 349,161           | 336,414           | 348,945           | 334,102           |
| Comprehensive income:   |                   |                   |                   |                   |
| Net income  | \$454,165         | \$136,527         | \$520,134         | \$162,098         |
| Other comprehensive loss:   |                   |                   |                   |                   |
| Amortization of interest contracts  | (276              | ) (287 )          | (563)             | (574)             |
| Other   | (123              | ) 55              | (123)             | 55                |
| Total other comprehensive loss  | (399              | (232)             | (686)             | (519)             |
| Comprehensive income  | \$453,766         | \$136,295         | \$519,448         | \$161,579         |
| See accompanying Notes to Consolidated Financial Statements               |                   |                   |                   |                   |
|   |                   |                   |                   |                   |
| 8   |                   |                   |                   |                   |

### DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

Consolidated Statements of Cash Flows

For the six months ended June 30,

(in thousands)

(Unaudited)

| (Onduction)   | 2015         | 2014              |   |
|---|--------------|-------------------|---|
| Cash flows from operating activities:   | 2013         | 2014              |   |
| Net income  | \$520,134    | \$162,098         |   |
| Adjustments to reconcile net income to net cash provided by operating activities: | Ψ320,131     | Ψ10 <b>2</b> ,000 |   |
| Depreciation of buildings and tenant improvements                                 | 128,624      | 144,618           |   |
| Amortization of deferred leasing and other costs                                  | 35,130       | 51,287            |   |
| Amortization of deferred financing costs  | 3,835        | 5,042             |   |
| Straight-line rental income and expense, net                                      |              | (10,892           | ) |
| Impairment charges  | 5,470        | 2,523             | , |
| Loss on debt transactions   | 3,470        | 2,323             |   |
| Loss on deat transactions   | 82,653       | 139               |   |
| Gains on land and depreciated property sales                                      | (571,060)    | (107,164          | ) |
| Third-party construction contracts, net   | 4,956        | (107,104)         | ) |
| Other accrued revenues and expenses, net  | •            | 11,042            | , |
| Operating distributions received in excess of (less than) equity in earnings from | (11,075 )    | 11,042            |   |
|   | (9,391)      | (44,454           | ) |
| unconsolidated companies  | 175 701      | 204,030           |   |
| Net cash provided by operating activities   | 175,701      | 204,030           |   |
| Cash flows from investing activities:   | (100 617     | (226 575          | \ |
| Development of real estate investments  |              | (226,575          | ) |
| Acquisition of real estate investments and related intangible assets              |              | (85,182           | ) |
| Acquisition of undeveloped land   |              | (11,800           | ) |
| Second generation tenant improvements, leasing costs and building improvements    |              | (44,367           | ) |
| Other deferred leasing costs  | (22,302 )    | (14,980           | ) |
| Other assets  | (94,745 )    | 3,954             |   |
| Proceeds from land and depreciated property sales, net                            | 1,305,794    | 213,040           |   |
| Capital distributions from unconsolidated companies                               | 67,004       | 40,293            |   |
| Capital contributions and advances to unconsolidated companies                    |              | (4,165            | ) |
| Net cash provided by (used for) investing activities                              | 1,018,547    | (129,782          | ) |
| Cash flows from financing activities:   |              |                   |   |
| Contributions from the General Partner  | 4,707        | 191,107           |   |
| Payments for redemption/repurchase of Preferred Units                             | <del>_</del> | (17,656           | ) |
| Payments on unsecured debt  |              | (1,029            | ) |
| Payments on secured indebtedness including principal amortization                 | (207,169)    | (88,898           | ) |
| Repayments on line of credit, net   |              | (28,000           | ) |
| Distributions to common unitholders   | (118,525)    | (113,410          | ) |
| Distributions to preferred unitholders  | _            | (14,186           | ) |
| Contributions from (distributions to) noncontrolling interests, net               | (143)        | 187               |   |
| Buyout of noncontrolling interests  | _            | (7,717            | ) |
| Change in book overdrafts   | (5,322)      | 7,659             |   |
| Deferred financing costs  | (110)        | (355              | ) |
| Net cash used for financing activities  | (1,191,916)  | (72,298           | ) |
| Net increase in cash and cash equivalents   | 2,332        | 1,950             |   |
| Cash and cash equivalents at beginning of period                                  | 17,922       | 19,275            |   |
| Cash and cash equivalents at end of period  | \$20,254     | \$21,225          |   |
|   |              |                   |   |

|  |  |  | ctivities: |
|--|--|--|------------|
|  |  |  |            |
|  |  |  |            |

| Assumption of indebtedness and other liabilities in real estate acquisitions | <b>\$</b> — | \$54   |
|--|-------------|--------|
| Mortgage note receivable from buyer in property sale                         | \$200,000   | \$     |
| Conversion of Limited Partner Units to common shares of the General Partner  | \$(1,693    | ) \$56 |
| See accompanying Notes to Consolidated Financial Statements                  |             |        |

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#### DUKE REALTY LIMITED PARTNERSHIP AND SUBSIDIARIES

Consolidated Statement of Changes in Equity For the six months ended June 30, 2015 (in thousands, except per unit data) (Unaudited)

| (Chadanea)   |             |           |              |             |               |                   |
|--|-------------|-----------|--------------|-------------|---------------|-------------------|
|  | Common Un   | itholders |              |             |               |                   |
|  | General     | Limited   | Accumulated  |             |               |                   |
|  | Partner's   | Partners' | Other        | Total       |               |                   |
|  | Common      | Common    | Comprehensiv | ePartners'  | Noncontrollin | g<br>Total Equity |
|  | Equity      | Equity    | Income       | Equity      | Interests     | Total Equity      |
| Balance at December 31, 2014                       | \$2,857,119 | \$17,289  | \$3,026      | \$2,877,434 | \$ 2,266      | \$2,879,700       |
| Net income   | 514,624     | 5,461     |              | 520,085     | 49            | 520,134           |
| Other comprehensive income loss                    |             | _         | (686)        | (686)       |               | (686)             |
| Capital contribution from the General Partner      | 4,707       | _         | _            | 4,707       | _             | 4,707             |
| Stock-based compensation plan activity             | 4,389       | 2,038     | _            | 6,427       | _             | 6,427             |
| Conversion of Limited Partner                      |             |           |              |             |               |                   |
| Units to common shares of the                      | (1,693)     | 1,693     |              |             |               |                   |
| General Partner                                    |             |           |              |             |               |                   |
| Distributions to Partners (\$0.34 per Common Unit) | (117,274 )  | (1,251 )  | _            | (118,525 )  | _             | (118,525 )        |
| Distributions to noncontrolling interests, net     | _           | _         | _            |             | (143 )        | (143)             |
| Balance at June 30, 2015                           | \$3,261,872 | \$25,230  | \$2,340      | \$3,289,442 | \$ 2,172      | \$3,291,614       |
|  |             |           |              |             |               |                   |

See accompanying Notes to Consolidated Financial Statements

10

# DUKE REALTY CORPORATION AND DUKE REALTY LIMITED PARTNERSHIP NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1. General Basis of Presentation

The interim consolidated financial statements included herein have been prepared by Duke Realty Corporation (the "General Partner") and Duke Realty Limited Partnership (the "Partnership"). In this Report, unless the context indicates otherwise, the terms "Company," "we," "us" and "our" refer to the General Partner and the Partnership, collectively, and those entities owned or controlled by the General Partner and/or the Partnership. The 2014 year-end consolidated balance sheet data included in this Quarterly Report on Form 10-Q (this "Report") was derived from the audited financial statements in the combined Annual Report on Form 10-K of the General Partner and the Partnership for the year ended December 31, 2014, but does not include all disclosures required by accounting principles generally accepted in the United States of America ("GAAP"). The financial statements have been prepared in accordance with GAAP for interim financial information and in accordance with Rule 10-01 of Regulation S-X of the Securities Exchange Act of 1934, as amended. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and revenue and expenses during the reporting period. Our actual results could differ from those estimates and assumptions. These financial statements should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations included herein and the consolidated financial statements and notes thereto included in the combined Annual Report on Form 10-K of the General Partner and the Partnership for the year ended December 31, 2014. The General Partner was formed in 1985, and we believe that it qualifies as a real estate investment trust ("REIT") under the provisions of the Internal Revenue Code of 1986, as amended (the "Code"). The Partnership was formed on October 4, 1993, when the General Partner contributed all of its properties and related assets and liabilities, together with the net proceeds from an offering of additional shares of its common stock, to the Partnership. Simultaneously, the Partnership completed the acquisition of Duke Associates, a full-service commercial real estate firm operating in the Midwest whose operations began in 1972.

The General Partner is the sole general partner of the Partnership, owning approximately 99.0% of the common partnership interests of the Partnership ("General Partner Units") at June 30, 2015. The remaining 1.0% of the common partnership interests ("Limited Partner Units" and, together with the General Partner Units, the "Common Units") are owned by limited partners. As the sole general partner of the Partnership, the General Partner has full, exclusive and complete responsibility and discretion in the day-to-day management and control of the Partnership. The General Partner and the Partnership are operated as one enterprise. The management of the General Partner consists of the same members as the management of the Partnership. As the sole general partner with control of the Partnership, the General Partner consolidates the Partnership for financial reporting purposes, and the General Partner does not have any significant assets other than its investment in the Partnership. Therefore, the assets and liabilities of the General Partner and the Partnership are substantially the same.

Limited Partners have the right to redeem their Limited Partner Units, subject to certain restrictions. Pursuant to the Fifth Amended and Restated Agreement of Limited Partnership, as amended (the "Partnership Agreement"), the General Partner is obligated to redeem the Limited Partner Units in shares of its common stock, unless it determines in its reasonable discretion that the issuance of shares of its common stock could cause it to fail to qualify as a REIT. Each Limited Partner Unit shall be redeemed for one share of the General Partner's common stock, or, in the event that the issuance of shares could cause the General Partner to fail to qualify as a REIT, cash equal to the fair market value of one share of the General Partner's common stock at the time of redemption, in each case, subject to certain adjustments described in the Partnership Agreement. The Limited Partner Units are not required, per the terms of the Partnership Agreement, to be redeemed in registered shares of the General Partner. The General Partner also owns preferred partnership interests in the Partnership ("Preferred Units"), to the extent the Partnership has issued Preferred Units.

As of June 30, 2015, we owned and operated a portfolio primarily consisting of industrial, medical office and office properties and provide real estate services to third-party owners. Substantially all of our Rental Operations (see Note 10) are conducted through the Partnership. We conduct our Service Operations (see Note 10) through Duke Realty Services, LLC, Duke Realty Services Limited Partnership and Duke Construction Limited Partnership ("DCLP"), which are consolidated entities that are 100% owned by a combination of the General Partner and the Partnership. DCLP is owned through a taxable REIT subsidiary. The consolidated financial statements include our accounts and the accounts of our majority-owned or controlled subsidiaries.

#### 2. New Accounting Pronouncements

#### Revenue Recognition

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers ("ASU 2014-09"). ASU 2014-09 is a comprehensive revenue recognition standard that will supersede nearly all existing GAAP revenue recognition guidance as well as impact the existing GAAP guidance governing the sale of nonfinancial assets. The standard's core principle is that a company will recognize revenue when it satisfies performance obligations, by transferring promised goods or services to customers, in an amount that reflects the consideration to which the company expects to be entitled in exchange for fulfilling those performance obligations. In doing so, companies will need to exercise more judgment and make more estimates than under existing GAAP guidance.

ASU 2014-09 will be effective for public entities for annual and interim reporting periods beginning after December 15, 2017 and early adoption is permitted in periods ending after December 15, 2016. The changes to the effective date and early adoption are still subject to final approval. ASU 2014-09 allows for either recognizing the cumulative effect of application (i) at the start of the earliest comparative period presented (with the option to use any or all of three practical expedients) or (ii) at the date of initial application, with no restatement of comparative periods presented. We have not yet selected a transition method nor have we determined the effect of ASU 2014-09 on our consolidated financial statements.

#### Consolidation

In February 2015, the FASB issued ASU 2015-02, Amendments to the Consolidation Analysis ("ASU 2015-02"). ASU 2015-02 makes targeted amendments to the current consolidation guidance and ends the deferral granted to investment companies from applying the existing variable interest entity guidance. ASU 2015-02 will be effective for public entities for annual and interim reporting periods beginning after December 15, 2015 with early adoption allowed in any interim period. We have not yet selected a transition method and are currently assessing the effect of ASU 2015-02 on our consolidated financial statements.

#### **Debt Issuance Costs**

In April 2015, the FASB issued ASU 2015-03, Simplifying the Presentation of Debt Issuance Costs ("ASU 2015-03"). ASU 2015-03 will require that debt issuance costs related to a recognized debt liability, which are currently presented as deferred charges (assets), be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability. ASU 2015-03 will be effective for financial statements issued for fiscal years beginning after December 15, 2015, and for interim periods within those fiscal years. We do not expect ASU 2015-03 to have a material effect on our consolidated financial statements.

#### 3. Reclassifications

Certain amounts in the accompanying consolidated financial statements for 2014 have been reclassified to conform to the 2015 consolidated financial statement presentation.

#### 4. Variable Interest Entities

We have equity interests in unconsolidated joint ventures that primarily own and operate rental properties or hold land for development. We consolidate those joint ventures that are considered to be variable interest entities ("VIE"s) where we are the primary beneficiary. We analyze our investments in joint ventures to determine if the joint venture is considered a VIE and would require consolidation. We (i) evaluate the sufficiency of the total equity investment at risk, (ii) review the voting rights and decision-making authority of the equity investment holders as a group and whether there are any guaranteed returns, protection against losses, or capping of residual returns within the group and (iii) establish whether activities within the venture are on behalf of an investor with disproportionately few voting rights in making this VIE determination.

To the extent that we own interests in a VIE and we (i) are the sole entity that has the power to direct the activities of the VIE and (ii) have the obligation or rights to absorb the VIE's losses or receive its benefits, then we would be determined to be the primary beneficiary and would consolidate the VIE. To the extent we own interest in a VIE, then at each reporting period, we re-assess our conclusions as to which, if any, party within the VIE is considered the primary beneficiary.

There were no consolidated or unconsolidated joint ventures at June 30, 2015 that met the criteria to be considered VIEs. Our maximum loss exposure for guarantees of joint venture indebtedness, for joint ventures that are not VIEs, totaled \$76.3 million at June 30, 2015.

#### 5. Acquisitions and Dispositions

Acquisitions and dispositions for the periods presented were completed in accordance with our strategy to reposition our investment concentration among product types and further diversify our geographic presence. With the exception of certain properties that have been sold or classified as held for sale, the results of operations for all acquired properties have been included in continuing operations within our consolidated financial statements since their respective dates of acquisition.

Acquisitions

We acquired one industrial property during the six months ended June 30, 2015. The following table summarizes the fair value of amounts recognized for each major class of asset and liability (in thousands) for this acquisition:

| Real estate assets                | \$18,246 |
|-----------------------------------|----------|
| Lease related intangible assets   | 2,001    |
| Total acquired assets             | 20,247   |
| Other liabilities                 | 206      |
| Total assumed liabilities         | 206      |
| Fair value of acquired net assets | \$20,041 |

The leases in the acquired property had an average remaining life at acquisition of approximately 9.2 years.

We have included \$77,000 in rental revenues and \$57,000 in income from continuing operations during the six months ended June 30, 2015 for the property since its date of acquisition.

#### Fair Value Measurements

The fair value estimates used in allocating the aggregate purchase price of an acquisition among the individual components of real estate assets and liabilities were determined primarily through calculating the "as-if vacant" value of a building, using the income approach, and relied significantly upon internally determined assumptions. We have determined that these estimates primarily rely upon Level 3 inputs, which are unobservable inputs based on our own assumptions. The range of most significant assumptions utilized in making the lease-up and future disposition estimates used in calculating the "as-if vacant" value for acquisition activity during the six months ended June 30, 2015 are as follows:

| Discount rate                                | 7.07%  |
|--|--------|
| Exit capitalization rate                     | 5.57%  |
| Lease-up period (months)                     | 12     |
| Net rental rate per square foot - Industrial | \$4.85 |

Acquisition-Related Activity

The acquisition-related activity in our consolidated Statements of Operations and Comprehensive Income consisted of transaction costs for completed acquisitions and adjustments to the fair value of contingent consideration from acquisitions after the measurement period is complete.

#### Dispositions

Dispositions of buildings (see Note 11 for the number of buildings sold as well as for their classification between continuing and discontinued operations) and undeveloped land generated net cash proceeds of \$1.31 billion and \$213.0 million during the six months ended June 30, 2015 and 2014, respectively.

On April 1, 2015, we completed the previously announced suburban office portfolio sale (the "Suburban Office Portfolio Sale") to a joint venture with affiliates of Starwood Capital Group, Vanderbilt Partners and Trinity Capital Advisors for approximately \$1.07 billion in proceeds and recorded a gain on sale of \$398.6 million. The Suburban Office Portfolio Sale includes all of our wholly-owned, in-service suburban office properties located in Nashville, Raleigh, South Florida and St. Louis. The portfolio included approximately 6.7 million square feet across 61 buildings and 57 acres of undeveloped land. One additional office asset currently under construction in Raleigh is expected to be sold upon completion in late 2015.

A portion of the purchase price for the Suburban Office Portfolio Sale was financed through a \$200.0 million first mortgage on certain of the properties in the Suburban Office Portfolio that we provided to the seller. The first mortgage matures on December 31, 2016, is prepayable after January 1, 2016, and bears interest at LIBOR plus 1.5%. We have reviewed the creditworthiness of the entities with which we hold this first mortgage and have concluded it is probable that we will be able to collect all amounts due according to its contractual terms.

On April 8, 2015, we completed the sale of 51 non-strategic industrial properties for \$270.0 million in proceeds and recorded a gain on sale of \$106.6 million. These properties totaled 5.2 million square feet and were located in primarily Midwest markets.

#### 6. Indebtedness

All debt is held directly or indirectly by the Partnership. The General Partner does not have any indebtedness, but does guarantee some of the unsecured debt of the Partnership. The following table summarizes the book value and changes in the fair value, of our debt for the six months ended June 30, 2015 (in thousands):

|   | Book Value at 12/31/2014 | Book Value at 6/30/2015 | Fair Value<br>at<br>12/31/2014 | Payments/Payoff | Adjustments<br>to Fair Value | Fair Value at 6/30/2015 |
|---|--------------------------|-------------------------|--------------------------------|-----------------|------------------------------|-------------------------|
| Fixed rate secured debt                                       | \$979,842                | \$775,469               | \$1,065,301                    | \$ (202,918 )   | \$(16,404)                   | \$845,979               |
| Variable rate secured debt                                    | 3,400                    | 3,400                   | 3,400                          | _               | _                            | 3,400                   |
| Unsecured debt  | 3,364,161                | 2,681,874               | 3,603,475                      | (682,287)       | (111,749)                    | 2,809,439               |
| Unsecured line of credit                                      | 106,000                  |                         | 106,000                        | (106,000 )      |                              | _                       |
| Total   | \$4,453,403              | \$3,460,743             | \$4,778,176                    | \$ (991,205 )   | \$(128,153)                  | \$3,658,818             |
| Less secured debt related to                                  |                          |                         |                                |                 |                              |                         |
| real estate assets  | 40,764                   |                         |                                |                 |                              |                         |
| held-for-sale   |                          |                         |                                |                 |                              |                         |
| Total indebtedness as reported on consolidated balance sheets | \$4,412,639              | \$3,460,743             |                                |                 |                              |                         |

#### Secured Debt

Because our fixed rate secured debt is not actively traded in any marketplace, we utilized a discounted cash flow methodology to determine its fair value. Accordingly, we calculated fair value by applying an estimate of the current market rate to discount the debt's remaining contractual cash flows. Our estimate of a current market rate, which is the most significant input in the discounted cash flow calculation, is intended to replicate debt of similar maturity and loan-to-value relationship. The estimated rates ranged from 2.20% to 3.70%, depending on the attributes of the specific loans. The current market rates we utilized were internally estimated; therefore, we have concluded that our determination of fair value for our fixed rate secured debt was primarily based upon Level 3 inputs.

During the six months ended June 30, 2015, we repaid fifteen secured loans, totaling \$197.6 million. These loans had a weighted average stated interest rate of 5.32%. Certain of these secured loans were repaid prior to their scheduled maturity date, which resulted in a \$3.8 million loss on extinguishment, which included both prepayment penalties as well as the write-off of unamortized deferred loan and mark to market costs.

#### **Unsecured Debt**

At June 30, 2015, with the exception of one variable rate term note, all of our unsecured debt bore interest at fixed rates and primarily consisted of unsecured notes that are publicly traded. We utilized broker estimates in estimating the fair value of our fixed rate unsecured debt. Our unsecured notes are thinly traded and, in certain cases, the broker estimates were not based upon comparable transactions. The broker estimates took into account any recent trades within the same series of our fixed rate unsecured debt, comparisons to recent trades of other series of our fixed rate unsecured debt, trades of fixed rate unsecured debt from companies with profiles similar to ours, as well as overall economic conditions. We reviewed these broker estimates for reasonableness and accuracy, considering whether the estimates were based upon market participant assumptions within the principal and most advantageous market and whether any other observable inputs would be more accurate indicators of fair value than the broker estimates. We concluded that the broker estimates were representative of fair value. We have determined that our estimation of the fair value of our fixed rate unsecured debt was primarily based upon Level 3 inputs. The estimated trading values of our fixed rate unsecured debt, depending on the maturity and coupon rates, ranged from 98.00% to 126.00% of face value.

We utilize a discounted cash flow methodology in order to estimate the fair value of our \$250.0 million variable rate term loan. The net present value of the difference between future contractual interest payments and future interest payments based on our estimate of a current market rate represents the difference between the book value and the fair value. Our estimate of a current market rate was based on estimated market spreads and the quoted yields on federal government treasury securities with similar maturity dates. Our estimate of the current market rate for our variable rate term loan was 1.34% and was based primarily upon Level 3 inputs.

In February 2015, we repaid a \$250.0 million senior unsecured note at its maturity date. This loan had a stated interest rate of 7.38% and an effective rate of 7.50%.

In April 2015, the Partnership completed a tender offer (the "Tender Offer") to purchase, for a combined aggregate purchase price (exclusive of accrued and unpaid interest) of up to \$500.0 million, certain of its outstanding series of unsecured notes. A portion of the proceeds from the Suburban Office Portfolio Sale were used to fund the Tender Offer, which resulted in the repurchase of notes having a face value of \$424.9 million, for a cash payment of \$500.0 million. The repurchased notes had contractual maturity dates ranging between February 2017 and March 2020 and bore interest at stated rates ranging between 5.95% and 8.25%. Additionally, in May 2015, we repurchased unsecured notes with a face value of \$6.3 million, for a cash payment of \$7.1 million. These notes had a stated interest rate of 6.50% and an effective rate of 6.08%. The early repayment of unsecured notes, either through the Tender Offer or repurchase, resulted in an aggregate loss on extinguishment of \$78.9 million, which included applicable repurchase premiums as well as the write-off of unamortized deferred loan costs.

The indentures (and related supplemental indentures) governing our outstanding series of notes also require us to comply with financial ratios and other covenants regarding our operations. We were in compliance with all such covenants at June 30, 2015.

#### Unsecured Line of Credit

Our unsecured line of credit at June 30, 2015 is described as follows (in thousands):

| Description                            | Maximum     | Maturity Date | Outstanding Balance |  |
|--|-------------|---------------|---------------------|--|
| Description                            | Capacity    | Maturity Date | at June 30, 2015    |  |
| Unsecured Line of Credit - Partnership | \$1,200,000 | January 2019  | <b>\$</b> —         |  |

The Partnership's unsecured line of credit has an interest rate on borrowings of LIBOR plus 1.05% and a maturity date of January 2019. Subject to certain conditions, the terms also include an option to increase the facility by up to an additional \$400.0 million, for a total of up to \$1.6 billion. This line of credit provides us with an option to obtain borrowings from financial institutions that participate in the line at rates that may be lower than the stated interest rate, subject to certain restrictions.

This line of credit contains financial covenants that require us to meet certain financial ratios and defined levels of performance, including those related to fixed charge coverage, unsecured interest expense coverage and debt-to-asset value (with asset value being defined in the Partnership's unsecured line of credit agreement). At June 30, 2015, we were in compliance with all covenants under this line of credit.

#### Shareholders' Equity of the General Partner and Partners' Capital of the Partnership General Partner

During the six months ended June 30, 2015, the General Partner issued 233,000 common shares pursuant to its at the market equity program, generating gross proceeds of approximately \$5.0 million and, after deducting commissions and other costs, net proceeds of approximately \$4.8 million. The proceeds from these offerings were contributed to the Partnership and used for general corporate purposes.

#### Partnership

For each common share or preferred share that the General Partner issues, the Partnership issues a corresponding General Partner Unit or Preferred Unit, as applicable, to the General Partner in exchange for the contribution of the proceeds from the stock issuance. Similarly, when the General Partner redeems or repurchases common shares or preferred shares, the Partnership redeems the corresponding Common Units or Preferred Units held by the General Partner at the same price.

#### 8. Related Party Transactions

We provide property management, asset management, leasing, construction and other tenant-related services to unconsolidated companies in which we have equity interests. We recorded the corresponding fees based on contractual terms that approximate market rates for these types of services and have eliminated our ownership percentage of these fees in the consolidated financial statements. The following table summarizes the fees earned from these companies, prior to the elimination of our ownership percentage, for the six months ended June 30, 2015 and 2014, respectively (in thousands):

|                                   | Three Mo | Three Months Ended |         | ns Ended |
|-----------------------------------|----------|--------------------|---------|----------|
|                                   | June 30, | June 30,           |         |          |
|                                   | 2015     | 2014               | 2015    | 2014     |
| Management fees                   | \$1,752  | \$2,117            | \$3,553 | \$4,336  |
| Leasing fees                      | 389      | 2,169              | 1,022   | 2,513    |
| Construction and development fees | 725      | 2,417              | 1,130   | 3,382    |

16

#### 9. Net Income (Loss) Per Common Share or Common Unit

Basic net income (loss) per common share or Common Unit is computed by dividing net income (loss) attributable to common shareholders or common unitholders, less dividends or distributions on share-based awards expected to vest (referred to as "participating securities" and primarily composed of unvested restricted stock units), by the weighted average number of common shares or Common Units outstanding for the period.

Diluted net income (loss) per common share is computed by dividing the sum of basic net income (loss) attributable to common shareholders and the noncontrolling interest in earnings allocable to Limited Partner Units (to the extent the Limited Partner Units are dilutive) by the sum of the weighted average number of common shares outstanding and, to the extent they are dilutive, Units outstanding and any potential dilutive securities for the period. Diluted net income (loss) per Common Unit is computed by dividing the basic net income (loss) attributable to common unitholders by the sum of the weighted average number of Common Units outstanding and any potential dilutive securities for the period. The following table reconciles the components of basic and diluted net income per common share or Common Unit for the three and six months ended June 30, 2015 and 2014, respectively (in thousands):

|  | Three Months Ended June 30, |           | Six Months<br>June 30, | s Ended   |
|--|-----------------------------|-----------|------------------------|-----------|
|  | 2015                        | 2014      | 2015                   | 2014      |
| General Partner  |                             |           |                        |           |
| Net income attributable to common shareholders                             | \$449,380                   | \$127,688 | \$514,624              | \$146,371 |
| Less: Dividends on participating securities                                | (589)                       | (646 )    | (1,209)                | (1,289)   |
| Basic net income attributable to common shareholders                       | 448,791                     | 127,042   | 513,415                | 145,082   |
| Noncontrolling interest in earnings of common unitholders                  | 4,762                       | 1,693     | 5,461                  | 1,943     |
| Diluted net income attributable to common shareholders                     | \$453,553                   | \$128,735 | \$518,876              | \$147,025 |
| Weighted average number of common shares outstanding                       | 345,098                     | 331,753   | 344,849                | 329,442   |
| Weighted average Limited Partner Units outstanding                         | 3,630                       | 4,386     | 3,662                  | 4,386     |
| Other potential dilutive shares  | 433                         | 275       | 434                    | 274       |
| Weighted average number of common shares and potential dilutive securities | 349,161                     | 336,414   | 348,945                | 334,102   |
| Partnership  |                             |           |                        |           |
| Net income attributable to common unitholders                              | \$454,142                   | \$129,381 | \$520,085              | \$148,314 |
| Less: Distributions on participating securities                            | (589)                       | (646 )    | (1,209)                | (1,289)   |
| Basic and diluted net income attributable to common unitholders            | \$453,553                   | \$128,735 | \$518,876              | \$147,025 |
| Weighted average number of Common Units outstanding                        | 348,728                     | 336,139   | 348,511                | 333,828   |
| Other potential dilutive units   | 433                         | 275       | 434                    | 274       |
| Weighted average number of Common Units and potential dilutive securities  | 349,161                     | 336,414   | 348,945                | 334,102   |

Substantially all potential shares related to our stock-based compensation plans are anti-dilutive for all periods presented. The following table summarizes the data that is excluded from the computation of net income per common share or Common Unit as a result of being anti-dilutive (in thousands):

|   | Three Months Ended |       | Six Month | s Ended |
|---|--------------------|-------|-----------|---------|
|   | June 30,           |       | June 30,  |         |
|   | 2015               | 2014  | 2015      | 2014    |
| General Partner and Partnership   |                    |       |           |         |
| Potential dilutive shares or units:   |                    |       |           |         |
| Anti-dilutive outstanding potential shares or units under fixed stock option and other stock-based compensation plans | 997                | 1,215 | 997       | 1,215   |
| Outstanding participating securities  | 3,463              | 3,830 | 3,463     | 3,830   |

#### 10. Segment Reporting

#### Reportable Segments

We had four reportable operating segments at June 30, 2015, the first three of which consist of the ownership and rental of (i) industrial, (ii) medical office and (iii) office real estate investments. The operations of our industrial, medical office and office properties, along with our retail properties, are collectively referred to as "Rental Operations." Properties not included in our reportable segments, which do not by themselves meet the quantitative thresholds for separate presentation as a reportable segment, are referred to as non-reportable Rental Operations. The fourth reportable segment consists of various real estate services such as property management, asset management, maintenance, leasing, development, general contracting and construction management to third-party property owners and joint ventures, and is collectively referred to as "Service Operations." Our reportable segments offer different products or services and are managed separately because each segment requires different operating strategies and management expertise.

#### Revenues by Reportable Segment

The following table shows the revenues for each of the reportable segments, as well as a reconciliation to consolidated revenues, for the three and six months ended June 30, 2015 and 2014, respectively (in thousands):

| Three Months Ended June 30, |  | Six Months Ended June 30,  |   |
|-----------------------------|--|--|---|
| 2015                        | 2014   | 2015   | 2014  |
|                             |  |  |   |
|                             |  |  |   |
| \$135,487                   | \$128,263  | \$283,115  | \$261,554   |
| 40,274                      | 34,954   | 80,302   | 68,264  |
| 23,691                      | 38,586   | 48,826   | 77,565  |
| _                           | 1,629  |  | 3,716   |
| 23,901                      | 69,512   | 76,722   | 125,332   |
| 223,353                     | 272,944  | 488,965  | 536,431   |
| 2,544                       | 1,348  | 4,368  | 2,327   |
| 225,897                     | 274,292  | 493,333  | 538,758   |
| 49                          | 29,331   | 32,164   | 59,403  |
| \$225,946                   | \$303,623  | \$525,497  | \$598,161   |
|                             | June 30,<br>2015<br>\$135,487<br>40,274<br>23,691<br><br>23,901<br>223,353<br>2,544<br>225,897<br>49 | June 30,<br>2015 2014<br>\$135,487 \$128,263<br>40,274 34,954<br>23,691 38,586<br>— 1,629<br>23,901 69,512<br>223,353 272,944<br>2,544 1,348<br>225,897 274,292<br>49 29,331 | June 30,<br>2015 2014 2015<br>\$135,487 \$128,263 \$283,115<br>40,274 34,954 80,302<br>23,691 38,586 48,826<br>— 1,629 —<br>23,901 69,512 76,722<br>223,353 272,944 488,965<br>2,544 1,348 4,368<br>225,897 274,292 493,333<br>49 29,331 32,164 |

#### Supplemental Performance Measure

Property level net operating income on a cash basis ("PNOI") is the non-GAAP supplemental performance measure that we use to evaluate the performance of, and to allocate resources among, the real estate investments in the reportable and operating segments that comprise our Rental Operations. PNOI for our Rental Operations segments is comprised of rental revenues from continuing operations less rental expenses and real estate taxes from continuing operations, along with certain other adjusting items (collectively referred to as "Rental Operations revenues and expenses excluded from PNOI," as shown in the following table). Additionally, we do not allocate interest expense, depreciation expense and certain other non-property specific revenues and expenses (collectively referred to as "Non-Segment Items," as shown in the following table) to our individual operating segments.

We evaluate the performance of our Service Operations reportable segment using net income or loss, as allocated to that segment ("Earnings from Service Operations").

The following table shows a reconciliation of our segment-level measures of profitability to consolidated income from continuing operations before income taxes for the three and six months ended June 30, 2015 and 2014, respectively (in thousands and excluding discontinued operations):

18

|  |          | nths Ended                 | Six Months Ended |                  |  |
|--|----------|----------------------------|------------------|------------------|--|
|  | June 30, | 2014                       | June 30,         | 2011             |  |
| DVO  | 2015     | 2014                       | 2015             | 2014             |  |
| PNOI   | Φ00 400  | ΦΩ <b>7</b> .00 <b>7</b> . | Φ105.45¢         | Φ1 <b>70</b> 076 |  |
| Industrial   | \$99,408 | \$87,897                   | \$195,456        | \$172,056        |  |
| Medical Office   | 25,820   | 22,015                     | 51,051           | 42,592           |  |
| Office   | 12,885   | 13,611                     | 25,166           | 25,525           |  |
| Non-reportable Rental Operations                                   | _        | 1,300                      |                  | 2,405            |  |
| PNOI, excluding all sold/held for sale properties                  | 138,113  | 124,823                    | 271,673          | 242,578          |  |
| PNOI from sold/held-for-sale properties included in continuing     |          |                            |                  |                  |  |
| operations   | 2,751    | 16,306                     | 11,463           | 31,602           |  |
| PNOI, continuing operations  | 140,864  | 141,129                    | 283,136          | 274,180          |  |
|  | 110,001  | 111,12                     | 203,130          | 271,100          |  |
| Earnings from Service Operations                                   | 2,163    | 5,655                      | 7,960            | 14,204           |  |
| Rental Operations revenues and expenses excluded from PNOI:        |          |                            |                  |                  |  |
| Straight-line rental income and expense, net                       | 3,956    | 4,077                      | 11,107           | 9,778            |  |
| Revenues related to lease buyouts                                  | 94       | 1,525                      | 958              | 4,220            |  |
| Amortization of lease concessions and above and below market rents | (490)    | (1,389)                    | (2,203)          | (3,600)          |  |
| Intercompany rents and other adjusting items                       | (412)    | (1,355)                    | (872)            | (2,497)          |  |
| Non-Segment Items:   |          |                            |                  |                  |  |
| Equity in earnings of unconsolidated companies                     | 15,123   | 60,826                     | 21,369           | 63,147           |  |
| Interest expense   | (42,976) | (51,448)                   | (92,567)         | (103,306)        |  |
| Depreciation expense   | (78,334) |                            |                  | (176,798)        |  |
| Gain on sale of properties   | 107,410  | 70,318                     | 130,894          | 86,171           |  |
| Impairment charges on non-depreciable properties                   | (5,470)  | (2,523)                    | (5,470)          | (2,523)          |  |
| Interest and other income, net                                     | 1,375    | 229                        | 1,713            | 580              |  |
| General and administrative expenses                                | (19,238) | (10,365)                   | (36,242)         | (25,059)         |  |
| Gain on land sales   | 17,012   | 3,889                      | 22,437           | 4,041            |  |
| Other operating expenses   | (1,555)  | (1,987)                    | (3,112)          | (4,203)          |  |
| Loss on extinguishment of debt                                     | (82,653) | (139)                      | (82,653)         | (139)            |  |
| Acquisition-related activity                                       | (1,305)  |                            |                  | (761 )           |  |
| Other non-segment revenues and expenses, net                       | 143      | . ,                        | ,                | (772 )           |  |
| Income from continuing operations before income taxes              | \$55,707 | . ,                        | \$94,626         | \$136,663        |  |
| The most comparable CAAP measure to PNOI is income from continu    |          |                            | naama tayaa      | DNOI             |  |

The most comparable GAAP measure to PNOI is income from continuing operations before income taxes. PNOI excludes expenses that materially impact our overall results of operations and, therefore, should not be considered as a substitute for income from continuing operations before income taxes or any other measures derived in accordance with GAAP. Furthermore, PNOI may not be comparable to other similarly titled measures of other companies.

#### Assets by Reportable Segment

The assets for each of the reportable segments at June 30, 2015 and December 31, 2014 were as follows (in thousands):

|                                  | June 30,<br>2015 | December 31, 2014 |
|----------------------------------|------------------|-------------------|
| Assets                           |                  |                   |
| Rental Operations:               |                  |                   |
| Industrial                       | \$4,510,800      | \$4,677,047       |
| Medical Office                   | 1,226,567        | 1,229,632         |
| Office                           | 654,467          | 1,252,627         |
| Non-reportable Rental Operations | <del>_</del>     | 71,741            |
| Service Operations               | 136,614          | 158,762           |
| Total segment assets             | 6,528,448        | 7,389,809         |
| Non-segment assets               | 586,073          | 365,030           |
| Consolidated assets              | \$7,114,521      | \$7,754,839       |

#### 11. Discontinued Operations and Assets Held-for-Sale

#### **Discontinued Operations**

Beginning with our adoption of ASU 2014-08 on April 1, 2014, discontinued operations presentation applies only to disposals representing a strategic shift that has (or will have) a major effect on an entity's operations and financial results (e.g., a disposal of a major geographical area, a major line of business, a major equity method investment or other major parts of an entity).

On April 1, 2015, we completed the Suburban Office Portfolio Sale that had been under agreement for sale since late January 2015. Because of the size of this disposition, and the fact that it represented our exit from the office product type in four geographic markets, we determined that the disposition represented a strategic shift that would have a major effect on our operations and financial results. As such, the in-service properties in this portfolio met the criteria to be classified within discontinued operations. As the result of its classification within discontinued operations, the in-service assets and liabilities of this portfolio are required to be presented as held-for-sale for all prior periods presented in our Consolidated Balance Sheets.

The following table illustrates the number of sold or held-for-sale properties included in, or excluded from, discontinued operations:

|  | Held-for-Sale at<br>June 30, 2015 | Sold through<br>June 30, 2015 | Sold in 2014 | Total |  |
|--|-----------------------------------|-------------------------------|--------------|-------|--|
| Industrial   | 0                                 | 5                             | 11           | 16    |  |
| Medical Office                                       | 0                                 | 1                             | 1            | 2     |  |
| Office   | 0                                 | 56                            | 0            | 56    |  |
| Total properties included in discontinued operations | 0                                 | 62                            | 12           | 74    |  |
| Properties excluded from discontinued operation      | 189                               | 62                            | 17           | 88    |  |
| Total properties sold or classified as held-for-sal  | le9                               | 124                           | 29           | 162   |  |

For the properties that were classified in discontinued operations, we allocated interest expense to discontinued operations and have included such interest expense in computing income from discontinued operations. Interest expense allocable to discontinued operations includes interest on any secured debt for properties included in discontinued operations and an allocable share of our consolidated unsecured interest expense for unencumbered properties. The allocation of unsecured interest expense to discontinued operations was based upon the gross book

value of the unencumbered real estate assets included in discontinued operations as it related to the total gross book value of our unencumbered real estate assets.

The following table illustrates the operational results of the buildings reflected in discontinued operations for the six months ended June 30, 2015 and 2014, respectively (in thousands):

Thurs Months Ended Cir Months Ended

|   | Three Mor |          | Six Months Ended |           |   |          |   |
|---|-----------|----------|------------------|-----------|---|----------|---|
|   | June 30,  |          |                  | June 30,  |   |          |   |
|   | 2015      | 2014     |                  | 2015      |   | 2014     |   |
| Revenues  | \$49      | \$29,331 |                  | \$32,164  |   | \$59,403 |   |
| Operating expenses                                      | (13)      | (11,101  | )                | (12,399   | ) | (23,504  | ) |
| Depreciation and amortization                           | _         | (9,141   | )                | (3,517    | ) | (19,107  | ) |
| Operating income  | 36        | 9,089    |                  | 16,248    |   | 16,792   |   |
| Interest expense  |           | (3,618   | )                | (6,053    | ) | (7,399   | ) |
| Income before gain on sales                             | 36        | 5,471    |                  | 10,195    |   | 9,393    |   |
| Gain on sale of depreciable properties                  | 399,354   | 2,851    |                  | 417,729   |   | 22,603   |   |
| Income from discontinued operations before income taxes | 399,390   | 8,322    |                  | 427,924   |   | 31,996   |   |
| Income tax expense                                      | (3,220)   | (546     | )                | (3,220    | ) | (3,523   | ) |
| Income from discontinued operations                     | \$396,170 | \$7,776  |                  | \$424,704 | 1 | \$28,473 |   |
|   |           |          |                  |           |   |          |   |

Capital expenditures on a cash basis for the six months ended June 30, 2015 and 2014 were \$7.4 million and \$9.9 million, respectively, related to properties classified within discontinued operations.

Allocation of Noncontrolling Interests - General Partner

The following table illustrates the General Partner's share of the income attributable to common shareholders from continuing operations and discontinued operations, reduced by the allocation of income between continuing and discontinued operations to the Limited Partner Units, for the six months ended June 30, 2015 and 2014, respectively (in thousands):

|   | Three Mont June 30, | hs Ended  | Six Months Ended June 3 |           |  |
|---|---------------------|-----------|-------------------------|-----------|--|
|   | 2015                | 2014      | 2015                    | 2014      |  |
| Income from continuing operations attributable to common shareholders   | \$57,333            | \$120,013 | \$94,382                | \$118,272 |  |
| Income from discontinued operations attributable to common shareholders | 392,047             | 7,675     | 420,242                 | 28,099    |  |
| Net income attributable to common shareholders                          | \$449,380           | \$127,688 | \$514,624               | \$146,371 |  |

Allocation of Noncontrolling Interests - Partnership

Substantially all of the income from discontinued operations for all periods presented in the Partnership's Consolidated Statements of Operations and Comprehensive Income is attributable to the common unitholders.

Properties Held-for-Sale

At June 30, 2015, nine in-service properties and 29 acres of undeveloped land were classified as held-for-sale but did not meet the criteria to be classified within discontinued operations. The following table illustrates aggregate balance sheet information for all held-for-sale properties at June 30, 2015 and December 31, 2014 (in thousands):

21

|                                       | June 30, 2015          | December 31,              | , 2014                 |               |  |  |
|---------------------------------------|------------------------|---------------------------|------------------------|---------------|--|--|
|                                       | Properties Included in | Properties<br>Included in | Properties Included in | Total         |  |  |
|                                       | Continuing Operations  | Continuing                | Discontinued           | Held-For-Sale |  |  |
|                                       | 6 - F                  | Operations                | Operations             | Properties    |  |  |
| Land and improvements                 | \$13,443               | \$21,347                  | \$126,921              | \$148,268     |  |  |
| Buildings and tenant improvements     | 94,443                 | 36,925                    | 721,398                | 758,323       |  |  |
| Undeveloped land                      | 2,696                  | 12,443                    | _                      | 12,443        |  |  |
| Accumulated depreciation              | (46,891)               | (23,071                   | (247,269)              | (270,340 )    |  |  |
| Deferred leasing and other costs, net | 4,393                  | 3,480                     | 44,840                 | 48,320        |  |  |
| Other assets                          | 4,300                  | 562                       | 27,475                 | 28,037        |  |  |
| Total assets held-for-sale            | \$72,384               | \$51,686                  | \$673,365              | \$725,051     |  |  |
| Secured debt                          | \$                     | <b>\$</b> —               | \$40,764               | \$40,764      |  |  |
| Accrued expenses                      | 1,885                  | 233                       | 5,180                  | 5,413         |  |  |
| Other liabilities                     | 1,857                  | 434                       | 12,481                 | 12,915        |  |  |
| Total liabilities held-for-sale       | \$3,742                | \$667                     | \$58,425               | \$59,092      |  |  |

<sup>12.</sup> Subsequent Events

Declaration of Dividends/Distributions

The General Partner's board of directors declared the following dividends/distributions at its regularly scheduled board meeting held on July 29, 2015:

| Class of stock/units | Quarterly Amount per Share or Unit | Record Date     | Payment Date    |  |  |
|----------------------|------------------------------------|-----------------|-----------------|--|--|
| Common               | \$0.17                             | August 14, 2015 | August 31, 2015 |  |  |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations
The following Management's Discussion and Analysis of Financial Condition and Results of Operations is intended to
help the reader understand our operations and our present business environment. Management's Discussion and
Analysis is provided as a supplement to and should be read in conjunction with our consolidated financial statements
and the notes thereto, contained in Part I, Item I of this Quarterly Report on Form 10-Q (this "Report") and the
consolidated financial statements and notes thereto, contained in Part IV, Item 15 of our combined Annual Report on
Form 10-K for the year ended December 31, 2014, as filed with the Securities and Exchange Commission (the "SEC")
on February 20, 2015 for Duke Realty Corporation (the "General Partner") and Duke Realty Limited Partnership (the
"Partnership"). As used herein, the terms the "Company," "we," "us" and "our" refer to the General Partner and the
Partnership, collectively, and those entities owned or controlled by the General Partner and/or the Partnership.
Cautionary Notice Regarding Forward-Looking Statements

Certain statements contained in or incorporated by reference into this Report, including, without limitation, those related to our future operations, constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The words "believe," "estimate," "expect," "anticipate," "intend," "plan," "seek," "may," "could" and similar expressions or statements regarding future periods are intended to identify forward-looking statements, although not all forward-looking statements contain such words.

These forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause our actual results, performance or achievements, or industry results, to differ materially from any predictions of future results, performance or achievements that we express or imply in this Report. Some of the risks, uncertainties and other important factors that may affect future results include, among others:

Changes in general economic and business conditions, including the financial condition of our tenants and the value of our real estate assets;

The General Partner's continued qualification as a real estate investment trust ("REIT") for U.S. federal income tax purposes;

Heightened competition for tenants and potential decreases in property occupancy;

Potential changes in the financial markets and interest rates;

Volatility in the General Partner's stock price and trading volume;

Our continuing ability to raise funds on favorable terms;

Our ability to successfully identify, acquire, develop and/or manage properties on terms that are favorable to us;

Potential increases in real estate construction costs;

Our ability to successfully dispose of properties on terms that are favorable to us, including, without limitation, through one or more transactions that are consistent with our previously disclosed strategic plans;

Our ability to retain our current credit ratings;

Inherent risks in the real estate business, including, but not limited to, tenant defaults, potential liability relating to environmental matters and liquidity of real estate investments; and

Other risks and uncertainties described herein, as well as those risks and uncertainties discussed from time to time in our other reports and other public filings with the SEC.

Although we presently believe that the plans, expectations and results expressed in or suggested by the forward-looking statements are reasonable, all forward-looking statements are inherently subjective, uncertain and subject to change, as they involve substantial risks and uncertainties, including those beyond our control. New factors emerge from time to time, and it is not possible for us to predict the nature, or assess the potential impact, of each new factor on our business. Given these uncertainties, we caution you not to place undue reliance on these forward-looking statements. We undertake no obligation to update or revise any of our forward-looking statements for events or circumstances that arise after the statement is made, except as otherwise may be required by law.

The above list of risks and uncertainties is only a summary of some of the most important factors and is not intended to be exhaustive. Additional information regarding risk factors that may affect us is included in our combined Annual Report on Form 10-K for the fiscal year ended December 31, 2014, which we filed with the SEC on February 20, 2015. The risk factors contained in our Annual Report are updated by us from time to time in Quarterly Reports on Form 10-Q and other public filings.

**Business Overview** 

The General Partner is a self-administered and self-managed REIT that began operations in 1986 and is the sole general partner of the Partnership. The Partnership is a limited partnership formed in 1993, at which time all of the properties and related assets and liabilities of the General Partner, as well as proceeds from a secondary offering of the General Partner's common shares, were contributed to the Partnership. Simultaneously, the Partnership completed the acquisition of Duke Associates, a full-service commercial real estate firm operating in the Midwest whose operations began in 1972. We operate the General Partner and the Partnership as one enterprise, and therefore, our discussion and analysis refers to the General Partner and its consolidated subsidiaries, including the Partnership, collectively. A more complete description of our business, and of management's philosophy and priorities, is included in our 2014 Annual Report on Form 10-K.

At June 30, 2015, we:

Owned or jointly controlled 611 industrial, medical office and office properties, of which 583 properties with approximately 137.1 million square feet were in service and 28 properties with approximately 6.7 million square feet were under development. The 583 in-service properties were comprised of 505 consolidated properties with approximately 117.2 million square feet and 78 jointly controlled unconsolidated properties with approximately 19.9 million square feet. The 28 properties under development consisted of 25 consolidated properties with more than 5.6 million square feet and three jointly controlled unconsolidated properties with more than 1.0 million square feet. Owned directly, or through ownership interests in unconsolidated joint ventures (with acreage not adjusted for our percentage ownership interest), approximately 3,600 acres of land and controlled approximately 1,700 acres through purchase options.

A key component of our overall strategy is to increase our investment in quality industrial and medical office properties in both existing and select new markets and to reduce our investment in suburban office properties and other non-strategic assets.

We had four reportable operating segments at June 30, 2015, the first three of which consist of the ownership and rental of (i) industrial, (ii) medical office and (iii) office real estate investments. The operations of our industrial, medical office and office properties, along with our retail properties, are collectively referred to as "Rental Operations." The fourth reportable segment consists of various real estate services such as property management, asset management, maintenance, leasing, development, general contractor and construction management to third-party property owners and joint ventures, and is collectively referred to as "Service Operations." Our reportable segments offer different products or services and are managed separately because each segment requires different operating strategies and management expertise. Our Service Operations segment also includes our taxable REIT subsidiary, a legal entity through which certain of the segment's operations are conducted.

**Key Performance Indicators** 

Our operating results depend primarily upon rental income from our Rental Operations. The following discussion highlights the areas of Rental Operations that we consider critical drivers of future revenues.

Occupancy Analysis

Our ability to maintain high occupancy rates is a principal driver of maintaining and increasing rental revenue. The following table sets forth percent leased and average net effective rent information regarding our in-service portfolio

of rental properties, including properties classified within both continuing and discontinued operations, at June 30, 2015 and 2014, respectively:

|   | Total Squar |         | Percent of Total Square Feet |   |       |   | Percent I | Leas | sed* |   | Average Annual Net Effective Rent** |         |
|---|-------------|---------|------------------------------|---|-------|---|-----------|------|------|---|-------------------------------------|---------|
| Type  | 2015        | 2014    | 2015                         |   | 2014  |   | 2015      |      | 2014 |   | 2015                                | 2014    |
| Industrial                                    | 106,322     | 104,920 | 90.7                         | % | 84.8  | % | 96.9      | %    | 95.2 | % | \$4.01                              | \$3.97  |
| Medical Office                                | 5,172       | 4,876   | 4.4                          | % | 3.9   | % | 94.6      | %    | 93.7 | % | \$23.09                             | \$23.04 |
| Office  | 5,697       | 13,592  | 4.9                          | % | 11.0  | % | 86.6      | %    | 87.4 | % | \$12.33                             | \$13.32 |
| Other   | _           | 348     |                              | % | 0.3   | % |           | %    | 87.2 | % | \$0.00                              | \$19.81 |
| Total<br>Consolidated                         | 117,191     | 123,736 | 100.0                        | % | 100.0 | % | 96.3      | %    | 94.3 | % | \$5.20                              | \$5.71  |
| Unconsolidated<br>Joint Ventures              |             | 21,975  |                              |   |       |   | 91.9      | %    | 95.9 | % | \$5.86                              | \$7.73  |
| Total Including Unconsolidated Joint Ventures |             | 145,711 |                              |   |       |   | 95.6      | %    | 94.5 | % | \$5.24                              | \$5.83  |

<sup>\*</sup>Represents the percentage of total square feet leased based on executed leases and without regard to whether the leases have commenced.

#### Vacancy Activity

The following table sets forth vacancy activity, shown in square feet, regarding our in-service rental properties, including properties classified within both continuing and discontinued operations, at June 30, 2015, (in thousands):

|   | Consolidated<br>Properties | Unconsolidated Joint<br>Venture Properties | Total Including Unconsolidated Joint Venture Properties |
|---|----------------------------|--|---|
| Vacant square feet at December 31, 2014 | 6,041                      | 797  | 6,838   |
| Vacant space in completed developments  | 218                        | 937  | 1,155   |
| Dispositions                            | (962)                      | (11  | ) (973  |
| Expirations                             | 2,668                      | 125  | 2,793   |
| Early lease terminations                | 717                        | 106  | 823   |
| Property structural changes/other       | 2                          | _  | 2   |
| Leasing of previously vacant space      | (4,319)                    | (340                                       | ) (4,659  |
| Vacant square feet at June 30, 2015     | 4,365                      | 1,614                                      | 5,979   |

#### **Total Leasing Activity**

The initial leasing of development projects or vacant space in acquired properties is referred to as first generation lease activity. The leasing of such space that we have previously held under lease is referred to as second generation lease activity. The total leasing activity for our consolidated rental properties, expressed in square feet of leases signed during the period, is as follows for the three and six months ended June 30, 2015 and 2014, respectively (in thousands):

<sup>\*\*</sup>Represents average annual base rental payments per leased square foot, on a straight-line basis for the term of each lease, from space leased to tenants at the end of the most recent reporting period. This amount excludes additional amounts paid by tenants as reimbursement for operating expenses.

|   | Three Mor | nths Ended | Six Months | Ended June |
|---|-----------|------------|------------|------------|
|   | June 30,  |            | 30,        |            |
|   | 2015      | 2014       | 2015       | 2014       |
| New Leasing Activity - First Generation                       | 1,194     | 2,490      | 2,940      | 3,929      |
| New Leasing Activity - Second Generation                      | 1,266     | 1,644      | 2,180      | 4,188      |
| Renewal Leasing Activity                                      | 1,046     | 2,372      | 4,628      | 4,049      |
| Total Consolidated Leasing Activity                           | 3,506     | 6,506      | 9,748      | 12,166     |
| Unconsolidated Joint Venture Leasing Activity                 | 573       | 1,971      | 1,470      | 2,340      |
| Total Including Unconsolidated Joint Venture Leasing Activity | 4,079     | 8,477      | 11,218     | 14,506     |
| N C 1C . I  |           |            |            |            |

**New Second Generation Leases** 

The following table sets forth the estimated costs of tenant improvements and leasing commissions, on a per square foot basis, that we are obligated to fulfill under the new second generation leases signed for our rental properties during the three and six months ended June 30, 2015 and 2014, respectively (square feet data in thousands):

|                                   | Square Feet of New<br>Second Generation<br>Leases Signed |       | Average<br>Years | Term in | Estimated Improvement Square Foot | ent Cost per | Leasing Commissions per Square Foot |        |  |
|-----------------------------------|--|-------|------------------|---------|-----------------------------------|--------------|-------------------------------------|--------|--|
|                                   | 2015   | 2014  | 2015             | 2014    | 2015                              | 2014         | 2015                                | 2014   |  |
| Three Months                      |  |       |                  |         |                                   |              |                                     |        |  |
| Industrial                        | 1,168  | 1,360 | 4.1              | 7.2     | \$4.28                            | \$3.02       | \$2.08                              | \$2.08 |  |
| Medical Office                    | 28   | 12    | 7.0              | 7.6     | \$1.70                            | \$38.92      | \$4.25                              | \$6.65 |  |
| Office                            | 70   | 272   | 7.1              | 5.6     | \$15.72                           | \$14.46      | \$6.53                              | \$6.62 |  |
| Total Consolidated                | 1,266  | 1,644 | 4.3              | 6.9     | \$4.85                            | \$5.18       | \$2.38                              | \$2.86 |  |
| Unconsolidated Joint<br>Ventures  | 145  | 424   | 7.4              | 4.9     | \$3.14                            | \$1.93       | \$1.91                              | \$1.37 |  |
| Total Including                   |  |       |                  |         |                                   |              |                                     |        |  |
| Unconsolidated Joint<br>Ventures  | 1,411  | 2,068 | 4.7              | 6.5     | \$4.68                            | \$4.52       | \$2.33                              | \$2.56 |  |
| Six Months                        |  |       |                  |         |                                   |              |                                     |        |  |
| Industrial                        | 1,966  | 3,742 | 5.1              | 7.4     | \$3.59                            | \$2.90       | \$1.90                              | \$1.99 |  |
| Medical Office                    | 39   | 27    | 6.5              | 6.8     | \$5.43                            | \$29.29      | \$5.18                              | \$7.72 |  |
| Office                            | 175  | 419   | 6.0              | 5.6     | \$13.21                           | \$16.15      | \$6.30                              | \$6.11 |  |
| Total Consolidated                | 2,180  | 4,188 | 5.2              | 7.2     | \$4.40                            | \$4.40       | \$2.31                              | \$2.44 |  |
| Unconsolidated Joint Ventures 314 | 314  | 497   | 5.7              | 4.5     | \$6.00                            | \$2.30       | \$4.82                              | \$1.73 |  |
| Total Including                   |  |       |                  |         |                                   |              |                                     |        |  |
| Unconsolidated Joint<br>Ventures  | 2,494  | 4,685 | 5.2              | 6.9     | \$4.60                            | \$4.18       | \$2.63                              | \$2.36 |  |

Lease Renewals

The following table summarizes our lease renewal activity within our rental properties for the three and six months ended June 30, 2015 and 2014, respectively (square feet data in thousands):

26

|   | Leases Expiri |       | Percent<br>Expirin<br>Renewe | g Leases |   | Average<br>Term in<br>Years |      | Growth (Decline)<br>in Net Effective<br>Rents* |    |      |   | Estimated Tenant Improvement Cost per Square Foot |        | Leasing<br>Commissions<br>per Square Foot |        |
|---|---------------|-------|------------------------------|----------|---|-----------------------------|------|--|----|------|---|---|--------|---|--------|
|   | 2015          | 2014  | 2015                         | 2014     |   | 2015                        | 2014 | 2015   |    | 2014 |   | 2015  | 2014   | 2015                                      | 2014   |
| Three Months                                  |               |       |                              |          |   |                             |      |  |    |      |   |   |        |   |        |
| Industrial                                    | 959           | 2,143 | 66.4 %                       |          |   | 4.2                         | 4.6  | 20.0   | %  | 6.1  |   | \$0.55  | \$0.72 | \$1.20                                    | \$1.33 |
| Medical Office                                |               | 11    | 33.9 %                       |          |   | 3.5                         | 4.1  | 13.0   | %  |      |   | \$3.62  | \$0.00 | \$1.69                                    | \$2.62 |
| Office  | 82            | 218   | 64.8 %                       | 65.1     | % | 3.2                         | 5.2  | 7.9  | %  | 11.2 | % | \$5.75  | \$5.16 | \$2.25                                    | \$3.30 |
| Total<br>Consolidated                         | 1,046         | 2,372 | 65.9 %                       | 64.8     | % | 4.1                         | 4.7  | 17.7   | %  | 7.1  | % | \$0.98  | \$1.13 | \$1.29                                    | \$1.52 |
| Unconsolidated<br>Joint Ventures              | 1/4           | 930   | 81.7 %                       | 78.1     | % | 3.9                         | 6.7  | 1.3  | %  | 8.4  | % | \$1.61  | \$7.60 | \$1.51                                    | \$5.95 |
| Total Including Unconsolidated Joint Ventures |               | 3,302 | 67.8 %                       | 68.1     | % | 4.1                         | 5.3  | 14.2   | %  | 7.6  | % | \$1.07  | \$2.95 | \$1.32                                    | \$2.77 |
| Six Months                                    |               |       |                              |          |   |                             |      |  |    |      |   |   |        |   |        |
| Industrial                                    | 4,439         | 3,654 | 75.5 %                       | 65.4     | % | 6.7                         | 4.4  | 12.4   | %  | 6.9  | % | \$1.57  | \$0.53 | \$1.39                                    | \$1.05 |
| Medical Office                                | 27            | 29    | 55.1 %                       | 50.8     | % | 3.7                         | 4.7  | 7.7  | %  | 13.8 | % | \$3.98  | \$0.00 | \$1.68                                    | \$3.49 |
| Office  | 162           | 366   | 58.9 %                       | 61.9     | % | 4.3                         | 4.7  | 8.1  | %  | 8.8  | % | \$5.77  | \$4.87 | \$3.60                                    | \$3.32 |
| Total<br>Consolidated                         | 4,628         | 4,049 | 74.6 %                       | 64.9     | % | 6.6                         | 4.4  | 11.8   | %  | 7.5  | % | \$1.73  | \$0.92 | \$1.47                                    | \$1.27 |
| Unconsolidated<br>Joint Ventures              | 451           | 1,214 | 85.9 %                       | 74.1     | % | 2.7                         | 5.7  | (0.2   | )% | 8.2  | % | \$0.83  | \$5.88 | \$0.93                                    | \$4.72 |
| Total Including Unconsolidated Joint Ventures |               | 5,263 | 75.5 %                       | 66.8     | % | 6.2                         | 4.7  | 10.4   | %  | 7.7  | % | \$1.65  | \$2.06 | \$1.42                                    | \$2.07 |

<sup>\*</sup> Represents the percentage change in net effective rent between the original leases and the renewal leases. Net effective rents represent average annual base rental payments, on a straight-line basis for the term of each lease, excluding operating expense reimbursements.

#### Lease Expirations

Our ability to maintain and improve occupancy rates and net effective rents primarily depends upon our continuing ability to re-lease expiring space. The table below reflects our consolidated in-service portfolio lease expiration schedule, excluding the leases in properties designated as held-for-sale, at June 30, 2015 (in thousands, except percentage data and number of leases):

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|                       | Total Consolidated Portfolio |                       |                        | Industrial     |                       | Medical Office |                       | Office         |                       |
|-----------------------|------------------------------|-----------------------|------------------------|----------------|-----------------------|----------------|-----------------------|----------------|-----------------------|
| Year of<br>Expiration | Square<br>Feet               | Ann. Rent<br>Revenue* | Number<br>of<br>Leases | Square<br>Feet | Ann. Rent<br>Revenue* | Square<br>Feet | Ann. Rent<br>Revenue* | Square<br>Feet | Ann. Rent<br>Revenue* |
| Remainder of 2015     | 3,833                        | \$17,090              | 372                    | 3,586          | \$13,889              | 32             | 515                   | 215            | \$2,686               |
| 2016                  | 12,022                       | 50,806                | 374                    | 11,291         | 40,224                | 206            | 4,155                 | 525            | 6,427                 |
| 2017                  | 13,724                       | 57,301                | 359                    | 13,232         | 50,173                | 182            | 3,818                 | 310            | 3,310                 |
| 2018                  | 11,612                       | 57,215                | 320                    | 10,664         | 40,637                | 388            | 9,781                 | 560            | 6,797                 |
| 2019                  | 12,508                       | 62,070                | 311                    | 11,534         | 45,928                | 316            | 7,646                 | 658            | 8,496                 |
| 2020                  | 11,962                       | 62,376                | 208                    | 11,228         | 50,265                | 414            | 8,555                 | 320            | 3,556                 |
| 2021                  | 7,788                        | 38,160                | 153                    | 7,235          | 28,814                | 250            | 5,700                 | 303            | 3,646                 |
| 2022                  | 8,888                        | 39,819                | 95                     | 8,477          | 31,978                | 328            | 6,895                 | 83             | 946                   |
| 2023                  | 2,506                        | 19,918                | 66                     | 1,913          | 9,430                 | 409            | 7,574                 | 184            | 2,914                 |
| 2024                  | 7,357                        | 38,561                | 55                     | 6,878          | 30,112                | 126            | 3,262                 | 353            | 5,187                 |
| 2025 and Thereafter   | 19,677                       | 133,072               | 110                    | 16,953         | 71,849                | 2,242          | 55,062                | 482            | 6,161                 |
| Total Leased          | 111,877                      | \$576,388             | 2,423                  | 102,991        | \$413,299             | 4,893          | 112,963               | 3,993          | \$50,126              |

Total Portfolio Square Feet

115,975