#### CHAUFTY WILLIAM L

Form 4

February 15, 2005

### FORM 4

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

**OMB APPROVAL OMB** 

3235-0287 Number:

January 31, Expires: 2005

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Person

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obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person \* 5. Relationship of Reporting Person(s) to 2. Issuer Name and Ticker or Trading CHAUFTY WILLIAM L Issuer Symbol HILB ROGAL & HOBBS CO (Check all applicable) [HRH] (Last) (First) (Middle) 3. Date of Earliest Transaction Director 10% Owner Other (specify X\_ Officer (give title (Month/Day/Year) below) HILB ROGAL & HOBBS 02/11/2005 Vice President COMPANY, 4951 LAKE BROOK DRIVE, SUITE 500 (Street) 4. If Amendment, Date Original 6. Individual or Joint/Group Filing(Check Filed(Month/Day/Year) Applicable Line) \_X\_ Form filed by One Reporting Person

#### GLEN ALLEN, VA 23060

(City)	(State)	(Zip) Tab	le I - Non-l	Derivative	e Secu	rities Aco	quired, Disposed	of, or Benefic	ially Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securion(A) or D (Instr. 3,	ispose	ed of (D)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code V	Amount	or (D)	Price	(Instr. 3 and 4)	(IIIsu. +)	
Common Stock	02/11/2005		M	454	A	\$ 33.63	38,420	D	
Common Stock	02/12/2005		M	503	A	\$ 33.63	38,923	D	
Common Stock							13,745	I	Retirement Savings Plan

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

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# Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactic Code (Instr. 8)		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
				Code V	(A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Stock Options (Right to buy)	\$ 0					03/01/2002	03/01/2007	Common Stock	1,625
Stock Options (Right to buy)	\$ 0					02/10/2005	02/11/2010	Common Stock	2,916
Stock Options (Right to buy)	\$ 0					02/09/2006	02/09/2011	Common Stock	3,500
Stock Options (Right to buy)	\$ 0					02/07/2007	02/07/2012	Common Stock	3,500
Stock Options (Right to buy)	\$ 8.844					05/05/1999	05/05/2005	Common Stock	20,000
Stock Options (Right to buy)	\$ 14.219					03/01/2001	03/01/2007	Common Stock	10,000
Stock Options (Right to	\$ 18.755					02/12/2002	02/12/2008	Common Stock	13,000

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Stock   Options (Right to buy)   Options (Right to buy)	buy)							
Options (Right to buy)         \$ 33.06         02/07/2007         02/07/2007         02/07/2012         Common Stock         14,500 Stock           Options (Right to buy)         \$ 37.25         02/10/2004         02/11/2010         Common Stock         14,500 Stock           Options (Right to buy)         \$ 37.45         02/11/2003         02/11/2009         Common Stock         13,000 Stock           Options (Right to buy)         \$ 0         02/11/2005         X         750         02/11/2005         02/11/2009         Common Stock         750 Stock           Options (Right to buy)         \$ 0         02/12/2005         X         800         02/12/2005         02/12/2005         02/12/2005         800	Options (Right to	\$ 32.73				02/09/2005	02/09/2011	14,500
Options (Right to buy)  Stock Options (Right to buy)	Options (Right to	\$ 33.06				02/07/2007	02/07/2012	14,500
Options (Right to buy)         \$ 37.45         02/11/2003         02/11/2009         Common Stock         13,000           Stock Options (Right to buy)         \$ 0         02/11/2005         X         750         02/11/2005         02/11/2009         Common Stock         750           Stock Options (Right to buy)         \$ 0         02/12/2005         X         800         02/12/2005         02/12/2008         Common Stock         800	Options (Right to	\$ 37.25				02/10/2004	02/11/2010	14,500
Options (Right to buy)         \$ 0         02/11/2005         X         750         02/11/2005         02/11/2009         Common Stock         750           Stock Options (Right to         \$ 0         02/12/2005         X         800         02/12/2005         02/12/2008         Common Stock         800	Options (Right to	\$ 37.45				02/11/2003	02/11/2009	13,000
Options (Right to \$0 02/12/2005 X 800 02/12/2005 02/12/2008 Common Stock 800	Options (Right to	\$ 0	02/11/2005	X	750	02/11/2005	02/11/2009	750
	Options (Right to	\$ 0	02/12/2005	X	800	02/12/2005	02/12/2008	800

## **Reporting Owners**

Reporting Owner Name / Address	Keiauonsnips						
	Director	10% Owner	Officer	Other			

CHAUFTY WILLIAM L HILB ROGAL & HOBBS COMPANY 4951 LAKE BROOK DRIVE, SUITE 500 GLEN ALLEN, VA 23060

Vice President

### **Signatures**

Walter L. Smith 02/15/2005

\*\*Signature of Reporting Person Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (2) Taxes on vesting of Restricted Stock paid by redemption of vested shares.
- (1) Taxes on vesting of Restricted Stock paid by redemption of vested shares.

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