HILB ROGAL & HOBBS CO

Form 4 April 04, 2005

FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB Number: 3235-0287

Check this box if no longer subject to Section 16.

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

Expires: January 31, 2005

OMB APPROVAL

Section 16. Form 4 or Form 5 obligations SECURITIES

Estimated average burden hours per response... 0.5

obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person * MANKE KARL E			2. Issuer Name and Ticker or Trading Symbol HILB ROGAL & HOBBS CO [HRH]	5. Relationship of Reporting Person(s) to Issuer (Check all applicable)		
(Last)	(First)	(Middle)	3. Date of Earliest Transaction (Month/Day/Year)	Director 10% Owner Specify below) Other (specify below)		
HILB ROGAI	~ & HOBB	55	04/01/2005	Vice President		
COMPANY, 4951 LAKE BROOK						
DRIVE, SUIT	E 500					

(Street)

4. If Amendment, Date Original
6. Individual or Joint/Group Filing(Check
Filed(Month/Day/Year)
Applicable Line)
X Form filed by One Reporting Person
____ Form filed by More than One Reporting

Person

GLEN ALLEN, VA 23060

(City)	(State)	Zip) Table	e I - Non-D	erivative (Secur	ities Aco	quired, Disposed	of, or Beneficia	ally Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transactio Code (Instr. 8)	ction(A) or Disposed of (D)		5. Amount of Securities Form: Direct Beneficially (D) or Owned Indirect (I) Following (Instr. 4) Reported Transaction(s)		7. Nature of Indirect Beneficial Ownership (Instr. 4)	
Common Stock			Code V	Amount	or (D)	Price	(Instr. 3 and 4) 4,793	D	
Common Stock	04/01/2005		L	54.05	A	\$ 35.8	18,483.42	I	Deferred Plan, Held in Trust
Common Stock							1,477.53	I	Employee Stock Purchase Plan

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Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

> 8. Pri Deriv Secur (Instr

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactic Code (Instr. 8)	5. onNumber of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	Expiration Dat (Month/Day/Y	6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Underlying Securities (Instr. 3 and 4)	
				Code V	(A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares	
Stock Options (Right to buy)	\$ 0					02/12/2003	02/12/2008	Common Stock	500	
Stock Options (Right to buy)	\$ 0					02/11/2004	02/11/2009	Common Stock	1,000	
Stock Options (Right to buy)	\$ 0					(2)	02/11/2010	Common Stock	1,500	
Stock Options (Right to buy)	\$ 0					02/09/2006	02/09/2011	Common Stock	2,000	
Stock Options (Right to buy)	\$ 0					02/07/2007	02/07/2012	Common Stock	2,000	
Stock Options (Right to buy)	\$ 18.755					02/12/2002	02/12/2008	Common Stock	2,000	

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Stock Options (Right to buy)	\$ 32.73	02/09/2005	02/09/2011	Common Stock	8,000
Stock Options (Right to buy)	\$ 33.06	02/07/2006	02/07/2012	Common Stock	8,000
Stock Options (Right to buy)	\$ 37.25	02/10/2004	02/11/2010	Common Stock	8,000
Stock Options (Right to buy)	\$ 37.45	02/11/2003	02/11/2009	Common Stock	8,000

Reporting Owners

Reporting Owner Name / Address

Director 10% Owner Officer Other

MANKE KARL E HILB ROGAL & HOBBS COMPANY 4951 LAKE BROOK DRIVE, SUITE 500 GLEN ALLEN, VA 23060

Vice President

Signatures

Walter L. Smith 04/04/2005

**Signature of Reporting Person

Date

Explanation of Responses:

- * If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (2) Restricted Stock vesting contingent on continued employment and achievement of specified goals. If necessary goals achieved, vests 25% for two years of employment after date of grant, and 25% per year of employment thereafter.
- (1) Taxes on vesting of Restricted Stock paid by redemption of vested shares.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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