## Edgar Filing: HILB ROGAL & HOBBS CO - Form 4

| HILB ROGA<br>Form 4<br>October 03, 2  | AL & HOBBS C<br>2006                               | CO   |                                    |                                     |  |       |             |  |  |   |  |
|---|--|--|------------------------------------|-------------------------------------|--|-------|-------------|--|--|---|--|
| FORM  | 1 /  |  |                                    |                                     |  |       |             |  | OMB AF   | PROVAL  |  |
|   | UNITEL   | Washington, D.C. 20549                                     |                                    |                                     |  |       |             |  |  | 3235-0287   |  |
| Check thi<br>if no long<br>subject to<br>Section 1<br>Form 4 of<br>Form 5<br>obligation<br>may cont<br><i>See</i> Instru<br>1(b). | 6.<br>r<br>Filed pu<br>inue.                       |  |                                    |                                     |  |       |             |  | January 31,<br>2005<br>Estimated average<br>burden hours per<br>response 0.5 |   |  |
| (Print or Type F  | Responses)   |  |                                    |                                     |  |       |             |  |  |   |  |
| ROYSTER SCOTT R Symbol  |  |  |                                    | r Name <b>and</b> Ticker or Trading |  |       |             | 5. Relationship of Reporting Person(s) to<br>Issuer<br>(Check all applicable)                                      |  |   |  |
|   | (First)<br>AL & HOBBS<br>7, 4951 LAKE E<br>ITE 500 | (Middle)<br>BROOK  | 3. Date of<br>(Month/D<br>10/01/20 | -                                   | ansaction  |       |             | X Director<br>Officer (give<br>below)  |  | Owner<br>er (specify  |  |
|   | (Street)   | (Street) 4. If Amendment, Date Or<br>Filed(Month/Day/Year) |                                    |                                     |  | 1     |             | int/Group Filin<br>Dne Reporting Pe  |  |   |  |
| GLEN ALL  | EN, VA 23060                                       |  |                                    |                                     |  |       |             | Form filed by M<br>Person  | lore than One Re   | porting   |  |
| (City)  | (State)  | (Zip)  | Tabl                               | e I - Non-D                         | erivative  | Secur | ities Acq   | uired, Disposed of   | , or Beneficial  | ly Owned  |  |
| 1.Title of<br>Security<br>(Instr. 3)  | 2. Transaction Da<br>(Month/Day/Year               | r) Executio<br>any   | med<br>n Date, if<br>Day/Year)     | Code<br>(Instr. 8)                  | 4. Securi<br>on(A) or Di<br>(Instr. 3,<br>Amount | spose | d of (D)    | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership<br>Form: Direct<br>(D) or<br>Indirect (I)<br>(Instr. 4)         | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |  |
| Common<br>Stock   | 10/01/2006   |  |                                    | A                                   | 152 <u>(1)</u>                                   | . ,   | \$<br>42.65 | 562  | D  |   |  |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

 Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned

 (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4.<br>Transactie<br>Code<br>(Instr. 8) | 5.<br>orNumber<br>of<br>Derivative<br>Securities<br>Acquired<br>(A) or<br>Disposed<br>of (D)<br>(Instr. 3,<br>4, and 5) | Expiration Date<br>(Month/Day/Year) |                    | Underlying Securities (Instr. 3 and 4) |                                     | 8. Pri<br>Deriv<br>Secu<br>(Instr |
|---|---|---|---|--|---|-------------------------------------|--------------------|--|-------------------------------------|-----------------------------------|
|   |   |   |   | Code V                                 | (A) (D)   | Date<br>Exercisable                 | Expiration<br>Date | Title                                  | Amount<br>or<br>Number<br>of Shares |                                   |
| Stock<br>Options<br>(Right to<br>buy)               | \$ 36.59  |   |   |  |   | 01/18/2007                          | 07/18/2013         | Common<br>Stock                        | 10,000                              |                                   |

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## **Reporting Owners**

| <b>Reporting Owner Name</b>   | Relationships |           |          |       |  |  |
|---|---------------|-----------|----------|-------|--|--|
|   | Director      | 10% Owner | Officer  | Other |  |  |
| ROYSTER SCOTT R<br>HILB ROGAL & HOBBS (<br>4951 LAKE BROOK DRIV<br>GLEN ALLEN, VA 23060 | Х             |           | Director |       |  |  |
| Signatures  |               |           |          |       |  |  |
| Walter L. Smith   | 10/03/2006    |           |          |       |  |  |
| <u>**</u> Signature of<br>Reporting Person  | Date          |           |          |       |  |  |

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Nonemployee Directors Stock Incentive Plan grants shares of common stock of Company to Director in lieu of cash fees. Grants are
 (1) increased by 30% if director elects to receive 100% of compensation in common stock to encourage maximization of at-risk

compensation. Shares are physically issued quarterly and are rounded down to the nearest whole number.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.