## ISABELLA BANK CORP

Form 10-Q
November 07, 2014
Table of Contents

## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## FORM 10-Q

ý Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended September 30, 2014
or
.. Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from to
Commission File Number: 0-18415
Isabella Bank Corporation
(Exact name of registrant as specified in its charter)

Michigan
(State or other jurisdiction of
incorporation or organization)
401 N. Main St, Mt. Pleasant, MI
(Address of principal executive offices)
(989) 772-9471
(Registrant's telephone number, including area code)
N/A
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. ý Yes " No Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). ý Yes " No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer *
Non-accelerated filer * (Do not check if a smaller reporting company)
Accelerated filer
ý

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

* Yes ý No

The number of shares outstanding of the registrant's Common Stock (no par value) was 7,762,481 as of November 4, 2014.
Table of Contents
ISABELLA BANK CORPORATION QUARTERLY REPORT ON FORM 10-Q
Table of Contents
PART I - FINANCIAL INFORMATION ..... 4
Item 1. Financial Statements ..... 4
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 37
Item 3. Quantitative and Qualitative Disclosures About Market Risk ..... 60
Item 4. Controls and Procedures ..... 60
PART II - OTHER INFORMATION ..... 61
Item 1. Legal Proceedings ..... 61
Item 1A. Risk Factors ..... 61
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 61
Item 6. Exhibits ..... 62
SIGNATURES ..... $\underline{63}$

## Table of Contents

Forward Looking Statements
This report contains certain forward looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward looking statements to be covered by the safe harbor provisions for forward looking statements contained in the Private Securities Litigation Reform Act of 1995, and are included in this statement for purposes of these safe harbor provisions. Forward looking statements, which are based on certain assumptions and describe future plans, strategies and expectations, are generally identifiable by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project similar expressions. Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations and future prospects include, but are not limited to, changes in: interest rates, general economic conditions, monetary and fiscal policies of the U.S. Government, including policies of the U.S. Treasury and the FRB, the quality or composition of the loan or investment portfolios, demand for loan products, fluctuation in the value of collateral securing our loan portfolio, deposit flows, competition, demand for financial services in our market area, and accounting principles, policies and guidelines. These risks and uncertainties should be considered in evaluating forward looking statements and undue reliance should not be placed on such statements. Further information concerning our business, including additional factors that could materially affect our financial results, is included in our filings with the SEC.
The acronyms and abbreviations identified below may be used throughout this Quarterly Report on Form 10-Q, or in our other filings. You may find it helpful to refer back to this page while reading this report.

AFS: Available-for-sale
ALLL: Allowance for loan and lease losses
AOCI: Accumulated other comprehensive income (loss)
ASC: FASB Accounting Standards Codification
ASU: FASB Accounting Standards Update
ATM: Automated Teller Machine
BHC Act: Bank Holding Company Act of 1956
CFPB: Consumer Financial Protection Bureau
CIK: Central Index Key
CRA: Community Reinvestment Act
DIF: Deposit Insurance Fund
DIFS: Department of Insurance and Financial Services
Directors Plan: Isabella Bank Corporation and Related
Companies Deferred Compensation Plan for Directors Dividend Reinvestment Plan: Isabella Bank Corporation Stockholder Dividend Reinvestment Plan and Employee
Stock Purchase Plan
Dodd-Frank Act: Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010
ESOP: Employee stock ownership plan
Exchange Act: Securities Exchange Act of 1934
FASB: Financial Accounting Standards Board
FDI Act: Federal Deposit Insurance Act
FDIC: Federal Deposit Insurance Corporation
FFIEC: Federal Financial Institutions Examinations
Council
FRB: Federal Reserve Bank
FHLB: Federal Home Loan Bank
Freddie Mac: Federal Home Loan Mortgage Corporation
FTE: Fully taxable equivalent

GAAP: U.S. generally accepted accounting principles
GLB Act: Gramm-Leach-Bliley Act of 1999
IFRS: International Financial Reporting Standards
IRR: Interest rate risk
JOBS Act: Jumpstart our Business Startups Act
LIBOR: London Interbank Offered Rate
N/A: Not applicable
N/M: Not meaningful
NASDAQ: NASDAQ Stock Market Index
NASDAQ Banks: NASDAQ Bank Stock Index
NAV: Net asset value
NOW: Negotiable order of withdrawal
NSF: Non-sufficient funds

OCI: Other comprehensive income (loss)

OMSRs: Originated mortgage servicing rights
OREO: Other real estate owned
OTTI: Other-than-temporary impairment
PBO: Projected benefit obligation
PCAOB: Public Company Accounting Oversight Board
Rabbi Trust: A trust established to fund the Directors Plan
SEC: U.S. Securities \& Exchange Commission
SOX: Sarbanes-Oxley Act of 2002
TDR: Troubled debt restructuring
XBRL: eXtensible Business Reporting Language
$\qquad$

## Table of Contents

## PART I - FINANCIAL INFORMATION

Item 1. Interim Condensed Consolidated Financial Statements (Unaudited) INTERIM CONDENSED CONSOLIDATED BALANCE SHEETS
(Dollars in thousands)
September 30 December 31

## ASSETS

Cash and cash equivalents
Cash and demand deposits due from banks
Interest bearing balances due from banks
Total cash and cash equivalents
Certificates of deposit held in other financial institutions
Trading securities
AFS securities (amortized cost of $\$ 572,087$ in 2014 and $\$ 517,614$ in 2013)
Mortgage loans AFS
Loans
Commercial
Agricultura
Residential real estate
Consumer
Gross loans
Less allowance for loan and lease losses
Net loans
Premises and equipment
Corporate owned life insurance policies
Accrued interest receivable
Equity securities without readily determinable fair values
\$22,431
\$21,755
3,100 19,803
25,531 41,558
$580 \quad 580$

- $\quad 525$

575,080 512,062
$421 \quad 1,104$
416,824 392,104
101,795 92,589
271,033 289,931
32,647 33,413
822,299 808,037
10,400 11,500
811,899 796,537
25,843 25,719

Goodwill and other intangible assets
Other assets
TOTAL ASSETS
24,957 24,401

LIABILITIES AND SHAREHOLDERS' EQUITY
Deposits
Noninterest bearing
\$175,634 \$158,428
NOW accounts
Certificates of deposit under \$100 and other savings
192,211
192,089

Certificates of deposit over $\$ 100$
468,909 455,547
Total deposits
Borrowed funds
Accrued interest payable and other liabilities
Total liabilities
245,136 237,702
1,081,890 1,043,766
290,438 279,326

Shareholders' equity
Common stock - no par value $15,000,000$ shares authorized; issued and outstanding
7,741,530 shares (including 10,579 shares held in the Rabbi Trust) in 2014 and 138,023 137,580
$7,723,023$ shares (including 12,761 shares held in the Rabbi Trust) in 2013
Shares to be issued for deferred compensation obligations
9,570
9,436
$1,381,898 \quad 1,332,528$

Retained earnings
4,129 4,148
Accumulated other comprehensive income (loss)
Total shareholders' equity
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY
30,410 25,222
(486 ) (6,341
172,076 160,609
\$1,553,974 \$1,493,137

See notes to interim condensed consolidated financial statements.
4

## Table of Contents

## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Dollars in thousands except per share amounts)

|  | Three Months Ended September 30 |  | Nine Months Ended September 30 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 |  | 2013 |
| Interest income |  |  |  |  |  |
| Loans, including fees | \$9,863 | \$ 10,330 | \$29,413 |  | \$30,940 |
| AFS securities |  |  |  |  |  |
| Taxable | 2,016 | 1,787 | 6,007 |  | 5,419 |
| Nontaxable | 1,485 | 1,275 | 4,428 |  | 3,753 |
| Trading securities | - | 7 | 6 |  | 30 |
| Federal funds sold and other | 119 | 106 | 384 |  | 331 |
| Total interest income | 13,483 | 13,505 | 40,238 |  | 40,473 |
| Interest expense |  |  |  |  |  |
| Deposits | 1,562 | 1,742 | 4,767 |  | 5,438 |
| Borrowings | 936 | 994 | 2,699 |  | 2,900 |
| Total interest expense | 2,498 | 2,736 | 7,466 |  | 8,338 |
| Net interest income | 10,985 | 10,769 | 32,772 |  | 32,135 |
| Provision for loan losses | (162 | ) 351 | (604 | ) | 866 |
| Net interest income after provision for loan losses | 11,147 | 10,418 | 33,376 |  | 31,269 |
| Noninterest income |  |  |  |  |  |
| Service charges and fees | 1,366 | 1,700 | 4,120 |  | 4,426 |
| Net gain on sale of mortgage loans | 170 | 215 | 436 |  | 822 |
| Earnings on corporate owned life insurance policies | 182 | 185 | 556 |  | 544 |
| Net gains (losses) on sale of AFS securities | 97 | 72 | 97 |  | 171 |
| Other | 401 | 690 | 1,690 |  | 2,082 |
| Total noninterest income | 2,216 | 2,862 | 6,899 |  | 8,045 |
| Noninterest expenses |  |  |  |  |  |
| Compensation and benefits | 5,174 | 5,340 | 16,045 |  | 16,021 |
| Furniture and equipment | 1,348 | 1,303 | 3,835 |  | 3,684 |
| Occupancy | 697 | 676 | 2,115 |  | 1,982 |
| Other | 2,295 | 2,001 | 6,305 |  | 6,148 |
| Total noninterest expenses | 9,514 | 9,320 | 28,300 |  | 27,835 |
| Income before federal income tax expense | 3,849 | 3,960 | 11,975 |  | 11,479 |
| Federal income tax expense | 444 | 674 | 1,696 |  | 1,893 |
| NET INCOME | \$3,405 | \$3,286 | \$ 10,279 |  | \$9,586 |
| Earnings per common share |  |  |  |  |  |
| Basic | \$0.44 | \$0.43 | \$1.33 |  | \$1.25 |
| Diluted | \$0.43 | \$0.42 | \$1.30 |  | \$1.22 |
| Cash dividends per common share | \$0.22 | \$0.21 | \$0.66 |  | \$0.63 |

See notes to interim condensed consolidated financial statements.

## Table of Contents

INTERIM CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (Dollars in thousands)

|  | Three Months Ended September 30 |  |  | Nine Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  | 2014 |  | 2013 |
| Net income | \$3,405 |  | \$3,286 |  | \$ 10,279 |  | \$9,586 |
| Unrealized gains (losses) on AFS securities |  |  |  |  |  |  |  |
| Unrealized gains (losses) arising during the period | (1,326 | ) | 665 |  | 8,642 |  | (13,293 |
| Reclassification adjustment for net realized (gains) | (97 | ) | (72 | ) | (97 | ) | (171 |
| Net unrealized gains (losses) | (1,423 | ) | 593 |  | 8,545 |  | (13,464 |
| Tax effect (1) | 469 |  | (447 | ) | (2,690 | ) | 4,455 |
| Other comprehensive income (loss), net of tax | (954 | ) | 146 |  | 5,855 |  | (9,009 |
| Comprehensive income (loss) | \$2,451 |  | \$3,432 |  | \$16,134 |  | \$577 |

${ }^{(1)}$ See "Note 11 - Accumulated Other Comprehensive Income (Loss)" for tax effect reconciliation.

See notes to interim condensed consolidated financial statements.

6

## Table of Contents

INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY
(Dollars in thousands except per share amounts)
Common Stock


See notes to interim condensed consolidated financial statements.

7

## Table of Contents

## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollars in thousands)

|  | Nine Months Ended September 30 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |
| OPERATING ACTIVITIES |  |  |  |
| Net income | \$ 10,279 |  | \$9,586 |
| Reconciliation of net income to net cash provided by operating activities: |  |  |  |
| Provision for loan losses | (604 | ) | 866 |
| Impairment of foreclosed assets | 83 |  | 131 |
| Depreciation | 1,902 |  | 1,903 |
| Amortization of OMSRs | 206 |  | 453 |
| Amortization of acquisition intangibles | 143 |  | 171 |
| Net amortization of AFS securities | 1,382 |  | 1,595 |
| Net (gains) losses on sale of AFS securities | (97 |  | (171 |
| Net unrealized (gains) losses on trading securities | 5 |  | 23 |
| Net gain on sale of mortgage loans | (436 |  | (822 |
| Increase in cash value of corporate owned life insurance policies | (556 | ) | (544 |
| Share-based payment awards under equity compensation plan | 382 |  | 423 |
| Origination of loans held-for-sale | (21,746 | ) | (45,992 |
| Proceeds from loan sales | 22,865 |  | 49,735 |
| Net changes in operating assets and liabilities which provided (used) cash: |  |  |  |
| Trading securities | 520 |  | 805 |
| Accrued interest receivable | (1,464 |  | (1,357 |
| Other assets | (958 |  | 319 |
| Accrued interest payable and other liabilities | 134 |  | 622 |
| Net cash provided by (used in) operating activities | 12,040 |  | 17,746 |
| INVESTING ACTIVITIES |  |  |  |
| Net change in certificates of deposit held in other financial institutions | - |  | 2,420 |
| Activity in AFS securities |  |  |  |
| Sales | 13,362 |  | 16,229 |
| Maturities and calls | 47,527 |  | 70,164 |
| Purchases | (116,647 |  | (98,328 |
| Loan principal (originations) collections, net | (15,952 | ) | (37,385 |
| Proceeds from sales of foreclosed assets | 1,482 |  | 1,788 |
| Purchases of premises and equipment | (2,026 | ) | (2,134 |
| Purchases of corporate owned life insurance policies | - |  | (1,092 |
| Proceeds from redemption of corporate owned life insurance policies | - |  | 196 |
| Net cash provided by (used in) investing activities | (72,254 | ) | (48,142 |

## Table of Contents

INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)
(Dollars in thousands)

|  | Nine Months Ended September 30 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |
| FINANCING ACTIVITIES |  |  |  |
| Net increase (decrease) in deposits | 38,124 |  | 6,264 |
| Increase (decrease) in borrowed funds | 11,112 |  | 25,000 |
| Cash dividends paid on common stock | (5,091 | ) | (4,838 |
| Proceeds from issuance of common stock | 2,845 |  | 2,754 |
| Common stock repurchased | (2,550 | ) | (1,815 |
| Common stock purchased for deferred compensation obligations | (253 | ) | (285 |
| Net cash provided by (used in) financing activities | 44,187 |  | 27,080 |
| Increase (decrease) in cash and cash equivalents | (16,027 | ) | (3,316 |
| Cash and cash equivalents at beginning of period | 41,558 |  | 24,920 |
| Cash and cash equivalents at end of period | \$25,531 |  | \$21,604 |
| SUPPLEMENTAL CASH FLOWS INFORMATION: |  |  |  |
| Interest paid | \$7,536 |  | \$8,376 |
| Federal income taxes paid | 979 |  | 1,333 |
| SUPPLEMENTAL NONCASH INFORMATION: |  |  |  |
| Transfers of loans to foreclosed assets | \$1,194 |  | \$ 1,087 |

See notes to interim condensed consolidated financial statements.

## Table of Contents

## NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands except per share amounts)
Note 1 - Basis of Presentation
As used in these notes as well as in Management's Discussion and Analysis of Financial Condition and Results of Operations, references to "Isabella," "we," "our," "us," and similar terms refer to the consolidated entity consisting of Isabella Bank Corporation and its subsidiaries. Isabella Bank Corporation refers solely to the parent holding company, and Isabella Bank refers to Isabella Bank Corporation's subsidiary, Isabella Bank.
The accompanying unaudited interim condensed consolidated financial statements have been prepared in accordance with GAAP for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In our opinion, all adjustments considered necessary for a fair presentation have been included. Operating results for the three and nine month periods ended September 30, 2014 are not necessarily indicative of the results that may be expected for the year ending December 31, 2014. For further information, refer to the consolidated financial statements and footnotes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2013. Our accounting policies are materially the same as those discussed in Note 1 to the Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2013.
Note 2 - Computation of Earnings Per Common Share
Basic earnings per common share represents income available to common shareholders divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued. Potential common shares that may be issued relate solely to outstanding shares in the Directors Plan.
Earnings per common share have been computed based on the following:
Three Months Ended
September 30
2014
Average number of common shares outstanding for basic calculation
Average potential effect of common shares in the Directors Plan (1)
Average number of common shares outstanding used to calculate diluted earnings per common share
Net income
Earnings per common share
Basic
Diluted
${ }^{(1)}$ Exclusive of shares held in the Rabbi Trust
Note 3 - Pending Accounting Standards Updates
ASU No. 2014-01: "Accounting for Investments in Qualified Affordable Housing Projects (a consensus of the FASB Emerging Issues Task Force)"
In January 2014, ASU No. 2014-01 amended ASC Topic 323, "Investments" to allow investors in low income housing tax credits to use the proportional amortization method if the following criteria are met:
It is probable that the tax credits allocable to the investor will be available.
The investor does not have the ability to exercise significant influence over the operating and financial policies of the limited liability entity.
Substantially all of the projected benefits are from tax credits and other tax benefits (e.g., operating losses).
The investor's projected yield is based solely on the cash flows from the tax credits and other tax benefits are positive. The investor is a limited liability investor in the limited liability entity for both legal and tax purposes, and the investor's liability is limited to its capital investment.

## Edgar Filing: ISABELLA BANK CORP - Form 10-Q

## Table of Contents

Investors that do not meet the above criteria must utilize the cost method or equity method in accordance with previously issued authoritative accounting guidance. The new authoritative guidance is effective for interim and annual periods beginning after December 15, 2014 and is not expected to have a significant impact on our operations. ASU No. 2014-04: "Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure (a consensus of the FASB Emerging Issues Task Force)"
In January 2014, ASU No. 2014-04 amended ASC Topic 310, "Receivables" to reduce diversity by clarifying when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. The new authoritative guidance is effective for interim and annual periods beginning after December 15, 2014 and is not expected to have a significant impact on our operations.
ASU No. 2014-11: "Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures"
In June 2014, ASU No. 2014-11 amended ASC Topic 860, "Transfers and Servicing" to address concerns that current accounting guidance distinguishes between repurchase agreements that settle at the same time as the maturity of the transferred financial asset and those that settle any time before maturity. The update changes the accounting for repurchase-to-maturity transactions to secured borrowing accounting and, for repurchase financing arrangements, separate accounting for a transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty, which will result in secured borrowing accounting for the repurchase agreement. The new authoritative guidance is effective for interim and annual periods beginning after December 15, 2014 and is not expected to impact our financial statement disclosures.
ASU No. 2014-14: "Classification of Certain Government-Guaranteed Mortgage Loans upon Foreclosure (a consensus of the FASB Emerging Issues Task Force)"
In August 2014, ASU No. 2014-14 amended ASC Topic 310, "Receivables" to provide specific guidance on how to classify and measure foreclosed loans that are government guaranteed. The update requires that a mortgage loan be derecognized and that a separate other receivable be recognized upon foreclosure if the following conditions are met: The loan has a government guarantee that is not separable from the loan before foreclosure.

At the time of foreclosure, the creditor has the intent to convey the real estate property to the guarantor and make a claim on the guarantee, and the creditor has the ability to recover under that claim.
At the time of foreclosure, any amount of the claim that is determined on the basis of the fair value of the real estate is fixed.
Upon foreclosure, the separate other receivable should be measured based on the amount of the loan balance (principal and interest) expected to be recovered from the guarantor. The new authoritative guidance is effective for interim and annual periods beginning after December 15, 2014 and is not expected to have a significant impact on our operations. ASU No. 2014-15: "Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern" In August 2014, ASU No. 2014-15 amended ASC Topic 205, "Presentation of Financial Statements" to provide guidance on how to determine whether to disclose relevant conditions or events that raise substantial doubt about the entity's ability to continue as a going concern. If conditions or events raise substantial doubt about an entity's ability to continue as a going concern, financial statements would continue to be prepared under the going concern assumption; however, disclosures may be necessary depending upon the conditions or events raising substantial doubt. Additionally, if identified substantial doubt is not alleviated after consideration of management's plans, an entity should include a statement in the footnotes indicating that there is substantial doubt about the entity's ability to continue as a going concern within one year after the date that the financial statements are issued (or available to be issued). The new authoritative guidance is effective for annual periods beginning after December 15, 2016 and is not expected to impact our financial statement disclosures.

## Table of Contents

Note 4 - AFS Securities
The amortized cost and fair value of AFS securities, with gross unrealized gains and losses, are as follows at:
September 30, 2014

|  | Amortized <br> Cost | Gross <br> Unrealized <br> Gains | Gross <br> Unrealized <br> Losses | Fair <br> Value |
| :--- | :--- | :--- | :--- | :--- |
| Government sponsored enterprises | $\$ 24,645$ | $\$ 5$ | $\$ 733$ | $\$ 23,917$ |
| States and political subdivisions | 217,195 | 7,337 | 987 | 223,545 |
| Auction rate money market preferred | 3,200 | - | 337 | 2,863 |
| Preferred stocks | 6,800 | 13 | 640 | 6,173 |
| Mortgage-backed securities | 171,856 | 1,144 | 2,233 | 170,767 |
| Collateralized mortgage obligations | 148,391 | 1,361 | 1,937 | 147,815 |
| Total | $\$ 572,087$ | $\$ 9,860$ | $\$ 6,867$ | $\$ 575,080$ |
|  | December 31,2013 |  |  |  |
|  | Amortized | Gross | Gross | Fair |
|  | Cost | Unrealized | Unrealized | Value |
| Government sponsored enterprises | $\$ 24,860$ | $\$ 7$ | Losses | $\$ 1,122$ |
| States and political subdivisions | 200,323 | 5,212 | 3,547 | $\$ 23,745$ |
| Auction rate money market preferred | 3,200 | - | 623 | 201,988 |
| Preferred stocks | 6,800 | 20 | 993 | 5,827 |
| Mortgage-backed securities | 147,292 | 657 | 3,834 | 144,115 |
| Collateralized mortgage obligations | 135,139 | 1,016 | 2,345 | 133,810 |
| Total | $\$ 517,614$ | $\$ 6,912$ | $\$ 12,464$ | $\$ 512,062$ |

The amortized cost and fair value of AFS securities by contractual maturity at September 30, 2014 are as follows:

|  | Maturing <br> Due in One Year or Less | After One <br> Year But <br> Within <br> Five Years | After Five <br> Years But <br> Within <br> Ten Years | After <br> Ten Years | Securities with <br> Variable <br> Monthly <br> Payments or <br> Noncontractual <br> Maturities | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Government sponsored enterprises | \$- | \$9,068 | \$15,577 | \$- | \$ - | \$24,645 |
| States and political subdivisions | 16,838 | 52,050 | 98,035 | 50,272 | - | 217,195 |
| Auction rate money market preferred | - | - | - | - | 3,200 | 3,200 |
| Preferred stocks | - | - | - | - | 6,800 | 6,800 |
| Mortgage-backed securities | - | - | - | - | 171,856 | 171,856 |
| Collateralized mortgage obligations | - | - | - | - | 148,391 | 148,391 |
| Total amortized cost | \$16,838 | \$61,118 | \$113,612 | \$50,272 | \$ 330,247 | \$572,087 |
| Fair value | \$16,883 | \$63,150 | \$116,389 | \$51,040 | \$ 327,618 | \$575,080 |

Expected maturities for government sponsored enterprises and states and political subdivisions may differ from contractual maturities because issuers may have the right to call or prepay obligations.
As the auction rate money market preferred and preferred stocks have continual call dates, they are not reported by a specific maturity group. Because of their variable monthly payments, mortgage-backed securities and collateralized mortgage obligations are not reported by a specific maturity group.

## Table of Contents

A summary of the sales activity of AFS securities was as follows for the three and nine month periods ended:

|  | Three Months Ended |  | Nine Months Ended |  |
| :--- | :--- | :--- | :--- | :--- |
|  | September 30 | September 30 |  | 2013 |
| Proceeds from sales of AFS securities | 2014 | 2013 | 2014 | 2013 |
| Gross realized gains (losses) | $\$ 13,362$ | $\$ 6,372$ | $\$ 13,362$ | $\$ 16,229$ |
| Applicable income tax expense (benefit) | $\$ 97$ | $\$ 72$ | $\$ 97$ | $\$ 171$ |
|  | $\$ 33$ | $\$ 24$ | $\$ 33$ | $\$ 58$ |

The cost basis used to determine the realized gains or losses of AFS securities sold was the amortized cost of the individual investment security as of the trade date.
Information pertaining to AFS securities with gross unrealized losses at September 30, 2014 and December 31, 2013, respectively, aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

|  | September 30, 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Less Than Twelve MonthsTwelve Months or More |  |  |  |  |
|  | Gross |  | Gross |  | Total |
|  | Unrealized | Fair | Unrealized | Fair | Unrealized |
|  | Losses |  | Losses |  | Losses |
| Government sponsored enterprises | \$- | \$- | \$733 | \$23,262 | \$733 |
| States and political subdivisions | 106 | 10,836 | 881 | 21,430 | 987 |
| Auction rate money market preferred | - | - | 337 | 2,863 | 337 |
| Preferred stocks | - | - | 640 | 3,160 | 640 |
| Mortgage-backed securities | 165 | 33,358 | 2,068 | 62,800 | 2,233 |
| Collateralized mortgage obligations | 323 | 44,308 | 1,614 | 40,702 | 1,937 |
| Total | \$594 | \$88,502 | \$6,273 | \$154,217 | \$6,867 |
| Number of securities in an unrealized loss position: |  | 77 |  | 96 | 173 |
|  | December 31, 2013 |  |  |  |  |
|  | Less Than Twelve MonthsTwelve Months or More |  |  |  |  |
|  | Gross |  | Gross |  | Total |
|  | Unrealized | Value | Unrealized | Value | Unrealized |
|  | Losses |  | Losses |  | Losses |
| Government sponsored enterprises | \$1,122 | \$22,873 | \$- | \$- | \$1,122 |
| States and political subdivisions | 2,566 | 42,593 | 981 | 6,115 | 3,547 |
| Auction rate money market preferred | - | - | 623 | 2,577 | 623 |
| Preferred stocks | - | - | 993 | 2,807 | 993 |
| Mortgage-backed securities | 2,424 | 101,816 | 1,410 | 21,662 | 3,834 |
| Collateralized mortgage obligations | 2,345 | 84,478 | - | - | 2,345 |
| Total | \$8,457 | \$251,760 | \$4,007 | \$33,161 | \$12,464 |
| Number of securities in an unrealized loss position: |  | 182 |  | 19 | 201 |

As of September 30, 2014 and December 31, 2013, we conducted an analysis to determine whether any securities currently in an unrealized loss position should be other-than-temporarily impaired. Such analyses considered, among other factors, the following criteria:
Has the value of the investment declined more than what is deemed to be reasonable based on a risk and maturity adjusted discount rate?
Is the investment credit rating below investment grade?
Is it probable the issuer will be unable to pay the amount when due?
Is it more likely than not that we will have to sell the security before recovery of its cost basis?
Has the duration of the investment been extended?
Based on our analyses, the fact that we have asserted that we do not have the intent to sell AFS securities in an unrealized loss position, and considering it is unlikely that we will have to sell AFS securities in an unrealized loss
position before recovery of
13

## Edgar Filing: ISABELLA BANK CORP - Form 10-Q

## Table of Contents

their cost basis, we do not believe that the values of any AFS securities are other-than-temporarily impaired as of September 30, 2014, or December 31, 2013.
Note 5 - Loans and ALLL
We grant commercial, agricultural, residential real estate, and consumer loans to customers situated primarily in Clare, Gratiot, Isabella, Mecosta, Midland, Montcalm, and Saginaw counties in Michigan. The ability of the borrowers to honor their repayment obligations is often dependent upon the real estate, agricultural, light manufacturing, retail, gaming, tourism, higher education, and general economic conditions of this region. Substantially all of our consumer and residential real estate loans are secured by various items of property, while commercial loans are secured primarily by real estate, business assets, and personal guarantees; a portion of loans are unsecured.
Loans that we have the intent and ability to hold in our portfolio are reported at their outstanding principal balance adjusted for any charge-offs, the ALLL, and any deferred fees or costs. Interest income is accrued over the term of the loan based on the principal amount outstanding. Loan origination fees and certain direct loan origination costs are capitalized and recognized as a component of interest income over the term of the loan using the level yield method. The accrual of interest on commercial, agricultural, and residential real estate loans is typically discontinued at the time the loan is 90 days or more past due unless the credit is well-secured and in the process of collection. Upon transferring the loans to nonaccrual status, we perform an evaluation to determine the net realizable value of the underlying collateral. This evaluation is used to help determine if any charge-offs are necessary. Consumer loans are typically charged-off no later than 180 days past due. Past due status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful.
For loans that are placed on nonaccrual status or charged-off, all interest accrued in the current calendar year, but not collected, is reversed against interest income while interest accrued in prior calendar years, but not collected, is charged against the ALLL. Loans are typically returned to accrual status after six months of continuous performance. For impaired loans not classified as nonaccrual, interest income continues to be accrued over the term of the loan based on the principal amount outstanding.
Commercial and agricultural loans include loans for commercial real estate, commercial operating loans, farmland and agricultural production, and states and political subdivisions. Repayment of these loans is often dependent upon the successful operation and management of a business. We minimize our risk by limiting the amount of credit exposure to any one borrower to $\$ 15,000$. Borrowers with credit needs of more than $\$ 15,000$ are serviced through the use of loan participations with other commercial banks. Commercial and agricultural real estate loans generally require loan-to-value limits of less than $80 \%$. Depending upon the type of loan, past credit history, and current operating results, we may require the borrower to pledge accounts receivable, inventory, and property and equipment. Personal guarantees are generally required from the owners of closely held corporations, partnerships, and sole proprietorships. In addition, we require annual financial statements, prepare cash flow analyses, and review credit reports as deemed necessary.
We offer adjustable rate mortgages, construction loans, and fixed rate residential real estate loans which typically have amortization periods up to a maximum of 30 years. Fixed rate residential real estate loans with an amortization of greater than 15 years are generally sold upon origination to Freddie Mac. Fixed rate residential real estate loans with an amortization of 15 years or less may be held in our portfolio or sold to Freddie Mac upon origination. We consider the direction of interest rates, the sensitivity of our balance sheet to changes in interest rates, and overall loan demand to determine whether or not to sell these loans to Freddie Mac.
Our lending policies generally limit the maximum loan-to-value ratio on residential real estate loans to $95 \%$ of the lower of the appraised value of the property or the purchase price, with the condition that private mortgage insurance is required on loans with loan-to-value ratios in excess of $80 \%$. Substantially all loans upon origination have a loan to value ratio of less than $80 \%$. Underwriting criteria for residential real estate loans include: evaluation of the borrower's ability to make monthly payments, the value of the property securing the loan, ensuring the payment of principal, interest, taxes, and hazard insurance does not exceed $28 \%$ of a borrower's gross income, all debt servicing does not exceed $36 \%$ of income, acceptable credit reports, verification of employment, income, and financial information. Appraisals are performed by independent appraisers and reviewed internally. All mortgage loan requests are reviewed

## Edgar Filing: ISABELLA BANK CORP - Form 10-Q

by our mortgage loan committee or through a secondary market automated underwriting system; loans in excess of $\$ 500$ require the approval of our Internal Loan Committee, the Executive Loan Committee, the Board of Directors’ Loan Committee, or the Board of Directors.
Consumer loans include secured and unsecured personal loans. Loans are amortized for a period of up to 12 years based on the age and value of the underlying collateral. The underwriting emphasis is on a borrower's perceived intent and ability to pay rather than collateral value. No consumer loans are sold to the secondary market.

14

## Table of Contents

The ALLL is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the ALLL when we believe the uncollectability of the loan balance is confirmed. Subsequent recoveries, if any, are credited to the ALLL.
The ALLL is evaluated on a regular basis and is based upon a periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.
The primary factors behind the determination of the level of the ALLL are specific allocations for impaired loans, historical loss percentages, as well as unallocated components. Specific allocations for impaired loans are primarily determined based on the difference between the loan's outstanding balance to the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral, less cost to sell. Historical loss allocations were calculated at the loan class and segment levels based on a migration analysis of the loan portfolio over the preceding five years. An unallocated component is maintained to cover uncertainties that we believe affect our estimate of probable losses based on qualitative factors. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.
A summary of changes in the ALLL and the recorded investment in loans by segments follows:
July 1, 2014

Loans charged-off
Recoveries
Provision for loan losses
September 30, 2014

January 1, 2014
Loans charged-off
Recoveries
Provision for loan losses
September 30, 2014

ALLL
Individually evaluated for impairment Collectively evaluated for impairment
Total
Loans
Individually evaluated for impairment

Allowance for Loan Losses
Three Months Ended September 30, 2014

| Commercial | Agricultural | Residential <br> Real Estate | Consumer | Unallocated | Total |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 5,012$ | $\$ 219$ | $\$ 3,981$ | $\$ 802$ | $\$ 686$ | $\$ 10,700$ |  |
| $(163$ | $)$ | - | $(180$ | $)$ | $(73$ | $)$ |
| 171 | - | 68 | 39 | - | $(416$ |  |
| $(704$ | $)$ | $(31$ | 92 | $(47$ | $)$ | 278 |
| $\$ 4,316$ | $\$ 188$ | $\$ 3,961$ | $\$ 721$ | $\$ 1,214$ | $\$ 10,400$ |  |

Allowance for Loan Losses
Nine Months Ended September 30, 2014

| Commercial | Agricultural | Residential <br> Real Estate | Consumer | Unallocated | Total |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 6,048$ | $\$ 434$ | $\$ 3,845$ | $\$ 639$ | $\$ 534$ | $\$ 11,500$ |  |
| $(434$ | $)$ | $(31$ | $)$ | $(557$ | $(255$ | $)$ |
| 477 | - | 190 | 114 | - | $(1,277$ | $)$ |
| $(1,775$ | $)$ | $(215$ | $)$ | 483 | 223 | 680 |
| $\$ 4,316$ | $\$ 188$ | $\$ 3,961$ | $\$ 721$ | $\$ 1,214$ | $\$ 10,400$ |  |

Allowance for Loan Losses and Recorded Investment in Loans
September 30, 2014
Commercial Agricultural $\begin{aligned} & \text { Residential } \\ & \text { Real Estate }\end{aligned}$ Consumer Unallocated Total

| $\$ 1,318$ | $\$-$ | $\$ 2,335$ | $\$ 1$ | $\$-$ | $\$ 3,654$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 2,998 | 188 | 1,626 | 720 | 1,214 | 6,746 |
| $\$ 4,316$ | $\$ 188$ | $\$ 3,961$ | $\$ 721$ | $\$ 1,214$ | $\$ 10,400$ |
| $\$ 11,955$ | $\$ 1,625$ | $\$ 12,925$ | $\$ 69$ |  | $\$ 26,574$ |


| Collectively evaluated for <br> impairment | 404,869 | 100,170 | 258,108 | 32,578 | 795,725 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total | $\$ 416,824$ | $\$ 101,795$ | $\$ 271,033$ | $\$ 32,647$ | $\$ 822,299$ |

15

## Table of Contents

July 1, 2013
Loans charged-off
Recoveries
Provision for loan losses
September 30, 2013

January 1, 2013
Loans charged-off
Recoveries
Provision for loan losses
September 30, 2013

ALLL

| Individually evaluated for <br> impairment | $\$ 2,035$ | $\$ 30$ | $\$ 2,287$ | $\$-$ | $\$-$ | $\$ 4,352$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Collectively evaluated for <br> impairment | 4,013 | 404 | 1,558 | 639 | 534 | 7,148 |
| Total | $\$ 6,048$ | $\$ 434$ | $\$ 3,845$ | $\$ 639$ | $\$ 534$ | $\$ 11,500$ |
| Loans |  |  |  |  |  |  |
| Individually evaluated for <br> impairment | $\$ 13,816$ | $\$ 1,538$ | $\$ 14,302$ | $\$ 119$ |  | $\$ 29,775$ |
| Collectively evaluated for <br> impairment | 378,288 | 91,051 | 275,629 | 33,294 |  | 778,262 |
| Total | $\$ 392,104$ | $\$ 92,589$ | $\$ 289,931$ | $\$ 33,413$ |  | $\$ 808,037$ |

The following table displays the credit quality indicators for commercial and agricultural credit exposures based on internally assigned credit risk ratings as of:

| September 30, 2014 <br> Commercial <br> Real Estate | Other | Total | Agricultural <br> Real Estate | Other | Total |
| :--- | :--- | :--- | :--- | :--- | :--- |
| $\$ 14,268$ | $\$ 10,078$ | $\$ 24,346$ | $\$ 6,138$ | $\$ 3,899$ | $\$ 10,037$ |
| 90,321 | 47,674 | 137,995 | 27,278 | 13,181 | 40,459 |
| 186,866 | 41,368 | 228,234 | 30,556 | 16,908 | 47,464 |
| 9,859 | 1,343 | 11,202 | 1,729 | 68 | 1,797 |
| 12,139 | 137 | 12,276 | 1,658 | 265 | 1,923 |
| 2,579 | 179 | 2,758 | 115 | - | 115 |
| - | 13 | 13 | - | - | - |
| $\$ 316,032$ | $\$ 100,792$ | $\$ 416,824$ | $\$ 67,474$ | $\$ 34,321$ | $\$ 101,795$ |

## Table of Contents

|  | December 31, 2013 <br> Commercial <br> Real Estate | Other | Total | Agricultural <br> Real Estate | Other | Total |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Rating | $\$ 18,671$ | $\$ 14,461$ | $\$ 33,132$ | $\$ 3,527$ | $\$ 3,235$ | $\$ 6,762$ |  |
| 2 - High quality | 91,323 | 39,403 | 130,726 | 26,015 | 17,000 | 43,015 |  |
| 3 - High satisfactory | 149,921 | 43,809 | 193,730 | 26,874 | 10,902 | 37,776 |  |
| 4 - Low satisfactory | 13,747 | 1,843 | 15,590 | 1,609 | 922 | 2,531 |  |
| 5 - Special mention | 16,974 | 473 | 17,447 | 1,232 | 1,273 | 2,505 |  |
| 6 - Substandard | 1,041 | 238 | 1,279 | - | - | - |  |
| 7- Vulnerable | 183 | 17 | 200 | - | - | - |  |
| 8 - Doubtful | $\$ 291,860$ | $\$ 100,244$ | $\$ 392,104$ | $\$ 59,257$ | $\$ 33,332$ | $\$ 92,589$ |  |
| Total |  |  |  |  |  |  |  |

Internally assigned credit risk ratings are reviewed, at a minimum, when loans are renewed or when management has knowledge of improvements or deterioration of the credit quality of individual credits. Descriptions of the internally assigned credit risk ratings for commercial and agricultural loans are as follows:

1. EXCELLENT - Substantially Risk Free

Credit has strong financial condition and solid earnings history, characterized by:
High liquidity, strong cash flow, low
leverage.
Unquestioned ability to meet all obligations
when due.
Experienced management, with management succession in place.
Secured by cash.

## 2. HIGH QUALITY - Limited Risk

Credit with sound financial condition and has a positive trend in earnings supplemented by:
Favorable liquidity and leverage ratios.
Ability to meet all obligations when due.
Management with successful track record.
Steady and satisfactory earnings history.
If loan is secured, collateral is of high quality and readily marketable.
Access to alternative financing.
dWell defined primary and secondary source of repayment.
If supported by guaranty, the financial strength and liquidity of the guarantor(s) are clearly evident.
3. HIGH SATISFACTORY - Reasonable Risk

Credit with satisfactory financial condition and further characterized by:
dWorking capital adequate to support operations.
Cash flow sufficient to pay debts as scheduled.
Management experience and depth appear favorable.
Loan performing according to terms.
If loan is secured, collateral is acceptable and loan is fully protected.

## Table of Contents

## 4. LOW SATISFACTORY - Acceptable Risk

Credit with bankable risks, although some signs of weaknesses are shown:
dWould include most start-up businesses.
Occasional instances of trade slowness or repayment delinquency - may have been 10-30 days slow within the past year.
Management's abilities are apparent, yet unproven.
Weakness in primary source of repayment with adequate secondary source of repayment.
Loan structure generally in accordance with

- policy.

If secured, loan collateral coverage is marginal.
Adequate cash flow to service debt, but coverage is low.
To be classified as less than satisfactory, only one of the following criteria must be met.
5. SPECIAL MENTION - Criticized

Credit constitutes an undue and unwarranted credit risk but not to the point of justifying a classification of substandard. The credit risk may be relatively minor yet constitute an unwarranted risk in light of the circumstances surrounding a specific loan:
Downward trend in sales, profit levels, and margins.
Impaired working capital position.
Cash flow is strained in order to meet debt repayment.
Loan delinquency (30-60 days) and overdrafts may occur.

- Shrinking equity
cushion.
Diminishing primary source of repayment and questionable secondary source.
Management abilities are questionable.
Weak industry conditions.
Litigation pending against the borrower.
Collateral or guaranty offers limited protection.
Negative debt service coverage, however the credit is well collateralized and payments are current.

6. SUBSTANDARD - Classified

Credit where the borrower's current net worth, paying capacity, and value of the collateral pledged is inadequate. There is a distinct possibility that we will implement collection procedures if the loan deficiencies are not corrected. In addition, the following characteristics may apply:
Sustained losses have severely eroded the equity and cash flow.
Deteriorating liquidity.
Serious management problems or internal fraud.
Original repayment terms liberalized.
Likelihood of bankruptcy.
Inability to access other funding sources.
Reliance on secondary source of repayment.
Litigation filed against borrower.
Collateral provides little or no value.
Requires excessive attention of the loan officer.
Borrower is uncooperative with loan officer.
7. VULNERABLE - Classified

Credit is considered "Substandard" and warrants placing on nonaccrual. Risk of loss is being evaluated and exit strategy options are under review. Other characteristics that may apply:
Insufficient cash flow to service debt.
Minimal or no payments being received.
Limited options available to avoid the collection process.

Transition status, expect action will take place to collect loan without immediate progress being made.

## Table of Contents

8. DOUBTFUL - Workout

Credit has all the weaknesses inherent in a "Substandard" loan with the added characteristic that collection and/or liquidation is pending. The possibility of a loss is extremely high, but its classification as a loss is deferred until liquidation procedures are completed, or reasonably estimable. Other characteristics that may apply:
Normal operations are severely diminished or have ceased.
Seriously impaired cash flow.
Original repayment terms materially altered.
Secondary source of repayment is inadequate.
Survivability as a "going concern" is impossible.
Collection process has begun.
Bankruptcy petition has been filed.
Judgments have been filed.
Portion of the loan balance has been charged-off.
Our primary credit quality indicator for residential real estate and consumer loans is the individual loan's past due aging. The following tables summarize the past due and current loans as of:

September 30, 2014

|  | Accruing Interest and Past Due: |  | 90 Days or More | Nonaccrual | Total <br> Past Due |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $30-59$ | $60-89$ |  |  | and | Current |  |
| Commercial |  |  |  |  |  |  |  |
| Commercial real estate | \$315 | \$58 | \$- | \$2,579 | \$2,952 | \$313,080 | \$316,032 |
| Commercial other | 582 | - | - | 179 | 761 | 100,031 | 100,792 |
| Total commercial | 897 | 58 | - | 2,758 | 3,713 | 413,111 | 416,824 |
| Agricultural |  |  |  |  |  |  |  |
| Agricultural real estate | - | - | - | 115 | 115 | 67,359 | 67,474 |
| Agricultural other | 76 | - | - | - | 76 | 34,245 | 34,321 |
| Total agricultural | 76 | - | - | 115 | 191 | 101,604 | 101,795 |
| Residential real estate |  |  |  |  |  |  |  |
| Senior liens | 1,373 | 254 | 138 | 1,220 | 2,985 | 215,295 | 218,280 |
| Junior liens | 265 | - | - | 135 | 400 | 11,397 | 11,797 |
| Home equity lines of credit | 330 | 38 | - | 258 | 626 | 40,330 | 40,956 |
| Total residential real estate | 1,968 | 292 | 138 | 1,613 | 4,011 | 267,022 | 271,033 |
| Consumer |  |  |  |  |  |  |  |
| Secured | 86 | - | - | 10 | 96 | 28,303 | 28,399 |
| Unsecured | 12 | - | 26 | - | 38 | 4,210 | 4,248 |
| Total consumer | 98 | - | 26 | 10 | 134 | 32,513 | 32,647 |
| Total | \$3,039 | \$350 | \$164 | \$4,496 | \$8,049 | \$814,250 | \$822,299 |

19

## Table of Contents

|  | December 31, 2013 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Accruing Interest and Past Due: |  |  | Nonaccrual | Total <br> Past Due |  |  |
|  | 30-59 | 60-89 | 90 Days |  | and | Current | Total |
|  | Days | Days | or More |  | Nonaccrual | Current | Total |
| Commercial |  |  |  |  |  |  |  |
| Commercial real estate | \$1,226 | \$296 | \$- | \$1,136 | \$2,658 | \$289,202 | \$291,860 |
| Commercial other | 368 | 15 | 13 | 238 | 634 | 99,610 | 100,244 |
| Total commercial | 1,594 | 311 | 13 | 1,374 | 3,292 | 388,812 | 392,104 |
| Agricultural |  |  |  |  |  |  |  |
| Agricultural real estate | 34 | 295 | - | - | 329 | 58,928 | 59,257 |
| Agricultural other | - | - | - | - | - | 33,332 | 33,332 |
| Total agricultural | 34 | 295 | - | - | 329 | 92,260 | 92,589 |
| Residential real estate |  |  |  |  |  |  |  |
| Senior liens | 3,441 | 986 | 129 | 1,765 | 6,321 | 229,865 | 236,186 |
| Junior liens | 408 | 44 | - | 29 | 481 | 13,074 | 13,555 |
| Home equity lines of credit | 181 | - | - | 25 | 206 | 39,984 | 40,190 |
| Total residential real estate | 4,030 | 1,030 | 129 | 1,819 | 7,008 | 282,923 | 289,931 |
| Consumer |  |  |  |  |  |  |  |
| Secured | 167 | 11 | - | 50 | 228 | 28,444 | 28,672 |
| Unsecured | 25 | 5 | - | 1 | 31 | 4,710 | 4,741 |
| Total consumer | 192 | 16 | - | 51 | 259 | 33,154 | 33,413 |
| Total | \$5,850 | \$ 1,652 | \$142 | \$3,244 | \$ 10,888 | \$797,149 | \$808,037 |

Impaired Loans
Loans may be classified as impaired if they meet one or more of the following criteria:
1.There has been a charge-off of its principal balance (in whole or in part),
2.The loan has been classified as a TDR, or
3. The loan is in nonaccrual status.

Impairment is measured on a loan-by-loan basis for commercial and agricultural loans by comparing the loan's outstanding balance to the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral, less cost to sell, if the loan is collateral dependent. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Impairment is measured on a loan-by-loan basis for residential real estate and consumer loans by comparing the loan's unpaid principal balance to the present value of expected future cash flows discounted at the loan's effective interest rate.

## 20

## Table of Contents

We do not recognize interest income on impaired loans in nonaccrual status. For impaired loans not in nonaccrual status, interest income is recognized daily, as earned, according to the terms of the loan agreement. The following is a summary of information pertaining to impaired loans as of:

|  | September 30, 2014 |  |  | December 31, 2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstanding <br> Balance | Unpaid Principal <br> Balance | Valuation <br> Allowance | Outstanding <br> Balance | Unpaid <br> Principal <br> Balance | Valuation <br> Allowance |
| Impaired loans with a valuation allowance |  |  |  |  |  |  |
| Commercial real estate | \$7,614 | \$7,732 | \$1,314 | \$6,748 | \$6,888 | \$1,915 |
| Commercial other | 548 | 767 | 4 | 521 | 521 | 120 |
| Agricultural real estate | - | - | - | 90 | 90 | 30 |
| Residential real estate senior liens | 12,425 | 13,679 | 2,259 | 14,061 | 15,315 | 2,278 |
| Residential real estate junior liens | 241 | 251 | 50 | 48 | 64 | 9 |
| Home equity lines of credit | 259 | 659 | 26 | - | - | - |
| Consumer secured | 59 | 59 | 1 | - | - | - |
| Total impaired loans with a valuation allowance | 21,146 | 23,147 | 3,654 | 21,468 | 22,878 | 4,352 |
| Impaired loans without a valuation allowance |  |  |  |  |  |  |
| Commercial real estate | 3,480 | 3,958 |  | 5,622 | 6,499 |  |
| Commercial other | 313 | 324 |  | 925 | 1,035 |  |
| Agricultural real estate | 1,558 | 1,558 |  | 1,370 | 1,370 |  |
| Agricultural other | 67 | 187 |  | 78 | 198 |  |
| Home equity lines of credit | - | - |  | 193 | 493 |  |
| Consumer secured | 10 | 10 |  | 119 | 148 |  |
| Total impaired loans without a valuation allowance | 5,428 | 6,037 |  | 8,307 | 9,743 |  |
| Impaired loans |  |  |  |  |  |  |
| Commercial | 11,955 | 12,781 | 1,318 | 13,816 | 14,943 | 2,035 |
| Agricultural | 1,625 | 1,745 | - | 1,538 | 1,658 | 30 |
| Residential real estate | 12,925 | 14,589 | 2,335 | 14,302 | 15,872 | 2,287 |
| Consumer | 69 | 69 | 1 | 119 | 148 | - |
| Total impaired loans | \$26,574 | \$29,184 | \$3,654 | \$29,775 | \$32,621 | \$4,352 |

## Table of Contents

The following is a summary of information pertaining to impaired loans for the three and nine month periods ended:

|  | Three Months Ended September 30, 2014 |  | Nine Months Ended September 30, 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Average | Interest | Average |  |
|  | Outstanding Balance | Income Recognized | Outstanding Balance | Recognized |
| Impaired loans with a valuation allowance |  |  |  |  |
| Commercial real estate | \$7,063 | \$106 | \$6,822 | \$291 |
| Commercial other | 589 | 11 | 746 | 40 |
| Agricultural real estate | 102 | - | 113 | - |
| Agricultural other | - | - | - | - |
| Residential real estate senior liens | 12,440 | 124 | 12,938 | 388 |
| Residential real estate junior liens | 167 | (8) | ) 94 | (7 |
| Home equity lines of credit | 310 | 2 | 220 | 13 |
| Consumer secured | 62 | 1 | 72 | 3 |
| Total impaired loans with a valuation allowance | 20,733 | 236 | 21,005 | 728 |
| Impaired loans without a valuation allowance |  |  |  |  |
| Commercial real estate | 4,594 | 69 | 5,396 | 262 |
| Commercial other | 314 | 5 | 397 | 12 |
| Agricultural real estate | 1,460 | 22 | 1,425 | 59 |
| Agricultural other | 43 | 1 | 112 | 29 |
| Home equity lines of credit | - | - | 32 | - |
| Consumer secured | 10 | - | 5 | - |
| Total impaired loans without a valuation allowance | 6,421 | 97 | 7,367 | 362 |
| Impaired loans |  |  |  |  |
| Commercial | 12,560 | 191 | 13,361 | 605 |
| Agricultural | 1,605 | 23 | 1,650 | 88 |
| Residential real estate | 12,917 | 118 | 13,284 | 394 |
| Consumer | 72 | 1 | 77 | 3 |
| Total impaired loans | \$27,154 | \$333 | \$28,372 | \$1,090 |

22

## Table of Contents

|  | Three Months Ended September 30, 2013 |  | Nine Months Ended September 30, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Average | Interest | Average |  |
|  | Outstanding <br> Balance | Income <br> Recognized | Outstanding <br> Balance | Recognized |
| Impaired loans with a valuation allowance |  |  |  |  |
| Commercial real estate | \$6,471 | \$157 | \$7,546 | \$378 |
| Commercial other | 1,063 | 29 | 976 | 67 |
| Agricultural real estate | 91 | 2 | 91 | 4 |
| Agricultural other | - | - | 70 | - |
| Residential real estate senior liens | 10,865 | 230 | 10,595 | 439 |
| Residential real estate junior liens | 80 | 4 | 84 | 5 |
| Home equity lines of credit | - | - | - | - |
| Consumer secured | - | - | - | - |
| Total impaired loans with a valuation allowance | 18,570 | 422 | 19,362 | 893 |
| Impaired loans without a valuation allowance |  |  |  |  |
| Commercial real estate | 4,531 | 169 | 4,037 | 327 |
| Commercial other | 833 | 29 | 1,029 | 88 |
| Agricultural real estate | 231 | 15 | 144 | 19 |
| Agricultural other | 361 | 2 | 402 | (2 ) |
| Home equity lines of credit | 173 | 8 | 178 | 17 |
| Consumer secured | 60 | 1 | 66 | 3 |
| Total impaired loans without a valuation allowance | 6,189 | 224 | 5,856 | 452 |
| Impaired loans |  |  |  |  |
| Commercial | 12,898 | 384 | 13,588 | 860 |
| Agricultural | 683 | 19 | 707 | 21 |
| Residential real estate | 11,118 | 242 | 10,857 | 461 |
| Consumer | 60 | 1 | 66 | 3 |
| Total impaired loans | \$24,759 | \$646 | \$25,218 | \$ 1,345 |

As of September 30, 2014 and December 31, 2013, we had committed to advance $\$ 65$ and $\$ 134$, respectively, in connection with impaired loans, which include TDRs.
Troubled Debt Restructurings
Loan modifications are considered to be TDRs when the modification includes terms outside of normal lending practices to a borrower who is experiencing financial difficulties.
Typical concessions granted include, but are not limited to:

1. Agreeing to interest rates below prevailing market rates for debt with similar risk characteristics.
2. Extending the amortization period beyond typical lending guidelines for loans with similar risk characteristics.
3. Forgiving principal.
4. Forgiving accrued interest.

To determine if a borrower is experiencing financial difficulties, factors we consider include:

1. The borrower is currently in default on any of their debt.
2. The borrower would likely default on any of their debt if the concession was not granted.
3. The borrower's cash flow was insufficient to service all of their debt if the concession was not granted.
4. The borrower has declared, or is in the process of declaring, bankruptcy.
5. The borrower is unlikely to continue as a going concern (if the entity is a business).

## 23

## Table of Contents

The following is a summary of information pertaining to TDRs granted for the:

|  | Three Months Ended September 30, 2014 |  |  | Nine Months Ended September 30, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of Loans | Pre-ModificatioRost-Modification |  |  | Pre-ModificatioPost-Modification |  |
|  |  | Recorded | Recorded | Number of | Recorded | Recorded |
|  |  | Investment | Investment |  | Investment | Investment |
| Commercial other | 2 | \$ 23 | \$ 23 | 7 | \$ 386 | \$ 386 |
| Agricultural other | 1 | 49 | 49 | 1 | 49 | 49 |
| Residential real estate |  |  |  |  |  |  |
| Senior liens | 2 | 144 | 144 | 14 | 805 | 805 |
| Junior liens | 1 | 40 | 40 | 2 | 81 | 81 |
| Home equity lines of credit | - | - | - | 1 | 160 | 160 |
| Total residential real estate | 3 | 184 | 184 | 17 | 1,046 | 1,046 |
| Consumer unsecured | 1 | 10 | 10 | 4 | 18 | 18 |
| Total | 7 | \$ 266 | \$ 266 | 29 | \$ 1,499 | \$ 1,499 |
|  | Three Months Ended September 30, 2013 Nine Months Ended September 30, 2013 |  |  |  |  |  |
|  |  | Pre-ModificatioPost-Modification   <br> Recorded Recorded Number <br> of Loans   |  |  | Pre-ModificatioPost-Modification |  |
|  |  |  |  |  | Recorded | Recorded |
|  |  |  |  |  | Investment | Investment |
| Commercial other | 3 | \$ 159 | \$ 159 | 10 | \$ 3,313 | \$ 3,116 |
| Agricultural other | 1 | 198 | 198 | 2 | 332 | 332 |
| Residential real estate |  |  |  |  |  |  |
| Senior liens | 15 | 1,176 | 1,176 | 30 | 2,611 | 2,595 |
| Junior liens | 1 | 20 | 20 | 1 | 20 | 20 |
| Home equity lines of credit | - | - | - | - | - | - |
| Total residential real estate | 16 | 1,196 | 1,196 | 31 | 2,631 | 2,615 |
| Consumer unsecured | 2 | 34 | 34 | 2 | 34 | 34 |
| Total | 22 | \$ 1,587 | \$ 1,587 | 45 | \$ 6,310 | \$ 6,097 |

The following tables summarize concessions we granted to borrowers in financial difficulty for the:
Three Months Ended September 30, $2014 \quad$ Nine Months Ended September 30, 2014


## Table of Contents

|  | Three Months Ended September 30, 2013 |  |  |  | Nine Months Ended September 30, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Below Market <br> Interest Rate |  | Below Market Interest Rate and Extension of Amortization Period |  | Below Market <br> Interest Rate |  | Below Market Interest Rate and Extension of Amortization Period |  |
|  | Number | Pre-Modific | ioNumber | Pre-Modificat | idumber | Pre-Modific | idNumb | Pre-Modification |
|  | of | Recorded | of | Recorded | of | Recorded | of | Recorded |
|  | Loans | Investment | Loans | Investment | Loans | Investment | Loans | Investment |
| Commercial other | 3 | \$ 159 | - | \$ - | 6 | \$ 1,517 | 4 | \$ 1,796 |
| Agricultural other | 1 | 198 | - | - | 2 | 332 | - | - |
| Residential real estate |  |  |  |  |  |  |  |  |
| Senior liens | 10 | 924 | 5 | 252 | 17 | 1,548 | 13 | 1,063 |
| Junior liens | - | - | 1 | 20 | - | - | 1 | 20 |
| Home equity lines of credit |  | - | - | - | - | - | - | - |
| Total residential real estate |  | 924 | 6 | 272 | 17 | 1,548 | 14 | 1,083 |
| Consumer unsecured 1 |  | 16 | 1 | 18 | 1 | 16 | 1 | 18 |
| Total | 15 | \$ 1,297 | 7 | \$ 290 | 26 | \$ 3,413 | 19 | \$ 2,897 |

We did not restructure any loans by forgiving principal or accrued interest in the three and nine month periods ended September 30, 2014 or 2013.
Based on our historical loss experience, losses associated with TDRs are not significantly different than other impaired loans within the same loan segment. As such, TDRs, including TDRs that have been modified in the past 12 months that subsequently defaulted, are analyzed in the same manner as other impaired loans within their respective loan segment.
Following is a summary of loans that defaulted in the three and nine month periods ended September 30, 2014, which were modified within 12 months prior to the default date:


We had no loans that defaulted in the three and nine month periods ended September 30, 2013, which were modified within 12 months prior to the default date.
The following is a summary of TDR loan balances as of:

TDRs

| September 30, | December 31, |
| :--- | :--- |
| 2014 | 2013 |
| $\$ 24,015$ | $\$ 25,865$ |

Note 6 - Equity Securities Without Readily Determinable Fair Values
Included in equity securities without readily determinable fair values are restricted securities, which are carried at cost, and investments in unconsolidated entities accounted for under the equity method of accounting.
Equity securities without readily determinable fair values consist of the following as of:

FHLB Stock
Corporate Settlement Solutions, LLC
FRB Stock
Valley Financial Corporation

| September 30 | December 31 |
| :--- | :--- |
| 2014 | 2013 |
| $\$ 9,100$ | $\$ 8,100$ |
| 6,743 | 6,970 |
| 1,879 | 1,879 |
| 1,000 | 1,000 |

Edgar Filing: ISABELLA BANK CORP - Form 10-Q
Other
Total
\$19,063
\$18,293
25

## Table of Contents

Note 7 - Borrowed Funds
Borrowed funds consist of the following obligations as of:

|  | September 30, 2014 |  | December 31, 2013 |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | Amount | Rate | Amount | Rate |  |  |
|  | $\$ 182,000$ | 1.94 | $\%$ | $\$ 162,000$ | 2.02 | $\%$ |
| FHLB advances | 89,535 | 0.13 | $\%$ | 106,025 | 0.13 | $\%$ |
| Securities sold under agreements to repurchase <br> without stated maturity dates |  |  |  |  |  |  |
| Securities sold under agreements to repurchase <br> with stated maturity dates | 1,203 | 4.24 | $\%$ | 11,301 | 3.30 | $\%$ |
| Federal funds purchased | 17,700 | 0.56 | $\%$ | - | - |  |
| Total | $\$ 290,438$ | 1.31 | $\%$ | $\$ 279,326$ | 1.35 | $\%$ |

FHLB advances are collateralized by a blanket lien on all qualified 1-4 family residential real estate loans, AFS securities, and FHLB stock.
The following table lists the maturity and weighted average interest rates of FHLB advances as of:

| September 30, 2014 |  | December 31, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Amount | Rate |  | Amount | Rate |  |
| \$10,000 | 0.48 | \% | \$10,000 | 0.48 | \% |
| 42,000 | 0.72 | \% | 32,000 | 0.84 | \% |
| 10,000 | 2.15 | \% | 10,000 | 2.15 | \% |
| 30,000 | 1.95 | \% | 30,000 | 1.95 | \% |
| 40,000 | 2.35 | \% | 40,000 | 2.35 | \% |
| 20,000 | 3.11 | \% | 20,000 | 3.11 | \% |
| 10,000 | 1.98 | \% | 10,000 | 1.98 | \% |
| 10,000 | 2.37 | \% | - | - |  |
| 10,000 | 3.90 | \% | 10,000 | 3.90 | \% |
| \$182,000 | 1.94 | \% | \$162,000 | 2.02 | \% |

Fixed rate advances due 2014
Fixed rate advances due 2015
Fixed rate advances due 2016
Fixed rate advances due 2017
Fixed rate advances due 2018
Fixed rate advances due 2019
Fixed rate advances due 2020
Fixed rate advances due 2021
Fixed rate advances due 2023
Total
\$182,000 $\quad 1.94$
Securities sold under agreements to repurchase are classified as secured borrowings and are reflected at the amount of cash received in connection with the transaction. The securities underlying the agreements have a carrying value and a fair value of $\$ 139,350$ and $\$ 148,930$ at September 30, 2014 and December 31, 2013, respectively. Such securities remain under our control. We may be required to provide additional collateral based on the fair value of underlying securities.
The following table lists the maturity and weighted average interest rates of securities sold under agreements to repurchase with stated maturity dates as of:

|  | September 30 <br>  <br> 2014 | December 31 <br>  <br>  <br> Amount |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Repurchase agreements due 2013 | Amount | Rate |  |  |  |
| Repurchase agreements due 2015 | $\$ 750$ | 4.89 | $\%$ | $\$ 10,876$ | 3.30 |
| Repurchase agreements due 2018 | 436 | 3.25 | $\%$ | 425 | 3.25 |
| Total | 17 | 1.00 | $\%$ | - | - |

26

## Table of Contents

Securities sold under repurchase agreements without stated maturity dates, federal funds purchased, and FRB Discount Window advances generally mature within one to four days from the transaction date. The following table provides a summary of securities sold under repurchase agreements without stated maturity dates, federal funds purchased, and FRB Discount Window advances borrowings for the three and nine month periods ended:

| Three Months Ended September 30, 2014 |  |  |  | Three Months Ended September 30, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maximum <br> Month <br> End <br> Balance | Average Balance | $\begin{aligned} & \text { Wei } \\ & \text { Ave } \\ & \text { Inte } \\ & \text { Dur } \\ & \text { Peri } \end{aligned}$ |  | Maximu <br> Month <br> End <br> Balance | Average Balance | Wei <br> Ave <br> Inter <br> Duri <br> Peri |  |
| \$91,472 | \$88,906 | 0.13 | \% | \$81,40 | \$78,148 | 0.15 |  |
| 17,700 | 2,252 | 0.48 | \% | 6,300 | 5,052 | 0.62 |  | Nine Months Ended September 30, Nine Months Ended September 30, 2014 2013


| Maximum |  | Weighted |  | Maximum |  | Weighted |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | Average |  |  | Month | Average | Aver |  |
| End | Balance | Inte |  | End | Balance | Inter |  |
| Balance |  | Dur |  | Balance |  | Perio |  |
| \$94,741 | \$91,231 | 0.13 | \% | \$81,405 | \$69,224 | 0.15 | \% |
| 17,700 | 4,939 | 0.48 | \% | 13,700 | 4,133 | 0.57 | \% |

Securities sold under agreements to repurchase without stated maturity dates Federal funds purchased

Securities sold under agreements to repurchase without stated maturity dates Federal funds purchased
$\begin{array}{cccccc}17,700 & 4,939 & 0.48 & \% & 13,700 & 4,133\end{array} \begin{array}{r}0.57 \\ \text { curities, and } \\ 1-4 \\ \hline\end{array}$
We had pledged trading securities, AFS securities, and 1-4 family residential real estate loans in the following amounts at:

|  | September 30 | December 31 |
| :--- | :--- | :--- |
|  | 2014 | 2013 |
| Pledged to secure borrowed funds | $\$ 278,512$ | $\$ 320,173$ |
| Pledged to secure repurchase agreements | 139,350 | 148,930 |
| Pledged for public deposits and for other purposes necessary or required by law | 18,791 | 20,922 |
| Total | $\$ 436,653$ | $\$ 490,025$ |

As of September 30, 2014, we had the ability to borrow up to an additional \$111,890, based on assets pledged as collateral. We had no investment securities that are restricted to be pledged for specific purposes.
Note 8 - Other Noninterest Expenses
A summary of expenses included in other noninterest expenses is as follows for the:

|  | Three Months Ended |  | Nine Months Ended |  |
| :--- | :--- | :--- | :--- | :--- |
| September 30 | 2013 | September 30 |  |  |
|  | 2014 | 2014 | 2013 |  |
| Marketing and community relations | $\$ 512$ | $\$ 271$ | $\$ 966$ | $\$ 945$ |
| FDIC insurance premiums | 196 | 267 | 619 | 812 |
| Directors fees | 191 | 203 | 569 | 607 |
| Audit and related fees | 185 | 189 | 505 | 490 |
| Education and travel | 154 | 110 | 418 | 348 |
| Postage and freight | 105 | 103 | 303 | 296 |
| Printing and supplies | 89 | 106 | 278 | 291 |
| Loan underwriting fees | 83 | 97 | 270 | 336 |
| Consulting fees | 96 | 68 | 263 | 223 |
| All other | 684 | 587 | 2,114 | 1,800 |

## Table of Contents

Note 9 - Federal Income Taxes
The reconciliation of the provision for federal income taxes and the amount computed at the federal statutory tax rate of $34 \%$ of income before federal income tax expense is as follows for the:

|  | Three Months Ended September 30 |  | Nine Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 |  | 2014 |  | 2013 |
| Income taxes at 34\% statutory rate | \$1,309 | \$1,347 |  | \$4,072 |  | \$3,903 |
| Effect of nontaxable income |  |  |  |  |  |  |
| Interest income on tax exempt municipal securities | (501 | ) (433 | ) | (1,498 | ) | (1,278 |
| Earnings on corporate owned life insurance policies | (62 | ) (63 | ) | (189 | ) | (185 |
| Effect of tax credits | (187 | ) (191 |  | (575 |  | (588 |
| Other | (158 | ) (27 |  | (235 |  |  |
| Total effect of nontaxable income | (908 | ) $(714$ |  | (2,497 |  | (2,130 |
| Effect of nondeductible expenses | 43 | 41 |  | 121 |  | 120 |
| Federal income tax expense | \$444 | \$674 |  | \$ 1,696 |  | \$1,893 |

Note 10 - Fair Value
Following is a description of the valuation methodologies, key inputs, and an indication of the level of the fair value hierarchy in which the assets or liabilities are classified.
Cash and cash equivalents: The carrying amounts of cash and demand deposits due from banks and interest bearing balances due from banks approximate fair values. As such, we classify cash and cash equivalents as Level 1.
Certificates of deposit held in other financial institutions: Certificates of deposit held in other financial institutions include certificates of deposit and other short term interest bearing balances that mature within 3 years. Fair value is determined using prices for similar assets with similar characteristics. As such, we classify certificates of deposits held in other financial institutions as Level 2.
AFS and trading securities: AFS and trading securities are recorded at fair value on a recurring basis. Level 1 fair value measurement is based upon quoted prices for identical instruments. Level 2 fair value measurement is based upon quoted prices for similar instruments. If quoted prices are not available, fair values are measured using independent pricing models or other model based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss and liquidity assumptions. The values for Level 1 and Level 2 investment securities are generally obtained from an independent third party. On a quarterly basis, we compare the values provided to alternative pricing sources.
Mortgage loans AFS: Mortgage loans AFS are carried at the lower of cost or fair value. The fair value of Mortgage loans AFS are based on what price secondary markets are currently offering for portfolios with similar characteristics. As such, we classify Mortgage loans AFS subject to nonrecurring fair value adjustments as Level 2.
Loans: For variable rate loans with no significant change in credit risk, fair values are based on carrying values. Fair values for fixed rate loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. The resulting amounts are adjusted to estimate the effect of changes in the credit quality of borrowers since the loans were originated. As such, we classify loans as Level 3 assets.
We do not record loans at fair value on a recurring basis. However, from time-to-time, loans are classified as impaired and a specific allowance for loan losses may be established. Loans for which it is probable that payment of interest and principal will be significantly different than the contractual terms of the original loan agreement are considered impaired. Once a loan is identified as impaired, we measure the estimated impairment. The fair value of impaired loans is estimated using one of several methods, including the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral, less cost to sell, if the loan is collateral dependent. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans.

## Table of Contents

We review the net realizable values of the underlying collateral for collateral dependent impaired loans on at least a quarterly basis for all loan types. To determine the collateral value, we utilize independent appraisals, broker price opinions, or internal evaluations. We review these valuations to determine whether an additional discount should be applied given the age of market information that may have been considered as well as other factors such as costs to carry and sell an asset if it is determined that the collateral will be liquidated in connection with the ultimate settlement of the loan. We use these valuations to determine if any specific reserves or charge-offs are necessary. We may obtain new valuations in certain circumstances, including when there has been significant deterioration in the condition of the collateral, if the foreclosure process has begun, or if the existing valuation is deemed to be outdated. The following tables list the quantitative fair value information about impaired loans as of:

| Valuation Techniques | September 30, 2014 |  | Range |
| :---: | :---: | :---: | :---: |
|  | Fair Value | Unobservable Input |  |
|  |  | Discount applied to collateral appraisal: |  |
|  |  | Real Estate | 20\%-25\% |
|  |  | Equipment | 30\%-40\% |
| Discounted appraisal value | \$8,535 | Cash crop inventory | 40\% |
|  |  | Other inventory | 75\% |
|  |  | Accounts receivable | 50\% |
|  |  | Liquor license | 75\% |
|  | December | 2013 |  |
| Valuation Techniques | Fair Value | Unobservable Input | Range |
|  |  | Discount applied to collateral appraisal: |  |
|  |  | Real Estate | 20\%-30\% |
|  |  | Equipment | 50\% |
| Discounted appraisal value | \$13,902 | Livestock | 50\% |
|  |  | Cash crop inventory | 50\% |
|  |  | Other inventory | 75\% |
|  |  | Accounts receivable | 75\% |

Discount factors with ranges are based on the age of the independent appraisal, broker price opinion, or internal evaluations.
Accrued interest receivable: The carrying amounts of accrued interest receivable approximate fair value. As such, we classify accrued interest receivable as Level 1.
Equity securities without readily determinable fair values: Included in equity securities without readily determinable fair values are FHLB stock and FRB stock as well as our ownership interests in Corporate Settlement Solutions, LLC and Valley Financial Corporation. The investment in Corporate Settlement Solutions, LLC, a title insurance company, was made in the first quarter 2008. We are not the managing entity of Corporate Settlement Solutions, LLC, and therefore, we account for our investment under the equity method of accounting. Valley Financial Corporation is the parent company of 1st State Bank in Saginaw, Michigan, which is a community bank that opened in 2005. We made investments in Valley Financial Corporation in 2004 and in 2007.
The lack of an active market, or other independent sources to validate fair value estimates coupled with the impact of future capital calls and transfer restrictions, is an inherent limitation in the valuation process. As the fair values of these investments are not readily determinable, they are not disclosed under a specific fair value hierarchy; however, they are reviewed quarterly for impairment. If we were to record an impairment adjustment related to these securities, it would be classified as a nonrecurring Level 3 fair value adjustment. During 2014 and 2013, there were no impairments recorded on equity securities without readily determinable fair values.
Foreclosed assets: Upon transfer from the loan portfolio, foreclosed assets (which are included in other assets) are adjusted to and subsequently carried at the lower of carrying value or fair value less costs to sell. Net realizable value is based upon independent market prices, appraised values of the collateral, or management's estimation of the value of the collateral. Due to the inherent level of estimation in the valuation process, we record foreclosed assets as nonrecurring Level 3.

## Table of Contents

The table below lists the quantitative fair value information related to foreclosed assets as of:
September 30, 2014

| Valuation Techniques | Fair Value | Unobservable Input <br> Discount applied to <br> collateral appraisal: | Range |
| :--- | :--- | :--- | :--- |
| Discounted appraisal value | $\$ 1,041$ <br> Recember 31, | Real Estate | 2013 | | Dair Value |
| :--- | :--- | | Unobservable Input |
| :--- |
| Discount applied to |
| collateral appraisal: |
| Real Estate |$\quad$ Range $\quad 25 \%$

Discount factors with ranges are based on the age of the independent appraisal, broker price opinion, or internal evaluations.
Goodwill and other intangible assets: Acquisition intangibles and goodwill are evaluated for potential impairment on at least an annual basis. Acquisition intangibles and goodwill are typically qualitatively evaluated to determine if it is more likely than not that the carrying balance is impaired. If it is determined that the carrying balance of acquisition intangibles or goodwill is more likely than not to be impaired, we perform a cash flow valuation to determine the extent of the potential impairment. If the testing resulted in impairment, we would classify goodwill and other acquisition intangibles subjected to nonrecurring fair value adjustments as Level 3. During 2014 and 2013, there were no impairments recorded on goodwill and other acquisition intangibles.
OMSRs: OMSRs (which are included in other assets) are subject to impairment testing. To test for impairment, we utilize a discounted cash flow analysis using interest rates and prepayment speed assumptions currently quoted for comparable instruments and discount rates. If the valuation model reflects a value less than the carrying value, OMSRs are adjusted to fair value through a valuation allowance as determined by the model. As such, we classify OMSRs subject to nonrecurring fair value adjustments as Level 2.
Deposits: The fair value of demand, savings, and money market deposits are, by definition, equal their carrying amounts and are classified as Level 1. Fair values for variable rate certificates of deposit approximate their carrying value. Fair values for fixed rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits. As such, fixed rate certificates of deposit are classified as Level 2.
Borrowed funds: The carrying amounts of federal funds purchased, borrowings under overnight repurchase agreements, and other short-term borrowings maturing within ninety days approximate their fair values. The fair values of other borrowed funds are estimated using discounted cash flow analyses based on current incremental borrowing arrangements. As such, borrowed funds are classified as Level 2.
Accrued interest payable: The carrying amounts of accrued interest payable approximate fair value. As such, we classify accrued interest payable as Level 1.
Commitments to extend credit, standby letters of credit, and undisbursed loans: Our commitments to extend credit, standby letters of credit, and undisbursed funds have no carrying amount and are estimated to have no realizable fair value. Historically, a majority of the unused commitments to extend credit have not been drawn upon and, generally, we do not receive fees in connection with these commitments other than standby letter of credit fees, which are not significant.
The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Although we believe our valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement.
Estimated Fair Values of Financial Instruments Not Recorded at Fair Value in their Entirety on a Recurring Basis Disclosure of the estimated fair values of financial instruments, which differ from carrying values, often requires the use of estimates. In cases where quoted market values in an active market are not available, we use present value techniques and other valuation methods to estimate the fair values of our financial instruments. These valuation
methods require considerable judgment and the resulting estimates of fair value can be significantly affected by the assumptions made and methods used.

## Table of Contents

The carrying amount and estimated fair value of financial instruments not recorded at fair value in their entirety on a recurring basis were as follows as of:

|  | September 30, 2014 <br> Carrying <br> Estimated |  | Fair Value | (Level 1) | (Level 2) |
| :--- | :--- | :--- | :--- | :--- | :--- | (Level 3)

Due to the characteristics of equity securities without readily determinable fair values, they are not disclosed under
${ }^{(1)}$ a specific fair value hierarchy. If we were to record an impairment adjustment related to these securities, such amount would be classified as a nonrecurring Level 3 fair value adjustment.

## Table of Contents

Financial Instruments Recorded at Fair Value
The table below presents the recorded amount of assets and liabilities measured at fair value on:
September 30, 2014 December 31, 2013
Total (Level 1) (Level 2) (Level 3) Total (Level 1) (Level 2) (Level 3)
Recurring items Trading securities States and political subdivisions
\$- $\$$ - $\quad \$-\quad \$-\quad \$ 525 \quad \$-\quad \$ 525 \quad \$-$

AFS securities

| Government-sponsored enterprises | 23,917 | - | 23,917 | - | 23,745 | - | 23,745 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| States and political subdivisions | 223,545 | - | 223,545 | - | 201,988 | - | 201,988 |
| Auction rate money market preferred | 2,863 | - | 2,863 | - | 2,577 | - | 2,577 |
| Preferred stocks | 6,173 | 6,173 | - | - | 5,827 | 5,827 | - |
| Mortgage-backed securities | 170,767 | - | 170,767 | - | 144,115 | - | 144,115 |
| Collateralized mortgage obligations | 147,815 | - | 147,815 | - | 133,810 | - | 133,810 |
| Total AFS securities | 575,080 | 6,173 | 568,907 | - | 512,062 | 5,827 | 506,235 |

Nonrecurring items
Impaired loans (net of
the ALLL)
$\begin{array}{lllllllll}\text { Foreclosed assets } & 1,041 & - & - & 1,041 & 1,412 & - & - & 1,412\end{array}$
$\begin{array}{llllllll}\text { Total } & \$ 584,656 & \$ 6,173 & \$ 568,907 & \$ 9,576 & \$ 527,901 & \$ 5,827 & \$ 506,760\end{array} \quad \$ 15,314$
Percent of assets and
liabilities measured at
$1.06 \quad \% 97.31 \% 1.63 \% \quad 1.10 \quad \% \quad 96.00 \quad \% \quad 2.90 \quad \%$
fair value
The following table provides a summary of the changes in fair value of assets and liabilities recorded at fair value through earnings on a recurring basis and changes in assets and liabilities recorded at fair value on a nonrecurring basis, for which gains or losses were recognized in the:

Three Months Ended September 30
20142013

|  | Trading Losses |  | Other Gains (Losses) | Total |  | Trading Losses |  | Other Gains (Losses) | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Recurring items |  |  |  |  |  |  |  |  |  |
| Trading securities | \$- |  | \$- | \$- |  | \$(5 | ) | \$- | \$(5 |
| Nonrecurring items |  |  |  |  |  |  |  |  |  |
| Foreclosed assets | - |  | (20 ) | ) 20 | ) |  |  | (39 ) | ) (39 |
| Total | \$- |  | \$(20 ) | ) \$(20 | ) | \$(5 | ) | \$(39 ) | ) \$(44 |
|  | Nine Months Ended September 30 |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  | Trading |  | Other Gains | Total |  | Trading |  | Other Gains | Total |
| Recurring items |  |  |  |  |  |  |  |  |  |
| Trading securities | \$(5 | ) | \$- | \$(5 | ) | \$(23 | ) | \$- | \$(23 |
| Nonrecurring items |  |  |  |  |  |  |  |  |  |
| Foreclosed assets | - |  | (83 ) | ) (83 | ) | - |  | (131 | ) (131 |

Edgar Filing: ISABELLA BANK CORP - Form 10-Q
Total
$\$(5 \quad) \$(83) \$(88 \quad) \$(23 \quad \$(131 \quad) \$(154 \quad)$
32

## Table of Contents

Note 11 - Accumulated Other Comprehensive Income (Loss)
The following table summarizes the changes in AOCI by component for the:


Included in OCI for the three and nine month periods ended September 30, 2014 and 2013 are changes in unrealized holding gains and losses related to auction rate money market preferred and preferred stocks. For federal income tax purposes, these securities are considered equity investments. As such, no deferred federal income taxes related to unrealized holding gains or losses are expected or recorded.
A summary of the components of unrealized holding gains on AFS securities included in OCI follows for the:
Three Months Ended September 30


| Unrealized gains (losses) <br> arising during the period <br> Reclassification <br> adjustment for net realized <br> (gains) losses include in | $\$(1,579$ | ) $\$(1,326$ | $) \$(653$ | $) \$ 1,318$ | $\$ 665$ |
| :--- | :--- | :--- | :--- | :--- | :--- | (gains) losses included in net income

Edgar Filing: ISABELLA BANK CORP - Form 10-Q

| Net unrealized gains <br> (losses) | 253 | $(1,676$ | $)$ | $(1,423$ | $)$ | $(653$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Tax effect | - | 469 | 469 | - | $(447$ | 593 |
| Unrealized gains (losses), <br> net of tax | $\$ 253$ | $\$(1,207$ | $)$ | $\$(954$ | $)$ | $\$(653$ |

