## ISABELLA BANK CORP

Form 10-Q
August 05, 2016
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
ý Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended June 30, 2016
or
"Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from
to
Commission File Number: 0-18415
Isabella Bank Corporation
(Exact name of registrant as specified in its charter)
Michigan
(State or other jurisdiction of incorporation or organization)

401 N. Main St, Mt. Pleasant, MI
(Address of principal executive offices) (Zip code)
(989) 772-9471
(Registrant's telephone number, including area code)
N/A
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. ý Yes " No Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). ý Yes * No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):
Large accelerated filer " Accelerated filer ý
Non-accelerated filer * (Do not check if a smaller reporting company) Smaller reporting company ${ }^{*}$
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
-. Yes ý No
The number of common shares outstanding of the registrant's Common Stock (no par value) was $7,833,893$ as of August 1, 2016.
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Forward Looking Statements
This report contains certain forward looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward looking statements to be covered by the safe harbor provisions for forward looking statements contained in the Private Securities Litigation Reform Act of 1995, and are included in this statement for purposes of these safe harbor provisions. Forward looking statements, which are based on certain assumptions and describe future plans, strategies and expectations, are generally identifiable by use of the words "believe," "expect," "intend," "anticipate," "estimate," "project similar expressions. Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. Factors which could have a material adverse effect on the operations and future prospects include, but are not limited to, changes in: interest rates, general economic conditions, monetary and fiscal policy, the quality or composition of the loan or investment portfolios, demand for loan products, fluctuation in the value of collateral securing our loan portfolio, deposit flows, competition, demand for financial services in our market area, and accounting principles, policies and guidelines. These risks and uncertainties should be considered in evaluating forward looking statements and undue reliance should not be placed on such statements. Further information concerning our business, including additional factors that could materially affect our financial results, is included in our filings with the SEC.
Glossary of Acronyms and Abbreviations
The acronyms and abbreviations identified below may be used throughout this Quarterly Report on Form 10-Q, or in our other SEC filings. You may find it helpful to refer back to this page while reading this report.

AFS: Available-for-sale
ALLL: Allowance for loan and lease losses
AOCI: Accumulated other comprehensive income
ASC: FASB Accounting Standards Codification
ASU: FASB Accounting Standards Update
ATM: Automated Teller Machine
BHC Act: Bank Holding Company Act of 1956
CFPB: Consumer Financial Protection Bureau
CIK: Central Index Key
CRA: Community Reinvestment Act
DIF: Deposit Insurance Fund
DIFS: Department of Insurance and Financial Services
Directors Plan: Isabella Bank Corporation and Related Companies Deferred Compensation Plan for Directors
Dividend Reinvestment Plan: Isabella Bank Corporation Stockholder
Dividend Reinvestment Plan and Employee Stock Purchase Plan
Dodd-Frank Act: Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010

ESOP: Employee Stock Ownership Plan
Exchange Act: Securities Exchange Act of 1934
FASB: Financial Accounting Standards Board
FDI Act: Federal Deposit Insurance Act

GAAP: U.S. generally accepted accounting principles
GLB Act: Gramm-Leach-Bliley Act of 1999
IFRS: International Financial Reporting Standards
IRR: Interest rate risk
ISDA: International Swaps and
Derivatives Association
JOBS Act: Jumpstart our Business
Startups Act
LIBOR: London Interbank Offered Rate
N/A: Not applicable
N/M: Not meaningful
NASDAQ: NASDAQ Stock Market Index
NASDAQ Banks: NASDAQ Bank Stock Index
NAV: Net asset value
NOW: Negotiable order of withdrawal
NSF: Non-sufficient funds
OCI: Other comprehensive income (loss)
OMSR: Originated mortgage servicing rights
OREO: Other real estate owned
OTTI: Other-than-temporary impairment PBO: Projected benefit obligation

FDIC: Federal Deposit Insurance Corporation
FFIEC: Federal Financial Institutions Examinations Council
FRB: Federal Reserve Bank
FHLB: Federal Home Loan Bank
Freddie Mac: Federal Home Loan Mortgage Corporation
FTE: Fully taxable equivalent

PCAOB: Public Company Accounting Oversight Board
Rabbi Trust: A trust established to fund the Directors Plan
SEC: U.S. Securities \& Exchange
Commission
SOX: Sarbanes-Oxley Act of 2002
TDR: Troubled debt restructuring XBRL: eXtensible Business Reporting Language

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## PART I - FINANCIAL INFORMATION

Item 1. Financial Statements.
INTERIM CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED) (Dollars in thousands)

|  | $\begin{aligned} & \text { June } 30 \\ & 2016 \end{aligned}$ | $\begin{aligned} & \text { December } 31 \\ & 2015 \end{aligned}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and cash equivalents |  |  |
| Cash and demand deposits due from banks | \$ 19,673 | \$ 18,810 |
| Interest bearing balances due from banks | 7,361 | 2,759 |
| Total cash and cash equivalents | 27,034 | 21,569 |
| AFS securities (amortized cost of \$585,579 in 2016 and \$654,348 in 2015) | 602,463 | 660,136 |
| Mortgage loans AFS | 1,281 | 1,187 |
| Loans |  |  |
| Commercial | 500,374 | 448,381 |
| Agricultural | 126,517 | 115,911 |
| Residential real estate | 255,116 | 251,501 |
| Consumer | 37,587 | 34,699 |
| Gross loans | 919,594 | 850,492 |
| Less allowance for loan and lease losses | 7,600 | 7,400 |
| Net loans | 911,994 | 843,092 |
| Premises and equipment | 28,244 | 28,331 |
| Corporate owned life insurance policies | 25,802 | 26,423 |
| Accrued interest receivable | 5,791 | 6,269 |
| Equity securities without readily determinable fair values | 22,427 | 22,286 |
| Goodwill and other intangible assets | 48,741 | 48,828 |
| Other assets | 6,582 | 9,991 |
| TOTAL ASSETS | \$ 1,680,359 | \$ 1,668,112 |
| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |
| Deposits |  |  |
| Noninterest bearing | \$ 192,194 | \$ 191,376 |
| NOW accounts | 197,590 | 212,666 |
| Certificates of deposit under \$100 and other savings | 509,364 | 521,793 |
| Certificates of deposit over \$100 | 257,722 | 238,728 |
| Total deposits | 1,156,870 | 1,164,563 |
| Borrowed funds | 318,596 | 309,732 |
| Accrued interest payable and other liabilities | 9,760 | 9,846 |
| Total liabilities | 1,485,226 | 1,484,141 |
| Shareholders' equity |  |  |
| Common stock - no par value 15,000,000 shares authorized; issued and outstanding |  |  |
| 7,836,442 shares (including 18,151 shares held in the Rabbi Trust) in 2016 and 7,799,867 shares (including 19,401 shares held in the Rabbi Trust) in 2015 | 140,188 | 139,198 |
| Shares to be issued for deferred compensation obligations | 4,738 | 4,592 |
| Retained earnings | 42,640 | 39,960 |
| Accumulated other comprehensive income | 7,567 | 221 |
| Total shareholders' equity | 195,133 | 183,971 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | \$ 1,680,359 | \$ 1,668,112 |

See notes to interim condensed consolidated financial statements (unaudited).
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INTERIM CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)
(Dollars in thousands except per share amounts)

Interest income
Loans, including fees
AFS securities
Taxable
Nontaxable
Federal funds sold and other

| Three Months | Six Months |  |
| :--- | :--- | :--- |
| Ended | Ended |  |
| June 30 | June 30 |  |
| $2016 \quad 2015$ | 2016 | 2015 |

Total interest income
Interest expense
Deposits
Borrowings
Total interest expense
Net interest income
Provision for loan losses
Net interest income after provision for loan losses
Noninterest income
Service charges and fees
Net gain on sale of mortgage loans
Earnings on corporate owned life insurance policies
Net gains on sale of AFS securities
Other
Total noninterest income
Noninterest expenses
Compensation and benefits
Furniture and equipment
Occupancy
Other
Total noninterest expenses
Income before federal income tax expense
Federal income tax expense
NET INCOME
Earnings per common share
Basic
Diluted
Cash dividends per common share

See notes to interim condensed consolidated financial statements (unaudited).

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INTERIM CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED) (Dollars in thousands)

|  | Three Months Ended June 30 |  | Six Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  |  |  |
|  | 2016 | 2015 | 2016 | 2015 |
| Net income | \$3,407 | \$4,098 | \$6,424 | \$7,771 |
| Unrealized gains (losses) on AFS securities arising during the period | 4,067 | (6,520) | 11,341 | $(2,164)$ |
| Unrealized gains (losses) on derivative instruments arising during the period | (152 | ) - | (152 | ) - |
| Reclassification adjustment for net realized (gains) losses included in net income | (245 ) | ) - | (245 | ) - |
| Comprehensive income (loss) before income tax (expense) benefit | 3,670 | (6,520) | 10,944 | (2,164) |
| Tax effect (1) | $(1,121)$ | ) 2,165 | (3,598 | ) 799 |
| Other comprehensive income, net of tax | 2,549 | (4,355 ) | 7,346 | $(1,365)$ |
| Comprehensive income | \$5,956 | \$(257 | \$13,770 | \$6,406 |

${ }^{(1)}$ See "Note 12 - Accumulated Other Comprehensive Income" for tax effect reconciliation.

See notes to interim condensed consolidated financial statements (unaudited).

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## INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS’ EQUITY (UNAUDITED) <br> (Dollars in thousands except per share amounts)

Common Stock


See notes to interim condensed consolidated financial statements (unaudited).
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INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) (Dollars in thousands)

Six Months
Ended
June 30
20162015

## OPERATING ACTIVITIES

Net income
\$6,424 \$7,771
Reconciliation of net income to net cash provided by operating activities:
Provision for loan losses
Impairment of foreclosed assets
168 (1,261)
Depreciation
$-\quad 22$
Amortization of OMSR
Amortization of acquisition intangibles
Net amortization of AFS securities
Net (gains) losses on sale of AFS securities
Net gain on sale of mortgage loans
Increase in cash value of corporate owned life insurance policies
1,438 1,272

Share-based payment awards under equity compensation plan
165186

Origination of loans held-for-sale
$87 \quad 76$

Proceeds from loan sales
1,427 986

Net changes in operating assets and liabilities which provided (used) cash:
Accrued interest receivable
$478 \quad 382$
Other assets
Accrued interest payable and other liabilities
Net cash provided by (used in) operating activities
(245 ) -
(209 ) (315 )
(383 ) (382 )
273259
$(10,810)(25,231)$
$10,925 \quad 25,418$

INVESTING ACTIVITIES
Activity in AFS securities
Sales
Maturities, calls, and principal payments
Purchases
Net loan principal (originations) collections
Proceeds from sales of foreclosed assets
(667 ) (1,765)
(238 ) 126
8,833 7,544

Purchases of premises and equipment
35,664 -

Purchases of corporate owned life insurance policies - (500 )
Proceeds from redemption of corporate owned life insurance policies
Net cash provided by (used in) investing activities

1,004
$(1,658)(28,110)$

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INTERIM CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (continued)
(Dollars in thousands)
Six Months Ended
June 30
20162015
FINANCING ACTIVITIES
Net increase (decrease) in deposits
Net increase (decrease) in borrowed funds
Cash dividends paid on common stock
Proceeds from issuance of common stock
Common stock repurchased
Common stock purchased for deferred compensation obligations
Net cash provided by (used in) financing activities
\$(7,693 ) \$15,985
8,864 17,890
(3,744 ) (3,557 )
2,489 2,192
$(1,462)(1,704)$

Increase (decrease) in cash and cash equivalents
5,465 10,075
Cash and cash equivalents at beginning of period
Cash and cash equivalents at end of period
21,569 19,906
\$27,034 \$29,981
SUPPLEMENTAL CASH FLOWS INFORMATION:
Interest paid
\$5,286 \$5,042
Income taxes paid
$600 \quad 2,143$
SUPPLEMENTAL NONCASH INFORMATION:
Transfers of loans to foreclosed assets
$\$ 116 \$ 809$

See notes to interim condensed consolidated financial statements (unaudited).
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NOTES TO INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)
(Dollars in thousands except per share amounts)
Note 1 - Basis of Presentation
As used in these notes as well as in Management's Discussion and Analysis of Financial Condition and Results of Operations, references to "Isabella," the "Corporation", "we," "our," "us," and similar terms refer to the consolidated entity consisting of Isabella Bank Corporation and its subsidiaries. Isabella Bank Corporation refers solely to the parent holding company, and Isabella Bank or the "Bank" refer to Isabella Bank Corporation's subsidiary, Isabella Bank. The accompanying unaudited interim condensed consolidated financial statements have been prepared in accordance with GAAP for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In our opinion, all adjustments considered necessary for a fair presentation have been included. Operating results for the three and six month periods ended June 30, 2016 are not necessarily indicative of the results that may be expected for the year ending December 31, 2016. For further information, refer to our Annual Report on Form 10-K for the year ended December 31, 2015.
Our accounting policies are materially the same as those discussed in Note 1 to the Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2015.
Reclassifications: Certain amounts reported in the 2015 consolidated financial statements have been reclassified to conform with the 2016 presentation.
Restatements: In this Quarterly Report on Form 10-Q, certain prior period financial information has been restated due to an accounting correction. Impacted sections of the Consolidated Financial Statements include:
Consolidated Statements of Income for the three and six month periods ended June 30, 2015 and Consolidated
${ }^{1 .}$ Statements of Cash Flows for the six month period ended June 30, 2015; and
2. Notes to Consolidated Financial Statements for the three and six month periods ended June 30, 2015.

On the Consolidated Statements of Income, the effects of the restatement reduced loan interest and fee income by $\$ 1,034$ and $\$ 1,693$, respectively, and compensation and benefits were reduced by $\$ 1,034$ and $\$ 1,693$, respectively, for the three and six month periods ended June 30, 2015. The restatement did not impact net income for the three and six month periods ended June 30, 2015.
All amounts in this Quarterly Report on Form 10-Q affected by the restatement adjustments are reflected as the restated amounts. For information related to the restatement, refer to our Annual Report on Form 10-K for the year ended December 31, 2015.
Note 2 - Computation of Earnings Per Common Share
Basic earnings per common share represents income available to common shareholders divided by the weighted average number of common shares outstanding during the period. Diluted earnings per common share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued. Potential common shares that may be issued relate solely to outstanding shares in the Directors Plan.

| Three Months | Six Months |
| :--- | :--- |
| Ended | Ended |
| June 30 | June 30 |
| $2016 \quad 2015$ | $2016 \quad 2015$ |
| $7,819,080779,365$ | $7,807,187,776,413$ |
| $183,842176,690$ | $184,152176,845$ |

Average potential effect of common shares in the Directors Plan (1)
Average number of common shares outstanding used to calculate diluted earnings per common share
Net income
Earnings per common share
Basic
Diluted
(1) Exclusive of shares held in the Rabbi Trust

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Note 3 - Accounting Standards Updates
Pending Accounting Standards Updates
ASU No. 2016-01: "Financial Instruments - Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Liabilities"
In January 2016, ASU No. 2016-01 set forth the following: 1) requires equity investments, with certain exceptions, to be measured at fair value with changes in fair value recognized in net income; 2) simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment and when an impairment exists, an entity is required to measure the investment at fair value; 3) for public entities, eliminates the requirement to disclose the method(s) and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet; 4) for public entities, requires the use of exit price notion when measuring the fair value of financial instruments for disclosure purposes; 5) requires an entity to present separately in other comprehensive income, the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments; 6) requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset on the balance sheet or the accompanying notes to the financial statements; and 7) clarifies that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. The new authoritative guidance is effective for interim and annual periods beginning after December 15, 2017 and is not expected to have a significant impact on our operations or financial statement disclosures due to existing equity investments.
ASU No. 2016-02: "Leases (Topic 842)"
In February 2016, ASU No. 2016-02 was issued to create Topic 842 - Leases which will require recognition of lease assets and lease liabilities on the balance sheet for leases previously classified as operating leases. Accounting guidance is set forth for both lessee and lessor accounting. Under lessee accounting, a lessee should recognize in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term.
For finance leases, a lessee is required to do the following: 1) recognize a right-of-use asset and a lease liability, initially measured at the present value of the lease payments, in the statement of financial position; 2) recognize interest on the lease liability separately from amortization of the right-of-use asset in the statement of comprehensive income; and 3) classify repayments of the principal portion of the lease liability within financing activities and payments of interest on the lease liability and variable lease payments within operating activities in the statement of cash flows. For operating leases, a lessee is required to do the following: 1) recognize a right-of-use asset and a lease liability, initially measured at the present value of the lease payments, in the statement of financial position; 2) recognize a single lease cost, calculated so that the cost of the lease is allocated over the lease term on a generally straight-line basis; and 3) classify all cash payments within operating activities in the statement of cash flows. The accounting applied by a lessor is largely unchanged from that applied under previous GAAP. The new authoritative guidance is effective for interim and annual periods beginning after December 15, 2018 and is not expected to have a significant impact on our operations or financial statement disclosures.
ASU No. 2016-07: "Investments - Equity Method and Joint Ventures (Topic 323): Simplifying the Transition of the Equity Method of Accounting"
In March 2016, ASU No. 2016-07 eliminates the requirement that when an investment qualifies for use of the equity method as a result of an increase in the level of ownership interest or degree of influence, an investor must adjust the investment, results of operations, and retained earnings retroactively on a step-by-step basis as if the equity method had been in effect during all previous periods that the investment had been held. Additionally, the update requires that the equity method investor add the cost of acquiring the additional interest in the investee to the current basis of the investor's previously held interest and adopt the equity method of accounting as of the date the investment becomes qualified for equity method accounting. Therefore, upon qualifying for the equity method of accounting, no retroactive adjustment of the investment is required. The new authoritative guidance is effective for interim and annual periods beginning after December 15, 2016 and is not expected to have a significant impact on our operations
or financial statement disclosures.

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ASU No. 2016-09: "Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting"
In March 2016, ASU No. 2016-09 updated several aspects of the accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. The new authoritative guidance is effective for interim and annual periods beginning after December 15, 2016 and is not expected to have a significant impact on our operations or financial statement disclosures.
ASU No. 2016-13: "Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments"
In June 2016, ASU No. 2016-13 updated the measurement for credit losses for AFS debt securities and assets measured at amortized cost which include loans, trade receivables, and any other financial assets with the contractual right to receive cash. Current GAAP require an "incurred loss" methodology for recognizing credit losses that delays recognition until it is probable a loss has been incurred. Under the incurred loss approach entities are limited to a probable initial recognition threshold when credit losses are measured under GAAP, an entity generally only considers past events and current conditions in measuring the incurred loss.
In the new guidance, the incurred loss impairment methodology in current GAAP is replaced with a methodology that reflects expected credit losses. This methodology requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. The measurement of expected credit losses is based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount. An entity must use judgment in determining the relevant information and estimation methods that are appropriate in its circumstances which applies to assets measured either collectively or individually.
The update allows an entity to revert to historical loss information that is reflective of the contractual term (considering the effect of prepayments) for periods that are beyond the time frame for which the entity is able to develop reasonable and supportable forecasts. In addition, the disclosures of credit quality indicators in relation to the amortized cost of financing receivables, a current disclosure requirement, are further disaggregated by year of origination (or vintage). The vintage information will be useful for financial statement users to better assess changes in underwriting standards and credit quality trends in asset portfolios over time and the effect of those changes on credit losses.

Overall, the update will allow entities the ability to measure expected credit losses without the restriction of incurred or probable losses that exist under current GAAP. For users of the financial statements, the update provides decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. The new authoritative guidance is effective for interim and annual periods beginning after December 15, 2019 and is expected to have a significant impact our operations and financial statement disclosures as well as that of the banking industry as a whole.
Note 4 - AFS Securities
The amortized cost and fair value of AFS securities, with gross unrealized gains and losses, are as follows at:
June 30, 2016

|  | Amortized Cost | Gross <br> Unrealized <br> Gains | Gross <br> Unrealized <br> Losses | Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: |
| Government sponsored enterprises | \$ 10,362 | \$ 9 | \$ - | \$ 10,371 |
| States and political subdivisions | 215,874 | 10,187 | 14 | 226,047 |
| Auction rate money market preferred | 3,200 | - | 81 | 3,119 |
| Preferred stocks | 3,800 | - | 394 | 3,406 |
| Mortgage-backed securities | 235,480 | 4,715 | - | 240,195 |
| Collateralized mortgage obligations | 116,863 | 2,512 | 50 | 119,325 |
| Total | \$585,579 | \$ 17,423 | \$ 539 | \$602,463 |

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|  | Amortiz Cost | Gross <br> Unrealized Gains | Gross <br> Unrealized <br> Losses | Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: |
| Government sponsored enterprises | \$24,407 | \$ 13 | \$ 75 | \$24,345 |
| States and political subdivisions | 224,752 | 7,511 | 46 | 232,217 |
| Auction rate money market preferred | 3,200 | - | 334 | 2,866 |
| Preferred stocks | 3,800 | - | 501 | 3,299 |
| Mortgage-backed securities | 264,109 | 1,156 | 1,881 | 263,384 |
| Collateralized mortgage obligations | 134,080 | 1,136 | 1,191 | 134,025 |
| Total | \$654,348 | \$ 9,816 | \$ 4,028 | \$660,13 |

The amortized cost and fair value of AFS securities by contractual maturity at June 30, 2016 are as follows: Maturing

|  | Due in <br> One <br> Year <br> or Less | After One <br> Year But <br> Within <br> Five Years | After <br> Five <br> Years <br> But <br> Within <br> Ten <br> Years | After <br> Ten Years | Securities with <br> Variable <br> Monthly <br> Payments or Noncontractual Maturities | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Government sponsored enterprises | \$- | \$ 10,032 | \$330 | \$- | \$ - | \$ 10,362 |
| States and political subdivisions | 30,337 | 71,821 | 83,398 | 30,318 | - | 215,874 |
| Auction rate money market preferred | - | - | - | - | 3,200 | 3,200 |
| Preferred stocks | - | - | - | - | 3,800 | 3,800 |
| Mortgage-backed securities | - | - | - | - | 235,480 | 235,480 |
| Collateralized mortgage obligations | - | - | - | - | 116,863 | 116,863 |
| Total amortized cost | \$30,337 | \$ 81,853 | \$83,728 | \$ 30,318 | \$ 359,343 | \$585,579 |
| Fair value | \$30,414 | \$ 84,966 | \$88,857 | \$ 32,181 | \$ 366,045 | \$602,463 |

Expected maturities for government sponsored enterprises and states and political subdivisions may differ from contractual maturities because issuers may have the right to call or prepay obligations.
As the auction rate money market preferred and preferred stocks have continual call dates, they are not reported by a specific maturity group. Because of their variable monthly payments, mortgage-backed securities and collateralized mortgage obligations are not reported by a specific maturity group.
A summary of the sales activity of AFS securities was as follows for the:

| Three | Six |
| :--- | :--- |
| Months | Months |
| Ended | Ended |
| June 30 | June 30 |
| 2016 | 2016 |
| $\$ 35,664$ | $\$ 35,664$ |
| $\$ 245$ | $\$ 245$ |
| $\$ 83$ | $\$ 83$ |

We had no sales of AFS securities in the three and six month periods ended June 30, 2015.
The cost basis used to determine the realized gains or losses of AFS securities sold was the amortized cost of the individual investment security as of the trade date.

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The following information pertains to AFS securities with gross unrealized losses at June 30, 2016 and December 31, 2015, aggregated by investment category and length of time that individual securities have been in a continuous loss position. There were no AFS securities with gross unrealized losses for less than twelve month as of June 30, 2016.

| June 30, 2016 |  |  |
| :--- | :--- | :--- |
| Twelve Months |  |  |
| Gror More |  |  |
| Grose | Fair | Total |
| Unrealized | Unrealized |  |
| Losses |  | Losses |
| $\$-$ | $\$-$ | $\$-$ |
| 14 | 439 | 14 |
| 81 | 3,119 | 81 |
| 394 | 3,406 | 394 |
| - | - | - |
| 50 | 12,750 | 50 |
| $\$ 539$ | $\$ 19,714$ | $\$ 539$ |
|  | 9 | 9 |

December 31, 2015
Less Than Twelve Thwotthes Months or More

| Gross | Fair | Gross |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Unrealizad |  |  |  |  |
| Losses |  | Falue <br> Unrealized | Fair <br> Losses | Total <br> Value |
| $\$-$ | $\$-$ | $\$ 75$ | $\$ 4,925$ | $\$ 75$ |
| 14 | 3,355 | 32 | 2,623 | 46 |
| - | - | 334 | 2,866 | 334 |
| - | - | 501 | 3,299 | 501 |
| 882 | 131,885 | 999 | 37,179 | 1,881 |
| 415 | 53,441 | 776 | 26,717 | 1,191 |
| $\$ 1,311$ | $\$ 188,681$ | $\$ 2,717$ | $\$ 77,609$ | $\$ 4,028$ |
| 36 |  |  |  |  |

Number of securities in an unrealized loss position:
As of June 30, 2016 and December 31, 2015, we conducted an analysis to determine whether any AFS securities currently in an unrealized loss position should be other-than-temporarily impaired. Such analyses considered, among other factors, the following criteria:
Has the value of the investment declined more than what is deemed to be reasonable based on a risk and maturity adjusted discount rate?
Is the investment credit rating below investment grade?
Is it probable the issuer will be unable to pay the amount when due?
Is it more likely than not that we will have to sell the security before recovery of its cost basis?
Has the duration of the investment been extended?
Based on our analyses, the fact that we have asserted that we do not have the intent to sell AFS securities in an unrealized loss position, and considering it is unlikely that we will have to sell any AFS securities in an unrealized loss position before recovery of their cost basis, we do not believe that the values of any AFS securities were other-than-temporarily impaired as of June 30, 2016 or December 31, 2015.

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Note 5 - Loans and ALLL
We grant commercial, agricultural, residential real estate, and consumer loans to customers situated primarily in Clare, Gratiot, Isabella, Mecosta, Midland, Montcalm, and Saginaw counties in Michigan. The ability of the borrowers to honor their repayment obligations is often dependent upon the real estate, agricultural, manufacturing, retail, gaming, tourism, higher education, and general economic conditions of this region. Substantially all of our consumer and residential real estate loans are secured by various items of property, while commercial loans are secured primarily by real estate, business assets, and personal guarantees; a portion of loans are unsecured.
Loans that we have the intent and ability to hold in our portfolio are reported at their outstanding principal balance adjusted for any charge-offs, the ALLL, and any deferred fees or costs. Interest income is accrued over the term of the loan based on the principal amount outstanding. Loan origination fees and certain direct loan origination costs are capitalized and recognized as a component of interest income over the term of the loan using the level yield method. The accrual of interest on commercial, agricultural, and residential real estate loans is discontinued at the time the loan is 90 days or more past due unless the credit is well-secured and in the process of collection. Upon transferring the loans to nonaccrual status, we perform an evaluation to determine the net realizable value of the underlying collateral. This evaluation is used to help determine if any charge-offs are necessary. Consumer loans are typically charged-off no later than 180 days past due. Past due status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual status or charged-off at an earlier date if collection of principal or interest is considered doubtful. For loans that are placed on nonaccrual status or charged-off, all interest accrued in the current calendar year, but not collected, is reversed against interest income while interest accrued in prior calendar years, but not collected, is charged against the ALLL. Loans may be returned to accrual status after six months of continuous performance. Commercial and agricultural loans include loans for commercial real estate, commercial operating loans, farmland and agricultural production, and states and political subdivisions. Repayment of these loans is dependent upon the successful operation and management of a business. We minimize our risk by limiting the amount of direct credit exposure to any one borrower to $\$ 15,000$. Borrowers with direct credit needs of more than $\$ 15,000$ are serviced through the use of loan participations with other commercial banks. Commercial and agricultural real estate loans commonly require loan-to-value limits of $80 \%$ or less. Depending upon the type of loan, past credit history, and current operating results, we may require the borrower to pledge accounts receivable, inventory, and property and equipment. Personal guarantees are generally required from the owners of closely held corporations, partnerships, and sole proprietorships. In addition, we require annual financial statements, prepare cash flow analyses, and review credit reports.
We offer adjustable rate mortgages, construction loans, and fixed rate residential real estate loans which have amortization periods up to a maximum of 30 years. We consider the anticipated direction of interest rates, balance sheet duration, the sensitivity of our balance sheet to changes in interest rates, and overall loan demand to determine whether or not to sell fixed rate loans to Freddie Mac.
Our lending policies generally limit the maximum loan-to-value ratio on residential real estate loans to $97 \%$ of the lower of the appraised value of the property or the purchase price, with the condition that private mortgage insurance is required on loans with loan-to-value ratios in excess of $80 \%$.
Underwriting criteria for residential real estate loans include:
Evaluation of the borrower's ability to make monthly payments.
Evaluation of the value of the property securing the loan.
Ensuring the payment of principal, interest, taxes, and hazard insurance does not exceed $28 \%$ of a borrower's gross income.
Ensuring all debt servicing does not exceed $36 \%$ of income.
Verification of acceptable credit reports.
Verification of employment, income, and financial information.
Appraisals are performed by independent appraisers and reviewed for appropriateness. All mortgage loan requests are reviewed by our mortgage loan committee or through a secondary market underwriting system; loans in excess of $\$ 500$ require the approval of our Internal Loan Committee, the Executive Loan Committee, the Board of Directors' Loan Committee, or the Board of Directors.

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Consumer loans include secured and unsecured personal loans. Loans are amortized for a period of up to 12 years based on the age and value of the underlying collateral. The underwriting emphasis is on a borrower's perceived intent and ability to pay rather than collateral value. No consumer loans are sold to the secondary market.
The ALLL is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the ALLL when we believe the uncollectability of the loan balance is confirmed. Subsequent recoveries, if any, are credited to the ALLL.
The appropriateness of the ALLL is evaluated on a quarterly basis and is based upon a periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.
The primary factors behind the determination of the level of the ALLL are specific allocations for impaired loans, historical loss percentages, as well as unallocated components. Specific allocations for impaired loans are primarily determined based on the difference between the loan's outstanding balance to the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral, less cost to sell. Historical loss allocations are calculated at the loan class and segment levels based on a migration analysis of the loan portfolio over the preceding five years. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.
A summary of changes in the ALLL and the recorded investment in loans by segments follows:
Allowance for Loan Losses
Three Months Ended June 30, 2016

| April 1, 2016 | \$2,421 | \$ |  | \$ 3,130 | \$ 540 |  | \$ 1,073 | \$7,500 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Charge-offs | (32 | ) |  | (128 | ) (48 |  | - | (208 |
| Recoveries | 189 |  |  | 45 | 62 |  | - | 296 |
| Provision for loan losses | (459 | ) 19 |  | 83 | (13 | ) | 203 | 12 |
| June 30, 2016 | \$2,119 | \$ |  | \$ 3,130 | \$ 541 |  | \$ 1,276 | \$7,600 |
|  | Allowance for Loan Losses <br> Six Months Ended June 30, 2016 |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  | $\text { CommerAigdicultural } \begin{aligned} & \text { Residential } \\ & \text { Real Estate } \end{aligned} \text { ConsumerUnallocated Total }$ |  |  |  |  |  |  |  |
| January 1, 2016 | \$2,171 | \$ | 329 | \$ 3,330 | \$ 522 | \$ | 1,048 | \$7,400 |
| Charge-offs | (48 | )- |  | (369 | ) (132 | ) - |  | (549 |
| Recoveries | 278 | 92 |  | 95 | 116 | - |  | 581 |
| Provision for loan losses | (282 | )11 |  | 74 | 35 | 22 | 28 | 168 |
| June 30, 2016 | \$2,119 | \$ | 534 | \$ 3,130 | \$ 541 |  | 1,276 | \$7,600 |

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ALLL

| Individually evaluated for impairment $\$ 811$ | $\$ 15$ | $\$ 1,776$ | $\$-$ | $\$-$ | $\$ 2,602$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Collectively evaluated for impairment 1,308 | 519 | 1,354 | 541 | 1,276 | 4,998 |  |
| Total | $\$ 2,119$ | $\$ 534$ | $\$ 3,130$ | $\$ 541$ | $\$ 1,276$ | $\$ 7,600$ |
| Loans |  |  |  |  |  |  |
| Individually evaluated for impairment $\$ 6,714$ | $\$ 4,229$ | $\$ 9,431$ | $\$ 32$ |  | $\$ 20,406$ |  |
| Collectively evaluated for impairment 493,660 | 122,288 | 245,685 | 37,555 |  | 899,188 |  |
| Total | $\$ 500,374$ | $\$ 126,517$ | $\$ 255,116$ | $\$ 37,587$ |  | $\$ 919,594$ |

Allowance for Loan Losses
Three Months Ended June 30, 2015

April 1, 2015 \$3,808 \$ $206 \quad \$ 3,728 \quad \$ 711 \quad \$ 1,147 \quad \$ 9,600$
Charge-offs (11 ) - (205 ) (80 ) - (296 )

| Recoveries | 106 | - | 86 | 39 | - | 231 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Provision for loan losses (421 ) $157 \quad$ ( 97 ) (79 ) (95 ) (535 )
June 30, 2015 \$3,482 \$ 363 \$ 3,512 \$ 591 \$ 1,052 \$9,000
Allowance for Loan Losses
Six Months Ended June 30, 2015

| January 1, 2015 | $\$ 3,821$ | $\$ 216$ | $\$ 4,235$ | $\$ 645$ | $\$ 1,183$ | $\$ 10,100$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Charge-offs | $(28$ | $)$ | - | $(255$ | $)$ | $(173$ | $)$ | - |
| Recoveries | 319 | 72 | 119 | 107 | - | $(456)$ |  |  |
| Provision for loan losses | $(630$ | ) | 75 | $(587$ | $)$ | 12 | $(131$ | $)$ |
| June 30, 2015 | $\$ 3,482$ | $\$ 363$ | $\$ 3,512$ | $\$ 591$ | $\$ 1,052$ | $\$ 9,000$ |  |  |

Allowance for Loan Losses and Recorded Investment in Loans December 31, 2015
Commerciâlgricultural $\begin{aligned} & \text { Residential } \\ & \text { Real Estate }\end{aligned}$ Consumer Unallocated Total
ALLL

| Individually evaluated for impairment $\$ 829$ | $\$ 2$ | $\$ 1,989$ | $\$-$ | $\$-$ | $\$ 2,820$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Collectively evaluated for impairment | 1,342 | 327 | 1,341 | 522 | 1,048 |
| Total | $\$ 2,171$ | $\$ 329$ | $\$ 3,330$ | $\$ 522$ | $\$ 1,048$ |
| Loans |  |  |  |  | $\$ 780$ |
| Individually evaluated for impairment $\$ 7,969$ | $\$ 4,068$ | $\$ 10,266$ | $\$ 35$ |  | $\$ 22,338$ |
| Collectively evaluated for impairment 440,412 | 111,843 | 241,235 | 34,664 |  | 828,154 |
| Total | $\$ 448,381$ | $\$ 115,911$ | $\$ 251,501$ | $\$ 34,699$ | $\$ 850,492$ |

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The following table displays the credit quality indicators for commercial and agricultural credit exposures based on internally assigned credit risk ratings as of:
$\left.\begin{array}{lllllll} & \begin{array}{llllll}\text { June 30, 2016 } \\ \text { Commercial } \\ \text { Real EstateOther }\end{array} & \text { Total }\end{array} \quad \begin{array}{l}\text { Agricultural } \\ \text { Real Esta@ther }\end{array}\right) ~$ Total

Internally assigned credit risk ratings are reviewed, at a minimum, when loans are renewed or when management has knowledge of improvements or deterioration of the credit quality of individual credits. Descriptions of the internally assigned credit risk ratings for commercial and agricultural loans are as follows:

1. EXCELLENT - Substantially Risk Free

Credit has strong financial condition and solid earnings history, characterized by:
High liquidity, strong cash flow, low
leverage.
Unquestioned ability to meet all obligations
when due.
Experienced management, with management succession in place.
Secured by cash.
2. HIGH QUALITY - Limited Risk

Credit with sound financial condition and a positive trend in earnings supplemented by:
Favorable liquidity and leverage ratios.
Ability to meet all obligations when due.
Management with successful track record.
Steady and satisfactory earnings history.
If loan is secured, collateral is of high quality and readily marketable.
Access to alternative financing.
dWell defined primary and secondary source of repayment.
If supported by guaranty, the financial strength and liquidity of the guarantor(s) are clearly evident.

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3. HIGH SATISFACTORY - Reasonable Risk

Credit with satisfactory financial condition and further characterized by:
dWorking capital adequate to support operations.
Cash flow sufficient to pay debts as scheduled.
Management experience and depth appear favorable.
Loan performing according to terms.
If loan is secured, collateral is acceptable and loan is fully protected.
4. LOW SATISFACTORY - Acceptable Risk

Credit with bankable risks, although some signs of weaknesses are shown:
Would include most start-up businesses.
Occasional instances of trade slowness or repayment delinquency - may have been 10-30 days slow within the past year.
Management's abilities are apparent, yet unproven.
Weakness in primary source of repayment with adequate secondary source of repayment.
Loan structure generally in accordance with
policy.
If secured, loan collateral coverage is marginal.
Adequate cash flow to service debt, but coverage is low.
To be classified as less than satisfactory, only one of the following criteria must be met.

## 5. SPECIAL MENTION - Criticized

Credit constitutes an undue and unwarranted credit risk but not to the point of justifying a classification of substandard. The credit risk may be relatively minor yet constitute an unwarranted risk in light of the circumstances surrounding a specific loan:
Downward trend in sales, profit levels, and margins.
Impaired working capital position.
Cash flow is strained in order to meet debt repayment.
Loan delinquency (30-60 days) and overdrafts may occur.

- Shrinking equity
cushion.
Diminishing primary source of repayment and questionable secondary source.
Management abilities are questionable.
Weak industry conditions.
Litigation pending against the borrower.
Collateral or guaranty offers limited protection.
Negative debt service coverage, however the credit is well collateralized and payments are current.

6. SUBSTANDARD - Classified

Credit where the borrower's current net worth, paying capacity, and value of the collateral pledged is inadequate. There is a distinct possibility that we will implement collection procedures if the loan deficiencies are not corrected. In addition, the following characteristics may apply:
Sustained losses have severely eroded the equity and cash flow.
Deteriorating liquidity.
Serious management problems or internal fraud.
Original repayment terms liberalized.
Likelihood of bankruptcy.
Inability to access other funding sources.
Reliance on secondary source of repayment.
Litigation filed against borrower.
Collateral provides little or no value.
Requires excessive attention of the loan officer.

Borrower is uncooperative with loan officer.

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7. VULNERABLE - Classified

Credit is considered "Substandard" and warrants placing on nonaccrual status. Risk of loss is being evaluated and exit strategy options are under review. Other characteristics that may apply:
Insufficient cash flow to service debt.
Minimal or no payments being received.
Limited options available to avoid the collection process.
Transition status, expect action will take place to collect loan without immediate progress being made.
8. DOUBTFUL - Workout

Credit has all the weaknesses inherent in a "Substandard" loan with the added characteristic that collection and/or liquidation is pending. The possibility of a loss is extremely high, but its classification as a loss is deferred until liquidation procedures are completed, or reasonably estimable. Other characteristics that may apply:
Normal operations are severely diminished or have ceased.
Seriously impaired cash flow.
Original repayment terms materially altered.
Secondary source of repayment is inadequate.
Survivability as a "going concern" is impossible.
Collection process has begun.
Bankruptcy petition has been filed.
Judgments have been filed.
Portion of the loan balance has been charged-off.
Our primary credit quality indicator for residential real estate and consumer loans is the individual loan's past due aging. The following tables summarize the past due and current loans as of:

June 30, 2016
Accruing Interest Total
and Past Due: Past Due
$\begin{array}{lll}30-59 & 60-89 & 90 \text { Days } \\ \text { Days } & \text { Days } & \text { or More }\end{array}$

| Commercial |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial real estate | $\$ 602$ | $\$ 291$ | $\$-$ | $\$ 127$ | $\$ 1,020$ | $\$ 379,769$ | $\$ 380,789$ |
| Commercial other | 75 | 15 | 194 | - | 284 | 119,301 | 119,585 |
| Total commercial | 677 | 306 | 194 | 127 | 1,304 | 499,070 | 500,374 |
| Agricultural |  |  |  |  |  |  |  |
| Agricultural real estate | 441 | - | - | 146 | 587 | 81,995 | 82,582 |
| Agricultural other | 342 | - | 14 | - | 356 | 43,579 | 43,935 |
| Total agricultural | 783 | - | 14 | 146 | 943 | 125,574 | 126,517 |
| Residential real estate |  |  |  |  |  |  |  |
| Senior liens | 1,200 | 527 | - | 701 | 2,428 | 205,928 | 208,356 |
| Junior liens | 40 | - | - | - | 40 | 8,607 | 8,647 |
| Home equity lines of credit 287 | - | - | - | 287 | 37,826 | 38,113 |  |
| Total residential real estate | 1,527 | 527 | - | 701 | 2,755 | 252,361 | 255,116 |
| Consumer |  |  |  |  |  |  |  |
| Secured | 22 | - | - | - | 22 | 33,958 | 33,980 |
| Unsecured | 1 | - | - | - | 1 | 3,606 | 3,607 |
| Total consumer | 23 | - | - | - | 23 | 37,564 | 37,587 |
| Total | $\$ 3,010 \$ 833$ | $\$ 208$ | $\$ 974$ | $\$ 5,025$ | $\$ 914,569$ | $\$ 919,594$ |  |

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|  | December 31, 2015 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Accruing Interest and Past Due: |  |  |  |  | Total Past Due |  |  |
|  |  |  |  |  |  |  |  |  |
|  | $30-59$ | $60-89$ |  |  | Nonac | and | Current | Total |
| Commercial |  |  |  |  |  |  |  |  |
| Commercial real estate | \$505 | \$281 | \$ | -\$ | \$ 211 | \$ 997 | \$342,620 | \$343,617 |
| Commercial other | 18 | - | - |  | - | 18 | 104,746 | 104,764 |
| Total commercial | 523 | 281 | - |  | 211 | 1,015 | 447,366 | 448,381 |
| Agricultural |  |  |  |  |  |  |  |  |
| Agricultural real estate | 196 | 890 | - |  | 146 | 1,232 | 75,310 | 76,542 |
| Agricultural other | - | - | - |  | - | - | 39,369 | 39,369 |
| Total agricultural | 196 | 890 | - |  | 146 | 1,232 | 114,679 | 115,911 |
| Residential real estate |  |  |  |  |  |  |  |  |
| Senior liens | 1,551 | 261 | - |  | 429 | 2,241 | 199,622 | 201,863 |
| Junior liens | 40 | 8 | - | 6 | 6 | 54 | 9,325 | 9,379 |
| Home equity lines of credit | 225 | - | - |  | - | 225 | 40,034 | 40,259 |
| Total residential real estate | 1,816 | 269 | - |  | 435 | 2,520 | 248,981 | 251,501 |
| Consumer |  |  |  |  |  |  |  |  |
| Secured | 27 | - | - |  | - | 27 | 30,839 | 30,866 |
| Unsecured | 4 | - | - |  | - | 4 | 3,829 | 3,833 |
| Total consumer | 31 | - | - |  | - | 31 | 34,668 | 34,699 |
| Total | \$2,566 | \$ 1,440 | \$ | \$ | \$ 792 | \$ 4,798 | \$845,694 | \$850,492 |

Impaired Loans
Loans may be classified as impaired if they meet one or more of the following criteria:
1.There has been a charge-off of its principal balance (in whole or in part);
2. The loan has been classified as a TDR; or
3. The loan is in nonaccrual status.

Impairment is measured on a loan-by-loan basis for commercial and agricultural loans by comparing the loan's outstanding balance to the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral, less cost to sell, if the loan is collateral dependent. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Impairment is measured on a loan-by-loan basis for residential real estate and consumer loans by comparing the loan's unpaid principal balance to the present value of expected future cash flows discounted at the loan's effective interest rate.

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We do not recognize interest income on impaired loans in nonaccrual status. For impaired loans not classified as nonaccrual, interest income is recognized daily, as earned, according to the terms of the loan agreement and the principal amount outstanding. The following is a summary of information pertaining to impaired loans as of:

|  | June 30, 2016 |  |  | December 31, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstandi <br> Balance | Unpaid Pinncipal Balance | Valuation <br> Allowance | Outstand <br> Balance | Unpaid <br> Pinncipal <br> Balance | Valuation <br> Allowanc |
| Impaired loans with a valuation allowance |  |  |  |  |  |  |
| Commercial real estate | \$5,729 | \$ 5,848 | \$ 801 | \$5,659 | \$ 5,777 | \$ 818 |
| Commercial other | 93 | 93 | 10 | 8 | 8 | 11 |
| Agricultural real estate | 181 | 181 | 15 | - | - | - |
| Agricultural other | - | - | - | 335 | 335 | 2 |
| Residential real estate senior liens | 9,183 | 9,959 | 1,750 | 9,996 | 10,765 | 1,959 |
| Residential real estate junior liens | 133 | 143 | 26 | 143 | 163 | 30 |
| Home equity lines of credit | - | - | - | - | - | - |
| Consumer secured | - | - | - | - | - | - |
| Total impaired loans with a valuation allowance | 15,319 | 16,224 | 2,602 | 16,141 | 17,048 | 2,820 |
| Impaired loans without a valuation allowance |  |  |  |  |  |  |
| Commercial real estate | 820 | 973 |  | 2,122 | 2,256 |  |
| Commercial other | 72 | 83 |  | 180 | 191 |  |
| Agricultural real estate | 3,362 | 3,362 |  | 3,549 | 3,549 |  |
| Agricultural other | 686 | 686 |  | 184 | 184 |  |
| Home equity lines of credit | 115 | 415 |  | 127 | 434 |  |
| Consumer secured | 32 | 32 |  | 35 | 35 |  |
| Total impaired loans without a valuation allowance | 5,087 | 5,551 |  | 6,197 | 6,649 |  |
| Impaired loans |  |  |  |  |  |  |
| Commercial | 6,714 | 6,997 | 811 | 7,969 | 8,232 | 829 |
| Agricultural | 4,229 | 4,229 | 15 | 4,068 | 4,068 | 2 |
| Residential real estate | 9,431 | 10,517 | 1,776 | 10,266 | 11,362 | 1,989 |
| Consumer | 32 | 32 | - | 35 | 35 | - |
| Total impaired loans | \$20,406 | \$ 21,775 | \$ 2,602 | \$22,338 | \$ 23,697 | \$ 2,820 |

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The following is a summary of information pertaining to impaired loans for the:

| Three Months Ended June 30 |  |
| :--- | :--- |
| 2016 | 2015 |
| Average Interest | Average Interest |
| Outstandimgcome | Outstandimgome |
| Balance Recognized | Balance Recognized |

Impaired loans with a valuation allowance
Commercial real estate
Commercial other
Agricultural real estate
Agricultural other
Residential real estate senior liens

| $\$ 5,793$ | $\$$ | 85 | $\$ 7,052$ |
| :--- | :--- | :--- | :--- |
| 95 | 2 | $\$ 9$ |  |
| 91 | 2 | 569 | 9 |
| - | - | - | - |
| 9,508 | 93 |  | 10,805 |
| 134 | 1 | 199 | 12 |
| - | - | - | - |
| - | - | 46 | 1 |

Consumer secured $\quad$ - $\quad$ - $\quad 46$

Total impaired loans with a valuation allowance
15,621 18
18,712 213
Impaired loans without a valuation allowance

| Commercial real estate | 814 | 28 | 2,230 | 74 |
| :--- | :--- | :--- | :--- | :--- |
| Commercial other | 77 | 2 | 68 | 2 |
| Agricultural real estate | 3,454 | 43 | 1,545 | 20 |
| Agricultural other | 603 | 10 | 351 | 7 |
| Home equity lines of credit | 118 | 4 | 190 | 4 |
| Consumer secured | 33 | 1 | - | - |

$\begin{array}{lllll}\text { Total impaired loans without a valuation allowance } & 5,099 & 88 & 4,384 & 107\end{array}$
Impaired loans

| Commercial | 6,779 | 117 | 9,919 | 177 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Agricultural
$4,148 \quad 55 \quad 1,940 \quad 27$
Residential real estate
Consumer
$\begin{array}{llll}9,760 & 98 & 11,191 & 115\end{array}$
Total impaired loans
$33 \quad 1 \quad 46 \quad 1$
\$20,720 \$ $271 \quad \$ 23,096 \$ 320$

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Impaired loans with a valuation allowance
Commercial real estate
Commercial other
Agricultural real estate
Agricultural other
Residential real estate senior liens
Residential real estate junior liens
Six Months Ended June 30
20162015
Average Interest Average Interest
Outstandilmgome Outstandilygome
Balance Recognized Balance Recognized

| Home equity lines of credit | - | - | 63 | - |
| :--- | :--- | :--- | :--- | :--- |
| Consumer secured | - | - | 49 | 2 |

$\begin{array}{llllll}\text { Total impaired loans with a valuation allowance } & 15,825 & 369 & 19,335 & 436\end{array}$
Impaired loans without a valuation allowance
Commercial real estate

| $\$ 5,773$ | $\$$ | 169 | $\$ 7,163$ |
| :--- | :--- | :--- | :--- |
|  | $\$ 183$ |  |  |
| 74 | 3 | 581 | 19 |
| 46 | 2 | 44 | 1 |
| 84 | - | - | - |
| 9,711 | 193 | 11,208 | 217 |
| 137 | 2 | 227 | 14 |
| - | - | 63 | - |
| - | - | 49 | 2 |
| 15,825 | 369 | 19,335 | 436 |

Commercial other
Agricultural real estate

| 1,139 | 47 | 2,818 | 135 |
| :--- | :--- | :--- | :--- |

Agricultural other
Home equity lines of credit
Consumer secured
Total impaired loans without a valuation allowance
Impaired loans
Commercial
Agricultural
Residential real estate
Consumer
Total impaired loans

| 104 | 4 | 99 | 5 |
| :--- | :--- | :--- | :--- |
| 3,501 | 88 | 1,513 | 41 |
| 477 | 16 | 204 | 8 |
| 121 | 8 | 155 | 10 |
| 34 | 2 | 3 | - |
| 5,376 | 165 | 4,792 | 199 |
|  |  |  |  |
| 7,090 | 223 | 10,661 | 342 |
| 4,108 | 106 | 1,761 | 50 |
| 9,969 | 203 | 11,653 | 241 |
| 34 | 2 | 52 | 2 |
| $\$ 21,201$ | $\$ 534$ | $\$ 24,127$ | $\$ 635$ |

As of June 30, 2016 and December 31, 2015, we had no commitments to advance additional funds in connection with impaired loans, which include TDRs.
Troubled Debt Restructurings
Loan modifications are considered to be TDRs when the modification includes terms outside of normal lending practices to a borrower who is experiencing financial difficulties.
Typical concessions granted include, but are not limited to:

1. Agreeing to interest rates below prevailing market rates for debt with similar risk characteristics.
2. Extending the amortization period beyond typical lending guidelines for loans with similar risk characteristics.
3.Forgiving principal.
4.Forgiving accrued interest.

To determine if a borrower is experiencing financial difficulties, factors we consider include:
1.The borrower is currently in default on any of their debt.
2. The borrower would likely default on any of their debt if the concession was not granted.
3. The borrower's cash flow was insufficient to service all of their debt if the concession was not granted.
4. The borrower has declared, or is in the process of declaring, bankruptcy.
5. The borrower is unlikely to continue as a going concern (if the entity is a business).

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The following is a summary of information pertaining to TDRs granted for the:
Three Months Ended June 30 20162015

|  | NuPnbedodification of Recorded | Post-Modification Recorded | NuriberModification of Recorded | Post-Modification Recorded |
| :---: | :---: | :---: | :---: | :---: |
|  | Ldamestment | Investment | Loalmsvestment | Investment |
| Commercial other | -\$ | \$ | 1 \$ 71 | \$ 71 |
| Agricultural other | 3201 | 201 | 7770 | 770 |
| Residential real estate |  |  |  |  |
| Senior liens |  | - | 2210 | 210 |
| Junior liens | - | - | 130 | 30 |
| Home equity lines of credit | - | - | - - | - |
| Total residential real estate | - | - | 3240 | 240 |
| Consumer unsecured |  | - | - | - |
| Total | 3 \$ 201 | \$ 201 | 11 \$ 1,081 | \$ 1,081 |
|  | Six Months Ended J | June 30 |  |  |
|  | 2016 |  | 2015 |  |
|  | Nufmbedodification | Post-Modification | NurRberModification | Post-Modification |
|  | of Recorded | Recorded | of Recorded | Recorded |
|  | Ldamsestment | Investment | Loalhsvestment | Investment |
| Commercial other | -\$ - | \$ | 5 \$ 585 | \$ 585 |
| Agricultural other | 3201 | 201 | 7770 | 770 |
| Residential real estate |  |  |  |  |
| Senior liens | 226 | 26 | 4448 | 448 |
| Junior liens | - | - | 130 | 30 |
| Home equity lines of credit | - | - | 194 | 94 |
| Total residential real estate | 226 | 26 | 6572 | 572 |
| Consumer unsecured | 12 | 2 | - - | - |
| Total | 6 \$ 229 | \$ 229 | 18 \$ 1,927 | \$ 1,927 |

The following tables summarize concessions we granted to borrowers in financial difficulty for the:
Three Months Ended June 30
20162015

|  | Below Market |  | Below Market |
| :--- | :--- | :--- | :--- |
| Below Market | Interest Rate and | Below Market | Interest Rate and |
| Interest Rate | Extension of | Interest Rate | Extension of |
|  | Amortization Period |  | Amortization Period |

NembMddification NunłtrerModification Nünbedfodification NunfterModification

Commercial other
Agricultural other

| oRecorded | of Recorded | of Recorded | of Recorded |
| :--- | :--- | :--- | :--- |
| Lomesstment | Loaikvestment | Ldamestment | Loarkvestment |
| $\$$ | - | $\$-$ | $1 \$ 71$ |
|  | 3 | 201 | 6724 |

Residential real estate

| Senior liens | - | - | - | 2 | 210 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Junior liens | - | - | - | 1 | 30 |
| Home equity lines of credit | - | - | - | - | - |
| Total residential real estate - - - 3 <br> Consumer unsecured - - - 240 <br> Total - -3 $\$$ 201 | $7 \$$ | 795 | 4 | $\$$ | 286 |

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|  | Six Months Ended J | une 30 |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
|  |  | Below Market |  | Below Market |
|  | Below Market | Interest Rate and | Below Market | Interest Rate and |
|  | Interest Rate | Extension of | Interest Rate | Extension of |
|  |  | Amortization Period |  | Amortization Period |
|  | Nưmbedodification | NunłberModification | NuriberModification | NunłberModification |
|  | of Recorded | of Recorded | of Recorded | of Recorded |
|  | Ldamsestment | Loarinvestment | Loalmsestment | Loarinvestment |
| Commercial other | -\$ | - \$ - | 3 \$ 254 | 2 \$ 331 |
| Agricultural other | - | 3201 | 6724 | 146 |
| Residential real estate |  |  |  |  |
| Senior liens | 226 | - - | 150 | 3398 |
| Junior liens | - | - - | - - | 130 |
| Home equity lines of credit | - | - - | - - | 194 |
| Total residential real estate | 226 | - - | 150 | $5 \quad 522$ |
| Consumer unsecured |  | 12 | - | - - |
| Total | 2 \$ 26 | 4 \$ 203 | 10 \$ 1,028 | $8 \quad \$ 899$ |

We did not restructure any loans by forgiving principal or accrued interest in the three and six month periods ended June 30, 2016 or 2015.
Based on our historical loss experience, losses associated with TDRs are not significantly different than other impaired loans within the same loan segment. As such, TDRs, including TDRs that have been modified in the past 12 months that subsequently defaulted, are analyzed in the same manner as other impaired loans within their respective loan segment.
We had no loans that defaulted in the three and six month periods ended June 30, 2016 which were modified within 12 months prior to the default date. Following is a summary of loans that defaulted in the three and six month periods ended June 30, 2015, which were modified within 12 months prior to the default date:

Three Months Ended June 30, 2015 Six Months Ended June 30, 2015

| ${ }^{\text {Pre- }}$ | Charge- | ost- | ${ }^{\text {Pre- }}$ | Charge- | , |
| :---: | :---: | :---: | :---: | :---: | :---: |
| NYMefault | Recorded | Default | NYCefault | Recorded | Default |
| of Recorded | Upon | Recorded | Recorded | Upon | Recorded |
| Lnestment | Default | Investment | Investment | Default | Investment |
| \$ 39 | \$ 39 | \$ | \$ 39 | \$ 39 | \$ |

Residential real estate junior liens $1 \begin{array}{lllllllllll} & \$ & 39 & \$ & 39 & \$ & -1 & \$ & 39 & \$ & 39\end{array} \$$
The following is a summary of TDR loan balances as of:
June 30, December 31,
20162015
TDRs 19,430 \$ 21,325
Note 6 - Equity Securities Without Readily Determinable Fair Values
Included in equity securities without readily determinable fair values are restricted securities, which are carried at cost, and investments in unconsolidated entities accounted for under the equity method of accounting.
Equity securities without readily determinable fair values consist of the following as of:
June 30 December 31
20162015
FHLB Stock \$11,700 \$ 11,700
Corporate Settlement Solutions, LLC 7,393 7,249
FRB Stock 1,999 1,999
Valley Financial Corporation $\quad 1,000 \quad 1,000$
Other 335338
Total \$22,427 \$ 22,286

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Note 7 - Foreclosed Assets
Foreclosed assets are included in other assets in the consolidated balance sheets and consist of other real estate owned and repossessed assets. The following is a summary of foreclosed assets:

| Consumer mortgage loans collaterali obtaining physical possession |  |  |
| :---: | :---: | :---: |
| All other foreclosed assets |  |  |
| Total |  |  |
| Below is a summary of changes in fo |  |  |
| Three |  |  |
| Months |  |  |
| Ended June |  |  |
| 30 |  |  |
|  | 2016 | 2015 |
| Balance, April 1 | \$276 | \$717 |
| Properties transferred 27675 |  |  |
| Impairments | - | (22 ) |
| Proceeds from sale | (54 ) | (497) |
| Balance, June 30 | \$249 | \$873 |
|  | Six M | onths |
|  | Ended | June |
|  | 30 |  |
|  | 2016 | 2015 |
| Balance, January 1 | \$421 | \$885 |
| Properties transferred 1 | 116 | 809 |
| Impairments |  | (22 ) |
| Proceeds from sale | (288) | (799) |
| Balance, June 30 | \$249 | \$873 |

June 30 December 31
20162015
Consumer mortgage loans collateralized by residential real estate foreclosed as a result of All
All other foreclosed assets
\$ 35 \$ -
214421
Total
\$ 249 \$ 421
Three
Months
Ended June
30
20162015
Balance, April $1 \quad \$ 276$ \$717
Properties transferred $27 \quad 675$
Impairments - (22 )
Proceeds from sale (54 ) (497)
Balance, June $30 \quad \$ 249 \quad \$ 873$
Six Months
Ended June
30
20162015
Balance, January $1 \quad \$ 421 \quad \$ 885$
Properties transferred 116809
Impairments - (22 )
Proceeds rom sale (288) (799)
There were $\$ 290$ consumer mortgage loans collateralized by residential real estate in the process of foreclosure as of June 30, 2016.
Note 8 - Borrowed Funds
Borrowed funds consist of the following obligations as of:

FHLB advances
Securities sold under agreements to repurchase without stated maturity dates
Federal funds purchased

| June 30, 2016 |  | $\begin{aligned} & \text { December 31, } \\ & 2015 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: |
| Amount | Rate | Amount | Rate |
| \$265,000 | 1.87\% | \$235,000 | 1.93\% |
| 53,596 | 0.13\% | 70,532 | 0.12\% |
|  | - \% | 4,200 | 0.75\% |
| \$318,596 | 1.58\% | \$309,732 | . $50 \%$ |

Total $\$ 318,5961.58 \%$ \$309,732 $1.50 \%$
FHLB advances are collateralized by a blanket lien on all qualified 1-4 family residential real estate loans, specific AFS securities, and FHLB stock.

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The following table lists the maturities and weighted average interest rates of FHLB advances as of:

|  | June 30, 2016 |  | $\begin{aligned} & \text { December 31, } \\ & 2015 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Rate | Amount | Rate |
| Fixed rate due 2016 | \$35,000 | 1.20\% | \$30,000 | 1.25\% |
| Variable rate due 2016 | - | - \% | 15,000 | 0.62\% |
| Fixed rate due 2017 | 50,000 | 1.56\% | 50,000 | 1.56\% |
| Fixed rate due 2018 | 50,000 | 2.16\% | 50,000 | 2.16\% |
| Fixed rate due 2019 | 60,000 | 1.99\% | 40,000 | 2.35\% |
| Fixed rate due 2020 | 10,000 | 1.98\% | 10,000 | 1.98\% |
| Fixed rate due 2021 | 40,000 | 2.01\% | 30,000 | 2.26\% |
| Variable rate due $2021{ }^{1}$ | 10,000 | 0.93\% |  | \% |
| Fixed rate due 2023 | 10,000 | 3.90\% | 10,000 | 3.90\% |
| Total | \$265,000 | 1.87\% | \$235,000 |  |

${ }^{(1)}$ Hedged advance (see "Derivative Instruments" section below)
Securities sold under agreements to repurchase are classified as secured borrowings and are reflected at the amount of cash received in connection with the transaction. The securities underlying the agreements have a carrying value and a fair value of $\$ 58,137$ and $\$ 70,555$ at June 30, 2016 and December 31, 2015, respectively. Such securities remain under our control. We may be required to provide additional collateral based on the fair value of underlying securities. Securities sold under repurchase agreements without stated maturity dates, federal funds purchased, and FRB Discount Window advances generally mature within one to four days from the transaction date. The following table provides a summary of securities sold under repurchase agreements without stated maturity dates, federal funds purchased, and FRB Discount Window advances for the:

|  | Three Months Ended June 302016 |  |  |  | 2015 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  | Maximum |  | Weighted |  | Maximum |  | Weighted |  |
|  | Month | Average | Ave |  | Month | Average |  |  |
|  | End | Balance |  |  | End | Balance |  |  |
|  | Balance |  |  |  | Balance |  | $\begin{aligned} & \text { Duri } \\ & \text { Peri } \end{aligned}$ | the |
| Securities sold under agreements to repurchase without stated maturity dates | \$57,032 | \$56,010 | 0.13 | \% | \$67,599 | \$63,294 | 0.13 | \% |
| Federal funds purchased | 11,800 | 12,294 | 0.69 | \% | 12,600 | 5,770 | 0.52 | \% |
|  | Six Mont | ths Ended | June |  |  |  |  |  |
|  | 2016 |  |  |  | 2015 |  |  |  |
|  | Maximum |  | Weig |  | Maximun |  | Weig |  |
|  | Month | Average | Aver |  | Month | Average | Ave |  |
|  | End | Balance |  |  | End | Balance |  | Rate |
|  | Balance |  | Duri | the | Balance |  | Duri | the |
| Securities sold under agreements to repurchase without stated maturity dates | \$61,783 | \$58,531 | 0.13 | \% | \$84,859 | \$71,129 | 0.13 | \% |
| Federal funds purchased | 11,800 | 8,495 | 0.69 | \% | 12,600 | 5,738 | 0.50 | \% |

We had pledged AFS securities and 1-4 family residential real estate loans in the following amounts at:

| June 30 | December 31 |
| :--- | :--- |
| 2016 | 2015 |
| $\$ 335,570$ | $\$ 339,078$ |
| 58,137 | 70,555 |
| 38,465 | 39,038 |

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AFS securities pledged to repurchase agreements without stated maturity dates consisted of the following at:

| June 30 | December 31 |
| :--- | :--- |
| 2016 | 2015 |

States and political subdivisions
Mortgage-backed securities
\$2,393 \$ 3,639

Collateralized mortgage obligations 34,963 43,841
Total \$58,137 \$ 70,555
AFS securities pledged to repurchase agreements are monitored to ensure the appropriate level is collateralized. In the event of maturities, calls, significant principal repayments, or significant decline in market values, we have adequate levels of available AFS securities to pledge to satisfy required collateral.
As of June 30, 2016, we had the ability to borrow up to an additional \$106,677, based on assets pledged as collateral. We had no investment securities that are restricted to be pledged for specific purposes.
Derivative Instruments
During the quarter ended June 30, 2016, we began to enter into interest rate swaps to manage exposure to interest rate risk and variability in cash flows. The interest rate swaps, associated with our variable rate borrowings, are designated upon inception as cash flow hedges of forecasted interest payments. We enter into LIBOR-based interest rate swaps that involve the receipt of variable amounts in exchange for fixed rate payments, in effect converting variable rate debt to fixed rate debt.
Cash flow hedges are assessed for effectiveness using regression analysis. The effective portion of changes in fair value are recorded in OCI and subsequently reclassified into interest expense in the same period in which the related interest on the variable rate borrowings affects earnings. In the event that a portion of the changes in fair value were determined to be ineffective, the ineffective amount would be recorded in earnings.
The following table provides information on derivatives related to variable rate borrowings as of June 30, 2016.
Pay

Rate Receive Rate \begin{tabular}{l}
Remaining Life <br>
(Years)

$\quad$

Notional Balance Sheet <br>
Amount Location
\end{tabular}

Derivatives designated as hedging
instruments
Cash Flow Hedges:
Interest rate swaps $1.56 \%$ 3-Month $\begin{aligned} & \text { LIBOR }\end{aligned} \quad 4.9 \quad \$ 10,000$ Other liabilities $\$(152)$
Derivatives contain an element of credit risk which arises from the possibility that we will incur a loss as a result of a counterparty failing to meet its contractual obligations. Credit risk is minimized through counterparty collateral, transaction limits and monitoring procedures. We also manage dealer credit risk by entering into interest rate derivatives only with primary and highly rated counterparties, the use of ISDA master agreements and counterparties limits. We do not anticipate any losses from failure of interest rate derivative counterparties to honor their obligations.

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Note 9 - Other Noninterest Expenses
A summary of expenses included in other noninterest expenses is as follows for the:

|  | $\begin{array}{l}\text { Three Months } \\ \text { Ended }\end{array}$ | $\begin{array}{l}\text { Six Months } \\ \text { Ended }\end{array}$ |  |
| :--- | :--- | :--- | :--- | :--- |
|  | $\begin{array}{lllll}\text { June } 30\end{array}$ | June 30 |  |$]$|  | 2016 | 2015 | 2016 | 2015 |
| :--- | :--- | :--- | :--- | :--- |
| Director fees | $\$ 214$ | $\$ 206$ | $\$ 423$ | $\$ 404$ |
| FDIC insurance premiums | 217 | 203 | 422 | 415 |
| Consulting fees | 196 | 133 | 369 | 217 |
| Audit and related fees | 186 | 175 | 345 | 359 |
| Education and travel | 138 | 136 | 261 | 228 |
| Marketing costs | 103 | 114 | 258 | 226 |
| Donations and community relations | 129 | 114 | 240 | 257 |
| Loan underwriting fees | 127 | 62 | 235 | 150 |
| Postage and freight | 91 | 92 | 197 | 190 |
| Printing and supplies | 105 | 96 | 183 | 198 |
| Legal fees | 92 | 93 | 158 | 152 |
| All other | 651 | 468 | 1,224 | 970 |
| Total other | $\$ 2,249$ | $\$ 1,892$ | $\$ 4,315$ | $\$ 3,766$ |

Note 10 - Federal Income Taxes
The reconciliation of the provision for federal income taxes and the amount computed at the federal statutory tax rate of $34 \%$ of income before federal income tax expense is as follows for the:

|  | Three Months <br> Ended <br> June 30 |  | Six Months <br> Ended <br> June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  |  |  |
|  | 2016 | 2015 | 2016 | 2015 |
| Income taxes at 34\% statutory rate | \$1,381 | \$ 1,725 | \$2,555 | \$3,236 |
| Effect of nontaxable income |  |  |  |  |
| Interest income on tax exempt municipal securities | (486 | ) (510 | ) (988 | ) (1,010) |
| Earnings on corporate owned life insurance policies | (66 | ) (66 | ) (130 | ) (130 |
| Effect of tax credits | (193 | ) (181 | ) (387 | ) (367 |
| Other | (18 | ) (26 | ) (36 | ) (52 |
| Total effect of nontaxable income | (763 | ) (783 | ) (1,541) | ) (1,559) |
| Effect of nondeductible expenses | 37 | 35 | 78 | 71 |
| Federal income tax expense | \$655 | \$977 | \$ 1,092 | \$1,748 |

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Note 11 - Fair Value
Following is a description of the valuation methodologies, key inputs, and an indication of the level of the fair value hierarchy in which the assets or liabilities are classified.
Cash and cash equivalents: The carrying amounts of cash and demand deposits due from banks and interest bearing balances due from banks approximate fair values. As such, we classify cash and cash equivalents as Level 1.
AFS securities: AFS securities are recorded at fair value on a recurring basis. Level 1 fair value measurement is based upon quoted prices for identical instruments. Level 2 fair value measurement is based upon quoted prices for similar instruments. If quoted prices are not available, fair values are measured using independent pricing models or other model based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss and liquidity assumptions. The values for Level 1 and Level 2 investment securities are generally obtained from an independent third party. On a quarterly basis, we compare the values provided to alternative pricing sources.
Mortgage loans AFS: Mortgage loans AFS are carried at the lower of cost or fair value. The fair value of Mortgage loans AFS are based on the price secondary markets are currently offering for portfolios with similar characteristics. As such, we classify Mortgage loans AFS subject to nonrecurring fair value adjustments as Level 2.
Loans: For variable rate loans with no significant change in credit risk, fair values are based on carrying values. Fair values for fixed rate loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. The resulting amounts are adjusted to estimate the effect of changes in the credit quality of borrowers since the loans were originated. As such, we classify loans as Level 3 assets.
We do not record loans at fair value on a recurring basis. However, from time-to-time, loans are classified as impaired and a specific allowance for loan loss may be established. Loans for which it is probable that payment of interest and principal will be significantly different than the contractual terms of the original loan agreement are considered impaired. Once a loan is identified as impaired, we measure the estimated impairment. The fair value of impaired loans is estimated using one of several methods, including the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price, or the fair value of the collateral, less cost to sell, if the loan is collateral dependent. Those impaired loans not requiring an allowance represent loans for which the fair value of the expected repayments or collateral exceed the recorded investments in such loans.
We review the net realizable values of the underlying collateral for collateral dependent impaired loans on at least a quarterly basis for all loan types. To determine the collateral value, we utilize independent appraisals, broker price opinions, or internal evaluations. We review these valuations to determine whether an additional discount should be applied given the age of market information that may have been considered as well as other factors such as costs to sell an asset if it is determined that the collateral will be liquidated in connection with the ultimate settlement of the loan. We use these valuations to determine if any specific reserves or charge-offs are necessary. We may obtain new valuations in certain circumstances, including when there has been significant deterioration in the condition of the collateral, if the foreclosure process has begun, or if the existing valuation is deemed to be outdated.
The following tables list the quantitative fair value information about impaired loans as of:
June 30, 2016
Valuation Technique Fair Value Unobservable Input Range
Discount applied to collateral appraisal:
Real Estate 20\%-30\%
Equipment $35 \%-50 \%$

Discounted appraisal value \$7,687 Furniture, fixtures \& equipment 45\%
Cash crop inventory 40\%
Other inventory 50\%
Accounts receivable 50\%
Liquor license 75\%

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Valuation Technique
December 31, 2015
Fair Value Unobservable Input
Range
Discount applied to collateral appraisal:

| Real Estate | $20 \%-30 \%$ |
| :--- | :--- |
| Equipment | $20 \%-35 \%$ |
| Furniture, fixtures \& equipment | $35 \%-45 \%$ |
| Cash crop inventory | $40 \%$ |
| Other inventory | $50 \%$ |
| Accounts receivable | $50 \%$ |
| Liquor license | $75 \%$ |

Discount factors with ranges are based on the age of the independent appraisal, broker price opinion, or internal evaluation.
Accrued interest receivable: The carrying amounts of accrued interest receivable approximate fair value. As such, we classify accrued interest receivable as Level 1.
Equity securities without readily determinable fair values: Included in equity securities without readily determinable fair values are FHLB stock and FRB stock as well as our ownership interests in Corporate Settlement Solutions, LLC and Valley Financial Corporation. The investment in Corporate Settlement Solutions, LLC, a title insurance company, was made in the first quarter 2008 and we account for our investment under the equity method of accounting. Valley Financial Corporation is the parent company of 1st State Bank in Saginaw, Michigan, which is a community bank that opened in 2005. We made investments in Valley Financial Corporation in 2004 and in 2007 and we account for our investment under the cost method of accounting.
The lack of an active market, or other independent sources to validate fair value estimates coupled with the impact of future capital calls and transfer restrictions, is an inherent limitation in the valuation process. As the fair values of these investments are not readily determinable, they are not disclosed under a specific fair value hierarchy; however, they are reviewed quarterly for impairment. If we were to record an impairment adjustment related to these securities, it would be classified as a nonrecurring Level 3 fair value adjustment. During 2016 and 2015, there were no impairments recorded on equity securities without readily determinable fair values.
Foreclosed assets: Upon transfer from the loan portfolio, foreclosed assets (which are included in other assets) are adjusted to and subsequently carried at the lower of carrying value or fair value less costs to sell. Net realizable value is based upon independent market prices, appraised values of the collateral, or management's estimation of the value of the collateral. Due to the inherent level of estimation in the valuation process, we classify foreclosed assets as nonrecurring Level 3.
The table below lists the quantitative fair value information related to foreclosed assets as of:
June 30, 2016
Valuation Technique
Fair
Value
Range
Discount applied to collateral appraisal:
Discounted appraisal value \$249 Real Estate 20\%-30\%
December 31, 2015
Valuation Technique
Fair
Value Unobservable Input
Discount applied to collateral appraisal:
Range

Discounted appraisal value \$421 Real Estate
20\%-30\%
Discount factors with ranges are based on the age of the independent appraisal, broker price opinion, or internal evaluations.

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Goodwill and other intangible assets: Acquisition intangibles and goodwill are evaluated for potential impairment on at least an annual basis. Acquisition intangibles and goodwill are typically qualitatively evaluated to determine if it is more likely than not that the carrying balance is impaired. If it is determined that the carrying balance of acquisition intangibles or goodwill is more likely than not to be impaired, we perform a cash flow valuation to determine the extent of the potential impairment. If the testing resulted in impairment, we would classify goodwill and other acquisition intangibles subjected to nonrecurring fair value adjustments as Level 3. During 2016 and 2015, there were no impairments recorded on goodwill and other acquisition intangibles.
OMSR: OMSR (which are included in other assets) are subject to impairment testing. To test for impairment, we utilize a discounted cash flow analysis using interest rates and prepayment speed assumptions currently quoted for comparable instruments and discount rates. If the valuation model reflects a value less than the carrying value, OMSR are adjusted to fair value through a valuation allowance as determined by the model. As such, we classify OMSR subject to nonrecurring fair value adjustments as Level 2.
Deposits: The fair value of demand, savings, and money market deposits are equal to their carrying amounts and are classified as Level 1. Fair values for variable rate certificates of deposit approximate their carrying value. Fair values for fixed rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits. As such, fixed rate certificates of deposit are classified as Level 2.
Borrowed funds: The carrying amounts of federal funds purchased, borrowings under overnight repurchase agreements, and other short-term borrowings maturing within ninety days approximate their fair values. The fair values of other borrowed funds are estimated using discounted cash flow analyses based on current incremental borrowing arrangements. As such, borrowed funds are classified as Level 2.
Accrued interest payable: The carrying amounts of accrued interest payable approximate fair value. As such, we classify accrued interest payable as Level 1.
Derivative instruments: Derivative instruments, existing solely of interest rate swaps, are recorded at fair value on a recurring basis. Derivatives qualifying as cash flow hedges, when highly effective, are reported at fair value in other assets or other liabilities on our Consolidated Balance Sheets with changes in value recorded in OCI. Should the hedge no longer be considered effective, the ineffective portion of the change in fair value is recorded directly in earnings in the period in which the change occurs. The fair value of a derivative is determined by quoted market prices and model based valuation techniques. As such, we classify derivative instruments as Level 2.
Commitments to extend credit, standby letters of credit, and undisbursed loans: Our commitments to extend credit, standby letters of credit, and undisbursed funds have no carrying amount and are estimated to have no realizable fair value. Historically, a majority of the unused commitments to extend credit have not been drawn upon and, generally, we do not receive fees in connection with these commitments other than standby letter of credit fees, which are not significant.
The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Although we believe our valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement.

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Estimated Fair Values of Financial Instruments Not Recorded at Fair Value in their Entirety on a Recurring Basis Disclosure of the estimated fair values of financial instruments, which differ from carrying values, often requires the use of estimates. In cases where quoted market values in an active market are not available, we use present value techniques and other valuation methods to estimate the fair values of our financial instruments. These valuation methods require considerable judgment and the resulting estimates of fair value can be significantly affected by the assumptions made and methods used.
The carrying amount and estimated fair value of financial instruments not recorded at fair value in their entirety on a recurring basis were as follows as of:

## ASSETS

Cash and cash equivalents
Mortgage loans AFS
Gross loans
Less allowance for loan and lease losses
Net loans
Accrued interest receivable
Equity securities without readily determinable fair values (1)
OMSR
June 30, 2016

LIABILITIES
Deposits without stated maturities
Deposits with stated maturities
Borrowed funds
Accrued interest payable

## ASSETS

Cash and cash equivalents
Mortgage loans AFS
Gross loans
Less allowance for loan and lease losses
Net loans
Accrued interest receivable
Equity securities without readily determinable fair values (1)
OMSR
LIABILITIES
Deposits without stated maturities
$422,880 \quad 421,429 \quad-\quad$ - $\quad 441,683 \quad 4-$
Deposits with stated maturities
Borrowed funds
Accrued interest payable
$309,732312,495-312,495-$
$545 \quad 545 \quad 545 \quad-\quad$ -
Due to the characteristics of equity securities without readily determinable fair values, they are not disclosed under
${ }^{(1)}$ a specific fair value hierarchy. If we were to record an impairment adjustment related to these securities, such amount would be classified as a nonrecurring Level 3 fair value adjustment.

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Financial Instruments Recorded at Fair Value
The table below presents the recorded amount of assets and liabilities measured at fair value on:

June 30, 2016
December 31, 2015
Total (Level 1) (Level 2) (Level 3) Total (Level 1) (Level 2) (Level 3)
Recurring items
AFS securities
Government-sponsored
enterprises
States and political
subdivisions
Auction rate money market preferred
Preferred stocks
Mortgage-backed securities
Collateralized mortgage obligations
Total AFS securities
Derivative instruments
Nonrecurring items
Impaired loans (net of the
ALLL)
Foreclosed assets
Total
Percent of assets and liabilities measured at fair value

| $\$ 10,371$ | $\$-$ | $\$ 10,371$ | $\$-$ |  | $\$ 24,345$ | $\$-$ | $\$ 24,345$ | $\$-$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 226,047 | - | 226,047 | - |  | 232,217 | - | 232,217 | - |
| 3,119 | - | 3,119 | - | 2,866 | - | 2,866 | - |  |
| 3,406 | 3,406 | - | - | 3,299 | 3,299 | - | - |  |
| 240,195 | - | 240,195 | - | 263,384 | - | 263,384 | - |  |
| 119,325 | - | 119,325 | - | 134,025 | - | 134,025 | - |  |
| 602,463 | 3,406 | 599,057 | - | 660,136 | 3,299 | 656,837 | - |  |
| $(152$ | - | $(152$ | $)$ | - | - | - | - | - |

We had no assets or liabilities recorded at fair value with changes in fair value recognized through earnings, on a recurring basis, as of June 30, 2016. Additionally, we had no assets or liabilities recorded at fair value with changes in fair value recognized through earnings, on a nonrecurring basis, as of June 30, 2016.
Note 12 - Accumulated Other Comprehensive Income
The following table summarizes the changes in AOCI by component for the:
Three Months Ended June 30
20162015
UnrealizedUnrealized Unrealizddnrealized

| Holding GGimins |  |  |
| :--- | :--- | :--- |
| (Losses) | (Losses) | Defined |
| on | Benefit Total |  |
| on | Pension Plan |  |
| AFS | Derivative |  |
| Securities Instruments |  |  |

Holding Gaainms
(Losses) (Losses)
on on AFS Derivative Pension Plan
SecuritieInstruments
$\left.\left.\begin{array}{llllllll}\$ 8,333 & \$- & \$(3,315 & ) & \$ 5,018 & \$ 6,292 & \$ & -\$(3,808\end{array}\right) \$ 2,484\right)$

## Table of Contents

Balance, January 1
OCI before reclassifications
Amounts reclassified from

AOCI
Subtotal
Tax effect
OCI, net of tax
Balance, June 30

Included in OCI for the three and six month periods ended June 30, 2016 and 2015 are changes in unrealized holding gains and losses related to auction rate money market preferred and preferred stocks. For federal income tax purposes, these securities are considered equity investments. As such, no deferred federal income taxes related to unrealized holding gains or losses are expected or recorded.
A summary of the components of unrealized holding gains on AFS securities included in OCI follows for the:


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Reclassification adjustment for net realized (gains) losses included in net income
Net unrealized gains (losses)
Tax effect
Unrealized gains (losses), net of tax
$\left.\begin{array}{llllll}360 & 10,736 & 11,096 & 190 & (2,354 & ) \\ - & (2,650 & ) & (3,650 & ) & 799 \\ \hline & \$ 360 & \$ 7,086 & \$ 7,446 & \$ 190 & \$(1,555\end{array}\right) \$(1,365)$

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Note 13 - Parent Company Only Financial Information Interim Condensed Balance Sheets

## ASSETS

Cash on deposit at the Bank
AFS securities
Investments in subsidiaries
Premises and equipment
Other assets
TOTAL ASSETS
LIABILITIES AND SHAREHOLDERS' EQUITY
Other liabilities

| June 30 | December 31 |
| :--- | :--- |
| 2016 | 2015 |

20162015

Shareholders' equity
\$2,554 \$ 4,125
253257
144,906 133,883
2,003 2,014
53,429 53,396
\$203,145 \$ 193,675

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY \$ 203,145 \$ 193,675
Interim Condensed Statements of Income

|  | Three Months <br> Ended | Six Months <br> Ended |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | June 30 | June 30 |  |  |
|  | 2016 | 2015 | 2016 | 2015 |
| Income |  |  |  |  |
| Dividends from subsidiaries | $\$ 2,000$ | $\$ 1,700$ | $\$ 3,600$ | $\$ 3,300$ |
| Interest income | 45 | 8 | 71 |  |
| Management fee and other | 1,758 | 1,602 | 3,282 | 3,054 |
| Total income | 3,762 | 3,337 | 6,890 | 6,425 |
| Expenses |  |  |  |  |
| Compensation and benefits | 4,184 | 1,240 | 2,384 | 2,430 |
| Occupancy and equipment | 401 | 843 | 811 |  |
| Audit and related fees | 100 | 114 | 196 | 215 |
| Other | 588 | 539 | 1,134 | 1,032 |
| Total expenses | 2,285 | 2,294 | 4,557 | 4,488 |
| Income before income tax benefit and equity in undistributed earnings of subsidiaries | 1,477 | 1,043 | 2,333 | 1,937 |
| Federal income tax benefit | 171 | 224 | 417 | 465 |
| Income before equity in undistributed earnings of subsidiaries | 1,648 | 1,267 | 2,750 | 2,402 |
| Undistributed earnings of subsidiaries | 1,759 | 2,831 | 3,674 | 5,369 |
| Net income | $\$ 3,407$ | $\$ 4,098$ | $\$ 6,424$ | $\$ 7,771$ |

Income
Dividends from subsidiaries
\$8,012 \$ 9,704
195,133 183,971

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Interim Condensed Statements of Cash Flows
Six Months
Ended
June 30
20162015
Operating activities
Net income
\$6,424 \$7,771
Adjustments to reconcile net income to cash provided by operations
Undistributed earnings of subsidiaries
Undistributed earnings of equity securities without readily determinable fair values
$(3,674)(5,369)$
Share-based payment awards under equity compensation plan
(141 ) (65 )
Depreciation
$273 \quad 259$
Changes in operating assets and liabilities which provided (used) cash
Other assets
Accrued interest and other liabilities
Net cash provided by (used in) operating activities
$81 \quad 74$

Investing activities
Maturities, calls, principal payments, and sales of AFS securities - 3,000
Purchases of premises and equipment
(69 ) (105 )
Net cash provided by (used in) investing activities
(69 ) 2,895
Financing activities
Net increase (decrease) in borrowed funds

- (211 )

Cash dividends paid on common stock
Proceeds from the issuance of common stock
(3,744) (3,557)
Common stock repurchased
2,489 2,192
Common stock purchased for deferred compensation obligations
$(1,462)(1,704)$
Net cash provided by (used in) financing activities
(164 ) (165 )
Increase (decrease) in cash and cash equivalents
$(2,881)(3,445)$
Increase (decrease) in cash and cash equivalents
(1,571) 2,451
Cash and cash equivalents at beginning of period
4,125 1,035
Cash and cash equivalents at end of period
\$2,554 \$3,486
Note 14 - Operating Segments
Our reportable segments are based on legal entities that account for at least $10 \%$ of net operating results. The operations of the Bank as of June 30, 2016 and 2015 and each of the three and six month periods then ended, represent approximately $90 \%$ or more of our consolidated total assets and operating results. As such, no additional segment reporting is presented.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.
ISABELLA BANK CORPORATION FINANCIAL REVIEW
(Dollars in thousands except per share amounts)
This section reviews our financial condition and results of our operations for the unaudited three and six month periods ended June 30, 2016 and 2015. This analysis should be read in conjunction with our 2015 Annual Report on Form $10-\mathrm{K}$ and with the unaudited interim condensed consolidated financial statements and notes, beginning on page 4 of this report.
Executive Summary
During the three and six months ended June 30, 2016, we reported net income of $\$ 3,407$ and $\$ 6,424$ and earnings per common share of $\$ 0.44$ and $\$ 0.82$, respectively. Net income and earnings per common share for the same periods of 2015 were $\$ 4,098$ and $\$ 7,771$ and $\$ 0.53$ and $\$ 1.00$, respectively. For the six month period ended June 30, 2016, the provision for loan losses was $\$ 168$. Net loan recoveries during the first six months of 2016 were $\$ 32$ as compared to net loan recoveries of $\$ 161$ in the first six months of 2015. During the first six months of 2015, we experienced a significant improvement in loan credit quality indicators through low levels of loans classified as less than satisfactory in addition to those considered to be nonperforming. This improvement along with net recoveries and a reduction in gross loans, resulted in a reversal of provision for loan losses of $\$ 1,261$ for the six month period ended June 30, 2015. During the six month period ended June 30, 2016, total assets grew by $0.73 \%$ to $\$ 1,680,359$, and assets under management increased to $\$ 2,372,079$ which includes loans sold and serviced, and assets managed by our Investment and Trust Services Department of $\$ 691,720$. Total loans increased by $\$ 69,102$ from December 31, 2015 which was largely driven by growth in the commercial portfolio. Growth in our residential mortgage and consumer loan portfolios has been challenging; however, we have seen growth during the first six months of 2016. Our residential mortgage and consumer loan portfolios were $\$ 255,116$ and $\$ 37,587$ as of June 30, 2016 compared to $\$ 251,501$ and $\$ 34,699$ as of December 31, 2015, respectively. We implemented new products, enhanced our marketing efforts and streamlined delivery channels for direct and indirect loans in an effort to generate growth by attracting new customers while expanding our relationships with current customers.
Our net yield on interest earning assets remains historically low at $2.97 \%$ for the six month period ended June 30 , 2016. The growth in net interest income will increase only through continued growth in a strategic mix of loans, investments, and other income earning assets. We do not anticipate that the Federal Reserve Bank will increase short term interest rates significantly in 2016; therefore, we do not anticipate any significant improvements in our net yield on interest earning assets in the short term. We are committed to increasing earnings and shareholder value through growth in our loan portfolio and increasing our geographical presence while managing operating costs.
Reclassifications: Certain amounts reported in the 2015 consolidated financial statements have been reclassified to conform with the 2016 presentation.
Restatements: In this Quarterly Report on Form 10-Q, certain prior period financial information has been restated due to an accounting correction. All amounts in this Quarterly Report on Form 10-Q affected by the restatement adjustments are reflected as the restated amounts. For information related to the restatement, refer to our Annual Report on Form 10-K for the year ended December 31, 2015.

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Results of Operations
The following table outlines our results of operations and provides certain performance measures as of, and for the three month periods ended:

|  | June 30 | March 31 | December 31 | 31 September |  | 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2016 | 2015 | 2015 |  | 2015 |  |
| INCOME STATEMENT DATA |  |  |  |  |  |  |  |
| Interest income | \$13,218 | \$13,081 | \$13,023 | \$ 12,967 |  | \$12,759 |  |
| Interest expense | 2,678 | 2,614 | 2,577 | 2,580 |  | 2,518 |  |
| Net interest income | 10,540 | 10,467 | 10,446 | 10,387 |  | 10,241 |  |
| Provision for loan losses | 12 | 156 | (772 | ) $(738$ | ) | (535 | ) |
| Noninterest income | 2,752 | 2,223 | 2,501 | 3,101 |  | 2,629 |  |
| Noninterest expenses | 9,218 | 9,080 | 9,885 | 9,161 |  | 8,330 |  |
| Federal income tax expense | 655 | 437 | 538 | 1,002 |  | 977 |  |
| Net Income | \$3,407 | \$3,017 | \$3,296 | \$4,063 |  | \$4,098 |  |
| PER SHARE |  |  |  |  |  |  |  |
| Basic earnings | \$0.44 | \$0.39 | \$0.42 | \$0.52 |  | \$0.53 |  |
| Diluted earnings | \$0.43 | \$0.38 | \$0.41 | \$0.51 |  | \$0.52 |  |
| Dividends | \$0.24 | \$0.24 | \$0.24 | \$0.24 |  | \$0.23 |  |
| Tangible book value* | \$17.72 | \$17.47 | \$17.30 | \$17.06 |  | \$17.17 |  |
| Quoted market value |  |  |  |  |  |  |  |
| High | \$28.25 | \$29.90 | \$29.90 | \$23.85 |  | \$23.80 |  |
| Low | \$27.63 | \$27.25 | \$23.50 | \$22.75 |  | \$22.70 |  |
| Close* | \$27.90 | \$28.25 | \$29.90 | \$23.69 |  | \$23.75 |  |
| Common shares outstanding* | 7,836,442 | 7,809,079 | 7,799,867 | 7,765,333 |  | 7,797,188 |  |
| PERFORMANCE RATIOS |  |  |  |  |  |  |  |
| Return on average total assets | 0.81 | \% 0.72 | \% 0.81 \% | \% 1.01 |  | 1.04 | \% |
| Return on average shareholders' equity | 7.05 | \% 6.37 | \% 7.17 \% | \% 9.03 |  | 9.11 | \% |
| Return on average tangible shareholders' equity | 9.89 | \% 8.88 | \% 9.83 \% | \% 12.18 | \% | 12.35 | \% |
| Net interest margin yield (FTE) | 2.97 | \% 2.98 | \% 3.04 \% | \% 3.09 | \% | 3.11 | \% |
| BALANCE SHEET DATA* |  |  |  |  |  |  |  |
| Gross loans | \$919,594 | \$870,291 | \$850,492 | \$836,671 |  | \$831,831 |  |
| AFS securities | \$602,463 | \$649,859 | \$660,136 | \$628,612 |  | \$595,318 |  |
| Total assets | \$1,680,359 | \$1,681,818 | \$1,668,112 | \$ 1,619,250 |  | \$ 1,586,975 |  |
| Deposits | \$1,156,870 | \$1,173,507 | \$1,164,563 | \$1,128,003 |  | \$ 1,090,469 |  |
| Borrowed funds | \$318,596 | \$307,896 | \$309,732 | \$297,610 |  | \$307,599 |  |
| Shareholders' equity | \$195,133 | \$ 190,247 | \$183,971 | \$182,998 |  | \$178,025 |  |
| Gross loans to deposits | 79.49 | \% 74.16 | \% 73.03 \% | \% 74.17 | \% | 76.28 | \% |
| ASSETS UNDER MANAGEMENT* |  |  |  |  |  |  |  |
| Loans sold with servicing retained | \$275,958 | \$282,618 | \$287,029 | \$289,268 |  | \$289,089 |  |
| Assets managed by our Investment and Trust Services Department | \$415,762 | \$408,224 | \$405,109 | \$392,124 |  | \$400,827 |  |
| Total assets under management | \$2,372,079 | \$2,372,660 | \$2,360,250 | \$2,300,642 |  | \$2,276,891 |  |
| ASSET QUALITY* |  |  |  |  |  |  |  |
| Nonperforming loans to gross loans | 0.13 | \% 0.12 | \% 0.09 \% | \% 0.10 |  | 0.19 | \% |
| Nonperforming assets to total assets | 0.09 | \% 0.08 | \% 0.07 \% | \% 0.09 |  | 0.15 | \% |
| ALLL to gross loans | 0.83 | \% 0.86 | \% 0.87 \% | \% 0.98 |  | 1.08 | \% |

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Shareholders' equity to assets
Tier 1 leverage
Common equity tier 1 capital
Tier 1 risk-based capital
Total risk-based capital

* At end of period

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| 11.61 | $\%$ | 11.31 | $\%$ | 11.03 | $\%$ | 11.30 | $\%$ | 11.22 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\%$ |  |  |  |  |  |  |  |
| 8.50 | $\%$ | 8.44 | $\%$ | 8.52 | $\%$ | 8.54 | $\%$ | 8.77 |
|  | $\%$ |  |  |  |  |  |  |  |
| 13.08 | $\%$ | 13.24 | $\%$ | 13.44 | $\%$ | 13.57 | $\%$ | 13.94 |
| 13.08 | $\%$ | 13.24 | $\%$ | 13.44 | $\%$ | 13.57 | $\%$ | 13.94 |
| 13.80 | $\%$ | 13.97 | $\%$ | 14.17 | $\%$ | 14.41 | $\%$ | 14.88 |

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The following table outlines our results of operations and provides certain performance measures as of, and for the six month periods ended:

INCOME STATEMENT DATA
Interest income
Interest expense
Net interest income
Provision for loan losses
Noninterest income
Noninterest expenses
Federal income tax expense
Net Income
PER SHARE
Basic earnings
Diluted earnings
Dividends
Tangible book value*
Quoted market value
High
Low
Close*
Common shares outstanding*
PERFORMANCE RATIOS
Return on average total assets
Return on average shareholders' equity
Return on average tangible shareholders'
equity
Net interest margin yield (FTE)
BALANCE SHEET DATA*
Gross loans
AFS securities
Total assets
Deposits
Borrowed funds
Shareholders' equity
Gross loans to deposits
ASSETS UNDER MANAGEMENT*
$\begin{array}{llllll}\text { Loans sold with servicing retained } & \$ 275,958 & \$ 289,089 & \$ 290,590 & \$ 295,047 & \$ 306,337 \\ \text { Assets managed by our Investment and Trust } \\ \text { Services Department } & \$ 415,762 & \$ 400,827 & \$ 374,092 & \$ 336,132 & \$ 311,760 \\ \text { Total assets under management } & \$ 2,372,079 & \$ 2,276,891 & \$ 2,186,817 & \$ 2,082,594 & \$ 1,999,593\end{array}$
ASSET QUALITY*
Nonperforming loans to gross loans
Nonperforming assets to total assets
ALLL to gross loans
2,372,07 $\$ 2,276,891$

| 0.13 | $\%$ | 0.19 | $\%$ | 0.57 | $\%$ | 0.52 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 0.86 | $\%$ |  |  |  |  |  |  |
| 0.09 | $\%$ | 0.15 | $\%$ | 0.38 | $\%$ | 0.36 | $\%$ |
| 0.64 | $\%$ |  |  |  |  |  |  |
| 0.83 | $\%$ | 1.08 | $\%$ | 1.31 | $\%$ | 1.45 | $\%$ |
|  |  |  |  | 1.63 | $\%$ |  |  |
| 11.61 | $\%$ | 11.22 | $\%$ | 11.24 | $\%$ | 10.97 | $\%$ |

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| Common equity tier 1 capital | 13.08 | $\%$ | 13.94 | $\%$ | N/A |  | N/A | N/A |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Tier 1 risk-based capital | 13.08 | $\%$ | 13.94 | $\%$ | 13.86 | $\%$ | 13.60 | $\%$ | 13.20 |
| Total risk-based capital | 13.80 | $\%$ | 14.88 | $\%$ | 15.11 | $\%$ | 14.85 | $\%$ | 14.45 |

* At end of period


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Average Balances, Interest Rate, and Net Interest Income
The following schedules present the daily average amount outstanding for each major category of interest earning assets, nonearning assets, interest bearing liabilities, and noninterest bearing liabilities. These schedules also present an analysis of interest income and interest expense for the periods indicated. All interest income is reported on a FTE basis using a $34 \%$ federal income tax rate. Loans in nonaccrual status, for the purpose of the following computations, are included in the average loan balances. FRB and FHLB restricted equity holdings are included in accrued income and other assets.

Three Months Ended
June 30, 2016 March 31, 2016 June 30, 2015


INTEREST EARNING
ASSETS
Loans
Taxable investment
securities
Nontaxable investment
securities
$\begin{array}{llllllllll}\text { Other } & 23,564 & 157 & 2.67 & \% & 26,929 & 158 & 2.35 & \% & 25,195\end{array} \quad 139 \quad 2.21 \%$
$\begin{array}{lllllllll}\text { Total earning assets } & 1,544,523 & 14,133 & 3.66 & \% & 1,529,155 & 14,020 & 3.67 & \% \\ 1,442,980 & 13,748 & 3.81 \%\end{array}$
NONEARNING ASSETS
Allowance for loan losses (7,557 ) (7,439 ) (9,575 )
Cash and demand deposits 17,942
due from banks
Premises and equipment 28,363
Accrued income and other
assets
Total assets $\$ 1,684,612$
$17,769 \quad 17,406$

INTEREST BEARING
LIABILITIES

| Interest bearing demand deposits | \$204,044 | 40 | 0.08 \% \$ 208,309 | 42 | 0.08 \% \$ 190,957 | 37 | 0.08 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings deposits | 340,251 | 144 | 0.17 \% 342,540 | 144 | 0.17 \% 277,049 | 96 | 0.14 \% |
| Time deposits | 427,753 | 1,234 | 1.15 \% 420,913 | 1,213 | 1.15 \% 436,244 | 1,326 | 1.22 \% |
| Borrowed funds | 320,337 | 1,260 | 1.57 \% 310,637 | 1,215 | 1.56 \% 299,987 | 1,059 | . 41 |
| Total interest bearing | 1,292,385 | 2,678 | 0.83 \% 1,282,399 | 2,61 | 0.82 \% 1,204,237 | 2,51 |  |

liabilities

| $\$ 893,282$ | $\$ 9,317$ | $4.17 \% \$ 857,784$ | $\$ 9,038$ | $4.21 \% \$ 822,631$ | $\$ 8,875$ | $4.32 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 419,252 | 2,303 | $2.20 \% 432,747$ | 2,400 | $2.22 \% 393,313$ | 2,238 | $2.28 \%$ |
| 208,425 | 2,356 | $4.52 \% 211,695$ | 2,424 | $4.58 \% 201,841$ | 2,496 | $4.95 \%$ |
| 23,564 | 157 | $2.67 \% 26,929$ | 158 | $2.35 \% 25,195$ | 139 | $2.21 \%$ |
| $1,544,523$ | 14,133 | $3.66 \% 1,529,155$ | 14,020 | $3.67 \% 1,442,980$ | 13,748 | $3.81 \%$ |

## NONINTEREST

BEARING LIABILITIES

| Demand deposits | 189,520 |  | 187,067 |  | 179,733 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other | 9,360 |  | 9,592 |  | 10,873 |  |  |
| Shareholders' equity | 193,347 |  | 189,450 |  | 180,012 |  |  |
| Total liabilities and shareholders' equity | \$1,684,612 |  | \$1,668,508 |  | \$1,574,855 |  |  |
| Net interest income (FTE) |  | \$ 11,455 |  | \$ 11,406 |  | \$ 11,230 |  |
| Net yield on interest earning assets (FTE) |  |  |  |  |  |  | 3.11 \% |

$\qquad$

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INTEREST EARNING ASSETS
Loans
Taxable investment securities
Nontaxable investment securities
Other
Total earning assets
NONEARNING ASSETS
Allowance for loan losses
Cash and demand deposits due from banks
Premises and equipment
Accrued income and other assets
Total assets
INTEREST BEARING LIABILITIES

| Interest bearing demand deposits | $\$ 206,177$ | 82 | 0.08 | $\%$ | $\$ 192,797$ | 76 | 0.08 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Savings deposits | 341,396 | 288 | 0.17 | $\%$ | 273,921 | 188 | 0.14 | $\%$ |
| Time deposits | 424,333 | 2,447 | 1.15 | $\%$ | 436,727 | 2,661 | 1.22 | $\%$ |
| Borrowed funds | 315,488 | 2,475 | 1.57 | $\%$ | 291,761 | 2,081 | 1.43 | $\%$ |
| Total interest bearing liabilities | $1,287,394$ | 5,292 | 0.82 | $\%$ | $1,195,206$ | 5,006 | 0.84 | $\%$ |

NONINTEREST BEARING LIABILITIES

Demand deposits
Other
Shareholders' equity
Total liabilities and shareholders' equity
Net interest income (FTE)
Net yield on interest earning assets (FTE)

188,242
9,501
191,407
\$1,676,544
\$ 22,860

June 30, 2015
June 30, 2016

|  | Tax | Average | Tax | Average |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Average | Equivalent Yield $/$ | Average | Tax |  |  |
| Balance | Equivalent Yield/ |  |  |  |  |
|  | Interest | Rate | Balance | Interest | Rate |


| $\$ 875,533$ | $\$ 18,355$ | 4.19 | $\%$ | $\$ 823,829$ | $\$ 17,900$ | 4.35 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 425,999 | 4,703 | 2.21 | $\%$ | 381,950 | 4,345 | 2.28 | $\%$ |
| 210,060 | 4,779 | 4.55 | $\%$ | 199,719 | 4,981 | 4.99 | $\%$ |
| 25,246 | 315 | 2.50 | $\%$ | 24,808 | 278 | 2.24 | $\%$ |
| $1,536,838$ | 28,152 | 3.66 | $\%$ | $1,430,306$ | 27,504 | 3.85 | $\%$ |

$(7,498) \quad(9,942)$
$17,857 \quad 17,516$
28,308 26,269
101,039 97,803
\$1,676,544 \$ 1,561,952

Net Interest Income
Net interest income is the amount by which interest income on earning assets exceeds the interest expenses on interest bearing liabilities. Net interest income is influenced by changes in the balance and mix of assets and liabilities and market interest rates. We exert some control over these factors; however, FRB monetary policy and competition have a significant impact. For analytical purposes, net interest income is adjusted to an FTE basis by adding the income tax savings from interest on tax exempt loans, and nontaxable investment securities, thus making year to year comparisons more meaningful.

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Volume and Rate Variance Analysis
The following table sets forth the effect of volume and rate changes on interest income and expense for the periods indicated. For the purpose of this table, changes in interest due to volume and rate were determined as follows:
Volume-change in volume multiplied by the previous period's rate.
Rate-change in the FTE rate multiplied by the previous period's volume.
The change in interest due to both volume and rate has been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts of the change in each.

| Three Months EndedJune 30, 2016 |  |  | Three Months Ended June 30, 2016 |  |  | Six Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | June 30, 2016 Compared |
| Com | mpared to |  |  |  |  | Comp | pared to |  | to |  |  |
| Mar | rch 31, 20 | 2016 | June | 30,2015 |  | June 30, | 0,2015 |  |
| Incr | rease (De | ecrease) |  | rease (D | Decrease) | Increase | (Decre | ase) Due |
| Due |  |  | Due to |  |  | to |  |  |
| Volu | umRate | Net | Volu | mRRate | Net | Volume | e Rate | Net |
| \$371 | 1 \$(92 | ) \$279 | \$744 | \$(302) | 2) $\$ 442$ | \$1,098 | \$(643 | ) \$455 |
| (74 | ) (23 | ) (97 | ) 144 | (79 | ) 65 | 489 | (131 | ) 358 |
| (37 | ) (31 | ) (68 | ) 79 | (219 | ) (140 | ) 250 | (452 | ) (202) |
| $(21$ | ) 20 | (1 | ) 9 | ) 27 | 18 | 5 | 32 | 37 |
| 239 | (126 | ) 113 | 958 | (573 | ) 385 | 1,842 | (1,194 | ) 648 |
| (1 | ) (1 | ) (2 | ) 3 | - | 3 | 5 | 1 | 6 |
| (1 | ) 1 |  | 24 | 24 | 48 | 52 | 48 | 100 |
| 20 | 1 | 21 | (25 | ) (67 | ) (92 | ) (74 ) | ) (140 | ) (214) |
| 38 | 7 | 45 | 75 | 126 | 201 | 177 | 217 | 394 |
| 56 | 8 | 64 | 77 | 83 | 160 | 160 | 126 | 286 |

Changes in interest income
Loans
Taxable investment securities
Nontaxable investment securities
Other
Total changes in interest income
Changes in interest expense
Interest bearing demand deposits
Savings deposits
Time deposits
Borrowed funds
Total changes in interest expense
Net change in interest margin (FTE) \$183 $\quad \$(134) \$ 49 \quad \$ 881 \quad \$(656) \$ 225 \quad \$ 1,682 \quad \$(1,320) \$ 362$
Our net yield on interest earning assets remains at historically low levels as a result of the persistent low interest rate environment. During the remainder of 2016, we expect our net yield on interest earning assets to increase slightly as a result of loan growth.


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Allowance for Loan and Lease Losses
The viability of any financial institution is ultimately determined by its management of credit risk. Loans represent our single largest concentration of risk. The ALLL is our estimation of incurred losses within the existing loan portfolio. We allocate the ALLL throughout the loan portfolio based on our assessment of the underlying risks associated with each loan segment. Our assessments include allocations based on specific impairment valuation allowances, historical charge-offs, internally assigned credit risk ratings, and past due and nonaccrual balances. A portion of the ALLL is not allocated to any one loan segment, but is instead a reflection of other qualitative risks that reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.
The following table summarizes our charge-offs, recoveries, provisions for loan losses, and ALLL balances as of, and for the:

ALLL at beginning of period
Charge-offs
Commercial and agricultural
Residential real estate
Consumer
Total charge-offs


Net loan charge-offs to average loans outstanding (0.01 )\% 0.01 \% - \% (0.02 )\%
The following table summarizes our charge-offs, recoveries, provisions for loan losses, and ALLL balances as of, and for the three month periods ended:

Total charge-offs
Total recoveries
Net loan charge-offs
Net loan charge-offs to average loans outstanding
Provision for loan losses
Provision for loan losses to average loans outstanding - $\quad \% 0.02 \quad \% \quad(0.09 \quad) \% \quad(0.09 \quad) \% \quad(0.07) \%$
ALLL
$\begin{array}{lllll}\$ 7,600 & \$ 7,500 & \$ 7,400 & \$ 8,200 & \$ 9,000\end{array}$
ALLL as a \% of loans at end of period

| June 30 | March 3 | 31 Decemb | er 31 | Septemb | er 30 | June 30 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2016 | 2016 | 2015 |  | 2015 |  | 2015 |
| \$208 | \$341 | \$ 238 |  | \$ 210 |  | \$296 |
| 296 | 285 | 210 |  | 148 |  | 231 |
| (88 | 56 | 28 |  | 62 |  | 65 |
| (0.01 )\% | \% 0.01 | \% - | \% | 0.01 | \% | 0.01 |
| \$ 12 | \$156 | \$ (772 | ) | \$ (738 | ) | \$(535 ) |
| \% | \% 0.02 | \% (0.09 | )\% | (0.09 | )\% | (0.07 )\% |
| \$7,600 | \$7,500 | \$ 7,400 |  | \$ 8,200 |  | \$9,000 |
| 0.83 \% | \% 0.86 | \% 0.87 | \% | 0.98 | \% | 1.08 \% |

During 2015, net loan recoveries and continued improvement in credit quality indicators resulted in a reduction of the ALLL in both amount and as a percentage of loans. Loan growth during 2016 led to an increase in the level of ALLL as of June 30, 2016.

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The following table illustrates our changes within the two main components of the ALLL as of:

| June 30 <br> 2016 | March <br> 2016 | December <br> 2015 | September <br> 2015 | June 30 <br>  |
| :---: | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
| $\$ 2,602$ | $\$ 2,7315$ | $\$ 2,820$ | $\$ 3,217$ | $\$ 3,202$ |
| 4,998 | 4,769 | 4,580 | 4,983 | 5,798 |
| $\$ 7,600$ | $\$ 7,500$ | $\$ 7,400$ | $\$ 8,200$ | $\$ 9,000$ |

ALLL

| Individually evaluated for impairment $\$ 2,602$ | $\$ 2,731$ | $\$ 2,820$ | $\$ 3,217$ | $\$ 3,202$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Collectively evaluated for impairment 4,998 | 4,769 | 4,580 | 4,983 | 5,798 |  |
| Total | $\$ 7,600$ | $\$ 7,500$ | $\$ 7,400$ | $\$ 8,200$ | $\$ 9,000$ |

ALLL to gross loans
Individually evaluated for impairment $\begin{array}{lllllllll}0.28 & \% & 0.31 & \% & 0.33 & \% & 0.38 & \% & 0.38\end{array}$
Collectively evaluated for impairment $\begin{array}{llllllllll}0.55 & \% & 0.55 & \% & 0.54 & \% & 0.60 & \% & 0.70 & \%\end{array}$

| Total | 0.83 | $\%$ | 0.86 | $\%$ | 0.87 | $\%$ | 0.98 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | 1.08

While more volatile, loans individually evaluated for impairment have been relatively flat in recent quarters. The lower levels of loans collectively impaired over the past year illustrates the downward trend we are experiencing in our overall level of ALLL to gross loans. As we anticipate continued loan growth during 2016, the level of those collectively evaluated for impairment is expected to increase provided there are no significant changes to the level of loans individually evaluated for impairment.
For further discussion of the allocation of the ALLL, see "Note 5 - Loans and ALLL" of our interim condensed consolidated financial statements.
Loans Past Due and Loans in Nonaccrual Status
Fluctuations in past due and nonaccrual status loans can have a significant impact on the ALLL. To determine the potential impact, and corresponding estimated losses, we analyze our historical loss trends on loans past due greater than 30 days and nonaccrual status loans. We monitor all loans that are past due and in nonaccrual status for indications of additional deterioration.

Commercial and agricultural
Residential real estate
Consumer
Total
Total Past Due and Nonaccrual Loans
$\begin{array}{llllllllllll}\text { Total past due and nonaccrual loans to gross loans } & 0.55 & \% & 0.58 & \% & 0.56 & \% & 0.45 & \% & 0.66 & \%\end{array}$
Continued low levels of past due and nonaccrual status loans are the result of strengthened loan performance. A summary of loans past due and in nonaccrual status, including the composition of the ending balance of nonaccrual status loans by type, is included in "Note 5 - Loans and ALLL" of our interim condensed consolidated financial statements.
Troubled Debt Restructurings
We have taken a proactive approach to avoid foreclosures on borrowers who are willing to work with us in modifying their loans, thus making them more affordable. While this approach has permitted certain borrowers to develop a payment structure that will allow them to continue making payments in lieu of foreclosure, it has contributed to a significant increase in the level of loans classified as TDRs. The modifications have been successful for us and our customers as very few of the modified loans have resulted in foreclosures. At the time of the TDR, the loan is reviewed to determine whether or not to classify the loan as accrual or nonaccrual status. The majority of new modifications result in terms that satisfy our criteria for continued interest accrual. TDRs that have been placed on nonaccrual status may be placed back on accrual status after six months of continued performance.
We restructure debt with borrowers who, due to temporary financial difficulties, are unable to service their debt under the original terms. We may extend the amortization period, reduce interest rates, forgive principal, forgive interest, or a combination of these modifications. Typically, the modifications are for a period of five years or less. There were no TDRs that were government sponsored as of June 30, 2016 or December 31, 2015.

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Losses associated with TDRs, if any, are included in the estimation of the ALLL in the quarter in which a loan is identified as a TDR, and we review the analysis of the ALLL estimation each reporting period to ensure its continued appropriateness.
The following tables provide a roll-forward of TDR for the:
Three Months Ended June 30, 2016
Accruing InteresNonaccrual Total
Number Number Number
of Balance of Balance of Balance
Loans Loans Loans
April 1, $2016 \quad 151 \quad \$ 19,411 \quad 6 \quad \$ 577 \quad 157 \quad \$ 19,988$
$\begin{array}{lllllll}\text { New modifications } & 3 & 201 & - & - & 3 & 201\end{array}$
Principal advances (payments) - (350 ) - (9 ) - (359 )
Loans paid-off (2) (98 ) (1) (221 ) (3) (319)
Partial charge-offs $\quad-\quad-\quad$ - (81 ) - (81)
Balances charged-off
$-\quad-\quad-\quad-\quad-$
Transfers to OREO $\quad-\quad-\quad-\quad-\quad-\quad-$
Transfers to accrual status $\quad-\quad-\quad-\quad-\quad-\quad-$
Transfers to nonaccrual status (1 ) (321 ) $1 \quad 321$ - -
June 30, 2016
$\begin{array}{llllll}151 & \$ 18,843 & 6 & \$ 587 & 157 & \$ 19,430\end{array}$
Six Months Ended June 30, 2016
Accruing
Interest
Nonaccrual Total
Number Number Number
of Balance of Balance of Balance
Loans Loans Loans
$\begin{array}{lllllll}\text { January 1, } 2016 & 155 & \$ 20,931 & 5 & \$ 394 & 160 & \$ 21,325\end{array}$
$\begin{array}{lllllll}\text { New modifications } & 6 & 229 & - & - & 6 & 229\end{array}$
Principal advances (payments) - (627 ) - (17 ) - (644 )
Loans paid-off (6 ) (1,076 ) (1) (221 ) (7 ) (1,297 )
Partial charge-offs - - - (133 ) - (133 )
Balances charged-off (1) (15 ) - - (1 ) (15 )
Transfers to OREO $\quad-\quad-\quad$ (1) (35 ) (1 ) (35)
Transfers to accrual status $\quad-\quad-\quad$ - $\quad-\quad-\quad$ -
Transfers to nonaccrual status (3 ) (599 ) 3559 - -
June 30, 2016
$\begin{array}{llllll}151 & \$ 18,843 & 6 & \$ 587 & 157 & \$ 19,430\end{array}$
Three Months Ended June 30, 2015
Accruing InteresNonaccrual Total
Number Number Number
of Balance of Balance of Balance
Loans Loans Loans
$\begin{array}{lllllll}\text { April 1, } 2015 & 152 & \$ 20,255 & 11 & \$ 2,133 & 163 & \$ 22,388\end{array}$
$\begin{array}{lllllll}\text { New modifications } & 11 & 1,081 & - & - & 11 & 1,081\end{array}$
Principal advances (payments) (527 ) (388) - (915 )
Loans paid-off (7) (1,458 ) (3) (96 ) (10) (1,554 )
Partial charge-offs $\quad-\quad(15 \quad)-(15)$
Balances charged-off (1) (39 ) - - (1 ) (39)
Transfers to OREO $\quad-\quad-\quad$ (2) (488 ) (2 ) (488 )
Transfers to accrual status 2262 (2) (262 ) - -
Transfers to nonaccrual status (1 ) (56 ) 1 56 $\quad-\quad-$

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January 1, 2015
New modifications
Principal advances (payments)

Six Months Ended June 30, 2015
Accruing Nonaccrual Total
Number Number Number
of Balance of Balance of Balance
Loans Loans Loans
$156 \quad \$ 20,931 \quad 13 \quad \$ 2,410 \quad 169 \quad \$ 23,341$
$\begin{array}{llllll}16 & 1,606 & 2 & 321 & 18 & 1,927\end{array}$
Loans paid-off
(15) (2,378) (6) (596 ) (21) (2,974 )

Partial charge-offs
Balances charged-off

-     -         - (62 ) - (62 )

Transfers to OREO
(1 ) (39 ) - - (1 ) (39 )

-     - 

(4) (585 ) (4 ) (585 )

Transfers to accrual status
$2 \quad 262$
(2) (262 ) - -

Transfers to nonaccrual status
June 30, 2015
The following table summarizes our TDRs as of:

| June 30, 2016 |  |  |  | December 31, 2015 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Accruin Interest |  | naccrual | Total | Accruin Interest |  | onaccrual | Total | Total |
| \$16,922 | \$ | 347 | \$ 17,269 | \$ 20,550 | \$ | 146 | \$20,696 | \$ $(3,427)$ |
| 1,502 | - |  | 1,502 | 357 | - |  | 357 | 1,145 |
| 419 | - |  | 419 | 24 | - |  | 24 | 395 |
| - | 240 |  | 240 | - | 24 |  | 248 | (8 |
| \$18,843 | \$ 5 | 587 | \$ 19,430 | \$20,931 | \$ | 394 | \$21,325 | \$(1,895) |

Additional disclosures about TDRs are included in "Note 5 - Loans and ALLL" of our interim condensed consolidated financial statements.

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Impaired Loans
The following is a summary of information pertaining to impaired loans as of:

|  | June 30, 2016 |  |  | December 31, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Outstand <br> Balance | Unpaid Pfincipal Balance | Valuation <br> Allowance | Outstandi <br> Balance | Unpaid Pfincipal Balance | Valuation <br> Allowance |
| TDRs |  |  |  |  |  |  |
| Commercial real estate | \$6,460 | \$6,685 | \$ 801 | \$7,619 | \$7,858 | \$ 818 |
| Commercial other | 165 | 176 | 10 | 188 | 199 | 11 |
| Agricultural real estate | 3,543 | 3,543 | 15 | 3,549 | 3,549 | - |
| Agricultural other | 686 | 686 | - | 519 | 519 | 2 |
| Residential real estate senior liens | 8,298 | 8,681 | 1,614 | 9,155 | 9,457 | 1,851 |
| Residential real estate junior liens | 131 | 131 | 25 | 133 | 133 | 28 |
| Home equity lines of credit | 115 | 415 | - | 127 | 427 | - |
| Consumer secured | 32 | 32 | - | 35 | 35 | - |
| Total TDRs | 19,430 | 20,349 | 2,465 | 21,325 | 22,177 | 2,710 |
| Other impaired loans |  |  |  |  |  |  |
| Commercial real estate | 89 | 136 | - | 162 | 175 | - |
| Commercial other | - | - | - | - | - | - |
| Agricultural real estate | - | - | - | - | - | - |
| Agricultural other | - | - | - | - | - |  |
| Residential real estate senior liens | 884 | 1,277 | 136 | 841 | 1,308 | 108 |
| Residential real estate junior liens | 3 | 13 | 1 | 10 | 30 | 2 |
| Home equity lines of credit | - | - | - | - | 7 | - |
| Consumer secured | - | - | - | - | - | - |
| Total other impaired loans | 976 | 1,426 | 137 | 1,013 | 1,520 | 110 |
| Total impaired loans | \$20,406 | \$ 21,775 | \$ 2,602 | \$22,338 | \$ 23,697 | \$ 2,820 |

Additional disclosure related to impaired loans is included in "Note 5 - Loans and ALLL" of our interim condensed consolidated financial statements.
Nonperforming Assets
The following table summarizes our nonperforming assets as of:

| June 30 | March 31 | December 31 | September 30 |  |  | June 30 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2016 | 2016 | 2015 | 2015 | 2015 |  |  |
| $\$ 974$ | $\$ 1,016$ | $\$ 792$ | $\$ 796$ | $\$ 1,530$ |  |  |
| 208 | 55 | - | - | 19 |  |  |
| 1,182 | 1,071 | 792 | 796 |  | 1,549 |  |
| 249 | 276 | 421 | 601 |  | 873 |  |
| $\$ 1,431$ | $\$ 1,347$ | $\$ 1,213$ | $\$ 1,397$ |  | $\$ 2,422$ |  |
| 0.13 | $\%$ | 0.12 | $\%$ | 0.09 | $\%$ | 0.10 |
| 0.09 | $\%$ | 0.08 | $\%$ | 0.07 | $\%$ | 0.09 |

After a loan is 90 days past due, it is placed on nonaccrual status unless it is well secured and in the process of collection. Upon transferring the loans to nonaccrual status, we perform an evaluation to determine the net realizable value of the underlying collateral. This evaluation is used to help determine if any charge-offs are necessary. Loans may be placed back on accrual status after six months of continued performance. Total nonperforming loans continues to be at historic low levels.

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Included in the nonaccrual loan balances above were loans currently classified as TDRs as of:
June 30 December 31
20162015
Commercial and agricultural \$ 221 \$ 232
Residential real estate $366 \quad 162$
Total \$587 \$ 394
Additional disclosures about nonaccrual status loans are included in "Note 5 - Loans and ALLL" of our interim condensed consolidated financial statements.
We continue to devote considerable attention to identifying impaired loans and adjusting the net carrying value of these loans to their current net realizable values through the establishment of a specific reserve or the recording of a charge-off. We believe that we have identified all impaired loans as of June 30, 2016.
We believe that the level of the ALLL is appropriate as of June 30, 2016. We will continue to closely monitor overall credit quality indicators and our policies and procedures related to the analysis of the ALLL to ensure that the ALLL remains at the appropriate level.
Noninterest Income and Noninterest Expenses
Significant noninterest account balances are highlighted in the following table with additional descriptions of significant fluctuations:

Three Months Ended June 30
Change
20162015 \$ \%
Service charges and fees
ATM and debit card fees
NSF and overdraft fees
Freddie Mac servicing fee
Service charges on deposit accounts
Net OMSR income (loss)
All other
Total service charges and fees
Net gain on sale of mortgage loans
Earnings on corporate owned life insurance policies
Net gains (losses) on sale of AFS securities
Other
$\begin{array}{lllllll}\text { Trust and brokerage advisory fees } & 609 & 590 & 19 & 3.22 & \%\end{array}$
Corporate Settlement Solutions joint venture
Other
Total other
Total noninterest income

| 224 | 143 | 81 | 56.64 | $\%$ |
| :--- | :--- | :--- | :--- | :--- |
| 189 | 142 | 47 | 33.10 | $\%$ |
| 1,022 | 875 | 147 | 16.80 | $\%$ |
| $\$ 2,752$ | $\$ 2,629$ | $\$ 123$ | 4.68 | $\%$ |

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Service charges and fees
ATM and debit card fees
NSF and overdraft fees
Freddie Mac servicing fee
Service charges on deposit accounts
Net OMSR income (loss)
All other
Total service charges and fees
Net gain on sale of mortgage loans
Earnings on corporate owned life insurance policies
Net gains (losses) on sale of AFS securities

| Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: |
| 2016 | Change |  |  |
|  | 2015 | \$ | \% |
| \$ 1,234 | \$ 1,090 | \$144 | 13.21 |
| 880 | 900 | (20 ) | ) (2.22)\% |
| 357 | 359 | (2 | ) (0.56 \% |
| 171 | 170 | 1 | 0.59 |
| (329 | ) (27 | ) (302) | ) $\mathrm{N} / \mathrm{M}$ |
| 63 | 64 | (1 ) | ) (1.56 |
| 2,376 | 2,556 | (180) | ) (7.04 )\% |
| 209 | 315 | (106) | ) (33.65)\% |
| 383 | 382 | 1 | 0.26 |
| 245 | - | 245 | N/M |
| 1,135 | 1,102 | 33 | 2.99 |
| 217 | 119 | 98 | 82.35 |
| 410 | 283 | 127 | 44.88 |
| 1,762 | 1,504 | 258 | 17.15 |
| \$4,975 | \$4,757 | \$218 | 4.58 |

Other
Trust and brokerage advisory fees
Corporate Settlement Solutions joint venture
Other
Total other
Total noninterest income
Significant changes in noninterest income are detailed below:
ATM and debit card fees have increased as a result of marketing incentives designed to increase card usage. While we do not anticipate significant changes to our ATM and debit fees, we do expect that fees will continue to increase in the remainder of 2016 as the usage of ATM and debit cards continues to increase.
NSF and overdraft fees fluctuate from period-to-period based on customer activity as well as the number of business days in the period. We anticipate NSF and overdraft fees in 2016 to approximate 2015 levels.
Offering rates on residential mortgage loans, decline in residential mortgage loans sold, and increased prepayment speeds have been the most significant drivers behind fluctuations in the gain on sale of mortgage loans and net OMSR income (loss). Mortgage rates are expected to approximate current levels in the foreseeable future and purchase money mortgage activity is anticipated to increase as a result of our various initiatives to drive growth. As such, we anticipate increases in origination volumes and in turn, gains on sale of mortgage loans as these loans are sold to the secondary market for the remainder of 2016.

We are continually analyzing our AFS security portfolio for potential sale opportunities. During the second quarter of 2016, we identified several mortgage-backed securities with unrealized gains that had less than desirable yields. If we continue to see opportunities to sell AFS securities, we may continue to sell AFS securities with low yields during the remainder of 2016.
The fluctuations in all other income is spread throughout various categories, none of which are individually significant.

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Significant noninterest expense account balances are highlighted in the following table with additional descriptions of significant fluctuations:

Three Months Ended June 30
$2016 \quad 2015 \quad \begin{aligned} & \text { Change } \\ & \text { \% }\end{aligned}$
Compensation and benefits
Employee salaries
Employee benefits
Total compensation and benefits
Furniture and equipment

| Service contracts | 772 | 769 | 3 | 0.39 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Depreciation | 517 | 442 | 75 | 16.97 | $\%$ |
| ATM and debit card fees | 228 | 177 | 51 | 28.81 | $\%$ |
| All other | 36 | 38 | $(2$ | $)$ | $(5.26$ |
| $) \%$ |  |  |  |  |  |
| Total furniture and equipment | 1,553 | 1,426 | 127 | 8.91 | $\%$ |
| Occupancy |  |  |  |  |  |
| Depreciation | 191 | 186 | 5 | 2.69 | $\%$ |
| Outside services | 194 | 176 | 18 | 10.23 | $\%$ |
| Property taxes | 120 | 114 | 6 | 5.26 | $\%$ |
| Utilities | 143 | 133 | 10 | 7.52 | $\%$ |
| All other | 84 | 63 | 21 | 33.33 | $\%$ |
| Total occupancy | 732 | 672 | 60 | 8.93 | $\%$ |

Other
$\begin{array}{llllll}\text { Director fees } & 214 & 206 & 8 & 3.88 & \% \\ \text { FDIC insurance premiums } & 217 & 203 & 14 & 6.90 & \%\end{array}$
$\begin{array}{llllll}\text { Consulting fees } & 196 & 133 & 63 & 47.37 & \%\end{array}$
$\begin{array}{lllllll}\text { Audit and related fees } & 186 & 175 & 11 & 6.29 & \%\end{array}$
$\begin{array}{llllll}\text { Education and travel } & 138 & 136 & 2 & 1.47 & \%\end{array}$
Marketing costs $103 \quad 114 \quad$ (11 ) (9.65 )\%
Donations and community relations $129 \quad 114 \quad 15 \quad 13.16 \quad \%$
$\begin{array}{lllll}\text { Loan underwriting fees } & 127 & 62 & 65 & 104.84 \%\end{array}$
Postage and freight $\quad 91 \quad 92 \quad(1 \quad)(1.09) \%$
$\begin{array}{llllll}\text { Printing and supplies } & 105 & 96 & 9 & 9.38 & \%\end{array}$
Legal fees $9293 \quad\left(\begin{array}{lll}1 & ) & (1.08\end{array}\right) \%$
$\begin{array}{llllll}\text { All other } & 651 & 468 & 183 & 39.10 & \%\end{array}$
Total other $\quad 2,249 \quad 1,892 \quad 357 \quad 18.87 \quad \%$
$\begin{array}{lllll}\text { Total noninterest expenses } & \$ 9,218 & \$ 8,330 & \$ 888 & 10.66\end{array}$

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Compensation and benefits
Employee salaries
Employee benefits
Total compensation and benefits
Six Months Ended June 30
Change
20162015 \$ \%

Furniture and equipment
Service contracts
Depreciation
ATM and debit card fees
All other
Total furniture and equipment
Occupancy
Depreciation
Outside services

| 388 | 355 | 33 | 9.30 | $\%$ |
| :--- | :--- | :--- | :--- | :--- |

Property taxes
Utilities
All other
Total occupancy
Other
Director fees
FDIC insurance premiums
Consulting fees
Audit and related fees
Education and travel
Marketing costs
$288265 \quad 23 \quad 8.68$ \%
$261 \quad 274 \quad(13 \quad)(4.74) \%$
$169 \quad 124 \quad 45 \quad 36.29 \%$
$1,490 \quad 1,393 \quad 97 \quad 6.96 \%$

Donations and community relations
$423 \quad 404 \quad 19 \quad 4.70$ \%

Loan underwriting fees
Postage and freight
Printing and supplies
Legal fees
All other
Total other
Total noninterest expenses

| 422 | 415 | 7 | 1.69 | $\%$ |
| :--- | :--- | :--- | :--- | :--- |

$369 \quad 217 \quad 152 \quad 70.05 \%$
$345 \quad 359 \quad(14 \quad)(3.90) \%$
$261 \quad 228 \quad 33 \quad 14.47 \%$
$258 \quad 226 \quad 32 \quad 14.16 \%$
$240 \quad 257 \quad(17 \quad)(6.61) \%$
$235 \quad 150 \quad 85 \quad 56.67$ \%
$197 \quad 190 \quad 7 \quad 3.68$ \%
$183 \quad 198$ (15 ) (7.58) \%
$158 \quad 152 \quad 6 \quad 3.95 \%$
$1,224 \quad 970 \quad 254 \quad 26.19 \%$
$4,315 \quad 3,766 \quad 549 \quad 14.58 \%$

Significant changes in noninterest expenses are detailed below:
We acquired two branches in mid- 2015 which resulted in increased expenses in 2016 for most of the categories presented above. None of the increases are individually significant with the exception of marketing costs due to increased marketing efforts within the new markets.
We have consistently been a strong supporter of the various communities, schools, and charities in the markets we serve. Donations and community relations fluctuate from period-to-period with 2016 expenses expected to approximate 2015 levels.
Consulting fees in 2016 increased as a result of outsourced operational functions related to our trust and investment services. As such, fees are expected to increase during 2016 and exceed 2015 levels.
The fluctuations in all other expenses are spread throughout various categories, none of which are individually significant.

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Analysis of Changes in Financial Condition

## ASSETS

Cash and cash equivalents
AFS securities
Amortized cost of AFS securities
Unrealized gains (losses) on AFS securities
AFS securities
Mortgage loans AFS
Loans
Gross loans
Less allowance for loan and lease losses
Net loans
Premises and equipment
Corporate owned life insurance policies
Accrued interest receivable
Equity securities without readily determinable fair values
Goodwill and other intangible assets
Other assets
TOTAL ASSETS
LIABILITIES AND SHAREHOLDERS' EQUITY
Liabilities
Deposits
Borrowed funds
Accrued interest payable and other liabilities
Total liabilities
Shareholders' equity

| $\begin{aligned} & \text { June } 30 \\ & 2016 \end{aligned}$ | $\begin{aligned} & \text { December } 31 \\ & 2015 \end{aligned}$ | \$ Change | \% Change(unannualized) |  |
| :---: | :---: | :---: | :---: | :---: |
| \$27,034 | \$ 21,569 | \$5,465 | 25.34 | \% |
| 585,579 | 654,348 | (68,769 ) | ) (10.51 | )\% |
| 16,884 | 5,788 | 11,096 | 191.71 | \% |
| 602,463 | 660,136 | (57,673 ) | ) 8.74 | )\% |
| 1,281 | 1,187 | 94 | 7.92 | \% |
| 919,594 | 850,492 | 69,102 | 8.12 | \% |
| 7,600 | 7,400 | 200 | 2.70 | \% |
| 911,994 | 843,092 | 68,902 | 8.17 | \% |
| 28,244 | 28,331 | (87 | ) (0.31 | )\% |
| 25,802 | 26,423 | (621 | ) (2.35 | )\% |
| 5,791 | 6,269 | (478) | ) (7.62 | )\% |
| 22,427 | 22,286 | 141 | 0.63 | \% |
| 48,741 | 48,828 | (87 | ) (0.18 | )\% |
| 6,582 | 9,991 | (3,409 ) | ) (34.12 | \% |
| \$ 1,680,359 | \$ 1,668,112 | \$12,247 | 0.73 | \% |

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY \$ 1,680,359 \$ 1,668,112 $\begin{array}{llll}\$ 12,247 & 0.73 & \%\end{array}$ The following table outlines the changes in loans:

|  | June 30 | December 31 |  | \% Change |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | 2016 | 2015 | Change |  | (unannualized) |
| Commercial | $\$ 500,374$ | $\$ 448,381$ | $\$ 51,993$ | 11.60 | $\%$ |
| Agricultural | 126,517 | 115,911 | 10,606 | 9.15 | $\%$ |
| Residential real estate | 255,116 | 251,501 | 3,615 | 1.44 | $\%$ |
| Consumer | 37,587 | 34,699 | 2,888 | 8.32 | $\%$ |
| Total | $\$ 919,594$ | $\$ 850,492$ | $\$ 69,102$ | 8.12 | $\%$ |

The following table displays loan balances as of:

|  | June 30 | March 31 |  | December 31 | September 30 | June 30 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | 2016 | 2016 | 2015 | 2015 | 2015 |  |
| Commercial | $\$ 500,374$ | $\$ 470,305$ | $\$ 448,381$ | $\$ 434,823$ | $\$ 432,641$ |  |
| Agricultural | 126,517 | 115,686 | 115,911 | 116,293 | 113,134 |  |
| Residential real estate | 255,116 | 249,318 | 251,501 | 251,324 | 251,679 |  |
| Consumer | 37,587 | 34,982 | 34,699 | 34,231 | 34,377 |  |
| Total | $\$ 919,594$ | $\$ 870,291$ | $\$ 850,492$ | $\$ 836,671$ | $\$ 831,831$ |  |

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While competition for commercial and agricultural loans continues to be strong, we experienced growth in these segments of the portfolio during the first six months of 2016 and anticipate continued growth in the remainder of 2016. Residential real estate loans were relatively flat and we anticipate growth in the remainder of 2016 as a result of initiatives designed to increase loan volume and the number of originations.
The following table outlines the changes in deposits:

|  | June 30 | December 31 | $\$$ | \% Change |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | 2016 | 2015 | Change |  | (unannualized) |
| Noninterest bearing demand deposits | $\$ 192,194$ | $\$ 191,376$ | $\$ 818$ | 0.43 | $\%$ |
| Interest bearing demand deposits | 197,590 | 212,666 | $(15,076)$ | $(7.09$ | $) \%$ |
| Savings deposits | 331,144 | 337,641 | $(6,497$ | $)(1.92$ | $) \%$ |
| Certificates of deposit | 328,771 | 324,101 | 4,670 | 1.44 | $\%$ |
| Brokered certificates of deposit | 83,677 | 73,815 | 9,862 | 13.36 | $\%$ |
| Internet certificates of deposit | 23,494 | 24,964 | $(1,470$ | $(5.89$ | $) \%$ |
| Total | $\$ 1,156,870$ | $\$ 1,164,563$ | $\$(7,693)$ | $(0.66$ | $) \%$ |

The following table displays deposit balances as of:
June 30 March 31 December 31 September 30 June 30
$20162016 \quad 2015 \quad 2015 \quad 2015$

Noninterest bearing demand deposits \$192,194 $\quad \$ 183,820 \quad \$ 191,376 \quad \$ 181,782 \quad$ \$182,259
$\begin{array}{llllll}\text { Interest bearing demand deposits } & 197,590 & 215,327 & 212,666 & 197,476 & 193,680\end{array}$
$\begin{array}{llllll}\text { Savings deposits } & 331,144 & 352,115 & 337,641 & 316,590 & 278,105\end{array}$
Certificates of deposit
Brokered certificates of deposit
Internet certificates of deposit
Total
$328,771 \quad 323,350 \quad 324,101 \quad 328,806 \quad 330,226$
$\begin{array}{lllll}83,677 & 76,014 & 73,815 & 76,948 & 78,853\end{array}$
23,494 $22,881 \quad 24,964 \quad 26,401 \quad 27,346$
\$1,156,870 \$1,173,507 \$ 1,164,563 \$ 1,128,003 \$1,090,469
Deposit demand continues to be driven by non-contractual deposits while contractual, or certificates of deposit, gradually decline. Our significant growth in savings deposits during the third quarter of 2015 is the result of branch acquisitions. Growth is anticipated to continue to come in the form of non-contractual deposits, while certificates of deposit are expected to continue to decline but at a slower rate than the previous year.
The current interest rate environment has made it almost impossible to increase net interest income without increasing earning assets. When deposit growth outpaced loan demand, we deployed funds from deposit growth into purchases of AFS securities to provide additional interest income. In addition to utilizing deposits, we have also utilized borrowings and brokered deposits to fund earning assets. We anticipate that future increases in our AFS securities will be in the form of mortgage-backed securities and collateralized mortgage obligations. The following table displays fair values of AFS securities as of:

|  | June 30 | March 31 | December 31 | September 30 | June 30 |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | 2016 | 2016 | 2015 | 2015 | 2015 |
| Government sponsored enterprises | $\$ 10,371$ | $\$ 24,428$ | $\$ 24,345$ | $\$ 24,368$ | $\$ 24,203$ |
| States and political subdivisions | 226,047 | 231,472 | 232,217 | 232,374 | 216,647 |
| Auction rate money market preferred | 3,119 | 2,807 | 2,866 | 2,707 | 2,719 |
| Preferred stocks | 3,406 | 3,346 | 3,299 | 3,192 | 3,230 |
| Mortgage-backed securities | 240,195 | 258,284 | 263,384 | 234,258 | 210,194 |
| Collateralized mortgage obligations | 119,325 | 129,522 | 134,025 | 131,713 | 138,325 |
| Total | $\$ 602,463$ | $\$ 649,859$ | $\$ 660,136$ | $\$ 628,612$ | $\$ 595,318$ |

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The following table displays borrowed funds balances as of:

## FHLB advances

Securities sold under agreements to repurchase without stated maturity dates
Federal funds purchased
Total
Capital
Capital consists solely of common stock, retained earnings, and accumulated other comprehensive income (loss). We are authorized to raise capital through dividend reinvestment, employee and director stock purchases, and shareholder stock purchases. Pursuant to these authorizations, we issued 88,486 shares or $\$ 2,489$ of common stock during the first six months of 2016, as compared to 94,807 shares or $\$ 2,192$ of common stock during the same period in 2015. We also offer the Directors Plan in which participants either directly purchase stock or purchase stock units through deferred fees, in lieu of cash payments. Pursuant to this plan, we increased shareholders' equity by $\$ 273$ and $\$ 259$ during the six month periods ended June 30, 2016 and 2015, respectively.
We have approved a publicly announced common stock repurchase plan. Pursuant to this plan, we repurchased 51,911 shares or $\$ 1,462$ of common stock compared to 73,893 shares for $\$ 1,704$ during the first six months of 2016 and 2015, respectively. As of June 30, 2016, we were authorized to repurchase up to an additional 106,748 shares of common stock.
The FRB has established minimum risk based capital guidelines. Pursuant to these guidelines, a framework has been established that assigns risk weights to each category of on and off-balance-sheet items to arrive at risk adjusted total assets. Regulatory capital is divided by the risk adjusted assets with the resulting ratio compared to the minimum standard to determine whether a corporation has adequate capital. On July 2, 2013, the FRB published revised BASEL III Capital standards for banks. The final rules redefine what is included or deducted from equity capital, changes risk weighting for certain on and off-balance sheet assets, increases the minimum required equity capital to be considered well capitalized, and introduces a capital cushion buffer. The rules, which are being gradually phased in between 2015 and 2019, are not expected to have a material impact on the Corporation but will require us to hold more capital than we have historically.
There are no significant regulatory constraints placed on our capital. The FRB's current recommended minimum primary capital to assets requirement is $6.00 \%$. Our primary capital to adjusted average assets, or tier 1 leverage ratio, was $8.50 \%$ as of June 30, 2016.
Effective January 1, 2015, the minimum standard for primary, or tier 1, capital increased from $4.00 \%$ to $6.00 \%$. The minimum standard for total capital remains at $8.00 \%$. Also effective January 1,2015 is the new common equity tier 1 capital ratio which has a minimum requirement of $4.50 \%$. The following table sets forth the percentages required under the Risk Based Capital guidelines and our values as of:
$\left.\begin{array}{lllll}\text { June } 30 & \text { December } 31 & & \\ 2016 & 2015 & & \text { Required } \\ 13.08 \% & 13.44 & \% & 4.50 & \% \\ & & & & \\ 13.08 \% & 13.44 & \% & 6.00 & \% \\ 0.72 & \% & 0.73 & \% & 2.00\end{array}\right)$
$\begin{array}{llllll}\text { Common equity tier } 1 \text { capital } & 13.08 \% & 13.44 & \% & 4.50 & \% \\ & & & & & \\ \text { Tier } 1 \text { capital } & 13.08 \% & 13.44 & \% & 6.00 & \% \\ \text { Tier } 2 \text { capital } & 0.72 \% & 0.73 & \% & 2.00 & \% \\ \text { Total Capital } & 13.80 \% & 14.17 & \% & 8.00 & \%\end{array}$
Tier 2 capital, or secondary capital, includes only the ALLL. The percentage for the secondary capital under the required column is the maximum amount allowed from all sources.
The FRB and FDIC also prescribe minimum capital requirements for Isabella Bank. At June 30, 2016, the Bank exceeded these minimum capital requirements.

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Contractual Obligations and Loan Commitments
We are party to credit related financial instruments with off-balance-sheet risk. These financial instruments are entered into in the normal course of business to meet the financing needs of our customers. These financial instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the consolidated balance sheets. The contract or notional amounts of these instruments reflect the extent of involvement we have in a particular class of financial instrument.
The following table summarizes our credit related financial instruments with off-balance-sheet risk as of:

$$
\begin{array}{ll}
\text { June } 30 & \text { December } 31 \\
2016 & 2015
\end{array}
$$

Unfunded commitments under lines of credit \$152,056 \$ 134,412
Commitments to grant loans
53,187 53,946
Commercial and standby letters of credit $996 \quad 915$
Total
\$206,239 \$ 189,273
Unfunded commitments under lines of credit are commitments for possible future extensions of credit to existing customers. These commitments may expire without being drawn upon and do not necessarily represent future cash requirements.
Commercial and standby letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support private borrowing arrangements, including commercial paper, bond financing, and similar transactions. These commitments to extend credit and letters of credit generally mature within one year. The credit risk involved in these transactions is essentially the same as that involved in extending loans to customers. We evaluate each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary upon the extension of credit, is based on a credit evaluation of the borrower. While we consider standby letters of credit to be guarantees, the amount of the liability related to such guarantees on the commitment date is not significant and a liability related to such guarantees is not recorded on the consolidated balance sheets.
Commitments to grant loans are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The amount of collateral obtained, if it is deemed necessary, is based on management's credit evaluation of the customer. Commitments to grant loans include residential mortgage loans with the majority being loans committed to be sold to the secondary market.
Our exposure to credit-related loss in the event of nonperformance by the counter parties to the financial instruments for commitments to extend credit and standby letters of credit could be up to the contractual notional amount of those instruments. We use the same credit policies as we do for extending loans to customers. No significant losses are anticipated as a result of these commitments.
Fair Value
We utilize fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. AFS securities, cash flow hedge derivative instruments and certain liabilities are recorded at fair value on a recurring basis. Additionally, from time-to-time, we may be required to record at fair value other assets on a nonrecurring basis, such as mortgage loans AFS, foreclosed assets, OMSR, and certain other assets and liabilities. These nonrecurring fair value adjustments typically involve the application of lower of cost or market accounting or write-downs of individual assets.
For further information regarding fair value measurements see "Note 11 - Fair Value" of our notes to the interim condensed consolidated financial statements.
Liquidity
Liquidity is monitored regularly by our Market Risk Committee, which consists of members of senior management. The committee reviews projected cash flows, key ratios, and liquidity available from both primary and secondary sources.
Our primary sources of liquidity are cash and cash equivalents and AFS securities. These categories totaled $\$ 629,497$ or $37.46 \%$ of assets as of June 30,2016 as compared to $\$ 681,705$ or $40.87 \%$ as of December 31, 2015. Liquidity is

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important for financial institutions because of their need to meet loan funding commitments, depositor withdrawal requests, and various other commitments including expansion of operations, investment opportunities, and payment of cash dividends. Liquidity varies significantly daily, based on customer activity.

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Our primary source of funds is through deposit accounts. We also have the ability to borrow from the FHLB, the FRB, and through various correspondent banks in the form of federal funds purchased and a line of credit. These funding methods typically carry a higher interest rate than traditional market deposit accounts. Some borrowed funds, including FHLB advances, FRB Discount Window advances, and repurchase agreements, require us to pledge assets, typically in the form of AFS securities or loans, as collateral. As of June 30, 2016, we had available lines of credit of \$106,677.
The following table summarizes our sources and uses of cash for the six month periods ended June 30:

|  | 2016 | 2015 | \$ <br> Variance |
| :---: | :---: | :---: | :---: |
| Net cash provided by (used in) operating activities | \$8,833 | \$7,544 | \$1,289 |
| Net cash provided by (used in) investing activities | (1,658 | ) $(28,110)$ | 26,452 |
| Net cash provided by (used in) financing activities | (1,710 | ) 30,641 | (32,351 |
| Increase (decrease) in cash and cash equivalents | 5,465 | 10,075 | (4,610 |
| Cash and cash equivalents January 1 | 21,569 | 19,906 | 1,663 |
| Cash and cash equivalents June 30 | \$27,034 | \$29,981 | \$ $(2,947$ |

Market Risk
Our primary market risks are interest rate risk and liquidity risk. We have no significant foreign exchange risk in the management of IRR. Any changes in foreign exchange rates or commodity prices would have an insignificant impact on our interest income and cash flows.
IRR is the exposure of our net interest income to changes in interest rates. IRR results from the difference in the maturity or repricing frequency of a financial institution's interest earning assets and its interest bearing liabilities. IRR is the fundamental method by which financial institutions earn income and create shareholder value. Excessive exposure to IRR could pose a significant risk to our earnings and capital.
The FRB has adopted a policy requiring us to effectively manage the various risks that can have a material impact on our safety and soundness. The risks include credit, interest rate, liquidity, operational, and reputational. We have policies, procedures, and internal controls for measuring and managing these risks. Specifically, our Funds Management policy and procedures include defining acceptable types and terms of investments and funding sources, liquidity requirements, limits on investments in long term assets, limiting the mismatch in repricing opportunity of assets and liabilities, and the frequency of measuring and reporting to our Board.
The primary technique to measure IRR is simulation analysis. Simulation analysis forecasts the effects on the balance sheet structure and net interest income under a variety of scenarios that incorporate changes in interest rates, the shape of yield curves, interest rate relationships, loan prepayments, and changes in funding sources. These forecasts are compared against net interest income projected in a stable interest rate environment. While many assets and liabilities reprice either at maturity or in accordance with their contractual terms, several balance sheet components demonstrate characteristics that require an evaluation to more accurately reflect their repricing behavior. Key assumptions in the simulation analysis include prepayments on loans, probable calls of investment securities, changes in market conditions, loan volumes and loan pricing, deposit sensitivity, and customer preferences. These assumptions are inherently uncertain as they are subject to fluctuation and revision in a dynamic environment. As a result, the simulation analysis cannot precisely forecast the impact of rising and falling interest rates on net interest income. Actual results will differ from simulated results due to many other factors, including changes in balance sheet components, interest rate changes, changes in market conditions, and management strategies.
Our interest rate sensitivity is estimated by first forecasting the next 12 and 24 months of net interest income under an assumed environment of a constant balance sheet and constant market interest rates (base case). We then compare the results of various simulation analyses to the base case. At June 30, 2016, we projected the change in net interest income during the next 12 and 24 months assuming market interest rates were to immediately decrease by 100 basis points and increase by $100,200,300$, and 400 basis points in a parallel fashion over the entire yield curve during the same time period. We did not project scenarios showing decreases in interest rates beyond 100 basis points as this is considered extremely unlikely given current interest rate levels. These projections were based on our assets and liabilities remaining static over the next 12 and 24 months, while factoring in probable calls and prepayments of

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certain investment securities and real estate residential and consumer loans. While it is extremely unlikely that interest rates would immediately increase to these levels, we feel that these extreme scenarios help us identify potential gaps and mismatches in the repricing characteristics of assets and liabilities. We regularly monitor our projected net interest income sensitivity to ensure that it remains within established limits.

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The following tables summarize our interest rate sensitivity for the 12 and 24 months as of:
June 30, 2016
12 Months 24 Months
Immediate basis point change
assumption (short-term)
$-100+100+200+300+400-100+100+200+300+400$
Percent change in net interest income vs. constant rates

Immediate basis point change assumption (short-term)
(1.77)\% $1.34 \% 3.42 \% 4.59 \% ~ 5.97 \% ~(1.46) \% ~ 1.99 \% ~ 5.41 \% ~ 7.61 \% ~ 9.93 \%$

December 31, 2015
12 Months 24 Months

Percent change in net interest income
vs. constant rates
$-100+100+200+300+400-100+100+200+300+400$

The following tables provide information about assets and liabilities that are sensitive to changes in interest rates as of June 30, 2016 and December 31, 2015. The principal amounts of investments, loans, other interest earning assets, borrowings, and time deposits maturing were calculated based on the contractual maturity dates. Estimated cash flows for savings and NOW accounts are based on our estimated deposit decay rates.

June 30, 2016
$20172018 \quad 2019 \quad 2020 \quad 2021 \quad$ Thereafter $\begin{array}{lllll}\text { Total } & \begin{array}{l}\text { Fair } \\ \text { Value }\end{array}\end{array}$
Rate sensitive assets
Other interest
bearing assets
Average interest rates
AFS securities
Average interest rates
Fixed interest rate loans (1)
Average interest rates
Variable interest rate loans (1)
Average interest rates

| $\$ 7,361$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$-$ | $\$ 7,361$ | $\$ 7,360$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 0.27 | $\%-$ | $\%-$ | $\%-$ | $\%-$ | $\%-$ | $\%$ | 0.27 | $\%$ | $\begin{array}{llllllll}\$ 186,609 & \$ 106,231 & \$ 85,353 & \$ 72,478 & \$ 44,640 & \$ 107,152 & \$ 602,463 & \$ 602,463\end{array}$ $1.79 \quad \% \quad 1.74 \quad \% 1.87 \quad \% \quad 2.18 \quad \% \quad 2.44 \quad \% \quad 2.16 \quad \% \quad 1.95 \quad \%$ $\begin{array}{llllllll}\$ 132,771 & \$ 119,657 & \$ 100,726 & \$ 96,257 & \$ 97,560 & \$ 197,378 & \$ 744,349 & \$ 734,362\end{array}$ $4.53 \quad \% 4.35 \quad \% 4.32 \quad \% 4.21 \quad \% 4.24 \quad \% 4.15 \quad \% 4.29 \quad \%$ $\begin{array}{llllllll}\$ 64,948 & \$ 27,639 & \$ 24,220 & \$ 16,487 & \$ 13,004 & \$ 28,947 & \$ 175,245 & \$ 175,245\end{array}$

Rate sensitive
liabilities
$\begin{array}{llllllll}\begin{array}{l}\text { Fixed rate borrowed } \\ \text { funds }\end{array} & \$ 108,596 & \$ 60,000 & \$ 60,000 & \$ 30,000 & \$ 10,000 & \$ 40,000 & \$ 308,596\end{array}$
Average interest
rates
Variable rate borrowed funds Average interest rates
Savings and NOW accounts
$4.48 \quad \% 4.35 \quad \% \quad 4.17 \quad \% 3.65 \quad \% 3.64 \quad \% 3.91 \quad \% \quad 4.18 \quad \%$

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Average interest rates
Fixed interest rate certificates of $\quad \$ 190,583 \quad \$ 93,288 \quad \$ 44,704 \quad \$ 29,952 \quad \$ 46,979 \quad \$ 27,665 \quad \$ 433,171 \quad \$ 432,959$ deposit

| Average interest | 0.90 | $\%$ | 1.20 | $\%$ | 1.34 | $\%$ | 1.55 | $\%$ | 1.65 | $\%$ | 1.80 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 1.19 | $\%$ |  |  |  |  |  |  |  |  |  |  |  | rates

Variable interest rate certificates of $\$ 947 \quad \$ 1,824 \quad \$-\quad \$ \quad \$ \quad \$-\quad \$-\quad \$ 2,771 \quad \$ 2,771$ deposit

| Average interest | $0.49 \quad \% 0.71 \quad \%-\quad \%-\quad \%-\quad \%-\quad \% 0.63 \quad \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | rates

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December 31, 2015

|  | 2016 | 2017 | 2018 | 2019 | 2020 |  | Thereafter | Total | Fair <br> Value |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Rate sensitive assets |  |  |  |  |  |  |  |  |  |  |  |  |
| $l$ |  |  |  |  |  |  |  |  |  |  |  |  |

Average interest rates
borrowed funds
Average interest rates
Savings and NOW accounts
Average interest rates
Fixed interest rate certificates of deposit
Average interest rates
Variable interest rate certificates of $\$ 1,358 \quad \$ 243 \quad \$-\quad \$ \quad \$ \quad \$-\quad \$-\quad \$ 1,601 \quad \$ 1,601$ deposit
Average interest $0.49 \quad \% 0.40 \quad \%-\quad \%-\quad \%-\quad \%-\quad \% 0.48 \quad \%$ rates \$15,000 \$- \$- \$- \$- \$- \$15,000 \$15,000 $0.62 \quad \%-\quad \%-\quad \%-\quad \%-\quad \%-\quad \% 0.62 \quad \%$
$\begin{array}{lllllll}\$ 80,242 & \$ 42,064 & \$ 37,773 & \$ 33,950 & \$ 30,548 & \$ 325,730 & \$ 550,307\end{array} \$ 550,307$ $0.59 \quad \% \quad 0.11 \quad \% \quad 0.11 \quad \% \quad 0.11 \quad \% \quad 0.11 \quad \% \quad 0.11 \quad \% \quad 0.18 \quad \%$  \$190,500 \$89,689 \$63,167
\$23,883 \$33,012 \$21,028
\$421,279
\$419,828 $0.92 \quad \% \quad 1.26 \quad \% \quad 1.27 \quad \% 1.50 \quad \% \quad 1.59 \quad \% \quad 1.84 \quad \% 1.18 \quad \%$
$0.49 \% 0.40$ - $\quad$ - $\quad \%$ - $\%-\quad \% 0.48 \quad \%$ $0.47 \quad \% \quad 1.56 \quad \% \quad 2.16 \quad \% \quad 2.35 \quad \% \quad 1.98 \quad \% \quad 2.67 \quad \% \quad 1.55 \quad \%$
${ }^{(1)}$ The fair value reported is exclusive of the allocation of the ALLL.
We do not believe that there has been a material change in the nature or categories of our primary market risk exposure, or the particular markets that present the primary risk of loss. As of the date of this report, we do not know of or expect there to be any material change in the general nature of our primary market risk exposure in the near term and we do not expect to make material changes in those methods in the near term. We may change those methods in the future to adapt to changes in circumstances or to implement new techniques.

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Item 3. Quantitative and Qualitative Disclosures about Market Risk.
The information presented in the section captioned "Market Risk" in Management's Discussion and Analysis of Financial Condition and Results of Operations is incorporated herein by reference.
Item 4. Controls and Procedures.
DISCLOSURE CONTROLS AND PROCEDURES
We carried out an evaluation, under the supervision and with the participation of the Principal Executive Officer and Principal Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15(d)-15(e) under the Exchange Act) as of June 30, 2016, pursuant to Exchange Act Rule 13a-15. Based upon that evaluation, the Principal Executive Officer and Principal Financial Officer concluded that our disclosure controls and procedures as of June 30, 2016, were effective to ensure that information required to be disclosed in reports that we file or submit under the Exchange Act are recorded, processed, summarized and reported within the time periods specified in SEC rules and forms.
CHANGES IN INTERNAL CONTROL OVER FINANCIAL REPORTING
During the most recent fiscal quarter, no change occurred in our internal control over financial reporting that materially affected, or is likely to materially effect, our internal control over financial reporting.

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## PART II - OTHER INFORMATION

Item 1. Legal Proceedings.
We are not involved in any material legal proceedings. We are involved in ordinary, routine litigation incidental to our business; however, no such routine proceedings are expected to result in any material adverse effect on operations, earnings, financial condition, or cash flows.
Item 1A. Risk Factors.
There have been no material changes to the risk factors disclosed in Item 1A in our Annual Report on Form 10-K for the year ended December 31, 2015.
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.
(A) None
(B) None
(C) Repurchases of Common Stock

We have adopted and publicly announced a common stock repurchase plan. The plan was last amended on
September 23, 2015, to allow for the repurchase of an additional 200,000 shares of common stock after that date.
These authorizations do not have expiration dates. As common shares are repurchased under this plan, they are retired and revert back to the status of authorized, but unissued common shares.
The following table provides information for the three month period ended June 30, 2016, with respect to this plan:

| Common Shares | Total Number of <br> Repurchased | Common Shares <br> Average Price <br> Purchased <br> as Part of Publicly | Maximum Number of <br> Common |
| :---: | :--- | :--- | :--- |
| Shares That May Yet Be |  |  |  |
| NumberPer Common | Announced Plan |  |  |
| Share | Purchased Under the <br> or Program | Plans or Programs |  |

Balance, March 31 130,405
April 1-30 8,251 \$ 28.00 8,251 122,154
$\begin{array}{lllll}\text { May 1-31 } & 5,216 & 27.99 & 5,216 & 116,938\end{array}$
$\begin{array}{llll}\text { June 1-30 10,190 } 27.97 & 10,190 & 106,748\end{array}$
Balance, June 30 23,657 \$ 27.98 106,748
Item 3. Defaults Upon Senior Securities.
Not applicable.
Item 4. Mine Safety Disclosures.
Not applicable.
Item 5. Other Information.
Not applicable.

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Item 6. Exhibits.
(a) Exhibits

Exhibit
Number
31(a) Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Principal Executive Officer

31(b) Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by the Principal Financial Officer

32 Section 1350 Certification of Principal Executive Officer and Principal Financial Officer
101.1* 101.INS (XBRL Instance Document)
101.SCH (XBRL Taxonomy Extension Schema Document)
101.CAL (XBRL Calculation Linkbase Document)
101.LAB (XBRL Taxonomy Label Linkbase Document)
101.DEF (XBRL Taxonomy Linkbase Document)
101.PRE (XBRL Taxonomy Presentation Linkbase Document)

In accordance with Rule 406T of Regulations S-T, the XBRL related information shall not be deemed to be "filed" for *purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section, and shall not be part of any registration statement or other document filed under the Securities Act or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized. Isabella Bank Corporation

Date:August 5, 2016 /s/ Jae A. Evans
Jae A. Evans
Chief Executive Officer
(Principal Executive Officer)
Date:August 5, 2016 /s/ Dennis P. Angner
Dennis P. Angner
President, Chief Financial Officer
(Principal Financial Officer, Principal Accounting Officer)
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