

GUARANTY BANCSHARES INC /TX/  
Form 10-Q  
May 14, 2002

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2002.

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

COMMISSION FILE NUMBER: 000-24235

**GUARANTY BANCSHARES, INC.**  
(Exact name of registrant as specified in its charter)

TEXAS  
(State or other jurisdiction of  
incorporation or organization)

75-16516431  
(I.R.S. Employer  
Identification No.)

**100 W. ARKANSAS  
MT. PLEASANT, TEXAS 75455**  
(Address of principal executive offices, including zip code)

**903-572-9881**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

As of May 10, 2002, there were 2,994,428 shares of the registrant's Common Stock, par value \$1.00 per share, outstanding.

---

**GUARANTY BANCSHARES, INC.  
INDEX TO FORM 10-Q**

---

	Page
<b>PART I - FINANCIAL INFORMATION</b>	
Item 1. Financial Statements	
<u>Consolidated Balance Sheets</u>	3
<u>Consolidated Statements of Earnings</u>	4
<u>Condensed Consolidated Statements of Changes in Shareholders' Equity</u>	5
<u>Condensed Consolidated Statements of Cash Flows</u>	6
<u>Consolidated Statements of Comprehensive Income</u>	7

<u>Notes to Consolidated Financial Statements</u>	Page 8
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	11
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	22

**PART II - OTHER INFORMATION**

<u>Item 1. Legal Proceedings</u>	22
<u>Item 2. Changes in Securities and Use of Proceeds</u>	22
<u>Item 3. Defaults upon Senior Securities</u>	22
<u>Item 4. Submission of Matters to a Vote of Security Holders</u>	22
<u>Item 5. Other Information</u>	22
<u>Item 6. Exhibits and Reports on Form 8-K</u>	22
<u>Signatures</u>	23

2

**PART I - FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS**

**GUARANTY BANCSHARES, INC.  
CONSOLIDATED BALANCE SHEETS  
(DOLLARS IN THOUSANDS)  
(EXCEPT SHARE AMOUNTS)**

	<u>March 31, 2002</u>	<u>December 31, 2001</u>
	(Unaudited)	
<b>ASSETS</b>		
Cash and due from banks	\$ 11,910	\$ 15,410
Federal funds sold	11,205	4,395
Securities available-for-sale	88,307	81,715
Loans, net of allowance for loan losses of \$3,481 and \$3,346	332,408	327,909
Premises and equipment, net	13,460	13,616
Other real estate	893	562
Accrued interest receivable	2,858	3,167
Goodwill	2,338	2,338
Other assets	8,550	11,397
	<u>\$ 471,929</u>	<u>\$ 460,509</u>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Liabilities		
Deposits		
Noninterest-bearing	\$ 64,467	\$ 63,726
Interest-bearing	330,507	319,553
	<u>394,974</u>	<u>383,279</u>
Federal Home Loan Bank advances	33,011	33,092
Long-term debt	7,000	7,000
Accrued interest and other liabilities	4,376	5,311
	<u>\$ 439,361</u>	<u>\$ 438,682</u>

GUARANTY BANCSHARES, INC. CONSOLIDATED BALANCE SHEETS (DOLLARS IN THOUSANDS) (EXCEPT S

	March 31, 2002	December 31, 2001
Total liabilities	439,361	428,682
Shareholders' equity		
Preferred stock, \$5.00 par value, 15,000,000 shares authorized, no shares issued		
Common stock, \$1.00 par value, 50,000,000 shares authorized, 3,250,016 issued	3,250	3,250
Additional paid-in capital	12,659	12,659
Retained earnings	18,705	17,723
Treasury stock, 255,588 and 245,588 shares at cost	(2,783)	(2,653)
Accumulated other comprehensive income	737	848
Total shareholders' equity	32,568	31,827
Total liabilities and shareholders' equity	\$ 471,929	\$ 460,509

See accompanying notes to consolidated financial statements.

**GUARANTY BANCSHARES, INC.**  
**CONSOLIDATED STATEMENTS OF EARNINGS**  
**(DOLLARS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS)**  
**(UNAUDITED)**

	Three Months Ended March 31,	
	2002	2001
<b>Interest income</b>		
Loans, including fees	\$5,943	\$6,210
Securities	1,088	1,137
Federal funds sold and other temporary investments	49	269
Total interest income	7,080	7,616
<b>Interest expense</b>		
Deposits	2,620	4,137
FHLB advances and federal funds purchased	336	173
Long-term debt	184	190
Total interest expense	3,140	4,500
Net interest income	3,940	3,116
<b>Provision for loan losses</b>	250	155
<b>Net interest income after provision for loan losses</b>	3,690	2,961
<b>Noninterest income</b>		
Service charges	644	618
Other operating income	353	374

	<b>Three Months Ended March 31,</b>	
Realized gain on available-for-sale securities	37	266
Total noninterest income	1,034	1,258
<b>Noninterest expense</b>		
Employee compensation and benefits	2,107	1,920
Occupancy expenses	474	464
Other operating expenses	909	881
Total noninterest expenses	3,490	3,265
Earnings before income taxes	1,234	954
<b>Provision for income taxes</b>	252	216
<b>Net earnings</b>	\$ 982	\$ 738
<b>Basic earnings per common share</b>	\$ 0.33	\$ 0.24
<b>Diluted earnings per common share</b>	\$ 0.33	\$ 0.24

See accompanying notes to consolidated financial statements.

4

**GUARANTY BANCSHARES, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CHANGES  
IN SHAREHOLDERS' EQUITY  
(DOLLARS IN THOUSANDS)  
(UNAUDITED)**

	<b>Three Months Ended March 31,</b>	
	<b>2002</b>	<b>2001</b>
Balance at beginning of period	\$ 31,827	\$ 29,425
Net income	982	738
Purchases of treasury stock	(130)	(165)
Change in unrealized (loss) gain on securities available for sale, net of tax	(111)	459
Balance at end of period	\$ 32,568	\$ 30,457

See accompanying notes to consolidated financial statements.

5

**GUARANTY BANCSHARES, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(DOLLARS IN THOUSANDS)**  
**(UNAUDITED)**

	Three Months Ended March 31,	
	2002	2001
<b>Net cash provided by operating activities</b>	\$ 4,929	\$ 590
<b>Cash flows from investing activities:</b>		
Securities available for sale:		
Purchases	(19,155)	(26)
Sales	4,223	11,236
Maturities, calls, and principal repayments	8,086	9,003
Net increase in loans	(6,238)	(5,072)
Purchases of premises and equipment	(93)	(185)
Proceeds from sale of premises, equipment and other real estate	75	101
Net increase in federal funds sold	(6,810)	(24,040)
	(19,912)	(8,983)
Net cash used by investing activities		
<b>Cash flows from financing activities:</b>		
Net change in deposits	11,695	14,203
Net change in short-term FHLB advances		(5,000)
Repayment of long-term FHLB advances	(81)	(76)
Proceeds from issuance of trust preferred securities		
Purchase of treasury stock	(130)	(165)
	11,484	8,962
Net cash provided from financing activities		
Net (decrease) increase in cash and cash equivalents	(3,500)	569
<b>Cash and cash equivalents at beginning of period</b>	15,410	10,212
<b>Cash and cash equivalents at end of period</b>	\$ 11,910	\$ 10,781
<b>Supplemental disclosures:</b>		
Cash paid for income taxes	\$ 680	\$
Cash paid for interest	3,140	4,512
<b>Significant non-cash transactions:</b>		
Transfers from loans to real estate owned	\$ 390	\$ 321

See accompanying notes to consolidated financial statements.

**GUARANTY BANCSHARES, INC.**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**  
**(DOLLARS IN THOUSANDS)**  
**(UNAUDITED)**

	Three Months Ended March 31,	
	2002	2001
Net earnings	\$ 982	\$ 738
Other comprehensive income:		
Unrealized (loss) gain on available for sale securities arising during the period	(132)	962
Reclassification adjustment for amounts realized on securities sales included in net earnings	(37)	(266)
	(169)	696
Net unrealized (loss) gain	58	(237)
Tax effect		
Total other comprehensive (loss) income	(111)	459
Comprehensive income	\$ 871	\$ 1,197

See accompanying notes to consolidated financial statements

**GUARANTY BANCSHARES, INC.**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**MARCH 31, 2002**  
**(DOLLARS IN THOUSANDS, EXCEPT PER SHARE DATA)**  
**(UNAUDITED)**

**NOTE 1. BASIS OF PRESENTATION**

The accompanying unaudited consolidated financial statements include the accounts of Guaranty Bancshares, Inc. (the Company) and its wholly-owned subsidiaries Guaranty (TX) Capital Trust I and Guaranty Financial Corp., Inc., which wholly owns Guaranty Bank. Guaranty Bank has three wholly owned non-bank subsidiaries, Guaranty Leasing Company, Guaranty Company and GB Com, Inc. All significant intercompany balances and transactions have been eliminated in consolidation.

The accompanying unaudited consolidated financial statements have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles in the United State of America for a complete presentation of financial position. In the opinion of management, the accompanying unaudited consolidated financial statements reflect all adjustments necessary for a fair presentation of the financial position, results of operations and cash flows of the Company on a consolidated basis, and all such adjustments are of a normal recurring nature. These financial statements and the notes thereto should be read in conjunction with the Company's Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 15, 2002. The Company has consistently followed the accounting policies described in the Annual Report in preparing this Form 10-Q. Operating results for the three months ended March 31, 2002, are not necessarily

indicative of the results that may be expected for the year ending December 31, 2002.

In preparation of the accompanying unaudited consolidated financial statements, management is required to make estimates and assumptions, which are based on information available at the time such estimates and assumptions are made. These estimates and assumptions affect the amounts reported in the accompanying unaudited consolidated financial statements. Accordingly, future results may differ if the actual amounts and events are not the same as the estimates and assumptions of management. The collectability of loans, fair value of financial instruments and status of contingencies are particularly subject to change.

Employee compensation expense under stock option plans is reported if options are granted below market price at grant date. Pro forma disclosures of net income and earnings per share are shown using the fair value method of Statement of Financial Accounting Standards No. 123 to measure expense for options granted, using an option pricing model to estimate fair value.

**NOTE 2. RECENT ACCOUNTING PRONOUNCEMENTS**

In July 2001, the Financial Accounting Standards Board issued two statements – Statement 141, *Business Combinations*, and SFAS 142, *Goodwill and Other Intangible Assets*, which impacts the Company accounting for its reported goodwill and other intangible assets.

SFAS 141, *Business Combinations* – This statement eliminates the pooling method of accounting for business combinations. It requires that intangible assets that meet certain criteria be reported separately from goodwill and that negative goodwill arising from a business combination be recorded as an extraordinary gain.

SFAS 142, *Goodwill and Other Intangible Assets* – This statement eliminates the amortization of goodwill and other intangibles that are determined to have an indefinite life. It requires, at a minimum, annual impairment tests for goodwill and other intangible assets that are determined to have an indefinite life.

The standards have been applied by the Company, beginning January 1, 2002. The Company has completed its initial impairment test, and believes no impairment exists. In accordance with the new standards, goodwill of \$2.3 million is no longer being amortized. Below is a reconciliation of reported net income and basic earnings per common share to the adjusted amounts assuming the new standards were applied effective January 1, 2001 (dollars in thousands, except per share amounts):

	Three Months Ended March 31,	
	2002	2001
	(Unaudited)	
Reported net income	\$ 982	\$ 738
Add back amortization of goodwill		38
Adjusted net income	\$ 982	\$ 776
Reported earnings per share	\$ 0.33	\$ 0.24
Goodwill amortization		0.01
Adjusted earnings per share	\$ 0.33	\$ 0.25

**NOTE 3. EARNINGS PER SHARE**

Earnings per share is computed in accordance with Statement of Financial Accounting Standards No. 128, which requires dual presentation of basic and diluted earnings per share ( EPS ) for entities with complex capital structures. Basic EPS is based on net earnings divided by the weighted-average number of shares outstanding during the period. Diluted EPS includes the dilutive effect of stock options granted using the treasury stock method.

The weighted-average number of common shares outstanding for basic and diluted earnings per share computations was as follows:

	Three Months Ended March 31,	
	2002	2001
	(Unaudited)	
Weighted-average common shares used in basic EPS	3,003,872	3,039,211
Potential dilutive common shares	13,817	7,734
	<u>3,017,689</u>	<u>3,046,945</u>
Weighted-average common and potential dilutive common shares used in dilutive EPS	3,017,689	3,046,945

**NOTE 4. STOCK OPTIONS**

In 2000, the Company granted nonqualified stock options to certain executive officers of the Company and Guaranty Bank under the Company's 1998 Stock Incentive Plan. The grants consisted of eight-year options to purchase 89,500 shares at an exercise price of \$9.30 per share, which was the market price of the Company's stock on the date the options were granted. In February 2002, the Company granted eight-year options to purchase 20,000 shares at an exercise price of \$12.50 per share, which was the market price of the Company's stock on the date the options were granted. The options fully vest and become exercisable in five equal installments commencing on the first anniversary of the date of grant and annually thereafter. At March 31, 2002, none of the options have been exercised and 890,500 options remain available for future grant under the 1998 Stock Incentive Plan.

The weighted-average fair value per share of options granted during 2002 was \$4.09. The fair value of options granted was estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions: dividend yield of 2.24%; expected volatility of 28.7%; risk-free interest rate of 5.0%, and an expected life of 8.00 years.

Statement of Financial Accounting Standards No. 123, Accounting for Stock Based Compensation, requires pro forma disclosures for companies not adopting its fair value accounting method for stock-based employee compensation. No compensation expense related to stock options is actually recognized. Accordingly, the following pro forma information presents net income and earnings per share for the three months ended March 31, 2002 and 2001 had the SFAS No. 123 fair value method been used to measure compensation cost for stock option plans (dollars in thousands, except per share amounts):

	Three Months Ended March 31,	
	2002	2001
	(Unaudited)	



Edgar Filing: GUARANTY BANCSHARES INC /TX/ - Form 10-Q

	<b>Three Months Ended March 31,</b>	
Net earnings:		
As reported	\$ 982	\$ 738
	<hr/>	<hr/>
Pro forma	\$ 978	\$ 732
	<hr/>	<hr/>
Earnings per share:		
As reported		
Basic	\$ 0.33	\$ 0.24
	<hr/>	<hr/>
Diluted	\$ 0.33	\$ 0.24
	<hr/>	<hr/>
Pro forma		
Basic	\$ 0.32	\$ 0.24
	<hr/>	<hr/>
Diluted	\$ 0.32	\$ 0.24
	<hr/>	<hr/>

The effects of applying Statement of Financial Accounting Standards No. 123 in this pro forma disclosure are not indicative of future amounts. The pro forma effect may increase in the future if more options are granted.

**NOTE 5. COMMITMENT AND CONTINGENCIES**

In the normal course of business, the Company enters into various transactions, which, in accordance with generally accepted accounting principles, are not included in the consolidated balance sheets. These transactions are referred to as off-balance sheet commitments. The Company enters into these transactions to meet the financing needs of its customers. These transactions include commitments to extend credit and letters of credit, which involve elements of credit risk in excess of the amounts recognized in the consolidated balance sheets. The Company minimizes its exposure to loss under these commitments by subjecting them to credit approval and monitoring procedures.

The Company enters into contractual commitments to extend credit, normally with fixed expiration dates or termination clauses, at specified rates and for specific purposes. Customers use credit commitments to ensure that funds will be available for working capital purposes, for capital expenditures and to ensure access to funds at specified terms and conditions. Substantially all of the Company's commitments to extend credit are contingent upon customers maintaining specific credit standards at the time of loan funding. Management assesses the credit risk associated with certain commitments to extend credit in determining the level of the allowance for credit losses.

10

Letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. The Company's policies generally require that letters of credit arrangements contain security and debt covenants similar to those contained in loan agreements.

Outstanding commitments and letters of credit are approximately as follows (dollars in thousands):

<b>Contract or Notional Amount</b>	
<b>March 31, 2002</b>	<b>December 31, 2001</b>
<hr/>	<hr/>

**NOTE 4. STOCK OPTIONS**

	<b>Contract or Notional Amount</b>	
	<b>(Unaudited)</b>	
Commitments to extend credit	\$22,571	\$21,394
Letters of credit	1,190	1,042

The Company is involved in certain claims and lawsuits occurring in the normal course of business. Management, after consultation with legal counsel, does not believe that the outcome of these actions would have a material impact on the financial statements of the Company.

Guaranty Leasing Company, a non-bank subsidiary of the Bank, is a substantial partner in various complex equipment leasing transactions primarily originated in 1992, 1994 and 1995 involving leveraged leases. During 2001 and 1998, Guaranty Leasing was informed by the Internal Revenue Service (the Service) that certain losses taken by the Partnership during 1992 and 1994 through 1996 amounting to approximately \$1.7 million would be disallowed. The Partnership plans to appeal the Service's determination and to actively contest the Service's position. However, if the Service is ultimately successful in re-determining the amount of the Partnership's taxable loss, the Company's tax liability would be increased. Such adjustment may have a material adverse effect on the Company's consolidated financial statements.

There can be no assurance that the Service will not contest and ultimately disallow similar types of deductions and losses for other open tax years by the Partnership's in which Guaranty Leasing has ownership. If the Service is successful in its challenge of the Partnership's losses, the potential additional tax liability to the Company may have a material adverse effect on its consolidated financial statements.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain statements in this Quarterly Report on Form 10-Q include forward-looking information within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, and are subject to the Safe Harbor created by those sections. These forward-looking statements involve certain risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. Such risks and uncertainties include, but are not limited to, the following factors: competitive pressure in the banking industry significantly increasing; changes in the interest rate environment reducing margins; general economic conditions, either nationally or regionally, are less favorable than expected, resulting in, among other things, a deterioration in credit quality and an increase in the provision for possible loan losses; changes in the regulatory environment; changes in business conditions; volatility of rate sensitive deposits; operational risks including data process system failures or fraud; asset/liability, matching risks and liquidity risks; and changes in the securities markets and the factors contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2001 as filed with the Securities and Exchange Commission.

## GENERAL OVERVIEW

Guaranty Bancshares, Inc. (the Company) is a registered bank holding company that derives substantially all of its revenues and income from the operation of its subsidiary, Guaranty Bank (the Bank). The Bank is a full service bank that provides a broad line of financial products and services to small and medium-sized businesses and consumers through ten banking locations in the Texas communities of Mount Pleasant (two offices), Bogata, Commerce, Deport, Paris, Pittsburg, Sulphur Springs, Talco and Texarkana. The Company also maintains a loan production office in Fort Stockton, Texas.

## FINANCIAL OVERVIEW

Net earnings available to common shareholders for the three months ended March 31, 2002 were \$982,000 or \$0.33 per share compared with \$738,000 or \$0.24 per share for the three months ended March 31, 2001, an increase of \$244,000 or 33.1%. The increase is due primarily to an increase in net interest income of \$824,000 or 26.4% offset by an increase in noninterest expenses of \$225,000 and a decrease in gain on sale of securities of \$229,000. There was no material change during the comparative periods in noninterest income. Noninterest expense increased by \$225,000 or 6.9% primarily due to increases in employee compensation and benefits due to a slight increase in staff, higher benefits cost, and normal salary increases. There was no significant change in non-staff expenses for the two comparative periods.

Gross loans increased to \$335.9 million at March 31, 2002, from \$331.3 million at December 31, 2001, an increase of \$4.6 million or 1.4%. Total assets increased to \$471.9 million at March 31, 2002, compared with \$460.5 million at December 31, 2001. The increase of \$11.4 million in total assets is primarily in gross loans, securities, and federal funds sold which increased \$4.6 million, \$6.6 million, and \$6.8 million, respectively offset by a decrease in cash and due from banks and other assets of \$3.5 million and \$2.8 million, respectively. The net increase in assets resulted from an increase in deposits of \$11.7 million. Total deposits increased to \$395.0 million at March 31, 2002 compared to \$383.3 million at December 31, 2001. This increase came primarily from an increase in certificate of deposits of \$10.4 million or 4.9% due to the offering of competitive yields, and an increase in savings accounts of \$941,000 or 9.1%.

Total shareholders' equity was \$32.6 million at March 31, 2002, representing an increase of \$741,000 or 2.3% from December 31, 2001. This increase is due to the earnings for the period of \$982,000 offset by a decrease in accumulated other comprehensive income of \$111,000 and the purchase of 10,000 shares of treasury stock at a cost of \$130,000.

## RESULTS OF OPERATIONS

### Interest Income

Interest income for the three months ended March 31, 2002 was \$7.1 million, a decrease of \$536,000 or 7.0% compared with the three months ended March 31, 2001. The decrease in interest income is due primarily to lower yields on earning assets partially offset by an increase in the average volume of earning assets. Average loans were \$330.9 million for the three months ended March 31, 2002, compared with \$289.4 million for the three months ended March 31, 2001, an increase of \$41.5 million or 14.3%. Average securities were \$79.5 million for the three months ended March 31, 2002, compared with \$67.0 million for the three months ended March 31, 2001, an increase of \$12.5 million or 18.8%. Average federal funds sold were \$12.7 million for the three months ended March 31, 2002, compared with \$19.9 million for the three months ended March 31, 2001, a decrease of \$7.2 million or 36.2%. Growth in the average volume of interest-earning assets is primarily due to the growth in deposits for the period. The decreases in interest income are primarily due to a decrease in the average yield earned on interest-earning assets from 8.21% during the three-month period ended March 31, 2001 to 6.79% during the three-month period ended March 31, 2002.

---

### Interest Expense

Interest expense on deposits and other interest-bearing liabilities was \$3.1 million for the three months ended March 31, 2002, compared with \$4.5 million for the three months ended March 31, 2001, a decrease of \$1.4 million or 30.2%. The decrease in interest expense is due primarily to a lower yield in average interest-bearing liabilities from 5.51% for the three months ended March 31, 2001, to 3.48% for the three months ended March 31, 2002. The decrease was partially offset by growth on the average volume of interest-bearing liabilities. Average interest-bearing deposits were \$326.1 million for the three months ended March 31, 2002, compared to \$313.2 million for the three months ended March 31, 2001, an increase of \$12.9 million or 4.1%. Average Federal Home Loan Bank (FHLB) advances were \$33.0 million for the three months ended March 31, 2002 compared to \$11.0 million for the three months ended March 31, 2001, an increase of \$22.0 million or 201.1%. Long-term debt remained at \$7.0 million for both comparative periods.

**Net Interest Income**

Net interest income was \$3.9 million for the three months ended March 31, 2002 compared with \$3.1 million for the three months ended March 31, 2001, an increase of \$824,000 or 26.4%. The increase in net interest income resulted primarily from growth in average interest-earning assets to \$423.1 million for the three months ended March 31, 2002, from \$376.3 million for the three months ended March 31, 2001, an increase of \$46.8 million or 12.4%, offset by an increase in total interest-bearing liabilities to \$366.2 million for the three months ended March 31, 2002, from \$331.2 million for the three months ended March 31, 2001, an increase of \$35.0 million or 10.6%. The net interest margin increased to 3.78% from 3.36% for the three months ended March 31, 2002 compared to the same three-month period ended March 31, 2001. These increases can be attributed to the fact that the percentage growth in average interest-earning assets exceeded the percentage growth in average interest-bearing liabilities causing the ratio of average interest-earning assets to average interest-bearing liabilities to increase. Additionally, the average rate paid on interest-bearing liabilities decreased at a slower rate than the average rate earned on interest-earning assets due to Guaranty Bank's positive gap position in the falling interest rate environment.

The Company's net interest income is affected by changes in the amount and mix of interest-earning assets and interest-bearing liabilities, referred to as a volume change. It is also affected by changes in yields earned on interest-earning assets and rates paid on interest-bearing deposits and other borrowed funds, referred to as a rate change. The following tables set forth, for each category of interest-earning assets and interest-bearing liabilities, the average amounts outstanding, the interest earned or paid on such amounts, and the average rate earned or paid for the three months ended March 31, 2002 and 2001, respectively. The tables also set forth the average rate earned on total interest-earning assets, the average rate paid on total interest-bearing liabilities, the net interest spread and the net interest margin for the same periods. The net interest spread is the difference between the average rate earned on total interest-earning assets less the average rate paid on total interest-bearing liabilities. The net interest margin is net interest income as a percentage of average interest-earning assets.

13

	Three Months Ended March 31,					
	2002			2001		
	Average Outstanding Balance	Interest Earned/ Paid	Average Yield/ Rate	Average Outstanding Balance	Interest Earned/ Paid	Average Yield/ Rate
	(Dollars in thousands) (Unaudited)					
<b>Assets</b>						
Interest-earning assets						
Loans	\$ 330,859	\$5,943	7.28%	\$ 289,398	\$6,210	8.70%
Securities	79,517	1,088	5.55%	66,950	1,137	6.89%
Federal funds sold	12,723	49	1.56%	19,943	269	5.47%
Interest-bearing deposits in other financial institutions	37		1.70%	25		3.90%
<b>Total interest-earning assets</b>	<b>423,136</b>	<b>7,080</b>	<b>6.79%</b>	<b>376,316</b>	<b>7,616</b>	<b>8.21%</b>
Less allowance for loan losses	(3,354)			(2,653)		
<b>Total interest-earning assets, net of allowance</b>	<b>419,782</b>			<b>373,663</b>		
Non-earning assets:						
Cash and due from banks	13,363			11,879		
Premises and equipment	13,569			13,559		
Interest receivable and						

Edgar Filing: GUARANTY BANCSHARES INC /TX/ - Form 10-Q

Three Months Ended March 31,

other assets	17,028			17,867		
Other real estate owned	<u>775</u>			<u>337</u>		
Total assets	<u>\$ 464,517</u>			<u>\$ 417,305</u>		
<b>Liabilities and shareholders equity</b>						
Interest-bearing liabilities						
NOW, savings, and money						
market accounts	\$ 107,340	\$ 403	1.52%	\$ 103,548	\$ 896	3.51%
Time deposits	<u>218,782</u>	<u>2,217</u>	4.11%	<u>209,688</u>	<u>3,241</u>	6.27%
Total interest-bearing deposits	326,122	2,620	3.26%	313,236	4,137	5.36%
FHLB advances and federal funds purchased	33,043	336	4.12%	10,974	173	6.39%
Long-term debt	<u>7,000</u>	<u>184</u>	10.66%	<u>7,000</u>	<u>190</u>	11.01%
Total interest-bearing liabilities	366,165	<u>\$3,140</u>	3.48%	331,210	<u>\$4,500</u>	5.51%
Noninterest-bearing liabilities						
Demand deposits	60,766			51,987		
Accrued interest, taxes and other liabilities	<u>4,946</u>			<u>3,876</u>		
Total liabilities	431,877			387,073		
Shareholders equity	<u>32,640</u>			<u>30,232</u>		
Total liabilities and shareholders equity	<u>\$ 464,517</u>			<u>\$ 417,305</u>		
Net interest income		<u>\$3,940</u>			<u>\$3,116</u>	
Net interest spread			<u>3.31%</u>			<u>2.70%</u>
Net interest margin			<u>3.78%</u>			<u>3.36%</u>

14

The following tables present the dollar amount of changes in interest income and interest expense for the major components of interest-earning assets and interest-bearing liabilities and distinguishes between the increase (decrease) related to outstanding balances and the volatility of interest rates. For purposes of these tables, changes attributable to both rate and volume that can be segregated have been allocated as follows (dollars in thousands):

Three Months Ended March 31,	
2002 vs. 2001	
Increase (Decrease)	
Due to	

Net Interest Income

13

	Three Months Ended March 31,		
	Volume	Rate	Total
	(Unaudited)		
Interest-earning assets:			
Loans	\$ 3,607	\$(3,874)	(267)
Securities	866	(915)	(49)
Federal funds sold	(395)	175	(220)
Interest-bearing deposits in other financial institutions	1	(1)	
Total increase (decrease) in interest income	4,079	(4,615)	(536)
Interest-bearing liabilities:			
NOW, savings, and money market accounts	133	(626)	(493)
Time deposits	570	(1,594)	(1,024)
Other borrowed funds	1,410	(1,247)	163
Trust preferred		(6)	(6)
Total increase (decrease) in interest expense	2,113	(3,473)	(1,360)
Increase (decrease) in net interest income	\$ 1,966	\$(1,142)	\$ 824

#### Provision for Loan Losses

Provisions for loan losses are charged to income to bring the total allowance for loan losses to a level deemed appropriate by management of the Company based on such factors as the industry diversification of the Company's commercial loan portfolio, the effect of changes in the local real estate market on collateral values, the results of recent regulatory examinations, the effects on the loan portfolio of current economic indicators and their probable impact on borrowers, the amount of charge-offs for the period, the amount of nonperforming loans and related collateral security, and the evaluation of the Company's loan portfolio by Independent Bank Services, L.C. The provision for loan losses for the three months ended March 31, 2002, is \$250,000 compared with \$155,000 for the three months ended March 31, 2001, an increase of \$95,000 or 61.3%. The increase is due to the increase in average loans of 14.3% over the comparable three-month period. Management believes increasing the allowance for loan losses is prudent as total loans, particularly higher-risk commercial, construction, and consumer loans, increase.

#### Noninterest Income

The following table presents, for the periods indicated, the major categories of noninterest income (dollars in thousands):

Three Months Ended March 31,	
2002	2001
(Unaudited)	

	<b>Three Months Ended March 31,</b>	
Service charges on deposit accounts	\$ 644	\$ 618
Fee income	173	179
Fiduciary income	39	33
Other noninterest income	141	162
Realized gain on securities	37	266
Total noninterest income	\$1,034	\$1,258

The Company's primary sources of recurring noninterest income are service charges on deposit accounts and fee income. Noninterest income for the three-month period ended March 31, 2002 decreased \$224,000, or 17.8% over the same period ended March 31, 2001. The decrease in noninterest income for the three-month period ending March 31, 2002 is primarily due to the gain on sale of securities realized in 2001 partially offset by an increase in service charges on deposit accounts created by an increase in the number of deposit accounts. In the three months ended March 31, 2001, the Company realized a gain on sale of mortgage-backed securities of \$266,000 from the sale of \$11.2 million of securities compared to a gain on the sale of mortgage-backed securities of \$37,000 from the sale of \$4.2 million of securities during the three months ended March 31, 2002. Disregarding the gain on sale of securities, there was no material change in the Company's normal recurring noninterest income. Other noninterest income decreased \$21,000 or 13.0% during the same period due primarily to a decrease in income from subsidiaries of \$60,000 during the three months ended March 31, 2001 compared to (\$12,000) during the three month period ended March 31, 2002 offset by a net gain on the sale of assets recorded in the three month period ended March 31, 2002 of \$27,000. There was not a net gain on sale of assets recorded during the three-month period ended March 31, 2001.

### Noninterest Expenses

The following table presents, for the periods indicated, the major categories of noninterest expenses (dollars in thousands):

	<b>Three Months Ended March 31,</b>	
	<b>2002</b>	<b>2001</b>
	<b>(Unaudited)</b>	
Employee compensation and benefits	\$2,107	\$1,920
Non-staff expenses:		
Net bank premises expense	474	464
Office and computer supplies	68	82
Legal and professional fees	99	70
Advertising	71	72
Postage	46	43
FDIC insurance	17	17
Other	608	597
Total non-staff expenses	1,383	1,345
Total noninterest expenses	\$3,490	\$3,265

## Edgar Filing: GUARANTY BANCSHARES INC /TX/ - Form 10-Q

Employee compensation and benefits expense increased \$187,000, or 9.7% for the three-month period ending March 31, 2002 compared to the same period in 2001. The increase for the three-month period ending March 31, 2002 is due primarily to normal salary increases, benefits cost, and additional staff placement in the Texarkana and Paris locations to handle customer growth. The number of full-time equivalent employees was 193 at March 31, 2002, compared with 191 at March 31, 2001, an increase of 1.0%.

Non-staff expenses increased \$38,000 or 2.8%, for the three-month period ending March 31, 2002, compared with the same period in 2001. Net bank premises expense increased \$10,000, or 2.2%, over the comparable period due to additional depreciation and property tax expense. Other non-staff expenses increased \$11,000 for the three-month period ending March 31, 2002, compared to the same period in 2001. The minimal non-staff expense increases are due to cost controls established and put into force by the Company.

### Income Taxes

Income tax expense increased \$36,000 to \$252,000 for the three months ended March 31, 2002 from \$216,000 for the same period in 2001. The increase is a result of increased earnings before income tax and fewer tax deductions available from the Company's leasing activities. The income stated on the consolidated statement of earnings differs from the taxable income due to tax-exempt income, the amount of non-deductible interest expense and the amount of other non-deductible expense.

## FINANCIAL CONDITION

### Loan Portfolio

Gross loans are \$335.9 million at March 31, 2002, an increase of \$4.6 million or 1.4% from \$331.3 million at December 31, 2001. Loan growth occurred primarily in 1-4 family residential loans and non-residential and non-farmland loans due to continued good loan demand in the various markets that the Company serves. Average loans comprised 78.2% of total average interest-earning assets at March 31, 2002 compared with 76.9% at March 31, 2001.

17

The following table summarizes the loan portfolio of the Company by type of loan as of March 31, 2002 and December 31, 2001 (dollars in thousands):

	March 31, 2002		December 31, 2001	
	Amount	Percent	Amount	Percent
	(Unaudited)			
Commercial and industrial	\$ 67,015	19.95%	\$ 66,641	20.12%
Agriculture	8,010	2.41	8,589	2.59
Real estate:				
Construction and land development	10,263	3.05	9,492	2.87
1-4 family residential	128,969	38.39	126,114	38.07
Farmland	9,188	2.73	9,794	2.96
Non-residential and non-farmland	70,821	21.08	68,165	20.58
Multi-family residential	8,647	2.57	9,333	2.81
Consumer	32,976	9.82	33,126	10.00
	\$335,889	100.00%	\$331,254	100.00%

### Noninterest Expenses

16



**Allowance for Loan Losses**

In originating loans, the Company recognizes that it will experience credit losses and the risk of loss will vary with, among other things, general economic conditions, the type of loan being made, the creditworthiness of the borrower over the term of the loan and, in the case of a collateralized loan, the quality of the collateral for such loan. The Company maintains an allowance for loan losses in an amount that it believes is adequate for estimated losses in its loan portfolio. Management determines the adequacy of the allowance through its evaluation of the loan portfolio. In addition to unallocated allowances, specific allowances are provided for individual loans when ultimate collection is considered questionable by management after reviewing the current status of loans which are contractually past due and considering the net realizable value of the collateral for the loan. Loans are charged-off against the allowance for loan losses when appropriate. Although management believes it uses the best information available to make determinations with respect to the allowance for loan losses, future adjustments may be necessary if economic conditions differ from the assumptions used in making the initial determinations. Loan charge-offs, net of recoveries, during the three-month period ending March 31, 2002 increased \$182,000 or 275.8% over the same period ending March 31, 2001. This increase is due primarily to additional charge-offs recognized during the period caused by the Company's aggressive position on identifying problem assets. At March 31, 2002 and March 31, 2001, the allowance for loan losses totaled \$3.5 million or 1.04% of gross loans and \$2.8 million or 0.96% of gross loans respectively. The allowance for loan losses as a percentage of nonperforming loans was 99.17% at March 31, 2002.

18

Set forth below is an analysis of the allowance for loan losses for the periods indicated (dollars in thousands):

	<b>Three Months Ended March 31,</b>	
	<b>2002</b>	<b>2001</b>
	<b>(Unaudited)</b>	
Average loans outstanding	\$ 330,859	\$ 289,398
Gross loans outstanding at end of period	\$ 335,889	\$ 292,745
Allowance for loan losses at beginning of period	\$ 3,346	\$ 2,578
Provision for loan losses	250	155
Charge-offs:		
Commercial and industrial	(1)	(10)
Real estate	(126)	(26)
Consumer	(79)	(44)
Recoveries:		
Commercial and industrial	18	14
Real estate	53	116
Consumer	19	16
Net loan (charge-offs) recoveries	(116)	66
Allowance for loan losses at end of period	\$ 3,480	\$ 2,799
Ratio of allowance to end of period loans	1.04%	0.96%
Ratio of net charge-offs to average loans	0.04%	(0.02%)
Ratio of allowance to end of period nonperforming loans	99.17%	55.90%

**Nonperforming Assets**

Nonperforming assets were \$4.4 million at March 31, 2002 compared with \$6.2 million at December 31, 2001. Nonaccrual loans decreased \$811,000 from \$3.7 million at December 31, 2001 to \$2.9 million at March 31, 2002. This decrease is due primarily to six lines of credits taken off nonaccrual status totaling \$2.1 million partially offset by three lines added totaling \$1.1 million. The new lines have collateral value which exceeds the total debts and no loss is anticipated. Accruing loans 90 or more days past due decreased \$1.3 million, from \$1.9 million at December 31, 2001 to \$583,000 at March 31, 2002. This decrease is due primarily to collection efforts of previously past due credits. Other real estate increased \$331,000 during the same period. This increase is primarily the result of loans that were foreclosed on during the period totaling \$390,000, net of sales of properties with a carrying value of \$59,000. Management anticipates minimal losses on the total of these new nonperforming assets.

The ratio of nonperforming assets to total loans and other real estate was 1.31% and 1.87% at March 31, 2002, and December 31, 2001, respectively.

The following table presents information regarding nonperforming assets as of the dates indicated (dollars in thousands):

	<b>March 31, 2002</b>	<b>December 31, 2001</b>
	<b>(Unaudited)</b>	
Nonaccrual loans	\$2,926	\$3,737
Accruing loans 90 or more days past due	583	1,912
<b>Total nonperforming loans</b>	<b>3,509</b>	<b>5,649</b>
Other real estate	893	562
<b>Total nonperforming assets</b>	<b>\$4,402</b>	<b>\$6,211</b>

**Securities**

Securities totaled \$88.3 million at March 31, 2002, an increase of \$6.6 million from \$81.7 million at December 31, 2001. At March 31, 2002, securities represented 18.7% of total assets compared with 17.7% of total assets at December 31, 2001. The yield on average securities for the three-months ended March 31, 2002, is 5.55% compared with 6.89% for the same period in 2001. At March 31, 2002 securities included \$11.5 million in U.S. Government securities, \$38.9 million in mortgage-backed securities, \$30.6 million in collateralized mortgage obligations, \$2.1 million in equity securities, and \$5.2 million in municipal securities. The average life of the securities portfolio at March 31, 2002 is approximately 2.3 years, however, all of the Company's securities are classified as available-for-sale.

**Other Assets**

Other assets totaled \$8.6 million at March 31, 2002 compared to \$11.4 million at December 31, 2001, a decrease of \$2.8 million or 25.0%. This decrease resulted primarily from the collection of a receivable of \$3.0 million as of December 31, 2001 reflecting the settlement of the Company's lawsuit against Guaranty Federal.

## Deposits

At March 31, 2002, demand, money market and savings deposits account for approximately 43.3% of total deposits, while certificates of deposit make up 56.7% of total deposits. Total deposits increased \$11.7 million or 3.1% from December 31, 2001 to March 31, 2002. This increase comes primarily from an increase in certificates of deposits of \$10.4 million or 4.9% due to the offering of competitive yields on these deposits, and an increase in savings accounts of \$941,000 or 9.1%. Noninterest-bearing demand deposits totaled \$64.5 million or 16.3% of total deposits at March 31, 2002, compared with \$63.7 million or 16.6% of total deposits at December 31, 2001. The average cost of deposits, including noninterest-bearing demand deposits, is 2.98% for the three months ended March 31, 2002 compared with 4.76% for the same period in 2001.

## LIQUIDITY

The Company's asset/liability management policy is intended to maintain adequate liquidity for the Company. Liquidity involves the Company's ability to raise funds to support asset growth or reduce assets to meet deposit withdrawals and other payment obligations, to maintain reserve requirements and otherwise to operate the Company on a continuing basis. The Company's liquidity needs are primarily met by growth in core deposits. Although access to purchased funds from correspondent banks is available and has been utilized on occasion to take advantage of investment opportunities, the Company does not continually rely on these external-funding sources. The cash and federal funds sold position, supplemented by amortizing investments along with payments and maturities within the loan portfolio, has historically created an adequate liquidity position.

20

---

The Company's cash flows are composed of three classifications: cash flows from operating activities, cash flows from investing activities, and cash flows from financing activities. As summarized in the unaudited condensed consolidated statements of cash flows, the most significant transactions which affected the Company's level of cash and cash equivalents, cash flows, and liquidity during the first three months of 2002 are the purchases of securities available for sale of \$19.2 million, the net increase in deposits of \$11.7 million, maturities, calls, and principal repayments of securities totaling \$8.1 million, the net increase in federal funds sold of \$6.8 million, and the net increase in loans of \$6.2 million.

## CAPITAL RESOURCES

Both the Board of Governors of the Federal Reserve System (Federal Reserve), with respect to the Company, and the Federal Deposit Insurance Corporation (FDIC), with respect to Guaranty Bank, have established certain minimum risk-based capital standards that apply to bank holding companies and federally insured banks, respectively. As of March 31, 2002, the Company's Tier 1 risk-based capital, total risk-based capital and leverage capital ratios are 11.12%, 12.16%, and 8.02%, respectively. As of March 31, 2002, Guaranty Bank's risk-based capital ratios remain above the levels required for Guaranty Bank to be designated as well capitalized by the FDIC with Tier 1 risk-based capital, total risk-based capital and leverage capital ratios of 11.01%, 12.06%, and 7.88%, respectively.

## RECENT ACCOUNTING PRONOUNCEMENTS

In July 2001, the Financial Accounting Standards Board issued two statements: Statement 141, *Business Combinations*, and SFAS 142, *Goodwill and Other Intangible Assets*, which will potentially impact the Company's accounting for its reported goodwill and other intangible assets.

*SFAS 141, Business Combinations* This statement eliminates the pooling method of accounting for business combinations. It requires that intangible assets that meet certain criteria be reported separately from goodwill and that negative goodwill arising from a business combination be recorded as an extraordinary gain.

*SFAS 142, Goodwill and Other Intangible Assets* This statement eliminates the amortization of goodwill and other intangibles that are determined to have an indefinite life. It requires, at a minimum, annual impairment tests for goodwill and other intangible assets that are determined to have an indefinite life.

## Edgar Filing: GUARANTY BANCSHARES INC /TX/ - Form 10-Q

The standards have been applied by the Company, beginning January 1, 2002. The Company has completed its initial impairment test, and believes no impairment exists. In accordance with the new standards, goodwill of \$2.3 million is no longer being amortized.

SFAS 140, *Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities* This statement replaces SFAS 125 and resolves various implementation issues while carrying forward most of the provisions of SFAS 125 without change. SFAS 140 revises standards for transfers of financial assets by clarifying criteria and expanding guidance for determining whether the transfers of financial assets by clarifying criteria and expanding guidance for determining whether the transfer has relinquished control and the transfer is therefore accounted for as a sale. SFAS 140 also adopts new accounting requirements for pledged collateral and requires new disclosures about securitization and pledge collateral. SFAS 140 is effective for transfers occurring after March 31, 2001 and for disclosures relating to securitization transactions and collateral for fiscal years ending after December 15, 2000. Management does not expect this standard to have a material effect on the Company's consolidated financial statements.

21

---

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

There have been no material changes in the market risk information disclosed in the Company's Form 10-K for the year ended December 31, 2001. See Form 10-K, Item 7A, Quantitative and Qualitative Disclosures about Market Risk.

## PART II OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

The Company faces ordinary routine litigation arising in the normal course of business. In the opinion of management, liabilities (if any) arising from such claims will not have a material adverse effect upon the business, results of operations or financial condition of the Company.

### ITEM 2. CHANGES IN SECURITIES AND USE OF PROCEEDS

None

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None

**ITEM 5. OTHER INFORMATION**

None

**ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K**

(a) The following documents are filed as part of this Quarterly Report on Form 10Q:

(1) Exhibits The following exhibits are filed as a part of this Quarterly Report on Form 10Q:

11 Statement regarding computation of earnings per share

(b) Reports on Form 8-K

No report on Form 8-K was filed by Guaranty Bancshares, Inc., during the three months ended March 31, 2002.

22

---

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**GUARANTY BANCSHARES, INC.**

(Registrant)

Date: May 10, 2002

By: /s/ Arthur B. Scharlach, Jr.

Arthur B. Scharlach, Jr.  
President  
(Principal Executive Officer)

Date: May 10, 2002

By: /s/ Clifton A. Payne

Clifton A. Payne  
Senior Vice President and Chief  
Financial Office  
(Principal Financial Officer)

23

---

INDEX TO EXHIBITS

Exhibit Number	Description	Page Number
11	Statement regarding computation of earnings per share	Reference is hereby made to Note 3 of Notes to Consolidated Financial Statements on page 9 hereof.