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## HERCULES INC

## Form 10-Q/A

August 21, 2001
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FORM 10-Q/A

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                                    QUARTERLY REPORT
    PURSUANT TO SECTION 13 OR 15(d)
    OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2001
    Commission file number 1-496
            HERCULES INCORPORATED
                            A Delaware corporation
I.R.S. Employer Identification No. 51-0023450
                    Hercules Plaza
            1313 North Market Street
        Wilmington, Delaware 19894-0001
            Telephone: 302-594-5000
            Indicate by check mark whether the registrant (1) has filed all
                reports required to be filed by Section 13 or 15(d) of the
                Securities Exchange Act of }1934\mathrm{ during the preceding 12 months (or
                for such shorter period that the registrant was required to file
                such reports), and (2) has been subject to such filing requirements
                for the past }90\mathrm{ days.
            Yes X No
            _----
                    As of April 30, 2001, 108,006,908 shares of registrant's common
stock were outstanding.
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EXPLANATORY NOTE

Pursuant to Securities and Exchange Commission ("SEC") Regulation S-X, Rule $3-10$, the Company is required to provide condensed consolidating financial information on the Company and its subsidiaries in a prescribed format in all periodic reports filed with the SEC. The information necessary to present the required disclosure was not available in time to be included in the Form 10-Q filed on May 16, 2001 for the quarterly period ended March 31, 2001 . The Company has now completed the preparation of the required condensed consolidating financial information which is included in this Form 10-Q/A in Note 16 to the financial statements. The Company has also amended the

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disclosure in Note 1 to the financial statements to reflect the inclusion of the required condensed consolidating financial statements.

Additionally, $\$ 15$ million has been reclassified between Accounts and notes receivable, net, and Other current assets on the consolidated balance sheet for the period December 31, 2000 . The downgrade of our senior unsecured notes rating disclosed in Recent Events in Item 2, Management's Discussion and Analysis of Results of Operations and Financial Condition has been corrected to B+.

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS.

HERCULES INCORPORATED
CONSOLIDATED STATEMENT OF INCOME
(Dollars in millions, except per share)


See accompanying notes to financial statements.

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HERCULES INCORPORATED<br>CONSOLIDATED BALANCE SHEET<br>(Dollars in millions)

(Unaudited)
March 31, 2001
ASSETS
Current assets
Cash and cash equivalents ..... \$ ..... 161
Accounts and notes receivable, net ..... 519
Other current assets ..... 81
Inventories ..... 169
Materials, supplies and work in process ..... 135
Deferred income taxes ..... 42
Total current assets ..... 1,107
Property, plant and equipment ..... 2,543
Accumulated depreciation and amortization ..... $(1,463)$
Net property, plant, and equipment ..... 1,080
Goodwill and other intangible assets, net ..... 2,345
Other assets ..... 791
Total assets ..... \$ 5,323
LIABILITIES AND STOCKHOLDERS' EQUITY
Current liabilities
Accounts payable ..... \$ 255
Accrued expenses ..... 355
Short-term debt ..... 299
Income taxes payable ..... 10
Total current liabilities ..... 919
Long-term debt ..... 2,412
Deferred income taxes ..... 186
Postretirement benefits and other liabilities ..... 409
Commitments and contingencies (Note 12)
Company-obligated preferred securities ofsubsidiary trusts622
Stockholders' equity
Common stock (shares issued: 2001 - 159,984,444; ..... 832000 - 159,984,444)
Additional paid-in capital ..... 718
Unearned compensation ..... (113)
Other comprehensive losses ..... (188)
December

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See accompanying notes to financial statements 3

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HERCULES INCORPORATED
CONSOLIDATED STATEMENT OF CASH FLOW
(Dollars in millions)
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|  | (Unaudited) |  |  |
| :---: | :---: | :---: | :---: |
|  | Three | $\begin{aligned} & \text { e Mor } \\ & 2001 \end{aligned}$ | $\begin{aligned} & \text { March } \\ & 2000 \end{aligned}$ |
| Net cash provided by (used in) operations |  | \$ 9 | \$ (12) |
| CASH FLOW FROM INVESTING ACTIVITIES: |  |  |  |
| Capital expenditures |  | (23) | ( 52 ) |
| Proceeds of investment and fixed asset disposals |  | -- | 6 |
| Other, net |  | (2) | (20) |
| Net cash used in investing activities |  | (25) | (66) |
| CASH FLOW FROM FINANCING ACTIVITIES: |  |  |  |
| Long-term debt proceeds |  | 147 | 200 |
| Long-term debt repayments |  | (3) | (72) |
| Change in short-term debt |  | (28) | (2) |
| Common stock issued |  | 8 | 3 |
| Common stock reacquired |  | -- | (1) |
| Dividends paid |  | -- | (28) |
| Net cash provided by financing activities |  | 124 | 100 |
| Effect of exchange rate changes on cash | (1) |  | -- |
| Net increase in cash and cash equivalents |  | 107 | 22 |
| Cash and cash equivalents - beginning of period |  | 54 | 63 |
| Cash and cash equivalents - end of period |  | \$161 | \$ 85 |

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SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:
Cash paid during the period for:
    Interest (net of amount capitalized) .................. $ 38 $ $ $
    Preferred security distributions of subsidiary trusts.... 18, 18
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Non-cash investing and financing activities:
    Incentive plan stock issuances ................................................

4
5
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HERCULES INCORPORATED
CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (LOSS)
(Dollars in millions)

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See accompanying notes to financial statements.

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HERCULES INCORPORATED
NOTES TO FINANCIAL STATEMENTS
(Unaudited)
1. These condensed consolidated financial statements are unaudited, but in the opinion of management include all adjustments necessary to present fairly Hercules' financial position and results of operations for interim periods. These condensed consolidated financial statements should be read in conjunction with the accounting policies, financial statements and notes included in our annual report on Form \(10-K\) for the year ended December 31, 2000. Certain prior period amounts have been reclassified to conform to the current period

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presentation.

Pursuant to Securities and Exchange Commission ("SEC") Regulation S-X, Rule 3-10, the Company is required to provide condensed consolidating financial information on the Company and its subsidiaries in a prescribed format in all periodic reports filed with the SEC. The information necessary to present the required disclosure was not available in time to be included in the Form \(10-Q\) filed on May 16, 2001 for the quarterly period ended March 31, 2001. The Company has now completed the preparation of the required condensed consolidating financial information which is included in this Form 10-Q/A in Note 16 to the financial statements.
2. Revenue Recognition - The Company recognizes revenue when the earnings process is complete. This generally occurs when products are shipped to the customer or services are performed in accordance with terms of the agreement, title and risk of loss have been transferred, collectibility is probable, and pricing is fixed and determinable. Accruals are made for sales returns and other allowances based on the Company's experience. The corresponding shipping and handling costs are included in cost of sales.
3. Derivative Instruments and Hedging - On January 1, 2001, the Company adopted Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended ("SFAS 133"). The new standard requires that all derivative instruments be reported on the balance sheet at their fair values. The Company has not designated any derivative as a hedge instrument and accordingly, changes in fair value of derivatives are recorded each period in earnings. The adoption of SFAS 133 did not result in a pre or post tax cumulative-effect-type adjustment to income and did not result in a change to accumulated other comprehensive loss.

Under procedures and controls established by the Company's risk management policies, the Company strategically enters into contractual arrangements (derivatives) in the ordinary course of business to reduce the exposure to foreign currency and interest rates.

The policies have established a variety of approved derivative instruments to be utilized in each risk management program and the level of exposure coverage based on an assessment of risk factors. Derivative instruments utilized during the period include forwards, swaps and options. The Company has not designated any non-derivatives as hedging instruments.

The Company uses forward exchange contracts, generally no greater than three months in term, to reduce its net exposure, by currency, related to foreign currency denominated intercompany receivables. The objective of this program is to maintain an overall balanced position in foreign currencies so that exchange gains and losses resulting from exchange rate changes, net of related tax effect, are minimized.

The Company has used interest rate swap agreements to manage interest costs and risks associated with changing rates. Counterparties to the forward exchange, currency swap and interest swap contracts are major financial institutions. Credit loss from counterparty nonperformance is not anticipated. During 2000, the interest rate swap portfolio was substantially terminated.
4. The following table shows the amounts used in computing earnings per share (EPS) and the effect on income and the weighted-average number of shares of dilutive potential common stock:

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7

(Dollars in millions)
\begin{tabular}{|c|c|}
\hline 2001 & 2000 \\
\hline \$57 & \$34 \\
\hline (2) & (2) \\
\hline --- & --- \\
\hline \$55 & \$32 \\
\hline
\end{tabular}

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8. Other income (expense) for the three months ended March 31, 2001, includes foreign currency losses of approximately \(\$ 1\) million as compared to foreign currency gains of approximately \(\$ 3\) million in the first quarter 2000, combined with non-operating related legal costs of \(\$ 2\) million and \(\$ 1\) million in the quarters ended March 31, 2001 and 2000, respectively.
9. The consolidated balance sheet reflects liabilities for employee severance benefits and other exit costs, primarily related to the 1998 plans initiated upon the acquisition of BetzDearborn. During 2000, we committed to additional plans relating to the restructuring of our Process Chemicals \& Services segment and corporate realignment due to the divestiture of our non-core businesses. As a result of all these plans, we estimate approximately 1,705 employees will be terminated, of which approximately 1,370 employee terminations have occurred since the inception of the plans.

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Pursuant to the plans in place, approximately 10 employees were terminated during the three months ended March 31, 2001. Cash payments during the first quarter included \(\$ 5\) million for severance benefits. A reconciliation of activity with respect to the liabilities established for these plans is as follows:
(Dollars in millions)
\begin{tabular}{|c|c|c|}
\hline & Three Month & arch 3 \\
\hline & 2001 & 2000 \\
\hline Balance at beginning of year. & \$34 & \$77 \\
\hline Cash payments. & (5) & (9) \\
\hline Balance at end of period. & \$29 & \$68 \\
\hline
\end{tabular}

Severance benefit payments are based on years of service and generally continue for 3 months to 24 months subsequent to termination. We expect to substantially complete remaining actions under the plans by the end of 2001.
10. A summary of short-term and long-term debt follows:
(Dollars in millions)
\begin{tabular}{|c|c|c|}
\hline & \[
\begin{gathered}
\text { March 31, } \\
2001
\end{gathered}
\] & \[
\begin{gathered}
\text { December 31, } \\
2000
\end{gathered}
\] \\
\hline \multicolumn{3}{|l|}{SHORT-TERM:} \\
\hline Banks & \$ 86 & \$118 \\
\hline Current maturities of long-term debt & 213 & 143 \\
\hline & \$299 & \$261 \\
\hline
\end{tabular}

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At March 31, 2001, we had \(\$ 125\) million of unused lines of credit that may be drawn as needed. Lines of credit in use at March 31, 2001 were \(\$ 86\) million.
(Dollars in millions)
\begin{tabular}{cr} 
March 31, & December 31 \\
2001 & 2000
\end{tabular}

LONG-TERM:
\(6.60 \%\) notes due 2027 ........................................................ \$ 100 \$ 100

11.125\% senior notes due 2007 ................................. 400

8\% convertible subordinated debentures due 2010 ............ 3
Term loan tranche A due in varying amounts through 2003.... 874875
Term loan tranche \(D\) due 2005 .......................................... 375
Revolving credit agreement due 2003 ........................... 437
ESOP debt ........................................................ 101
Term notes at various rates from 5.23\% to \(9.60 \%\) due
in varying amounts through 2006 .............................. 60
Other ............................................................. 6

Current maturities of long-term debt
(213)

Net long-term debt
\$2,412
(143) \$2,342

In 1998, we entered into a \(\$ 3,650\) million credit facility with a syndicate of banks which includes varying maturity term loans totaling \(\$ 2,750\) million, of which \(\$ 874\) million was still outstanding at March 31, 2001. In addition, the facility includes a \(\$ 900\) million revolving credit agreement, of which \(\$ 581\) million
was outstanding at March 31, 2001. Through this revolving credit facility, a Canadian subsidiary of ours can borrow up to U.S. \(\$ 100\) million from select lenders in Canada in Canadian dollars. As of March 31, 2001, \(\$ 319\) million of the multi-currency revolver is available for use. However, actual availability under the revolving credit agreement is constrained by our ability to meet covenants in our senior credit facility (see Note 15).

On January 23, 2001, our corporate credit rating was downgraded by Standard \& Poor's Rating Services to BB which resulted in an increase to the interest rate on the term loan tranche A to LIBOR + 2.75\%, on the term loan tranche \(D\) to LIBOR \(+3.25 \%\) and on the ESOP loan and guarantee to \(12.95 \%\).
11. Guaranteed Preferred Beneficial Interests in Company's Subordinated Debentures consists of:
(Dollars in millions)


\section*{TRUST ORIGINATED PREFERRED SECURITIES}

In March 1999, Hercules Trust I ("Trust I"), our wholly owned subsidiary trust, completed a \(\$ 362\) million underwritten public offering of \(14,500,000\) shares of \(9.42 \%\) Trust Originated Preferred Securities. Trust I invested the proceeds from the sale of the Preferred Securities in an equal principal amount of 9.42\% Junior Subordinated Deferrable Interest Debentures of Hercules due March 2029. We used these proceeds to repay long-term debt.

Trust I distributes quarterly cash payments it receives from Hercules on the debentures to its preferred security holders at an annual rate of 9.42\% on the liquidation amount of \(\$ 25\) per preferred security. We may defer interest payments on the debentures at any time, for up to 20 consecutive quarters. If this occurs, Trust I will also defer distribution payments on its preferred securities. The deferred distributions, however, will accumulate distributions at a rate of \(9.42 \%\) per annum.

Trust I will redeem the preferred securities when the debentures are repaid at maturity on March 31, 2029. Hercules may redeem the debentures, in whole or, on or after March 17, 2004, in part, before their maturity at a price equal to \(100 \%\) of the principal amount of the debentures redeemed, plus accrued interest. When Hercules redeems any debentures before their maturity, Trust I will use the cash it receives to redeem preferred securities and common securities as provided in the trust agreement. Hercules guarantees the obligations of Trust \(I\) on the preferred securities.

CRESTS UNITS

In July 1999, we completed a \(\$ 350\) million public offering of 350,000 CRESTS Units with Hercules Trust II, a wholly owned subsidiary trust ("Trust II"). Trust II used the proceeds from the sale of its preferred securities to purchase Series A Junior Subordinated Deferrable Interest Debentures of Hercules. Each CRESTS Unit consists of one preferred security of Trust II and one warrant to purchase 23.4192 shares of Hercules common stock at an initial exercise price of \(\$ 1,000\) (equivalent to \(\$ 42.70\) per share). The preferred security component of the CRESTS Units was initially valued at \(\$ 741.46\) per unit and the warrant component of the CRESTS Units was initially valued at \(\$ 258.54\) per warrant. The preferred security and warrant components of each CRESTS Unit may be separated and transferred independently. The warrants may be exercised, subject to certain conditions, at any time before

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stock is acquired in a transaction that includes cash for a price above a predetermined level. As of March 31, 2001 , no warrants had been exercised.

We pay interest on the debentures, and Trust II pays distributions on its preferred securities. Both are paid quarterly at an annual rate of \(6.5 \%\) of the scheduled liquidation amount of \(\$ 1,000\) per debenture and/or preferred security until the scheduled maturity date and redemption date of June 30, 2029, unless there is a reset and remarketing event. We may defer interest payments on the debentures at any time, for up to 20 consecutive quarters. If this occurs, Trust II will also defer distribution payments on its preferred securities. The deferred distributions will accumulate distributions at a rate of \(6.5 \%\) per annum. We guarantee payments by Trust II on its preferred securities. Trust II must redeem the preferred securities when the debentures are redeemed or repaid at maturity.

We used the proceeds from the CRESTS Units offering to repay long-term debt. Issuance costs related to the preferred security component of the CRESTS Units are being amortized over the life of the security and costs related to the warrants were charged to additional paid-in capital.
12. Commitments and Contingencies

ENVIRONMENTAL

Hercules has been identified as a potentially responsible party (PRP)
by U.S. federal and state authorities, or by private parties seeking contribution, for the cost of environmental investigation and/or cleanup at numerous sites. The estimated range of the reasonably possible share of costs for the investigation and cleanup is between \(\$ 65\) million and \(\$ 239\) million. The actual costs will depend upon numerous factors, including the number of parties found responsible at each environmental site and their ability to pay; the actual methods of remediation required or agreed to; outcomes of negotiations with regulatory authorities; outcomes of litigation; changes in environmental laws and regulations; technological developments; and the years of remedial activity required, which could range from 0 to 30 years.

Hercules becomes aware of sites in which it may be named a PRP in investigatory and/or remedial activities through correspondence from the U.S. Environmental Protection Agency, or other government agencies, or through correspondence from previously named PRPs, who either request information or notify us of our potential liability. We have established procedures for identifying environmental issues at our plant sites. In addition to environmental audit programs, we have environmental coordinators who are familiar with environmental laws and regulations and act as a resource for identifying environmental issues.

At March 31, 2001, the accrued liability of \(\$ 65\) million for environmental remediation represents management's best estimate of the probable and reasonably estimable costs related to environmental remediation. The extent of liability is evaluated quarterly. The measurement of the liability is evaluated based on currently available information, including the process of remedial investigations at each site and the current status of negotiations with regulatory authorities regarding the method and extent of apportionment of costs among other PRPs. While it is not feasible to predict the outcome of all pending suits and claims, the ultimate resolution of these environmental matters could have a material effect upon the results of operations and the financial position of Hercules.

On April 10, 2001, the United States Court of Appeals for the Eighth Circuit issued an opinion in the United States, et al. v. Vertac Corporation, et al. In that opinion, the Appeals Court reversed the Court's October 12, 1993 grant of partial summary judgment, which had held Hercules jointly and severally

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liable for costs incurred and to be incurred at the Jacksonville site, and remanded the case back to the U.S. District Court for the Eastern District of Arkansas for a determination of whether the harms at the site giving rise to the government's claims are divisible. The Appeals Court also vacated the Court's October 23, 1998 order granting the United States' summary judgment motion and the February 8, 2000 judgment finding Hercules liable for \(97.4 \%\) of the costs at issue, ordering that these issues be revisited following further proceedings with respect to divisibility. Finally, the Appeals Court affirmed the judgment of liability against Uniroyal.

As a result of the Appellate rulings described above, Hercules will be allowed to present both facts and law to the Court in support of Hercules' belief that it should not be liable under CERCLA for some or all of the costs incurred by the government in connection with the site because those harms are
divisible. Should Hercules prevail on remand, any liability to the government will be either eliminated or reduced.

In 1992, Hercules brought suit against its insurance carriers for past and future costs for cleanup of certain environmental sites (Hercules Incorporated v. Aetna Casualty \& Surety Company, et al., Del. Super, C.A. No. 92C-10-105 and 90C-FE-195-CV (consolidated). In April 1998, the trial regarding insurance recovery for the Jacksonville, Arkansas site (see discussion above) was completed. The jury returned a "Special Verdict Form" with findings that, in conjunction with the Court's other opinions, were used by the Court to enter a judgment in August 1999. The judgment determined the amount of Hercules' recovery for past cleanup expenditures and stated that Hercules is entitled to similar coverage for costs incurred since September 30, 1997 and in the future. Hercules has not included any insurance recovery in the estimated range of costs above. Since entry of the Court's August 1999 order, Hercules has entered into settlement agreements with several of its insurance carriers and has recovered certain settlement monies. The terms of those settlements and amounts recovered are confidential. Hercules has appealed certain of the trial court's rulings to the Delaware Supreme Court. Oral argument was held on February 13, 2001 before the Delaware Supreme Court, but no ruling has been issued.

\section*{LITIGATION}

Hercules is a defendant in numerous lawsuits that arise out of, and are incidental to, the conduct of its business. In these legal proceedings, no specifically identified director, officer or affiliate is a party or a named defendant. These suits concern issues such as product liability, contract disputes, labor-related matters, patent infringement, environmental proceedings, property damage and personal injury matters.

Hercules is a defendant in numerous asbestos-related personal injury lawsuits and claims which typically arise from alleged exposure to asbestos fibers from resin-encapsulated pipe and tank products which were sold by a former subsidiary of Hercules to a limited industrial market, or from alleged exposure to asbestos contained in facilities owned or operated by Hercules. Lawsuits are received and matters settled on a regular basis. In December 1999, Hercules entered into a Settlement Agreement to resolve the majority of these matters then pending. In connection with that settlement, Hercules entered into an agreement with several of its insurance carriers pursuant to which a majority

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of the amounts paid will be insured. The terms of both agreements are confidential. During 2000 and 2001, Hercules entered into additional settlement agreements. The terms of these settlements are also confidential. In accordance with the terms of the previously mentioned agreement with several of Hercules' insurance carriers, the majority of the amounts paid and to be paid pursuant to these various settlement agreements will be insured. Further, Hercules continues to pursue additional insurance coverage from carriers who were not part of the previously mentioned agreement.

At March 31, 2001, the consolidated balance sheet reflects a current liability of approximately \(\$ 29\) million for litigation and claims. These amounts represent management's best estimate of the probable and reasonably estimable losses and recoveries related to litigation or claims. The extent of the liability and recovery is evaluated quarterly. While it is not feasible to predict the outcome of all pending
suits and claims, the ultimate resolution of these matters could have a material effect upon the financial position of Hercules, and the resolution of any of the matters during a specific period could have a material effect on the quarterly or annual operating results for that period.
13. Segment Information
(Dollars in millions)


Net Sales:
\begin{tabular}{|c|c|c|}
\hline Process Chemicals and Services. & \$407 & \$416 \\
\hline Functional Products (a) & 131 & 206 \\
\hline Chemical Specialties & 164 & 177 \\
\hline Reconciling Items & -- & (1) \\
\hline Consolidated & \$702 & \$798 \\
\hline \multicolumn{3}{|l|}{from Operations:} \\
\hline Process Chemicals and Services & \$ 63 & \$ 77 \\
\hline Functional Products (a) & 24 & 52 \\
\hline Chemical Specialties & 17 & 16 \\
\hline Reconciling Items & (42) (b) & (39) (c) \\
\hline Consolidated & \$ 62 & \$106 \\
\hline
\end{tabular}
(a) Net sales and Profit from operations in 2001 reflect the divestitures of the food gums and nitrocellulose businesses in 2000.
(b) Includes \(\$ 21\) million of goodwill and intangible asset amortization and other asset amortization, approximately \(\$ 3\) million of environmental

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charges and \(\$ 18\) million of other corporate charges.
(c) Includes \(\$ 25\) million of goodwill and intangible asset amortization and other asset amortization, approximately \(\$ 9\) million of environmental and other corporate charges, approximately \(\$ 2\) million in integration costs and approximately \(\$ 3\) million of corporate research and development costs.

\section*{14. Pending Transactions}

In March 2001, we entered into an agreement to sell the Peroxides portion of our Resins division (the "Peroxide transaction"). We anticipate closing the Peroxide transaction on or before May 31, 2001.

In November 2000, the Company announced it was exploring strategic alternatives for all or parts of the Company. The Company has retained Goldman Sachs \& Co. and Credit Suisse First Boston to assist in this process. This process continues. A future decision to sell certain of our business could result in a material impairment change in the period such decision is made. There can be no assurance that a transaction will occur.

The majority of the remaining portions of the Resins division, including the ink toner portion that one of our joint venture partners exercised a right of first refusal to purchase in June 2000, are expected to

\section*{12}

\section*{13}
be sold during 2001. The Resins division, including those portions associated with the Eastman and Peroxides transactions, had approximately \(\$ 450\) million in net sales in 2000 .

\section*{15. Subsequent Events}

During March 2001, definitive purchase and sale agreements were signed for the sale of our hydrocarbon resins division and select portions of our rosin resins divisions (the "Eastman transaction") to Eastman Chemical Resins, Inc., a subsidiary of Eastman Chemical Company ("Eastman"). On May 1, 2001, we completed the Eastman transaction, receiving gross proceeds of approximately \(\$ 244\) million.

Both our senior credit facility and our ESOP Trust loan (Note 10) require quarterly compliance with certain financial covenants, including a debt/EBITDA ratio ("leverage ratio"), an interest coverage ratio and minimum net worth. In addition, we are required to deliver our annual audited consolidated financial statements to the lenders within 90 days of the Company's fiscal year end.

Due to a delay in closing the Eastman transaction, which in turn delayed the pay down of debt, our debt as of March 31, 2001 was significantly higher than planned. As a result, the Company would have been out of compliance with the debt/EBITDA ratio covenant of its senior credit facility as of March 31, 2001. In addition, due to the fact that the Company extended the filing date for the December 31, 2000 Form 10-K, the Company's annual audited financial statements were not provided to the lenders by March 31, 2001.

On April 5, 2001, in consideration for the payment of a fee, our senior credit facility bank syndicate and ESOP lender granted waivers with respect to: (1) compliance with the debt/EBITDA ratio as of March 31, 2001, and (2) an

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extension of time to deliver the December 31, 2000 audited financial statements to April 17, 2001. These statements were completed and delivered on time.

With respect to the covenant regarding the debt/EBITDA ratio, the waiver required that the Eastman transaction be consummated on or before May 31, 2001. On May 1, 2001, we completed the Eastman transaction, receiving gross proceeds of approximately \(\$ 244\) million. In addition, the Company must demonstrate, as of the last day of the month in which the Eastman transaction closes, that the leverage ratio does not exceed 4.75 to 1.00 after giving affect to the application of the net cash proceeds from the Eastman transaction to prepay the Tranche A term loan and the ESOP Trust loan. The Company expects to achieve this leverage ratio, although it will be necessary to close the Peroxide transaction on or before May 31, 2001. Although no assurances can be given in this regard, we anticipate closing the Peroxides transaction on or before May 31, 2001. Using the net proceeds for repayment of debt, we expect that we will be in compliance with all debt covenants during the second quarter 2001 as well as through March 31, 2002.

A breach of any of the terms and conditions of the waivers would give the lenders the right to accelerate repayment of substantially all of our indebtedness if they choose to do so. Upon any such acceleration, the debt would become immediately due and payable and any loan commitments terminated.

While, as indicated above, we expect to satisfy all conditions of the waivers and remain in compliance with our debt covenants, current and future compliance is dependent upon generating sufficient EBITDA and cash flow which are, in turn, impacted by business performance, economic climate, competitive uncertainties and possibly the resolution of contingencies, including those set forth in Note 13 to the consolidated financial statements.

In the event the Company is not in compliance with the debt covenants at May 31, 2001 or thereafter, we would pursue various alternatives, which may include, among other things, refinancing of debt, debt covenant amendments or debt covenant waivers. While we believe we would be successful in pursuing these alternatives, there can be no assurance that we would be successful.

On March 23, 2001, ISP filed with the SEC its definitive proxy statement for soliciting proxies from the Company's shareholders to vote for ISP's own slate of director nominees in opposition of management. In response to ISP's filings, the Company filed its definitive proxy statement on April 12, 2001. ISP's proxy contest has resulted in the incurrence of substantial fees and expenses and the diversion of management's time and efforts from the Company's ongoing strategy to reduce debt, decrease spending and generate cash. In addition, the proxy contest could negatively impact the Company's current process aimed at a sale or merger of the Company and/or its business.

On April 10, 2001, the United States Court of Appeals for the Eighth Circuit issued an opinion in the United States, et al. v. Vertac Corporation, et al. In that opinion, the Appeals Court reversed the

Court's October 12, 1993 grant of partial summary judgment, which had held Hercules jointly and severally liable for costs incurred and to be incurred at the Jacksonville site, and remanded the case back to the U.S. District Court for the Eastern District of Arkansas for a determination of whether the harms at the site giving rise to the government's claims are divisible. The Appeals Court also vacated the Court's October 23, 1998 order granting the United States'

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summary judgment motion and the February 8, 2000 judgment finding Hercules liable for \(97.4 \%\) of the costs at issue, ordering that these issues be revisited following further proceedings with respect to divisibility. Finally, the Appeals Court affirmed the judgment of liability against Uniroyal.

As a result of the Appellate rulings described above, Hercules will be allowed to present both facts and law to the Court in support of Hercules' belief that it should not be liable under CERCLA for some or all of the costs incurred by the government in connection with the site because those harms are divisible. Should Hercules prevail on remand, any liability to the government will be either eliminated or reduced.

In 1999, Hercules was sued by Hexcel Corporation (Hexcel) in a case captioned Hexcel Corporation v. Hercules Incorporated, Index No. 602293/99, Supreme Court of New York, County of New York. In this case, Hexcel sought recovery of a total of approximately \(\$ 8,422,000\) (plus interest) in "post-closing" adjustments to the purchase price paid by Hexcel for Hercules' former Composite Products Division. The basis for these alleged "adjustments" derive from the Sale and Purchase Agreement between Hercules and Hexcel dated as of April 15, 1996. In June 2000, the Court granted Hexcel's motion for summary judgment as to liability, finding Hercules liable to Hexcel on technical grounds, but reserved ruling on the amount of damages. The Court then referred the damages determination to a Special Referee. In January 2001 , the Special Referee issued a Report, recommending that Hercules be found liable to Hexcel for a total of approximately \(\$ 7,300,000\) plus interest. In February 2001 , Hexcel moved to confirm the Special Referee's Report and Hercules cross-moved to confirm in part and reject in part the Special Referee's Report. We have specifically challenged the majority of the Special Referee's findings, and we have argued that a \(\$ 2,000,000\) indemnity "basket" established by the terms of the April 1996 Sale and Purchase Agreement should apply, reducing any award to Hexcel by \(\$ 2,000,000\). In May 2001 , the Court accepted the Special Referee's Report and rejected our position. We believe the Court's decision is incorrect, at least in part, as a matter of law and we will appeal the court's decision. In addition to the foregoing, in October 2000, Hexcel brought an action against Hercules to compel arbitration to determine the proper "Working Capital Adjustment" under the terms of the April 1996 Sale and Purchase Agreement. Hexcel claims it is owed approximately \(\$ 1,500,000\), while we believes Hercules is owed approximately \(\$ 129,000\). The parties have agreed to arbitrate the matter. We believe Hexcel's claims in this latter matter are without merit.

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\section*{16. Financial Information of Guarantor Subsidiaries}

The following condensed consolidating financial information for the Company presents the financial information of Hercules, the Guarantor Subsidiaries and the Non-Guarantor Subsidiaries based on the Company's understanding of the Securities and Exchange Commission interpretation and application of Rule \(3-10\) under the Securities and Exchange Commission's Regulation S-X. The financial information may not necessarily be indicative of results of operations or financial position had the Guarantor Subsidiaries or Non-Guarantor Subsidiaries operated as independent entities.

In this presentation, Hercules consists of parent company operations. Guarantor Subsidiaries and Non-Guarantor Subsidiaries of Hercules are reported on an equity basis.

Condensed Consolidating Statement of Operations Three Months Ended March 31, 2001
```

Net sales
Cost of sales
Selling, general, and administrative expenses
Research and development
Goodwill and intangible asset amortization
Other operating expenses, net
Profit (loss) from operations
Equity in income (loss) of affiliated companies,
net of tax
Equity in income (loss) from consolidated
subsidiaries, net of tax
Interest and debt expense (income)
Preferred security distributions of subsidiary trusts
Other income (expense), net
Income (loss) before income taxes
Provision for income taxes
Net income (loss)

```
    139
    101
        19
            9
    \$ 336
        217
        84
            8
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|c|}{Unconsolidated} \\
\hline Parent & \begin{tabular}{l}
Guarantor \\
Subsidiaries
\end{tabular} & Non-Guarant Subsidiarie \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline \$ 139 & \$ & 36 & \$ \\
\hline 101 & & 17 & \\
\hline 19 & & 84 & \\
\hline 9 & & 8 & \\
\hline 1 & & 12 & \\
\hline 3 & & -- & \\
\hline 6 & & 15 & \\
\hline -- & & -- & \\
\hline 47 & & 64 & \\
\hline 91 & & 56) & \\
\hline -- & & -- & \\
\hline (1) & & 72) & \\
\hline (39) & & 63 & \\
\hline (29) & & 17 & \\
\hline \$ (10) & \$ & 46 & \$ \\
\hline
\end{tabular}
    --
47
        64
        (56)
        --
            (1)
            47
91
            (72)
            (39)
            63
            (29)
    \$ (10)
    =====
    \$ 46
    =====
    \$ 331
    (Millions
\(\qquad\) e

16
17

Condensed Consolidating Statement of Operations
Three Months Ended March 31, 2000
(Unaud
(Millions

\section*{Unconsolidated}

Guarantor Non-Guarant
Parent Subsidiaries Subsidiarie


17

18

Condensed Consolidating Balance Sheet
March 31, 2001
\begin{tabular}{|c|c|c|}
\hline \$ 140 & \$ 388 & \$ 444 \\
\hline 102 & 250 & 271 \\
\hline 13 & 89 & 95 \\
\hline 7 & 10 & 4 \\
\hline 1 & 12 & 7 \\
\hline 3 & 1 & \\
\hline 14 & 26 & 67 \\
\hline 58 & 35 & 2 \\
\hline 59 & (21) & ( 6 \\
\hline - & - & 23 \\
\hline - & - & 5 \\
\hline 13 & 82 & 57 \\
\hline (23) & 19 & 24 \\
\hline \$ 36 & \$ 63 & \$ 33 \\
\hline
\end{tabular}
(Unau
(Millions
\begin{tabular}{|c|c|c|}
\hline Parent & \begin{tabular}{l}
Guarantor \\
Subsidiaries
\end{tabular} & Non-Guarantor Subsidiaries \\
\hline
\end{tabular}

ASSETS
Current assets
Cash and cash equivalents
Accounts and notes receivable, net
Intercompany receivables
Inventories
Deferred income taxes

Total current assets
Property, plant, and equipment, net
Investments in subsidiaries
Goodwill and other intangible assets, net
Other assets

Total assets

LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities
Accounts payable
Accrued expenses
Intercompany payables
Short-term debt
Total current liabilities
Long-term debt
Deferred income taxes
Postretirement benefits and other liabilities
Company-obligated preferred securities of
subsidiary trusts
Intercompany notes payable/(receivable)
Stockholders' equity
Total liabilities and stockholders' equity

19
Condensed Consolidating Statement of Cash Flows
Three Months Ended March 31,2001
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline NET CASH (USED IN) PROVIDED BY OPERATIONS & \$ & (94) & \$ & (1) & \$ & 104 \\
\hline \multicolumn{7}{|l|}{CASH FLOW FROM INVESTING ACTIVITIES:} \\
\hline Capital expenditures & & (6) & & (6) & & (11) \\
\hline Other, net & & -- & & -- & & (2) \\
\hline Net cash (used in) provided by investing activities & & (6) & & (6) & & (13) \\
\hline \multicolumn{7}{|l|}{CASH FLOW FROM FINANCING ACTIVITIES:} \\
\hline Long-term debt proceeds & & 147 & & -- & & -- \\
\hline Long-term debt repayments & & -- & & (3) & & -- \\
\hline Change in short-term debt & & -- & & -- & & (28) \\
\hline Change in intercompany, noncurrent & & 54 & & 12 & & (66) \\
\hline Common stock issued & & 8 & & -- & & -- \\
\hline Net cash provided by (used in) financing activities & & 209 & & 9 & & (94) \\
\hline Effect of exchange rate changes on cash & & -- & & -- & & (1) \\
\hline Net increase (decrease) in cash and cash equivalents & & 109 & & 2 & & (4) \\
\hline Cash and cash equivalents at beginning of period & & 1 & & 7 & & 46 \\
\hline Cash and cash equivalents at end of period & & 110 & \$ & 9 & \$ & 42 \\
\hline
\end{tabular}

NET CASH (USED IN) PROVIDED BY OPERATIONS

CASH FLOW FROM INVESTING ACTIVITIES:
Capital expenditures
Proceeds of investment and fixed asset disposals Other, net

Net cash (used in) provided by investing activities

CASH FLOW FROM FINANCING ACTIVITIES:
Long-term debt proceeds 200
Long-term debt repayments
Change in short-term debt
Change in intercompany, noncurrent
Common stock issued
Common stock reacquired
Dividends paid

Net cash provided by (used in) financing activities

Effect of exchange rate changes on cash
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period

Cash and cash equivalents at end of period

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

RESULTS OF OPERATIONS

Within the following discussion, unless otherwise stated, "quarter" and "three-month period" refer to the first quarter of 2001 and the three months ended March 31, 2001. All comparisons are with the corresponding periods in the previous year, unless otherwise stated.
(Dollars in millions)
\begin{tabular}{|c|c|}
\hline 2001 & 2000 \\
\hline \$407 & \$416 \\
\hline 131 & 206 \\
\hline 164 & 177 \\
\hline -- & (1) \\
\hline \$702 & \$798 \\
\hline \$ 63 & \$ 77 \\
\hline 24 & 52 \\
\hline 17 & 16 \\
\hline (42) (b) & (39) (c) \\
\hline ---- & ---- \\
\hline \$ 62 & \$106 \\
\hline
\end{tabular}
(a) Net sales and Profit from operations in 2001 reflect the divestitures of the food gums and nitrocellulose businesses in 2000.
(b) Includes \(\$ 21\) million of goodwill and intangible asset amortization and other asset amortization, approximately \(\$ 3\) million of environmental charges and \(\$ 18\) million of other corporate charges.
(c) Includes \(\$ 25\) million of goodwill and intangible asset amortization and other asset amortization, approximately \(\$ 9\) million of environmental and other corporate charges, approximately \(\$ 2\) million in integration costs and approximately \(\$ 3\) million of corporate research and development costs.

The discussion that follows speaks to comparisons in the table through
Profit from operations.
Consolidated Net sales decreased \(\$ 96\) million, or \(12 \%\), and volumes declined \(8 \%\), principally reflecting the effects of the divested food gums and nitrocellulose businesses. In addition, Net sales and volumes were down as a result of the economic slowdown in the U.S. and foreign economies. On a comparable basis (excluding the divested food gums and nitrocellulose businesses), Net sales for the quarter were down \(\$ 26\) million, or \(4 \%\). The strength of the U.S. dollar versus other currencies continued to negatively impact results. Excluding the effects of the divested businesses and foreign currency translation, Net sales were down \(\$ 6\) million, or \(1 \%\), for the quarter. Consolidated Profit from operations declined \(\$ 44\) million, or \(42 \%\), on an absolute basis and \(\$ 33\) million, or \(35 \%\), on a comparable basis. Higher freight, raw material and energy costs coupled with soft demand and competitive pricing pressure in key markets contributed to the lower Profit from operations. The

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slowing worldwide economy particularly impacted the Pulp and Paper and Aqualon Divisions.

Process Chemicals and Services segment, Net sales were down \(2 \%\) and Profit from operations declined 18\%. The Pulp and Paper Division was impacted by weak demand and competitive pressure in
the North American and European markets. Volume for the Pulp and Paper Division declined \(4 \%\). BetzDearborn Net sales and Profit from operations were essentially flat. Higher costs for freight, utility and selling, general and administrative expenses were offset by price increases instituted in 2000 , a \(4 \%\) increase in volumes and favorable changes in product mix.

Functional Products segment Net sales declined \(\$ 75\) million, or \(36 \%\), on an absolute basis and \(\$ 5\) million, or \(4 \%\) on a comparable basis. The decline in segment Net sales primarily reflects the effects of the divested food gums and nitrocellulose businesses. Slower sales in emerging international regions and to the U.S. paint market were only partially offset by strong sales to the oilfield sector and to a rebounding construction market in Europe. Profit from operations declined 54\% on an absolute basis and 38\% on a comparable basis. Higher raw material and energy costs unfavorably impacted results. In addition, segment results reflect additional costs during the quarter relating to the commissioning of the new methylcellulose facility. On a comparable business basis, Aqualon Division volume rose \(1 \%\) in the quarter versus the first quarter 2000 .

Chemical Specialties segment net sales declined \(\$ 13\) million, or \(7 \%\), although Profit from operations increased \(\$ 1\) million, or 6\%. Higher pricing and lower selling, general and administrative costs in both the Resins and FiberVisions Divisions led to this improvement and more than offset higher raw material and energy costs and unfavorable product mix variables. Segment volumes were \(9 \%\) lower in the quarter, principally relating to the FiberVisions Division's exit of a number of lower margin textiles sectors in 2000. Within this segment, the Company closed, at a gain, the sale of its hydrocarbon resins and portions of its rosin resins business to Eastman Chemical Company on May 1, 2001, realizing gross proceeds of approximately \(\$ 244\) million, which were used to partially prepay the tranche \(A\) term loan and the ESOP Trust loan.

Equity in loss of affiliated companies represents the Company's equity interest in C.P. Kelco, net of the associated income tax benefit.

Interest and debt expense and preferred security distributions of subsidiary trusts increased \(\$ 15\) million as a result of higher borrowing costs.

Other income (expense), net decreased \(\$ 8\) million primarily due to current year unfavorable foreign currency losses of approximately \(\$ 1\) million as compared to foreign currency gains of \(\$ 3\) million in 2000 combined with non-operating related legal costs of \(\$ 2\) million and \(\$ 1\) million, respectively.

The effective tax rate for the quarter was \(40 \%\) before the inclusion of the equity loss. The anticipated rate for 2001 is \(85 \%\) and reflects the effect of non-deductible goodwill amortization against an anticipated lower pre-tax income base. The effective tax rate of \(35.7 \%\) for the first quarter 2000 , reflects the effect of non-deductible goodwill amortization offset by favorable audit

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settlements and the utilization of research and development credits and a capital loss.

\section*{FINANCIAL CONDITION}

Liquidity and financial resources: Net cash provided by operations was \(\$ 9\) million for the quarter compared to cash used in operations of \(\$ 12\) million in the first quarter 2000. The increase primarily reflects lower working capital requirements and non-cash charges offset by lower net income and less depreciation and amortization. Current and quick ratios have increased to 1.2 and .87, respectively, at March 31, 2001, compared with 1.1 and .78, respectively, at December 31, 2000. As of March 31, 2001, we have \(\$ 319\) million available under our revolving credit agreement and \(\$ 125\) million of short-term lines of credit. The Company expects to meet short-term cash requirements from operating cash flow and availability under lines of credit. However, actual availability is constrained by our ability to meet covenants in our senior credit facility.

Capital Structure and Commitments: Total capitalization (stockholders' equity, Company obligated preferred securities of subsidiary trusts and debt) increased to \$4.1 billion at March 31, 2001,

23
from \(\$ 4.0\) billion at year-end 2000 . The ratio of debt-to-total capitalization increased to 66\% at March 31, 2001 from 64\% at December 31, 2000.

RECENT EVENTS

In November 2000, the Company announced it was exploring strategic alternatives for all or parts of the Company. The Company has retained Goldman Sachs \& Co. and Credit Suisse First Boston to assist in this process. This process continues. A future decision to sell certain of our business could result in a material impairment change in the period such decision is made. There can be no assurance that a transaction will occur.

In January 2001, we ended negotiations regarding the sale of our FiberVisions business.

On January 23, 2001, Standard \& Poor's downgraded our corporate credit and secured bank loan rating to \(B B\) and our senior unsecured notes rating to \(B+\).

On March 5, 2001, International Specialty Products Inc. ("ISP") filed a proxy statement to elect its nominees to Hercules' Board of Directors. On March 23, 2001, ISP filed with the SEC its definitive proxy statement for soliciting proxies from the Company's shareholders to vote for ISP's own slate of director nominees in opposition to management. In response to ISP's filings, the Company filed its definitive proxy statement on April 12, 2001 . ISP's proxy contest has resulted in the incurrence of substantial fees and expenses and the diversion of management's time and efforts from the Company's ongoing strategy to reduce debt, decrease spending and generate cash. In addition, the proxy contest could negatively impact the Company's current process aimed at a sale or merger of the Company and/or its business.

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During March 2001, definitive purchase and sale agreements were signed for the sale of our hydrocarbon resins division and select portions of our rosin resins divisions (the "Eastman transaction") to Eastman Chemical Resins, Inc., a subsidiary of Eastman Chemical Company ("Eastman"). On May 1, 2001, we completed the Eastman transaction, receiving gross proceeds of approximately \(\$ 244\) million. Also in March 2001, we entered into an agreement to sell the Peroxides portion of our Resins division (the "Peroxide transaction"). We anticipate closing the Peroxide transaction on or before May 31, 2001.

The majority of the remaining portions of the Resins division, including the ink toner portion that one of our joint venture partners exercised a right of first refusal to purchase in June 2000 , are expected to be sold during 2001. The Resins division, including those portions associated with the Eastman and Peroxides transactions, had approximately \(\$ 450\) million in net sales in 2000 .

Both our senior credit facility and our ESOP Trust loan (Note 10) require quarterly compliance with certain financial covenants, including a debt/EBITDA ratio ("leverage ratio"), an interest coverage ratio and minimum net worth. In addition, we are required to deliver our annual audited consolidated financial statements to the lenders within 90 days of the Company's fiscal year end.

Due to a delay in closing the Eastman transaction, which in turn delayed the pay down of debt, our debt as of March 31, 2001 was significantly higher than planned. As a result, the Company would have been out of compliance with the debt/EBITDA ratio covenant of its senior credit facility as of March 31, 2001. In addition, due to the fact that the Company has extended the filing date for December 31, 2000 Form 10-K, the Company's annual audited financial statements were not provided to the lenders by March 31, 2001.

On April 5, 2001, in consideration for the payment of a fee, our senior credit facility bank syndicate and ESOP lender granted waivers with respect to: (1) compliance with the debt/EBITDA ratio as of March 31, 2001, and (2) an extension of time to deliver the December 31, 2000 audited financial statements to April 17, 2001. These statements were completed and delivered on time.

With respect to the covenant regarding the debt/EBITDA ratio, the waivers required that the Eastman transaction be consummated on or before May 31, 2001. On May 1, 2001, we completed the Eastman transaction, receiving gross proceeds of approximately \(\$ 244\) million. In addition, the Company must demonstrate, as of the last day of the month in which the Eastman transaction closes, that the leverage ratio does not exceed 4.75 to 1.00 after giving affect to the application of the net cash proceeds from the Eastman transaction to prepay the tranche A term loan and the ESOP Trust loan. The Company expects to achieve this leverage ratio, although it will be necessary to close the Peroxide transaction on or before May 31, 2001. Although no assurances can be given in this regard, we anticipate closing the Peroxide transaction on or before May 31, 2001. Using the net proceeds for repayment of debt, we expect that we will be in compliance with all debt covenants during the second quarter 2001 as well as the remainder of the year through March 31, 2002.

A breach of any of the terms and conditions of the waivers would give the lenders the right to accelerate repayment of substantially all of our indebtedness if they choose to do so. Upon any such acceleration, the debt would become immediately due and payable and any loan commitments terminated.

While, as indicated above, we expect to satisfy all conditions of the waivers and remain in compliance with our debt covenants, current and future compliance is dependent upon generating sufficient EBITDA and cash flow which are, in turn, impacted by business performance, economic climate, competitive uncertainties and possibly the resolution of contingencies, including those set

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forth in Note 12 to the consolidated financial statements.

In the event the Company is not in compliance with the debt covenants at May 31, 2001 or thereafter, we would pursue various alternatives, which may include, among other things, refinancing of debt, debt covenant amendments, or debt covenant waivers. While we believe we would be successful in pursuing these alternatives, there can be no assurance that we would be successful.

On April 10, 2001, the United States Court of Appeals for the Eighth Circuit issued an opinion in the United States, et al. v. Vertac Corporation, et al., as described in Item 3. In that opinion, the Appeals Court reversed the Court's October 12,1993 grant of partial summary judgment, which had held Hercules jointly and severally liable for costs incurred and to be incurred at the Jacksonville site, and remanded the case back to the U.S. District Court for the Eastern District of Arkansas for a determination of whether the harms at the site giving rise to the government's claims are divisible. The Appeals Court also vacated the Court's October 23, 1998 order granting the United States' summary judgment motion and the February 8, 2000 judgment finding Hercules liable for \(97.4 \%\) of the costs at issue, ordering that these issues be revisited following further proceedings with respect to divisibility. Finally, the Appeals Court affirmed the judgment of liability against Uniroyal.

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Market Risk - Fluctuations in interest and foreign currency exchange rates affect our financial position and results of operations. We use several strategies from time to time to actively hedge interest rate and foreign currency exposure and minimize the effect of such fluctuations on reported earnings and cash flow. Sensitivity of our financial instruments to selected changes in market rates and prices, which are reasonably possible over a one-year period, are described below. Market values are the present value of projected future cash flows based on the market rates and prices chosen. The market values for interest rate risk are calculated by utilizing a third-party software model that utilizes standard pricing models to determine the present value of the instruments based on the market conditions as of the valuation date.

Our derivative and other financial instruments subject to interest rate risk consist of debt instruments, interest rate swaps and currency swaps. At March 31, 2001, net market value of these combined instruments was a liability of \(\$ 3.17\) billion. The sensitivity analysis assumes an instantaneous 100-basis point move in interest rates from their levels, with all other variables held constant. A 100 -basis point increase in interest rates at March 31 , 2001 would result in a \(\$ 58\) million decrease in the net market value of the liability. A \(100-b a s i s\) point decrease in interest rates at March 31, 2001 would result in an \(\$ 81\) million increase in the net market value of the liability. During 2000 , the interest rate swap portfolio was substantially terminated.

Our financial instruments subject to changes in equity price risk, including the warrant components of the CRESTS Units issued in 1999 (see Note 11), represent a net obligation of \(\$ 41\) million. The sensitivity analysis assumes an instantaneous \(10 \%\) change in valuation with all other variables held constant. A 10\% increase in market values at March 31, 2001 would increase the net obligation by \(\$ 4\) million, while a \(10 \%\) decrease would reduce the net obligation by \(\$ 4\) million. The change in equity price risk from year-end 2000 is primarily from the impact of the reduction in our stock price on the warrants component of the CRESTS units.

Our financial instruments subject to foreign currency exchange risk consist of foreign currency forwards, options and foreign currency debt and represent a net asset position of \(\$ 1\) million at March 31, 2001. The following sensitivity analysis assumes an instantaneous 10\% change in foreign currency exchange rates from year-end levels, with all other variables held constant. A \(10 \%\) strengthening of the U.S. dollar versus other currencies at March 31, 2001 would result in a \(\$ 3\) million increase in the net asset position. A \(10 \%\) weakening of the dollar versus all currencies would result in a \(\$ 3\) million decrease in the net asset position to a net liability position of \(\$ 2 \mathrm{million}\). sensitivity level from year-end 2000 is primarily due to the strengthening of the U.S. dollar in the first quarter.

Foreign exchange forward and option contracts have been used to hedge the Company's firm and anticipated foreign currency cash flows. Thus, there is either an asset or cash flow exposure related to all the financial instruments in the above sensitivity analysis for which the impact of a movement in exchange rates would be in the opposite direction and substantially equal to the impact on the instruments in the analysis. There are presently no significant restrictions on the remittance of funds generated by the Company's operations outside the United States.

The Company has not designated any derivative as a hedge instrument under SFAS 133 and, accordingly, changes in the fair value of derivatives are

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recorded each period in earnings (see Note 3).

Environmental - Hercules has been identified by U.S. federal and state authorities as a "potentially responsible party" for environmental cleanup at numerous sites. The estimated range of reasonably possible costs for remediation is between \(\$ 65\) million and \(\$ 239\) million. While it is not
feasible to predict the outcome of all pending suits and claims, the ultimate resolution of these environmental matters could have a material effect upon the results of operations and financial position of Hercules (see Note 12).

Environmental remediation expenses are funded from internal sources of cash. Such expenses are not expected to have a significant effect on the Company's ongoing liquidity. Environmental cleanup costs, including capital expenditures for ongoing operations, are a normal, recurring part of operations and are not significant in relation to total operating costs or cash flows.

Litigation - Hercules is a defendant in numerous lawsuits that arise out of, and are incidental to, the conduct of its business. These suits concern issues such as product liability, contract disputes, labor-related matters, patent infringement, environmental proceedings, property damage and personal injury matters. While it is not feasible to predict the outcome of all pending suits and claims, the ultimate resolution of these matters could have a material effect upon the financial position of Hercules, and the resolution of any of the matters during a specific period could have a material effect on the quarterly or annual operating results for that period (see Note 12).

FORWARD-LOOKING STATEMENTS

This quarterly report on Form 10-Q includes forward-looking statements, as defined in the Private Securities Litigation Reform Act of 1995, reflecting management's current analysis and expectations, based on reasonable assumptions. Forward-looking statements may involve known and unknown risks, uncertainties and other factors, which may cause the actual results to differ materially from those projected, stated, or implied depending on such factors as: Hercules' inability to generate cash and reduce debt, the result of Hercules' pursuit of strategic alternatives, the outcome of the proxy contest, business performance, economic and competitive uncertainties, Hercules' inability to monetize certain of its identified businesses, higher manufacturing costs, reduced level of customer orders, changes in strategies, risks in developing new products and technologies, environmental and safety regulations and clean-up costs, foreign exchange rates, failure to complete transactions, adverse legal and regulatory developments and adverse changes in economic and political climates around the

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world. Accordingly, there can be no assurance that the Company will meet future results, performance or achievements expressed or implied by such forward-looking statements. As appropriate, additional factors are contained in reports filed with the Securities and Exchange Commission. This paragraph is included to provide safe harbor for forward-looking statements, which are not generally required to be publicly revised as circumstances change.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.
For discussion of quantitative and qualitative disclosure about market risk, see the caption "Risk Factors" under Item 2, Management's Discussion and Analysis of Results of Operations and Financial Condition.

PART II - OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.
For information related to Legal Proceedings, see notes to financial statements.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matter was submitted to a vote of security holders during the first quarter 2001, through the solicitation of proxies or otherwise.

ITEM 5. OTHER INFORMATION

Sale of Businesses:
On May 1, 2001, Hercules sold the assets comprising its hydrocarbon resins business and the assets comprising select portions of its rosins resins business to an affiliate of Eastman Chemical Company ("Eastman"). Part of the assets sold included Hercules' manufacturing facilities located in Jefferson, Pennsylvania; Middelburg, The Netherlands; Stonehouse, England; and Uruapan, Mexico. Additionally, unit operations were acquired by Eastman, and will be operated under contract by Hercules, at shared manufacturing facilities in Savannah, Georgia and Franklin, Virginia. Hercules will also continue to manufacture resins products for Eastman at four manufacturing facilities located in Hattiesburg, Mississippi; Brunswick, Georgia; Tampere, Finland; and Sobernheim, Germany. As consideration for the sale, Hercules received approximately \(\$ 244\) million in cash. Hercules used the proceeds from the divestiture to reduce debt. In addition, Hercules retained approximately \(\$ 22\) million of working capital.

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}

\section*{Appointment of New Chief Executive Officer:}

On May 8, 2001, the Board of Directors named William H. Joyce as Chief Executive Officer and a member of the Board of Directors, effective immediately. On July 1, 2001, Dr. Joyce will also become Chairman of the Board. He succeeds Thomas L. Gossage, who has been serving as Chairman and CEO on an interim basis. Prior to joining Hercules, Dr. Joyce was Chairman, President, and Chief Executive Officer of Union Carbide Corporation, which merged with The Dow Chemical Company ("Dow") in February 2001. At the time of that merger, Dr. Joyce became Vice Chairman of the Board of Directors of Dow.

Mr. Gossage will continue to focus his efforts on the announced strategic process to merge or sell the Company and its businesses. Mr. Gossage will serve as Chairman of the Board in a non-employee capacity until July 1, 2001, and is currently expected to remain a member of the Board of Directors for as long thereafter as he is needed in the strategic process.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K.
(a) Exhibits.

Please see the exhibits listed on the Exhibit Index.
(b) Reports on Form 8-K.
\begin{tabular}{|c|c|c|c|}
\hline Report & Date of Report & Item Nos. & Financial Statements Included \\
\hline Form 8-K & February 23, 2001 & 2,4 & No \\
\hline
\end{tabular}

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HERCULES INCORPORATED

By: /s/ Stuart C. Shears

Stuart C. Shears
Vice President and Treasurer (Principal Financial Officer and duly authorized signatory) August 21, 2001

\author{
By: /s/ Fred G. Aanonsen
}

\title{
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}

\author{
Fred G. Aanonsen \\ Vice President and Controller (Principal Accounting Officer and duly authorized signatory) \\ August 21, 2001
}

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\begin{tabular}{|c|c|c|}
\hline NUMBER & DESCRIPTION & INCOR \\
\hline 3-A. 1 & Restated Certificate of Incorporation of Hercules Incorporated as revised and amended July 6, 1988 & \begin{tabular}{l}
Exhibit \\
Report o \\
year end
\end{tabular} \\
\hline 3-A. 2 & Certificate of Amendment dated October 24, 1995 to the Restated Certificate of Incorporation of Hercules Incorporated as revised and amended July 5, 1998 & \begin{tabular}{l}
Exhibit \\
Registra \\
filed Se \\
(File No
\end{tabular} \\
\hline \(3-B\) & By-Laws of Hercules Incorporated as revised and amended October 30, 1991 & Exhibit on Form December \\
\hline 10-A & Employment Contract between Hercules and William H. Joyce & \begin{tabular}{l}
Exhibit \\
Report o \\
ended Ma
\end{tabular} \\
\hline 10-B & Letter Agreement between Hercules and Thomas L. Gossage & \begin{tabular}{l}
Exhibit \\
Report o \\
ended Ma
\end{tabular} \\
\hline
\end{tabular}```

