

AZZ INC  
Form 8-K  
April 15, 2004

---

## **FORM 8-K**

# **SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, D.C. 20549**

### **CURRENT REPORT**

**PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**Date of Report (Date of earliest event reported): April 15, 2004**

---

## **AZZ incorporated**

**(Exact name of Registrant as specified in its charter)**

---

**TEXAS**  
**(State or Other Jurisdiction of  
Incorporation or Organization)**

**1-12777**  
**Commission File No.**

**75-0948250**  
**(I.R.S. Employer  
Identification Number)**

**University Center 1, Suite 200**  
**1300 South University Drive**  
**Fort Worth, TX 76107**  
**(Address of principal executive offices,  
Including zip code)**

**Registrant's Telephone Number, including Area Code: (817) 810-0095**

---

**ITEM 5. OTHER EVENTS**

Attached is Exhibit 99.7 Unaudited Financial and Other Statistical Information for the three and twelve-month periods ended February 29, 2004 and Guidance for Fiscal Year 2005, which compiles AZZ incorporated's unaudited financial and other statistical information for the three and twelve-month periods ended February 29, 2004 and provides forward looking guidance for the fiscal year ending February 28, 2005. The guidance for the fiscal year to end February 28, 2005 consists of either a projected range or management's estimate of most likely results. These projections involve risk and uncertainties, the outcome of which cannot be foreseen at this time and, therefore, actual results will vary from these forecasts.

**ITEM 7. EXHIBITS**

The following exhibits are filed as part of this report.

- Exhibit 99.7 Unaudited Financial and Other Statistical Information for the three and twelve-month periods ended February 29, 2004 and Guidance for Fiscal Year 2005.
- Exhibit 99.8 AZZ incorporated's Press Release reporting the Company's unaudited earnings and other selected financial information for the three and twelve-month periods ended February 29, 2004, dated April 15, 2004.

**ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL CONDITION**

Attached is Exhibit 99.8, AZZ incorporated's Press Release reporting the Company's unaudited earnings and other selected financial information for the three and twelve-month periods ended February 29, 2004, dated April 15, 2004.

**FORWARD LOOKING STATEMENTS**

Except for the statements of historical fact, this report may contain forward-looking statements that involve risks and uncertainties that are detailed from time to time in documents filed by the Company with the SEC. Those risks, uncertainties, and factors include, but are not limited to: change in demand, prices and raw material cost, including zinc which is used in the hot dip galvanizing process; changes in the economic conditions of the various markets the Company serves, foreign and domestic, acquisition opportunities, adequacy of financing, and availability of experienced management employees to implement the Company's growth strategy; and customer demand and response to products and services offered by the Company. The Company can give no assurance that such expectations will prove to be correct.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AZZ incorporated

DATE: 4/15/2004

By: /s/ Dana Perry

---

Dana Perry  
Vice President Finance  
Chief Financial Officer