

WASHLOW ROBERTA PORT

Form 4

October 31, 2011

**FORM 4****UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

Check this box  
if no longer  
subject to  
Section 16.  
Form 4 or  
Form 5  
obligations  
may continue.  
*See* Instruction  
1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF  
SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934,  
Section 17(a) of the Public Utility Holding Company Act of 1935 or Section  
30(h) of the Investment Company Act of 1940

## OMB APPROVAL

OMB  
Number: 3235-0287  
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2005  
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burden hours per  
response... 0.5

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
WASHLOW ROBERTA PORT

(Last) (First) (Middle)

C/O ROBERT WASHLOW, BAY  
WEST MANAGEMENT, 555  
SKOKIE BLVD, SUITE 215

(Street)

NORTHBROOK, IL 60062

(City) (State) (Zip)

2. Issuer Name **and** Ticker or Trading  
Symbol

LAWSON PRODUCTS  
INC/NEW/DE/ [LAWS]

3. Date of Earliest Transaction  
(Month/Day/Year)  
10/27/2011

4. If Amendment, Date Original  
Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to  
Issuer

(Check all applicable)

\_\_\_\_ Director \_\_\_\_X\_\_\_\_ 10% Owner  
\_\_\_\_ Officer (give title below) \_\_\_\_ Other (specify below)

6. Individual or Joint/Group Filing(Check  
Applicable Line)  
\_X\_ Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting  
Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of<br>Security<br>(Instr. 3)                | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 3. Transaction<br>Code<br>(Instr. 8) | 4. Securities Acquired (A)<br>or Disposed of (D)<br>(Instr. 3, 4 and 5) | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I)<br>(Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |
|------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------|--------------------------------------|-------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|-------------------------------------------------------------------|
| Common<br>Stock, par<br>value<br>\$1.00 per<br>share | 10/27/2011                              |                                                             | S                                    | 1,000 D                                                                 | \$<br>16.1202 905,710                                                                                              | I                                                                       | By Trusts                                                         |
| Common<br>Stock, par<br>value<br>\$1.00 per<br>share | 10/27/2011                              |                                                             | S                                    | 1,000 D                                                                 | \$<br>16.1425 904,710                                                                                              | I                                                                       | By Trusts                                                         |

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|                                                      |            |   |       |   |               |         |   |           |
|------------------------------------------------------|------------|---|-------|---|---------------|---------|---|-----------|
| Common<br>Stock, par<br>value<br>\$1.00 per<br>share | 10/27/2011 | S | 1,000 | D | \$ 17         | 903.71  | I | By Trusts |
| Common<br>Stock, par<br>value<br>\$1.00 per<br>share | 10/28/2011 | S | 1,000 | D | \$ 17.302     | 902,710 | I | By Trusts |
| Common<br>Stock, par<br>value<br>\$1.00 per<br>share | 10/28/2011 | S | 1,000 | D | \$<br>17.3529 | 901,710 | I | By Trusts |
| Common<br>Stock, par<br>value<br>\$1.00 per<br>share | 10/28/2011 | S | 1,000 | D | \$<br>17.3743 | 900,710 | I | By Trusts |
| Common<br>Stock, par<br>value<br>\$1.00 per<br>share | 10/31/2011 | S | 1,000 | D | \$<br>16.4593 | 899,710 | I | By Trusts |
| Common<br>Stock, par<br>value<br>\$1.00 per<br>share | 10/31/2011 | S | 1,000 | D | \$<br>16.4809 | 898,701 | I | By Trusts |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2. Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4.<br>Transaction<br>Code<br>(Instr. 8) | 5.<br>Number<br>of<br>Derivative<br>Securities<br>Acquired<br>(A) or<br>Disposed<br>of (D) | 6. Date Exercisable and<br>Expiration Date<br>(Month/Day/Year) | 7. Title and<br>Amount of<br>Underlying<br>Securities<br>(Instr. 3 and 4) | 8. Price of<br>Derivative<br>Security<br>(Instr. 5) | 9. Nu<br>Deriv<br>Secur<br>Bene<br>Own<br>Follo<br>Repo<br>Trans<br>(Instr |
|-----------------------------------------------------|--------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------|-----------------------------------------|--------------------------------------------------------------------------------------------|----------------------------------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------|----------------------------------------------------------------------------|
|-----------------------------------------------------|--------------------------------------------------------------------|-----------------------------------------|-------------------------------------------------------------|-----------------------------------------|--------------------------------------------------------------------------------------------|----------------------------------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------|----------------------------------------------------------------------------|

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(Instr. 3,  
4, and 5)

| Code | V | (A) | (D) | Date<br>Exercisable | Expiration<br>Date | Title | Amount<br>or<br>Number<br>of<br>Shares |
|------|---|-----|-----|---------------------|--------------------|-------|----------------------------------------|
|------|---|-----|-----|---------------------|--------------------|-------|----------------------------------------|

## Reporting Owners

**Reporting Owner Name / Address**

## Relationships

|          |           |         |       |
|----------|-----------|---------|-------|
| Director | 10% Owner | Officer | Other |
|----------|-----------|---------|-------|

WASHLOW ROBERTA PORT  
C/O ROBERT WASHLOW, BAY WEST MANAGEMENT  
555 SKOKIE BLVD, SUITE 215  
NORTHBROOK, IL 60062

X

## Signatures

/s/ Roberta Port  
Washlow 10/31/2011

**\*\*Signature of Reporting  
Person**

Date \_\_\_\_\_

### Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.