

CBL & ASSOCIATES PROPERTIES INC  
Form 10-K  
February 29, 2016  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-K

x ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
FOR THE FISCAL YEAR ENDED DECEMBER 31, 2015

Or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934  
FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

COMMISSION FILE NO. 1-12494 (CBL & ASSOCIATES PROPERTIES, INC.)  
COMMISSION FILE NO. 333-182515-01 (CBL & ASSOCIATES LIMITED PARTNERSHIP)

CBL & ASSOCIATES PROPERTIES, INC.  
CBL & ASSOCIATES LIMITED PARTNERSHIP  
(Exact Name of Registrant as Specified in Its Charter)  
Delaware (CBL & Associates Properties, Inc.)  
Delaware (CBL & Associates Limited Partnership)  
(State or other jurisdiction of incorporation or  
organization)

62-1545718  
62-1542285  
(I.R.S. Employer Identification No.)

2030 Hamilton Place Blvd., Suite 500  
Chattanooga, TN  
(Address of principal executive offices)

37421  
(Zip Code)

Registrant's telephone number, including area code: 423.855.0001

Securities registered pursuant to Section 12(b) of the Act:

CBL & Associates Properties, Inc.:

Title of each Class

Common Stock, \$0.01 par value  
7.375% Series D Cumulative Redeemable Preferred Stock, \$0.01 par  
value  
6.625% Series E Cumulative Redeemable Preferred Stock, \$0.01 par  
value

Name of each exchange on  
which registered  
New York Stock Exchange  
New York Stock Exchange  
New York Stock Exchange

CBL & Associates Limited Partnership: None

Securities registered pursuant to Section 12(g) of the Act:

CBL & Associates Properties, Inc.: None

CBL & Associates Limited Partnership: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

CBL & Associates Properties, Inc.

Yes x No o

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|  |   |  |
|--|---|--|
| CBL & Associates Limited Partnership   | Yes <input checked="" type="checkbox"/> | No <input type="checkbox"/>            |
| Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. |   |  |
| CBL & Associates Properties, Inc.  | Yes <input type="checkbox"/>            | No <input checked="" type="checkbox"/> |
| CBL & Associates Limited Partnership   | Yes <input type="checkbox"/>            | No <input checked="" type="checkbox"/> |

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

|                                      |   |                             |
|--------------------------------------|---|-----------------------------|
| CBL & Associates Properties, Inc.    | Yes <input checked="" type="checkbox"/> | No <input type="checkbox"/> |
| CBL & Associates Limited Partnership | Yes <input checked="" type="checkbox"/> | No <input type="checkbox"/> |

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

|                                      |   |                             |
|--------------------------------------|---|-----------------------------|
| CBL & Associates Properties, Inc.    | Yes <input checked="" type="checkbox"/> | No <input type="checkbox"/> |
| CBL & Associates Limited Partnership | Yes <input checked="" type="checkbox"/> | No <input type="checkbox"/> |

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

CBL & Associates Properties, Inc.

|   |  |   |  |
|---|--|---|--|
| Large accelerated filer <input checked="" type="checkbox"/> | Accelerated filer <input type="checkbox"/> | Non-accelerated filer <input type="checkbox"/>            | Smaller Reporting Company <input type="checkbox"/> |
| CBL & Associates Limited Partnership                        |  |   |  |
| Large accelerated filer <input type="checkbox"/>            | Accelerated filer <input type="checkbox"/> | Non-accelerated filer <input checked="" type="checkbox"/> | Smaller Reporting Company <input type="checkbox"/> |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

|                                      |                              |  |
|--------------------------------------|------------------------------|--|
| CBL & Associates Properties, Inc.    | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |
| CBL & Associates Limited Partnership | Yes <input type="checkbox"/> | No <input checked="" type="checkbox"/> |

The aggregate market value of the 166,972,786 shares of CBL & Associates Properties, Inc.'s common stock held by non-affiliates of the registrant as of June 30, 2015 was \$2,704,959,133, based on the closing price of \$16.20 per share on the New York Stock Exchange on June 30, 2015. (For this computation, the registrant has excluded the market value of all shares of its common stock reported as beneficially owned by executive officers and directors of the registrant; such exclusion shall not be deemed to constitute an admission that any such person is an "affiliate" of the registrant.)

As of February 22, 2016, 170,517,199 shares of common stock were outstanding.

#### DOCUMENTS INCORPORATED BY REFERENCE

Portions of CBL & Associates Properties, Inc.'s Proxy Statement for the 2016 Annual Meeting of Stockholders are incorporated by reference in Part III.

## EXPLANATORY NOTE

This report combines the annual reports on Form 10-K for the year ended December 31, 2015 of CBL & Associates Properties, Inc. and CBL & Associates Limited Partnership. Unless stated otherwise or the context otherwise requires, references to the "Company" mean CBL & Associates Properties, Inc. and its subsidiaries. References to the "Operating Partnership" mean CBL & Associates Limited Partnership and its subsidiaries. The terms "we," "us" and "our" refer to the Company or the Company and the Operating Partnership collectively, as the context requires. The Company is a real estate investment trust ("REIT") whose stock is traded on the New York Stock Exchange. The Company is the 100% owner of two qualified REIT subsidiaries, CBL Holdings I, Inc. and CBL Holdings II, Inc. At December 31, 2015, CBL Holdings I, Inc., the sole general partner of the Operating Partnership, owned a 1.0% general partner interest in the Operating Partnership and CBL Holdings II, Inc. owned an 84.3% limited partner interest for a combined interest held by the Company of 85.3%.

As the sole general partner of the Operating Partnership, the Company's subsidiary, CBL Holdings I, Inc., has exclusive control of the Operating Partnership's activities. Management operates the Company and the Operating Partnership as one business. The management of the Company consists of the same individuals that manage the Operating Partnership. The Company's only material asset is its indirect ownership of partnership interests of the Operating Partnership. As a result, the Company conducts substantially all its business through the Operating Partnership as described in the preceding paragraph. The Company also issues public equity from time to time and guarantees certain debt of the Operating Partnership. The Operating Partnership holds all of the assets and indebtedness of the Company and, through affiliates, retains the ownership interests in the Company's joint ventures. Except for the net proceeds of offerings of equity by the Company, which are contributed to the Operating Partnership in exchange for partnership units on a one-for-one basis, the Operating Partnership generates all remaining capital required by the Company's business through its operations and its incurrence of indebtedness.

We believe that combining the two annual reports on Form 10-K for the Company and the Operating Partnership provides the following benefits:

- enhances investors' understanding of the Company and the Operating Partnership by enabling investors to view the business as a whole in the same manner that management views and operates the business;
- eliminates duplicative disclosure and provides a more streamlined and readable presentation, since a substantial portion of the disclosure applies to both the Company and the Operating Partnership; and
- creates time and cost efficiencies through the preparation of one combined report instead of two separate reports.

To help investors understand the differences between the Company and the Operating Partnership, this report provides separate consolidated financial statements for the Company and the Operating Partnership. Noncontrolling interests, shareholders' equity and partners' capital are the main areas of difference between the consolidated financial statements of the Company and those of the Operating Partnership. A single set of notes to consolidated financial statements is presented that includes separate discussions for the Company and the Operating Partnership, when applicable. A combined Management's Discussion and Analysis of Financial Condition and Results of Operations section is also included that presents combined information and discrete information related to each entity, as applicable.

In order to highlight the differences between the Company and the Operating Partnership, this report includes the following sections that provide separate financial information for the Company and the Operating Partnership:

- consolidated financial statements;
- certain accompanying notes to consolidated financial statements, including Note 2- Summary of Significant Accounting Policies, Note 6 - Mortgage and Other Indebtedness, Note 7 - Shareholders' Equity and Partners' Capital and Note 8 - Redeemable Interests and Noncontrolling Interests;
- selected financial data in Item 6 of this report;
- controls and procedures in Item 9A of this report; and
- certifications of the Chief Executive Officer and Chief Financial Officer included as Exhibits 31.1 through 32.4.

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#### Cautionary Statement Regarding Forward-Looking Statements

Certain statements included or incorporated by reference in this Annual Report on Form 10-K may be deemed “forward looking statements” within the meaning of the federal securities laws. All statements other than statements of historical fact should be considered to be forward-looking statements. In many cases, these forward looking statements may be identified by the use of words such as “will,” “may,” “should,” “could,” “believes,” “expects,” “anticipates,” “estimates,” “intends,” “projects,” “goals,” “objectives,” “targets,” “predicts,” “plans,” “seeks,” or similar expressions. Any forward-looking statement speaks only as of the date on which it is made and is qualified in its entirety by reference to the factors discussed throughout this report.

Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, forward-looking statements are not guarantees of future performance or results and we can give no assurance that these expectations will be attained. It is possible that actual results may differ materially from those indicated by these forward-looking statements due to a variety of known and unknown risks and uncertainties. In addition to the risk factors discussed in Part I, Item 1A of this report, such known risks and uncertainties include, without limitation:

- general industry, economic and business conditions;
- interest rate fluctuations;
- costs and availability of capital and capital requirements;
- costs and availability of real estate;
- inability to consummate acquisition opportunities and other risks associated with acquisitions;
- competition from other companies and retail formats;
- changes in retail demand and rental rates in our markets;
- shifts in customer demands;
- tenant bankruptcies or store closings;
- changes in vacancy rates at our Properties;
- changes in operating expenses;
- changes in applicable laws, rules and regulations;
- sales of real property;
- changes in our credit ratings; and
- the ability to obtain suitable equity and/or debt financing and the continued availability of financing in the amounts and on the terms necessary to support our future refinancing requirements and business.

This list of risks and uncertainties is only a summary and is not intended to be exhaustive. We disclaim any obligation to update or revise any forward-looking statements to reflect actual results or changes in the factors affecting the forward-looking information.

## PART I

## ITEM 1. BUSINESS

## Background

CBL & Associates Properties, Inc. (“CBL”) was organized on July 13, 1993, as a Delaware corporation, to acquire substantially all of the real estate properties owned by CBL & Associates, Inc., which was formed by Charles B. Lebovitz in 1978, and by certain of its related parties. On November 3, 1993, CBL completed an initial public offering (the “Offering”). Simultaneously with the completion of the Offering, CBL & Associates, Inc., its shareholders and affiliates and certain senior officers of the Company (collectively, “CBL’s Predecessor”) transferred substantially all of their interests in its real estate properties to CBL & Associates Limited Partnership (the “Operating Partnership”) in exchange for common units of limited partner interest in the Operating Partnership. The interests in the Operating Partnership contain certain conversion rights that are more fully described in Note 7 to the consolidated financial statements. The terms “we,” “us” and “our” refer to the Company or the Company and the Operating Partnership collectively, as the context requires.

## The Company’s Business

We are a self-managed, self-administered, fully integrated REIT. We own, develop, acquire, lease, manage, and operate regional shopping malls, open-air and mixed-use centers, outlet centers, associated centers, community centers and office properties. Our Properties are located in 27 states, but are primarily in the southeastern and midwestern United States. We have elected to be taxed as a REIT for federal income tax purposes.

We conduct substantially all of our business through the Operating Partnership. We are the 100% owner of two qualified REIT subsidiaries, CBL Holdings I, Inc. and CBL Holdings II, Inc. CBL Holdings I, Inc. is the sole general partner of the Operating Partnership. At December 31, 2015, CBL Holdings I, Inc. owned a 1.0% general partner interest and CBL Holdings II, Inc. owned an 84.3% limited partner interest in the Operating Partnership, for a combined interest held by us of 85.3%.

As of December 31, 2015, we owned interests in the following Properties:

|  | Malls <sup>(1)</sup> | Associated<br>Centers | Community<br>Centers | Office<br>Buildings <sup>(2)</sup> | Total |
|--|----------------------|-----------------------|----------------------|------------------------------------|-------|
| Consolidated Properties                  | 72                   | 21                    | 6                    | 8                                  | 107   |
| Unconsolidated Properties <sup>(3)</sup> | 10                   | 4                     | 4                    | 5                                  | 23    |
| Total                                    | 82                   | 25                    | 10                   | 13                                 | 130   |

(1) Category consists of regional malls, open-air centers and outlet centers (including one mixed-use center) (the “Malls”).

(2) Includes CBL’s corporate office buildings.

(3) The Operating Partnership accounts for these investments using the equity method because one or more of the other partners have substantive participating rights.

At December 31, 2015, we had interests in the following Properties under development (“Construction Properties”):

|                | Consolidated<br>Properties | Unconsolidated<br>Properties | Community<br>Centers |
|----------------|----------------------------|------------------------------|----------------------|
| Development    | —                          | —                            | 1                    |
| Expansions     | 1                          | —                            | 1                    |
| Redevelopments | 2                          | 2                            | —                    |

We also hold options to acquire certain development properties owned by third parties.

As of December 31, 2015, we owned mortgages on five Properties, each of which is collateralized by either a first mortgage, a second mortgage or by assignment of 100% of the ownership interests in the underlying real estate and related improvements (the “Mortgages”).

The Malls, Associated Centers, Community Centers, Office Buildings, Construction Properties and Mortgages are collectively referred to as the “Properties” and individually as a “Property.”





We conduct our property management and development activities through CBL & Associates Management, Inc. (the "Management Company") to comply with certain requirements of the Internal Revenue Code of 1986, as amended (the "Internal Revenue Code"). The Operating Partnership owns 100% of the Management Company's outstanding preferred stock and common stock.

The Management Company manages all but nine of the Properties. Governor's Square and Governor's Plaza in Clarksville, TN, Kentucky Oaks Mall in Paducah, KY and Fremaux Town Center in Slidell, LA are all owned by unconsolidated joint ventures and are managed by a property manager that is affiliated with the third party partner, which receives a fee for its services. The third party partner of each of these Properties controls the cash flow distributions, although our approval is required for certain major decisions. The Outlet Shoppes at Oklahoma City in Oklahoma City, OK, The Outlet Shoppes at Gettysburg in Gettysburg, PA, The Outlet Shoppes at El Paso in El Paso, TX, The Outlet Shoppes at Atlanta in Woodstock, GA and The Outlet Shoppes of the Bluegrass in Simpsonville, KY are owned by consolidated joint ventures and managed by a property manager that is affiliated with the third party partner, which receives a fee for its services.

Revenues are primarily derived from leases with retail tenants and generally include fixed minimum rents, percentage rents based on tenants' sales volumes and reimbursements from tenants for expenditures related to real estate taxes, insurance, common area maintenance and other recoverable operating expenses, as well as certain capital expenditures. We also generate revenues from management, leasing and development fees, sponsorships, sales of peripheral land at the Properties and from sales of operating real estate assets when it is determined that we can realize an appropriate value for the assets. Proceeds from such sales are generally used to retire related indebtedness or reduce outstanding balances on our credit facilities.

The following terms used in this Annual Report on Form 10-K will have the meanings described below:

GLA – refers to gross leasable area of retail space in square feet, including Anchors and Mall tenants.

Anchor – refers to a department store, other large retail store or theater greater than or equal to 50,000 square feet.

Junior Anchor - non-traditional department store, retail store or theater comprising more than 20,000 square feet and less than 50,000 square feet.

Freestanding – Property locations that are not attached to the primary complex of buildings that comprise the Mall shopping center.

Outparcel – land used for freestanding developments, such as retail stores, banks and restaurants, which are generally on the periphery of the Properties.

2024 Notes - \$300 million of senior unsecured notes issued by the Operating Partnership in October 2014 that bear interest at 4.60% and mature on October 15, 2024.

2023 Notes - \$450 million of senior unsecured notes issued by the Operating Partnership in November 2013 that bear interest at 5.25% and mature on December 1, 2023 and, collectively with the 2024 Notes, (the "Notes").

## Significant Markets and Tenants

### Top Five Markets

Our top five markets, based on percentage of total revenues, were as follows for the year ended December 31, 2015:

| Market          | Percentage<br>of Total<br>Revenues |
|-----------------|------------------------------------|
| St. Louis, MO   | 7.4%                               |
| Chattanooga, TN | 4.0%                               |
| Lexington, KY   | 3.2%                               |
| Madison, WI     | 3.2%                               |
| Laredo, TX      | 2.6%                               |

## Top 25 Tenants

Our top 25 tenants based on percentage of total revenues were as follows for the year ended December 31, 2015:

| Tenant                                       | Number of Stores | Square Feet | Percentage of Total Annualized Revenues |
|--|------------------|-------------|---|
| 1 L Brands, Inc. <sup>(1)</sup>              | 162              | 860,953     | 3.44 %                                  |
| 2 Signet Jewelers Limited <sup>(2)</sup>     | 218              | 325,882     | 2.84 %                                  |
| 3 Ascena Retail Group, Inc. <sup>(3)</sup>   | 214              | 1,083,122   | 2.60 %                                  |
| 4 Foot Locker, Inc.                          | 136              | 590,827     | 2.33 %                                  |
| 5 AE Outfitters Retail Company               | 80               | 493,051     | 1.99 %                                  |
| 6 Dick's Sporting Goods, Inc. <sup>(4)</sup> | 28               | 1,524,370   | 1.69 %                                  |
| 7 Genesco Inc. <sup>(5)</sup>                | 192              | 306,878     | 1.69 %                                  |
| 8 The Gap, Inc.                              | 69               | 764,807     | 1.69 %                                  |
| 9 Express Fashions                           | 45               | 366,176     | 1.22 %                                  |
| 10 Abercrombie & Fitch, Co.                  | 54               | 366,613     | 1.21 %                                  |
| 11 Luxottica Group, S.P.A. <sup>(6)</sup>    | 120              | 266,372     | 1.21 %                                  |
| 12 JC Penney Company, Inc. <sup>(7)</sup>    | 61               | 6,980,160   | 1.20 %                                  |
| 13 Forever 21 Retail, Inc.                   | 25               | 466,386     | 1.17 %                                  |
| 14 Finish Line, Inc.                         | 61               | 315,906     | 1.13 %                                  |
| 15 Charlotte Russe Holding, Inc.             | 55               | 353,959     | 1.08 %                                  |
| 16 The Buckle, Inc.                          | 52               | 266,935     | 1.03 %                                  |
| 17 Best Buy Co., Inc. <sup>(8)</sup>         | 63               | 548,312     | 0.99 %                                  |
| 18 Aeropostale, Inc.                         | 69               | 262,303     | 0.97 %                                  |
| 19 Claire's Stores, Inc.                     | 112              | 140,054     | 0.82 %                                  |
| 20 New York & Company, Inc.                  | 42               | 281,919     | 0.80 %                                  |
| 21 Shoe Show, Inc.                           | 51               | 640,385     | 0.78 %                                  |
| 22 Barnes & Noble Inc.                       | 20               | 604,028     | 0.77 %                                  |
| 23 The Children's Place Retail Stores, Inc.  | 61               | 265,624     | 0.77 %                                  |
| 24 Cinemark                                  | 10               | 524,772     | 0.75 %                                  |
| 25 H&M                                       | 27               | 552,089     | 0.74 %                                  |
|  | 2,027            | 19,151,883  | 34.91 %                                 |

(1) L Brands, Inc. operates Victoria's Secret, PINK and Bath & Body Works.

(2) Signet Jewelers Limited operates Kay Jewelers, Marks & Morgan, JB Robinson, Shaw's Jewelers, Osterman's Jewelers, LeRoy's Jewelers, Jared Jewelers, Belden Jewelers, Ultra Diamonds, Rogers Jewelers, Zales, Peoples and Piercing Pagoda.

(3) Ascena Retail Group, Inc. operates Justice, Dressbarn, Maurices, Lane Bryant and Catherines. In September 2015, Ascena acquired Ann Inc. which operates Ann Taylor, LOFT, and Lou & Grey.

(4) Dick's Sporting Goods, Inc. operates Dick's Sporting Goods, Golf Galaxy and Field & Stream stores.

(5) Genesco Inc. operates Journey's, Underground by Journeys, Hat World, Lids, Hat Zone, and Cap Factory stores.

(6) Luxottica Group, S.P.A. operates Lenscrafters, Sunglass Hut, and Pearle Vision.

(7) JC Penney Co., Inc. owns 31 of these stores. The above chart includes one store that was closed as of December 31, 2015 but where JC Penney remains obligated for rent under the terms of the lease.

(8) Best Buy Co., Inc. operates Best Buy and Best Buy Mobile.

## Growth Strategy

Our objective is to achieve growth in funds from operations (see page 76 for a discussion of funds from operations) and reduce our overall cost of debt and equity by maximizing same-center net operating income ("NOI"), total earnings before income taxes, depreciation and amortization ("EBITDA") and cash flows through a variety of methods

as further discussed below.

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## Leasing, Management and Marketing

Our objective is to maximize cash flows from our existing Properties through: aggressive leasing that seeks to increase occupancy and facilitate an optimal merchandise mix, originating and renewing leases at higher gross rents per square foot compared to the previous lease, merchandising, marketing, sponsorship and promotional activities and actively controlling operating costs.

## Redevelopments

Redevelopments represent situations where we capitalize on opportunities to add incremental square footage or increase the productivity of previously occupied space through aesthetic upgrades, retenanting and/or changing the use of the space. Many times, redevelopments result from acquiring possession of Anchor space (such as former Sears and JC Penney stores) and subdividing it into multiple spaces. The following presents the redevelopments we completed during 2015 and those under construction at December 31, 2015 (dollars in thousands):

| Property  | Location             | CBL<br>Ownership<br>Interest | Total<br>Project<br>Square<br>Feet | CBL's Share of               |                                | Actual/<br>Expected<br>Opening Date | Initial<br>Unleveraged<br>Yield |
|---|----------------------|------------------------------|------------------------------------|------------------------------|--------------------------------|-------------------------------------|---------------------------------|
|   |                      |                              |                                    | Total<br>Cost <sup>(1)</sup> | Cost to<br>Date <sup>(2)</sup> |                                     |                                 |
| Completed in 2015:  |                      |                              |                                    |                              |                                |                                     |                                 |
| Mall Redevelopments:  |                      |                              |                                    |                              |                                |                                     |                                 |
| Brookfield Square - Sears<br>Redevelopment<br>(Blackfin Ameripub,<br>Jason's Deli)      | Brookfield,<br>WI    | 100%                         | 21,814                             | \$7,700                      | \$6,102                        | Fall-15                             | 8.0%                            |
| Hickory Point Mall - JCP<br>Redevelopment (Hobby<br>Lobby)                              | Forsyth, IL          | 100%                         | 60,000                             | 2,764                        | 2,224                          | July-15                             | 10.7%                           |
| Janesville Mall - JCP<br>Redevelopment (Dick's<br>Sporting Goods/ULTA)                  | Janesville, WI       | 100%                         | 149,522                            | 11,091                       | 9,428                          | September-15                        | 8.4%                            |
| Meridian Mall - Gordmans  | Lansing, MI          | 100%                         | 50,000                             | 7,193                        | 6,043                          | July-15                             | 10.3%                           |
| Northgate Mall -<br>Streetscape/ULTA  | Chattanooga,<br>TN   | 100%                         | 50,852                             | 8,989                        | 6,746                          | September-15                        | 10.5%                           |
| Regency Mall - Sears<br>(Dunham's Sports)   | Racine, WI           | 100%                         | 89,119                             | 3,404                        | 2,851                          | Fall-15                             | 9.0%                            |
| Total Redevelopments<br>Completed   |                      |                              | 421,307                            | \$41,141                     | \$33,394                       |                                     |                                 |
| Currently under construction:   |                      |                              |                                    |                              |                                |                                     |                                 |
| Mall Redevelopments:  |                      |                              |                                    |                              |                                |                                     |                                 |
| CoolSprings Galleria - Sears<br>Redevelopment<br>(American Girl,<br>Cheesecake Factory) | Nashville, TN        | 50%                          | 182,163                            | \$32,816                     | \$22,701                       | May-15/<br>Summer-16                | 7.4%                            |
| Northpark Mall - Dunham's<br>Sports   | Joplin, MO           | 100%                         | 80,524                             | 3,362                        | 713                            | Summer-16                           | 9.5%                            |
| Oak Park Mall - Self<br>Development   | Overland<br>Park, KS | 50%                          | 6,735                              | 1,210                        | 429                            | Summer-16                           | 8.2%                            |
| Randolph Mall - JCP<br>Redevelopment  | Asheboro, NC         | 100%                         | 33,796                             | 4,372                        | 2,252                          | Summer-16                           | 7.8%                            |

(Ross/ULTA)

|   |         |          |          |
|---|---------|----------|----------|
| Total Redevelopments Under Construction | 303,218 | \$41,760 | \$26,095 |
|---|---------|----------|----------|

(1) Total Cost is presented net of reimbursements to be received.

(2) Cost to Date does not reflect reimbursements until they are received.

Renovations

Renovations usually include remodeling and upgrading existing facades, uniform signage, new entrances and floor coverings, updating interior décor, resurfacing parking lots and improving the lighting of interiors and parking lots. Renovations can result in attracting new retailers, increased rental rates, sales and occupancy levels and maintaining the Property's market dominance. Our 2015 renovation program included upgrades at five of our malls including Dakota Square Mall in Minot, ND; Janesville Mall in Janesville, WI; Laurel Park Place in Livonia, MI; Monroeville Mall in Pittsburgh, PA and Sunrise Mall in Brownsville, TX. Renovation expenditures for 2015 included certain capital expenditures related to the parking decks at West County Center. We invested \$30.8 million in renovations in 2015. The total investment in the renovations that are scheduled for 2016 is projected to be \$15.0 million, which includes approximately \$7.0 million, at our share, of a \$13.8 million renovation at CoolSprings Galleria in Nashville, TN as well as other eco-friendly green renovations.

## Development of New Retail Properties and Expansions

In general, we seek development opportunities in middle-market trade areas that we believe are under-served by existing retail operations. These middle-markets must also have sufficient demographics to provide the opportunity to effectively maintain a competitive position. The following presents the new developments we opened during 2015 and those under construction at December 31, 2015 (dollars in thousands):

| Property           | Location                  | CBL<br>Ownership<br>Interest | Total<br>Project<br>Square<br>Feet | CBL's Share of               |                                | Actual/<br>Expected<br>Opening<br>Date | Initial<br>Unleveraged<br>Yield |
|--------------------|---------------------------|------------------------------|------------------------------------|------------------------------|--------------------------------|--|---------------------------------|
|                    |                           |                              |                                    | Total<br>Cost <sup>(1)</sup> | Cost to<br>Date <sup>(2)</sup> |  |                                 |
| Completed in 2015: |                           |                              |                                    |                              |                                |  |                                 |
| Community Center:  |                           |                              |                                    |                              |                                |  |                                 |
| Parkway Plaza      | Fort<br>Oglethorpe,<br>GA | 100%                         | 134,050                            | \$17,325                     | \$16,564                       | March-15                               | 9.0%                            |

## Currently under construction:

## Community Center:

|                        |               |     |         |          |          |           |      |
|------------------------|---------------|-----|---------|----------|----------|-----------|------|
| Ambassador Town Center | Lafayette, LA | 65% | 431,070 | \$40,724 | \$25,130 | Spring-16 | 8.8% |
|------------------------|---------------|-----|---------|----------|----------|-----------|------|

(1) Total Cost is presented net of reimbursements to be received.

(2) Cost to Date does not reflect reimbursements until they are received.

We can also generate additional revenues by expanding a Property through the addition of department stores, mall stores and large retail formats. An expansion also protects the Property's competitive position within its market. The following presents the expansions we completed during 2015 and those under construction at December 31, 2015 (dollars in thousands):

| Property  | Location      | CBL<br>Ownership<br>Interest | Total<br>Project<br>Square<br>Feet | CBL's Share of               |                                | Actual/<br>Expected<br>Opening<br>Date | Initial<br>Unleveraged<br>Yield |
|---|---------------|------------------------------|------------------------------------|------------------------------|--------------------------------|--|---------------------------------|
|   |               |                              |                                    | Total<br>Cost <sup>(1)</sup> | Cost to<br>Date <sup>(2)</sup> |  |                                 |
| Completed in 2015:                                    |               |                              |                                    |                              |                                |  |                                 |
| Mall/Outlet Center<br>Expansions:                     |               |                              |                                    |                              |                                |  |                                 |
| Fremaux Town Center - Phase II                        | Slidell, LA   | 65%                          | 281,032                            | \$24,684                     | \$21,848                       | October-15                             | 9.7%                            |
| Mid Rivers Mall - Planet Fitness                      | St Peters, MO | 100%                         | 13,068                             | 2,576                        | 2,586                          | May-15                                 | 13.8%                           |
| The Outlet Shoppes at Atlanta<br>- Parcel Development |               |                              |                                    |                              |                                |  |                                 |