PORT FINANCIAL CORP
Form 10-Q
August 14, 2002

SECURITIES AND EXCHANGE COMMISSION<br>Washington, D. C. 20549

FORM 10-Q
(Mark One)
[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2002
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission file number 000-29343

Port Financial Corp.
(Exact name of registrant as specified in its charter)

Massachusetts
04-1145480
(State or other jurisdiction of
(I.R.S. Employer
incorporation or organization)
Identification No.)

1380 Soldiers Field Road, Brighton, Massachusetts 02135
(Address of principal executive offices)
(Zip Code)
(617) 779-8300
(Registrant's telephone number including area code)
(Former name, former address and former fiscal year, if changed from last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding twelve months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ].

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

| Class | Outstanding at <br> August 8, 2002 |
| :---: | :---: |
| Common Stock, |  |
| Par value $\$ .01$ | $5,304,936$ |

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## Part I - FINANCIAL INFORMATION

Item 1. Financial Statements

Port Financial Corp.<br>Consolidated Balance Sheets<br>(Dollars in Thousands, Except Share Amounts)

|  | $\begin{aligned} & \text { June } 30 \text {, } \\ & 2002 \text {, } \end{aligned}$ | December 31, $\underline{2001}$ |
| :---: | :---: | :---: |
| ASSETS | (Unaudited) |  |
| Cash and due from banks | \$ 19,498 | \$ 14,170 |
| Federal funds sold | 23,885 | 12,825 |
| Other interest bearing cash equivalents | 2.700 | 9.249 |
| Total cash and cash equivalents | 46,083 | 36,244 |
| Certificates of deposit | 2,192 | 2,126 |
| Investment securities held to maturity, at amortized cost (Fair value of $\$ 37,702$ in 2002 and $\$ 14,625$ in 2001) | 37,263 | 14,444 |
| Investment securities available for sale, at fair value | 402,336 | 265,495 |
| Federal Home Loan Bank Stock, at cost | 7,923 | 6,273 |
| Savings Bank Life Insurance Stock, at cost | 1,934 | 1,934 |
| Loans held for sale | 2,286 | 1,571 |
| Loans, net | 845,527 | 774,649 |
| Banking premises and equipment, net | 23,628 | 23,430 |
| Accrued interest receivable | 6,453 | 5,452 |
| Other assets | 5.213 | 6.592 |
| Total assets | \$1,380,838 | \$1.138.210 |
| LIABILITIES AND STOCKHOLDERS EQUITY |  |  |
| Deposits | \$1,098,017 | \$ 884,529 |
| Federal Home Loan Bank advances | 148,882 | 115,249 |
| Mortgagors' escrow payments | 3,703 | 3,990 |
| Accrued expenses and other liabilities | 7.993 | 11.044 |

Total liabilities
1.258 .595
1.014 .812

Commitments and Contingencies (Note 2 and 8)
Stockholders' Equity:
Preferred stock, \$ . 01 par value-
Authorized - 5,000,000 shares
Issued and outstanding - no shares
Common stock, \$ . 01 par value -
Authorized - 30,000,000 shares
Issued - 7,442,818 shares at June 30, 2002
and December 31, 2001; shares outstanding 5,547,701 and 5,803,606 in 2002 and 2001, respectively 74 74 <PAGE> 2

Port Financial Corp.
Consolidated Balance Sheets - (Continued)
(Dollars in Thousands, Except Share Amounts)

|  | June 30, $\underline{2002}$ (Unaudited) | $\begin{gathered} \text { December 31, } \\ \underline{2001} \end{gathered}$ |
| :---: | :---: | :---: |
| Additional paid-in capital | 71,492 | 70,879 |
| Treasury stock, at cost $-1,895,117$ and $1,639,212$ shares | $(43,616)$ | $(35,095)$ |
| Unearned compensation - Recognition and |  |  |
| Retention Plan | $(2,992)$ | $(3,339)$ |
| Unearned compensation - ESOP | $(6,901)$ | $(7,026)$ |
| Retained earnings | 96,165 | 91,652 |
| Accumulated other comprehensive income | 8.021 | 6.253 |
| Total stockholders' equity | 122,243 | 123,398 |
| Total liabilities and stockholders' equity | \$1,380,838 | \$1,138,210 |

See the accompanying notes to the unaudited consolidated financial statements.
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> Port Financial Corp.
> Consolidated Statements of Operations
> (Dollars in Thousands Except Share and Per Share Amounts)
> (Unaudited)

| Interest and dividend income: |  |  |
| :---: | :---: | :---: |
| Interest on loans | \$ 14,975 | \$ 12,990 |
| Interest and dividends on investment securities | 5,191 | 3,077 |
| Interest on other cash equivalents | 87 | 517 |
| Interest on certificates of deposit | 33 | 33 |
| Total interest and dividend income | 20,286 | 16,617 |
| Interest expense: |  |  |
| Interest on deposits | 7,360 | 7,642 |
| Interest on borrowed funds | 1.873 | 659 |
| Total interest expense | 9.233 | 8.301 |
| Net interest income | 11,053 | 8,316 |
| Provision for loan losses | 225 | 200 |
| Noninterest income: |  |  |
| Customer service fees | 381 | 312 |
| Gain on sale of loans, net | 221 | 180 |
| Loan servicing fee income | 70 | 108 |
| Other income | 568 | 540 |
| Total noninterest income | 1,240 | 1,140 |
| Noninterest expense: |  |  |
| Compensation and employee benefits | 4,366 | 3,585 |
| Occupancy and equipment expense | 978 | 801 |
| Data processing service fees | 499 | 513 |
| Marketing and investor relations | 540 | 289 |
| Other noninterest expense | 1,027 | 844 |
| Total noninterest expenses | 7,410 | 6,032 |
| Income before provision for income taxes | 4,658 | 3,224 |
| Provision for income taxes | 1.690 | 1.105 |
| Net income | \$ 2.968 | \$ 2.119 |
| Earnings per share: |  |  |
| Basic | \$ 0.61 | \$ 0.34 |
| Diluted | \$ 0.58 | \$ 0.33 |
| Weighted average shares outstanding: |  |  |
| Basic | 4,859,015 | 6,265,482 |
| Diluted | 5,110,398 | 6,339,272 |

See the accompanying notes to the unaudited consolidated financial statements

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> Port Financial Corp. Consolidated Statements of Operations (Dollars in Thousands Except Share and Per Share Amounts) (Unaudited)

| Six Months Ended <br> June 30. |
| :--- |
| $\underline{2002} \quad \underline{2001}$ |


| Interest and dividend income: |  |  |
| :---: | :---: | :---: |
| Interest on loans | \$ 29,289 | \$ 26,530 |
| Interest and dividends on investment securities | 9,460 | 6,179 |
| Interest on other cash equivalents | 163 | 1,358 |
| Interest on certificates of deposit | 66 | 65 |
| Total interest and dividend income | 38.978 | 34.132 |
| Interest expense: |  |  |
| Interest on deposits | 14,055 | 16,720 |
| Interest on borrowed funds | 3.307 | 1.234 |
| Total interest expense | 17,362 | 17,954 |
| Net interest income | 21,616 | 16,178 |
| Provision for loan losses | 525 | 400 |
| Noninterest income: |  |  |
| Customer service fees | 707 | 604 |
| Gain on sale of investment securities | 72 | - |
| Gain on sale of loans, net | 335 | 333 |
| Loan servicing fee income | 151 | 224 |
| Gain on pension plan termination | 47 | - |
| Gain on sale of deposits | - | 529 |
| Other income | 1.041 | 851 |
| Total noninterest income | 2.353 | 2.541 |
| Noninterest expense: |  |  |
| Compensation and employee benefits | 8,406 | 7,051 |
| Occupancy and equipment expense | 1,862 | 1,676 |
| Data processing service fees | 1,074 | 1,013 |
| Marketing and investor relations | 965 | 564 |
| Other noninterest expense | 2.019 | 1.886 |
| Total noninterest expenses | 14,326 | 12,190 |
| Income before provision for income taxes | 9,118 | 6,129 |
| Provision for income taxes | 3.322 | 2.110 |
| Net income | \$ 5.796 | \$ 4.019 |
| Earnings per share: |  |  |
| Basic | \$ 1.18 | \$ 0.62 |
| Diluted | \$ 1.13 | \$ 0.62 |
| Weighted average shares outstanding: |  |  |
| Basic | 4,907,606 | 6,461,612 |
| Diluted | 5,139,087 | 6,522,040 |

See the accompanying notes to the unaudited consolidated financial statements

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## Port Financial Corp.

Consolidated Statement of Changes in Stockholders' Equity
For The Six Months Ending June 30, 2002 and 2001
(In Thousands)
(Unaudited)

Balance at December 31, 2000

| Net income | - | - | - | - | 4,019 | - | 4,019 | 4,019 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Change in <br> unrealized gain <br> on securities |  |  |  |  |  |  |  |  |
| available for | - | - | - | - | - | 868 | 868 | 868 |

sale, net of taxes \$522

Change in fair market value of swap

Change in unrealized gain on securities
\$4,526 \$152,053
$868 \quad 868$868
agreement, net of taxes \$ 3

Purchase of treasury stock

Net forfeiture of RRP awards

Amortization of unearned
compensation

Cash
dividends -
$\$ .10$ per share
Balance at June
$\$ 74$ \$76,253 \$(19,741)
$\$(10,933) \$ 86,120$
$\$ 5,399 \$ 137,172$
$\begin{array}{lllllll}\text { Balance at } & \$ 74 & \$ 70,879 & \$(35,095) & \$(10,365) & \$ 91,652 & \$ 6,253\end{array}$ December 31, 2001

Net income
$(19,741)$

617

 - 5,796 - 5,796

Accumulated
Additional Unearned Other
Common Paid-In Treasury Compensation Retained Comprehensive Comprehensive Stock Capital Stock ESOP/RRP Earnings Income Total Income \$74 \$76,284 \$ -

| available for sale, net of taxes \$1,381 | - | - | - | - | - | 1,813 | 1,813 | 1,813 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Less reclassification of securities gains |  |  |  |  |  |  |  |  |
| included in net income, net of taxes \$30 | - | - | - | - | - | (42) | (42) | (42) |
| Change in fair market value of swap |  |  |  |  |  |  |  |  |
| agreement, net of taxes \$ (9) | - | - | - | - | - | (3) | (3) | (3) |
| Purchase of treasury stock | - | - | $(8,661)$ | - | - | - | $(8,661)$ | - |
| Exercise of stock options | - | (41) | 140 | - | - | - | 99 | - |
| Grant of RRP stock awards | - | 458 | - | (458) | - | - | - | - |
| Amortization of unearned |  |  |  |  |  |  |  |  |
| compensation | - | 196 | - | 930 | - | - | 1,126 | - |
| dividends - <br> $\$ .25$ per share |  |  |  |  |  |  |  |  |
| Balance at June $30,2002$ | \$74 | \$71.492 | \$(43.616) | \$ (9,893) | \$96.165 | \$8,021 | \$122,243 | \$7.564 |
| See the accompan | notes | to the unau | dited conso | ted financia | 1 statemen |  |  |  |

Port Financial Corp.
Consolidated Statements of Cash Flows
(In Thousands)
(Unaudited)

Six Months Ended
June 30.
$\underline{2002} \underline{2001}$
Cash Flows from Operating Activities:
Net income
\$ 5,796 \$ 4,019

Adjustments to reconcile net income to net cash provided
by operating activities:

| Provision for loan losses | 525 | 400 |
| :--- | ---: | ---: |
| Depreciation and amortization | 914 | 952 |
| Net gain from sales of available-for-sale investment securities | $(72)$ | - |
| Amortization of premiums on investment securities, net | 319 | 65 |
| Increase in cash surrender value of life insurance policies | $(95)$ | $(99)$ |
| Gain on loan sales, net | $(335)$ | $(333)$ |
| Proceeds from sale of loans | 26,850 | 28,082 |
| Loans originated for sale | $(27,230)$ | $(31,426)$ |
| Gain on sale of branch deposits | - | $(529)$ |
| Amortization of unearned compensation | 1,126 | 617 |
| Decrease in other assets | 1,015 | 268 |
| (Increase) decrease in accrued interest receivable | $(1,001)$ | 717 |
| Increase in prepaid deferred tax provision | $(895)$ | $(323)$ |
| (Decrease) increase in deferred loan fees | $(527)$ | 51 |
| (Decrease) increase in accrued expenses and other liabilities | $(3,051)$ | 573 |
|  |  |  |
| Net cash provided by operating activities | 3,339 | 3.034 |

Cash Flows from Investing Activities:
Proceeds from sales, maturities and principal repayments of securities Available-for-sale

47,695
44,284
Purchases of securities available-for-sale
$(181,603)$
$(58,656)$
Proceeds from sales, maturities and principal repayments of securities held-to-maturity

8,128
7,388
Purchases of securities held-to-maturity
$(31,005)$
Proceeds from maturities of certificates of deposit
Purchase of certificates of deposit
Purchase of FHLB stock
Purchase of premises and equipment
Loan originations, net
Recoveries of loans previously charged-off
Net cash used in investing activities (230.489)
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> Port Financial Corp.
> Consolidated Statements of Cash Flows (Continued)

| (In Thousands) (Unaudited) |  |  |
| :---: | :---: | :---: |
|  | Six Mont <br> June | nded |
|  | $\underline{2002}$ | $\underline{2001}$ |
| Cash Flows from Financing Activities: |  |  |
| Increase (decrease) in certificates of deposit | 42,930 | $(4,345)$ |
| Decrease in certificate of deposits due to sale of branch deposits | - | $(5,958)$ |
| Increase in demand deposits, NOW accounts and savings accounts | 170,558 | 10,845 |
| Decrease in demand deposits, NOW accounts and savings accounts due to sale of branch deposits | - | $(10,163)$ |
| Decrease in mortgagors' escrow payments | (287) | (270) |
| Increase in Federal Home Loan Bank advances | 33,633 | 12,089 |
| Exercise of stock options | 99 | - |
| Cash dividends | $(1,283)$ | (649) |
| RRP stock purchases | - | $(5,453)$ |
| Treasury stock purchases | $(8,661)$ | $(14,288)$ |
| Net cash provided by financing activities | 236,989 | $(18,192)$ |
| Net Increase in Cash and Cash Equivalents | 9,839 | 26,449 |
| Cash and Cash Equivalents, beginning of year | 36.244 | 70,267 |
| Cash and Cash Equivalents, end of period | \$ 46,083 | \$ 43,818 |
| Supplemental Disclosures of Cash Flow Information |  |  |
| Cash paid for interest | \$ 17.172 | \$ 18,315 |
| Cash paid for income taxes | \$ 1,056 | \$ 2,292 |

See the accompanying notes to the unaudited consolidated financial statements.
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## Port Financial Corp. <br> Notes to the Unaudited Consolidated Financial Statements

1) Basis of Presentation

The unaudited consolidated financial statements of Port Financial Corp. ("Port" or the "Company") include the accounts of the Company and its two wholly owned subsidiaries, Cambridgeport Bank (the "Bank") and Brighton Investment Corporation. Brighton Investment Corporation invests in marketable securities. The Bank is a Massachusetts-chartered stock savings bank with its headquarters located in Cambridge, Massachusetts. The Bank has

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four wholly-owned subsidiaries, Temple Investment Corporation, River Investment Corporation, Cambridgeport Insurance Services, Inc. and Prospect Real Estate Investment Corp. Temple Investment Corporation and River Investment Corporation both invest in securities. Cambridgeport Insurance Services, Inc. was established in April 2000 and intends to provide insurance. Prospect Real Estate Investment Corp. is a real estate investment trust which holds certain mortgage loans originated by the Bank as well as mortgage-backed securities. In addition, the Bank is the sole member of Temple Realty LLC, which owns the Company's administrative center.

The accompanying unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States for complete financial statements. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. In the opinion of management, the unaudited consolidated financial statements presented herein reflect all adjustments (consisting only of normal adjustments) necessary for a fair presentation. Interim results are not necessarily indicative of results to be expected for the entire year. The Company believes that the disclosures are adequate to make the information presented not misleading.

## 2) Commitments

At June 30, 2002, the Company had outstanding commitments to originate loans amounting to approximately $\$ 31.2$ million, and unadvanced funds on construction loans and lines of credit amounting to approximately $\$ 734,000$ and $\$ 188.2$ million, respectively.
3) Earnings Per Share

Basic earnings per share is computed by dividing net income by the weighted-average number of common shares outstanding during the period presented. In calculating basic earnings per share, the number of shares of common stock outstanding is reduced by the

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number of shares held by Port's Employee Stock Ownership Plan (the "ESOP") and its 2000 Recognition and Retention Plan (the "RRP") that have not been allocated or are not committed for release to participants' individual accounts. Diluted earnings per share reflects additional common shares that would have been outstanding if dilutive potential common shares had been issued, as well as any adjustment to income that would result from the assumed conversion. Potential common shares that may be issued by the Company relate solely to outstanding stock options and unearned RRP shares and are determined using the treasury stock method.

The following table summarizes the calculation of basic and diluted earnings per share:

| Three Months Ended | Six Months Ended |  |
| :---: | :---: | :---: |
| $\underline{\text { June 30, }}$ | $\underline{\text { June 30, }}$ |  |
| $\underline{2002}$ | $\underline{2001}$ | $\underline{2002}$ |$\underline{\underline{2001}}$| (Dollars in thousands, Except Shares and |
| :---: |
| Per Share amounts) |


| Net income | \$ | 2.968 | \$ | 2.119 | \$ | 5.796 | \$ | 4,019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Weighted average common shares outstanding |  | 9,015 |  | 5,482 | 4,907,606 |  | 6,461,612 |  |
| Dilutive effect of common stock equivalents |  | 1.383 |  | 3.790 |  | 1.481 | 60,428 |  |
| Weighted average common and common equivalent shares outstanding | 5,110,398 | 0,398 |  | 9,272 |  | 9,087 |  | 2,040 |
| Basic earnings per share | \$ | 0.61 | \$ | 0.34 | \$ | 1.18 | \$ | 0.62 |
| Dilutive effect of common stock equivalents |  | (0.03) |  | (0.01) |  | (0.05) |  | (0.00) |
| Diluted earnings per share |  |  | \$ |  | \$ |  | \$ |  |

As of June 30, 2002 and 2001, there were 12,800 and 44,660 options, respectively, to purchase shares of common stock, which were excluded from the calculation of diluted earnings per share because the options exercise price was greater than the average market price of the Company's common stock for the period and their inclusion would have been anti-dilutive.
4) Stock Repurchases

During the second quarter of 2002, the Company repurchased 97,805 shares under its sixth repurchase program at an average price of $\$ 35.51$. In the first half of 2002, the Company repurchased 262,305 shares at an average price of \$33.02.
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5) Loans

The loan portfolio consisted of the following (in thousands):

| June 30, | December 31, |
| :---: | :---: |
| $\underline{2002}$ | $\underline{2001}$ |
| (Unaudited) |  |

Real estate loans-

| Residential | \$479,722 | \$411,630 |
| :---: | :---: | :---: |
| Commercial | 273,890 | 265,854 |
| Home equity lines of credit | 86,840 | 90,105 |
| Construction and land | 10,582 | 11,442 |
| Total real estate loans | 851,034 | 779,031 |
| Commercial | 840 | 653 |
| Consumer | 3.529 | 4.286 |
| Total loans | 855,403 | 783,970 |
| Less-Allowance for loan losses | 9.876 | 9.321 |
| Total loans, net | \$845,527 | \$774,649 |

6) Deposits

A summary of deposit balances, by type, is as follows (in thousands):

|  | $\begin{gathered} \text { June 30, } \\ \underline{2002} \\ \text { (Unaudited) } \end{gathered}$ | December 31, $\underline{2001}$ |
| :---: | :---: | :---: |
| Demand deposit accounts | \$ 52,199 | \$ 54,242 |
| NOW accounts | 256,525 | 112,521 |
| Regular savings accounts | 62,722 | 55,963 |
| Money market accounts | 356,524 | 334,686 |
| Total noncertificate accounts | 727.970 | 557.412 |
| Term certificates- |  |  |
| Term certificates less than \$100,000 | 273,377 | 249,631 |
| Term certificates of \$100,000 and over | 96,670 | 77,486 |
| Total term certificate accounts | 370.047 | 327.117 |
| Total deposits | \$1,098,017 | \$884.529 |
| <PAGE> 11 |  |  |

## 7. Non-performing Assets

As of June 30, 2002, the Company had a total of $\$ 655,000$ in non-performing assets, all of which were loans. As of July 18, 2002 the Company had received full payment of principal and interest on two of these loans, with a combined principal balance of $\$ 554,000$.

## 8. Real Estate Investment Trust

Prospect Real Estate Investment Corp. ("Prospect"), a subsidiary of the Bank, was established in April 2001 as a Massachusetts-chartered real estate investment trust (the "REIT"). During 2001, the Bank received dividends from Prospect. The Bank has not yet filed its 2001 state tax return, but intends to do so by September 15, 2002 and, in accordance with the Commonwealth of Massachusetts Tax law, will claim a deduction for the dividends received from Prospect. The positive impact of the REIT dividend received deduction on the Company's 2001 reported net income was approximately $\$ 270,000$. The additional positive impact on the Company's reported net income for the first six months of 2002 was approximately $\$ 260,000$.

The Company is aware that several other financial institutions operating in the Commonwealth of Massachusetts with similar real estate investment trust subsidiaries have recently received Notices of Intent to Assess additional state excise taxes from the Massachusetts Department of Revenue (the "DOR"), challenging the dividends received deduction claimed by those institutions. The institutions that received these notices have indicated their intention to appeal the assessments. There can be no assurance that the Company will receive such a notice pertaining to its 2001 tax filing. However, if it does receive such a notice, the Company intends to appeal any such assessment.
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Forward Looking Statements
This Quarterly Report on Form 10-Q contains certain statements that may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Port Financial Corp.'s (the "Company") actual results could differ materially from those projected in the forward-looking statements. Important factors that might cause such a difference include: changes in national or regional economic conditions; changes in loan default and charge-off rates; reductions in deposit levels necessitating increased borrowing to fund loans and investments; changes in interest rates; changes in the size and the nature of the Company's competition; and changes in the assumptions used in making such forward-looking statements. The Company disclaims any obligation to publicly announce future events or developments, which may affect the forward-looking statements contained herewith.

The following discussion and analysis should be read in conjunction with the unaudited consolidated financial statements and related notes included in this report.

General

Port Financial Corp. is a Massachusetts-chartered stock holding company, which owns all of the capital stock of Cambridgeport Bank (the "Bank"). The Company converted from a Massachusetts-chartered mutual holding company, formerly known as Cambridgeport Mutual Holding Company, to a Massachusetts-chartered stock holding company and changed its name to Port Financial Corp. and sold $7,442,818$ shares of its common stock, par value $\$ 0.01$ per share, to the Company's eligible depositors, management and employees and to the Company's Employee Stock Ownership Plan ("ESOP"). Net proceeds of the stock offering were $\$ 71.8$ million. The conversion and stock offering were completed on April 11, 2000.

The Company's principal business is its investment in the Bank, a Massachusetts stock savings bank, chartered in 1853, with headquarters in the Cambridgeport neighborhood of Cambridge, Massachusetts. The Cambridgeport neighborhood is located near the Charles River, between the campuses of Harvard and MIT. The Bank is a community-oriented bank, with eleven full service banking offices and a Telebanking Center. It provides retail and business customers with value-driven products and services, including a wide variety of deposit products, investment management services, residential mortgage loans, commercial real estate loans, commercial loans and consumer loans. Most of its customers are located in the cities and towns around Cambridge, Massachusetts. The Bank's newest branch office, located in Brookline, Massachusetts opened in April, 2002.

The Bank's revenues are derived principally from interest on loans and investment securities. The Bank's primary sources of funds are deposits, scheduled amortization and prepayments of loan principal and mortgage-backed securities, maturities and calls of

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investment securities, and funds provided by operations. The Bank also uses borrowings from the Federal Home Loan Bank as a source of funds for loans, investments and other assets. The largest component of the Bank's expenses is the interest it pays on deposits.

Comparison of Financial Condition at June 30, 2002 and December 31, 2001
Total assets increased by $\$ 242.6$ million, from $\$ 1.14$ billion at December 31, 2001 to $\$ 1.38$ billion at June 30, 2002. This growth included an increase in gross loans totaling $\$ 71.4$ million and a net increase in cash, cash equivalents and

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investment securities totaling $\$ 171.2$ million.
Growth in the loan portfolio consisted primarily of loans secured by residential real estate located in the Bank's primary market areas. The residential mortgage portfolio grew by $\$ 68.1$ million, while the commercial real estate portfolio grew by $\$ 8.0$ million, and other segments of the portfolio declined by a net $\$ 4.7$ million. The residential mortgage growth reflects the refinancing demand in a low interest rate environment as well as the strong market for purchasing residential property in the Boston area.

Non-performing assets totaled $\$ 655,000$ and $\$ 133,000$ at June 30, 2002 and December 31, 2001, respectively. During the month of July the Bank received full payment on two non-performing loans with combined principal balances of approximately $\$ 554,000$. The remaining balance of non-performing assets at June 30, 2002 consisted of student loans in the amount of $\$ 101,000$.

The allowance for possible loan losses was $\$ 9.9$ million at June 30,2002 , or $1.16 \%$ of total loans. This compares to $\$ 9.3$ million and $1.19 \%$ at December 31, 2001. The Company believes that the current allowance for loan losses accurately reflects the size and level of risk in the loan portfolio, although no assurance can be made that future additions to the allowance will not be necessary. The Company continues to apply its consistent, systematic methodology for measuring the adequacy of the allowance for loan losses.

Deposits at June 30, 2002 totaled $\$ 1.1$ billion, an increase of $\$ 213.5$ million from $\$ 884.5$ million at December 31, 2001. This increase included $\$ 21.8$ million in money market accounts, $\$ 42.9$ million in time deposits, and $\$ 142.0$ million in demand deposit and NOW accounts, and $\$ 6.8$ million in savings accounts. During the second quarter of 2002, the Bank featured its relationship deposit products, offering a premium rate of $4 \%$ on its Money Manager Checking account product.

The $\$ 1.2$ million decline in stockholders' equity to $\$ 122.2$ million at June 30, 2002 from $\$ 123.4$ million at December 31,2001 reflects primarily the cost of the Company's stock repurchases, partially offset by increases of $\$ 4.5$ million in retained earnings and $\$ 1.8$ million in accumulated other comprehensive income.

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Comparison of Operating Results for the Three Months Ended June 30, 2002 and 2001
Net income for the quarter ended June 30, 2002 was $\$ 3.0$ million, or $\$ .58$ per diluted share, compared to $\$ 2.1$ million, or $\$ .33$ per diluted share, for the comparable prior year period.

## Interest Income

Interest income increased $\$ 3.7$ million, or $22.1 \%$, to $\$ 20.3$ million. This increase resulted from the $\$ 301.6$ million growth in the average balance of interest-earning assets to $\$ 1.2$ billion in the second quarter of 2002, from $\$ 929.2$ million in the comparable 2001 period. Partially offsetting the effect of earning asset growth was a 59 basis point decline in yield, the result of market rate reductions.

Interest on loans increased $\$ 2.0$ million as a result of higher average loan balances, which were up $\$ 176.6$ million over the 2001 quarter and more than offset a 90 basis point decline in the average yield.

Income from short-term investments and investment securities rose $\$ 1.7$ million. The average balances of cash, cash equivalents and investment securities during the second quarter of 2002 were $\$ 151.2$ million higher than the average balances in the second quarter of 2001. The lower interest rate environment reduced the average yield on these assets to $5.52 \%, 68$ basis points lower in the 2002 period compared with the same period in the prior year.

## Interest Expense

Total interest expense for the three months ended June 30, 2002 was $\$ 9.2$ million, up $\$ 932,000$ from the same period in 2001. Interest expense on deposit accounts declined $\$ 282,000$ as a result of significantly lower rates on interest-bearing deposits. The average cost of interest-bearing deposits was $3.08 \%$ in the 2002 period, a reduction of 109 basis points from the comparable 2001 quarter. The general reduction in market rates that occurred through 2001 enabled the Company to lower rates on time deposits and money market deposits. The average cost of these deposit types were lower by 145 basis points and 116 basis points respectively in the 2002 period compared with the second quarter of 2001. Partially offsetting this effect was an increase in the cost of NOW accounts, which rose by 89 basis points in the 2002 period as a result of the Money Manager Checking promotion.

A $\$ 95.1$ million increase in the average balance of borrowings resulted in higher borrowing expense, which rose $\$ 1.2$ million to $\$ 1.9$ million for the three months ended June 30,2002 compared with $\$ 659,000$ in the second quarter of 2001. The average cost of borrowings declined by 64 basis points from $5.98 \%$ in the second quarter of 2001 compared to $5.34 \%$ in the second quarter of this year.
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## Net Interest Income

Net interest income increased $32.9 \%$, or $\$ 2.7$ million, in the second quarter of 2002 compared to the same period last year. The net interest margin was $3.60 \%$, up from $3.59 \%$ in the 2001 quarter. The interest rate spread was $3.21 \%$ in the quarter ended June 30, 2002, compared with $2.88 \%$ during the same period last year.

Provision for Loan Losses
The Company recorded a provision for loan losses of $\$ 225,000$ for the quarter ended June 30, 2002 and $\$ 200,000$ in the same quarter of 2001. The higher provision reflects the growth in portfolio loan balances in the 2002 period. Although there has been no significant increases in delinquencies or non-performing assets, the Company believes that the additional provision is prudent, given weakness in the general economic environment.

The Company establishes provisions for loan losses, which are charged to operations, in order to maintain an allowance for loan losses at a level that is deemed to be appropriate based upon an assessment of a number of factors. These factors include prior loss experience, industry standards, past due loans, economic conditions, the volume and type of loans in the Bank's portfolio and other factors that may influence the collectibility of the Bank's loan portfolio.

## Non-Interest Income

Non-interest income increased $\$ 100,000$, or $8.8 \%$, to $\$ 1.2$ million for the three months ended June 30, 2002 compared to $\$ 1.1$ million in the same period last year. Customer service fees, including activity-related charges on transaction accounts, represented the largest portion of the increase, totaling $\$ 381,000$ in this year's second quarter compared to $\$ 312,000$ in the second quarter of 2001. This was largely due to the greater number of checking accounts that has resulted from the Company's strategic marketing emphasis directed toward acquiring checking account customers. Loan sale gains of $\$ 221,000$ represent an increase of $\$ 41,000$ from the 2001 period. These gains were generated from the sale of fixed-rate residential mortgages, which saw higher volume during the 2002 period because of lower interest rates.

## Non-Interest Expense

Non-interest expense increased $\$ 1.4$ million, or $22.8 \%$, to $\$ 7.4$ million in the second quarter of 2002, compared to $\$ 6.0$ million in the 2001 period. Compensation and benefits expense represented the largest portion of that increase,

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up $\$ 781,000$. This included increase costs of employee and executive pensions, the Port Financial Corp. 2000 Recognition and Retention Plan, as well as the effect on the cost of stock benefit plans that relate to the higher market price of the Company's stock.

Higher occupancy and equipment expense, which was up $\$ 177,000$ in the 2002 quarter, relates primarily to improvements in the branch office network, including the opening of the new Brookline office and the expanded Harvard Square office. Marketing expenses, which were $\$ 251,000$ above the 2001 period, reflected the cost of deposit promotions, as well as promotional costs for the Brookline branch.

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The annualized expense ratio, the ratio of non-interest expense to average assets, was $2.33 \%$ for the three months ended June 30, 2002 compared to $2.48 \%$ in the 2001 period.

## Provision for Income Taxes

The Company's effective tax rate for the June 30, 2002 quarter was $36.3 \%$ as compared to $34.3 \%$ for the 2001 period. The Company has moved into a higher federal tax bracket as a result of the increase in its taxable income.

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The following tables set forth information relating to Port's financial condition and net interest income at and for the second quarter ending June 30, 2002 and 2001 and reflect the average yield on assets and average cost of liabilities for the periods indicated. Yields and costs are derived by dividing the annualized interest income by the average balance of interest-earning assets and the annualized interest expense by the average balance of interest-bearing liabilities for the periods shown. Average balances are derived from actual daily balances over the periods indicated. Interest income includes fees earned from making changes in loan rates of terms, and fees earned when real estate loans were prepaid or refinanced.

Port Financial Corp.
Average Balance Sheet
For the Second Quarter Ending June 30, 2002 and 2001
$\underline{2002}$

|  |  |  |  | Average |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Average |  | Yield/ | Average |  | Average |
| $\underline{\text { Balance }}$ | $\underline{\text { Interest }}$ | $\underline{\text { Cost }}$ | $\underline{\text { Balance }}$ | $\underline{\text { Interest }}$ | $\underline{\text { Cost }}$ |

Assets:
Interest earning assets:

| Short term investments(1) | \$ | 21,435 | \$ 87 | 1.63\% | \$ 46,879 | \$ 517 | 4.42\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Certificates of deposit |  | 2,160 | 33 | 6.13\% | 2,134 | 33 | 6.20\% |
| Investment securities(2) |  | 362,109 | 5,191 | 5.75\% | 185,525 | 3,077 | 6.65\% |
| Loans(3) |  | 845,080 | 14.975 | 7.09\% | 694.627 | $\underline{12.990}$ | 7.48\% |
| Total interest earning assets |  | ,230,784 | $\underline{20,286}$ | 6.57\% | 929,165 | $\underline{16.617}$ | 7.16\% |


| Allowance for loan losses | $(9,725)$ | $(8,309)$ |
| :--- | ---: | ---: |
| Total noninterest earning assets | 54,602 | $\underline{53,293}$ |
|  | $\underline{1,275,661}$ | $\underline{974.149}$ |

Liabilities and Equity:
Interest bearing liabilities:

| NOW accounts | 169,822 | 886 | 2.09\% | 72,626 | 217 | 1.20\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings accounts | 61,943 | 224 | 1.45\% | 52,341 | 229 | 1.75\% |
| Money market deposit accounts | 362,907 | 2,314 | 2.56\% | 311,456 | 2,887 | 3.72\% |
| Certificate of deposit accounts | 364,119 | 3,936 | 4.34\% | 298,697 | 4,309 | 5.79\% |
| Total interest bearing deposits | 958,791 | 7,360 | 3.08\% | 735,120 | 7,642 | 4.17\% |
| Borrowed funds | 138.703 | 1.873 | 5.34\% | 43.612 | 659 | 5.98\% |
| Total interest bearing liabilities | 1,097,494 | 9,233 | 3.36\% | 778,732 | 8,301 | 4.28\% |
| Noninterest bearing deposits | 53,891 |  |  | 47,375 |  |  |
| Other noninterest bearing liabilities | 7.545 |  |  | 7.830 |  |  |
| Total noninterest bearing liabilities | 61,436 |  |  | 55,205 |  |  |
| Total liabilities | 1,158,930 |  |  | 833,937 |  |  |
| Stockholders' equity/retained earnings | 116.731 |  |  | 140.212 |  |  |
| Total liabilities and stockholders' |  |  |  |  |  |  |
| Equity/retained earnings | \$1.275.661 |  |  | \$974.149 |  |  |
| Net interest income |  | \$11.053 |  |  | \$8.316 |  |
| Net Interest rate spread (4) |  |  | 3.21\% |  |  | 2.88\% |
| Net interest margin (5) |  |  | 3.60\% |  |  | 3.59\% |
| Ratio of average interest-earning assets to average interest- |  |  |  |  |  |  |
| bearing liabilities |  |  | 112.08 |  |  | 119.26 |

(1) Short term investments includes federal funds sold.
(2) All investment securities that are considered available for sale are carried at market value, while securities that are held to maturity are held at cost.
(3) Loans are net of deferred loan origination costs (fees).
(4) Net interest rate spread represents the difference between the weighted average yield on interest earning-assets and the weighted average cost of interest-bearing liabilities.
(5) Net interest margin represents net interest income as a percentage of average interest-earning assets.

The following table shows how changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities have affected the Company's interest income and interest expense during the periods indicated. Information is provided in each category with respect to:

* Interest income changes attributable to changes in volume (changes in volume multiplied by prior rate);
* Interest income changes attributable to changes in rate (changes in rate multiplied by prior volume); and
* The net change.

The changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate.
Port Financial Corp.
Rate/Volume Analysis
Three Months Ending June 30, 2002
$\underline{\text { Net Interest Income Increase/(Decrease) }}$
$\frac{\text { Vue to }}{\underline{\text { Vate }}}$

(In thousands)

Interest earning assets:

| Short term investments | $\$(199)$ | $\$(231)$ | $\$(430)$ |
| :--- | ---: | ---: | ---: |
| Certificates of deposit | 2 | $(2)$ | - |
| Investment securities | 4,775 | $(2,661)$ | 2,114 |
| Loans | $\underline{5,967}$ | $\underline{(3,982)}$ | $\underline{1,985}$ |
| Total interest earning assets | $\underline{10.545}$ | $\underline{(6,876)}$ | $\underline{3,669}$ |

Interest bearing liabilities:

| NOW accounts | 430 | 239 | 669 |
| :--- | ---: | ---: | ---: |
| Savings accounts | 160 | $(165)$ | $(5)$ |
| Money market deposit accounts | 2,304 | $(2,877)$ | $(573)$ |
| Certificate of deposit accounts | 3,867 | $(4,240)$ | $(373)$ |
| Borrowed funds | $\underline{1.689}$ | $\underline{(475)}$ | $\underline{1.214}$ |
| $\quad \underline{8.450}$ | $\underline{(7.518)}$ | $\underline{932}$ |  |
| Total interest bearing liabilities | $\underline{\$ 2.095}$ | $\underline{\$ 642}$ | $\underline{\$ 2.737}$ |
| Change in net interest income  |  |  |  |

Comparison of Operating Results for the Six Months Ended June 30, 2002 and 2001
Net income for the six months ended June 30, 2002 was $\$ 5.8$ million, or $\$ 1.13$ per diluted share, compared to $\$ 4.0$ million, or $\$ .62$ per diluted share, for the comparable prior year period.

Interest Income

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Interest income increased $\$ 4.8$ million, or $14.2 \%$, to $\$ 39.0$ million, as the average balance of interest-earning assets was $\$ 242.2$ million higher in first six months of 2002 compared to the first half of 2001 . The average yield on earning assets was 71 basis points lower in the 2002 period, reflecting the general trend in market interest rates.

Interest income on loans increased $\$ 2.8$ million as higher average loan balances, which were up $\$ 135.6$ million over the 2001 period, more than offset a 61 basis point decline in their average yield. Income from short-term investments and investment securities rose $\$ 2.1$ million. The average balances of cash, cash equivalents and investment securities in the 2002 period were $\$ 106.6$ million higher than the average balances in the first six months of 2001 . The lower interest rate environment reduced the average yield on these assets to $5.60 \%, 74$ basis points lower in the 2002 period compared with the same period in the prior year.

## Interest Expense

Total interest expense for the six months ended June 30,2002 was $\$ 17.4$ million, down 592,000 from the same period in 2001. Interest expense on deposit accounts declined $\$ 2.7$ million as a result of lower rates on interest-bearing deposits. The average cost of interest-bearing deposits was $3.10 \%$ in the 2002 period, a reduction of 144 basis points from the comparable 2001 period. The general reduction in market rates that occurred through 2001 has enabled the Company to lower rates on time deposits and money market deposits. Also, the Company offered a promotional $6.25 \%$ rate on its Real Savings money market account during the first three months of 2001. At the end of the promotional period, the Company reduced the rate on that account.

Borrowing expense rose $\$ 2.1$ million to $\$ 3.3$ million in the first half of 2002, as a $\$ 88.4$ million increase in the average balance of borrowings offset a decline of 103 basis points in average cost compared with the prior year period.

## Net Interest Income

Net interest income increased $33.6 \%$, or $\$ 5.4$ million, to $\$ 21.6$ million in the first six months of 2002 compared to $\$ 16.2$ million in the same period last year. The net interest margin was $3.71 \%$, up from $3.49 \%$ in the 2001 period. The interest rate spread was $3.25 \%$ in 2002 period compared with $2.68 \%$ during the same period last year.

## Provision for Loan Losses

The Company recorded a provision for loan losses of $\$ 525,000$ in the first six months of 2002 and $\$ 400,000$ in the 2001 period. The higher provision reflects the growth in portfolio loan balances. Although there has been no significant increases in delinquencies or non-performing assets, the company believes that the additional
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provision is prudent, given weakness in the general economic environment.

## Non-Interest Income

Non-interest income of $\$ 2.4$ million in the 2002 period compared to $\$ 2.5$ million in the prior year's period. The 2002 total includes a gain on the sale of investment securities totaling $\$ 72,000$, and a gain on a pension plan termination of $\$ 47,000$. The 2001 period included a $\$ 529,000$ gain on sale of deposits. Excluding these non-recurring items, non-interest income increased $\$ 222,000$, or $11.0 \%$, for the six months ended June 30,2002 compared to the same period last year. Customer service fees, including activity-related charges on transaction accounts, and fees from sales of investment products were the primary reasons for the increased revenue.

## Non-Interest Expense

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Non-interest expense increased $\$ 2.1$ million, or $17.5 \%$, to $\$ 14.3$ million in the first half of 2002, compared to $\$ 12.2$ million in the 2001 period. Compensation and benefits expense rose $\$ 1.4$ million, reflecting increased costs of employee and executive pensions, the Port Financial Corp 2000 Recognition and Retention Plan, as well as the effect on the cost of stock benefit plans that relate to the higher market price of the Company's stock.

Occupancy and equipment expense, which was up $\$ 186,000$ in the 2002 period, relates primarily to improvements in the branch office network, including the opening of the new Brookline office and the expanded Harvard Square office. Marketing expenses of $\$ 965,000$ were $\$ 401,000$ above the 2001 period, reflected the cost of deposit promotions, as well as promotional costs for the Brookline branch.

The annualized expense ratio, the ratio of non-interest expense to average assets, was $2.37 \%$ for the six months ended June 30, 2002 compared to $2.51 \%$ in the 2001 period.

## Provision for Income Taxes

The Company's effective tax rate for the June 30, 2002 quarter was $36.4 \%$ as compared to $34.4 \%$ for the 2001 period. The Company has moved into a higher federal tax bracket as a result of the increase in its taxable income.

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The following tables set forth information relating to Port's financial condition and net interest income at and for the six months ending June 30, 2002 and 2001 and reflect the average yield on assets and average cost of liabilities for the periods indicated. Yields and costs are derived by dividing the annualized interest income by the average balance of interest-earning assets and the annualized interest expense by the average balance of interest-bearing liabilities for the periods shown. Average balances are derived from actual daily balances over the periods indicated. Interest income includes fees earned from making changes in loan rates of terms, and fees earned when real estate loans were prepaid or refinanced.

Port Financial Corp. Average Balance Sheet<br>For the Six Months Ending June 30, 2002 and 2001

$\underline{2002}$

|  | Average |  |  |  | Average Yield/ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average |  | Yield/ | Average |  |  |
| Balance | Interest | Cost | Balance | Interest | Cost |
| (Dollars in thousands) |  |  |  |  |  |

Assets:

| Short term investments(1) | \$ | 20,256 | \$ | 163 | 1.62\% | \$ | 54,289 | \$ 1,358 | 5.04\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Certificates of deposit |  | 2,144 |  | 66 | 6.21\% |  | 2,075 | 65 | 6.22\% |
| Investment securities(2) |  | 324,431 |  | 9,460 | 5.84\% |  | 183,857 | 6,179 | 6.74\% |
| Loans(3) |  | 829,581 |  | 9.289 | 7.04\% |  | 694,002 | 26,530 | 7.65\% |
| Total interest earning assets |  | ,176,412 |  | 8,978 | 6.60\% |  | 934,223 | 34,132 | 7.31\% |
| Allowance for loan losses |  | $(9,592)$ |  |  |  |  | $(8,222)$ |  |  |
| Total noninterest earning assets |  | 54.038 |  |  |  |  | 53.752 |  |  |

Liabilities and Equity:
Interest bearing liabilities:

| NOW accounts | 139,537 | 1,198 | 1.73\% | 69,140 | 380 | 1.11\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings accounts | 60,079 | 435 | 1.46\% | 52,214 | 455 | 1.76\% |
| Money market deposit accounts | 359,420 | 4,562 | 2.56\% | 318,485 | 7,109 | 4.50\% |
| Certificate of deposit accounts | 354.430 | 7.860 | 4.47\% | 302.024 | 8.776 | 5.86\% |
| Total interest bearing deposits | 913,466 | 14,055 | 3.10\% | 741,863 | 16,720 | 4.54\% |
| Borrowed funds | 128,290 | 3,307 | 5.13\% | 39,858 | 1,234 | 6.16\% |
| Total interest bearing liabilities | 1,041,756 | 17,362 | 3.35\% | 781,721 | 17,954 | 4.63\% |
| Noninterest bearing deposits | 53,278 |  |  | 47,464 |  |  |
| Other noninterest bearing liabilities | 8.206 |  |  | 7.773 |  |  |
| Total noninterest bearing liabilities | 61,484 |  |  | 55,237 |  |  |
| Total liabilities | 1,103,240 |  |  | 836,958 |  |  |
| Stockholders' equity/retained earnings | 117.618 |  |  | $\underline{142,795}$ |  |  |

Total liabilities and stockholders'
Equity/retained earnings $\quad \$ 1,220,858$
Net interest income
$\$ 21,616$
\$16,178
Net Interest rate spread (4)
Net interest margin (5)
$3.71 \%$
2.68\%

Ratio of average interest-earning assets to average interestbearing liabilities 112.87
119.45
(1) Short term investments includes federal funds sold.
(2) All investment securities that are considered available for sale are carried at market value, while securities that are held to maturity are held at cost.
(3) Loans are net of deferred loan origination costs (fees).
(4) Net interest rate spread represents the difference between the weighted average yield on interest earning-assets and the weighted average cost of interest-bearing liabilities.
(5) Net interest margin represents net interest income as a percentage of average interest-earning assets.

The following table shows how changes in interest rates and changes in the volume of interest-earning assets and interest-bearing liabilities have affected the Company's interest income and interest expense during the periods indicated. Information is provided in each category with respect to:

Interest income changes attributable to changes in volume (changes in volume multiplied by prior rate);

* Interest income changes attributable to changes in rate (changes in rate multiplied by prior volume); and
* The net change.

The changes attributable to the combined impact of volume and rate have been allocated proportionately to the changes due to volume and the changes due to rate.
Port Financial Corp.
Rate/Volume Analysis
Six Months Ending June 30, 2002
$\underline{\text { Net Interest Income Increase/(Decrease) }}$
$\underline{\text { Volume to }}$
$\frac{\text { Rate }}{\text { (In thousands) }} \quad \underline{\text { Net }}$

Interest earning assets:

| Short term investments | $\$(574)$ | $\$(621)$ | $\$(1,195)$ |
| :--- | ---: | ---: | ---: |
| Certificates of deposit | 1 | - | 1 |
| Investment securities | 5,611 | $(2,330)$ | 3,281 |
| Loans | $\underline{7.972}$ | $\underline{(5.213)}$ | $\underline{2.759}$ |
| Total interest earning assets | $\underline{13.010}$ | $\underline{(8.164)}$ | $\underline{4.846}$ |

Interest bearing liabilities:

| NOW accounts | 528 | 290 | 818 |
| :---: | :---: | :---: | :---: |
| Savings accounts | 138 | (158) | (20) |
| Money market deposit accounts | 2,253 | $(4,800)$ | $(2,547)$ |
| Certificate of deposit accounts | 3,160 | $(4,076)$ | (916) |
| Borrowed funds | 2.691 | (618) | 2.073 |
| Total interest bearing liabilities | 8.770 | (9,362) | (592) |
| Change in net interest income | \$ 4.240 | \$1.198 | \$5.438 |

The term "liquidity" refers to the Company's ability to generate adequate amounts of cash to fund loan originations, loan purchases, withdrawals of deposits and operating expenses. The Company's primary sources of liquidity are deposits, scheduled amortization and prepayments of loan principal and mortgage-backed securities, maturities and calls of investment securities and funds provided by operations. The Bank also can borrow funds from the Federal Home Loan Bank based on eligible collateral of loans and securities. The Bank's maximum borrowing capacity from the Federal Home Loan Bank at June 30, 2002 was approximately $\$ 178.3$ million, net of borrowings that were currently outstanding. In addition, the Bank can enter into reverse repurchase agreements with approved
broker-dealers. Reverse repurchase agreements are agreements that allow the Bank to borrow money, using securities as collateral.

Liquidity management is both a daily and long term function of business management. The measure of a Company's liquidity is its ability to meet its cash commitments at all times with available cash or by conversion of other assets to cash at a reasonable price. Loan repayments and maturing investment securities are a relatively predictable source of funds. However, deposit flows, calls of investment securities and prepayments of loans and mortgage-backed securities are strongly influenced by interest rates, general and local economic conditions and competition in the marketplace. These factors reduce the predictability of the timing of these sources of funds. Management believes that the Company has sufficient liquidity to meet its current operating needs.

At June 30, 2002, the Company exceeded each of the applicable regulatory capital requirements. The Company's leverage Tier 1 capital was $\$ 114.2$ million, or $15.9 \%$ of risk-weighted assets, and $9.0 \%$ of average assets. The Company had a risk-based total capital of $\$ 126.4$ million and a risk-based capital ratio of $17.6 \%$.

See the "Consolidated Statements of Cash Flows" in the Unaudited Consolidated Financial Statements included in this Form 10-Q for the sources and uses of cash flows for operating and financing activities for the six month periods ended June 30, 2002 and June 30, 2001.

Item 3. Quantitative and Qualitative Disclosures about Market Risk
Quantitative and qualitative information about market risk is presented in the Securities and Exchange Commission Form 10-K filed by the Company for the year ended December 31, 2001.

The table below provides quantitative information on market risk as of June 30, 2002. It sets forth the estimated changes in net interest income that would result from a 200 basis point change in interest rates over the applicable twelve-month period.

As of June 30, 2002
(Dollars in thousands)

| Changes in <br> Interest Rates <br> (Basis Points) | Net Interest <br> Income | \% Change |
| :---: | :---: | :---: |
| +200 | 41,946 | $-5.56 \%$ |
| 0 | 44,415 | - |
| -200 | 46,133 | $3.87 \%$ |

During 2001, the Company entered into an interest rate swap agreement with a notional value of $\$ 20.0$ million. The Company utilizes interest rate swaps to manage the risk associated with interest rate changes. Under the terms of the swap agreement, the Company receives payments based on the weekly average rate on three month U.S. Treasury bills in exchange for payments based on a fixed rate. The swap has a maturity of 2 years. This swap is intended to reduce the impact on net interest income from a rise in interest rates. This swap has been designated as a cash flow hedge of the variable cash flows associated with interest expense on the Treasury Index deposit accounts. As of June 30, 2002, the Company was receiving a variable rate of $1.712 \%$ and paying a fixed rate of $4.10 \%$ on this swap. The fair value of the swap of $\$ 424,250$ was recorded as a liability with changes in the fair value recorded in accumulated other comprehensive income.

## Part II - OTHER INFORMATION

Item 1. Legal Proceedings
None
Item 2. Changes in Securities and Use of Proceeds
None
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## Item 3. Defaults Upon Senior Securities

None
Item 4. Submission of Matters to a Vote of Security Holders
The Company held its annual meeting of shareholders on May 22, 2002 (the "Meeting"). At this Meeting, only one proposal was submitted to the shareholders, which was approved at the Meeting. The proposal submitted to shareholders and the tabulation of votes for the proposal is as follows:

1. Election of one candidate to the board of directors.

The number of votes cast with respect to this matter is as follows:

| Nominee | For | Withheld |
| :---: | :---: | :---: |
| Paul R. Corcoran, Jr. | $4,823,574$ | 18,309 |

## Item 5. Other Information

The Company's Chief Executive Officer and Chief Financial Officer have furnished statements relating to its Form $10-Q$ for the quarter ended June 30, 2002 pursuant to 18 U.S.C. section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002. The statements are attached hereto as Exhibit 99.1.

## Item 6. Reports on Form 8-K

On May 15, 2002, the Company filed a Current Report on Form 8-K announcing a change in its independent accountants. This report was amended on May 31, 2002.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Port Financial Corp.

(Registrant)
By:/s/ James B. Keegan
James B. Keegan

# Chairman and Chief Executive Officer <br> By:/s/ Charles Jeffrey <br> Charles Jeffrey <br> Senior Vice President and Chief Financial Officer 

August 8, 2002
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