

MIDDLESEX WATER CO  
Form 10-Q  
August 06, 2008

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2008

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-422

MIDDLESEX WATER COMPANY  
(Exact name of registrant as specified in its charter)

New Jersey  
(State of incorporation)

22-1114430  
(IRS employer identification no.)

1500 Ronson Road, Iselin, NJ 08830  
(Address of principal executive offices, including zip code)

(732) 634-1500  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes  No

The number of shares outstanding of each of the registrant's classes of common stock, as of August 4, 2008: Common Stock, No Par Value: 13,281,961 shares outstanding.

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INDEX

| <u>PART I.</u>    | <u>FINANCIAL INFORMATION</u>   | PAGE |
|-------------------|--|------|
| <u>Item 1.</u>    | <u>Financial Statements:</u>   |      |
|                   | <u>Condensed Consolidated Statements of Income</u>   | 1    |
|                   | <u>Condensed Consolidated Balance Sheets</u>   | 2    |
|                   | <u>Condensed Consolidated Statements of Cash Flows</u>                                       | 3    |
|                   | <u>Condensed Consolidated Statements of Capital Stock and Long-term Debt</u>                 | 4    |
|                   | <u>Notes to Unaudited Condensed Consolidated Financial Statements</u>                        | 5    |
| <u>Item 2.</u>    | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 13   |
| <u>Item 3.</u>    | <u>Quantitative and Qualitative Disclosures of Market Risk</u>                               | 19   |
| <u>Item 4.</u>    | <u>Controls and Procedures</u>   | 20   |
| <u>PART II.</u>   | <u>OTHER INFORMATION</u>   |      |
| <u>Item 1.</u>    | <u>Legal Proceedings</u>   | 21   |
| <u>Item 1A.</u>   | <u>Risk Factors</u>  | 21   |
| <u>Item 2.</u>    | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                           | 21   |
| <u>Item 3.</u>    | <u>Defaults upon Senior Securities</u>   | 21   |
| <u>Item 4.</u>    | <u>Submission of Matters to a Vote of Security Holders</u>                                   | 21   |
| <u>Item 5.</u>    | <u>Other Information</u>   | 22   |
| <u>Item 6.</u>    | <u>Exhibits</u>  | 22   |
| <u>SIGNATURES</u> |  | 22   |



MIDDLESEX WATER COMPANY  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME  
(Unaudited)  
(In thousands except per share amounts)

|  | Three Months Ended June 30, |           | Six Months Ended June 30, |           |
|--|-----------------------------|-----------|---------------------------|-----------|
|  | 2008                        | 2007      | 2008                      | 2007      |
| Operating Revenues                               | \$ 23,035                   | \$ 21,745 | \$ 43,890                 | \$ 40,732 |
| Operating Expenses:                              |                             |           |                           |           |
| Operations                                       | 10,617                      | 10,143    | 21,719                    | 20,335    |
| Maintenance                                      | 1,110                       | 1,037     | 2,107                     | 2,015     |
| Depreciation                                     | 1,955                       | 1,875     | 3,885                     | 3,720     |
| Other Taxes                                      | 2,528                       | 2,411     | 5,008                     | 4,662     |
| Total Operating Expenses                         | 16,210                      | 15,466    | 32,719                    | 30,732    |
| Operating Income                                 | 6,825                       | 6,279     | 11,171                    | 10,000    |
| Other Income (Expense):                          |                             |           |                           |           |
| Allowance for Funds Used During Construction     | 162                         | 140       | 265                       | 252       |
| Other Income                                     | 277                         | 282       | 518                       | 508       |
| Other Expense                                    | (113)                       | (8)       | (158)                     | (12)      |
| Total Other Income, net                          | 326                         | 414       | 625                       | 748       |
| Interest Charges                                 | 1,806                       | 1,698     | 3,323                     | 3,081     |
| Income before Income Taxes                       | 5,345                       | 4,995     | 8,473                     | 7,667     |
| Income Taxes                                     | 1,780                       | 1,682     | 2,904                     | 2,583     |
| Net Income                                       | 3,565                       | 3,313     | 5,569                     | 5,084     |
| Preferred Stock Dividend Requirements            | 62                          | 62        | 124                       | 124       |
| Earnings Applicable to Common Stock              | \$ 3,503                    | \$ 3,251  | \$ 5,445                  | \$ 4,960  |
| Earnings per share of Common Stock:              |                             |           |                           |           |
| Basic  | \$ 0.26                     | \$ 0.25   | \$ 0.41                   | \$ 0.38   |
| Diluted  | \$ 0.26                     | \$ 0.24   | \$ 0.41                   | \$ 0.37   |
| Average Number of<br>Common Shares Outstanding : |                             |           |                           |           |
| Basic  | 13,269                      | 13,191    | 13,262                    | 13,184    |
| Diluted  | 13,600                      | 13,522    | 13,593                    | 13,515    |

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|                                      |           |           |           |           |
|--------------------------------------|-----------|-----------|-----------|-----------|
| Cash Dividends Paid per Common Share | \$ 0.1750 | \$ 0.1725 | \$ 0.3500 | \$ 0.3450 |
|--------------------------------------|-----------|-----------|-----------|-----------|

See Notes to Condensed Consolidated Financial Statements.

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MIDDLESEX WATER COMPANY  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(Unaudited)  
(In thousands)

| ASSETS                                |  | June 30,<br>2008  | December 31,<br>2007 |
|---------------------------------------|--|-------------------|----------------------|
| <b>UTILITY PLANT:</b>                 | Water Production                         | \$ 100,211        | \$ 98,942            |
|                                       | Transmission and Distribution            | 270,764           | 264,939              |
|                                       | General                                  | 26,453            | 24,874               |
|                                       | Construction Work in Progress            | 15,299            | 9,833                |
|                                       | <b>TOTAL</b>                             | <b>412,727</b>    | <b>398,588</b>       |
|                                       | Less Accumulated Depreciation            | 67,721            | 64,736               |
|                                       | <b>UTILITY PLANT - NET</b>               | <b>345,006</b>    | <b>333,852</b>       |
| <b>CURRENT ASSETS:</b>                | Cash and Cash Equivalents                | 3,724             | 2,029                |
|                                       | Accounts Receivable, net                 | 8,688             | 8,227                |
|                                       | Unbilled Revenues                        | 5,691             | 4,609                |
|                                       | Materials and Supplies (at average cost) | 1,451             | 1,205                |
|                                       | Prepayments                              | 1,657             | 1,363                |
|                                       | <b>TOTAL CURRENT ASSETS</b>              | <b>21,211</b>     | <b>17,433</b>        |
| <b>DEFERRED CHARGES</b>               | Unamortized Debt Expense                 | 2,943             | 2,884                |
|                                       | Preliminary Survey and                   |                   |                      |
| <b>AND OTHER ASSETS:</b>              | Investigation Charges                    | 6,187             | 5,283                |
|                                       | Regulatory Assets                        | 15,754            | 16,090               |
|                                       | Operations Contracts Fees                |                   |                      |
|                                       | Receivable                               | 4,216             | 4,184                |
|                                       | Restricted Cash                          | 6,113             | 6,418                |
|                                       | Non-utility Assets - Net                 | 6,277             | 6,183                |
|                                       | Other                                    | 330               | 348                  |
|                                       | <b>TOTAL DEFERRED CHARGES</b>            |                   |                      |
|                                       | <b>AND OTHER ASSETS</b>                  | <b>41,820</b>     | <b>41,390</b>        |
|                                       | <b>TOTAL ASSETS</b>                      | <b>\$ 408,037</b> | <b>\$ 392,675</b>    |
| <b>CAPITALIZATION AND LIABILITIES</b> |  |                   |                      |
| <b>CAPITALIZATION:</b>                | Common Stock, No Par Value               | \$ 106,392        | \$ 105,668           |
|                                       | Retained Earnings                        | 28,245            | 27,441               |
|                                       | Accumulated Other Comprehensive          |                   |                      |
|                                       | Income, net of tax                       | -                 | 69                   |
|                                       | <b>TOTAL COMMON EQUITY</b>               | <b>134,637</b>    | <b>133,178</b>       |
|                                       | Preferred Stock                          | 3,958             | 3,958                |
|                                       | Long-term Debt                           | 116,675           | 131,615              |
|                                       | <b>TOTAL CAPITALIZATION</b>              | <b>255,270</b>    | <b>268,751</b>       |
| <b>CURRENT</b>                        | Current Portion of Long-term Debt        | 17,807            | 2,723                |
| <b>LIABILITIES:</b>                   | Notes Payable                            | 17,000            | 6,250                |
|                                       | Accounts Payable                         | 4,982             | 6,477                |
|                                       | Accrued Taxes                            | 8,106             | 7,611                |

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|  |  |                   |                   |
|--|--|-------------------|-------------------|
|  | Accrued Interest                                     | 2,177             | 1,916             |
|  | Unearned Revenues and Advanced Service Fees          | 787               | 758               |
|  | Other  | 1,283             | 1,274             |
|  | <b>TOTAL CURRENT LIABILITIES</b>                     | <b>52,142</b>     | <b>27,009</b>     |
| <b>COMMITMENTS AND CONTINGENT LIABILITIES (Note 7)</b> |  |                   |                   |
|  | Customer Advances for Construction                   | 21,585            | 21,758            |
| DEFERRED CREDITS AND OTHER LIABILITIES:                | Accumulated Deferred Investment Tax Credits          | 1,421             | 1,461             |
|  | Accumulated Deferred Income Taxes                    | 18,305            | 17,940            |
|  | Employee Benefit Plans                               | 14,243            | 13,333            |
|  | Regulatory Liability - Cost of Utility Plant Removal | 5,979             | 5,726             |
|  | Other  | 1,265             | 459               |
|  | <b>TOTAL DEFERRED CREDITS AND OTHER LIABILITIES</b>  | <b>62,798</b>     | <b>60,677</b>     |
|  | CONTRIBUTIONS IN AID OF CONSTRUCTION                 | 37,827            | 36,238            |
|  | <b>TOTAL CAPITALIZATION AND LIABILITIES</b>          | <b>\$ 408,037</b> | <b>\$ 392,675</b> |

See Notes to Condensed Consolidated Financial Statements.



MIDDLESEX WATER COMPANY  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)  
(In thousands)

|  | Six Months Ended June 30, |                |
|--|---------------------------|----------------|
|  | 2008                      | 2007           |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                   |                           |                |
| Net Income   | \$ 5,569                  | \$ 5,084       |
| Adjustments to Reconcile Net Income to   |                           |                |
| Net Cash Provided by Operating Activities:                                     |                           |                |
| Depreciation and Amortization  | 4,208                     | 4,029          |
| Provision for Deferred Income Taxes and ITC                                    | 317                       | 235            |
| Equity Portion of AFUDC  | (138)                     | (121)          |
| Cash Surrender Value of Life Insurance   | 115                       | (205)          |
| Gain on Disposal of Equity Investments   | (86)                      | -              |
| Gain on Sale of Real Estate  | -                         | (212)          |
| Changes in Assets and Liabilities:   |                           |                |
| Accounts Receivable  | (493)                     | (1,555)        |
| Unbilled Revenues  | (1,082)                   | (1,546)        |
| Materials & Supplies   | (246)                     | (139)          |
| Prepayments  | (294)                     | (407)          |
| Other Assets   | (183)                     | (194)          |
| Accounts Payable   | (559)                     | 2,011          |
| Accrued Taxes  | 531                       | 1,312          |
| Accrued Interest   | 261                       | 32             |
| Employee Benefit Plans   | 1,207                     | 1,300          |
| Unearned Revenue & Advanced Service Fees                                       | 29                        | 106            |
| Other Liabilities  | (123)                     | 186            |
| <b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>                               | <b>9,033</b>              | <b>9,916</b>   |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                   |                           |                |
| Utility Plant Expenditures, Including AFUDC of \$127 in 2008 and \$131 in 2007 | (13,539)                  | (8,774)        |
| Restricted Cash  | 340                       | 647            |
| Proceeds from Real Estate Dispositions   | -                         | 273            |
| Preliminary Survey & Investigation Charges                                     | (905)                     | (1,590)        |
| <b>NET CASH USED IN INVESTING ACTIVITIES</b>                                   | <b>(14,104)</b>           | <b>(9,444)</b> |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                   |                           |                |
| Redemption of Long-term Debt   | (795)                     | (711)          |
| Proceeds from Issuance of Long-term Debt                                       | 939                       | 133            |
| Net Short-term Bank Borrowings   | 10,750                    | 800            |
| Deferred Debt Issuance Expenses  | (158)                     | (30)           |
| Common Stock Issuance Expense  | -                         | (15)           |
| Restricted Cash  | (35)                      | (23)           |
| Proceeds from Issuance of Common Stock   | 724                       | 705            |
| Payment of Common Dividends  | (4,640)                   | (4,547)        |
| Payment of Preferred Dividends   | (124)                     | (124)          |
| Construction Advances and Contributions-Net                                    | 105                       | 33             |

|   |          |          |
|---|----------|----------|
| NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES | 6,766    | (3,779)  |
| NET CHANGES IN CASH AND CASH EQUIVALENTS            | 1,695    | (3,307)  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD    | 2,029    | 5,826    |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD          | \$ 3,724 | \$ 2,519 |

## SUPPLEMENTAL DISCLOSURE OF NON-CASH ACTIVITY:

|   |          |          |
|---|----------|----------|
| Utility Plant received as Construction Advances and Contributions   | \$ 1,312 | \$ 2,811 |
| Transfer of Equity Investments to Employee Retirement Benefit Plans | \$ 132   | -        |

## SUPPLEMENTAL DISCLOSURE OF CASH FLOWS INFORMATION:

|                                |          |          |
|--------------------------------|----------|----------|
| Cash Paid During the Year for: |          |          |
| Interest                       | \$ 3,101 | \$ 3,098 |
| Interest Capitalized           | \$ (127) | \$ (131) |
| Income Taxes                   | \$ 2,707 | \$ 1,518 |

See Notes to Condensed Consolidated Financial Statements.

MIDDLESEX WATER COMPANY  
CONDENSED CONSOLIDATED STATEMENTS OF CAPITAL STOCK  
AND LONG-TERM DEBT  
(Unaudited)  
(In thousands)

|   | June 30,<br>2008  | December 31,<br>2007 |
|---|-------------------|----------------------|
| <b>Common Stock, No Par Value</b>                                 |                   |                      |
| Shares Authorized -   | 40,000            |                      |
| Shares Outstanding -  | 2008 - 13,278     | \$ 106,392           |
|   | 2007 - 13,246     | \$ 105,668           |
| <b>Retained Earnings</b>  |                   |                      |
|   | 28,245            | 27,441               |
| Accumulated Other Comprehensive Income (Loss), net of tax         | -                 | 69                   |
| <b>TOTAL COMMON EQUITY</b>  | <b>\$ 134,637</b> | <b>\$ 133,178</b>    |
| <b>Cumulative Preference Stock, No Par Value:</b>                 |                   |                      |
| Shares Authorized - 100   |                   |                      |
| Shares Outstanding - None   |                   |                      |
| <b>Cumulative Preferred Stock, No Par Value</b>                   |                   |                      |
| Shares Authorized - 139   |                   |                      |
| Shares Outstanding - 37   |                   |                      |
| Convertible:  |                   |                      |
| Shares Outstanding, \$7.00 Series - 14                            | \$ 1,457          | \$ 1,457             |
| Shares Outstanding, \$8.00 Series - 12                            | 1,399             | 1,399                |
| Nonredeemable:  |                   |                      |
| Shares Outstanding, \$7.00 Series - 1                             | 102               | 102                  |
| Shares Outstanding, \$4.75 Series - 10                            | 1,000             | 1,000                |
| <b>TOTAL PREFERRED STOCK</b>                                      | <b>\$ 3,958</b>   | <b>\$ 3,958</b>      |
| <b>Long-term Debt</b>   |                   |                      |
| 8.05%, Amortizing Secured Note, due December 20, 2021             | \$ 2,749          | \$ 2,800             |
| 6.25%, Amortizing Secured Note, due May 22, 2028                  | 8,365             | 8,575                |
| 6.44%, Amortizing Secured Note, due August 25, 2030               | 6,207             | 6,347                |
| 6.46%, Amortizing Secured Note, due September 19, 2031            | 6,487             | 6,627                |
| 4.22%, State Revolving Trust Note, due December 31, 2022          | 674               | 691                  |
| 3.30% to 3.60%, State Revolving Trust Note, due May 1, 2025       | 3,678             | 3,168                |
| 3.49%, State Revolving Trust Note, due January 25, 2027           | 667               | 603                  |
| 4.03%, State Revolving Trust Note, due December 1, 2026           | 957               | 974                  |
| 3.64%, State Revolving Trust Note, due July 1, 2028               | 211               | -                    |
| 3.64%, State Revolving Trust Note, due January 1, 2028            | 140               | -                    |
| 4.00% to 5.00%, State Revolving Trust Bond, due September 1, 2021 | 695               | 695                  |
| 0.00%, State Revolving Fund Bond, due September 1, 2021           | 528               | 538                  |
| First Mortgage Bonds:   |                   |                      |
| 5.20%, Series S, due October 1, 2022                              | 12,000            | 12,000               |
| 5.25%, Series T, due October 1, 2023                              | 6,500             | 6,500                |
| 6.40%, Series U, due February 1, 2009                             | 15,000            | 15,000               |
| 5.25%, Series V, due February 1, 2029                             | 10,000            | 10,000               |

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|  |            |            |
|--|------------|------------|
| 5.35%, Series W, due February 1, 2038            | 23,000     | 23,000     |
| 0.00%, Series X, due September 1, 2018           | 582        | 591        |
| 4.25% to 4.63%, Series Y, due September 1, 2018  | 765        | 765        |
| 0.00%, Series Z, due September 1, 2019           | 1,317      | 1,342      |
| 5.25% to 5.75%, Series AA, due September 1, 2019 | 1,785      | 1,785      |
| 0.00%, Series BB, due September 1, 2021          | 1,656      | 1,685      |
| 4.00% to 5.00%, Series CC, due September 1, 2021 | 1,995      | 1,995      |
| 5.10%, Series DD, due January 1, 2032            | 6,000      | 6,000      |
| 0.00%, Series EE, due September 1, 2024          | 7,004      | 7,112      |
| 3.00% to 5.50%, Series FF, due September 1, 2024 | 8,385      | 8,385      |
| 0.00%, Series GG, due September 1, 2026          | 1,685      | 1,710      |
| 4.00% to 5.00%, Series HH, due August 1, 2026    | 1,950      | 1,950      |
| 0.00%, Series II, due August 1, 2027             | 1,750      | 1,750      |
| 3.40% to 5.00%, Series JJ, due August 1, 2027    | 1,750      | 1,750      |
| SUBTOTAL LONG-TERM DEBT                          | 134,482    | 134,338    |
| Less: Current Portion of Long-term Debt          | (17,807)   | (2,723)    |
| TOTAL LONG-TERM DEBT \$                          | \$ 116,675 | \$ 131,615 |

See Notes to Condensed Consolidated Financial Statements.

MIDDLESEX WATER COMPANY  
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Note 1 – Basis of Presentation

Middlesex Water Company (Middlesex or the Company) is the parent company and sole shareholder of Tidewater Utilities, Inc. (Tidewater), Tidewater Environmental Services, Inc. (TESI), Pinelands Water Company (Pinelands Water) and Pinelands Wastewater Company (Pinelands Wastewater) (collectively, Pinelands), Utility Service Affiliates, Inc. (USA), and Utility Service Affiliates (Perth Amboy) Inc. (USA-PA). Southern Shores Water Company, LLC (Southern Shores) and White Marsh Environmental Systems, Inc. (White Marsh) are wholly-owned subsidiaries of Tidewater. The financial statements for Middlesex and its wholly-owned subsidiaries (the Company) are reported on a consolidated basis. All significant intercompany accounts and transactions have been eliminated.

The consolidated notes within the 2007 Form 10-K are applicable to these financial statements and, in the opinion of the Company, the accompanying unaudited condensed consolidated financial statements contain all adjustments necessary (including normal recurring accruals) to present fairly the financial position as of June 30, 2008, the results of operations for the three month and six month periods ended June 30, 2008 and 2007, and cash flows for the six month periods ended June 30, 2008 and 2007. Information included in the Condensed Consolidated Balance Sheet as of December 31, 2007, has been derived from the Company's audited financial statements for the year ended December 31, 2007.

Certain reclassifications have been made to the prior year financial statements to conform with the current period presentation.

Recent Accounting Pronouncements – In September 2006, the Financial Accounting Standards Board (FASB) issued SFAS 157, Fair Value Measurements, which establishes a framework for measuring fair value and expands disclosures about fair value measurements. SFAS 157 is effective for fiscal years beginning after November 15, 2007 and interim periods within those fiscal years. In February 2008, the FASB issued FASB Staff Position (FSP) 157-2, Effective Date of FASB Statement No. 157, which deferred the effective date of SFAS 157 to fiscal years beginning after November 15, 2008 for nonfinancial assets and nonfinancial liabilities. Adoption of SFAS 157 for financial assets and financial liabilities did not have a material impact on its financial statements. The Company does not anticipate that adoption of FSP 157-2 will have a material impact on its financial statements.

FASB statement No. 141 (R) "Business Combinations" was issued in December of 2007. This Statement establishes principles and requirements for how the acquirer of a business recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree. The Statement also provides guidance for recognizing and measuring the goodwill acquired in the business combination and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. The guidance will become effective as of the beginning of a company's fiscal year beginning after December 15, 2008. This new pronouncement will impact the Company's accounting for business combinations completed beginning January 1, 2009.

In May 2008, the FASB issued SFAS No. 162, "The Hierarchy of Generally Accepted Accounting Principles." This Statement identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements. This Statement is effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411, "The Meaning of Present Fairly in Conformity

with Generally Accepted Accounting Principles.” The Company is currently evaluating the potential impact the new pronouncement will have on its consolidated financial statements.

In June 2008, the FASB issued FASB Staff Position (FSP) EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities." This FSP clarifies that all outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends participate in undistributed earnings with common shareholders. Awards of this nature are considered participating securities and the two-class method of computing basic and diluted earnings per share must be applied. This FSP is effective for fiscal years beginning after December 15, 2008. The Company is currently evaluating the potential impact the new pronouncement will have on its consolidated financial statements.

#### Note 2 – Rate Matters

On April 29, 2008 Pinelands Water and Pinelands Wastewater filed with the New Jersey Board of Public Utilities (BPU) for base rate increases of 19.8% and 22.9%, respectively. These combined increase requests represent \$0.3 million of additional revenues needed to cover higher operations and maintenance costs of those systems. We cannot predict whether the BPU will ultimately approve, deny, or reduce the amount of our requests.

Effective January 1, 2008, Tidewater received approval from the Delaware Public Service Commission (PSC) to increase their Distribution System Improvement Charge (DSIC) from 0.17% to 1.62%. The DSIC increase is expected to generate additional annual revenue of approximately \$0.2 million.

Effective July 1, 2008, Tidewater received approval from the PSC to further increase their DSIC from 1.62% to 2.94%. The DSIC increase is designed to generate additional annual revenue of approximately \$0.2 million.

In accordance with the tariff established for Southern Shores, an annual rate increase of 3% was implemented on January 1, 2008. The increase cannot exceed the lesser of the regional Consumer Price Index or 3%. The contracted rate schedule is set to expire on December 31, 2009.

#### Note 3 – Capitalization

Common Stock –During the six months ended June 30, 2008, there were 31,707 common shares (approximately \$0.6 million) issued under the Company's Dividend Reinvestment and Common Stock Purchase Plan (DRP).

Long-term Debt –Middlesex received approval from the BPU to issue up to \$4.0 million of first mortgage bonds through the New Jersey Environmental Infrastructure Trust under the New Jersey State Revolving Fund (SRF) program. The Company expects to complete the transaction in November 2008. Proceeds from this financing will be used for the ongoing main cleaning and lining project in 2009.

Long-term Debt decreased \$15.0 million during 2008 for First Mortgage Bond Series U, which matures on February 1, 2009. There was an equal and offsetting increase in the Current Portion of Long-term Debt for the Series U bond.

#### Note 4 – Earnings Per Share

Basic earnings per share (EPS) are computed on the basis of the weighted average number of shares outstanding during the period presented. Diluted EPS assumes the conversion of both the Convertible Preferred Stock \$7.00 Series and the Convertible Preferred Stock \$8.00 Series.

|  | (In Thousands Except per Share Amounts) |        |          |        |
|--|---|--------|----------|--------|
|  | Three Months Ended June 30,             |        |          |        |
| Basic:                                       | 2008                                    | Shares | 2007     | Shares |
| Net Income                                   | \$ 3,565                                | 13,269 | \$ 3,313 | 13,191 |
| Preferred Dividend                           | (62)                                    |        | (62)     |        |
| Earnings Applicable to Common Stock          | \$ 3,503                                | 13,269 | \$ 3,251 | 13,191 |
| Basic EPS                                    | \$ 0.26                                 |        | \$ 0.25  |        |
| <b>Diluted:</b>                              |   |        |          |        |
| Earnings Applicable to Common Stock          | \$ 3,503                                | 13,269 | \$ 3,251 | 13,191 |
| \$7.00 Series Preferred Dividend             | 24                                      | 167    | 24       | 167    |
| \$8.00 Series Preferred Dividend             | 24                                      | 164    | 24       | 164    |
| Adjusted Earnings Applicable to Common Stock | \$ 3,551                                | 13,600 | \$ 3,299 | 13,522 |
| Diluted EPS                                  | \$ 0.26                                 |        | \$ 0.24  |        |
| <b>Six Months Ended June 30,</b>             |   |        |          |        |
| Basic:                                       | 2008                                    | Shares | 2007     | Shares |
| Net Income                                   | \$ 5,569                                | 13,262 | \$ 5,084 | 13,184 |
| Preferred Dividend                           | (124)                                   |        | (124)    |        |
| Earnings Applicable to Common Stock          | \$ 5,445                                | 13,262 | \$ 4,960 | 13,184 |
| Basic EPS                                    | \$ 0.41                                 |        | \$ 0.38  |        |
| <b>Diluted:</b>                              |   |        |          |        |
| Earnings Applicable to Common Stock          | \$ 5,445                                | 13,262 | \$ 4,960 | 13,184 |
| \$7.00 Series Preferred Dividend             | 49                                      | 167    | 49       | 167    |
| \$8.00 Series Preferred Dividend             | 48                                      | 164    | 48       | 164    |
| Adjusted Earnings Applicable to Common Stock | \$ 5,542                                | 13,593 | \$ 5,057 | 13,515 |
| Diluted EPS                                  | \$ 0.41                                 |        | \$ 0.37  |        |

#### Note 5 – Business Segment Data

The Company has identified two reportable segments. One is the regulated business of collecting, treating and distributing water on a retail and wholesale basis to residential, commercial, industrial and fire protection customers in parts of New Jersey and Delaware. This segment also includes regulated wastewater systems in New Jersey and Delaware. The Company is subject to regulations as to its rates, services and other matters by the States of New Jersey and Delaware with respect to utility services within these States. The other segment is primarily comprised of non-regulated contract services for the operation and maintenance of municipal and private water and wastewater systems in New Jersey and Delaware. Inter-segment transactions relating to operational costs are treated as pass-through expenses. Finance charges on inter-segment loan activities are based on interest rates that are below what would normally be charged by a third party lender.





| Operations by Segments:              | (In Thousands)     |                   |                  |                  |
|--------------------------------------|--------------------|-------------------|------------------|------------------|
|                                      | Three Months Ended |                   | Six Months Ended |                  |
|                                      | June 30,           | June 30,          | June 30,         | June 30,         |
|                                      | 2008               | 2007              | 2008             | 2007             |
| <b>Revenues:</b>                     |                    |                   |                  |                  |
| Regulated                            | \$ 20,538          | \$ 19,776         | \$ 38,960        | \$ 36,462        |
| Non – Regulated                      | 2,607              | 2,081             | 5,091            | 4,427            |
| Inter-segment Elimination            | (110)              | (112)             | (161)            | (157)            |
| <b>Consolidated Revenues</b>         | <b>\$ 23,035</b>   | <b>\$ 21,745</b>  | <b>\$ 43,890</b> | <b>\$ 40,732</b> |
| <b>Operating Income:</b>             |                    |                   |                  |                  |
| Regulated                            | \$ 6,346           | \$ 5,951          | \$ 10,236        | \$ 9,416         |
| Non – Regulated                      | 479                | 328               | 935              | 584              |
| <b>Consolidated Operating Income</b> | <b>\$ 6,825</b>    | <b>\$ 6,279</b>   | <b>\$ 11,171</b> | <b>\$ 10,000</b> |
| <b>Net Income:</b>                   |                    |                   |                  |                  |
| Regulated                            | \$ 3,260           | \$ 3,140          | \$ 4,961         | \$ 4,777         |
| Non – Regulated                      | 305                | 173               | 608              | 307              |
| <b>Consolidated Net Income</b>       | <b>\$ 3,565</b>    | <b>\$ 3,313</b>   | <b>\$ 5,569</b>  | <b>\$ 5,084</b>  |
| <b>Capital Expenditures:</b>         |                    |                   |                  |                  |
| Regulated                            | \$ 6,973           | \$ 5,024          | \$ 13,284        | \$ 8,549         |
| Non – Regulated                      | 239                | 130               | 255              | 225              |
| <b>Total Capital Expenditures</b>    | <b>\$ 7,212</b>    | <b>\$ 5,154</b>   | <b>\$ 13,539</b> | <b>\$ 8,774</b>  |
|                                      | As of              | As of             |                  |                  |
|                                      | June 30,           | December 31,      |                  |                  |
|                                      | 2008               | 2007              |                  |                  |
| <b>Assets:</b>                       |                    |                   |                  |                  |
| Regulated                            | \$ 401,693         | \$ 387,931        |                  |                  |
| Non – Regulated                      | 10,366             | 8,157             |                  |                  |
| Inter-segment Elimination            | (4,022)            | (3,413)           |                  |                  |
| <b>Consolidated Assets</b>           | <b>\$ 408,037</b>  | <b>\$ 392,675</b> |                  |                  |

#### Note 6 – Short-term Borrowings

As of June 30, 2008, the Company has established lines of credit aggregating \$33.0 million. At June 30, 2008, the outstanding borrowings under these credit lines were \$17.0 million at a weighted average interest rate of 3.30%.

The weighted average daily amounts of borrowings outstanding under the Company's credit lines and the weighted average interest rates on those amounts were \$13.1 million and \$0.2 million at 3.71% and 6.62% for the three months ended June 30, 2008 and 2007, respectively. The weighted average daily amounts of borrowings outstanding under the Company's credit lines and the weighted average interest rates on those amounts were \$10.3 million and \$0.1 million at 4.11% and 6.62% for the six months ended June 30, 2008 and 2007, respectively.

Interest rates for short-term borrowings under the lines of credit are below the prime rate with no requirement for compensating balances.



## Note 7 – Commitments and Contingent Liabilities

Guarantees - USA-PA operates the City of Perth Amboy, New Jersey (Perth Amboy) water and wastewater systems under contract through June 30, 2018. The agreement was effected under New Jersey's Water Supply Public/Private Contracting Act and the New Jersey Wastewater Public/Private Contracting Act. Under the agreement, USA-PA receives a fixed fee and in addition, a variable fee based on increased system billing. Scheduled fixed fee payments for 2008 are \$8.0 million. The fixed fees will increase over the term of the contract to \$10.2 million per year.

In connection with the agreement, Perth Amboy, through the Middlesex County Improvement Authority, issued approximately \$68.0 million in three series of bonds. Middlesex guaranteed one of those series of bonds, designated the Series C Serial Bonds, in the principal amount of approximately \$26.3 million. Perth Amboy guaranteed the two other series of bonds. The Series C Serial Bonds have various maturity dates with the final maturity date on September 1, 2015. As of June 30, 2008, approximately \$22.6 million of the Series C Serial Bonds remained outstanding.

Middlesex is obligated to perform under the guarantee in the event notice is received from the Series C Serial Bonds trustee of an impending debt service deficiency. If Middlesex funds any debt service obligations as guarantor, Perth Amboy is required to reimburse the Company. There are other provisions in the agreement that make it unlikely that we would be required to perform under the guarantee, such as scheduled annual rate increases for water and wastewater services as well as rate increases that may be implemented at anytime by Perth Amboy. In the event revenues from customers could not satisfy the reimbursement requirements, Perth Amboy has Ad Valorem taxing powers, which could be used to raise the needed amount.

Water Supply - Middlesex has an agreement with the New Jersey Water Supply Authority (NJWSA) for the purchase of untreated water through November 30, 2023, which provides for an average purchase of 27 million gallons per day (mgd). Pricing is set annually by the NJWSA through a public rate making process. The agreement has provisions for additional pricing in the event Middlesex overdrafts or exceeds certain monthly and annual thresholds.

Middlesex also has an agreement with a non-affiliated regulated water utility for the purchase of treated water. This agreement, which expires February 27, 2011, provides for the minimum purchase of 3 mgd of treated water with provisions for additional purchases.

Purchased water costs are shown below:

|                        | (In Thousands)                 |          |                              |          |
|------------------------|--------------------------------|----------|------------------------------|----------|
|                        | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|                        | 2008                           | 2007     | 2008                         | 2007     |
| <b>Purchased Water</b> |                                |          |                              |          |
| Treated                | \$ 529                         | \$ 539   | \$ 1,050                     | \$ 999   |
| Untreated              | 516                            | 529      | 1,121                        | 1,128    |
| Total Costs            | \$ 1,045                       | \$ 1,068 | \$ 2,171                     | \$ 2,127 |

Construction – The Company expects to spend approximately \$32.7 million on its construction program in 2008.



Litigation – The Company is a defendant in lawsuits in the normal course of business. We believe the resolution of pending claims and legal proceedings will not have a material adverse effect on the Company’s consolidated financial statements.

Change in Control Agreements – The Company has Change in Control Agreements with its Officers that provide compensation and benefits in the event of termination of employment in connection with a change in control of the Company.

#### Note 8 – Employee Retirement Benefit Plans

Pension – The Company has a noncontributory defined benefit pension plan, which covers all employees with more than 1,000 hours of service hired before April 1, 2007. Employees hired after March 31, 2007 are not eligible to participate in this plan, but do participate in a defined contribution plan that provides an annual contribution at the discretion of the Company based upon a percentage of the participants’ compensation. In order to be eligible for an annual contribution, the eligible employee must be employed by the Company on December 31st of the year to which the award pertains.

During the second quarter the Company contributed \$0.1 million in equity securities to the plan. The Company contributed \$2.1 million of cash to the plan on July 29, 2008. No further contributions are anticipated to be made in 2008. The Company also maintains an unfunded supplemental retirement benefit plan for certain active and retired company officers and currently pays \$0.3 million in annual benefits to the retired participants.

Postretirement Benefits Other Than Pensions – The Company maintains a postretirement benefit plan other than pensions for substantially all of its retired employees and active employees hired before April 1, 2007. Employees hired after March 31, 2007 are not eligible to participate in this plan. Coverage includes healthcare and life insurance. Retiree contributions are dependent on credited years of service. The Company contributed \$0.3 million of cash to the plan on July 29, 2008. The Company expects to make additional cash contributions to the plan of approximately \$1.0 million over the remainder of the current year.

The following table sets forth information relating to the Company’s periodic costs for its retirement plans.

|   | (In Thousands)              |        |                |        |
|---|-----------------------------|--------|----------------|--------|
|   | Pension Benefits            |        | Other Benefits |        |
|   | Three Months Ended June 30, |        |                |        |
|   | 2008                        | 2007   | 2008           | 2007   |
| Service Cost                                    | \$ 312                      | \$ 320 | \$ 194         | \$ 205 |
| Interest Cost                                   | 488                         | 453    | 252            | 224    |
| Expected Return on Assets                       | (484)                       | (456)  | (145)          | (120)  |
| Amortization of Unrecognized Losses             | -                           | 66     | 72             | 84     |
| Amortization of Unrecognized Prior Service Cost | 2                           | 2      | -              | -      |
| Amortization of Transition Obligation           | -                           | -      | 34             | 34     |
| Net Periodic Benefit Cost                       | \$ 318                      | \$ 385 | \$ 407         | \$ 427 |



|   | Pension Benefits |        | Other Benefits |        |
|---|------------------|--------|----------------|--------|
|   | 2008             | 2007   | 2008           | 2007   |
| Service Cost                                    | \$ 624           | \$ 639 | \$ 387         | \$ 411 |
| Interest Cost                                   | 975              | 907    | 505            | 448    |
| Expected Return on Assets                       | (969)            | (913)  | (291)          | (241)  |
| Amortization of Unrecognized Losses             | -                | 131    | 144            | 169    |
| Amortization of Unrecognized Prior Service Cost | 5                | -      | -              | -      |
| Amortization of Transition Obligation           | -                | 5      | 68             | 68     |
| Net Periodic Benefit Cost                       | \$ 635           | \$ 769 | \$ 813         | \$ 855 |

#### Note 9 – Stock Based Compensation

The Company maintains an escrow account for 71,253 shares of the Company's common stock which were awarded under the 1997 Restricted Stock Plan, which has expired. Such stock is subject to an agreement requiring forfeiture by the employee in the event of termination of employment within five years of the award other than as a result of retirement, death, disability or change in control. The Company received shareholders approval of a stock-based compensation plan called the 2008 Restricted Stock Plan at its May 21, 2008 annual meeting of shareholders. The Company received approval from the BPU for the plan on May 9, 2008. The maximum number of shares authorized for grant under the 2008 Restricted Stock Plan is 300,000 shares.

The Company has also filed a petition with the BPU requesting approval of a stock-based compensation plan for non-employee members of the Board of Directors called the Director Stock Compensation Plan. The Company received shareholder approval for the new plan at its May 21, 2008 annual meeting of shareholders. The Company received approval from the BPU for the plan on July 30, 2008. The maximum number of shares authorized for grant under the plan is 100,000 shares.

The Company recognizes compensation expense at fair value for its restricted stock awards in accordance with SFAS 123(R), "Shared Based Payment". Compensation expense is determined by the market value of the stock on the date of the award and is being amortized over a five-year period. Compensation expense for the three months ended June 30, 2008 and 2007 was \$0.1 million. Compensation expense for the six months ended June 30, 2008 and 2007 was \$0.1 million. Total unearned compensation related to restricted stock was \$0.7 million at both June 30, 2008 and 2007, respectively.



## Note 10 – Comprehensive Income

Comprehensive income was as follows:

|  | (In Thousands)                 |          |                              |          |
|--|--------------------------------|----------|------------------------------|----------|
|  | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|  | 2008                           | 2007     | 2008                         | 2007     |
| Net Income   | \$ 3,565                       | \$ 3,313 | \$ 5,569                     | \$ 5,084 |
| Other Comprehensive Income (Loss):                       |                                |          |                              |          |
| Change in Value of Equity Investments, Net of Income Tax | ---                            | (23)     | (12)                         | (14)     |
| Less: Adjustment for Gain Included in Net Income         | (57)                           | ---      | (57)                         | ---      |
| Other Comprehensive Income (Loss):                       | (57)                           | (23)     | (69)                         | (14)     |
| Comprehensive Income                                     | \$ 3,508                       | \$ 3,290 | \$ 5,500                     | \$ 5,070 |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with the unaudited condensed consolidated financial statements of the Company included elsewhere herein and with the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2007.

Forward-Looking Statements

Certain statements contained in this periodic report and in the documents incorporated by reference constitute "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. The Company intends that these statements be covered by the safe harbors created under those laws. These statements include, but are not limited to:

- statements as to expected financial condition, performance, prospects and earnings of the Company;
  - statements regarding strategic plans for growth;
- statements regarding the amount and timing of rate increases and other regulatory matters;
  - statements regarding expectations and events concerning capital expenditures;
- statements as to the Company's expected liquidity needs during fiscal 2008 and beyond and statements as to the sources and availability of funds to meet its liquidity needs;
- statements as to expected rates, consumption volumes, service fees, revenues, margins, expenses and operating results;
- statements as to the Company's compliance with environmental laws and regulations and estimations of the materiality of any related costs;
  - statements as to the safety and reliability of the Company's equipment, facilities and operations;
    - statements as to financial projections;
  - statements as to the ability of the Company to pay dividends;
- statements as to the Company's plans to renew municipal franchises and consents in the territories it serves;
- expectations as to the amount of cash contributions to fund the Company's retirement benefit plans, including statements as to anticipated discount rates and rates of return on plan assets;
  - statements as to trends; and
- statements regarding the availability and quality of our water supply.

These forward-looking statements are subject to risks, uncertainties and other factors that could cause actual results to differ materially from future results expressed or implied by the forward-looking statements. Important factors that could cause actual results to differ materially from anticipated results and outcomes include, but are not limited to:

- the effects of general economic conditions;
- increases in competition in the markets served by the Company;
- the ability of the Company to control operating expenses and to achieve efficiencies in its operations;
  - the availability of adequate supplies of water;
- actions taken by government regulators, including decisions on base rate increase requests;
  - new or additional water quality standards;
- weather variations and other natural phenomena;
- the existence of attractive acquisition candidates and the risks involved in pursuing those acquisitions;
  - acts of war or terrorism;
- significant changes in the housing starts in Delaware;
- the availability and cost of capital resources; and
- other factors discussed elsewhere in this quarterly report.



Many of these factors are beyond the Company's ability to control or predict. Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements, which only speak to the Company's understanding as of the date of this report. The Company does not undertake any obligation to release publicly any revisions to these forward-looking statements to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events, except as may be required under applicable securities laws.

For an additional discussion of factors that may affect the Company's business and results of operations, see Item 1A. - Risk Factors in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2007.

#### Overview

The Company has operated as a water utility in New Jersey since 1897, and in Delaware, through our wholly-owned subsidiary, Tidewater, since 1992. We are in the business of collecting, treating, distributing and selling water for residential, irrigation, commercial, municipal, industrial and fire protection purposes. We also operate a New Jersey municipal water and wastewater system under contract and provide wastewater services in New Jersey and Delaware through our subsidiaries. Our utility companies are regulated as to rates charged to customers for water and wastewater services in New Jersey and Delaware, as to the quality of service provided and as to certain other matters. Our USA, USA-PA and White Marsh subsidiaries are not regulated utilities.

Our New Jersey water utility system (the Middlesex System) provides water services to approximately 59,600 retail, commercial and fire service customers, primarily in central New Jersey. The Middlesex System also provides water service under contract to municipalities in central New Jersey with a total population of approximately 303,000. Through our subsidiary, USA-PA, we operate the water supply system and wastewater collection system for the City of Perth Amboy, New Jersey. Pinelands Water and Pinelands Wastewater provide water and wastewater services to residents in Southampton Township, New Jersey.

Tidewater and Southern Shores provide water services to approximately 32,100 retail customers in New Castle, Kent, and Sussex Counties, Delaware. Our TESI subsidiary provides regulated wastewater service to approximately 1,500 residential retail customers. White Marsh serves approximately 5,700 customers under unregulated operating contracts with various owners of small water and wastewater systems in Kent and Sussex Counties.

USA provides customers both inside and outside of our service territories a water service line maintenance program called LineCareSM. We offer a similar program for wastewater service lines called LineCare+SM.

The majority of our revenue is generated from regulated water services to customers in our franchise areas. We record water service revenue as such service is rendered and include estimates for amounts unbilled at the end of the period for services provided since the end of the last billing cycle. Fixed service charges are billed in advance by our subsidiary, Tidewater, and are recognized in revenue as the service is provided.

Our ability to increase operating income and net income is based significantly on four factors: weather, adequate and timely rate relief, effective cost management, and customer growth. These factors are evident in the discussions below which compare our results of operations with prior periods.

We are seeking to increase customer growth outside our existing service territories, primarily in the mid-Atlantic region. The business opportunities we are looking to develop are both regulated and non-regulated. We incur costs in connection with the preliminary surveying and investigation (PSI) of potential water and wastewater projects. We cannot guarantee we will successfully obtain any of these projects. Non-regulated project PSI costs are expensed as incurred and regulated project PSI costs are deferred until the project is acquired or abandoned. Abandoned project costs are expensed when identified.

#### Recent Developments

##### Rate Increases

On April 29, 2008 Pinelands Water and Pinelands Wastewater filed with the New Jersey Board of Public Utilities (BPU) for base rate increases of 19.8% and 22.9%, respectively. These combined increase requests represent \$0.3 million of additional revenues needed to cover higher operations and maintenance costs of those companies. We cannot predict whether the BPU will ultimately approve, deny, or reduce the amount of our requests.

Effective January 1, 2008, Tidewater received approval from the Delaware Public Service Commission (PSC) to increase their Distribution System Improvement Charge (DSIC) from 0.17% to 1.62%. The DSIC increase is designed to generate additional annual revenue of approximately \$0.2 million.

Effective July 1, 2008, Tidewater received approval from the PSC to further increase their DSIC from 1.62% to 2.94%. The DSIC increase is designed to generate additional annual revenue of approximately \$0.2 million.

In accordance with the tariff established for Southern Shores, an annual rate increase of 3% was implemented on January 1, 2008. The increase cannot exceed the lesser of the regional Consumer Price Index or 3%. The contracted rate schedule is set to expire on December 31, 2009.

#### Operating Results by Segment

The Company has two operating segments, Regulated and Non-Regulated. Our Regulated segment contributed 89% of total revenues and 89% of net income for the six months ended June 30, 2008 and 91% of total revenues and 95% of net income for the six months ended June 30, 2007. The discussion of the Company's results of operations is on a consolidated basis, and includes significant factors by subsidiary. The segments in the tables included below consist of the following companies: Regulated-Middlesex, Tidewater, Pinelands, Southern Shores, and TESI; Non-Regulated-USA, USA-PA, and White Marsh.

## Results of Operations – Three Months Ended June 30, 2008

|                                     | (In Thousands)              |               |           |           |               |           |
|-------------------------------------|-----------------------------|---------------|-----------|-----------|---------------|-----------|
|                                     | Three Months Ended June 30, |               |           | 2007      |               |           |
|                                     | 2008                        | 2007          | Total     | 2008      | 2007          | Total     |
|                                     | Regulated                   | Non-Regulated |           | Regulated | Non-Regulated |           |
| Revenues                            | \$ 20,538                   | \$ 2,497      | \$ 23,035 | \$ 19,776 | \$ 1,969      | \$ 21,745 |
| Operations and maintenance expenses | 9,796                       | 1,931         | 11,727    | 9,631     | 1,549         | 11,180    |
| Depreciation expense                | 1,926                       | 29            | 1,955     | 1,842     | 33            | 1,875     |
| Other taxes                         | 2,470                       | 58            | 2,528     | 2,352     | 59            | 2,411     |
| Operating income                    | 6,346                       | 479           | 6,825     | 5,951     | 328           | 6,279     |
| Other income                        | 239                         | 87            | 326       | 414       | --            | 414       |
| Interest expense                    | 1,752                       | 54            | 1,806     | 1,672     | 26            | 1,698     |
| Income taxes                        | 1,573                       | 207           | 1,780     | 1,553     | 129           | 1,682     |
| Net income                          | \$ 3,260                    | \$ 305        | \$ 3,565  | \$ 3,140  | \$ 173        | \$ 3,313  |

Operating revenues for the three months ended June 30, 2008 increased \$1.3 million, or 5.9%, from the same period in 2007. Revenues in our Middlesex system increased \$1.3 million as a result of a 9.1% base rate increase implemented on October 26, 2007. Middlesex revenues decreased by \$0.6 million due to lower consumption by our customers in 2008. Revenues improved \$0.1 million in our Tidewater system, of which \$0.1 million was the result of the additional 1.62% DSIC rate increase that went into effect at the beginning of 2008. Customer growth contributed \$0.1 million to the increase. Fees charged for initial connection to our Delaware Water system were \$0.1 million lower in 2008 as new residential and commercial development has slowed in our Delaware service territories. USA-PA's fees for managing the Perth Amboy water and wastewater systems were \$0.2 million higher than the same period in 2007 due mostly to higher pass-through charges. There was an equal and offsetting amount of higher expenses connected with this management contract. Revenues from non-regulated contract operations in Delaware increased \$0.1 million due to growth in contract customers and increased sales of additional services. Revenues from our regulated wastewater operations in Delaware increased \$0.1 million due to customer growth. All other operations accounted for \$0.1 million of additional revenues.

While we anticipate continued organic customer and consumption growth, particularly in our Delaware systems, such growth and increased consumption cannot be guaranteed. Revenues from our water systems are highly dependent on the effects of weather, which may adversely impact future consumption despite customer growth. Appreciable organic customer and consumption growth is less likely in our New Jersey systems due to the extent to which our service territory is developed. The Company expects 2008 operating revenues to reflect the full effect of the October 2007 Middlesex \$5.0 million rate increase.

Operation and maintenance expenses for the three months ended June 30, 2008 increased \$0.5 million or 4.9%. Water Production costs were \$0.1 million higher due to higher costs for water, electric power, chemicals and disposal of residuals in New Jersey. The costs to operate our TESI regulated wastewater facilities in Delaware increased \$0.1 million due to acquisition of the Milton, Delaware municipal wastewater system during 2007 and an increased number of wastewater treatment facilities in operation in Delaware. Operating costs for USA-PA increased \$0.2 million due to higher pass through-charges. All other expense categories increased \$0.1 million.



Depreciation expense increased \$0.1 million, or 4.3%, primarily as a result of a higher level of utility plant in service since June 30, 2007.

Other taxes increased \$0.1 million, generally reflecting additional taxes on higher gross revenues in our Middlesex system.

Total Other Income, net decreased \$0.1 million, primarily due to costs associated with business development activities on the Delmarva Peninsula.

Interest expense increased \$0.1 million commensurate with higher short-term borrowings compared to the prior year period. Lower interest rates reduced the level of the interest expense increase. The weighted average interest rate for the quarter was almost 3% lower than the quarter ended June 30, 2007.

Income taxes increased \$0.1 million as a result of increased operating income as compared to the prior year.

Net income increased 7.6% from \$3.3 million to \$3.6 million. Basic earnings per share grew 4% to \$0.26 for the three months ended June 30, 2008 compared to \$0.25 for the same period in 2007. Diluted earnings per share were \$0.26 and \$0.24 for three months ended June 30, 2008 and 2007, respectively.

#### Results of Operations – Six Months Ended June 30, 2008

|                                     | (In Thousands) |               |           |           |               |           |
|-------------------------------------|----------------|---------------|-----------|-----------|---------------|-----------|
|                                     | 2008           |               |           | 2007      |               |           |
|                                     | Regulated      | Non-Regulated | Total     | Regulated | Non-Regulated | Total     |
| Revenues                            | \$ 38,960      | \$ 4,930      | \$ 43,890 | \$ 36,462 | \$ 4,270      | \$ 40,732 |
| Operations and maintenance expenses | 20,005         | 3,821         | 23,826    | 18,846    | 3,504         | 22,350    |
| Depreciation expense                | 3,827          | 58            | 3,885     | 3,656     | 64            | 3,720     |
| Other taxes                         | 4,892          | 116           | 5,008     | 4,544     | 118           | 4,662     |
| Operating income                    | 10,236         | 935           | 11,171    | 9,416     | 584           | 10,000    |
| Other income                        | 416            | 209           | 625       | 748       | ---           | 748       |
| Interest expense                    | 3,198          | 125           | 3,323     | 3,030     | 51            | 3,081     |
| Income taxes                        | 2,493          | 411           | 2,904     | 2,357     | 226           | 2,583     |
| Net income                          | \$ 4,961       | \$ 608        | \$ 5,569  | \$ 4,777  | \$ 307        | \$ 5,084  |

Operating revenues for the six months ended June 30, 2008 increased \$3.2 million or 7.8% from the same period in 2007. Revenues in our Middlesex system increased \$2.4 million as a result of a 9.1% base rate increase implemented on October 26, 2007. Middlesex revenues decreased \$0.4 million due to lower consumption by our customers during 2008. Water sales improved \$0.6 million in our Delaware water systems, of which \$0.4 million was a result of an additional 12% base rate increase that was granted to Tidewater on February 28, 2007 and a DSIC rate increase of 1.62% that went into effect January 1, 2008. Fees charged to new customers for initial connection to our Delaware water systems were down \$0.2 million for the reasons described above. USA-PA's fees for managing the Perth Amboy water and wastewater systems were \$0.3 million higher than the same period in 2007 due mostly to higher pass-through charges. There was an equal and offsetting amount of higher expenses connected with this management contract. Revenues from our regulated





wastewater operations in Delaware increased \$0.2 million due to customer growth. All other operations accounted for \$0.3 million of additional revenues.

Operation and maintenance expenses increased \$1.5 million or 6.6%. Water Production costs increased \$0.4 million due to higher costs for water, electric power, chemicals and disposal of residuals. Labor and benefits costs increased \$0.4 million due to wage increases and an increased number of employees to meet the needs of the increased Delaware customer base. The costs to operate our TESI regulated wastewater facilities in Delaware increased \$0.3 million due to acquisition of the Milton, Delaware municipal wastewater system during 2007 and an increased number of wastewater treatment facilities in operation in Delaware. Operating costs for USA-PA increased \$0.3 million due to higher pass-through charges. All other expense categories increased \$0.1 million.

Depreciation expense increased \$0.2 million or 4.4% due to the higher level of utility plant in service.

Other taxes increased \$0.3 million, generally reflecting additional taxes on higher gross revenues in our Middlesex system.

Total Other Income, net decreased \$0.1 million primarily due to costs associated with business development activities on the Delmarva Peninsula.

Interest expense increased \$0.2 million commensurate with higher short-term borrowings compared to the prior year period. Lower interest rates reduced the level of the interest expense increase. The weighted average interest rate for the year was almost 2.5% lower than the year ended June 30, 2007.

Income taxes increased \$0.3 million as a result of increased operating income as compared to the prior year.

Net income increased \$0.5 million or 9.5%. Basic earnings per share increased 7.9% to \$0.41 for the six months ended June 30, 2008 compared to \$0.38 for the same period in 2007. Diluted earnings per share were \$0.41 and \$0.37 for six months ended June 30, 2008 and 2007.

#### Liquidity and Capital Resources

Cash flows from operations are largely dependent on three factors: the impact of weather on water sales, adequate and timely rate increases, and customer growth. The effect of those factors on net income is discussed in results of operations. For the six months ended June 30, 2008, cash flows from operating activities were \$9.0 million, a decrease of \$0.9 million from the prior year. The decrease includes \$2.6 million attributable to a decrease in Accounts Payable due to the timing of payments. This decrease in cash flows was partially offset by increased net income and a decrease in customer accounts receivable. The \$9.0 million of net cash flow from operations enabled us to fund 66% of our utility plant expenditures internally for the period, with the remainder funded with proceeds from requisitions under the Delaware State Revolving Fund (SRF) program loans and short-term borrowings.

The capital spending program for 2008 is currently estimated to be \$32.7 million, which is lower by \$4.2 million than the amount previously reported in our 2007 Annual Report on Form 10-K. This decrease is due primarily to the slowing of new residential and commercial development in our Delaware service territories. Through June 30, 2008, we have expended \$13.6 million. For the remainder of 2008 we expect to incur \$19.1 million of costs. We expect to spend an additional \$5.4 million for additions and improvements to our Delaware water systems; \$1.9 million for infrastructure additions for our Delaware wastewater systems; \$1.1



million towards implementation of a Company-wide information system upgrade; and \$3.0 million for the RENEW program to complete the cleaning and cement lining of approximately nine miles of unlined water mains in the Middlesex system. There remains a total of approximately 112 miles of unlined mains in the 730-mile Middlesex system. The capital program also includes an additional \$7.7 million to be incurred over the remainder of 2008 for scheduled upgrades to our existing systems in New Jersey. The remaining spending for scheduled upgrades includes \$3.2 million for improvements to existing utility plant, \$2.3 million for mains, \$0.3 million for service lines, \$0.2 million for meters, \$0.1 million for hydrants and \$1.6 million for other infrastructure needs.

To fund our capital program in 2008, we will utilize internally generated funds and funds available under existing New Jersey SRF program loans (currently, \$3.5 million) and Delaware SRF program loans (currently, \$2.2 million). These programs provide low cost financing for projects that meet certain water quality and system improvement benchmarks. If needed, we will also borrow funds through \$33.0 million of available lines of credit with several financial institutions. As of June 30, 2008, \$17.0 million was outstanding against the lines of credit.

We periodically issue shares of common stock in connection with our dividend reinvestment and stock purchase plan (DRP). From time to time, we may issue additional equity to reduce short-term indebtedness, fund our capital program, and for other general corporate purposes.

We currently project that we may be required to expend between \$73.3 million and \$93.4 million for capital projects in 2009 and 2010 combined. The exact amount is dependent on customer growth, residential housing sales and project scheduling. In particular, Middlesex has filed a prudence review application with the BPU for a proposed major transmission pipeline designed to strengthen its existing transmission network and provide further system reliability. Initial estimates to construct the pipeline are \$26.2 million. Evidentiary hearings are scheduled for the end of August 2008. The duration and outcome of the BPU review process may affect the construction schedule as well as the project viability.

We have a \$15.0 million first mortgage bond (Series U) that will be maturing on February 1, 2009. It is our intention to refund and refinance Series U with a long-term first mortgage bond. The timing and terms of this refinancing are dependent on financial market conditions and other identified capital need at that time.

To the extent possible and because of favorable interest rates available to regulated water utilities, we expect to finance our capital expenditures under the SRF loan programs. We also expect to use internally generated funds and proceeds from the sale of common stock through the Dividend Reinvestment and Common Stock Purchase Plan. It may also be necessary to sell shares of our Common Stock through a public offering.

In addition to the effect of weather conditions on revenues, increases in certain operating costs will impact our liquidity and capital resources. We received rate relief for Middlesex in October 2007, for Tidewater in January 2008 and July 2008, and for Southern Shores on January 1, 2008. Changes in operating costs and timing of capital projects will have an impact on revenues, earnings, and cash flows and will also impact the timing of filings for future rate increases.

Recent Accounting Pronouncements – See Note 1 of the Notes to Unaudited Condensed Consolidated Financial Statements for a discussion of recent accounting pronouncements.

### Item 3. Quantitative and Qualitative Disclosures of Market Risk

The Company is subject to the risk of fluctuating interest rates in the normal course of business. Our capital program is partially financed with fixed rate, long-term debt and, to a lesser extent, short-term debt. The Company's interest rate risk related to existing fixed rate, long-term debt is not material due to the term of the majority of our Amortizing

Secured Notes and First Mortgage Bonds, which have final maturity dates ranging

from 2009 to 2038. Over the next twelve months, approximately \$17.8 million of the current portion of twenty-one existing long-term debt instruments will mature. Applying a hypothetical change in the rate of interest of 10% on those borrowings would not have a material effect on earnings.

#### Item 4. Controls and Procedures

As required by Rule 13a-15 under the Exchange Act, an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures was conducted by the Company's Chief Executive Officer along with the Company's Chief Financial Officer. Based upon that evaluation, the Company's Chief Executive Officer and the Company's Chief Financial Officer concluded that the Company's disclosure controls and procedures for Long-term Debt and the Current Portion of Long-term Debt were not effective. As a result of this conclusion, the Company performed additional review and analysis to ensure the condensed consolidated financial statements included in this report fairly present in all material respects our financial condition, results of operations and cash flows for the periods presented.

On August 1, 2008 the Company implemented additional procedures and controls related to the evaluation and review of maturity dates for Long-term Debt to ensure proper classification of debt maturing in less than one year to the Current Portion of Long-term Debt in the future.

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed in Company reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in Company reports filed under the Exchange Act is accumulated and communicated to management, including the Company's Chief Executive Officer and Chief Financial Officer as appropriate, to allow timely decisions regarding disclosure.

## PART II. OTHER INFORMATION

## Item 1. Legal Proceedings

Reference is made to the Company's Annual Report on Form 10-K for the year ended December 31, 2007 and Quarterly Report on Form 10-Q filed for the period ended June 30, 2008. Note 7 to the unaudited Condensed Consolidated Financial Statements for the period ended June 30, 2008, included in Part I of this Quarterly Report on Form 10-Q, is hereby incorporated by reference.

## Item 1A. Risk Factors

We expect our revenues to increase from customer growth in Delaware for our regulated water operations and, to a lesser degree, our regulated wastewater operations as a result of the anticipated construction and sale of new housing units in the territories we serve. Although the residential building market in Delaware has experienced growth in recent years, this growth may not continue in the future. If housing starts in the Delaware territories we serve decline significantly as a result of economic conditions or otherwise, revenue growth may not meet our expectations and our financial results could be impacted.

Except as described above, information about risk factors for the six months ended June 30, 2008 does not differ materially from those set forth in Part I, Item 1A. of the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

## Item 3. Defaults Upon Senior Securities

None.

## Item 4. Submission of Matters to a Vote of Security Holders

## 1. ELECTION OF DIRECTORS:

Nominees for Class III term expiring 2011

|                            | FOR        | %    | WITHHOLD  | %    |
|----------------------------|------------|------|-----------|------|
| John R. Middleton,<br>M.D. | 10,202,350 | 92.8 | 789,288   | 7.2  |
| Jeffries Shein             | 10,535,807 | 95.9 | 455,831   | 4.1  |
| J. Richard Tompkins        | 9,098,808  | 82.8 | 1,892,830 | 17.2 |

## 2. Approval of the new 2008 Restricted Stock Plan

| FOR       | %    | AGAINST | %   | ABSTAIN | %   |
|-----------|------|---------|-----|---------|-----|
| 6,106,228 | 92.5 | 498,479 | 7.5 | 150,948 | 0.0 |

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3. Approval of the outside Director Stock Compensation Plan

| FOR       | %    | AGAINST | %   | ABSTAIN | %   |
|-----------|------|---------|-----|---------|-----|
| 6,006,178 | 91.7 | 543,555 | 8.3 | 205,922 | 0.0 |

21

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Item 5. Other Information

None.

Item 6. Exhibits

31 Section 302 Certification by Dennis W. Doll pursuant to Rules 13a-14 and 15d-14 of the Securities Exchange Act of 1934.

31.1 Section 302 Certification by A. Bruce O'Connor pursuant to Rules 13a-14 and 15d-14 of the Securities Exchange Act of 1934.

32 Section 906 Certification by Dennis W. Doll pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32.1 Section 906 Certification by A. Bruce O'Connor pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

MIDDLESEX WATER  
COMPANY

By: /s/ A. Bruce  
O'Connor  
A. Bruce O'Connor  
Vice President and  
Chief Financial  
Officer

Date: August 6, 2008