

MVB FINANCIAL CORP  
Form 10-K  
March 14, 2012

---

---

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2011

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_ To \_\_\_\_

Commission file Number 34603-9

MVB Financial Corp.

(Exact name of registrant as specified in its charter)

West Virginia

(State or other jurisdiction of incorporation or organization)

20-0034461

(I.R.S. Employer Identification No.)

Edgar Filing: MVB FINANCIAL CORP - Form 10-K

301 Virginia Avenue, Fairmont, WV  
(Address of principal executive offices)

26554  
(Zip Code)

Registrant's telephone number (304) 363-4800  
(Former name, former address and former fiscal year, if changed since last report)[None]

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Name of each exchange on which registered
Common Stock, \$1.00 Par	None

Securities registered pursuant to Section 12(g) of the Act:

Common Stock, \$1.00 Par  
(Title of Class)

Preferred Stock \$1,000.00 Par  
(Title of Class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or 15(d) Act.

Yes  No

Indicate by check mark whether the registrant(1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the

preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer        Accelerated filer        Non-accelerated filer        Smaller reporting company     S

Indicate by check mark if the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No  S

Based upon the average selling price of sales known to the Registrant of the common shares of the Registrant during the period through June 30, 2012, the aggregate market value of the common shares of the Registrant held by non affiliates during that time was \$29,767,620. For this purpose certain executive officers and directors are considered affiliates.

Portions of the registrant's definitive proxy statement relating to the Annual Meeting to be held May 15, 2012, are incorporated by reference into Part III of this Annual Report on Form 10-K.

As of March 15, 2012, the Registrant had 2,234,767 shares of common stock outstanding with a par value of \$1.

---

---

TABLE OF CONTENTS

	Page
<b>PART I</b>	
Item 1. Business	3
Item 1A. Risk Factors	9
Item 1B. Unresolved Staff Comments	9
Item 2. Properties	9
Item 3. Legal Proceedings	9
Item 4. Mine Safety Disclosures	9
<b>PART II</b>	
Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuers Purchases of Equity Securities	9
Item 6. Selected Financial Data	10
Item 7. Management’s discussion and analysis of financial condition and results of operations	10
Item 7A. Quantitative and Qualitative Disclosures About Market Risk	32
Item 8. Financial Statements and Supplementary Data	33
Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure	61
Item 9A. Controls and Procedures	61
Item 9B. Other Information	62
<b>PART III</b>	
Item 10. Directors, Executive Officers and Corporate Governance	63
Item 11. Executive Compensation	63
Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	63
Item 13. Certain Relationships and Related transactions, and Director Independence	63

Item 14. Principal Accountant Fees and Services 63

Part IV

Item 15. Exhibits and Financial Statement Schedules 63

Table of Contents

PART I

ITEM 1. BUSINESS

MVB Financial Corp., or MVB, was formed on January 1, 2004 as a bank holding company. MVB Bank, Inc., or the Bank, was formed on October 30, 1997 and chartered under the laws of the state of West Virginia. The Bank commenced operations on January 4, 1999. During the fourth quarter of 2004, MVB formed two second-tier holding companies MVB Marion, Inc. and MVB Harrison, Inc., which have since been merged to form MVB Central, Inc. to manage the banking operations of MVB, the sole bank subsidiary, in those markets. In August of 2005, MVB opened a full service office in neighboring Harrison County. During October of 2005 MVB purchased a branch office in Jefferson County, situated in West Virginia's eastern panhandle. In 2006 MVB formed another second-tier holding company, MVB East, Inc. to manage the banking operations of MVB in the Jefferson and Berkeley county markets. During the third quarter of 2007 MVB opened a full service office in the Martinsburg area of Berkeley County. In the second quarter of 2011 MVB opened a banking facility in the Morgantown area of Monongalia County.

MVB operates six offices, two of which are located in Marion County, the main office located at 301 Virginia Avenue in Fairmont and a branch office at 9789 Mall Loop inside the Shop N Save Supermarket in White Hall, WV. The remaining offices are located at 1000 Johnson Avenue in Bridgeport, Harrison County, 88 Somerset Boulevard in Charles Town, Jefferson County, 651 Foxcroft Avenue in Martinsburg, Berkeley County and 2400 Cranberry Square in Morgantown, Monongalia County. At December 31, 2011, MVB had total assets of \$533.5 million, total loans of \$373.8 million, total deposits of \$390.5 million and total stockholders' equity of \$47.7 million.

MVB's business activities are currently confined to a single segment which is community banking. As a community banking entity, MVB offers its customers a full range of products through various delivery channels. Such products and services include checking accounts, NOW accounts, money market and savings accounts, time certificates of deposit, commercial, installment, commercial real estate and residential real estate mortgage loans, debit cards, and safe deposit rental facilities. Services are provided through our walk-in offices, automated teller machines ("ATMs"), drive-in facilities, and internet and telephone banking. Additionally, MVB offers non-deposit investment products through an association with a broker-dealer, and also offers correspondent lending services to assist other community banks in offering longer term fixed rate loan products that may be sold into the secondary market.

At December 31, 2011, MVB had 124 full-time equivalent employees. MVB's principal office is located at 301 Virginia Avenue, Fairmont, West Virginia 26554, and its telephone number is (304) 363-4800. MVB's Internet web site is [www.mvbbanking.com](http://www.mvbbanking.com).

Since the opening date of January 4, 1999, MVB has experienced significant growth in assets, loans, and deposits due to overwhelming community and customer support in the Marion and Harrison county markets, expansion into West Virginia's eastern panhandle and most recently into Monongalia County.

During 2011, MVB continued to focus on growth in the Harrison, Berkeley, Jefferson and Monongalia County areas as the primary method for reaching performance goals. MVB continuously reviews key performance indicators to measure our success.

Market Area

MVB's primary market areas are the Marion, Harrison, Jefferson, Berkeley and Monongalia Counties of West Virginia. Its extended market is in the adjacent counties.

## Table of Contents

United States Census Bureau data indicates that the Fairmont and Marion County, West Virginia populations have had somewhat different trends from 1980 to 2010. The population of Fairmont has fluctuated from 23,863 in 1980; 20,210 in 1990; 19,097 in 2000 and 18,704 in 2010, or a net decline of 5,159 or 21.6%. Marion County increased its population from 1980 to 1990, 55,789 to 57,249, decreased to 56,598 in 2000 and decreased to 56,418 in 2010. These changes resulted in a net increase of 1.1%. The Marion County population includes that of Fairmont. The result is that over the last 30 years, there has not been any significant change in population. Harrison County's population decreased from 69,371 in 1990 to 68,652 in 2000, then increased to 69,099 in 2010 while Bridgeport's population has increased from 7,306 in 2000 to 7,896 in 2010, indicating that while population change in Harrison County has been relatively flat, the Bridgeport area is growing. The population in Jefferson County has been on the rise in recent years, increasing from 42,190 in 2000 to 53,498 in 2010. During this period, Charles Town has seen an increase in population of 80.9% to 5,259 in 2010. Berkeley County's population has grown from 75,905 in 2000 to 104,169 in 2010, making it the second-most populous county in West Virginia. Martinsburg's population has increased 15.1% since 2000 to 17,227 in 2010. Monongalia County's population has increased from 81,866 in 2000 to 96,189 in 2010, an increase of 17.5%. Morgantown's population in 2010 was 29,660, an increase of 2,851 or 10.6% since 2000. Based upon this data, MVB's offices are in some of the most desirable locations in the state of West Virginia.

Unemployment in Marion County has improved compared to that of the State of West Virginia from November 1995 through December 2011. As of December 2011, the overall state rate was 8.3% compared to 6.8% for Marion County. During this same period of time, the Marion County Unemployment Rate has decreased from 8.9% to 6.8%, while the West Virginia rate increased from 7.5% to 7.7%. At December 31, 2011, Harrison, Jefferson, Berkeley and Monongalia counties showed unemployment rates of 7.0%, 5.9%, 8.1% and 5.0%, respectively. Marion, Harrison, Jefferson, Berkeley and Monongalia County's rates are all better than the state average. The future direction of unemployment will probably be driven by what occurs economically on a national level.

MVB originates various types of loans, including commercial and commercial real estate loans, residential real estate loans, home equity lines of credit, real estate construction loans, and consumer loans (loans to individuals). In general, MVB retains most of its originated loans (exclusive of certain long-term, fixed rate residential mortgages that are sold servicing released). However, loans originated in excess of MVB's legal lending limit are participated to other banking institutions and the servicing of those loans is retained by MVB. MVB has no loans to foreign entities. MVB's lending market area is primarily concentrated in the Marion, Harrison, Berkeley, Jefferson and Monongalia Counties of West Virginia.

## Commercial Loans

At December 31, 2011, MVB had outstanding approximately \$231.4 million in commercial loans, including commercial, commercial real estate, financial and agricultural loans. These loans represented approximately 61.9% of the total aggregate loan portfolio as of that date.



*Lending Practices.* Commercial lending entails significant additional risks as compared with consumer lending (i.e., single-family residential mortgage lending, and installment lending). In addition, the payment experience on commercial loans typically depends on adequate cash flow of a business and thus may be subject, to a greater extent, to adverse conditions in the general economy or in a specific industry. Loan terms include amortization schedules commensurate with the purpose of each loan, the source of repayment and the risk involved. The primary analysis technique used in determining whether to grant a commercial loan is the review of a schedule of estimated cash flows to evaluate whether anticipated future cash flows will be adequate to service both interest and principal due. In addition, MVB reviews collateral to determine its value in relation to the loan in the event of a foreclosure.

MVB evaluates all new commercial loans, and on an annual basis mortgage loans in excess of \$300,000, as well as customers that have total outstanding loans that aggregate more than \$750,000. If deterioration in credit worthiness has occurred, MVB takes effective and prompt action designed to assure repayment of the loan. Upon detection of the reduced ability of a borrower to meet original cash flow obligations, the loan is considered a classified loan and reviewed for possible downgrading or placement on non-accrual status.

## Table of Contents

### Consumer Loans

At December 31, 2011, MVB had outstanding consumer loans in an aggregate amount of approximately \$13.8 million or approximately 3.7% of the aggregate total loan portfolio.

*Lending Practices.* Consumer loans generally involve more risk as to collectibility than mortgage loans because of the type and nature of the collateral and, in certain instances, the absence of collateral. As a result, consumer lending collections are dependent upon the borrower's continued financial stability, and thus are more likely to be adversely affected by employment loss, personal bankruptcy, or adverse economic conditions. Credit approval for consumer loans requires demonstration of sufficiency of income to repay principal and interest due, stability of employment, a positive credit record and sufficient collateral for secured loans. It is the policy of MVB to review its consumer loan portfolio monthly and to charge off loans that do not meet its standards and to adhere strictly to all laws and regulations governing consumer lending.

### Real Estate Loans

At December 31, 2011, MVB had approximately \$128.7 million of residential real estate loans, home equity lines of credit, and construction mortgages outstanding, representing 34.4% of total loans outstanding.

*Lending Practices.* MVB generally requires that the residential real estate loan amount be no more than 80% of the purchase price or the appraised value of the real estate securing the loan, unless the borrower obtains private mortgage insurance for the percentage exceeding 80%. Occasionally, MVB may lend up to 100% of the appraised value of the real estate. The risk conditions of these loans are considered during underwriting for the purposes of establishing an interest rate compatible with the risks inherent in mortgage lending and based on the equity of the home. Loans made in this lending category are generally one to ten year adjustable rate, fully amortizing to maturity mortgages. MVB also originates fixed rate real estate loans and generally sells these loans in the secondary market, servicing released. Most real estate loans are secured by first mortgages with evidence of title in favor of MVB in the form of an attorney's opinion of the title or a title insurance policy. MVB also requires proof of hazard insurance with MVB named as the mortgagee and as the loss payee. Full appraisals are obtained from licensed appraisers for the majority of loans secured by real estate.

*Home Equity Loans.* Home equity lines of credit are generally made as second mortgages by MVB. The maximum amount of a home equity line of credit is generally limited to 80% of the appraised value of the property less the balance of the first mortgage. MVB will lend up to 100% of the appraised value of the property at higher interest rates which are considered compatible with the additional risk assumed in these types of loans. The home equity lines of credit are written with 10 year terms, but are subject to review upon request for renewal.

*Construction Loans.* Construction financing is generally considered to involve a higher degree of risk of loss than long-term financing on improved, occupied real estate. Risk of loss on a construction loan is dependent largely upon the accuracy of the initial estimate of the property's value at completion of construction and the estimated cost (including interest) of construction. If the estimate of construction cost proves to be inaccurate, MVB may advance funds beyond the amount originally committed to permit completion of the project.

### Competition

MVB experiences significant competition in attracting depositors and borrowers. Competition in lending activities comes principally from other commercial banks, savings associations, insurance companies, governmental agencies, credit unions, brokerage firms and pension funds. The primary factors in competing for loans are interest rate and overall lending services. Competition for deposits comes from other commercial banks, savings associations, money market funds and credit unions as well as from insurance companies and brokerage firms. The primary factors in competing for deposits are interest rates paid on deposits, account liquidity, convenience of office location, and overall financial condition. MVB believes that its community approach provides flexibility, which enables the bank to offer an array of banking products and services.

## Table of Contents

MVB primarily focuses on the Marion, Harrison, Jefferson, Berkeley and Monongalia County markets for its products and services. Management believes MVB has developed a niche and a level of expertise in serving this area.

MVB operates under a “needs-based” selling approach that management believes has proven successful in serving the financial needs of most customers. It is not MVB’s strategy to compete solely on the basis of interest rates. Management believes that a focus on customer relationships and service will promote our customers’ continued use of MVB’s financial products and services and will lead to enhanced revenue opportunities.

## Supervision and Regulation

The following is a summary of certain statutes and regulations affecting MVB and its subsidiaries and is qualified in its entirety by reference to such statutes and regulations:

*Bank Holding Company Regulation.* MVB is a bank holding company under the Bank Holding Company Act of 1956, which restricts the activities of MVB and any acquisition by MVB of voting stock or assets of any bank, savings association or other company. MVB is also subject to the reporting requirements of, and examination and regulation by, the Federal Reserve Board. MVB’s subsidiary bank, MVB Bank, Inc., is subject to restrictions imposed by the Federal Reserve Act on transactions with affiliates, including any loans or extensions of credit to MVB or its subsidiaries, investments in the stock or other securities thereof and the taking of such stock or securities as collateral for loans to any borrower; the issuance of guarantees, acceptances or letters of credit on behalf of MVB and its subsidiaries; purchases or sales of securities or other assets; and the payment of money or furnishing of services to MVB and other subsidiaries. MVB is prohibited from acquiring direct or indirect control of more than 5% of any class of voting stock or substantially all of the assets of any bank holding company without the prior approval of the Federal Reserve Board. MVB and its subsidiaries are prohibited from engaging in certain tying arrangements in connection with extensions of credit and/or the provision of other property or services to a customer by MVB or its subsidiaries.

On July 30, 2002, the Senate and the House of Representatives of the United States (Congress) enacted the Sarbanes-Oxley Act of 2002, a law that addresses, among other issues, corporate governance, auditing and accounting, executive compensation, and enhanced and timely disclosure of corporate information. The New York Stock Exchange proposed corporate governance rules that were enacted by the Securities and Exchange Commission. The changes are intended to allow stockholders to more easily and efficiently monitor the performance of companies and directors and should not significantly impact MVB.

Effective August 29, 2002, as directed by Section 302(a) of Sarbanes-Oxley, MVB’s chief executive officer and chief financial officer are each required to certify that MVB’s Quarterly and Annual Reports do not contain any untrue statement of a material fact. The rules have several requirements, including having these officers certify that: they are

responsible for establishing, maintaining and regularly evaluating the effectiveness of MVB's internal controls; they have made certain disclosures to MVB's auditors and the audit committee of the Board of Directors about MVB's internal controls; and they have included information in MVB's Quarterly and Annual Reports about their evaluation and whether there have been significant changes in MVB's internal controls or in other factors that could significantly affect internal controls subsequent to the evaluation.

6

—

Table of Contents

The Gramm-Leach-Bliley Act (also known as the Financial Services Modernization Act of 1999) permits bank holding companies to become financial holding companies. This allows them to affiliate with securities firms and insurance companies and to engage in other activities that are financial in nature. A bank holding company may become a financial holding company if each of its subsidiary banks is well capitalized, is well managed and has at least a satisfactory rating under the Community Reinvestment Act. No regulatory approval will be required for a financial holding company to acquire a company, other than a bank or savings association, engaged in activities that are financial in nature or incidental to activities that are financial in nature, as determined by the Federal Reserve Board.

The Financial Services Modernization Act defines “financial in nature” to include: securities underwriting, dealing and market making; sponsoring mutual funds and investment companies; insurance underwriting and agency; merchant banking activities; and activities that the Federal Reserve Board has determined to be closely related to banking. A bank also may engage, subject to limitations on investment, in activities that are financial in nature, other than insurance underwriting, insurance company portfolio investment, real estate development and real estate investment, through a financial subsidiary of the bank, if the bank is well capitalized, well managed and has at least a satisfactory Community Reinvestment Act rating.

*Banking Subsidiary Regulation.* MVB Bank, Inc. was chartered as a state bank and is regulated by the West Virginia Division of Banking and the Federal Deposit Insurance Corporation. The Bank provides FDIC insurance on its deposits and is a member of the Federal Home Loan Bank of Pittsburgh.

*International Money Laundering Abatement and Anti-Terrorist Financing Act of 2001 (USA Patriot Act)*

The International Money Laundering Abatement and Anti-Terrorist Financing Act of 2001 (the “Patriot Act”) was adopted in response to the September 11, 2001 terrorist attacks. The Patriot Act provides law enforcement with greater powers to investigate terrorism and prevent future terrorist acts. Among the broad-reaching provisions contained in the Patriot Act are several designed to deter terrorists’ ability to launder money in the United States and provide law enforcement with additional powers to investigate how terrorists and terrorist organizations are financed. The Patriot Act creates additional requirements for banks, which were already subject to similar regulations. The Patriot Act authorizes the Secretary of the Treasury to require financial institutions to take certain “special measures” when the Secretary suspects that certain transactions or accounts are related to money laundering. These special measures may be ordered when the Secretary suspects that a jurisdiction outside of the United States, a financial institution operating outside of the United States, a class of transactions involving a jurisdiction outside of the United States or certain types of accounts are of “primary money laundering concern.” The special measures include the following: (a) require financial institutions to keep records and report on the transactions or accounts at issue; (b) require financial institutions to obtain and retain information related to the beneficial ownership of any account opened or maintained by foreign persons; (c) require financial institutions to identify each customer who is permitted to use a payable-through or correspondent account and obtain certain information from each customer permitted to use the account; and (d) prohibit or impose conditions on the opening or maintaining of correspondent or payable-through accounts.

Federal Deposit Insurance Corporation

The FDIC insures the deposits of the Bank which is subject to the applicable provisions of the Federal Deposit Insurance Act. The FDIC may terminate a bank's deposit insurance upon finding that the institution has engaged in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations, or has violated any applicable law, regulation, rule, order or condition enacted or imposed by the bank's regulatory agency.

7

—

## Table of Contents

### Federal Home Loan Bank

The FHLB provides credit to its members in the form of advances. As a member of the FHLB of Pittsburgh, the Bank must maintain an investment in the capital stock of that FHLB in an amount equal to 0.35% of the calculated Member Asset Value (MAV) plus 4.60% of outstanding advances. The MAV is determined by taking line item values for various investment and loan classes and applying an FHLB haircut to each item.

### Capital Requirements

*Federal Reserve Board.* The Federal Reserve Board has adopted risk-based capital guidelines for bank holding companies. The risk-based capital guidelines include both a definition of capital and a framework for calculating risk-weighted assets by assigning assets and off-balance sheet items to broad risk categories. For further discussion regarding the Bank's risk-based capital requirements, see Note 14 of the Notes to the Financial Statements included in Item 8 of this Form 10-K.

*West Virginia Division of Banking.* State banks, such as MVB Bank, Inc. are subject to similar capital requirements adopted by the West Virginia Division of Banking.

### Limits on Dividends

MVB's ability to obtain funds for the payment of dividends and for other cash requirements largely depends on the amount of dividends the Bank declares. However, the Federal Reserve Board expects MVB to serve as a source of strength to the Bank. The Federal Reserve Board may require MVB to retain capital for further investment in the Bank, rather than pay dividends to its shareholders. MVB Bank, Inc. may not pay dividends to MVB if, after paying those dividends, the Bank would fail to meet the required minimum levels under the risk-based capital guidelines and the minimum leverage ratio requirements. The Bank must have the approval from the West Virginia Division of Banking if a dividend in any year would cause the total dividends for that year to exceed the sum of the current year's net earnings as defined and the retained earnings for the preceding two years as defined, less required transfers to surplus. These provisions could limit MVB's ability to pay dividends on its outstanding common shares.

### Federal and State Consumer Laws



MVB Bank, Inc. is subject to regulatory oversight under various consumer protection and fair lending laws. These laws govern, among other things, truth-in-lending disclosure, equal credit opportunity, fair credit reporting and community reinvestment. Failure to abide by federal laws and regulations governing community reinvestment could limit the ability of a bank to open a new branch or engage in a merger transaction. Community reinvestment regulations evaluate how well and to what extent a bank lends and invests in its designated service area, with particular emphasis on low-to-moderate income communities and borrowers in such areas.

#### Monetary Policy and Economic Conditions

The business of financial institutions is affected not only by general economic conditions, but also by the policies of various governmental regulatory agencies, including the Federal Reserve Board. The Federal Reserve Board regulates money and credit conditions and interest rates to influence general economic conditions primarily through open market operations in U.S. government securities, changes in the discount rate on bank borrowings and changes in the reserve requirements against depository institutions' deposits. These policies and regulations significantly affect the overall growth and distribution of loans, investments and deposits, and the interest rates charged on loans, as well as the interest rates paid on deposit accounts.

The monetary policies of the Federal Reserve Board have had a significant effect on the operating results of financial institutions in the past and are expected to continue to have significant effects in the future. In view of the changing conditions in the economy and the money markets and the activities of monetary and fiscal authorities, MVB cannot predict future changes in interest rates, credit availability or deposit levels.

Table of Contents

Effect of Environmental Regulation

MVB's primary exposure to environmental risk is through its lending activities. In cases when management believes environmental risk potentially exists, MVB mitigates its environmental risk exposures by requiring environmental site assessments at the time of loan origination to confirm collateral quality as to commercial real estate parcels posing higher than normal potential for environmental impact, as determined by reference to present and past uses of the subject property and adjacent sites. Environmental assessments are typically required prior to any foreclosure activity involving non-residential real estate collateral.

With regard to residential real estate lending, management reviews those loans with inherent environmental risk on an individual basis and makes decisions based on the dollar amount of the loan and the materiality of the specific credit.

MVB anticipates no material effect on anticipated capital expenditures, earnings or competitive position as a result of compliance with federal, state or local environmental protection laws or regulations.

ITEM 1A. RISK FACTORS

No response required.

ITEM 1B. UNRESOLVED STAFF COMMENTS

No response required.

ITEM 2. PROPERTIES

MVB Bank, Inc. owns its main office located at 301 Virginia Avenue in Fairmont, along with its offices at 1000 Johnson Avenue in Bridgeport, 88 Somerset Boulevard in Charles Town and 651 Foxcroft Avenue in Martinsburg. The Bank leases its office at 2500 Fairmont Avenue inside the Shop N Save supermarket in White Hall, in addition to the land at the Bridgeport location and the 2400 Cranberry Square office in Morgantown.

Additional information concerning the property and equipment owned or leased by MVB and its subsidiaries is incorporated herein by reference from “Note 4, Bank Premises and Equipment” and “Note 16, Leases” of the Notes to the Financial Statements included in Item 8 of this Form 10-K.

ITEM 3. LEGAL PROCEEDINGS

There are no pending legal proceedings to which MVB or its subsidiaries are a party or to which any of their property is subject.

ITEM 4. MINE SAFETY DISCLOSURES

No response required.

PART II

ITEM 5. MARKET FOR REGISTRANT’S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUERS PURCHASES OF EQUITY SECURITIES

MVB’s common shares are not traded on any national exchange.

The table presented below sets forth the estimated market value for the indicated periods based upon sales known to management with respect to MVB’s common shares. The information set forth in the table is based on MVB’s knowledge of certain arms-length transactions in the stock. In addition, dividends are subject to the restrictions described in Note 15 to the financial statements.

Table of Contents

## Quarterly Market and Dividend Information:

	2011		2010	
	Estimated	Estimated	Estimated	Estimated
	Market	Market	Market	Market
	Value	Value	Value	Value
	Per	Dividend	Per	Dividend
	Share		Share	
Fourth Quarter	\$22.00	\$ 0.10	\$21.00	\$ 0.10
Third Quarter	20.00	0.00	20.00	0.00
Second Quarter	20.00	0.00	20.00	0.00
First Quarter	21.00	0.00	20.00	0.00

MVB had 1,063 stockholders of record at December 31, 2011. MVB began paying an annual dividend of \$.10 per share beginning in December 2008. No dividends were paid prior to 2008.

## Equity Compensation Plan Information

Plan Category	Number of securities to be issued upon exercise of outstanding options	Weighted-average exercise price of outstanding options	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
	(a)	(b)	(c)
Equity compensation plans approved by security holders	148,973	\$	15.13 35,190
Equity compensation plans not approved by security holders	n/a		n/a n/a
Total	148,973	\$	15.13 35,190

During 2011, no stock options under MVB's equity compensation plan were exercised.

ITEM 6. SELECTED FINANCIAL DATA

No response required.

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-looking Statements:

The following discussion contains statements that refer to future expectations, contain projections of the results of operations or of financial condition, or state other information that is "forward-looking." "Forward-looking" statements are easily identified by the use of words such as "could," "anticipate," "estimate," "believe," and similar words that refer to a future outlook. There is always a degree of uncertainty associated with "forward-looking" statements. MVB's management believes that the expectations reflected in such statements are based upon reasonable assumptions and on the facts and circumstances existing at the time of these disclosures. Actual results could differ significantly from those anticipated.

Table of Contents

Many factors could cause MVB's actual results to differ materially from the results contemplated by the forward-looking statements. Some factors, which could negatively affect the results, include:

- General economic conditions, either nationally or within MVB's market, could be less favorable than expected;
- Changes in market interest rates could affect interest margins and profitability;
- Competitive pressures could be greater than anticipated;
- Legal or accounting changes could affect MVB's results; and
- Adverse changes could occur in the securities and investments markets.

In Management's Discussion and Analysis we review and explain the general financial condition and the results of operations for MVB Financial Corp. and its subsidiaries. We have designed this discussion to assist you in understanding the significant changes in MVB's financial condition and results of operations. We have used accounting principles generally accepted in the United States to prepare the accompanying consolidated financial statements. We engaged S.R. Snodgrass, A.C. to audit the consolidated financial statements and their independent audit report is included herein.

## Table of Contents

### Introduction

The following discussion and analysis of the Consolidated Financial Statements of MVB is presented to provide insight into management's assessment of the financial results and operations of MVB. MVB Bank, Inc. is the sole operating subsidiary of MVB and all comments, unless otherwise noted, are related to the Bank. You should read this discussion and analysis in conjunction with the audited Consolidated Financial Statements and footnotes and the ratios and statistics contained elsewhere in this Form 10-K.

### Application of Critical Accounting Policies

MVB's consolidated financial statements are prepared in accordance with U. S. generally accepted accounting principles and follow general practices within the banking industry. Application of these principles requires management to make estimates, assumptions, and judgments that affect the amounts reported in the financial statements; accordingly, as this information changes, the financial statements could reflect different estimates, assumptions, and judgments. Certain policies inherently have a greater reliance on the use of estimates, assumptions and judgments and as such have a greater possibility of producing results that could be materially different than originally reported. Estimates, assumptions, and judgments are necessary when assets and liabilities are required to be recorded at fair value, when a decline in the value of an asset not carried on the financial statements at fair value warrants an impairment write-down or valuation reserve to be established, or when an asset or liability needs to be recorded contingent upon a future event. Carrying assets and liabilities at fair value inherently results in more financial statement volatility. The fair values and the information used to record valuation adjustments for certain assets and liabilities are based either on quoted market prices or are provided by other third-party sources, when available. When third-party information is not available, valuation adjustments are estimated in good faith by management primarily through the use of internal forecasting techniques.

The most significant accounting policies followed by the Bank are presented in Note 1 to the consolidated financial statements. These policies, along with the disclosures presented in the other financial statement notes and in management's discussion and analysis of operations, provide information on how significant assets and liabilities are valued in the financial statements and how those values are determined. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, management has identified the determination of the allowance for loan losses to be the accounting area that requires the most subjective or complex judgments, and as such could be most subject to revision as new information becomes available.

The allowance for loan losses represents management's estimate of probable credit losses inherent in the loan portfolio. Determining the amount of the allowance for loan losses is considered a critical accounting estimate because it requires significant judgment and the use of estimates related to the amount and timing of losses inherent in

classifications of homogeneous loans based on historical loss experience of peer banks, and consideration of current economic trends and conditions, all of which may be susceptible to significant change. Non-homogeneous loans are specifically evaluated due to the increased risks inherent in those loans. The loan portfolio also represents the largest asset type in the consolidated balance sheet. Note 1 to the consolidated financial statements describes the methodology used to determine the allowance for loan losses and a discussion of the factors driving changes in the amount of the allowance for loan losses is included in the Allowance for Loan Losses section of this financial review.

See Note 2 to the consolidated financial statements for MVB's policy regarding the other than temporary impairment of investment securities.



Table of Contents

Recent Accounting Pronouncements and Developments

In April 2011, the FASB issued ASU 2011-02, *Receivables (Topic 310): A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring*. The amendments in this Update provide additional guidance or clarification to help creditors in determining whether a creditor has granted a concession and whether a debtor is experiencing financial difficulties for purposes of determining whether a restructuring constitutes a troubled debt restructuring. The amendments in this Update are effective for the first interim or annual reporting period beginning on or after June 15, 2011, and should be applied retrospectively to the beginning annual period of adoption. As a result of applying these amendments, an entity may identify receivables that are newly considered impaired. For purposes of measuring impairment of those receivables, an entity should apply the amendments prospectively for the first interim or annual period beginning on or after June 15, 2011. The Company has provided the necessary disclosures in Note 3.

In April 2011, the FASB issued ASU 2011-03, *Transfers and Services (Topic 860): Reconsideration of Effective Control for Repurchase Agreements*. The main objective in developing this Update is to improve the accounting for repurchase agreements (repos) and other agreements that both entitle and obligate a transferor to repurchase or redeem financial assets before their maturity. The amendments in this Update remove from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion. The amendments in this Update apply to all entities, both public and nonpublic. The amendments affect all entities that enter into agreements to transfer financial assets that both entitle and obligate the transferor to repurchase or redeem the financial assets before their maturity. The guidance in this Update is effective for the first interim or annual period beginning on or after December 15, 2011 and should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Early adoption is not permitted. This ASU is not expected to have a significant impact on the Company's financial statements.

In May 2011, the FASB issued ASU 2011-04, *Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs*. The amendments in this Update result in common fair value measurement and disclosure requirements in U.S. GAAP and IFRSs. Consequently, the amendments change the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. The amendments in this Update are to be applied prospectively. For public entities, the amendments are effective during interim and annual periods beginning after December 15, 2011. For nonpublic entities, the amendments are effective for annual periods beginning after December 15, 2011. Early application by public entities is not permitted. This ASU is not expected to have a significant impact on the Company's financial statements.

In June 2011, the FASB issued ASU 2011-05, *Comprehensive Income (Topic 220): Presentation of Comprehensive Income*. The amendments in this Update improve the comparability, clarity, consistency, and transparency of financial reporting and increase the prominence of items reported in other comprehensive income. To increase the prominence of items reported in other comprehensive income and to facilitate convergence of U.S. GAAP and IFRS, the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity was

eliminated. The amendments require that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In the two-statement approach, the first statement should present total net income and its components followed consecutively by a second statement that should present total other comprehensive income, the components of other comprehensive income, and the total of comprehensive income. All entities that report items of comprehensive income, in any period presented, will be affected by the changes in this Update. For public entities, the amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. For nonpublic entities, the amendments are effective for fiscal years ending after December 15, 2012, and interim and annual periods thereafter. The amendments in this Update should be applied retrospectively, and early adoption is permitted. This ASU is not expected to have a significant impact on the Company's financial statements.

Table of Contents

In September 2011, the FASB issued ASU 2011-08, *Intangibles – Goodwill and Other Topics (Topic 350), Testing Goodwill for Impairment*. The objective of this update is to simplify how entities, both public and nonpublic, test goodwill for impairment. The amendments in the Update permit an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in Topic 350. The more-likely-than-not threshold is defined as having a likelihood of more than 50 percent. Under the amendments in this Update, an entity is not required to calculate the fair value of a reporting unit unless the entity determines that it is more likely than not that its fair value is less than its carrying amount. The amendments in this Update apply to all entities, both public and nonpublic, that have goodwill reported in their financial statements and are effective for interim and annual goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted, including for annual and interim goodwill impairment tests performed as of a date before September 15, 2011, if an entity's financial statements for the most recent annual or interim period have not yet been issued or, for nonpublic entities, have not yet been made available for issuance. This ASU is not expected to have a significant impact on the Company's financial statements.

In September 2011, the FASB issued ASU 2011-09, *Compensation-Retirement Benefits-Multiemployer Plans (Subtopic 715-80): Disclosures about an Employer's Participation in a Multiemployer Plan*. The amendments in this Update will require additional disclosures about an employer's participation in a multiemployer pension plan to enable users of financial statements to assess the potential cash flow implications relating to an employer's participation in multiemployer pension plans. The disclosures also will indicate the financial health of all of the significant plans in which the employer participates and assist a financial statement user to access additional information that is available outside the financial statements. For public entities, the amendments in this Update are effective for annual periods for fiscal years ending after December 15, 2011, with early adoption permitted. For nonpublic entities, the amendments are effective for annual periods of fiscal years ending after December 15, 2012, with early adoption permitted. The amendments should be applied retrospectively for all prior periods presented. This ASU is not expected to have a significant impact on the Company's financial statements.

In December 2011, the FASB issued ASU 2011-10, *Property, Plant, and Equipment (Topic 360): Derecognition of in Substance Real Estate—a Scope Clarification*. The amendments in this Update affect entities that cease to have a controlling financial interest in a subsidiary that is in substance real estate as a result of default on the subsidiary's nonrecourse debt. Under the amendments in this Update, when a parent (reporting entity) ceases to have a controlling financial interest in a subsidiary that is in substance real estate as a result of default on the subsidiary's nonrecourse debt, the reporting entity should apply the guidance in Subtopic 360-20 to determine whether it should derecognize the in substance real estate. Generally, a reporting entity would not satisfy the requirements to derecognize the in substance real estate before the legal transfer of the real estate to the lender and the extinguishment of the related nonrecourse indebtedness. That is, even if the reporting entity ceases to have a controlling financial interest under Subtopic 810-10, the reporting entity would continue to include the real estate, debt, and the results of the subsidiary's operations in its consolidated financial statements until legal title to the real estate is transferred to legally satisfy the debt. The amendments in this Update should be applied on a prospective basis to deconsolidation events occurring after the effective date. Prior periods should not be adjusted even if the reporting entity has continuing involvement with previously derecognized in substance real estate entities. For public entities, the amendments in this Update are effective for fiscal years, and interim periods within those years, beginning on or after June 15, 2012. For nonpublic entities, the amendments are effective for fiscal years ending after December 15, 2013, and interim and annual periods thereafter. Early adoption is permitted. This ASU is not expected to have a significant impact on the Company's

financial statements.

14

---

## Table of Contents

In December 2011, the FASB issued ASU 2011-11, *Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities*. The amendments in this Update affect all entities that have financial instruments and derivative instruments that are either (1) offset in accordance with either Section 210-20-45 or Section 815-10-45 or (2) subject to an enforceable master netting arrangement or similar agreement. The requirements amend the disclosure requirements on offsetting in Section 210-20-50. This information will enable users of an entity's financial statements to evaluate the effect or potential effect of netting arrangements on an entity's financial position, including the effect or potential effect of rights of setoff associated with certain financial instruments and derivative instruments in the scope of this Update. An entity is required to apply the amendments for annual reporting periods beginning on or after January 1, 2013, and interim periods within those annual periods. An entity should provide the disclosures required by those amendments retrospectively for all comparative periods presented. This ASU is not expected to have a significant impact on the Company's financial statements.

In December 2011, the FASB issued ASU 2011-12, *Comprehensive Income (Topic 220): Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05*. In order to defer only those changes in Update 2011-05 that relate to the presentation of reclassification adjustments, the paragraphs in this Update supersede certain pending paragraphs in Update 2011-05. Entities should continue to report reclassifications out of accumulated other comprehensive income consistent with the presentation requirements in effect before Update 2011-05. All other requirements in Update 2011-05 are not affected by this Update, including the requirement to report comprehensive income either in a single continuous financial statement or in two separate but consecutive financial statements. Public entities should apply these requirements for fiscal years, and interim periods within those years, beginning after December 15, 2011. Nonpublic entities should begin applying these requirements for fiscal years ending after December 15, 2012, and interim and annual periods thereafter. This ASU is not expected to have a significant impact on the Company's financial statements.

## Summary Financial Results

MVB earned \$2.7 million in 2011 compared to \$2.2 million in 2010, an increase of \$465,000. The earnings equated to a 2011 return on average assets of .57% and a return on average equity of 6.69%, compared to prior year results of .57% and 7.98%, respectively. Basic earnings per share were \$1.24 in 2011 compared to \$1.40 in 2010. Diluted earnings per share were \$1.21 in 2011 compared to \$1.36 in 2010. The most significant factor in the increase in 2011 profitability was a 3.3 million increase in net interest income. This increase was largely the result of the following: a reduction in net interest expense of \$570,000 despite deposit growth of \$90.1 million, the result of a decrease in interest rates on interest-bearing liabilities; the increase in net interest and fees on loans of \$3.0 million which was the result of loan growth of \$79.8 million in 2011 and an increase in interest on investment securities of \$112,000, the result of the investment portfolio increasing by \$43.6 million in 2011. Other income increased \$1.2 million. This increase was the result of several items, mostly a \$745,000 increase in gain on sale of investments. Other items of significance were as follows: income on loans held for sale increased \$323,000 due to increased volume and the sale of one large USDA secured commercial loan at a significant gain; Visa debit card income increased by \$53,000, the result of increased debit card usage by MVB customers and other income increased by \$89,000, the result of a \$150,000 increase in mortgage underwriting income, a \$51,000 increase in title insurance income and a \$134,000 decrease in income from the sale of other real estate owned. Other operating expenses increased by \$3.2 million. The

most significant item relating to this increase was increased salaries and benefits of \$1.9 million due to the addition of the Morgantown office, a compliance officer, additions to the information technology staff and newly formed operations center staff, a full year of expense on three commercial lenders added in mid 2010 and increases for existing staff. Other noteworthy areas of increase were as follows: legal expense increased \$465,000, the result of a lawsuit began when the Morgantown office was formed; consulting expense increased \$197,000, driven by increased usage of the MVChecking and MVSavings products as well as various special projects undertaken throughout the year; advertising increased \$144,000, \$96,000 of which was in the Morgantown area; equipment expense increased \$122,000, \$41,000 of which was in the new Morgantown office and \$16,000 at the newly formed operations center and finally occupancy expense increased \$107,000, \$68,000 of which was attributable to the Morgantown office and \$42,000 at the operations center.

## Table of Contents

MVB's yield on earning assets in 2011 was 4.28% compared to 4.42% in 2010. This decrease in yield is attributable to the following: a 29 basis point decline in the yield on loans and a 70 basis point decline in the investment portfolio. Despite extensive competition, total loans increased to \$373.8 million at December 31, 2011, from \$294.0 million at December 31, 2010. The Bank's ability to originate quality loans is supported by a minimal delinquency rate. The decrease in yield on the investment portfolio is attributable to increasing the portfolio's size by \$43.6 million or 63% from 2010, all of which was done at rates significantly lower than the existing portfolio.

Deposits increased \$90.1 million to \$390.5 million at December 31, 2011, from \$300.4 million at December 31, 2010, due to the following: \$20.7 million in growth from CDARS and other brokered funds, \$37.8 million in broker buster checking, \$14.8 million in MVChecking and MVSavings combined deposits and \$22.6 million in additional public funds monies. MVB offers an uncomplicated product design accompanied by a simple fee structure that is attractive to customers. The overall cost of funds for the bank was 1.25% in 2011 compared to 1.66% in 2010. This cost of funds, combined with the earning asset yield, resulted in a net interest margin of 3.17% in 2011 compared to 2.94% in 2010.

The Bank maintained a high-quality, short-term investment portfolio during 2011 to provide liquidity in the balance sheet, to fund loan growth, for repurchase agreements and to provide security for state and municipal deposits.

## Interest Income and Expense

Net interest income is the amount by which interest income on earning assets exceeds interest expense incurred on interest-bearing liabilities. Interest-earning assets include loans, investment securities and certificates of deposit in other banks. Interest-bearing liabilities include interest-bearing deposits and borrowed funds such as sweep accounts and repurchase agreements. Net interest income remains the primary source of revenue for MVB. Net interest income is also impacted by changes in market interest rates, as well as the mix of interest-earning assets and interest-bearing liabilities. Net interest income is also impacted favorably by increases in non-interest bearing demand deposits and equity.

Net interest margin is calculated by dividing net interest income by average interest-earning assets and serves as a measurement of the net revenue stream generated by MVB's balance sheet. As noted above, the net interest margin was 3.17% in 2011 compared to 2.94% in 2010. The net interest margin continues to face considerable pressure due to competitive pricing of loans and deposits in MVB's markets. During 2011, the Federal Reserve did not change rates and in fact committed to keep rates low through mid 2013. Management's estimate of the impact of future changes in market interest rates is shown in the section captioned "Interest Rate Risk."

Management continues to analyze methods to deploy MVB's assets into an earning asset mix which will result in a stronger net interest margin. Loan growth continues to be strong and management anticipates that loan activity will

remain strong in the near term future.



Table of Contents

During 2011, net interest income increased by \$3.3 million or 30.4% to \$14.1 million from \$10.8 million in 2010. This increase is largely due to the growth in average earning assets, primarily \$73.6 million in loans and \$31.4 million in investments. Average total earning assets were \$444.6 million in 2011 compared to \$368.1 million in 2010. Average total loans grew to \$334.7 million in 2011 from \$261.1 million in 2010. Primarily as a result of this growth, total interest income increased by \$2.7 million, or 16.7%, to \$19.0 million in 2011 from \$16.3 million in 2010. Average interest-bearing liabilities, mainly deposits, likewise increased in 2011 by \$62.2 million. Average interest-bearing deposits grew to \$314.7 million in 2011 from \$263.6 million in 2010. Total interest expense decreased by \$570,000 despite the \$62.2 million in average interest bearing liabilities growth. This decrease in interest expense was the result of a 41 basis point decrease in interest cost from 2010 to 2011.

MVB's yield on earning assets changed during 2011 as follows: The loan portfolio yield decreased by 29 basis points and MVB's investment portfolio yield decreased by 70 basis points while funding yields decreased by 41 basis points.

The cost of interest-bearing liabilities decreased to 1.25% in 2011 from 1.66% in 2010. This decrease is primarily the result of reduced cost of funds as follows: Certificates of deposit costs decreased 52 basis points, IRA costs decreased 29 basis points, Repurchase agreement costs decreased 26 basis points and NOW accounts costs decreased 31 basis points.

Table of ContentsStatistical Financial Information Regarding MVB Financial Corp.

The following tables provide further information about MVB's interest income and expense:

## Average Balances and Analysis of Net Interest Income:

	2011			2010		
	Average Balance	Interest Income/ Expense	Yield/ Cost	Average Balance	Interest Income/ Expense	Yield/ Cost
(Dollars in thousands)						
Interest-bearing deposits in banks	\$11,511	\$29	0.25 %	\$10,501	\$19	0.18 %
CDs with other banks	5,519	75	1.36	35,061	568	1.62
Investment securities	95,529	1,837	1.92	64,104	1,677	2.62
Loans						
Commercial	205,106	10,738	5.24	159,887	8,518	5.33
Tax exempt	14,739	621	4.21	13,000	555	4.27
Real estate	101,634	4,830	4.75	73,862	3,994	5.41
Consumer	13,268	878	6.62	14,367	956	6.65
Allowance for loan losses	(2,697 )			(2,647 )		
Net loans	332,050	17,067	5.14	258,469	14,023	5.43
Total earning assets	444,609	19,008	4.28	368,135	16,287	4.42
Cash and due from banks	7,946			2,271		
Other assets	21,179			19,944		
Total assets	\$473,734			\$390,350		
Liabilities						
Deposits:						
Non-interest bearing demand	\$39,031	\$—		\$30,295	\$—	
NOW	136,725	1,346	0.98	90,801	1,172	1.29
Money market checking	36,821	305	0.83	32,215	310	0.96
Savings	14,156	63	0.45	8,160	11	0.13
IRAs	9,960	282	2.83	10,816	337	3.12
CDs	117,005	1,856	1.59	121,626	2,571	2.11
Repurchase agreements and federal funds						
Sold	61,855	503	0.81	44,238	474	1.07
Federal Home Loan Bank borrowings	11,023	464	4.21	17,445	513	2.94

Edgar Filing: MVB FINANCIAL CORP - Form 10-K

Long-term debt	4,124	81	1.96	4,124	82	1.99
Total interest-bearing liabilities	391,669	4,900	1.25	329,425	5,470	1.66
Other liabilities	2,655			2,593		
Total liabilities	433,355			362,313		
Stockholders' equity						
Preferred stock	2,538			—		
Common stock	2,234			1,633		
Paid-in capital	31,787			20,457		
Treasury stock	(1,035 )			(745 )		
Retained earnings	5,057			6,848		
Accumulated other comprehensive income	(202 )			(156 )		
Total stockholders' equity	40,379			28,037		
Total liabilities and stockholders' equity	\$473,734			\$390,350		
Net interest spread			3.03			2.76
Impact of non-interest bearing funds on margin			0.14			0.18
Net interest income-margin		\$ 14,108	3.17 %		\$ 10,817	2.94 %

Table of ContentsRate Volume Calculation  
2011 vs 2010

	Volume end-beg vol * beg rate	Rate end-beg rate * beg vol	Vol/Rate vol diff * rate diff	Sum
Earning Assets				
Loans				
Commercial	2,409	(147 )	(42 )	2,220
Tax exempt	74	(7 )	(1 )	66
Real estate	1,502	(484 )	(182 )	836
Consumer	(73 )	(5 )	0	(78 )
Investment securities (1)	822	(444 )	(218 )	160
Interest-bearing deposits in banks	2	7	1	10
CDs with other banks	(479 )	—	77	(401 )
Total earning assets	4,257	(1,081)	(364 )	2,813
Interest bearing liabilities				
NOW	593	(278 )	(141 )	174
Money market checking	44	(43 )	(6 )	(5 )
Savings	8	25	19	52
IRAs	(27 )	(31 )	2	(55 )
CDs	(98 )	(642 )	24	(715 )
Repurchase agreements and federal funds sold	189	(114 )	(46 )	29
Federal Home Loan Bank borrowings	(189 )	221	(81 )	(49 )
Long-term debt	—	(1 )	—	(1 )
	521	(862 )	(228 )	(570 )
	3,737	(218 )	(136 )	3,383

Rate Volume Calculation  
2010 vs 2009

	Volume end-beg vol * beg rate	Rate end-beg rate * beg vol	Vol/Rate vol diff * rate diff	Sum
Earning Assets				
Loans				
Commercial	1,017	(197 )	(26 )	795
Tax exempt	65	(5 )	(1 )	59
Real estate	1,244	(269 )	(107 )	868
Consumer	45	(80 )	(4 )	(39 )
Investment securities (1)	1,434	(501 )	(554 )	379
Interest-bearing deposits in banks	39	(9 )	(25 )	5
CDs with other banks	61	(164 )	(15 )	(117 )
Total earning assets	3,905	(1,225)	(730 )	1,950

Interest bearing liabilities				
NOW	717	(52 )	(65 )	600
Money market checking	37	(41 )	(5 )	(9 )
Savings	1	3	0	4
IRAs	76	(60 )	(14 )	3
CDs	(68 )	(775 )	15	(827 )
Repurchase agreements and federal funds sold	155	36	328	519
Federal Home Loan Bank borrowings	2	(21 )	(0 )	(19 )
Long-term debt	—	(27 )	—	(27 )
	920	(937 )	261	244
	2,985	(288 )	(991 )	1,706

## Table of Contents

### Provision for Loan Losses

MVB's provision for loan losses for 2011 and 2010 were approximately \$1.7 million and \$1.1 million, respectively. This increase principally relates to the increase in loans outstanding.

Determining the appropriate level of the Allowance for Loan Losses (ALL) requires considerable management judgment. In exercising this judgment, management considers numerous internal and external factors including, but not limited to, portfolio growth, national and local economic conditions, trends in the markets served and guidance from the Bank's primary regulators. Management seeks to maintain an ALL that is appropriate in the circumstances and that complies with applicable accounting and regulatory standards. Further discussion can be found later in this discussion under 'Allowance for Loan Losses.'

### Non-Interest Income

Fees related to deposit accounts and cash management accounts and income on loans held for sale represent a significant portion of the Bank's primary non-interest income. The total of non-interest income for 2011 was \$3.7 million versus \$2.5 million in 2010.

The most significant increase in non-interest income from 2011 to 2010 was \$745,000 in gains on the sale of investment securities. Other items of significance were as follows: income on loans held for sale increased \$323,000, other income increased by \$89,000 and Visa debit card income increased by \$53,000

The Bank is constantly searching for new non-interest income opportunities that enhance income and provide customer benefits.

### Non-Interest Expense

Non-interest Expense was \$12.4 million in 2011 versus \$9.1 million in 2010. Approximately 54% and 52% of non-interest expense for 2011 and 2010, respectively, related to personnel costs. Personnel are the lifeblood of every service organization, which is why personnel cost, is such a significant part of the expenditure mix. Salaries and benefits increased by \$1.9 million in 2011, the result of the addition of the Morgantown office, a compliance officer, information technology staff, operations center staff, an entire year of expense relating to the commercial loan staff

added midway through 2010 and increases for existing staff.

Legal expense increased by \$465,000, the result of a lawsuit brought about through the addition of the Morgantown office. This claim was settled in February of 2012 and the Company had adequately accrued for all expenses related to the claim as of December 31, 2011.

Consulting expense increased by \$197,000 in 2011. This increase related to the increased usage of consultants in the area of strategic planning and the continued development of our MVChecking and MVSavings products through BankVue.

Advertising increased by \$144,000, \$96,000 of which related to the Morgantown office.

Equipment and occupancy expense increased by \$122,000 and \$107,000 respectively. These increases were mainly the result of the addition of the Morgantown office and the operations center.

Other operating expense increased by \$335,000. This increase was driven by a \$118,000 increase in travel and entertainment, an \$83,000 increase in collections expense, a \$40,000 increase in directors' fees, a \$27,000 increase in telephone expense and a \$24,000 increase in training expense.

Table of Contents

2010 compared to 2009

Net interest income increased by \$2.0 million when comparing 2010 with 2009 results. This increase is largely due to growth in average earning assets, primarily loans, of \$61.2 million in 2010. Average interest-bearing liabilities, mainly deposits, increased by \$70.9 million in 2010. This increase was due mainly to the continued success of two products, the broker buster account designed to take back money lost to brokerage firms and MVChecking, a higher rate checking account designed to reward customer behaviors that increase the bank's revenue stream

A large portion of non-interest income is comprised of fees related to deposit accounts and cash management accounts. Non-interest income was \$2.5 million in 2010 compared to \$2.2 million in 2009. This increase was due primarily to increased usage of the MVChecking account which provided \$74,000 more in Visa debit card income, \$64,000 in gains on the sale of other real estate owned and \$88,000 in gains on the sale of investment securities.

Non-interest expense reached \$9.1 million in 2010 compared to \$8.3 million in 2009. This increase was the result of the following: \$555,000 increase in salaries and benefits, \$136,000 in increased consulting expenses, \$79,000 in additional FDIC insurance expense and \$57,000 in increased Visa debit card expense.

Income Taxes

MVB incurred income tax expense of \$1.0 million in 2011 and \$795,000 in 2010.

The effective tax rate was 27% in 2011 and 26% 2010.

Return on Assets

MVB's return on average assets was .57% in 2011, .57% in 2010 and .45% in 2009.

Return on Equity



MVB's return on average stockholders' equity ("ROE") was 6.69% in 2011, compared to 7.98% in 2010 and 5.26% in 2009. The decreased return in 2011 is a direct result of the addition of \$17 million in capital from a stock offering to accredited investors and the addition of SBLF money.

#### Overview of the Statement of Condition

The MVB balance sheet changed significantly from 2010 to 2011. Investments increased \$43.6 million. Loans increased by \$79.8 million to \$373.8 million at December 31, 2011. Deposits increased by \$90.1 million, repurchase agreements increased by \$30.2 million, FHLB borrowings decreased by \$18.8 million and stockholders' equity increased by \$17.0 million.

#### Cash and Cash Equivalents

MVB's cash and cash equivalents totaled \$9.8 million at December 31, 2011, compared to \$3.7 million at December 31, 2010. This increase was due to the fact that MVB added Compass Bank as a correspondent during 2011 and transferred roughly \$5 million in funds from an interest earning account at the Federal Reserve to a non interest bearing account at Compass which provided an earnings credit of 75 basis points toward the elimination of service charges.

## Table of Contents

Management believes the current balance of cash and cash equivalents adequately serves MVB's liquidity and performance needs. Total cash and cash equivalents fluctuate on a daily basis due to transactions in process and other liquidity demands. Management believes the liquidity needs of MVB are satisfied by the current balance of cash and cash equivalents, readily available access to traditional and non-traditional funding sources, and the portions of the investment and loan portfolios that mature within one year. These sources of funds should enable MVB to meet cash obligations as they come due.

## Investment Securities

Investment securities totaled \$112.9 million at December 31, 2011, compared to \$69.3 million at December 31, 2010. This \$43.6 million increase is the result of increased repurchase agreement balances and public fund deposits that require collateralization.

MVB's investment securities are primarily classified as available-for-sale. Management believes the available-for-sale classification provides flexibility for MVB in terms of managing the portfolio for liquidity, yield enhancement and interest rate risk management opportunities. At December 31, 2011, the amortized cost of MVB's investment securities totaled \$112.2 million, resulting in unrealized gain in the investment portfolio of \$1.3 million.

Management monitors the earnings performance and liquidity of the investment portfolio on a regular basis through Asset and Liability Committee ("ALCO") meetings. The ALCO also monitors net interest income and manages interest rate risk for MVB. Through active balance sheet management and analysis of the investment securities portfolio, MVB maintains sufficient liquidity to satisfy depositor requirements and the various credit needs of its customers. Management believes the risk characteristics inherent in the investment portfolio are acceptable based on these parameters.

The Company evaluated its holding of Federal Home Loan Bank of Pittsburgh ("FHLB") stock for impairment and deemed the stock to not be impaired due to the expected recoverability of the par value, which equals the value reflected within the Company's financial statements. The decision was based on several items ranging from the estimated true economic losses embedded within the FHLB's mortgage portfolio to the FHLB's liquidity position and credit rating. The Company utilizes the impairment framework outlined in paragraph 8(i) of SOP 01-06 and paragraphs 12.21 – 12.25 of the AICPA Audit Guide for Depository and Lending Institutions to evaluate FHLB stock for impairment. The following factors were evaluated to determine the ultimate recoverability of the par value of the FHLB stock holding.

- a. The significance of the decline in net assets of the FHLB as compared to the capital stock amount for the FHLB and the length of time this situation has persisted.

The suspension of stock redemptions and dividend payments will provide the FHLB with the means to build capital. This will reduce the likelihood that any owner of FHLB stock will ultimately incur a loss in the future. In addition, the FHLB's historical ability and commitment to holding investments until maturity is projected to reduce the unrealized loss within the mortgage portfolio from \$13.5 billion to an estimated embedded economic loss of less than \$1 billion, which will further enhance capital and the ultimate recoverability of the par value of stock.

Table of Contents

- b. Commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB.

The Company is not aware of any significant/unusual commitments made by the FHLB that would impact future financial performance, dividend rates, or the ultimate recoverability of the stock holding at par value.

- c. The impact of legislative and regulatory changes on the institutions and, accordingly, on the customer base of the FHLB.

The level of government support received by the FHLB ensures its ability to meet its obligations and therefore provide for the ultimate recoverability of the stock at par value. The level of government support includes access to the U.S. Government-Sponsored Enterprise Credit Facility as a liquidity backstop, which will allow the FHLB to continue serving its customer base. The Company believes that the level of government support provides further evidence as to the recoverability of the stock holding at par value.

- d. The liquidity position of the FHLB.

The FHLB maintains contingency liquidity in accordance with Finance Agency and Board of Director policy in addition to access to the U.S. Government-Sponsored Enterprise Credit Facility. Contingency liquidity includes: marketable assets with a maturity of one year or less, self-liquidating assets with a maturity of one year or less, collateral generally accepted in the repurchase market, and lines of credit with financial institutions receiving no less than the second highest credit rating from a nationally recognized rating organization. The level of liquidity will ensure the FHLB continues to service its customers and serves as the base for the ultimate recoverability of the stock holding at par value.

- e. Whether a decline is temporary or whether it affects the ultimate recoverability of the FHLB stock based on (a) the materiality of the carrying amount to the member institution and (b) whether an assessment of the institution's operational needs for the foreseeable future allow management to dispose of the stock.

Table of Contents

The Company does not deem the holding of FHLB stock to be material in terms of financial performance or liquidity position. The Company does not rely on the payment of dividends from the FHLB as a source of income, but rather the Company considers the stock part of conducting business. While the FHLB is utilized as a source of funding, the Company has other avenues to obtain funding ranging from customer deposits, other financial institutions, CDARS deposits, brokered money and other wholesale sources. The Company's current liquidity plan does not contemplate any cash generated from the sale of its FHLB capital stock. The ability to reduce FHLB funding reliance through other sources illustrates that the importance of liquidating FHLB stock is not essential to the overall liquidity position of the Company.

During the first quarter of 2012 the FHLB redeemed capital stock held by MVB in the amount of \$97,500. They also declared a .10 per share dividend which was paid in February 2012.

Loans

MVB's lending is primarily focused in Marion, Harrison, Berkeley, Jefferson and Monongalia County, West Virginia with a secondary focus on the adjacent counties in West Virginia. The portfolio consists principally of commercial lending, retail lending, which includes single-family residential mortgages and consumer lending. Loans totaled \$373.8 million as of December 31, 2011, compared to \$294.0 million at December 31, 2010.

During 2011, MVB experienced loan growth of \$79.8 million. The most significant portion of the growth came in the residential real estate and commercial and non-residential real estate area. Residential real estate loans grew \$42.7 million and commercial and non-residential real estate loans grew approximately \$36.7 million.

At December 31, 2011, commercial loans represented the largest portion of the portfolio approximating 61.9% of the total loan portfolio. Commercial loans totaled \$231.4 million at December 31, 2011, compared to \$194.7 million at December 31, 2010. Management will continue to focus on the enhancement and growth of the commercial loan portfolio while maintaining appropriate underwriting standards and risk/price balance.

Table of Contents

Residential real estate loans to MVB's retail customers (including home equity lines of credit) account for the second largest portion of the loan portfolio, comprising 34.4% of MVB's total loan portfolio. Residential real estate loans totaled \$128.7 million at December 31, 2011, compared to \$86.0 million at December 31, 2010. Included in residential real estate loans are home equity credit lines totaling \$15.9 million at December 31, 2011, compared to \$14.3 million at December 31, 2010. Management believes the home equity loans are competitive products with an acceptable return on investment after risk considerations. Residential real estate lending continues to represent a primary focus of MVB's lending due to the lower risk factors associated with this type of loan and the opportunity to provide service to those in the Marion, Harrison, Berkeley, Jefferson and Monongalia County markets.

Consumer lending continues to be a part of MVB's core lending. At December 31, 2011, consumer loan balances totaled \$13.8 million compared to \$13.3 million at December 31, 2010. The majority of MVB's consumer loans are in the direct lending area. Management is pleased with the performance and quality of the consumer loan portfolio, which can be attributed to the many years of experience of its consumer lenders. This is another important product necessary to serve MVB's market areas.

Table of Contents

The following table provides additional information about MVB's loans:

Loan maturities at December 31, 2011:

(Dollars in Thousands)

	One Year or Less	One Thru Five Years	Due After Five Years	Total
Commercial and nonresidential real estate	\$43,840	\$72,794	\$114,723	\$231,357
Residential real estate	9,989	24,397	94,297	128,683
Consumer and other	4,605	7,039	2,138	13,782
Total	\$58,434	\$104,230	\$211,158	\$373,822

The preceding data has been compiled based upon the earlier of either contractual maturity or next repricing date

Loan Portfolio Analysis:

(Dollars in Thousands)	2011	2010
Year-end balances:		
Commercial, financial and agricultural	231,357	194,700
Real estate	128,683	86,020
Consumer	13,782	13,324
Total	373,822	294,044

Loan Concentration

At December 31, 2011, commercial loans comprised the largest component of the loan portfolio. There are very few commercial loans that are not secured by real estate. Such non-real estate secured loans generally are lines of credit secured by accounts receivable. While the loan concentration is in commercial loans, the commercial portfolio is comprised of loans to many different borrowers, in numerous different industries but primarily located in our market areas.

#### Allowance for Loan Losses

Management continually monitors the risk in the loan portfolio through review of the monthly delinquency reports and the Loan Review Committee. The Loan Review Committee is responsible for the determination of the adequacy of the allowance for loan losses. This analysis involves both experience of the portfolio to date and the makeup of the overall portfolio. Specific loss estimates are derived for individual loans based on specific criteria such as current delinquent status, related deposit account activity, where applicable, local market rumors, which are generally based on some factual information, and changes in the local and national economy. While local market rumors are not measurable or perhaps not readily supportable, historically, this form of information has been a valuable indication of a potential problem.



Table of Contents

The result of the evaluation of the adequacy at each period presented herein indicated that the allowance for loan losses was considered adequate to absorb losses inherent in the loan portfolio.

At December 31, 2011 and 2010 MVB had impaired loans totaling \$2.8 million and \$856,000 respectively. Included in these totals were non-accrual loans totaling \$2.7 million and \$519,000 respectively. A portion of the Allowance for Loan Losses was allocated to cover any loss in these loans. Loans past due more than 30 days were \$5.1 million and \$2.6 million, respectively, at December 31, 2011 and 2010.

	December 31	
	2011	2010
Loans past due more than 30 days to gross loans	1.37%	0.89%
Loans past due more than 90 days to gross loans	0.02%	0.19%

MVB incurred net charge-offs of \$1.2 million in 2011 and \$863,000 in 2010. MVB's provision for loan losses was \$1.7 million in 2011 and \$1.1 million in 2010. Net charge-offs represented .35% and .33% in 2011 and 2010, respectively, compared to average outstanding loans for the indicated period.

	2011	2010
Balance, January 1	\$2,478	\$2,241
Provision	1,723	1,100
Charge-offs	1,189	912
Recoveries	(33 )	(49 )
Less: Net charge-offs	1,156	863
Balance, December 31	\$3,045	\$2,478

The following table reflects the allocation of the allowance for loan losses as of December 31:

(Dollars in Thousands)	2011	2010
Allocation of allowance for loan losses at December 31:		
Commercial	\$2,164	\$1,517
Real estate	615	667
Consumer	266	294
Total	\$3,045	\$2,478

Percent of loans to total loans at December 31:

Commercial	62	%	66	%
Real estate	34		29	
Consumer	4		5	
Total	100	%	100	%

Non-performing assets consist of loans that are no longer accruing interest, loans that have been renegotiated to below market rates based upon financial difficulties of the borrower, and real estate acquired through foreclosure. When interest accruals are suspended, accrued interest income is reversed with current year accruals charged to earnings and prior year amounts generally charged off as a credit loss. When, in management's judgment, the borrower's ability to make periodic interest and principal payments resumes and collectability is no longer in doubt, the loan is returned to accrual status.

Table of Contents

## Non-performing assets and past due loans:

(Dollars in Thousands)	2011	2010
Non-accrual loans		
Commercial	\$2,453	\$828
Real estate	76	1,243
Consumer	163	158
Total non-accrual loans	2,692	2,229
Renegotiated loans	518	—
Total non-performing loans	3,210	2,229
Other real estate, net	176	402
Total non-performing assets	\$3,386	\$2,631
Accruing loans past due 90 days or more	66	562
Non-performing loans as a % of total loans	0.91 %	0.76 %
Allowance for loan losses as a % of non-performing loans	94.86 %	111.17 %

Funding Sources

MVB considers a number of alternatives, including but not limited to deposits, short-term borrowings, and long-term borrowings when evaluating funding sources. Traditional deposits continue to be the most significant source of funds for MVB, totaling \$390.5 million, or 81.7% of MVB's funding sources at December 31, 2011. This same information at December 31, 2010 reflected \$300.4 million in deposits representing 79.8% of such funding sources. Cash management accounts, which are available to large corporate customers, represented 16.3% and 12.6% of MVB's funding sources at December 31, 2011 and 2010, respectively. Borrowings from the Federal Home Loan Bank of Pittsburgh for specific purposes represented the remainder of such funding sources.

Management continues to emphasize the development of additional non-interest-bearing deposits as a core funding source for MVB. At December 31, 2011, non-interest-bearing balances totaled \$38.6 million compared to \$28.4 million at December 31, 2010 or 9.9% and 9.5% of total deposits respectively.

Interest-bearing deposits totaled \$351.9 million at December 31, 2011, compared to \$272.0 million at December 31, 2010. On a percentage basis, Certificates of Deposits compose the largest component of MVB's deposits. Average

interest-bearing liabilities totaled \$391.7 million during 2011 compared to \$329.4 million during 2010. Average non-interest bearing liabilities totaled \$41.7 million during 2011 compared to \$32.9 million during 2010. Management will continue to emphasize deposit gathering in 2012 by offering outstanding customer service and competitively priced products.

Maturities of Certificates of Deposit \$100,000 or more:

(Dollars in Thousands) 2011

Under 3 months	\$10,891
Over 3-6 months	14,946
Over 6 to 12 months	18,267
Over 12 months	21,212
Total	\$65,316

28

---

Table of Contents

There are no other time deposits of \$100,000 or more.

Federal Home Loan Bank borrowings and repurchase agreements:

(Dollars in Thousands)	2011	2010
Ending balance	\$87,602	\$76,237
Average balance	72,878	65,807
Highest month-end balance	99,268	80,361
Interest expense	967	987
Weighted average interest rate:		
End of Year	1.08 %	1.34 %
During the Year	1.33 %	1.62 %

Along with traditional deposits, MVB has access to both overnight repurchase agreements and Federal Home Loan Bank borrowings to fund its operations and investments. MVB's repurchase agreements totaled \$77.8 million at December 31, 2011, compared to \$47.6 million in 2010. Federal Home Loan Bank borrowings totaled \$9.8 million at December 31, 2011, compared to \$28.6 million at year-end 2010.

Capital/Stockholders' Equity

During the year ended December 31, 2011, stockholders' equity increased approximately \$17.0 million to \$47.7 million. This increase consists of MVB's net income for the year of \$2.7 million, along with a capital raise of \$6.6 million to accredited investors during January 2011 and the addition of \$8.5 million in SBLF capital during the third quarter of 2011. MVB paid dividends of \$218,000 in 2011 and \$210,000 in 2010.

At December 31, 2011, accumulated other comprehensive income (loss) totaled (\$742,000), an increase in the loss of \$479,000 from December 31, 2010. This principally represents net unrealized loss on available-for-sale securities, net of income taxes, and the adjustment to pension liability, net of income taxes, at December 31, 2011. Because the vast majority of all the investment securities in MVB's portfolio are classified as available-for-sale, both the investment and equity sections of MVB's balance sheet are more sensitive to the changing market values of investments than those institutions that classify more of their investment portfolio as "held to maturity". Interest rate fluctuations between year-end 2011 and 2010 resulted in the change in market value of the portfolio.

MVB has also complied with the standards of capital adequacy mandated by the banking industry. Bank regulators have established “risk-based” capital requirements designed to measure capital adequacy. Risk-based capital ratios reflect the relative risks of various assets banks hold in their portfolios. A weight category of either 0% (lowest risk assets), 20%, 50%, or 100% (highest risk assets) is assigned to each asset on the balance sheet. Detailed information concerning MVB’s risk-based capital ratios can be found in Note 14 of the Notes to the Audited Financial Statements. At December 31, 2011, MVB’s risk-based capital ratios were above the minimum standards for a well-capitalized institution. MVB’s risk-based capital ratio of 15.8% at December 31, 2011, is above the well-capitalized standard of 10%. MVB’s Tier 1 capital ratio of 14.9% also exceeded the well-capitalized minimum of 6%. The leverage ratio at December 31, 2011, was 9.6% and was also above the well-capitalized standard of 5%. Management believes MVB’s capital continues to provide a strong base for profitable growth.

#### Liquidity and Interest Rate Sensitivity

The objective of MVB’s asset/liability management function is to maintain consistent growth in net interest income within its policy guidelines. This objective is accomplished through management of MVB’s balance sheet liquidity and interest rate risk exposure based on changes in economic conditions, interest rate levels, and customer preferences.

Table of Contents

Interest Rate Risk

The most significant market risk resulting from MVB's normal course of business, extending loans and accepting deposits, is interest rate risk. Interest rate risk is the potential for economic loss due to future interest rate changes which can impact both the earnings stream as well as market values of financial assets and liabilities. MVB's Asset/Liability Committee (ALCO) is responsible for the overall review and management of the Bank's balance sheets related to the management of interest rate risk. The ALCO strives to keep MVB focused on the future, anticipating and exploring alternatives, rather than simply reacting to change after the fact.

To this end, the ALCO has established an interest risk management policy that sets the minimum requirements and guidelines for monitoring and controlling the level and amount of interest rate risk. The objective of the interest rate risk policy is to encourage management to adhere to sound fundamentals of banking while allowing sufficient flexibility to exercise the creativity and innovations necessary to meet the challenges of changing markets. The ultimate goal of these policies is to optimize net interest income within the constraints of prudent capital adequacy, liquidity, and safety.

The ALCO relies on different methods of assessing interest rate risk including simulating net interest income, monitoring the sensitivity of the net present market value of equity or economic value of equity, and monitoring the difference or gap between maturing or rate-sensitive assets and liabilities over various time periods. The ALCO places emphasis on simulation modeling as the most beneficial measurement of interest rate risk due to its dynamic measure. By employing a simulation process that measures the impact of potential changes in interest rates and balance sheet structures, and by establishing limits on changes in net income and net market value, the ALCO is better able to evaluate the possible risks associated with alternative strategies.

The simulation process starts with a base case simulation which represents projections of current balance sheet growth trends. Base case simulation results are prepared under a flat interest rate forecast and what is perceived to be the most likely alternative interest rate forecast. Comparisons showing the earnings variance from the flat rate forecast illustrate the risks associated with the current balance sheet strategy. If necessary, additional balance sheet strategies are developed and simulations prepared. The results from model simulations are reviewed for indications of whether current interest rate risk strategies are accomplishing their goal and, if not, what alternative strategies should be considered. The policy calls for periodic review by the ALCO of assumptions used in the modeling.

The ALCO believes that it is beneficial to monitor interest rate risk for both the short-and long-term. Therefore, to effectively evaluate results from model simulations, limits on changes in net interest income and the value of the balance sheet have been established. The ALCO has determined that the earnings at risk of the Bank shall not change more than 10 % from the base case for a 1% shift in interest rates, nor more than 15 % from the base case for a 2% shift in interest rates. MVB is in compliance with this policy as of December 31, 2011.





Table of Contents

The following table is provided to show the earnings at risk of MVB as of December 31, 2011.

(Dollars in Thousands)

Immediate Interest Rate Change (one year time frame) (in Basis Points)	Estimated Increase (Decrease) in Net Interest Income December 31, 2011	Amount	Percent
+200		\$16,004	-14.3 %
+100		17,029	-8.8. %
Base rate		18,679	
-100		19,300	3.3 %
-200		\$19,114	2.3 %

Liquidity

Maintenance of a sufficient level of liquidity is a primary objective of the ALCO. Liquidity, as defined by the ALCO, is the ability to meet anticipated operating cash needs, loan demand, and deposit withdrawals, without incurring a sustained negative impact on net interest income. It is MVB's policy to manage liquidity so that there is no need to make unplanned sales of assets or to borrow funds under emergency conditions.

The main source of liquidity for MVB comes through deposit growth. Liquidity is also provided from cash generated from investment maturities, principal payments from loans, and income from loans and investment securities. During the year ended December 31, 2011, cash provided by financing activities totaled \$116.1 million, while outflows from investing activity totaled \$109.7 million. When appropriate, MVB has the ability to take advantage of external sources of funds such as advances from the Federal Home Loan Bank (FHLB), national market certificate of deposit issuance programs, the Federal Reserve discount window, brokered deposits and CDARS. These external sources often provide attractive interest rates and flexible maturity dates that enable MVB to match funding with contractual maturity dates of assets. Securities in the investment portfolio are primarily classified as available-for-sale and can be utilized as an additional source of liquidity.

Off-Balance Sheet Commitments

MVB has entered into certain agreements that represent off-balance sheet arrangements that could have a significant impact on MVB's financial statements and could have a significant impact in future periods. Specifically, MVB has entered into agreements to extend credit or provide conditional payments pursuant to standby and commercial letters of credit. Further discussion of these agreements, including the amounts outstanding at December 31, 2011, is included in Note 7 to the financial statements.

Commitments to extend credit, including loan commitments, standby letters of credit, and commercial letters of credit do not necessarily represent future cash requirements, in that these commitments often expire without being drawn upon.

Table of Contents

Fourth Quarter

MVB's fourth quarter net income was \$727,000 in 2011 compared to \$682,000 in the fourth quarter of 2010. This equated to basic earnings per share, on a quarterly basis, of \$.33 in 2011 and \$.43 in 2010. Diluted earnings per share for the fourth quarter of 2011 and 2010 were \$.33 and \$.42, respectively. Net interest income increased during the fourth quarter and was \$4.0 million in the fourth quarter of 2011 compared to \$3.0 million in 2010. Non-interest income was \$1.2 million in the fourth quarter of 2011 compared to \$729,000 in 2010. Non-interest expense increased to \$3.7 million for the fourth quarter of 2011 from \$2.6 million in 2010. Loan loss provision was \$502,000 for the fourth quarter of 2011, an increase of \$162,000 over the fourth quarter of 2010.

Future Outlook

The Bank's net income in 2011 was better than in any prior year, despite the challenges of a continued poor economic climate and the addition of a new office in Morgantown, WV. MVB believes it is well positioned in some of the finest markets in the state of West Virginia. We believe with continued customer acceptance in our markets and our commitment to customer service, we will continue to capture market share with our emphasis on the highest quality products and technology.

Future plans for the Bank involve the Bank taking advantage of both technology and personal customer contact. The Bank continues to expand delivery channels to better serve both retail and business banking customers. In addition to "top of the line" technology, the Bank is committed to providing individual and personal banking services. MVB will continue to search for quality banking locations as well as exploring alternative delivery systems.

ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

No response required.

Table of ContentsITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

MVB Financial Corp.

Consolidated Balance Sheets

(Dollars in thousands, except number of shares)

December 31, 2011 and 2010

	2011	2010
<b>ASSETS</b>		
Cash and due from banks	\$9,763	\$3,713
Interest bearing balances with banks	278	10,091
Certificates of deposit with other banks	9,918	17,734
Investment Securities:		
Securities held-to-maturity, at cost	13,568	7,460
Securities available-for-sale, at approximate fair value	99,366	61,824
Loans:	373,822	294,044
Less: Allowance for loan losses	(3,045 )	(2,478 )
Net Loans	370,777	291,566
Loans held for sale	7,147	1,839
Bank premises, furniture and equipment	7,782	7,579
Bank owned life insurance	8,076	5,689
Accrued interest receivable and other assets	6,806	6,772
<b>TOTAL ASSETS</b>	<b>\$533,481</b>	<b>\$414,267</b>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Deposits:		
Non-interest bearing	\$38,632	\$28,449
Interest bearing	351,913	271,985
Total Deposits	390,545	300,434
Accrued interest, taxes, and other liabilities	3,478	2,703
Repurchase agreements	77,835	47,623
FHLB and other borrowings	9,767	28,614
Subordinated debt	4,124	4,124
Total Liabilities	485,749	383,498
<b>STOCKHOLDERS' EQUITY</b>		
Preferred stock, par value \$1,000; 8,500 and 5,000 shares authorized; 8,500 and 0 shares issued	8,500	—
Common stock, par value \$1; 4,000,000 shares authorized; 2,234,767 and 1,802,391 shares issued respectively	2,235	1,802

Edgar Filing: MVB FINANCIAL CORP - Form 10-K

Additional paid-in capital	32,603	23,864
Common stock paid for but not issued, par value \$1; 0 and 90,560 shares	0	1,729
Treasury Stock, 51,077 and 47,218 shares, respectively	(1,084 )	(1,006 )
Retained earnings	6,220	4,643
Accumulated other comprehensive loss	(742 )	(263 )
Total Stockholders' Equity	47,732	30,769
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$533,481	\$414,267

**See Notes to Consolidated Financial Statements**

Table of Contents

MVB Financial Corp.

Consolidated Statements of Income

(Dollars in thousands except Share and Per Share Data)

Years ended December 31, 2011 and 2010

	2011	2010
<b>INTEREST INCOME</b>		
Interest and fees on loans	\$16,446	\$13,468
Interest on deposits with other banks	103	587
Interest on investment securities - taxable	1,539	1,427
Interest on tax exempt loans and securities	920	805
Total interest income	19,008	16,287
<b>INTEREST EXPENSE</b>		
Interest on deposits	3,852	4,401
Interest on repurchase agreements	503	474
Interest on FHLB and other borrowings	464	513
Interest on subordinated debt	81	82
Total interest expense	4,900	5,470
<b>NET INTEREST INCOME</b>		
	14,108	10,817
Provision for loan losses	1,723	1,100
Net interest income after provision for loan losses	12,385	9,717
<b>OTHER INCOME</b>		
Service charges on deposit accounts	660	658
Income on bank owned life insurance	287	265
Visa debit card income	414	361
Income on loans held for sale	957	634
Gain on sale of securities	833	88
Other operating income	537	448
	3,688	2,454
<b>OTHER EXPENSES</b>		
Salaries and employee benefits	6,717	4,796
Occupancy expense	697	590
Equipment depreciation and maintenance	594	472
Data processing	412	392
Visa debit card expense	332	295
Advertising	482	338
Legal and accounting fees	632	167
Printing, stationery and supplies	172	130
Consulting fees	408	211
FDIC insurance	368	523
Other taxes	175	190
Other operating expenses	1,370	1,035

Edgar Filing: MVB FINANCIAL CORP - Form 10-K

	12,359	9,139
Income before income taxes	3,714	3,032
Income tax expense	1,012	795
Net Income	\$2,702	\$2,237
Basic net income per share after preferred dividends	\$1.24	\$1.40
Diluted net income per share after preferred dividends	\$1.21	\$1.38
Basic weighted average shares outstanding	2,147,890	1,598,432
Diluted weighted average shares outstanding	2,194,410	1,625,884

**See Notes to Consolidated Financial Statements**

Table of Contents

MVB Financial Corp.

Consolidated Statements of Cash Flows

(Dollars in thousands)

Years ended December 31, 2011 and 2010

	2011	2010
<b>OPERATING ACTIVITIES</b>		
Net Income	\$2,702	\$2,237
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision for loan losses	1,723	1,100
Deferred income tax expense/(benefit)	147	(144 )
Depreciation	466	447
Stock based compensation	117	46
Loans originated for sale	(62,647 )	(46,657 )
Proceeds of loans sold	57,339	46,582
Proceeds from sale of other real estate owned	373	866
Loss/(gain) on sale of other real estate owned	73	(61 )
(Gain) on sale of investment securities	(833 )	(88 )
Amortization, net of accretion	886	513
(Increase) in interest receivable and other assets	(1,489 )	(409 )
Increase in accrued interest, taxes, and other liabilities	775	573
<b>NET CASH (USED IN)/PROVIDED BY OPERATING ACTIVITIES</b>	<b>(368 )</b>	<b>5,005</b>
<b>INVESTING ACTIVITIES</b>		
(Increase) in loans made to customers	(80,934 )	(62,060 )
Purchases of premises and equipment	(669 )	(269 )
Purchases of investment securities available-for-sale	(249,771)	(69,602 )
Purchases of investment securities held-to-maturity	(7,361 )	(1,359 )
Decrease/(increase) in deposits with FHLB and Fed, net	9,813	(6,156 )
Purchases of certificates of deposit with other banks	(9,918 )	(16,321 )
Proceeds from maturity of certificates of deposit with other banks	17,734	48,029
Proceeds from sales, maturities and calls of securities available-for-sale	212,300	45,082
Proceeds from maturities and calls of securities held-to-maturity	1,225	474
Purchase of bank owned life insurance	(2,100 )	—
<b>NET CASH (USED IN) INVESTING ACTIVITIES</b>	<b>(109,681)</b>	<b>(62,182 )</b>
<b>FINANCING ACTIVITIES</b>		
Net increase in deposits	90,111	35,903
Net increase in repurchase agreements	30,212	11,982
Proceeds from FHLB and other borrowings	80,104	205,716
Principal payments on FHLB and other borrowings	(98,951 )	(196,300)
Purchase of treasury stock	(78 )	(484 )
Net proceeds of stock offering	6,500	1,729
Cash dividend	(262 )	(160 )
Common stock options exercised	—	183
Issuance of preferred stock	8,463	—
<b>NET CASH PROVIDED BY FINANCING ACTIVITIES</b>	<b>116,099</b>	<b>58,569</b>



Edgar Filing: MVB FINANCIAL CORP - Form 10-K

Increase in cash and cash equivalents	6,050	1,392
Cash and cash equivalents at beginning of period	3,713	2,321
Cash and cash equivalents at end of period	\$9,763	\$3,713
Supplemental disclosure of cash flow information		
Cash payments for:		
Interest on deposits, repurchase agreements and FHLB borrowings	\$4,958	\$5,623
Income taxes	\$1,101	\$811

**See Notes to Consolidated Financial Statements**

Table of Contents

MVB Financial Corp.

Consolidated Statements of Changes in Stockholders' Equity

Years ended December 31, 2011 and 2010

(Dollars in thousands)

	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income/(loss)	Treasury Stock	Total Stockholders' Equity
Balance, December 31, 2009	\$ —	\$ 1,629	\$ 20,457	\$ 5,917	\$ (343 )	\$ (522 )	\$ 27,138
Comprehensive income:							
Net Income				2,237			2,237
Other comprehensive income(loss)							
Net fair value adjustment on securities available for sale, less reclassification adjustment for realized losses - net of tax effect of \$(167)					251		251
Total Comprehensive Income							2,488
Minimum pension liability adjustment - net of tax effect of \$60					(171 )		(171 )
Cash dividends paid (\$0.10 per share)				(160 )			(160 )
Stock offering in process			1,729				1,729
Stock based compensation			46				46
Stock dividend - 10% stock dividend		160	3,191	(3,351)			—
Treasury stock, acquired at cost						(484 )	(484 )
Common stock options exercised		13	170				183
Balance, December 31, 2010	\$ —	\$ 1,802	\$ 25,593	\$ 4,643	\$ (263 )	\$ (1,006)	\$ 30,769
Comprehensive income:							
Net Income				2,702			2,702
Other comprehensive income(loss)							
Net fair value adjustment on securities available for sale, less reclassification adjustment for realized gains - net of tax					58		58

effect of \$(38)

Total Comprehensive Income							2,760
Minimum pension liability adjustment - net of tax effect of \$358				(537 )			(537 )
Cash dividends paid (\$0.10 per share)				(218 )			218 )
Dividends on preferred stock				(44 )			(44 )
Stock offering	394	6,112		(6 )			6,500
Preferred stock issued	,500			(37 )			8,463
Stock based compensation		117					117
Stock dividend - 10% stock dividend	39	781		(820 )			—
Treasury stock, acquired at cost						(78 )	(78 )
Balance, December 31, 2011	\$ 8,500	\$ 2,235	\$ 32,603	\$ 6,220	\$ (742 )	\$ (1,084)	\$ 47,732

**See Notes to Consolidated Financial Statements**

Table of Contents

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MVB FINANCIAL CORP.

December 31, 2011

Note 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Operations

MVB Financial Corp., “the Company”, provides banking services to the domestic market with the primary market areas being the Marion, Harrison, Monongalia, Jefferson and Berkeley counties of West Virginia. To a large extent, the operations of the Company, such as loan portfolio management and deposit growth, are directly affected by the market area economies.

Cash and Cash Equivalents

Cash and cash equivalents include cash and due from banks with original maturities of ninety days or less.

Principles of Consolidation

The accompanying consolidated financial statements include the accounts of MVB Financial Corp. Inc., and its wholly owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation.

Management Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Estimates, such as the allowance for loan losses, are based upon known facts and circumstances. Estimates are revised by management in the period such facts and circumstances change. Actual results could differ from these estimates.

## Investment Securities

Debt securities that management has the ability and intent to hold to maturity are classified as held-to-maturity and carried at cost, adjusted for amortization of premium and accretion of discounts computed by the interest method from purchase date to maturity. Other marketable securities are classified as available-for-sale and are carried at fair value. Unrealized gains and losses on securities available-for-sale, net of the deferred income tax effect, are recognized as direct increases or decreases in stockholders' equity. Cost of securities sold is recognized using the specific identification method.

## Loans Held for Sale

Through Crescent Mortgage Company, Franklin American Mortgage and Freddie MAC, MVB Bank, Inc. has the ability to offer customers long-term fixed rate mortgage products without holding these instruments in the bank's loan portfolio. MVB values loans held for sale at the lower of cost or market. After thorough review of the process the Company has concluded that no material derivative instruments exist, as the bank obtains pricing information directly from the websites of the secondary mortgage providers and locks in pricing based upon pre-established margins set by management.

## Loans and Allowance for Loan Losses

Loans are stated at the amount of unpaid principal reduced by an allowance for loan losses. Loans are considered delinquent when scheduled principal or interest payments are 31 days past due. Interest income on loans is recognized on an accrual basis. The allowance for loan losses is maintained at a level deemed adequate to absorb probable losses inherent in the loan portfolio. The Company consistently applies a quarterly loan review process to continually evaluate loans for changes in credit risk. This process serves as the primary means by which the Company evaluates the adequacy of the allowance for loan losses, and is based upon periodic review of the collectibility of loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of specific and general components. The specific component relates to loans that are impaired. The general component covers non-classified loans and is based upon historical loss experience adjusted for qualitative factors.

A loan is considered impaired when, based upon current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and shortages generally are not classified as impaired. Generally the Company considers impaired loans to include loans classified as non-accrual loans and loans past due for longer than 90 days.



Table of Contents

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MVB FINANCIAL CORP.

December 31, 2011

Loan Origination Fees and Costs

Accounting standards require that loan origination and commitment fees and direct loan origination costs be deferred and the net amount amortized as an adjustment of the related loan's yield.

Bank Premises, Furniture and Equipment

Bank premises, furniture and equipment are carried at cost less accumulated depreciation. The provision for depreciation is computed for financial reporting by the straight-line-method based on the estimated useful lives of assets, which range from 7 to 40 years on buildings and leasehold improvements and 3 to 10 years on furniture, fixtures and equipment.

Intangible Assets

The excess of the cost of an acquired company over the fair value of the net assets and identified intangibles acquired is recorded as goodwill. The net carrying amount of intangible assets was \$917 and \$927 at December 31, 2011 and 2010, respectively.

Other Investments

Federal Home Loan Bank (FHLB) stock is recorded at cost and considered to be restricted as the Company is required by the FHLB to hold this investment, and the only market for this stock is the issuing agency. FHLB stock totaled \$1,973 and \$1,816 at December 31, 2011 and 2010, respectively, and is included in other assets in the accompanying balance sheet.

Income Taxes

Deferred income taxes are reported for timing differences between items of income or expense reported in the financial statements and those reported for income tax purposes. The differences relate principally to accretion of discounts on investment securities, provision for loan losses, minimum pension liability, and differences between book and tax methods of depreciation.

### Stock Based Compensation

The Company accounts for stock-based compensation in accordance with generally accepted accounting standards. Under these standards the Company is required to record compensation expense for all awards granted after the date of adoption and for any unvested options previously granted.

### Foreclosed Assets Held for Resale

Foreclosed assets held for resale acquired in satisfaction of mortgage obligations and in foreclosure proceedings are recorded at the lower of cost or fair value less estimated selling costs at the time of foreclosure, with any valuation adjustments charged to the allowance for loan losses. Any unrealized gains or losses on sale are then recorded in other non-interest expense. At December 31, 2011 and 2010, the Company held other real estate of \$176 and \$402.

### Net Income Per Common Share

Diluted net income per common share includes any dilutive effects of stock options, and is computed by dividing net income by the average number of common shares outstanding during the period less the preferred stock dividend, adjusted for the dilutive effect of options under the Company's 2003 Stock Incentive Plan.

### Comprehensive Income

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities and minimum pension liability, are reported as a separate component of the equity section of the balance sheet, such items, along with net income, are components of comprehensive income.

### Bank-owned life insurance

Bank-owned life insurance ("BOLI") represents life insurance on the lives of certain Company employees who have provided positive consent allowing the Company to be the beneficiary of such policies. These policies are recorded at their cash surrender value, or the amount that can be realized upon surrender of the policy. Income from these policies is not subject to income taxes and is recorded as other income.

### Advertising Costs

Advertising costs are expensed as incurred.





Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MVB FINANCIAL CORP.

December 31, 2011

## Transfers of Financial Assets

Transfers of financial assets are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (i) the assets have been isolated from the company, (ii) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (iii) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

## Reclassifications

Certain amounts in the 2010 financial statements have been reclassified to conform to the 2011 financial statement presentation.

## NOTE 2. INVESTMENT SECURITIES

Amortized cost and approximate fair values of investment securities held-to-maturity at December 31, 2011, including gross unrealized gains and losses, are summarized as follows:

(Dollars in thousands)

	Amortized Cost	Unrealized Gain	Unrealized Loss	Approximate Fair Value
Municipal securities	13,568	587	(11 )	14,144
	\$ 13,568	\$ 587	\$ (11 )	\$ 14,144

Amortized cost and approximate fair values of investment securities held-to-maturity at December 31, 2010, including gross unrealized gains and losses, are summarized as follows:

Edgar Filing: MVB FINANCIAL CORP - Form 10-K

	Amortized Cost	Unrealized Gain	Unrealized Loss	Approximate Fair Value
Municipal securities	6,460	27	(62 )	6,425
U. S. Agency securities	1,000	17	—	1,017
	\$ 7,460	\$ 44	\$ (62 )	\$ 7,442

Amortized cost and approximate fair values of investment securities available-for-sale at December 31, 2011 are summarized as follows:

	Amortized Cost	Unrealized Gain	Unrealized Loss	Approximate Fair Value
U. S. Agency securities	\$ 51,165	\$ 710	\$ (1 )	\$ 51,874
Mortgage-backed securities	47,319	198	(149 )	47,368
Other securities	124	—	—	124
	\$ 98,608	\$ 908	\$ (150 )	\$ 99,366

Amortized cost and approximate fair values of investment securities available-for-sale at December 31, 2010 are summarized as follows:

	Amortized Cost	Unrealized Gain	Unrealized Loss	Approximate Fair Value
U. S. Agency securities	\$ 34,903	\$ 453	\$ (76 )	\$ 35,280
Mortgage-backed securities	26,135	306	(21 )	26,420
Other securities	124	—	—	124
	\$ 61,162	\$ 759	\$ (97 )	\$ 61,824

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## MVB FINANCIAL CORP.

December 31, 2011

The following tables summarize amortized cost and approximate fair values of securities by maturity:

	December 31, 2011		Available for sale	
	Held to Maturity		Available for sale	
	Amortized	Approximate	Amortized	Approximate
	Cost	Fair	Cost	Fair
		Value		Value
Within one year	\$ 115	\$ 115	\$—	\$—
After one year, but within five	—	—	34,130	34,795
After five years, but within ten	4,650	4,934	20,302	20,280
After ten Years	8,803	9,095	44,176	44,291
Total	\$ 13,568	\$ 14,144	\$ 98,608	\$ 99,366

Investment securities with a carrying value of \$94,866 and \$66,426 at December 31, 2011 and 2010, respectively, were pledged to secure public funds, repurchase agreements and potential borrowings at the Federal Reserve discount window.

The Company's investment portfolio includes securities that are in an unrealized loss position as of December 31, 2011, the details of which are included in the following table. Although these securities, if sold at December 31, 2011 would result in a pretax loss of \$161, the Company has no intent to sell the applicable securities at such market values, and maintains the Company has the ability to hold these securities until all principal has been recovered. Declines in the market values of these securities can be traced to general market conditions which reflect the prospect for the economy as a whole. When determining other-than-temporary impairment on securities, the Company considers such factors as adverse conditions specifically related to a certain security or to specific conditions in an industry or geographic area, the time frame securities have been in an unrealized loss position, the Company's ability to hold the security for a period of time sufficient to allow for anticipated recovery in value, whether or not the security has been downgraded by a rating agency, and whether or not the financial condition of the security issuer has severely deteriorated. As of December 31, 2011, the Company considers all securities with unrealized loss positions to be temporarily impaired, and consequently, does not believe the Company will sustain any material realized losses as a result of the current temporary decline in market value.

The following table discloses investments in an unrealized loss position:

At December 31, 2011, total temporary impairment totaled \$161.

Description and number of positions	Less than 12 months		12 months or more	
	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
U.S. Agencies (1)	\$4,999	\$ (1 )	\$—	\$ —
Mortgage-backed securities (16)	31,073	(128 )	3,124	(21 )
Municipal securities (3)	936	(11 )	—	—
	\$37,008	\$ (140 )	\$3,124	\$ (21 )

### NOTE 3. LOANS

The components of loans in the balance sheet at December 31, were as follows:

(Dollars in thousands)

	2011	2010
Commercial and non-residential real estate	\$231,030	\$194,605
Residential real estate	128,683	86,020
Consumer and other	13,782	13,324
Net deferred fees and costs	327	95
	\$373,822	\$294,044

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## MVB FINANCIAL CORP.

December 31, 2011

Changes in the allowance for loan losses were as follows for the years ended December 31:

(Dollars in thousands)

	2011	2010
Balance at beginning of period	\$2,478	\$2,241
Losses charged to allowance	(1,189)	(912 )
Recoveries credited to allowance	33	49
Provision for loan losses	1,723	1,100
Balance at end of period	\$3,045	\$2,478

The following table summarizes the primary segments of the loan portfolio as of December 31, 2011 and 2010 (in thousands):

	Commercial	Residential	Home Equity	Installment	Credit Cards	Total
December 31, 2011						
Total Loans	\$ 231,357	\$ 112,753	\$ 15,930	\$ 13,217	\$ 565	\$ 373,822
Individually evaluated for impairment	\$ 2,597	\$ 76	\$ 9	\$ 140	\$ 0	\$ 2,822
Collectively evaluated for impairment	\$ 228,760	\$ 112,677	\$ 15,921	\$ 13,077	\$ 565	\$ 371,000
December 31, 2010						
Total Loans	\$ 194,700	\$ 71,686	\$ 14,334	\$ 12,830	\$ 494	\$ 294,044
Individually evaluated for impairment	\$ 393	\$ 197	\$ 262	\$ 0	\$ 4	\$ 856
Collectively evaluated for impairment	\$ 194,307	\$ 71,489	\$ 14,072	\$ 12,830	\$ 490	\$ 293,188

Management evaluates individual loans in all of the commercial segments for possible impairment. Loans are considered to be impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in evaluating impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed. The Company also separately evaluates individual consumer and residential mortgage loans for impairment.

Once the determination has been made that a loan is impaired, the determination of whether a specific allocation of the allowance is necessary is measured by comparing the recorded investment in the loan to the fair value of the loan using one of three methods: (a) the present value of expected future cash flows discounted at the loan's effective interest rate; (b) the loan's observable market price; or (c) the fair value of the collateral less selling costs. The method is selected on a loan-by-loan basis, with management primarily utilizing the fair value of collateral method. The evaluation of the need and amount of a specific allocation of the allowance and whether a loan can be removed from impairment status is made on a quarterly basis.

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## MVB FINANCIAL CORP.

December 31, 2011

The following table presents impaired loans by class, segregated by those for which a specific allowance was required and those for which a specific allowance was not necessary as of December 31, 2011 and 2010 (in thousands):

	Impaired Loans with Specific Allowance		Impaired Loans with No Specific Allowance	Total Impaired Loans	
	Recorded Investment	Related Allowance	Recorded Investment	Recorded Investment	Unpaid Principal Balance
December 31, 2011					
Commercial	\$2,597	\$758	\$0	\$2,597	\$2,597
Residential	76	10	0	76	76
Home Equity	9	9	0	9	9
Installment	140	100	0	140	140
Credit Card	0	0	0	0	0
Total impaired loans	\$2,822	\$877	\$0	\$2,822	\$2,822
December 31, 2010					
Commercial	\$59	\$20	\$334	\$393	\$393
Residential	165	75	32	197	197
Home Equity	262	99	0	262	262
Installment	0	0	0	0	0
Credit Card	4	4	0	4	4
Total impaired loans	\$490	\$198	\$366	\$856	\$856

The following table presents the average recorded investment in impaired loans and related interest income recognized for the periods indicated (in thousands):

Average investment in impaired loans	December	
	2011	2010
	\$2,091	\$1,901



Interest income recognized on an accrual basis on impaired loans    \$84       \$76

Management uses a nine point internal risk rating system to monitor the credit quality of the overall loan portfolio. The first six categories are considered not criticized, and are aggregated as “Pass” rated. The criticized rating categories utilized by management generally follow bank regulatory definitions. The Special Mention category includes assets that are currently protected but are potentially weak, resulting in an undue and unwarranted credit risk, but not to the point of justifying a Substandard classification. Loans in the Substandard category have well-defined weaknesses that jeopardize the liquidation of the debt, and have a distinct possibility that some loss will be sustained if the weaknesses are not corrected. All loans greater than 90 days past due are considered Substandard. The portion of any loan that represents a specific allocation of the allowance for loan losses is placed in the Doubtful category. Any portion of a loan that has been charged off is placed in the Loss category.

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## MVB FINANCIAL CORP.

December 31, 2011

To help ensure that risk ratings are accurate and reflect the present and future capacity of borrowers to repay a loan as agreed, the Bank has a structured loan rating process with several layers of internal and external oversight. Generally, consumer and residential mortgage loans are included in the Pass categories unless a specific action, such as bankruptcy, repossession, or death occurs to raise awareness of a possible credit event. The Bank's Chief Credit Officer is responsible for the timely and accurate risk rating of the loans in the portfolio at origination and on an ongoing basis. The Credit Department performs an annual review of all commercial relationships \$750,000 or greater. Confirmation of the appropriate risk grade is included in the review on an ongoing basis. The Bank has an experienced Credit Department that continually reviews and assesses loans within the portfolio. The Bank engages an external consultant to conduct loan reviews on at least an annual basis. Generally, the external consultant reviews larger commercial relationships or criticized relationships. The Credit Department compiles detailed reviews, including plans for resolution, on loans classified as Substandard on a quarterly basis. Loans in the Special Mention and Substandard categories that are collectively evaluated for impairment are given separate consideration in the determination of the allowance.

The following table represents the classes of the loan portfolio summarized by the aggregate Pass and the criticized categories of Special Mention, Substandard and Doubtful within the internal risk rating system as of December 31, 2011 and 2010 (in thousands):

	Pass	Special Mention	Substandard	Doubtful	Total
December 31, 2011					
Commercial	\$218,353	\$7,752	\$ 2,655	\$ 2,597	\$231,357
Residential	111,105	1,157	491	—	112,753
Home Equity	15,750	96	75	9	15,930
Installment	12,806	242	29	140	13,217
Credit Card	565	—	—	—	565
Total	\$358,579	\$9,247	\$ 3,250	\$ 2,746	\$373,822
December 31, 2010					
Commercial	\$180,568	\$8,294	\$ 5,446	\$ 392	\$194,700
Residential	69,906	613	1,002	165	71,686
Home Equity	13,945	99	262	28	14,334
Installment	12,424	233	173	—	12,830
Credit Card	488	—	6	—	494
Total	\$277,331	\$9,239	\$ 6,889	\$ 585	\$294,044

Edgar Filing: MVB FINANCIAL CORP - Form 10-K

Management further monitors the performance and credit quality of the loan portfolio by analyzing the age of the portfolio as determined by the length of time a recorded payment is past due. The following table presents the classes of the loan portfolio summarized by the aging categories of performing loans and nonaccrual loans as of December 31, 2011 and 2010:

(in thousands)		30-59 Days	60-89 Days	90 Days +	Total Past Due	Non- Accrual	Total Loans
	Current	Past Due	Past Due	Past Due	Past Due		
December 31, 2011							
Commercial	\$225,618	\$448	\$2,836	\$2	\$3,286	\$2,453	\$231,357
Residential	111,022	1,593	—	62	1,655	76	112,753
Home Equity	15,846	—	84	—	84	—	15,930
Installment	12,888	138	26	2	166	163	13,217
Credit Card	565	—	—	—	—	—	565
Total	\$365,939	\$2,179	\$2,946	\$66	\$5,191	\$2,692	\$373,822
December 31, 2010							
Commercial	\$193,414	241	—	\$217	\$458	\$828	\$194,700
Residential	68,529	1,761	272	143	2,176	981	71,686
Home Equity	13,979	28	18	47	93	262	14,334
Installment	12,222	141	158	155	454	154	12,830
Credit Card	490	—	—	—	—	4	494
Total	\$288,634	\$2,171	\$448	\$562	\$3,181	\$2,229	\$294,044

Table of Contents

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MVB FINANCIAL CORP.

December 31, 2011

An allowance for loan losses (“ALL”) is maintained to absorb losses from the loan portfolio. The ALL is based on management’s continuing evaluation of the risk characteristics and credit quality of the loan portfolio, assessment of current economic conditions, diversification and size of the portfolio, adequacy of collateral, past and anticipated loss experience, and the amount of non-performing loans.

The Bank’s methodology for determining the ALL is based on the requirements of ASC Section 310-10-35 for loans individually evaluated for impairment (discussed above) and ASC Subtopic 450-20 for loans collectively evaluated for impairment, as well as the Interagency Policy Statements on the Allowance for Loan and Lease Losses and other bank regulatory guidance. The total of the two components represents the Bank’s ALL.

Loans that are collectively evaluated for impairment are analyzed with general allowances being made as appropriate. For general allowances, historical loss trends are used in the estimation of losses in the current portfolio. These historical loss amounts are modified by other qualified factors.

The classes described above, which are based on the Federal call code assigned to each loan, provide the starting point for the ALL analysis. Management tracks the historical net charge-off activity at the call code level. A historical charge-off factor is calculated utilizing a defined number of consecutive historical quarters. Commercial, Mortgage and Consumer pools currently utilize a rolling 12 quarters.

“Pass” rated credits are segregated from “Criticized” credits for the application of qualitative factors. Loans in the criticized pools, which possess certain qualities or characteristics that may lead to collection and loss issues, are closely monitored by management and subject to additional qualitative factors.

Management has identified a number of additional qualitative factors which it uses to supplement the historical charge-off factor because these factors are likely to cause estimated credit losses associated with the existing loan pools to differ from historical loss experience. The additional factors that are evaluated quarterly and updated using information obtained from internal, regulatory, and governmental sources are: national and local economic trends and conditions; levels of and trends in delinquency rates and non-accrual loans; trends in volume and terms of loans; effects of changes in lending policies; experience, ability, and depth of lending staff; value of underlying collateral;

and concentrations of credit from a loan type, industry and/or geographic standpoint.

Management reviews the loan portfolio on a quarterly basis using a defined, consistently applied process in order to make appropriate and timely adjustments to the ALL. When information confirms all or part of specific loans to be uncollectible, these amounts are promptly charged off against the ALL.

Historically, management has utilized an internally developed spreadsheet to track and apply the various components of the allowance.

The following table summarizes the primary segments of the ALL, segregated into the amount required for loans individually evaluated for impairment and the amount required for loans collectively evaluated for impairment as of December 31, 2011 and 2010. Activity in the allowance is presented for the year ended December 31, 2011 (in thousands):

	Commercial	Residential	Home Equity	Installment	Credit Card	Total
ALL balance at						
December 31, 2010	\$ 1,517	\$ 460	\$207	\$ 274	\$ 20	\$2,478
Charge-offs	(552 )	(349 )	(177)	(105 )	(6 )	(1,189)
Recoveries	4	—	10	19	—	33
Provision	1,195	255	209	67	(3 )	1,723
ALL balance at						
December 31, 2011	\$ 2,164	\$ 366	\$249	\$ 255	\$ 11	\$3,045
Individually evaluated for impairment	\$ 758	\$ 10	\$9	\$ 100	\$ 0	\$877
Collectively evaluated for impairment	\$ 1,406	\$ 356	\$240	\$ 155	\$ 11	\$2,168

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## MVB FINANCIAL CORP.

December 31, 2011

The allowance for loan losses is based on estimates, and actual losses will vary from current estimates. Management believes that the granularity of the homogeneous pools and the related historical loss ratios and other qualitative factors, as well as the consistency in the application of assumptions, result in an ALL that is representative of the risk found in the components of the portfolio at any given date.

## Troubled Debt Restructurings

The restructuring of a loan is considered a “troubled debt restructuring” if both (i) the borrower is experiencing financial difficulties and (ii) the creditor has granted a concession. Concessions may include interest rate reductions or below market interest rates, principal forgiveness, restructuring amortization schedules and other actions intended to minimize potential losses. Troubled debt restructurings during 2011 are set forth in the following table. There were no troubled debt restructurings during 2010.

The following table presents details related to loans identified as Troubled Debt Restructurings (TDRs) at December 31, 2011 and 2010.

(Unaudited, dollars in thousands)	New TDRs (1)					
	December 31, 2011			December 31, 2010		
	Pre-Modification Number of Contracts	Post-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment	Pre-Modification Number of Contracts	Post-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
Commercial real estate:	—	—	—	—	—	—
Land and construction	—	—	—	—	—	—
Other	1	103	103	—	—	—
Total commercial real estate	11	103	103	—	—	—
Commercial and industrial	—	—	—	—	—	—
Residential real estate	1	415	415	—	—	—
Home equity	—	—	—	—	—	—
Consumer	—	—	—	—	—	—
Total	2	518	518	—	—	—

<sup>(1)</sup> Excludes loans that were either paid off or charged-off by period end. The pre-modification balance represents the balance outstanding at the beginning of the period. The post-modification balance represents the outstanding balance at period end.

NOTE 4. BANK PREMISES, FURNITURE AND EQUIPMENT

Bank premises, furniture and equipment at December 31, were as follows:

(Dollars in thousands)

	2011	2010
Bank Premises	\$7,647	\$7,533
Equipment, furniture and fixtures	3,445	2,893
	11,092	10,426
Allowance for depreciation	(3,310 )	(2,847 )
	\$7,782	\$7,579

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MVB FINANCIAL CORP.

December 31, 2011

## NOTE 5. DEPOSITS

Deposits at December 31, were as follows:

(Dollars in thousands)

	2011	2010
Demand deposits of individuals, partnerships, and corporations		
Interest bearing	\$ 113,515	\$ 77,970
Non-interest bearing	37,744	27,984
Time and savings deposits of individuals, partnerships and corporations	184,993	161,534
Deposits of states and political subdivisions	53,237	32,431
Official checks	1,056	515
Total Domestic Deposits	\$ 390,545	\$ 300,434
Time deposits of over \$100 included above	\$ 65,316	\$ 58,661

Maturities of certificates of deposit at December 31, 2011 were as follows:

2012	\$ 58,029
2013	18,013
2014	6,190
2015	5,317
2016	5,539
Total	\$ 93,088

## NOTE 6. BORROWED FUNDS



Edgar Filing: MVB FINANCIAL CORP - Form 10-K

The Company is a party to repurchase agreements with certain customers. As of December 31, 2011 and 2010, the company held repurchase agreements of \$77,835 and \$47,623. Information related to repurchase agreements is summarized below:

(Dollars in thousands)	2011	2010
Balance at end of year	\$77,835	\$47,623
Average balance during the year	61,855	44,238
Maximum month-end balance	86,507	55,550
Weighted-average rate during the year	0.81 %	1.07 %
Rate at December 31	0.66 %	1.00 %

MVB Bank, Inc. (the Bank) is a member of the Federal Home Loan Bank (“FHLB”) of Pittsburgh, Pennsylvania. The remaining maximum borrowing capacity with the FHLB at December 31, 2011 was approximately \$174,439. At December 31, 2011 and 2010 the Bank had borrowed \$9,767 and \$24,114.

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## MVB FINANCIAL CORP.

December 31, 2011

Borrowings from the FHLB as of December 31 were as follows:

(Dollars in thousands)

	2011	2010
Fixed interest rate note, originating April 1999, due April 2014, interest of 5.405% is payable monthly	\$1,000	\$1,000
Fixed interest rate note, originating January 2005, due January 2020, payable in monthly installments of \$11, including interest of 5.140%	851	933
Fixed interest rate note, originating April 2002, due May 2017, payable in monthly installments of \$4, including interest of 5.90%	631	647
Floating interest rate note, originating March 2003, due December 2011, interest payable monthly, including interest of 0.68%	—	14,126
Fixed interest rate note, originating July 2006, due July 2016, payable in monthly installments of \$8, including interest of 4.50%	1,301	1,341
Fixed interest rate note, originating October 2006, due October 2021, payable in monthly installments of \$6, including interest of 5.20%	1,068	1,089
Fixed interest rate note, originating April 2007, due April 2022, payable in monthly installments of \$6, including interest of 5.18%	1,015	1,034
Amortizing fixed interest rate note, originating February 2007, due February 2022, payable in monthly installments of \$5, including interest of 5.22%	896	913
Fixed interest rate note, originating December 2007, due December 2017, payable in monthly installments of \$7, including interest of 5.25%	1,005	1,031
Fixed interest rate note, originating March 2008, due March 2013, interest of 2.37% payable quarterly	2,000	2,000
	\$9,767	\$24,114

In March 2007 the Company completed the private placement of \$4 million Floating Rate, Trust Preferred Securities through its MVB Financial Statutory Trust I subsidiary (the "Trust"). The Company established the Trust for the sole purpose of issuing the Trust Preferred Securities pursuant to an Amended and Restated Declaration of Trust. The proceeds from the sale of the Trust Preferred Securities will be loaned to the Company under subordinated Debentures (the "Debentures") issued to the Trust pursuant to an Indenture. The Debentures are the only asset of the Trust. The Trust Preferred Securities have been issued to a pooling vehicle that will use the distributions on the Trust Preferred Securities to securitize note obligations. The securities issued by the Trust are includable for regulatory purposes as a component of the Company's Tier I capital.

The Trust Preferred Securities and the Debentures mature in 2037 and are redeemable by the Company in 2012. Interest payments are due in March, June, September and December and are adjusted at the interest due dates at a rate of 1.62% over the three month LIBOR Rate. The Company reflects borrowed funds in the amount of \$4.1 million as of December 31, 2011 and 2010 and interest expense of \$81 and \$82 for the years ended December 31, 2011 and 2010.

Table of Contents

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MVB FINANCIAL CORP.

December 31, 2011

Borrowings from the FHLB are secured by stock in the FHLB of Pittsburgh, qualifying first mortgage loans, mortgage-backed securities and certain investment securities.

The bank had borrowed \$4,500 in overnight funds at the Federal Reserve discount window on December 31, 2010 at a rate of 0.75%.

A summary of maturities of these borrowings over the next five years is as follows:

Year	Amount
2012	\$232
2013	2,244
2014	1,257
2015	271
2016	1,353
Thereafter	8,534
	\$13,891

NOTE 7. COMMITMENTS AND CONTINGENT LIABILITIES

Financial Instruments with Off-Balance-Sheet Risk

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the statements of financial condition.

The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instruments for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance-sheet instruments.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's credit worthiness on a case-by-case basis. The amount and type of collateral obtained, if deemed necessary by the Company upon extension of credit, varies and is based on management's credit evaluation of the customer.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Standby letters of credit generally have fixed expiration dates or other termination clauses and may require payment of a fee. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The Company's policy for obtaining collateral, and the nature of such collateral, is essentially the same as that involved in making commitments to extend credit.

Total contractual amounts of the commitments as of December 31 were as follows:

(Dollars in thousands)

	2011	2010
Available on lines of credit	\$45,627	\$32,539
Stand-by letters of credit	346	758
Other loan commitments	1,423	691
	\$47,396	\$33,988

Table of Contents

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MVB FINANCIAL CORP.

December 31, 2011

Concentration of Credit Risk

The Company grants a majority of its commercial, financial, agricultural, real estate and installment loans to customers throughout the Marion, Harrison, Monongalia, Jefferson and Berkeley County areas of West Virginia and adjacent counties. Collateral for loans is primarily residential and commercial real estate, personal property, and business equipment. The Company evaluates the credit worthiness of each of its customers on a case-by-case basis, and the amount of collateral it obtains is based upon management's credit evaluation.

Litigation

The subsidiary bank is involved in various legal actions arising in the ordinary course of business. In the opinion of management and counsel, the outcome of these matters will not have a significant adverse effect on the consolidated financial statements.

NOTE 8. INCOME TAXES

Accounting standards require that the Company use an asset and liability approach that requires the recognition of deferred income tax liabilities and assets for the expected future tax consequences of temporary differences between the carrying amounts and the tax basis of other assets and liabilities.

The amount reflected as income taxes represents federal and state income taxes on financial statement income. Certain items of income and expense, primarily the provision for possible loan losses, allowance for losses on foreclosed assets held for resale, depreciation, and accretion of discounts on investment securities are reported in different accounting periods for income tax purposes.

The provisions for income taxes for the years ended December 31, were as follows:

(Dollars in thousands)

Current:	2011	2010
Federal	\$658	\$773
State	207	166
	\$865	\$939
Deferred expense (benefit)		
Federal	\$112	\$(119)
State	35	(25 )
	147	(144)
Income Tax expense	\$1,012	\$795

Following is a reconciliation of income taxes at federal statutory rates to recorded income taxes for the year ended December 31:

	2011		2010	
	Amount	%	Amount	%
Tax at Federal tax rate	\$1,263	34.0%	\$1,031	34.0 %
Tax effect of:				
State income tax	93	2.5 %	76	2.5 %
Tax exempt earnings	(345 )	-9.3 %	(313 )	-10.3%
Other	1	0.0 %	1	0.0 %
	\$1,012	27.2%	\$795	26.2 %

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## MVB FINANCIAL CORP.

December 31, 2011

Deferred tax assets and liabilities are the result of timing differences in recognition of revenue and expense for income tax and financial statement purposes.

Deferred income tax liabilities and (assets) were comprised of the following at December 31:

	2011	2010
Depreciation	\$482	\$299
Unrealized loss on securities available-for-sale	\$303	\$264
Pension	(9 )	(66 )
Gross deferred tax liabilities	776	497
Allowance for loan losses	(871 )	(778 )
Minimum pension liability	(798 )	(440 )
Gross deferred tax (assets)	(1,669)	(1,218)
Net deferred tax (asset)	\$(893 )	\$(721 )

No deferred income tax valuation allowance is provided since it is more likely than not that realization of the deferred income tax asset will occur in future years.

## NOTE 9. RELATED PARTY TRANSACTIONS

The Company has granted loans to officers and directors of the Company and to their associates. Related party loans are made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with unrelated parties and do not involve more than normal risk of collectibility. Set forth below is a summary of the related loan activity.

Balance at

Balance



(Dollars in thousands)	Beginning of Year	Borrowings	Repayments	at end of Year
December 31, 2011	\$ 13,995	\$ 2,004	\$ (2,699 )	\$ 13,300
December 31, 2010	\$ 15,067	\$ 764	\$ (1,836 )	\$ 13,995

The Company held related party deposits of \$14,973 and \$11,812 at December 31, 2011 and December 31, 2010, respectively.

The Company held related party repurchase agreements of \$1,313 and \$1,697 at December 31, 2011 and December 31, 2010, respectively.

#### NOTE 10. PENSION PLAN

The Company participates in a trustee pension plan known as the Allegheny Group Retirement Plan covering virtually all full-time employees. Benefits are based on years of service and the employee's compensation. The Company's funding policy is to fund normal costs of the plan as accrued. Contributions are intended to provide not only for benefits attributed to service to date, but also for those benefits expected to be earned in the future. The Company participated in the pension plan beginning January 1, 1999. The Company has recognized estimated pension expense of \$410 and \$335 for the years ended December 31, 2011 and 2010.

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## MVB FINANCIAL CORP.

December 31, 2011

Information pertaining to the activity in the Company's defined benefit plan, using the latest available actuarial valuations with a measurement date of December 31, 2011 and 2010 is as follows:

(Dollars in thousands)	2011	2010
Change in benefit obligation		
Benefit obligation at beginning of year	\$3,059	\$2,389
Service cost	356	311
Interest cost	166	142
Actuarial loss	669	243
Benefits paid	(36 )	(26 )
Benefit obligation at end of year	\$4,214	\$3,059
Change in plan assets:		
Fair value of plan assets at beginning of year	\$1,794	\$1,575
Actual return on plan assets	(113 )	188
Employer contribution	553	57
Benefits paid	(36 )	(26 )
Fair value of plan assets at end of year	\$2,198	\$1,794
Funded status	\$(2,016)	\$(1,265)
Unrecognized net actuarial loss	1,990	1,093
Unrecognized prior service cost	4	7
Prepaid pension cost recognized	\$(22 )	\$(165 )
Accumulated benefit obligation	\$3,288	\$2,414

At December 31, 2011 and 2010, the weighted average assumptions used to determine the benefit obligation are as follows:

Discount rate	5.06 %	5.50 %
Rate of compensation increase	3.00 %	3.00 %

The components of net periodic pension cost are as follows:

Edgar Filing: MVB FINANCIAL CORP - Form 10-K

Service cost	\$356	\$311
Interest cost	166	142
Expected return on plan assets	(180)	(139)
Amortization of prior service costs	2	2
Amortization of loss	66	44
Net periodic pension cost	\$410	\$360

At December 31, 2011 and 2010, the weighted average assumptions used to determine net periodic pension cost are as follows:

Discount rate	5.50%	6.00%
Expected long-term rate of return on plan assets	8.00%	8.00%
Rate of compensation increase	3.00%	3.00%

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## MVB FINANCIAL CORP.

December 31, 2011

The Company's pension plan asset allocations at December 31, 2011 and 2010, as well as target allocations for 2012 are as follows:

Asset Category	2012 Target	12/31/2011	12/31/2010
Equity securities	60 %	72 %	59 %
Balanced fund	30 %	24 %	31 %
Other	10 %	4 %	10 %
Total	100 %	100 %	100 %

The net transition obligation (asset), prior service cost (credit), and estimated net loss (gain) for the plan that are expected to be amortized from accumulated other comprehensive income into net periodic benefit cost over the next fiscal year are shown in the table below.

	2012	2011
Expected amortization of transition obligation (asset)	\$—	\$—
Expected amortization of prior service cost (credit)	2	2
Expected amortization of net loss (gain)	117	66

Plan Assets

The pension plan's overall investment strategy is to achieve a mix of approximately 75 percent of investments for long-term growth and 25 percent for near-term benefit payments with a wide diversification of asset types, fund strategies, and fund managers. The target allocations for plan assets are 75 percent equity securities, 20 percent corporate bonds and US Treasury securities, and 5 percent to all other types of investments. Equity securities primarily include investments in large-cap and mid-cap companies primarily located in the United States. Fixed income securities include corporate bonds of companies from diversified industries, mortgage-backed securities, and U.S. Treasuries. Other types of investments include investments in hedge funds and private equity funds that follow several different strategies.

The fair value of MVB's pension plan assets are December 31, 2009 by asset class are as follows:

The fair value of MVB's pension plan assets at December 31, 2011 by asset class are as follows:

The following table sets forth by level, within the fair value hierarchy, as defined in Note 18 - Fair Value Measurements, the Plan's assets at fair value as of December 31, 2011.

	Level I	Level II	Level III	Total
Assets:				
Cash and cash equivalents	\$88	\$—	\$ —	\$88
Investment in equity securities	\$1,583	\$—	\$ —	\$1,583
Investment in debt	\$—	\$527	\$ —	\$527
Total assets at fair value	\$1,671	\$527	\$ —	\$2,198

Investment in government and debt securities and short-term investments are valued at the closing price reported on the active market on which the individual securities are traded.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Plan believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## MVB FINANCIAL CORP.

December 31, 2011

Below we show the best estimate of the plan contribution for next fiscal year. We also show the benefits expected to be paid in each of the next five fiscal years, and in the aggregate for the five fiscal years thereafter.

	Cash Flow
Contributions for the period of 01/01/12 through 12/31/12	\$948,348
Estimated future benefit payments reflecting expected future service	
1/1/2012 through 12/31/2012	\$ 117,901
1/1/2013 through 12/31/2013	\$ 129,994
1/1/2014 through 12/31/2014	\$ 138,416
1/1/2015 through 12/31/2015	\$ 163,324
1/1/2016 through 12/31/2016	\$ 201,165
1/1/2017 through 12/31/2021	\$ 1,214,592

## NOTE 11. INTANGIBLE ASSETS

On October 7, 2005, the Company purchased a full service office in the Charles Town area of Jefferson County West Virginia. This office held assets of \$1.8 million and total deposits of \$17.1 million. As a result of this transaction, the Company recorded intangible assets. As of December 31, 2011 the Company has allocated \$21 to core deposit intangibles, which are being amortized using the double-declining balance method over 10 years. The remaining \$896 has been recorded as goodwill, and is evaluated for impairment on October 1st each year by the Company.

## NOTE 12. STOCK OFFERING

During 2011 the Company completed a confidential offering to accredited investors which began in 2010 that resulted in the issuance of 393,305 shares of common stock totaling \$8.3 million in additional capital. As of December 31, 2010 the Company had received signed offering memoranda and payment for 82,328 shares totaling 1.7 million in additional capital at December 31, 2010. The proceeds of this offering are being used to support current and long-range growth plans of the Company. During 2011 the Company issued 393,305 shares, concluding 2011 with outstanding shares of 2,234,767. A 10% stock dividend declared December 21, 2010 with a record date of January 25,

2011, payable February 15, 2011 resulted in an additional 39,071 shares.

On September 8, 2011 MVB received \$8.5 million in Small Business Lending Fund (SBLF) capital. MVB issued 8,500 shares of \$1,000 per share preferred stock with dividends payable in arrears on January 1, April 1, July 1 and October 1 each year. At the time of receipt of the SBLF money, MVB's loan production qualified for the lowest dividend rate possible of 1%. MVB may continue to utilize the SBLF capital for a period of four and one half years at the 1% dividend rate so long as loan growth continues to support the reduced rate.

#### NOTE 13. STOCK OPTIONS

The MVB Financial Corp. Incentive Stock Plan provides for the issuance of stock options to selected employees. Under the provisions of the plan, the option price per share shall not be less than the fair market value of the common stock on the date of the grant. All options granted prior to 2004 vest in 4 years, and expire 10 years from the date of grant. For options granted in 2004 and 2005 the vesting period has been accelerated to fully vest at December 31, 2005. These options also expire 10 years from the date of the grant. Options granted in 2006, 2007, 2010 and 2011 vest in 5 years and expire 10 years from the date of the grant, with the exception of 10,000 shares granted in 2010 that vest in 3 years and expire 10 years from the date of the grant.

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## MVB FINANCIAL CORP.

December 31, 2011

The following summarizes MVB's stock options as of December 31, and the changes for the year then ended:

	2011	Weighted-	2010	Weighted-
	Number	Average	Number	Average
	of	Exercise	of	Exercise
	Shares	Price	Shares	Price
Outstanding at beginning of year	207,297	\$ 17.88	134,658	\$ 15.83
Granted	10,500	—	99,500	—
Adjust for 10% stock dividend	21,779	\$ —	—	\$ —
Exercised	—	—	(12,859)	—
Forfeited/expired	—	—	(14,002)	—
Outstanding at end of year	239,576	\$ 16.46	207,297	\$ 17.88
Exercisable at end of year	148,973	\$ 15.13	115,297	\$ 16.00
Weighted-average fair value of options granted during the year		\$ 3.67		\$ 3.10

The fair value for the options was estimated at the date of grant using a Black-Scholes option-pricing model with average risk-free interest rates of 3.29% and 3.28% for 2011 and 2010 and a weighted average expected life of the options of 7 years for both 2011 and 2010. The expected volatility of MVB's stock price used for 2011 options was 5.40%, while for the 2010 options it was 1.26%. The expected dividend yield used was .50% for both 2011 and 2010.

The following summarizes information concerning MVB's stock options outstanding at December 31, 2011:

Options Outstanding		Options Exercisable	
Weighted	Weighted	Weighted	Weighted
Average	Average	Average	Average
Remaining			



Exercise Price	Options Outstanding	Contractual Life	Exercise Price	Number Exercisable	Exercise Price
\$14.55	127,376	5.00	\$ 14.55	148,973	\$ 15.13
\$18.18	89,650	9.00	\$ 18.18		
\$20.45	22,550	9.00	\$ 20.45		

NOTE 14. REGULATORY CAPITAL REQUIREMENTS

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## MVB FINANCIAL CORP.

December 31, 2011

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios of Total and Tier I capital to risk-weighted assets, and of Tier I capital to average assets, as defined. As of December 31, 2011 and 2010, the Bank meets all capital adequacy requirements to which it is subject.

The most recent notification from the Federal Deposit Insurance Corporation categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier I risk-based, and Tier I leverage ratios as set forth in the table below. Both the Company's and the Bank's actual capital amounts and ratios are presented in the table below.

	ACTUAL		MINIMUM TO BE WELL CAPITALIZED		MINIMUM FOR CAPITAL ADEQUACY PURPOSES	
	AMOUNT	RATIO	AMOUNT	RATIO	AMOUNT	RATIO
(Dollars in thousands)						
As of December 31, 2011						
Total Capital (to risk-weighted assets)						
Consolidated	\$50,603	14.8 %	N/A	N/A	\$ 27,421	8.0 %
Subsidiary Bank	\$54,291	15.8 %	\$34,276	10.0 %	\$ 27,421	8.0 %
Tier I Capital (to risk-weighted assets)						
Consolidated	\$47,558	13.9 %	N/A	N/A	\$ 13,710	4.0 %
Subsidiary Bank	\$51,246	14.9 %	\$20,566	6.0 %	\$ 13,710	4.0 %
Tier I Capital (to average assets)						
Consolidated	\$47,558	8.9 %	N/A	N/A	\$ 21,354	4.0 %
Subsidiary Bank	\$51,246	9.6 %	\$26,686	5.0 %	\$ 21,349	4.0 %
As of December 31, 2010						
Total Capital						

Edgar Filing: MVB FINANCIAL CORP - Form 10-K

(to risk-weighted assets)

Consolidated	\$32,582	11.9%	N/A	N/A	\$ 21,807	8.0 %
Subsidiary Bank	\$36,275	13.3%	\$27,258	10.0 %	\$ 21,807	8.0 %

Tier I Capital

(to risk-weighted assets)

Consolidated	\$30,104	11.0%	N/A	N/A	\$ 10,903	4.0 %
Subsidiary Bank	\$33,797	12.4%	\$16,355	6.0 %	\$ 10,903	4.0 %

Tier I Capital

(to average assets)

Consolidated	\$30,104	7.3 %	N/A	N/A	\$ 16,487	4.0 %
Subsidiary Bank	\$33,797	8.2 %	\$20,590	5.0 %	\$ 16,472	4.0 %

NOTE 15. REGULATORY RESTRICTION ON DIVIDEND

The approval of the regulatory agencies is required if the total of all dividends declared by the Bank in any calendar year exceeds the Bank's net profits, as defined, for that year combined with its retained net profits for the preceding two calendar years.

Table of Contents

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MVB FINANCIAL CORP.

December 31, 2011

NOTE 16. LEASES

The Company leases land and building space for the operation of some banking offices. All such leases qualify as operating leases. Following is a schedule by year of future minimum lease payments required under operating leases that have initial or remaining non-cancelable lease terms in excess of one year as of December 31, 2011:

	(Dollars in thousands)
Years ended December 31:	
2012	\$ 245
2013	226
2014	164
2015	164
2016	151
Thereafter	246
Total minimum payments required:	\$ 1,196

Total lease expense for the years ended December 31, 2011 and 2010 was \$156 and \$54, respectively.

NOTE 17. FAIR VALUE OF FINANCIAL INSTRUMENTS

The following summarizes the methods and significant assumptions used by the Company in estimating its fair value disclosures for financial instruments.

**Short-term financial instruments:** The carrying values of short-term financial instruments including cash and due from banks, interest bearing balances - FHLB, and certificates of deposit in other banks approximate the fair value of these instruments.

**Securities:** Estimated fair values of securities are based on quoted market prices, where available. If quoted market prices are not available, estimated fair values are based on quoted market prices of comparable securities.

**Loans:** The estimated fair values for loans are computed based on scheduled future cash flows of principal and interest, discounted at interest rates currently offered for loans with similar terms of borrowers of similar credit quality. No prepayments of principal are assumed.

**Accrued interest receivable and payable:** The carrying values of accrued interest receivable and payable approximate their estimated fair values.

**Repurchase agreements:** The fair values of repurchase agreements approximate their estimated fair values.

**Deposits:** The estimated fair values of demand deposits (i.e., non interest bearing checking, NOW and money market), savings accounts and other variable rate deposits approximate their carrying values. Fair values of fixed maturity deposits are estimated using a discounted cash flow methodology at rates currently offered for deposits with similar remaining maturities. Any intangible value of long-term relationships with depositors is not considered in estimating the fair values disclosed.

**Off-balance sheet instruments:** The fair values of commitments to extend credit and standby letters of credit are estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of agreements and the present credit standing of the counterparties. The amounts of fees currently charged on commitments and standby letters of credit are deemed insignificant, and therefore, the estimated fair values and carrying values are not shown.

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## MVB FINANCIAL CORP.

December 31, 2011

The carrying values and estimated fair values of the Company's financial instruments are summarized as follows:

	December 31, 2011	
	Carrying Value	Estimated Fair Value
	(Dollars in thousands)	
Financial assets:		
Cash and due from banks	\$9,763	\$9,763
Interest bearing balances with banks	10,196	10,216
Securities available-for-sale	99,366	99,366
Securities held-to-maturity	13,568	14,144
Loans	373,822	388,027
Accrued interest receivable	1,582	1,582
	\$508,297	\$523,098
Financial liabilities:		
Deposits	\$390,545	\$400,894
Repurchase agreements	77,835	77,861
FHLB and other borrowings	9,767	11,027
Accrued interest payable	341	341
Long-term debt	4,124	4,124
	\$482,612	\$494,247
	December 31, 2010	
	Carrying Value	Estimated Fair Value
Financial assets:		
Cash and due from banks	\$3,713	\$3,713
Interest bearing balances with banks	27,825	27,878
Securities available-for-sale	61,824	61,824

Securities held-to-maturity	7,460	7,442
Loans	294,044	302,277
Accrued interest receivable	1,398	1,398
	\$396,264	\$404,532
Financial liabilities:		
Deposits	\$300,434	\$307,584
Repurchase agreements	47,623	47,671
FHLB and other borrowings	28,614	32,305
Accrued interest payable	378	378
Long-term debt	4,124	4,124
	\$381,173	\$392,062

Table of Contents

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

MVB FINANCIAL CORP.

December 31, 2011

Fair value estimates are made at a specific point in time, based on relevant market information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Company's entire holdings of a particular financial instrument. Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore, cannot be determined with precision. Changes in assumptions could significantly affect the estimates. Fair value estimates are based on existing on-and-off balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments.

NOTE 18. FAIR VALUE MEASUREMENTS

Accounting standards require that the Company adopt fair value measurement for financial assets and financial liabilities. This enhanced guidance for using fair value to measure assets and liabilities applies whenever other standards require or permit assets or liabilities to be measured at fair value. This guidance does not expand the use of fair value in any new circumstances.

Accounting standards establish a hierarchal disclosure framework associated with the level of pricing observability utilized in measuring assets and liabilities at fair value. The three broad levels defined by these standards are as follows:

Level I: Quoted prices are available in active markets for identical assets or liabilities as of the reported date.

Level II: Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reported date. The nature of these assets and liabilities include items for which quoted prices are available but traded less frequently, and items that are fair valued using other financial instruments, the parameters of which can be directly observed.



Level III: Assets and liabilities that have little to no pricing observability as of the reported date. These items do not have two-way markets and are measured using management's best estimate of fair value, where the inputs into the determination of fair value require significant management judgment or estimation.

The following table presents the assets and liabilities reported on the consolidated statements of financial condition at their fair value as of December 31, 2011 and 2010 by level within the fair value hierarchy. As required by accounting standards, financial assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Company classified investments in government securities as Level 2 instruments and valued them using the market approach. All measurements are made on a recurring basis.

(In Thousands)	December 31, 2011				December 31, 2010			
	Level I	Level II	Level III	Total	Level I	Level II	Level III	Total
Assets:								
U.S. Government Agency Securities	51,874			51,874	35,280			35,280
Mortgage backed Securities	47,368			47,368	26,420			26,420
Other Securities	124			124	124			124
Other Real Estate Owned	—		176	176	—		402	402
Impaired Loans	—		2,822	2,822	—		856	856
Total	99,366		2,998	102,364	61,824		1,258	63,082

Level 3 rollforward table  
(In Thousands)

Level 3 measurements at 12/31/10	Gain/(loss)	Additions	Sales	Level 3 measurements at 12/31/11
\$1,258	(596 )	2,819	(483)	\$ 2,998

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## MVB FINANCIAL CORP.

December 31, 2011

## NOTE 19. CONDENSED FINANCIAL STATEMENTS OF PARENT COMPANY

The investment of the Company in its second tier subsidiaries is presented on the equity method of accounting. Information relative to the parent company's balance sheets at December 31, 2010 and 2009, and the related statements of income and cash flows for each of those years are presented below:

(Dollars in thousands, except share data)

Balance Sheets	December 31	
	2011	2010
Assets		
Cash	\$ 167	\$ 1,779
Investment in bank subsidiary, eliminated in consolidation	51,421	32,733
Other assets	293	385
Total assets	\$ 51,881	\$ 34,897
Liabilities and shareholders' equity		
Liabilities		
Other liabilities	\$ 25	\$ 4
Long-term debt	4,124	4,124
Total liabilities	4,149	4,128
Stockholders' equity		
Preferred stock, par value \$1,000; 8,500 and 5,000 shares authorized, 8,500 and 0 shares issued	\$ 8,500	\$ —
Common stock, par value \$1; 4,000,000 shares authorized; 2,234,767 and 1,802,391 shares issued respectively	2,235	1,802
Additional paid in capital	32,603	23,864
Common stock paid for but not issued, par value \$1; 82,328 shares issued	—	1,729
Treasury stock	(1,084 )	(1,006 )
Retained earnings	6,220	4,643
Accumulated other comprehensive income	(742 )	(263 )
Total stockholders' equity	47,732	30,769
Total liabilities and stockholders' equity	\$ 51,881	\$ 34,897

(Dollars in thousands)

Statements of Income

2011 2010

Edgar Filing: MVB FINANCIAL CORP - Form 10-K

Income - dividends from bank subsidiary	\$—	\$—
Expenses - operating	296	176
(Loss) before income taxes and undistributed income	(296 )	(176 )
Income tax (benefit)	(112 )	(67 )
Income after tax	(184 )	(109 )
Equity in undistributed income of bank subsidiary	2,886	2,346
Net income	\$2,702	\$2,237

59

---

Table of Contents

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## MVB FINANCIAL CORP.

December 31, 2011

(Dollars in thousands)

Statements of Cash Flows

	2011	2010
<b>OPERATING ACTIVITIES</b>		
Net income	\$2,702	\$2,237
Equity in undistributed income of bank subsidiary	(2,886 )	(2,346 )
Decrease/(increase) in other assets	92	(66 )
Increase in other liabilities	21	—
Stock option expense	117	46
Unrealized (loss)/gain	(479 )	80
Net cash (used in) operating activities	(433 )	(49 )
<b>INVESTING ACTIVITIES</b>		
Investment in subsidiary	(15,802)	161
Net cash (used in)/provided by investing activities	(15,802)	161
<b>FINANCING ACTIVITIES</b>		
Proceeds of stock offering	6,500	1,729
Preferred stock issued	8,463	—
Proceeds from long-term borrowings	—	—
Common stock options exercised	—	183
Cash dividend	(218 )	(160 )
Preferred stock dividend	(44 )	—
Purchase of treasury stock	(78 )	(484 )
Net cash provided by financing activities	14,623	1,268
(Decrease)/increase in cash	(1,612 )	1,380
Cash at beginning of period	1,779	399
Cash at end of period	\$167	\$1,779

Table of Contents

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

No response required

ITEM 9A. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

The Company, under the supervision and with the participation of the Company's management, including the Company's President and Chief Executive Officer, along with the Company's Chief Financial Officer (the Principal Financial Officer), has evaluated the effectiveness as of December 31, 2011, of the design and operation of the Company's disclosure controls and procedures, as such term is defined under Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended (the "Exchange Act"). Based upon that evaluation, the Company's President and Chief Executive Officer, along with the Company's Principal Accounting Officer concluded that the Company's disclosure controls and procedures were effective as of December 31, 2011.

There have been no material changes in the Company's internal control over financial reporting during the fourth quarter of 2011 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Management's Annual Report on Internal Control Over Financial Reporting

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

A material weakness is a significant deficiency (as defined in Public Company Accounting Oversight Board Auditing Standard No. 2), or a combination of significant deficiencies, that results in there being more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected on a timely basis by management or employees in the normal course of performing their assigned functions.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2011. Management's assessment did not identify any material weaknesses in the Company's internal control over financial reporting.

In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework. Because there were no material weaknesses discovered, management believes that, as of December 31, 2011, the Company's internal control over financial reporting was effective.

Table of Contents

This annual report does not include an attestation report of the Company's registered public accounting firm regarding internal control over financial reporting. Management's report was not subjected to attestation by the Company's registered public accounting firm pursuant to temporary rules of the Securities and Exchange Commission that permit the Company to provide only management's report in this annual report.

Date: March 15, 2012 /s/ Larry F. Mazza  
Larry F. Mazza  
President & CEO

Date: March 15, 2012  
/s/ Eric L. Tichenor  
Eric L. Tichenor  
Senior Vice President & CFO

ITEM 9B. OTHER INFORMATION

No response required.

Table of Contents

PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Directors and Executive Officers of MVB include those persons identified under “Management Nominees to the Board of MVB” on pages 3-6 of MVB’s definitive Proxy Statement relating to MVB’s Annual Meeting of Shareholders for 2012.

ITEM 11. EXECUTIVE COMPENSATION

See “Executive Compensation” on pages 10-12 of MVB’s definitive Proxy Statement relating to MVB’s Annual Meeting of Stockholders for 2012.

MVB has adopted a code of ethics that applies to our Chief Executive Officer, Chief Financial Officer and other executive officers and shall be deemed incorporated by reference.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

See “Principal Holders of Voting Securities” on page 13 of MVB’s definitive Proxy Statement relating to MVB’s Annual Meeting of Shareholders for 2012 which section is expressly incorporated by reference.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

MVB and the Bank have, and expect to continue to have, banking and other transactions in the ordinary course of business with its directors and officers and their affiliates, including members of their families or corporations, partnerships or other organizations in which officers or directors have a controlling interest, on substantially the same terms (including documentation, price, interest rates and collateral, repayment and amortization schedules and default provisions) as those prevailing at the time for comparable transactions with unrelated parties. All of these transactions were made on substantially the same terms (including interest rates, collateral and repayment terms on loans) as



comparable transactions with non-affiliated persons. MVB's management believes that these transactions did not involve more than the normal business risk of collection or include any unfavorable features.

Total loans outstanding from the Bank at December 31, 2011 to MVB and Bank officers and directors as a group and members of their immediate families and companies in which they had an ownership interest of 10% or more was \$13.3 million or 27.9% of total equity capital and 3.6% of total loans. These loans do not involve more than the normal risk of collectibility or present other unfavorable features.

#### ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

See "Ratification of Auditors" on page 14 of MVB's definitive Proxy Statement relating to MVB's Annual Meeting of Shareholders for 2012.

#### PART IV

#### ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

Exhibits filed with this Annual Report on Form 10-K are attached hereto. For a list of such exhibits, see "Exhibit Index" beginning at page 59. The Exhibit Index specifically identifies each management contract or compensatory plan required to be filed as an exhibit to this Form 10-K.

Table of Contents**EXHIBIT INDEX**

MVB Financial Corp. Annual Report on Form 10-K for Fiscal Year Ended December 31, 2011

Exhibit Number	Description	Exhibit Location
3.1	Articles of Incorporation	Form SB-2 Registration Statement, Registration No. 333-120931, filed December 1, 2004, and incorporated by reference herein
3.1-1	Articles of Incorporation - Amendment	Form SB-2 Registration Statement, Registration No. 333-120931, filed December 1, 2004, and incorporated by reference herein
3.2	Bylaws	Form SB-2 Registration Statement, Registration No. 333-120931, filed December 1, 2004, and incorporated by reference herein
10.1	MVB Financial Corp. 2003 Stock Incentive Plan	Form SB-2 Registration Statement, Registration No. 333-120931, filed December 1, 2004, and incorporated by reference herein
10.2	Master Lease Agreement with S-N-S Foods, Inc. for premises occupied by Middletown Mall Office	Form SB-2 Registration Statement, Registration No. 333-120931, filed December 1, 2004, and incorporated by reference herein
10.3	Sublease Agreement with S-N-S Foods, Inc. for premises occupied by Middletown Mall Office	Form SB-2 Registration Statement, Registration No. 333-120931, filed December 1, 2004, and incorporated by reference herein
10.4	Lease Agreement with Essex Properties, LLC for land occupied by Bridgeport Branch	Form SB-2 Registration Statement, Registration No. 333-120931, filed December 1, 2004, and incorporated by reference herein
11	Statement Regarding Computation of Earnings per Share	Filed herewith



Table of Contents

14	Code of Ethics	Filed herewith
21	Subsidiary of Registrant	Filed herewith
24	Power of Attorney	Filed herewith
31.1	Certificate of Principal Executive Officer pursuant to Section 302 of Sarbanes Oxley Act of 2002	Filed herewith
31.2	Certificate of Principal Financial Officer pursuant to Section 302 of Sarbanes Oxley Act of 2002	Filed herewith
32.1	Certificate of Principal Executive Officer & Principal Financial Officer pursuant to Section 906 of Sarbanes Oxley Act of 2002	Filed herewith
99.1	Report of S.R. Snodgrass, A.C., Independent Auditors	Found on Page 50 herein

65

---