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VERTRUE INC  
Form SC TO-I/A  
December 21, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

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Amendment No. 4

SCHEDULE TO

TENDER OFFER STATEMENT UNDER SECTION 14(D) (1) OR 13(E) (1)  
OF THE SECURITIES EXCHANGE ACT OF 1934

Vertrue Incorporated  
(Formerly MemberWorks  
Incorporated)  
(Name of Subject Company (Issuer))

Vertrue Incorporated  
(Formerly MemberWorks  
Incorporated)  
(Name of Filing Person, the Issuer)

COMMON STOCK, \$0.01 PAR VALUE  
(Title of Class of Securities)

586002 107  
(CUSIP Number of Class of Securities)

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GEORGE W. M. THOMAS, ESQ.  
VERTRUE INCORPORATED  
680 WASHINGTON BLVD., SUITE 1100  
STAMFORD, CONNECTICUT 06901  
(203) 324-7635  
(Name, address and telephone number of person  
authorized to receive notices and communications on  
behalf of filing person)

COPY TO:  
STEPHEN T. GIOVE, ESQ.  
SHEARMAN & STERLING LLP  
599 LEXINGTON AVENUE  
NEW YORK, NEW YORK 10022  
(212) 848-4000

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CALCULATION OF FILING FEE

| Transaction valuation* | Amount of filing fee |
|------------------------|----------------------|
| -----                  | -----                |
| \$19,250,000           | \$2,423.22           |

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\* Calculated solely for purposes of determining the filing fee. This calculation assumes the purchase of 500,000 of common stock of Vertrue Incorporated, par value \$0.01 per share, at the maximum tender offer purchase price of \$38.50 per share in cash.

Check the box if any part of the fee is offset as provided by Rule 0-11(a)(2) and identify the filing with which the offsetting fee was previously paid. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

Amount Previously Paid: \$2,423.22  
Form or Registration No.: Schedule TO  
Filing Party: MemberWorks Incorporated  
Date Filed: December 20, 2004

(Note that \$2,217.25 was paid on November 15, 2004 and \$205.97 was paid on December 20, 2004. Note further that on November 15, 2004, the filing party was MemberWorks Incorporated but that the filing party changed its name on November 18, 2004 to Vertrue Incorporated. Therefore, the filing party on December 20, 2004 was Vertrue Incorporated.)

Check the box if the filing relates solely to preliminary communications made before the commencement of a tender offer.

Check the appropriate boxes below to designate any transactions to which the statement relates:

- third party tender offer subject to Rule 14d-1.
- issuer tender offer subject to Rule 13e-4.
- going private transaction subject to Rule 13e-3.
- amendment to Schedule 13D under Rule 13d-2.

Check the following box if the filing is a final amendment reporting the results of a tender offer:

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This Amendment No. 4 amends and supplements the tender offer Statement on Schedule TO originally filed with the Securities and Exchange Commission on November 15, 2004 (the "Schedule TO"), as amended by Amendment No. 1 thereto, filed with the Securities and Exchange Commission on December 1, 2004, Amendment No. 2 thereto, filed with the Securities and Exchange Commission on December 15, 2004 and Amendment No. 3 thereto, filed with the Securities and Exchange Commission on December 20, 2004 relating to the issuer tender offer of MemberWorks Incorporated, a Delaware corporation ("MemberWorks"), to purchase up to 500,000 shares of its common stock, \$0.01 par value per share. When the Schedule TO was filed on November 15, 2004, the Company's name was MemberWorks Incorporated. The tender offer was also commenced on this date. On November 18, 2004, upon shareholder approval, the Company changed its name to Vertrue Incorporated. Therefore, all references in this Amendment No. 4, and all related documents to "the Company", "MemberWorks", "we" or "us" refer to Vertrue Incorporated. The Company is offering to purchase these shares upon the terms and subject to the conditions set forth in the Offer to Purchase, dated November 15, 2004, (the "Offer to Purchase"), and in the related Letter of Transmittal, which, as amended or supplemented from time to time, together constitute the tender offer. This tender offer Statement on Schedule TO is intended to satisfy the reporting requirements of Rule 13e-4(c)(1) of the Securities Exchange Act of

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1934, as amended.

The information in the Offer to Purchase and related Letter of Transmittal is incorporated in this Amendment No. 4 to the Schedule TO by reference to all of the applicable items in the Schedule TO, except that such information is hereby amended and supplemented to the extent specifically provided herein.

Item 6. Purposes of the Transaction and Plans or Proposals

Item 6 of the Schedule TO is hereby amended and supplemented by adding the following language:

On December 21, 2004, Vertrue Incorporated (the "Company") announced the addition of Mr. Joseph Heid to its Board of Directors. Mr. Heid was elected to serve on the Board on December 15, 2004 and he will serve as the Chairman of the Audit Committee. In addition, the Company announced that Mr. Scott Flanders retired from the Vertrue Board of Directors effective December 20, 2004.

Item 11. Additional Information

Item 11 of the Schedule TO is hereby amended and supplemented by adding the following:

On December 21, 2004, the Company announced the addition of Mr. Joseph Heid to its Board of Directors. Mr. Heid was elected to serve on the Board on December 15, 2004 and he will serve as the Chairman of the Audit Committee. In addition, the Company announced that Mr. Scott Flanders retired from the Vertrue Board of Directors effective December 20, 2004. A copy of the press release is attached as Exhibit (a) (5) (vi).

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Item 12. Exhibits.

| Exhibit<br>----- | Description<br>-----   |
|------------------|--|
| (a) (1) (i)      | Offer to Purchase.**   |
| (a) (1) (ii)     | Letter of Transmittal.**   |
| (a) (1) (iii)    | Guidelines for Certification of Taxpayer Identification Number on Substitute Form W-9.*  |
| (a) (1) (iv)     | Notice of Guaranteed Delivery.*  |
| (a) (1) (v)      | Instruction form for shares held by brokers, dealers, commercial banks, trust companies and other nominees.*   |
| (a) (1) (vi)     | Letter from Bankers Trust Co., NA to the Participants in the MemberWorks Incorporated 401(k) Profit Sharing Plan with Direction Form.**                      |
| (a) (1) (vii)    | Letter from Computershare Trust Company Incorporated to the Participants in the MemberWorks Incorporated Employee Stock Purchase Plan with Direction Form.** |
| (a) (1) (viii)   | Notice from MemberWorks Incorporated to Holders of Vested Stock Options.*  |

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- (a) (1) (ix) Supplement to the Offer to Purchase.\*\*\*\*
- (a) (1) (x) Amended Letter of Transmittal.\*\*\*\*
- (a) (1) (xi) Amended Notice of Guaranteed Delivery.\*\*\*\*
- (a) (1) (xii) Amended Instruction form for shares held by brokers, dealers, commercial banks, trust companies and other nominees.\*\*\*\*
- (a) (1) (xiii) Amended Letter from Bankers Trust Co., NA to the Participants in the MemberWorks Incorporated 401(k) Profit Sharing Plan with Direction Form.\*\*\*\*
- (a) (1) (xiv) Amended Letter from Computershare Trust Company Incorporated to the Participants in the MemberWorks Incorporated Employee Stock Purchase Plan with Direction Form.\*\*\*\*
- (a) (1) (xv) Amended Notice from Vertrue Incorporated to Holders of Vested Stock Options.\*\*\*\*
- (a) (2) None.
- (a) (3) None.
- (a) (4) None.
- (a) (5) (i) Form of letter to brokers, dealers, commercial banks, trust companies and other nominees.\*
- (a) (5) (ii) Form of letter to be used by brokers, dealers, commercial banks, trust companies and other nominees to their clients.\*
- (a) (5) (iii) Press release, dated December 15, 2004, announcing the extension of the expiration date and the increase in purchase price of the tender offer.\*\*\*
- (a) (5) (iv) Amended Form of letter to brokers, dealers, commercial banks, trust companies and other nominees.\*\*\*\*
- (a) (5) (v) Amended Form of letter to be used by brokers, dealers, commercial banks, trust companies and other nominees to their clients.\*\*\*\*
- (a) (5) (vi) Press release dated December 21, 2004, announcing change in composition of Board of Directors.
- (d) (i) 1995 Non-Employee Directors' Stock Option Plan. (filed as Exhibit 10.3 to the Company's Registration Statement on Form S-1, Registration No. 333-10541, filed on October 18, 1996)
- (d) (ii) 1995 Executive Officers Stock Option Plan. (filed as Exhibit 10.2 to the Company's Registration Statement on Form S-1, Registration No. 333 - 10541, filed on October 18, 1996)
- (d) (iii) 1996 Stock Option Plan. (filed as Exhibit 10.4 to the Company's Registration Statement on Form S-1, Registration No. 333-10541, filed on October 18, 1996)

\* Filed previously with Schedule TO on November 15, 2004

\*\* Filed previously with Amendment No. 1 to Schedule TO on December 1, 2004

\*\*\* Filed previously with Amendment No. 2 to Schedule TO on December 15, 2004

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\*\*\*\* Filed previously with Amendment No. 3 to Schedule TO on December 20, 2004

Item 13. Information Required by Schedule 13E-3.

Not applicable.

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SIGNATURE

After due inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

Date: December 21, 2004

VERTRUE INCORPORATED

By: /s/ George W. M. Thomas

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Name: George W. M. Thomas

Title: Senior Vice President, General Counsel

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