BUCKEYE PARTNERS, L.P. Form 10-Q May 07, 2010

### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

| Washington, D.   | C. 20549                                    |
|--|---|
| FORM 10  | )-Q   |
| (Mark One)   |   |
| <ul> <li>Quarterly Report Pursuant to Section 13 or 15</li> <li>For the quarterly period ended March 31, 2010</li> </ul>                               | 5(d) of the Securities Exchange Act of 1934 |
| OR   |   |
| o Transition Report Pursuant to Section 13 or 1  For the transition period from to  Commission file nu  Buckeye Partne  (Exact name of registrant as s | mber 1-9356<br>ers, L.P.                    |
| Delaware   | 23-2432497                                  |
| (State or other jurisdiction of  | (IRS Employer                               |
| incorporation or organization)   | Identification number)                      |
| One Greenway Plaza<br>Suite 600  |   |
| Houston, TX  | 77046                                       |
| (Address of principal executive offices)   | (Zip Code)                                  |

Registrant s telephone number, including area code: (832) 615-8600

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Date File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Non-accelerated filer o Large accelerated filer b Accelerated filer o Smaller reporting company o

> (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No b Limited partner units outstanding as of May 3, 2010: 51,501,265

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### PART I. FINANCIAL INFORMATION

### Item 1. Financial Statements

# BUCKEYE PARTNERS, L.P. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per limited partner unit amounts) (Unaudited)

|  | Three Months Ended<br>March 31, |            |  |
|--|---------------------------------|------------|--|
|  | 2010                            | 2009       |  |
| Revenues: Product sales  | ¢ 569 170                       | \$ 268,779 |  |
| Transportation and other services                                | \$ 568,170<br>163,004           | 148,061    |  |
| Transportation and other services                                | 103,001                         | 110,001    |  |
| Total revenue  | 731,174                         | 416,840    |  |
| Costs and expenses:  |                                 |            |  |
| Cost of product sales and natural gas storage services           | 569,737                         | 250,676    |  |
| Operating expenses   | 65,709                          | 73,507     |  |
| Depreciation and amortization                                    | 15,644                          | 14,480     |  |
| General and administrative                                       | 9,064                           | 8,074      |  |
| Total costs and expenses   | 660,154                         | 346,737    |  |
| Operating income   | 71,020                          | 70,103     |  |
| Other income (expense):  |                                 |            |  |
| Earnings from equity investments                                 | 2,652                           | 2,082      |  |
| Interest and debt expense  | (21,549)                        | (17,176)   |  |
| Other income   | 155                             | 111        |  |
| Total other expense  | (18,742)                        | (14,983)   |  |
| Net income   | 52,278                          | 55,120     |  |
| Less: net income attributable to noncontrolling interests        | (1,765)                         | (1,360)    |  |
| Net income attributable to Buckeye Partners, L.P.                | \$ 50,513                       | \$ 53,760  |  |
| Allocation of net income attributable to Buckeye Partners, L.P.: |                                 |            |  |
| Net income allocated to general partner                          | \$ 12,495                       | \$ 11,666  |  |
| Net income allocated to limited partners                         | \$ 38,018                       | \$ 42,094  |  |

| Basic   | \$ | 0.73   | \$ | 0.87   |
|---|----|--------|----|--------|
| Diluted   | \$ | 0.73   | \$ | 0.87   |
| Weighted average number of limited partner units outstanding: Basic |    | 51,471 | 4  | 48,401 |
| Diluted   |    | 51,634 | 2  | 48,406 |
| See Notes to Unaudited Condensed Consolidated Financial Statements. |    |        |    |        |

# BUCKEYE PARTNERS, L.P. CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In thousands) (Unaudited)

|   |           | Three Months Ended<br>March 31, |  |  |
|---|-----------|---------------------------------|--|--|
|   | 2010      | 2009                            |  |  |
| Net income                              | \$ 52,278 | \$ 55,120                       |  |  |
| Other comprehensive income (loss):      |           |                                 |  |  |
| Change in value of derivatives          | (1,928)   | 190                             |  |  |
| Amortization of interest rate swaps     | 240       | 240                             |  |  |
| Amortization of benefit plan costs      | 22        | (359)                           |  |  |
| Total other comprehensive income (loss) | (1,666)   | 71                              |  |  |
| Comprehensive income                    | \$ 50,612 | \$ 55,191                       |  |  |

See Notes to Unaudited Condensed Consolidated Financial Statements.

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# BUCKEYE PARTNERS, L.P. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except unit amounts) (Unaudited)

|  | March 31,<br>2010 | Γ  | December 31, 2009 |
|--|-------------------|----|-------------------|
| Assets:  |                   |    |                   |
| Current assets:                                  |                   |    |                   |
| Cash and cash equivalents                        | \$ 16,507         | \$ | 34,599            |
| Trade receivables, net                           | 134,563           |    | 124,165           |
| Construction and pipeline relocation receivables | 11,420            |    | 14,095            |
| Inventories                                      | 246,230           |    | 310,214           |
| Derivative assets                                | 1,964             |    | 4,959             |
| Assets held for sale                             |                   |    | 22,000            |
| Prepaid and other current assets                 | 77,125            |    | 103,691           |
| Total current assets                             | 487,809           |    | 613,723           |
| Property, plant and equipment, net               | 2,224,409         |    | 2,228,265         |
| Equity investments                               | 99,503            |    | 96,851            |
| Goodwill   | 208,876           |    | 208,876           |
| Intangible assets, net                           | 44,044            |    | 45,157            |
| Other non-current assets                         | 56,333            |    | 62,777            |
| Total assets                                     | \$ 3,120,974      | \$ | 3,255,649         |
| Liabilities and partners capital:                |                   |    |                   |
| Current liabilities:                             |                   |    |                   |
| Line of credit                                   | \$ 183,500        | \$ | 239,800           |
| Accounts payable                                 | 53,562            |    | 56,525            |
| Derivative liabilities                           | 2,831             |    | 14,665            |
| Accrued and other current liabilities            | 105,604           |    | 106,743           |
| Total current liabilities                        | 345,497           |    | 417,733           |
| Long-term debt                                   | 1,441,076         |    | 1,498,970         |
| Other non-current liabilities                    | 105,800           |    | 102,851           |
| Total liabilities                                | 1,892,373         |    | 2,019,554         |

Commitments and contingent liabilities

### Partners capital:

### $Buckeye\ Partners,\ L.P.\ unitholders\quad capital:$

| Partner (243,914 units outstanding as of March 31, 2010 and   |   |  |
|---|---|--|
| ber 31, 2009)   | 1,801                                       | 1,849                                  |
| 1 Partners (51,492,565 and 51,438,265 units outstanding as of March 31,   |   |  |
| nd December 31, 2009, respectively)   | 1,207,739                                   | 1,214,136                              |
| ulated other comprehensive loss   | (2,513)                                     | (847)                                  |
|   |   |  |
| uckeye Partners, L.P. unitholders capital   | 1,207,027                                   | 1,215,138                              |
| atrolling interests   | 21,574                                      | 20,957                                 |
|   |   |  |
| artners capital   | 1,228,601                                   | 1,236,095                              |
|   |   |  |
| abilities and partners capital  | \$3,120,974                                 | \$<br>3,255,649                        |
| nd December 31, 2009, respectively) ulated other comprehensive loss uckeye Partners, L.P. unitholders capital atrolling interests artners capital | (2,513)<br>1,207,027<br>21,574<br>1,228,601 | \$<br>1,215,138<br>20,957<br>1,236,095 |

See Notes to Unaudited Condensed Consolidated Financial Statements.

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# BUCKEYE PARTNERS, L.P. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

|   | Three Months Ended March 31, |                 |  |
|---|------------------------------|-----------------|--|
|   | 2010                         | 2009            |  |
| Cash flows from operating activities:   | ¢ 52.279                     | Φ 55 100        |  |
| Net income  | \$ 52,278                    | \$ 55,120       |  |
| Adjustments to reconcile net income to cash provided by operating activities: |                              |                 |  |
| Depreciation and amortization   | 15,644                       | 14,480          |  |
| Net changes in fair value of derivatives                                      | (19,183)                     | 4,103           |  |
| Non-cash deferred lease expense   | 1,059                        | 1,125           |  |
| Earnings from equity investments  | (2,652)                      | (2,082)         |  |
| Distributions from equity investments   |                              | 235             |  |
| Amortization of other non-cash items  | 2,481                        | 879             |  |
| Change in assets and liabilities:   |                              |                 |  |
| Trade receivables   | (10,398)                     | (2,012)         |  |
| Construction and pipeline relocation receivables                              | 2,675                        | 3,064           |  |
| Inventories   | 73,705                       | 26,101          |  |
| Prepaid and other current assets  | 26,899                       | 2,704           |  |
| Accounts payable  | (2,963)                      | (11,079)        |  |
| Accrued and other current liabilities   | 347                          | (17,748)        |  |
| Other non-current assets  | 2,964                        | 2,103           |  |
| Other non-current liabilities   | 1,890                        | 2,640           |  |
| Total adjustments from operating activities                                   | 92,468                       | 24,513          |  |
| Net cash provided by operating activities                                     | 144,746                      | 79,633          |  |
| Cash flows from investing activities:   |                              |                 |  |
| Capital expenditures  | (10,963)                     | (20,976)        |  |
| Net proceeds (expenditures) for disposal of property, plant and equipment     | 22,174                       | (20,970) $(42)$ |  |
| Net proceeds (expenditures) for disposar of property, plant and equipment     | 22,174                       | (42)            |  |
| Net cash provided by (used in) investing activities                           | 11,211                       | (21,018)        |  |
| Cash flows from financing activities:   |                              |                 |  |
| Net proceeds from issuance of limited partner units                           |                              | 91,042          |  |
| Proceeds from exercise of limited partner unit options                        | 2,376                        | > 1,0 .2        |  |
| Borrowings under credit facilities  | 59,500                       | 30,000          |  |
| Repayments under credit facilities  | (117,500)                    | (120,267)       |  |
| Net repayments under BES credit agreement                                     | (56,300)                     | (46,000)        |  |
| Debt issuance costs   | (9)                          | (13)            |  |
| Distributions paid to noncontrolling interests                                | (1,148)                      | (1,307)         |  |
| Distributions paid to partners  | (60,968)                     | (53,651)        |  |
| 2 ionio anomo para to paranero  | (30,700)                     | (55,651)        |  |

| Net cash used in financing ac                              | tivities      | (    | (174,049)          | (  | 100,196)           |
|--|---------------|------|--------------------|----|--------------------|
| Net decrease in cash and cash<br>Cash and cash equivalents | *             |      | (18,092)<br>34,599 |    | (41,581)<br>58,843 |
| Cash and cash equivalents l                                | End of period | \$   | 16,507             | \$ | 17,262             |
| ~  | ** " 10 10 1  | <br> |                    |    |                    |

See Notes to Unaudited Condensed Consolidated Financial Statements.

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# BUCKEYE PARTNERS, L.P. CONDENSED CONSOLIDATED STATEMENTS OF PARTNERS CAPITAL (DEFICIT) (In thousands) (Unaudited)

### **Buckeye Partners, L.P. Unitholders**

Accumulated Other

|  | General              | Limited                | other<br>prehensive    | None | controlling     |                                   |
|--|----------------------|------------------------|------------------------|------|-----------------|-----------------------------------|
|  | Partner              | Partners               | Income<br>(Loss)       | т.   | nterests        | Total                             |
| Balance January 1, 2009 Net income Change in value of derivatives  | \$ (6,680)<br>11,666 | \$ 1,201,144<br>42,094 | \$<br>(18,967)<br>190  | \$   | 20,775<br>1,360 | \$ 1,196,272<br>55,120<br>190     |
| Amortization of interest rate swaps Amortization of benefit plan costs Distributions paid to partners          | (10,721)             | (42,930)               | 240<br>(359)           |      |                 | 240<br>(359)<br>(53,651)          |
| Distributions paid to<br>noncontrolling interests<br>Net proceeds from the issuance of                         |                      |                        |                        |      | (1,307)         | (1,307)                           |
| limited partner units Amortization of unit-based   |                      | 91,042                 |                        |      |                 | 91,042                            |
| compensation awards  |                      | 90                     |                        |      |                 | 90                                |
| Balance March 31, 2009   | \$ (5,735)           | \$ 1,291,440           | \$<br>(18,896)         | \$   | 20,828          | \$1,287,637                       |
| Balance January 1, 2010 Net income Change in value of derivatives  | \$ 1,849<br>12,495   | \$1,214,136<br>38,018  | \$<br>(847)<br>(1,928) | \$   | 20,957<br>1,765 | \$ 1,236,095<br>52,278<br>(1,928) |
| Amortization of interest rate<br>swaps<br>Amortization of benefit plan costs<br>Distributions paid to partners | (12,543)             | (48,425)               | 240<br>22              |      |                 | 240<br>22<br>(60,968)             |
| Distributions paid to<br>noncontrolling interests<br>Non-cash accrual for distribution                         |                      |                        |                        |      | (1,148)         | (1,148)                           |
| equivalent rights Amortization of unit-based   |                      | (390)                  |                        |      |                 | (390)                             |
| compensation awards Exercise of limited partner unit   |                      | 2,024                  |                        |      |                 | 2,024                             |
| options  |                      | 2,376                  |                        |      |                 | 2,376                             |
| Balance March 31, 2010   | \$ 1,801             | \$1,207,739            | \$<br>(2,513)          | \$   | 21,574          | \$1,228,601                       |

See Notes to Unaudited Condensed Consolidated Financial Statements.

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### **BUCKEYE PARTNERS, L.P.**

### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Except for per unit amounts, or as otherwise noted within the context of each footnote disclosure, the dollar amounts presented in the tabular data within these footnote disclosures are stated in thousands.

### 1. ORGANIZATION AND BASIS OF PRESENTATION

Partnership Organization

Buckeye Partners, L.P. is a publicly traded Delaware master limited partnership (MLP), the limited partner units (LP Units) of which are listed on the New York Stock Exchange (NYSE) under the ticker symbol BPL. As used in these Notes to Unaudited Condensed Consolidated Financial Statements, we, us, our, and Buckeye mean Buckeye Partners, L.P. and, where the context requires, includes our subsidiaries.

We were formed in 1986 and own and operate one of the largest independent refined petroleum products pipeline systems in the United States in terms of volumes delivered with approximately 5,400 miles of pipeline and 67 active products terminals that provide aggregate storage capacity of approximately 27.2 million barrels. In addition, we operate and maintain approximately 2,400 miles of other pipelines under agreements with major oil and gas, petrochemical and chemical companies, and perform certain engineering and construction management services for third parties. We also own and operate a major natural gas storage facility in northern California, and are a wholesale distributor of refined petroleum products in the United States in areas also served by our pipelines and terminals. We operate and report in five business segments: Pipeline Operations; Terminalling & Storage; Natural Gas Storage; Energy Services; and Development & Logistics.

Buckeye GP LLC (Buckeye GP) is our general partner. Buckeye GP is a wholly owned subsidiary of Buckeye GP Holdings L.P. (BGH), a Delaware MLP that is also publicly traded on the NYSE under the ticker symbol BGH.

Buckeye Pipe Line Services Company (Services Company) was formed in 1996 in connection with the establishment of the Buckeye Pipe Line Services Company Employee Stock Ownership Plan (the ESOP). At March 31, 2010, Services Company owned approximately 3.0% of our LP Units. Services Company employees provide services to our operating subsidiaries. Pursuant to a services agreement entered into in December 2004 (the Services Agreement), our operating subsidiaries reimburse Services Company for the costs of the services provided by Services Company.

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements reflect all adjustments that are, in the opinion of our management, of a normal and recurring nature and necessary for a fair statement of our financial position as of March 31, 2010, and the results of our operations and cash flows for the periods presented. The results of operations for the three months ended March 31, 2010 are not necessarily indicative of results of our operations for the 2010 fiscal year. The unaudited condensed consolidated financial statements have been prepared pursuant to the rules and regulations of the U.S. Securities and Exchange Commission (SEC). We have eliminated all intercompany transactions in consolidation. Certain information and note disclosures normally included in annual financial statements prepared in accordance with U.S. generally accepted accounting principles (GAAP) have been condensed or omitted pursuant to those rules and regulations. These interim financial statements should be read in conjunction with our consolidated financial statements and notes thereto presented in our Annual Report on Form 10-K for the year ended December 31, 2009, as filed with the SEC on February 26, 2010.

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### BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Reclassifications

Certain prior year amounts have been reclassified in the condensed consolidated statements of operations and condensed consolidated statements of cash flows to conform to the current-year presentation. The reclassifications in the condensed consolidated statements of operations are as follows:

Earnings from equity investments are now presented on a separate line item in the condensed consolidated statements of operations for the three months ended March 31, 2009. The other investment income that had previously been included with earnings from equity investments has been reclassified and included in Other income in the 2009 period.

The reclassifications in the condensed consolidated statements of cash flows are as follows:

We have separately disclosed cash flows from the issuance of long-term debt and borrowings under our credit facilities for the three months ended March 31, 2009. These amounts had been included within the same line item in the 2009 period.

These reclassifications had no impact on net income or cash flows from operating, investing or financing activities. *Recent Accounting Developments* 

Consolidation of Variable Interest Entities (VIEs). In June 2009, the Financial Accounting Standards Board (FASB) amended consolidation guidance for VIEs. The objective of this new guidance is to improve financial reporting by companies involved with VIEs. This guidance requires each reporting company to perform an analysis to determine whether the company s variable interest or interests give it a controlling financial interest in a VIE. The new guidance is effective as of the beginning of each reporting company s first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter. This guidance was effective for us on January 1, 2010. The adoption of this guidance did not have an impact on our consolidated financial statements.

Fair Value Measurements. In January 2010, the FASB issued guidance that requires new disclosures related to fair value measurements. The new guidance requires expanded disclosures related to transfers between Level 1 and 2 activities and a gross presentation for Level 3 activity. The new accounting guidance is effective for fiscal years and interim periods beginning after December 15, 2009, except for the new disclosures related to Level 3 activities, which are effective for fiscal years beginning after December 15, 2010 and for interim periods within those years. The new guidance became effective for us on January 1, 2010, except for the new disclosures related to Level 3 activities, which will be effective for us on January 1, 2011. We have included the enhanced disclosure requirements regarding fair value measurements in Note 13.

### 2. ACQUISITION AND DISPOSITION

Refined Petroleum Products Terminals and Pipeline Assets Acquisition

On November 18, 2009, we acquired from ConocoPhillips certain refined petroleum product terminals and pipeline assets for approximately \$47.1 million in cash. In addition, we acquired certain inventory on hand upon completion of the transaction for additional consideration of \$7.3 million. The assets include over 300 miles of active pipeline that provide connectivity between the East St. Louis, Illinois and East Chicago, Indiana markets and three terminals providing 2.3 million barrels of storage tankage. ConocoPhillips entered into certain commercial contracts with us concurrent with our acquisition regarding usage of the acquired facilities. We believe the acquisition of these assets has given us greater access to markets and refinery operations in the Midwest and increased the commercial value of these assets and certain of our existing assets to our customers by offering enhanced distribution connectivity and flexible storage capabilities. The operations of these acquired assets are

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### **BUCKEYE PARTNERS, L.P.**

### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

reported in the Pipeline Operations and Terminalling & Storage segments. The purchase price has been allocated to the tangible and intangible assets acquired, as follows:

| Inventory                           | \$ 7,287  |
|-------------------------------------|-----------|
| Property, plant and equipment       | 44,400    |
| Intangible assets                   | 4,580     |
| Environmental and other liabilities | (1,834)   |
|                                     |           |
| Allocated purchase price            | \$ 54,433 |

Sale of Buckeye NGL Pipeline

Effective January 1, 2010, we sold our ownership interest in an approximately 350-mile natural gas liquids pipeline (the Buckeye NGL Pipeline ) that runs from Wattenberg, Colorado to Bushton, Kansas for \$22.0 million. The assets had been classified as Assets held for sale in our consolidated balance sheet at December 31, 2009 with a carrying amount equal to the proceeds received. Revenues for Buckeye NGL Pipeline for the three months ended March 31, 2009 were \$3.3 million.

### 3. COMMITMENTS AND CONTINGENCIES

Claims and Proceedings

In the ordinary course of business, we are involved in various claims and legal proceedings, some of which are covered by insurance. We are generally unable to predict the timing or outcome of these claims and proceedings. Based upon our evaluation of existing claims and proceedings and the probability of losses relating to such contingencies, we have accrued certain amounts relating to such claims and proceedings, none of which are considered material.

In April 2010, the Pipeline Hazardous Materials Safety Administration (PHMSA) proposed penalties totaling approximately \$0.5 million in connection with a tank overfill incident that occurred at our facility in East Chicago, Indiana, in May 2005 and other related personnel qualification issues raised as a result of PHMSA s 2008 Integrity Inspection. We plan on contesting the proposed penalty. The timing or outcome of this appeal cannot reasonably be determined at this time.

**Environmental Contingencies** 

In accordance with our accounting policy, we recorded operating expenses, net of insurance recoveries, of \$2.8 million and \$5.3 million during the three months ended March 31, 2010 and 2009, respectively, related to environmental expenditures unrelated to claims and proceedings.

Ammonia Contract Contingencies

On November 30, 2005, Buckeye Gulf Coast Pipe Lines, L.P. (BGC) purchased an ammonia pipeline and other assets from El Paso Merchant Energy-Petroleum Company (EPME), a subsidiary of El Paso Corporation (El Paso). As part of the transaction, BGC assumed the obligations of EPME under several contracts involving monthly purchases and sales of ammonia. EPME and BGC agreed, however, that EPME would retain the economic risks and benefits associated with those contracts until their expiration at the end of 2012. To effectuate this agreement, BGC passes through to EPME both the cost of purchasing ammonia under a supply contract and the proceeds from selling ammonia under three sales contracts. For the vast majority of monthly periods since the closing of the pipeline acquisition, the pricing terms of the ammonia contracts have resulted in ammonia costs exceeding ammonia sales proceeds. The amount of the shortfall generally increases as the market price of ammonia increases.

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### BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

EPME has informed BGC that, notwithstanding the parties agreement, it will not continue to pay BGC for shortfalls created by the pass-through of ammonia costs in excess of ammonia revenues. EPME encouraged BGC to seek payment by invoking a \$40.0 million guaranty made by El Paso which guaranteed EPME s obligations to BGC. If EPME fails to reimburse BGC for these shortfalls for a significant period during the remainder of the term of the ammonia agreements, then such unreimbursed shortfalls could exceed the \$40.0 million cap on El Paso s guaranty. To the extent the unreimbursed shortfalls significantly exceed the \$40.0 million cap, the resulting costs incurred by BGC could adversely affect our financial position, results of operations and cash flows. To date, BGC has continued to receive payment for ammonia costs under the contracts at issue. BGC has not called on El Paso s guaranty and believes only BGC may invoke the guaranty. EPME, however, contends that El Paso s guaranty is the source of payment for the shortfalls, but has not clarified the extent to which it believes the guaranty has been exhausted. We have been working with EPME to terminate the ammonia sales contracts and ammonia supply contracts and, at no cost to us, have terminated one of the ammonia sales contracts. Given, however, the uncertainty of future ammonia prices and EPME s future actions, we continue to believe we have risk of loss and, at this time, are unable to estimate the amount of any such losses we might incur in the future. We are assessing our options in the event that we and EPME are unable to terminate the remaining contracts or otherwise mitigate the remaining risk, including potential recourse against EPME and El Paso, with respect to this matter.

### Customer Bankruptcy

One of our customers filed for bankruptcy in October 2009 and, since such filing, has not paid any amounts due to us pursuant a contract under which approximately \$4.2 million remains payable. At this time, we are unable to estimate the impact of the bankruptcy on amounts payable to us.

### 4. INVENTORIES

Our inventory amounts were as follows at the dates indicated:

|  | M  | larch 31,<br>2010 | Dec | eember 31,<br>2009 |
|--|----|-------------------|-----|--------------------|
| Refined petroleum products (1) Materials and | \$ | 235,696           | \$  | 299,473            |
| supplies                                     |    | 10,534            |     | 10,741             |
| Total inventories                            | \$ | 246,230           | \$  | 310,214            |

(1) Ending inventory was 109.3 million and 141.7 million gallons of refined petroleum products at March 31, 2010 and December 31, 2009,

respectively.

At March 31, 2010 and December 31, 2009, approximately 93% and 99%, respectively, of our inventory was hedged. Hedged inventory is valued at current market prices with the change in value of the inventory reflected in our condensed consolidated statements of operations.

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### BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 5. PREPAID AND OTHER CURRENT ASSETS

Prepaid and other current assets consist of the following at the dates indicated:

|                         | March |        | December |         |
|-------------------------|-------|--------|----------|---------|
|                         |       | 31,    |          | 31,     |
|                         |       | 2010   |          | 2009    |
| Prepaid insurance       | \$    | 4,718  | \$       | 6,916   |
| Insurance receivables   |       | 12,948 |          | 13,544  |
| Ammonia receivable      |       | 7,005  |          | 7,429   |
| Margin deposits         |       | 5,731  |          | 21,037  |
| Prepaid services        |       | 21,267 |          | 21,571  |
| Unbilled revenue        |       | 3,087  |          | 13,201  |
| Tax receivable          |       | 7,162  |          | 7,162   |
| Prepaid taxes           |       | 4,226  |          | 2,213   |
| Other                   |       | 10,981 |          | 10,618  |
| Total prepaid and other |       |        |          |         |
| current assets          | \$    | 77,125 | \$       | 103,691 |

### 6. EQUITY INVESTMENTS

We own interests in related businesses that are accounted for using the equity method of accounting. The following table presents our equity investments, all included within the Pipeline Operations segment, at the dates indicated:

|                     | Ownership | I  | March 31, 2010 | De | 31,<br>2009 |
|---------------------|-----------|----|----------------|----|-------------|
| Muskegon Pipeline   |           |    |                |    |             |
| LLC                 | 40.0%     | \$ | 15,617         | \$ | 15,273      |
| Transport4, LLC     | 25.0%     |    | 418            |    | 379         |
| West Shore Pipe Lin | e         |    |                |    |             |
| Company             | 24.9%     |    | 31,526         |    | 30,320      |
| West Texas LPG      |           |    |                |    |             |
| Pipeline Limited    |           |    |                |    |             |
| Partnership         | 20.0%     |    | 51,942         |    | 50,879      |
|                     |           |    |                |    |             |
| Total equity        |           |    |                |    |             |
| investments         |           | \$ | 99,503         | \$ | 96,851      |

The following table presents earnings from equity investments for the periods indicated:

|                       | <b>Three Months</b> |      |       | hs  |
|-----------------------|---------------------|------|-------|-----|
|                       |                     | En   | ded   |     |
|                       |                     | Marc | ch 31 | ,   |
|                       | 2                   | 010  | 2     | 009 |
| Muskegon Pipeline LLC | \$                  | 344  | \$    | 365 |
| Transport4, LLC       |                     | 39   |       | 29  |

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|---------------|------------|-----------|-----|----------|---|
|---------------|------------|-----------|-----|----------|---|

| West Shore Pipe Line Company                | 1,207       | 1,103    |
|---|-------------|----------|
| West Texas LPG Pipeline Limited Partnership | 1,062       | 585      |
| Total earnings from equity investments      | \$<br>2,652 | \$ 2,082 |

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### BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 7. INTANGIBLE ASSETS

Intangible assets consist of the following at the dates indicated:

|                          | March       | December    |
|--------------------------|-------------|-------------|
|                          | 31,<br>2010 | 31,<br>2009 |
| Customer relationships   | \$ 38,300   | \$ 38,300   |
| Accumulated amortization | (6,373)     | (5,631)     |
| Net carrying amount      | 31,927      | 32,669      |
| Customer contracts       | 16,380      | 16,380      |
| Accumulated amortization | (4,263)     | (3,892)     |
| Net carrying amount      | 12,117      | 12,488      |
| Total intangible assets  | \$ 44,044   | \$ 45,157   |

For the three months ended March 31, 2010 and 2009, amortization expense related to intangible assets was \$1.1 million and \$0.9 million, respectively. Amortization expense related to intangible assets is expected to be approximately \$4.5 million for each of the next five years.

### 8. OTHER NON-CURRENT ASSETS

Other non-current assets consist of the following at the dates indicated:

|                                | I  | March  | D  | ecember |
|--------------------------------|----|--------|----|---------|
|                                |    | 31,    |    | 31,     |
|                                |    | 2010   |    | 2009    |
| Deferred charge, net (1)       | \$ | 4,849  | \$ | 6,024   |
| Prepaid services               |    | 8,799  |    | 11,640  |
| Long-term derivative assets    |    | 15,900 |    | 17,204  |
| Debt issuance costs            |    | 10,123 |    | 11,058  |
| Insurance receivables          |    | 7,057  |    | 7,265   |
| Other                          |    | 9,605  |    | 9,586   |
|                                |    |        |    |         |
| Total other non-current assets | \$ | 56,333 | \$ | 62,777  |

(1) Net of accumulated amortization of \$59.4 million and \$58.2 million at March 31, 2010 and

December 31,

2009,

respectively.

The market

value of the LP

Units issued in

August 1997 in

connection with

the restructuring

of Services

Company s

ESOP was

\$64.2 million.

This fair value

was recorded as

a deferred

charge and is

being amortized

on a

straight-line

basis over

13.5 years.

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### BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 9. ACCRUED AND OTHER CURRENT LIABILITIES

Accrued and other current liabilities consist of the following at the dates indicated:

|                              | March |         | December |         |
|------------------------------|-------|---------|----------|---------|
|                              |       | 31,     |          | 31,     |
|                              |       | 2010    |          | 2009    |
| Taxes other than income      | \$    | 18,794  | \$       | 15,381  |
| Accrued charges due Buckeye  |       |         |          |         |
| GP                           |       | 937     |          | 1,218   |
| Accrued charges due Services |       |         |          |         |
| Company                      |       | 420     |          | 6,104   |
| Accrued employee benefit     |       |         |          |         |
| liability                    |       | 3,287   |          | 3,287   |
| Environmental liabilities    |       | 10,746  |          | 10,799  |
| Accrued interest             |       | 18,568  |          | 30,609  |
| Payable for ammonia          |       |         |          |         |
| purchase                     |       | 7,056   |          | 7,015   |
| Deferred revenue             |       | 18,501  |          | 6,829   |
| Accrued capital expenditures |       | 256     |          | 1,611   |
| Reorganization               |       | 854     |          | 2,133   |
| Deferred consideration       |       | 2,010   |          | 1,675   |
| Other                        |       | 24,175  |          | 20,082  |
| Total accrued and other      |       |         |          |         |
| current liabilities          | \$    | 105,604 | \$       | 106,743 |

### 10. DEBT OBLIGATIONS

Long-term debt consists of the following at the dates indicated:

|   | M  | larch 31,<br>2010 | D  | 31,<br>2009 |
|---|----|-------------------|----|-------------|
| 4.625% Notes due July 15, 2013 (1)                          | \$ | 300,000           | \$ | 300,000     |
| 5.300% Notes due  | Ф  | 300,000           | Ф  | 300,000     |
| October 15, 2014 (1)  |    | 275,000           |    | 275,000     |
| 5.125% Notes due July 1,                                    |    |                   |    |             |
| 2017 (1)  |    | 125,000           |    | 125,000     |
| 6.050% Notes due  |    | 200.000           |    | 200.000     |
| January 15, 2018 (1)  |    | 300,000           |    | 300,000     |
| 5.500% Notes due<br>August 15, 2019 (1)<br>6.750% Notes due |    | 275,000           |    | 275,000     |
| August 15, 2033 (1)   |    | 150,000           |    | 150,000     |
| Credit Facility   |    | 20,000            |    | 78,000      |
| BES Credit Agreement  |    | 183,500           |    | 239,800     |

| Total debt Less: Unamortized discount        | 1,628,500<br>(4,689) | 1,742,800<br>(4,854) |
|--|----------------------|----------------------|
| Adjustment associated with fair value hedges | 765                  | 824                  |
| Subtotal debt                                | 1,624,576            | 1,738,770            |
| Less: Current portion of long-term debt      | (183,500)            | (239,800)            |
| Total long-term debt                         | \$ 1,441,076         | \$<br>1,498,970      |

# semi-annual interest payments on these notes based on the rates noted above with the principal

(1) We make

balances

outstanding to

be paid on or

before the due

dates as shown

above.

The fair values of our aggregate debt and credit facilities were estimated to be \$1,677.4 million and \$1,762.1 million at March 31, 2010 and December 31, 2009, respectively. The fair values of the fixed-rate debt were estimated by observing market trading prices and by comparing the historic market prices of our publicly-issued debt with the market prices of other MLPs publicly-issued debt with similar credit ratings and terms. The fair

### **BUCKEYE PARTNERS, L.P.**

### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

values of the variable-rate debt are their carrying amounts, as the carrying amount reasonably approximates fair value due to the variability of the interest rates.

Credit Facility

We have a borrowing capacity of \$580.0 million under an unsecured revolving credit agreement (the Credit Facility ) with SunTrust Bank, as administrative agent, which may be expanded up to \$780.0 million subject to certain conditions and upon the further approval of the lenders. The Credit Facility s maturity date is August 24, 2012, which we may extend for up to two additional one-year periods. Borrowings under the Credit Facility bear interest under one of two rate options, selected by us, equal to either (i) the greater of (a) the federal funds rate plus 0.5% and (b) SunTrust Bank s prime rate plus an applicable margin, or (ii) the London Interbank Offered Rate ( LIBOR ) plus an applicable margin. The applicable margin is determined based on the current utilization level of the Credit Facility and ratings assigned by Standard & Poor s Rating Services and Moody s Investor Service for our senior unsecured non-credit enhanced long-term debt. At March 31, 2010 and December 31, 2009, \$20.0 million and \$78.0 million, respectively, were outstanding under the Credit Facility. The weighted average interest rate for borrowings outstanding under the Credit Facility was 0.6% at March 31, 2010.

The Credit Facility requires us to maintain a specified ratio (the Funded Debt Ratio ) of no greater than 5.00 to 1.00 subject to a provision that allows for increases to 5.50 to 1.00 in connection with certain future acquisitions. The Funded Debt Ratio is calculated by dividing consolidated debt by annualized EBITDA, which is defined in the Credit Facility as earnings before interest, taxes, depreciation, depletion and amortization, in each case excluding the income of certain of our majority-owned subsidiaries and equity investments (but including distributions from those majority-owned subsidiaries and equity investments). At March 31, 2010, our Funded Debt Ratio was approximately 4.29 to 1.00. As permitted by the Credit Facility, the \$183.5 million of borrowings by Buckeye Energy Services LLC (BES) under its separate credit agreement (discussed below) were excluded from the calculation of the Funded Debt Ratio.

In addition, the Credit Facility contains other covenants including, but not limited to, covenants limiting our ability to incur additional indebtedness, to create or incur liens on our property, to dispose of property material to our operations, and to consolidate, merge or transfer assets. At March 31, 2010, we were not aware of any instances of noncompliance with the covenants under our Credit Facility.

At March 31, 2010 and December 31, 2009, we had committed \$1.4 million in support of letters of credit. The obligations for letters of credit are not reflected as debt on our condensed consolidated balance sheets.

BES Credit Agreement

BES has a credit agreement (the BES Credit Agreement ) that provides for borrowings of up to \$250.0 million. The BES Credit Agreement s maturity date is May 20, 2011. Under the BES Credit Agreement, borrowings accrue interest under one of three rate options, at BES s election, equal to (i) the Administrative Agent s Cost of Funds (as defined in the BES Credit Agreement) plus 1.75%, (ii) the Eurodollar Rate (as defined in the BES Credit Agreement) plus 1.75% or (iii) the Base Rate (as defined in the BES Credit Agreement) plus 0.25%. The BES Credit Agreement also permits Daylight Overdraft Loans (as defined in the BES Credit Agreement), Swingline Loans (as defined in the BES Credit Agreement) and letters of credit. Such alternative extensions of credit are subject to certain conditions as specified in the BES Credit Agreement. The BES Credit Agreement is secured by liens on certain assets of BES, including its inventory, cash deposits (other than certain accounts), investments and hedging accounts, receivables and intangibles.

### BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The balances outstanding under the BES Credit Agreement were approximately \$183.5 million and \$239.8 million at March 31, 2010 and December 31, 2009, respectively, both of which were classified as current liabilities in our condensed consolidated balance sheets. The BES Credit Agreement requires BES to meet certain financial covenants, which are defined in the BES Credit Agreement and summarized below (in millions, except for the leverage ratio):

| <b>Borrowings</b>           | Minimum                      | Minimum                 | Maximum        |
|-----------------------------|------------------------------|-------------------------|----------------|
| outstanding on              | <b>Consolidated Tangible</b> | <b>Consolidated Net</b> | Consolidated   |
| <b>BES Credit Agreement</b> | <b>Net Worth</b>             | <b>Working Capital</b>  | Leverage Ratio |
| \$150                       | \$40                         | \$30                    | 7.0 to 1.0     |
| Above \$150 up to \$200     | \$50                         | \$40                    | 7.0 to 1.0     |
| Above \$200 up to \$250     | \$60                         | \$50                    | 7.0 to 1.0     |

At March 31, 2010, BES s Consolidated Tangible Net Worth and Consolidated Net Working Capital were \$122.3 million and \$75.0 million, respectively, and the Consolidated Leverage Ratio was 2.1 to 1.0. The weighted average interest rate for borrowings outstanding under the BES Credit Agreement was 2.0% at March 31, 2010.

In addition, the BES Credit Agreement contains other covenants, including, but not limited to, covenants limiting BES s ability to incur additional indebtedness, to create or incur certain liens on its property, to consolidate, merge or transfer its assets, to make dividends or distributions, to dispose of its property, to make investments, to modify its risk management policy, or to engage in business activities materially different from those presently conducted. At March 31, 2010, we were not aware of any instances of noncompliance with the covenants under the BES Credit Agreement.

### 11. OTHER NON-CURRENT LIABILITIES

Other non-current liabilities consist of the following at the dates indicated:

|  | March      | December   |
|--|------------|------------|
|  | 31,        | 31,        |
|  | 2010       | 2009       |
| Accrued employee benefit liabilities (see Note 14) | \$ 44,772  | \$ 45,837  |
| Accrued environmental liabilities                  | 18,687     | 19,053     |
| Deferred consideration                             | 17,923     | 18,425     |
| Deferred rent                                      | 10,217     | 9,158      |
| Deferred revenue                                   | 6,762      | 1,532      |
| Other  | 7,439      | 8,846      |
|  |            |            |
| Total other non-current liabilities                | \$ 105,800 | \$ 102,851 |

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### BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 12. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The following table presents the components of accumulated other comprehensive income (loss) on the condensed consolidated balance sheets at the dates indicated:

|  | arch 31,<br>2010 | December 31, 2009 |         |  |
|--|------------------|-------------------|---------|--|
| Adjustments to funded status of retirement income guarantee plan and retiree |                  |                   |         |  |
| medical plan   | \$<br>(4,453)    | \$                | (4,453) |  |
| Amortization of interest rate swap   | (7,513)          |                   | (7,753) |  |
| Derivative instruments   | 15,573           |                   | 17,501  |  |
| Accumulated amortization of retirement income guarantee plan and retiree     |                  |                   |         |  |
| medical plan   | (6,120)          |                   | (6,142) |  |
| Total accumulated other comprehensive loss                                   | \$<br>(2,513)    | \$                | (847)   |  |

### 13. DERIVATIVE INSTRUMENTS. HEDGING ACTIVITIES AND FAIR VALUE MEASUREMENTS

We are exposed to certain risks, including changes in interest rates and commodity prices in the course of our normal business operations. We use derivative instruments to manage risks associated with certain identifiable and anticipated transactions. Derivatives are financial instruments whose fair value is determined by changes in a specified benchmark such as interest rates or commodity prices. Typical derivative instruments include futures, forward contracts, swaps and other instruments with similar characteristics. We have no trading derivative instruments and do not engage in hedging activity with respect to trading instruments.

Our policy is to formally document all relationships between hedging instruments and hedged items, as well as our risk management objectives and strategies for undertaking the hedge. This process includes specific identification of the hedging instrument and the hedged transaction, the nature of the risk being hedged and how the hedging instrument s effectiveness will be assessed. Both at the inception of the hedge and on an ongoing basis, we assess whether the derivatives used in a transaction are highly effective in offsetting changes in cash flows or the fair value of hedged items. A discussion of our derivative activities by risk category follows.

### Interest Rate Derivatives

We utilize forward-starting interest rate swaps to manage interest rate risk related to forecasted interest payments on anticipated debt issuances. This strategy is a component in controlling our cost of capital associated with such borrowings. When entering into interest rate swap transactions, we become exposed to both credit risk and market risk. We are subject to credit risk when the value of the swap transaction is positive and the risk exists that the counterparty will fail to perform under the terms of the contract. We are subject to market risk with respect to changes in the underlying benchmark interest rate that impacts the fair value of the swaps. We manage our credit risk by only entering into swap transactions with major financial institutions with investment-grade credit ratings. We manage our market risk by associating each swap transaction with an existing debt obligation or a specified expected debt issuance generally associated with the maturity of an existing debt obligation.

Our practice with respect to derivative transactions related to interest rate risk has been to have each transaction in connection with non-routine borrowings authorized by the Board of Directors of Buckeye GP. In January 2009, Buckeye GP s Board of Directors adopted an interest rate hedging policy which permits us to enter into certain short-term interest rate swap agreements to manage our interest rate and cash flow risks associated with the Credit Facility. In addition, in July 2009, Buckeye GP s Board of Directors authorized us to enter into certain transactions, such as forward-starting interest rate swaps, to manage our interest rate and cash flow risks related to certain expected debt issuances associated with the maturity of an existing debt obligation.

### BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

We expect to issue new fixed-rate debt (i) on or before July 15, 2013 to repay the \$300.0 million of 4.625% Notes that are due on July 15, 2013 and (ii) on or before October 15, 2014 to repay the \$275.0 million of 5.300% Notes that are due on October 15, 2014, although no assurances can be given that the issuance of fixed-rate debt will be possible on acceptable terms. During 2009, we entered into four forward-starting interest rate swaps with a total aggregate notional amount of \$200.0 million related to the anticipated issuance of debt on or before July 15, 2013 and three forward-starting interest rate swaps with a total aggregate notional amount of \$150.0 million related to the anticipated issuance of debt on or before October 15, 2014. The purpose of these swaps is to hedge the variability of the forecasted interest payments on these expected debt issuances that may result from changes in the benchmark interest rate until the expected debt is issued. During the three months ended March 31, 2010, unrealized losses of \$1.3 million were recorded in accumulated other comprehensive income (loss) to reflect the change in the fair values of the forward-starting interest rate swaps. We designated the swap agreements as cash flow hedges at inception and expect the changes in values to be highly correlated with the changes in value of the underlying borrowings.

Over the next twelve months, we expect to reclassify \$1.0 million of accumulated other comprehensive loss as an increase to interest expense that was generated by terminated forward-starting interest rate swaps in 2008 associated with our 6.050% Notes.

Commodity Derivatives

Our Energy Services segment primarily uses exchange-traded refined petroleum product futures contracts to manage the risk of market price volatility on its refined petroleum product inventories and its fixed-price sales contracts. The derivative contracts used to hedge refined petroleum product inventories are designated as fair value hedges. Accordingly, our method of measuring ineffectiveness compares the change in the fair value of New York Mercantile Exchange (NYMEX) futures contracts to the change in fair value of our hedged fuel inventory. Hedge accounting is discontinued when the hedged fuel inventory is sold or when the related derivative contracts expire. In addition, we periodically enter into offsetting exchange-traded futures contracts to economically close-out an existing futures contract based on a near-term expectation to sell a portion of our fuel inventory. These offsetting derivative contracts are not designated as hedging instruments and any resulting gains or losses are recognized in earnings during the period. Presentations of futures contracts for inventory designated as hedging instruments in the following tables have been presented net of these offsetting futures contracts.

Our Energy Services segment has not used hedge accounting with respect to its fixed-price sales contracts. Therefore, our fixed-price sales contracts and the related futures contracts used to offset those fixed-price sales contracts are all marked-to-market on the consolidated balance sheets with gains and losses being recognized in earnings during the period.

In order to hedge the cost of natural gas used to operate our turbine engines at our Linden, New Jersey location, our Pipeline Operations segment bought natural gas futures contracts in March 2009 with terms that coincide with the remaining term of an ongoing natural gas supply contract (January 2010 through July 2011). We designated the futures contract as a cash flow hedge at inception.

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### BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The following table summarizes our commodity derivative instruments outstanding at March 31, 2010 (amounts in thousands of gallons, except as noted):

|   | Volur   | Accounting |                    |  |  |
|---|---------|------------|--------------------|--|--|
|   |         |            |                    |  |  |
| Derivative Purpose  | Current | (2)        | Treatment          |  |  |
| <b>Derivatives NOT designated as hedging instruments:</b> |         |            |                    |  |  |
| Fixed-price sales contracts                               | 18,417  | 210        | Mark-to-market     |  |  |
| Futures contracts for fixed-price sales contracts         | 11,844  | 210        | Mark-to-market     |  |  |
| Futures contracts for inventory                           | 5,586   |            | Mark-to-market     |  |  |
| Derivatives designated as hedging instruments:            |         |            |                    |  |  |
| Derivatives designated as nedging mistruments.            |         |            | Fair Value         |  |  |
| Futures contracts for inventory                           | 90,426  |            | Hedge              |  |  |
| Futures contracts for natural gas (BBtu) (3)              | 360     | 120        | Cash Flow<br>Hedge |  |  |

(1) Volume

represents net notional position.

(2) The maximum

term for

derivatives

included in the

long-term

column is

August 2011.

(3) BBtu represents

one billion

British thermal

units.

The following table sets forth the fair value of each classification of derivative instruments at the dates indicated:

|   | M        | Iarch 31, 20  | 10<br>Derivative | December 31, 2009 |               |              |  |
|---|----------|---------------|------------------|-------------------|---------------|--------------|--|
|   |          | J             | Derivative       |                   |               |              |  |
|   |          |               | Net              |                   |               |              |  |
|   | Assets   | (Liabilities) | Carrying         | Assets            | (Liabilities) | es) Carrying |  |
|   | Fair     | Fair          |                  | Fair              | Fair          |              |  |
|   | value    | value         | Value            | value             | value         | Value        |  |
| <b>Derivatives NOT designated as hedging instruments:</b> |          |               |                  |                   |               |              |  |
| Fixed-price sales contracts                               | \$ 1,906 | \$ (1,217)    | \$ 689           | \$ 4,959          | \$ (3,662)    | \$ 1,297     |  |
| Futures contracts for fixed-price sales contracts         | 4,817    | (13)          | 4,804            | 7,594             | (384)         | 7,210        |  |
| Futures contracts for inventory                           | 1,749    | (1,443)       | 306              |                   |               |              |  |

### **Derivatives designated as hedging instruments:**

| Futures contracts for inventory   | 1,277  | (7,616) | (6,339)   | 1,992  | (20,517) | (18,525) |
|-----------------------------------|--------|---------|-----------|--------|----------|----------|
| Futures contracts for natural gas |        | (327)   | (327)     | 312    |          | 312      |
| Interest rate contracts           | 15,900 |         | 15,900    | 17,204 |          | 17,204   |
| Total                             |        | :       | \$ 15,033 |        |          | \$ 7,498 |

| 31,     | December 31, 2009                 |
|---------|-----------------------------------|
| _010    | \$ 4,959                          |
| 15,900  | 17,204                            |
| (2,831) | (14,665)                          |
|         |                                   |
|         | 31,<br>2010<br>\$ 1,964<br>15,900 |

Total \$15,033 \$ 7,498

Substantially all of the unrealized net loss of \$6.0 million at March 31, 2010 for inventory hedges represented by futures contracts will be realized by the second quarter of 2010 as the related inventory is sold. Gains recorded on inventory hedges that were ineffective were approximately \$4.8 million and \$4.3 million for the three months ended March 31, 2010 and 2009, respectively. At March 31, 2010, open refined petroleum product derivative contracts (represented by the fixed-price sales contracts and futures contracts for fixed-price sales contracts noted

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### **BUCKEYE PARTNERS, L.P.**

### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

above) varied in duration, but did not extend beyond May 2011. In addition, at March 31, 2010, we had refined petroleum product inventories which we intend to use to satisfy a portion of the fixed-price sales contracts.

The gains and losses on our derivative instruments recognized in income on our derivatives were as follows for the periods indicated:

|   |                              | Gain (Loss)        |       |    |         |  |
|---|------------------------------|--------------------|-------|----|---------|--|
|   |                              | Recognized in      |       |    |         |  |
|   |                              | Income on          |       |    |         |  |
|   |                              | <b>Derivatives</b> |       |    |         |  |
|   |                              | Three Months Ende  |       |    |         |  |
|   |                              |                    | 1,    |    |         |  |
|   | Location                     | 2010               |       |    | 2009    |  |
| <b>Derivatives NOT designated as hedging instruments:</b> |                              |                    |       |    |         |  |
| Fixed-price sales contracts                               | Product sales                | \$                 | 2,410 | \$ | 13,295  |  |
|   | Cost of product sales and    |                    |       |    |         |  |
| Futures contracts for fixed-price sales contracts         | natural gas storage services |                    | (494) |    | (7,546) |  |
| _   | Cost of product sales and    |                    |       |    |         |  |
| Futures contracts for inventory                           | natural gas storage services |                    | 246   |    |         |  |
|   |                              |                    |       |    |         |  |

### **Derivatives designated as fair value hedging instruments:**

Cost of product sales and

Futures contracts for inventory

natural gas storage services \$ (4,910) \$ 27,648

The gains and losses reclassified from accumulated other comprehensive income ( AOCI ) to income and the change in value recognized in other comprehensive income ( OCI ) on our derivatives were as follows for the periods indicated:

|   |                              |      | Gain (<br>Reclassif<br>AOCI to<br>hree Mon<br>Marc | ied fr<br>Inco<br>ths E | rom<br>ome<br>Ended |
|---|------------------------------|------|--|-------------------------|---------------------|
|   | Location                     | 2010 |  | 2                       | 2009                |
| <b>Derivatives designated as cash flow hedging instruments:</b> |                              |      |  |                         |                     |
|   | Cost of product sales and    |      |  |                         |                     |
| Futures contracts for natural gas                               | natural gas storage services | \$   | (72)   | \$                      | (53)                |
| Interest rate contracts   | Interest and debt expense    |      | (240)  |                         | (602)               |
|   |                              |      |  |                         |                     |

Change in Value Recognized in OCI on Derivatives Three Months Ended March 31, 2010 2009

<u>Derivatives designated as</u> <u>cash flow hedging</u> instruments:

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| Futures contracts for natural |             |           |
|-------------------------------|-------------|-----------|
| gas                           | \$<br>(696) | \$<br>116 |
| Futures contracts for refined |             |           |
| petroleum products            |             | (233)     |
| Interest rate contracts       | (1,304)     | (108)     |
| 19                            |             |           |

### BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at a specified measurement date. Our fair value estimates are based on either (i) actual market data or (ii) assumptions that other market participants would use in pricing an asset or liability, including estimates of risk. Recognized valuation techniques employ inputs such as product prices, operating costs, discount factors and business growth rates. These inputs may be either readily observable, corroborated by market data or generally unobservable. In developing our estimates of fair value, we endeavor to utilize the best information available and apply market-based data to the extent possible. Accordingly, we utilize valuation techniques (such as the income or market approach) that maximize the use of observable inputs and minimize the use of unobservable inputs.

A three-tier hierarchy has been established that classifies fair value amounts recognized or disclosed in the financial statements based on the observability of inputs used to estimate such fair values. The hierarchy considers fair value amounts based on observable inputs (Levels 1 and 2) to be more reliable and predictable than those based primarily on unobservable inputs (Level 3). At each balance sheet reporting date, we categorize our financial assets and liabilities using this hierarchy. The characteristics of fair value amounts classified within each level of the hierarchy are described as follows.

Level 1 inputs are based on quoted prices, which are available in active markets for identical assets or liabilities as of the reporting date. Active markets are defined as those in which transactions for identical assets or liabilities occur with sufficient frequency and volume to provide pricing information on an ongoing basis.

Level 2 inputs are based on pricing inputs other than quoted prices in active markets and are either directly or indirectly observable as of the measurement date. Level 2 fair values include instruments that are valued using financial models or other appropriate valuation methodologies and include the following:

Quoted prices in active markets for similar assets or liabilities.

Quoted prices in markets that are not active for identical or similar assets or liabilities.

Inputs other than quoted prices that are observable for the asset or liability.

Inputs that are derived primarily from or corroborated by observable market data by correlation or other means.

Level 3 inputs are based on unobservable inputs for the asset or liability. Unobservable inputs are used to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date. Unobservable inputs reflect the reporting entity s own ideas about the assumptions that market participants would use in pricing an asset or liability (including assumptions about risk). Unobservable inputs are based on the best information available in the circumstances, which might include the reporting entity s internally developed data. The reporting entity must not ignore information about market participant assumptions that is reasonably available without undue cost and effort. Level 3 inputs are typically used in connection with internally developed valuation methodologies where management makes its best estimate of an instrument s fair value.

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### BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Recurring

The following table sets forth financial assets and liabilities, measured at fair value on a recurring basis, as of the measurement dates, March 31, 2010 and December 31, 2009, and the basis for that measurement, by level within the fair value hierarchy:

|   | March      | 31, 2     | 010                         | <b>December 31, 2009</b>                    |     |                            |  |  |
|---|------------|-----------|-----------------------------|---|-----|----------------------------|--|--|
|   |            |           | nificant                    |   | Sig | nificant                   |  |  |
| Quoted<br>Prices<br>in<br>Active C<br>Markets<br>(Level |            | Ob        | Other<br>servable<br>inputs | Quoted<br>Prices<br>in<br>Active<br>Markets | Obs | Other<br>servable<br>nputs |  |  |
|   | 1)         | (Level 2) |                             | (Level 1)                                   | (L  | evel 2)                    |  |  |
| Financial assets:                                       |            |           |                             |   |     |                            |  |  |
| Fixed-price sales contracts                             | \$         | \$        | 1,906                       | \$  | \$  | 4,959                      |  |  |
| Futures contracts for inventory and fixed-price sales   |            |           |                             |   |     |                            |  |  |
| contracts   | 58         |           |                             |   |     |                            |  |  |
| Asset held in trust                                     |            |           |                             | 1,793                                       |     |                            |  |  |
| Interest rate derivatives                               |            |           | 15,900                      |   |     | 17,204                     |  |  |
| Financial liabilities: Fixed-price sales contracts      |            |           | (1,217)                     |   |     | (3,662)                    |  |  |
| Futures contracts for inventory and fixed-price sales   |            |           | (1,217)                     |   |     | (3,002)                    |  |  |
| contracts   | (1,614)    |           |                             | (11,003)                                    |     |                            |  |  |
| Total   | \$ (1,556) | \$        | 16,589                      | \$ (9,210)                                  | \$  | 18,501                     |  |  |

The value of the Level 1 derivative assets and liabilities were based on quoted market prices obtained from the NYMEX. The value of the Level 1 asset held in trust was obtained from quoted market prices. The value of the Level 2 derivative assets and liabilities were based on observable market data related to the obligations to provide petroleum products. The value of the Level 2 interest rate derivative was based on observable market data related to similar obligations.

The Level 2 derivative assets of \$1.9 million and \$5.0 million as of March 31, 2010 and December 31, 2009, respectively, are each net of a credit valuation adjustment ( CVA ) of (\$0.9) million. Because few of the Energy Services segment s customers entering into these fixed-price sales contracts are large organizations with nationally-recognized credit ratings, the Energy Services segment determined that a CVA, which is based on the credit risk of such contracts, is appropriate. The CVA is based on the historical and expected payment history of each customer, the amount of product contracted for under the agreement, and the customer s historical and expected purchase performance under each contract.

### Non-Recurring

Certain nonfinancial assets and liabilities are measured at fair value on a nonrecurring basis and are subject to fair value adjustments in certain circumstances, such as when there is evidence of possible impairment. There were no fair value adjustments for such assets or liabilities reflected in our condensed consolidated financial statements for the three months ended March 31, 2010 and 2009.

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### BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS 14. PENSIONS AND OTHER POSTRETIREMENT BENEFITS

Services Company, which employs the majority of our workforce, sponsors a retirement income guarantee plan (RIGP), which is a defined benefit plan that generally guarantees employees hired before January 1, 1986 a retirement benefit based on years of service and the employee s highest compensation for any consecutive 5-year period during the last 10 years of service or other compensation measures as defined under the respective plan provisions. The retirement benefit is subject to reduction at varying percentages for certain offsetting amounts, including benefits payable under a retirement and savings plan discussed further below. Services Company funds the plan through contributions to pension trust assets, generally subject to minimum funding requirements as provided by applicable

Services Company also sponsors an unfunded post-retirement benefit plan (the Retiree Medical Plan ), which provides health care and life insurance benefits to certain of its retirees. To be eligible for these benefits, an employee must have been hired prior to January 1, 1991 and meet certain service requirements.

The components of the net periodic benefit cost for the RIGP and Retiree Medical Plan were as follows for the periods indicated:

|                                       |    |                                    |    |       |      |                                    | Retiree Medical |       |  |  |  |  |  |
|---------------------------------------|----|------------------------------------|----|-------|------|------------------------------------|-----------------|-------|--|--|--|--|--|
|                                       |    | RI                                 | GP |       | Plan |                                    |                 |       |  |  |  |  |  |
|                                       |    | Three Months<br>Ended<br>March 31, |    |       |      | Three Months<br>Ended<br>March 31, |                 |       |  |  |  |  |  |
|                                       |    |                                    |    |       |      |                                    |                 |       |  |  |  |  |  |
|                                       |    |                                    |    |       |      |                                    |                 |       |  |  |  |  |  |
|                                       | 2  | 2010 2009                          |    | 2010  |      | 2009                               |                 |       |  |  |  |  |  |
| Service cost                          | \$ | 68                                 | \$ | 208   | \$   | 30                                 | \$              | 105   |  |  |  |  |  |
| Interest cost                         |    | 232                                |    | 371   |      | 205                                |                 | 492   |  |  |  |  |  |
| Expected return on plan assets        |    | (88)                               |    | (191) |      |                                    |                 |       |  |  |  |  |  |
| Amortization of prior service benefit |    | (12)                               |    | (117) |      | (307)                              |                 | (860) |  |  |  |  |  |
| Amortization of unrecognized losses   |    | 248                                |    | 357   |      | 93                                 |                 | 261   |  |  |  |  |  |
| Net periodic benefit costs            | \$ | 448                                | \$ | 628   | \$   | 21                                 | \$              | (2)   |  |  |  |  |  |

During the three months ended March 31, 2010, we contributed \$1.5 million to the RIGP.

### 15. UNIT-BASED COMPENSATION PLANS

We award unit-based compensation to employees and directors primarily under the 2009 Long-Term Incentive Plan of Buckeye Partners, L.P. (the Buckeye LTIP), which became effective in March 2009. We formerly awarded options to acquire LP Units to employees pursuant to the Unit Option and Distribution Equivalent Plan (the Option Plan). We recognized total unit-based compensation expense of \$0.9 million and \$0.1 million for the three months ended March 31, 2010 and 2009, respectively.

Long-Term Incentive Plan

The Buckeye LTIP provides for the issuance of up to 1,500,000 LP Units, subject to certain adjustments. After giving effect to the issuance or forfeiture of phantom unit and performance unit awards through March 31, 2010, a total of 1,114,277 additional LP Units could be issued under the Buckeye LTIP.

On December 16, 2009, the Compensation Committee approved the terms of the Buckeye Partners, L.P. Unit Deferral and Incentive Plan ( Deferral Plan ). The Compensation Committee is expressly authorized to adopt the Deferral Plan under the terms of the Buckeye LTIP, which grants the Compensation Committee the authority to establish a program pursuant to which our phantom units may be awarded in lieu of cash compensation at the election of the employee. At December 31, 2009, eligible employees were allowed to defer up to 50% of their 2009 compensation award under our Annual Incentive Compensation Plan or other discretionary bonus program in

# BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

exchange for grants of phantom units equal in value to the amount of their cash award deferral (each such unit, a Deferral Unit ). Participants also receive one matching phantom unit for each Deferral Unit. Approximately \$1.8 million of 2009 compensation awards had been deferred at December 31, 2009, for which 62,332 phantom units (including matching units) were granted during the three months ended March 31, 2010. These grants are included as granted in the Buckeye LTIP activity table below.

Awards under the Buckeye LTIP

During the three months ended March 31, 2010, the Compensation Committee granted 119,691 phantom units to employees (including the 62,332 phantom units granted pursuant to the Deferral Plan discussed above), 12,000 phantom units to independent directors of Buckeye GP and MainLine Management LLC, and 114,725 performance units to employees. The amount paid with respect to phantom unit distributions under the Buckeye LTIP was \$0.2 million for the three months ended March 31, 2010.

The following table sets forth the Buckeye LTIP activity for the periods indicated:

|                 |          | W  | eighted        |              |
|-----------------|----------|----|----------------|--------------|
|                 |          | A  | verage         |              |
|                 |          | (  | Grant          |              |
|                 |          |    | Date           |              |
|                 | Number   |    | Fair           |              |
|                 | of       | 1  | Value          |              |
|                 |          | p  | er LP          | Total        |
|                 | LP Units | U  | <b>nit</b> (1) | Value        |
| Unvested at     |          |    |                |              |
| January 1, 2010 | 140,095  | \$ | 39.81          | \$<br>5,577  |
| Granted         | 246,416  |    | 56.42          | 13,903       |
| Forfeited       | (1,307)  |    | 39.06          | (51)         |
| Unvested at     |          |    |                |              |
| March 31, 2010  | 385,204  | \$ | 50.44          | \$<br>19,429 |

(1) Determined by dividing the aggregate grant date fair value of awards by the number of awards issued. The weighted-average grant date fair value per LP Unit for forfeited and vested awards is determined before an allowance for forfeitures.

At March 31, 2010, approximately \$14.5 million of compensation expense related to the Buckeye LTIP is expected to be recognized over a weighted average period of approximately 2.3 years.

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# BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Unit Option and Distribution Equivalent Plan

The following is a summary of the changes in the LP Unit options outstanding (all of which are vested or are expected to vest) under the Option Plan for the periods indicated:

|                               | Number<br>of<br>LP Units | Ay<br>S | eighted-<br>verage<br>Strike<br>Price<br>\$/LP<br>Unit) | Weighted-<br>Average<br>Remaining<br>Contractual<br>Term (in<br>years) | In |       |
|-------------------------------|--------------------------|---------|---|--|----|-------|
| Outstanding at                | ZI CIII                  |         | <i>(</i> <b>1110</b> )                                  | j cars)  |    | (1)   |
| January 1, 2010               | 349,400                  | \$      | 46.25   |  |    |       |
| Exercised                     | (54,300)                 |         | 43.74   |  |    |       |
| Outstanding at March 31, 2010 | 295,100                  |         | 46.66   | 6.3  | \$ | 3,956 |
| Exercisable at March 31, 2010 | 189,900                  | \$      | 45.59   | 5.4  | \$ | 2,750 |

(1) Aggregate intrinsic value reflects fully vested LP Unit options at the date indicated. Intrinsic value is determined by calculating the difference between our closing LP Unit price on the last trading day in March 2010 and the exercise price, multiplied by the number of exercisable. in-the-money options.

The total intrinsic value of options exercised during the three months ended March 31, 2010 was \$0.8 million. There were no option exercises during the three months ended March 31, 2009. At March 31, 2010, total unrecognized compensation cost related to unvested LP Unit options was \$0.1 million. We expect to recognize this

cost over a weighted average period of 0.9 years. At March 31, 2010, 333,000 LP Units were available for grant in connection with the Option Plan. However, with the adoption of the Buckeye LTIP, we do not expect to make any future grants pursuant to the Option Plan. The fair value of options vested was \$0.4 million and \$0.3 million during the three months ended March 31, 2010 and 2009, respectively.

# 16. RELATED PARTY TRANSACTIONS

We are managed by Buckeye GP, which is a wholly owned subsidiary of BGH. BGH is managed by its general partner, MainLine Management LLC ( MainLine Management ). MainLine Management is a wholly owned subsidiary of BGH GP Holdings, LLC ( BGH GP ). Affiliates of each of ArcLight Capital Partners, LLC ( ArcLight ) and Kelso & Company, along with certain members of our senior management, own the majority of the outstanding equity interests of BGH GP. In addition to owning MainLine Management, BGH GP owns approximately 62% of BGH s common units.

Under certain agreements, we are obligated to reimburse Services Company for certain direct and indirect costs related to the business activities of us and our subsidiaries. Services Company is reimbursed for insurance-related expenses, general and administrative costs, compensation and benefits payable to employees of Services Company, tax information and reporting costs, legal and audit fees and an allocable portion of overhead expenses. BGH previously reimbursed Services Company for the executive compensation costs and related benefits paid to Buckeye GP s four highest salaried employees. Since January 1, 2009, we are paying for all executive compensation and related benefits earned by Buckeye GP s four highest salaried officers in exchange for an annual fixed payment from BGH of \$3.6 million. Total costs incurred by us for the above services totaled \$27.5 million and \$28.6 million for the three months ended March 31, 2010 and 2009, respectively. We reimbursed Services Company for these costs.

Services Company, which is beneficially owned by the ESOP, owned 1.6 million of our LP Units (approximately 3.0% of our LP Units outstanding) as of March 31, 2010. Distributions received by Services Company from us on such LP Units are used to fund obligations of the ESOP. Distributions paid to Services Company totaled \$1.5 million and \$1.9 million for the three months ended March 31, 2010 and 2009, respectively.

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# BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

We incurred a senior administrative charge for certain management services performed by affiliates of Buckeye GP of \$0.5 million for the three months ended March 31, 2009. The senior administrative charge was waived indefinitely on April 1, 2009 as these affiliates are currently not providing services to us that were contemplated as being covered by the senior administrative charge. As a result, there were no related charges recorded in the last nine months of 2009 or during the three months ended March 31, 2010.

Buckeye GP receives incentive distributions from us pursuant to our partnership agreement and incentive compensation agreement. Incentive distributions are based on the level of quarterly cash distributions paid per LP Unit. Incentive distribution payments totaled \$12.3 million and \$10.5 million during the three months ended March 31, 2010 and 2009, respectively.

# 17. PARTNERS CAPITAL AND DISTRIBUTIONS

Summary of Changes in Outstanding General Partner Units and LP Units

The following is a reconciliation of General Partner Units and LP Units outstanding for the periods indicated:

|                             | General<br>Partner | Limited<br>Partners | Total      |
|-----------------------------|--------------------|---------------------|------------|
| Units outstanding at        |                    |                     |            |
| December 31, 2009           | 243,914            | 51,438,265          | 51,682,179 |
| LP Units issued pursuant to |                    |                     |            |
| the Option Plan             |                    | 54,300              | 54,300     |
|                             |                    |                     |            |
| Units outstanding at        |                    |                     |            |
| March 31, 2010              | 243,914            | 51,492,565          | 51,736,479 |

#### Cash Distributions

We make quarterly cash distributions to unitholders of substantially all of our available cash, generally defined in our partnership agreement as consolidated cash receipts less consolidated cash expenditures and such retentions for working capital, anticipated cash expenditures and contingencies as our general partner deems appropriate. Cash distributions totaled \$61.0 million and \$53.7 million during the three months ended March 31, 2010 and 2009, respectively.

On May 7, 2010, we announced a quarterly distribution of \$0.95 per LP Unit that will be paid on May 28, 2010, to unitholders of record on May 17, 2010. Total cash distributed to unitholders on May 28, 2010 will total approximately \$61.7 million.

# 18. EARNINGS PER LIMITED PARTNER UNIT

We use the two-class method for the computation of earnings per LP Unit. The two-class method requires the determination of net income allocated to limited partner interests as shown in the table below. Basic earnings per LP Unit is computed by dividing net income or loss allocated to limited partner interests per the two-class method by the weighted-average number of LP Units outstanding during a period. Diluted earnings per LP Unit is computed by dividing net income or loss allocated to limited partner interests per the two-class method by the weighted-average number of LP Units outstanding during a period, plus the dilutive effect of outstanding unit options and Buckeye LTIP awards calculated using the treasury stock method. Outstanding unit options and Buckeye LTIP awards are excluded from the calculation of diluted earnings per LP Unit in periods we experience a net loss because the effect is antidilutive.

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# BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The following table presents the computation of basic and diluted earnings per LP Unit for the periods indicated:

|  | Three Months Ended<br>March 31, |        |    |          |
|--|---------------------------------|--------|----|----------|
|  | 2                               | 010    | ĺ  | 2009     |
| Net income allocation:   |                                 |        |    |          |
| Net income attributable to Buckeye Partners, L.P.                            | \$ 5                            | 0,513  | \$ | 53,760   |
| Less: General partner s allocation of incentive distributions                | (1                              | 2,315) |    | (11,466) |
| Net income available to limited partners and general partner after incentive |                                 |        |    |          |
| distributions  | 3                               | 8,198  |    | 42,294   |
| General partner s ownership interest   |                                 | 0.472% |    | 0.474%   |
| Income allocation to general partner based upon ownership interest           | \$                              | 180    | \$ | 200      |
| General partner s incentive distributions                                    | \$ 1                            | 2,315  | \$ | 11,466   |
| Income allocation to general partner   |                                 | 180    | ,  | 200      |
| Total income allocated to general partner                                    | 1                               | 2,495  |    | 11,666   |
| Adjustment for application of two-class method for MLPs (1)                  |                                 | 281    |    |          |
| Net income allocated to general partner in accordance with two-class method  | \$ 1                            | 2,776  | \$ | 11,666   |

(1) We allocate net

income to our

general partner

based on the

distribution paid

during the

current quarter

(including the

incentive

distribution

interest in

excess of the

general partner s

ownership

interest).

Guidance issued

by the FASB

requires that the

distribution

pertaining to the

current period

net income,

which is to be paid in the subsequent quarter, be utilized in the earnings per LP Unit calculation. We reflect the impact of this difference as the Adjustment for application of two-class method for MLPs.

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# **BUCKEYE PARTNERS, L.P.**

#### NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The following table presents the computation of basic and diluted earnings per LP Unit for the periods indicated:

|  | Three Months Ended<br>March 31, |               |    |             |
|--|---------------------------------|---------------|----|-------------|
|  | 2                               | 2010          | -  | 2009        |
| Earnings per LP Unit Calculation:<br>Numerator:  |                                 |               |    |             |
| Net income attributable to Buckeye Partners, L.P.  | \$ :                            | 50,513        | \$ | 53,760      |
| Less: Net income allocated to general partner in accordance with two-class method                          | (                               | 12,776)       | (  | (11,666)    |
| Net income available to limited partners in accordance with two-class method                               | \$ 3                            | 37,737        | \$ | 42,094      |
| Denominator: Basic: Weighted average LP Units oustanding   |                                 | 51,471        |    | 48,401      |
|  |                                 | ,             |    | ŕ           |
| Diluted:   |                                 | 51 471        |    | 40 401      |
| Weighted average LP Units outstanding  Dilutive effect of LP Unit antions and Puelseys LTIP awards granted | -                               | 51,471<br>163 |    | 48,401<br>5 |
| Dilutive effect of LP Unit options and Buckeye LTIP awards granted   |                                 | 103           |    | 3           |
| Total  |                                 | 51,634        |    | 48,406      |
|  |                                 |               |    |             |
| Earnings per LP Unit:  |                                 |               |    |             |
| Basic  | \$                              | 0.73          | \$ | 0.87        |
| Diluted  | \$                              | 0.73          | \$ | 0.87        |
| Diuce  | Ψ                               | 0.75          | Ψ  | 0.07        |

# 19. BUSINESS SEGMENTS

We operate and report in five business segments: Pipeline Operations; Terminalling & Storage; Natural Gas Storage; Energy Services; and Development & Logistics.

Adjusted EBITDA

In the first quarter of 2010, we revised our internal management reports provided to senior management, including the Chief Executive Officer, to redefine adjusted earnings before interest, taxes and depreciation and amortization (Adjusted EBITDA) to now exclude non-cash unit-based compensation expense. We believe this revised measure provides an improved means by which to gauge our performance and increases comparability to similar measures used by other companies.

Adjusted EBITDA is the primary measure used by senior management to evaluate our operating results and to allocate our resources. We define Adjusted EBITDA as EBITDA plus: (i) non-cash deferred lease expense, which is the difference between the estimated annual land lease expense for our natural gas storage facility in the Natural Gas Storage segment to be recorded under GAAP and the actual cash to be paid for such annual land lease, and (ii) non-cash unit-based compensation expense. EBITDA and Adjusted EBITDA are non-GAAP measures of performance and are reconciled to the most comparable GAAP measure, net income attributable to unitholders.

Each segment uses the same accounting policies as those used in the preparation of our consolidated financial statements. All inter-segment revenues, operating income and assets have been eliminated. All periods are presented on a consistent basis. All of our operations and assets are conducted and located in the United States.

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# BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Financial information about each segment, EBITDA and Adjusted EBITDA are presented below for the periods or at the dates indicated:

|                                     | Three Mon<br>Marc |            |
|-------------------------------------|-------------------|------------|
|                                     | 2010              | 2009       |
| Revenue:                            |                   |            |
| Pipeline Operations                 | \$ 96,537         | \$ 99,195  |
| Terminalling & Storage              | 42,371            | 30,643     |
| Natural Gas Storage                 | 25,406            | 15,077     |
| Energy Services                     | 568,202           | 268,480    |
| Development & Logistics             | 7,515             | 9,125      |
| Intersegment                        | (8,857)           | (5,680)    |
| Total revenue                       | \$731,174         | \$ 416,840 |
| Operating income (loss):            |                   |            |
| Pipeline Operations                 | \$ 45,972         | \$ 44,916  |
| Terminalling & Storage              | 23,466            | 10,993     |
| Natural Gas Storage                 | 3,555             | 6,238      |
| Energy Services                     | (3,076)           | 6,412      |
| Development & Logistics             | 1,103             | 1,544      |
| Total operating income              | \$ 71,020         | \$ 70,103  |
| Depreciation and amortization:      |                   |            |
| Pipeline Operations                 | \$ 9,641          | \$ 9,577   |
| Terminalling & Storage              | 2,494             | 1,866      |
| Natural Gas Storage                 | 1,767             | 1,581      |
| Energy Services                     | 1,287             | 1,059      |
| Development & Logistics             | 455               | 397        |
| Total depreciation and amortization | \$ 15,644         | \$ 14,480  |
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# BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

|   | Three Months Ende |                              |
|---|-------------------|------------------------------|
|   | Marc              | ch 31,                       |
|   | 2010              | 2009                         |
| Adjusted EBITDA:  |                   |                              |
| Pipeline Operations   | \$ 57,817         | \$ 55,868                    |
| Terminalling & Storage  | 26,201            | 12,841                       |
| Natural Gas Storage   | 6,469             | 8,963                        |
| Energy Services   | (1,541)           | 7,485                        |
| Development & Logistics                                       | 1,136             | 1,537                        |
| Total Adjusted EBITDA   | \$ 90,082         | \$ 86,694                    |
| GAAP Reconciliation:  |                   |                              |
| Net income  | \$ 52,278         | \$55,120                     |
| Less: net income attributable to noncontrolling interests     | (1,765)           | (1,360)                      |
| Net income attributable to Buckeye Partners, L.P. unitholders | 50,513            | 53,760                       |
| Interest and debt expense                                     | 21,549            | 17,176                       |
| Income tax (benefit) expense                                  | (18)              | 65                           |
| Depreciation and amortization                                 | 15,644            | 14,480                       |
| EBITDA  | 87,688            | 85,481                       |
| Non-cash deferred lease expense                               | 1,059             | 1,125                        |
| Non-cash unit-based compensation expense                      | 1,335             | 88                           |
| Adjusted EBITDA   | \$ 90,082         | \$ 86,694                    |
|   |                   | nths Ended<br>ch 31,<br>2009 |
| Capital additions: (1)  | 2010              | 2009                         |
| Pipeline Operations   | \$ 4,833          | \$ 6,634                     |
| Terminalling & Storage  | 2,581             | 5,641                        |
| Natural Gas Storage   | 1,399             | 6,375                        |
| Energy Services   | 618               | 730                          |
| Development & Logistics                                       | 177               | 74                           |
| Total capital additions                                       | \$ 9,608          | \$ 19,454                    |
| (1) Amount includes (\$1.4) million and (\$1.5) million of    |                   |                              |

non-cash changes in accruals for capital expenditures for the three months ended March 31, 2010 and 2009, respectively.

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# BUCKEYE PARTNERS, L.P. NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

|                         |                   | Ι  | December    |
|-------------------------|-------------------|----|-------------|
|                         | March 31,<br>2010 |    | 31,<br>2009 |
| Total Assets:           |                   |    |             |
| Pipeline Operations (1) | \$ 1,553,321      | \$ | 1,592,916   |
| Terminalling & Storage  | 531,917           |    | 532,971     |
| Natural Gas Storage     | 547,484           |    | 573,261     |
| Energy Services         | 417,213           |    | 482,025     |
| Development & Logistics | 71,039            |    | 74,476      |
| Total assets            | \$3,120,974       | \$ | 3,255,649   |
| Goodwill:               |                   |    |             |
| Pipeline Operations     | \$                | \$ |             |
| Terminalling & Storage  | 38,184            |    | 38,184      |
| Natural Gas Storage     | 169,560           |    | 169,560     |
| Energy Services         | 1,132             |    | 1,132       |
| Development & Logistics |                   |    |             |
| Total goodwill          | \$ 208,876        | \$ | 208,876     |
|                         |                   |    |             |

# (1) All equity investments are included in the assets of the Pipeline

Operations segment.

# 20. SUPPLEMENTAL CASH FLOW INFORMATION

Supplemental cash flows and non-cash transactions were as follows for the periods indicated:

|  |    | Three Months Ended<br>March 31, |            |  |
|--|----|---------------------------------|------------|--|
|  |    | 2010                            | 2009       |  |
| Cash paid for interest (net of capitalized interest) |    | \$ 32,272                       | \$ 25,675  |  |
| Cash paid for income taxes                           |    | 163                             | 544        |  |
| Capitalized interest                                 |    | 529                             | 1,281      |  |
| Change in capital expenditures in accounts payable   |    | \$ 1,355                        | \$ (1,522) |  |
|  | 30 |                                 |            |  |

# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following information should be read in conjunction with our unaudited condensed consolidated financial statements and accompanying notes included in this report. The following information and such unaudited condensed consolidated financial statements should also be read in conjunction with the consolidated financial statements and related notes, together with our discussion and analysis of financial condition and results of operations included in our Annual Report on Form 10-K for the year ended December 31, 2009.

Our consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ( GAAP ).

# **Cautionary Note Regarding Forward-Looking Statements**

This discussion contains various forward-looking statements and information that are based on our beliefs, as well as assumptions made by us and information currently available to us. When used in this document, words such as proposed, anticipate, project, potential, could. should. continue. expect, believe, will, plan, seek, outlook and similar expressions and statements regarding our plans and objectives for future operations are intended to identify forward-looking statements. Although we believe that such expectations reflected in such forward-looking statements are reasonable, we cannot give any assurances that such expectations will prove to be correct. Such statements are subject to a variety of risks, uncertainties and assumptions as described in more detail in Item 1A Risk Factors included in our Annual Report on Form 10-K for the year ended December 31, 2009. If one or more of these risks or uncertainties materialize, or if underlying assumptions prove incorrect, our actual results may vary materially from those anticipated, estimated, projected or expected. You should not put undue reliance on any forward-looking statements. The forward-looking statements in this Quarterly Report speak only as of the date hereof. Except as required by federal and state securities laws, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or any other reason.

# **Overview of Critical Accounting Policies and Estimates**

A summary of the significant accounting policies we have adopted and followed in the preparation of our condensed consolidated financial statements is included in our Annual Report on Form 10-K for the year ended December 31, 2009. Certain of these accounting policies require the use of estimates. As more fully described therein, the following estimates, in our opinion, are subjective in nature, require the exercise of judgment and involve complex analysis: depreciation methods, estimated useful lives and disposals of property, plant and equipment; reserves for environmental matters; fair value of derivatives; measuring the fair value of goodwill; and measuring recoverability of long-lived assets and equity method investments. These estimates are based on our knowledge and understanding of current conditions and actions we may take in the future. Changes in these estimates will occur as a result of the passage of time and the occurrence of future events. Subsequent changes in these estimates may have a significant impact on our financial position, results of operations and cash flows.

# **Overview of Business**

Buckeye Partners, L.P. is a publicly traded Delaware master limited partnership (MLP), the limited partner units (LP Units) of which are listed on the New York Stock Exchange (NYSE) under the ticker symbol BPL. Unless the context requires otherwise, references to we, us, our, and Buckeye mean Buckeye Partners, L.P. and, where the con requires, include our subsidiaries.

Buckeye GP LLC (Buckeye GP) is our general partner. Buckeye GP is a wholly owned subsidiary of Buckeye GP Holdings L.P. (BGH), a Delaware MLP that is also publicly traded on the NYSE under the ticker symbol BGH.

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Our primary business strategies are to generate stable cash flows, increase pipeline and terminal throughput and pursue strategic cash-flow accretive acquisitions that complement our existing asset base, improve operating efficiencies and allow increased cash distributions to our unitholders.

We operate and report in five business segments: Pipeline Operations; Terminalling & Storage; Natural Gas Storage; Energy Services; and Development & Logistics. Our principal line of business is the transportation, terminalling, storage and marketing of refined petroleum products in the United States for major integrated oil companies, large refined petroleum product marketing companies and major end users of refined petroleum products on a fee basis through facilities we own and operate. We own a major natural gas storage facility in northern California. In addition, we operate and maintain approximately 2,400 miles of other pipelines under agreements with major oil and gas, petrochemical and chemical companies, and perform certain engineering and construction management services for third parties.

# **Recent Developments**

# Sale of Buckeye NGL Pipeline

Effective January 1, 2010, we sold our ownership interest in an approximately 350-mile natural gas liquids pipeline (the Buckeye NGL Pipeline ) that runs from Wattenberg, Colorado to Bushton, Kansas for \$22.0 million. The assets had been classified as Assets held for sale in our consolidated balance sheet at December 31, 2009 with a carrying amount equal to the proceeds received.

# **Results of Operations**

# Adjusted EBITDA

In the first quarter of 2010, we revised our internal management reports provided to senior management, including the Chief Executive Officer, to redefine adjusted earnings before interest, taxes and depreciation and amortization (Adjusted EBITDA) to now exclude non-cash unit-based compensation expense. We believe this revised measure provides an improved means by which to gauge our performance and increases comparability to similar measures used by other companies.

Adjusted EBITDA is the primary measure used by senior management to evaluate our operating results and to allocate our resources. We define EBITDA, a measure not defined under GAAP, as net income attributable to our unitholders before interest expense, income taxes and depreciation and amortization. EBITDA should not be considered an alternative to net income, operating income, cash flow from operations or any other measure of financial performance presented in accordance with GAAP. The EBITDA measure eliminates the significant level of non-cash depreciation and amortization expense that results from the capital-intensive nature of our businesses and from intangible assets recognized in business combinations. In addition, EBITDA is unaffected by our capital structure due to the elimination of interest expense and income taxes. We define Adjusted EBITDA, which is also a non-GAAP measure, as EBITDA plus: (i) non-cash deferred lease expense, which is the difference between the estimated annual land lease expense for our natural gas storage facility in the Natural Gas Storage segment to be recorded under GAAP and the actual cash to be paid for such annual land lease, and (ii) non-cash unit-based compensation expense.

The EBITDA and Adjusted EBITDA data presented may not be comparable to similarly titled measures at other companies because EBITDA and Adjusted EBITDA exclude some items that affect net income attributable to our unitholders, and these items may vary among other companies. Our senior management uses Adjusted EBITDA to evaluate consolidated operating performance and the operating performance of the business segments and to allocate resources and capital to the business segments. In addition, our senior management uses Adjusted EBITDA as a performance measure to evaluate the viability of proposed projects and to determine overall rates of return on alternative investment opportunities.

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We believe that investors benefit from having access to the same financial measures that we use. Further, we believe that these measures are useful to investors because they are one of the bases for comparing our operating performance with that of other companies with similar operations, although our measures may not be directly comparable to similar measures used by other companies.

The following table presents Adjusted EBITDA by segment and on a consolidated basis for the periods indicated, and a reconciliation of EBITDA and Adjusted EBITDA to net income attributable to our unitholders, which is the most comparable GAAP financial measure (in thousands).

|   | Three Months Ended<br>March 31, |           |
|---|---------------------------------|-----------|
|   | 2010                            | 2009      |
| Adjusted EBITDA:  |                                 |           |
| Pipeline Operations   | \$ 57,817                       | \$ 55,868 |
| Terminalling & Storage  | 26,201                          | 12,841    |
| Natural Gas Storage   | 6,469                           | 8,963     |
| Energy Services   | (1,541)                         | 7,485     |
| Development & Logistics                                       | 1,136                           | 1,537     |
| Total Adjusted EBITDA   | \$ 90,082                       | \$ 86,694 |
| GAAP Reconciliation:  |                                 |           |
| Net income  | \$ 52,278                       | \$ 55,120 |
| Less: net income attributable to noncontrolling interests     | (1,765)                         | (1,360)   |
| Net income attributable to Buckeye Partners, L.P. unitholders | 50,513                          | 53,760    |
| Interest and debt expense                                     | 21,549                          | 17,176    |
| Income tax (benefit) expense                                  | (18)                            | 65        |
| Depreciation and amortization                                 | 15,644                          | 14,480    |
| EBITDA  | 87,688                          | 85,481    |
| Non-cash deferred lease expense                               | 1,059                           | 1,125     |
| Non-cash unit-based compensation expense                      | 1,335                           | 88        |
| Adjusted EBITDA   | \$ 90,082                       | \$ 86,694 |
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# Segment Results

A summary of financial information by business segment follows for the periods indicated (in thousands):

|   | Three Months Ended<br>March 31, |                  |  |
|---|---------------------------------|------------------|--|
|   | 2010                            | 2009             |  |
| Revenues:                                 | h 06.55                         | <b>.</b>         |  |
| Pipeline Operations                       | \$ 96,537                       | \$ 99,195        |  |
| Terminalling & Storage                    | 42,371                          | 30,643           |  |
| Natural Gas Storage                       | 25,406                          | 15,077           |  |
| Energy Services                           | 568,202                         | 268,480          |  |
| Development & Logisitics                  | 7,515                           | 9,125            |  |
| Intersegment                              | (8,857)                         | (5,680)          |  |
| Total revenues                            | \$731,174                       | \$416,840        |  |
| Total costs and expenses: (1)             |                                 |                  |  |
| Pipeline Operations                       | \$ 50,565                       | \$ 54,279        |  |
| Terminalling & Storage                    | 18,905                          | 19,650           |  |
| Natural Gas Storage                       | 21,851                          | 8,839            |  |
| Energy Services                           | 571,278                         | 262,068          |  |
| Development & Logisitics                  | 6,412                           | 7,581            |  |
| Intersegment                              | (8,857)                         | (5,680)          |  |
| Total costs and expenses                  | \$ 660,154                      | \$ 346,737       |  |
|   |                                 |                  |  |
| Depreciation and amortization:            | Φ 0.641                         | ф. 0. <b>555</b> |  |
| Pipeline Operations                       | \$ 9,641                        | \$ 9,577         |  |
| Terminalling & Storage                    | 2,494                           | 1,866            |  |
| Natural Gas Storage                       | 1,767                           | 1,581            |  |
| Energy Services  Dayslanment & Logisities | 1,287                           | 1,059<br>397     |  |
| Development & Logisitics                  | 455                             | 397              |  |
| Total depreciation and amortization       | \$ 15,644                       | \$ 14,480        |  |
| Operating income (loss):                  |                                 |                  |  |
| Pipeline Operations                       | \$ 45,972                       | \$ 44,916        |  |
| Terminalling & Storage                    | 23,466                          | 10,993           |  |
| Natural Gas Storage                       | 3,555                           | 6,238            |  |
| Energy Services                           | (3,076)                         | 6,412            |  |
| Development & Logisitics                  | 1,103                           | 1,544            |  |
| Total operating income                    | \$ 71,020                       | \$ 70,103        |  |

(1)

Includes depreciation and amortization.

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The following table presents product volumes transported in the Pipeline Operations segment and average daily throughput for the Terminalling & Storage segment in barrels per day and total volumes sold in gallons for the Energy Services segment for the periods indicated:

|  | <b>Three Months Ended</b> |           |  |
|--|---------------------------|-----------|--|
|  | March 31,                 |           |  |
|  | 2010                      | 2009      |  |
| Pipeline Operations: (average barrels per day)                                       |                           |           |  |
| Gasoline   | 608,900                   | 632,400   |  |
| Jet fuel   | 322,300                   | 333,300   |  |
| Diesel fuel  | 227,500                   | 222,000   |  |
| Heating oil  | 113,900                   | 131,100   |  |
| LPGs   | 20,500                    | 14,400    |  |
| NGLs   |                           | 21,300    |  |
| Other products   | 800                       | 13,400    |  |
| Total Pipeline Operations  | 1,293,900                 | 1,367,900 |  |
| <b>Terminalling &amp; Storage:</b> (average barrels per day) Products throughput (1) | 556,300                   | 480,800   |  |
| <b>Energy Services:</b> (in thousands of gallons) Sales volumes                      | 266,900                   | 205,200   |  |

# (1) Reported

quantities

exclude transfer

volumes, which

are non-revenue

generating

transfers among

our various

terminals. For

the three months

ended

March 31, 2009,

we previously

reported 521.0

thousand, which

included

transfer

volumes.

# Three Months Ended March 31, 2010 Compared to Three Months Ended March 31, 2009

Consolidated

Adjusted EBITDA increased by \$3.4 million, or 3.9%, to \$90.1 million in the three months ended March 31, 2010 from \$86.7 million in the corresponding period in 2009. The Terminalling & Storage segment and the Pipeline

Operations segment were primarily responsible for this increase in Adjusted EBITDA. The Terminalling & Storage segment s Adjusted EBITDA increased by \$13.4 million in the three months ended March 31, 2010 as compared to the corresponding period in 2009, driven primarily by growth in fees, storage and rental revenues, the contribution from terminals acquired in November 2009 (see Note 2 in the Notes to Unaudited Condensed Consolidated Financial Statements), favorable settlement experience and lower operating expenses. The Pipeline Operations segment s Adjusted EBITDA increased by \$1.9 million in the three months ended March 31, 2010 as compared to the corresponding period in 2009, primarily due to increased tariffs, favorable settlement experience and lower overall operating expenses, which more than offset the impact of lower volumes transported during the three months ended March 31, 2010 compared to the corresponding period in 2009. The Energy Services segment s Adjusted EBITDA decreased by \$9.0 million in the three months ended March 31, 2010 as compared to the corresponding period in 2009 as a result of lower margins realized on products sold as a result of weakened market conditions during the three months ended March 31, 2010, partially offset by increased volumes of product sold. The Natural Gas Storage segment s Adjusted EBITDA decreased by \$2.5 million in the three months ended March 31, 2010 as compared to the corresponding period in 2009 as a result of general market conditions, which led to increased hub service expense transactions partially offset by increased hub service revenue transactions. The Development & Logistics segment s Adjusted EBITDA decreased by \$0.4 million in the three months ended March 31, 2010 as compared to the corresponding period in 2009 as a result of reduced operating services and construction revenues. Further contributing to the increase in Adjusted EBITDA was the continued effectiveness of cost control measures we implemented in 2009. Largely as a result of these efforts, costs decreased by approximately \$4.6 million during the three months ended March 31, 2010 as compared to the corresponding period in 2009. Income from equity investments increased by \$0.6 million in the three months ended March 31, 2010 as compared to the corresponding

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period in 2009. The revenue and expense factors affecting the variance in consolidated Adjusted EBITDA are more fully discussed below.

Revenue was \$731.1 million for the three months ended March 31, 2010, which is an increase of \$314.3 million, or 75.4%, from the three months ended March 31, 2009. This overall increase was caused primarily by an increase of \$299.7 million in revenues from the Energy Services segment, an increase of \$11.8 million in revenues from the Terminalling & Storage segment and an increase of \$10.3 million in revenues from the Natural Gas Storage segment. The increase in revenues in the Energy Services segment resulted from an overall increase in refined petroleum product prices and volumes of product sold in the first quarter of 2010 as compared to the corresponding period in 2009. The increase in revenues in the Terminalling & Storage segment resulted primarily from increased fees, storage and rental revenue, including \$1.7 million in storage fees from previously underutilized tankage identified in connection with our best-practice initiatives, increased revenue from terminals acquired in November 2009 and favorable settlement experience. The increase in revenues from the Natural Gas Storage segment resulted from increased activity from the commencement of operations of the Kirby Hills Phase II expansion project in June 2009. These increases in revenue were partially offset by a decrease of \$2.7 million in revenues from the Pipeline Operations segment and a decrease of \$1.6 million in revenue from the Development & Logistics segment. Revenue decreased in the Pipeline Operations segment primarily due to lower transportation volumes and lower miscellaneous revenues, partially offset by increased tariffs, favorable settlement experience and increased revenues from the pipeline assets acquired in November 2009. Revenue decreased in the Development & Logistics segment primarily due to decreased construction activities.

Total costs and expenses were \$660.2 million for the three months ended March 31, 2010, which is an increase of \$313.5 million, or 90.4%, from the corresponding period in 2009. Total costs and expenses reflect an increase in refined petroleum product prices, which, coupled with an increase in volume sold, resulted in a \$309.9 million increase in the Energy Services segment s cost of product sales in the 2010 period as compared to the 2009 period. Total costs and expenses also reflect an increase of \$13.1 million in the Natural Gas Storage segment s costs and expenses resulting from higher costs associated with hub services transactions caused by general market conditions. Total costs and expenses also include an increase of \$1.1 million in depreciation and amortization and an increase of \$1.2 million in non-cash unit-based compensation expense, which are not components of Adjusted EBITDA as presented in the reconciliation above. These increases in total costs and expenses were largely offset by decreases of \$3.7 million, \$1.1 million and \$0.8 million in the costs and expenses of the Pipeline Operations segment, the Development & Logistics segment and the Terminalling & Storage segment, respectively. The decrease in the costs and expenses of the Pipeline Operations segment was driven by lower payroll and benefits costs, which was primarily attributable to the organizational restructuring that occurred in 2009, which resulted in reduced headcount, as well as from lower contract service activities and lower environmental remediation expenses. The decrease in the costs and expenses of the Development & Logistics segment was primarily due to reduced construction contract activity and reduced operating services activities. The decrease in the costs and expenses of the Terminalling & Storage segment primarily resulted from lower environmental remediation expenses. Total costs and expenses for the three months ended March 31, 2010 reflect the effectiveness of cost management efforts we implemented in 2009.

Consolidated net income attributable to our unitholders was \$50.5 million for the three months ended March 31, 2010 compared to \$53.8 million for the three months ended March 31, 2009. Interest and debt expense increased by \$4.3 million in the three months ended March 31, 2010 as compared to the corresponding period in 2009, which was largely attributable to the issuance in August 2009 of \$275.0 million aggregate principal amount of 5.500% Notes due 2019. In addition, depreciation and amortization increased by \$1.1 million, primarily due to the assets utilized with respect to the Kirby Hills Phase II expansion project, which were placed in service in the second half of 2009, and certain internal-use software, which was placed in service in the fourth quarter of 2009.

For a more detailed discussion of the above factors affecting our results, see the following discussion by segment. *Pipeline Operations* 

Adjusted EBITDA from the Pipeline Operations segment of \$57.8 million in the three months ended March 31, 2010 increased by \$1.9 million, or 3.5%, from \$55.9 million in the corresponding period in 2009. The increase in

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Adjusted EBITDA was driven primarily by the benefit of higher tariffs of \$2.5 million, favorable settlement experience of \$2.0 million and increased revenues of \$0.6 million from pipeline assets acquired in November 2009. The Pipeline Operations segment s improved Adjusted EBITDA was also due to a \$0.6 million increase in income from equity investments and a \$2.6 million decrease in operating expenses. These increases in Adjusted EBITDA were partially offset by a decrease of \$4.8 million in transportation revenues resulting from lower volumes transported in the three months ended March 31, 2010 compared with the corresponding period in 2009 and lower volumes resulting from the sale of Buckeye NGL Pipeline on January 1, 2010 (see Note 2 in the Notes to Unaudited Condensed Consolidated Financial Statements) and a \$3.1 million decrease in miscellaneous other revenue. The revenue and expense factors affecting the variance in Adjusted EBITDA are more fully discussed below.

Revenue from the Pipeline Operations segment was \$96.5 million in the three months ended March 31, 2010, which is a decrease of \$2.7 million, or 2.7%, from the corresponding period in 2009. Revenues decreased primarily due to a \$4.8 million decrease related to a 5.4% decrease in transportation volumes due in part to the sale of Buckeye NGL Pipeline on January 1, 2010 and a \$3.1 million decrease in miscellaneous other revenue, including revenues from a product supply arrangement with a wholesale distributor and contract service activities at customer facilities connected to our refined petroleum products pipelines. These decreases were partially offset by higher tariffs of \$2.5 million, favorable settlement experience of \$2.0 million and increased revenues of \$0.6 million from the pipeline assets acquired in November 2009. An overall average tariff increase of approximately 3.8% was implemented on July 1, 2009.

Total costs and expenses from the Pipeline Operations segment were \$50.6 million for the three months ended March 31, 2010, which is a decrease of \$3.7 million, or 6.8%, from the corresponding period in 2009. Total costs and expenses include decreases in (i) payroll and benefits costs of \$2.2 million, pursuant to our best-practice initiative in 2009; (ii) contract service activities of \$1.1 million at customer facilities connected to our refined petroleum products pipelines; (iii) environmental remediation expenses of \$1.5 million and (iv) product costs of \$0.4 million as a result of reduced volumes of product sold to a wholesale distributor. These decreases were partially offset by an increase of \$0.4 million in professional fees, as well as increases in other expenses, primarily consisting of an increase of \$0.6 million in bad debt expense. Total costs and expenses also include an increase of \$0.7 million in non-cash unit-based compensation expense, which is not a component of Adjusted EBITDA as presented in the reconciliation above.

Operating income from the Pipeline Operations segment was \$46.0 million for the three months ended March 31, 2010 compared to operating income of \$44.9 million for the three months ended March 31, 2009. Depreciation and amortization of \$9.6 million for the three months ended March 31, 2010 was consistent with the corresponding period in 2009. Other revenue and expense items impacting operating income are discussed above.

Terminalling & Storage

Adjusted EBITDA from the Terminalling & Storage segment of \$26.2 million in the three months ended March 31, 2010 increased by \$13.4 million, or 104.0%, from \$12.8 million in the corresponding period in 2009. The increase in Adjusted EBITDA reflects an increase of \$10.6 million primarily from terminals acquired in November 2009, internal growth projects, higher fees, storage, rental and other service revenue and increased settlement experience and a \$2.3 million decrease in operating expenses. In addition to the 10.5% increase in volumes resulting from the acquisition of terminals in November 2009, terminalling volumes increased 5.2% in the three months ended March 31, 2010 as compared to the corresponding period in 2009 largely due increased ethanol throughput volumes. The revenue and expense factors affecting the variance in Adjusted EBITDA are more fully discussed below.

Revenue from the Terminalling & Storage segment was \$42.4 million in the three months ended March 31, 2010, which is an increase of \$11.8 million, or 38.3%, from the corresponding period in 2009. The majority of the increase resulted from an increase of \$10.9 million, primarily from (i) terminals acquired in November 2009, (ii) internal growth projects, (iii) higher fees, as well as higher storage and rental revenue of \$3.5 million, including \$1.7 million in storage fees from previously underutilized tankage identified in connection with our best-practice initiatives and (iv) increased butane-blending revenue. Also contributing to the improved revenue was an increase of \$0.9 million in settlement experience reflecting the favorable impact of higher refined petroleum product prices during the three months ended March 31, 2010 as compared to the corresponding period in 2009. In addition to the 10.5% increase in

volumes resulting from the acquisition of terminals in November 2009, terminalling volumes increased 5.2% in the three months ended March 31, 2010 as compared to the corresponding period in 2009 largely due to increased ethanol throughput volumes.

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Total costs and expenses from the Terminalling & Storage segment were \$18.9 million for the three months ended March 31, 2010, which is a decrease of \$0.8 million, or 3.8%, from the corresponding period in 2009. Total costs and expenses reflect a \$2.4 million decrease in environmental remediation expenses and a decrease in payroll and benefits costs of approximately \$0.6 million, partially offset by a \$1.0 million increase in operating expenses for terminals acquired in November 2009 and a \$0.6 million increase in bad debt expense. Total costs and expenses also include an increase of \$0.6 million in depreciation and amortization and an increase of \$0.2 million in non-cash unit-based compensation expense, which are not components of Adjusted EBITDA as presented in the reconciliation above.

Operating income from the Terminalling & Storage segment was \$23.5 million for the three months ended March 31, 2010 compared to operating income of \$11.0 million for the three months ended March 31, 2009. Depreciation and amortization increased by \$0.6 million for the three months ended March 31, 2010 as a result of the terminals acquired in November 2009. Other revenue and expense items impacting operating income are discussed above.

# Natural Gas Storage

Adjusted EBITDA from the Natural Gas Storage segment of \$6.5 million in the three months ended March 31, 2010 decreased by \$2.5 million, or 27.8%, from \$9.0 million in the corresponding period in 2009. The decrease in Adjusted EBITDA was primarily a result of a \$3.9 million decrease in the net contribution from hub service activities during the three months ended March 31, 2010, partially offset by increased lease revenues of \$1.5 million. The increase in lease revenues was the result of increased storage capacity from the commissioning of the Kirby Hills Phase II expansion project, which was placed in service in June 2009, partially offset by a decrease in the fee charged for each volumetric unit of storage capacity leased. The revenue and expense factors affecting the variance in Adjusted EBITDA are more fully discussed below.

Revenue from the Natural Gas Storage segment was \$25.4 million in the three months ended March 31, 2010, which is an increase of \$10.3 million, or 68.5%, from the corresponding period in 2009. This overall increase is attributable to greater underlying volume for hub services provided during the three months ended March 31, 2010 compared to the same period in 2009. In addition, this increase is due to higher fees recognized as revenue for hub services provided during the three months ended March 31, 2010. The fees for hub services agreements are based on the relative market prices of natural gas over different delivery periods. When that market price spread is positive, a fee is received from the customer and reflected as transportation and other services revenue. When that market price spread is negative, a fee is paid to the customer and reflected as cost of natural gas storage services. These fees are recognized as revenue or cost of natural gas storage services ratably as the underlying services are provided or utilized. Such agreements are entered into in order to maximize the daily utilization of the natural gas storage facility and to attempt to capture value from seasonal price differences in the natural gas markets. During each respective period, there were 155 outstanding hub service contracts for which revenue was being recognized ratably. Market conditions contributed to higher fees for hub service agreements recognized as revenue during the three months ended March 31, 2010 compared to the same period in 2009. In addition, lease revenue increased \$1.5 million in the three months ended March 31, 2010, as storage capacity increased from the commissioning of the Kirby Hills Phase II expansion project, which was placed in service in June 2009, partially offset by a decrease in the fee charged for each volumetric unit of storage capacity leased.

Total costs and expenses from the Natural Gas Storage segment were \$21.9 million for the three months ended March 31, 2010, which is an increase of \$13.1 million, or 147.2%, from the corresponding period in 2009. The primary driver of the increase in expenses is an increase in hub services fees paid to customers for hub service activities. As stated above, hub service fees are based on the relative market prices of natural gas over different delivery periods; when that market price spread is negative, a fee is paid to the customer, which is reflected as cost of natural gas storage services ratably as those services are provided. Total costs and expenses also include an increase of \$0.2 million in depreciation and amortization and an increase of \$0.1 million in non-cash unit-based compensation expense, which are not components of Adjusted EBITDA as presented in the reconciliation above.

Operating income from the Natural Gas Storage segment was \$3.5 million for the three months ended March 31, 2010 compared to operating income of \$6.3 million for the three months ended March 31, 2009. Depreciation and amortization increased by \$0.2 million in the 2010 period from the corresponding period in 2009

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due to depreciation expense on the assets utilized with respect to the Kirby Hills Phase II expansion project, which were placed in service in the second half of 2009. Other revenue and expense items impacting operating income are discussed above.

Energy Services

Adjusted EBITDA from the Energy Services segment, which was a loss of \$1.5 million, decreased during the three months ended March 31, 2010 by \$9.0 million, or 120.6%, from income of \$7.5 million in the corresponding period in 2009. This decrease in Adjusted EBITDA was a result of the withdrawal of product from inventory as the market conditions changed and commodity prices were no longer in contango. The increase in product supply from inventory liquidation, coupled with lower overall product demand, created additional pressure on margins, which was partially offset by a 30.1% increase in sales volume. The revenue and expense factors affecting the variance in Adjusted EBITDA are more fully discussed below.

Revenue from the Energy Services segment was \$568.2 million in the three months ended March 31, 2010, which is an increase of \$299.7 million, or 111.6%, from the corresponding period in 2009. This increase was primarily due to an increase in refined petroleum product prices, which correspondingly increases the cost of products sales, and an increase of 30.1% in sales volumes.

Total costs and expenses from the Energy Services segment were \$571.3 million for the three months ended March 31, 2010, which is an increase of \$309.2 million, or 118.0%, from the corresponding period in 2009. The increase in total costs and expenses was primarily due to an increase of \$309.9 million in cost of product sales as a result of increased volumes and an increase in refined petroleum product prices and an increase of \$0.5 million in bad debt expense. Total costs and expenses also include an increase of \$0.2 million in depreciation and amortization and an increase of \$0.2 million in non-cash unit-based compensation expense, which are not components of Adjusted EBITDA as presented in the reconciliation above.

Operating loss from the Energy Services segment was \$3.1 million for the three months ended March 31, 2010 compared to operating income of \$6.4 million for the three months ended March 31, 2009. Depreciation and amortization increased by \$0.2 million for the 2010 period from the corresponding period in 2009 due to amortization of certain internal-use software that was placed in service in the fourth quarter of 2009. Other revenue and expense items impacting operating income (loss) are discussed above.

**Development & Logistics** 

Adjusted EBITDA from the Development & Logistics segment of \$1.1 million in the three months ended March 31, 2010 decreased by \$0.4 million, or 26.1%, from \$1.5 million in the corresponding period in 2009. The revenue and expense factors affecting the variance in Adjusted EBITDA are more fully discussed below.

Revenue from the Development & Logistics segment, which consists principally of our contract operations and engineering services for third-party pipelines, was \$7.5 million in the three months ended March 31, 2010, which is a decrease of \$1.6 million, or 17.6%, from the corresponding period in 2009. The decrease was primarily due to the completion and non-replacement of construction projects in 2009, resulting in a \$1.5 million reduction in certain construction contract revenues. The decrease was also partially the result of a \$0.2 million reduction in operating services primarily related to the non-renewal of an operating lease contract that expired in 2009.

Total costs and expenses from the Development & Logistics segment were \$6.4 million for the three months ended March 31, 2010, which is a decrease of \$1.1 million, or 15.4%, from the corresponding period in 2009. The decrease was the result of the reduced construction contract activity and reduced operating services activities discussed above.

Operating income from the Development & Logistics segment was \$1.1 million for the three months ended March 31, 2010 compared to operating income of \$1.5 million for the three months ended March 31, 2009. Depreciation and amortization of \$0.4 million for the three months ended March 31, 2010 was relatively consistent with the corresponding period in 2009, and income taxes decreased by \$0.1 million for the three months ended

March 31, 2010 due to lower earnings. Other revenue and expense items impacting operating income are discussed above.

# **Liquidity and Capital Resources**

#### General

Our primary cash requirements, in addition to normal operating expenses and debt service, are for working capital, capital expenditures, business acquisitions and distributions to partners. Our principal sources of liquidity are cash from operations, borrowings under our unsecured revolving credit agreement (the Credit Facility ) and proceeds from the issuance of our LP Units. We will, from time to time, issue debt securities to permanently finance amounts borrowed under the Credit Facility. Buckeye Energy Services LLC (BES) funds its working capital needs principally from its operations and a secured credit facility (the BES Credit Agreement). Our financial policy has been to fund sustaining capital expenditures with cash from operations. Expansion and cost improvement capital expenditures, along with acquisitions, have typically been funded from external sources including the Credit Facility as well as debt and equity offerings. Our goal has been to fund at least half of these expenditures with proceeds from equity offerings in order to maintain our investment-grade credit rating.

As a result of our actions to minimize external financing requirements and the fact that no debt facilities mature prior to 2011, we believe that availabilities under our credit facilities, coupled with ongoing cash flows from operations, will be sufficient to fund our operations for the remainder of 2010. We will continue to evaluate a variety of financing sources, including the debt and equity markets described above, throughout 2010. However, continuing volatility in the debt and equity markets will make the timing and cost of any such potential financing uncertain.

At March 31, 2010, we had \$16.5 million of cash and cash equivalents on hand and approximately \$413.0 million of available credit under the Credit Facility, after application of the facility s funded debt ratio covenant. In addition, at March 31, 2010, BES had \$40.5 million of available credit under the BES Credit Agreement, pursuant to certain borrowing base calculations under that agreement.

At March 31, 2010, we had an aggregate face amount of \$1,628.5 million of debt, which consisted of the following:

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$300.0 million of 4.625% Notes due 2013 (the 4.625% Notes ); $275.0 million of 5.300% Notes due 2014 (the 5.300% Notes ); $125.0 million of 5.125% Notes due 2017 (the 5.125% Notes ); $300.0 million of 6.050% Notes due 2018 (the 6.050% Notes ); $275.0 million of 5.500% Notes due 2019 (the 5.500% Notes ); $150.0 million of 6.750% Notes due 2033 (the 6.750% Notes ); $20.0 million outstanding under our Credit Facility; and
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\$183.5 million outstanding under the BES Credit Agreement.

See Note 10 in the Notes to Unaudited Condensed Consolidated Financial Statements for more information about the terms of the debt discussed above.

The fair values of our aggregate debt and credit facilities were estimated to be \$1,677.4 million and \$1,762.1 million at March 31, 2010 and December 31, 2009, respectively. The fair values of the fixed-rate debt were estimated by observing market trading prices and by comparing the historic market prices of our publicly-issued debt with the market prices of other MLPs publicly-issued debt with similar credit ratings and terms. The fair values of our variable-rate debt are their carrying amounts, as the carrying amount reasonably approximates fair value due to the variability of the interest rates.

# Registration Statement

We may issue equity or debt securities to assist us in meeting our liquidity and capital spending requirements. We have a universal shelf registration statement on file with the U.S. Securities and Exchange Commission (SEC) that would allow us to issue an unlimited amount of debt and equity securities for general partnership purposes.

# **Credit Ratings**

Our debt securities are rated BBB by Standard & Poor s Ratings Services and Baa2 by Moody s Investors Service, both with stable outlooks. Such ratings reflect only the view of the rating agency and should not be interpreted as a recommendation to buy, sell or hold our securities. These ratings may be revised or withdrawn at any time by the agencies at their discretion and should be evaluated independently of any other rating.

# Cash Flows from Operating, Investing and Financing Activities

The following table summarizes our cash flows from operating, investing and financing activities for the periods indicated (in thousands):

|                      | Three Months Ended March 31, |           |  |
|----------------------|------------------------------|-----------|--|
|                      | 2010                         | 2009      |  |
| Cash provided by     |                              |           |  |
| (used in):           |                              |           |  |
| Operating            |                              |           |  |
| activities           | \$ 144,746                   | \$ 79,633 |  |
| Investing activities | 11,211                       | (21,018)  |  |
| Financing            |                              |           |  |
| activities           | (174,049)                    | (100,196) |  |

# **Operating Activities**

Net cash flow provided by operating activities was \$144.7 million for the three months ended March 31, 2010 compared to \$79.6 million for the three months ended March 31, 2009. The following were the principal factors resulting in the \$65.1 million increase in net cash flows provided by operating activities:

The net change in fair values of derivatives was a decrease of \$19.2 million to cash flows from operating activities for the three months ended March 31, 2010, resulting from the increase in value related to fixed-price sales contracts compared to a lower level of opposite fluctuations in futures contracts purchased to hedge such fluctuations.

The net impact of working capital changes was an increase of \$90.3 million to cash flows from operating activities for the three months ended March 31, 2010. The principal factors affecting the working capital changes were:

- o Inventories decreased by \$73.7 million due to a decrease in volume of hedged inventory stored by the Energy Services segment. From time to time, the Energy Services segment stores hedged inventory to attempt to capture value when market conditions are economically favorable.
- o Trade receivables increased by \$10.4 million primarily due to increased activity from our Energy Services segment due to higher volumes and higher commodity prices in the 2010 period.
- o Prepaid and other current assets decreased by \$26.9 million primarily due to a decrease in margin deposits on futures contracts in our Energy Services segment as a result of increased commodity prices during the first quarter of 2010 (increased commodity prices result in an increase in our broker equity account and therefore less margin deposit is required), a decrease in unbilled revenue within our Natural Gas Storage segment reflecting billings to counterparties in accordance with terms of their storage agreements and a decrease in prepaid insurance due to continued amortization of the balance over the policy period.

- o Accrued and other current liabilities increased by \$0.3 million primarily due to increases in unearned revenue primarily in the Natural Gas Storage segment as a result of increased hub services contracts during the first quarter of 2010 for which the customer is billed up front for services provided over the entire term of the contract, an increase in accrued property taxes for the Natural Gas Storage segment as a result of the Kirby Hills II expansion project and an increase in accrued excise taxes for the Energy Services segment due to higher revenues, largely offset by a reduction in accrued interest resulting from interest payments made during the three months ended March 31, 2010 and a reduction in the reorganization accrual.
- o Accounts payable decreased by \$3.0 million primarily due to lower payable balances at March 31, 2010 as a result of lower outside services and project work performed in the first quarter of 2010.
- o Construction and pipeline relocation receivables decreased by \$2.7 million primarily due to a decrease in construction activity in the 2010 period.

Investing Activities

Net cash flow provided by investing activities was \$11.2 million for the three months ended March 31, 2010 compared to net cash flow used in investing activities of \$21.0 million for the three months ended March 31, 2009. The following were the principal factors resulting in the \$32.2 million increase in net cash flows provided by investing activities:

Capital expenditures decreased by \$10.0 million for the three months ended March 31, 2010 compared with the three months ended March 31, 2009. See below for a discussion of capital spending.

Cash proceeds from the sale of the Buckeye NGL Pipeline were \$22.0 million during the three months ended March 31, 2010.

Capital expenditures are summarized below (net of non-cash changes in accruals for capital expenditures for the three months ended March 31, 2010 and 2009) for the periods indicated (in thousands):

|  | Three Months<br>Ended<br>March 31, |           |
|--|------------------------------------|-----------|
|  | 2010                               | 2009      |
| Sustaining capital expenditures Expansion and cost reduction | \$ 3,270<br>7,693                  |           |
| Total capital expenditures                                   | \$ 10,963                          | \$ 20,976 |

Expansion and cost reduction projects in the first quarter of 2010 included terminal ethanol and butane blending, new pipeline connections, natural gas well recompletions, continued progress on a new pipeline and terminal billing system as well as various other operating infrastructure projects. In the first quarter of 2009, expansion and cost reduction projects included the Kirby Hills Phase II expansion project, terminal ethanol and butane blending, the construction of three additional tanks with capacity of 0.4 million barrels in Linden, New Jersey and various other pipeline and terminal operating infrastructure projects.

We expect to spend approximately \$90.0 million to \$110.0 million for capital expenditures in 2010, of which approximately \$25.0 million to \$35.0 million is expected to relate to sustaining capital expenditures and \$65.0 million to \$75.0 million is expected to relate to expansion and cost reduction projects. Sustaining capital expenditures include renewals and replacement of pipeline sections, tank floors and tank roofs and upgrades to station and terminalling

equipment, field instrumentation and cathodic protection systems. Major expansion and cost reduction expenditures in 2010 will include the completion of additional product storage tanks in the Midwest, the construction of a 4.4 mile pipeline in central Connecticut to connect our pipeline in Connecticut to a third-party electric generation plant currently under construction, various terminal expansions and upgrades and pipeline and terminal automation projects.

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# Financing Activities

Net cash flow used in financing activities was \$174.0 million for the three months ended March 31, 2010 compared to \$100.2 million for the three months ended March 31, 2009. The following were the principal factors resulting in the \$73.8 million increase in net cash flows used in financing activities:

We borrowed \$59.5 million and \$30.0 million and repaid \$117.5 million and \$120.3 million under the Credit Facility during the three months ended March 31, 2010 and 2009, respectively.

Net repayments under the BES Credit Agreement were \$56.3 million and \$46.0 million during the three months ended March 31, 2010 and 2009, respectively.

We received \$2.4 million in net proceeds from the exercise of LP Unit options during the first quarter of 2010. We received \$91.0 million in net proceeds from an underwritten equity offering in March 2009 for the public issuance of 2.6 million LP Units.

Cash distributions paid to our partners increased by \$7.3 million period-to-period due to an increase in the number of LP Units outstanding and an increase in our quarterly cash distribution rate per LP Unit. We paid cash distributions of \$61.0 million (\$0.9375 per LP Unit) and \$53.7 million (\$0.8875 per LP Unit) during the three months ended March 31, 2010 and 2009, respectively.

#### **Derivatives**

See Item 3. Quantitative and Qualitative Disclosures About Market Risk Market Risk Non Trading Instruments for a discussion of commodity derivatives used by our Energy Services segment.

# **Other Considerations**

# **Contractual Obligations**

With the exception of routine fluctuations in the balance of the Credit Facility and the BES Credit Agreement, there have been no material changes in our scheduled maturities of or debt obligations since those reported in our Annual Report on Form 10-K for the year ended December 31, 2009.

Total rental expense for the three months ended March 31, 2010 and 2009 was \$5.0 million and \$5.3 million, respectively. There have been no material changes in our operating lease commitments since December 31, 2009.

# **Off-Balance Sheet Arrangements**

There have been no material changes with regard to our off-balance sheet arrangements since those reported in our Annual Report on Form 10-K for the year ended December 31, 2009.

# **Related Party Transactions**

With respect to related party transactions, see Note 16 in the Notes to Unaudited Condensed Consolidated Financial Statements.

# **Recent Accounting Pronouncements**

See Note 1 in the Notes to Unaudited Condensed Consolidated Financial Statements for a description of certain new accounting pronouncements that will or may affect our consolidated financial statements.

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

# Market Risk Trading Instruments

We have no trading derivative instruments and do not engage in hedging activity with respect to trading instruments.

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# Market Risk Non-Trading Instruments

We are exposed to financial market risk resulting from changes in commodity prices and interest rates. We do not currently have foreign exchange risk.

# Commodity Risk

Natural Gas Storage

The Natural Gas Storage segment enters into interruptible natural gas storage hub service agreements in order to maximize the daily utilization of the natural gas storage facility, while also attempting to capture value from seasonal price differences in the natural gas markets. Although the Natural Gas Storage segment does not purchase or sell natural gas, the Natural Gas Storage segment is subject to commodity risk because the value of natural gas storage hub services generally fluctuates based on changes in the relative market prices of natural gas over different delivery periods.

As of March 31, 2010, the Natural Gas Storage segment has recorded the following assets and liabilities related to its hub services agreements (in thousands):

|                                     | March 31<br>2010 | March 31,<br>2010 |  |  |
|-------------------------------------|------------------|-------------------|--|--|
| Assets: Hub service agreements      | \$ 32,780        | С                 |  |  |
| Liabilities: Hub service agreements | (24,284          | 4)                |  |  |
| Total                               | \$ 8,490         | 5                 |  |  |

# Energy Services

Our Energy Services segment primarily uses exchange-traded refined petroleum product futures contracts to manage the risk of market price volatility on its refined petroleum product inventories and its fixed-price sales contracts. The derivative contracts used to hedge refined petroleum product inventories are classified as fair value hedges. Accordingly, our method of measuring ineffectiveness compares the changes in the fair value of the New York Mercantile Exchange (NYMEX) futures contracts to the change in fair value of our hedged fuel inventory.

The Energy Services segment has not used hedge accounting with respect to its fixed-price sales contracts. Therefore, its fixed-price sales contracts and the related futures contracts used to offset those fixed-price sales contracts are all marked-to-market on the balance sheet with gains and losses being recognized in earnings during each reporting period.

As of March 31, 2010, the Energy Services segment had derivative assets and liabilities as follows (in thousands):

|                                     | March<br>31,<br>2010 |         |
|-------------------------------------|----------------------|---------|
| Assets:                             |                      |         |
| Fixed-price sales contracts         | \$                   | 1,964   |
| Liabilities:                        |                      |         |
| Fixed-price sales contracts         |                      | (1,217) |
| Futures contracts for inventory and |                      |         |
| fixed-price sales contracts         |                      | (1,614) |
| Total                               | \$                   | (867)   |

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Substantially all of the unrealized loss at March 31, 2010 for inventory hedges represented by futures contracts will be realized by the second quarter of 2010 as the related inventory is sold. Gains recorded on inventory hedges that were ineffective were approximately \$4.8 million for the three months ended March 31, 2010. At March 31, 2010, open refined petroleum product derivative contracts (represented by the fixed-price sales contracts and futures contracts for fixed-price sales contracts and inventory noted above) varied in duration, but did not extend beyond May 2011. In addition, at March 31, 2010, we had refined petroleum product inventories which we intend to use to satisfy a portion of the fixed-price sales contracts.

Based on a hypothetical 10% movement in the underlying quoted market prices of the commodity financial instruments outstanding at March 31, 2010, the estimated fair value of the portfolio of commodity financial instruments would be as follows (in thousands):

|  |                | Com              | modity   |
|--|----------------|------------------|----------|
|  |                | <b>Financial</b> |          |
|  |                | Instr            | ument    |
|  | Resulting      | Por              | tfolio   |
| Scenario   | Classification | Fair             | Value    |
| Fair value assuming no change in underlying commodity prices (as is) | Liability      | \$               | (867)    |
| Fair value assuming 10% increase in underlying commodity prices      | Liability      | \$ (             | (22,720) |
| Fair value assuming 10% decrease in underlying commodity prices      | Asset          | \$               | 20,986   |

The value of the open futures contract positions noted above were based upon quoted market prices obtained from NYMEX. The value of the fixed-price sales contracts was based on observable market data related to the obligation to provide refined petroleum products to customers.

# Interest Rate Risk

We utilize forward-starting interest rate swaps to manage interest rate risk related to forecasted interest payments on anticipated debt issuances. This strategy is a component in controlling our cost of capital associated with such borrowings. When entering into interest rate swap transactions, we become exposed to both credit risk and market risk. We are subject to credit risk when the value of the swap transaction is positive and the risk exists that the counterparty will fail to perform under the terms of the contract. We are subject to market risk with respect to changes in the underlying benchmark interest rate that impact the fair value of the swaps. We manage our credit risk by only entering into swap transactions with major financial institutions with investment-grade credit ratings. We manage our market risk by associating each swap transaction with an existing debt obligation or a specified expected debt issuance generally associated with the maturity of an existing debt obligation.

Our practice with respect to derivative transactions related to interest rate risk has been to have each transaction in connection with non-routine borrowings authorized by the Board of Directors of Buckeye GP. In January 2009, Buckeye GP s Board of Directors adopted an interest rate hedging policy which permits us to enter into certain short-term interest rate hedge agreements to manage our interest rate and cash flow risks associated with the Credit Facility. In addition, in July 2009, Buckeye GP s Board of Directors authorized us to enter into certain transactions, such as forward starting interest rate swaps, to manage our interest rate and cash flow risks related to certain expected debt issuances associated with the maturity of an existing debt obligation.

At March 31, 2010, we had total fixed-rate debt obligations at face value of \$1,425.0 million, consisting of \$125.0 million of the 5.125% Notes, \$275.0 million of the 5.300% Notes, \$300.0 million of the 4.625% Notes, \$150.0 million of the 6.750% Notes, \$300.0 million of the 6.050% Notes and \$275.0 million of the 5.500% Notes. The fair value of these fixed-rate debt obligations at March 31, 2010 was approximately \$1,473.9 million. We estimate that a 1% decrease in rates for obligations of similar maturities would increase the fair value of our fixed-rate debt obligations by approximately \$89.3 million.

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At March 31, 2010, our variable-rate obligations were \$20.0 million under the Credit Facility and \$183.5 million under the BES Credit Agreement. Based on the balances outstanding at March 31, 2010, a hypothetical 100 basis point increase or decrease in interest rates would increase or decrease annual interest expense by approximately \$2.0 million.

We expect to issue new fixed-rate debt (i) on or before July 15, 2013 to repay the \$300.0 million of 4.625% Notes that are due on July 15, 2013 and (ii) on or before October 15, 2014 to repay the \$275.0 million of 5.300% Notes that are due on October 15, 2014, although no assurances can be given that the issuance of fixed-rate debt will be possible on acceptable terms. During 2009, we entered into four forward-starting interest rate swaps with a total aggregate notional amount of \$200.0 million related to the anticipated issuance of debt on or before July 15, 2013 and three forward-starting interest rate swaps with a total aggregate notional amount of \$150.0 million related to the anticipated issuance of debt on or before October 15, 2014. The purpose of these swaps is to hedge the variability of the forecasted interest payments on these expected debt issuances that may result from changes in the benchmark interest rate until the expected debt is issued. During the three months ended March 31, 2010, unrealized losses of \$1.3 million were recorded in accumulated other comprehensive income (loss) to reflect the change in the fair values of the forward-starting interest rate swaps. We designated the swap agreements as cash flow hedges at inception and expect the changes in values to be highly correlated with the changes in value of the underlying borrowings.

The following table presents the effect of hypothetical price movements on the estimated fair value of our interest rate swap portfolio and the related change in fair value of the underlying debt at March 31, 2010 (in thousands):

|  |                | Financial<br>Instrument |        |
|--|----------------|-------------------------|--------|
|  |                |                         |        |
|  | Resulting      | Por                     | tfolio |
| Scenario   | Classification | Fair                    | Value  |
| Fair value assuming no change in underlying interest rates (as is) | Asset          | \$                      | 15,900 |
| Fair value assuming 10% increase in underlying interest rates      | Asset          | \$                      | 28,824 |
| Fair value assuming 10% decrease in underlying interest rates      | Asset          | \$                      | 2,242  |

#### Item 4. Controls and Procedures

(a) Evaluation of Disclosure Controls and Procedures.

Our management, with the participation of our Chief Executive Officer (the CEO) and Chief Financial Officer (the CFO), evaluated the design and effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, the CEO and CFO concluded that our disclosure controls and procedures as of the end of the period covered by this report are designed and operating effectively to provide reasonable assurance that the information required to be disclosed by us in reports filed under the Securities Exchange Act of 1934, as amended, is (i) recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms and (ii) accumulated and communicated to management, including the CEO and CFO, as appropriate to allow timely decisions regarding disclosure. A controls system cannot provide absolute assurance, however, that the objectives of the controls system are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected.

(b) Change in Internal Control Over Financial Reporting.

There have been no changes in our internal controls over financial reporting (as defined in Rule 13a-15(f) under the Securities Exchange Act of 1934) or in other factors during the first quarter of 2010, that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

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# PART II. OTHER INFORMATION

# Item 1. Legal Proceedings

For information on legal proceedings, see Part 1, Item 1, Financial Statements, Note 3, Commitments and Contingencies in the Notes to Unaudited Condensed Consolidated Financial Statements included in this quarterly report, which is incorporated into this item by reference.

# Item 1A. Risk Factors

Security holders and potential investors in our securities should carefully consider the risk factors set forth in Part 1, Item 1A. Risk Factors of our Annual Report on Form 10-K for the year ended December 31, 2009 in addition to other information in such report and in this quarterly report. We have identified these risk factors as important factors that could cause our actual results to differ materially from those contained in any written or oral forward-looking statements made by us or on our behalf.

# Item 6. Exhibits

- (a) Exhibits
- 10.1 Buckeye Partners, L.P. Annual Incentive Compensation Plan, as amended and restated, effective as of January 1, 2010 (Incorporated by reference to Exhibit 10.13 of Buckeye Partners, L.P. s Annual Report on Form 10-K for the year ended December 31, 2009).
- \*31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14 (a) under the Securities Exchange Act of 1934.
- \*31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
- \*32.1 Certification by Chief Executive Officer pursuant to 18 U.S.C. Section 1350.
- \*32.2 Certification by Chief Financial Officer pursuant to 18 U.S.C. Section 1350.
- \* Filed herewith.

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# **SIGNATURES**

Pursuant to the requirements of Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

By: BUCKEYE PARTNERS, L.P. (Registrant)

By: Buckeye GP LLC, as General Partner

Date: May 7, 2010 By: /s/ Keith E. St.Clair Keith E. St.Clair

Senior Vice President and Chief

Financial Officer

(Principal Accounting Officer and Principal Financial Officer)

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