BANK OF AMERICA CORP /DE/
Form 10-Q
August 06, 2010

UNITED STATES<br>SECURITIES AND EXCHANGE COMMISSION<br>Washington, D.C. 20549<br>FORM 10-Q<br>(Mark One)<br>[ü] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES<br>EXCHANGE ACT OF 1934<br>For the Quarterly Period Ended June 30, 2010<br>or<br>[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934<br>For the transition period from to<br>Commission file number: 1-6523<br>Exact Name of Registrant as Specified in its Charter:<br>Bank of America Corporation<br>State or Other Jurisdiction of Incorporation or Organization:<br>Delaware<br>IRS Employer Identification Number:<br>56-0906609<br>Address of Principal Executive Offices:<br>Bank of America Corporate Center<br>100 N. Tryon Street<br>Charlotte, North Carolina 28255<br>Registrant s telephone number, including area code:<br>(704) 386-5681<br>Former name, former address and former fiscal year, if changed since last report:

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ü No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

## Yes ü No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act (check one).

Large accelerated filer ü Accelerated filer Non-accelerated filer Smaller reporting company (do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2).
Yes No ü
On July 31, 2010, there were 10,033,844,854 shares of Bank of America Corporation Common Stock outstanding.

## Bank of America Corporation

June 30, 2010 Form 10-Q
INDEX
Page
Part I.
Item 1. Financial Statements:FinancialInformationConsolidated Statement of Income for the Threeand Six Months Ended June 30, 2010 and 20093
Consolidated Balance Sheet at June 30, 2010 and December 31, 2009 ..... 4
Consolidated Statement of Changes in Shareholders
Equity for the Six Months Ended June 30, 2010 and $\underline{2009}$ ..... 6
Consolidated Statement of Cash Flows for the Six Months Ended June 30, 2010 and 2009 ..... 7
Notes to Consolidated Financial Statements ..... 8
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Table of Contents ..... 88
Discussion and Analysis ..... 89
Item 3. Quantitative and Qualitative Disclosures about Market Risk ..... 201
Item 4. Controls and Procedures ..... 201
Part II.
Other Information Item 1. Legal Proceedings ..... 201
Item 1A. Risk Factors ..... 201
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 202
Item 6. Exhibits ..... 203
Signature ..... 204
Index to Exhibits ..... 205
EX-4.A

Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q
EX-12
EX-31.A
EX-31.B
EX-32.A
EX-32.B
EX-101 INSTANCE DOCUMENT
EX-101 SCHEMA DOCUMENT
EX-101 CALCULATION LINKBASE DOCUMENT
EX-101 LABELS LINKBASE DOCUMENT
EX-101 PRESENTATION LINKBASE DOCUMENT
EX-101 DEFINITION LINKBASE DOCUMENT

## Table of Contents

Part 1. FINANCIAL INFORMATION
Item 1. FINANCIAL STATEMENTS
Bank of America Corporation and Subsidiaries Consolidated Statement of Income
(Dollars in millions, except per share information)

## Interest income

| Interest and fees on loans and leases | $\mathbf{\$}$ | $\mathbf{1 2 , 8 8 7}$ | $\$$ | 12,329 | $\mathbf{\$}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Interest on debt securities | $\mathbf{2 6 , 3 6 2}$ | $\$$ | 25,678 |  |  |
| Federal funds sold and securities borrowed or | $\mathbf{2 , 9 1 7}$ | 3,283 | $\mathbf{6 , 0 3 3}$ | 7,113 |  |
| purchased under agreements to resell |  |  |  |  | 1,845 |
| Trading account assets | $\mathbf{4 5 7}$ | 690 | $\mathbf{9 0 5}$ | 4,380 |  |
| Other interest income | $\mathbf{1 , 8 0 8}$ | 1,952 | $\mathbf{3 , 5 5 1}$ | 2,732 |  |
| Total interest income | $\mathbf{1 , 0 6 2}$ | 1,338 | $\mathbf{2 , 1 5 9}$ |  |  |

Interest expense
Deposits
Short-term borrowings

Trading account liabilities
Long-term debt

Total interest expense
Net interest income
Noninterest income
Card income
Service charges
Investment and brokerage services
Investment banking income
Equity investment income
Trading account profits
Mortgage banking income
Insurance income
Gains on sales of debt securities
Other income
Other-than-temporary impairment losses on available-for-sale debt securities:
Total other-than-temporary impairment losses
Less: Portion of other-than-temporary impairment losses recognized in other comprehensive income

Net impairment losses recognized in earnings on available-for-sale debt securities

| $\mathbf{1 , 0 3 1}$ | 2,082 | $\mathbf{2 , 1 5 3}$ | 4,625 |
| ---: | ---: | ---: | ---: |
| $\mathbf{8 9 1}$ | 1,396 | $\mathbf{1 , 7 0 9}$ | 3,617 |
| $\mathbf{7 2 7}$ | 450 | $\mathbf{1 , 3 8 7}$ | 1,029 |
| $\mathbf{3 , 5 8 2}$ | 4,034 | $\mathbf{7 , 1 1 2}$ | 8,350 |
| $\mathbf{6 , 2 3 1}$ | 7,962 | $\mathbf{1 2 , 3 6 1}$ | 17,621 |
|  |  |  |  |
| $\mathbf{1 2 , 9 0 0}$ | 11,630 | $\mathbf{2 6 , 6 4 9}$ | 24,127 |


| $\mathbf{2 , 0 2 3}$ | 2,149 | $\mathbf{3 , 9 9 9}$ | 5,014 |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 , 5 7 6}$ | 2,729 | $\mathbf{5 , 1 4 2}$ | 5,262 |
| $\mathbf{2 , 9 9 4}$ | 2,994 | $\mathbf{6 , 0 1 9}$ | 5,957 |
| $\mathbf{1 , 3 1 9}$ | 1,646 | $\mathbf{2 , 5 5 9}$ | 2,701 |
| $\mathbf{2 , 7 6 6}$ | 5,943 | $\mathbf{3 , 3 9 1}$ | 7,145 |
| $\mathbf{1 , 2 2 7}$ | 2,164 | $\mathbf{6 , 4 6 3}$ | 7,365 |
| $\mathbf{8 9 8}$ | 2,527 | $\mathbf{2 , 3 9 8}$ | 5,841 |
| $\mathbf{6 7 8}$ | 662 | $\mathbf{1 , 3 9 3}$ | 1,350 |
| $\mathbf{3 7}$ | 632 | $\mathbf{7 7 1}$ | 2,130 |
| $\mathbf{1 , 8 6 1}$ | 724 | $\mathbf{3 , 0 6 5}$ | 3,037 |

$(462) \quad(1,110)$

336
(126)
$(1,026)$
24,127

5,014
5,262
5,957
2,701
7,145
7,365
5,841
1,350

3,037
$(1,824)$

427
$(1,397)$

Six Months Ended June 30
2010 2009

Three Months Ended June 30 2010

2009

19,592
39,010
41,748

| Total noninterest income |  | 16,253 |  | 21,144 |  | 34,473 |  | 44,405 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total revenue, net of interest expense |  | 29,153 |  | 32,774 |  | 61,122 |  | 68,532 |
| Provision for credit losses |  | 8,105 |  | 13,375 |  | 17,910 |  | 26,755 |
| Noninterest expense |  |  |  |  |  |  |  |  |
| Personnel |  | 8,789 |  | 7,790 |  | 17,947 |  | 16,558 |
| Occupancy |  | 1,182 |  | 1,219 |  | 2,354 |  | 2,347 |
| Equipment |  | 613 |  | 616 |  | 1,226 |  | 1,238 |
| Marketing |  | 495 |  | 499 |  | 982 |  | 1,020 |
| Professional fees |  | 644 |  | 544 |  | 1,161 |  | 949 |
| Amortization of intangibles |  | 439 |  | 516 |  | 885 |  | 1,036 |
| Data processing |  | 632 |  | 621 |  | 1,280 |  | 1,269 |
| Telecommunications |  | 359 |  | 345 |  | 689 |  | 672 |
| Other general operating |  | 3,592 |  | 4,041 |  | 7,475 |  | 7,339 |
| Merger and restructuring charges |  | 508 |  | 829 |  | 1,029 |  | 1,594 |
| Total noninterest expense |  | 17,253 |  | 17,020 |  | 35,028 |  | 34,022 |
| Income before income taxes |  | 3,795 |  | 2,379 |  | 8,184 |  | 7,755 |
| Income tax expense (benefit) |  | 672 |  | (845) |  | 1,879 |  | 284 |
| Net income | \$ | 3,123 | \$ | 3,224 | \$ | 6,305 | \$ | 7,471 |
| Preferred stock dividends |  | 340 |  | 805 |  | 688 |  | 2,238 |
| Net income applicable to common shareholders | \$ | 2,783 | \$ | 2,419 | \$ | 5,617 | \$ | 5,233 |

Per common share information
Earnings
Diluted earnings
Dividends paid

| \$ | $\mathbf{0 . 2 8}$ | $\$$ | 0.33 | $\$$ | $\mathbf{0 . 5 6}$ | $\$$ | 0.75 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\mathbf{0 . 2 7}$ |  | 0.33 |  | $\mathbf{0 . 5 5}$ |  | 0.75 |
|  | $\mathbf{0 . 0 1}$ |  | 0.01 |  | $\mathbf{0 . 0 2}$ |  | 0.02 |

Average common shares issued and outstanding (in thousands)
$\mathbf{9 , 9 5 6 , 7 7 3} \quad 7,241,515 \quad \mathbf{9 , 5 7 0 , 1 6 6} \mathbf{6 , 8 0 8 , 2 6 2}$
Average diluted common shares issued and outstanding (in thousands)
$\mathbf{1 0 , 0 2 9 , 7 7 6} \quad 7,269,518 \quad \mathbf{1 0 , 0 2 0 , 9 2 6} \quad 6,836,972$
See accompanying Notes to Consolidated Financial Statements.

## Table of Contents

## Bank of America Corporation and Subsidiaries Consolidated Balance Sheet



Consolidated Balance Sheet

## Assets of consolidated VIEs included in total assets above (substantially all pledged as collateral)

Trading account assets \$ 10,675
Derivative assets $\mathbf{2 , 0 9 4}$
Available-for-sale debt securities $\quad \mathbf{9 , 4 9 3}$
Loans and leases $\mathbf{1 3 4 , 1 4 3}$
Allowance for loan and lease losses $(\mathbf{1 0 , 5 8 5})$
Loans and leases, net of allowance $\mathbf{1 2 3 , 5 5 8}$

| Loans held-for-sale | $\mathbf{3 , 3 7 1}$ |
| :--- | ---: |
| All other assets | $\mathbf{9 , 1 9 0}$ |
|  |  |
| Total assets of consolidated VIEs | $\mathbf{\$ 1 5 8 , 3 8 1}$ |

See accompanying Notes to Consolidated Financial Statements.

## Table of Contents

Bank of America Corporation and Subsidiaries
Consolidated Balance Sheet (continued)

| (Dollars in millions) | $\begin{gathered} \text { June } 30 \\ 2010 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2009 \end{gathered}$ |
| :---: | :---: | :---: |
| Liabilities |  |  |
| Deposits in domestic offices: |  |  |
| Noninterest-bearing | \$ 258,988 | \$ 269,615 |
| Interest-bearing (includes \$2,081 and \$1,663 measured at fair value) | 640,807 | 640,789 |
| Deposits in foreign offices: |  |  |
| Noninterest-bearing | 5,791 | 5,489 |
| Interest-bearing | 68,881 | 75,718 |
| Total deposits | 974,467 | 991,611 |
| Federal funds purchased and securities loaned or sold under agreements to |  |  |
| Trading account liabilities | 89,982 | 65,432 |
| Derivative liabilities | 62,789 | 43,728 |
| Commercial paper and other short-term borrowings (includes $\$ \mathbf{6 , 7 5 2}$ and $\$ 813$ measured at fair value) | 73,358 | 69,524 |
| Accrued expenses and other liabilities (includes $\mathbf{\$ 2 6 , 2 9 7}$ and $\$ 19,015$ measured at fair value and $\$ \mathbf{1 , 4 1 3}$ and $\$ 1,487$ of reserve for unfunded lending commitments) | 132,814 | 127,854 |
| Long-term debt (includes \$44,170 and \$45,451 measured at fair value) | 490,083 | 438,521 |
| Total liabilities | 2,130,704 | 1,991,855 |
| Commitments and contingencies (Note 8 Securitizations and Other Variable |  |  |
| Interest Entities and Note 11 Commitments and Contingencies) |  |  |
| Shareholders equity |  |  |
| Preferred stock, $\$ 0.01$ par value; authorized $\quad \mathbf{1 0 0 , 0 0 0 , 0 0 0}$ shares; issued and outstanding $\quad \mathbf{3 , 9 6 0 , 6 6 0}$ and $5,246,660$ shares | 17,993 | 37,208 |
| Common stock and additional paid-in capital, \$0.01 par value; authorized |  |  |
| $\mathbf{1 0 , 0 3 3}, 016,719$ and $8,650,243,926$ shares | 149,175 | 128,734 |
| Retained earnings | 70,497 | 71,233 |
| Accumulated other comprehensive income (loss) | $(4,447)$ | $(5,619)$ |
| Other | (44) | (112) |
| Total shareholders equity | 233,174 | 231,444 |
| Total liabilities and shareholders equity | \$ 2,363,878 | \$ 2,223,299 |

Consolidated Balance Sheet
Liabilities of consolidated VIEs included in total liabilities above
Commercial paper and other short-term borrowings (includes $\mathbf{\$ 1 1 , 5 8 6}$ ofnon-recourse liabilities)Long-term debt (includes $\mathbf{\$ 8 1 , 2 4 3}$ of non-recourse debt)\$ 17,84885,186
All other liabilities (includes $\mathbf{\$ 1 , 6 6 3}$ of non-recourse liabilities) ..... 2,535
Total liabilities of consolidated VIEs ..... \$ 105,569

See accompanying Notes to Consolidated Financial Statements.

## Table of Contents

## Bank of America Corporation and Subsidiaries

Consolidated Statement of Changes in Shareholders Equity


See accompanying Notes to Consolidated Financial Statements.

## Table of Contents

## Bank of America Corporation and Subsidiaries Consolidated Statement of Cash Flows

| (Dollars in millions) | Six Months Ended June 30 |  |  |
| :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |
| Operating activities |  |  |  |
| Net income | \$ 6,305 | \$ | 7,471 |
| Reconciliation of net income to net cash provided by operating activities: |  |  |  |
| Provision for credit losses | 17,910 |  | 26,755 |
| Gains on sales of debt securities | (771) |  | $(2,130)$ |
| Depreciation and premises improvements amortization | 1,113 |  | 1,169 |
| Amortization of intangibles | 885 |  | 1,036 |
| Deferred income tax expense | 1,264 |  | 247 |
| Net decrease in trading and derivative instruments | 32,108 |  | 41,190 |
| Net decrease in other assets | 3,205 |  | 23,267 |
| Net increase (decrease) in accrued expenses and other liabilities | 2,518 |  | $(18,629)$ |
| Other operating activities, net | $(25,186)$ |  | $(5,605)$ |
| Net cash provided by operating activities | 39,351 |  | 74,771 |
| Investing activities |  |  |  |
| Net decrease in time deposits placed and other short-term investments | 3,561 |  | 17,573 |
| Net (increase) decrease in federal funds sold and securities borrowed or purchased under agreements to resell | $(57,734)$ |  | 36,617 |
| Proceeds from sales of available-for-sale debt securities | 63,356 |  | 77,402 |
| Proceeds from paydowns and maturities of available-for-sale debt securities | 36,458 |  | 31,900 |
| Purchases of available-for-sale debt securities | $(99,704)$ |  | $(43,670)$ |
| Proceeds from maturities of held-to-maturity debt securities | 3 |  | 795 |
| Purchases of held-to-maturity debt securities | (100) |  | $(1,819)$ |
| Proceeds from sales of loans and leases | 3,525 |  | 5,846 |
| Other changes in loans and leases, net | 19,657 |  | 8,646 |
| Net purchases of premises and equipment | (149) |  | $(1,240)$ |
| Proceeds from sales of foreclosed properties | 1,342 |  | 851 |
| Cash received upon acquisition, net | - |  | 31,804 |
| Cash received due to impact of adoption of new consolidation guidance | 2,807 |  |  |
| Other investing activities, net | 6,905 |  | 9,209 |
| Net cash provided by (used in) investing activities | $(20,073)$ |  | 173,914 |
| Financing activities |  |  |  |
| Net decrease in deposits | $(17,144)$ |  | $(10,362)$ |
| Net increase (decrease) in federal funds purchased and securities loaned or sold under agreements to repurchase | 52,026 |  | $(54,539)$ |
| Net decrease in commercial paper and other short-term borrowings | $(18,303)$ |  | $(99,715)$ |
| Proceeds from issuance of long-term debt | 38,920 |  | 42,635 |
| Retirement of long-term debt | $(44,157)$ |  | $(60,228)$ |
| Proceeds from issuance of preferred stock | - |  | 30,000 |
| Proceeds from issuance of common stock | - |  | 13,468 |

Cash dividends paid
Excess tax benefits of share-based payments
Other financing activities, net
Net cash provided by (used in) financing activities
Effect of exchange rate changes on cash and cash equivalents
Net increase in cash and cash equivalents
Cash and cash equivalents at January 1
29,695
121,339
Cash and cash equivalents at June 30
During the six months ended June 30, 2009, the Corporation exchanged $\$ 14.8$ billion of preferred stock by issuing approximately 1.0 billion shares of common stock valued at $\$ 11.5$ billion.
During the six months ended June 30, 2009, the Corporation transferred $\$ 1.7$ billion of ARS from trading account assets to available-for-sale (AFS) debt securities.
During the six months ended June 30, 2009, the Corporation exchanged credit card loans of $\$ 8.5$ billion and the related allowance for loan and lease losses of $\$ 750$ million for a $\$ 7.8$ billion held-to-maturity debt security that was issued by the Corporation s U.S. credit card securitization trust and retained by the Corporation.
The acquisition-date fair values of noncash assets acquired and liabilities assumed in the Merrill Lynch acquisition were $\$ 619.1$ billion and $\$ 626.8$ billion.
Approximately 1.4 billion shares of common stock valued at approximately $\$ 20.5$ billion and 376 thousand shares of preferred stock valued at approximately $\$ 8.6$ billion were issued in connection with the Merrill Lynch acquisition.
See accompanying Notes to Consolidated Financial Statements.

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## Table of Contents

## Bank of America Corporation and Subsidiaries

Notes to Consolidated Financial Statements
NOTE 1 - Summary of Significant Accounting Principles
Bank of America Corporation (collectively, with its subsidiaries, the Corporation), a financial holding company, provides a diverse range of financial services and products throughout the U.S. and in certain international markets. The Corporation conducts these activities through its banking and nonbanking subsidiaries. On January 1, 2009, the Corporation acquired Merrill Lynch \& Co. Inc. (Merrill Lynch) in exchange for common and preferred stock with a value of $\$ 29.1$ billion. On July 1, 2008, the Corporation acquired Countrywide Financial Corporation (Countrywide) in exchange for common stock with a value of $\$ 4.2$ billion. At June 30, 2010, the Corporation operated its banking activities primarily under two charters: Bank of America, National Association (Bank of America, N.A.) and FIA Card Services, N.A. In connection with certain acquisitions including Merrill Lynch and Countrywide, the Corporation acquired banking subsidiaries that have been merged into Bank of America, N.A. with no impact on the Consolidated Financial Statements of the Corporation.

## Principles of Consolidation and Basis of Presentation

The Consolidated Financial Statements include the accounts of the Corporation and its majority-owned subsidiaries, and those variable interest entities (VIEs) where the Corporation is the primary beneficiary. Intercompany accounts and transactions have been eliminated. Results of operations, assets and liabilities of acquired companies are included from the dates of acquisition. Results of operations, assets and liabilities of VIEs are included from the date that the Corporation became the primary beneficiary. Assets held in an agency or fiduciary capacity are not included in the Consolidated Financial Statements. The Corporation accounts for investments in companies for which it owns a voting interest of 20 percent to 50 percent and for which it has the ability to exercise significant influence over operating and financing decisions using the equity method of accounting. These investments are included in other assets and are subject to impairment testing. The Corporation s proportionate share of income or loss is included in equity investment income.

The preparation of the Consolidated Financial Statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect reported amounts and disclosures. Realized results could differ from those estimates and assumptions.

These unaudited Consolidated Financial Statements should be read in conjunction with the audited Consolidated Financial Statements included in the Corporation s 2009 Annual Report on Form 10-K. The nature of the Corporation s business is such that the results of any interim period are not necessarily indicative of results for a full year. In the opinion of management, all adjustments, which consist of normal recurring adjustments necessary for a fair statement of the interim period results have been made. Certain prior period amounts have been reclassified to conform to current period presentation.

## New Accounting Pronouncements

In March 2010, the Financial Accounting Standards Board (FASB) issued new accounting guidance on embedded credit derivatives. This new accounting guidance clarifies the scope exception for embedded credit derivatives and defines which embedded credit derivatives are required to be evaluated for bifurcation and separate accounting. This new accounting guidance was effective on July 1, 2010. Upon adoption, companies may elect the fair value option for any beneficial interests, including those that would otherwise require bifurcation under the new guidance. In connection with the adoption on July 1, 2010, the Corporation elected the fair value option for $\$ 629$ million of debt securities, principally collateralized debt obligations (CDOs), that otherwise may be subject to bifurcation under the new guidance. Accordingly, the Corporation recorded a $\$ 232$ million charge to retained earnings on July 1, 2010 to reflect the after-tax cumulative effect of the change.

In July 2010, the FASB issued new accounting guidance that requires additional disclosures about a company s allowance for credit losses and the credit quality of the loan portfolio. The additional disclosures include a rollforward of the allowance for credit losses on a disaggregated basis and more information, by type of receivable, on credit quality indicators including aging and troubled debt restructurings as well as significant purchases and sales. These new disclosures are effective for the 2010 annual report. This new accounting guidance does not change the accounting model, and accordingly, will have no impact on the Corporation s consolidated results of operations or
financial position.
On January 1, 2010, the Corporation adopted new FASB accounting guidance on transfers of financial assets and consolidation of VIEs. This new accounting guidance revises sale accounting criteria for transfers of financial assets, including elimination of the concept of and accounting for qualifying special purpose entities (QSPEs), and significantly changes the criteria for consolidation of a VIE. The adoption of this new accounting guidance resulted in the consolidation of certain VIEs that previously were QSPEs and VIEs that were not recorded on the Corporation s Consolidated Balance

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## Table of Contents

Sheet prior to January 1, 2010. The adoption of this new accounting guidance resulted in a net incremental increase in assets of $\$ 100.4$ billion and a net increase in liabilities of $\$ 106.7$ billion. These amounts are net of retained interests in securitizations held on the Consolidated Balance Sheet at December 31, 2009 and net of a $\$ 10.8$ billion increase in the allowance for loan and lease losses. The Corporation recorded a $\$ 6.2$ billion charge, net of tax, to retained earnings on January 1, 2010 for the cumulative effect of the adoption of this new accounting guidance, which resulted principally from the increase in the allowance for loan and lease losses, and a $\$ 116$ million charge to accumulated other comprehensive income ( OCI ). Initial recording of these assets, related allowance and liabilities on the Corporation s Consolidated Balance Sheet had no impact at the date of adoption on the consolidated results of operations.

Application of the new consolidation guidance has been deferred indefinitely for certain investment funds managed on behalf of third parties if the Corporation does not have an obligation to fund losses that could potentially be significant to these funds. Application of the new consolidation guidance has also been deferred if the funds must comply with guidelines similar to those included in Rule 2a-7 of the Investment Company Act of 1940 for registered money market funds. These funds, which include the cash funds managed within Global Wealth \& Investment Management (GWIM), will continue to be evaluated for consolidation in accordance with the prior guidance.

On January 1, 2010, the Corporation elected to early adopt, on a prospective basis, new FASB accounting guidance stating that troubled debt restructuring (TDR) accounting cannot be applied to individual loans within purchased credit-impaired loan pools. The adoption of this guidance did not have a material impact on the Corporation s financial condition or results of operations.

On January 1, 2010, the Corporation adopted new FASB accounting guidance that requires disclosure of gross transfers into and out of Level 3 of the fair value hierarchy and adds a requirement to disclose significant transfers between Level 1 and Level 2 of the fair value hierarchy. The new accounting guidance also clarifies existing disclosure requirements regarding the level of disaggregation of fair value measurements and inputs, and valuation techniques. These enhanced disclosures required under this new guidance are included in Note 14 Fair Value Measurements. Beginning in 2011, this new accounting guidance also requires separate presentation of purchases, issuances and settlements in the Level 3 reconciliation table.

## Significant Accounting Policies

## Securities Financing Agreements

Securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase (securities financing agreements) are treated as collateralized financing transactions. These agreements are recorded at the amounts at which the securities were acquired or sold plus accrued interest, except for certain securities financing agreements that the Corporation accounts for under the fair value option. Changes in the value of securities financing agreements that are accounted for under the fair value option are recorded in other income. For more information on securities financing agreements that the Corporation accounts for under the fair value option, see Note 14 Fair Value Measurements.

The Corporation s policy is to obtain possession of collateral with a market value equal to or in excess of the principal amount loaned under resale agreements. To ensure that the market value of the underlying collateral remains sufficient, collateral is generally valued daily and the Corporation may require counterparties to deposit additional collateral or may return collateral pledged when appropriate.

Substantially all securities financing agreements are transacted under master repurchase agreements which give the Corporation, in the event of default by the counterparty, the right to liquidate securities held and to offset receivables and payables with the same counterparty. The Corporation offsets securities financing agreements with the same counterparty on the Consolidated Balance Sheet where it has such a master agreement. In transactions where the Corporation acts as the lender in a securities lending agreement and receives securities that can be pledged or sold as collateral, it recognizes an asset on the Consolidated Balance Sheet at fair value, representing the securities received, and a liability for the same amount, representing the obligation to return those securities.

At the end of certain quarterly periods during the three years ended December 31, 2009, the Corporation had recorded certain sales of agency mortgage-backed securities (MBS) which, based on a more recent internal review and interpretation, should have been recorded as secured borrowings. These periods and amounts were as follows: March 31, $2009 \$ 573$ million; September 30, $2008 \$ 10.7$ billion; December 31, 2007 \$2.1 billion; and March 31,

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## Table of Contents

transferred securities were recorded at fair value in trading account assets, the change would have had no impact on consolidated results of operations. Had the sales been recorded as secured borrowings, trading account assets and federal funds purchased and securities loaned or sold under agreements to repurchase would have increased by the amount of the transactions, however, the increase in all cases was less than 0.7 percent of total assets or total liabilities. Accordingly, the Corporation believes that these transactions did not have a material impact on the Corporation s Consolidated Financial Statements.

In repurchase transactions, typically, the termination date for a repurchase agreement is before the maturity date of the underlying security. However, in certain situations, the Corporation may enter into repurchase agreements where the termination date of the repurchase transaction is the same as the maturity date of the underlying security and these transactions are referred to as repo-to-maturity (RTM) transactions. The Corporation enters into RTM transactions only for high quality, very liquid securities such as U.S. Treasury securities or securities issued by government-sponsored enterprises (GSE). The Corporation accounts for RTM transactions as sales in accordance with GAAP, and accordingly, removes the securities from the Consolidated Balance Sheet and recognizes a gain or loss in the Consolidated Statement of Income. At June 30, 2010, the Corporation had no outstanding RTM transactions compared to $\$ 6.5$ billion at December 31, 2009, that had been accounted for as sales.

## Variable Interest Entities

The entity that has a controlling financial interest in a VIE is referred to as the primary beneficiary and consolidates the VIE. Prior to January 1, 2010, the primary beneficiary was the entity that would absorb a majority of the economic risks and rewards of the VIE based on an analysis of projected probability-weighted cash flows. In accordance with the new accounting guidance on consolidation of VIEs and transfers of financial assets (new consolidation guidance) effective January 1, 2010, the Corporation is deemed to have a controlling financial interest and is the primary beneficiary of a VIE if it has both the power to direct the activities of the VIE that most significantly impact the VIE s economic performance and an obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE. On a quarterly basis, the Corporation reassesses whether it has a controlling financial interest in and is the primary beneficiary of a VIE. The quarterly reassessment process considers whether the Corporation has acquired or divested the power to direct the activities of the VIE through changes in governing documents or other circumstances. The reassessment also considers whether the Corporation has acquired or disposed of a financial interest that could be significant to the VIE, or whether an interest in the VIE has become significant or is no longer significant. The consolidation status of the VIEs with which the Corporation is involved may change as a result of such reassessments.

Retained interests in securitized assets are initially recorded at fair value. Prior to 2010, retained interests were initially recorded at an allocated cost basis in proportion to the relative fair values of the assets sold and interests retained. In addition, the Corporation may invest in debt securities issued by unconsolidated VIEs. Quoted market prices are primarily used to obtain fair values of these debt securities, which are classified in available-for-sale (AFS) debt securities or trading account assets. Generally, quoted market prices for retained residual interests are not available, therefore, the Corporation estimates fair values based on the present value of the associated expected future cash flows. This may require management to estimate credit losses, prepayment speeds, forward interest yield curves, discount rates and other factors that impact the value of retained interests. Retained residual interests in unconsolidated securitization trusts are classified in trading account assets or other assets with changes in fair value recorded in income. The Corporation may also purchase credit protection from unconsolidated VIEs in the form of credit default swaps or other derivatives, which are carried at fair value with changes in fair value recorded in income.

## NOTE 2 - Merger and Restructuring Activity

## Merrill Lynch

On January 1, 2009, the Corporation acquired Merrill Lynch through its merger with a subsidiary of the Corporation in exchange for common and preferred stock with a value of $\$ 29.1$ billion. Under the terms of the merger agreement, Merrill Lynch common shareholders received 0.8595 of a share of Bank of America Corporation common stock in exchange for each share of Merrill Lynch common stock. In addition, Merrill Lynch non-convertible preferred shareholders received Bank of America Corporation preferred stock having substantially identical terms. Merrill Lynch convertible preferred stock remains outstanding and is convertible into Bank of America Corporation

## Table of Contents

The purchase price was allocated to the acquired assets and liabilities based on their estimated fair values at the Merrill Lynch acquisition date as summarized in the following table. Goodwill of $\$ 5.1$ billion was calculated as the purchase premium after adjusting for the fair value of net assets acquired. No goodwill is deductible for federal income tax purposes. The goodwill was allocated principally to the GWIM and Global Banking \& Markets (GBAM) business segments.

## Merrill Lynch Purchase Price Allocation

(Dollars in billions, except per share amounts)
Purchase price
Merrill Lynch common shares exchanged (in millions)
Exchange ratio 0.8595
$\begin{array}{ll}\text { The Corporation } \mathrm{s} \text { common shares issued (in millions) } & 1,375\end{array}$
Purchase price per share of the Corporation $s$ common stock ${ }^{(1)} \$ 14.08$
Total value of the Corporation s common stock and cash exchanged for fractional shares $\quad \$ \quad 19.4$
Merrill Lynch preferred stock 8.6
Fair value of outstanding employee stock awards $\quad 1.1$
Total purchase price $\quad \$ 29.1$
Allocation of the purchase price
Merrill Lynch shareholders equity 19.9
Merrill Lynch goodwill and intangible assets
Pre-tax adjustments to reflect acquired assets and liabilities at fair value:
Derivatives and securities
Loans
Intangible assets ${ }^{(2)}$
5.4

Other assets/liabilities (0.8)
Long-term debt 16.0
Pre-tax total adjustments 12.6
Deferred income taxes
After-tax total adjustments 6.7
Fair value of net assets acquired 24.0
Goodwill resulting from the Merrill Lynch acquisition $\quad \$ \quad 5.1$
${ }^{(1)}$ The value of the shares of common stock exchanged with Merrill Lynch shareholders was based upon the closing price of the
Corporation s
common stock at December 31, 2008, the last trading day prior to the date of acquisition.
${ }^{(2)}$ Consists of trade name of $\$ 1.5$ billion and customer relationship and core deposit intangibles of $\$ 3.9$ billion. The amortization life is 10 years for the customer relationship and core deposit intangibles which are primarily amortized on a straight-line basis.

## Merger and Restructuring Charges and Reserves

Merger and restructuring charges are recorded in the Consolidated Statement of Income and include incremental costs to integrate the operations of the Corporation and its recent acquisitions. These charges represent costs associated with these one-time activities and do not represent ongoing costs of the fully integrated combined organization. On January 1, 2009, the Corporation adopted new accounting guidance on business combinations, on a prospective basis, that requires that acquisition-related transaction and restructuring costs be charged to expense as incurred. Previously, these expenses were recorded as an adjustment to goodwill.

The following table presents severance and employee-related charges, systems integrations and related charges, and other merger-related charges.

| (Dollars in millions) | Three Months Ended June 30 |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  | 2010 |  | 2009 |
| Severance and employee-related charges | \$ | 123 | \$ |  | \$ | 274 | \$ | 982 |
| Systems integrations and related charges |  | 329 |  | 292 |  | 639 |  | 484 |
| Other |  | 56 |  | 46 |  | 116 |  | 128 |
| Total merger and restructuring charges |  | \$ 508 | \$ | 829 | \$ | 1,029 | \$ | 1,594 |

For the three and six months ended June 30, 2010, merger and restructuring charges consisted of $\$ 424$ million and $\$ 832$ million related to the Merrill Lynch acquisition and $\$ 84$ million and $\$ 197$ million related to the Countrywide acquisition. For the three and six months ended June 30, 2009, merger and restructuring charges consisted primarily of $\$ 580$ million

## Table of Contents

and $\$ 1.1$ billion related to the Merrill Lynch acquisition, $\$ 227$ million and $\$ 420$ million related to the Countrywide acquisition, and $\$ 22$ million and $\$ 81$ million related to previous acquisitions.

For the three and six months ended June $30,2010, \$ 424$ million and $\$ 832$ million of merger-related charges for the Merrill Lynch acquisition included $\$ 112$ million and $\$ 234$ million of severance and other employee-related costs, $\$ 259$ million and $\$ 497$ million of system integration costs, and $\$ 53$ million and $\$ 101$ million of other merger-related costs. For the three and six months ended June 30, 2009, $\$ 580$ million and $\$ 1.1$ billion of merger-related charges for the Merrill Lynch acquisition included $\$ 448$ million and $\$ 880$ million of severance and other employee-related costs, $\$ 103$ million and $\$ 141$ million of system integration costs, and $\$ 29$ million and $\$ 72$ million of other merger-related costs.

The following table presents the changes in exit cost and restructuring reserves for the three and six months ended June 30, 2010 and 2009. Exit cost reserves were established in purchase accounting resulting in an increase in goodwill. Restructuring reserves are established by a charge to merger and restructuring charges, and the restructuring charges are included in the total merger and restructuring charges in the table above. Exit costs were not recorded in purchase accounting for the Merrill Lynch acquisition in accordance with new accounting guidance on business combinations which was effective January 1, 2009.

| (Dollars in millions) | Exit Cost Reserves |  |  |  | Restructuring Reserves |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Balance, January 1 | \$ | 112 | \$ | 523 | \$ | 403 | \$ | 86 |
| Exit costs and restructuring charges: |  |  |  |  |  |  |  |  |
| Merrill Lynch |  | n/a |  | n/a |  | 106 |  | 382 |
| Countrywide |  | - |  | - |  | 30 |  | 60 |
| Cash payments and other |  | (22) |  | (192) |  | (294) |  | (136) |
| Balance, March 31 |  | 90 |  | 331 |  | 245 |  | 392 |
| Exit costs and restructuring charges: |  |  |  |  |  |  |  |  |
| Merrill Lynch |  | n/a |  | n/a |  | 93 |  | 350 |
| Countrywide |  | (18) |  | - |  | 23 |  | 48 |
| Cash payments and other |  | (35) |  | (113) |  | (101) |  | (360) |
| Balance, June 30 | \$ | 37 | \$ |  | \$ |  |  |  |

$\mathrm{n} / \mathrm{a}=$ not applicable
At December 31, 2009, there were $\$ 112$ million of exit cost reserves related principally to the Countrywide acquisition, including $\$ 70$ million of severance, relocation and other employee-related costs and $\$ 42$ million for contract terminations. Cash payments and other of $\$ 35$ million during the three months ended June 30, 2010 consisted of $\$ 13$ million in severance, relocation and other employee-related costs, and $\$ 22$ million in contract terminations. Cash payments and other of $\$ 57$ million during the six months ended June 30, 2010 consisted of $\$ 20$ million in severance, relocation and other employee-related costs, and $\$ 37$ million in contract terminations. At June 30, 2010, exit cost reserves of $\$ 37$ million related principally to Countrywide.

At December 31, 2009, there were $\$ 403$ million of restructuring reserves related to the Merrill Lynch and Countrywide acquisitions for severance and other employee-related costs. For the three and six months ended June 30, 2010, $\$ 116$ million and $\$ 252$ million were added to the restructuring reserves related to severance and other employee-related costs primarily associated with the Merrill Lynch acquisition. Cash payments and other of $\$ 101$ million and $\$ 395$ million during the three and six months ended June 30, 2010 were all related to severance and other employee-related costs. Payments associated with the Countrywide and Merrill Lynch acquisitions are expected to continue into 2012. At June 30, 2010, restructuring reserves of $\$ 260$ million consisted of $\$ 188$ million for Merrill Lynch and $\$ 72$ million for Countrywide.

## Table of Contents

## NOTE 3 Trading Account Assets and Liabilities

The following table presents the components of trading account assets and liabilities at June 30, 2010 and December 31, 2009.


## Table of Contents

NOTE 4 Derivatives

## Derivative Balances

Derivatives are held for trading, as economic hedges, or as qualifying accounting hedges. The Corporation enters into derivatives to facilitate client transactions, for principal trading purposes and to manage risk exposures. For additional information on the Corporation s derivatives and hedging activities, see Note 1 Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form $10-\mathrm{K}$. The following table identifies derivative instruments included on the Corporation s Consolidated Balance Sheet in derivative assets and liabilities at June 30, 2010 and December 31, 2009. Balances are provided on a gross basis, prior to the application of counterparty and collateral netting. Total derivative assets and liabilities are adjusted on an aggregate basis to take into consideration the effects of legally enforceable master netting agreements and have been reduced by the cash collateral applied.

## (Dollars in billions)

## Interest rate contracts

Swaps
Futures and forwards
Written options
Purchased options
Foreign exchange contracts

| $\$ 43,600.3$ | $\$ 1,470.3$ | $\$$ | 11.1 | $\$ 1,481.4$ | $\$ 1,454.6$ | $\$ 1.9$ | $\$ 1,456.5$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $12,542.3$ | 5.6 | - | 5.6 | 7.2 | - | 7.2 |  |
| $3,004.8$ | - | - | - | 90.0 | - | 90.0 |  |
| $2,699.4$ | 93.6 | - | 93.6 | - | - | - |  |
|  |  |  |  |  |  |  |  |
| 616.6 | 25.1 | 2.3 | 27.4 | 29.7 | $\mathbf{3 . 0}$ | $\mathbf{3 2 . 7}$ |  |
| $2,334.8$ | 38.3 | - | 38.3 | 40.2 | - | 40.2 |  |
| 477.4 | - | - | - | 14.5 | - | 14.5 |  |
| 466.7 | 14.0 | - | 14.0 | - | - | - |  |

Swaps
Spot, futures and forwards

|  | Gross Derivative Assets |
| :---: | :---: | :---: |
| Trading |  |
| Derivatives |  |
| and | Qualifying |


| Gross Derivative Liabilities |  |
| :--- | :---: |
| Trading |  |
| Derivatives |  |
| and Qualifying |  |
| EconomicAccounting |  |
| Hedges |  |
| Hedges (2) Total |  |

Hedges (2) Total

| Equity contracts |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Swaps | 47.1 | 1.8 | - | 1.8 | 2.3 | - | 2.3 |
| Futures and forwards | 98.0 | 3.3 | - | 3.3 | 2.6 | - | 2.6 |
| Written options | 263.8 | - | - | - | 25.2 |  | 25.2 |
| Purchased options | 229.8 | 25.4 | - | 25.4 | - | - | - |
| Commodity contracts |  |  |  |  |  |  |  |
| Swaps | 94.8 | 6.5 | 0.2 | 6.7 | 6.3 | - | 6.3 |
| Futures and forwards | 464.2 | 6.8 | - | 6.8 | 6.4 | - | 6.4 |
| Written options | 71.6 | - | - | - | 5.0 |  | 5.0 |
| Purchased options | 69.5 | 4.8 | - | 4.8 | - | - | - |
| Credit derivatives |  |  |  |  |  |  |  |
| Purchased credit derivatives: |  |  |  |  |  |  |  |
| Credit default swaps | 2,423.0 | 111.2 | - | 111.2 | 22.8 | - | 22.8 |
| Total return swaps/other | 21.2 | 1.2 | - | 1.2 | 0.9 | - | 0.9 |
| Written credit derivatives: |  |  |  |  |  |  |  |
| Credit default swaps | 2,421.3 | 22.4 | - | 22.4 | 104.6 | - | 104.6 |
| Total return swaps/other | 23.3 | 1.4 | - | 1.4 | 0.4 | - | 0.4 |


| Gross derivative assets/liabilities | \$1,831.7 | \$ | 13.6 |  | 1,845.3 | \$1,812.7 | \$ 4.9 |  | 817.6 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Less: Legally enforceable master netting agreements |  |  |  |  | $1,699.1)$ |  |  |  | 699.1) |
| Less: Cash collateral applied |  |  |  |  | (62.9) |  |  |  | (55.7) |
| Total derivative assets/liabilities |  |  |  | \$ | 83.3 |  |  | \$ | 62.8 |
| ${ }^{(1)}$ Represents the total contract/notional amount of the derivatives outstanding and includes both written and purchased credit derivatives. |  |  |  |  |  |  |  |  |  |
| ${ }^{(2)}$ Excludes $\$ 4.0$ billion of long-term debt designated as a hedge of foreign currency risk. |  |  |  |  |  |  |  |  |  |

## Table of Contents

(Dollars in billions)

## Interest rate contracts

| Swaps | \$45,261.5 | \$ 1,121.3 | \$ 5.6 | \$ 1,126.9 | \$1,105.0 | \$ 0.8 | \$ 1,105.8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Futures and forwards | 11,842.1 | 7.1 | - | 7.1 | 6.1 | - | 6.1 |
| Written options | 2,865.5 | - | - | - | 84.1 |  | 84.1 |
| Purchased options | 2,626.7 | 84.1 | - | 84.1 | - | - | - |
| Foreign exchange contracts |  |  |  |  |  |  |  |
| Swaps | 661.9 | 23.7 | 4.6 | 28.3 | 27.3 | 0.5 | 27.8 |
| Spot, futures and forwards | 1,750.8 | 24.6 | 0.3 | 24.9 | 25.6 | 0.1 | 25.7 |
| Written options | 383.6 | - | - | - | 13.0 | - | 13.0 |
| Purchased options | 355.3 | 12.7 | - | 12.7 | - | - | - |
| Equity contracts |  |  |  |  |  |  |  |
| Swaps | 58.5 | 2.0 | - | 2.0 | 2.0 | - | 2.0 |
| Futures and forwards | 79.0 | 3.0 | - | 3.0 | 2.2 | - | 2.2 |
| Written options | 283.4 | - | - | - | 25.1 | 0.4 | 25.5 |
| Purchased options | 273.7 | 27.3 | - | 27.3 | - | - | - |
| Commodity contracts |  |  |  |  |  |  |  |
| Swaps | 65.3 | 6.9 | 0.1 | 7.0 | 6.8 | - | 6.8 |
| Futures and forwards | 387.8 | 10.4 | - | 10.4 | 9.6 | - | 9.6 |
| Written options | 54.9 | - | - | - | 7.9 |  | 7.9 |
| Purchased options | 50.9 | 7.6 | - | 7.6 | - | - | - |
| Credit derivatives |  |  |  |  |  |  |  |
| Purchased credit derivatives: |  |  |  |  |  |  |  |
| Credit default swaps | 2,800.5 | 105.5 | - | 105.5 | 45.2 | - | 45.2 |
| Total return swaps/other | 21.7 | 1.5 | - | 1.5 | 0.4 | - | 0.4 |
| Written credit derivatives: |  |  |  |  |  |  |  |
| Credit default swaps | 2,788.8 | 44.1 | - | 44.1 | 98.4 | - | 98.4 |
| Total return swaps/other | 33.1 | 1.8 | - | 1.8 | 1.1 | - | 1.1 |
| Gross derivative assets/liabilities |  | \$ 1,483.6 | \$ 10.6 | 1,494.2 | \$ 1,459.8 | \$ 1.8 | 1,461.6 |
| Less: Legally enforceable master netting agreements |  |  |  | $(1,355.1)$ |  |  | $(1,355.1)$ |
| Less: Cash collateral applied |  |  |  | (58.4) |  |  | (62.8) |
| Total derivative assets/liabilities |  |  |  | \$ 80.7 |  |  | \$ 43.7 |

${ }^{(1)}$ Represents the total contract/notional amount of the

December 31, 2009
Gross Derivative Assets Gross Derivative Liabilities

Trading
Derivatives
and Qualifying
Contract/ EconomiAccounting
Hedges
Hedges
(2)

Trading
Derivatives and Qualifying
EconomiAccounting Hedges
Hedges (2) Total
derivatives
outstanding and
includes both
written and
purchased credit
derivatives.
${ }^{(2)}$ Excludes
$\$ 4.4$ billion of long-term debt designated as a hedge of foreign currency risk.

## ALM and Risk Management Derivatives

The Corporation s asset and liability management (ALM) and risk management activities include the use of derivatives to mitigate risk to the Corporation including both derivatives that are designated as hedging instruments and economic hedges. Interest rate, commodity, credit and foreign exchange contracts are utilized in the Corporation s ALM and risk management activities.

The Corporation maintains an overall interest rate risk management strategy that incorporates the use of interest rate contracts, which are generally non-leveraged generic interest rate and basis swaps, options, futures and forwards, to minimize significant fluctuations in earnings that are caused by interest rate volatility. Interest rate contracts are used by the Corporation in the management of its interest rate risk position. The Corporation s goal is to manage interest rate sensitivity so that movements in interest rates do not significantly adversely affect earnings. As a result of interest rate fluctuations, hedged fixed-rate assets and liabilities appreciate or depreciate in fair value. Gains or losses on the derivative instruments that are linked to the hedged fixed-rate assets and liabilities are expected to substantially offset this unrealized appreciation or depreciation.

## Table of Contents

Interest rate and market risk can be substantial in the mortgage business. Market risk is the risk that values of mortgage assets or revenues will be adversely affected by changes in market conditions such as interest rate movements. To hedge interest rate risk in mortgage banking production income, the Corporation utilizes forward loan sale commitments and other derivative instruments including purchased options. The Corporation also utilizes derivatives such as interest rate options, interest rate swaps, forward settlement contracts and euro-dollar futures as economic hedges of the fair value of mortgage servicing rights (MSRs). For additional information on MSRs, see Note 16 - Mortgage Servicing Rights.

The Corporation uses foreign currency contracts to manage the foreign exchange risk associated with certain foreign currency-denominated assets and liabilities, as well as the Corporation s investments in foreign subsidiaries. Foreign exchange contracts, which include spot and forward contracts, represent agreements to exchange the currency of one country for the currency of another country at an agreed-upon price on an agreed-upon settlement date. Exposure to loss on these contracts will increase or decrease over their respective lives as currency exchange and interest rates fluctuate.

The Corporation enters into derivative commodity contracts such as futures, swaps, options and forwards as well as non-derivative commodity contracts to provide price risk management services to customers or to manage price risk associated with its physical and financial commodity positions. The non-derivative commodity contracts and physical inventories of commodities expose the Corporation to earnings volatility. Cash flow and fair value accounting hedges provide a method to mitigate a portion of this earnings volatility.

The Corporation purchases credit derivatives to manage credit risk related to certain funded and unfunded credit exposures. Credit derivatives include credit default swaps, total return swaps and swaptions. These derivatives are accounted for as economic hedges and changes in fair value are recorded in other income.

## Table of Contents

## Derivatives Designated as Accounting Hedges

The Corporation uses various types of interest rate, commodity and foreign exchange derivative contracts to protect against changes in the fair value of its assets and liabilities due to fluctuations in interest rates, exchange rates and commodity prices (fair value hedges). The Corporation also uses these types of contracts and equity derivatives to protect against changes in the cash flows of its assets and liabilities, and other forecasted transactions (cash flow hedges). The Corporation hedges its net investment in consolidated foreign operations determined to have functional currencies other than the U.S. dollar using forward exchange contracts, cross-currency basis swaps, and by issuing foreign currency-denominated debt (net investment hedges).

The following table summarizes certain information related to the Corporation s derivatives designated as fair value hedges for the three and six months ended June 30, 2010 and 2009.

on AFS
securities.
${ }^{(3)}$ Measurement of ineffectiveness in the three and six months ended June 30, 2010 includes $\$ 0$ and $\$ 4$ million compared to $\$ 13$ million and $\$ 42$ million for the same periods of 2009 of interest costs on short forward contracts. The Corporation considers this as part of the cost of hedging, and it is offset by the fixed coupon receipt on the AFS security that is recognized in interest income on securities.
(4) Amounts are recorded in trading account profits.

## Table of Contents

The following table summarizes certain information related to the Corporation s derivatives designated as cash flow hedges and net investment hedges for the three and six months ended June 30, 2010 and 2009. During the next 12 months, net losses in accumulated OCI of approximately $\$ 1.2$ billion ( $\$ 735$ million after-tax) on derivative instruments that qualify as cash flow hedges are expected to be reclassified into earnings. These net losses reclassified into earnings are expected to primarily reduce net interest income related to the respective hedged items.

Three Months Ended June 30
2010
2009
Hedge
Ineffectiveness
and
Ineffectiveness
and
Amounts Amounts Amount Amounts Amounts Amount Excluded Excluded
RecognizeReclassified from RecognizedReclassified from in

| OCI | from | in OCI |  |  | from |
| :---: | :---: | :---: | :---: | :---: | :---: |
| on | OCI | Effectiveness | on | OCI | Effectiveness |
|  | into | Testing |  | into | Testing |
| Derivatives Income | $(\mathbf{1 )}$ | Derivatives | Income | (1) |  |

Derivatives designated as cash flow hedges
Interest rate risk on variable rate portfolios ${ }^{(2,3,4)}$ Commodity price risk on forecasted purchases and sales ${ }^{(5)}$
Price risk on restricted stock awards (6)
\$ (856) \$ (105) \$
(6) $\$(193) \$(376) \$$

35

Price risk on equity investments included in available-for-sale securities ${ }^{(7)}$

Total
Net investment hedges
Foreign exchange risk ${ }^{(8)}$
(Dollars in millions, amounts pre-tax)
Derivatives designated as cash flow hedges


Commodity price risk on forecasted purchases and sales ${ }^{(5)}$
Price risk on restricted st
Price risk on equity inves
available-for-sale securiti
Total
Net investment hedges
Foreign exchange risk ${ }^{(8)}$
${ }^{(1)}$ Amounts related
to derivatives designated as cash flow hedges represent hedge ineffectiveness and amounts related to net investment hedges represent amounts excluded from effectiveness testing.
${ }^{(2)}$ Amounts
reclassified from accumulated OCI increased interest income on assets by $\$ 33$ million and reduced interest income on assets by $\$ 64$ million, and increased interest expense on liabilities by \$138 million and \$312 million during the three months ended
June 30, 2010
and 2009.
Amounts
reclassified from
accumulated
OCI increased
interest income
on assets by
$\$ 80$ million and reduced interest income on assets by $\$ 108$ million, and increased interest expense on liabilities by \$266 million and \$752 million during the six months ended June 30, 2010 and 2009.
${ }^{(3)}$ Hedge ineffectiveness of $\$(17)$ million and $\$(19)$ million was recorded in interest income during the three and six months ended June 30, 2010 compared to $\$ 35$ million and $\$ 38$ million for the same periods in 2009. Hedge ineffectiveness of $\$ 11$ million and $\$(1)$ million was recorded in interest expense during the three and six months ended June 30, 2010 compared to $\$ 0$ for the same periods in 2009.
${ }^{(4)}$ Amounts reclassified from accumulated OCI exclude amounts related to derivative interest accruals
which increased interest income by $\$ 69$ million and $\$ 131$ million for the three and six months ended June 30, 2010 compared to $\$ 53$ million and $\$ 56$ million for the same periods in 2009.
${ }^{(5)}$ Amounts reclassified from accumulated OCI are recorded in trading account profits with the underlying hedged item.
${ }^{(6)}$ Amounts reclassified from accumulated OCI are recorded in personnel expense.
(7) Amounts reclassified from accumulated
OCI are recorded in equity investment income with the underlying hedged item.
${ }^{(8)}$ Amounts recognized in accumulated OCI on derivatives exclude gains of $\$ 114$ million and \$376 million related to
long-term debt designated as a net investment hedge for the three and six months ended June 30, 2010 compared to losses of $\$ 472$ million and $\$ 439$ million for the same periods in 2009.
$\mathrm{n} / \mathrm{a}=\mathrm{not}$
applicable
The Corporation entered into total return swaps to hedge a portion of cash-settled restricted stock units (RSUs) granted to certain employees in the three months ended March 31, 2010 as part of their 2009 compensation. These cash-settled RSUs are accrued as liabilities over the vesting period and adjusted to fair value based on changes in the share price of the Corporation s common stock. The Corporation entered into the derivatives to minimize the change in the expense to the Corporation driven by fluctuations in the

## Table of Contents

share price of the Corporation s common stock during the vesting period of the RSUs. Certain of these derivatives are designated as cash flow hedges of unrecognized non-vested awards with the changes in fair value of the hedge recorded in accumulated OCI and reclassified into earnings in the same period as the RSUs affect earnings. The remaining derivatives are accounted for as economic hedges and changes in fair value are recorded in personnel expense. For more information on restricted stock units and related hedges, see Note 12 Shareholders Equity and Earnings Per Common Share.

## Economic Hedges

Derivatives designated as economic hedges are used by the Corporation to reduce certain risk exposures but are not accounted for as accounting hedges. The following table presents gains (losses) on these derivatives for the three and six months ended June 30, 2010 and 2009. These gains (losses) are largely offset by the income or expense that is recorded on the economically hedged item. Gains (losses) on derivatives related to price risk on mortgage banking production income and interest rate risk on mortgage banking servicing income are recorded in mortgage banking income. Gains (losses) on derivatives and bonds related to credit risk on loans are recorded in other income, trading account profits and net interest income. Gains (losses) on derivatives related to interest rate and foreign currency risk on long-term debt and other foreign currency exchange transactions are recorded in other income and trading account profits. Gains (losses) on other economic hedge transactions are recorded in other income, trading account profits and personnel expense.

| (Dollars in millions) | Three Months Ended June 30 |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Price risk on mortgage banking production income ${ }^{(1)}$ | \$ | 2,041 | \$ | 2,335 | \$ | 3,397 | \$ | 4,492 |
| Interest rate risk on mortgage banking servicing income |  | 2,700 |  | $(3,473)$ |  | 3,312 |  | $(3,323)$ |
| Credit risk on loans |  | 33 |  | (359) |  | (24) |  | (284) |
| Interest rate and foreign currency risk on long-term debt and other foreign exchange transactions |  | (5,221) |  | 28 |  | (9,209) |  |  |
| Other |  | (194) |  | (31) |  | (98) |  | (17) |
| Total | \$ | (641) | \$ | $(1,500)$ | \$ | $(2,622)$ | \$ | 350 |
| ${ }^{(1)}$ Includes gains on interest rate lock commitments related to the origination of mortgage loans that are held-for-sale, which are considered derivative instruments, of $\$ 2.8$ billion and $\$ 4.6$ billion for |  |  |  |  |  |  |  |  |

the three and six months ended June 30, 2010 compared to $\$ 1.2$ billion and $\$ 3.7$ billion for the same periods in 2009.

## Table of Contents

## Sales and Trading Revenue

The Corporation enters into trading derivatives to facilitate client transactions, for principal trading purposes, and to manage risk exposures arising from trading assets and liabilities. It is the Corporation s policy to include these derivative instruments in its trading activities which include derivatives and non-derivative cash instruments. The resulting risk from these derivatives is managed on a portfolio basis as part of the Corporation s GBAM business segment. The related sales and trading revenue generated within GBAM is recorded on various income statement line items including trading account profits and net interest income as well as other revenue categories. However, the vast majority of income related to derivative instruments is recorded in trading account profits. The following table identifies the amounts in the income statement line items attributable to the Corporation s sales and trading revenue categorized by primary risk for the three and six months ended June 30, 2010 and 2009.


$\begin{array}{llllllllll}\text { Total sales and trading revenue } & \mathbf{\$ 6 , 2 4 4} & \mathbf{\$} & \mathbf{1 , 7 2 1} & \mathbf{\$ 2 , 1 3 4} & \mathbf{\$ 1 0 , 0 9 9} & \$ 6,913 & \$ & (102) & \$ 3,493\end{array} \mathbf{\$ 1 0 , 3 0 4}$
${ }^{(1)}$ Represents
investment and
brokerage
services and
other income
recorded in
GBAM that the

Corporation
includes in its
definition of sales and trading
revenue.

## Credit Derivatives

The Corporation enters into credit derivatives primarily to facilitate client transactions and to manage credit risk exposures. Credit derivatives derive value based on an underlying third party-referenced obligation or a portfolio of referenced obligations and generally require the Corporation as the seller of credit protection to make payments to a buyer upon the occurrence of a predefined credit event. Such credit events generally include bankruptcy of the referenced credit entity and failure to pay under the obligation, as well as acceleration of indebtedness and payment repudiation or moratorium. For credit derivatives based on a portfolio of referenced credits or credit indices, the Corporation may not be required to make payment until a specified amount of loss has occurred and/or may only be required to make payment up to a specified amount.

## Table of Contents

Credit derivative instruments in which the Corporation is the seller of credit protection and their expiration at June 30, 2010 and December 31, 2009 are summarized below. These instruments are classified as investment and non-investment grade based on the credit quality of the underlying reference obligation. The Corporation considers ratings of BBB- or higher as investment grade. Non-investment grade includes non-rated credit derivative instruments.

|  | June 30, 2010 Carrying Value |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) | Less <br> than <br> One <br> Year |  | One to <br> Three <br> Years | Three to <br> Five <br> Years | Over Five Years | Total |
| Credit default swaps: |  |  |  |  |  |  |
| Investment grade | \$ 842 | \$ | 12,003 | \$ 17,464 | \$ 26,681 | \$ 56,990 |
| Non-investment grade | 972 |  | 10,058 | 12,089 | 24,482 | 47,601 |
| Total | 1,814 |  | 22,061 | 29,553 | 51,163 | 104,591 |
| Total return swaps/other: |  |  |  |  |  |  |
| Investment grade | - |  | - | 56 | 28 | 84 |
| Non-investment grade | 1 |  | 2 | 37 | 316 | 356 |
| Total | 1 |  | 2 | 93 | 344 | 440 |
| Total credit derivatives | \$ 1,815 | \$ | 22,063 | \$ 29,646 | \$ 51,507 | \$ 105,031 |
|  | Maximum Payout/Notional |  |  |  |  |  |
| Credit default swaps: |  |  |  |  |  |  |
| Investment grade | \$ 176,308 |  | \$ 505,328 | \$ 591,170 | \$ 330,692 | \$ 1,603,498 |
| Non-investment grade | 87,853 |  | 284,748 | 246,762 | 198,453 | 817,816 |
| Total | 264,161 |  | 790,076 | 837,932 | 529,145 | 2,421,314 |
| Total return swaps/other: |  |  |  |  |  |  |
| Investment grade | - |  | 22 | 8,902 | 981 | 9,905 |
| Non-investment grade | 579 |  | 168 | 2,378 | 10,293 | 13,418 |
| Total | 579 |  | 190 | 11,280 | 11,274 | 23,323 |
| Total credit derivatives | \$ 264,740 |  | \$ 790,266 | \$ 849,212 | \$ 540,419 | \$ 2,444,637 |

December 31, 2009
Carrying Value

|  | Less |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | than | One to | Three to | Over |  |
| (Dollars in millions) | One | Three | Five | Five |  |
|  | Year | Years | Years | Years | Total |


| Credit default swaps: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investment grade | \$ 454 | \$ 5,795 | \$ 5,831 | \$ 24,586 | \$ 36,666 |
| Non-investment grade | 1,342 | 14,012 | 16,081 | 30,274 | 61,709 |
| Total | 1,796 | 19,807 | 21,912 | 54,860 | 98,375 |
| Total return swaps/other: |  |  |  |  |  |
| Investment grade | 1 | 20 | 5 | 540 | 566 |
| Non-investment grade | - | 194 | 3 | 291 | 488 |
| Total | 1 | 214 | 8 | 831 | 1,054 |
| Total credit derivatives | \$ 1,797 | 20,021 | \$ 21,920 | \$ 55,691 | \$ 99,429 |
|  | Maximum Payout/Notional |  |  |  |  |
| Credit default swaps: |  |  |  |  |  |
| Investment grade | \$ 147,501 | \$ 411,258 | \$ 596,103 | \$ 335,526 | \$ 1,490,388 |
| Non-investment grade | 123,907 | 417,834 | 399,896 | 356,735 | 1,298,372 |
| Total | 271,408 | 829,092 | 995,999 | 692,261 | 2,788,760 |
| Total return swaps/other: |  |  |  |  |  |
| Investment grade | 31 | 60 | 1,081 | 8,087 | 9,259 |
| Non-investment grade | 2,035 | 1,280 | 2,183 | 18,352 | 23,850 |
| Total | 2,066 | 1,340 | 3,264 | 26,439 | 33,109 |
| Total credit derivatives | \$ 273,474 | \$ 830,432 | \$ 999,263 | \$ 718,700 | \$2,821,869 |

The notional amount represents the maximum amount payable by the Corporation for most credit derivatives. However, the Corporation does not solely monitor its exposure to credit derivatives based on notional amount because this measure does not take into consideration the probability of occurrence. As such, the notional amount is not a reliable indicator of the Corporation s exposure to these contracts. Instead, a risk framework is used to define risk tolerances and establish limits to help ensure that certain credit risk-related losses occur within acceptable, predefined limits.

The Corporation economically hedges its market risk exposure to credit derivatives by entering into a variety of offsetting derivative contracts and security positions. For example, in certain instances, the Corporation may purchase

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## Table of Contents

credit protection with identical underlying referenced names to offset its exposure. The carrying value and notional amount of written credit derivatives for which the Corporation held purchased credit derivatives with identical underlying referenced names and terms at June 30, 2010 was $\$ 72.1$ billion and $\$ 1.7$ trillion compared to $\$ 79.4$ billion and $\$ 2.3$ trillion at December 31, 2009.

## Credit Risk Management of Derivatives and Credit-related Contingent Features

The Corporation executes the majority of its derivative contracts in the over-the-counter market with large, international financial institutions, including broker/dealers and, to a lesser degree, with a variety of non-financial companies. Substantially all of the derivative transactions are executed on a daily margin basis. Therefore, events such as a credit ratings downgrade (depending on the ultimate rating level) or a breach of credit covenants would typically require an increase in the amount of collateral required of the counterparty, where applicable, and/or allow the Corporation to take additional protective measures such as early termination of all trades. Further, as previously described on page 14, the Corporation enters into legally enforceable master netting agreements which reduce risk by permitting the closeout and netting of transactions with the same counterparty upon the occurrence of certain events.

Substantially all of the Corporation s derivative contracts contain credit risk-related contingent features, primarily in the form of International Swaps and Derivatives Association, Inc. (ISDA) master agreements that enhance the creditworthiness of these instruments as compared to other obligations of the respective counterparty with whom the Corporation has transacted (e.g., other debt or equity). These contingent features may be for the benefit of the Corporation, as well as its counterparties with respect to changes in the Corporation s creditworthiness. At June 30, 2010 and December 31, 2009, the Corporation received cash and securities collateral of $\$ 81.9$ billion and $\$ 74.6$ billion, and posted cash and securities collateral of $\$ 74.5$ billion and $\$ 69.1$ billion in the normal course of business under derivative agreements.

In connection with certain over-the-counter derivative contracts and other trading agreements, the Corporation could be required to provide additional collateral or to terminate transactions with certain counterparties in the event of a downgrade of the senior debt ratings of Bank of America Corporation and its subsidiaries. The amount of additional collateral required depends on the contract and is usually a fixed incremental amount and/or the market value of the exposure. At June 30, 2010 and December 31, 2009, the amount of additional collateral and termination payments that would have been required for such derivatives and trading agreements was approximately $\$ 1.0$ billion and $\$ 2.1$ billion if the long-term credit rating of Bank of America Corporation and its subsidiaries was incrementally downgraded by one level by all ratings agencies. At June 30, 2010 and December 31, 2009, a second incremental one level downgrade by the ratings agencies would have required approximately $\$ 1.0$ billion and $\$ 1.2$ billion in additional collateral.

The Corporation records counterparty credit risk valuation adjustments on derivative assets in order to properly reflect the credit quality of the counterparty. These adjustments are necessary as the market quotes on derivatives do not fully reflect the credit risk of the counterparties to the derivative assets. The Corporation considers collateral and legally enforceable master netting agreements that mitigate its credit exposure to each counterparty in determining the counterparty credit risk valuation adjustment. All or a portion of these counterparty credit risk valuation adjustments can be reversed or otherwise adjusted in future periods due to changes in the value of the derivative contract, collateral and creditworthiness of the counterparty. During the three and six months ended June 30, 2010, credit valuation losses of $\$ 758$ million and $\$ 421$ million ( $\$ 308$ million and $\$ 366$ million, net of hedges) compared to gains of $\$ 1.4$ billion and $\$ 1.5$ billion ( $\$ 634$ million and $\$ 593$ million, net of hedges) for the same periods in 2009 for counterparty credit risk related to derivative assets were recognized in trading account profits. At June 30, 2010 and December 31, 2009, the cumulative counterparty credit risk valuation adjustment reduced the derivative assets balance by $\$ 8.0$ billion and $\$ 7.8$ billion.

In addition, the fair value of the Corporation $s$ or its subsidiaries derivative liabilities is adjusted to reflect the impact of the Corporation s credit quality. During the three and six months ended June 30, 2010, credit valuation gains (losses) of $\$ 206$ million and $\$ 368$ million ( $\$ 85$ million and $\$ 251$ million, net of hedges) compared to $\$(1.6)$ billion and $\$ 85$ million for the same periods in 2009 were recognized in trading account profits for changes in the Corporation s or its subsidiaries credit risk. At June 30, 2010 and December 31, 2009, the Corporation s cumulative credit risk valuation adjustment reduced the derivative liabilities balance by $\$ 1.2$ billion and $\$ 664$ million.

## Table of Contents

## NOTE 5 Securities

The following table presents the amortized cost, gross unrealized gains and losses in accumulated OCI, and fair value of AFS debt and marketable equity securities at June 30, 2010 and December 31, 2009.

| (Dollars in millions) | Amortized Cost |  | Gross Unrealized Gains |  | Gross Unrealized Losses |  | Fair Value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Available-for-sale debt securities, June 30, 2010 |  |  |  |  |  |  |  |  |
| U.S. Treasury and agency securities | \$ | 50,630 | \$ | 476 | \$ | (722) | \$ | 50,384 |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |
| Agency |  | 148,618 |  | 5,025 |  | (62) |  | 153,581 |
| Agency collateralized mortgage obligations |  | 40,139 |  | 816 |  | (85) |  | 40,870 |
| Non-agency residential ${ }^{(1)}$ |  | 29,795 |  | 597 |  | $(1,032)$ |  | 29,360 |
| Non-agency commercial |  | 6,327 |  | 840 |  | (39) |  | 7,128 |
| Foreign securities |  | 3,703 |  | 70 |  | (823) |  | 2,950 |
| Corporate bonds |  | 6,249 |  | 181 |  | (63) |  | 6,367 |
| Other taxable securities ${ }^{(2)}$ |  | 17,176 |  | 73 |  | (537) |  | 16,712 |
| Total taxable securities |  | 302,637 |  | 8,078 |  | $(3,363)$ |  | 307,352 |
| Tax-exempt securities |  | 7,462 |  | 96 |  | (145) |  | 7,413 |
| Total available-for-sale debt securities | \$ | 310,099 | \$ | 8,174 | \$ | $(3,508)$ |  | 314,765 |

Available-for-sale marketable equity securities (3)

Available-for-sale debt securities, December 31,
2009

| U.S. Treasury and agency securities | \$ | 22,648 | \$ | 414 | \$ | (37) | \$ 23,025 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities: |  |  |  |  |  |  |  |
| Agency |  | 164,677 |  | 2,415 |  | (846) | 166,246 |
| Agency collateralized mortgage obligations |  | 25,330 |  | 464 |  | (13) | 25,781 |
| Non-agency residential ${ }^{(1)}$ |  | 37,940 |  | 1,191 |  | $(4,028)$ | 35,103 |
| Non-agency commercial |  | 6,354 |  | 671 |  | (116) | 6,909 |
| Foreign securities |  | 4,732 |  | 61 |  | (896) | 3,897 |
| Corporate bonds |  | 6,136 |  | 182 |  | (126) | 6,192 |
| Other taxable securities ${ }^{(2)}$ |  | 25,469 |  | 260 |  | (478) | 25,251 |
| Total taxable securities |  | 293,286 |  | 5,658 |  | $(6,540)$ | 292,404 |
| Tax-exempt securities |  | 9,340 |  | 100 |  | (243) | 9,197 |
| Total available-for-sale debt securities | \$ | 302,626 | \$ | 5,758 | \$ | $(6,783)$ | \$ 301,601 |
| Available-for-sale marketable equity securities (3) | \$ | 6,020 | \$ | 3,895 | \$ | (507) | \$ 9,408 |

${ }^{(1)}$ At June 30, 2010, includes approximately 88 percent prime bonds, 10 percent Alt-A bonds, and two percent subprime bonds. At December 31, 2009, includes approximately 85 percent of prime bonds, 10 percent of Alt-A
bonds, and five percent of subprime bonds.
(2) Substantially all asset-backed securities (ABS).
(3) Classified in other assets on the Corporation s Consolidated Balance Sheet.

At June 30, 2010, the accumulated net unrealized gains on AFS debt securities included in accumulated OCI were $\$ 2.9$ billion, net of the related income tax expense of $\$ 1.8$ billion. At June 30, 2010 and December 31, 2009, the Corporation had nonperforming AFS debt securities of $\$ 197$ million and $\$ 467$ million.

At June 30, 2010, both the amortized cost and fair value of held-to-maturity (HTM) debt securities were $\$ 435$ million. At December 31, 2009, the amortized cost and fair value of HTM debt securities were $\$ 9.8$ billion and $\$ 9.7$ billion, which included ABS that were issued by the Corporation s credit card securitization trust and retained by the Corporation with an amortized cost of $\$ 6.6$ billion and a fair value of $\$ 6.4$ billion. As a result of the adoption of new consolidation guidance, the Corporation consolidated the credit card securitization trusts on January 1, 2010 and the ABS were eliminated in consolidation and the related consumer credit card loans were included in loans and leases on the Corporation s Consolidated Balance Sheet. Additionally, $\$ 2.9$ billion of debt securities held in consolidated commercial paper conduits were reclassified from HTM to AFS as a result of new regulatory capital requirements related to asset-backed commercial paper conduits.

## Table of Contents

During the three and six months ended June 30, 2010 and 2009, the Corporation recorded other-than-temporary impairment (OTTI) losses on AFS debt securities as presented in the table below.

(Dollars in millions)

Total other-than-temporary impairment losses (unrealized and realized) (1)
Unrealized other-than-temporary impairment losses recognized in OCI ${ }^{(2)}$
\$ $(748) \$-\$(103) \$(51) \$(124) \$(1,026)$

Six Months Ended June 30, 2010
Non-agehay-agency Other
ResidentianmerEiareignorporataxable
MBS MBSecuritieBondSecurities Total

Net impairment losses recognized in earnings ${ }^{(3)}$ \$ (463) \$ (1) \$ (975) \$ (2) \$ (342) \$ (1,783) 119 - 780 - 157 1,056 $\$(344) \$(1) \$(195) \$(2) \$(185) \$$

Six Months Ended June 30, 2009
Total other-than-temporary impairment losses (unrealized and realized) ${ }^{(1)} \quad \$(1,263) \$-\quad \$(235) \$(68) \$(258) \$(1,824)$
Unrealized other-than-temporary impairment losses recognized in OCI ${ }^{(2)}$
427 - $\quad$ - $\quad$ - $\quad$ - 427

Net impairment losses recognized in earnings ${ }^{(3)}$
\$ $(836) \$-\$(235) \$(68) \$(258) \$(1,397)$
(1) For initial other-than-temporary impairments, represents the excess of the amortized cost over the fair value of AFS debt securities. For subsequent impairments of the same security, represents additional declines in fair value subsequent to the previously recorded other-than-temporary impairment(s), if applicable.
(2) Represents the non-credit component of OTTI losses on AFS debt securities. For the three and six months ended June 30, 2010, for certain securities, the Corporation recognized credit losses in excess of unrealized losses in accumulated OCI. In these instances, a portion of the credit losses recognized in earnings has been offset by an unrealized gain. Balances above exclude $\$ 16$ million and $\$ 49$ million of gross gains recorded in accumulated OCI related to these securities for the three and six months ended June 30, 2010 and $\$ 281$ million for the same periods in 2009.

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(3) Represents the credit component of OTTI losses on AFS debt securities.

The following table presents activity for the three and six months ended June 30, 2010 and 2009 related to the credit component recognized in earnings on debt securities held by the Corporation for which a portion of the OTTI loss remains in accumulated OCI.

|  | Three Months Ended <br> June 30 |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Balance, beginning of period | \$ | 875 | \$ | 40 | \$ | 442 | \$ |  |
| Credit component of other-than-temporary impairment not reclassified to OCI in connection with the cumulative effect transition adjustment ${ }^{(1)}$ |  | - |  | - |  | - |  | 22 |
| Additions for the credit component on debt securities on which other-than-temporary impairment losses were not previously recognized ${ }^{(2)}$ |  | 46 |  | 256 |  | 177 |  | 274 |
| Additions for the credit component on debt securities on which other-than-temporary impairment losses were previously recognized |  | 19 |  | - |  | 321 |  | - |
| Balance, June 30 | \$ | 940 | \$ | 296 | \$ | 940 |  | 296 |

(1) At January 1, 2009, the Corporation had securities with $\$ 134$ million of OTTI previously recognized in earnings of which $\$ 22$ million represented the credit component and $\$ 112$ million represented the non-credit component which was reclassified to accumulated OCI through a cumulative effect transition adjustment.
(2) During the three and six months ended June 30, 2010 and 2009, the Corporation recognized $\$ 61$ million and $\$ 229$ million, and $\$ 770$ million and $\$ 1.1$ billion of OTTI losses on debt securities on which no portion of OTTI loss remained in accumulated OCI. OTTI losses related to these securities are excluded from these amounts.

## Table of Contents

As of June 30, 2010, those debt securities with OTTI for which a portion of the OTTI loss remains in accumulated OCI primarily consisted of non-agency residential mortgage-backed securities (RMBS) and CDOs. The Corporation estimates the portion of loss attributable to credit using a discounted cash flow model. The Corporation estimates the expected cash flows of the underlying collateral using internal credit risk, interest rate risk and prepayment risk models that incorporate management s best estimate of current key assumptions such as default rates, loss severity and prepayment rates. Assumptions used can vary widely from loan to loan and are influenced by such factors as loan interest rate, geographical location of the borrower, borrower characteristics and collateral type. The Corporation then uses a third party vendor to determine how the underlying collateral cash flows will be distributed to each security issued from the structure. Expected principal and interest cash flows on an impaired debt security are discounted using the book yield of each individual impaired debt security.

Based on the expected cash flows derived from the model, the Corporation expects to recover the unrealized losses in accumulated OCI on non-agency RMBS. Significant assumptions used in the valuation of non-agency RMBS are in the table below. Annual constant prepayment speed and loss severity rates are projected considering collateral characteristics such as loan-to-value (LTV), creditworthiness of borrowers (FICO) and geographic concentrations. The weighted-average severity by collateral type was 36 percent for prime bonds, 44 percent for Alt-A bonds and 48 percent for subprime bonds. Additionally, default rates are projected by considering collateral characteristics including, but not limited to LTV, FICO and geographic concentration. Weighted-average life default rates by collateral type were 37 percent for prime bonds, 59 percent for Alt-A bonds and 69 percent for subprime bonds.

|  | Range (1) |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | Weighted- | $\mathbf{1 0}^{\text {th }}$ <br> Percentile | (2) <br> Percentile |  |
| (2) |  |  |  |  |

${ }^{(1)}$ Represents the range of inputs/assumptions based upon the underlying collateral.
(2) The value of a variable below which the indicated percentile of observations will fall.

Additionally, based on the expected cash flows derived from the model, the Corporation expects to recover the unrealized losses in accumulated OCI on CDOs. Certain assumptions used in the valuation of CDOs were an annual constant prepayment speed, loss severities and default rates which take into consideration various collateral characteristics including but not limited to asset type, subordination and vintages. For CDOs, these assumptions were a maximum prepayment speed of 26 percent, a maximum default rate of 58 percent and a maximum loss severity of 100 percent. Due to the structure and variability of the underlying collateral for the CDOs, the minimum end of the ranges and a weighted-average for each of these assumptions are not meaningful.

## Table of Contents

The following table presents the current fair value and the associated gross unrealized losses on investments in securities with gross unrealized losses at June 30, 2010 and December 31, 2009, and whether these securities have had gross unrealized losses for less than twelve months, or for twelve months or longer.
ars in millions)
orarily-impaired available-for-sale debt securities at June 30, 2010
Creasury and agency securities
age-backed securities:
cy
cy collateralized mortgage obligations
agency residential
agency commercial
gn securities
rate bonds
taxable securities
taxable securities
xempt securities
temporarily-impaired available-for-sale debt securities
orarily-impaired available-for-sale marketable equity securities
temporarily-impaired available-for-sale securities
-than-temporarily impaired available-for-sale debt securities ${ }^{(1)}$
age-backed securities:
gency residentia
gn securities
taxable securities
temporarily-impaired and other-than-temporarily impaired able-for-sale securities
orarily-impaired available-for-sale debt securities at December 31, 2009 Creasury and agency securities
age-backed securities:
cy
cy collateralized mortgage obligations
agency residential
agency commercial
gn securities
rate bonds
taxable securities

| Less than Twelve Months Gross |  |  | Twelve Months or Longer Gross |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fair <br> Value |  | realized Losses | Fair <br> Value |  | nrealized <br> Losses |  | Fair <br> Value |  |
| \$ 40,049 |  | (722) | \$ | \$ | \$ - | \$ | 40,049 | \$ |
| 5,725 |  | (62) |  |  |  |  | 5,725 |  |
| 5,602 |  | (85) |  |  | - |  | 5,602 |  |
| 9,185 |  | (150) | 3,725 |  | (764) |  | 12,910 |  |
| 685 |  | (27) | 62 |  | (12) |  | 747 |  |
| 1,012 |  | (12) | 150 |  | (32) |  | 1,162 |  |
| 3,925 |  | (29) | 168 |  | (34) |  | 4,093 |  |
| 11,009 |  | (202) | 453 |  | (162) |  | 11,462 |  |
| 77,192 |  | $(1,289)$ | 4,558 |  | $(1,004)$ |  | 81,750 |  |
| 2,347 |  | (59) | 1,486 |  | (86) |  | 3,833 |  |
| 79,539 |  | $(1,348)$ | 6,044 |  | $(1,090)$ |  | 85,583 |  |
| 31 |  | (14) | 34 |  | (17) |  | 65 |  |
| 79,570 |  | $(1,362)$ | 6,078 |  | $(1,107)$ |  | 85,648 |  |


| $\mathbf{1 9 1}$ | $\mathbf{( 2 0 )}$ | $\mathbf{5 2 2}$ | $(99)$ | 713 |
| ---: | :---: | :---: | :---: | :---: |
| - | - | $\mathbf{6 4 1}$ | $(779)$ | 641 |
| - | - | $\mathbf{7 0 1}$ | $(173)$ | 701 |

\$79,761 \$(1,382) \$ 7,942 \$ 2,158 ) \$ 87,703 \$ (3

| $\$ 4,655$ | \$ | $(37) \$$ | $-\$$ | $-\$$ | 4,655 |
| ---: | ---: | ---: | ---: | ---: | ---: |$\$$

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## Table of Contents

At June 30, 2010, the amortized cost of approximately 8,000 AFS securities exceeded their fair value by $\$ 3.5$ billion. The gross unrealized losses include $\$ 1.0$ billion on non-agency RMBS, and $\$ 1.4$ billion on foreign securities and other taxable securities, which are primarily CDOs. Combined, these securities represent 68 percent of the $\$ 3.5$ billion in gross unrealized losses. Of the $\$ 3.5$ billion, $\$ 1.4$ billion of gross unrealized losses have existed for less than twelve months and $\$ 2.2$ billion of gross unrealized losses have existed for a period of twelve months or longer. Of the gross unrealized losses existing for twelve months or longer, $\$ 862$ million related to approximately 200 non-agency RMBS and $\$ 1.1$ billion related to foreign securities and other taxable securities. Combined, these securities represented 93 percent of the gross unrealized losses that have existed for a period of twelve months or longer. Gross unrealized losses are principally the result of ongoing illiquidity in the markets and the interest rate environment.

The Corporation considers the length of time and extent to which the fair value of AFS debt securities have been less than cost to conclude that such securities were not other-than-temporarily impaired. The Corporation also considers other factors such as the financial condition of the issuer including credit ratings and specific events affecting the operations of the issuer, volatility of the security, underlying assets that collateralize the debt security, and other industry and macroeconomic conditions. As the Corporation has no intent to sell securities with unrealized losses and it is not more-likely-than-not that the Corporation will be required to sell these securities before recovery of amortized cost, the Corporation has concluded that the securities are not impaired on an other-than-temporary basis.

The amortized cost and fair value of the Corporation s investment in AFS debt securities from the Federal National Mortgage Association (FNMA), Government National Mortgage Association (GNMA) and the Federal Home Loan Mortgage Corporation (FHLMC) where the investment exceeded 10 percent of consolidated shareholders equity at June 30, 2010 and December 31, 2009 are presented in the following table.
(Dollars in millions)
Federal National Mortgage Association
Government National Mortgage Association
Federal Home Loan Mortgage Corporation

June 30, 2010

| Amortized | Fair |
| :---: | :---: |
| Cost | Value |


| $\mathbf{\$ ~ 9 0 , 7 4 8}$ | $\mathbf{\$ 9 3 , 3 1 8}$ | $\$$ | 100,321 | $\$ 101,096$ |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{6 9 , 5 8 8}$ | $\mathbf{7 1 , 5 1 7}$ |  | 60,610 | 61,121 |
| $\mathbf{2 8 , 4 2 1}$ | $\mathbf{2 9 , 6 1 6}$ |  | 29,076 |  |
|  |  |  |  |  |
|  |  |  |  |  |

Securities are pledged or assigned to secure borrowed funds, government and trust deposits, and for other purposes. The carrying value of pledged securities was $\$ 138.1$ billion and $\$ 122.7$ billion at June 30, 2010 and December 31, 2009.

## Table of Contents

The expected maturity distribution of the Corporation s MBS and the contractual maturity distribution of the Corporation s other AFS debt securities, and the yields on the Corporation s AFS debt securities portfolio at June 30, 2010 are summarized in the following table. Actual maturities may differ from the contractual or expected maturities since borrowers may have the right to prepay obligations with or without prepayment penalties.


Fair value of available-for-sale debt securities
U.S. Treasury and agency securities $\quad \$ 2692.18 \% \$ 1,881 \quad 2.55 \% \$ 12,725 \quad 3.21 \% \$ 35,509 \quad 3.82 \% \$ \mathbf{5 0 , 3 8 4} \quad \mathbf{3 . 6 0} \%$ Mortgage-backed securities:

| Agency <br> Agency <br> collateralized <br> mortgage | 41 | 4.96 | 102,504 | 4.53 | 11,760 | 4.68 | 39,276 | 4.36 | $\mathbf{1 5 3 , 5 8 1}$ | $\mathbf{4 . 5 0}$ |
| :--- | ---: | :--- | ---: | :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| obligations | 425 | 3.20 | 15,363 | 2.85 | 14,620 | 4.12 | 10,462 | 2.38 | $\mathbf{4 0 , 8 7 0}$ | $\mathbf{3 . 1 9}$ |
| Non-agency <br> residential | 327 | 9.54 | 5,569 | 7.01 | 2,612 | 5.65 | 20,852 | 4.39 | $\mathbf{2 9 , 3 6 0}$ | $\mathbf{5 . 0 5}$ |
| Non-agency <br> commercial | 211 | 5.41 | 4,916 | 5.97 | 1,642 | 11.71 | 359 | 6.07 | $\mathbf{7 , 1 2 8}$ | $\mathbf{7 . 2 8}$ |
| Foreign securities | 351 | 1.38 | 2,390 | 5.99 | 171 | 4.02 | 38 | 1.17 | $\mathbf{2 , 9 5 0}$ | $\mathbf{5 . 1 5}$ |
| Corporate bonds | 280 | 3.60 | 4,242 | 3.11 | 1,573 | 4.54 | 272 | 4.37 | $\mathbf{6 , 3 6 7}$ | $\mathbf{3 . 5 4}$ |
| Other taxable <br> securities | 4,653 | 1.40 | 4,224 | 1.30 | 389 | 4.01 | 7,446 | 3.83 | $\mathbf{1 6 , 7 1 2}$ | $\mathbf{2 . 5 1}$ |
| Total taxable <br> securities | 6,557 | 2.20 | 141,089 | 4.36 | 45,492 | 4.38 | 114,214 | 3.99 | $\mathbf{3 0 7 , 3 5 2}$ | $\mathbf{4 . 1 7}$ |
| Tax-exempt <br> securities | 156 | 3.73 | 1,698 | 4.19 | 2,946 | 4.16 | 2,613 | 3.02 | $\mathbf{7 , 4 1 3}$ | $\mathbf{3 . 7 6}$ |

## Total

available-for-sale
$\begin{array}{lllllllllll}\text { debt securities } & \$ 6,713 & 2.23 & \$ 142,787 & 4.36 & \$ 48,438 & 4.37 & \$ 116,827 & 3.96 & \$ 314,765 & 4.16\end{array}$
Amortized cost of available-for-sale debt securities
(1) Yields are calculated based on the amortized
cost of the
securities.
The components of realized gains and losses on sales of debt securities for the three and six months ended June 30, 2010 and 2009 are presented in the table below. During the second quarter of 2010, the Corporation entered into a series of transactions in its AFS debt securities portfolio that involved securitizations as well as sales of non-agency RMBS. The Corporation made the decision to enter into these transactions in late May 2010 following a review of corporate risk objectives in light of proposed Basel regulatory capital changes and liquidity targets. The carrying value of the non-agency RMBS portfolio was reduced $\$ 5.2$ billion during the quarter primarily as a result of the aforementioned sales and securitizations as well as paydowns. The Corporation recognized net losses of $\$ 711$ million on the sales and securitizations, and improved the overall credit quality of the remaining portfolio such that the percentage of the non-agency RMBS portfolio that is below investment grade was reduced significantly.

|  | Three Months Ended June$30$ |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Gross gains | \$ | 942 | \$ | 744 | \$ | 1,848 | \$ | 2,281 |
| Gross losses |  | (905) |  | (112) |  | $(1,077)$ |  | (151) |
| Net gains on sales of debt securities | \$ | 37 | \$ | 632 | \$ | 771 | \$ | 2,130 |

The income tax expense attributable to realized net gains on sales on debt securities was $\$ 14$ million and $\$ 285$ million for the three and six months ended June 30,2010 compared to $\$ 234$ million and $\$ 788$ million for the same periods in 2009.

## Certain Corporate and Strategic Investments

At both June 30, 2010 and December 31, 2009, the Corporation owned approximately 11 percent, or 25.6 billion common shares of China Construction Bank (CCB). During the six months ended June 30, 2009, the Corporation sold its initial investment of 19.1 billion common shares in CCB for a pre-tax gain of $\$ 7.3$ billion. The remaining investment of 25.6 billion common shares is accounted for at cost and classified in other assets. Dividends related to this investment are accrued when declared. Of the total investment, 23.6 billion shares are non-transferable until August 2011. Under applicable accounting guidance, beginning one year prior to the date when the shares become transferrable, the shares will be accounted for as AFS securities and carried at fair value with unrealized gains and losses included in accumulated OCI. At June 30, 2010 and

## Table of Contents

December 31, 2009, both the cost and the carrying value of the CCB investment were $\$ 9.2$ billion, and the fair value was $\$ 20.8$ billion and $\$ 22.0$ billion. Dividend income on this investment is recorded in equity investment income and during the second quarter of 2010, the Corporation accrued a dividend of $\$ 535$ million from CCB. The Corporation remains a significant shareholder in CCB and intends to continue the important long-term strategic alliance with CCB originally entered into in 2005 . As part of this alliance, the Corporation expects to continue to provide advice and assistance to CCB.

In June 2010, the Corporation sold its investment of 188.4 million preferred shares and 56.5 million common shares in Itaú Unibanco Holding S.A. (Itaú Unibanco) for $\$ 3.9$ billion. The Itaú Unibanco investment was accounted for at fair value and classified as AFS marketable equity securities in other assets with unrealized gains recorded, net-of-tax, in accumulated OCI. The carrying value of this investment was $\$ 2.6$ billion and, after transaction costs, the pre-tax gain was $\$ 1.2$ billion.

In June 2010, the Corporation entered into a definitive agreement to sell its 24.9 percent ownership interest in Grupo Financiero Santander, S.A.B. de C.V. to an affiliate of its parent company, Banco Santander, S.A., the majority interest holder. The sale price is $\$ 2.5$ billion and the Corporation s carrying value at the agreement date was $\$ 2.9$ billion which included the impact of foreign currency translation adjustments in accumulated OCI. This investment is classified in other assets and is accounted for under the equity method of accounting. Because the sale is expected to result in a loss, the Corporation recorded an impairment write-down in the three months ended June 30, 2010 equal to the estimated pre-tax loss of $\$ 428$ million. The sale is expected to close during the three months ended September 30, 2010.

In June 2010, the Corporation sold all of its MasterCard equity position, which was acquired primarily upon MasterCard s IPO. In connection with the transaction, the Corporation recorded a pre-tax gain of $\$ 440$ million.

In the second quarter of 2010, the Corporation entered into agreements to sell $\$ 2.9$ billion of its exposure in certain private equity funds including $\$ 1.5$ billion of funded exposure and $\$ 1.4$ billion of unfunded commitments. The pre-tax loss recognized in the three months ended June 30, 2010 on these transactions was $\$ 163$ million.

At both June 30, 2010 and December 31, 2009, the Corporation had an economic ownership of approximately 34 percent in BlackRock, Inc. (BlackRock), a publicly traded investment company. The carrying value of this investment at June 30, 2010 and December 31, 2009 was $\$ 10.1$ billion and $\$ 10.0$ billion and the fair value was $\$ 9.3$ billion and $\$ 15.0$ billion, respectively. This investment is classified in other assets and is accounted for under the equity method of accounting with income recorded as equity investment income.

On June 26, 2009, the Corporation entered into a joint venture agreement with First Data Corporation (First Data) creating Banc of America Merchant Services, LLC. Under the terms of the agreement, the Corporation contributed its merchant processing business to the joint venture and First Data contributed certain merchant processing contracts and personnel resources. During the three months ended June 30, 2009, the Corporation recorded in other income a pre-tax gain of $\$ 3.8$ billion related to this transaction. In addition to the Corporation and First Data, the remaining stake was initially held by a third party. During the second quarter of 2010, the third party sold its interest to the joint venture, resulting in an ownership increase in this joint venture to approximately 49 percent for the Corporation and 51 percent for First Data. The investment in the joint venture, which was initially recorded at a fair value of $\$ 4.7$ billion, is accounted for under the equity method of accounting with income recorded as equity investment income. The carrying value of the investment at both June 30, 2010 and December 31, 2009 was $\$ 4.7$ billion.

## Table of Contents

## NOTE 6 Outstanding Loans and Leases

The table below presents outstanding loans and leases at June 30, 2010 and December 31, 2009.

| (Dollars in millions) | $\begin{aligned} & \text { June } 30 \\ & \mathbf{2 0 1 0}^{(1)} \end{aligned}$ | $\begin{gathered} \text { December } 31 \\ 2009 \end{gathered}$ |
| :---: | :---: | :---: |
| Consumer |  |  |
| Residential mortgage ${ }^{(2)}$ | \$245,502 | \$242,129 |
| Home equity | 146,274 | 149,126 |
| Discontinued real estate ${ }^{(3)}$ | 13,780 | 14,854 |
| Credit card domestic | 116,739 | 49,453 |
| Credit card foreign | 26,391 | 21,656 |
| Direct/Indirect consumer ${ }^{(4)}$ | 98,239 | 97,236 |
| Other consumer ${ }^{(5)}$ | 3,008 | 3,110 |
| Total consumer | 649,933 | 577,564 |
| Commercial |  |  |
| Commercial domestif ${ }^{(6)}$ | 191,458 | 198,903 |
| Commercial real estate ${ }^{(7)}$ | 61,587 | 69,447 |
| Commercial lease financing | 21,392 | 22,199 |
| Commercial foreign | 27,909 | 27,079 |
| Total commercial loans | 302,346 | 317,628 |
| Commercial loans measured at fair value ${ }^{(8)}$ | 3,898 | 4,936 |
| Total commercial | 306,244 | 322,564 |
| Total loans and leases | \$956,177 | \$900,128 |
| (1) Periods subsequent to January 1, 2010 are presented in accordance with new consolidation guidance. |  |  |
| (2) Includes foreign residential mortgages of $\$ 500$ million and $\$ 552$ million at June 30, 2010 and December 31, 2009. |  |  |

(3) Includes
$\$ 12.4$ billion and
$\$ 13.4$ billion of
pay option
loans, and
$\$ 1.4$ billion and
$\$ 1.5$ billion of
subprime loans
at June 30, 2010
and
December 31, 2009. The

Corporation no longer originates these products.
(4) Includes dealer financial services loans of $\$ 46.4$ billion and $\$ 41.6$ billion, consumer
lending of $\$ 15.8$ billion and $\$ 19.7$ billion, domestic securities-based lending margin loans of $\$ 14.6$ billion and $\$ 12.9$ billion, student loans of $\$ 10.3$ billion and $\$ 10.8$ billion, foreign consumer loans of $\$ 7.5$ billion and $\$ 8.0$ billion and other consumer loans of $\$ 3.7$ billion and $\$ 4.2$ billion at June 30, 2010 and
December 31, 2009.
(5) Includes consumer finance loans of $\$ 2.1$ billion and
$\$ 2.3$ billion, other foreign consumer loans of $\$ 733$ million and $\$ 709$ million and consumer overdrafts of $\$ 186$ million and $\$ 144$ million at June 30, 2010 and December 31, 2009.
(6) Includes small business commercial domestic loans, including card related products, of $\$ 15.9$ billion and $\$ 17.5$ billion at June 30, 2010 and December 31, 2009.
(7) Includes
domestic
commercial real estate loans of $\$ 59.1$ billion and $\$ 66.5$ billion and foreign commercial real estate loans of $\$ 2.4$ billion and $\$ 3.0$ billion at June 30, 2010 and
December 31, 2009.
(8) Certain commercial loans are accounted for under the fair value option and include commercial
domestic loans
of $\$ 2.1$ billion
and $\$ 3.0$ billion, commercial foreign loans of $\$ 1.7$ billion and $\$ 1.9$ billion and commercial real estate loans of $\$ 114$ million and $\$ 90$ million at June 30, 2010
and
December 31, 2009. See Note

14 Fair Value
Measurements
for additional information on the fair value option.
The Corporation mitigates a portion of its credit risk on the residential mortgage portfolio through the use of synthetic securitizations which are cash collateralized and provide mezzanine risk protection of $\$ 2.2$ billion and $\$ 2.5$ billion at June 30, 2010 and December 31, 2009, which will reimburse the Corporation in the event that losses exceed 10 basis points (bps) of the original pool balance. The Corporation does not have a variable interest in the vehicles, which are variable interest entities, and therefore they are not consolidated by the Corporation. As of June 30, 2010 and December 31, 2009, $\$ 61.7$ billion and $\$ 70.7$ billion of residential mortgage loans were referenced under these agreements. The decrease in these pools was due to $\$ 6.9$ billion in principal payments and $\$ 2.1$ billion of loan sales. At June 30, 2010 and December 31, 2009, the Corporation had a receivable of $\$ 944$ million and $\$ 1.0$ billion from these synthetic securitizations for reimbursement of losses. These receivables are fully collectible as there are no claims on the cash collateral that are senior to the Corporation s. In addition, the Corporation has entered into credit protection agreements with FNMA and FHLMC totaling $\$ 7.4$ billion and $\$ 6.6$ billion as of June 30,2010 and December 31, 2009, providing full protection on conforming residential mortgage loans that become severely delinquent.

## Table of Contents

## Nonperforming Loans and Leases

The following table presents the Corporation s nonperforming loans and leases, including nonperforming TDRs, at June 30, 2010 and December 31, 2009. This table excludes performing TDRs and loans accounted for under the fair value option. Nonperforming loans held-for-sale (LHFS) are excluded from nonperforming loans and leases as they are recorded at the lower of cost or fair value. In addition, purchased credit-impaired loans, consumer credit card, business card loans and in general, consumer loans not secured by real estate, including renegotiated loans, are not considered nonperforming and are therefore excluded from nonperforming loans and leases in the table. Real estate-secured, past due consumer loans that are insured by the Federal Housing Administration (FHA), including repurchased loans pursuant to the Corporation s servicing agreements with GNMA, are not reported as nonperforming as principal repayments are insured by the FHA.

| (Dollars in millions) | $\begin{gathered} \text { June } 30 \\ 2010 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31 \\ 2009 \end{gathered}$ |
| :---: | :---: | :---: |
| Consumer |  |  |
| Residential mortgage | \$18,283 | \$ 16,596 |
| Home equity | 2,951 | 3,804 |
| Discontinued real estate | 293 | 249 |
| Direct/Indirect consumer | 85 | 86 |
| Other consumer | 72 | 104 |
| Total consumer | 21,684 | 20,839 |
| Commercial |  |  |
| Commercial domestic ${ }^{(1)}$ | 4,542 | 5,125 |
| Commercial real estate | 6,704 | 7,286 |
| Commercial lease financing | 140 | 115 |
| Commercial foreign | 130 | 177 |
| Total commercial | 11,516 | 12,703 |
| Total nonperforming loans and leases ${ }^{(2)}$ | \$33,200 | \$ 33,542 |
| (1) Includes small business commercial domestic loans of $\$ 222$ million and $\$ 200$ million at June 30, 2010 and December 31, 2009. |  |  |
| (2) Balances exclude nonaccruing TDRs in the |  |  |

consumer real
estate portfolio
of $\$ 403$ million
and $\$ 395$ million
at June 30, 2010
and
December 31,
2009 that were
removed from
the purchased
credit-impaired
loan portfolio
prior to the
adoption of new
accounting
guidance
effective
January 1, 2010.
Included in certain loan categories in the nonperforming table above are TDRs that were classified as nonperforming. At June 30, 2010 and December 31, 2009, the Corporation had $\$ 3.5$ billion and $\$ 2.9$ billion of residential mortgages, $\$ 856$ million and $\$ 1.7$ billion of home equity, $\$ 669$ million and $\$ 486$ million of commercial loans and $\$ 79$ million and $\$ 43$ million of discontinued real estate loans that were TDRs and classified as nonperforming. In addition to these amounts, at June 30, 2010 and December 31, 2009, the Corporation had performing TDRs that were on accrual status of $\$ 4.1$ billion and $\$ 2.3$ billion of residential mortgages, $\$ 1.0$ billion and $\$ 639$ million of home equity, $\$ 207$ million and $\$ 91$ million of commercial loans and $\$ 32$ million and $\$ 35$ million of discontinued real estate.

## Impaired Loans and Troubled Debt Restructurings

A loan is considered impaired when, based on current information and events, it is probable that the Corporation will be unable to collect all amounts due from the borrower in accordance with the contractual terms of the loan. Impaired loans include nonperforming commercial loans, performing commercial TDRs and both performing and nonperforming consumer real estate TDRs. As defined in applicable accounting guidance, impaired loans exclude smaller balance homogeneous loans that are collectively evaluated for impairment, all commercial leases and those commercial loans accounted for under the fair value option. Purchased credit-impaired loans are reported separately and discussed beginning on page 32.

The Corporation seeks to assist customers that are experiencing financial difficulty by renegotiating credit card, consumer lending and small business loans (the renegotiated portfolio) while ensuring compliance with Federal Financial Institutions Examination Council (FFIEC) guidelines. The renegotiated portfolio may include modifications, both short- and long-term, of interest rates or payment amounts or a combination thereof. The Corporation makes loan modifications primarily utilizing internal renegotiation programs via direct customer contact that manage customers debt exposures held only by the Corporation. Additionally, the Corporation makes loan modifications with consumers who have elected to work with external renegotiation agencies and these modifications provide solutions to customers entire unsecured debt structures. Under both internal and external programs, customers receive reduced annual percentage rates with fixed payments that

## Table of Contents

amortize loan balances over a 60 -month period. Under both programs, a customer s charging privileges are revoked.
The following table provides detailed information on the Corporation s primary modification programs for the renegotiated portfolio.

## negotiated Portfolio



At June 30, 2010 and December 31, 2009, the Corporation had a renegotiated portfolio of $\$ 14.1$ billion and $\$ 8.1$ billion of which $\$ 10.9$ billion was current or less than 30 days past due under the modified terms at June 30, 2010. The related allowance was $\$ 7.0$ billion at June 30, 2010. Current period amounts include the impact of new consolidation guidance which resulted in the consolidation of credit card and other securitization trusts. The average recorded investment in the renegotiated portfolio for the six months ended June 30, 2010 and 2009 was $\$ 15.3$ billion and $\$ 5.5$ billion. Interest income is accrued on outstanding balances with cash receipts first applied to interest and fees, then to reduce outstanding principal balances. For the three and six months ended June 30, 2010, interest income on the renegotiated portfolio totaled $\$ 205$ million and $\$ 412$ million compared to $\$ 72$ million and $\$ 131$ million for the same periods in 2009. The renegotiated portfolio is excluded from nonperforming loans as the Corporation generally does not classify consumer loans not secured by real estate as nonperforming as these loans are generally charged off no later than the end of the month in which the loan becomes 180 days past due.

At June 30, 2010 and December 31, 2009, the Corporation had $\$ 11.6$ billion and $\$ 12.7$ billion of impaired commercial loans and $\$ 9.6$ billion and $\$ 7.7$ billion of impaired consumer real estate loans. The average recorded investment in impaired commercial and consumer real estate loans for the six months ended June 30, 2010 and 2009 was $\$ 21.2$ billion and $\$ 11.5$ billion. At June 30, 2010 and December 31, 2009, the recorded investment in impaired loans requiring an allowance for loan and lease losses was $\$ 19.0$ billion and $\$ 18.6$ billion, and the related allowance for loan and lease losses was $\$ 2.7$ billion and $\$ 3.0$ billion. For the three and six months ended June 30, 2010, interest income on these impaired loans totaled $\$ 123$ million and $\$ 234$ million. This compared to $\$ 60$ million and $\$ 75$ million for the same periods in the prior year. At June 30, 2010 and December 31, 2009, remaining commitments to lend
additional funds to debtors whose terms have been modified in a commercial or consumer TDR were immaterial.

## Purchased Credit-impaired Loans

Purchased credit-impaired loans are acquired loans with evidence of credit quality deterioration since origination for which it is probable at purchase date that the Corporation will be unable to collect all contractually required payments. In connection with the Countrywide acquisition in 2008, the Corporation acquired purchased credit-impaired loans, substantially all of which are residential mortgage, home equity and discontinued real estate loans, with a remaining unpaid principal balance at June 30, 2010, March 31, 2010 and December 31, 2009 of $\$ 44.9$ billion, $\$ 46.3$ billion and $\$ 47.7$ billion and a carrying amount, excluding the valuation reserve, of $\$ 36.2$ billion, $\$ 37.0$ billion and $\$ 37.5$ billion. In connection with the Merrill Lynch acquisition in 2009, the Corporation acquired purchased credit-impaired loans, substantially all of which are commercial and residential mortgage loans. At June 30, 2010, the unpaid principal balance of Merrill Lynch purchased credit-impaired consumer and commercial loans was $\$ 2.1$ billion and $\$ 1.6$ billion and the carrying amount of these loans, excluding the valuation reserve, was $\$ 1.9$ billion and $\$ 439$ million. At March 31, 2010, the unpaid principal balance of Merrill Lynch purchased credit-impaired consumer and commercial loans was $\$ 2.3$ billion and $\$ 1.7$ billion and the carrying amount of these loans, excluding the valuation reserve, was $\$ 2.0$ billion and $\$ 604$ million. At December 31, 2009, the unpaid principal balance of Merrill Lynch purchased credit-impaired consumer and commercial loans was $\$ 2.4$ billion and $\$ 2.0$ billion and the carrying amount of

## Table of Contents

these loans, excluding the valuation reserve, was $\$ 2.1$ billion and $\$ 692$ million. See Note 7 Allowance for Credit Losses for additional information.

As a result of the adoption of new accounting guidance on purchased credit-impaired loans, beginning January 1, 2010, pooled loans that are modified subsequent to acquisition are not removed from the purchased credit-impaired loan pools. Prior to January 1, 2010, pooled loans that were modified subsequent to acquisition were reviewed to compare modified contractual cash flows to the purchased credit-impaired carrying value. If the present value of the modified cash flows was lower than the carrying value, the loan was removed from the purchased credit-impaired loan pool at its carrying value, as well as any related allowance for loan and lease losses, and was classified as a TDR. The carrying value of purchased credit-impaired loan TDRs that were removed from the purchased credit-impaired pool prior to January 1, 2010 totaled $\$ 2.1$ billion at June 30, 2010, of which $\$ 1.7$ billion were on accrual status. The carrying value of these modified loans, net of allowance, was approximately 65 percent of the unpaid principal balance.

The following table shows activity for the accretable yield on purchased credit-impaired loans. For the three months ended June 30, 2010, there was a $\$ 367$ million reclassification from accretable yield to nonaccretable difference primarily related to a reduction in estimated interest cash flows. The reclassification to nonaccretable difference for the six months ended June 30, 2010 was $\$ 167$ million as the reduction in estimated interest cash flows was somewhat offset by slower projected prepayment speeds during the first quarter.
(Dollars in millions)

Accretable yield, beginning of period
Accretion
Disposals/transfers
Reclassifications to nonaccretable difference
Accretable yield, June 30, 2010

Three Months
Ended
June 30, 2010

Six Months Ended<br>June 30, 2010

\$ 7,715 (960) (121) (167)
\$ 6,467

## Loans Held-for-Sale

The Corporation had LHFS of $\$ 38.0$ billion and $\$ 43.9$ billion at June 30, 2010 and December 31, 2009. Proceeds from sales, securitizations and paydowns of LHFS were $\$ 150.4$ billion and $\$ 177.0$ billion for the six months ended June 30, 2010 and 2009. Proceeds used for originations and purchases of LHFS were $\$ 137.5$ billion and $\$ 192.0$ billion for the six months ended June 30, 2010 and 2009.

## Table of Contents

## NOTE 7 Allowance for Credit Losses

The following table summarizes the changes in the allowance for credit losses for the three and six months ended June 30, 2010 and 2009.

|  | Three Months Ended June | Six Months Ended June |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) | $\mathbf{2 0 1 0}$ | $\mathbf{3 0}$ | 2009 | $\mathbf{2 0 1 0}$ | 2009 |

Allowance for loan and lease losses, beginning of period, before effect of the January 1 adoption of new consolidation guidance
Allowance related to adoption of new consolidation guidance

Allowance for loan and lease losses, beginning of period
Loans and leases charged off
46,835
$(10,306$
749

Net charge-offs
$(9,557)$
$(8,701)$
$(20,354)$
$(15,643)$
Provision for loan and lease losses
Other
Allowance for loan and lease losses, June 30
Reserve for unfunded lending commitments, beginning of period
Provision for unfunded lending commitments Other

## Reserve for unfunded lending commitments,

 June 30Allowance for credit losses, June 30

$$
8,105
$$

(128)

45,255
33,785
17,704
(83)

45,255
23,071
$\begin{array}{rrrrrr}\$ 46,835 & \$ 29,048 & \mathbf{3 7 , 2 0 0} & \$ 23,071 \\ \text { n/a } & \text { n/a } & \mathbf{1 0 , 7 8 8} & & \text { n/a }\end{array}$

Recoveries of loans and leases previously charged off

Other
1,521
(108)
$\mathrm{n} / \mathrm{a}=\mathrm{not}$
applicable
During the three and six months ended June 30, 2010, the Corporation recorded $\$ 256$ million and $\$ 1.1$ billion in provision for credit losses with a corresponding increase in the valuation reserve included as part of the allowance for loan and lease losses specifically for the purchased credit-impaired loan portfolio. This compared to $\$ 855$ million and $\$ 1.7$ billion for the same periods in the prior year. The amount of the allowance for loan and lease losses associated with the purchased credit-impaired loan portfolio was $\$ 5.3$ billion, $\$ 5.1$ billion and $\$ 3.9$ billion at June 30, 2010, March 31, 2010 and December 31, 2009. The increase in the allowance for loan and lease losses was a result of the provision for credit losses and the reclassification to the nonaccretable difference of previous write-downs recorded against the allowance.

The other amount under the reserve for unfunded lending commitments for the three and six months ended June 30, 2010 and 2009 represents the fair value of the acquired Merrill Lynch reserve excluding those commitments

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accounted for under the fair value option, net of accretion, and the impact of funding previously unfunded portions.
NOTE 8 Securitizations and Other Variable Interest Entities
The Corporation utilizes VIEs in the ordinary course of business to support its own and its customers financing and investing needs. The Corporation routinely securitizes loans and debt securities using VIEs as a source of funding for the Corporation and as a means of transferring the economic risk of the loans or debt securities to third parties. The Corporation also administers, structures or invests in other VIEs including multi-seller conduits, municipal bond trusts, CDOs and other entities as described in more detail below.

## Table of Contents

The entity that has a controlling financial interest in a VIE is referred to as the primary beneficiary and consolidates the VIE. In accordance with the new consolidation guidance effective January 1, 2010, the Corporation is deemed to have a controlling financial interest and is the primary beneficiary of a VIE if it has both the power to direct the activities of the VIE that most significantly impact the VIE s economic performance and an obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE. As a result of this change in accounting, the Corporation consolidated certain VIEs and former QSPEs that were unconsolidated prior to January 1, 2010. The net incremental impact of this accounting change on the Corporation s Consolidated Balance Sheet is set forth in the following table. The net effect of the accounting change on January 1, 2010 shareholders equity was a $\$ 6.2$ billion charge to retained earnings, net-of-tax, primarily from the increase in the allowance for loan and lease losses, as well as a $\$ 116$ million charge to accumulated OCI, net-of-tax, for the net unrealized losses on AFS debt securities on newly consolidated VIEs.

| Ending Balance |  |
| :---: | :---: |
| Sheet |  |
| (Dollars in millions) | December 31, 2009 |


| Assets |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 121,339 | \$ | 2,807 | \$ | 124,146 |
| Trading assets |  | 182,206 |  | 6,937 |  | 189,143 |
| Derivative assets |  | 80,689 |  | 556 |  | 81,245 |
| Debt securities: |  |  |  |  |  |  |
| Available-for-sale |  | 301,601 |  | $(2,320)$ |  | 299,281 |
| Held-to-maturity |  | 9,840 |  | $(6,572)$ |  | 3,268 |
| Total debt securities |  | 311,441 |  | $(8,892)$ |  | 302,549 |
| Loans and leases |  | 900,128 |  | 102,595 |  | 1,002,723 |
| Allowance for loan and leases losses |  | $(37,200)$ |  | $(10,788)$ |  | $(47,988)$ |
| Loans and leases, net of allowance |  | 862,928 |  | 91,807 |  | 954,735 |
| Loans held-for-sale |  | 43,874 |  | 3,025 |  | 46,899 |
| Deferred tax asset |  | 27,279 |  | 3,498 |  | 30,777 |
| All other assets |  | 593,543 |  | 701 |  | 594,244 |
| Total assets | \$ | 2,223,299 | \$ | 100,439 | \$ | 2,323,738 |
| Liabilities |  |  |  |  |  |  |
| Commercial paper and other short-term |  |  |  |  |  |  |
| borrowings | \$ | 69,524 | \$ | 22,136 | \$ | 91,660 |
| Long-term debt |  | 438,521 |  | 84,356 |  | 522,877 |
| All other liabilities |  | 1,483,810 |  | 217 |  | 1,484,027 |
| Total liabilities |  | 1,991,855 |  | 106,709 |  | 2,098,564 |
| Shareholders equity |  |  |  |  |  |  |
| Retained earnings |  | $\begin{aligned} & 71,233 \\ & (5,619) \end{aligned}$ |  | $\begin{array}{r} (6,154) \\ (116) \end{array}$ |  | $\begin{aligned} & 65,079 \\ & (5,735) \end{aligned}$ |

Accumulated other comprehensive income (loss)

| All other shareholders equity | 165,830 | - | 165,830 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total shareholders equity | 231,444 | $(6,270)$ | 225,174 |  |
| Total liabilities and shareholders |  |  |  |  |

The following tables present the assets and liabilities of consolidated and unconsolidated VIEs if the Corporation has continuing involvement with transferred assets or if the Corporation otherwise has a variable interest in the VIE at June 30, 2010 and December 31, 2009. The tables also present the Corporation s maximum exposure to loss resulting from its involvement with consolidated VIEs and unconsolidated VIEs in which the Corporation holds a variable interest at June 30, 2010 and December 31, 2009. The Corporation s maximum exposure to loss is based on the unlikely event that all of the assets in the VIEs become worthless and incorporates not only potential losses associated with assets recorded on the Corporation s Consolidated Balance Sheet but also potential losses associated with off-balance sheet commitments such as unfunded liquidity commitments and other contractual arrangements. The Corporation s maximum exposure to loss does not include losses previously recognized through write-downs of assets on the Corporation s Consolidated Balance Sheet.

The Corporation invests in asset-backed securities issued by third party VIEs with which it has no other form of involvement. These securities are included in Note 3 Trading Account Assets and Liabilities and Note 5 Securities. In addition, the Corporation uses VIEs such as trust preferred securities trusts in connection with its funding activities, as described in Note 13 Long-term Debt to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K. The Corporation also uses VIEs in the form of synthetic securitization vehicles to mitigate a portion of the credit risk on its residential mortgage loan portfolio as described in Note 6 Outstanding Loans and Leases. The Corporation has also provided support to certain cash funds managed within GWIM, as described in Note 14 Commitments and Contingencies to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K. These VIEs, which are not consolidated by the Corporation, are not included in the tables below.

## Table of Contents

Except as described below and in Note 14 Commitments and Contingencies to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K, as of June 30, 2010, the Corporation has not provided financial support to consolidated or unconsolidated VIEs that it was not previously contractually required to provide, nor does it intend to do so.

## Mortgage-related Securitizations

## First-Lien Mortgages

As part of its mortgage banking activities, the Corporation securitizes a portion of the first-lien residential mortgage loans it originates or purchases from third parties generally in the form of MBS guaranteed by GSEs and from time to time under private label MBS. Securitization occurs in conjunction with or shortly after loan closing or purchase. In addition, the Corporation may, from time to time, securitize commercial mortgages it originates or purchases from other entities. The Corporation also typically services loans it securitizes. Further, the Corporation may retain beneficial interests in the securitization vehicles including senior and subordinate securities and the equity tranche. Except as described below, the Corporation does not provide guarantees or recourse to the securitization vehicles other than standard representations and warranties.

The following table summarizes select information related to first-lien mortgage securitizations for the three and six months ended June 30, 2010 and 2009.

| (Dollars in millions) | Residential MortgageNon-Age |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Agency |  | Prime Three M |  | Subprime |  | $\begin{gathered} \text { Alt-A } \\ \text { June } 30 \end{gathered}$ |  |  | Commercial <br> Mortgage |  |  |
|  |  |  | ${ }_{2} \mathbf{T}$ | $\begin{aligned} & \text { Three Mo } \\ & 10 \quad 2009 \end{aligned}$ | 2010 | Ended |  |  |  |  | 2010 |  |
| Cash proceeds from new securitizations ${ }^{(1)}$ | \$ 61,301 | \$ 96,427 | \$ | - \$ - |  | \$ | \$ | - | \$ | \$ | 1,362 | \$ |
| Gain (loss) on securitizations (2, 3) | (402) | 21 |  | - - |  |  |  | - |  |  | 2 | - |
| Cash flows received on residual interests | - | - |  | 48 | 14 | 15 |  | 1 | 1 |  | - | 6 |
| Initial fair value of assets acquired ${ }^{(4)}$ | 436 | n/a |  | - $\mathrm{n} / \mathrm{a}$ |  | n/a |  | - | n/a |  | - | n/a |
|  | Six Months Ended June 30 |  |  |  |  |  |  |  |  |  |  |  |
|  | 2010 | 2009 | 201 | 02009 | 2010 | 2009 | 201 |  | 2009 |  | 2010 | 2009 |
| Cash proceeds from new securitizations ${ }^{(1)}$ | \$ 131,209 | \$ 171,285 | \$ | - \$ | \$ | \$ | \$ | 3 | \$ | \$ | 2,383 | \$ |
| Gain (loss) on securitizations (2, 3) | (451) | 21 |  | - - | - |  |  | - |  |  | 20 | - |
| Cash flows received on residual interests | - | - |  | $9 \quad 14$ | 33 | 31 |  | 2 | 3 |  | 1 | 11 |
| Initial fair value of assets acquired ${ }^{(4)}$ | 18,474 | n/a |  | - $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |  | - | n/a |  | - | n/a |
| (1) The Corporation sells residential mortgage loans |  |  |  |  |  |  |  |  |  |  |  |  |

to GSEs in the normal course of business and receives MBS in exchange which may then be sold into the market to third party investors for cash proceeds.
${ }^{(2)}$ Net of hedges
(3) Substantially all of the residential mortgages securitized are initially classified as LHFS and accounted for under the fair value option. As such, gains are recognized on these LHFS prior to securitization. During the three and six months ended June 30, 2010, the Corporation recognized $\$ 1.2$ billion and $\$ 2.5$ billion of gains on these LHFS compared to $\$ 1.5$ billion and $\$ 2.5$ billion for the same periods in 2009. The gains were substantially offset by hedges.
(4) All of the securities and other retained interests acquired from
securitizations
are initially
classified as
Level 2 assets
within the fair
value hierarchy.
During the three
and six months
ended June 30,
2010, there were
no changes to the initial
classification
within the fair
value hierarchy.
$\mathrm{n} / \mathrm{a}=$ not applicable
The Corporation recognizes consumer MSRs from the sale or securitization of mortgage loans. Servicing fee and ancillary fee income on consumer mortgage loans serviced, including securitizations where the Corporation has continuing involvement, were $\$ 1.6$ billion and $\$ 3.2$ billion during the three and six months ended June 30, 2010 compared to $\$ 1.5$ billion and $\$ 3.0$ billion for the same periods in 2009. Servicing advances on consumer mortgage loans, including securitizations where the Corporation has continuing involvement, were $\$ 20.9$ billion and $\$ 19.3$ billion at June 30, 2010 and December 31, 2009. The Corporation has the option to repurchase delinquent loans out of securitization trusts, which reduces the amount of servicing advances it is required to make. During the three and six months ended June 30, 2010, $\$ 4.3$ billion and $\$ 8.4$ billion of loans were repurchased from first-lien securitization trusts as a result of loan delinquencies or in order to perform modifications, compared to $\$ 201$ million and $\$ 957$ million for the same periods in 2009. In addition, the Corporation has retained commercial MSRs from the sale or securitization of commercial mortgage loans. Servicing fee and ancillary fee income (loss) on commercial mortgage loans serviced, including securitizations where the Corporation has continuing involvement, were $\$(2)$ million and $\$ 2$ million during the three and six months ended June 30, 2010 compared to $\$ 13$ million and $\$ 24$ million for the same periods in 2009. Servicing advances on commercial mortgage loans, including securitizations where the Corporation has continuing involvement, were $\$ 128$ million and $\$ 109$ million at June 30, 2010 and December 31, 2009. For more information on MSRs, see Note 16 Mortgage Servicing Rights.

## Table of Contents

The following table summarizes select information related to first-lien mortgage securitization trusts in which the Corporation held a variable interest at June 30, 2010 and December 31, 2009.


Total retained


Principal balance outstanding (3)


## Consolidated VIEs

Maximum loss


On-balance sheet
assets

| Loans and leases | \$ | 11,442 | \$ | 1,689 | \$ |  | \$ | - | \$ | 400 | \$ | 450 | \$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans held-for-sale |  | - |  |  |  | - |  | 436 |  | 2,102 |  | 2,030 |  |  |  | - |  |
| Other assets |  | (52) |  | (6) |  | 67 |  | 86 |  | 185 |  | 271 |  |  |  |  |  |


(1) Maximum loss
exposure
excludes
liability for representations and warranties, and corporate guarantees.
(2) As a holder of these securities, the Corporation receives scheduled principal and interest payments. During the three and six months ended June 30, 2010 and 2009, there were no significant OTTI losses recorded on those securities classified as AFS debt securities.
(3) Principal
balance
outstanding includes loans the Corporation transferred and with which it has continuing involvement, and may include servicing the
loans. However, these amounts do not merely represent loans transferred by the Corporation where servicing is retained.
On January 1, 2010, the Corporation consolidated $\$ 2.5$ billion of commercial mortgage securitization trusts in which it had a controlling financial interest. These trusts were subsequently deconsolidated as the Corporation determined that it no longer had a controlling financial interest. When the Corporation is the servicer of the loans or holds certain subordinate investments in a non-agency mortgage trust, the Corporation has control over the activities of the trust. If the Corporation also holds a financial interest that could potentially be significant to the trust, the Corporation is the primary beneficiary of and consolidates the trust. The Corporation does not have a controlling financial interest in and therefore does not consolidate agency trusts unless the Corporation holds substantially all of the issued securities and has the unilateral right to liquidate the trust. Prior to 2010, substantially all of the securitization trusts met the definition of a QSPE and as such were not subject to consolidation.

## Table of Contents

## Home Equity Mortgages

The Corporation maintains interests in home equity securitization trusts to which the Corporation transferred home equity loans. These retained interests include senior and subordinate securities and residual interests. The Corporation also services the loans in the trusts. There were no securitizations of home equity loans during the three and six months ended June 30, 2010 and 2009. Collections reinvested in revolving period securitizations were $\$ 9$ million and $\$ 16$ million during the three and six months ended June 30,2010 compared to $\$ 50$ million and $\$ 123$ million for the same periods in 2009. Cash flows received on residual interests were $\$ 4$ million and $\$ 7$ million for the three and six months ended June 30, 2010 compared to $\$ 12$ million and $\$ 23$ million for the same periods in 2009.

The Corporation consolidated home equity loan securitization trusts of $\$ 4.5$ billion, which hold loans with principal balances outstandings of $\$ 5.1$ billion net of an allowance of $\$ 573$ million, in which it had a controlling financial interest on January 1, 2010. As the servicer of the trusts, the Corporation has the power to manage the loans held in the trusts. In addition, the Corporation may have a financial interest that could potentially be significant to the trusts through its retained interests in senior or subordinate securities or the trusts residual interest, through providing a guarantee to the trusts, or through providing subordinate funding to the trusts during a rapid amortization event. In these cases, the Corporation is the primary beneficiary of and consolidates these trusts. If the Corporation is not the servicer or does not hold a financial interest that could potentially be significant to the trust, the Corporation does not have a controlling financial interest and does not consolidate the trust. Prior to 2010, the trusts met the definition of a QSPE and as such were not subject to consolidation.

## Table of Contents

The following table summarizes select information related to home equity loan securitization trusts in which the Corporation held a variable interest at June 30, 2010 and December 31, 2009.

| (Dollars in millions) |  June 30, 2010 <br> Retained  <br> Interests in  <br> Consolidated Unconsolidated <br> VIEs VIEs |  |  | Total |  | December 31, 2009 Retained Interests in Unconsolidated VIEs |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maximum loss exposure ${ }^{(1)}$ | \$ 3,380 | \$ | 9,882 |  | 13,262 | \$ | 13,947 |
| On-balance sheet assets |  |  |  |  |  |  |  |
| Trading account assets ( 2,3 ) | \$ | \$ | 60 | \$ | 60 | \$ | 16 |
| Available-for-sale debt securities ${ }^{(3,4)}$ | - |  | 4 |  | 4 |  | 147 |
| Loans and leases | 3,869 |  | - |  | 3,869 |  |  |
| Allowance for loan and lease losses | (489) |  | - |  | (489) |  | - |
| Total | \$ 3,380 | \$ | 64 |  | 3,444 | \$ | 163 |
| On-balance sheet liabilities |  |  |  |  |  |  |  |
| Long-term debt | \$ 3,934 | \$ | - | \$ | 3,934 | \$ |  |
| All other liabilities | 28 |  | - |  | 28 |  |  |
| Total | \$ 3,962 | \$ | - |  | 3,962 | \$ | - |
| Principal balance outstanding | \$ 3,869 | \$ | 23,853 |  | 27,722 | \$ | 31,869 |
| (1) For unconsolidated VIEs, the maximum loss exposure represents outstanding trust certificates issued by trusts in rapid amortization, net of recorded reserves and excludes liability for representations and warranties, and corporate guarantees. |  |  |  |  |  |  |  |

(2) At June 30, 2010
and
December 31, 2009,
$\$ 38$ million and
$\$ 15$ million of the debt securities classified as trading account assets were senior securities and $\$ 22$ million and $\$ 1$ million were subordinate securities.
(3) As a holder of these securities, the Corporation receives
scheduled principal and interest payments. During the six months ended June 30, 2010 and year ended December 31, 2009, there were no OTTI losses recorded on those securities classified as
AFS debt
securities.
(4) At June 30, 2010
and
December 31, 2009, $\$ 4$ million and $\$ 47$ million represent subordinate debt securities held.
At
December 31, 2009, $\$ 100$ million are
residual interests
classified as
AFS debt
securities.
Under the terms of the Corporation s home equity loan securitizations, advances are made to borrowers when they draw on their lines of credit and the Corporation is reimbursed for those advances from the cash flows in the securitization. During the revolving period of the securitization, this reimbursement normally occurs within a short period after the advance. However, when the securitization transaction has begun a rapid amortization period, reimbursement of the Corporation s advance occurs only after other parties in the securitization have received all of the cash flows to which they are entitled. This has the effect of extending the time period for which the Corporation s advances are outstanding. In particular, if loan losses requiring draws on monoline insurers policies, which protect the bondholders in the securitization, exceed a specified threshold or duration, the Corporation may not receive reimbursement for all of the funds advanced to borrowers, as the senior bondholders and the monoline insurers have priority for repayment.

The Corporation evaluates all of its home equity loan securitizations for their potential to experience a rapid amortization event by estimating the amount and timing of future losses on the underlying loans, the excess spread available to cover such losses and by evaluating any estimated shortfalls in relation to contractually defined triggers. A maximum funding obligation attributable to rapid amortization cannot be calculated as a home equity borrower has the ability to pay down and re-draw balances. At June 30, 2010 and December 31, 2009, home equity loan securitization transactions in rapid amortization, including both consolidated and unconsolidated trusts, had $\$ 13.4$ billion and $\$ 14.1$ billion of trust certificates outstanding. This amount is significantly greater than the amount the Corporation expects to fund. At June 30, 2010, an additional \$438 million of trust certificates outstanding relate to home equity loan securitization transactions that are expected to enter rapid amortization during the next 12 months. The charges that will ultimately be recorded as a result of the rapid amortization events depend on the performance of the loans, the amount of subsequent draws and the timing of related cash flows. At June 30, 2010 and December 31, 2009, the reserve for losses on expected future draw obligations on the home equity loan securitizations in or expected to be in rapid amortization was $\$ 152$ million and $\$ 178$ million.

The Corporation has consumer MSRs from the sale or securitization of home equity loans. The Corporation recorded $\$ 15$ million and $\$ 41$ million of servicing fee income related to home equity securitizations during the three and six months ended June 30, 2010 compared to $\$ 34$ million and $\$ 69$ million for the same periods in 2009. For more information on MSRs, see Note 16 Mortgage Servicing Rights.

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## Table of Contents

## Representations and Warranties Obligations and Corporate Guarantees

The Corporation securitizes first-lien mortgage loans, generally in the form of MBS guaranteed by GSEs. In addition, in prior years, legacy companies have sold pools of first-lien mortgage loans and home equity loans as private label MBS or in the form of whole loans. In connection with these securitizations and whole loan sales the Corporation and its legacy companies made various representations and warranties to the GSEs, private label MBS investors, financial guarantors (monolines), and other whole loan purchasers. These representations and warranties related to, among other things, the ownership of the loan, the validity of the lien securing the loan, the absence of delinquent taxes or liens against the property securing the loan, the process used to select the loan for inclusion in a transaction, the loan s compliance with any applicable loan criteria established by the buyer, including underwriting standards, and the loan s compliance with applicable federal, state and local laws. Violation of these representations and warranties may result in a requirement to repurchase mortgage loans, indemnify or provide other recourse to an investor or securitization trust. In such cases, the repurchaser bears any subsequent credit loss on the mortgage loans. The repurchaser scredit loss may be reduced by any recourse to sellers of loans for representations and warranties previously provided. These representations and warranties can be enforced by the investor or, in certain first-lien and home equity securitizations where monolines have insured all or some of the related bonds issued, by the insurer at any time over the life of the loan. However, most demands for repurchase have occurred within the first few years of origination, generally after a loan has defaulted. Importantly, the contractual liability to repurchase arises only if there is a breach of the representations and warranties that materially and adversely affects the interest of the investor or securitization trust, or if there is a breach of other standards established by the terms of the related sale agreement.

The Corporation s current operations are structured to attempt to limit the risk of repurchase and accompanying credit exposure by ensuring consistent production of quality mortgages and by servicing those mortgages consistent with secondary mortgage market standards. In addition, certain securitizations include guarantees written to protect purchasers of the loans from credit losses up to a specified amount. The probable losses to be absorbed under the representations and warranties obligations and the guarantees are recorded as a liability when the loans are sold and are updated by accruing a representations and warranties expense in mortgage banking income throughout the life of the loan as necessary when additional relevant information becomes available. The methodology used to estimate the liability for representations and warranties is a function of the representations and warranties given and considers a variety of factors, which include actual defaults, estimated future defaults, historical loss experience, probability that a repurchase request will be received and probability that a loan will be required to be repurchased.

During the three and six months ended June 30, 2010, $\$ 573$ million and $\$ 1.2$ billion of loans were repurchased from first-lien investors and securitization trusts, including those in which the monolines insured some or all of the related bonds, under its representations and warranties, and corporate guarantees compared to $\$ 222$ million and $\$ 580$ million for the same periods in 2009. During the three and six months ended June 30, 2010, the amount paid to indemnify investors and securitization trusts, including those in which the monolines insured some or all of the related bonds, was $\$ 165$ million and $\$ 462$ million compared to $\$ 59$ million and $\$ 122$ million for the same periods in 2009. The repurchase claims and indemnification payments were primarily as a result of material breaches of representations related to the loan s compliance with the applicable underwriting standards, including borrower misrepresentation, credit exceptions without sufficient compensating factors and non-compliance with underwriting procedures, although the actual representations made in a sales transaction and the resulting repurchase and indemnification activity can vary by transaction or investor.

During the three and six months ended June 30, 2010, $\$ 30$ million and $\$ 53$ million of loans were repurchased from home equity securitization trusts under representations and warranties and corporate guarantees compared to $\$ 50$ million and $\$ 77$ million for the same periods in 2009. During the three and six months ended June 30, 2010, $\$ 36$ million and $\$ 76$ million were paid to indemnify investors or securitization trusts compared to $\$ 37$ million and $\$ 52$ million for the same periods in 2009. Repurchases of loans from securitization trusts for home equity loans are primarily a result of breaches of representations and warranties, including those where the monolines have insured all or some of the related bonds issued by securitization trusts. In addition, the loans may be repurchased in order to perform modifications.

Although the timing and volume has varied, repurchase and similar requests have increased from buyers and insurers including monolines. However, a very limited number of repurchase requests have been received related to private label MBS transactions. A loan by loan review of all repurchase requests is performed and demands have been and will continue to be contested to the extent not considered valid. Overall, disputes have increased with buyers and insurers regarding representations and warranties. At June 30, 2010, the unpaid principal balance of loans related to unresolved repurchase requests previously received from investors and insurers was approximately $\$ 11.1$ billion, including $\$ 5.6$ billion from the GSEs, $\$ 4.0$ billion from the monolines, and $\$ 1.4$ billion from other investors, and $\$ 33$ million from private label MBS transactions. Comparable amounts at December 31, 2009, were approximately $\$ 7.6$ billion, including $\$ 3.3$ billion from the GSEs, $\$ 2.9$ billion from the monolines and $\$ 1.4$ billion from other investors, and $\$ 30$ million from private label MBS transactions.

The liability for representations and warranties, and corporate guarantees, is included in accrued expenses and other liabilities and the related expense is included in mortgage banking income. At June 30, 2010 and December 31, 2009 , the liability was $\$ 3.9$ billion and $\$ 3.5$ billion. For the three and six months ended June 30 , 2010, the representations and warranties and corporate guarantees expense was $\$ 1.2$ billion and $\$ 1.8$ billion, compared to $\$ 446$ million and $\$ 880$ million for the same periods in 2009 . Representations and warranties expense will vary each period as the methodology used to estimate the expense continues to be refined based on the level of repurchase requests, defects identified, the latest experience gained on repurchase requests and other relevant facts and circumstances.

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## Table of Contents

The Corporation and its legacy companies have an established history of working with the GSEs on repurchase requests and has generally established a mutual understanding of what represents a valid defect and the protocols necessary for loan repurchases. However, unlike the repurchase protocols and experience established with GSEs, experience with the monolines and other third party buyers has been varied and the protocols and experience with the monolines has not been as predictable as with the GSEs. In addition, the Corporation and its legacy companies have very limited experience with private label MBS repurchases as the number of repurchase requests received has been very limited.

Loans have been repurchased and a liability for representations and warranties has been established for monoline repurchase requests, based upon valid identified loan defects. A liability has also been established for monoline repurchase requests that are in the process of review based on historical repurchase experience with each monoline to the extent such experience provides a reliable basis on which to estimate incurred losses from future repurchase activity. A liability has also been established related to repurchase requests subject to negotiation and unasserted requests to repurchase current and future defaulted loans where it is believed a more consistent repurchase experience with certain monolines has been established. For other monolines, in view of the inherent difficulty of predicting the outcome of those repurchase requests where a valid defect has not been identified or the inherent difficulty in predicting future claim requests and the related outcome in the case of unasserted requests to repurchase loans from the securitization trusts in which these monolines have insured all or some of the related bonds, the Corporation cannot reasonably estimate, the eventual outcome. In addition, the timing of the ultimate resolution, or the eventual loss, if any, related to those repurchase requests cannot be reasonably estimated. For the monolines where there has not been established sufficient, consistent repurchase experience, it is not possible to estimate the possible loss or a range of loss. Thus, a liability has not been established related to repurchase requests where a valid defect has not been identified, or in the case of any unasserted requests to repurchase loans from the securitization trusts in which such monolines have insured all or some of the related bonds.

At June 30, 2010, the unpaid principal balance of loans related to unresolved repurchase requests previously received from monolines was approximately $\$ 4.0$ billion, including $\$ 2.3$ billion that have been reviewed where it is believed a valid defect has not been identified which would constitute an actionable breach of representations and warranties and $\$ 1.7$ billion that is in the process of review. At June 30, 2010, the unpaid principal balance of loans for which the monolines had requested loan files for review but for which no repurchase request has been received was approximately $\$ 9.8$ billion. There will likely be additional requests for loan files in the future leading to repurchase requests. Such requests may relate to loans that are currently in the securitization trusts or loans that have defaulted and are no longer included in the unpaid principal balance of the loans in the trusts. However, it is unlikely that a repurchase request will be made for every loan in a securitization or every file requested or that a valid defect exists for every loan repurchase request. Repurchase requests from the monolines will continue to be evaluated and reviewed and, to the extent not considered valid, contested. The exposure to loss from monoline repurchase requests will be determined by the number and amount of loans ultimately repurchased offset by the applicable underlying collateral value in the real estate securing these loans. In the unlikely event that repurchase would be required for the entire amount of all loans in all securitizations, regardless of whether the loans were current, and without considering whether a repurchase demand might be asserted or whether such demand actually showed a valid defect in any loans from the securitization trusts in which monolines have insured all or some of the related bonds, assuming the underlying collateral has no value, the maximum amount of potential loss would be no greater than the unpaid principal balance of the loans repurchased plus accrued interest.

## Credit Card Securitizations

The Corporation securitizes originated and purchased credit card loans. The Corporation s continuing involvement with the securitization trusts includes servicing the receivables, retaining an undivided interest (seller $s$ interest) in the receivables, and holding certain retained interests including senior and subordinate securities, discount receivables, subordinate interests in accrued interest and fees on the securitized receivables, and cash reserve accounts. The securitization trusts legal documents require the Corporation to maintain a minimum seller s interest of four to five percent and at June 30, 2010, the Corporation was in compliance with this requirement. The seller s interest in the trusts represents the Corporation s undivided interest in the receivables transferred to the trust and is pari passu to the
investors interest. At December 31, 2009, prior to the consolidation of the trusts, the Corporation had $\$ 10.8$ billion of seller s interest which was carried at historical cost and classified in loans.

The Corporation consolidated all credit card securitization trusts as of January 1, 2010. In its role as administrator and servicer, the Corporation has the power to manage defaulted receivables, add and remove accounts within certain defined parameters, and manage the trusts liabilities. Through its retained residual and other interests, the Corporation has an obligation to absorb losses or the right to receive benefits that could potentially be significant to the trusts. Accordingly, the Corporation is the primary beneficiary of the trusts and therefore the trusts are subject to consolidation. Prior to 2010, the trusts met the definition of a QSPE and as such were not subject to consolidation.

The following table summarizes select information related to credit card securitization trusts in which the Corporation held a variable interest at June 30, 2010 and December 31, 2009.

| (Dollars in millions) | $\begin{aligned} & \text { June 30, } \\ & 2010 \end{aligned}$ <br> Consolidated |  | December 31, 2009 <br> Retained Interests in <br> Unconsolidated VIEs |  |
| :---: | :---: | :---: | :---: | :---: |
| Maximum loss exposure ${ }^{(1)}$ | \$ | 24,565 | \$ | 32,167 |
| On-balance sheet assets |  |  |  |  |
| Trading account assets | \$ | - | \$ | 80 |
| Available-for-sale debt securities ${ }^{(2)}$ |  | - |  | 8,501 |
| Held-to-maturity securities ${ }^{(2)}$ |  | - |  | 6,573 |
| Loans and leases ${ }^{(3)}$ |  | 94,881 |  | 10,798 |
| Allowance for loan and lease losses |  | $(9,955)$ |  | $(1,268)$ |
| Derivative assets |  | 1,712 |  | - |
| All other assets ${ }^{(4)}$ |  | 3,722 |  | 5,195 |
| Total | \$ | 90,360 | \$ | 29,879 |
| On-balance sheet liabilities |  |  |  |  |
| Long-term debt | \$ | 65,572 | \$ | - |
| All other liabilities |  | 223 |  | - |
| Total | \$ | 65,795 | \$ | - |
| Trust loans ${ }^{(5)}$ | \$ | 94,881 | \$ | 103,309 |
| (1) At |  |  |  |  |
| December 31, 2009, maximum loss exposure represents the total retained interests held by the Corporation and also includes |  |  |  |  |

$\$ 2.3$ billion
related to a
liquidity support commitment the Corporation provided to the
U.S. Credit Card

Securitization
Trust s
commercial
paper program.
(2) As a holder of these securities, the Corporation receives
scheduled
principal and interest
payments.
During the year ended
December 31, 2009, there were no OTTI losses recorded on those securities classified as AFS or HTM debt securities.
(3) At

December 31, 2009, amount represents seller s interest which was classified as loans and leases on the Corporation s Consolidated Balance Sheet.
(4) At

December 31, 2009, All other assets includes discount receivables, subordinate
interests in accrued interest and fees on the securitized receivables, cash reserve accounts and interest-only strips which are carried at fair value or amounts that approximate fair value.
(5) At

December 31, 2009, Trust
loans represents the principal balance of credit card receivables that have been legally isolated from the
Corporation including those loans represented by the seller s interest that were held on the Corporation s Consolidated Balance Sheet.
At June 30, 2010, Trust loans includes accrued interest receivables of $\$ 1.3$ billion.
Prior to consolidation, subordinate accrued interest receivables were included in All other assets. These credit card receivables are legally assets of the Trust and
not of the
Corporation and
can only be used
to settle
obligations of the Trust.

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## Table of Contents

For the three and six months ended June 30, 2010, $\$ 2.9$ billion of new senior debt securities were issued to external investors from the credit card securitization trusts. There were no new debt securities issued to external investors from the credit card securitization trusts for the three and six months ended June 30, 2009. Collections reinvested in revolving period securitizations were $\$ 33.4$ billion and $\$ 69.1$ billion and cash flows received on residual interests were $\$ 1.1$ billion and $\$ 2.5$ billion for the three and six months ended June 30, 2009.

At December 31, 2009, there were no recognized servicing assets or liabilities associated with any of the credit card securitization transactions. The Corporation recorded $\$ 520$ million and $\$ 1.0$ billion in servicing fees related to credit card securitizations for the three and six months ended June 30, 2009.

During the three and six months ended June 30, 2010, subordinate securities of $\$ 1.9$ billion and $\$ 10.0$ billion with a stated interest rate of zero percent were issued by the U.S. Credit Card Securitization Trusts to the Corporation. In addition, the Corporation extended its election of designating a specified percentage of new receivables transferred to the Trusts as discount receivables through September 30, 2010. As the U.S. Credit Card Securitization Trusts were consolidated on January 1, 2010, the additional subordinate securities issued and the extension of the discount receivables election had no impact on the Corporation s consolidated results for the three and six months ended June 30, 2010. For additional information on these transactions, see Note 8 Securitizations to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K.

During the six months ended June 30, 2010, similar actions were also taken with the U.K. Credit Card Securitization Trusts. Additional subordinate securities of $\$ 1.5$ billion with a stated interest rate of zero percent were issued by the U.K. Credit Card Securitization Trusts to the Corporation and the Corporation specified that from February 22, 2010 through October 31, 2010, a percentage of new receivables transferred to the Trusts will be deemed discount receivables. Both actions were taken in an effort to address the decline in the excess spread of the U.K. Credit Card Securitization Trusts. As the U.K. Credit Card Securitization Trusts were consolidated on January 1, 2010, the additional subordinate securities issued and the designation of discount receivables had no impact on the Corporation s results for the three and six months ended June 30, 2010.

As of March 31, 2010, the Corporation had terminated the U.S. Credit Card Securitization Trust s commercial paper program and all outstanding notes were paid in full. Accordingly, there is no commercial paper outstanding and the associated liquidity support agreement between the Corporation and the U.S. Credit Card Securitization Trust has been terminated as of March 31, 2010. For additional information on the Corporation s U.S. Credit Card Securitization Trust s commercial paper program, see Note 8 Securitizations to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K.

## Multi-seller Conduits

The Corporation administers four multi-seller conduits which provide a low-cost funding alternative to its customers by facilitating their access to the commercial paper market. These customers sell or otherwise transfer assets to the conduits, which in turn issue short-term commercial paper that is rated high-grade and is collateralized by the underlying assets. The Corporation receives fees for providing combinations of liquidity and standby letters of credit (SBLCs) or similar loss protection commitments to the conduits for the benefit of third party investors. The Corporation also receives fees for serving as commercial paper placement agent and for providing administrative services to the conduits. The Corporation s liquidity commitments, which had an aggregate notional amount outstanding of $\$ 17.7$ billion and $\$ 34.5$ billion at June 30, 2010 and December 31, 2009, are collateralized by various classes of assets and incorporate features such as overcollateralization and cash reserves that are designed to provide credit support to the conduits at a level equivalent to investment grade as determined in accordance with internal risk rating guidelines. Third parties participate in a small number of the liquidity facilities on a pari passu basis with the Corporation.

## Table of Contents

The following table summarizes select information related to multi-seller conduits in which the Corporation held a variable interest at June 30, 2010 and December 31, 2009.

| (Dollars in millions) | $\begin{gathered} \text { June 30, } \\ 2010 \\ \text { Consolidated } \end{gathered}$ |  | December 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maximum loss exposure | \$ | 17,770 | \$ 9,388 | \$ | 25,135 | \$ 34,523 |
| On-balance sheet assets |  |  |  |  |  |  |
| Available-for-sale debt securities | \$ | 6,698 | \$ 3,492 | \$ | - | \$ 3,492 |
| Held-to-maturity debt securities |  | - | 2,899 |  | - | 2,899 |
| Loans and leases |  | 4,435 | 318 |  | 318 | 636 |
| Allowance for loan and lease losses |  | (3) | - |  | - | - |
| All other assets |  | 495 | 4 |  | 60 | 64 |
| Total | \$ | 11,625 | \$ 6,713 | \$ | 378 | \$ 7,091 |
| On-balance sheet liabilities |  |  |  |  |  |  |
| Commercial paper and other short-term borrowings | \$ | 11,586 | \$ 6,748 | \$ | - | \$ 6,748 |
| Total | \$ | 11,586 | \$ 6,748 | \$ | - | \$ 6,748 |
| Total assets of VIEs | \$ | 11,625 | \$ 6,713 | \$ | 13,893 | \$ 20,606 |

The Corporation consolidated all previously unconsolidated multi-seller conduits on January 1, 2010. In its role as administrator, the Corporation has the power to determine which assets will be held in the conduits and it has an obligation to monitor these assets for compliance with agreed-upon lending terms. In addition, the Corporation manages the issuance of commercial paper. Through the liquidity facilities and loss protection commitments with the conduits, the Corporation has an obligation to absorb losses that could potentially be significant to the VIE. Accordingly, the Corporation is the primary beneficiary of and therefore consolidates the conduits.

Prior to 2010, the Corporation determined whether it must consolidate a multi-seller conduit based on an analysis of projected cash flows using Monte Carlo simulations. The Corporation did not consolidate three of the four conduits as it did not expect to absorb a majority of the variability created by the credit risk of the assets held in the conduits. On a combined basis, these three conduits had issued approximately $\$ 147$ million of capital notes and equity interests to third parties, $\$ 142$ million of which were outstanding at December 31, 2009, which absorbed credit risk on a first loss basis. All of these capital notes and equity interests were redeemed as of March 31, 2010. The Corporation consolidated the fourth conduit which had not issued capital notes to third parties.

The assets of the conduits typically carry a risk rating of AAA to BBB based on the Corporation s current internal risk rating equivalent which reflects structural enhancements of the assets including third party insurance. Approximately 86 percent of commitments in the conduits are supported by senior exposures. At June 30, 2010, the assets of the consolidated conduits and the conduits unfunded liquidity commitments were mainly collateralized by $\$ 3.6$ billion in trade receivables ( 20 percent), $\$ 2.9$ billion in auto loans ( 16 percent), $\$ 2.5$ billion in student loans ( 14 percent), $\$ 720$ million in credit card loans (four percent) and $\$ 1.4$ billion in equipment loans (eight percent). In addition, $\$ 2.3$ billion ( 13 percent) of the conduits assets and unfunded commitments were collateralized by projected cash flows from long-term contracts (e.g., television broadcast contracts, stadium revenues and royalty payments) which, as mentioned above, incorporate features that provide credit support. Amounts advanced under these
arrangements will be repaid when cash flows due under the long-term contracts are received. Substantially all of this exposure is insured. In addition, $\$ 3.6$ billion ( 20 percent) of the conduits assets and unfunded commitments were collateralized by the conduits short-term lending arrangements with investment funds, primarily real estate funds, which, as mentioned above, incorporate features that provide credit support. Amounts advanced under these arrangements are secured by commitments from a diverse group of high quality equity investors. Outstanding advances under these facilities will be repaid when the investment funds issue capital calls.

One of the previously unconsolidated conduits held CDO investments with aggregate funded amounts and unfunded commitments totaling $\$ 543$ million at December 31, 2009. The conduit had transferred the investments to a subsidiary of the Corporation in accordance with existing contractual requirements and the transfers were initially accounted for as financing transactions. After the capital notes issued by the conduit were redeemed in 2010, the conduit no longer had any continuing exposure to credit losses of the investments and the transfers were recharacterized by the conduit as sales to the subsidiary of the Corporation. At June 30, 2010, these CDO exposures were recorded on the Corporation s Consolidated Balance Sheet in trading account assets and derivative liabilities and are included in the Corporation s disclosure of variable interests in CDO vehicles beginning on page 45 .

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## Table of Contents

Assets of the Corporation are not available to pay creditors of the conduits except to the extent the Corporation may be obligated to perform under the liquidity commitments and SBLCs. Assets of the conduits are not available to pay creditors of the Corporation. At June 30, 2010 and December 31, 2009, the Corporation did not hold any commercial paper issued by the conduits other than incidentally and in its role as a commercial paper dealer.

The Corporation s liquidity, SBLCs and similar loss protection commitments obligate it to purchase assets from the conduits at the conduits cost. If a conduit is unable to re-issue commercial paper due to illiquidity in the commercial paper markets or deterioration in the asset portfolio, the Corporation is obligated to provide funding subject to the following limitations. The Corporation s obligation to purchase assets under the SBLCs and similar loss protection commitments is subject to a maximum commitment amount which is typically set at eight to 10 percent of total outstanding commercial paper. The Corporation s obligation to purchase assets under the liquidity agreements, which comprise the remainder of its exposure, is generally limited to the amount of non-defaulted assets. Although the SBLCs are unconditional, the Corporation is not obligated to fund under other liquidity or loss protection commitments if the conduit is the subject of a voluntary or involuntary bankruptcy proceeding. The Corporation has not provided support to the conduits that was not contractually required nor does it intend to provide support in the future that is not contractually required.

## Municipal Bond Trusts

The Corporation administers municipal bond trusts that hold highly rated, long-term, fixed-rate municipal bonds, some of which are callable prior to maturity. The vast majority of the bonds are rated AAA or AA and some of the bonds benefit from insurance provided by monolines. The trusts obtain financing by issuing floating-rate trust certificates that reprice on a weekly or other basis to third party investors. The Corporation may serve as remarketing agent and/or liquidity provider for the trusts. The floating-rate investors have the right to tender the certificates at specified dates, often with as little as seven days notice. Should the Corporation be unable to remarket the tendered certificates, it is generally obligated to purchase them at par under standby liquidity facilities. The Corporation is not obligated to purchase the certificates under the standby liquidity facilities if a bond s credit rating declines below investment grade or in the event of certain defaults or bankruptcy of the issuer and insurer. In addition to standby liquidity facilities, the Corporation also provides default protection or credit enhancement to investors in securities issued by certain municipal bond trusts.

Interest and principal payments on floating-rate certificates issued by these trusts are secured by an unconditional guarantee issued by the Corporation. In the event that the issuer of the underlying municipal bond defaults on any payment of principal and/or interest when due, the Corporation will make any required payments to the holders of the floating-rate certificates. The Corporation or a customer of the Corporation may hold the residual interest in the trust. If a customer holds the residual interest, that customer typically has the unilateral ability to liquidate the trust at any time, while the Corporation typically has the ability to trigger the liquidation of that trust if the market value of the bonds held in the trust declines below a specified threshold. This arrangement is designed to limit market losses to an amount that is less than the customer s residual interest, effectively preventing the Corporation from absorbing losses incurred on assets held within the trust when a customer holds the residual interest. The weighted average remaining life of bonds held in the trusts at June 30, 2010 was 12.8 years. There were no material write-downs or downgrades of assets or issuers during the three and six months ended June 30, 2010.

## Table of Contents

The following table summarizes select information related to municipal bond trusts in which the Corporation held a variable interest at June 30, 2010 and December 31, 2009.

| (Dollars in millions) | June 30, 2010 |  |  |  |  | December 31, 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consolidatednconsolidated |  |  | Total |  | Consolidatedunconsolidated |  |  |  | Total |  |
| Maximum loss exposure | \$ 4,668 | \$ | 4,313 | \$ | 8,981 |  | \$ 241 | \$ | 10,143 |  | ,384 |
| On-balance sheet assets |  |  |  |  |  |  |  |  |  |  |  |
| Trading account assets | \$ 4,668 | \$ | 274 | \$ | 4,942 |  | \$ 241 | \$ | 191 | \$ | 432 |
| Derivative assets | - |  | - |  | - |  | - |  | 167 |  | 167 |
| Total | \$ 4,668 | \$ | 274 | \$ | 4,942 |  | \$ 241 | \$ | 358 | \$ | 599 |
| On-balance sheet liabilities |  |  |  |  |  |  |  |  |  |  |  |
| Commercial paper and other short-term borrowings | \$ 4,888 | \$ | - | \$ | 4,888 |  | \$ | \$ | - | \$ |  |
| All other liabilities | - |  | - |  | - |  | 2 |  | 287 |  | 289 |
| Total | \$ 4,888 | \$ | - | \$ | 4,888 |  | \$ 2 | \$ | 287 | \$ | 289 |
| Total assets of VIEs | \$ 4,668 | \$ | 6,442 |  | 11,110 |  | \$ 241 | \$ | 12,247 |  | 2,488 |

On January 1, 2010, the Corporation consolidated $\$ 5.1$ billion of municipal bond trusts in which it has a controlling financial interest. As transferor of assets into a trust, the Corporation has the power to determine which assets will be held in the trust and to structure the liquidity facilities, default protection and credit enhancement, if applicable. In some instances, the Corporation retains a residual interest in such trusts and has loss exposure that could potentially be significant to the trust through the residual interest, liquidity facilities and other arrangements. The Corporation is also the remarketing agent through which it has the power to direct the activities that most significantly impact economic performance. Accordingly, the Corporation is the primary beneficiary and consolidates these trusts. In other instances, one or more third party investors hold the residual interest and through that interest have the right to liquidate the trust. The Corporation does not consolidate these trusts.

Prior to 2010, some of the municipal bond trusts were QSPEs and as such were not subject to consolidation by the Corporation. The Corporation consolidated those trusts that were not QSPEs if it held the residual interests or otherwise expected to absorb a majority of the variability created by changes in fair value of assets in the trusts and changes in market rates of interest. The Corporation did not consolidate a trust if the customer held the residual interest and the Corporation was protected from loss in connection with its liquidity obligations.

During the three and six months ended June 30, 2010, the Corporation was the transferor of assets into unconsolidated municipal bond trusts and received cash proceeds from new securitizations of $\$ 369$ million and $\$ 782$ million as compared to none during the same periods in 2009. At June 30, 2010 and December 31, 2009, the principal balance outstanding for unconsolidated municipal bond securitization trusts for which the Corporation was transferor was $\$ 1.9$ billion and $\$ 6.9$ billion.

The Corporation s liquidity commitments to unconsolidated municipal bond trusts totaled $\$ 4.0$ billion and $\$ 9.8$ billion at June 30, 2010 and December 31, 2009. At June 30, 2010 and December 31, 2009, the Corporation held $\$ 274$ million and $\$ 155$ million of floating-rate certificates issued by unconsolidated municipal bond trusts in trading account assets. At December 31, 2009, the Corporation also held residual interests of $\$ 203$ million.
Collateralized Debt Obligation Vehicles

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CDO vehicles hold diversified pools of fixed-income securities, typically corporate debt or asset-backed securities, which they fund by issuing multiple tranches of debt and equity securities. Synthetic CDOs enter into a portfolio of credit default swaps to synthetically create exposure to fixed-income securities. Collateralized loan obligations (CLOs) are a subset of CDOs which hold pools of loans, typically corporate loans or commercial mortgages. CDOs are typically managed by third party portfolio managers. The Corporation transfers assets to these CDOs, holds securities issued by the CDOs and may be a derivative counterparty to the CDOs, including a credit default swap counterparty for synthetic CDOs. The Corporation has also entered into total return swaps with certain CDOs whereby the Corporation will absorb the economic returns generated by specified assets held by the CDO. The Corporation receives fees for structuring CDOs and providing liquidity support for super senior tranches of securities issued by certain CDOs. No third parties provide a significant amount of similar commitments to these CDOs.

## Table of Contents

The following table summarizes select information related to CDO vehicles in which the Corporation held a variable interest at June 30, 2010 and December 31, 2009.

| (Dollars in millions) | June 30, 2010 |  |  |  |  | December 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consolidat | Un | olidated |  | Total | Consolidat |  | olidated | Total |
| Maximum loss exposure ${ }^{(1)}$ | \$ 3,474 | \$ | 4,588 | \$ | 8,062 | \$ 3,863 | \$ | 6,987 | \$ 10,850 |
| On-balance sheet assets |  |  |  |  |  |  |  |  |  |
| Trading account assets | \$ 2,898 | \$ | 1,234 | \$ | 4,132 | \$ 2,785 | \$ | 1,253 | \$ 4,038 |
| Derivative assets | - |  | 1,103 |  | 1,103 | - |  | 2,085 | 2,085 |
| Available-for-sale debt securities | 1,008 |  | 268 |  | 1,276 | 1,414 |  | 368 | 1,782 |
| All other assets | 39 |  | 129 |  | 168 | - |  | 166 | 166 |
| Total | \$ 3,945 | \$ | 2,734 | \$ | 6,679 | \$4,199 | \$ | 3,872 | \$ 8,071 |
| On-balance sheet liabilities |  |  |  |  |  |  |  |  |  |
| Derivative liabilities | \$ 10 | \$ | 45 | \$ | 55 | \$ | \$ | 781 | \$ 781 |
| Long-term debt | 3,032 |  | - |  | 3,032 | 2,753 |  | - | 2,753 |
| Total | \$ 3,042 | \$ | 45 | \$ | 3,087 | \$ 2,753 | \$ | 781 | \$ 3,534 |
| Total assets of VIEs | \$ 3,945 | \$ | 48,510 |  | 2,455 | \$4,199 | \$ | 56,590 | \$ 60,789 |
| (1) Maximum loss exposure has not been reduced to reflect the benefit of purchased insurance. |  |  |  |  |  |  |  |  |  |

The Corporation s maximum loss exposure of $\$ 8.1$ billion includes $\$ 2.2$ billion of super senior CDO exposure, $\$ 2.4$ billion of exposure to CDO financing facilities and $\$ 3.5$ billion of other non-super senior exposure. This exposure is calculated on a gross basis and does not reflect any benefit from purchased insurance. Net of purchased insurance but including securities retained from liquidations of CDOs, the Corporation s net exposure to super senior CDO-related positions was $\$ 1.5$ billion at June 30, 2010. The CDO financing facilities, which are consolidated, obtain funding from third parties for CDO positions which are principally classified in trading account assets on the Corporation s Consolidated Balance Sheet. The CDO financing facilities long-term debt at June 30, 2010 totaled $\$ 2.5$ billion, all of which has recourse to the general credit of the Corporation.

The Corporation consolidated $\$ 220$ million of CDOs on January 1, 2010. The Corporation does not routinely serve as collateral manager for CDOs and, therefore, does not typically have the power to direct the activities that most significantly impact the economic performance of a CDO. However, following an event of default, if the Corporation is a majority holder of senior securities issued by a CDO and acquires the power to manage the assets of the CDO, the Corporation consolidates the CDO. Generally, the creditors of the consolidated CDOs have no recourse to the general credit of the Corporation. Prior to 2010, the Corporation evaluated whether it must consolidate a CDO based principally on a determination as to which party was expected to absorb a majority of the credit risk created by the
assets of the CDO.
At June 30, 2010, the Corporation had $\$ 2.2$ billion notional amount of super senior liquidity exposure to CDO vehicles. This amount includes $\$ 920$ million notional amount of liquidity support provided to certain synthetic CDOs, including $\$ 333$ million to a consolidated CDO, in the form of unfunded lending commitments related to super senior securities. The lending commitments obligate the Corporation to purchase the super senior CDO securities at par value if the CDOs need cash to make payments due under credit default swaps held by the CDOs. The Corporation also had $\$ 1.3$ billion notional amount of liquidity exposure to non-special purpose entity (SPE) third parties that hold super senior cash positions on the Corporation s behalf.

Liquidity-related commitments also include $\$ 1.4$ billion notional amount of derivative contracts with unconsolidated SPEs, principally CDO vehicles, which hold non-super senior CDO debt securities or other debt securities on the Corporation s behalf. These derivatives are typically in the form of total return swaps which obligate the Corporation to purchase the securities at the SPE s cost to acquire the securities, generally as a result of ratings downgrades. The underlying securities are senior securities and substantially all of the Corporation s exposures are insured. Accordingly, the Corporation s exposure to loss consists principally of counterparty risk to the insurers. These derivatives are included in the $\$ 1.5$ billion notional amount of derivative contracts through which the Corporation obtains funding from third party SPEs, described in Note 11 Commitments and Contingencies.

The Corporation s $\$ 3.6$ billion of aggregate liquidity exposure to CDOs at June 30, 2010 is included in the above table to the extent that the Corporation sponsored the CDO vehicle or the liquidity exposure to the CDO vehicle is more than insignificant as compared to total assets of the CDO vehicle. Liquidity exposure included in the table is reported net of previously recorded losses.

## Table of Contents

The Corporation s maximum exposure to loss is significantly less than the total assets of the CDO vehicles in the table above because the Corporation typically has exposure to only a portion of the total assets. The Corporation has also purchased credit protection from some of the same CDO vehicles in which it invested, thus reducing net exposure to future loss.

## Customer Vehicles

Customer vehicles include credit-linked and equity-linked note vehicles, repackaging vehicles and asset acquisition vehicles, which are typically created on behalf of customers who wish to obtain market or credit exposure to a specific company or financial instrument.

The following table summarizes select information related to customer vehicles in which the Corporation held a variable interest at June 30, 2010 and December 31, 2009.
(Dollars in millions)
Maximum loss exposure

On-balance sheet assets
Trading account assets
Derivative assets
Loans and leases
Loans held-for-sale
All other assets
Total

On-balance sheet liabilities

| Derivative liabilities | \$ | \$ | 46 | \$ | 46 | \$ | - | \$ | 267 | \$ | 267 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial paper and other short-term borrowings | 18 |  | - |  | 18 |  | 22 |  | - |  | 22 |
| Long-term debt | 2,308 |  | - |  | 2,308 |  | 50 |  | 74 |  | 124 |
| All other liabilities | - |  | 133 |  | 133 |  | - |  | 1,357 |  | 1,357 |
| Total | \$ 2,326 | \$ | 179 | \$ | 2,505 | \$ | 72 | \$ | 1,698 | \$ | 1,770 |
| Total assets of VIEs | \$ 4,899 | \$ | 5,673 |  | 10,572 | \$ | 277 | \$ | 16,487 |  | 6,764 |

On January 1, 2010, the Corporation consolidated $\$ 5.9$ billion of customer vehicles in which it has a controlling financial interest.

Credit-linked and equity-linked note vehicles issue notes which pay a return that is linked to the credit or equity risk of a specified company or debt instrument. The vehicles purchase high-grade assets as collateral and enter into credit default swaps or equity derivatives to synthetically create the credit or equity risk to pay the specified return on the notes. The Corporation is typically the counterparty for some or all of the credit and equity derivatives and, to a lesser extent, it may invest in securities issued by the vehicles. The Corporation may also enter into interest rate or foreign currency derivatives with the vehicles. In certain instances, the Corporation has entered into derivative contracts, typically total return swaps, with vehicles which obligate the Corporation to purchase securities held as collateral at the vehicle s cost, generally as a result of ratings downgrades. The underlying securities are senior securities and substantially all of the Corporation s exposures are insured. Accordingly, the Corporation s exposure to
loss consists principally of counterparty risk to the insurers. At June 30, 2010, the notional amount of such derivative contracts with unconsolidated vehicles was $\$ 149$ million. This amount is included in the $\$ 1.5$ billion notional amount of derivative contracts through which the Corporation obtains funding from unconsolidated SPEs, described in Note 11 Commitments and Contingencies. The Corporation also had approximately $\$ 453$ million of other liquidity commitments, including written put options and collateral value guarantees, with unconsolidated credit-linked and equity-linked note vehicles at June 30, 2010.

The Corporation consolidates these vehicles when it has control over the initial design of the vehicle and also absorbs potentially significant gains or losses through derivative contracts or the collateral assets. The Corporation does not consolidate a vehicle if a single investor controlled the initial design of the vehicle or if the Corporation does not have a variable interest that could potentially be significant to the vehicle. Credit-linked and equity-linked note vehicles were not

## Table of Contents

consolidated prior to 2010 because the Corporation did not absorb a majority of the economic risks and rewards of the vehicles.

Asset acquisition vehicles acquire financial instruments, typically loans, at the direction of a single customer and obtain funding through the issuance of structured notes to the Corporation. At the time the vehicle acquires an asset, the Corporation enters into total return swaps with the customer such that the economic returns of the asset are passed through to the customer. The Corporation is exposed to counterparty credit risk if the asset declines in value and the customer defaults on its obligation to the Corporation under the total return swaps. The Corporation $s$ risk may be mitigated by collateral or other arrangements. The Corporation consolidates these vehicles because it has the power to manage the assets in the vehicles and owns all of the structured notes issued by the vehicles. These vehicles were not consolidated prior to 2010 because the variability created by the assets in the vehicles was considered to be absorbed by the Corporation s customers through the total return swaps.

## Other VIEs

Other consolidated VIEs primarily include investment vehicles, leveraged lease trusts, automobile and other securitization trusts, and asset acquisition conduits. Other unconsolidated VIEs primarily include investment vehicles, real estate vehicles and resecuritization trusts.

The following table summarizes select information related to other VIEs in which the Corporation held a variable interest at June 30, 2010 and December 31, 2009.

| (Dollars in millions) | June 30, 2010 |  |  |  | December 31, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Maximum loss exposure | \$ 15,617 | \$ | 31,363 | \$ 46,980 | \$ 13,111 | \$ | 14,373 | \$ 27,484 |
| On-balance sheet assets |  |  |  |  |  |  |  |  |
| Trading account assets | \$ 1,297 | \$ | 2,142 | \$ 3,439 | \$ 269 | \$ | 543 | \$ 812 |
| Derivative assets | 229 |  | 250 | 479 | 1,096 |  | 86 | 1,182 |
| Available-for-sale debt securities | 1,787 |  | 17,465 | 19,252 | 1,822 |  | 2,439 | 4,261 |
| Loans and leases | 19,116 |  | 2,862 | 21,978 | 16,112 |  | 1,200 | 17,312 |
| Allowance for loan and lease losses | (86) |  | (31) | (117) | (130) |  | (10) | (140) |
| Loans held-for-sale | 430 |  | 726 | 1,156 | 197 |  | - | 197 |
| All other assets | 2,587 |  | 8,895 | 11,482 | 1,310 |  | 8,875 | 10,185 |
| Total | \$ 25,360 | \$ | 32,309 | \$ 57,669 | \$ 20,676 | \$ | 13,133 | \$ 33,809 |
| On-balance sheet liabilities |  |  |  |  |  |  |  |  |
| Derivative liabilities | \$ | \$ | 20 | \$ 20 | \$ | \$ | 80 | \$ 80 |
| Commercial paper and other short-term borrowings | 1,356 |  | - | 1,356 | 965 |  | - | 965 |
| Long-term debt | 8,950 |  | 890 | 9,840 | 7,341 |  | - | 7,341 |
| All other liabilities | 1,495 |  | 1,411 | 2,906 | 3,123 |  | 1,626 | 4,749 |
| Total | \$ 11,801 | \$ | 2,321 | \$ 14,122 | \$ 11,429 | \$ | 1,706 | \$ 13,135 |
| Total assets of VIEs | \$ 25,360 | \$ | 50,243 | \$ 75,603 | \$ 20,676 | \$ | 25,914 | \$46,590 |

## Investment Vehicles

The Corporation sponsors, invests in or provides financing to a variety of investment vehicles that hold loans, real estate, debt securities or other financial instruments and are designed to provide the desired investment profile to investors. At June 30, 2010 and December 31, 2009, the Corporation s consolidated investment vehicles had total assets of $\$ 7.5$ billion and $\$ 5.7$ billion. The Corporation also held investments in unconsolidated vehicles with total assets of $\$ 11.5$ billion and $\$ 8.8$ billion at June 30, 2010 and December 31, 2009. The Corporation s maximum exposure to loss associated with consolidated and unconsolidated investment vehicles totaled $\$ 12.9$ billion and $\$ 10.7$ billion at June 30, 2010 and December 31, 2009.

The Corporation consolidated $\$ 2.5$ billion of investment vehicles on January 1, 2010. This amount included a real estate investment fund with $\$ 1.5$ billion of assets which is designed to provide returns to clients through limited partnership holdings. Affiliates of the Corporation are the general partner and also have a limited partnership interest in the fund.

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## Table of Contents

Although it is without any obligation or commitment to do so, the Corporation anticipates that it may, in its sole discretion, elect to provide support to the entity and therefore considers the entity to be a VIE. The Corporation consolidates an investment vehicle that meets the definition of a VIE if it manages the assets or otherwise controls the activities of the vehicle and also holds a variable interest that could potentially be significant to the vehicle. Prior to 2010, the Corporation consolidated an investment vehicle that met the definition of a VIE if the Corporation s investment or guarantee was expected to absorb a majority of the variability created by the assets of the funds.

## Leveraged Lease Trusts

The Corporation s net investment in consolidated leveraged lease trusts totaled $\$ 5.3$ billion and $\$ 5.6$ billion at June 30, 2010 and December 31, 2009. The trusts hold long-lived equipment such as rail cars, power generation and distribution equipment, and commercial aircraft. The Corporation consolidates these trusts because it structured the trusts, giving the Corporation power over the limited activities of the trusts, and holds a significant residual interest. Prior to 2010, the Corporation consolidated these trusts because the residual interest was expected to absorb a majority of the variability driven by credit risk of the lessee and, in some cases, by the residual risk of the leased property. The net investment represents the Corporation s maximum loss exposure to the trusts in the unlikely event that the leveraged lease investments become worthless. Debt issued by the leveraged lease trusts is nonrecourse to the Corporation. The Corporation has no liquidity exposure to these leveraged lease trusts.

## Automobile and Other Securitization Trusts

At June 30, 2010 and December 31, 2009, the Corporation serviced asset-backed securitization trusts with outstanding unpaid principal balances of $\$ 12.0$ billion and $\$ 11.9$ billion, substantially all of which held automobile loans. The Corporation s maximum exposure to loss associated with these consolidated and unconsolidated trusts totaled $\$ 2.6$ billion and $\$ 3.5$ billion at June 30, 2010 and December 31, 2009. The Corporation transferred $\$ 1.4$ billion and $\$ 3.0$ billion of automobile loans to these trusts in the three and six months ended June 30, 2010 and $\$ 9.0$ billion during the year ended December 31, 2009.

On January 1, 2010, the Corporation consolidated one automobile securitization trust with $\$ 2.6$ billion of assets in which it had a controlling financial interest. Prior to 2010, this trust met the definition of a QSPE and was therefore not subject to consolidation. The Corporation held $\$ 2.1$ billion of senior securities, $\$ 195$ million of subordinate securities and $\$ 83$ million of residual interests issued by this trust at December 31, 2009. The remaining automobile trusts, which were not QSPEs, were previously consolidated and continue to be consolidated under the new consolidation guidance because the Corporation services the automobile loans and also holds a significant amount of beneficial interests issued by the trusts. The assets of the automobile trusts are legally assets of the trusts and not the Corporation and can only be used to settle obligations of the trusts. The creditors of the automobile trusts have no recourse to the Corporation.

## Asset Acquisition Conduits

The Corporation administers three asset acquisition conduits which acquire assets on behalf of the Corporation or its customers. These conduits had total assets of $\$ 1.4$ billion and $\$ 965$ million at June 30, 2010 and December 31, 2009. Two of the conduits, which were unconsolidated prior to 2010, acquire assets at the request of customers who wish to benefit from the economic returns of the specified assets on a leveraged basis, which consist principally of liquid exchange-traded equity securities. The third conduit holds subordinate debt securities for the Corporation s benefit. The conduits obtain funding by issuing commercial paper and subordinate certificates to third party investors. Repayment of the commercial paper and certificates is assured by total return swaps between the Corporation and the conduits. When a conduit acquires assets for the benefit of the Corporation s customers, the Corporation enters into back-to-back total return swaps with the conduit and the customer such that the economic returns of the assets are passed through to the customer. The Corporation s exposure to the counterparty credit risk of its customers is mitigated by the ability to liquidate an asset held in the conduit if the customer defaults on its obligation. The Corporation receives fees for serving as commercial paper placement agent and for providing administrative services to the conduits. At June 30, 2010 and December 31, 2009, the Corporation did not hold any commercial paper issued by the asset acquisition conduits other than incidentally and in its role as a commercial paper dealer.

On January 1, 2010, the Corporation consolidated the two previously unconsolidated asset acquisition conduits with total assets of $\$ 1.4$ billion. In its role as administrator, the Corporation has the power to determine which assets
will be held in the conduits and to manage the issuance of commercial paper. Through the total return swaps with the conduits, the Corporation initially absorbs gains and losses incurred due to changes in market value of assets held in the conduits. Although the Corporation then transfers gains and losses to customers through the back-to-back total return swaps, its financial interest could potentially be significant to the VIE. Accordingly, the Corporation is the primary beneficiary of and consolidates all of the asset acquisition conduits.

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## Table of Contents

Prior to 2010, the Corporation determined whether it must consolidate an asset acquisition conduit based on the design of the conduit and whether the third party investors are exposed to the Corporation s credit risk or the market risk of the assets. Interest rate risk was not included in the cash flow analysis because the conduits are not designed to absorb and pass along interest rate risk to investors who receive current rates of interest that are appropriate for the tenor and relative risk of their investments. When a conduit acquired assets for the benefit of the Corporation s customers, the Corporation entered into back-to-back total return swaps with the conduit and the customers such that the economic returns of the assets are passed through to the customers, none of whom have a variable interest in the conduit as a whole. The third party investors are exposed primarily to the credit risk of the Corporation. Accordingly, the Corporation did not consolidate the conduit. When a conduit acquires assets on the Corporation s behalf and the Corporation absorbs the market risk of the assets, it consolidates the conduit.

## Real Estate Vehicles

The Corporation held investments in unconsolidated real estate vehicles of $\$ 5.2$ billion and $\$ 4.8$ billion at June 30, 2010 and December 31, 2009, which consisted of limited partnership investments in unconsolidated limited partnerships that finance the construction and rehabilitation of affordable rental housing. The Corporation earns a return primarily through the receipt of tax credits allocated to the affordable housing projects. The Corporation s risk of loss is mitigated by policies requiring that the project qualify for the expected tax credits prior to making its investment. The Corporation may from time to time be asked to invest additional amounts to support a troubled project. Such additional investments have not been and are not expected to be significant.

Beginning January 1, 2010, the Corporation determines whether it must consolidate these limited partnerships principally based on an identification of the party that has power over the activities of the partnership. Typically, an unrelated third party is the general partner and the Corporation does not consolidate the partnership.

Prior to 2010, the Corporation determined whether it must consolidate these limited partnerships based on a determination as to which party is expected to absorb a majority of the risk created by the real estate held in the vehicle, which may include construction, market and operating risk. Typically, the general partner in a limited partnership will absorb a majority of this risk due to the legal nature of the limited partnership structure and, accordingly, would consolidate the vehicle.

## Resecuritization Trusts

During the three and six months ended June 30, 2010, the Corporation resecuritized $\$ 27.9$ billion and $\$ 68.7$ billion of MBS, including $\$ 12.4$ billion and $\$ 47.0$ billion of securities purchased from third parties, compared to $\$ 11.8$ billion and $\$ 16.0$ billion for the same periods in 2009. Net losses during the holding period totaled $\$ 53$ million and $\$ 86$ million for the three and six months ended June 30, 2010 compared to net gains of $\$ 37$ million and $\$ 62$ million for the same periods in 2009. At June 30, 2010, the Corporation held $\$ 15.9$ billion and $\$ 2.0$ billion of senior securities classified in AFS debt securities and trading account assets, and $\$ 1.5$ billion and $\$ 162$ million of subordinate securities classified in AFS debt securities and trading account assets which were issued by unconsolidated resecuritization trusts which had total assets of $\$ 32.6$ billion. At December 31, 2009, the Corporation held $\$ 543$ million of senior securities classified in trading account assets which were issued by unconsolidated resecuritization trusts which had total assets of $\$ 7.4$ billion. All of the retained interests were valued using quoted market prices or observable market inputs (Level 2 of the fair value hierarchy). The Corporation consolidates a resecuritization trust if it has sole discretion over the design of the trust, including the identification of securities to be transferred in and the structure of securities to be issued and also retains a variable interest that could potentially be significant to the trust. If one or a limited number of third party investors purchase a significant portion of subordinate securities and share responsibility for the design of the trust, the Corporation does not consolidate the trust. Prior to 2010, these resecuritization trusts were typically QSPEs and as such were not subject to consolidation by the Corporation.

## Other Transactions

Prior to 2010, the Corporation transferred pools of securities to certain independent third parties and provided financing for approximately 75 percent of the purchase price under asset-backed financing arrangements. At June 30, 2010 and December 31, 2009, the Corporation s maximum loss exposure under these financing arrangements was $\$ 6.4$ billion and $\$ 6.8$ billion, substantially all of which was classified as loans on the Corporation s Consolidated Balance Sheet. All principal and interest payments have been received when due in accordance with their contractual
terms. These arrangements are not included in the Other VIEs table on page 48 because the purchasers are not VIEs.

## Table of Contents

## NOTE 9 Goodwill and Intangible Assets

## Goodwill

The following table presents goodwill balances at June 30, 2010 and December 31, 2009. As discussed in more detail in Note 17 Business Segment Information, on January 1, 2010, the Corporation realigned the former Global Banking and Global Markets business segments. There was no impact on the reporting units used in goodwill impairment testing. The reporting units utilized for goodwill impairment tests are the business segments or one level below the business segments.

|  |  | December |  |
| :---: | :---: | :---: | :---: |
|  | June 30 |  | 31 |
| (Dollars in millions) | 2010 |  | 2009 |
| Deposits | \$17,875 | \$ | 17,875 |
| Global Card Services | 22,279 |  | 22,292 |
| Home Loans \& Insurance | 4,797 |  | 4,797 |
| Global Commercial Banking | 20,656 |  | 20,656 |
| Global Banking \& Markets | 10,231 |  | 10,252 |
| Global Wealth \& Investment Management | 9,930 |  | 10,411 |
| All Other | 33 |  | 31 |
| Total goodwill | \$85,801 | \$ | 86,314 |

Based on the results of the annual impairment test at June 30, 2009, the interim period tests subsequent thereto, and due to continued stress on Home Loans \& Insurance and Global Card Services as a result of current market conditions, the Corporation concluded that an additional impairment analysis should be performed for these two reporting units in the three months ended June 30, 2010. In performing the first step of the additional impairment analysis, the Corporation compared the fair value of each reporting unit to its carrying value, including goodwill. Consistent with the 2009 annual test, the Corporation utilized a combination of the market approach and the income approach for Home Loans \& Insurance and the income approach for Global Card Services. For both Home Loans \& Insurance and Global Card Services, the carrying value exceeded the fair value, and accordingly, step two of the analysis was performed comparing the implied fair value of the reporting unit s goodwill with the carrying amount of that goodwill. The results of step two of the goodwill impairment test for Home Loans \& Insurance and Global Card Services for the three months ended June 30, 2010 were consistent with the results of the 2009 annual impairment test and the interim impairment tests, indicating that no goodwill was impaired as of June 30, 2010. The Corporation is in the process of completing its annual impairment test for all reporting units as of June 30, 2010.

On July 21, 2010, the Dodd-Frank Wall Street Reform and Consumer Protection Act (Financial Reform Act) was signed into law. Under the Financial Reform Act and its amendment to the Electronic Fund Transfer Act, the Federal Reserve Board must adopt rules within nine months of enactment of the Financial Reform Act regarding the interchange fees that may be charged with respect to electronic debit transactions. Those rules will take effect one year after enactment of the Financial Reform Act. The Financial Reform Act and the applicable rules are expected to materially reduce the future revenues generated by the debit card business of the Corporation. However, the Corporation expects to implement a number of actions that would mitigate some of the impact when the laws and regulations become effective.

The Corporation s consumer and small business card products, including the debit card business, are part of an integrated platform within Global Card Services. The Corporation s current estimate of revenue loss due to the Financial Reform Act will materially reduce the carrying value of the $\$ 22.3$ billion of goodwill applicable to Global Card Services. Based on the Corporation s current estimates of the revenue impact to this business segment, the Corporation expects to record a non-tax deductible goodwill impairment charge for Global Card Services in the three months ended September 30, 2010 that is estimated to be in the range of $\$ 7$ billion to $\$ 10$ billion. This estimate does
not include potential mitigation actions to recapture lost revenue. A number of these actions may not reduce the goodwill impairment because they will generate revenue for business segments other than Global Card Services (e.g., Deposits) or because the actions may be identified and implemented after the impairment charge has been recorded. The impairment charge, which is a non-cash item, will have no impact on the Corporation s reported Tier 1 and tangible equity capital ratios.

## Table of Contents

## Intangible Assets

The following table presents the gross carrying values and accumulated amortization related to intangible assets at June 30, 2010 and December 31, 2009.

|  | June 30, 2010 <br> Gross |  | December 31, 2009 <br> Cross |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Carrying |  |  |  |  |  |
| Value |  |  |  |  |  |$\quad$| Accumulated |
| :---: |
| Amortization |$\quad$| Carrying |
| :---: |
| Value |$\quad$| Accumulated |
| :---: |
| Amortization |

Amortization of intangibles expense was $\$ 439$ million and $\$ 885$ million for the three and six months ended June 30, 2010, compared to $\$ 516$ million and $\$ 1.0$ billion for the same periods in 2009. The Corporation estimates aggregate amortization expense will be approximately $\$ 422$ million for each of the remaining quarters of 2010. The Corporation estimates aggregate amortization expense will be approximately $\$ 1.5$ billion, $\$ 1.3$ billion, $\$ 1.2$ billion, $\$ 1.0$ billion and $\$ 900$ million for 2011 through 2015, respectively.

## NOTE 10 Long-term Debt

The following table presents the Corporation s long-term debt at June 30, 2010 and December 31, 2009.

|  | December |  |
| :--- | ---: | ---: |
| (Dollars in millions) | June 30 | 31 |
|  | $\mathbf{2 0 1 0}$ | 2009 |
| Long-term debt issued by Bank of America Corporation and subsidiaries | $\mathbf{\$ 2 7 6 , 3 5 1}$ | $\$$ |
| Long-term debt issued by Merrill Lynch \& Co., Inc. and subsidiaries | $\mathbf{1 2 8 , 5 4 6}$ | 154,570 |
| Long-term debt issued by consolidated VIEs under new consolidation guidance | $\mathbf{8 5 , 1 8 6}$ | $\mathrm{n} / \mathrm{a}$ |
| Total long-term debt | $\mathbf{\$ 4 9 0 , 0 8 3}$ | $\$ 438,521$ |

$\mathrm{n} / \mathrm{a}=$ not
applicable
At June 30, 2010, long-term debt issued by consolidated VIEs including credit card, automobile, home equity and first-lien mortgage-related securitization trusts totaled $\$ 65.6$ billion, $\$ 8.6$ billion, $\$ 3.9$ billion and $\$ 1.4$ billion, respectively, and $\$ 5.7$ billion of long-term debt was issued by other consolidated VIEs. Long-term debt issued by VIEs is collateralized by the assets of the VIEs.

At June 30, 2010, the Corporation has not assumed or guaranteed $\$ 126$ billion of long-term debt that was issued or guaranteed by Merrill Lynch \& Co., Inc. or its subsidiaries prior to the acquisition of Merrill Lynch by the Corporation. Beginning late in the third quarter of 2009, in connection with the update or renewal of certain Merrill Lynch international securities offering programs, the Corporation agreed to guarantee debt securities, warrants and/or certificates issued by certain subsidiaries of Merrill Lynch \& Co., Inc. on a going forward basis. All existing Merrill Lynch \& Co., Inc. guarantees of securities issued by those same Merrill Lynch subsidiaries under various international securities offering programs will remain in full force and effect as long as those securities are outstanding, and the Corporation has not assumed any of those prior Merrill Lynch \& Co., Inc. guarantees or otherwise guaranteed such
securities.
Certain structured notes issued by Merrill Lynch are accounted for under the fair value option. For more information on these structured notes, see Note 14 Fair Value Measurements.

52

## Table of Contents

Aggregate annual maturities of long-term debt obligations at June 30, 2010 are summarized in the following table.

| (Dollars in millions) | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | Thereafter | Total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Bank of America <br> Corporation | $\$ 13,181$ | $\$ 16,455$ | $\$ 41,084$ | $\$ 7,436$ | $\$ 14,859$ | $\$ 88,111$ | $\mathbf{\$ 1 8 1 , 1 2 6}$ |
| Merrill Lynch \& Co., Inc. <br> and subsidiaries | 15,857 | 18,655 | 17,328 | 16,666 | 15,267 | 44,773 | $\mathbf{1 2 8 , 5 4 6}$ |
| Bank of America, N.A. <br> and other subsidiaries <br> Other | 15,809 | 4,117 | 4,798 | 6 | 82 | 9,871 | $\mathbf{3 4 , 6 8 3}$ |
|  | 13,446 | 23,786 | 13,758 | 5,155 | 1,728 | 2,669 | $\mathbf{6 0 , 5 4 2}$ |
| Total long-term debt <br> excluding consolidated <br> VIEs | 58,293 | 63,013 | 76,968 | 29,263 | 31,936 | 145,424 | $\mathbf{4 0 4 , 8 9 7}$ |
| Long-term debt issued by <br> consolidated VIEs | 13,363 | 18,344 | 12,677 | 16,591 | 8,777 | 15,434 | $\mathbf{8 5 , 1 8 6}$ |
| Total long-term debt | $\mathbf{\$ 7 1 , 6 5 6}$ | $\mathbf{\$ 8 1 , 3 5 7}$ | $\mathbf{\$ 8 9 , 6 4 5}$ | $\mathbf{\$ 4 5 , 8 5 4}$ | $\mathbf{\$ 4 0 , 7 1 3}$ | $\mathbf{\$ 1 6 0 , 8 5 8}$ | $\mathbf{\$ 4 9 0 , 0 8 3}$ |

Included in the above table are certain structured notes that contain provisions whereby the borrowings are redeemable at the option of the holder (put options) at specified dates prior to maturity. Other structured notes have coupon or repayment terms linked to the performance of debt or equity securities, indices, currencies or commodities and the maturity may be accelerated based on the value of a referenced index or security. In both cases, the Corporation or a subsidiary may be required to settle the obligation for cash or other securities prior to the contractual maturity date. These borrowings are reflected in the above table as maturing at their earliest put or redemption date.

## NOTE 11 Commitments and Contingencies

In the normal course of business, the Corporation enters into a number of off-balance sheet commitments. These commitments expose the Corporation to varying degrees of credit and market risk and are subject to the same credit and market risk limitation reviews as those instruments recorded on the Corporation s Consolidated Balance Sheet. For additional information on commitments and contingencies, see Note 14 Commitments and Contingencies to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K.

## Credit Extension Commitments

The Corporation enters into commitments to extend credit such as loan commitments, SBLCs and commercial letters of credit to meet the financing needs of its customers. The unfunded legally binding lending commitments shown in the following table are net of amounts distributed (e.g., syndicated) to other financial institutions of $\$ 29.5$ billion and $\$ 30.9$ billion at June 30, 2010 and December 31, 2009. At June 30, 2010, the carrying amount of these commitments, excluding commitments accounted for under the fair value option, was $\$ 1.4$ billion, including deferred revenue of $\$ 33$ million and a reserve for unfunded lending commitments of $\$ 1.4$ billion. At December 31, 2009, the comparable amounts were $\$ 1.5$ billion, $\$ 34$ million and $\$ 1.5$ billion, respectively. The carrying amount of these commitments is classified in accrued expenses and other liabilities.

## Table of Contents

The table below also includes the notional amount of commitments of $\$ 27.6$ billion and $\$ 27.0$ billion at June 30, 2010 and December 31, 2009, that are accounted for under the fair value option. However, the table below excludes fair value adjustments of $\$ 947$ million and $\$ 950$ million on these commitments, which are classified in accrued expenses and other liabilities. For information regarding the Corporation s loan commitments accounted for under the fair value option, see Note 14 Fair Value Measurements.


Credit extension commitments, June 30, 2010
Loan commitments
Home equity lines of cre
Standby letters of credit
financial guarantees ${ }^{(1)}$
Commercial letters of cr
Legally binding commit
Credit card lines (2)
Total credit extension
commitments

## Credit extension commitments,

December 31, 2009
Loan commitments
Home equity lines of credit
Standby letters of credit and financial guarantees ${ }^{(1)}$
$\begin{array}{lllllll}\$ & 754,549 & \$ 193,009 & \$ 15,699 & \$ & 119,446\end{array}$
\$ 1,112,703

Commercial letters of credit
Legally binding commitments
Credit card lines ${ }^{(2)}$
182,872
46,487
120,618
562,159

| 541,919 | - | - | 541,919 |
| :--- | :--- | :--- | :--- | :--- |

Total credit extension commitments

$$
\begin{array}{ccccccccc}
\$ & 724,791 & \$ & 212,182 & \$ & 46,487 & \$ 120,618 & \$ 1,104,078
\end{array}
$$

[^0]
## guarantees

classified as
investment
grade and
non-investment
grade based on
the credit quality
of the
underlying
reference name
within the
instrument were
$\$ 40.0$ billion and
$\$ 27.3$ billion
compared to
$\$ 39.7$ billion and
$\$ 30.0$ billion at
December 31, 2009.
(2) Includes
business card unused lines of
credit.
Legally binding commitments to extend credit generally have specified rates and maturities. Certain of these commitments have adverse change clauses that help to protect the Corporation against deterioration in the borrower s ability to pay.

## Other Commitments

## Global Principal Investments and Other Equity Investments

At June 30, 2010 and December 31, 2009, the Corporation had unfunded equity investment commitments of approximately $\$ 1.9$ billion and $\$ 2.8$ billion. In light of proposed Basel regulatory capital changes related to unfunded commitments, the Corporation has actively reduced these commitments in a series of transactions involving its private equity fund investments. The Corporation entered into agreements to sell $\$ 2.9$ billion of its exposure in certain private equity funds. For more information on these transactions, see Note 5 Securities. These commitments generally relate to the Corporation s Global Principal Investments business which is comprised of a diversified portfolio of investments in private equity, real estate and other alternative investments. These investments are made either directly in a company or held through a fund.

Where the Corporation has a binding equity bridge commitment and there is a market disruption or other unexpected event, there is higher potential for loss, unless an orderly disposition of the exposure can be made. At June 30, 2010, the Corporation did not have any unfunded bridge equity commitments. The Corporation had funded equity bridges of $\$ 1.2$ billion that were committed prior to the market disruption. These equity bridges were considered held for investment and classified in other assets. During the fourth quarter of 2009, these equity bridges were written down to a zero balance. In the three and six months ended June 30, 2009, the Corporation recorded a total of $\$ 113$ million and $\$ 263$ million in losses in equity investment income related to these investments.

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## Table of Contents

## Loan Purchases

In 2005, the Corporation entered into an agreement for the committed purchase of retail automotive loans over a five-year period that ended on June 22, 2010. Under this agreement, the Corporation purchased $\$ 6.6$ billion of such loans during the six months ended June 30, 2010 and also the year ended December 31, 2009. All loans purchased under this agreement were subject to a comprehensive set of credit criteria. This agreement was accounted for as a derivative liability with a fair value of $\$ 189$ million at December 31, 2009. As of June 30, 2010, the Corporation was no longer committed for any additional purchases and the derivative liability was closed.

At June 30, 2010 and December 31, 2009, the Corporation had commitments to purchase loans (e.g., residential mortgage and commercial real estate) of $\$ 3.2$ billion and $\$ 2.2$ billion, which upon settlement will be included in loans or LHFS.

## Operating Leases

The Corporation is a party to operating leases for certain of its premises and equipment. Commitments under these leases are approximately $\$ 1.5$ billion, $\$ 2.8$ billion, $\$ 2.4$ billion, $\$ 1.9$ billion and $\$ 1.4$ billion for the remainder of 2010 through 2014, respectively, and $\$ 7.7$ billion in the aggregate for all years thereafter.

## Other Commitments

At June 30, 2010 and December 31, 2009, the Corporation had commitments to enter into forward-dated resale and securities borrowing agreements of $\$ 86.8$ billion and $\$ 51.8$ billion. In addition, the Corporation had commitments to enter into forward-dated repurchase and securities lending agreements of $\$ 56.2$ billion and $\$ 58.3$ billion. All of these commitments expire within the next 12 months.

The Corporation has entered into agreements with providers of market data, communications, systems consulting and other office-related services. At both June 30, 2010 and December 31, 2009, the minimum fee commitments over the remaining terms of these agreements totaled $\$ 2.3$ billion.

## Other Guarantees

## Bank-owned Life Insurance Book Value Protection

The Corporation sells products that offer book value protection to insurance carriers who offer group life insurance policies to corporations, primarily banks. The book value protection is provided on portfolios of intermediate investment-grade fixed-income securities and is intended to cover any shortfall in the event that policyholders surrender their policies and market value is below book value. To manage its exposure, the Corporation imposes significant restrictions on surrenders and the manner in which the portfolio is liquidated and the funds are accessed. In addition, investment parameters of the underlying portfolio are restricted. These constraints, combined with structural protections, including a cap on the amount of risk assumed on each policy, are designed to provide adequate buffers and guard against payments even under extreme stress scenarios. These guarantees are recorded as derivatives and carried at fair value in the trading portfolio. At June 30, 2010 and December 31, 2009, the notional amount of these guarantees totaled $\$ 15.7$ billion and $\$ 15.6$ billion and the Corporation s maximum exposure related to these guarantees totaled $\$ 5.0$ billion and $\$ 4.9$ billion with estimated maturity dates between 2030 and 2040. As of June 30, 2010, the Corporation has not made a payment under these products. The probability of surrender has increased due to the deteriorating financial health of policyholders, but remains a small percentage of total notional.

## Employee Retirement Protection

The Corporation sells products that offer book value protection primarily to plan sponsors of Employee Retirement Income Security Act of 1974 (ERISA) governed pension plans, such as $401(\mathrm{k})$ plans and 457 plans. The book value protection is provided on portfolios of intermediate/short-term investment-grade fixed-income securities and is intended to cover any shortfall in the event that plan participants continue to withdraw funds after all securities have been liquidated and there is remaining book value. The Corporation retains the option to exit the contract at any time. If the Corporation exercises its option, the purchaser can require the Corporation to purchase high quality fixed-income securities, typically government or government-backed agency securities, with the proceeds of the liquidated assets to assure the return of principal. To manage its exposure, the Corporation imposes significant restrictions and constraints on the timing

## Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

## Table of Contents

of the withdrawals, the manner in which the portfolio is liquidated and the funds are accessed, and the investment parameters of the underlying portfolio. These constraints, combined with structural protections, are designed to provide adequate buffers and guard against payments even under extreme stress scenarios. These guarantees are recorded as derivatives and carried at fair value in the trading portfolio. At June 30, 2010 and December 31, 2009, the notional amount of these guarantees totaled $\$ 36.5$ billion and $\$ 36.8$ billion with estimated maturity dates between 2010 and 2014 if the exit option is exercised on all deals. As of June 30, 2010, the Corporation has not made a payment under these products and has assessed the probability of payments under these guarantees as remote.

## Merchant Services

On June 26, 2009, the Corporation contributed its merchant processing business to a joint venture in exchange for a 46.5 percent ownership interest in the joint venture. During the second quarter of 2010, the joint venture purchased the interest held by one of the three initial investors bringing the Corporation s ownership interest up to 49 percent. For additional information on the joint venture agreement, see Note 5 Securities.

The Corporation, on behalf of the joint venture, provides credit and debit card processing services to various merchants by processing credit and debit card transactions on the merchants behalf. In connection with these services, a liability may arise in the event of a billing dispute between the merchant and a cardholder that is ultimately resolved in the cardholder s favor and the merchant defaults on its obligation to reimburse the cardholder. A cardholder, through its issuing bank, generally has until the later of up to six months after the date a transaction is processed or the delivery of the product or service to present a chargeback to the joint venture as the merchant processor. If the joint venture is unable to collect this amount from the merchant, it bears the loss for the amount paid to the cardholder. The joint venture is primarily liable for any losses on transactions from the contributed portfolio that occur after June 26, 2009. However, if the joint venture fails to meet its obligation to reimburse the cardholder for disputed transactions, then the Corporation could be held liable for the disputed amount. For the three and six months ended June 30, 2010, the Corporation processed $\$ 82.8$ billion and $\$ 161.9$ billion of transactions and recorded losses of $\$ 5$ million and $\$ 8$ million. For the three and six months ended June 30, 2009, the Corporation processed $\$ 79.6$ billion and $\$ 154.4$ billion of transactions and recorded losses of $\$ 7$ million and $\$ 14$ million.

At June 30, 2010 and December 31, 2009, the Corporation, on behalf of the joint venture, held as collateral $\$ 21$ million and $\$ 26$ million of merchant escrow deposits which may be used to offset amounts due from the individual merchants. The joint venture also has the right to offset any payments with cash flows otherwise due to the merchant. Accordingly, the Corporation believes that the maximum potential exposure is not representative of the actual potential loss exposure. The Corporation believes the maximum potential exposure for chargebacks would not exceed the total amount of merchant transactions processed through Visa and MasterCard for the last six months, which represents the claim period for the cardholder, plus any outstanding delayed-delivery transactions. As of June 30, 2010 and December 31, 2009, the maximum potential exposure totaled approximately $\$ 126.0$ billion and $\$ 131.0$ billion. The Corporation does not expect to make material payments in connection with these guarantees. The maximum potential exposure disclosed above does not include volumes processed by First Data contributed portfolios.

## Brokerage Business

For a portion of the Corporation s brokerage business, the Corporation has contracted with a third party to provide clearing services that include underwriting margin loans to the Corporation s clients. This contract stipulates that the Corporation will indemnify the third party for any margin loan losses that occur in its issuing margin to the Corporation s clients. The maximum potential future payment under this indemnification was $\$ 804$ million and $\$ 657$ million at June 30, 2010 and December 31, 2009. Historically, any payments made under this indemnification have not been material. As these margin loans are highly collateralized by the securities held by the brokerage clients, the Corporation has assessed the probability of making such payments in the future as remote. This indemnification would end with the termination of the clearing contract which is expected to occur in the third quarter of 2010.

## Other Derivative Contracts

The Corporation funds selected assets, including securities issued by CDOs and CLOs, through derivative contracts, typically total return swaps, with third parties and SPEs that are not consolidated on the Corporation s Consolidated Balance Sheet. At June 30, 2010 and December 31, 2009, the total notional amount of these derivative
contracts was approximately $\$ 4.1$ billion and $\$ 4.9$ billion with commercial banks and $\$ 1.5$ billion and $\$ 2.8$ billion with SPEs. The underlying securities are senior securities and substantially all of the Corporation s exposures are insured. Accordingly, the Corporation s exposure to loss consists principally of counterparty risk to the insurers. In certain circumstances, generally as a result of ratings downgrades, the Corporation may be required to purchase the underlying assets, which would not

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## Table of Contents

result in additional gain or loss to the Corporation as such exposure is already reflected in the fair value of the derivative contracts.

## Other Guarantees

The Corporation sells products that guarantee the return of principal to investors at a preset future date. These guarantees cover a broad range of underlying asset classes and are designed to cover the shortfall between the market value of the underlying portfolio and the principal amount on the preset future date. To manage its exposure, the Corporation requires that these guarantees be backed by structural and investment constraints and certain pre-defined triggers that would require the underlying assets or portfolio to be liquidated and invested in zero-coupon bonds that mature at the preset future date. The Corporation is required to fund any shortfall at the preset future date between the proceeds of the liquidated assets and the purchase price of the zero-coupon bonds. These guarantees are recorded as derivatives and carried at fair value in the trading portfolio. At June 30, 2010 and December 31, 2009, the notional amount of these guarantees totaled $\$ 1.9$ billion and $\$ 2.1$ billion. These guarantees have various maturities ranging from two to five years. As of June 30, 2010 and December 31, 2009, the Corporation had not made a payment under these products and has assessed the probability of payments under these guarantees as remote.

The Corporation has entered into additional guarantee agreements, including lease-end obligation agreements, partial credit guarantees on certain leases, real estate joint venture guarantees, sold risk participation swaps and sold put options that require gross settlement. The maximum potential future payment under these agreements was approximately $\$ 3.5$ billion and $\$ 3.6$ billion at June 30, 2010 and December 31, 2009. The estimated maturity dates of these obligations are between 2010 and 2033. The Corporation has made no material payments under these guarantees.

In addition, the Corporation has guaranteed the payment obligations of certain subsidiaries of Merrill Lynch on certain derivative transactions. The aggregate notional amount of such derivative liabilities was approximately $\$ 2.2$ billion and $\$ 2.5$ billion at June 30, 2010 and December 31, 2009.

## Litigation and Regulatory Matters

The following supplements the disclosure in Note 14 Commitments and Contingencies to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K and in Note 11 Commitments and Contingencies to the Consolidated Financial Statements of the Corporation s Quarterly Report on Form 10-Q for the quarter ended March 31, 2010 (collectively, the prior commitments and contingencies disclosures).

In the ordinary course of business, the Corporation and its subsidiaries are routinely defendants in or parties to many pending and threatened legal actions and proceedings, including actions brought on behalf of various classes of claimants. These actions and proceedings are generally based on alleged violations of consumer protection, securities, environmental, banking, employment and other laws. In some of these actions and proceedings, claims for substantial monetary damages are asserted against the Corporation and its subsidiaries.

In the ordinary course of business, the Corporation and its subsidiaries are also subject to regulatory examinations, information gathering requests, inquiries and investigations. Certain subsidiaries of the Corporation are registered broker/dealers or investment advisors and are subject to regulation by the Securities and Exchange Commission, the Financial Industry Regulatory Authority (FINRA), the New York Stock Exchange, the Financial Services Authority and other domestic, international and state securities regulators. In connection with formal and informal inquiries by those agencies, such subsidiaries receive numerous requests, subpoenas and orders for documents, testimony and information in connection with various aspects of their regulated activities.

In view of the inherent difficulty of predicting the outcome of such litigation and regulatory matters, particularly where the claimants seek very large or indeterminate damages or where the matters present novel legal theories or involve a large number of parties, the Corporation generally cannot predict what the eventual outcome of the pending matters will be, what the timing of the ultimate resolution of these matters will be, or what the eventual loss, fines or penalties related to each pending matter may be.

In accordance with applicable accounting guidance, the Corporation establishes an accrued liability for litigation and regulatory matters when those matters present loss contingencies that are both probable and estimable. In such cases, there may be an exposure to loss in excess of any amounts accrued. When a loss contingency is not both probable and estimable, the Corporation does not establish an accrued liability. As a litigation or regulatory matter
develops, the Corporation, in conjunction with

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## Table of Contents

any outside counsel handling the matter, evaluates on an ongoing basis whether such matter presents a loss contingency that is probable and estimable. If, at the time of evaluation, the loss contingency related to a litigation or regulatory matter is not both probable and estimable, the matter will continue to be monitored for further developments that would make such loss contingency both probable and estimable. Once the loss contingency related to a litigation or regulatory matter is deemed to be both probable and estimable, the Corporation will establish an accrued liability with respect to such loss contingency and continue to monitor the matter for further developments that could affect the amount of the accrued liability that has been previously established. Excluding fees paid to external legal service providers, litigation-related expenses of $\$ 102$ million and $\$ 690$ million were recognized for the three and six months ended June 30, 2010 as compared to $\$ 159$ million and $\$ 370$ million for the same periods in 2009.

In some of the matters described below, and in the prior commitments and contingencies disclosures, including but not limited to the Lehman Brothers Holdings, Inc. matters, loss contingencies are not both probable and estimable in the view of management, and accordingly, an accrued liability has not been established for those matters. For those disclosed litigation matters included herein, and in the prior commitments and contingencies disclosures, for which a loss is reasonably possible in future periods, whether in excess of a related accrued liability or where there is no accrued liability, and for which the Corporation is able to estimate a range of possible loss, the current estimated range is $\$ 250$ million to $\$ 1.4$ billion. This aggregate range represents management $s$ estimate of a possible range of loss with respect to such matters. This estimated range of possible loss is based upon currently available information. Moreover, the litigation matters underlying the estimated range will change from time to time, and actual results may vary significantly. Information is provided below, or in the prior commitments and contingencies disclosures, regarding the nature of these contingencies and, where specified, the amount of the claim associated with these loss contingencies. Based on current knowledge, management does not believe that loss contingencies arising from pending litigation and regulatory matters, including the litigation and regulatory matters described below, will have a material adverse effect on the consolidated financial position or liquidity of the Corporation. However, in light of the inherent uncertainties involved in these matters, and the very large or indeterminate damages sought in some or all of these matters, an adverse outcome in some or all of these matters could be material to the Corporation s results of operations or cash flows for any particular reporting period.

## Adelphia Litigation

On May 26, 2010, the decision of the court dismissing approximately 650 defendants was affirmed by the U.S. Court of Appeals for the Second Circuit. Trial is now scheduled for October 25, 2010.

## Countrywide Bond Insurance Litigation

On May 28, 2010, defendants filed a notice of appeal from the adverse portions of the order issued by the court on April 29, 2010 in MBIA Insurance Corporation, Inc., v. Countrywide Home Loans. On June 11, 2010, MBIA Insurance Corporation (MBIA) filed a notice of cross-appeal.

On March 31, 2010, in the Syncora Guarantee action, the court issued an order granting in part and denying in part defendants motion to dismiss. Both parties filed notices of appeal concerning aspects of the order. On May 6, 2010, Syncora Guarantee Inc. filed an amended complaint reasserting its previously dismissed claims and adding a successor liability claim against the Corporation.

On April 30, 2010, in the Financial Guaranty Insurance Co. action, Financial Guaranty Insurance Company (FGIC) filed an amended complaint, which adds the Corporation, Countrywide Financial Corporation, Countrywide Securities Corporation (CSC) and Countrywide Bank F.S.B. as defendants. In the amended complaint, FGIC reasserts its previously dismissed claims and asserts a successor liability claim against the Corporation.

On May 17, 2010, in the MBIA Insurance Corporation, Inc. v. Bank of America action, the court issued an order sustaining in part and overruling in part defendants demurrer, and dismissing the case in its entirety with leave to amend. On June 21, 2010, MBIA filed an amended complaint re-asserting its previously dismissed claims, including a successor liability claim against the Corporation, and adding Countrywide Capital Markets, LLC as a defendant.

## Countrywide Equity and Debt Securities Matters

On August 2, 2010, the district court granted preliminary approval of the settlement agreement in In re Countrywide Financial Corp. Securities Litigation.

## Countrywide FTC Investigation

On April 27, 2010, Countrywide Home Loans, Inc. (CHL) and BAC Home Loans Servicing, LP reached an agreement in principle with the Federal Trade Commission (FTC) to resolve the FTC s investigation into CHL s and BAC Home Loans Servicing, LP s servicing practices. The agreement is evidenced by a consent order under which CHL and BAC Home Loans Servicing, LP agreed, without admitting any wrongdoing, to settle the matter for an amount that is not material to the Corporation s consolidated financial statements. The amount was paid to the FTC as equitable relief for consumers whose loans were serviced by CHL and Countrywide Home Loans Servicing, LP prior to their acquisition by

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## Table of Contents

the Corporation. The payment to the FTC is not a penalty or a fine. As part of the settlement, CHL and BAC Home Loans Servicing, LP also agreed to a number of additional undertakings relating to the servicing of residential mortgage loans that are in payment default or under which the borrower is a debtor in a Chapter 13 bankruptcy case. The U.S. District Court for the Central District of California entered the consent order on June 15, 2010.

## Countrywide Mortgage-Backed Securities Litigation

On July 13, 2010, plaintiffs filed a consolidated amended complaint in the Maine State Retirement System $v$. Countrywide Financial Corporation action.

On June 9, 2010, plaintiffs filed amended complaints in the Federal Home Loan Bank of San Francisco action.
On June 10, 2010, plaintiffs filed amended complaints in the Federal Home Loan Bank of Seattle action.

## IndyMac Litigation

On June 21, 2010, the court dismissed all claims brought against the Corporation because plaintiffs failed to plead facts to support their allegation that the Corporation is the successor-in-interest to Merrill Lynch and Countrywide. A motion to intervene and a motion to amend have been filed. If granted, they would add new plaintiffs and new claims against Merrill Lynch Pierce, Fenner and Smith Incorporated and CSC.

## Lehman Brothers Holdings, Inc. Litigation

On June 4, 2010, defendants filed a motion to dismiss the third amended complaint.

## Merrill Lynch Subprime-related Matters

Connecticut Carpenters Pension Fund, et al. v. Merrill Lynch \& Co., Inc., et al.; Iron Workers Local No. 25 Pension Fund v. Credit-Based Asset Servicing and Securitization LLC, et al.; Public Employees Ret. System of Mississippi v. Merrill Lynch \& Co. Inc. et al.; Wyoming State Treasurer v. Merrill Lynch \& Co. Inc.

On June 1, 2010, the district court issued an opinion explaining its March 31, 2010 order in which the court dismissed claims related to 65 of 84 offerings with prejudice on the grounds that plaintiffs lacked standing as no named plaintiff purchased securities in those offerings. The opinion also allows lead plaintiffs to file an amended complaint as to certain parties. As a result, on July 6, 2010, lead plaintiffs filed a consolidated amended complaint relating to the offerings remaining in the case.

## Municipal Derivatives Litigation

All six previously disclosed civil cases recently filed in California state court have been transferred and consolidated in the In re Municipal Derivatives Antitrust Litigation. In May 2010, five additional cases were filed in the U.S. District Court for the Northern District of California on behalf of additional California cities and counties alleging anticompetitive conduct in violation of the Sherman Act and California s Cartwright Act. The five cases, which seek unspecified damages, including treble damages, have been transferred and consolidated in In re Municipal Derivatives Antitrust Litigation.

On June 21, 2010, the State of West Virginia filed an amended complaint, in which it added additional defendants, including Merrill Lynch. The State also added a claim under the Sherman Act to its original claim under the West Virginia Antitrust Act, and seeks treble damages on both counts.

## Parmalat Finanziaria S.p.A. Matters

## Proceedings in Italy

On May 26, 2010, the Court of Appeals, Milan affirmed the lower court s ruling acquitting the three former employees of the Corporation.

## Proceedings in the United States

On June 3, 2010, the Corporation reached agreements to settle the following Parmalat private placement related cases for an aggregate amount that is not material to the Corporation s consolidated financial statements: (1) Principal Global Investors, LLC, et al. v. Bank of America Corporation, et al. in the U.S. District Court for the Southern District of Iowa; (2) Monumental Life Insurance Company, et al. v. Bank of America Corporation, et al. in the U.S. District Court for the Northern District of Iowa; (3) Prudential Insurance Company of America and Hartford Life Insurance Company v. Bank of

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## Table of Contents

America Corporation, et al. in the U.S. District Court for the Northern District of Illinois (as previously disclosed, Hartford s claims in this case have already been dismissed); and (4) John Hancock Life Insurance Company, et al. v. Bank of America Corporation et al. in the U.S. District Court for the District of Massachusetts.

## Tribune PHONES Litigation

On April 19, 2010, the bankruptcy court ruled that the defendants are not required to answer the complaint pending further order of the court. The court also ruled that the examiner appointed in the pending Tribune chapter 11 cases should investigate and report on whether the plaintiff, Wilmington Trust Company, violated the automatic stay in filing the complaint, among other things.

## NOTE 12 Shareholders Equity and Earnings Per Common Share

## Common Stock

In July 2010, the Board declared a third quarter cash dividend of $\$ 0.01$ per common share payable on September 24, 2010 to common shareholders of record on September 3, 2010. In April 2010, the Board declared a second quarter cash dividend of $\$ 0.01$ per common share, which was paid on June 25, 2010 to common shareholders of record on June 4, 2010. In January 2010, the Board declared a first quarter cash dividend of $\$ 0.01$ per common share, which was paid on March 26, 2010 to common shareholders of record on March 5, 2010.

On April 28, 2010, at the Corporation s 2010 Annual Meeting of Stockholders, the Corporation obtained shareholder approval of an amendment to the Corporation s amended and restated certificate of incorporation to increase the number of authorized shares of common stock from 11.3 billion to 12.8 billion.

In December 2009, the Corporation repurchased the non-voting perpetual preferred stock previously issued to the U.S. Treasury (TARP Preferred Stock) through the use of $\$ 25.7$ billion in excess liquidity and $\$ 19.3$ billion in proceeds from the sale of 1.3 billion Common Equivalent Securities (CES) valued at $\$ 15.00$ per unit. The CES consisted of depositary shares representing interests in shares of Common Equivalent Junior Preferred Stock, Series S (Common Equivalent Stock) and contingent warrants to purchase an aggregate of 60 million shares of the Corporation s common stock. On February 23, 2010, the Corporation held a special meeting of stockholders at which it obtained shareholder approval of an amendment to the Corporation s amended and restated certificate of incorporation to increase the number of authorized shares of common stock, and accordingly, the Common Equivalent Stock automatically converted in full into 1.286 billion shares of common stock on February 24, 2010 following the filing of the amendment with the Delaware Secretary of State on February 23, 2010. In addition, as a result, the contingent warrants expired without having become exercisable and the CES ceased to exist. For additional information on preferred stock, see Note 15 Shareholders Equity and Earnings Per Common Share to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K.

Through a 2008 authorized share repurchase program, the Corporation had the ability to repurchase shares, subject to certain restrictions, from time to time, in the open market or in private transactions. The 2008 authorized repurchase program expired on January 23, 2010. In the six months ended June 30, 2010, the Corporation did not repurchase any shares of common stock and issued approximately 96.8 million shares under employee stock plans. At June 30, 2010, the Corporation had reserved 1.6 billion of unissued common shares for future issuances under employee stock plans, common stock warrants, convertible notes and preferred stock.

During the three months ended March 31, 2010, the Corporation issued approximately 191 million RSUs to certain employees under the Key Associate Stock Plan. These awards generally vest in three equal annual installments beginning one year from the grant date. Vested RSUs will be settled in cash unless the Corporation authorizes settlement in common shares. Approximately 58 million of these RSUs have been authorized to settle in common shares. Certain awards contain clawback provisions which permit the Corporation to cancel all or a portion of the award under specified circumstances. The compensation cost for cash-settled awards and awards subject to certain clawback provisions is accrued over the vesting period and adjusted to fair value based upon changes in the share price of the Corporation s common stock. The compensation cost for the remaining awards is fixed and based on the share price of the common stock on the date of grant, or the date upon which settlement in common stock has been authorized. The Corporation hedges a portion of its exposure to variability in the expected cash flows for unvested awards using a combination of economic and cash flow hedges as described in Note 4 Derivatives. Subsequent to June 30, 2010, the Corporation authorized approximately 42 million

## Table of Contents

additional RSUs to be settled in common shares and terminated a portion of the corresponding economic and cash flow hedges.
Preferred Stock
During the first and second quarters of 2010, the aggregate dividends declared on preferred stock were $\$ 348$ million and $\$ 340$ million or a total of $\$ 688$ million for the six months ended June 30, 2010.
Accumulated OCI
The following table presents the changes in accumulated OCI for the six months ended June 30, 2010 and 2009, net-of-tax.

| (Dollars in millions) | Available-for- Available-for- <br> Sale <br> Marketable <br> Equity <br> Sale Debt Esurities <br> Securities |  |  |  | Derivatives |  | Employee Benefit Plans ${ }^{(1)}$ |  | Foreign Currency <br> (2) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance, December 31, 2009 | \$ | (628) | \$ | 2,129 | \$ | $(2,535)$ | \$ | $(4,092)$ | \$ | (493) |  | (5,619) |
| Cumulative adjustment for new consolidation guidance |  | (116) |  | - |  | - |  | - |  | - |  | (116) |
| Net change in fair value recorded in accumulated OCI |  | 3,678 |  | $(1,294)$ |  | (746) |  | - |  | (112) |  | 1,526 |
| Net realized (gains) losses reclassified into earnings |  | (28) |  | (836) |  | 241 |  | 127 |  | 258 |  | (238) |
| Balance, June 30, 2010 | \$ | 2,906 | \$ | (1) | \$ | $(3,040)$ | \$ | $(3,965)$ | \$ | (347) |  | (4,447) |
| Balance, December 31, 2008 | \$ | $(5,956)$ | \$ | 3,935 | \$ | $(3,458)$ | \$ | $(4,642)$ | \$ | (704) |  | (10,825) |
| Cumulative adjustment for accounting change OTTI (3) |  | (71) |  | - |  | - |  | - |  | - |  | (71) |
| Net change in fair value recorded in accumulated |  |  |  |  |  |  |  |  |  |  |  |  |
| OCI |  | 2,835 |  | 793 |  | (52) |  | 161 |  | (101) |  | 3,636 |
| Net realized (gains) losses reclassified into earnings |  | (238) |  | $(4,383)$ |  | 539 |  | 115 |  | - |  | $(3,967)$ |
| Balance, June 30, 2009 | \$ | $(3,430)$ | \$ | 345 | \$ | $(2,971)$ | \$ | $(4,366)$ | \$ | (805) |  | ( 11,227 ) |
| (1) Net change in fair value represents after-tax adjustments based on the final year-end |  |  |  |  |  |  |  |  |  |  |  |  |

actuarial
valuations.
${ }^{(2)}$ Net change in
fair value represents only the impact of changes in
foreign
exchange rates
on the
Corporation s net investment in foreign operations.
(3) Effective

January 1, 2009, the Corporation adopted new accounting guidance on the recognition of
OTTI losses on debt securities.
For additional information on the adoption of this accounting guidance, see

## Note 1

Summary of
Significant
Accounting
Principles to the
Consolidated
Financial
Statements of the Corporation s 2009 Annual Report on Form 10-K and Note 5

Securities.

## Earnings Per Common Share

For the three and six months ended June 30, 2010, average options to purchase 269 million and 277 million shares of common stock were outstanding but not included in the computation of earnings per common share (EPS) because they were antidilutive under the treasury stock method compared to 319 million and 321 million for the same periods in 2009. For both the three and six months ended June 30, 2010, average warrants to purchase 122 million shares of common stock were outstanding but not included in the computation of EPS because they were antidilutive under the treasury stock method compared to 272 million and 258 million for the same periods in 2009 . For both the three and six months ended June 30, 2010, 117 million average dilutive potential common shares associated with the $7.25 \%$

Non-cumulative Perpetual Convertible Preferred Stock, Series L and the Merrill Lynch \& Co., Inc. Mandatory Convertible Preferred Stock Series 2 and Series 3 were excluded from the diluted share count because the result would have been antidilutive under the if-converted method compared to 164 million and 176 million for the same periods in 2009. For purposes of computing basic EPS, CES were considered to be participating securities prior to February 24, 2010 and as such were allocated earnings as required by the two-class method. For purposes of computing diluted EPS, the dilutive effect of the CES, which were outstanding prior to February 24, 2010, was calculated using the if-converted method which was more dilutive than the two-class method for the six months ended June 30, 2010. In addition, for both the three and six months ended June 30, 2009, the Corporation recorded an increase to retained earnings and net income available to common shareholders of $\$ 576$ million related to the Corporation s preferred stock exchange for common stock.

## Table of Contents

The calculation of EPS and diluted EPS for the three and six months ended June 30, 2010 and 2009 is presented below.

| (Dollars in millions, except per share information; shares in thousands) | Three Months Ended June 30 |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  | 2010 |  | 2009 |
| Earnings per common share |  |  |  |  |  |  |  |  |
| Net income | \$ | 3,123 | \$ | 3,224 | \$ | \$ 6,305 | \$ | \$ 7,471 |
| Preferred stock dividends |  | (340) |  | (805) |  | (688) |  | $(2,238)$ |
| Net income applicable to common shareholders |  | 2,783 |  | 2,419 |  | 5,617 |  | 5,233 |
| Income allocated to participating securities |  | (42) |  | (52) |  | (286) |  | (117) |
| Net income allocated to common shareholders | \$ | 2,741 | \$ | 2,367 |  | \$ 5,331 | \$ | 5,116 |
| Average common shares issued and outstanding |  | 9,956,773 |  | 7,241,515 |  | 9,570,166 |  | 6,808,262 |
| Earnings per common share | \$ | 0.28 | \$ | 0.33 | \$ | \$ 0.56 | \$ | 0.75 |
| Diluted earnings per common share |  |  |  |  |  |  |  |  |
| Net income applicable to common shareholders | \$ | 2,783 | \$ | 2,419 | \$ | \$ 5,617 | \$ | \$ 5,233 |
| Income allocated to participating securities |  | (42) |  | (52) |  | (79) |  | (117) |
| Net income allocated to common shareholders | \$ | 2,741 | \$ | 2,367 |  | \$ 5,538 | \$ | \$ 5,116 |
| Average common shares issued and outstanding |  | 9,956,773 |  | 7,241,515 |  | 9,570,166 |  | 6,808,262 |
| Dilutive potential common shares ${ }^{(1)}$ |  | 73,003 |  | 28,003 |  | 450,760 |  | 28,710 |
| Total diluted average common shares issued and outstanding |  | 10,029,776 |  | 7,269,518 |  | 10,020,926 |  | 6,836,972 |
| Diluted earnings per common share | \$ | 0.27 | \$ | 0.33 |  | \$ 0.55 | \$ | \$ 0.75 |

${ }^{(1)}$ Includes
incremental
shares from
RSUs, restricted
stock shares,
stock options
and warrants.

## NOTE 13 Pension and Postretirement Plans

The Corporation sponsors noncontributory trusteed pension plans that cover substantially all officers and employees, a number of noncontributory nonqualified pension plans, and postretirement health and life plans. Additional information on these plans is presented in Note 17 Employee Benefit Plans to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K.

As a result of the Merrill Lynch acquisition, the Corporation assumed the obligations related to the plans of Merrill Lynch. These plans include a terminated U.S. pension plan, non-U.S. pension plans, nonqualified pension plans and

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postretirement plans. The non-U.S. pension plans vary based on the country and local practices.
In 1988, Merrill Lynch purchased a group annuity contract that guarantees the payment of benefits vested under the terminated U.S. pension plan. The Corporation, under a supplemental agreement, may be responsible for, or benefit from actual experience and investment performance of the annuity assets. The Corporation contributed $\$ 0$ and $\$ 120$ million for the six months ended June 30, 2010 and 2009, under this agreement. Additional contributions may be required in the future under this agreement.

## Table of Contents

Net periodic benefit cost of the Corporation s plans for the three and six months ended June 30, 2010 and 2009 included the following components.

| (Dollars in millions) | Three Months Ended June 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Qualified Pension Plans |  | Nonqualified and Other Pension Plans ${ }^{(1)}$ |  | Postretirement Health and Life Plans |  |
|  | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Components of net periodic benefit cost |  |  |  |  |  |  |
| Service cost | \$ 95 | \$ 87 | \$ 8 | \$ 7 | \$ 3 | \$ 3 |
| Interest cost | 187 | 183 | 64 | 59 | 23 | 22 |
| Expected return on plan assets | (315) | (308) | (57) | (54) | (3) | (2) |
| Amortization of transition obligation | - | - | - | - | 8 | 8 |
| Amortization of prior service cost (credits) | 7 | 11 | (2) | (2) | 3 | - |
| Recognized net actuarial loss (gain) | 92 | 89 | 3 | - | (17) | (24) |
| Recognized termination and settlement benefit cost | - | 8 | 3 | - | - | - |
| Net periodic benefit cost | \$ 66 | \$ 70 | \$ 19 | \$ 10 | \$ 17 | \$ 7 |
|  | Six Months Ended June 30 |  |  |  |  |  |
|  |  |  | Nonqua Other | ied and | Postre | ement |
|  |  | Pension <br> ns |  | $\begin{aligned} & \text { ensio } \\ & \text { (1) } \end{aligned}$ |  | S |
| (Dollars in millions) | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Components of net periodic benefit cost |  |  |  |  |  |  |
| Service cost | \$ 198 | \$ 194 | \$ 16 | \$ 14 | \$ 7 | \$ 8 |
| Interest cost | 374 | 371 | 125 | 119 | 45 | 45 |
| Expected return on plan assets | (631) | (616) | (114) | (108) | (5) | (4) |
| Amortization of transition obligation | - | - | - | - | 16 | 16 |
| Amortization of prior service cost (credits) | 14 | 20 | (4) | (4) | 3 | - |
| Recognized net actuarial loss (gain) | 181 | 188 | 3 | 2 | (25) | (38) |
| Recognized termination and settlement benefit cost | - | 8 | 13 | - | - | - |
| Net periodic benefit cost | \$ 136 | \$ 165 | \$ 39 | \$ 23 | \$ 41 | \$ 27 |
| ${ }^{(1)}$ Includes |  |  |  |  |  |  |
| nonqualified |  |  |  |  |  |  |
| pension plans, |  |  |  |  |  |  |
| the terminated |  |  |  |  |  |  |
| U.S. pension |  |  |  |  |  |  |
| plan and |  |  |  |  |  |  |
| non-U.S. |  |  |  |  |  |  |
| pension plans as |  |  |  |  |  |  |
| described above. |  |  |  |  |  |  |

In 2010, the Corporation expects to contribute approximately $\$ 230$ million to its nonqualified and other pension plans and $\$ 116$ million to its postretirement health and life plans. For the six months ended June 30, 2010, the Corporation contributed $\$ 142$ million and $\$ 58$ million to these plans. The Corporation does not expect to be required to contribute to its qualified pension plans in 2010.

## NOTE 14 Fair Value Measurements

Under applicable accounting guidance, fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Corporation determines the fair values of its financial instruments based on the fair value hierarchy established under applicable accounting guidance which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. There are three levels of inputs that may be used to measure fair value. For more information regarding the fair value hierarchy and how the Corporation measures fair value, see Note 1 Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form $10-\mathrm{K}$. The Corporation accounts for certain corporate loans and loan commitments, LHFS, structured reverse repurchase agreements, long-term deposits and long-term debt under the fair value option.

## Level 1, 2 and 3 Valuation Techniques

Financial instruments are considered Level 1 when the valuation is based on quoted prices in active markets for identical assets or liabilities. Level 2 financial instruments are valued using quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or models using inputs that are observable or can be corroborated by observable

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## Table of Contents

market data for substantially the full term of the assets or liabilities. Financial instruments are considered Level 3 when their values are determined using pricing models, discounted cash flow methodologies or similar techniques, and at least one significant model assumption or input is unobservable and when determination of the fair value requires significant management judgment or estimation.

The Corporation uses market indices for direct inputs to certain models where the cash settlement is directly linked to appreciation or depreciation of that particular index (primarily in the context of structured credit products). In those cases, no material adjustments are made to the index-based values. In other cases, market indices are used as inputs to the valuation, but are adjusted for trade specific factors such as rating, credit quality, vintage and other factors.

## Trading Account Assets and Liabilities and Available-for-Sale Debt Securities

The fair values of trading account assets and liabilities are primarily based on actively traded markets where prices are based on either direct market quotes or observed transactions. The fair values of AFS debt securities are generally based on quoted market prices or market prices for similar assets. Liquidity is a significant factor in the determination of the fair values of trading account assets and liabilities and AFS debt securities. Market price quotes may not be readily available for some positions, or positions within a market sector where trading activity has slowed significantly or ceased. Some of these instruments are valued using a discounted cash flow model, which estimates the fair value of the securities using internal credit risk, interest rate and prepayment risk models that incorporate management $s$ best estimate of current key assumptions such as default rates, loss severity and prepayment rates. Principal and interest cash flows are discounted using an observable discount rate for similar instruments with adjustments that management believes a market participant would consider in determining fair value for the specific security. Others are valued using a net asset value approach which considers the value of the underlying securities. Underlying assets are valued using external pricing services, where available, or matrix pricing based on the vintages and ratings. Situations of illiquidity generally are triggered by the market s perception of credit uncertainty regarding a single company or a specific market sector. In these instances, fair value is determined based on limited available market information and other factors, principally from reviewing the issuer $s$ financial statements and changes in credit ratings made by one or more ratings agencies.

## Derivative Assets and Liabilities

The fair values of derivative assets and liabilities traded in the over-the-counter (OTC) market are determined using quantitative models that utilize multiple market inputs including interest rates, prices and indices to generate continuous yield or pricing curves and volatility factors to value the position. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third party pricing services. Estimation risk is greater for derivative asset and liability positions that are either option-based or have longer maturity dates where observable market inputs are less readily available or are unobservable, in which case, quantitative-based extrapolations of rate, price or index scenarios are used in determining fair values. The fair values of derivative assets and liabilities include adjustments for market liquidity, counterparty credit quality and other deal specific factors, where appropriate. The Corporation incorporates within its fair value measurements of OTC derivatives the net credit differential between the counterparty credit risk and the Corporation s own credit risk. An estimate of severity of loss is also used in the determination of fair value, primarily based on market data.

## Corporate Loans and Loan Commitments

The fair value of loans and loan commitments are based on market prices, where available, or discounted cash flow analyses using market-based credit spreads of comparable debt instruments or credit derivatives of the specific borrower or comparable borrowers. Results of discounted cash flow calculations may be adjusted, as appropriate, to reflect other market conditions or the perceived credit risk of the borrower.

## Mortgage Servicing Rights

The fair values of MSRs are determined using models that rely on estimates of prepayment rates, the resultant weighted-average lives of the MSRs and the option adjusted spread (OAS) levels. For more information on MSRs, see Note 16 Mortgage Servicing Rights.

## Table of Contents

## Loans Held-for-Sale

The fair values of LHFS are based on quoted market prices, where available, or are determined by discounting estimated cash flows using interest rates approximating the Corporation s current origination rates for similar loans adjusted to reflect the inherent credit risk.

## Other Assets

The fair values of AFS marketable equity securities are generally based on quoted market prices or market prices for similar assets. However, non-public investments are initially valued at the transaction price and subsequently adjusted when evidence is available to support such adjustments.

## Securities Financing Agreements

The fair values of certain reverse repurchase agreements, repurchase agreements and securities borrowed transactions are determined using quantitative models, including discounted cash flow models that require the use of multiple market inputs including interest rates and spreads to generate continuous yield or pricing curves, and volatility factors. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third party pricing services.

## Deposits, Commercial Paper and Other Short-term Borrowings

The fair values of deposits, commercial paper and other short-term borrowings are determined using quantitative models, including discounted cash flow models that require the use of multiple market inputs including interest rates and spreads to generate continuous yield or pricing curves, and volatility factors. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third party pricing services. The Corporation considers the impact of its own credit spreads in the valuation of these liabilities. The credit risk is determined by reference to observable credit spreads in the secondary cash market.

## Long-term Borrowings

The Corporation issues structured notes that have coupons or repayment terms linked to the performance of debt or equity securities, indices, currencies or commodities. The fair value of structured notes is estimated using valuation models for the combined derivative and debt portions of the notes accounted for under the fair value option. These models incorporate observable and, in some instances, unobservable inputs including security prices, interest rate yield curves, option volatility, currency, commodity or equity rates and correlations between these inputs. The impact of the Corporation s own credit spreads is also included based on the Corporation s observed secondary bond market spreads. Structured notes are classified as either Level 2 or Level 3 in the fair value hierarchy.

## Asset-backed Secured Financings

The fair values of asset-backed secured financings are based on external broker bids, where available, or are determined by discounting estimated cash flows using interest rates approximating the Corporation s current origination rates for similar loans adjusted to reflect the inherent credit risk.

## Table of Contents

## Recurring Fair Value

Assets and liabilities carried at fair value on a recurring basis at June 30, 2010, including financial instruments which the Corporation accounts for under the fair value option, are summarized in the table below.

June 30, 2010
Fair Value Measurements Using

|  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Dollars in millions) | Level 1 (1) | Level 2 (1) | Level 3 | Netting <br> Adjustments | Assets/Liabilities <br> at |
| Fair Value |  |  |  |  |  |


| Assets |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds sold and securities borrowed or purchased under agreements to resell | \$ | \$ 68,109 | \$ - | \$ | \$ | 68,109 |
| Trading account assets: |  |  |  |  |  |  |
| U.S. government and agency securities | 29,851 | 24,679 | - | - |  | 54,530 |
| Corporate securities, trading loans and |  |  |  |  |  |  |
| Equity securities | 22,794 | 7,821 | 726 | - |  | 31,341 |
| Foreign sovereign debt | 27,116 | 11,524 | 952 | - |  | 39,592 |
| Mortgage trading loans and asset-backed securities | - | 11,570 | 7,508 | - | Mortgage trading loans and | 19,078 |
| Total trading account assets | 81,160 | 97,157 | 19,059 | - |  | 197,376 |
| Derivative assets ${ }^{(3)}$ | 1,284 | 1,821,378 | 22,741 | $(1,762,072)$ |  | 83,331 |
| Available-for-sale debt securities: |  |  |  |  |  |  |
| U.S. Treasury securities and agency securities | 46,989 | 3,395 | - | - |  | 50,384 |
| Mortgage-backed securities: |  |  |  |  |  |  |
| Agency | - | 153,581 | - | - |  | 153,581 |
| Agency-collateralized mortgage |  |  |  |  |  |  |
| Non-agency residential | - | 27,384 | 1,976 | - |  | 29,360 |
| Non-agency commercial | - | 7,078 | 50 | - |  | 7,128 |
| Foreign securities | 134 | 2,583 | 233 | - |  | 2,950 |
| Corporate bonds | - | 6,063 | 304 | - |  | 6,367 |
| Other taxable securities | 21 | 2,791 | 13,900 | - |  | 16,712 |
| Tax-exempt securities | - | 6,176 | 1,237 | - |  | 7,413 |
| Total available-for-sale debt securities | 47,144 | 249,921 | 17,700 | - |  | 314,765 |
| Loans and leases | - | - | 3,898 | - |  | 3,898 |
| Mortgage servicing rights | - | - | 14,745 | - |  | 14,745 |
| Loans held-for-sale | - | 21,483 | 5,981 | - |  | 27,464 |
| Other assets | 34,950 | 13,656 | 7,702 | - |  | 56,308 |
| Total assets | \$164,538 | \$2,271,704 | \$91,826 | \$(1,762,072) | \$ | 765,996 |

## Liabilities


(1) Gross transfers
included
$\$ 173$ million of derivative assets and $\$ 165$ million of derivative liabilities transferred from Level 1 to Level 2 during the six months ended June 30, 2010.
(2) Amounts represent the impact of legally enforceable master netting agreements and also cash collateral held or placed with the same counterparties.

For further
disaggregation
of derivative
assets and
liabilities, see
Note 4
Derivatives.

## Table of Contents

Assets and liabilities carried at fair value on a recurring basis at December 31, 2009, including financial instruments which the Corporation accounts for under the fair value option, are summarized in the table below.

December 31, 2009
Fair Value Measurements Using

(Dollars in millions) $\quad$ Level 1 $\quad$ Level 2 $\quad$ Level 3 | Assets/Liabilities |  |
| :---: | :---: | :---: |
| at |  |
| Adjustments ${ }^{(1)}$ | Fair Value |

| Assets |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds sold and securities borrowed or purchased under agreements to resell | \$ | \$ 57,775 | \$ | \$ - | \$ 57,775 |
| Trading account assets: |  |  |  |  |  |
| U.S. government and agency securities | 17,140 | 27,445 | - | - | 44,585 |
| Corporate securities, trading loans |  |  |  |  |  |
| Equity securities | 25,274 | 7,204 | 1,084 | - | 33,562 |
| Foreign sovereign debt | 18,353 | 8,647 | 1,143 | - | 28,143 |
| Mortgage trading loans and |  |  |  |  |  |
| Total trading account assets | 65,539 | 95,590 | 21,077 | - | 182,206 |
| Derivative assets | 3,326 | 1,467,855 | 23,048 | (1,413,540) | 80,689 |
| Available-for-sale debt securities: |  |  |  |  |  |
| U.S. Treasury securities and agency securities | 19,571 | 3,454 | - | - | 23,025 |
| Mortgage-backed securities: |  |  |  |  |  |
| Agency | - | 166,246 | - | - | 166,246 |
| Agency-collateralized mortgage |  |  |  |  |  |
| Non-agency residential | - | 27,887 | 7,216 | - | 35,103 |
| Non-agency commercial | - | 6,651 | 258 | - | 6,909 |
| Foreign securities | 158 | 3,271 | 468 | - | 3,897 |
| Corporate bonds | - | 5,265 | 927 | - | 6,192 |
| Other taxable securities | 676 | 14,721 | 9,854 | - | 25,251 |
| Tax-exempt securities | - | 7,574 | 1,623 | - | 9,197 |
| Total available-for-sale debt |  |  |  |  |  |
| Loans and leases | - | - | 4,936 | - | 4,936 |
| Mortgage servicing rights | - | - | 19,465 | - | 19,465 |
| Loans held-for-sale | - | 25,853 | 6,942 | - | 32,795 |
| Other assets | 35,411 | 12,677 | 7,821 | - | 55,909 |
| Total assets | \$ 124,681 | \$1,920,600 | \$ 103,635 | \$(1,413,540) | \$ 735,376 |

## Liabilities

Interest-bearing deposits in domestic

(1) Amounts
represent the
impact of legally
enforceable
master netting
agreements and
also cash
collateral held or
placed with the
same
counterparties.

## Table of Contents

The table below presents a reconciliation of all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the three months ended June 30, 2010, including net realized and unrealized gains (losses) included in earnings and accumulated OCI.

## Level 3 Fair Value Measurements

(Dollars in millions)
Trading account assets:
Corporate securities, trading loans and other
Equity securities
Foreign sovereign debt
Mortgage trading loans and asset-backed securities

Total trading account assets
Net derivative assets (2)
Available-for-sale debt securities:
Non-agency MBS:
Residential
Commercial
Foreign securities
Corporate bonds
Other taxable securities
Tax-exempt securities

| Total available-for-sale debt securities | 24,059 | (305) | (73) | $(6,731)$ | 1,105 | (355) | 17,700 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans and leases ${ }^{(3)}$ | 4,007 | (256) | - | 147 | - | - | 3,898 |
| Mortgage servicing rights | 18,842 | $(3,998)$ | - | (99) | - | - | 14,745 |
| Loans held-for-sale ${ }^{(3)}$ | 5,984 | 131 | - | (371) | 237 | - | 5,981 |
| Other assets ${ }^{(4)}$ | 7,774 | 998 | - | $(1,050)$ | - | (20) | 7,702 |
| Trading account liabilities: |  |  |  |  |  |  |  |
| Foreign sovereign debt | (369) | 2 | - | (9) | - | 369 | (7) |
| Corporate securities and other | (30) | (5) | - | 8 | (46) | - | (73) |
| Total trading account liabilities | (399) | (3) | - | (1) | (46) | 369 | (80) |
| Accrued expenses and other liabilities ${ }^{(3)}$ | $(1,390)$ | (53) | - | (175) | - | - | $(1,618)$ |
| Long-term debt ${ }^{(3)}$ | $(4,560)$ | 586 |  | 188 | (560) | 256 | $(4,090)$ |

[^1](decrease) to
Level 3 and for
liabilities,
(increase) /
decrease to
Level 3.
(2) Net derivatives
at June 30, 2010
include
derivative assets
of $\$ 22.7$ billion
and derivative
liabilities of
$\$ 13.3$ billion.
(3) Amounts
represent items
which are
accounted for
under the fair
value option.
(4) Other assets is primarily
comprised of
AFS marketable
equity securities.
During the three months ended June 30, 2010, the more significant transfers into Level 3 included $\$ 1.1$ billion of trading account assets, $\$ 1.1$ billion of AFS debt securities and $\$ 520$ million of net derivative contracts. Transfers into Level 3 for trading account assets were driven by reduced price transparency as a result of lower levels of trading activity for certain corporate debt securities as well as a change in valuation methodology for certain ABS to a discounted cash flow model. Transfers into Level 3 for AFS debt securities were due to an increase in the number of non-agency RMBS and other taxable securities priced using a discounted cash flow model. Transfers into Level 3 for net derivative contracts primarily related to a lack of price observability for certain credit default and total return swaps. During the three months ended June 30, 2010, the more significant transfers out of Level 3 were $\$ 819$ million of trading account assets, driven by increased price verification of certain mortgage-backed and corporate debt securities and increased price observability of index floaters based on the Bond Market Association (BMA) curve held in corporate securities, trading loans and other.

## Table of Contents

The table below presents a reconciliation of all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the three months ended June 30, 2009, including net realized and unrealized gains (losses) included in earnings and accumulated OCI.

## Level 3 Fair Value Measurements

| (Dollars in millions) | Balance <br> April 1 <br> $2009{ }^{(1)}$ | Gains <br> (Losses) <br> Included in Earnings | Gains <br> (Losses) <br> Included <br> in <br> OCI | Purchases, <br> Issuances <br> and <br> Settlements | Transfers into/(out of) <br> Level $3{ }^{(1)}$ | $\begin{aligned} & \text { Balance } \\ & \text { June } 30 \\ & 2009(1) \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trading account assets: |  |  |  |  |  |  |
| Corporate securities, trading loans and other | \$ 10,458 | 125 | \$ | \$ $(1,259)$ | \$ (746) | \$ 8,578 |
| Equity securities | 7,671 | (101) | - | (104) | (33) | 7,433 |
| Foreign sovereign debt | 601 | 79 | - | 11 | 174 | 865 |
| Mortgage trading loans and asset-backed securities | 9,025 | (15) | - | 2,511 | $(2,778)$ | 8,743 |
| Total trading account assets | 27,755 | 88 | - | 1,159 | $(3,383)$ | 25,619 |
| Net derivative assets ${ }^{(2)}$ | 7,416 | 406 | - | $(2,580)$ | 4,159 | 9,401 |
| Available-for-sale debt securities: |  |  |  |  |  |  |
| Non-agency MBS | 10,364 | (637) | 1,936 | $(3,510)$ | 744 | 8,897 |
| Foreign securities | 1,219 | (79) | (100) | 21 | - | 1,061 |
| Corporate bonds | 1,725 | (10) | 136 | (115) | 206 | 1,942 |
| Other taxable securities | 8,700 | (1) | 132 | (196) | (859) | 7,776 |
| Tax-exempt securities | 267 | - | (17) | 1,326 | 530 | 2,106 |
| Total available-for-sale debt securities | 22,275 | (727) | 2,087 | $(2,474)$ | 621 | 21,782 |
| Loans and leases ${ }^{(3)}$ | 6,955 | 1,171 | - | $(1,164)$ | - | 6,962 |
| Mortgage servicing rights | 14,096 | 3,829 | - | 610 | - | 18,535 |
| Loans held-for-sale ${ }^{(3)}$ | 7,362 | 269 | - | (198) | (120) | 7,313 |
| Other assets ${ }^{(4)}$ | 6,653 | 257 | - | (128) | 10 | 6,792 |
| Trading account liabilities: Foreign sovereign debt | (326) | (26) | - | - | - | (352) |
| Corporate securities and other | - | - | - | (7) | - | (7) |
| Total trading account liabilities | (326) | (26) | - | (7) | - | (359) |
| Accrued expenses and other liabilities ${ }^{(3)}$ | $(2,783)$ | 603 | - | 78 | 39 | $(2,063)$ |
| Long-term debt ${ }^{(3)}$ | $(8,067)$ | $(1,112)$ | - | 370 | 3,520 | $(5,289)$ |

(1)

Assets
(liabilities). For assets, increase / (decrease) to Level 3 and for liabilities,
(increase) /
decrease to
Level 3.
(2) Net derivatives
at June 30, 2009 include
derivative assets of $\$ 34.7$ billion and derivative liabilities of $\$ 25.3$ billion.
(3) Amounts
represent items
which are
accounted for under the fair value option.
(4) Other assets is primarily comprised of AFS marketable equity securities.

## Table of Contents

The table below presents a reconciliation of all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the six months ended June 30, 2010, including net realized and unrealized gains (losses) included in earnings and accumulated OCI.

## Level 3 Fair Value Measurements

Six Months Ended June 30, 2010


Trading account
assets:
Corporate securities, trading loans and
other
Equity securities
Foreign sovereign
debt
Mortgage trading
loans and
asset-backed
securities
Total trading account
assets
Net derivative assets
(2) debt securities:
Non-agency MBS:

| Residential | 7,216 | (96) | (515) | (310) | $(5,829)$ | 1,698 | (188) | 1,976 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | 258 | - | (13) | (31) | (128) | 52 | (88) | 50 |
| Foreign securities | 468 | - | (124) | (89) | (78) | 56 | - | 233 |
| Corporate bonds | 927 | - | (3) | 35 | (666) | 30 | (19) | 304 |
| Other taxable securities | 9,854 | 5,812 | 19 | (119) | (2,742) | 1,119 | (43) | 13,900 |
| Tax-exempt securities | 1,623 | - | (25) | (9) | (561) | 316 | (107) | 1,237 |
| Total available-for-sale debt securities | 20,346 | 5,716 | (661) | (523) | $(10,004)$ | 3,271 | (445) | 17,700 |
| Loans and leases (3) | 4,936 | - | (140) | - | (898) | - | - | 3,898 |
| Mortgage servicing rights | 19,465 | - | $(4,696)$ | - | (24) | - | - | 14,745 |
|  | 6,942 | - | 67 | - | $(1,427)$ | 399 | - | 5,981 |

Loans held-for-sale (3)

| Other assets ${ }^{(4)}$ | 7,821 | - | 1,537 | - | $(1,421)$ | - | (235) | 7,702 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trading account |  |  |  |  |  |  |  |  |
| liabilities: |  |  |  |  |  |  |  |  |
| Foreign sovereign debt | (386) | - | 23 | - | (24) | - | 380 | (7) |
| Corporate securities and other | (10) | - | (5) | - | (9) | (52) | 3 | (73) |
| Total trading account liabilities | (396) | - | 18 | - | (33) | (52) | 383 | (80) |
| Accrued expenses and other liabilities ${ }^{(3)}$ | $(1,598)$ | - | 9 | - | (29) | - | - | $(1,618)$ |
| Long-term debt ${ }^{(3)}$ | $(4,660)$ | - | 788 | - | (264) | (897) | 943 | $(4,090)$ |

(1) Assets
(liabilities). For assets, increase / (decrease) to Level 3 and for liabilities, (increase) / decrease to Level 3.
(2) Net derivatives
at June 30, 2010 include derivative assets of $\$ 22.7$ billion and derivative liabilities of $\$ 13.3$ billion.
(3) Amounts represent items which are accounted for under the fair value option.
(4) Other assets is primarily comprised of AFS marketable equity securities.
During the six months ended June 30, 2010, the more significant transfers into Level 3 included $\$ 2.8$ billion of trading account assets, $\$ 3.3$ billion of AFS debt securities and $\$ 768$ million of net derivative contracts. Transfers into Level 3 for trading account assets were driven by reduced price transparency as a result of lower levels of trading

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activity for certain municipal auction rate securities and corporate debt securities as well as a change in valuation methodology for certain ABS to a discounted cash flow model. Transfers into Level 3 for AFS debt securities were due to an increase in the number of non-agency RMBS and other taxable securities priced using a discounted cash flow model. Transfers into Level 3 for net derivative contracts primarily related to a lack of price observability for certain credit default and total return swaps. During the six months ended June 30, 2010, the more significant transfers out of Level 3 were $\$ 1.6$ billion of trading account assets, driven by increased price verification of certain mortgage-backed and corporate debt securities and increased price observability of index floaters based on the BMA curve held in corporate securities, trading loans and other.

## Table of Contents

The table below presents a reconciliation of all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the six months ended June 30, 2009, including net realized and unrealized gains (losses) included in earnings and accumulated OCI.

## Level 3 Fair Value Measurements

| (Dollars in millions) | Six Months Ended June 30, 2009 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance <br> January <br> 1 <br> 2009 <br> (1) | Merrill <br> Lynch Acquisition | Gains (Losses) Included in Earnings | Gains (Losses) <br> Included in OCI | Purchases, Issuances and Settlements | Transfers into /(out of) <br> Level $3{ }^{(1)}$ | Balance <br> June 30 $2009{ }^{(1)}$ |
| Trading account assets: |  |  |  |  |  |  |  |
| Corporate securities, trading loans and other | \$ 4,540 | \$ 7,012 | \$ (272) | \$ | \$ $(3,445)$ | \$ 743 | \$ 8,578 |
| Equity securities | 546 | 3,848 | (278) | - | 3,543 | (226) | 7,433 |
| Foreign sovereign debt | - | 30 | 64 | - | 10 | 761 | 865 |
| Mortgage trading loans and asset-backed securities | 1,647 | 7,294 | (289) | - | 1,743 | $(1,652)$ | 8,743 |
| Total trading account |  |  |  |  |  |  |  |
| Net derivative assets ${ }^{(2)}$ | 2,270 | 2,307 | 4,274 | - | $(3,991)$ | 4,541 | 9,401 |
| Available-for-sale debt securities: |  |  |  |  |  |  |  |
| Non-agency MBS | 6,096 | 2,509 | (740) | 2,109 | $(1,678)$ | 601 | 8,897 |
| Foreign securities | 1,247 | - | (79) | (99) | (8) | - | 1,061 |
| Corporate bonds | 1,598 | - | (49) | 95 | (49) | 347 | 1,942 |
| Other taxable securities | 9,599 | - | (20) | 487 | $(1,147)$ | $(1,143)$ | 7,776 |
| Tax-exempt securities | 162 | - | - | 25 | 1,292 | 627 | 2,106 |
| Total available-for-sale |  |  |  |  |  |  |  |
| Loans and leases (3) | 5,413 | 2,452 | 156 | - | $(1,059)$ | - | 6,962 |
| Mortgage servicing rights | 12,733 | 209 | 4,927 | - | 666 | - | 18,535 |
| Loans held-for-sale ${ }^{(3)}$ | 3,382 | 3,872 | 133 | - | 46 | (120) | 7,313 |
| Other assets ${ }^{(4)}$ | 4,157 | 2,696 | 8 | - | (79) | 10 | 6,792 |
| Trading account |  |  |  |  |  |  |  |
| Foreign sovereign debt | - | - | (26) | - | 18 | (344) | (352) |
| Corporate securities and other | - | - | - | - | (7) | - | (7) |

Total trading account
liabilities
$(1,337) \quad 1,121$
11
(344)

Accrued expenses and
other liabilities ${ }^{(3)}$
54
39
(359)
(1) Assets
(liabilities). For assets, increase / (decrease) to Level 3 and for liabilities, (increase) / decrease to Level 3.
(2) Net derivatives at June 30, 2009 include derivative assets of $\$ 34.7$ billion and derivative liabilities of $\$ 25.3$ billion.
(3) Amounts represent items which are accounted for under the fair value option.
(4) Other assets is primarily comprised of AFS marketable equity securities and other equity investments.

## Table of Contents

The table below summarizes gains and losses due to changes in fair value, including both realized and unrealized gains (losses), recorded in earnings for Level 3 assets and liabilities during the three months ended June 30, 2010 and 2009. These amounts include gains (losses) on loans, LHFS, loan commitments and structured notes all of which are accounted for under the fair value option.

Level 3 Total Realized and Unrealized Gains (Losses) Included in Earnings
Three Months Ended June 30, 2010

| Equity | Trading | Mortgage | All |  |
| :---: | :---: | :---: | :---: | :---: |
| Investment | Account <br> Banking | Other <br> Income |  |  |
| Profits | Income | Income |  |  |
| (Loss) | (Losses) | (Loss) $^{(1)}$ | (Loss) $^{(2)}$ | Total |

Trading account assets:
Corporate securities, trading loans and

| other | \$ | \$ | (52) | \$ | - | \$ | - |  | (52) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity securities | - |  | (39) |  | - |  | - |  | (39) |
| Foreign sovereign debt | - |  | (73) |  | - |  | - |  | (73) |
| Mortgage trading loans and asset-backed securities | - |  | 182 |  | - |  | - |  | 182 |
| Total trading account assets | - |  | 18 |  | - |  | - |  | 18 |
| Net derivative assets | - |  | 193 |  | 3,395 |  | - |  | 3,588 |
| Available-for-sale debt securities: |  |  |  |  |  |  |  |  |  |
| Non-agency MBS: |  |  |  |  |  |  |  |  |  |
| Residential | - |  | - |  | - |  | (282) |  | (282) |
| Commercial | - |  | - |  | - |  | - |  | - |
| Foreign securities | - |  | - |  | - |  | (3) |  | (3) |
| Corporate bonds | - |  | - |  | - |  | - |  | - |
| Other taxable securities | - |  | - |  | - |  | 28 |  | 28 |
| Tax-exempt securities | - |  | - |  | - |  | (48) |  | (48) |
| Total available-for-sale debt securities | - |  | - |  | - |  | (305) |  | (305) |
| Loans and leases ${ }^{(3)}$ | - |  | - |  | - |  | (256) |  | (256) |
| Mortgage servicing rights | - |  | - |  | $(3,998)$ |  | - |  | $(3,998)$ |
| Loans held-for-sale ${ }^{(3)}$ | - |  | - |  | 44 |  | 87 |  | 131 |
| Other assets | 1,033 |  | - |  | (35) |  | - |  | 998 |
| Trading account liabilities | - |  | (3) |  | - |  | - |  | (3) |
| Accrued expenses and other liabilities ${ }^{(3)}$ |  |  | (12) |  | (30) |  | (11) |  | (53) |
| Long-term debt ${ }^{(3)}$ | - |  | 472 |  | - |  | 114 |  | 586 |
| Total | \$ 1,033 | \$ | 668 | \$ | (624) | \$ | (371) |  | 706 |

Three Months Ended June 30, 2009

| Equity | Trading | Mortgage | All |  |
| :---: | :---: | :---: | :---: | :---: |
| Investment | Account | Banking | Other |  |
| Income | Profits | Income | Income |  |
| (Loss) | (Losses) | (Loss) $^{(1)}$ | (Loss) $^{(2)}$ | Total |

Trading account assets:
Corporate securities, trading loans and other
Equity securities
Foreign sovereign debt
Mortgage trading loans and asset-backed securities

Total trading account assets
Net derivative assets
Available-for-sale debt securities:
Non-agency MBS
Foreign securities
Corporate bonds

${ }^{(1)}$ Mortgage
banking income
does not reflect
the impact of
Level 1 and
Level 2 hedges on MSRs.
(2) Includes net
impairment
losses
recognized in
earnings on AFS
debt securities.
(3) Amounts
represent items
which are
accounted for
under the fair
value option.

## Table of Contents

The table below summarizes gains and losses due to changes in fair value, including both realized and unrealized gains (losses), recorded in earnings for Level 3 assets and liabilities during the six months ended June 30, 2010 and 2009. These amounts include gains (losses) on loans, LHFS, loan commitments and structured notes all of which are accounted for under the fair value option.

Level 3 Total Realized and Unrealized Gains (Losses) Included in Earnings
Six Months Ended June 30, 2010
(Dollars in millions)
Corporate securities, trading loans and


|  | Six Months Ended June 30, 2009 |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Equity | Trading | Mortgage | All |  |
|  | Investment | Account | Banking | Other |  |
| (Dollars in millions) | Income | Profits | Income | Income |  |
|  | (Loss) | (Losses) | (Loss) $)^{(1)}$ | (Loss) $)^{(2)}$ | Total |

Trading account assets:
Corporate securities, trading loans and

| other | \$ | - | \$ | (272) | \$ | - | \$ | - |  | (272) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity securities |  | - |  | (278) |  | - |  | - |  | (278) |
| Foreign sovereign debt |  |  |  | 64 |  | - |  | - |  | 64 |
| Mortgage trading loans and asset-backed securities |  | - |  | (289) |  | - |  | - |  | (289) |
| Total trading account assets |  | - |  | (775) |  | - |  |  |  | (775) |
| Net derivative assets |  |  |  | 710 |  | 3,564 |  | - |  | 4,274 |
| Available-for-sale debt securities: |  |  |  |  |  |  |  |  |  |  |
| Non-agency MBS |  | - |  | - |  | (12) |  | (728) |  | (740) |
| Foreign securities |  | - |  | - |  | - |  | (79) |  | (79) |
| Corporate bonds |  |  |  |  |  |  |  | (49) |  | (49) |
| Other taxable securities |  | - |  | - |  | - |  | (20) |  | (20) |
| Total available-for-sale debt securities |  | - |  | - |  | (12) |  | (876) |  | (888) |
| Loans and leases ${ }^{(3)}$ |  |  |  | (7) |  | - |  | 163 |  | 156 |
| Mortgage servicing rights |  |  |  | - |  | 4,927 |  | - |  | 4,927 |
| Loans held-for-sale ${ }^{(3)}$ |  | - |  | (209) |  | (88) |  | 430 |  | 133 |
| Other assets |  | 71 |  | (3) |  | 125 |  | (185) |  | 8 |
| Trading account liabilities |  |  |  | (26) |  | - |  | - |  | (26) |
| Accrued expenses and other liabilities ${ }^{(3)}$ |  |  |  | (1) |  | 133 |  | 989 |  | 1,121 |
| Long-term debt ${ }^{(3)}$ |  | - |  | $(1,345)$ |  | - |  | (259) |  | $(1,604)$ |
| Total | \$ | 71 |  | $(1,656)$ | \$ | 8,649 | \$ | 262 |  | 7,326 |

(1) Mortgage
banking income
does not reflect
the impact of
Level 1 and
Level 2 hedges on MSRs.
(2) Includes net
impairment
losses
recognized in
earnings on AFS
debt securities.
(3) Amounts
represent items
which are
accounted for
under the fair
value option.

## Table of Contents

The table below summarizes changes in unrealized gains (losses) recorded in earnings during the three months ended June 30, 2010 and 2009 for Level 3 assets and liabilities that were still held at June 30, 2010 and 2009. These amounts include changes in fair value on loans, LHFS, loan commitments and structured notes all of which are accounted for under the fair value option.

Level 3 Changes in Unrealized Gains (Losses) Relating to Assets and Liabilities Still Held at Reporting Date Three Months Ended June 30, 2010

| (Dollars in millions) | Three Months Ended June 30, 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Equity Investment Income (Loss) | Trading Account Profits (Losses) | Mortgage Banking Income (Loss) <br> (1) | All Other Income (Loss) | Total |
| Trading account assets: |  |  |  |  |  |
| Corporate securities, trading loans and other | \$ | \$ (136) | \$ - | \$ - | \$ (136) |
| Equity securities |  | (33) | - |  | (33) |
| Foreign sovereign debt | - | (73) | - | - | (73) |
| Mortgage trading loans and asset-backed securities | - | 173 | - | - | 173 |
| Total trading account assets |  | (69) | - | - | (69) |
| Net derivative assets |  | 453 | 2,187 | - | 2,640 |

Available-for-sale debt securities:

| Non-agency MBS: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Residential | - | - | - | (44) | (44) |
| Commercial | - |  | - | - | - |
| Foreign securities | - |  | - | - | - |
| Other taxable securities | - | - | - | (20) | (20) |
| Total available-for-sale debt securities | - | - | - | (64) | (64) |
| Loans and leases ${ }^{(2)}$ | - |  | - | (95) | (95) |
| Mortgage servicing rights | - |  | $(4,477)$ | - | $(4,477)$ |
| Loans held-for-sale ${ }^{(2)}$ | - |  | 16 | (17) | (1) |
| Other assets | 716 | - | (11) | - | 705 |
| Trading account liabilities | - | 2 | - | - | 2 |
| Accrued expenses and other liabilities (2) | - | - | (16) | (271) | (287) |
| Long-term debt ${ }^{(2)}$ |  | 384 | - | 113 | 497 |

Total
\$ 716 \$ 770 \$ $(2,301)$ (334)

Three Months Ended June 30, 2009

|  | Equity | Trading | Mortgage | All |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Investment | Account | Banking | Other |  |
| (Dollars in millions) | Income | Profits | Income | Income |  |
|  | (Loss) | (Losses) | (Loss) $^{(1)}$ | (Loss) | Total |

Trading account assets:
Corporate securities, trading loans and other $\$ \quad-\quad \$ 110 \quad \$ \quad-\quad \$ \quad-\quad \$ 110$
Equity securities

| Foreign sovereign debt <br> Mortgage trading loans and asset-backed securities |  |  | 79 |  | - | - | 79 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | - | (156) |  | 51 | - | (105) |
| Total trading account assets |  | - | (69) |  | 51 | - | (18) |
| Net derivative assets |  | - | (681) |  | 1,064 | - | 383 |
| Available-for-sale debt securities: |  |  |  |  |  |  |  |
| Non-agency MBS |  | - | - |  | - | (617) | (617) |
| Foreign securities |  | - | - |  | - | (88) | (88) |
| Other taxable securities |  | - | - |  | - | (3) | (3) |
| Tax-exempt securities |  | - | - |  | - | (47) | (47) |
| Total available-for-sale debt securities |  | - | - |  | - | (755) | (755) |
| Loans and leases ${ }^{(2)}$ |  | - | - |  | - | 1,105 | 1,105 |
| Mortgage servicing rights |  | - | - |  | 3,428 | - | 3,428 |
| Loans held-for-sale ${ }^{(2)}$ |  |  | (155) |  | (40) | 471 | 276 |
| Other assets |  | 95 | - |  | - | 50 | 145 |
| Trading account liabilities |  | - | (26) |  | - | - | (26) |
| Accrued expenses and other liabilities ${ }^{(2)}$ |  | - | - |  | 99 | 482 | 581 |
| Long-term debt ${ }^{(2)}$ |  | - | $(1,030)$ |  | - | (266) | $(1,296)$ |
| Total | \$ | 95 | \$ $(1,961)$ | \$ | 4,602 | \$ 1,087 | \$ 3,823 |
| (1) Mortgage banking income does not reflect impact of Level 1 and Level 2 hedges on MSRs. |  |  |  |  |  |  |  |
| (2) Amounts represent items which are accounted for under the fair value option. |  |  |  |  |  |  |  |

## Table of Contents

The table below summarizes changes in unrealized gains (losses) recorded in earnings during the six months ended June 30, 2010 and 2009 for Level 3 assets and liabilities that were still held at June 30, 2010 and 2009. These amounts include changes in fair value on loans, LHFS, loan commitments and structured notes all of which are accounted for under the fair value option.

Level 3 Changes in Unrealized Gains (Losses) Relating to Assets and Liabilities Still Held at Reporting Date Six Months Ended June 30, 2010

|  | Equity <br> Investment | Trading <br> Account | Mortgage <br> Banking | All <br> Other |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Income | Profits | Income | Income |  |
| (Dollars in millions) | (Loss) | (Losses) | (Loss) ${ }^{(1)}$ | (Loss) | Total |

Trading account assets:
Corporate securities, trading loans and other \$
Equity securities
Foreign sovereign debt
Mortgage trading loans and asset-backed securities

Total trading account
Net derivative assets
Available-for-sale debt securities:
Non-agency MBS:

| Residential | - | - | - | (139) | (139) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | - | - | - | (30) | (30) |
| Foreign securities | - | - | - | (121) | (121) |
| Other taxable securities | - | - | - | (14) | (14) |
| Total available-for-sale debt securities | - | - | - | (304) | (304) |
| Loans and leases ${ }^{(2)}$ | - | - | - | 45 | 45 |
| Mortgage servicing rights | - | - | $(5,708)$ | - | $(5,708)$ |
| Loans held-for-sale ${ }^{(2)}$ | - | - | 6 | (102) | (96) |
| Other assets | 635 | - | (13) | - | 622 |
| Trading account liabilities | - | (15) | - | - | (15) |
| Accrued expenses and other liabilities (2) | - | - | (16) | (201) | (217) |
| Long-term debt ${ }^{(2)}$ | - | 494 | - | 191 | 685 |

Total $\quad \$ 635 \quad \$ 1,462 \quad \$(2,718) \quad \$(371) \quad \$(992)$

|  | Six Months Ended June 30, 2009 |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Equity | Trading | Mortgage | All |  |
|  | Investment | Account | Banking | Other |  |
| (Dollars in millions) | Income | Profits | Income | Income |  |
|  | (Loss) | (Losses) | (Loss) ${ }^{(1)}$ | (Loss) | Total |

Trading account assets:

$$
\begin{array}{lllllllll}
\$ & - & \$ & (289) & \$ & - & \$ & - & \$
\end{array}
$$

Corporate securities, trading loans and other

| Equity securities |  | - |  | (274) |  | - |  | - |  | (274) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Foreign sovereign debt |  | - |  | 64 |  | - |  | - |  | 64 |
| Mortgage trading loans and asset-backed securities |  | - |  | (437) |  | 64 |  | - |  | (373) |
| Total trading account assets |  | - |  | (936) |  | 64 |  | - |  | (872) |
| Net derivative assets |  | - |  | 1,300 |  | 3,591 |  | - |  | 4,891 |
| Available-for-sale debt securities: |  |  |  |  |  |  |  |  |  |  |
| Non-agency MBS |  | - |  | - |  | (12) |  | (209) |  | (221) |
| Foreign securities |  | - |  | - |  | - |  | (79) |  | (79) |
| Other taxable securities |  | - |  | - |  | - |  | (20) |  | (20) |
| Tax-exempt securities |  | - |  | - |  | - |  | (12) |  | (12) |
| Total available-for-sale debt securities |  | - |  | - |  | (12) |  | (320) |  | (332) |
| Loans and leases ${ }^{(2)}$ |  | - |  | - |  | - |  | (93) |  | (93) |
| Mortgage servicing rights |  | - |  | - |  | 4,456 |  | - |  | 4,456 |
| Loans held-for-sale ${ }^{(2)}$ |  | - |  | (208) |  | (92) |  | 449 |  | 149 |
| Other assets |  | (224) |  | - |  | - |  | 50 |  | (174) |
| Trading account liabilities |  | - |  | (4) |  | - |  | - |  | (4) |
| Accrued expenses and other liabilities (2) |  | - |  | - |  | 133 |  | 915 |  | 1,048 |
| Long-term debt ${ }^{(2)}$ |  | - |  | $(1,563)$ |  | - |  | (259) |  | $(1,822)$ |
| Total | \$ | (224) | \$ | $(1,411)$ | \$ | 8,140 |  | 742 | \$ | 7,247 |

(1) Mortgage
banking income
does not reflect
impact of Level
1 and Level 2
hedges on MSRs.
(2) Amounts represent items which are accounted for under the fair value option.

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## Table of Contents

## Nonrecurring Fair Value

Certain assets and liabilities are measured at fair value on a nonrecurring basis and are not included in the previous tables in this Note. These assets and liabilities primarily include LHFS, unfunded loan commitments held-for-sale and foreclosed properties. The amounts below represent only balances measured at fair value during the three and six months ended June 30, 2010 and 2009, and still held as of the reporting date.

Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis
June 30, 2010

|  |  |  |
| :---: | :---: | :---: |
| (Dollars in millions) | Level |  |
| Level 3 |  |  |

Assets

| Loans held-for-sale | $\mathbf{\$ 1 , 5 0 1}$ | $\mathbf{\$ 8 , 0 7 0}$ |
| :--- | ---: | ---: |
| Loans and leases $^{(1)}$ | $\mathbf{4 5}$ | $\mathbf{1 0 , 8 1 7}$ |
| Foreclosed properties ${ }^{(2)}$ | $\mathbf{1 0}$ | $\mathbf{1 , 2 5 1}$ |
| Other assets | $\mathbf{4}$ | $\mathbf{1 6}$ |

June 30, 2009
(Dollars in millions)
Assets

| Loans held-for-sale | $\$ 2,236$ | $\$ 9,318$ | $\$(107)$ | $\$$ | $(691)$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Loans and leases $^{(1)}$ | - | 9,201 | $(1,436)$ | $(2,319)$ |  |
| Foreclosed properties ${ }^{(2)}$ | 21 | 609 | $(86)$ | $(207)$ |  |
| Other assets | 12 | 113 | $(60)$ | $(60)$ |  |

(1) Gains
(losses) represent
charge-offs
associated with
real
estate-secured
loans that exceed
180 days past
due.
(2) Amounts are
included in other
assets on the
Consolidated
Balance Sheet
and represent fair
value and related
losses on
foreclosed
properties that
were written
down subsequent
to their initial
classification as
foreclosed
properties.

## Fair Value Option Elections

## Corporate Loans and Loan Commitments

The Corporation elected to account for certain large corporate loans and loan commitments which exceeded the Corporation s single name credit risk concentration guidelines under the fair value option. Lending commitments, both funded and unfunded, are actively managed and monitored and, as appropriate, credit risk for these lending relationships may be mitigated through the use of credit derivatives, with the Corporation s public side credit view and market perspectives determining the size and timing of the hedging activity. These credit derivatives do not meet the requirements for derivatives designated as accounting hedges and therefore are carried at fair value with changes in fair value recorded in other income. Electing the fair value option allows the Corporation to carry these loans and loan commitments at fair value, which is more consistent with management s view of the underlying economics and the manner in which they are managed. In addition, accounting for these loans and loan commitments at fair value reduces the accounting asymmetry that would otherwise result from carrying the loans at historical cost and the credit derivatives at fair value.

At June 30, 2010 and December 31, 2009, funded loans that the Corporation elected to carry at fair value had an aggregate fair value of $\$ 3.9$ billion and $\$ 4.9$ billion recorded in loans and leases and an aggregate outstanding principal balance of $\$ 4.3$ billion and $\$ 5.4$ billion. At June 30, 2010 and December 31, 2009, unfunded loan commitments that the Corporation elected to carry at fair value had an aggregate fair value of $\$ 947$ million and $\$ 950$ million recorded in accrued expenses and other liabilities and an aggregate committed exposure of $\$ 27.6$ billion and $\$ 27.0$ billion. Interest income on these loans is recorded in interest and fees on loans and leases.

## Loans Held-for-Sale

The Corporation elected to account for certain LHFS at fair value. Electing the fair value option allows a better offset of the changes in fair values of the loans and the derivative instruments used to economically hedge them. The Corporation has not elected to account for other LHFS under the fair value option primarily because these loans are floating rate loans that are not economically hedged using derivative instruments. At June 30, 2010 and December 31, 2009, residential mortgage LHFS, commercial mortgage LHFS, and other LHFS accounted for under the fair value option had an aggregate fair value of $\$ 27.5$ billion and $\$ 32.8$ billion and an aggregate outstanding principal balance of $\$ 30.8$ billion and $\$ 36.5$

## Table of Contents

billion. Interest income on these LHFS is recorded in other interest income. The changes in fair value are largely offset by hedging activities.

## Other Assets

The Corporation elected to account for certain other assets under the fair value option including non-marketable convertible preferred shares where the Corporation has economically hedged a majority of the position with derivatives. At June 30, 2010, these assets had a fair value of $\$ 281$ million.

## Securities Financing Agreements

The Corporation elected to account for certain securities financing agreements under the fair value option based on the tenor of the agreements, which reflects the magnitude of the interest rate risk. The majority of securities financing agreements collateralized by U.S. government securities were excluded from the fair value option election as these contracts are generally short-dated and therefore the interest rate risk is not significant. At June 30, 2010, securities financing agreements which the Corporation elected to carry at fair value had an aggregate fair value of $\$ 110.9$ billion and a principal balance of $\$ 110.3$ billion.

## Long-term Deposits

The Corporation elected to account for certain long-term fixed-rate and rate-linked deposits, which are economically hedged with derivatives, under the fair value option. At June 30, 2010 and December 31, 2009, these instruments, which are classified in interest-bearing deposits, had an aggregate fair value of $\$ 2.1$ billion and $\$ 1.7$ billion and a principal balance of $\$ 1.9$ billion and $\$ 1.6$ billion. Interest paid on these instruments is recorded in interest expense. Election of the fair value option allows the Corporation to reduce the accounting volatility that would otherwise result from the accounting asymmetry created by accounting for the financial instruments at historical cost and the economic hedges at fair value. The Corporation did not elect to carry other long-term deposits at fair value because they were not economically hedged using derivatives.

## Commercial Paper and Other Short-term Borrowings

The Corporation elected to account for certain commercial paper and other short-term borrowings under the fair value option. This debt is risk-managed on a fair value basis. At June 30, 2010, this debt, which is classified in commercial paper and short-term borrowings, had an aggregate fair value of $\$ 6.8$ billion and a principal balance of $\$ 7.2$ billion.

## Long-term Debt

The Corporation elected to account for certain long-term debt, primarily structured notes that were acquired as part of the Merrill Lynch acquisition, under the fair value option. This long-term debt is risk-managed on a fair value basis. Election of the fair value option allows the Corporation to reduce the accounting volatility that would otherwise result from the accounting asymmetry created by accounting for these financial instruments at historical cost and the related economic hedges at fair value. The Corporation did not elect to carry other long-term debt at fair value because it is not economically hedged using derivatives. At June 30, 2010, this long-term debt had an aggregate fair value of $\$ 44.2$ billion and a principal balance of $\$ 52.5$ billion.

## Asset-backed Secured Financings

The Corporation elected to account for certain asset-backed secured financings that were acquired as part of the Countrywide acquisition under the fair value option. At June 30, 2010, these secured financings, which are classified in accrued expenses and other liabilities, had an aggregate fair value of $\$ 700$ million and a principal balance of $\$ 1.4$ billion. Election of the fair value option allows the Corporation to reduce the accounting volatility that would otherwise result from the accounting asymmetry created by accounting for the asset-backed secured financings at historical cost and the corresponding mortgage LHFS securing these financings at fair value.

## Table of Contents

The following table provides information about where changes in the fair value of assets or liabilities accounted for under the fair value option are included in the Consolidated Statement of Income for the three and six months ended June 30, 2010 and 2009.

Gains (Losses) Relating to Assets and Liabilities Accounted for Under the Fair Value Option Three Months Ended June 30, 2010
Corporate
Asset- Commercial
Paper
Loans
and
Loans
Lecurities Long- backed $\begin{gathered}\text { and } \\ \text { Other }\end{gathered}$
Loan Held-for- Financing Other term Secured Short-term term (Dollars in millionsCommitments Sale Agreements Assets DepositFinancingsBorrowings Debt Total

| Trading account profits (losses) | \$ | - | \$ | - | \$ |  | \$ | - | \$ | - | \$ | - | \$ | (151) |  | 1,797 |  | 1,646 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage banking income |  | - |  | 3,198 |  | - |  | - |  | - |  | (30) |  | - |  | - |  | 3,168 |
| Other income (loss) |  | (298) |  | 96 |  | 56 |  | 49 |  | (54) |  | - |  |  |  | 1,175 |  | 1,024 |
| Total |  | (298) |  | 3,294 | \$ | 56 | \$ | 49 | \$ | (54) | \$ | (30) | \$ | (151) |  | 2,972 |  | 5,838 |

Three Months Ended June 30, 2009

| Trading account profits (losses) | \$ (17) | \$ | (154) | \$ | - | \$ 374 | \$ | - | \$ | - | \$ | (230) | \$ $(1,886)$ | \$ $(1,913)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage banking income | - |  | 580 |  | - | - |  | - |  | 99 |  | - | - | 679 |
| Equity investment income (loss) | - |  | - |  | - | (32) |  | - |  | - |  | - | - | (32) |
| Other income (loss) | 1,708 |  | 562 |  | (129) | - |  | 54 |  | - |  | - | $(3,571)$ | $(1,376)$ |
| Total | \$ 1,691 | \$ | 988 | \$ | (129) | \$ 342 | \$ | 54 | \$ | 99 | \$ | (230) | \$ $(5,457)$ | \$ $(2,642)$ |

Six Months Ended June 30, 2010

Corporate
Loans
and Loans Securities Long- backed Other Long-
Loan Held-for- Financing Other term Secured Short-term term (Dollars in millionsCommitments Sale Agreements Assets DepositsFinancingsBorrowings Debt Total

| Trading account profits (losses) | \$ | 2 | \$ | - | \$ | - | \$ | - | \$ |  | \$ | - | \$ | (195) | \$ | 876 | \$ | 683 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage banking income |  | - |  | 5,127 |  | - |  | - |  | - |  | (41) |  | - |  | - |  | 5,086 |
| Other income (loss) |  | (21) |  | 252 |  | 98 |  | 46 |  | (112) |  | - |  |  |  | 1,401 |  | 1,664 |
| Total | \$ | (19) | \$ | 5,379 | \$ | 98 | \$ | 46 |  | (112) | \$ | (41) | \$ | (195) |  | 2,277 |  | 7,433 |

Six Months Ended June 30, 2009

| Trading account profits (losses) | \$ (8) | \$ | (248) | \$ | - | \$ 379 | \$ | - | \$ | - | \$ | (240) | \$ $(2,003)$ | \$ $(2,120)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage banking income | - |  | 2,560 |  | - | - |  | - |  | 133 |  | - | - | 2,693 |
| Equity investment income (loss) | - |  | - |  | - | (135) |  | - |  | - |  | - | - | (135) |
| Other income (loss) | 1,341 |  | 547 |  | (143) | - |  | 80 |  | - |  | - | $(1,350)$ | 475 |
| Total | \$ 1,333 | \$ | 2,859 | \$ | (143) | \$ 244 | \$ | 80 | \$ | 133 | \$ | (240) | \$ $(3,353)$ | \$ 913 |

## NOTE 15 Fair Value of Financial Instruments

The fair values of financial instruments have been derived using the methodologies described in Note 14 Fair Value Measurements. The following disclosures include financial instruments where only a portion of the ending balances at June 30, 2010 and December 31, 2009 is carried at fair value on the Corporation s Consolidated Balance Sheet.

## Short-term Financial Instruments

The carrying value of short-term financial instruments, including cash and cash equivalents, time deposits placed, federal funds sold and purchased, resale and certain repurchase agreements, commercial paper and other short-term investments and borrowings approximates the fair value of these instruments. These financial instruments generally expose the Corporation to limited credit risk and have no stated maturities or have short-term maturities and carry interest rates that approximate market. The Corporation elected to account for certain structured reverse repurchase agreements under the fair value option. See Note 14 Fair Value Measurements for additional information on these structured reverse repurchase agreements.

## Loans

Fair values were generally determined by discounting both principal and interest cash flows expected to be collected using an observable discount rate for similar instruments with adjustments that the Corporation believes a market participant would consider in determining fair value. The Corporation estimates the cash flows expected to be collected using internal credit risk, interest rate and prepayment risk models that incorporate the Corporation s best estimate of

## Table of Contents

current key assumptions, such as default rates, loss severity and prepayment speeds for the life of the loan. The carrying value of loans is presented net of allowance for loan and lease losses and excludes leases. The Corporation elected to account for certain large corporate loans which exceeded the Corporation s single name credit risk concentration guidelines under the fair value option. See Note 14 Fair Value Measurements for additional information on loans accounted for under the fair value option.

## Deposits

The fair value for certain deposits with stated maturities was calculated by discounting contractual cash flows using current market rates for instruments with similar maturities. The carrying value of foreign time deposits approximates fair value. For deposits with no stated maturities, the carrying amount was considered to approximate fair value and does not take into account the significant value of the cost advantage and stability of the Corporation s long-term relationships with depositors. The Corporation accounts for certain long-term fixed-rate deposits which are economically hedged with derivatives under the fair value option. See Note 14 Fair Value Measurements for additional information on these long-term fixed-rate deposits.

## Long-term Debt

The Corporation uses quoted market prices, when available, to estimate fair value for its long-term debt. When quoted market prices are not available, fair value is estimated based on current market interest rates and credit spreads for debt with similar maturities. The Corporation accounts for certain structured notes under the fair value option. See Note 14 Fair Value Measurements for additional information on these structured notes.

The carrying values and fair values of certain financial instruments at June 30, 2010 and December 31, 2009 were as follows.

|  | June 30, 2010 |  | December 31, 2009 |  |
| :--- | :---: | :---: | :---: | :---: |
| Carrying |  |  |  |  |
| Value | Fair <br> Value | Carrying <br> Value | Fair <br> Value |  |
| (Dollars in millions) |  |  |  |  |
| Financial assets ${ }^{(\mathbf{1})}$ | $\mathbf{\$ 8 8 9 , 7 9 9}$ | $\mathbf{\$ 8 7 4 , 4 5 9}$ | $\$ 841,020$ | $\$ 813,596$ |
| Loans |  |  |  |  |
| Financial liabilities | $\mathbf{9 7 4 , 4 6 7}$ | $\mathbf{9 7 4 , 6 4 9}$ | 991,611 | 991,768 |
| Deposits | $\mathbf{4 9 0 , 0 8 3}$ | $\mathbf{4 8 8 , 6 5 3}$ | 438,521 | 440,246 |

(1) See Note 5

Securities for
more
information on
the carrying
value and fair
value of the
Corporation s
cost method
investment in
CCB.

## NOTE 16 Mortgage Servicing Rights

The Corporation accounts for consumer MSRs at fair value with changes in fair value recorded in the Consolidated Statement of Income in mortgage banking income. The Corporation economically hedges these MSRs with certain derivatives and securities including MBS and U.S. Treasuries. The securities that economically hedge the MSRs are classified in other assets with changes in the fair value of the securities and the related interest income recorded in mortgage banking income.

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The following table presents activity for residential first mortgage MSRs for the three and six months ended June 30, 2010 and 2009.

|  | Three Months Ended June 30 |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) |  | 2010 |  | 2009 |  | 2010 |  | 2009 |
| Balance, beginning of period | \$ | 18,842 | \$ | 14,096 |  | 19,465 | \$ | 12,733 |
| Merrill Lynch balance, January 1, 2009 |  | - |  | - |  | - |  | 209 |
| Net additions |  | 882 |  | 1,706 |  | 2,013 |  | 2,955 |
| Impact of customer payments |  | (981) |  | $(1,098)$ |  | $(2,037)$ |  | $(2,291)$ |
| Other changes in MSR fair value |  | $(3,998)$ |  | 3,831 |  | $(4,696)$ |  | 4,929 |
| Balance, June 30 | \$ | 14,745 | \$ | 18,535 | \$ | 14,745 | \$ | 18,535 |
| Mortgage loans serviced for investors (in billions) | \$ | 1,706 | \$ | 1,703 | \$ | 1,706 | \$ | 1,703 |
| 79 |  |  |  |  |  |  |  |  |

## Table of Contents

The Corporation uses an OAS valuation approach to determine the fair value of MSRs which factors in prepayment risk. This approach consists of projecting servicing cash flows under multiple interest rate scenarios and discounting these cash flows using risk-adjusted discount rates. The key economic assumptions used in determining the fair value of MSRs at June 30, 2010 and December 31, 2009 were as follows.

|  | June 30, 2010 |  | December 31, 2009 |  |
| :--- | :---: | :---: | :---: | :---: |
| (Dollars in millions) | Fixed | Adjustable | Fixed | Adjustable |
| Weighted-average option adjusted spread |  | $\mathbf{1 . 7 9 \%}$ | $\mathbf{4 . 9 7 \%}$ | $1.67 \%$ |
| Weighted-average life, in years | $\mathbf{3 . 9 9}$ | $\mathbf{1 . 6 5}$ | 5.62 | $4.64 \%$ |
| Wer |  |  |  |  |

The table below presents the sensitivity of the weighted-average lives and fair value of MSRs to changes in modeled assumptions. These sensitivities are hypothetical and should be used with caution. As the amounts indicate, changes in fair value based on variations in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, the effect of a variation in a particular assumption on the fair value of a MSR that continues to be held by the Corporation is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities. The below sensitivities do not reflect any hedge strategies that may be undertaken to mitigate such risk.
(Dollars in millions)

## Prepayment rates

Impact of $10 \%$ decrease
Impact of 20\% decrease
Impact of $10 \%$ increase
Impact of 20\% increase
OAS level

| Impact of 100 bps decrease | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $\$ 562$ |
| :--- | :--- | :--- | ---: |
| Impact of 200 bps decrease | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | 1,384 |
| Impact of 100 bps increase | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |  |
| Impact of 200 bps increase | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ | $(609)$ |
|  |  |  | $(1,170)$ |

$\mathrm{n} / \mathrm{a}=$ not
applicable
Commercial and residential reverse mortgage MSRs, which are carried at the lower of cost or market value and accounted for using the amortization method, totaled $\$ 296$ million and $\$ 309$ million at June 30, 2010 and December 31, 2009. They are not included in the tables above.

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## Table of Contents

## NOTE 17 Business Segment Information

The Corporation reports the results of its operations through six business segments: Deposits, Global Card Services, Home Loans \& Insurance, Global Commercial Banking, Global Banking \& Markets (GBAM) and Global Wealth \& Investment Management (GWIM), with the remaining operations recorded in All Other. Effective January 1, 2010, the Corporation realigned the Global Corporate and Investment Banking portion of the former Global Banking business segment with the former Global Markets business segment to form GBAM and to reflect Global Commercial Banking as a standalone segment. In addition, the Corporation may periodically reclassify business segment results based on modifications to its management reporting methodologies and changes in organizational alignment. Prior period amounts have been reclassified to conform to current period presentation.

## Deposits

Deposits includes the results of consumer deposits activities which consist of a comprehensive range of products provided to consumers and small businesses. In addition, Deposits includes an allocation of ALM activities. Deposits products include traditional savings accounts, money market savings accounts, CDs and IRAs, and noninterest- and interest-bearing checking accounts. These products provide a relatively stable source of funding and liquidity. The Corporation earns net interest spread revenue from investing this liquidity in earning assets through client-facing lending and ALM activities. The revenue is allocated to the deposit products using a funds transfer pricing process which takes into account the interest rates and maturity characteristics of the deposits. Deposits also generate fees such as account service fees, non-sufficient funds fees, overdraft charges and ATM fees. In addition, Deposits includes the net impact of migrating customers and their related deposit balances between GWIM and Deposits. Subsequent to the date of migration, the associated net interest income, service charges and noninterest expense are recorded in the business to which deposits were transferred.

## Global Card Services

Global Card Services provides a broad offering of products including U.S. consumer and business card, consumer lending, international card and debit card to consumers and small businesses. The Corporation reports its Global Card Services current period results in accordance with new consolidation guidance. Under this new consolidation guidance, the Corporation consolidated all credit card trusts. Accordingly, current year results are comparable to prior year results that were presented on a managed basis, which was consistent with the way that management evaluated the results of the business. Managed basis assumed that securitized loans were not sold and presented earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) were presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. Prior to the adoption of the new consolidation guidance, loan securitization removed loans from the Corporation s Consolidated Balance Sheet through the sale of loans to an off-balance sheet QSPE. For more information on managed basis, see Note 23 Business Segment Information to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on
Form 10-K.

## Home Loans \& Insurance

Home Loans \& Insurance provides an extensive line of consumer real estate products and services to customers nationwide. Home Loans \& Insurance products include fixed and adjustable rate first-lien mortgage loans for home purchase and refinancing needs, reverse mortgages, home equity lines of credit and home equity loans. First mortgage products are either sold into the secondary mortgage market to investors, while retaining MSRs and the Bank of America customer relationships, or are held on the Corporation s Consolidated Balance Sheet and reported in All Other for ALM purposes. Home Loans \& Insurance is not impacted by the Corporation s first mortgage production retention decisions as Home Loans \& Insurance is compensated for the decision on a management accounting basis with a corresponding offset recorded in All Other. Funded home equity lines of credit and home equity loans are held on the Corporation s Consolidated Balance Sheet. In addition, Home Loans \& Insurance offers property, casualty, life, disability and credit insurance. Home Loans \& Insurance also includes the impact of migrating customers and their related loan balances between GWIM and Home Loans \& Insurance based on client segmentation thresholds. Subsequent to the date of

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## Table of Contents

migration, the associated net interest income and noninterest expense are recorded in the business to which loans were transferred.

## Global Commercial Banking

Global Commercial Banking provides a wide range of lending-related products and services, integrated working capital management and treasury solutions to clients through the Corporation s network of offices and client relationship teams along with various product partners. Clients include business banking and middle-market companies, commercial real estate firms and governments, and are generally defined as companies with sales up to $\$ 2$ billion. Lending products and services include commercial loans and commitment facilities, real estate lending, asset-based lending and indirect consumer loans. Capital management and treasury solutions include treasury management, foreign exchange and short-term investing options.

## Global Banking \& Markets

GBAM provides financial products, advisory services, financing, securities clearing, settlement and custody services globally to institutional investor clients in support of their investing and trading activities. GBAM also works with commercial and corporate clients to provide debt and equity underwriting and distribution capabilities, merger-related and other advisory services, and risk management products using interest rate, equity, credit, currency and commodity derivatives, foreign exchange, fixed-income and mortgage-related products. The business may take positions in these products and participate in market-making activities dealing in government securities, equity and equity-linked securities, high-grade and high-yield corporate debt securities, commercial paper, MBS and ABS. Corporate banking services provide a wide range of lending-related products and services, integrated working capital management and treasury solutions to clients through the Corporation s network of offices and client relationship teams along with various product partners. Clients are generally defined as companies with sales above $\$ 2$ billion. In addition, GBAM also includes the results related to the merchant services joint venture.

## Global Wealth \& Investment Management

GWIM offers investment and brokerage services, estate management, financial planning services, fiduciary management, credit, institutional and personal retirement solutions, philanthropic services, banking expertise, diversified asset management products to institutional clients, as well as affluent and high net-worth individuals. In addition, GWIM includes the results of BofA Capital Management, the Corporation s approximately 34 percent economic ownership of BlackRock, Inc., and other miscellaneous items. GWIM also reflects the impact of migrating customers and their related deposit and loan balances between GWIM and Deposits, and GWIM and Home Loans \& Insurance and the Corporation s ALM activities. Subsequent to the date of migration, the associated net interest income, noninterest income and noninterest expense are recorded in the business to which deposits and loans were transferred.
All Other
All Other consists of equity investment activities including Global Principal Investments, Corporate Investments and Strategic Investments, the residential mortgage portfolio associated with ALM activities, the residual impact of the cost allocation processes, merger and restructuring charges, intersegment eliminations, fair value adjustments related to certain structured notes, and the results of certain businesses that are expected to be or have been sold or are in the process of being liquidated. All Other also includes certain amounts associated with ALM activities, amounts associated with the change in the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations, impact of foreign exchange rate fluctuations related to revaluation of foreign currency-denominated debt issuances, certain gains (losses) on sales of whole mortgage loans, gains (losses) on sales of debt securities, other-than-temporary impairment write-downs on certain AFS securities and for periods prior to January 1, 2010, a securitization offset which removed the securitization impact of sold loans in Global Card Services in order to present the consolidated results of the Corporation on a GAAP basis (i.e., held basis).

## Table of Contents

## Basis of Presentation

Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent (FTE) basis and noninterest income. The adjustment of net interest income to a FTE basis results in a corresponding increase in income tax expense. The segment results also reflect certain revenue and expense methodologies that are utilized to determine net income. The net interest income of the businesses includes the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics. Net interest income of the business segments also includes an allocation of net interest income generated by the Corporation s ALM activities.

The management accounting and reporting process derives segment and business results by utilizing allocation methodologies for revenue and expense. The net income derived for the businesses is dependent upon revenue and cost allocations using an activity-based costing model, funds transfer pricing, and other methodologies and assumptions management believes are appropriate to reflect the results of the business.

The Corporation s ALM activities maintain an overall interest rate risk management strategy that incorporates the use of interest rate contracts to manage fluctuations in earnings that are caused by interest rate volatility. The Corporation s goal is to manage interest rate sensitivity so that movements in interest rates do not significantly adversely affect net interest income. The Corporation s ALM activities are allocated to the business segments and fluctuate based on performance. ALM activities include external product pricing decisions, including deposit pricing strategies, the effects of the Corporation s internal funds transfer pricing process and the net effects of other ALM activities.

Certain expenses not directly attributable to a specific business segment are allocated to the segments. The most significant of these expenses include data and item processing costs and certain centralized or shared functions. Data processing costs are allocated to the segments based on equipment usage. Item processing costs are allocated to the segments based on the volume of items processed for each segment. The costs of certain centralized or shared functions are allocated based on methodologies that reflect utilization.

## Table of Contents

The following tables present total revenue, net of interest expense, on a FTE basis and net income (loss) for the three and six months ended June 30, 2010 and 2009, and total assets at June 30, 2010 and 2009 for each business segment as well as All Other.

## Business Segments

Three Months Ended June 30

| (Dollars in millions) | Total Corporation ${ }^{(1)}$ |  |  |  | Deposits ${ }^{(2)}$ |  |  |  | Global Card Services <br> (3) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  | 2010 |  | 2009 |  | 2010 |  | 2009 |
| Net interest income ${ }^{(4)}$ | \$ | 13,197 | \$ | 11,942 | \$ | 2,115 | \$ | 1,729 | \$ | 4,439 | \$ | 4,976 |
| Noninterest income |  | 16,253 |  | 21,144 |  | 1,489 |  | 1,748 |  | 2,422 |  | 2,286 |
| Total revenue, net of interest expense |  | 29,450 |  | 33,086 |  | 3,604 |  | 3,477 |  | 6,861 |  | 7,262 |
| Provision for credit losses ${ }^{(5)}$ |  | 8,105 |  | 13,375 |  | 61 |  | 87 |  | 3,795 |  | 7,655 |
| Amortization of intangibles |  | 439 |  | 516 |  | 49 |  | 59 |  | 203 |  | 227 |
| Other noninterest expense |  | 16,814 |  | 16,504 |  | 2,447 |  | 2,534 |  | 1,596 |  | 1,709 |
| Income (loss) before income taxes |  | 4,092 |  | 2,691 |  | 1,047 |  | 797 |  | 1,267 |  | $(2,329)$ |
| Income tax expense (benefit) ${ }^{(4)}$ |  | 969 |  | (533) |  | 382 |  | 263 |  | 461 |  | (743) |
| Net income (loss) | \$ | 3,123 | \$ | 3,224 | \$ | 665 | \$ | 534 | \$ | 806 | \$ | $(1,586)$ |
| Period-end total assets |  | 63,878 |  | 254,394 |  | 36,935 |  | 45,936 |  | 83,334 |  | 27,905 |


| (Dollars in millions) | Home Loans \& Insurance |  |  |  | Global Commercial Banking ${ }^{(2)}$ |  |  |  | Global Banking \& Markets |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  | 2010 |  | 2009 |  | 2010 |  | 2009 |
| Net interest income ${ }^{(4)}$ | \$ | 1,000 | \$ | 1,199 | \$ | 2,118 | \$ | 1,979 | \$ | 1,976 | \$ | 2,366 |
| Noninterest income |  | 1,795 |  | 3,264 |  | 660 |  | 864 |  | 4,029 |  | 8,045 |
| Total revenue, net of interest expense |  | 2,795 |  | 4,463 |  | 2,778 |  | 2,843 |  | 6,005 |  | 10,411 |
| Provision for credit losses (5) |  | 2,390 |  | 2,726 |  | 623 |  | 2,081 |  | (133) |  | 588 |
| Amortization of intangibles |  | 13 |  | 19 |  | 18 |  | 22 |  | 37 |  | 59 |
| Other noninterest expense |  | 2,804 |  | 2,815 |  | 891 |  | 948 |  | 4,753 |  | 3,861 |
| Income (loss) before income taxes |  | $(2,412)$ |  | $(1,097)$ |  | 1,246 |  | (208) |  | 1,348 |  | 5,903 |
|  |  | (878) |  | (371) |  | 456 |  | (144) |  | 421 |  | 2,000 |

Income tax expense
(benefit) ${ }^{(4)}$

| Net income (loss) | $\$(1,534)$ | $\$$ | $(726)$ | $\$ 790$ | $\$$ | $(64)$ | $\$$ | $\mathbf{9 2 7}$ | $\$ 3,903$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Period-end total assets | $\$ \mathbf{2 2 5 , 4 9 2}$ | $\$ 234,277$ | $\$ 303,848$ | $\$ 275,213$ | $\mathbf{\$ 7 1 2 , 2 1 9}$ | $\$ 695,735$ |  |  |  |


| (Dollars in millions) | Global Wealth \& Investment Management ${ }^{(2)}$ |  |  |  | All Other ${ }^{(2,3)}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  | 2010 |  | 2009 |
| Net interest income ${ }^{(4)}$ | \$ | 1,385 | \$ | 1,288 | \$ | 164 | \$ | $(1,595)$ |
| Noninterest income |  | 2,946 |  | 2,674 |  | 2,912 |  | 2,263 |
| Total revenue, net of interest expense |  | 4,331 |  | 3,962 |  | 3,076 |  | 668 |
| Provision for credit losses ${ }^{(5)}$ |  | 121 |  | 238 |  | 1,248 |  |  |
| Amortization of intangibles |  | 117 |  | 123 |  | 2 |  | 7 |
| Other noninterest expense |  | 3,253 |  | 3,019 |  | 1,070 |  | 1,618 |
| Income (loss) before income taxes |  | 840 |  | 582 |  | 756 |  | (957) |
| Income tax expense (benefit) ${ }^{(4)}$ |  | 484 |  | 186 |  | (357) |  | $(1,724)$ |
| Net income | \$ | 356 | \$ | 396 | \$ | 1,113 | \$ | 767 |
| Period-end total assets |  | 59,734 |  | 33,792 |  | 2,316 |  | 41,536 |

${ }^{(1)}$ There were no
material
intersegment
revenues.
(2) Total assets include asset allocations to match liabilities (i.e., deposits).
${ }^{(3)}$ Current period is presented in accordance with new consolidation guidance. Prior period Global
Card Services
results are
presented on a
managed basis
with a
corresponding
offset recorded
in All Other.
(4) FTE basis
${ }^{(5)}$ Current period
provision for credit losses is presented in accordance with new
consolidation guidance. Prior period provision for credit losses in Global Card Services is presented on a managed basis with the securitization offset in All
Other.

## Business Segments

Six Months Ended June 30

| (Dollars in millions) | Total Corporation ${ }^{(1)}$ |  |  |  | Deposits ${ }^{(2)}$ |  |  |  | Global Card Services ${ }^{(3)}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  | 2010 |  | 2009 |  | 2010 |  | 2009 |
| Net interest income ${ }^{(4)}$ | \$ | 27,267 | \$ | 24,761 | \$ | 4,261 | \$ | 3,598 | \$ | 9,257 | \$ | 10,174 |
| Noninterest income |  | 34,473 |  | 44,405 |  | 2,976 |  | 3,251 |  | 4,407 |  | 4,535 |
| Total revenue, net of interest expense |  | 61,740 |  | 69,166 |  | 7,237 |  | 6,849 |  | 13,664 |  | 14,709 |
| Provision for credit losses (5) |  | 17,910 |  | 26,755 |  | 98 |  | 175 |  | 7,330 |  | 15,876 |
| Amortization of intangibles |  | 885 |  | 1,036 |  | 99 |  | 122 |  | 407 |  | 450 |
| Other noninterest expense |  | 34,143 |  | 32,986 |  | 4,895 |  | 4,773 |  | 3,149 |  | 3,532 |
| Income (loss) before income taxes |  | 8,802 |  | 8,389 |  | 2,145 |  | 1,779 |  | 2,778 |  | $(5,149)$ |
| Income tax expense (benefit) (4) |  | 2,497 |  | 918 |  | 792 |  | 631 |  | 1,025 |  | $(1,806)$ |
| Net income (loss) | \$ | 6,305 | \$ | 7,471 | \$ | 1,353 | \$ | 1,148 | \$ | 1,753 | \$ | $(3,343)$ |
| Period-end total assets |  | 363,878 |  | 254,394 |  | 36,935 |  | 45,936 |  | 83,334 |  | 27,905 |


|  | Home Loans \& Insurance |  |  |  | Global Commercial Banking (2) |  |  |  | Global Banking \& Markets |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) |  | 2010 |  | 2009 |  | 2010 |  | 2009 |  | 2010 |  | 2009 |
| Net interest income ${ }^{(4)}$ | \$ | 2,213 | \$ | 2,391 | \$ | 4,331 | \$ | 3,960 | \$ | 4,122 | \$ | 5,148 |
| Noninterest income |  | 4,206 |  | 7,308 |  | 1,477 |  | 1,592 |  | 11,634 |  | 14,203 |
| Total revenue, net of interest expense |  | 6,419 |  | 9,699 |  | 5,808 |  | 5,552 |  | 15,756 |  | 19,351 |
| Provision for credit losses (5) |  | 5,990 |  | 6,098 |  | 1,549 |  | 3,868 |  | 114 |  | 913 |
| Amortization of intangibles |  | 25 |  | 38 |  | 37 |  | 45 |  | 73 |  | 119 |
| Other noninterest expense |  | 6,121 |  | 5,453 |  | 1,839 |  | 1,899 |  | 9,087 |  | 8,494 |
| Income (loss) before income taxes |  | $(5,717)$ |  | $(1,890)$ |  | 2,383 |  | (260) |  | 6,482 |  | 9,825 |
| Income tax expense (benefit) ${ }^{(4)}$ |  | $(2,111)$ |  | (669) |  | 880 |  | (160) |  | 2,337 |  | 3,405 |
| Net income (loss) | \$ | $(3,606)$ |  | $(1,221)$ | \$ | 1,503 | \$ | (100) | \$ | 4,145 | \$ | 6,420 |


| (Dollars in millions) | Global Wealth \& stment Management ${ }^{(2)}$ |  |  |  | All Other ${ }^{(2,3)}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  | 2010 |  | 2009 |
| Net interest income ${ }^{(4)}$ | \$ | 2,776 | \$ | 2,942 | \$ | 307 | \$ | $(3,452)$ |
| Noninterest income |  | 5,724 |  | 5,182 |  | 4,049 |  | 8,334 |
| Total revenue, net of interest expense |  | 8,500 |  | 8,124 |  | 4,356 |  | 4,882 |
| Provision for credit losses (5) |  | 363 |  | 492 |  | 2,466 |  | (667) |
| Amortization of intangibles |  | 233 |  | 247 |  | 11 |  | 15 |
| Other noninterest expense |  | 6,328 |  | 6,009 |  | 2,724 |  | 2,826 |
| Income (loss) before income taxes |  | 1,576 |  | 1,376 |  | (845) |  | 2,708 |
| Income tax expense (benefit) ${ }^{(4)}$ |  | 759 |  | 486 |  | $(1,185)$ |  | (969) |
| Net income | \$ | 817 | \$ | 890 | \$ | 340 | \$ | 3,677 |
| Period-end total assets |  | 59,734 |  | 33,792 |  | 42,316 |  | 41,536 |

(1) There were no material intersegment revenues.
(2) Total assets include asset allocations to match liabilities (i.e., deposits).
(3) Current period is presented in accordance with new consolidation guidance. Prior period Global Card Services results are
presented on a managed basis with a corresponding offset recorded in All Other.
(4) FTE basis
(5) Current period provision for credit losses is presented in accordance with new
consolidation guidance. Prior period provision for credit losses in Global Card Services is presented on a managed basis with the securitization offset in All
Other.

## Table of Contents

The table below reconciles Global Card Services and All Other for the three and six months ended June 30, 2009 to a held basis by reclassifying net interest income, all other income and realized credit losses associated with the securitized loans to card income.

## Global Card Services Reconciliation

| (Dollars in millions) | Three Months Ended June 30, 2009 |  |  | Six Months Ended June 30, 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Managed Basis ${ }^{(1)}$ | Securitization Impact ${ }^{(2)}$ | Held <br> Basis | Managed Basis ${ }^{(1)}$ | Securitization Impact (2) | Held <br> Basis |
| Net interest income ${ }^{(3)}$ | \$ 4,976 | \$ $(2,358)$ | \$ 2,618 | \$ 10,174 | \$ $(4,749)$ | \$ 5,425 |
| Noninterest income: |  |  |  |  |  |  |
| Card income | 2,163 | (592) | 1,571 | 4,277 | (348) | 3,929 |
| All other income | 123 | (33) | 90 | 258 | (67) | 191 |
| Total noninterest income | 2,286 | (625) | 1,661 | 4,535 | (415) | 4,120 |
| Total revenue, net of interest expense | 7,262 | $(2,983)$ | 4,279 | 14,709 | $(5,164)$ | 9,545 |
| Provision for credit losses | 7,655 | $(2,983)$ | 4,672 | 15,876 | $(5,164)$ | 10,712 |
| Noninterest expense | 1,936 | - | 1,936 | 3,982 | - | 3,982 |
| Loss before income taxes | $(2,329)$ | - | $(2,329)$ | $(5,149)$ | - | $(5,149)$ |
| Income tax benefit ${ }^{(3)}$ | (743) | - | (743) | $(1,806)$ | - | $(1,806)$ |
| Net loss | \$ $(1,586)$ | \$ | \$ $(1,586)$ | \$ $(3,343)$ | \$ | \$ $(3,343)$ |

## All Other Reconciliation

| (Dollars in millions) | Three Months Ended June 30, 2009 |  |  | Six Months Ended June 30, 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reported <br> Basis ${ }^{(1)}$ | Securitization Offset ${ }^{(2)}$ | As <br> Adjusted | Reported <br> Basis ${ }^{(1)}$ | Securitization Offset ${ }^{(2)}$ | As <br> Adjusted |
| Net interest income ${ }^{(3)}$ | \$(1,595) | \$ 2,358 | \$ 763 | \$(3,452) | \$ 4,749 | \$ 1,297 |
| Noninterest income: |  |  |  |  |  |  |
| Card income (loss) | (278) | 592 | 314 | 256 | 348 | 604 |
| Equity investment income | 5,979 |  | 5,979 | 7,302 | - | 7,302 |
| Gains on sales of debt securities | 672 | - | 672 | 2,143 | - | 2,143 |
| All other loss | $(4,110)$ | 33 | $(4,077)$ | $(1,367)$ | 67 | $(1,300)$ |
| Total noninterest income | 2,263 | 625 | 2,888 | 8,334 | 415 | 8,749 |
| Total revenue, net of interest expense | 668 | 2,983 | 3,651 | 4,882 | 5,164 | 10,046 |
| Provision for credit losses | - | 2,983 | 2,983 | (667) | 5,164 | 4,497 |
| Merger and restructuring charges | 829 | - | 829 | 1,594 | - | 1,594 |

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| All other noninterest expense |  | 796 |  |  |  | 796 | 1,247 |  |  |  | 1,247 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Income (loss) before income taxes |  | (957) |  |  |  | (957) | 2,708 |  |  |  | 2,708 |
| Income tax benefit (3) |  | $(1,724)$ |  |  |  | $(1,724)$ | (969) |  |  |  | (969) |
| Net income | \$ | 767 | \$ | - | \$ | 767 | \$ 3,677 | \$ | - |  | 3,677 |
| (1) Provision for credit losses in Global Card Services is presented on a managed basis with the securitization offset in All Other. |  |  |  |  |  |  |  |  |  |  |  |
| (2) The securitization impact/offset to net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses. |  |  |  |  |  |  |  |  |  |  |  |
| (3) FTE basis |  |  |  |  |  |  |  |  |  |  |  |

## Table of Contents

The following tables present a reconciliation of the six business segments total revenue, net of interest expense, on a FTE basis, and net income to the Consolidated Statement of Income, and total assets to the Consolidated Balance Sheet. The adjustments presented in the tables below include consolidated income, expense and asset amounts not specifically allocated to individual business segments.

| (Dollars in millions) | Three Months Ended June 30 |  | Six Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |
| Segments total revenue, net of interest expens ${ }^{(1)}$ | \$ 26,374 | \$ 32,418 | \$ 57,384 | \$ 64,284 |
| Adjustments: |  |  |  |  |
| ALM activities | 976 | $(3,134)$ | 1,726 | 1,252 |
| Equity investment income | 2,114 | 5,979 | 2,481 | 7,302 |
| Liquidating businesses | 445 | 533 | 1,053 | 1,042 |
| FTE basis adjustment | (297) | (312) | (618) | (634) |
| Managed securitization impact to total revenue, net of interest expense | n/a | $(2,983)$ | n/a | $(5,164)$ |
| Other | (459) | 273 | (904) | 450 |
| Consolidated revenue, net of interest expense | \$ 29,153 | \$ 32,774 | \$ 61,122 | \$ 68,532 |
| Segments net income | \$ 2,010 | \$ 2,457 | \$ 5,965 | \$ 3,794 |
| Adjustments, net of taxes: |  |  |  |  |
| ALM activities | (450) | $(4,050)$ | (949) | $(2,391)$ |
| Equity investment income | 1,332 | 3,767 | 1,563 | 4,600 |
| Liquidating businesses | 100 | 103 | 274 | 208 |
| Merger and restructuring charges | (320) | (523) | (648) | $(1,004)$ |
| Other | 451 | 1,470 | 100 | 2,264 |
| Consolidated net income | \$ 3,123 | \$ 3,224 | \$ 6,305 | \$ 7,471 |

(1) FTE basis
$\mathrm{n} / \mathrm{a}=$ not applicable

|  | June 30 |  |
| :--- | ---: | ---: |
| (Dollars in millions) | $\mathbf{2 0 1 0}$ | 2009 |
| Segments total assets | $\mathbf{\$ 2 , 1 2 1 , 5 6 2}$ | $\$ 2,112,858$ |
| Adjustments: | $\mathbf{5 8 2 , 1 0 1}$ | 538,442 |
| ALM activities, including securities portfolio | $\mathbf{2 5 , 3 7 2}$ | 30,440 |
| Equity investments | $\mathbf{3 3 , 0 2 6}$ | 33,970 |
| Liquidating businesses | $\mathbf{( 5 9 9 , 9 0 6}$ | $(522,623)$ |
| Elimination of segment excess asset allocations to match liabilities | $\mathbf{n / a}$ | $(100,438)$ |
| Elimination of managed securitized loans ${ }^{(1)}$ | $\mathbf{2 0 1 , 7 2 3}$ | 161,745 |

Consolidated total assets
(1) Represents

Global Card
Services
securitized
loans. Current
period is
presented in
accordance with
new
consolidation
guidance. Prior period is
presented on a
managed basis.
$\mathrm{n} / \mathrm{a}=$ not applicable

## Table of Contents

Bank of America Corporation and SubsidiariesManagement s Discussion and Analysis of Financial Condition and Results of OperationsPage
Executive Summary ..... 90
Financial Highlights ..... 97
Balance Sheet Analysis ..... 101
Supplemental Financial Data ..... 105
Business Segment Operations ..... 112
Deposits ..... 113
Global Card Services ..... 115
Home Loans \& Insurance ..... 117
Global Commercial Banking ..... 121
Global Banking \& Markets ..... 123
Global Wealth \& Investment Management ..... 128
All Other ..... 134
Off-Balance Sheet Arrangements and Contractual Obligations ..... 137
Regulatory Initiatives ..... 137
Managing Risk ..... 138
Strategic Risk Management ..... 139
Liquidity Risk and Capital Management ..... 139
Credit Risk Management ..... 147
Consumer Portfolio Credit Risk Management ..... 148
Commercial Portfolio Credit Risk Management ..... 165
Foreign Portfolio ..... 176
Provision for Credit Losses ..... 179
Allowance for Credit Losses ..... 180
Market Risk Management ..... 183
Trading Risk Management ..... 183
Interest Rate Risk Management for Nontrading Activities ..... 187
Mortgage Banking Risk Management ..... 191
Compliance Risk Management ..... 191
Operational Risk Management ..... 192
Complex Accounting Estimates ..... 192
Glossary ..... 197
Throughout the MD\&A, we use certain acronyms and abbreviations which are defined in the Glossary beginning on page 197.

# Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q 

## Table of Contents

## Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report on Form 10-Q and the documents into which it may be incorporated by reference may contain, and from time to time our management may make, certain statements that constitute forward-looking statements. Words such as expects, anticipates, believes, estimates and other similar expressions or future or conditional verbs such as will, should, would and could are intended to identify such forward-looking statements. These statements are not historical facts, but instead represent the current expectations, plans or forecasts of the Corporation regarding the Corporation s future results and revenues, including future asset management and brokerage fees; sales and trading revenues; representations and warranties expenses; income tax charge resulting from a reduction in the U.K. corporate income tax rate; net interest income; credit trends and conditions, including credit losses, credit reserves, charge-offs, delinquency trends and nonperforming asset levels; consumer and commercial service charges, including the impact of changes in the Corporation soverdraft policy as well as the Electronic Fund Transfer Act; liquidity and regulatory capital levels, and capital levels in conformity with accounting principles generally accepted in the United States of America (GAAP); the impact of the Credit Card Accountability Responsibility and Disclosure Act of 2009 (the CARD Act); the revenue impact and goodwill impairment resulting from, and any mitigation actions taken in response to, the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Financial Reform Act); mortgage production levels; mortgage modifications; loss rates on the Countrywide purchased credit-impaired loan portfolio; the effect of various legal proceedings discussed in Litigation and Regulatory Matters in Note 11 Commitments and Contingencies to the Consolidated Financial Statements; and other matters relating to the Corporation and the securities that we may offer from time to time. The foregoing is not an exclusive list of all forward-looking statements the Corporation makes. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and often are beyond the Corporation scontrol. Actual outcomes and results may differ materially from those expressed in, or implied by, the Corporation s forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties discussed elsewhere in this report, under Item 1A. Risk Factors of the Corporation s 2009 Annual Report on Form 10-K, and in any of the Corporation sother subsequent Securities and Exchange Commission (SEC) filings: negative economic conditions that adversely affect the general economy, housing prices, job market, consumer confidence and spending habits which may affect, among other things, the credit quality of our loan portfolios (the degree of the impact of which is dependent upon the duration and severity of these conditions); the Corporation s modification policies and related results; the level and volatility of the capital markets, interest rates, currency values and other market indices which may affect, among other things, our liquidity and the value of our assets and liabilities and, in turn, our trading and investment portfolios; changes in consumer, investor and counterparty confidence in, and the related impact on, financial markets and institutions; the Corporation scredit ratings and the credit ratings of our securitizations which are important to the Corporation $s$ liquidity, borrowing costs and trading revenues; estimates of fair value of certain of the Corporation sassets and liabilities which could change in value significantly from period to period; legislative and regulatory actions in the United States (including the Financial Reform Act, including the resulting impairment of goodwill, the Electronic Fund Transfer Act, the CARD Act and related regulations and interpretations) and internationally which may increase the Corporation s costs and adversely affect the Corporation s businesses and economic conditions as a whole; the identification and effectiveness of any initiatives to mitigate the negative impact of the Financial Reform Act; the impact of litigation and regulatory investigations, including costs, expenses, settlements and judgments; various monetary and fiscal policies and regulations of the U.S. and non-U.S. governments; changes in accounting standards, rules and interpretations (including new consolidation guidance), applicable guidance regarding goodwill accounting and the impact on the Corporation sfinancial statements; increased globalization of the financial services industry and competition with other U.S. and international financial institutions; the Corporation s ability to attract new employees and retain and motivate existing employees; mergers and acquisitions and their integration into the Corporation, including our ability to realize the benefits and cost savings from and limit any unexpected liabilities acquired as a result of the Merrill Lynch acquisition; the Corporation s reputation; and decisions to

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downsize, sell or close units or otherwise change the business mix of the Corporation.
Forward-looking statements speak only as of the date they are made, and the Corporation undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

Notes to the Consolidated Financial Statements referred to in the Management s Discussion and Analysis of Financial Condition and Results of Operations (MD\&A) are incorporated by reference into the MD\&A. Certain prior period amounts have been reclassified to conform to current period presentation.

## Table of Contents

## Executive Summary

## Business Overview

Bank of America Corporation (collectively with its subsidiaries, the Corporation) is a Delaware corporation, a bank holding company and a financial holding company. When used in this report, the Corporation may refer to the Corporation individually, the Corporation and its subsidiaries, or certain of the Corporation s subsidiaries or affiliates. Our principal executive offices are located in the Bank of America Corporate Center in Charlotte, North Carolina. Through our banking and various nonbanking subsidiaries throughout the United States and in certain international markets, we provide a diversified range of banking and nonbanking financial services and products through six business segments: Deposits, Global Card Services, Home Loans \& Insurance, Global Commercial Banking, Global Banking \& Markets (GBAM) and Global Wealth \& Investment Management (GWIM), with the remaining operations recorded in All Other. Effective January 1, 2010, we realigned the Global Corporate and Investment Banking portion of the former Global Banking business segment with the former Global Markets business segment to form GBAM and to reflect Global Commercial Banking as a standalone segment. At June 30, 2010, the Corporation had $\$ 2.4$ trillion in assets and approximately 283,000 full-time equivalent employees. On January 1, 2009, we acquired Merrill Lynch \& Co., Inc. (Merrill Lynch) and, as a result, we have one of the largest wealth management businesses in the world with over 16,500 financial and wealth advisors, an additional 3,000 client-facing professionals and more than $\$ 1.9$ trillion in net client assets. Additionally, we are a global leader in corporate and investment banking and trading across a broad range of asset classes serving corporations, governments, institutions and individuals around the world.

As of June 30, 2010, we operate in all 50 states, the District of Columbia and more than 40 foreign countries. Our retail banking footprint covers approximately 80 percent of the U.S. population and in the U.S., we serve approximately 57 million consumer and small business relationships with approximately 5,900 banking centers, more than 18,000 ATMs, nationwide call centers, and leading online and mobile banking platforms. We have banking centers in 12 of the 15 fastest growing states and have leadership positions in eight of those states. We offer industry-leading support to approximately four million small business owners.

## Table of Contents

The following table provides selected consolidated financial data for the three and six months ended June 30, 2010 and 2009.

## Table 1

Selected Financial Data

| (Dollars in millions, except per share information) | Three Months Ended June 30 |  | Six Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |
| Income statement |  |  |  |  |
| Revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$29,450 | \$33,086 | \$61,740 | \$69,166 |
| Net income | 3,123 | 3,224 | 6,305 | 7,471 |
| Diluted earnings per common share | \$ 0.27 | \$ 0.33 | \$ 0.55 | \$ 0.75 |
| Average diluted common shares issued and outstanding (in millions) | 10,030 | 7,270 | 10,021 | 6,837 |
| Dividends paid per common share | \$ 0.01 | \$ 0.01 | \$ 0.02 | \$ 0.02 |
| Performance ratios |  |  |  |  |
| Return on average assets | $0.50 \%$ | 0.53\% | 0.51\% | 0.61\% |
| Return on average tangible shareholders equity ${ }^{1)}$ | 8.98 | 8.86 | 9.26 | 10.59 |
| Efficiency ratio (FTE basis) ${ }^{(1)}$ | 58.58 | 51.44 | 56.73 | 49.19 |
| Asset quality |  |  |  |  |
| Allowance for loan and lease losses |  |  | \$45,255 | \$33,785 |
| Allowance for loan and lease losses as a percentage of total loans and leases outstanding (2) |  |  | 4.75\% | 3.61\% |
| Nonperforming loans, leases and foreclosed properties (2) |  |  | \$35,701 | \$30,982 |
| Net charge-offs | \$ 9,557 | \$ 8,701 | 20,354 | 15,643 |
| Annualized net charge-offs as a percentage of average loans and leases outstanding (2,3) | 3.98\% | 3.64\% | 4.21\% | 3.24\% |


|  | June 30 | December 31 |
| :--- | ---: | ---: |
| Balance sheet | $\mathbf{2 0 1 0}$ | 2009 |
| Total loans and leases | $\mathbf{9 5 6 , 1 7 7}$ | $\$ 900,128$ |
| Total assets | $\mathbf{2 , 3 6 3 , 8 7 8}$ | $2,223,299$ |
| Total deposits | $\mathbf{9 7 4 , 4 6 7}$ | 991,611 |
| Total common shareholders | $\mathbf{2 1 5 , 1 8 1}$ | 194,236 |
| Total shareholders equity | $\mathbf{2 3 3 , 1 7 4}$ | 231,444 |
| Capital ratios |  |  |
| Tier 1 common equity | $\mathbf{8 . 0 1 \%}$ |  |
| Tier 1 capital | $\mathbf{1 0 . 6 7}$ | $7.81 \%$ |
| Total capital | $\mathbf{1 4 . 7 7}$ | 10.40 |
| Tier 1 leverage | $\mathbf{6 . 6 9}$ | 14.66 |

(1)

Fully
taxable-equivalent
(FTE) basis, return
on average
tangible
shareholders
equity (ROTE) and
the efficiency ratio
are non-GAAP
measures. Other
companies may
define or calculate
these measures
differently. For additional information on these measures and ratios, and a corresponding reconciliation to GAAP financial measures, see Supplemental Financial Data beginning on page 105.
(2) Balances and ratios do not include loans accounted for under the fair value option.
(3) Annualized net charge-offs as a percentage of average loans and leases outstanding excluding purchased credit-impaired loans were 4.12 percent and 4.36 percent for the three and six months ended June 30, 2010 compared to 3.81 percent and 3.39 percent for
the same periods in 2009.

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## Table of Contents

## Economic Environment

During the second quarter of 2010, the U.S. economy continued its slow recovery with modest increases in consumer spending and real Gross Domestic Product. Employment rose modestly, and the unemployment rate receded from its peak but remained elevated. Consumer spending on retail sales, motor vehicles and services rose at a healthy pace early in the quarter, but momentum dissipated toward the end of the quarter. Industrial production rose as businesses recover from the prolonged and dramatic inventory liquidation. Also, business investment on equipment and spending rose sharply. In this improving economic environment most of our loan portfolios, from a credit quality perspective, have either stabilized or improved. Despite these encouraging signs of improvement, the levels of spending and production remain below their expansion peaks, and the national and global economic environment remains challenging. Most prominently, unemployment and underemployment levels are elevated and household debt levels are high, businesses remain reticent to hire and the real estate markets remain stressed. Losses and criticized loan levels have improved, but remain elevated, and our nonperforming loans remain elevated but are stabilizing. In addition, in response to the economic challenges, both consumer and commercial customers continue to reduce debt resulting in a reduction in our loan levels which has negatively impacted net interest income. The impact of continued de-leveraging, as well as charge-offs, will negatively impact our ability to grow loan balances.

Looking forward, the banking environment and many of the markets in which we conduct business will be influenced by the uneven and fragile global economic recovery, the potential for financial turmoil and recent financial reforms including the Financial Reform Act. The European Union financial crisis may spread or worsen and adversely affect global and U.S. capital markets and undermine the confidence of U.S. consumers and businesses. In this uneasy environment, imposition of new U.S. and global financial regulations, especially significantly higher capital and liquidity standards and additional fees, will directly affect the banking industry, and may have adverse effects on the pace of economic recovery.

## Regulatory Overview

Refer to Item 1A. Risk Factors and Item 1A. Risk Factors of the Corporation s 2009 Annual Report on Form 10-K for additional information on recent or proposed legislative and regulatory initiatives as well as other risks the Corporation is exposed to, including among others enhanced regulatory scrutiny or potential legal liability as a result of the recent financial crisis.

On July 21, 2010, the Financial Reform Act was signed into law. The Financial Reform Act provides for sweeping financial regulatory reform and will alter the way in which the Corporation conducts certain businesses, restrict its ability to compete, increase costs and reduce revenues.

The Financial Reform Act mandates that the Federal Reserve Board (Federal Reserve) limit debit card interchange fees. Provisions in the legislation also ban banking organizations from engaging in proprietary trading and restrict their sponsorship of, or investing in, hedge funds and private equity funds, subject to limited exceptions. The Financial Reform Act increases regulation of the derivative markets through measures that broaden the derivative instruments subject to regulation and will require clearing and exchange trading as well as imposing additional capital and margin requirements for derivative market participants. The Financial Reform Act changes the assessment base used in calculating Federal Deposit Insurance Corporation (FDIC) deposit insurance fees from assessable deposits to total assets less tangible capital; provides for resolution authority to establish a process to unwind large systemically important financial companies; establishes a consumer financial protection bureau; includes new minimum leverage and risk-based capital requirements for large financial institutions; and proposes disqualification of trust preferred securities and other hybrid capital securities from Tier 1 capital. Many of these provisions will be phased-in over the next several months or years and will be subject both to further rulemaking and the discretion of applicable regulatory bodies.

The Financial Reform Act may have a significant and negative impact on the Corporation s earnings through fee reductions, higher costs (both regulatory and implementation) and new restrictions, as well as reduce available capital and have a material adverse impact on certain assets and liabilities held by the Corporation. The final rules adopted and ultimate impact on the Corporation s businesses and results of operations will depend on regulatory interpretation and rulemaking, as well as the success of any actions by the Corporation to mitigate the negative earnings impact of the provisions. Two of the major credit ratings agencies have indicated that enactment of the Financial Reform Act,

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including regulators interpretation or rulemaking thereunder, may at some point result in a downgrade to the Corporation s credit ratings. One of these ratings agencies placed the Corporation s and certain other banks credit ratings on negative outlook based on an earlier version of financial reform legislation, and the other ratings agency placed the Corporation s and other banks credit ratings on negative outlook shortly after the Financial Reform Act was signed into law. It remains unclear what other actions the ratings agencies may take as a result of enactment of the Financial Reform Act. However, in the event of certain credit ratings downgrades, the

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## Table of Contents

Corporation s access to credit markets, liquidity and its related funding costs would be materially adversely affected. For additional information about the Corporation s credit ratings, see Liquidity Risk and Capital Management on page 139.

The limits to be placed on debit interchange fees will significantly reduce the Corporation s debit card interchange revenues. Interchange fees, or swipe fees, are charges that merchants pay to the Corporation and other credit card companies and card-issuing banks for processing electronic payment transactions. The legislation, which provides the Federal Reserve with authority over interchange fees received or charged by a card issuer, requires that fees must be reasonable and proportional to the costs of processing such transactions. The Federal Reserve has nine months to provide clarification on the rules, which are to become effective one year from the passage of the Financial Reform Act. In issuing regulations, the Federal Reserve must consider the functional similarity between debit card transactions and traditional checking transactions and the incremental costs incurred by a card issuer in processing a particular debit card transaction. In addition, the legislation prohibits card issuers and networks from entering into exclusive arrangements requiring that debit card transactions be processed on a single network or only two affiliated networks, and allows merchants to determine transaction routing.

As previously announced by the Corporation on July 16, 2010, we currently estimate that 2010 debit card revenue for Global Card Services will be approximately $\$ 2.9$ billion. Subject to final rulemaking over the next year, the Corporation s annualized revenue loss, before any mitigation, could be as much as $\$ 1.8$ billion to $\$ 2.3$ billion beginning in the third quarter of 2011. Our consumer and small business card products, including the debit card business, are part of an integrated platform within the Global Card Services business segment. We currently estimate that the revenue loss due to the Financial Reform Act and its related rules will materially reduce the carrying value of the $\$ 22.3$ billion of goodwill applicable to Global Card Services. Based on the Corporation s current estimates of the revenue impact to this business segment, the Corporation expects to record a non-tax deductible goodwill impairment charge for Global Card Services in the three months ended September 30, 2010 that is estimated to be in the range of $\$ 7$ billion to $\$ 10$ billion. This estimate does not include potential mitigation actions to recapture lost revenue. A number of these actions may not reduce the goodwill impairment because they will generate revenue for business segments other than Global Card Services (e.g., Deposits) or because the actions may be identified and implemented after the impairment charge has been recorded. The impairment charge, which is a non-cash item, will have no impact on the Corporation s reported Tier 1 and tangible equity ratios. For more information on goodwill, refer to Note 9 Goodwill and Intangible Assets to the Consolidated Financial Statements and Complex Accounting Estimates on page 192.

On July 27, 2010, the U.K. government enacted a law change reducing the corporate income tax rate by one percent effective for the 2011 U.K. tax financial year beginning on April 1, 2011. Such reduction favorably affects income tax expense on future U.K. earnings, but it also requires the Corporation to revalue its U.K. net deferred tax assets using the lower tax rate. During the third quarter the Corporation will record a charge to income tax expense of nearly $\$ 400$ million for this revaluation. If future rate reductions were to be enacted as suggested in U.K. Treasury announcements, a similar charge to income tax expense for each one percent reduction in the rate would result in each period of enactment.

On April 8, 2010, the U.K. enacted into law a one-time employer payroll tax of 50 percent on bonuses awarded to employees of applicable banking entities between December 9, 2009 and April 5, 2010. The impact of this tax on our payroll tax expense for the three months ended June 30,2010 was $\$ 425$ million and is reflected in personnel expense.

On December 17, 2009, the Basel Committee on Banking Supervision released consultative documents on both capital and liquidity. For more information, see Basel Regulatory Capital Requirements on page 145.

On November 12, 2009, the Federal Reserve issued amendments to Regulation E which implements the Electronic Fund Transfer Act. The rules became effective on July 1, 2010 for new customers and will be effective for existing customers in mid-August. These amendments limit the way we and other banks charge an overdraft fee for non-recurring debit card transactions that overdraw a consumer saccount unless the consumer affirmatively consents to the bank s payment of overdrafts for those transactions. We have announced plans to not offer customers the opportunity to opt-in to overdraft services related to non-recurring debit card transactions. However, customers will be able to opt-in on a withdrawal-by-withdrawal basis to access cash through the Bank of America ATM network where

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the bank is able to alert customers that the transaction may overdraw their account and result in a fee if they choose to proceed. The 2010 earnings impact related to overdraft policy changes and Regulation E, which goes into effect in the third quarter of 2010, is expected to be approximately $\$ 1$ billion after-tax.

On May 22, 2009, the CARD Act was signed into law. The majority of the CARD Act provisions became effective in February 2010. The CARD Act legislation contains comprehensive credit card reform related to credit card industry practices including significantly restricting banks ability to change interest rates and assess fees to reflect individual consumer risk, changing the way payments are applied and requiring changes to consumer credit card disclosures. The provisions of the CARD Act negatively impacted net interest income and card income during the six months ended June 30, 2010 and are expected to negatively impact future net interest income due to the restrictions on our ability to reprice credit

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## Table of Contents

cards based on risk, and card income due to restrictions imposed on certain fees. The 2010 full-year decrease in revenue related to the CARD Act, net of mitigation efforts, is expected to be approximately $\$ 1$ billion after-tax.

For additional information on current legislative and regulatory initiatives, see Regulatory Initiatives on page 137.

## Recent Events

As previously disclosed, in connection with the approval we received to repurchase the TARP preferred stock on December 9, 2009, the Corporation agreed to increase equity by $\$ 3.0$ billion through net asset sales to be approved by the Federal Reserve and contracted for by June 30, 2010. The Federal Reserve has waived the June 30, 2010 requirement, and the Corporation now has until December 31, 2010 to generate the requisite additional capital. As discussed below, the Corporation has been active in selling assets generating $\$ 10$ billion in gross proceeds and approximately $\$ 1.9$ billion in after-tax GAAP accounting gains toward the $\$ 3.0$ billion target. To the extent the asset sales are not completed by December 31, 2010, the Corporation must raise a commensurate amount of common equity.

During the three months ended June 30, 2010, the Corporation sold or agreed to sell a number of non-core assets as part of a strategy to focus on its core businesses and strengthen capital ratios. The transactions included the sale of our investment in Itaú Unibanco Holding S.A. (Itaú Unibanco) generating a $\$ 1.2$ billion pre-tax gain, sale of our equity holdings in MasterCard resulting in a pre-tax gain of $\$ 440$ million, and an agreement to sell our entire stake in Grupo Financiero Santander, S.A.B. de C.V. (Santander) on which we recorded an impairment write-down of $\$ 428$ million. We also completed the sale of Columbia Management s long-term asset management business (Columbia) generating a $\$ 60$ million pre-tax gain and a reduction in goodwill and intangibles of approximately $\$ 800$ million. In addition, we entered into agreements to sell $\$ 2.9$ billion of our exposure in certain private equity funds, including $\$ 1.5$ billion of funded exposure and $\$ 1.4$ billion of unfunded exposure, resulting in a pre-tax loss of $\$ 163$ million. For more information on these transactions, refer to Note 5 Securities to the Consolidated Financial Statements. In July 2010, we announced our intention to sell Balboa Insurance Group (Balboa), a wholly-owned subsidiary that provides primarily lender-placed insurance to financial institutions and their customers, as well as homeowners, renters and life insurance to consumers.

## Recent Accounting Developments

In March 2010, the Financial Accounting Standards Board (FASB) issued new accounting guidance on embedded credit derivatives. This new accounting guidance clarifies the scope exception for embedded credit derivatives and defines which embedded credit derivatives are required to be evaluated for bifurcation and separate accounting. This new accounting guidance was effective on July 1, 2010. Upon adoption, companies may elect the fair value option for any beneficial interests, including those that would otherwise require bifurcation under the new guidance. In connection with the adoption on July 1, 2010, the Corporation elected the fair value option for $\$ 629$ million of debt securities, principally collateralized debt obligations (CDOs), that otherwise may be subject to bifurcation under the new guidance. Accordingly, the Corporation recorded a $\$ 232$ million charge to retained earnings on July 1, 2010 to reflect the after-tax cumulative effect of the change. The adoption of this new accounting guidance is not material to the Corporation sfinancial position or results of operations.

In July 2010, the FASB issued new accounting guidance that requires additional disclosures about a company s allowance for credit losses and the credit quality of the loan portfolio. The additional disclosures include a rollforward of the allowance for credit loss on a disaggregated basis and more information, by type of receivable, on credit quality indicators including aging and troubled debt restructurings as well as significant purchases and sales. These new disclosures are effective for the 2010 annual report. This new accounting guidance does not change the accounting model, and accordingly, will have no impact on the Corporation s consolidated results of operations or financial position.

On January 1, 2010, the Corporation adopted new FASB accounting guidance on transfers of financial assets and consolidation of variable interest entities (VIEs). This new accounting guidance revises sale accounting criteria for transfers of financial assets, including elimination of the concept of and accounting for qualifying special purpose entities (QSPEs), and significantly changes the criteria for consolidation of a VIE. As described more fully in Note 8 Securitizations and Other Variable Interest Entities to the Consolidated Financial Statements, the Corporation routinely transfers mortgage loans, credit card receivables and other financial instruments to special purpose entities
(SPEs) that, prior to January 1, 2010, met the definition of a QSPE, which was not previously subject to consolidation by the transferor. Among other things, the new consolidation guidance eliminated the concept of a QSPE and as a result, former QSPEs are now subject to the consolidation guidance for VIEs. For more information on the new consolidation guidance, see Note 1 Summary of Significant Accounting Principles to the Consolidated Financial Statements.

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## Table of Contents

## Performance Overview

Net income was $\$ 3.1$ billion and $\$ 6.3$ billion for the three and six months ended June 30, 2010, compared to $\$ 3.2$ billion and $\$ 7.5$ billion for the same periods in 2009. After preferred stock dividends and accretion, net income applicable to common shareholders was $\$ 2.8$ billion, or $\$ 0.27$ per diluted common share, and $\$ 5.6$ billion, or $\$ 0.55$ per diluted common share, for the three and six months ended June 30, 2010 compared to $\$ 2.4$ billion, or $\$ 0.33$ per diluted common share, and $\$ 5.2$ billion, or $\$ 0.75$ per diluted common share, for the same periods in 2009 . Revenue, net of interest expense on a FTE basis declined $\$ 3.6$ billion to $\$ 29.5$ billion and $\$ 7.4$ billion to $\$ 61.7$ billion for the three and six months ended June 30, 2010 representing an 11 percent decrease from the same periods in 2009.

Net interest income on a FTE basis increased $\$ 1.3$ billion to $\$ 13.2$ billion and $\$ 2.5$ billion to $\$ 27.3$ billion for the three and six months ended June 30, 2010 compared to the same periods in 2009. The increases were driven by the impact of adoption of the new consolidation guidance and improved deposit pricing, partially offset by lower commercial and consumer loan levels and lower rates on the core assets and trading book. Net interest yield on a FTE basis increased 13 basis points (bps) to 2.77 percent and 18 bps to 2.85 percent for the three and six months ended June 30, 2010 compared to the same periods in 2009, due to the factors stated above.

Noninterest income decreased $\$ 4.9$ billion to $\$ 16.3$ billion and $\$ 9.9$ billion to $\$ 34.5$ billion for the three and six months ended June 30, 2010 compared to the same periods in 2009. Lower equity investment income, mortgage banking income and trading account profits drove the decline in the three months ended June 30, 2010 compared to the same period in the prior year. Equity investment income for the three months ended June 30, 2010 included the sale of our investment in Itaú Unibanco, the China Construction Bank (CCB) dividend and the gain on the sale of our MasterCard equity holdings; however, these items were more than offset by the prior year s gain related to the sale of portions of our investment in CCB. Other income included a gain during the three months ended June 30, 2010 related to credit valuation adjustments primarily associated with the Merrill Lynch structured notes, compared to a loss on these structured notes in the prior year and the absence of the prior year s gain related to the contribution of our merchant processing business to a joint venture. Noninterest income for the six months ended June 30, 2010, declined due to those items mentioned above as well as lower gains on sales of debt securities and lower card income.

The provision for credit losses decreased $\$ 5.3$ billion to $\$ 8.1$ billion and $\$ 8.8$ billion to $\$ 17.9$ billion for the three and six months ended June 30, 2010 compared to the same periods in 2009. The provision for credit losses was $\$ 1.5$ billion and $\$ 2.4$ billion lower than net charge-offs for the three and six months ended June 30, 2010, resulting in a reduction in the allowance for loan and lease losses. The reserve reductions were primarily due to improved delinquencies and collections, lower bankruptcies in domestic credit card and consumer lending businesses and improved credit profiles in the commercial portfolios. These were partially offset by reserve additions in the consumer real estate portfolios amid continued stress in the housing market, which included reserve additions for purchased credit-impaired consumer portfolios obtained through acquisitions.

Noninterest expense increased $\$ 233$ million to $\$ 17.3$ billion and $\$ 1.0$ billion to $\$ 35.0$ billion for the three and six months ended June 30, 2010 compared to the same periods in 2009. The increases were driven by higher personnel costs due in part to the U.K. payroll tax on certain year-end incentive payments and higher professional fees in the three months ended June 30, 2010, and the expense associated with retirement eligible stock grants and higher litigation costs recorded in the first quarter of 2010. These increases were partially offset by declines in pre-tax merger and restructuring charges compared to the prior year.

## Table of Contents

## Segment Results

Effective January 1, 2010, management realigned the former Global Banking and Global Markets business segments into Global Commercial Banking and GBAM. Prior period amounts have been reclassified to conform to the current period presentation. These changes did not have an impact on the previously reported consolidated results of the Corporation. For additional information related to the business segments, see Note 17 Business Segment Information to the Consolidated Financial Statements.

## Table 2

Business Segment Results

on page 105.
${ }^{(2)}$ For the three and
six months ended June 30, 2009, Global
Card Services is presented on a managed basis with a corresponding offset recorded in All Other. For the three and six months ended June 30, 2010, Global Card Services and All Other are presented in accordance with new consolidation guidance. Accordingly, current period Global Card Services results are comparable to prior period results that are presented on a managed basis.
For more information on the new consolidation guidance, see Note 8 Securitizations and Other Variable Interest Entities to the Consolidated
Financial Statements. For more information on the reconciliation of Global Card

## Services and All

Other, see Note
17 Business
Segment
Information to
the Consolidated
Financial
Statements.
Deposits net income rose from the prior year due to increases in revenue and lower noninterest expense. Revenue increased due to disciplined pricing, a customer shift to more liquid products and a higher residual net interest income allocation related to asset and liability management (ALM) activities. This was partially offset by lower service charges driven by overdraft policy changes implemented in 2009. Noninterest expense decreased, reflecting the absence of the special FDIC assessment recorded in the prior year, partially offset by higher distribution costs as a higher proportion of banking center sales and service efforts were aligned to Deposits.

Global Card Services net income increased from the prior year due to declining credit costs reflecting continued improvement in the U.S. economy. Revenue decreased from the prior year, driven by lower average loans and reduced interest and fee income primarily resulting from the implementation of the CARD Act, partially offset by the gain on the sale of our MasterCard equity holdings. Provision for credit losses decreased from the prior year as lower delinquencies, decreasing bankruptcies, and lower expected losses from the improving economic outlook drove lower charge-offs and reserve reductions during the quarter. Noninterest expense declined due to a decrease in distribution costs as a higher proportion of banking center sales and service efforts were aligned to Deposits from Global Card Services.

Home Loans \& Insurance net loss widened compared to the prior year as revenue decreased as a result of lower mortgage banking income. The decline in mortgage banking income was driven by higher representations and warranties expense combined with lower production volume and margins resulting from a decrease in refinance activity. Also contributing to the decline was less favorable mortgage servicing rights (MSRs) results, net of hedges, partially offset by increased servicing fees. The provision for credit losses decreased due to lower reserve additions driven by improving portfolio trends. Noninterest expense declined as lower insurance loss provision was offset by increased costs related to default management staff and loss mitigation efforts.

In addition to the drivers discussed above, during the six months ended June 30, 2010, Home Loan \& Insurance results, compared to the same period in 2009, were also impacted by increased litigation related costs.

Global Commercial Banking net income increased compared to the prior year due to lower credit costs. Net interest income benefited from improved loan spreads partially offset by loan balance declines. Strong deposit growth also contributed to revenue, as clients remained very liquid. Revenue was negatively impacted by increased costs related to an

## Table of Contents

agreement to purchase certain loans, partially offset by a higher residual net interest income allocation related to ALM activities. The provision for credit losses decreased driven by reserve reductions and lower net charge-offs in the commercial domestic and retail dealer-related portfolios.

GBAM net income decreased compared to the prior year due to widespread market deterioration in the sales and trading businesses and due to the absence of the prior year gain on the contribution of our merchant processing business to a joint venture. Revenue was negatively impacted by a significant reduction in investor transactional flow caused by the uncertainty stemming from sovereign debt fears and impending regulatory changes. Noninterest expense increased driven by the U.K. payroll tax on certain incentive compensation and higher recognized incentive compensation expense due to the deferral of long-term compensation in the prior year. Provision for credit losses declined primarily driven by reserve reductions and lower charge-offs in the commercial domestic portfolio.

GWIM net income declined from the prior year driven by the after-tax loss on the sale of the former Columbia long-term asset management business, partially offset by higher investment and brokerage activity and lower credit costs. Revenue increased compared to the prior year driven by higher investment and brokerage income, higher net interest income and the pre-tax gain on sale of the Columbia long-term asset management business. The provision for credit losses decreased compared to the prior year due to improvement in the consumer real estate and commercial lending portfolios.

All Other reported an increase in net income for the three months ended June 30, 2010 compared to the same period in the prior year due to higher revenue, partially offset by increases in provision for credit losses and noninterest expense. Revenue increased driven by the sale of shares of Itaú Unibanco and gains related to credit valuation adjustments on Merrill Lynch structured notes. Provision for credit losses was driven by the impact of new consolidation guidance partially offset by lower reserve additions related to the residential mortgage and the discontinued real estate purchased credit-impaired loan portfolios. Results were also impacted by lower gains on sales of debt securities as a result of net losses on sales of certain non-agency residential mortgage-backed securities (RMBS). Noninterest expense increased due to higher personnel, general operating and other expenses.

## Financial Highlights

Net Interest Income
Net interest income on a FTE basis increased $\$ 1.3$ billion to $\$ 13.2$ billion and $\$ 2.5$ billion to $\$ 27.3$ billion for the three and six months ended June 30, 2010 compared to the same periods in 2009. The increase was due to the impact of adoption of new consolidation guidance which contributed approximately $\$ 2.7$ billion and $\$ 5.5$ billion to the three and six months ended June 30, 2010 and due to deposit pricing. The increase was partially offset by lower commercial and consumer loan levels and lower rates on the core assets and trading book. The net interest yield on a FTE basis increased 13 bps to 2.77 percent and 18 bps to 2.85 percent for the three and six months ended June 30, 2010 compared to the same periods in 2009 due to the factors stated above.

## Table of Contents

## Noninterest Income

Table 3
Noninterest Income

|  |  | $\mathbf{3 0}$ |  |  | Six Months Ended June 30 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (Dollars in millions) | $\mathbf{2 0 1 0}$ |  | 2009 |  | $\mathbf{2 0 1 0}$ | 2009 |
|  |  |  |  |  |  |  |
| Card income | $\$$ | $\mathbf{2 , 0 2 3}$ | $\$$ | 2,149 | $\$$ | $\mathbf{3 , 9 9 9}$ |
| Service charges | $\mathbf{2 , 5 7 6}$ |  | 2,729 |  | $\mathbf{5 , 1 4 2}$ | 5,262 |
| Investment and brokerage services | $\mathbf{2 , 9 9 4}$ | 2,994 | $\mathbf{6 , 0 1 9}$ | 5,957 |  |  |
| Investment banking income | $\mathbf{1 , 3 1 9}$ | 1,646 | $\mathbf{2 , 5 5 9}$ | 2,701 |  |  |
| Equity investment income | $\mathbf{2 , 7 6 6}$ | 5,943 | $\mathbf{3 , 3 9 1}$ | 7,145 |  |  |
| Trading account profits | $\mathbf{1 , 2 2 7}$ | 2,164 | $\mathbf{6 , 4 6 3}$ | 7,365 |  |  |
| Mortgage banking income | $\mathbf{8 9 8}$ | 2,527 | $\mathbf{2 , 3 9 8}$ | 5,841 |  |  |
| Insurance income | $\mathbf{6 7 8}$ | 662 | $\mathbf{1 , 3 9 3}$ | 1,350 |  |  |
| Gains on sales of debt securities | $\mathbf{3 7}$ | 632 | $\mathbf{7 7 1}$ | 2,130 |  |  |
| Other income | $\mathbf{1 , 8 6 1}$ | 724 | $\mathbf{3 , 0 6 5}$ | 3,037 |  |  |
| Net impairment losses recognized in earnings |  | $\mathbf{( 1 2 6 )}$ | $(1,026)$ |  | $\mathbf{( 7 2 7 )}$ | $(1,397)$ |
| on available-for-sale debt securities |  |  |  |  |  |  |
| Total noninterest income | $\mathbf{1 6 , 2 5 3}$ | $\$ 21,144$ | $\$$ | $\mathbf{3 4 , 4 7 3}$ | $\$ 44,405$ |  |

Noninterest income decreased $\$ 4.9$ billion to $\$ 16.3$ billion and $\$ 9.9$ billion to $\$ 34.5$ billion for the three and six months ended June 30, 2010 compared to the same periods in 2009. The following items highlight the significant changes.

Card income decreased $\$ 126$ million and $\$ 1.0$ billion due primarily to lower fee income from the implementation of the CARD Act, lower balance transfer fees and the absence of certain fee income due to the contribution of our merchant processing business to a joint venture in the prior year. The decline in fees was partially offset by the impact of adoption of new consolidation guidance and an increase in interchange income resulting from higher retail volume.

Investment banking income decreased $\$ 327$ million for the three months ended June 30, 2010 due to lower equity and debt issuance fees and $\$ 142$ million for the six months ended June 30, 2010 due to lower advisory fees.

Equity investment income decreased $\$ 3.2$ billion and $\$ 3.8$ billion for the three and six months ended June 30, 2010. During the three months ended June 30, 2010, the benefits of the $\$ 1.2$ billion pre-tax gain on the sale of our investment in Itaú Unibanco, $\$ 814$ million in Global Principal Investments revenue, primarily driven by valuation adjustments, a $\$ 535$ million CCB dividend and the $\$ 440$ million pre-tax gain on the sale of our MasterCard equity holdings were more than offset by the impairment of $\$ 428$ million recorded as a result of our agreement to sell our investment in Santander and the absence of the $\$ 5.3$ billion pre-tax gain related to the sale of CCB shares recorded during the same period in the prior year. The six months ended June 30, 2010 included a $\$ 331$ million loss from the sale of our discretionary equity securities portfolio in the first quarter of 2010. The first quarter of 2009 included a $\$ 1.9$ billion pre-tax gain related to the sale of CCB shares.

Trading account profits decreased $\$ 937$ million and $\$ 902$ million for the three and six months ended June 30, 2010 due to general market deterioration resulting from concerns around the global economy. In addition, results were driven by a lack of liquidity as sovereign debt fears and regulatory uncertainty fueled investor

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concerns. These were partially offset by reduced write-downs on legacy assets. Also, we recorded credit valuation adjustments on derivative liabilities of $\$ 206$ million and $\$ 368$ million for the three and six months ended June 30, 2010 compared to $\$(1.6)$ billion and $\$ 85$ million for the same periods in the prior year.

Mortgage banking income decreased $\$ 1.6$ billion and $\$ 3.4$ billion for the three and six months ended June 30 , 2010 due to decreases in production income of $\$ 1.5$ billion and $\$ 2.4$ billion. In addition, servicing income decreased $\$ 135$ million and $\$ 1.0$ billion. In both periods, the decrease in production income was driven by an increase in representations and warranties expense and lower volume and margins. The decline in servicing income for the six months ended June 30, 2010 compared to the same period in the prior year was also due to less favorable MSR results, net of hedges.

Gains on sales of debt securities decreased $\$ 595$ million and $\$ 1.4$ billion for the three and six months ended June 30, 2010 driven by lower net gains on sales of debt securities as a result of net losses on sales of certain non-agency RMBS. These losses were offset by gains on sales of agency mortgage-backed securities (MBS), agency CMOs and

## Table of Contents

commercial mortgage-backed securities (CMBS). In addition, the six months ended June 30, 2010 were impacted by lower sales of agency MBS compared to the same period in the prior year.

Other income increased by $\$ 1.1$ billion and $\$ 28$ million for the three and six months ended June 30, 2010 due to increased credit valuation adjustments recorded on Merrill Lynch structured notes and reduced write-downs on legacy assets compared to the same periods in the prior year. These items were partially offset by the absence of the prior year s gain recorded on the contribution of our merchant processing business to a joint venture.

Net impairment losses recognized in earnings on available-for-sale (AFS) debt securities decreased $\$ 900$ million and $\$ 670$ million for the three and six months ended June 30, 2010 as a result of lower impairment write-downs on non-agency RMBS and CDOs.

## Provision for Credit Losses

The provision for credit losses decreased $\$ 5.3$ billion to $\$ 8.1$ billion and $\$ 8.8$ billion to $\$ 17.9$ billion for the three and six months ended June 30, 2010 compared to the same periods in 2009.

The consumer portion of the provision for credit losses decreased $\$ 3.2$ billion to $\$ 7.1$ billion and $\$ 5.5$ billion to $\$ 15.4$ billion for the three and six months ended June 30, 2010 compared to the same periods in 2009. The decreases for both the three- and six-month periods were due to reserve reductions in 2010 compared to reserve additions in 2009. The commercial portion of the provision for credit losses including the provision for unfunded lending commitments decreased $\$ 2.1$ billion to $\$ 957$ million and $\$ 3.3$ billion to $\$ 2.5$ billion for the three and six months ended June 30, 2010 compared to the same periods in 2009. In the three-month comparison, the decrease was driven by reserve reductions and lower net charge-offs in the core commercial portfolio driven by improved borrower credit profiles. In the six-month comparison, the decrease was also driven by reserve reductions in the commercial domestic and small business portfolios due to improved borrower credit profiles, combined with smaller reserve increases in the commercial real estate portfolio.

Net charge-offs totaled $\$ 9.6$ billion, or 3.98 percent and $\$ 20.4$ billion, or 4.21 percent of average loans and leases for the three and six months ended June 30,2010 compared with $\$ 8.7$ billion, or 3.64 percent and $\$ 15.6$ billion, or 3.24 percent for the three and six months ended June 30, 2009. The increase in net charge-offs was due to the impact of adoption of new consolidation guidance resulting in consolidating certain securitized loan balances in our consumer credit card and home equity portfolios and losses on modified consumer real estate loans that were written down to the underlying collateral value. For more information on the provision for credit losses, refer to Provision for Credit Losses on page 179.

## Noninterest Expense

## Table 4

Noninterest Expense

| (Dollars in millions) | Three Months Ended June30 |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  | 2010 |  | 2009 |
| Personnel | \$ | 8,789 | \$ | 7,790 | \$ | 17,947 | \$ | 16,558 |
| Occupancy |  | 1,182 |  | 1,219 |  | 2,354 |  | 2,347 |
| Equipment |  | 613 |  | 616 |  | 1,226 |  | 1,238 |
| Marketing |  | 495 |  | 499 |  | 982 |  | 1,020 |
| Professional fees |  | 644 |  | 544 |  | 1,161 |  | 949 |
| Amortization of intangibles |  | 439 |  | 516 |  | 885 |  | 1,036 |
| Data processing |  | 632 |  | 621 |  | 1,280 |  | 1,269 |
| Telecommunications |  | 359 |  | 345 |  | 689 |  | 672 |
| Other general operating |  | 3,592 |  | 4,041 |  | 7,475 |  | 7,339 |

Merger and restructuring charges

Noninterest expense increased $\$ 233$ million to $\$ 17.3$ billion and $\$ 1.0$ billion to $\$ 35.0$ billion for the three and six months ended June 30, 2010 compared to the same periods in 2009. The increases were driven by higher personnel costs due in part to the U.K. bonus tax of $\$ 425$ million recorded in the three months ended June 30, 2010 and an increase in the

## Table of Contents

expense associated with retirement eligible stock grants of $\$ 593$ million to $\$ 758$ million recorded in the six months ended June 30, 2010 compared to the same period in the prior year. These increases were partially offset by declines in merger and restructuring charges.

## Income Tax Expense

Income tax expense was $\$ 672$ million for the three months ended June 30, 2010 compared to a benefit of $\$ 845$ million for the same period in 2009 resulting in an effective tax rate of 17.7 percent as compared to (35.5) percent in the prior year. Income tax expense was $\$ 1.9$ billion for the six months ended June 30, 2010, compared to $\$ 284$ million for the same period in 2009 resulting in an effective tax rate of 23.0 percent as compared to 3.7 percent in the prior year. Income tax expense for the three months ended June 30, 2010 and 2009 included benefits of $\$ 250$ million and $\$ 750$ million from partial releases of a valuation allowance provided for acquired capital loss carryforward tax benefits in connection with the acquisition of Merrill Lynch. The effective tax rate increases were driven by permanent tax preferences (e.g., tax-exempt income and tax credits) and a smaller valuation allowance release together offsetting lower percentages of pre-tax income than similar items offset in the comparative 2009 periods.

Long-standing deferral provisions applicable to active finance income earned by certain foreign subsidiaries expired for taxable years beginning on or after January 1, 2010. The impact of the expiration of these provisions, which is dependent upon the amount, composition and geographic mix of our 2010 earnings, increased tax expense by $\$ 100$ million during the six months ended June 30, 2010. If these deferral provisions were to be extended retroactive to January 1,2010 , this tax and any additional amounts recorded to date would be reversed.

On July 27, 2010, the U.K. enacted a law change reducing the corporate income tax rate. For additional information, refer to Regulatory Overview on page 92.

## Table of Contents

## Balance Sheet Analysis

Table 5
Selected Balance Sheet Data

|  |  | Average Balance |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30 | December | Three Months Ended | Six Months Ended June |  |  |  |
| (Dollars in millions) | $\mathbf{2 0 1 0}$ | 2009 | $\mathbf{2 0 1 0}$ | June 30 | 200 | $\mathbf{2 0 1 0}$ | 2009 |

Assets
Federal funds sold and securities borrowed or purchased under agreements to resell
Trading account assets
Debt securities
Loans and leases
All other assets ${ }^{(1)}$

| \$ | 247,667 | \$ | 189,933 | \$ | 263,564 | \$ | 230,955 | \$ | 264,810 | \$ | 237,581 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 197,376 |  | 182,206 |  | 213,927 |  | 199,820 |  | 214,233 |  | 218,481 |
|  | 315,200 |  | 311,441 |  | 314,299 |  | 255,159 |  | 312,727 |  | 270,618 |
|  | 956,177 |  | 900,128 |  | 967,054 |  | 966,105 |  | 979,267 |  | 980,035 |
|  | 647,458 |  | 639,591 |  | 730,901 |  | 768,278 |  | 728,660 |  | 762,737 |

Total assets $\quad \$ \mathbf{2 , 3 6 3 , 8 7 8} \quad \$ 2,223,299 \quad \$ \mathbf{2 , 4 8 9 , 7 4 5} \quad \$ 2,420,317$ \$ 2,499,697 $\quad \$ 2,469,452$
Liabilities
Deposits
Federal funds purchased and securities loaned or sold under agreements to repurchase
Trading account liabilitie Commercial paper and

| other short-term borrowings | 73,358 | 69,524 | $\mathbf{7 0 , 4 9 3}$ | 139,241 | $\mathbf{8 1 , 3 1 3}$ | 167,752 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Long-term debt | $\mathbf{4 9 0 , 0 8 4}$ | 438,521 | $\mathbf{4 9 7 , 4 6 9}$ | 444,131 | $\mathbf{5 0 5 , 5 0 7}$ | 445,545 |
| All other liabilities | $\mathbf{1 9 5 , 6 0 2}$ | 171,582 | $\mathbf{2 1 3 , 1 2 8}$ | 192,198 | $\mathbf{2 0 0 , 0 1 4}$ | 204,979 |
|  |  |  |  |  |  |  |
| Total liabilities | $\mathbf{2 , 1 3 0 , 7 0 4}$ | $1,991,855$ | $\mathbf{2 , 2 5 6 , 2 8 4}$ | $2,177,450$ | $\mathbf{2 , 2 6 8 , 0 1 1}$ | $2,233,597$ |
| Shareholders equity | $\mathbf{2 3 3 , 1 7 4}$ | 231,444 | $\mathbf{2 3 3 , 4 6 1}$ | 242,867 | $\mathbf{2 3 1 , 6 8 6}$ | 235,855 |

Total liabilities and shareholders equity \$ 2,363,878 \$ 2,223,299 \$ 2,489,745 \$ 2,420,317 \$ 2,499,697 \$ 2,469,452
(1) All other assets
is presented net
of allowance for
loan and lease
losses for the
period-end and
average
balances.
Impact of Adopting New Consolidation Guidance

On January 1, 2010, the Corporation adopted new consolidation guidance resulting in the consolidation of certain former QSPEs and VIEs that were not recorded on the Corporation s Consolidated Balance Sheet prior to that date. The adoption of this new consolidation guidance resulted in a net incremental increase in assets of $\$ 100.4$ billion, including $\$ 69.7$ billion resulting from consolidation of credit card trusts and $\$ 30.7$ billion from consolidation of other SPEs including multi-seller conduits, and a net increase of $\$ 106.7$ billion in total liabilities, including $\$ 84.4$ billion of long-term debt. These amounts are net of retained interests in securitizations held on the Consolidated Balance Sheet at December 31, 2009 and a $\$ 10.8$ billion increase in the allowance for loan and lease losses, the majority of which relates to credit card receivables. The Corporation recorded a $\$ 6.2$ billion charge, net of tax, to retained earnings on January 1, 2010 for the cumulative effect of the adoption of this new consolidation guidance due primarily to the increase in the allowance for loan and lease losses, and a $\$ 116$ million charge to accumulated other comprehensive income ( OCI ). The initial recording of these assets, related allowance for loan and lease losses and liabilities on the Corporation s Consolidated Balance Sheet had no impact at the date of adoption on consolidated results of operations. For additional detail on the impact of adopting this new consolidation guidance, refer to Note 8 Securitizations and Other Variable Interest Entities to the Consolidated Financial Statements.

## Assets

At June 30, 2010, total assets were $\$ 2.4$ trillion, an increase of $\$ 140.6$ billion from December 31, 2009. Changes from year end were attributable to an increase in federal funds sold and securities borrowed or purchased under agreements to resell driven by a favorable rate environment. In addition, changes were driven by the impact of adopting new consolidation guidance which increased loan balances, primarily in the credit card, commercial domestic and home equity portfolios, partially offset by an increase in the allowance for loan and lease losses. The impact of this new consolidation guidance was offset by lower consumer and commercial loan balances and loans held-for-sale (LHFS). Trading account assets increased as a result of the new consolidation guidance and higher levels of fixed-income securities. In addition, all other assets grew driven by an increase in cash and cash equivalents due to increased liquidity as a result of reduced loan demand.

## Table of Contents

Average total assets increased $\$ 69.4$ billion and $\$ 30.2$ billion for the three and six months ended June 30, 2010 compared to the same periods in 2009. The increases were due in part to adopting new consolidation guidance. Increases in debt securities were driven by prior year reductions in the ALM portfolio, and increases in federal funds sold, securities borrowed or purchased under agreements to resell, and trading account assets were attributable to activity in GBAM.

## Liabilities and Shareholders Equity

Total liabilities increased $\$ 138.8$ billion to $\$ 2.1$ trillion at June 30, 2010 compared to December 31, 2009. The increase in total liabilities was attributable to an increase in federal funds purchased and securities loaned or sold under agreements to repurchase due to a favorable rate environment. In addition, liabilities increased due to the impact of adopting new consolidation guidance which increased long-term debt and short-term borrowings. Also, changes in trading account liabilities reflected trading activity in fixed-income securities, including derivative portfolio hedges. All other liabilities increased due to foreign currency exchange rates. These increases were partially offset by decreases in deposits due to lower escrow balances.

Average total liabilities increased $\$ 78.8$ billion for the three months ended June 30, 2010 compared to the same period in 2009. The increase was due to adopting new consolidation guidance, which impacted long-term debt, and due to an increase in trading account liabilities and all other liabilities. These increases were partially offset by decreases in short-term borrowings due to the rate environment.

Average total liabilities increased $\$ 34.4$ billion for the six months ended June 30, 2010 compared to the same periods in 2009. The increases were driven by the adoption of new consolidation guidance, which impacted long-term debt, and due to an increase in trading account liabilities and federal funds purchased and securities sold under agreements to repurchase partially offset by a decrease in commercial paper and short-term liabilities.

Shareholders equity increased $\$ 1.7$ billion to $\$ 233.2$ billion at June 30,2010 compared to December 31, 2009. The increase was driven by net income and improved accumulated OCI related to AFS debt securities recorded during the six months ended June 30, 2010 partially offset by the impact of adopting new consolidation guidance as we recorded a $\$ 6.2$ billion charge to retained earnings due primarily to the increase in the allowance for loan and lease losses.

Average shareholders equity decreased $\$ 9.4$ billion and $\$ 4.2$ billion for the three and six months ended June 30, 2010, compared to the same periods in 2009 driven by the TARP repayment and impact of adopting new consolidation guidance.

Period-end balance sheet amounts may vary from average balance sheet amounts due to liquidity and balance sheet management functions, primarily involving our portfolios of highly liquid assets, that are designed to ensure the adequacy of capital while enhancing our ability to manage liquidity requirements for the Corporation and for our customers, and to position the balance sheet in accordance with the Corporation s risk appetite. The execution of these functions requires the use of balance sheet and capital related limits including spot, average and risk-weighted asset limits, particularly in our trading businesses. The Tier 1 leverage ratio is calculated on an average basis.

## Table of Contents

## Table 6

Selected Quarterly Financial Data
(Dollars in millions, except per share information)
ncome statement
Net interest income
Noninterest income
Cotal revenue, net of interest expense
Provision for credit losses
Noninterest expense, before merger and
estructuring charges
Merger and restructuring charges
ncome (loss) before income taxes
ncome tax expense (benefit)
Net income (loss)
Net income (loss) applicable to common
hareholders
Average common shares issued and outstanding (in housands)
Average diluted common shares issued and utstanding (in thousands)

## Performance ratios

Return on average assets
Return on average common shareholders equity
Return on average tangible common shareholders quity ${ }^{(1)}$
Return on average tangible shareholders equityl) Cotal ending equity to total ending assets
Cotal average equity to total average assets
Dividend payout

## er common share data

Earnings (loss)
Diluted earnings (loss)
Jividends paid
3ook value
Cangible book value ${ }^{(1)}$
Market price per share of common stock
Closing
ligh closing
ow closing

## Market capitalization

2010 Quarters Second First \$

12
16,2
29,
8,10
$\begin{array}{rr}\mathbf{1 6 , 7 4 5} & 17,254 \\ \mathbf{5 0 8} & 521\end{array}$



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Cotal loans and leases
Cotal assets
Cotal deposits
＿ong－term debt
Common shareholders equity
Cotal shareholders equity

## Asset quality ${ }^{(2)}$

Allowance for credit losses ${ }^{(3)}$
Nonperforming loans，leases and foreclosed roperties ${ }^{(4)}$
Allowance for loan and lease losses as a percentage f total loans and leases outstanding（4）
Allowance for loan and lease losses as a percentage of total nonperforming loans and eases $(4,5)$
Allowance for loan and lease losses as a percentage of total nonperforming loans and leases excluding he purchased credit－impaired loan portfolio ${ }^{(5)}$ Net charge－offs
Annualized net charge－offs as a percentage of iverage loans and leases outstanding（4）
Nonperforming loans and leases as a percentage of otal loans and leases outstanding（4）
Nonperforming loans，leases and foreclosed roperties as a percentage of total loans，leases and oreclosed properties ${ }^{(4)}$
Ratio of the allowance for loan and lease losses at period end to annualized net charge－offs

## Capital ratios（period end）

Risk－based capital：
「ier 1 common
「ier 1
「otal
Cier 1 leverage
「angible equity ${ }^{(1)}$
「angible common equity ${ }^{(1)}$
${ }^{(1)}$ Tangible equity ratios and tangible book value per share of common stock are non－GAAP measures．Other companies may define or calculate these measures

| \＄ 967,054 | \＄ | 991,615 | $\$ 905,913$ | $\$ 930,255$ | $\$ 966,105$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 , 4 8 9 , 7 4 5}$ | $2,509,760$ | $2,421,531$ | $2,390,675$ | $2,420,317$ |  |
| $\mathbf{9 9 1 , 6 1 5}$ | 981,015 | 995,160 | 989,295 | 974,892 |  |
|  | 497，469 | 513,634 | 445,440 | 449,974 | 444,131 |
|  | $\mathbf{2 1 5 , 4 6 8}$ | 200,380 | 197,123 | 197,230 | 173,497 |
|  | $\mathbf{2 3 3 , 4 6 1}$ | 229,891 | 250,599 | 255,983 | 242,867 |


| $\$$ | $\mathbf{4 6 , 6 6 8}$ | $\$$ | 48,356 | $\$$ | 38,687 | $\$$ | 37,399 | $\$$ | 35,777 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $\mathbf{3 5 , 7 0 1}$ |  | 35,925 |  | 35,747 |  | 33,825 |  | 30,982 |


|  | $\mathbf{1 2 0}$ |  | 124 |  | 99 |  | 101 |  | 108 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{\$}$ | $\mathbf{9 , 5 5 7}$ | $\$$ | 10,797 | $\$$ | 8,421 | $\$$ | 9,624 | $\$$ | 8,701 |


| $\mathbf{8 . 0 1} \%$ | $7.60 \%$ | $7.81 \%$ | $7.25 \%$ | 6.90 |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{1 0 . 6 7}$ | 10.23 | 10.40 | 12.46 | 11.93 |
| $\mathbf{1 4 . 7 7}$ | 14.47 | 14.66 | 16.69 | 15.99 |
| $\mathbf{6 . 6 9}$ | 6.46 | 6.91 | 8.39 | 8.21 |
| $\mathbf{6 . 1 6}$ | 6.03 | 6.42 | 7.55 | 7.39 |
| $\mathbf{5 . 3 6}$ | 5.23 | 5.57 | 4.82 | 4.67 |

differently. For
additional
information on these ratios and corresponding reconciliations
to GAAP
financial
measures, see
Supplemental
Financial Data
beginning on
page 105 .
(2) For more
information on the impact of the purchased credit-impaired
loan portfolio on
asset quality, see
Consumer
Portfolio Credit
Risk
Management
beginning on
page 148 and
Commercial
Portfolio Credit
Risk
Management beginning on page 165.
(3) Includes the allowance for loan and lease losses and the reserve for unfunded lending commitments.
(4) Balances and ratios do not include loans accounted for under the fair value option.
For additional
exclusions, see

Nonperforming
Consumer Loans
and Foreclosed
Properties
Activity
beginning on
page 162 and
corresponding
Table 31 on
page 164 and
Nonperforming
Commercial
Loans, Leases
and Foreclosed
Properties
Activity and corresponding
Table 39 on
page 172.
(5) Allowance for loan and lease losses includes
$\$ 24.3$ billion, $\$ 26.2$ billion, $\$ 17.7$ billion, $\$ 17.2$ billion and $\$ 16.5$ billion allocated to products that are excluded from nonperforming loans, leases and foreclosed properties at June 30, 2010, March 31, 2010, December 31, 2009, September 30, 2009 and June 30, 2009, respectively.

$$
\mathrm{n} / \mathrm{m}=\mathrm{not}
$$

meaningful

## Table of Contents

-Date Financial Data
ons, except per share information)
e ..... 34,473
of interest expense ..... 61,122
it losses ..... 17,910
se, before merger and restructuring charges ..... 33,999
cturing charges ..... 1,029
ome taxes ..... 8,184
se ..... 1,879
6,305
ble to common shareholders ..... 5,617
shares issued and outstanding (in thousands) ..... 9,570,166
ommon shares issued and outstanding (in thousands) ..... $\mathbf{1 0 , 0 2 0 , 9 2 6}$
iosassets0.51
common shareholders equity ..... 5.45
tangible common shareholders equity ${ }^{(1)}$ ..... 9.48
tangible shareholders equity ${ }^{(1)}$ ..... 9.26
ty to total ending assets ..... 9.86
ity to total average assets ..... 9.273.60
re data
\$ ..... 0.56
0.55
0.0221.45
ue ${ }^{(1)}$ ..... 12.14

- share of common stock
\$ 14.3719.4814.37
ation ..... \$ 144,174
sheetases\$ 979,267
2,499,697986,344

| dit losses ${ }^{(3)}$ | $\mathbf{\$ 4 6 , 6 6 8}$ |  |
| :--- | ---: | ---: |
| ans, leases and foreclosed properties (4) | $\mathbf{3 5 , 7 0 1}$ |  |
| n and lease losses as a percentage of total loans and leases outstanding ${ }^{(4)}$ | $\mathbf{4 . 7 5}$ |  |
| n and lease losses as a percentage of total nonperforming loans and leases ${ }^{(4,5)}$ | $\mathbf{1 3 6}$ |  |
| n and lease losses as a percentage of total nonperforming loans and leases excluding the purchased credit-impaired | $\mathbf{1 2 0}$ |  |
|  | $\mathbf{\$ 1}$ | $\mathbf{2 0 , 3 5 4}$ |
| arge-offs as a percentage of average loans and leases outstanding ${ }^{(4)}$ | $\mathbf{4 . 2 1}$ |  |
| ans and leases as a percentage of total loans and leases outstanding ${ }^{(4)}$ | $\mathbf{3 . 4 9}$ |  |
| ans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties ${ }^{(4)}$ | $\mathbf{3 . 7 4}$ |  |
| ance for loan and lease losses at period end to annualized net charge-offs | $\mathbf{1 . 1 0}$ |  |

(1) Tangible equity ratios and tangible book value per share of common stock are non-GAAP measures. Other companies may define or calculate these measures differently. For additional information on these ratios and corresponding reconciliations to GAAP financial measures, see Supplemental Financial Data beginning on page 105.
(2) For more information on the impact of the purchased credit-impaired loan portfolio on asset quality, see Consumer
Portfolio Credit Risk
Management beginning on page 148 and Commercial Portfolio Credit Risk
Management beginning on page 165 .
(3) Includes the allowance for loan and lease losses and the reserve for unfunded
lending commitments.
(4) Balances and ratios do not include loans accounted for under the fair value option. For additional exclusions, see Nonperforming Consumer Loans and Foreclosed Properties Activity beginning on page 162 and corresponding Table 31 on page 164 and Nonperforming Commercial Loans, Leases and Foreclosed Properties Activity and corresponding Table 39 on page 172.
(5) Allowance for loan and lease losses includes $\$ 24.3$ billion and

[^2]
## Table of Contents

## Supplemental Financial Data

Tables 8 and 9 provide a reconciliation of the supplemental financial data mentioned below with financial measures defined by GAAP. Other companies may define or calculate supplemental financial data differently.

We view net interest income and related ratios and analyses (i.e., efficiency ratio and net interest yield) on a FTE basis. Although this is a non-GAAP measure, we believe managing the business with net interest income on a FTE basis provides a more accurate picture of the interest margin for comparative purposes. To derive the FTE basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, we use the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources.

As mentioned above, certain performance measures including the efficiency ratio and net interest yield utilize net interest income (and thus total revenue) on a FTE basis. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield evaluates how many bps we are earning over the cost of funds. During our annual planning process, we set efficiency targets for the Corporation and each line of business. We believe the use of these non-GAAP measures provide additional clarity in assessing our results. Targets vary by year and by business and are based on a variety of factors including maturity of the business, competitive environment, market factors, and other items including our risk appetite.

We evaluate our business based on the following ratios that utilize tangible equity, a non-GAAP measure. Return on average tangible common shareholders equity measures our earnings contribution as a percentage of common shareholders equity plus any Common Equivalent Securities (CES) less goodwill and intangible assets (excluding MSRs), net of related deferred tax liabilities. ROTE measures our earnings contribution as a percentage of average shareholders equity reduced by goodwill and intangible assets (excluding MSRs), net of related deferred tax liabilities. The tangible common equity ratio represents common shareholders equity plus CES less goodwill and intangible assets (excluding MSRs), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding MSRs), net of related deferred tax liabilities. The tangible equity ratio represents total shareholders equity less goodwill and intangible assets (excluding MSRs), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding MSRs), net of related deferred tax liabilities. Tangible book value per common share represents ending common shareholders equity less goodwill and intangible assets (excluding MSRs), net of related deferred tax liabilities divided by ending common shares outstanding. These measures are used to evaluate our use of equity (i.e., capital). In addition, profitability, relationship and investment models all use ROTE as key measures to support our overall growth goals. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.

The aforementioned performance measures and ratios are presented in Tables 6 and 7.

## Table of Contents

## atal Financial Data and Reconciliations to GAAP Financial Measures

hares in thousands)
ent basis data
terest expense

| 2010 Quarters |  |  |  |  |  | 2009 Qu |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second |  | First |  | Fourth |  |  |
| \$ | 13,197 | \$ | 14,070 | \$ | 11,896 | \$ | 1,7 |
|  | 29,450 |  | 32,290 |  | 25,413 |  | 6,3 |
|  | 2.77 \% |  | 2.93 \% |  | 2.62 |  | 2 |
|  | 58.58 |  | 55.05 |  | 64.47 |  | 61 |

interest income to net interest income fully taxable-equivalent basis
nt adjustment

## ally taxable-equivalent basis

I revenue, net of interest expense to total revenue, net of interest equivalent basis
terest expense
nt adjustment
interest expense fully taxable-equivalent basis
me tax expense (benefit) to income tax expense (benefit) fully sis
enefit)
nt adjustment
benefit) fully taxable-equivalent basis
rage common shareholders equity to average tangible common
equity
ecurities
ading MSRs)
abilities
areholders equity
rage shareholders equity to average tangible shareholders equity
ading MSRs)
abilities
equity
od end common shareholders equity to period end tangible common

ing common shares outstanding to ending tangible common shares

| nding | 10,033,017 | 10,032,001 | 8,650,244 | 8,650,3 |
| :---: | :---: | :---: | :---: | :---: |
| f common equivalent shares ${ }^{(1)}$ | - |  | 1,286,000 |  |
| ares outstanding | 10,033,017 | 10,032,001 | 9,936,244 | 8,650,3 |

${ }^{(1)}$ On February 24, 2010, the common equivalent shares converted into common shares.

## Table of Contents



## Table of Contents

## Core Net Interest Income

We manage core net interest income which is reported net interest income on a FTE basis adjusted for the impact of market-based activities. As discussed in the GBAM business segment section beginning on page 123, we evaluate our market-based results and strategies on a total market-based revenue approach by combining net interest income and noninterest income for GBAM. In addition, the 2009 periods are presented on a managed basis which adjusted for loans that we originated and subsequently sold into credit card securitizations. Noninterest income, rather than net interest income and provision for credit losses, was recorded for securitized assets as we are compensated for servicing the securitized assets and recorded servicing income and gains or losses on securitizations, where appropriate. The 2010 periods are presented in accordance with new consolidation guidance. An analysis of core net interest income, core average earning assets and core net interest yield on earning assets, which adjusts for the impact of these two non-core items from reported net interest income on a FTE basis, is shown below. We believe the use of this non-GAAP presentation provides additional clarity in assessing our results.

Table 10

## Core Net Interest Income

(Dollars in millions)
Net interest income ${ }^{(1)}$
As reported
Impact of market-based
income ${ }^{(2)}$
Core net interest income
Impact of securitizations
Core net interest incom
Average earning assets
As reported
Impact of market-based earning assets (2)
Core average earning assets
Impact of securitizations ${ }^{(5)}$
Core average earning assets ${ }^{(4)}$
Net interest yield contribution ${ }^{(1,6)}$
As reported
Impact of market-based activities (2)
Core net interest yield on earning assets Impact of securitizations

Core net interest yield on earning assets (4)

Three Months Ended June 30
20102009

| $\$$ | $\mathbf{1 3 , 1 9 7}$ | $\$$ | 11,942 |
| :---: | :---: | :---: | :---: |
|  | $\mathbf{( 1 , 0 4 9 )}$ |  | $(1,522)$ |

$\mathbf{1 2 , 1 4 8} \quad 10,420$
n/a
\$ $\mathbf{1 2 , 1 4 8} \quad \$ \quad 13,154$
\$1,910,790
$(520,825)$
$\mathbf{1 , 3 8 9 , 9 6 5} \quad 1,335,550$
n/a
$\mathbf{\$ 1 , 3 8 9 , 9 6 5} \quad \$ 1,421,704$
$\begin{array}{cc}\text { Six Months Ended June } 30 \\ \mathbf{2 0 1 0} & 2009\end{array}$
\$

| $\$$ | $\mathbf{2 7 , 2 6 7}$ | $\$$ | 24,761 |
| :--- | :--- | :--- | :--- |
|  | $\mathbf{( 2 , 2 3 5})$ |  | $(3,416)$ |

25,032
21,345
n/a
\$ 25,032 \$
5,483
\$ 26,828
\$1,861,954

1,378,868 88,845
$\mathbf{\$ 1 , 3 9 7 , 8 1 0} \quad \$ 1,467,713$
(1) FTE basis
(2) Represents the impact of market-based amounts included in GBAM.
(3) Represents the impact of securitizations utilizing actual bond costs which is different from the business segment view which utilizes funds transfer pricing methodologies.
(4) Periods subsequent to January 1, 2010 are presented in accordance with new consolidation guidance. Prior periods are presented on a managed basis.
${ }^{(5)}$ Represents average securitized loans less accrued interest receivable and certain securitized bonds retained.
(6) Calculated on an annualized basis.
$\mathrm{n} / \mathrm{a}=$ not applicable
For the three and six months ended June 30, 2010, core net interest income decreased $\$ 1.0$ billion to $\$ 12.1$ billion and $\$ 1.8$ billion to $\$ 25.0$ billion compared to core net interest income on a managed basis of $\$ 13.2$ billion and $\$ 26.8$ billion for the same periods in 2009. The decrease was driven by lower loan levels compared to managed loan levels for the same periods in 2009, and lower yields for the discretionary and credit card portfolios. These impacts

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were partially offset by lower rates on deposits.
For the three and six months ended June 30, 2010, core average earning assets decreased $\$ 31.7$ billion to $\$ 1.4$ trillion and $\$ 69.9$ billion to $\$ 1.4$ trillion compared to core average earning assets on a managed basis of $\$ 1.4$ trillion and $\$ 1.5$ trillion for the same periods in 2009 primarily due to lower commercial loan levels and lower consumer loan levels compared to managed consumer loan levels for the same periods in 2009.

For the three and six months ended June 30, 2010, core net interest yield decreased 21 bps to 3.50 percent and seven bps to 3.60 percent compared to core net interest yield on a managed basis of 3.71 and 3.67 percent for the same periods in 2009 due to the factors noted above.

Table of Contents

Table 11
Quarterly Average Balances and Interest Rates FTE Basis

|  | Second Quarter 2010 |  |  |
| :--- | :---: | :---: | :---: |
|  | Average | Interest | Income/ |
| Yield/ |  |  |  |
| (Dollars in millions) | Balance | Expense | Rate |

First Quarter 2010
Interest

| Average | Income/ | Yield/ |
| :---: | :---: | :---: |
| Balance | Expense | Rate |

$\begin{array}{llllllllllll}\mathbf{\$} & \mathbf{3 0}, \mathbf{7 4 1} & \mathbf{\$} & \mathbf{1 7 6} & \mathbf{2 . 3 0} & \% & \$ & 27,600 & \$ & 153 & 2.25 & \%\end{array}$

| $\mathbf{2 6 3 , 5 6 4}$ | $\mathbf{4 5 7}$ | $\mathbf{0 . 7 0}$ | 266,070 | 448 | 0.68 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\mathbf{2 1 3 , 9 2 7}$ | $\mathbf{1 , 8 6 5}$ | $\mathbf{3 . 4 9}$ | 214,542 | 1,795 | 3.37 |
| $\mathbf{3 1 4 , 2 9 9}$ | $\mathbf{2 , 9 6 6}$ | $\mathbf{3 . 7 8}$ | 311,136 | 3,173 | 4.09 |
|  |  |  |  |  |  |
| $\mathbf{2 4 7 , 7 1 5}$ | $\mathbf{2 , 9 8 2}$ | $\mathbf{4 . 8 2}$ | 243,833 | 3,100 | 5.09 |
| $\mathbf{1 4 8 , 2 1 9}$ | $\mathbf{1 , 5 3 7}$ | $\mathbf{4 . 1 5}$ | 152,536 | 1,586 | 4.20 |
| $\mathbf{1 3 , 9 7 2}$ | $\mathbf{1 3 4}$ | $\mathbf{3 . 8 4}$ | 14,433 | 153 | 4.24 |
| $\mathbf{1 1 8 , 7 3 8}$ | $\mathbf{3 , 1 2 1}$ | $\mathbf{1 0 . 5 4}$ | 125,353 | 3,370 | 10.90 |
| $\mathbf{2 7 , 7 0 6}$ | $\mathbf{8 5 4}$ | $\mathbf{1 2 . 3 7}$ | 29,872 | 906 | 12.30 |
| $\mathbf{9 8 , 5 4 9}$ | $\mathbf{1 , 2 3 3}$ | $\mathbf{5 . 0 2}$ | 100,920 | 1,302 | 5.23 |
| $\mathbf{2 , 9 5 8}$ | $\mathbf{4 6}$ | $\mathbf{6 . 3 2}$ | 3,002 | 48 | 6.35 |


| $\mathbf{6 5 7 , 8 5 7}$ | $\mathbf{9 , 9 0 7}$ | $\mathbf{6 . 0 3}$ | 669,949 | 10,465 | 6.30 |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| $\mathbf{1 9 5 , 1 4 4}$ | $\mathbf{2 , 0 0 5}$ | $\mathbf{4 . 1 2}$ | 202,662 | 1,970 | 3.94 |
| $\mathbf{6 4 , 2 1 8}$ | $\mathbf{5 4 1}$ | $\mathbf{3 . 3 8}$ | 68,526 | 575 | 3.40 |
| $\mathbf{2 1 , 2 7 1}$ | $\mathbf{2 6 1}$ | $\mathbf{4 . 9 0}$ | 21,675 | 304 | 5.60 |
| $\mathbf{2 8 , 5 6 4}$ | $\mathbf{2 5 6}$ | $\mathbf{3 . 5 9}$ | 28,803 | 264 | 3.72 |
| $\mathbf{3 0 9 , 1 9 7}$ | $\mathbf{3 , 0 6 3}$ | $\mathbf{3 . 9 7}$ | 321,666 | 3,113 | 3.92 |
| $\mathbf{9 6 7 , 0 5 4}$ | $\mathbf{1 2 , 9 7 0}$ | $\mathbf{5 . 3 8}$ | 991,615 | 13,578 | 5.53 |
| $\mathbf{1 2 1 , 2 0 5}$ | $\mathbf{9 9 4}$ | $\mathbf{3 . 2 9}$ | 122,097 | 1,053 | 3.50 |
| $\mathbf{1 , 9 1 0 , 7 9 0}$ | $\mathbf{1 9 , 4 2 8}$ | $\mathbf{4 . 0 8}$ | $1,933,060$ | 20,200 | 4.22 |

209,686
196,911
379,789
\$2,509,760

## Interest-bearing liabilities

Domestic interest-bearing deposits:

| Savings | \$ 37,290 | 43 | 0.46 | \% | \$ 35,126 | \$ 43 | 0.50 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOW and money market deposit accounts | 442,262 | 372 | 0.34 |  | 416,110 | 341 | 0.33 |
| Consumer CDs and IRAs | 147,425 | 441 | 1.20 |  | 166,189 | 567 | 1.38 |
| Negotiable CDs, public funds and other time deposits | 17,355 | 59 | 1.36 |  | 19,763 | 63 | 1.31 |
| Total domestic interest-bearing deposits | 644,332 | 915 | 0.57 |  | 637,188 | 1,014 | 0.65 |
| Foreign interest-bearing deposits: |  |  |  |  |  |  |  |
| Banks located in foreign countries | 19,994 | 34 | 0.70 |  | 18,338 | 32 | 0.70 |
| Governments and official institutions | 4,990 | 3 | 0.26 |  | 6,493 | 3 | 0.21 |
| Time, savings and other | 51,176 | 79 | 0.62 |  | 54,104 | 73 | 0.55 |
| Total foreign interest-bearing deposits | 76,160 | 116 | 0.61 |  | 78,935 | 108 | 0.55 |
| Total interest-bearing deposits | 720,492 | 1,031 | 0.57 |  | 716,123 | 1,122 | 0.64 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term |  |  |  |  |  |  |  |
| borrowings | 454,051 | 891 | 0.79 |  | 508,332 | 818 | 0.65 |
| Trading account liabilities | 100,021 | 727 | 2.92 |  | 90,134 | 660 | 2.97 |
| Long-term debt | 497,469 | 3,582 | 2.88 |  | 513,634 | 3,530 | 2.77 |
| Total interest-bearing liabilities ${ }^{(7)}$ | 1,772,033 | 6,231 | 1.41 |  | 1,828,223 | 6,130 | 1.35 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | 271,123 |  |  |  | 264,892 |  |  |
| Other liabilities | 213,128 |  |  |  | 186,754 |  |  |
| Shareholders equity | 233,461 |  |  |  | 229,891 |  |  |
| Total liabilities and shareholders equity | \$2,489,745 |  |  |  | \$2,509,760 |  |  |
| Net interest spread |  |  | 2.67 | \% |  |  | 2.87 \% |
| Impact of noninterest-bearing sources |  |  | 0.10 |  |  |  | 0.06 |
| Net interest income/yield on earning assets |  | \$13,197 | 2.77 | \% |  | \$ 14,070 | 2.93 \% |
| (1) Yields on AFS debt securities are calculated based on fair value rather than the cost basis. The use of fair value does not have a material impact on net |  |  |  |  |  |  |  |

interest yield.
(2) Nonperforming
loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis. Purchased credit-impaired loans were written down to fair value upon acquisition and accrete interest income over the remaining life of the loan.
(3) Includes foreign residential mortgage loans of $\$ 506$ million and $\$ 538$ million in the second and first quarters of 2010, and $\$ 550$ million, $\$ 662$ million and $\$ 650$ million in the fourth, third and second quarters of 2009, respectively.
(4) Includes foreign consumer loans of $\$ 7.7$ billion and $\$ 8.1$ billion in the second and first quarters of 2010, and $\$ 8.6$ billion, $\$ 8.4$ billion and $\$ 8.0$ billion in the fourth, third
and second
quarters of 2009, respectively.
(5) Includes
consumer
finance loans of $\$ 2.1$ billion and $\$ 2.2$ billion in the second and first quarters of 2010, and
$\$ 2.3$ billion,
$\$ 2.4$ billion and
$\$ 2.5$ billion in the fourth, third and second quarters of 2009, respectively; other foreign consumer loans of $\$ 679$ million and $\$ 664$ million in the second and first quarters of 2010, and $\$ 689$ million, $\$ 700$ million and $\$ 640$ million in the fourth, third and second quarters of 2009 , respectively; and consumer overdrafts of $\$ 155$ million and $\$ 132$ million in the second and first quarters of 2010, and $\$ 192$ million, $\$ 243$ million and $\$ 185$ million in the fourth, third and second quarters of 2009, respectively.
(6) Includes
domestic
commercial real
estate loans of $\$ 61.6$ billion and $\$ 65.6$ billion in the second and first quarters of 2010, and $\$ 68.2$ billion, $\$ 70.7$ billion and $\$ 72.8$ billion in the fourth, third and second quarters of 2009, respectively; and foreign commercial real estate loans of $\$ 2.6$ billion and $\$ 3.0$ billion in the second and first quarters of 2010, and $\$ 3.1$ billion, $\$ 3.6$ billion and $\$ 2.8$ billion in the fourth, third and second quarters of 2009, respectively.
(7) Interest income includes the impact of interest rate risk management contracts, which decreased interest income on assets by $\$ 479$ million and \$272 million in the second and first quarters of 2010, and \$248 million, $\$ 136$ million and \$11 million in the fourth, third and second quarters of 2009, respectively. Interest expense
includes the
impact of
interest rate risk
management
contracts, which
decreased
interest expense
on liabilities by
$\$ 829$ million and
$\$ 970$ million in the second and first quarters of 2010, and
$\$ 1.1$ billion,
$\$ 873$ million and
$\$ 550$ million in the fourth, third and second quarters of 2009, respectively. For further
information on
interest rate
contracts, see
Interest Rate
Risk
Management for
Nontrading
Activities
beginning on
page 187.

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## Table of Contents

age Balances and Interest Rates FTE Basis (continued)


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| public funds and other time deposits | 31,758 | 82 | 1.04 |  | 48,905 | 118 | 0.95 |  | 39,100 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| terest-bearing deposits | 650,498 | 1,359 | 0.83 |  | 654,232 | 1,620 | 0.98 |  | 645,429 |
| pearing deposits: |  |  |  |  |  |  |  |  |  |
| official institutions | 6,650 | 4 | 0.23 |  | 6,488 | 4 | 0.23 |  | 7,379 |
| d other | 54,469 | 79 | 0.57 |  | 53,013 | 57 | 0.42 |  | 54,307 |
| rest-bearing deposits | 77,596 | 113 | 0.58 |  | 75,442 | 90 | 0.47 |  | 80,947 |
| ring deposits | 728,094 | 1,472 | 0.80 |  | 729,674 | 1,710 | 0.93 |  | 726,376 |
| rchased, securities loaned or sold under |  |  |  |  |  |  |  |  |  |
| liabilities | 83,118 | 591 | 2.82 |  | 73,290 | 455 | 2.46 |  | 62,778 |
|  | 445,440 | 3,365 | 3.01 |  | 449,974 | 3,698 | 3.27 |  | 444,131 |
| aring liabilities ${ }^{(7)}$ | 1,707,190 | 6,086 | 1.42 |  | 1,664,001 | 7,100 | 1.70 |  | 1,736,736 |
| ing sources: |  |  |  |  |  |  |  |  |  |
| ing deposits | 267,066 |  |  |  | 259,621 |  |  |  | 248,516 |
|  | 196,676 |  |  |  | 211,070 |  |  |  | 192,198 |
| juity | 250,599 |  |  |  | 255,983 |  |  |  | 242,867 |
| and shareholders equity | \$2,421,531 |  |  |  | \$2,390,675 |  |  |  | \$2,420,317 |
| d |  |  | 2.54 | \% |  |  | 2.49 | \% |  |
| erest-bearing sources |  |  | 0.08 |  |  |  | 0.12 |  |  |
| me/yield on earning assets |  | \$11,896 | 2.62 | \% |  | \$11,753 | 2.61 | \% |  |

For footnotes see
page 109 .

## Table of Contents

Table 12
Year-to-Date Average Balances and Interest Rates FTE Basis


## Earning assets

Time deposits placed and other short-term investments
Federal funds sold and securities borrowed or purchased under agreements to resell
Trading account asse
Debt securities ${ }^{(1)}$
Loans and leases (2):
Residential mortgage ${ }^{(3)}$
Home equity
Home equity
Discontinued real estate
Credit card domestic
Credit card foreign
Direct/Indirect consumer ${ }^{(4)}$
Other consumer ${ }^{(5)}$

Total consumer
Commercial domestic
Commercial real estate ${ }^{(6)}$
Commercial lease financing
Commercial foreign
Total commercial
Total loans and leases
$\begin{array}{lllllllllll}\mathbf{\$} & \mathbf{2 9}, \mathbf{1 7 9} & \mathbf{\$} & \mathbf{3 2 9} & \mathbf{2 . 2 7} & \% & \$ & 25,879 & \$ & 360 & 2.80\end{array}$

## s

Domestic interest-bearing deposits:
Savings
NOW and money market deposit accounts
Consumer CDs and IRAs
Negotiable CDs, public funds and other time deposits

Total domestic interest-bearing deposits
Foreign interest-bearing deposits:
Banks located in foreign countries
Governments and official institutions
Time, savings and other
Total foreign interest-bearing deposits
Total interest-bearing deposits
Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term

| borrowings | $\mathbf{4 8 1 , 0 4 1}$ | $\mathbf{1 , 7 0 9}$ | $\mathbf{0 . 7 2}$ | 547,446 | 3,617 | 1.33 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Trading account liabilities | $\mathbf{9 5 , 1 0 5}$ | $\mathbf{1 , 3 8 7}$ | $\mathbf{2 . 9 4}$ | 66,111 | 1,029 | 3.14 |
| Long-term debt | $\mathbf{5 0 5 , 5 0 7}$ | $\mathbf{7 , 1 1 2}$ | $\mathbf{2 . 8 2}$ | 445,545 | 8,350 | 3.76 |
|  |  |  |  |  |  |  |
| Total interest-bearing liabilities ${ }^{(7)}$ | $\mathbf{1 , 7 9 9 , 9 7 3}$ | $\mathbf{1 2 , 3 6 1}$ | $\mathbf{1 . 3 8}$ | $1,790,685$ | 17,621 | 1.98 |

Noninterest-bearing sources:
Noninterest-bearing deposits
Other liabilities
268,024
200,014
equity $\$ \mathbf{2 , 4 9 9 , 6 9 7}$
Net interest spread
Impact of noninterest-bearing sources
Net interest income/yield on earning assets
(1) Yields on AFS debt securities are calculated based on fair value rather than the cost basis. The use of fair value does not have a material

| $\mathbf{\$}$ | $\mathbf{3 6 , 2 1 4}$ | $\mathbf{\$}$ | $\mathbf{8 6}$ | $\mathbf{0 . 4 8}$ | $\mathbf{\%}$ | $\$$ | 33,378 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  | $\$$ | 112 | 0.68 | $\%$ |  |  |
| $\mathbf{4 2 9 , 2 5 8}$ | $\mathbf{7 1 3}$ | $\mathbf{0 . 3 3}$ |  | 342,620 | 816 | 0.48 |  |
| $\mathbf{1 5 6 , 7 5 5}$ | $\mathbf{1 , 0 0 8}$ | $\mathbf{1 . 3 0}$ | 232,792 | 3,119 | 2.70 |  |  |
|  |  |  |  | 35,216 | 273 | 1.56 |  |
| $\mathbf{1 8 , 5 5 2}$ | $\mathbf{1 2 2}$ | $\mathbf{1 . 3 3}$ |  |  |  |  |  |
| $\mathbf{6 4 0 , 7 7 9}$ | $\mathbf{1 , 9 2 9}$ | $\mathbf{0 . 6 1}$ | 644,006 | 4,320 | 1.35 |  |  |
|  |  |  |  |  |  |  |  |
| $\mathbf{1 9 , 1 7 1}$ | $\mathbf{6 6}$ | $\mathbf{0 . 7 0}$ | 22,638 | 85 | 0.75 |  |  |
| $\mathbf{5 , 7 3 7}$ | $\mathbf{6}$ | $\mathbf{0 . 2 3}$ | 8,607 | 10 | 0.23 |  |  |
| $\mathbf{5 2 , 6 3 3}$ | $\mathbf{1 5 2}$ | $\mathbf{0 . 5 8}$ | 56,332 | 210 | 0.76 |  |  |
|  |  |  |  |  |  |  |  |
| $\mathbf{7 7 , 5 4 1}$ | $\mathbf{2 2 4}$ | $\mathbf{0 . 5 8}$ | 87,577 | 305 | 0.70 |  |  |
| $\mathbf{7 1 8 , 3 2 0}$ | $\mathbf{2 , 1 5 3}$ | $\mathbf{0 . 6 0}$ | 731,583 | 4,625 | 1.27 |  |  |

$\begin{array}{llllll}\mathbf{1 , 7 9 9 , 9 7 3} & \mathbf{1 2 , 3 6 1} & \mathbf{1 . 3 8} & 1,790,685 & 17,621 & 1.98\end{array}$

231,686

impact on net
interest yield.
(2) Nonperforming
loans are included in the respective average loan balances.
Income on these nonperforming loans is recognized on a cash basis.
Purchased
credit-impaired loans were written down to fair value upon acquisition and accrete interest income over the remaining life of the loan.
(3) Includes foreign residential mortgage loans of $\$ 522$ million and $\$ 639$ million for the six months ended June 30, 2010 and 2009.
(4) Includes foreign consumer loans of $\$ 7.9$ billion and $\$ 7.5$ billion for the six months ended June 30, 2010 and 2009 .
(5) Includes consumer finance loans of $\$ 2.2$ billion and $\$ 2.5$ billion, other foreign consumer loans
of $\$ 671$ million and
$\$ 618$ million, and consumer overdrafts of \$144 million and \$217 million for the six months ended June 30, 2010 and 2009.
(6) Includes
domestic commercial real estate loans of $\$ 63.6$ billion and $\$ 71.9$ billion, and foreign commercial real estate loans of $\$ 2.8$ billion and $\$ 2.0$ billion for the six months ended June 30, 2010 and 2009.
(7) Interest income includes the impact of interest rate risk management contracts, which decreased interest income on assets by
\$751 million and $\$ 72$ million for the six months ended June 30, 2010 and 2009. Interest expense includes the impact of interest rate risk management contracts, which decreased interest expense on liabilities by $\$ 1.8$ billion and $\$ 1.1$ billion for
the six months
ended June 30,
2010 and 2009.
For further
information on
interest rate
contracts, see
Interest Rate
Risk
Management for
Nontrading
Activities
beginning on
page 187 .

## Table of Contents

## Business Segment Operations

## Segment Description and Basis of Presentation

We report the results of our operations through six business segments: Deposits, Global Card Services, Home Loans \& Insurance, Global Commercial Banking, GBAM and GWIM, with the remaining operations recorded in All Other. Effective January 1, 2010, we realigned the Global Corporate and Investment Banking portion of the former Global Banking segment with the former Global Markets business segment to form GBAM and to reflect Global Commercial Banking as a standalone segment. Prior period amounts have been reclassified to conform to current period presentation.

We prepare and evaluate segment results using certain non-GAAP methodologies and performance measures, many of which are discussed in Supplemental Financial Data beginning on page 105. We begin by evaluating the operating results of the segments which by definition exclude merger and restructuring charges. The segment results also reflect certain revenue and expense methodologies which are utilized to determine net income. The net interest income of the business segments includes the results of a funds transfer pricing process that matches assets and liabilities with similar interest rate sensitivity and maturity characteristics.

Equity is allocated to business segments and related businesses using a risk-adjusted methodology incorporating each segment s credit, market, interest rate, strategic and operational risk components. The nature of these risks is discussed further beginning on page 138. The Corporation benefits from the diversification of risk across these components which is reflected as a reduction to allocated equity for each segment. The total amount of average equity reflects both risk-based capital and the portion of goodwill and intangibles specifically assigned to the business segments.

For more information on our basis of presentation, selected financial information for the business segments and reconciliations to consolidated total revenue, net income and period-end total assets, see Note 17 Business Segment Information to the Consolidated Financial Statements.

## Table of Contents

## Deposits

| (Dollars in millions) | Three Months Ended June 30 |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  | 2010 |  | 2009 |
| Net interest income ${ }^{(1)}$ | \$ | 2,115 | \$ | 1,729 | \$ | 4,261 | \$ | 3,598 |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Service charges |  | 1,494 |  | 1,747 |  | 2,974 |  | 3,248 |
| All other income |  | (5) |  | 1 |  | 2 |  | 3 |
| Total noninterest income |  | 1,489 |  | 1,748 |  | 2,976 |  | 3,251 |
| Total revenue, net of interest expense |  | 3,604 |  | 3,477 |  | 7,237 |  | 6,849 |
| Provision for credit losses |  | 61 |  | 87 |  | 98 |  | 175 |
| Noninterest expense |  | 2,496 |  | 2,593 |  | 4,994 |  | 4,895 |
| Income before income taxes |  | 1,047 |  | 797 |  | 2,145 |  | 1,779 |
| Income tax expense ${ }^{(1)}$ |  | 382 |  | 263 |  | 792 |  | 631 |
| Net income | \$ | 665 | \$ | 534 | \$ | 1,353 | \$ | 1,148 |
| Net interest yield ${ }^{(1)}$ |  | 2.05\% |  | 1.68\% |  | 2.08\% |  | 1.84\% |
| Return on average equity |  | 11.01 |  | 9.16 |  | 11.29 |  | 9.89 |
| Efficiency ratio ${ }^{(1)}$ |  | 69.24 |  | 74.59 |  | 68.99 |  | 71.47 |
| Balance Sheet |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |
| Total earning assets ${ }^{(2)}$ |  | 414,179 |  | 413,674 |  | 13,290 | \$ | 94,374 |
| Total assets ${ }^{(2)}$ |  | 440,628 |  | 440,039 |  | 39,854 |  | 20,634 |
| Total deposits |  | 415,670 |  | 415,502 |  | 14,924 |  | 35,999 |
| Allocated equity |  | 24,212 |  | 23,381 |  | 24,164 |  | 23,402 |
| Period end |  |  |  |  |  | $\begin{aligned} & \text { une } 30 \\ & 2010 \end{aligned}$ |  | $\begin{aligned} & \text { ember } 31 \\ & 2009 \end{aligned}$ |
| Total earning assets ${ }^{(2)}$ |  |  |  |  |  | 10,922 |  | 17,713 |
| Total assets ${ }^{(2)}$ |  |  |  |  |  | 36,935 |  | 44,612 |
| Total deposits |  |  |  |  |  | 11,682 |  | 19,583 |
| (1) FTE basis |  |  |  |  |  |  |  |  |
| (2) Total earning assets and total assets include asset allocations to match |  |  |  |  |  |  |  |  |

liabilities (i.e.,
deposits).
Deposits includes the results of consumer deposit activities which consist of a comprehensive range of products provided to consumers and small businesses. In addition, Deposits includes an allocation of ALM activities. In the U.S., we serve approximately 57 million consumer and small business relationships through a franchise that stretches coast to coast through 32 states and the District of Columbia utilizing our network of approximately 5,900 banking centers, more than 18,000 domestic-branded ATMs, nationwide call centers and leading online and mobile banking platforms.

Our deposit products include traditional savings accounts, money market savings accounts, CDs and IRAs, and noninterest- and interest-bearing checking accounts. Deposit products provide a relatively stable source of funding and liquidity. We earn net interest spread revenue from investing this liquidity in earning assets through client-facing lending and ALM activities. The revenue is allocated to the deposit products using our funds transfer pricing process which takes into account the interest rates and maturity characteristics of the deposits. Deposits also generate fees such as account service fees, non-sufficient funds fees, overdraft charges and ATM fees.

In the fourth quarter of 2009 , we implemented changes in our overdraft fee policies which have negatively impacted revenue. These changes were intended to help customers limit overdraft fees. In addition, in November 2009, the Federal Reserve issued amendments to Regulation E, which will negatively impact future service charge revenue in Deposits. Regulation E was effective for new customers on July 1, 2010 and will go into effect for existing customers in mid-August 2010. For more information on Regulation E, see Regulatory Overview beginning on page 92.

At June 30, 2010, our active online banking customer base was 29.2 million subscribers, an increase of approximately 550 thousand from the same period in 2009 and our active bill pay users paid $\$ 151.4$ billion of bills online during the first half of 2010, which is in line with the year-ago period.

Deposits includes the net impact of migrating customers and their related deposit balances between the Merrill Lynch Global Wealth Management (MLGWM) business within GWIM and Deposits. For more information on the migration of customer balances, see the GWIM discussion beginning on page 128.

## Table of Contents

Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009
Net income rose $\$ 131$ million, or 25 percent, to $\$ 665$ million from higher revenue and lower noninterest expense. Net interest income increased $\$ 386$ million, or 22 percent, to $\$ 2.1$ billion as a result of disciplined pricing, a customer shift to more liquid products and a higher residual net interest income allocation related to ALM activities. Average deposits remained relatively flat from a year ago as organic growth and the transfer of certain deposits from other client-managed businesses were offset by the expected decline in higher-yielding Countrywide deposits.

Noninterest income fell $\$ 259$ million, or 15 percent, to $\$ 1.5$ billion. The positive impacts of revenue initiatives were offset by the negative impact of the overdraft fee policy changes, which have had an average negative revenue impact of approximately $\$ 160$ million each quarter since being implemented in the fourth quarter of 2009 for the purpose of helping customers limit overdraft fees.

Noninterest expense decreased $\$ 97$ million, or four percent, due to the special FDIC assessment during the second quarter of 2009, partially offset by an increase in distribution costs as a higher proportion of banking center sales and service efforts were aligned to Deposits from the other consumer businesses. FDIC charges were $\$ 227$ million compared to $\$ 594$ million during the same period in 2009 which included the special FDIC assessment.

## Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009

Net income rose $\$ 205$ million, or 18 percent, to $\$ 1.4$ billion as revenue rose, partially offset by an increase in noninterest expense. Net interest income increased $\$ 663$ million, or 18 percent, to $\$ 4.3$ billion, while noninterest income decreased $\$ 275$ million, or eight percent, to $\$ 3.0$ billion. Also, average deposits grew $\$ 18.9$ billion, or five percent. These period-over-period changes were driven by the same factors as described in the three-month discussion above. In addition, noninterest expense increased $\$ 99$ million, or two percent, as a higher proportion of banking center sales and service efforts were aligned to Deposits from the other consumer businesses. Also included are FDIC charges of $\$ 453$ million as compared to $\$ 765$ million during the same period in 2009 which included the special FDIC assessment.

## Table of Contents

## Global Card Services

| (Dollars in millions) | Three Months Ended June 30 |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | $2009{ }^{(1)}$ |  | 2010 |  | $2009{ }^{(1)}$ |  |
| Net interest income ${ }^{(2)}$ | \$ | 4,439 | \$ | 4,976 | \$ | 9,257 | \$ | 10,174 |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Card income |  | 1,900 |  | 2,163 |  | 3,781 |  | 4,277 |
| All other income |  | 522 |  | 123 |  | 626 |  | 258 |
| Total noninterest income |  | 2,422 |  | 2,286 |  | 4,407 |  | 4,535 |
| Total revenue, net of interest expense |  | 6,861 |  | 7,262 |  | 13,664 |  | 14,709 |
| Provision for credit losses |  | 3,795 |  | 7,655 |  | 7,330 |  | 15,876 |
| Noninterest expense |  | 1,799 |  | 1,936 |  | 3,556 |  | 3,982 |
| Income (loss) before income taxes |  | 1,267 |  | $(2,329)$ |  | 2,778 |  | $(5,149)$ |
| Income tax expense (benefit) ${ }^{(2)}$ |  | 461 |  | (743) |  | 1,025 |  | $(1,806)$ |
| Net income (loss) | \$ | 806 | \$ | $(1,586)$ | \$ | 1,753 | \$ | $(3,343)$ |
| Net interest yield ${ }^{(2)}$ |  | 10.01\% |  | 9.26\% |  | 10.17\% |  | 9.34\% |
| Return on average equity |  | 7.98 |  | $\mathrm{n} / \mathrm{m}$ |  | 8.45 |  | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(2)}$ |  | 26.20 |  | 26.66 |  | 26.02 |  | 27.07 |

## Balance Sheet

Average

| Total loans and leases | $\mathbf{\$ 1 7 7 , 5 7 1}$ | $\$ 215,808$ | $\mathbf{\$ 1 8 3 , 4 0 7}$ | $\$ 219,888$ |
| :--- | ---: | ---: | ---: | ---: |
| Total earning assets | $\mathbf{1 7 7 , 8 6 8}$ | 215,575 | $\mathbf{1 8 3 , 5 7 9}$ | 219,771 |
| Total assets | $\mathbf{1 8 6 , 1 9 5}$ | 231,927 | $\mathbf{1 9 0 , 9 9 3}$ | 237,214 |
| Allocated equity | $\mathbf{4 0 , 5 1 7}$ | 41,775 | $\mathbf{4 1 , 8 3 6}$ | 40,885 |


| Period end | June 30 | December 31 |
| :--- | ---: | ---: |
| 2010 | 2009 |  |
| Total loans and leases | $\mathbf{8 1 7 3 , 0 2 1}$ | $\$ 196,289$ |
| Total earning assets | $\mathbf{1 7 3 , 4 9 7}$ | 196,046 |
| Total assets | $\mathbf{1 8 3 , 3 3 4}$ | 212,668 |

[^3]Table of Contents ..... 234
basis, refer to
Note 23
Business
Segment
Information to
the Consolidated
Financial
Statements of
the Corporation s
2009 Annual
Report on Form
10-K.
(2) FTE basis
$\mathrm{n} / \mathrm{m}=\mathrm{not}$
meaningful
Global Card Services provides a broad offering of products including U.S. consumer and business card, consumer lending, international card and debit card to consumers and small businesses. We provide credit card products to customers in the U.S., Canada, Ireland, Spain and the U.K. We offer a variety of co-branded and affinity credit and debit card products and are one of the leading issuers of credit cards through endorsed marketing in the U.S. and Europe. On February 22, 2010, the majority of the provisions in the CARD Act went into effect and negatively affected net interest income during the three and six months ended June 30, 2010 due to the restrictions on our ability to reprice credit cards based on risk and on card income due to restrictions imposed on certain fees. For more information on the CARD Act, see Regulatory Overview beginning on page 92.

As previously announced by the Corporation on July 16, 2010, we currently estimate that 2010 debit card revenue for Global Card Services will be approximately $\$ 2.9$ billion. As a result of the Financial Reform Act and its related rules and subject to final rulemaking over the next year, the Corporation s annualized revenue loss, before any mitigation, could be as much as $\$ 1.8$ billion to $\$ 2.3$ billion beginning in the third quarter of 2011 . Our consumer and small business card products, including the debit card business, are part of an integrated platform within Global Card Services. Our current estimate of revenue loss due to the Financial Reform Act will materially reduce the carrying value of the $\$ 22.3$ billion of goodwill applicable to Global Card Services. Based on our current estimates of the revenue impact to this business segment, we expect to record a non-tax deductible goodwill impairment charge for Global Card Services in the three months ended September 30, 2010 that is estimated to be in the range of $\$ 7$ billion to $\$ 10$ billion. This estimate does not include potential mitigation actions to recapture lost revenue. A number of these actions may not reduce the goodwill impairment because they will generate revenue for business segments other than Global Card Services (e.g., Deposits) or because the actions may be identified and implemented after the impairment charge has been recorded. The

## Table of Contents

impairment charge, which is a non-cash item, will have no impact on the Corporation s reported Tier 1 and tangible equity ratios. For more information on goodwill, refer to Note 9 Goodwill and Intangible Assets to the Consolidated Financial Statements and Complex Accounting Estimates on page 192.

The Corporation reports its Global Card Services 2010 results in accordance with new consolidation guidance. Under this new consolidation guidance, we consolidated all credit card trusts. Accordingly, current year results are comparable to prior year results that were presented on a managed basis. For more information on managed basis, refer to Note 23 Business Segment Information to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K and for more information on new consolidation guidance, refer to Impact of Adopting New Consolidation Guidance on page 101 and Note 8 Securitizations and Other Variable Interest Entities to the Consolidated Financial Statements.

## Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009

Global Card Services recorded net income of $\$ 806$ million compared to a net loss of $\$ 1.6$ billion as credit costs declined, reflecting continued improvement in the U.S. economy. Revenue decreased from lower average loans and reduced interest and fee income resulting from the implementation of the CARD Act, partially offset by the pre-tax gain of $\$ 440$ million on the sale of our MasterCard equity holdings. Provision for credit losses decreased $\$ 3.9$ billion as lower delinquencies, decreasing bankruptcies and lower expected losses from the improving economic outlook drove charge-off and reserve reductions.

Net interest income decreased to $\$ 4.4$ billion, or 10 percent, from $\$ 5.0$ billion due to a decrease in average loans of $\$ 38.2$ billion, or 18 percent, partially offset by lower funding costs.

Noninterest income increased $\$ 136$ million, or six percent, to $\$ 2.4$ billion driven by an increase in all other income of $\$ 399$ million to $\$ 522$ million primarily driven by the pre-tax gain of $\$ 440$ million on the sale of our MasterCard equity holdings, partially offset by lower insurance income. In addition, higher interchange income largely due to increased consumer spending was more than offset by the implementation of the CARD Act resulting in lower card income of $\$ 263$ million.

Provision for credit losses decreased $\$ 3.9$ billion to $\$ 3.8$ billion primarily due to an improved economic outlook which led to reserve reductions in the consumer card, consumer lending and small business card portfolios in 2010. Reserves were increased for these portfolios during the three months ended June 30, 2009. Also contributing to reduced provision expense were lower domestic net charge-offs partially offset by the acceleration of $\$ 378$ million in foreign charge-offs on certain renegotiated loans to conform charge-off policies to our domestic portfolio. The same period in the prior year included reserve additions related to maturing securitizations which increased the provision expense.

Noninterest expense decreased $\$ 137$ million, or seven percent, to $\$ 1.8$ billion from a decrease in the distribution costs as a higher proportion of banking center sales and service efforts were aligned to Deposits from Global Card Services.

## Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009

Global Card Services recorded net income of $\$ 1.8$ billion compared to a net loss of $\$ 3.3$ billion as the provision for credit losses declined $\$ 8.5$ billion to $\$ 7.3$ billion and net interest income declined $\$ 917$ million to $\$ 9.3$ billion. Noninterest expense decreased $\$ 426$ million to $\$ 3.6$ billion and noninterest income declined $\$ 128$ million to $\$ 4.4$ billion. These period-over-period changes were driven by the same factors as described in the three month discussion above; however, noninterest income declined due to the implementation of the CARD Act.

## Table of Contents

## Home Loans \& Insurance

(Dollars in millions)

Net interest income ${ }^{(1)}$
Noninterest income:
Mortgage banking income
Insurance income
All other income
Total noninterest income
Total revenue, net of interest expense
Provision for credit losses
Noninterest expense
Loss before income taxes
Income tax benefit ${ }^{(1)}$
Net loss

Net interest yield ${ }^{(1)}$
Efficiency ratio ${ }^{(1)}$
Balance Sheet
Average

| Total loans and leases | $\mathbf{\$ 1 3 0 , 6 6 4}$ | $\$ 131,509$ | $\mathbf{\$ 1 3 2 , 1 9 6}$ | $\$ 128,543$ |
| :--- | ---: | ---: | ---: | ---: |
| Total earning assets | $\mathbf{1 8 8 , 1 4 6}$ | 197,651 | $\mathbf{1 8 9 , 4 6 8}$ | 190,272 |
| Total assets | $\mathbf{2 2 9 , 1 6 8}$ | 232,253 | $\mathbf{2 3 1 , 6 2 8}$ | 225,718 |
| Allocated equity | $\mathbf{2 6 , 3 4 6}$ | 16,128 | $\mathbf{2 6 , 8 1 1}$ | 15,503 |
|  |  |  | June 30 | December 31 |
| Period end |  | $\mathbf{2 0 1 0}$ | 2009 |  |
|  |  |  | $\mathbf{\$ 1 2 9 , 7 9 8}$ | $\$ 131,302$ |
| Total loans and leases |  | $\mathbf{1 8 8 , 0 9 1}$ | 188,349 |  |
| Total earning assets |  |  | $\mathbf{2 2 5 , 4 9 2}$ | 232,588 |

Total assets
Allocated equity

## Period end

Total loans and lease
Total assets

Three Months Ended June 30
2010
$\mathbf{\$ 1 , 0 0 0} \quad \$ \quad 1,199$
$\mathbf{1 , 0 2 0} \quad 2,661$
$561 \quad 553$
214
$\mathbf{1 , 7 9 5} \quad 3,264$
2,795
2,390
2,817
$(2,412)$
\$ $(1,534)$
2.13\%
100.78
(878)
\$ (726)
$(1,097)$
(371)

2,726
2,834
(726)

$2.43 \%$
63.50

Six Months Ended June 30
2010 2009
\$ 2,213 \$
\$ 2,391
2,661
6,081
$\mathbf{1 , 1 5 1} \quad 1,134$
394
4,206
7,308
$\mathbf{6 , 4 1 9}$
9,699
5,990
6,098
6,146
5,491
$(5,717)$
$(2,111)$
$(1,890)$
(669)
\$ $(\mathbf{3}, \mathbf{6 0 6}) \quad \$(1,221)$

| $\mathbf{2 . 3 6 \%}$ | $2.53 \%$ |
| :--- | :--- |
| $\mathbf{9 5 . 7 3}$ | 56.62 |

## (1) FTE basis

Home Loans \& Insurance generates revenue by providing an extensive line of consumer real estate products and services to customers nationwide. Home Loans \& Insurance products are available to our customers through a retail network of approximately 5,900 banking centers, mortgage loan officers in nearly 800 locations and a sales force offering our customers direct telephone and online access to our products. These products are also offered through our correspondent and wholesale loan acquisition channels. Home Loans \& Insurance products include fixed and adjustable rate first-lien mortgage loans for home purchase and refinancing needs, reverse mortgages, home equity

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lines of credit and home equity loans. First mortgage products are either sold into the secondary mortgage market to investors, while retaining MSRs and the Bank of America customer relationships, or are held on our balance sheet in All Other for ALM purposes. Home Loans \& Insurance is not impacted by the Corporation s first mortgage production retention decisions as Home Loans \& Insurance is compensated for the decision on a management accounting basis with a corresponding offset recorded in All Other. Home equity lines of credit and home equity loans are held on our balance sheet. In addition, Home Loans \& Insurance offers property, casualty, life, disability and credit insurance. In July 2010, we announced our intention to sell Balboa, a wholly-owned subsidiary, and part of Home Loans \& Insurance, that provides primarily lender-placed insurance to financial institutions and their customers, as well as homeowners, renters and life insurance to consumers.

Home Loans \& Insurance includes the impact of transferring customers and their related loan balances between GWIM and Home Loans \& Insurance based on client segmentation thresholds. Subsequent to the date of migration, the associated net interest income and noninterest expense are recorded in the business to which the customers were transferred. For more information on the migration of customers, see the GWIM discussion beginning on page 128.

## Table of Contents

## Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009

Home Loans \& Insurance recorded a net loss of $\$ 1.5$ billion compared to a net loss of $\$ 726$ million as a result of lower mortgage banking income and lower net interest income partially offset by a decrease in provision for credit losses.

Net interest income decreased $\$ 199$ million, or 17 percent, to $\$ 1.0$ billion driven primarily by lower levels of earning assets and increased cost to carry advances on delinquent loans serviced for others.

Noninterest income decreased $\$ 1.5$ billion, or 45 percent, to $\$ 1.8$ billion due to a decline in mortgage banking income of $\$ 1.6$ billion as a result of lower production income driven by increases in representations and warranties expense, and lower volume and margins resulting from declines in the market demand for refinances. The volume impact of the smaller mortgage market was partially offset by an increase in market share. In addition, the decline in mortgage banking income was driven by lower servicing income due to less favorable MSR results, net of hedges, partially offset by an increase in servicing fees driven by improved delinquent account performance. Other income increased as a result of an increase in home equity revenue due to the impact of new consolidation guidance in 2010.

Provision for credit losses decreased $\$ 336$ million to $\$ 2.4$ billion driven primarily by lower reserve additions due to improving portfolio trends. This was partially offset by additional provision expense associated with home equity VIEs that were consolidated on January 1, 2010 under new consolidation guidance and the impact related to certain modified loans that were written-down to the underlying collateral value. Provision expense remained elevated amid continued stress in the housing market.

Noninterest expense was essentially flat as lower production expenses and lower insurance loss provision were offset by increased costs related to default management staff, loss mitigation efforts and higher provision for nonreimbursable servicing advances.

## Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009

Home Loans \& Insurance recorded a net loss of $\$ 3.6$ billion compared to a net loss of $\$ 1.2$ billion due to a decline in mortgage banking income of $\$ 3.4$ billion to $\$ 2.7$ billion and an increase in noninterest expense of $\$ 655$ million to $\$ 6.1$ billion. These period-over-period changes were a result of the same factors described in the three months discussion above along with increased noninterest expense in the 2010 six-month period as a result of higher litigation costs.

Provision for credit losses decreased $\$ 108$ million to $\$ 6.0$ billion. In addition to the factors noted above, given that the six-month period in 2010 included a more significant impact related to certain modified loans that were written-down to the underlying collateral value, provision expense benefited from lower reserve additions in the Countrywide purchased credit-impaired home equity portfolio.

## Mortgage Banking Income

We categorize Home Loans \& Insurance mortgage banking income into production and servicing income. Production income is comprised of revenue from the fair value gains and losses recognized on our interest rate lock commitments (IRLCs) and LHFS, the related secondary market execution, and costs related to representations and warranties in the sales transactions along with other obligations incurred in the sales of mortgage loans. In addition, production income includes revenue for transfers of mortgage loans from Home Loans \& Insurance to the ALM portfolio related to the Corporation s mortgage production retention decisions which is eliminated in All Other.

Servicing activities primarily include collecting cash for principal, interest and escrow payments from borrowers, disbursing customer draws for lines of credit and accounting for and remitting principal and interest payments to investors and escrow payments to third parties. Our home retention efforts are also part of our servicing activities, along with responding to customer inquiries and supervising foreclosures and property dispositions. Servicing income includes income earned in connection with these activities such as late fees, and MSR valuation adjustments, net of economic hedge activities.

## Table of Contents

The following table summarizes the components of mortgage banking income.

## Mortgage Banking Income



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Interest Entities to the Consolidated Financial Statements and Consumer Portfolio Credit Risk Management Residential Mortgage beginning on page 151.

Net servicing income decreased $\$ 147$ million largely due to lower MSR results, net of hedges, partially offset by a decrease in the impact of customer payments and higher servicing fees. For additional information on MSRs and the related hedge instruments, see Mortgage Banking Risk Management on page 191.

## Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009

Production income of $\$ 937$ million represented a decrease of $\$ 2.4$ billion attributable in part to a decline in production volume resulting from weaker market demand for refinance transactions partially offset by an increase in our market share. Also contributing to the decline were lower pricing margins due to increased competition. In addition, representations and warranties expense increased to $\$ 1.8$ billion from $\$ 880$ million in the same period in 2009 for the same reasons as described above. For additional information on representations and warranties, see Note 8 Securitizations and Other Variable Interest Entities to the Consolidated Financial Statements and Consumer Portfolio Credit Risk Management Residential Mortgage beginning on page 151.

Net servicing income decreased $\$ 1.0$ billion largely due to lower MSR results, net of hedges, partially offset by a decrease in the impact of customer payments and an increase in servicing fees. For additional information on MSRs and the related hedge instruments, see Mortgage Banking Risk Management on page 191.

## Table of Contents

Home Loans \& Insurance Key Statistics

| (Dollars in millions, except as noted) | Three Months Ended June 30 |  | Six Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |
| Loan production |  |  |  |  |
| Home Loans \& Insurance: |  |  |  |  |
| First mortgage | \$ 69,141 | \$ 103,021 | \$ 136,106 | \$ 181,519 |
| Home equity | 1,831 | 2,920 | 3,602 | 5,843 |
| Total Corporation ${ }^{(1)}$ : |  |  |  |  |
| First mortgage | \$ 71,938 | \$ 110,645 | \$ 141,440 | \$ 195,863 |
| Home equity | 2,137 | 3,650 | 4,164 | 7,688 |
|  |  |  | $\begin{gathered} \text { June } 30 \\ 2010 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2009 \end{gathered}$ |
| Mortgage servicing portfolio (in billions) ${ }^{(2)}$ $\mathbf{\$ 2 , 1 2 8}$ $\$$ <br> Mortgage loans serviced for investors (in  2,151 |  |  |  |  |
|  |  |  |  |  |
| Mortgage servicing rights: |  |  |  |  |
| Balance |  |  | 14,745 | 19,465 |
| Capitalized mortgage servicing rights (\% of investors) | erviced for |  | 86 | 113bps |

(1) In addition to loan production
in Home Loans
\& Insurance, the
remaining first
mortgage and
home equity
loan production
is primarily in
GWIM.
(2) Servicing of
residential
mortgage loans,
home equity
lines of credit,
home equity
loans and
discontinued
real estate
mortgage loans.
First mortgage production in Home Loans \& Insurance was $\$ 69.1$ billion and $\$ 136.1$ billion for the three and six months ended June 30, 2010 compared to $\$ 103.0$ billion and $\$ 181.5$ billion in the same periods of 2009. The decreases of $\$ 33.9$ billion and $\$ 45.4$ billion were driven by weaker market demand for refinance transactions partially offset by
an increase in market share. Home equity production was $\$ 1.8$ billion and $\$ 3.6$ billion for the three and six months ended June 30, 2010 compared to $\$ 2.9$ billion and $\$ 5.8$ billion in the same periods of 2009 . The decreases of $\$ 1.1$ billion and $\$ 2.2$ billion were primarily due to more stringent underwriting guidelines for home equity lines of credit and loans as well as lower consumer demand.

At June 30, 2010, the consumer MSR balance was $\$ 14.7$ billion, which represented 86 bps of the related unpaid principal balance as compared to $\$ 19.5$ billion, or 113 bps of the related unpaid principal balance at December 31, 2009. The decrease in the consumer MSR balance was driven by the impact of declining mortgage rates during the three months ended June 30, 2010 partially offset by the addition of new MSRs recorded in connection with sales of loans. As a result of the decline in rates, the value of the MSRs decreased driven by an increase in expected prepayments which reduced the expected life of the consumer MSRs resulting in the 27 bps decrease in the capitalized MSRs as a percentage of loans serviced.

## Table of Contents

## Global Commercial Banking

| (Dollars in millions) | Three Months Ended June |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Net interest income ${ }^{(1)}$ | \$ | 2,118 | \$ | 1,979 | \$ | 4,331 | \$ | 3,960 |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Service charges |  | 528 |  | 512 |  | 1,071 |  | 1,023 |
| All other income |  | 132 |  | 352 |  | 406 |  | 569 |
| Total noninterest income |  | 660 |  | 864 |  | 1,477 |  | 1,592 |
| Total revenue, net of interest expense |  | 2,778 |  | 2,843 |  | 5,808 |  | 5,552 |
| Provision for credit losses |  | 623 |  | 2,081 |  | 1,549 |  | 3,868 |
| Noninterest expense |  | 909 |  | 970 |  | 1,876 |  | 1,944 |
| Income (loss) before income taxes |  | 1,246 |  | (208) |  | 2,383 |  | (260) |
| Income tax expense (benefit) ${ }^{(1)}$ |  | 456 |  | (144) |  | 880 |  | (160) |
| Net income (loss) | \$ | 790 | \$ | (64) | \$ | 1,503 | \$ | (100) |
| Net interest yield ${ }^{(1)}$ |  | 3.13\% |  | 3.23\% |  | 3.26\% |  | 3.36\% |
| Return on average equity |  | 7.55 |  | $\mathrm{n} / \mathrm{m}$ |  | 7.16 |  | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(1)}$ |  | 32.74 |  | 34.12 |  | 32.31 |  | 35.00 |

## Balance Sheet

## Average

Total loans and leases
Total earning assets ${ }^{(2)}$
Total assets ${ }^{(2)}$
Total deposits
Allocated equity

| $\mathbf{\$ 2 0 6}, 111$ | $\$ 234,355$ | $\mathbf{\$ 2 0 9 , 9 5 5}$ | $\$ 235,695$ |
| ---: | ---: | ---: | ---: |
| $\mathbf{2 7 1 , 3 7 0}$ | 245,586 | $\mathbf{2 6 7 , 8 9 0}$ | 237,932 |
| $\mathbf{3 0 2 , 6 3 6}$ | 278,267 | $\mathbf{2 9 8 , 7 6 7}$ | 270,444 |
| $\mathbf{1 4 5 , 2 2 1}$ | 125,805 | $\mathbf{1 4 4 , 3 0 0}$ | 122,175 |
| $\mathbf{4 1 , 9 7 1}$ | 43,476 | $\mathbf{4 2 , 3 0 6}$ | 41,608 |

Period end
Total loans and
Total earning as
Total assets ${ }^{(2)}$
Total deposits
(1) FTE basis
(2)

| June 30 <br> $\mathbf{2 0 1 0}$ | December 31 <br> 2009 |
| :---: | :---: |
| $\mathbf{\$ 2 0 3 , 1 7 3}$ | $\$$ |
| $\mathbf{2 7 2 , 6 9 1}$ |  |
| $\mathbf{3 0 3 , 8 4 8}$ | 215,237 |
| $\mathbf{1 4 7 , 2 5 1}$ |  |

Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).
Global Commercial Banking provides a wide range of lending-related products and services, integrated working capital management and treasury solutions to clients through our network of offices and client relationship teams along with various product partners. Our clients include business banking and middle-market companies, commercial real estate firms and governments, and are generally defined as companies with sales up to $\$ 2$ billion. Our lending products and services include commercial loans and commitment facilities, real estate lending, asset-based lending and indirect consumer loans. Our capital management and treasury solutions include treasury management, foreign exchange and short-term investing options.
Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009
Global Commercial Banking recorded net income of $\$ 790$ million, an increase of $\$ 854$ million, primarily driven by lower credit costs partially offset by lower revenue.

Net interest income increased $\$ 139$ million, or seven percent. Improved loan spreads on new, renewed and amended facilities were offset by the $\$ 28.2$ billion, or 12 percent, decline in average loan balances due to client deleveraging, lower new loan demand and economic uncertainty. Net interest income also benefited from the growth in average deposits of $\$ 19.4$ billion, or 15 percent, as clients remain very liquid. Additionally, a higher allocation of residual net interest income allocation related to ALM activities benefited results.

## Table of Contents

Noninterest income decreased $\$ 204$ million, or 24 percent, to $\$ 660$ million, due to a decrease in all other income of $\$ 220$ million, or 63 percent, compared to the prior year mainly driven by increased costs related to an agreement to purchase certain loans. Service charges were relatively flat.

The provision for credit losses was $\$ 623$ million compared to $\$ 2.1$ billion. The decrease was primarily driven by reserve reductions and lower net charge-offs in the commercial domestic and retail dealer-related portfolios reflecting improved borrower credit profiles and higher resale values. Also contributing to the decrease was the lower level of reserve additions in commercial real estate.
Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009
Net income increased $\$ 1.6$ billion driven by an increase in net interest income of $\$ 371$ million and a decrease in provision for credit losses of $\$ 2.3$ billion. The increase in net interest income was partially offset by a decrease of $\$ 115$ million in noninterest income. These period-over-period changes were driven by the same factors as described in the three-month discussion above.

## Global Commercial Banking Revenue

Global Commercial Banking revenues can also be categorized as business lending revenue derived from credit-related products and services and treasury services revenue primarily from capital and treasury management.

Business lending revenue decreased $\$ 145$ million, or eight percent, to $\$ 1.7$ billion for the three months ended June 30,2010 compared to the same period in 2009 and increased $\$ 111$ million, or three percent, to $\$ 3.5$ billion for the six months ended June 30, 2010 compared to the same period in 2009. For the three months ended June 30, 2010, improved loan spreads on new, renewed and amended facilities were offset by the decline in average loan balances. Additionally, the decrease was attributable to increased costs related to an agreement to purchase certain loans. For the six months ended June 30, 2010, business lending revenue increased due to improved loan spreads on new, renewed and amended facilities offset by the decline in average loan balances and the increased costs related to an agreement to purchase certain loans.

Treasury services revenue increased $\$ 80$ million and $\$ 145$ million, or eight and seven percent, to $\$ 1.1$ billion and $\$ 2.3$ billion for the three and six months ended June 30, 2010, compared to the same periods in 2009, benefiting from the growth in average deposits as clients remained very liquid. However, this increase was muted by narrowing deposit spreads and lower treasury services charges.

## Table of Contents

## Global Banking \& Markets

| (Dollars in millions) | Three Months Ended June |  | ded | June | Six | Months E |  | une 30 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Net interest income ${ }^{(1)}$ | \$ | 1,976 | \$ | 2,366 | \$ | 4,122 | \$ | 5,148 |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Service charges |  | 529 |  | 441 |  | 1,048 |  | 923 |
| Investment and brokerage services |  | 676 |  | 861 |  | 1,299 |  | 1,476 |
| Investment banking income |  | 1,301 |  | 1,605 |  | 2,518 |  | 2,725 |
| Trading account profits |  | 1,202 |  | 2,048 |  | 6,274 |  | 7,017 |
| All other income |  | 850 |  | 3,531 |  | 1,543 |  | 2,985 |
| Total noninterest income |  | 4,029 |  | 8,045 |  | 11,634 |  | 14,203 |
| Total revenue, net of interest expense |  | 6,005 |  | 10,411 |  | 15,756 |  | 19,351 |
| Provision for credit losses |  | (133) |  | 588 |  | 114 |  | 913 |
| Noninterest expense |  | 4,790 |  | 3,920 |  | 9,160 |  | 8,613 |
| Income before income taxes |  | 1,348 |  | 5,903 |  | 6,482 |  | 9,825 |
| Income tax expense ${ }^{(1)}$ |  | 421 |  | 2,000 |  | 2,337 |  | 3,405 |
| Net income | \$ | 927 | \$ | 3,903 | \$ | 4,145 | \$ | 6,420 |
| Return on average equity |  | 7.00\% |  | 31.52\% |  | 15.46\% |  | 27.09\% |
| Efficiency ratio ${ }^{(1)}$ |  | 79.75 |  | 37.66 |  | 58.14 |  | 44.51 |

## Balance Sheet

## Average

| Total trading-related assets ${ }^{(2)}$ | $\mathbf{\$ 5 1 3 , 2 0 4}$ | $\$ 504,861$ | $\mathbf{\$ 5 1 1 , 3 5 8}$ | $\$ 521,558$ |
| :--- | ---: | ---: | ---: | ---: |
| Total loans and leases | $\mathbf{9 5 , 9 0 2}$ | 116,513 | $\mathbf{9 7 , 4 5 6}$ | 118,940 |
| Total market-based earning assets | $\mathbf{5 2 0 , 8 2 5}$ | 476,431 | $\mathbf{5 2 4 , 0 5 4}$ | 483,086 |
| Total earning assets | $\mathbf{6 1 0 , 7 9 1}$ | 587,112 | $\mathbf{6 1 7 , 1 3 3}$ | 598,681 |
| Total assets | $\mathbf{7 7 4 , 7 9 2}$ | 780,910 | $\mathbf{7 7 8 , 4 3 9}$ | 807,940 |
| Total deposits | $\mathbf{1 1 3 , 1 6 5}$ | 102,650 | $\mathbf{1 0 8 , 6 6 4}$ | 103,325 |
| Allocated equity | $\mathbf{5 3 , 1 1 7}$ | 49,670 | $\mathbf{5 4 , 0 8 0}$ | 47,792 |

\(\left.\begin{array}{lrrr}Period end \& June 30 \& December 31 <br>

\& \mathbf{2 0 1 0} \& 2009\end{array}\right]\)|  |  |
| :--- | ---: |
| Total trading-related assets ${ }^{(2)}$ | $\mathbf{\$ 4 7 2 , 0 7 9}$ |
| Total loans and leases | $\mathbf{9 5 , 6 4 7}$ |
| Total market-based earning assets | $\mathbf{4 6 2 , 4 8 4}$ |
| Total earning assets | $\mathbf{5 4 9 , 9 1 1}$ |
|  |  |

| Total assets | $\mathbf{7 1 2 , 2 1 9}$ | 653,802 |
| :--- | :--- | :--- |
| Total deposits | $\mathbf{1 0 6 , 0 9 1}$ | 102,211 |

## ${ }^{(1)}$ FTE basis

(2) Includes assets
which are not considered earning assets (i.e., derivative assets).
GBAM provides financial products, advisory services, financing, securities clearing, settlement and custody services globally to our institutional investor clients in support of their investing and trading activities. We also work with our commercial and corporate clients to provide debt and equity underwriting and distribution capabilities, merger-related and other advisory services, and risk management products using interest rate, equity, credit, currency and commodity derivatives, foreign exchange, fixed-income and mortgage-related products. The business may take positions in these products and participate in market-making activities dealing in government securities, equity and equity-linked securities, high-grade and high-yield corporate debt securities, commercial paper, MBS and asset-backed securities (ABS). Underwriting debt and equity, securities research and certain market-based activities are executed through our global broker/dealer affiliates which are our primary dealers in several countries. GBAM is a leader in the global distribution of fixed income, currency and energy commodity products and derivatives. GBAM also has one of the largest equity trading operations in the world and is a leader in the origination and distribution of equity and equity-related products. Our corporate banking services provide a wide range of lending-related products and services, integrated working capital management and treasury solutions to clients through our network of offices and client relationship teams along with various product partners. Our corporate clients are generally defined as companies with sales greater than $\$ 2$ billion. GBAM also includes the results of our merchant processing joint venture, Banc of America Merchant Services, LLC.

## Table of Contents

During the second quarter of 2009, we entered into a joint venture agreement with First Data Corporation (First Data) to form Banc of America Merchant Services, LLC. The joint venture provides payment solutions, including credit, debit and prepaid cards, and check and e-commerce payments to merchants ranging from small businesses to corporate and commercial clients worldwide. In addition to Bank of America and First Data, the remaining stake was initially held by a third party. During the second quarter of 2010, the third party sold its interest to the joint venture and thus increased the Corporation s ownership interest in the joint venture to 49 percent. For additional information on the joint venture agreement, see Note 5 Securities.
Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009
Net income decreased $\$ 3.0$ billion to $\$ 927$ million due to a widespread market deterioration and slowdown, lower net interest income and increased noninterest expense. The prior year included the $\$ 3.8$ billion pre-tax gain related to the contribution of the merchant processing business to the joint venture.

Net interest income decreased $\$ 390$ million to $\$ 2.0$ billion due to lower spreads on trading-related assets and lower average loans and leases, which decreased $\$ 20.6$ billion, or 18 percent, driven primarily by reduced demand. Net interest income is both market-based, which is related to sales and trading, and core, which is related to credit and treasury services. Noninterest income decreased $\$ 4.0$ billion due to decreased sales and trading revenue and the prior-year gain related to the contribution of the merchant processing business to the joint venture, partially offset by credit valuation gains on derivative liabilities compared to losses in the prior year as described in the Sales and Trading Revenue section below, and reduced write-downs on legacy assets. Noninterest expense increased $\$ 870$ million driven by the U.K. payroll tax on certain year-end incentive payments and higher expense on proportionately larger prior-year incentive deferrals. Provision for credit losses decreased $\$ 721$ million driven by lower net charge-offs and reserve reductions reflecting stabilized borrower cash flows and improved borrower liquidity.

## Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009

Net income decreased $\$ 2.3$ billion to $\$ 4.1$ billion due to the same factors mentioned in the three month discussion above except for credit valuation gains which were $\$ 163$ million higher in the six month period.

## Components of Global Banking \& Markets

## Sales and Trading Revenue

Sales and trading revenue is segregated into fixed-income including investment and noninvestment grade corporate debt obligations, CMBS, RMBS and CDO; currencies including interest rate and foreign exchange contracts; commodities including primarily futures, forwards, swaps and options; and equity income from equity-linked derivatives and cash equity activity.

| (Dollars in millions) | Three Months Ended June 30 |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  | 2010 |  | 009 |
| Sales and trading revenue ${ }^{(1)}$ |  |  |  |  |  |  |  |  |
| Fixed income, currencies and commodities (FICC) | \$ | 2,316 | \$ | 2,682 | \$ | 7,831 | \$ | 7,450 |
| Equity income |  | 852 |  | 1,198 |  | 2,382 |  | 2,687 |
| Total sales and trading revenue | \$ | 3,168 | \$ | 3,880 | \$ | 10,213 | \$ | 10,137 |
| ${ }^{(1)}$ Includes |  |  |  |  |  |  |  |  |
| \$86 million and |  |  |  |  |  |  |  |  |
| \$114 million of |  |  |  |  |  |  |  |  |
| net interest |  |  |  |  |  |  |  |  |
| income on a |  |  |  |  |  |  |  |  |
| FTE basis for |  |  |  |  |  |  |  |  |
| the three and six |  |  |  |  |  |  |  |  |
| months ended |  |  |  |  |  |  |  |  |

June 30, 2010
compared to
$\$ 110$ million and
$\$ 167$ million for
the same periods
in 2009.
Sales and trading revenue decreased $\$ 712$ million to $\$ 3.2$ billion for the three months ended June 30, 2010 compared to the same period in 2009 due to general market deterioration and a lack of liquidity as sovereign debt fears and regulatory uncertainty fueled investor concerns. FICC revenue decreased $\$ 366$ million to $\$ 2.3$ billion primarily due to lower results in credit products, which benefited a year earlier from spread tightening, partially offset by improved results in rates and currencies and mortgage-backed products. Equities revenue decreased $\$ 346$ million to $\$ 852$ million due to lower primary revenues and domestic volumes within the cash business. Additionally, we recorded net credit spread gains on derivative liabilities in the second quarter of 2010 of $\$ 77$ million due to spread widening during the quarter compared to losses of $\$ 1.6$ billion due to spread tightening during the prior year quarter. Write-downs on legacy assets were $\$ 179$ million for the three months ended June 30, 2010 and $\$ 1.3$ billion for the same period in 2009.

Sales and trading revenue increased slightly to $\$ 10.2$ billion for the six months ended June 30, 2010 compared to the same period in 2009. FICC revenue increased $\$ 381$ million to $\$ 7.8$ billion due to lower losses in our mortgage-backed

## Table of Contents

products offset by lower revenue in our rates and currencies and commodities products. We recorded net credit spread gains on derivative liabilities during the six months ended June 30,2010 of $\$ 246$ million due to spread widening compared to $\$ 83$ million in 2009. Write-downs on legacy assets were $\$ 213$ million for the six months ended June 30, 2010 and $\$ 3.0$ billion for the same period in 2009. Losses in the prior year were primarily driven by our CDO exposure, as well as monoline and CMBS exposure.

Equity income was $\$ 2.4$ billion for the six months ended June 30, 2010 compared to $\$ 2.7$ billion for the same period in 2009 driven by lower domestic volumes and market conditions in the derivatives business.

## Investment Banking Income

Product specialists within $G B A M$ underwrite and distribute debt and equity securities, and certain other loan products, and provide advisory services. To provide a complete discussion of our consolidated investment banking income, the following table presents total investment banking income for the Corporation, more than 90 percent of which is recorded in GBAM with the remainder in GWIM and Global Commercial Banking.

| (Dollars in millions) | Three Months Ended June 30 |  |  |  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |  |
| Investment banking income |  |  |  |  |  |  |  |  |
| Advisory ${ }^{(1)}$ | \$ | 242 | \$ | 292 | \$ | 409 | \$ | 621 |
| Debt issuance |  | 827 |  | 944 |  | 1,600 |  | 1,599 |
| Equity issuance |  | 318 |  | 508 |  | 662 |  | 665 |
|  |  | 1,387 |  | 1,744 |  | 2,671 |  | 2,885 |
| Offset for intercompany fees ${ }^{(2)}$ |  | (68) |  | (98) |  | (112) |  | (184) |
| Total investment banking income | \$ | 1,319 | \$ | 1,646 | \$ | 2,559 | \$ | 2,701 |

(1) Advisory
includes fees on
debt and equity
advisory and
mergers and
acquisitions.
(2) Represents the
offset to fees
paid on the
Corporation s
transactions.
Investment banking income decreased $\$ 327$ million to $\$ 1.3$ billion and $\$ 142$ million to $\$ 2.6$ billion for the three and six months ended June 30, 2010 compared to the same periods in 2009. Equity issuance fees decreased $\$ 190$ million and $\$ 3$ million due to market conditions and a decline in market-based revenue pools. Debt issuance fees decreased $\$ 117$ million and were flat for the three and six months ended June 30, 2010 consistent with overall market-based revenue pools, somewhat offset by increased leveraged finance activities. Advisory fees decreased $\$ 50$ million and $\$ 212$ million attributable to a significant slowdown in mergers and acquisitions activity.

## Table of Contents

## Business Lending Revenue

Business lending revenue of $\$ 870$ million and $\$ 1.8$ billion for the three and six months ended June 30, 2010 increased $\$ 237$ million and $\$ 324$ million compared to the same periods in 2009 primarily due to favorable hedge results and higher fees partially offset by losses on the fair value option book and lower leasing activity. Net interest income benefited marginally from widening credit spreads and higher loan fees partially offset by a decline in loan balances due to weak credit demand resulting from economic conditions and greater liquidity.

## Treasury Services Revenue

Treasury services revenue of $\$ 712$ million and $\$ 1.4$ billion for the three and six months ended June 30, 2010 decreased $\$ 3.8$ billion compared to the same periods in 2009 which included a $\$ 3.8$ billion pre-tax gain related to the contribution of the merchant processing business to the joint venture. Net interest income increased due to growth in deposit balances and increased spreads. Subsequent to the contribution of the merchant processing business to the joint venture, we account for our investment under the equity method of accounting. Equity investment income from the joint venture was $\$ 39$ million and $\$ 62$ million for the three and six months ended June 30, 2010.

## Collateralized Debt Obligation Exposure

CDO vehicles hold diversified pools of fixed-income securities and issue multiple tranches of debt securities including commercial paper, mezzanine and equity securities. Our CDO exposure can be divided into funded and unfunded super senior liquidity commitment exposure, other super senior exposure (i.e., cash positions and derivative contracts), warehouse, and sales and trading positions. For more information on our CDO liquidity commitments, see Note 8 Securitizations and Other Variable Interest Entities to the Consolidated Financial Statements. Super senior exposure represents the most senior class of commercial paper or notes that are issued by the CDO vehicles. These financial instruments benefit from the subordination of all other securities issued by the CDO vehicles.

For the three and six months ended June 30, 2010, we incurred $\$ 313$ million and $\$ 605$ million of losses resulting from our CDO exposure which includes our super senior, warehouse, sales and trading positions, hedging activities and counterparty credit risk valuations. This compares to $\$ 1.2$ billion and $\$ 1.8$ billion in CDO-related losses for the same periods in 2009. Included in these losses in 2010 were $\$ 224$ million and $\$ 318$ million related to counterparty risk on our CDO-related exposure, as compared to $\$ 419$ million and $\$ 628$ million in 2009. Also included in these losses were other-than-temporary impairment (OTTI) charges of $\$ 9$ million and $\$ 249$ million compared to $\$ 290$ million and $\$ 598$ million in the same periods in 2009 related to CDOs and retained positions classified as AFS debt securities.

As presented in the following table at June 30, 2010, our hedged and unhedged super senior CDO exposure before consideration of insurance, net of write-downs, was $\$ 2.5$ billion. For additional information on our CDO positions, including the super senior CDO exposure in the table below, and our maximum exposure to loss, see Note 8 Securitizations and Other Variable Interest Entities to the Consolidated Financial Statements.
Super Senior Collateralized Debt Obligation Exposure
June 30, 2010

| (Dollars in millions) | Subprime <br> (1) | Retained <br> Positions | Total <br> Subprime | NonSubprime (2) | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Unhedged | \$ 745 | \$330 | \$1,075 | \$ 307 | \$1,382 |
| Hedged ${ }^{(3)}$ | 580 |  | 580 | 552 | 1,132 |
| Total | \$ 1,325 | \$330 | \$1,655 | \$ 859 | \$2,514 |
| (1) Classified as subprime when subprime consumer real |  |  |  |  |  |

estate loans
make up at least
35 percent of the
original net
exposure value
of the
underlying
collateral.
${ }^{(2)}$ Includes
highly-rated
collateralized
loan obligations and CMBS
super senior
exposure.
${ }^{(3)}$ Hedged amounts
are presented at carrying value before
consideration of insurance.
We value our CDO structures using market-standard models to model the specific collateral composition and cash flow structure of each deal. Key inputs to the model are prepayment rates, default rates and severities for each collateral type, and other relevant contractual features. Unrealized losses recorded in accumulated OCI on super senior cash positions and retained positions from liquidated CDOs in aggregate increased $\$ 64$ million and $\$ 118$ million for the three and six months to $\$ 968$ million at June 30, 2010.

At June 30, 2010, total subprime super senior unhedged exposure of $\$ 1.1$ billion was marked at 16 percent, including $\$ 330$ million of retained positions from liquidated CDOs, and the $\$ 307$ million of non-subprime unhedged exposure was

## Table of Contents

marked at 27 percent of the original net exposure amounts. Net hedged subprime super senior exposure of $\$ 580$ million was marked at 12 percent and the $\$ 552$ million of hedged non-subprime super senior exposure was marked at 59 percent of its original net exposure.
Credit Default Swaps with Monolines
June 30, 2010

| (Dollars in millions) | $\begin{aligned} & \text { Super } \\ & \text { Senior } \\ & \text { CDOs } \end{aligned}$ | Other Guaranteed Positions | Total |
| :---: | :---: | :---: | :---: |
| Notional | \$ 3,668 | \$35,235 | \$38,903 |
| Mark-to-market or guarantor receivable Credit valuation adjustment | $\begin{gathered} \$ 2,919 \\ (2,206) \end{gathered}$ | $\begin{gathered} \$ 7,292 \\ (3,783) \end{gathered}$ | $\begin{gathered} \$ 10,211 \\ (5,989) \end{gathered}$ |
| Total | \$ 713 | \$ 3,509 | \$ 4,222 |
| Credit valuation adjustment \% <br> (Write-downs) gains during the three months ended June 30, | 76\% | 52\% | 59\% |
| 2010 <br> (Write-downs) gains during the six months ended June 30, 2010 | $\begin{array}{rr} \$ & (224) \\ & (333) \end{array}$ | $\begin{array}{ll} \$ \quad 115 \\ & 154 \end{array}$ | $\begin{array}{cc} \$ & (109) \\ & (179) \end{array}$ |

Monoline wrap protection on our super senior CDOs had a notional value of $\$ 3.7$ billion at June 30, 2010, with a receivable of $\$ 2.9$ billion and a counterparty credit valuation adjustment of $\$ 2.2$ billion, or 76 percent. For the three and six months ended June 30 , 2010, we recorded $\$ 224$ million and $\$ 333$ million of counterparty credit risk-related write-downs on these positions. At December 31, 2009, the monoline wrap on our super senior CDOs had a notional value of $\$ 3.8$ billion, with a receivable of $\$ 2.8$ billion and a counterparty credit valuation adjustment of $\$ 1.9$ billion, or 66 percent. In addition, we held collateral in the form of cash and marketable securities of $\$ 709$ million and $\$ 1.1$ billion at June 30, 2010 and December 31, 2009 related to our non-monoline purchased insurance.

In addition to the monoline exposure related to super senior CDOs, at June 30, 2010 and December 31, 2009, we had $\$ 35.2$ billion and $\$ 38.8$ billion of notional exposure to monolines that predominantly hedge corporate collateralized loan obligation and CDO exposure as well as CMBS, RMBS and other ABS cash and synthetic exposures. Mark-to-market monoline derivative credit exposure was $\$ 7.3$ billion at June 30, 2010 compared to $\$ 8.3$ billion at December 31, 2009. This decrease was driven by positive valuation adjustments on legacy assets and terminated monoline contracts.

At June 30, 2010, the counterparty credit valuation adjustment related to non-super senior CDO monoline derivative exposure was $\$ 3.8$ billion which reduced our net mark-to-market exposure to $\$ 3.5$ billion. We do not hold collateral against these derivative exposures. Also, during the three and six months ended June 30, 2010, we recognized gains of $\$ 115$ million and $\$ 154$ million for counterparty credit risk related to these positions.

With the Merrill Lynch acquisition, we acquired a loan with a carrying value of $\$ 4.3$ billion as of June 30, 2010 that is collateralized by U.S. super senior ABS CDOs. Merrill Lynch originally provided financing to the borrower for an amount equal to approximately 75 percent of the fair value of the collateral. The loan has full recourse to the borrower and all scheduled payments on the loan have been received. Events of default under the loan are customary events of default, including failure to pay interest when due and failure to pay principal at maturity. Collateral for the loan is excluded from our CDO exposure discussions and the applicable tables.

## Table of Contents

## Global Wealth \& Investment Management



| (D) | Three Months Ended June 30, 2009 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  |  | Merrill Lynch | Lynch |  | Retirement |  |  |
|  |  |  |  | Global Wealth anagement |  | U.S. <br> Trust |  | anthro rvice | Other |
| Net interest income ${ }^{(1)}$ | \$ | 1,288 | \$ | 1,037 | \$ | 330 | \$ | 21 | \$ (100) |
| Noninterest income: |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 2,028 |  | 1,479 |  | 286 |  | 196 | 67 |
| All other income |  | 646 |  | 494 |  | 11 |  | 42 | 99 |
| Total noninterest income |  | 2,674 |  | 1,973 |  | 297 |  | 238 | 166 |
| Total revenue, net of interest expense |  | 3,962 |  | 3,010 |  | 627 |  | 259 | 66 |


| Provision for credit losses | 238 | 154 | 84 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest expense | 3,142 | 2,496 | 442 | 177 |  | 27 |
| Income before income taxes | 582 | 360 | 101 | 82 |  | 39 |
| Income tax expense (benefit) ${ }^{(1)}$ | 186 | 133 | 37 | 30 |  | (14) |
| Net income | 396 | 227 | 64 | \$ 52 | \$ | 53 |
| Net interest yield ${ }^{(1)}$ | 2.52 \% | 2.47 \% | 2.50 \% | 3.31 \% |  | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity ${ }^{(2)}$ | 8.77 | 11.32 | 5.05 | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(1)}$ | 79.26 | 82.90 | 70.42 | 68.39 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end total asset ${ }^{(3)}$ | \$233,792 | \$181,708 | \$56,669 | \$ 2,289 |  | $\mathrm{n} / \mathrm{m}$ |
| ${ }^{(1)}$ FTE basis |  |  |  |  |  |  |
| ${ }^{(2)}$ Average allocated equity for GWIM was $\$ 23.5$ billion and $\$ 18.1$ billion for the three months ended June 30, 2010 and 2009. |  |  |  |  |  |  |
| (3) Total assets include asset allocations to match liabilities (i.e., deposits). |  |  |  |  |  |  |
| $\mathrm{n} / \mathrm{m}=$ not meaningful |  |  |  |  |  |  |

## Table of Contents

| (Dollars in millions) | Six Months Ended June 30, 2010 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Merrill <br> Lynch <br> Global <br> Wealth <br> Management |  | U.S. <br> Trust |  |  | tirement <br>  <br> anthropic ervices | Other |
| Net interest income ${ }^{(1)}$ | \$ | 2,776 | \$ | 2,195 | \$ | 717 | \$ | 44 | \$ (180) |
| Noninterest income: |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 4,391 |  | 3,327 |  | 558 |  | 440 | 66 |
| All other income |  | 1,333 |  | 885 |  | 22 |  | 58 | 368 |
| Total noninterest income |  | 5,724 |  | 4,212 |  | 580 |  | 498 | 434 |
| Total revenue, net of interest expense |  | 8,500 |  | 6,407 |  | 1,297 |  | 542 | 254 |
| Provision for credit losses |  | 363 |  | 93 |  | 270 |  |  |  |
| Noninterest expense |  | 6,561 |  | 5,242 |  | 843 |  | 415 | 61 |
| Income before income taxes |  | 1,576 |  | 1,072 |  | 184 |  | 127 | 193 |
| Income tax expense ${ }^{(1)}$ |  | 759 |  | 397 |  | 68 |  | 47 | 247 |
| Net income (loss) | \$ | 817 | \$ | 675 | \$ | 116 | \$ | 80 | \$ (54) |
| Net interest yield ${ }^{(1)}$ |  | 2.44 \% |  | 2.35 \% |  | 2.87 \% |  | 3.28 \% | n/m |
| Return on average equity ${ }^{(2)}$ |  | 7.25 |  | 14.91 |  | 4.19 |  | n/m | n/m |
| Efficiency ratio ${ }^{(1)}$ |  | 77.18 |  | 81.82 |  | 64.95 |  | 76.49 | $\mathrm{n} / \mathrm{m}$ |
| Period end total asset ${ }^{(3)}$ |  | 59,734 |  | 201,410 |  | 52,993 |  | 2,799 | n/m |


|  | Total | Wealth <br> Management | U.S. <br> Trust | Philanthropic <br> Services | Other |  |
| :--- | :---: | :---: | :---: | :---: | ---: | :---: |
| (Dollars in millions) | $\$ 2,942$ | $\$ 2,416$ | $\$$ | 685 | $\$$ | 42 |

[^4]| Noninterest expense | 6,256 | 4,936 | 899 | 362 | 59 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Income (loss) before income taxes | 1,376 | 1,054 | 258 | 143 | (79) |
| Income tax expense (benefit) ${ }^{(1)}$ | 486 | 390 | 95 | 53 | (52) |
| Net income (loss) | \$ 890 | \$ 664 | \$ 163 | \$ 90 | \$ (27) |
| Net interest yield ${ }^{(1)}$ | 2.64 \% | 2.59 \% | 2.60 \% | 3.54 \% | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity ${ }^{(2)}$ | 10.33 | 17.58 | 6.59 | $\mathrm{n} / \mathrm{m}$ | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(1)}$ | 77.00 | 77.52 | 70.67 | 71.67 | $\mathrm{n} / \mathrm{m}$ |
| Period end total asset ${ }^{(3)}$ | \$233,792 | \$ 181,708 | \$56,669 | \$ 2,289 | $\mathrm{n} / \mathrm{m}$ |
| (1) FTE basis |  |  |  |  |  |
| (2) Average allocated equity for GWIM was $\$ 22.8$ billion and $\$ 17.4$ billion for the six months ended June 30, 2010 and 2009. |  |  |  |  |  |
| (3) Total assets include asset allocations to match liabilities (i.e., deposits). |  |  |  |  |  |
| $\mathrm{n} / \mathrm{m}=\mathrm{not}$ <br> meaningful |  |  |  |  |  |

## Table of Contents

| (Dollars in millions) | Ending Balance |  | Average Balance ded June |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30 |  | 30 |  | Six Months Ended June 30 |  |
|  | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |
| Total loans and leases | \$ 99,351 | \$ 100,852 | \$ 99,007 | \$ 101,746 | \$ 99,023 | \$ 106,116 |
| Total earning assets ${ }^{(1)}$ | 228,262 | 203,878 | 234,981 | 205,234 | 229,835 | 225,060 |
| Total assets ${ }^{(1)}$ | 259,734 | 233,792 | 265,908 | 237,591 | 261,124 | 258,003 |
| Total deposits | 229,551 | 207,580 | 229,272 | 215,381 | 226,906 | 233,049 |
| ${ }^{(1)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits). |  |  |  |  |  |  |
| changing wealth management needs of our individual and institutional customer base. Our clients have access to a range of services offered through three primary businesses: MLGWM; U.S. Trust, Bank of America Private Wealth |  |  |  |  |  |  |
| Management (U.S. Trust); and Retirement \& Philanthropic Services (RPS). The results of the BofA Global Capital Management (BACM) business, which is the cash and liquidity asset management business that Bank of America retained following the sale of the Columbia long-term asset management business, the Corporation s approximate 34 percent economic ownership interest in BlackRock, Inc. (BlackRock) and other miscellaneous items, are included in |  |  |  |  |  |  |
| Other within GWIM. The historical results of Columbia s long-term asset business have been transferred to All Other. $M L G W M$ includes the impact of migrating customers and their related deposit and loan balances to or from |  |  |  |  |  |  |
| Deposits, Home Loans \& Insurance and the ALM portfolio as presented in the following table. The directional shift of total deposits migrated was mainly due to client segmentation threshold changes resulting from the Merrill Lynch acquisition. Subsequent to the date of migration, the associated net interest income, noninterest income and noninterest expense are recorded in the business to which the customers migrated. |  |  |  |  |  |  |

## Migration Summary

|  | Three Months Ended June 30 |  | Six Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) | 2010 | 2009 | 2010 | 2009 |
| Total deposits $\quad M L G W M$ from (to) Deposits | \$(555) | \$ $(34,340)$ | \$2,454 | \$(40,480) |
| Total loans MLGWM to Home Loans \& Insurance and the ALM portfolio | (19) | $(3,479)$ | (617) | $(13,630)$ |

Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009
Net income decreased $\$ 40$ million, or ten percent, to $\$ 356$ million driven in part by the tax-related effects of the sale of the Columbia long-term asset management business and higher noninterest expense, partially offset by lower credit costs and higher revenue.

Net interest income increased $\$ 97$ million, or eight percent, to $\$ 1.4$ billion driven by the results from corporate ALM activity partially offset by the impact of net migration of customer relationships to Deposits, Home Loans \& Insurance and the ALM portfolio. A more detailed discussion regarding migrated customer relationships and related balances is provided in $M L G W M$ beginning on page 131.

Noninterest income increased $\$ 272$ million, or ten percent, to $\$ 2.9$ billion primarily driven by higher valuations in the equity markets, higher equity investment income from our investment in BlackRock, the gain on the sale of the Columbia long-term asset management business and increased transactional activity.

Provision for credit losses decreased $\$ 117$ million, or 49 percent, to $\$ 121$ million driven by improvement in the consumer real estate and commercial lending portfolios.

Noninterest expense increased $\$ 228$ million, or seven percent, to $\$ 3.4$ billion due to increases in revenue-related expenses, an increase in corporate overhead and other personnel costs. In response to regulatory and business changes in Argentina, MLGWM decided to close offices in Argentina in June 2010 which also contributed to the expense increase. These increases were partially offset by lower FDIC expenses.

## Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009

Net income decreased $\$ 73$ million, or eight percent, to $\$ 817$ million, driven by an increase of $\$ 305$ million in noninterest expense and a decrease of $\$ 166$ million in net interest income partially offset by an increase of $\$ 542$ million in noninterest income and a decrease of $\$ 129$ million in provision for credit losses. These period-over-period changes were driven by the same factors as described in the three-month discussion above, except for net interest income which was driven primarily by the impact of net migration of customer relationships to Deposits, Home Loans \& Insurance and the ALM portfolio in the prior year. Also, noninterest income was impacted by lower losses related to the support of certain cash funds.

## Table of Contents

## Client Assets

The following table presents client assets which consist of AUM, client brokerage assets, assets in custody and client deposits.
Client Assets

|  | June 30 |
| :--- | ---: | December 31

(1) Client brokerage
assets include
non-discretionary
brokerage and
fee-based assets.
The decrease in net client assets was due to the sale of the Columbia long-term asset management business, outflows in $M L G W M$ s non-fee based brokerage assets and outflows in BACM s money market assets due to the continued low rate environment.

## Merrill Lynch Global Wealth Management

MLGWM provides a high-touch client experience through a network of approximately 15,100 client-facing financial advisors to our affluent customers with a personal wealth profile of at least $\$ 250,000$ of investable assets. Total client assets in MLGWM were $\$ 1.4$ trillion at both June 30, 2010 and December 31, 2009. In addition, as discussed above, $M L G W M$ includes the impact of migrating customers and their related deposit and loan balances to or from Deposits, Home Loans \& Insurance and the ALM portfolio.
Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009
Net income increased $\$ 89$ million, or 39 percent, to $\$ 316$ million as increases in net interest income and noninterest income and lower credit costs were partially offset by higher noninterest expense. Net interest income increased $\$ 52$ million, or five percent, to $\$ 1.1$ billion driven by the impact of a higher net interest income allocation from ALM activities, partially offset by the impact of net migration of customer relationships to Deposits, Home Loans \& Insurance and the ALM portfolio. Noninterest income increased $\$ 182$ million, or nine percent, to $\$ 2.2$ billion primarily due to higher valuations in equity markets and increased transactional revenue. Provision for credit losses decreased $\$ 119$ million, or 77 percent, primarily due to lower consumer real estate-related credit costs. Noninterest expense increased $\$ 211$ million, or eight percent, to $\$ 2.7$ billion due to increases in revenue-related expenses, expenses associated with the Argentine exit, and other personnel costs. These expenses were partially offset by lower FDIC expenses.

## Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009

Net income increased $\$ 11$ million, or two percent, to $\$ 675$ million driven by an increase of $\$ 261$ million in noninterest income and decrease of $\$ 284$ million in provision for credit losses largely offset by an increase of $\$ 306$ million in noninterest expense and decrease of $\$ 221$ million in net interest income. These period-over-period changes were driven by the same factors as mentioned in the three-month discussion above. Additionally, net interest income was impacted by the lower rate environment and the impact of net migration of customer relationships to

Deposits, Home Loans \& Insurance and the ALM portfolio in the prior year.

## Table of Contents

## U.S. Trust, Bank of America Private Wealth Management

U.S. Trust provides comprehensive wealth management solutions to wealthy and ultra-wealthy clients with investable assets of more than $\$ 3$ million. In addition, U.S. Trust provides resources and customized solutions to meet clients wealth structuring, investment management, trust and banking needs as well as specialty asset management services (oil and gas, real estate, farm and ranch, timberland, private businesses and tax advisory). Clients also benefit from access to resources available through the Corporation including capital markets products, large and complex financing solutions, and our extensive banking platform.

## Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009

Net income increased $\$ 16$ million, or 25 percent, to $\$ 80$ million driven primarily by higher net interest income. Net interest income increased $\$ 26$ million primarily due to a higher net interest income allocation from ALM activities. Noninterest income remained relatively unchanged, but reflected higher valuations in the equity markets, offset by net outflows and lower transactional revenues. Provision for credit losses also remained relatively unchanged with slightly higher net charge-offs in the consumer portfolio, offset by lower reserve additions in the commercial lending portfolio. Noninterest expense increased slightly due to higher dedicated support and personnel costs offset by the absence of the special FDIC assessment recorded in the prior year.

## Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009

Net income decreased $\$ 47$ million, or 29 percent, to $\$ 116$ million driven primarily by an increase in provision for credit losses of $\$ 155$ million from a reserve build in the consumer portfolio and lower noninterest income of $\$ 7$ million, offset by decreased noninterest expense of $\$ 56$ million and higher net interest income of $\$ 32$ million. These period-over-period changes were driven by the same factors as discussed in the three-month discussion above.

## Retirement \& Philanthropic Services

RPS provides institutional and personal retirement solutions, and comprehensive investment advisory and philanthropic services to individuals, small to large corporations, pension plans, endowments and foundations. Retirement solutions include investment management, administration, recordkeeping and custodial services. These services are provided for $401(\mathrm{k})$, pension, profit-sharing, equity award and non-qualified deferred compensation plans. For institutional philanthropic clients, RPS also offers specialized advisory, asset management and administrative solutions. Additionally, RPS works closely with Financial Advisors to offer a range of personal and institutional retirement products and solutions which drive revenue for the MLGWM business.
Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009
Net income decreased $\$ 10$ million, or 19 percent, to $\$ 42$ million as an increase in revenue was more than offset by higher noninterest expense. Noninterest income increased $\$ 14$ million, or six percent, primarily due to higher valuations in the equity markets. Net interest income remained relatively unchanged. Expenses increased $\$ 30$ million, or 17 percent, mainly due to higher Financial Advisor distribution costs.
Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009
Net income decreased $\$ 10$ million, or 11 percent, to $\$ 80$ million primarily driven by a $\$ 53$ million increase in noninterest expense offsetting a $\$ 37$ million increase in revenue. These period-over-period changes were driven by the same factors as discussed in the three-month discussion above.

## Other

Other includes the remaining cash management business of Columbia known as BACM, the Corporation s approximately 34 percent economic ownership interest in BlackRock and other miscellaneous items. Our investment in BlackRock is accounted for under the equity method of accounting with our proportionate share of income or loss recorded in equity investment income. The sale of the Columbia long-term asset management business to Ameriprise Financial Inc. was completed on April 30, 2010.

## Table of Contents

Net income decreased $\$ 135$ million and $\$ 27$ million for the three and six months ended June 30, 2010 compared to the same periods in 2009 driven by the tax-related effects of the sale of the Columbia long-term asset management business, partially offset by higher noninterest income related to our investment in BlackRock. Additionally, noninterest income was higher for the six months ended June 30, 2010 compared to the same period in 2009 due to lower losses related to the support of certain cash funds.

## Table of Contents

## All Other

(Dollars in millions)
Net interest income ${ }^{(3)}$
Noninterest income:
Card income (loss)
Equity investment income
Gains on sales of debt securities
All other income (loss)
Total noninterest income $\mathbf{2 , 9 1 2}$
Total revenue, net of interest expense
Provision for credit losses
Merger and restructuring charges (4)
All other noninterest expense
Income (loss) before income taxes
Income tax benefit ${ }^{(3)}$
Net income
(Dollars in millions)
Net interest income ${ }^{(3)}$
Noninterest income:
Card income (loss)
Equity investment income $\mathbf{2 , 4 8 1}$
Gains on sales of debt securities
All other income (loss)
Total noninterest income

Total revenue, net of interest expense $\quad \mathbf{4 , 3 5 6}$
$\begin{array}{ll}\text { Provision for credit losses } & \text { 2,466 } \\ \text { Merger and restructuring charges }{ }^{(4)} & \mathbf{1 , 0 2 9}\end{array}$
All other noninterest expense $\quad \mathbf{1 , 7 0 6}$
$\begin{array}{cc}\text { Three Months } & \\ \text { Ended } & \\ \text { June 30, 2010 } & \\ \text { Reported } & \text { Reported } \\ \text { Basis } & \text { Basis (1) }\end{array}$
\$ 164
(278)

2,114

$$
5,979
$$

756
15

$$
672
$$

783

$$
(4,110)
$$

$$
2,263
$$

(357)

3,076
1,248
508
564
56
\$ 1,113

Six Months
Ended
June 30, 2010
Reported
Basis
\$
307

662 906

4,049
8,334
4,882
(667)

1,594
1,247

$$
\$(1,595)
$$

668

829
796
(957)
$(1,724)$
\$ 767

Reported Basis ${ }^{(1)}$
$\$(3,452)$ 256
7,302
2,143
$(1,367)$

Three Months Ended
June 30, 2009
Securitization As Offset ${ }^{(2)}$ Adjusted

Six Months Ended June 30, 2009
Securitization As Offset ${ }^{(2)}$ Adjusted
\$ 1,297

7,302
2,143
$(1,300)$
8,749
10,046
5,164

5,164
4,497
1,594
1,247
Income (loss) before income taxes
Income tax benefit ${ }^{(3)}$
Net income

(1) Provision for
credit losses
represents the
provision for
credit losses in
All Other
combined with

## Table of Contents

## Balance Sheet ${ }^{(1)}$

| (Dollars in millions) | Three Months Ended June 30 |  | Six Months Ended June 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 | 2009 | 2010 | 2009 |
| Average |  |  |  |  |
| Total loans and leases ${ }^{(2)}$ | \$ 257,245 | \$ 165,558 | \$ 256,700 | \$ 170,119 |
| Total assets $(2,3)$ | 290,418 | 219,330 | 298,892 | 246,499 |
| Total deposits | 64,201 | 89,527 | 67,292 | 90,597 |
| Allocated equity | 23,782 | 50,324 | 19,738 | 49,299 |
| Period end |  |  | $\begin{gathered} \text { June } 30 \\ 2010 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2009 \end{gathered}$ |
| Total loans and leases ${ }^{(2)}$ |  |  | \$ 254,615 | \$ 161,128 |
| Total assets $(2,3)$ |  |  | 242,316 | 129,601 |
| Total deposits |  |  | 56,983 | 65,433 |
| ${ }^{(1)}$ Current period is presented in accordance with new consolidation guidance. Prior periods are presented on a managed basis. |  |  |  |  |
| (2) Loan amounts are net of the securitization offset of $\$ 102.0$ billion and $\$ 102.4$ billion for the three and six months ended June 30, 2009 and $\$ 89.7$ billion at December 31, 2009. |  |  |  |  |
| (3) Includes elimination of segments excess asset allocations |  |  |  |  |

to match
liabilities (i.e., deposits) of
$\$ 607.5$ billion and
$\$ 510.5$ billion for the three months ended June 30, 2010 and 2009; $\$ 595.6$ billion and $\$ 497.9$ billion for the six months ended June 30, 2010 and 2009; and $\$ 599.9$ billion and $\$ 561.6$ billion at June 30, 2010 and December 31, 2009.

All Other includes our Equity Investments businesses and Other. For periods prior to 2010, Global Card Services was reported on a managed basis which included a securitization impact adjustment. All Other s results included a corresponding securitization offset which removed the impact of these securitized loans in order to present the consolidated results on a GAAP basis (i.e., held basis). The current periods are presented in accordance with new consolidation guidance, which was adopted on January 1, 2010. See the Global Card Services section beginning on page 115 for information on the Global Card Services managed results.

Equity Investments includes Global Principal Investments, Corporate Investments and Strategic Investments. During the first quarter of 2010 , the $\$ 2.7$ billion Corporate Investment equity portfolio was sold as a result of a change in our investment portfolio objectives shifting more to core interest income and reducing our exposure to equity market risk, resulting in a loss of $\$ 331$ million.

Global Principal Investments is comprised of a diversified portfolio of investments in private equity, real estate and other alternative investments. These investments are made either directly in a company or held through a fund with related income recorded in equity investment income. Global Principal Investments had unfunded equity commitments of $\$ 1.8$ billion at June 30, 2010, related to certain of these investments. For more information on these commitments, see Note 11 Commitments and Contingencies to the Consolidated Financial Statements. Affiliates of the Corporation may, from time to time, act as general partner, fund manager and/or investment advisor to certain Corporation-sponsored real estate private equity funds. In such capacities, these affiliates manage and/or provide investment advisory services to such real estate private equity funds primarily for the benefit of third-party institutional and private clients. Such activities inherently involve risk to us and to the fund investors, and in certain situations may result in loss.

The Strategic Investments business includes investments of $\$ 9.2$ billion in CCB, $\$ 2.6$ billion in Santander, which excludes the impact of foreign currency translation adjustments in accumulated OCI, and other investments. In June 2010, we sold our investment in Itaú Unibanco, resulting in a $\$ 1.2$ billion pre-tax gain and entered into an agreement to sell our investment in Santander, which is expected to close during the third quarter of 2010. Because the sale of Santander is expected to result in a loss, we recorded an impairment write-down in the second quarter equal to the estimated pre-tax loss of $\$ 428$ million. For more information on these investments, see Note 5 Securities to the Consolidated Financial Statements.

In 2009, we sold 19.1 billion common shares in CCB for $\$ 10.1$ billion, resulting in a pre-tax gain of $\$ 7.3$ billion. We remain a significant shareholder in CCB with an approximate 11 percent ownership interest. In the second quarter of 2010, we accrued a $\$ 535$ million dividend on our investment in CCB.

## Table of Contents

The following table presents the components of All Other s equity investment income and reconciliation to the total consolidated equity investment income for the three and six months ended June 30, 2010 and 2009 and also All Other $s$ equity investments at June 30, 2010 and December 31, 2009.
Equity Investment Income

| (Dollars in millions) | 30 |  |  |  | Six Months Ended June 30 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  | 2010 |  | 2009 |
| Global Principal Investments | \$ | 814 | \$ | 304 | \$ 1,391 |  | (162) |
| Corporate Investments |  | 6 |  | 10 | (305) |  | (262) |
| Strategic and other investments |  | 1,294 |  | 5,665 | 1,395 |  | 7,726 |
| Total equity investment income included in All Other |  | 2,114 |  | 5,979 | 2,481 |  | 7,302 |
| Total equity investment income (loss) included in the business segments |  | 652 |  | (36) | 910 |  | (157) |
| Total consolidated equity investment income | \$ | 2,766 | \$ | 5,943 | \$ 3,391 |  | 7,145 |

## Equity Investments

|  |  | December |  |
| :--- | :---: | :---: | ---: |
|  | June 30 | 31 |  |
|  | $\mathbf{2 0 1 0}$ | 2009 |  |
| Global Principal Investments | $\mathbf{\$ 1 2 , 9 8 6}$ | $\$$ | 14,071 |
| Corporate Investments | $\mathbf{1 2 , 3 8 6}$ | 2,731 |  |
| Strategic and other investments | $\mathbf{\$ 2 5 , 3 7 2}$ | $\$$ | 34,860 |
| Total equity investments included in All Other |  |  |  |

Other includes the residential mortgage portfolio associated with ALM activities, the residual impact of the cost allocation processes, merger and restructuring charges, intersegment eliminations and the results of certain businesses that are expected to be or have been sold or are in the process of being liquidated. Other also includes certain amounts associated with ALM activities, amounts associated with the change in the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations, impact of foreign exchange rate fluctuations related to revaluation of foreign currency-denominated debt, fair value adjustments on certain structured notes, certain gains (losses) on sales of whole mortgage loans, gains (losses) on sales of certain debt securities and other-than-temporary impairment write-downs on certain AFS securities. In addition, Other includes adjustments to net interest income and income tax expense to remove the FTE effect of items (primarily low-income housing tax credits) that are reported on a FTE basis in the business segments. Other also includes a trust services business which is a client-focused business providing trustee services and fund administration to various financial services companies.

First Republic results are also included in Other. First Republic, acquired as part of the Merrill Lynch acquisition, provides personalized, relationship-based banking services including private banking, private business banking, real estate lending, trust, brokerage and investment management. First Republic is a standalone bank that operates primarily on the west coast and in the northeast and caters to high-end customers. On October 21, 2009, we reached an agreement to sell First Republic to a number of investors, led by First Republic s existing management, Colony

Capital, LLC and General Atlantic, LLC. On July 1, 2010, we removed $\$ 17.4$ billion of loans and $\$ 17.8$ billion of deposits from our consolidated balance sheet as a result of this transaction.
Three Months Ended June 30, 2010 Compared to Three Months Ended June 30, 2009
All Other reported net income of $\$ 1.1$ billion compared to $\$ 767$ million due to higher revenue, partially offset by an increase in provision for credit losses.

Net interest income increased $\$ 1.8$ billion to $\$ 164$ million due to the absence of the securitization offset impact in the current period as a result of the adoption of new consolidation guidance.

Noninterest income increased $\$ 649$ million to $\$ 2.9$ billion primarily driven by a pre-tax gain on the sale of Itaú Unibanco of $\$ 1.2$ billion, a CCB dividend of $\$ 535$ million and positive valuation adjustments on certain Merrill Lynch structured notes of $\$ 1.2$ billion compared to $\$ 3.6$ billion of negative credit valuation adjustments in the prior year. The prior-year period included a $\$ 5.3$ billion pre-tax gain on the sale of a portion of CCB shares. Also, card income associated with the securitization offset is now no longer in All Other.

Provision for credit losses increased $\$ 1.2$ billion, driven by the impact of new consolidation guidance partially offset by lower reserve additions related to the residential mortgage and discontinued real estate purchased credit-impaired loan portfolios.

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## Table of Contents

The decrease in income tax benefits to $\$ 357$ million was primarily attributable to the increase in income before taxes, a lower tax benefit from the partial release of a valuation allowance established for acquired capital loss carryforward amounts and lower other residual amounts resulting from the recognition of tax benefits during the interim periods.

## Six Months Ended June 30, 2010 Compared to Six Months Ended June 30, 2009

Net income decreased $\$ 3.3$ billion to $\$ 340$ million as increases in net interest income of $\$ 3.8$ billion were more than offset by decreases in noninterest income of $\$ 4.3$ billion and higher provision of $\$ 3.1$ billion. These period-over-period changes were driven by the same factors as described in the three-month discussion above. In addition, noninterest income decreased primarily due to the absence of the $\$ 7.3$ billion pre-tax gain resulting from sales of shares in CCB in addition to gains on the sale of agency mortgage-backed securities of $\$ 672$ million, both occurring in the first half of 2009. These prior period gains combined with the net negative credit valuation adjustments were somewhat offset by the same factors described above. The increase in the income tax benefit was driven by the decrease in income before taxes, partially offset by the factors described above.

## Off-Balance Sheet Arrangements and Contractual Obligations

We have contractual obligations to make future payments on debt and lease agreements. Additionally, in the normal course of business, we enter into a number of off-balance sheet commitments including commitments to extend credit such as loan commitments, standby letters of credit (SBLCs) and commercial letters of credit to meet the financing needs of our customers. Beginning on January 1, 2010, the accounting and reporting for these commitments were subject to new consolidation guidance which is more fully discussed in Note 8 Securitizations and Other Variable Interest Entities to the Consolidated Financial Statements. For additional information on our obligations and commitments, see Note 10 Long-term Debt and Note 11 Commitments and Contingencies to the Consolidated Financial Statements, pages 42 through 43 of the MD\&A of the Corporation s 2009 Annual Report on Form 10-K, as well as Note 13 Long-term Debt and Note 14 Commitments and Contingencies to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K.

## Regulatory Initiatives

On July 21, 2010, the Financial Reform Act was signed into law. This legislation will alter the way in which the Corporation conducts certain businesses, restrict its ability to compete, and increase costs and reduce revenues. For additional information, refer to Regulatory Overview on page 92.

The U.K. has adopted increased capital and liquidity requirements for local financial institutions, including regulated U.K. subsidiaries of foreign bank holding companies and other financial institutions as well as branches of foreign banks located in the U.K. In addition, the U.K. has proposed the creation and production of recovery and resolution plans (commonly referred to as living wills) by such entities. We are currently monitoring the impact of these initiatives.

On February 23, 2010, regulators issued clarifying guidance, effective in the first quarter of 2010, on modified consumer real estate loans that specifies criteria required to demonstrate a borrower s capacity to repay the modified loan. In connection with this guidance, we reviewed our modified consumer real estate loans and determined that a portion of these loans did not meet the criteria and, therefore, were deemed collateral dependent. The guidance requires that modified loans deemed to be collateral dependent be written down to their estimated collateral value which resulted in $\$ 813$ million of net charge-offs during the three months ended March 31, 2010, of which $\$ 643$ million were home equity, $\$ 161$ million were residential mortgage and $\$ 9$ million were discontinued real estate. Furthermore, we had $\$ 142$ million of net charge-offs for collateral dependent modified loans during the three months ended June 30, 2010, of which $\$ 128$ million were home equity and $\$ 14$ million were residential mortgage.

On January 21, 2010, the Federal Reserve, Office of the Comptroller of the Currency, FDIC and Office of Thrift Supervision (collectively, joint agencies) issued a final rule regarding risk-based capital requirements related to the impact of the adoption of new consolidation guidance. The impact on the Corporation on January 1, 2010, due to the new consolidation guidance and the final rule was an increase in risk-weighted assets of $\$ 21.3$ billion and a reduction in capital of $\$ 9.7$ billion. The overall effect of the new consolidation guidance and the final rule was a decrease in Tier 1 capital and Tier 1 common ratios of 76 bps and 73 bps . For more information, see the Impact of Adopting New Consolidation Guidance section on page 101 and Liquidity Risk and Capital Management beginning on page 139.

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## Table of Contents

On December 17, 2009, the Basel Committee on Banking Supervision released consultative documents on both capital and liquidity. In addition, we began Basel II parallel implementation on April 1, 2010. For more information, see Basel Regulatory Capital Requirements on page 145.

On March 4, 2009, the U.S. Treasury provided details related to the $\$ 75$ billion Making Home Affordable program (MHA). The MHA is focused on reducing the number of foreclosures and making it easier for customers to refinance loans. The MHA consists of the Home Affordable Modification Program (HAMP) which provides guidelines on first lien loan modifications, and the Home Affordable Refinance Program (HARP) which provides guidelines for loan refinancing. The HAMP is designed to help at-risk homeowners avoid foreclosure by reducing payments. This program provides incentives to lenders to modify all eligible loans that fall under the guidelines of this program. The HARP is available to approximately four to five million homeowners who have a proven payment history on an existing mortgage owned by the Federal National Mortgage Association (FNMA) or the Federal Home Loan Mortgage Corporation (FHLMC). The HARP is designed to help eligible homeowners refinance their mortgage loans to take advantage of current lower mortgage rates or to refinance adjustable-rate mortgages (ARM) into more stable fixed-rate mortgages.

As part of the MHA program, on April 28, 2009, the U.S. government announced intentions to create the second lien modification program (2MP) that is designed to reduce the monthly payments on qualifying home equity loans and lines of credit under certain conditions, including completion of a HAMP modification on the first mortgage on the property. This program provides incentives to lenders to modify all eligible loans that fall under the guidelines of this program. Additional clarification on government guidelines for the program was announced in the first quarter of 2010. On April 8, 2010, we began early implementation of the 2MP with the mailing of trial modification offers to eligible home equity customers, although U.S. government processes for confirming homeowner eligibility and measuring progress are not expected to be fully implemented for several months. We will modify eligible second liens under this initiative regardless of whether the MHA modified first lien is serviced by Bank of America or another participating servicer.

On April 5, 2010, we implemented the Home Affordable Foreclosure Alternatives (HAFA) program, which is another addition to the HAMP, that assists borrowers with non-retention options instead of foreclosure. The HAFA program provides incentives to lenders to assist all eligible borrowers that fall under the guidelines of this program. Our first goal is to work with the borrower to determine if a loan modification or other homeownership retention solution is available before pursuing non-retention options such as short sales. Short sales are an important option for homeowners who are facing financial difficulty and do not have a viable option to remain in the home. HAFA s short sale guidelines are designed to streamline and standardize the process and will be compatible with Bank of America s new cooperative short sale program.

During the six months ended June 30, 2010, 159,000 loan modifications were completed with a total unpaid principal balance of $\$ 36.5$ billion, including 71,000 customers who were converted from trial-period to permanent modifications under the HAMP. In addition, on March 26, 2010, the U.S. government announced new changes to the MHA program guidelines that will include principal forgiveness options to the HAMP for a sub-segment of qualified HAMP borrowers. The details around eligibility, forgiveness arrangements, and the incentive structures are still being finalized and are not available at the time of this filing; however, the implementation of these changes is anticipated for Fall of 2010.

In addition to the programs described above, we have implemented several programs designed to help our customers. For information on these programs, refer to Credit Risk Management beginning on page 147. We will continue to help our customers address financial challenges through these government programs and our own home retention programs.

## Managing Risk

Given our wide range of business activities as well as the competitive dynamics, the regulatory environment and the geographic span of such activities, risk taking is an inherent activity for the Corporation. Our business exposes us to strategic, credit, market, liquidity, compliance, operational and reputational risks. The Corporation s risk management infrastructure is continually evolving to meet the challenges posed by the increased complexity of the financial services industry and markets, by our increased size and global footprint, and by the recent financial crisis.

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We have redefined our risk framework and articulated a risk appetite approved by the Corporation s Board of Directors (the Board). While many of these processes, and roles and responsibilities continue to evolve and mature, we continue to enhance our risk management process with a focus on clarity of roles and accountabilities, escalation of issues, aggregation of risk and data across the enterprise, and effective governance characterized by clarity and transparency.

We take a comprehensive approach to risk management. Risk management planning is fully integrated with strategic, financial and customer/client planning so that goals and responsibilities are aligned across the organization. Risk is managed in a systematic manner by focusing on the Corporation as a whole and managing risk across the enterprise and within individual business units, products, services and transactions. We maintain a governance structure that delineates the

## Table of Contents

responsibilities for risk management activities, as well as governance and oversight of those activities, by executive management and the Board. For a more detailed discussion of our risk management activities, see pages 44 through 87 of the MD\&A of the Corporation s 2009 Annual Report on Form 10-K.

## Strategic Risk Management

Strategic risk is embedded in every line of business and is one of the major risk categories along with credit, market, liquidity, compliance and operational risks. It is the risk that results from adverse business decisions, ineffective or inappropriate business plans, or failure to respond to changes in the competitive environment, business cycles, customer preferences, product obsolescence, regulatory environment, business strategy execution and resulting reputation risk. In the financial services industry, strategic risk is high due to changing customer, competitive and regulatory environments. The Corporation s appetite for strategic risk is assessed within the context of the strategic plan, with strategic risks selectively and carefully taken to maintain relevance in the evolving marketplace. Strategic risk is managed in the context of our overall financial condition and assessed, managed and acted on by the Chief Executive Officer and executive management team. Significant strategic actions, such as material acquisitions or capital actions, are reviewed and approved by the Board.

For more information on our Strategic Risk Management activities, refer to page 47 of the MD\&A of the Corporation s 2009 Annual Report on Form 10-K.

## Liquidity Risk and Capital Management

Funding and Liquidity Risk Management
We define liquidity risk as the potential inability to meet our contractual and contingent financial obligations, onor off-balance sheet, as they come due. Our primary liquidity objective is to ensure adequate funding for our businesses throughout market cycles, including periods of financial stress. To achieve that objective, we analyze and monitor our liquidity risk, maintain excess liquidity and access diverse funding sources including our stable deposit base. We define excess liquidity as readily available assets, limited to cash and high-quality, liquid, unencumbered securities that we can use to meet our funding requirements as those obligations arise.

Global funding and liquidity risk management activities are centralized within Corporate Treasury. We believe that a centralized approach to funding and liquidity risk management enhances our ability to monitor liquidity requirements, maximizes access to funding sources, minimizes borrowing costs and facilitates timely responses to liquidity events. For additional information regarding Funding and Liquidity Risk Management, see the discussion that follows and refer to page 47 of the MD\&A of the Corporation s 2009 Annual Report on Form 10-K.

## Global Excess Liquidity Sources and Other Unencumbered Assets

We maintain excess liquidity available to the parent company, Bank of America Corporation, and selected subsidiaries in the form of cash and high-quality, liquid, unencumbered securities that together serve as our primary means of liquidity risk mitigation. We call these assets our Global Excess Liquidity Sources, and we limit the composition of high-quality, liquid, unencumbered securities to U.S. government securities, U.S. agency securities, U.S. agency MBS and a select group of non-U.S. government securities. We believe we can quickly obtain cash for these securities, even in stressed market conditions, through repurchase agreements or outright sales. We hold these assets in entities that allow us to meet the liquidity requirements of our global businesses and we consider the impact of potential regulatory, tax, legal and other restrictions that could limit the transferability of funds among entities.

Our global excess liquidity sources increased $\$ 79$ billion to $\$ 293$ billion at June 30, 2010 compared to $\$ 214$ billion at December 31, 2009 and were maintained as presented in the table below. This increase was due primarily to liquidity generated by our bank subsidiaries through loan repayments combined with lower loan demand and other factors.
Table 13
Global Excess Liquidity Sources

|  | December |  |
| :--- | :---: | :---: |
| (Dollars in billions) | June 30 | 31 |
|  | $\mathbf{2 0 1 0}$ | 2009 |


| Parent company | $\mathbf{\$}$ | $\mathbf{9 6}$ | $\$$ | 99 |
| :--- | ---: | ---: | ---: | ---: |
| Bank subsidiaries | $\mathbf{1 6 6}$ |  | 89 |  |
| Broker/dealers | $\mathbf{3 1}$ |  | 26 |  |
|  | $\mathbf{\$ 1}$ | $\mathbf{2 9 3}$ | $\$$ | 214 |

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## Table of Contents

As noted above, the excess liquidity available to the parent company is held in cash and high-quality, liquid, unencumbered securities and totaled $\$ 96$ billion and $\$ 99$ billion at June 30, 2010 and December 31, 2009. Typically, parent company cash is deposited overnight with Bank of America, N.A.

Our bank subsidiaries excess liquidity sources at June 30, 2010 and December 31, 2009 consisted of $\$ 166$ billion and $\$ 89$ billion in cash on deposit at the Federal Reserve and high-quality, liquid, unencumbered securities. These amounts are distinct from the cash deposited by the parent company, as described above. In addition to their excess liquidity sources, our bank subsidiaries hold significant amounts of other unencumbered securities that we believe we could also use to generate liquidity, such as investment grade ABS and municipal bonds. Another way our bank subsidiaries can generate incremental liquidity is by pledging a range of other unencumbered loans and securities to certain Federal Home Loan Banks and the Federal Reserve Discount Window. The cash we could have obtained by borrowing against this pool of specifically identified eligible assets was approximately $\$ 187$ billion at both June 30, 2010 and December 31, 2009. We have established operational procedures to enable us to borrow against these assets, including regularly monitoring our total pool of eligible loans and securities collateral. Due to regulatory restrictions, liquidity generated by the bank subsidiaries may only be used to fund obligations within the bank subsidiaries and may not be transferred to the parent company or other nonbank subsidiaries.

Our broker/dealer subsidiaries excess liquidity sources at June 30, 2010 and December 31, 2009 consisted of $\$ 31$ billion and $\$ 26$ billion in cash and high-quality, liquid, unencumbered securities. Our broker/dealers also held significant amounts of other unencumbered securities we believe we could utilize to generate additional liquidity, including investment grade corporate bonds, ABS and equities. Liquidity held in a broker/dealer subsidiary may only be available to meet the liquidity requirements of that entity and may not be transferred to the parent company or other subsidiaries.

## Time to Required Funding and Stress Modeling

We use a variety of metrics to determine the appropriate amounts of excess liquidity to maintain at the parent company and our bank and broker/dealer subsidiaries. The primary metric we use to evaluate the appropriate level of excess liquidity at the parent company is Time to Required Funding. This debt coverage measure indicates the number of months that the parent company can continue to meet its unsecured contractual obligations as they come due using only its Global Excess Liquidity Sources without issuing any new debt or accessing any additional liquidity sources. We define unsecured contractual obligations for purposes of this metric as senior or subordinated debt maturities issued or guaranteed by Bank of America Corporation or Merrill Lynch \& Co., Inc., including certain unsecured debt instruments, primarily structured notes, which we may be required to settle for cash prior to maturity. The Asset and Liability Market Risk Committee (ALMRC) has established a minimum target for Time to Required Funding of 21 months. Time to Required Funding was 22 months at June 30, 2010 compared to 25 months at December 31, 2009.

We also utilize liquidity stress models to assist us in determining the appropriate amounts of excess liquidity to maintain at the parent company and our bank and broker/dealer subsidiaries. We use these models to analyze our potential contractual and contingent cash outflows and liquidity requirements under a range of scenarios with varying levels of severity and time horizons. These scenarios incorporate market-wide and Corporation-specific events, including potential credit rating downgrades for the parent company and our subsidiaries. We consider and utilize scenarios based on historical experience, regulatory guidance, and both expected and unexpected future events.

## Diversified Funding Sources

We fund our assets primarily with a mix of deposits and secured and unsecured liabilities through a globally coordinated funding strategy. We diversify our funding globally across products, programs, markets, currencies and investor bases.

We fund a substantial portion of our lending activities through our deposit base which was $\$ 974$ billion and $\$ 992$ billion at June 30, 2010 and December 31, 2009. Deposits are primarily generated by our Deposits, Global Commercial Banking and GWIM segments. These deposits are diversified by clients, product types and geography. Some of our domestic deposits are insured by the FDIC. We consider a substantial portion of our deposits to be a stable, low-cost and consistent source of funding. We believe this deposit funding is generally less sensitive to interest rate changes, market volatility or changes in our credit ratings than wholesale funding sources.

We issue the majority of our unsecured debt at the parent company and Bank of America, N.A. During the three and six months ended June 30, 2010, the parent company issued $\$ 6.3$ billion and $\$ 13.4$ billion of long-term senior unsecured debt. During the first half of 2010, Bank of America N.A. issued $\$ 3.5$ billion of long-term senior unsecured debt, all of which was issued in the first quarter of 2010.

## Table of Contents

The primary benefits of our centralized funding strategy include greater control, reduced funding costs, wider name recognition by investors and greater flexibility to meet the variable funding requirements of subsidiaries. Where regulations, time zone differences or other business considerations make parent company funding impractical, certain other subsidiaries may issue their own debt.

We issue unsecured debt in a variety of maturities and currencies to achieve cost-efficient funding and to maintain an appropriate maturity profile. While the cost and availability of unsecured funding may be negatively impacted by general market conditions or by matters specific to the financial services industry or the Corporation, we seek to mitigate refinancing risk by actively managing the amount of our borrowings that we anticipate will mature within any month or quarter.

At June 30, 2010 and December 31, 2009, our long-term debt was issued in the currencies presented in the following table.

## Table 14

Long-term Debt By Major Currency

|  | June 30 | December 31 |
| :--- | ---: | ---: |
| (Dollars in millions) | $\mathbf{2 0 1 0}$ | 2009 |
| U.S. Dollar | $\mathbf{3 4 7 , 0 3 4}$ | $\$ 281,692$ |
| Euros | $\mathbf{8 5 , 1 4 4}$ | 99,917 |
| British Pound | $\mathbf{1 9 , 2 5 5}$ | 16,460 |
| Japanese Yen | $\mathbf{1 8 , 2 3 8}$ | 19,903 |
| Canadian Dollar | $\mathbf{6 , 8 2 5}$ | 4,894 |
| Australian Dollar | $\mathbf{6 , 7 9 1}$ | 7,973 |
| Swiss Franc | $\mathbf{2 , 4 2 1}$ | 2,666 |
| Other | $\mathbf{4 , 3 7 5}$ | 5,016 |
| Total long-term debt | $\mathbf{\$}$ | $\mathbf{4 9 0 , 0 8 3}$ |

At June 30, 2010, the above table includes $\$ 85.2$ billion of primarily U.S. Dollar long-term debt issued by VIEs that were consolidated in accordance with new consolidation guidance effective January 1, 2010.

We use derivative transactions to manage the duration, interest rate and currency risks of our borrowings, considering the characteristics of the assets they are funding. For further details on our ALM activities, refer to Interest Rate Risk Management for Nontrading Activities beginning on page 187.

We also diversify our funding sources by issuing various types of debt instruments including structured notes, which are debt obligations that pay investors with returns linked to other debt or equity securities, indices, currencies or commodities. We typically hedge the returns we are obligated to pay on these notes with derivative positions and/or in the underlying instruments so that from a funding perspective, the cost is similar to our other unsecured long-term debt. We could be required to immediately settle certain structured note obligations for cash or other securities under certain circumstances, which we consider for liquidity planning purposes. We believe, however, that a portion of such borrowings will remain outstanding beyond the earliest put or redemption date. We had outstanding structured notes of $\$ 56$ billion and $\$ 57$ billion at June 30, 2010 and December 31, 2009.

Substantially all of our senior and subordinated debt obligations contain no provisions that could trigger a requirement for an early repayment, require additional collateral support, result in changes to terms, accelerate maturity, or create additional financial obligations upon an adverse change in our credit ratings, financial ratios, earnings, cash flows or stock price.

For additional information on debt funding, see Note 13 Long-term Debt to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K. For additional information regarding Funding and Liquidity Risk Management, refer to pages 47 through 49 of the MD\&A of the Corporation s 2009 Annual Report on Form 10-K.

## Credit Ratings

Our borrowing costs and ability to raise funds are directly impacted by our credit ratings. In addition, credit ratings may be important to customers or counterparties when we compete in certain markets and when we seek to engage in certain transactions including over-the-counter (OTC) derivatives. It is our objective to maintain high-quality credit ratings.

Credit ratings and outlooks are opinions subject to ongoing review by the ratings agencies and may change from time to time. The ratings agencies regularly evaluate us and our securities, and their ratings of our long-term and short-term debt

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## Table of Contents

and other securities, including asset securitizations. These evaluations are based on a number of factors, including our financial strength as well as factors not entirely within our control, including conditions affecting the financial services industry generally. In light of the difficulties in the financial services industry and the financial markets, there can be no assurance that we will maintain our current ratings. During 2009, the ratings agencies took numerous actions to adjust our credit ratings and outlooks, many of which were negative. The ratings agencies have indicated that our credit ratings currently reflect their expectation that, if necessary, we would receive significant support from the U.S. government. In February 2010, a ratings agency affirmed our current credit ratings but revised the outlook to negative from stable based on its belief that it is less certain whether the U.S. government would be willing to provide extraordinary support. Also, on July 27, 2010, another ratings agency affirmed our current ratings but revised the outlook to negative from stable due to their expectation for lower levels of government support over time as a result of the passage of the Financial Reform Act. Other factors that influence our credit ratings include the ratings agencies assessment of the general operating environment, our relative positions in the markets in which we compete, reputation, liquidity position, the level and volatility of earnings, corporate governance and risk management policies, capital position, capital management practices and current or future regulatory and legislative initiatives.

The Financial Reform Act provides for sweeping financial regulatory reform and will alter the way in which the Corporation conducts certain businesses, restrict its ability to compete, increase costs and reduce revenues. The Financial Reform Act may have a significant and negative impact on the Corporation s earnings through fee reductions, higher costs (both regulatory and implementation) and new restrictions, as well as reduce available capital and have a material adverse impact on certain assets and liabilities of the Corporation. A reduction in certain of our credit ratings or the ratings of certain asset-backed securitizations would likely have a material adverse effect on our liquidity, access to credit markets, the related cost of funds, our businesses and on certain trading revenues, particularly in those businesses where counterparty creditworthiness is critical. If Bank of America Corporation or Bank of America, N.A. commercial paper or short-term credit ratings were downgraded by one or more levels, our incremental cost of funds and potential lost funding would be material. For information regarding the additional collateral and termination payments that would be required in connection with certain OTC derivative contracts and other trading agreements as a result of a credit ratings downgrade, see Note 4 Derivatives to the Consolidated Financial Statements and Item 1A. Risk Factors of the Corporation s 2009 Annual Report on Form 10-K.

The credit ratings of Merrill Lynch \& Co., Inc. from the three major credit ratings agencies are the same as those of Bank of America Corporation. The major credit ratings agencies have indicated that the primary drivers of Merrill Lynch s credit ratings are Bank of America s credit ratings.

## Regulatory Capital

To meet minimum, adequately capitalized regulatory requirements, an institution must maintain a Tier 1 capital ratio of four percent and a Total capital ratio of eight percent. A well-capitalized institution must generally maintain capital ratios 200 bps higher than the minimum guidelines. The risk-based capital rules have been further supplemented by a Tier 1 leverage ratio, defined as Tier 1 capital divided by quarterly average total assets, after certain adjustments. Well-capitalized bank holding companies must have a minimum Tier 1 leverage ratio of four percent. National banks must maintain a Tier 1 leverage ratio of at least five percent to be classified as well-capitalized. At June 30, 2010, the Corporation s Tier 1 capital, Total capital and Tier 1 leverage ratios were 10.67 percent, 14.77 percent and 6.69 percent, respectively. This classifies the Corporation as well-capitalized for regulatory purposes, the highest classification.

Certain corporate-sponsored trust companies which issue trust preferred securities are not consolidated. In accordance with Federal Reserve guidance, the Federal Reserve currently allows the trust preferred securities to qualify as Tier 1 capital with revised quantitative limits that will be effective on March 31, 2011. As a result, we include trust preferred securities in Tier 1 capital. Current limits restrict core capital elements to 15 percent of total core capital elements for internationally active bank holding companies. In addition, the Federal Reserve revised the qualitative standards for capital instruments included in regulatory capital. Internationally active bank holding companies are those that have significant activities in non-U.S. markets with consolidated assets greater than $\$ 250$ billion or on-balance sheet foreign exposure greater than $\$ 10$ billion. At June 30, 2010, our restricted core capital elements comprised 11.6 percent of total core capital elements. We expect to remain fully compliant with the revised
limits prior to the implementation date of March 31, 2011.
The Financial Reform Act includes a provision under which previously issued and outstanding trust preferred securities in the aggregate amount of $\$ 21.4$ billion (approximately 140 bps of Tier 1 capital if enacted currently) at June 30, 2010, will no longer qualify as Tier 1 capital effective January 1, 2013. However, the exclusion of trust preferred securities from Tier 1 capital will be phased in incrementally over a three-year phase-in period. The treatment of trust preferred securities during the phase-in period remains unclear and is subject to future rulemaking.

## Table of Contents

The Corporation calculates Tier 1 common capital as Tier 1 capital including any CES less preferred stock, qualifying trust preferred securities, hybrid securities and qualifying noncontrolling interest in subsidiaries. CES was included in Tier 1 common capital based upon applicable regulatory guidance and our expectation at December 31, 2009 that the underlying Common Equivalent Junior Preferred Stock Series S (Common Equivalent Stock) would convert into common stock following shareholder approval of additional authorized shares. Shareholders approved the increase in the number of authorized shares of common stock at a special meeting of stockholders held on February 23, 2010 and the Common Equivalent Stock converted to common stock on February 24, 2010. Tier 1 common capital decreased $\$ 678$ million to $\$ 119.7$ billion at June 30, 2010 compared to $\$ 120.4$ billion at December 31, 2009. The Tier 1 common capital ratio increased 20 bps to 8.01 percent. The ratio increase was driven by the impact of a $\$ 47.5$ billion decrease in risk-weighted assets. The $\$ 6.3$ billion of net income and an $\$ 880$ million reduction in goodwill and intangible regulatory capital deductions during the first half of 2010 were offset by the $\$ 6.2$ billion charge, net-of-tax, for the cumulative effect of the adoption of the new consolidation guidance primarily related to the increase in the allowance for loan and lease losses and a $\$ 1.8$ billion higher disallowed deferred tax asset resulting from the higher allowance for loan and lease losses.

Table 15
Regulatory Capital

| , | June 30, 2010 |  |  | December 31, 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Minimum |  |  | Minimum |
| (Dollars in millions) | Ratio | Amount | $\underset{(1)}{\text { Required }}$ | Ratio | Amount | Required <br> (1) |

## Risk-based capital

Tier 1 common

| Bank of America |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Corporation | $\mathbf{8 . 0 1 \%}$ | $\mathbf{\$ 1 1 9 , 7 1 6}$ | $\mathbf{n} / \mathbf{a}$ | $7.81 \%$ | $\$ 120,394$ | $\mathrm{n} / \mathrm{a}$ |

## Tier 1

Bank of America

| Corporation | $\mathbf{1 0 . 6 7}$ | $\mathbf{1 5 9 , 5 5 1}$ | $\mathbf{\$}$ | $\mathbf{5 9 , 8 0 0}$ | 10.40 | 160,388 | $\$ 1,676$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bank of America, N.A. | $\mathbf{1 0 . 5 7}$ | $\mathbf{1 1 3 , 4 4 9}$ |  | $\mathbf{4 2 , 9 3 3}$ | 10.30 | 111,916 | 43,472 |
| FIA Card Services, N.A. | $\mathbf{1 4 . 5 4}$ | $\mathbf{2 4 , 1 9 6}$ |  | $\mathbf{6 , 6 5 7}$ | 15.21 | 28,831 | 7,584 |

Total
Bank of America

| Corporation | $\mathbf{1 4 . 7 7}$ | $\mathbf{2 2 0 , 8 2 7}$ | $\mathbf{1 1 9 , 5 9 9}$ | 14.66 | 226,070 | 123,401 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Bank of America, N.A. | $\mathbf{1 4 . 0 5}$ | $\mathbf{1 5 0 , 8 2 6}$ | $\mathbf{8 5 , 8 6 5}$ | 13.76 | 149,528 | 86,944 |
| FIA Card Services, N.A. | $\mathbf{1 6 . 3 3}$ | $\mathbf{2 7 , 1 7 1}$ | $\mathbf{1 3 , 3 1 3}$ | 17.01 | 32,244 | 15,168 |

## Tier 1 leverage

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Bank of America

| Corporation | $\mathbf{6 . 6 9}$ | $\mathbf{1 5 9 , 5 5 1}$ | $\mathbf{9 5 , 4 0 5}$ | 6.91 | 160,388 | 92,882 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Bank of America, N.A. | $\mathbf{7 . 4 7}$ | $\mathbf{1 1 3 , 4 4 9}$ | $\mathbf{6 0 , 7 5 4}$ | 7.38 | 111,916 | 60,626 |
| FIA Card Services, N.A. | $\mathbf{1 2 . 8 7}$ | $\mathbf{2 4 , 1 9 6}$ | $\mathbf{7 , 5 1 8}$ | 23.09 | 28,831 | 4,994 |

${ }^{(1)}$ Dollar amount required to meet guidelines for adequately capitalized institutions.
$\mathrm{n} / \mathrm{a}=\mathrm{not}$
applicable

## Table of Contents

Table 16 provides a reconciliation of the Corporation stotal shareholders equity at June 30, 2010 and December 31, 2009 to Tier 1 common capital, Tier 1 capital and Total capital as defined by the regulations issued by the joint agencies.

## Table 16

Reconciliation of Tier 1 Common Capital, Tier 1 Capital and Total Capital

| (Dollars in millions) | $\begin{gathered} \text { June } 30 \\ 2010 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| Total common shareholders equity | \$215,181 | \$ | 194,236 |
| Goodwill | $(85,801)$ |  | $(86,314)$ |
| Nonqualifying intangible assets ${ }^{(1)}$ | $(7,429)$ |  | $(8,299)$ |
| Net unrealized gains on AFS debt and marketable equity securities and net losses on derivatives recorded in accumulated OCI, net-of-tax | 135 |  | 1,034 |
| Unamortized net periodic benefit costs recorded in accumulated OCI, net-of-tax | 3,965 |  | 4,092 |
| Exclusion of fair value adjustment related to the Merrill Lynch structured notes ${ }^{(2)}$ | 2,033 |  | 3,010 |
| Common Equivalent Securities | - |  | 19,290 |
| Disallowed deferred tax asset | $(8,840)$ |  | $(7,080)$ |
| Other | 472 |  | 425 |
| Total Tier 1 common capital | 119,716 |  | 120,394 |
| Preferred stock | 17,993 |  | 17,964 |
| Trust preferred securities | 21,370 |  | 21,448 |
| Noncontrolling interest | 472 |  | 582 |
| Total Tier 1 capital | 159,551 |  | 160,388 |
| Long-term debt qualifying as Tier 2 capital | 40,837 |  | 43,284 |
| Allowance for loan and lease losses | 45,255 |  | 37,200 |
| Reserve for unfunded lending commitments | 1,413 |  | 1,487 |
| Other ${ }^{(3)}$ | $(26,229)$ |  | $(16,289)$ |
| Total capital | \$220,827 | \$ | 226,070 |
| ${ }^{(1)}$ Nonqualifying intangible assets include core deposit intangibles, affinity relationships, customer relationships and other intangibles. |  |  |  |
| (2) Represents loss on Merrill |  |  |  |

Lynch structured notes, net-of-tax, that is excluded from Tier 1 common capital, Tier 1 capital and total capital for regulatory purposes.
(3) Balance includes a reduction of $\$ 27.3$ billion and $\$ 18.6$ billion related to allowance for loan and lease losses exceeding 1.25 percent of risk-weighted assets at June 30, 2010 and
December 31, 2009. Balance also includes 45 percent of the pre-tax net unrealized gains on AFS
marketable
equity securities.

## Enterprise-wide Stress Testing

As a part of our core risk management practices, the Corporation conducts enterprise-wide stress tests on a periodic basis to better understand earnings, capital and liquidity sensitivities to certain economic and business scenarios, including economic conditions that are more severe than anticipated. These enterprise-wide stress tests provide an understanding of the potential impacts to our risk profile, capital and liquidity. Scenarios are selected by a group comprised of senior line of business, risk and finance executives. Impacts to each line of business from each scenario are then determined and analyzed, primarily leveraging the models and processes utilized in everyday management routines. Impacts are assessed along with potential mitigating actions that may be taken. Analysis from such stress scenarios is compiled for and reviewed through our Risk Oversight Committee (ROC), ALMRC and the Enterprise Risk Committee of the Board and serves to inform and be incorporated, along with other core business processes, into decision making by management and the Board. The Corporation continues to invest in and improve stress testing capabilities as a core business process.

## Regulatory Capital Impact of Final Rule on Adopting New Consolidation Guidance

On January 21, 2010, the joint agencies issued a final rule regarding risk-based capital and the impact of new consolidation guidance issued by the FASB. The final rule allows for a phase-in period for a maximum of one year for the effect on risk-weighted assets and the regulatory limit on the inclusion of the allowance for loan and lease losses in Tier 2 capital related to the assets that are consolidated. The Corporation elected to forgo the phase-in period and consolidated the amounts for regulatory capital purposes as of January 1, 2010. The incremental impact to the Corporation on January 1, 2010, was an increase in assets of $\$ 100.4$ billion and risk-weighted assets of $\$ 21.3$ billion
and a reduction in capital of $\$ 9.7$ billion. The overall effect of the new consolidation guidance and the final rule was a decrease in Tier 1 capital and Tier 1 common ratios of 76 bps and 73 bps . For more information on the impact of the new consolidation guidance, refer to Note 8 Securitizations and Other Variable Interest Entities to the Consolidated Financial Statements.

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## Table of Contents

## Basel Regulatory Capital Requirements

In June 2004, the Basel II Accord was published with the intent of more closely aligning regulatory capital requirements with underlying risks, similar to economic capital. While economic capital is measured to cover unexpected losses, the Corporation also manages regulatory capital to adhere to regulatory standards of capital adequacy.

The Basel II Final Rule (Basel II Rules), which was published on December 7, 2007, establishes requirements for the U.S. implementation and provides detailed capital requirements for credit and operational risk (Pillar 1), supervisory requirements (Pillar 2) and disclosure requirements (Pillar 3). We began Basel II parallel implementation on April 1, 2010.

Financial institutions are required to successfully complete a minimum parallel qualification period before receiving regulatory approval to report regulatory capital using the Basel II methodology. During the parallel period, the resulting capital calculations under both the current (Basel I) rules and the Basel II Rules will be reported to the financial institutions regulatory supervisors for at least four consecutive quarterly periods. Once the parallel period is successfully completed, the financial institutions will utilize Basel II as the methodology for calculating regulatory capital. A three-year transitional floor period will follow after which use of Basel I will be discontinued.

In July 2009, the Basel Committee on Banking Supervision (the Committee) released a consultative document entitled Revisions to the Basel II Market Risk Framework that would significantly increase the capital requirements for trading book activities if adopted as proposed. The proposal recommended implementation by December 31, 2010, but regulatory agencies are currently evaluating the proposed rulemaking and related impacts before establishing final rules. While the proposal originally recommended implementation by December 31, 2010, implementation is now targeted by December 31, 2011 but U.S. regulators have not yet issued implementing regulations. As a result, we cannot determine the final implementation date or capital impact of the rules.

In December 2009, the Committee issued a consultative document entitled Strengthening the Resilience of the Banking Sector, with additional guidance published in July 2010 describing pending changes to the December consultative document. The Committee expects to issue final rules by year-end 2010 and is calling for regulators to implement regulations by year-end 2012. If adopted as proposed, the rules could significantly increase capital requirements for the Corporation. The consultative document and the Financial Reform Act propose disqualification of trust preferred securities and other hybrid capital securities from Tier 1 capital treatment with the Financial Reform Act proposing a phase-in over 2013 to 2015. The consultative document also proposes the potential capital deduction of certain assets (deferred tax assets, MSRs, and investments in financial firms within prescribed limitations certain of which may be significant), increased capital for counterparty credit risk, and new minimum capital and buffer requirements. For additional information on our MSRs, refer to Note 16 Mortgage Servicing Rights to the Consolidated Financial Statements and Note 22 Mortgage Servicing Rights to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K. For additional information on deferred tax assets, refer to Note 19 Income Taxes to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form $10-\mathrm{K}$. We continue to monitor the development and potential impact of these proposals, but it is too early in the rulemaking process to determine a final implementation date or capital or other impact to us.

## Common Share Issuances and Repurchases

On February 24, 2010, 1.286 billion shares of common stock were issued through the conversion of Common Equivalent Stock into common stock. For more information regarding this conversion, see Preferred Stock Conversion below.

There were no common shares repurchased in the first half of 2010 except for shares acquired under equity incentive plans, as discussed in Item 2. Unregistered Sales of Equity Securities and Use of Proceeds, on page 202. There is no existing Board authorized share repurchase program.

For more information regarding our common share issuances, see Note 12 Shareholders Equity and Earnings Per Common Share to the Consolidated Financial Statements.

## Table of Contents

## Common Stock Dividends

The following table is a summary of our regular quarterly cash dividends on common stock for 2010 as of August 6, 2010.

## Table 17

## Common Stock Cash Dividend Summary

Declaration Date
Record Date
July 28, $2010 \quad$ September 3, 2010
April 28, 2010
June 4, 2010
January 27, 2010
March 5, 2010

Payment Date
September 24, 2010
June 25, 2010
March 26, 2010
0.01

## Preferred Stock Conversion

On December 2, 2009, we received approval from the U.S. Treasury and Federal Reserve to repay the U.S. government s $\$ 45.0$ billion preferred stock investment provided under TARP. In accordance with the approval, on December 9, 2009, we repurchased all outstanding shares of Cumulative Perpetual Preferred Stock Series N, Series Q and Series R previously issued to the U.S. Treasury as part of the TARP. We did not repurchase the related common stock warrants issued to the U.S. Treasury in connection with its TARP investment. The U.S. Treasury auctioned these warrants in March 2010.

We repurchased the TARP Preferred Stock through the use of $\$ 25.7$ billion in excess liquidity and $\$ 19.3$ billion in proceeds from the sale of 1.3 billion units of CES valued at $\$ 15.00$ per unit. The CES consisted of depositary shares representing interests in shares of Common Equivalent Stock and contingent warrants to purchase an aggregate 60 million shares of the Corporation s common stock.

The Corporation held a special meeting of stockholders on February 23, 2010 at which we obtained shareholder approval of an amendment to our amended and restated certificate of incorporation to increase the number of authorized shares of our common stock, and following effectiveness of the amendment, on February 24, 2010, the Common Equivalent Stock automatically converted in full into our common stock and the contingent warrants automatically expired without becoming exercisable and the CES ceased to exist.

## Other

As previously disclosed, in connection with the approval we received to repurchase the TARP preferred stock on December 9, 2009, the Corporation agreed to increase equity by $\$ 3.0$ billion through net asset sales to be approved by the Federal Reserve and contracted for by June 30, 2010. The Federal Reserve has waived the June 30, 2010 requirement, and the Corporation now has until December 31, 2010 to generate the requisite additional capital. The Corporation has been active in selling assets generating $\$ 10$ billion in gross proceeds and approximately $\$ 1.9$ billion in after-tax GAAP accounting gains toward the $\$ 3.0$ billion target. To the extent the assets sales are not completed by December 31, 2010, the Corporation must raise a commensurate amount of common equity. For more information regarding TARP, refer to page 53 of the MD\&A of the Corporation s 2009 Annual Report on Form $10-\mathrm{K}$ as well as Note 15 Shareholders Equity and Earnings Per Common Share to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K.

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## Table of Contents

## Preferred Stock Dividends

The following table is a summary of our most recent cash dividend declarations on preferred stock as of August 6, 2010. For additional information on preferred stock, see Note 15 Shareholders Equity and Earnings Per Common Share to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K.

Table 18
Preferred Stock Cash Dividend Summary

|  | Outstandin Notional |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Per |  | Dividend |
|  | Amount (in D | aration | Record | Payment | Annum Dividend |  | Per |
| Preferred Stock | millions) | Date | Date | Date | Rate |  | Share |
|  |  | July | October | October |  |  |  |
|  |  | 28, | 11, |  |  |  |  |
| Series B ${ }^{(1)}$ | \$ 1 | 2010 |  |  | 7.00\% | \$ | 1.75 |
|  |  |  | August | September |  |  |  |
|  |  | July 2, | 31, | 14, |  |  |  |
| Series D ${ }^{(2)}$ | \$ 661 | 2010 | 2010 | 2010 | 6.204\% |  | 0.38775 |



| Series $2{ }^{(5)}$ | \$ | 526 | $\begin{array}{r} \text { July } 2, \\ 2010 \end{array}$ | $\begin{array}{r} \text { August } \\ 15, \\ 2010 \end{array}$ | $\begin{array}{r} \text { August } \\ 31, \\ 2010 \end{array}$ | Floating | \$ | 0.19167 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Series $3{ }^{(5)}$ | \$ | 670 | $\begin{array}{r} \text { July 2, } \\ 2010 \end{array}$ | $\begin{array}{r} \text { August } \\ 15, \\ 2010 \end{array}$ | August 30, 2010 | 6.375\% | \$ | 0.39843 |
| Series $4{ }^{(5)}$ | \$ | 389 | $\begin{array}{r} \text { July } 2, \\ 2010 \end{array}$ | August 15, 2010 | August 31, 2010 | Floating | \$ | 0.25556 |
| Series $5{ }^{(5)}$ | \$ | 606 | $\begin{array}{r} \text { July } 2, \\ 2010 \end{array}$ | $\begin{aligned} & \text { August } \\ & 1,2010 \end{aligned}$ | August 23, 2010 | Floating | \$ | 0.25556 |
| Series $6{ }^{(6)}$ | \$ | 65 | July 2, 2010 | ptember 15, 2010 | ptember 30, 2010 | 6.70\% | \$ | 0.41875 |
| Series $7{ }^{(6)}$ | \$ | 17 | July 2, 2010 | ptember 15, 2010 | ptember 30, 2010 | 6.25\% | \$ | 0.39062 |
| Series $8{ }^{(5)}$ | \$ | 2,673 | $\begin{array}{r} \text { July } 2, \\ 2010 \end{array}$ | August 15, 2010 | August 31, 2010 | 8.625\% | \$ | 0.53906 |
| Series $2(\mathrm{MC})^{(7)}$ | \$ | 1,200 | $\begin{array}{r} \text { July } 2, \\ 2010 \end{array}$ | August 15, 2010 | August 30, 2010 | 9.00\% | \$ | 2,250.00 |
| Series 3 (MC) ${ }^{(7)}$ | \$ | 500 | $\begin{array}{r} \text { July } 2, \\ 2010 \end{array}$ | August 15, 2010 | August 30, 2010 | 9.00\% | \$ | 2,250.00 |
| (1) Dividends are cumulative. |  |  |  |  |  |  |  |  |
| (2) Dividends per depositary share, each representing a $1 / 1000$ th interest in a share of preferred stock. |  |  |  |  |  |  |  |  |

semi-annually.
${ }^{(4)}$ Dividends per depositary share, each
representing a $1 / 25$ th interest in a share of preferred stock.
${ }^{(5)}$ Dividends per depositary share, each representing a 1/1200th interest in a share of preferred stock.
(6) Dividends per
depositary share, each
representing a 1/40th interest in a share of preferred stock.
(7) Represents
preferred stock of Merrill Lynch \& Co., Inc. which is mandatorily convertible (MC) on October 15, 2010, but optionally convertible prior to that date.

## Credit Risk Management

During the first half of 2010, the residual effects of the economic downturn continued to impact most portfolios. Although credit quality showed improvement in the first half of 2010, net charge-offs, nonperforming loans and foreclosed properties remain elevated. Signs of economic stability and our proactive credit risk management initiatives positively impacted the credit portfolio as net charge-offs, delinquencies and internal risk ratings improved across most portfolios. Commercial reservable criticized levels decreased for the third consecutive quarter and nonperforming loans, leases and foreclosed properties decreased for the second consecutive quarter. Global and national economic uncertainty, regulatory initiatives and reform, however, continued to weigh on the credit portfolios through June 30, 2010. For more information, see Economic Environment beginning on page 92. Credit metrics were also impacted by loans added to the balance sheet on January 1, 2010 in connection with the adoption of new consolidation guidance.

We proactively refine our underwriting and credit management practices, as well as credit standards, to meet the changing economic environment. To actively mitigate losses and enhance customer support in our consumer businesses, we have expanded collections, loan modification and customer assistance infrastructures. We also have implemented a number of actions to mitigate losses in the commercial businesses including increasing the frequency and intensity of portfolio monitoring, hedging activity and our practice of transferring management of deteriorating commercial exposures to independent Special Asset officers as credits approach criticized levels. For more information on our loss mitigation activities, see Credit Risk Management on page 54 of the MD\&A of the Corporation s 2009 Annual Report on Form 10-K.

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## Table of Contents

The following discussion provides an update on our home retention modification activities and should be read in conjunction with the discussion on page 54 of the MD\&A of the Corporation s 2009 Annual Report on Form 10-K. Since January 2008, and through the second quarter of 2010, Bank of America and Countrywide have completed nearly 650,000 loan modifications with customers. This quarter included completion of over 80,000 customer loan modifications with total unpaid balances of approximately $\$ 18.7$ billion, which included 38,000 customers who converted from trial period to permanent modifications under the government s MHA program. Of the loan modifications completed in the second quarter of 2010, in terms of both the volume of modifications and the unpaid principal balance associated with the underlying loans, most were in the portfolio serviced for investors and were not on our balance sheet. The most common types of modifications during the quarter include a combination of rate reduction and capitalization of past due amounts which represent 69 percent of the volume of modifications completed in the second quarter of 2010, while principal forbearance represented 17 percent and capitalization of past due amounts represented six percent. We also provide rate reductions, rate and payment extensions, principal forgiveness, and other actions. These modification types are generally considered troubled debt restructurings (TDRs). For more information on TDRs and portfolio impacts, see Nonperforming Consumer Loans and Foreclosed Properties Activity beginning on page 162 and Note 6 Outstanding Loans and Leases to the Consolidated Financial Statements.

Certain European countries (including Greece, Ireland, Italy, Portugal, and Spain) are currently experiencing varying degrees of financial stress. Risks from the debt crisis in Europe could result in a disruption of the financial markets which could have a detrimental impact on the global economic recovery, including the impact of non-sovereign debt in these countries. For more information on our direct sovereign and non-sovereign exposures in these countries, see Foreign Portfolio beginning on page 176.

The April 20, 2010 oil spill in the Gulf of Mexico was a significant event for local economies in the region and energy related industries; however, the full extent of the long-term impacts will not be known for some time. We continue to closely monitor the situation and proactively work with our clients to monitor our exposure in both the commercial and consumer portfolios and more specifically for those clients and industries directly impacted by the spill. Based on the current status of the situation, the potential adverse impact of the oil spill on our credit exposure is manageable as our credit exposure in the region is small relative to the entire portfolio. We will continue to monitor the potential impact and take appropriate actions as necessary.

## Consumer Portfolio Credit Risk Management

For information on our consumer credit risk management practices as well as our accounting policies regarding delinquencies, nonperforming status, charge-offs and TDRs for the consumer portfolio, see Note 1 Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K as well as Consumer Portfolio Credit Risk Management beginning on page 54 of the MD\&A of the Corporation s 2009 Annual Report on Form 10-K.

## Consumer Credit Portfolio

Improvement in the U.S. economy and stabilization in the labor markets during the first half of 2010 resulted in lower losses and lower delinquencies in most consumer portfolios during the three months ended June 30, 2010 when compared to the same period in 2009 on a managed basis. However, economic deterioration throughout 2009, weakness in the housing markets and tighter availability of credit continued to keep net charge-offs elevated in most portfolios for the six months ended June 30, 2010 when compared to the same period in 2009. In addition, our consumer real estate portfolios were impacted during the six months ended June 30, 2010 by net charge-offs taken on certain modified loans deemed to be collateral dependent pursuant to clarification of regulatory guidance, and our foreign credit card portfolio was impacted during the three months ended June 30, 2010 by the acceleration of charge-offs on certain renegotiated loans as policies were conformed to align with the domestic portfolio. For more information on the quarterly impacts of complying with regulatory guidance on collateral dependent modified loans, see Regulatory Initiatives beginning on page 137.

The 2010 consumer credit card credit quality statistics include the impact of consolidation of VIEs. Under the new consolidation guidance, we consolidated all previously off-balance sheet securitized credit card receivables along with certain home equity and auto loans. The following tables include the December 31, 2009 balances as well as the January 1, 2010 balances to show the impact of the adoption of the new consolidation guidance. Accordingly, the

June 30,2010 credit quality statistics under the new consolidation guidance should be compared to the amounts presented in the January 1, 2010 column.

## Table of Contents

Table 19 presents our outstanding consumer loans and the Countrywide purchased credit-impaired loan portfolio. Loans that were acquired from Countrywide and considered credit-impaired were written down to fair value upon acquisition. In addition to being included in the Outstandings columns in the following table, these loans are also shown separately, net of purchase accounting adjustments, in the Countrywide Purchased Credit-impaired Loan Portfolio column. For additional information, see Note 6 Outstanding Loans and Leases to the Consolidated Financial Statements. The impact of the Countrywide purchased credit-impaired loan portfolio on certain credit statistics is reported where appropriate. See Countrywide Purchased Credit-impaired Loan Portfolio beginning on page 158 for more information. Under certain circumstances, loans that were originally classified as discontinued real estate loans upon acquisition have been subsequently modified from pay option or subprime loans into more conventional term loans and are now included in the residential mortgage portfolio shown below.

## Table 19

## Consumer Loans

| (Dollars in millions) | Outstandings |  |  | Countrywide Purchased Creditimpaired Loan Portfolio ${ }^{(1)}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { June } 30 \\ & 2010{ }^{(1)} \end{aligned}$ | $\begin{gathered} \text { January } 1 \\ 2010^{(\mathbf{1})} \end{gathered}$ | $\begin{gathered} \text { December } \\ 31 \\ 2009 \end{gathered}$ |  | $\begin{aligned} & \text { ine } 30 \\ & 010(1) \end{aligned}$ |  | $\begin{aligned} & \text { ecember } \\ & 31 \\ & 2009 \end{aligned}$ |
| Residential mortgage ${ }^{(2)}$ | \$245,502 | \$242,129 | \$ 242,129 | \$ | 10,860 | \$ | 11,077 |
| Home equity | 146,274 | 154,202 | 149,126 |  | 13,019 |  | 13,214 |
| Discontinued real estate ${ }^{(3)}$ | 13,780 | 14,854 | 14,854 |  | 12,328 |  | 13,250 |
| Credit card domestic | 116,739 | 129,642 | 49,453 |  | n/a |  | n/a |
| Credit card foreign | 26,391 | 31,182 | 21,656 |  | n/a |  | n/a |
| Direct/Indirect consumer ${ }^{(4)}$ | 98,239 | 99,812 | 97,236 |  | n/a |  | n/a |
| Other consumer ${ }^{(5)}$ | 3,008 | 3,110 | 3,110 |  | n/a |  | n/a |
| Total | \$649,933 | \$674,931 | \$ 577,564 | \$ | 36,207 | \$ | 37,541 |

(1) Balances reflect the impact of new consolidation guidance. Adoption of the new consolidation guidance did not impact the Countrywide purchased credit-impaired loan portfolio.
(2) Outstandings include foreign residential mortgages of \$500 million and \$552 million at June 30, 2010 and December 31, 2009.
(3) Outstandings include $\$ 12.4$ billion and $\$ 13.4$ billion of pay option loans and $\$ 1.4$ billion and $\$ 1.5$ billion of subprime loans at June 30, 2010 and December 31, 2009. We no longer originate these products.
(4) Outstandings include dealer financial services loans of $\$ 46.4$ billion and $\$ 41.6$ billion, consumer lending loans of $\$ 15.8$ billion and $\$ 19.7$ billion, domestic securities-based lending margin loans of $\$ 14.6$ billion and $\$ 12.9$ billion, student loans of $\$ 10.3$ billion and $\$ 10.8$ billion, foreign consumer loans of $\$ 7.5$ billion and $\$ 8.0$ billion and other
consumer loans of $\$ 3.7$ billion and $\$ 4.2$ billion at June 30, 2010 and December 31, 2009, respectively.
${ }^{(5)}$ Outstandings include consumer finance loans of $\$ 2.1$ billion and $\$ 2.3$ billion, other foreign consumer loans of $\$ 733$ million and $\$ 709$ million and consumer overdrafts of $\$ 186$ million and $\$ 144$ million at June 30, 2010 and December 31, 2009.
$\mathrm{n} / \mathrm{a}=$ not applicable

## Table of Contents

Table 20 presents our accruing consumer loans past due 90 days or more and our nonperforming loans. Nonperforming loans do not include past due consumer credit card loans, consumer non-real estate-secured loans or unsecured consumer loans as these loans are generally charged off no later than the end of the month in which the loan becomes 180 days past due. Real estate-secured past due consumer loans insured by the Federal Housing Administration (FHA) are not reported as nonperforming as principal repayment is insured by the FHA. Additionally, nonperforming loans and accruing balances past due 90 days or more do not include the Countrywide purchased credit-impaired loans even though the customer may be contractually past due.

Table 20
Consumer Credit Quality

|  | More |  |  | Nonperforming |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | January | December 31 |  | January |  | December |
|  | June 30 | 1 |  | June 30 | 1 |  | 31 |
| (Dollars in millions) | $2010{ }^{(1)}$ | $2010{ }^{(1)}$ | 2009 | $2010{ }^{(1)}$ | $2010{ }^{(1)}$ |  | 2009 |
| Residential mortgage ${ }^{(2)}$ | \$ 15,337 | \$ 11,680 | \$ 11,680 | \$ 18,283 | \$ 16,596 |  | 16,596 |
| Home equity |  |  |  | 2,951 | 4,252 |  | 3,804 |
| Discontinued real estate |  |  |  | 293 | 249 |  | 249 |
| Credit card domestic | 4,073 | 5,408 | 2,158 | n/a | $\mathrm{n} / \mathrm{a}$ |  | n/a |
| Credit card foreign | 453 | 799 | 500 | n/a | $\mathrm{n} / \mathrm{a}$ |  | n/a |
| Direct/Indirect consumer | 1,186 | 1,492 | 1,488 | 85 | 86 |  | 86 |
| Other consumer | 4 | 3 | 3 | 72 | 104 |  | 104 |
| Total | \$ 21,053 | \$ 19,382 | \$ 15,829 | \$ 21,684 | \$ 21,287 |  | 20,839 |

${ }^{(1)}$ Balances reflect the impact of new consolidation guidance.
${ }^{(2)}$ Residential mortgages accruing past due 90 days or more represent loans insured by the FHA. At June 30, 2010 and December 31, 2009, balances include $\$ 6.3$ billion and $\$ 2.2$ billion of loans on which interest has been curtailed by the FHA although principal is still insured. See Residential Mortgage beginning on page 151 for more detail.
$\mathrm{n} / \mathrm{a}=$ not applicable
Accruing consumer loans and leases past due 90 days or more as a percentage of outstanding consumer loans and leases were 3.24 percent ( 0.97 percent excluding the Countrywide purchased credit-impaired and FHA insured loan portfolios) and 2.74 percent ( 0.79 percent excluding the Countrywide purchased credit-impaired and FHA insured loan portfolios) at June 30, 2010 and December 31, 2009. Nonperforming consumer loans as a percentage of outstanding consumer loans were 3.34 percent ( 3.70 percent excluding the Countrywide purchased credit-impaired and FHA insured loan portfolios) and 3.61 percent ( 3.95 percent excluding the Countrywide purchased credit-impaired and FHA insured loan portfolios) at June 30, 2010 and December 31, 2009.

## Table of Contents

Table 21 presents net charge-offs and related ratios for our consumer loans and leases for the three and six months ended June 30, 2010 and 2009 (managed basis for 2009). The reported net charge-off ratios for residential mortgage, home equity and discontinued real estate include the Countrywide purchased credit-impaired loan portfolio.

Table 21
Consumer Net Charge-offs/Net Losses and Related Ratios


| Supplemental managed basis data |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit card domestic | n/a | \$ | 4,530 | n/a | \$ | 7,951 | n/a | 12.69 | n/a | 10.91 |
| Credit card foreign | n/a |  | 517 | n/a |  | 890 | n/a | 7.06 | n/a | 6.29 |
| Total credit card managed | n/a | \$ | 5,047 | n/a | \$ | 8,841 | n/a | 11.73 | n/a | 10.16 |

${ }^{(1)} \mathrm{Net}$
charge-off/loss
ratios are
calculated as
annualized held
net charge-offs
or managed net
losses divided
by average
outstanding held
or managed
loans and leases.
(2) Net charge-off
ratios excluding
the Countrywide
purchased
credit-impaired
loan portfolio were
1.65 percent and 1.75 percent for residential mortgage,
5.17 percent and
6.08 percent for home equity, 4.90 percent and 4.66 percent for discontinued real estate and 5.26 percent and 5.59 percent for the total held portfolio for the three and six months ended June 30, 2010, respectively. Net charge-off ratios excluding the Countrywide purchased credit impaired loan portfolio were 1.79 percent and 1.51 percent for residential mortgage, 5.17 percent and 4.94 percent for home equity, 7.81 percent and 5.43 percent for discontinued real estate and 4.71 percent and 4.24 percent for the total held portfolio for the three and six months ended June 30, 2009.
These are the only product classifications materially impacted by the Countrywide
purchased
credit-impaired
loan portfolio
for the three and six months ended June 30, 2010 and 2009.
For all loan and lease categories, the net charge-offs were unchanged.
$\mathrm{n} / \mathrm{a}=$ not applicable
We believe that the presentation of information adjusted to exclude the impact of the Countrywide purchased credit-impaired loan portfolio is more representative of the ongoing operations and credit quality of the business. As a result, in the following discussions of the residential mortgage, home equity and discontinued real estate portfolios, we supplement certain reported statistics with information that is adjusted to exclude the impact of the Countrywide purchased credit-impaired loan portfolio. In addition, beginning on page 158, we separately disclose information on the Countrywide purchased credit-impaired loan portfolio.

## Residential Mortgage

The residential mortgage portfolio, which excludes the discontinued real estate portfolio acquired with Countrywide, makes up the largest percentage of our consumer loan portfolio at 38 percent of consumer loans at June 30, 2010. Approximately 14 percent of the residential mortgage portfolio is in GWIM and represents residential mortgages that are originated for the home purchase and refinancing needs of our affluent customers. The remaining portion of the portfolio is mostly in All Other and is comprised of both purchased loans as well as residential loans originated for our customers and used in our overall ALM activities.

## Table of Contents

At June 30, 2010 and December 31, 2009, the residential mortgage portfolio included $\$ 27.3$ billion and $\$ 12.9$ billion of outstanding loans that were insured by the FHA. On this portion of the residential mortgage portfolio, we are protected against principal loss as a result of FHA insurance. Table 22 presents certain residential mortgage key indicators on both a reported basis and excluding the Countrywide purchased credit-impaired and FHA insured loan portfolios. We believe the presentation of information adjusted to exclude the impacts of the Countrywide purchased credit-impaired and FHA insured loan portfolios is more representative of the credit risk in this portfolio. For more information on the Countrywide purchased credit-impaired loan portfolio, see the discussion beginning on page 158.

Table 22
Residential Mortgage Key Credit Statistics

|  | Reported Basis |  | FHA Insured Loans |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | December |  | December |
|  | June 30 | 31 | June 30 | 31 |
| (Dollars in millions) | 2010 | 2009 | 2010 | 2009 |
| Outstandings | \$ 245,502 | \$ 242,129 | \$ 207,362 | \$ 218,147 |
| Accruing past due 90 days or more | 15,337 | 11,680 | n/a | n/a |
| Nonperforming loans | 18,283 | 16,596 | 18,283 | 16,596 |
| Percent of portfolio with refreshed LTVs greater than |  |  |  |  |
| 90 but less than 100 | 13\% | 12\% | 11\% | 11\% |
| Percent of portfolio with refreshed LTVs greater than 100 | 26 | 27 | 20 | 23 |
| Percent of portfolio with refreshed FICOs below |  |  |  |  |
| 620 | 20 | 17 | 13 | 12 |
| Percent of portfolio in the 2006 and 2007 vintages | 38 | 42 | 40 | 42 |


| Three Months Ended | Six Months Ended | Three Months Ended | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30 | June 30 | June 30 | June 30 |  |  |  |
| 2010 | 2009 | $\mathbf{2 0 1 0}$ | 2009 | $\mathbf{2 0 1 0}$ | 2009 | $\mathbf{2 0 1 0}$ |

Net charge-offs ${ }^{(1)}$

| Amount | \$ 971 | \$ | 1,085 | \$ | 2,040 | \$ | 1,870 | \$ | 971 | \$ | 1,085 | \$ | 2,040 |  | 1,870 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Ratios | 1.57\% |  | 1.72\% |  | 1.67\% |  | 1.45\% |  | 1.85\% |  | 1.79\% |  | 1.93\% |  | 1.52 |

${ }^{(1)}$ Net charge-off
dollar amounts
remained
unchanged after
excluding the
Countrywide purchased credit-impaired
and FHA
insured loan
portfolios.
$\mathrm{n} / \mathrm{a}=$ not applicable
The following discussion presents the residential mortgage portfolio excluding the Countrywide purchased credit-impaired and FHA insured loan portfolios.

We have mitigated a portion of our credit risk on the residential mortgage portfolio through the use of synthetic securitizations which are cash collateralized and provided mezzanine risk protection of $\$ 2.2$ billion and $\$ 2.5$ billion at June 30, 2010 and December 31, 2009 which will reimburse us in the event that losses exceed 10 bps of the original pool balance. As of June 30, 2010 and December 31, 2009, $\$ 61.7$ billion and $\$ 70.7$ billion of residential mortgage loans were referenced under these agreements. At June 30, 2010 and December 31, 2009, we had a receivable of $\$ 944$ million and $\$ 1.0$ billion from these synthetic securitizations for reimbursement of losses. Also, we have entered into credit protection agreements with FNMA and FHLMC totaling $\$ 7.4$ billion and $\$ 6.6$ billion as of June 30,2010 and December 31, 2009, providing full protection on conforming residential mortgage loans that become severely delinquent. The reported net charge-offs for residential mortgages do not include the benefits of amounts reimbursable under cash collateralized synthetic securitizations. Adjusting for the benefit of the credit protection from the synthetic securitizations, the residential mortgage net charge-off ratio for the three and six months ended June 30, 2010 would have been reduced by 13 bps and nine bps as compared to 35 bps and 30 bps for the same periods in 2009. Synthetic securitizations and the protection provided by FNMA and FHLMC together mitigated risk on 33 percent and 35 percent of our residential mortgage portfolio at June 30, 2010 and December 31, 2009. These credit protection agreements reduce our regulatory risk-weighted assets due to the transfer of a portion of our credit risk to unaffiliated parties. At June 30, 2010 and December 31, 2009, these synthetic securitizations had the cumulative effect of reducing our risk-weighted assets by $\$ 7.0$ billion and $\$ 16.8$ billion, and increased our Tier 1 capital ratio by five bps and 11 bps and our Tier 1 common capital ratio by four bps and eight bps. For further information, see Note 6 Outstanding Loans and Leases to the Consolidated Financial Statements.

Nonperforming residential mortgage loans increased $\$ 1.7$ billion compared to December 31, 2009 due to the continued impact of the weak housing markets. At June 30, 2010, $\$ 11.6$ billion, or 64 percent, of the nonperforming residential mortgage loans were greater than 180 days past due and had been written down to the fair value of the underlying collateral. Net charge-offs decreased $\$ 114$ million to $\$ 971$ million for the second quarter of 2010 , or 1.85 percent of total average residential mortgage loans compared to 1.79 percent for the same period in the prior year. This decrease was driven primarily by favorable delinquency trends due in part to improvement in the U.S. economy. Net charge-offs increased $\$ 170$ million to $\$ 2.0$ billion for the six months ended June 30, 2010, or 1.93 percent of total average residential mortgage loans, compared to 1.52 percent for the same period in 2009 . This increase was driven primarily by $\$ 175$ million of net charge-offs related to compliance with regulatory guidance on collateral dependent modified loans that were written down to their

## Table of Contents

underlying collateral value. Excluding the impact of the collateral dependent modified loans, net charge-offs were flat, but continue to improve from their peak in the third quarter of 2009. Net charge-off ratios were further impacted by lower loan balances partially as a result of increased paydowns and charge-offs.

Certain risk characteristics of the residential mortgage portfolio continued to contribute to higher losses. These characteristics include loans with a high refreshed loan-to-value (LTV), loans originated at the peak of home prices in 2006 and 2007, loans to borrowers located in California and Florida where we have concentrations and where significant declines in home prices have been experienced, as well as interest-only loans. Although the disclosures address each of these risk characteristics separately, there is significant overlap in loans with these characteristics, which contributed to a disproportionate share of the losses in the portfolio. The residential mortgage loans with all of these higher risk characteristics comprised six percent and seven percent of the residential mortgage portfolio at June 30, 2010 and December 31, 2009, but accounted for 25 percent and 27 percent of the residential mortgage net charge-offs during the three and six months ended June 30, 2010.

Residential mortgage loans with a greater than 90 percent but less than 100 percent refreshed LTV represented 11 percent of the residential mortgage portfolio at both June 30, 2010 and December 31, 2009. Loans with a refreshed LTV greater than 100 percent represented 20 percent of the residential mortgage loan portfolio at June 30, 2010 and 23 percent at December 31, 2009. Of the loans with a refreshed LTV greater than 100 percent, 88 percent were performing at both June 30, 2010 and December 31, 2009. Loans with a refreshed LTV greater than 100 percent reflect loans where the outstanding carrying value of the loan is greater than the most recent valuation of the property securing the loan. The majority of these loans have a refreshed LTV greater than 100 percent due primarily to home price deterioration from the weakened economy. Loans to borrowers with refreshed FICO scores below 620 represented 13 percent and 12 percent of the residential mortgage portfolio at June 30, 2010 and December 31, 2009.

The 2006 and 2007 vintage loans, which represented 40 percent and 42 percent of our residential mortgage portfolio at June 30, 2010 and December 31, 2009, have higher refreshed LTVs and accounted for 68 percent and 69 percent of nonperforming residential mortgage loans at June 30, 2010 and December 31, 2009. These vintages of loans accounted for 80 percent of residential mortgage net charge-offs during both the three and six months ended June 30, 2010 and 81 percent for both the three and six months ended June 30, 2009.

The table below presents outstandings, nonperforming loans and net charge-offs by certain state concentrations for the residential mortgage portfolio. California and Florida combined represented 44 percent of outstandings and 48 percent of nonperforming loans at June 30, 2010, but accounted for 56 percent and 58 percent of the net charge-offs during the three and six months ended June 30, 2010. The Los Angeles-Long Beach-Santa Ana Metropolitan Statistical Area (MSA) within California represented 13 percent of outstandings at both June 30, 2010 and December 31, 2009.

Table 23
Residential Mortgage State Concentrations

|  | Outstandings |  |  |  | Nonperforming |  |  |  | Net Charge-offs |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | Three <br> Months <br> Ended |  |  | Six Months Ended |  |  |  |
|  |  December <br> June 30 31 |  |  |  | $\begin{array}{cc}  & \text { December } \\ \text { June 30 } & 31 \end{array}$ |  |  |  |  |  |  | June 30 |  |  |  |
|  |  |  |  |  | June 30 |  |  |  |  |  |  |  |  |  |  |  |
| (Dollars in millions) |  | 2010 |  | 2009 |  |  |  |  |  | 2010 |  | 2009 | 2010 |  | 2009 |  | 010 |  | 009 |
| California | \$ | 77,917 | \$ | 81,508 | \$ | 6,686 | \$ | 5,967 | \$ 407 | \$ | 464 | \$ | 887 | \$ | 794 |
| New York |  | 15,077 |  | 15,088 |  | 753 |  | 632 | 23 |  | 12 |  | 21 |  | 21 |
| Florida |  | 14,276 |  | 15,752 |  | 2,113 |  | 1,912 | 135 |  | 194 |  | 295 |  | 328 |
| Texas |  | 9,217 |  | 9,865 |  | 499 |  | 534 | 11 |  | 17 |  | 20 |  | 28 |
| Virginia |  | 7,029 |  | 7,496 |  | 472 |  | 450 | 17 |  | 24 |  | 41 |  | 47 |

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| Other U.S./Foreign | $\mathbf{8 3 , 8 4 6}$ | 88,438 | $\mathbf{7 , 7 6 0}$ | 7,101 | $\mathbf{3 7 8}$ | 374 | $\mathbf{7 7 6}$ | 652 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Total residential mortgage loans (excluding the Countrywide purchased credit-impaired residential mortgage loan portfolio and FHA insured loans)

Total FHA insured loans
Total Countrywide purchased credit-impaired residential mortgage loan portfolio

27,280 12,905

Total residential mortgage loan portfolio

Of the residential mortgage loans, $\$ 76.3$ billion, or 37 percent, at June 30, 2010 are interest-only loans of which 90 percent were performing. Nonperforming balances on interest-only residential mortgage loans were $\$ 7.6$ billion, or 41 percent, of total nonperforming residential mortgages. Additionally, net charge-offs on the interest-only portion of the

## Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

## Table of Contents

portfolio represented 50 percent and 49 percent of the total residential mortgage net charge-offs for the three and six months ended June 30, 2010.

The Community Reinvestment Act (CRA) encourages banks to meet the credit needs of their communities for housing and other purposes, particularly in neighborhoods with low or moderate incomes. At June 30, 2010, our CRA portfolio comprised seven percent of the residential mortgage loan balances but comprised 17 percent of nonperforming residential mortgage loans. This portfolio also comprised 23 percent and 24 percent of residential mortgage net charge-offs during the three and six months ended June 30, 2010.

We securitize first-lien mortgage loans generally in the form of MBS guaranteed by GSEs. In addition, in prior years, legacy companies have sold pools of first-lien mortgage loans and home equity loans as private label MBS or in the form of whole loans. In connection with these securitizations and whole loan sales, we and our legacy companies made various representations and warranties to the GSEs, private label MBS investors, monolines, and other whole loan purchasers. Breaches of these representations and warranties may result in the requirement to repurchase mortgage loans, indemnify or provide other recourse to an investor or securitization trust. In such cases, we bear any subsequent credit loss on the mortgage loans. Our credit loss may be reduced by any recourse we have to sellers of loans for representations and warranties previously provided to us when such loans were purchased. These representations and warranties can be enforced by the investor or, in certain first-lien and home equity securitizations where monolines have insured all or some of the related bonds issued, by the insurer at any time over the life of the loan. However, most demands for repurchase have occurred within the first few years of origination, generally after a loan has defaulted. Importantly, the contractual liability to repurchase arises only if there is a breach of the representations and warranties that materially and adversely affects the interest of the investor or securitization trust, or if there is a breach of other standards established by the terms of the related sale agreement. Our current operations are structured to attempt to limit the risk of repurchase and accompanying credit exposure by ensuring consistent production of quality mortgages and by servicing those mortgages consistent with secondary mortgage market standards. In addition, certain securitizations include guarantees written to protect purchasers of the loans from credit losses up to a specified amount. The probable losses to be absorbed under the representations and warranties obligations and the guarantees are recorded as a liability when the loans are sold and are updated by accruing a representations and warranties expense in mortgage banking income throughout the life of the loan as necessary when additional relevant information becomes available. The methodology used to estimate the liability for representations and warranties is a function of the representations and warranties given and considers a variety of factors, which include actual defaults, estimated future defaults, historical loss experience, probability that a repurchase request will be received and probability that a loan will be required to be repurchased. See Home Equity below and Complex Accounting Estimates Representations and Warranties on page 195 for information related to our estimated liability for representations and warranties and corporate guarantees related to mortgage-related securitizations.

For additional information regarding disputes involving monolines, see Note 8 Securitizations and Other Variable Interest Entities, to the Consolidated Financial Statements, Note 11 Commitments and Contingencies to the Consolidated Financial Statements and Note 14 Commitments and Contingencies to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K.

## Home Equity

The home equity portfolio makes up 23 percent of the consumer portfolio and is comprised of home equity lines of credit, home equity loans and reverse mortgages. At June 30, 2010, approximately 87 percent of the home equity portfolio was included in Home Loans \& Insurance, while the remainder of the portfolio was primarily in GWIM. Outstanding balances in the home equity portfolio decreased $\$ 2.9$ billion at June 30, 2010 compared to December 31, 2009 due to charge-offs and balance paydowns, partially offset by the adoption of new consolidation guidance, which resulted in the consolidation of $\$ 5.1$ billion of home equity loans on January 1, 2010. Of the loans in the home equity portfolio at June 30, 2010 and December 31, 2009, $\$ 25.7$ billion and $\$ 26.0$ billion, or 18 percent for both periods, were in first lien positions ( 19 percent excluding the Countrywide purchased credit-impaired home equity loan portfolio for both periods). For more information on the Countrywide purchased credit-impaired home equity loan portfolio, see the discussion beginning on page 158 .

Home equity unused lines of credit totaled $\$ 87.4$ billion at June 30, 2010 compared to $\$ 92.7$ billion at December 31, 2009. This decrease was due primarily to account attrition as well as line management initiatives on deteriorating accounts which more than offset new production. The home equity line of credit utilization rate was 58 percent at June 30, 2010 compared to 57 percent at December 31, 2009.

154

## Table of Contents

Table 24 presents certain home equity key credit statistics on both a reported basis as well as excluding the Countrywide purchased credit-impaired loan portfolio. We believe the presentation of information adjusted to exclude the impacts of the Countrywide purchased credit-impaired loan portfolio is more representative of the credit risk in this portfolio.

Table 24
Home Equity - Key Credit Statistics

|  | Reported Basis |  |  | Credit-impaired Loans |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December |  |  |  |  | December |  |
|  | June 30 |  | 31 |  | June 30 |  | 31 |
| (Dollars in millions) | 2010 |  | 2009 |  | 2010 |  | 2009 |
| Outstandings | \$ 146,274 | \$ | 149,126 | \$ | 133,255 | \$ | 135,912 |
| Nonperforming loans | 2,951 |  | 3,804 |  | 2,951 |  | 3,804 |
| Percent of portfolio with refreshed CLTVs greater than 90 but less than 100 | 12\% |  | 12\% |  | 12\% |  | 12\% |
| Percent of portfolio with refreshed CLTVs greater than 100 | 35 |  | 35 |  | 31 |  | 31 |
| Percent of portfolio with refreshed FICOs below 620 | 14 |  | 13 |  | 12 |  | 13 |
| Percent of portfolio in the 2006 and 2007 vintages | 50 |  | 52 |  | 47 |  | 49 |


| Three Months Ended June 30 |  | Three Months |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Six M | Ended | Ended <br> June 30 |  | Six Months Ended June 30 |  |
| 2010 | 2009 | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |

## Net charge-offs

(1)

| Amount | $\mathbf{\$ 1 , 7 4 1}$ | $\$ 1,839$ | $\mathbf{\$ 4 , 1 3 8}$ | $\$ 3,520$ | $\mathbf{\$ 1 , 7 4 1}$ | $\$ 1,839$ | $\mathbf{\$ 4 , 1 3 8}$ | $\$ 3,520$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Ratios | $\mathbf{4 . 7 1 \%}$ | $4.71 \%$ | $\mathbf{5 . 5 5 \%}$ | $4.50 \%$ | $\mathbf{5 . 1 7 \%}$ | $5.17 \%$ | $\mathbf{6 . 0 8 \%}$ | $4.94 \%$ |

${ }^{(1)}$ Net charge-off
dollar amounts
remained
unchanged after
excluding the
Countrywide
purchased
credit-impaired
loan portfolio.
The following discussion presents the home equity portfolio excluding the Countrywide purchased credit-impaired loan portfolio.

Nonperforming home equity loans decreased $\$ 853$ million to $\$ 3.0$ billion compared to December 31, 2009 driven primarily by charge-offs, including those recorded in connection with regulatory guidance clarifying the timing of
charge-offs on collateral dependent modified loans, and the rate of nonperforming TDRs returning to performing status which together outpaced delinquency inflows and the impact of the adoption of new consolidation guidance. For more information on TDRs, refer to Nonperforming Consumer Loans and Foreclosed Properties Activity on page 162 and Note 6 - Outstanding Loans and Leases to the Consolidated Financial Statements. At June 30, 2010, \$748 million, or 25 percent, of the nonperforming home equity loans were greater than 180 days past due and had been written down to their fair values. Net charge-offs decreased $\$ 98$ million to $\$ 1.7$ billion or 5.17 percent of total average home equity loans for the three months ended June 30,2010 , compared to $\$ 1.8$ billion or 5.17 percent for the same period in the prior year. The decrease was primarily driven by favorable portfolio trends due in part to improvement in the U.S. economy, partially offset by $\$ 128$ million of net charge-offs related to compliance with regulatory guidance on collateral dependent modified loans that were written down to the underlying collateral value, and $\$ 126$ million of net charge-offs related to home equity loans that were consolidated on January 1, 2010 under new consolidation guidance. Net charge-offs increased $\$ 618$ million to $\$ 4.1$ billion for the six months ended June 30, 2010 or 6.08 percent of total average home equity loans compared to 4.94 percent for the same period in 2009. The increase was driven by the same factors noted in the three-month discussion above with the impact of implementing regulatory guidance on collateral dependent modified loans resulting in $\$ 771$ million in net charge-offs for the six months ended June 30, 2010. Net charge-off ratios were further impacted by lower loan balances partially as a result of paydowns and charge-offs.

There are certain risk characteristics of the home equity portfolio which have contributed to higher losses. These characteristics include loans with a high refreshed combined loan-to-value (CLTV), loans originated at the peak of home prices in 2006 and 2007 and loans in geographic areas that have experienced the most significant declines in home prices. Home price declines coupled with the fact that most home equity loans are secured by second lien positions have significantly reduced, and in some cases, eliminated all collateral value after consideration of the first lien position. Although the disclosures below address each of these risk characteristics separately, there is significant overlap in loans with these characteristics, which has contributed to a disproportionate share of losses in the portfolio. Home equity loans with all of these higher risk characteristics comprised 11 percent of the total home equity portfolio at both June 30, 2010 and December 31, 2009, but have accounted for 30 percent of the home equity net charge-offs for both the three and six months ended June 30, 2010.

Home equity loans with greater than 90 percent but less than 100 percent refreshed CLTVs comprised 12 percent of the home equity portfolio at both June 30, 2010 and December 31, 2009. Loans with refreshed CLTVs greater than 100 percent comprised 31 percent of the home equity portfolio at both June 30, 2010 and December 31, 2009. Of those loans with a

## Table of Contents

refreshed CLTV greater than 100 percent, 97 percent were performing at June 30, 2010 while 95 percent were performing at December 31, 2009. Home equity loans and lines of credit with a refreshed CLTV greater than 100 percent reflect loans where the balance and available line of credit of the combined loans are equal to or greater than the most recent valuation of the property securing the loan. Depending on the LTV of the first lien, there may be collateral in excess of the first lien that is available to reduce the severity of loss on the second lien. The majority of these high refreshed CLTV ratios are due to the weakened U.S. economy and home price declines. In addition, loans to borrowers with a refreshed FICO score below 620 represented 12 percent and 13 percent of the home equity loans at June 30, 2010 and December 31, 2009. Of the total home equity portfolio, 71 percent at June 30, 2010 and 68 percent at December 31, 2009 were interest-only loans.

The 2006 and 2007 vintage loans, which represent 47 percent and 49 percent of our home equity portfolio at June 30, 2010 and December 31, 2009, have higher refreshed CLTVs and accounted for 58 percent of nonperforming home equity loans at June 30, 2010 compared to 62 percent at December 31, 2009. These vintages of loans accounted for 65 percent of net charge-offs for both the three and six months ended June 30, 2010 compared to 72 percent and 73 percent for the three and six months ended June 30, 2009.

The table below presents outstandings, nonperforming loans and net charge-offs by certain state concentrations for the home equity loan portfolio. California and Florida combined represented 41 percent of the total home equity portfolio and 45 percent of nonperforming home equity loans at June 30, 2010, but accounted for 56 percent and 57 percent of the home equity net charge-offs for the three and six months ended June 30, 2010. In the New York area, the New York-Northern New Jersey-Long Island MSA made up 11 percent of outstanding home equity loans at June 30, 2010 but comprised only seven percent and six percent of net charge-offs for the three and six months ended June 30, 2010. The Los Angeles-Long Beach-Santa Ana MSA within California made up 12 percent of outstanding home equity loans at June 30, 2010 and 12 percent of net charge-offs for both the three and six months ended June 30, 2010.

Table 25

## Home Equity State Concentrations

|  | Outstandings |  |  | Nonperforming |  |  | Net Charge-offs |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30 | $\begin{gathered} \text { December } \\ 31 \end{gathered}$ |  | $\begin{gathered} \text { June } \\ 30 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31 \end{gathered}$ |  | Three Months Ended |  | Six Months Ended |  |
|  |  |  |  |  |  |  |  |  | 30 |
| (Dollars in millions) | 2010 |  | 2009 |  | 2010 |  | 2009 | 2010 | 2009 | 2010 | 2009 |
| California | \$ 38,141 | \$ | 38,573 | \$ 819 | \$ | 1,178 | \$ 601 | \$ 690 | \$ 1,472 | \$ 1,322 |
| Florida | 15,856 |  | 16,735 | 519 |  | 731 | 371 | 424 | 885 | 825 |
| New York | 8,595 |  | 8,752 | 247 |  | 274 | 80 | 70 | 165 | 118 |
| New Jersey | 8,520 |  | 8,732 | 171 |  | 192 | 60 | 52 | 130 | 107 |
| Massachusetts | 6,080 |  | 6,155 | 81 |  | 90 | 25 | 25 | 61 | 47 |
| Other U.S./Foreign | 56,063 |  | 56,965 | 1,114 |  | 1,339 | 604 | 578 | 1,425 | 1,101 |
| Total home equity loans (excluding the | \$ 133,255 | \$ | 135,912 | \$ 2,951 | \$ | 3,804 | \$ 1,741 | \$ 1,839 | \$ 4,138 | \$ 3,520 |
| Countrywide purchased credit-impaired home |  |  |  |  |  |  |  |  |  |  |

## equity loan portfolio)

## Total Countrywide purchased credit-impaired home equity loan portfolio

$$
\mathbf{1 3 , 0 1 9} \quad 13,214
$$

## Total home equity loan

 portfolio $\quad \$ \mathbf{1 4 6 , 2 7 4} \quad \$ \quad 149,126$The following addresses repurchase requests and liabilities related to representations and warranties and should be read in conjunction with Residential Mortgage representations and warranties on page 154 and Note 8 Securitizations and Other Variable Interest Entities to the Consolidated Financial Statements.

Although the timing and volume has varied, we have experienced increasing repurchase and similar requests from buyers and insurers including monolines. However, we have received a very limited number of repurchase requests related to private label MBS transactions. We perform a loan by loan review of all repurchase requests and have and will continue to contest such demands that we do not believe are valid. Overall, disputes have increased with buyers and insurers regarding representations and warranties.

We and our legacy companies have an established history of working with the GSEs on repurchase requests and have generally established a mutual understanding of what represents a valid defect and the protocols necessary for loan repurchases. However, unlike the repurchase protocols and experience established with GSEs, our experience with the monolines and other third party buyers has been varied and the protocols and experience with the monolines has not been as predictable as with the GSEs. In addition, we and our legacy companies have very limited experience with private label MBS repurchases as the number of repurchase requests received has been very limited. We have repurchased loans and have established a liability for representations and warranties for monoline repurchase requests for valid identified defects. A liability has also been established for monoline repurchase requests that are in the process of review based on historical repurchase experience with each monoline to the extent such experience provides a reliable basis on which to estimate incurred losses from future repurchase activity. We have also established a liability related to repurchase requests subject to negotiation and unasserted requests to repurchase current and future defaulted loans where it is believed a more consistent repurchase experience with certain monolines. For other monolines, in view of the inherent difficulty of predicting the outcome of those repurchase requests where a valid defect has not been identified or the inherent difficulty in predicting future claim requests and the related outcome in the case of unasserted requests to repurchase loans from the securitization

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## Table of Contents

trusts in which these monolines have insured all or some of the related bonds, we cannot reasonably estimate the eventual outcome. In addition the timing of the ultimate resolution, or the eventual loss, if any, of those repurchase requests cannot be reasonably estimated. For the monolines where we have not established sufficient, consistent repurchase experience, we are unable to estimate the possible loss or a range of loss. Thus, a liability has not been established related to repurchase requests where a valid defect has not been identified, or in the case of any unasserted requests to repurchase loans from the securitization trusts in which monolines have insured all or some of the related bonds. The liability for representations and warranties, and corporate guarantees, is included in accrued expenses and other liabilities and the related expense is included in mortgage banking income. At June 30, 2010 and December 31, 2009 , the liability was $\$ 3.9$ billion and $\$ 3.5$ billion. For the three and six months ended June 30, 2010, the representations and warranties and corporate guarantees expense was $\$ 1.2$ billion and $\$ 1.8$ billion, compared to $\$ 446$ million and $\$ 880$ million for the same periods in 2009. Representation and warranties expense may vary significantly each period as the methodology used to estimate the expense continues to be refined based on the level and type of repurchase requests presented, defects identified, the latest experience gained on repurchase requests and other relevant facts and circumstances.

At June 30, 2010, the unpaid principal balance of loans related to unresolved repurchase requests previously received from monolines was approximately $\$ 4.0$ billion, including $\$ 2.3$ billion that have been reviewed by the Corporation where, in its view, a valid defect has not been identified which would constitute an actionable breach of its representations and warranties and $\$ 1.7$ billion that is in the process of review. At June 30, 2010, the unpaid principal balance of loans for which the monolines had requested loan files for review but for which no repurchase request has been received was approximately $\$ 9.8$ billion. There will likely be additional requests for loan files in the future leading to repurchase requests. However, we do not believe that we will receive a repurchase request for every loan in a securitization or every file requested; nor do we believe that we will determine that a valid defect exists for every loan repurchase request. We will continue to evaluate and review repurchase requests from the monolines and contest such demands that we do not believe are valid. Our exposure to loss from monoline repurchase requests will be determined by the number and amount of loans ultimately repurchased offset by the applicable underlying collateral value in the real estate securing these loans. In the unlikely event that repurchase would be required for the entire amount of all loans in all securitizations, regardless of whether the loans were current, and without considering whether a repurchase demand might be asserted or whether such demand actually showed a valid defect in any loans from the securitization trusts in which monolines have insured all or some of the related bonds, assuming the underlying collateral has no value, the maximum amount of potential loss would be no greater than the unpaid principal balance of the loans repurchased plus accrued interest. For additional information regarding disputes involving monoline financial guarantors, see Note 8 Securitizations and Other Variable Interest Entities, to the Consolidated Financial Statements, Note 11 Commitments and Contingencies to the Consolidated Financial Statements and Note 14 Commitments and Contingencies to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K.

## Discontinued Real Estate

The discontinued real estate portfolio, totaling $\$ 13.8$ billion at June 30, 2010, consisted of pay option and subprime loans acquired in the Countrywide acquisition. Upon acquisition, the majority of the discontinued real estate portfolio was considered credit-impaired and written down to fair value. At June 30, 2010, the Countrywide purchased credit-impaired loan portfolio comprised $\$ 12.3$ billion, or 89 percent, of the total discontinued real estate portfolio. This portfolio is included in All Other and is managed as part of our overall ALM activities. See Countrywide Purchased Credit-impaired Loan Portfolio below for more information on the discontinued real estate portfolio.

At June 30, 2010, the purchased discontinued real estate portfolio that was not credit impaired was $\$ 1.5$ billion. Loans with greater than 90 percent refreshed LTVs and CLTVs comprised 24 percent of the portfolio and those with refreshed FICO scores below 620 represented 43 percent of the portfolio. California represented 37 percent of the portfolio and 31 percent of the nonperforming loans while Florida represented nine percent of the portfolio and 14 percent of the nonperforming loans at June 30, 2010. The Los Angeles-Long Beach-Santa Ana MSA within California made up 15 percent of outstanding discontinued real estate loans at June 30, 2010.

Pay option ARMs, which are included in the discontinued real estate portfolio, have interest rates that adjust monthly and minimum required payments that adjust annually (subject to resetting of the loan if minimum payments are made and deferred interest limits are reached). Annual payment adjustments are subject to a 7.5 percent maximum change. To ensure that contractual loan payments are adequate to repay a loan, the fully amortizing loan payment amount is re-established after the initial five or 10-year period and again every five years thereafter. These payment adjustments are not subject to the 7.5 percent limit and may be substantial due to changes in interest rates and the addition of unpaid interest to the loan balance. Payment advantage ARMs have interest rates that are fixed for an initial period of five years. Payments are subject to reset if the minimum payments are made and deferred interest limits are reached. If interest deferrals cause a loan s principal balance to reach a certain level within the first 10 years of the life of the loan, the payment is reset to the interest-only payment; then at the 10 -year point, the fully amortizing payment is required.

The difference between the frequency of changes in the loans interest rates and payments along with a limitation on changes in the minimum monthly payments of 7.5 percent per year can result in payments that are not sufficient to pay all

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## Table of Contents

of the monthly interest charges (i.e., negative amortization). Unpaid interest charges are added to the loan balance until the loan balance increases to a specified limit, which can be no more than 115 percent of the original loan amount, at which time a new monthly payment amount adequate to repay the loan over its remaining contractual life is established.

At June 30, 2010, the unpaid principal balance of pay option loans was $\$ 15.5$ billion, with a carrying amount of $\$ 12.4$ billion, including $\$ 11.7$ billion of loans that were credit-impaired upon acquisition. The total unpaid principal balance of pay option loans with accumulated negative amortization was $\$ 13.6$ billion including $\$ 924$ million of negative amortization. The percentage of borrowers electing to make only the minimum payment on option ARMs was 64 percent at June 30, 2010. We continue to evaluate our exposure to payment resets on the acquired negatively amortizing loans and have taken into consideration several assumptions regarding this evaluation (e.g., prepayment rates). We also continue to evaluate the potential for resets on the Countrywide purchased credit-impaired pay option loan portfolio. Based on our expectations, 12 percent, 10 percent and two percent of the pay option loan portfolio is expected to reset in the remainder of 2010 , and in 2011 and 2012, respectively. Approximately four percent are expected to reset thereafter, and approximately 72 percent are expected to repay prior to being reset.

## Countrywide Purchased Credit-impaired Loan Portfolio

Loans acquired with evidence of credit quality deterioration since origination and for which it is probable at purchase that we will be unable to collect all contractually required payments are accounted for under the accounting guidance for purchased credit-impaired loans, which addresses accounting for differences between contractual and expected cash flows to be collected from the purchaser s initial investment in loans if those differences are attributable, at least in part, to credit quality. Evidence of credit quality deterioration as of the acquisition date may include statistics such as past due status, refreshed FICO scores and refreshed LTVs. Purchased credit-impaired loans are recorded at fair value upon acquisition and the applicable accounting guidance prohibits carrying over or creation of valuation allowances in the initial accounting. The Merrill Lynch purchased credit-impaired consumer loan portfolio did not materially alter the reported credit quality statistics of the consumer portfolios. As such, the Merrill Lynch consumer purchased credit-impaired loans are excluded from the following discussion and credit statistics.

Acquired loans from Countrywide that were considered credit-impaired were written down to fair value at the acquisition date. As of June 30, 2010, the carrying value was $\$ 36.2$ billion, or $\$ 30.9$ billion net of the valuation reserve of $\$ 5.3$ billion, and the unpaid principal balance was $\$ 44.9$ billion. Based on the unpaid principal balance at June 30, 2010, $\$ 15.8$ billion was more than 180 days past due, including $\$ 10.5$ billion of first lien and $\$ 5.3$ billion of home equity. Of the $\$ 29.1$ billion that is less than 180 days past due, $\$ 23.6$ billion or 81 percent, based on the unpaid principal balance, were current based on their contractual terms while $\$ 2.8$ billion, or 10 percent, were in early stage delinquency. During the three months ended June 30, 2010, we recorded $\$ 328$ million of provision for credit losses which was comprised of $\$ 276$ million for home equity loans and $\$ 52$ million for discontinued real estate loans compared to a total provision of $\$ 620$ million during the three months ended June 30, 2009. For the six months ended June 30, 2010, we recorded $\$ 1.2$ billion of provision for credit losses which was comprised of $\$ 1.0$ billion for home equity loans and $\$ 178$ million for discontinued real estate loans compared to a total provision of $\$ 1.5$ billion during the six months ended June 30, 2009. The incremental provision expense for the three months ended June 30, 2010 was driven primarily by the reassessment of modification and short sale benefits as we gain more experience with our troubled borrowers. Further, the incremental provision expense for the six months ended June 30, 2010 was also a result of a deteriorating view on defaults on more seasoned loans in the portfolio. The Countrywide purchased credit-impaired allowance for loan losses increased $\$ 1.4$ billion from December 31, 2009 to $\$ 5.3$ billion at June 30, 2010 as a result of additions to the allowance through the provision for credit losses and the reclassification to the nonaccretable difference of previous write-downs charged against the allowance. For further information on the purchased credit-impaired loan portfolio, see Note 6 Outstanding Loans and Leases to the Consolidated Financial Statements.

Additional information is provided below on the Countrywide purchased credit-impaired residential mortgage, home equity and discontinued real estate loan portfolios. Since these loans were written down to fair value upon acquisition, we are reporting this information separately. In certain cases, we supplement the reported statistics on these portfolios with information that is presented as if the acquired loans had not been accounted for as
credit-impaired upon acquisition.

## Table of Contents

## Purchased Credit-impaired Residential Mortgage Loan Portfolio

The Countrywide purchased credit-impaired residential mortgage loan portfolio outstandings were $\$ 10.9$ billion at June 30, 2010 and comprised 30 percent of the total Countrywide purchased credit-impaired loan portfolio. Those loans to borrowers with a refreshed FICO score below 620 represented 38 percent of the Countrywide purchased credit-impaired residential mortgage loan portfolio at June 30, 2010. Refreshed LTVs greater than 90 percent represented 64 percent of the purchased credit-impaired residential mortgage loan portfolio after consideration of purchase accounting adjustments, and 80 percent of the purchased credit-impaired residential mortgage loan portfolio based on the unpaid principal balance at June 30, 2010. The table below presents outstandings net of purchase accounting adjustments, by certain state concentrations. Those loans that were originally classified as discontinued real estate loans upon acquisition and have been subsequently modified are now included in the residential mortgage outstandings in the table below.

Table 26
Countrywide Purchased Credit-impaired Loan Portfolio Residential Mortgage State Concentrations

|  | Outstandings |  |
| :---: | :---: | :---: |
|  | June 30 | December 31 |
| (Dollars in millions) | 2010 | 2009 |
| California | \$ 6,052 | \$ 6,142 |
| Florida | 812 | 843 |
| Virginia | 595 | 617 |
| Maryland | 277 | 278 |
| Texas | 168 | 166 |
| Other U.S./Foreign | 2,956 | 3,031 |
| Total Countrywide purchased credit-impaired residential mortgage loan portfolio | \$10,860 | \$11,077 |

## Purchased Credit-impaired Home Equity Loan Portfolio

The Countrywide purchased credit-impaired home equity loan portfolio outstandings were $\$ 13.0$ billion at June 30, 2010 and comprised 36 percent of the total Countrywide purchased credit-impaired loan portfolio. Those loans with a refreshed FICO score below 620 represented 26 percent of the Countrywide purchased credit-impaired home equity loan portfolio at June 30, 2010. Refreshed CLTVs greater than 90 percent represented 89 percent of the purchased credit-impaired home equity loan portfolio after consideration of purchase accounting adjustments and 84 percent of the purchased credit-impaired home equity loan portfolio based on the unpaid principal balance at June 30, 2010. The table below presents outstandings net of purchase accounting adjustments, by certain state concentrations.

Table 27
Countrywide Purchased Credit-impaired Loan Portfolio Home Equity State Concentrations
Outstandings

| (Dollars in millions) | $\mathbf{2 0 1 0}$ | 2009 |
| :--- | ---: | ---: |
|  |  |  |
| California | $\mathbf{\$ 4 , 3 5 7}$ | $\$ 4,311$ |
| Florida | $\mathbf{7 7 0}$ | 765 |
| Arizona | $\mathbf{5 5 1}$ | 542 |
| Virginia | $\mathbf{5 4 2}$ | 550 |
| Colorado | $\mathbf{3 9 3}$ | 416 |


| Other U.S./Foreign | $\mathbf{6 , 4 0 6}$ | 6,630 |
| :--- | ---: | ---: |
| Total Countrywide purchased credit-impaired home equity loan portfolio | $\mathbf{\$ 1 3 , 0 1 9}$ | $\$ 13,214$ |

## Table of Contents

Purchased Credit-impaired Discontinued Real Estate Loan Portfolio
The Countrywide purchased credit-impaired discontinued real estate loan portfolio outstandings were $\$ 12.3$ billion at June 30, 2010 and comprised 34 percent of the total Countrywide purchased credit-impaired loan portfolio. Those loans to borrowers with a refreshed FICO score below 620 represented 57 percent of the Countrywide purchased credit-impaired discontinued real estate loan portfolio at June 30, 2010. Refreshed LTVs and CLTVs greater than 90 percent represented 52 percent of the purchased credit-impaired discontinued real estate loan portfolio after consideration of purchase accounting adjustments, and 83 percent of the purchased credit-impaired discontinued real estate loan portfolio based on the unpaid principal balance at June 30, 2010. The table below presents outstandings net of purchase accounting adjustments, by certain state concentrations. Those loans that were originally classified as discontinued real estate loans upon acquisition and have been subsequently modified are now excluded from amounts shown in the table below and included in the Countrywide purchased credit-impaired residential mortgage loan portfolio, but remain in the purchased credit-impaired loan pool.

Table 28
Countrywide Purchased Credit-impaired Loan Portfolio Discontinued Real Estate State Concentrations

|  | Outstandings |  |
| :---: | :---: | :---: |
|  | June 30 | December 31 |
| (Dollars in millions) | 2010 | 2009 |
| California | \$ 6,645 | \$ 7,148 |
| Florida | 1,216 | 1,315 |
| Washington | 386 | 421 |
| Virginia | 367 | 399 |
| Arizona | 361 | 430 |
| Other U.S./Foreign | 3,353 | 3,537 |
| Total Countrywide purchased credit-impaired discontinued real estate loan portfolio | \$12,328 | \$ 13,250 |

## Credit Card Domestic

Prior to the adoption of new consolidation guidance, the domestic credit card portfolio was reported on both a held and managed basis. Managed basis assumed that securitized loans were not sold into credit card securitizations and presented credit quality information as if the loans had not been sold. Under the new consolidation guidance effective January 1, 2010, we consolidated the credit card securitization trusts and the new held basis is comparable to the previously reported managed basis. For more information on the adoption of the new consolidation guidance, see Note 8 Securitizations and Other Variable Interest Entities to the Consolidated Financial Statements.

The consumer domestic credit card portfolio is managed in Global Card Services. Outstandings in the domestic credit card loan portfolio increased $\$ 67.3$ billion compared to December 31, 2009 due to the adoption of new consolidation guidance. Compared to December 31, 2009 on a managed basis, outstandings decreased $\$ 12.9$ billion as a result of a seasonal decline in transaction volume and lower origination volume. Net charge-offs increased $\$ 1.7$ billion to $\$ 3.5$ billion primarily due to the adoption of new consolidation guidance compared to the same period in the prior year on a held basis. Compared to the three and six months ended June 30, 2009 on a managed basis, net losses decreased $\$ 1.0$ billion and $\$ 471$ million due to lower levels of delinquencies and bankruptcies as a result of U.S. economic improvement. The net charge-off ratio was 11.88 percent and 12.36 percent of total average credit card domestic loans in the three and six months ended June 30, 2010, compared to 12.69 percent and 10.91 percent for the same periods in the prior year on a managed basis. The increase in the net charge-off ratio for the six months ended June 30, 2010 was driven in part by lower loan balances partially due to reduced marketing and revised credit criteria. Domestic credit card loans 30 days or more past due and still accruing interest increased $\$ 3.3$ billion from

December 31, 2009 due to the adoption of new consolidation guidance while domestic credit card loans 30 days or more past due and still accruing interest on a managed basis decreased $\$ 2.7$ billion. Domestic credit card loans 90 days or more past due and still accruing interest increased to $\$ 4.1$ billion from $\$ 2.2$ billion at December 31, 2009 due to the adoption of new consolidation guidance. Compared to December 31, 2009 on a managed basis, domestic credit card loans 90 days or more past due and still accruing interest decreased $\$ 1.3$ billion. Both the 30 day past due and 90 day past due loans compared to a managed basis in the prior year were lower due to improvement in the U.S. economy including stabilization in the levels of unemployment.

## Table of Contents

The table below presents certain state concentrations for the credit card domestic portfolio. The 2009 periods are presented on a managed basis. Periods subsequent to January 1, 2010 reflect the adoption of new consolidation guidance.

Table 29
Credit Card - Domestic State Concentrations


Unused lines of credit for domestic credit card totaled $\$ 413.3$ billion at June 30, 2010 compared to $\$ 438.5$ billion on a managed basis at December 31, 2009. The $\$ 25.2$ billion decrease was driven by a combination of account management initiatives on higher risk or inactive accounts and tighter underwriting standards for new originations.

## Credit Card Foreign

Prior to the adoption of new consolidation guidance, the foreign credit card portfolio was reported on both a held and managed basis. Managed basis assumed that securitized loans were not sold into credit card securitizations and presented credit quality information as if the loans had not been sold. Under the new consolidation guidance effective January 1, 2010, we consolidated the credit card securitization trusts and the new held basis is comparable to the previously reported managed basis. For more information on the adoption of new consolidation guidance, see Note 8 Securitizations and Other Variable Interest Entities to the Consolidated Financial Statements.

The consumer foreign credit card portfolio is managed in Global Card Services. Outstandings in the foreign credit card loan portfolio increased $\$ 4.7$ billion due to the adoption of new consolidation guidance. Compared to December 31, 2009 on a managed basis, outstandings declined $\$ 4.8$ billion primarily due to the strengthening of the U.S. dollar against certain foreign currencies. During the three months ended June 30, 2010, $\$ 378$ million of net charge-offs were accelerated on certain renegotiated loans to conform with charge-off policies on our domestic portfolio. Additionally, the adoption of new consolidation guidance and economic deterioration experienced during 2009 in Europe and Canada impacted results for the three and six months ended June 30, 2010 resulting in elevated net charge-off levels and ratios when compared to the same prior-year periods. The impact of these factors are reflected in Table 21. Net loss levels and ratios were also elevated when compared to the prior year on a managed basis. Net charge-offs increased $\$ 666$ million and $\$ 1.1$ billion to $\$ 942$ million and $\$ 1.6$ billion for the three and six months ended June 30, 2010. Compared to the same periods a year ago on a managed basis, net losses increased $\$ 425$ million and $\$ 683$ million. The net charge-off ratio was 13.64 percent and 11.02 percent of total average credit card foreign loans during the three and six months ended June 30, 2010, compared to 7.06 percent and 6.29 percent for the same periods in the prior year on a managed basis.

Unused lines of credit for foreign credit card totaled $\$ 64.0$ billion at June 30, 2010 compared to $\$ 69.6$ billion on a managed basis at December 31, 2009. The $\$ 5.6$ billion decrease was driven primarily by the strengthening of the U.S.

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dollar against certain foreign currencies, particularly the British Pound and the Euro.

## Direct/Indirect Consumer

At June 30, 2010, approximately 47 percent of the direct/indirect portfolio was included in Global Commercial Banking (dealer financial services automotive, marine and recreational vehicle loans), 25 percent was in GWIM (principally other non-real estate secured, unsecured personal loans and securities-based lending margin loans), 17 percent was included in Global Card Services (consumer personal loans and other non-real estate-secured loans), and the remainder was in All Other (student loans).

Outstanding loans and leases increased $\$ 1.0$ billion to $\$ 98.2$ billion at June 30, 2010 compared to December 31, 2009 as the adoption of new consolidation guidance and the purchase of auto receivables within the dealer financial services portfolio were partially offset by lower outstandings in the Global Card Services unsecured consumer lending portfolio. Net charge-offs decreased $\$ 596$ million to $\$ 879$ million for the three months ended June 30, 2010, or 3.58 percent of total

## Table of Contents

average direct/indirect loans, compared to 5.90 percent for the same period in 2009. This decrease was primarily driven by reduced outstandings in the unsecured consumer lending portfolio from changes in underwriting criteria and lower levels of delinquencies and bankruptcies as a result of improvement in the U.S. economy including stabilization in the levels of unemployment. Net charge-offs also declined in the dealer financial services portfolio due to the impact of continued high credit quality originations and higher resale values. For the six months ended June 30, 2010, net charge-offs decreased $\$ 736$ million to $\$ 2.0$ billion, or 4.02 percent of total average direct/indirect loans, compared to 5.46 percent for the same period in 2009. Net charge-offs for the unsecured consumer lending portfolio decreased $\$ 463$ million to $\$ 745$ million and the loss rate decreased to 17.78 percent for the three months ended June 30, 2010, compared to 18.90 percent for the same period in the prior year. For the six months ended June 30, 2010, net charge-offs for the unsecured consumer lending portfolio decreased $\$ 502$ million to $\$ 1.6$ billion, although the loss rate increased to 18.43 percent compared to 16.13 percent for the same period in the prior year. This was primarily the result of a significant slowdown in new loan production due in part to changes in underwriting criteria. Direct/indirect loans that were past due 30 days or more and still accruing interest declined $\$ 790$ million compared to December 31, 2009 , to $\$ 2.9$ billion due primarily to the improvement in the unsecured consumer lending portfolio.

The table below presents certain state concentrations for the direct/indirect consumer loan portfolio.
Table 30
Direct/Indirect State Concentrations


## Other Consumer

At June 30, 2010, approximately 69 percent of the $\$ 3.0$ billion other consumer portfolio was associated with portfolios from certain consumer finance businesses that we previously exited and is included in All Other. The remainder consisted of the foreign consumer loan portfolio which is mostly included in Global Card Services and deposit overdrafts which are recorded in Deposits.

## Nonperforming Consumer Loans and Foreclosed Properties Activity

Table 31 presents nonperforming consumer loans and foreclosed properties activity during the most recent five quarters. Nonperforming LHFS are excluded from nonperforming loans as they are recorded at either fair value or the lower of cost or fair value. Nonperforming loans do not include past due consumer credit card loans and in general, past due consumer loans not secured by real estate as these loans are generally charged off no later than the end of the month in which the account becomes 180 days past due. Real estate-secured past due consumer loans insured by the FHA are not reported as nonperforming as principal repayment is insured by the FHA. Additionally, nonperforming loans do not include the Countrywide purchased credit-impaired loan portfolio. For further information regarding nonperforming loans, see Note 1 Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K. Total net additions to nonperforming loans for the

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three months ended June 30, 2010 were $\$ 127$ million compared to $\$ 718$ million for the three months ended March 31, 2010. The net additions to nonperforming loans for the three months ended June 30, 2010 were due to the continued impact of the weak housing markets; however, the pace of new nonaccrual loan inflows and net additions to nonperforming loans continued to decline quarter over quarter as we have experienced favorable portfolio trends due in part to the improving U.S. economy. Nonperforming consumer real estate related TDRs as a percentage of total nonperforming consumer loans and foreclosed properties declined to 19 percent at June 30, 2010 from 21 percent at December 31, 2009 due to an increase in nonperforming TDRs returning to performing status and charge-offs in connection with compliance with regulatory guidance clarifying the timing of charge-offs on collateral dependent modified loans.

The outstanding balance of a real estate-secured loan that is in excess of the estimated property value, after reducing the property value for costs to sell, is charged off no later than the end of the month in which the account becomes 180 days

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## Table of Contents

past due unless repayment of the loan is insured by the FHA. Property values are refreshed at least quarterly with additional charge-offs taken as needed. At June 30, 2010, $\$ 12.8$ billion, or 66 percent of the nonperforming residential mortgage loans and foreclosed properties, included $\$ 11.6$ billion of nonperforming loans greater than 180 days past due and $\$ 1.2$ billion of foreclosed properties that had been written down to their fair values. In addition, $\$ 807$ million, or 27 percent of the nonperforming home equity loans and foreclosed properties, included $\$ 748$ million of nonperforming loans greater than 180 days past due and $\$ 59$ million of foreclosed properties had been written down to their fair values.

Foreclosed properties increased $\$ 356$ million and $\$ 316$ million during the three and six months ended June 30, 2010 as new foreclosed properties outpaced sales and write-downs during the periods. Purchased credit-impaired loans are excluded from our nonperforming loans as these loans were written down to fair value at the acquisition date and the accretable yield is recognized in interest income over the remaining life of the loan. However, once the underlying real estate is acquired by the Corporation upon foreclosure of the delinquent purchased credit-impaired loan, it is included in foreclosed properties. Net additions to foreclosed properties related to purchased credit-impaired loans were $\$ 272$ million and $\$ 355$ million for the three and six months ended June 30, 2010. Not included in foreclosed properties at June 30,2010 was $\$ 1.4$ billion of real estate that was acquired by the Corporation upon foreclosure of delinquent FHA insured loans. We hold this real estate on our balance sheet until we convey these properties to the FHA. We exclude these amounts from our nonperforming loans and foreclosed properties activity as we will be reimbursed once the property is conveyed to the FHA for principal, costs incurred during the foreclosure process, up to certain limits, and interest incurred during the holding period.

## Restructured Loans

Nonperforming loans also include certain loans that have been modified in TDRs where economic concessions have been granted to borrowers experiencing financial difficulties. These concessions typically result from the Corporation s loss mitigation activities and could include reductions in the interest rate, payment extensions, forgiveness of principal, forbearance or other actions. Certain TDRs are classified as nonperforming at the time of restructure and may only be returned to performing status after considering the borrower s sustained repayment performance under revised payment terms for a reasonable period, generally six months. Nonperforming TDRs, excluding those modified loans in the purchased credit-impaired loan portfolio, are included in Table 31.

At June 30, 2010, residential mortgage TDRs were $\$ 7.6$ billion, an increase of $\$ 993$ million and $\$ 2.3$ billion during the three and six months ended June 30, 2010. Nonperforming TDRs increased $\$ 417$ million and $\$ 532$ million during the three and six months ended June 30, 2010 to $\$ 3.5$ billion. Nonperforming residential mortgage TDRs represented 18 percent and 17 percent of total residential mortgage nonperforming loans and foreclosed properties at June 30, 2010 and December 31, 2009. Residential mortgage TDRs that were performing in accordance with their modified terms and excluded from nonperforming loans in Table 31 were $\$ 4.1$ billion, an increase of $\$ 576$ million and $\$ 1.8$ billion during the three and six months ended June 30, 2010 driven by an increase in TDRs returning to performing status and new additions to TDRs.

At June 30, 2010, home equity TDRs were $\$ 1.9$ billion, a decrease of $\$ 37$ million and $\$ 444$ million during the three and six months ended June 30, 2010. Nonperforming TDRs decreased $\$ 276$ million and $\$ 838$ million during the three and six months ended June 30,2010 to $\$ 856$ million due primarily to nonperforming TDRs returning to performing status and charge-offs to comply with regulatory guidance clarifying the timing of charge-offs on collateral dependent modified loans. Nonperforming home equity TDRs represented 28 percent and 44 percent of total home equity nonperforming loans and foreclosed properties at June 30, 2010 and December 31, 2009. Home equity TDRs that were performing in accordance with their modified terms and excluded from nonperforming loans in Table 31 were $\$ 1.0$ billion at June 30, 2010, an increase of $\$ 239$ million and $\$ 395$ million during the three and six months ended June 30, 2010.

Discontinued real estate TDRs totaled $\$ 111$ million at June 30, 2010, an increase of $\$ 22$ million and $\$ 33$ million during the three and six months ended June 30, 2010. Of these loans, $\$ 79$ million were nonperforming while the remaining $\$ 32$ million were classified as performing at June 30, 2010.

We also work with customers that are experiencing financial difficulty by renegotiating credit card, consumer lending and small business loans (the renegotiated portfolio), while complying with Federal Financial Institutions

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Examination Council (FFIEC) guidelines. The renegotiated portfolio may include modifications, both short- and long-term, of interest rates or payment amounts or a combination of interest rates and payment amounts. We make modifications primarily through internal renegotiation programs utilizing direct customer contact, but may also utilize external renegotiation programs. The renegotiated portfolio is excluded from Table 31 as we do not generally classify consumer non-real estate loans as nonperforming. At June 30, 2010, our renegotiated portfolio was $\$ 14.1$ billion of which $\$ 10.9$ billion was current or less than 30 days past due under the modified terms. At December 31, 2009, our renegotiated portfolio, on a managed basis, was $\$ 15.8$ billion of which $\$ 11.5$ billion was current or less than 30 days past due under the modified terms. For more information on the renegotiated portfolio, see Note 6 Outstanding Loans and Leases to the Consolidated Financial Statements.

## Table of Contents

As a result of new accounting guidance on purchased credit-impaired loans, beginning January 1, 2010, modifications of loans in the purchased credit-impaired loan portfolio do not result in removal of the loan from the purchased credit-impaired loan portfolio pool. Table 31 does not include nonaccruing TDRs in the consumer real estate portfolio of $\$ 403$ million and $\$ 395$ million at June 30, 2010 and December 31, 2009 of both accruing and nonaccruing TDRs that were removed from the purchased credit-impaired loan portfolio prior to the adoption of new accounting guidance effective January 1, 2010.

Table 31
Nonperforming Consumer Loans and Foreclosed Properties Activity ${ }^{(1)}$

|  | Second | First | Fourth | Third | Second |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Quarter | Quarter | Quarter | Quarter | Quarter |
| (Dollars in millions) | $\mathbf{2 0 1 0}$ | 2010 | 2009 | 2009 | 2009 |

Nonperforming loans
Balance, beginning of period

Additions to nonperforming loans:

| Consolidation of VIEs | $\mathbf{-}$ | 448 | - | - | - |
| :--- | ---: | ---: | ---: | ---: | ---: |
| New nonaccrual loans | $\mathbf{5 , 0 3 3}$ | 6,298 | 6,521 | 6,696 | 7,076 |
| Reductions in nonperforming loans: |  | $(\mathbf{5 2 8})$ | $(625)$ | $(371)$ | $(410)$ |
| Paydowns and payoffs | $\mathbf{( 1 , 8 1 6 )}$ | $(2,521)$ | $(2,169)$ | $(382)$ |  |
| Returns to performing status ${ }^{(2)}$ | $\mathbf{( 2 , 2 3 1 )}$ | $(2,607)$ | $(2,443)$ | $(2,829)$ | $(2,478)$ |
| Charge-offs ${ }^{(3)}$ | $\mathbf{( 3 3 1 )}$ | $(275)$ | $(353)$ | $(609)$ | $(232)$ |
| Transfers to foreclosed properties |  |  |  |  | $(3)$ |


| Total net additions to nonperforming <br> loans | $\mathbf{1 2 7}$ | 718 | 1,185 | 1,882 | 3,180 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Total nonperforming loans, end of <br> period (4) | $\mathbf{2 1 , 6 8 4}$ | 21,557 | 20,839 | 19,654 | 17,772 |
| Foreclosed properties <br> Balance, beginning of period | $\mathbf{1 , 3 8 8}$ | 1,428 | 1,298 | 1,330 | 1,356 |
| Additions to foreclosed properties: | $\mathbf{8 4 7}$ | 549 | 701 | 488 | 434 |
| New foreclosed properties (5) <br> Reductions in foreclosed properties: | $\mathbf{( 4 5 3 )}$ | $(543)$ | $(495)$ | $(428)$ | $(382)$ |
| Sales <br> Write-downs | $\mathbf{( 3 8 )}$ | $(46)$ | $(76)$ | $(92)$ | $(78)$ |
| Total net additions (reductions) to <br> foreclosed properties | $\mathbf{3 5 6}$ | $(40)$ | 130 | $(32)$ | $(26)$ |
| Total foreclosed properties, end of <br> period | $\mathbf{1 , 7 4 4}$ | 1,388 | 1,428 | 1,298 | 1,330 |
| Nonperforming consumer loans and <br> foreclosed properties, end of period | $\mathbf{\$ 2 3 , 4 2 8}$ | $\$ 22,945$ | $\$ 22,267$ | $\$ 20,952$ | $\$ 19,102$ |

Nonperforming consumer loans as a percentage of outstanding consumer loans
Nonperforming consumer loans and foreclosed properties as a percentage of outstanding consumer loans and foreclosed properties
$3.34 \% \quad 3.26 \% \quad 3.61 \% \quad 3.40 \% \quad 3.01 \%$
${ }^{(1)}$ Balances do not include
nonperforming
LHFS of
$\$ 1.3$ billion,
$\$ 2.1$ billion,
$\$ 2.9$ billion,
$\$ 3.3$ billion and
$\$ 3.4$ billion at
June 30, 2010,
March 31, 2010,
December 31, 2009,
September 30, 2009 and
June 30, 2009, respectively. For more
information on our definition of nonperforming loans, see the discussion beginning on page 162.
(2) Consumer loans may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise
becomes
well-secured and
is in the process of collection.
Certain TDRs are classified as nonperforming at the time of restructure and may only be returned to performing status after considering the borrower s sustained repayment performance for a reasonable period, generally six months.
(3) Our policy generally is not to classify consumer credit card and consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and therefore are excluded from this table.
(4) 58 percent of the nonperforming loans at June 30, 2010 are greater than 180 days past due and have been written down through charge-offs to 69 percent of unpaid principal
balance.
(5) Our policy is to record any losses in the value of foreclosed properties as a reduction in the allowance for loan and lease losses during the first 90 days after transfer of a loan into foreclosed properties. Thereafter, all losses in value are recorded in noninterest expense. New foreclosed properties in the table above are net of \$187 million, \$209 million, $\$ 161$ million, \$270 million and $\$ 166$ million of charge-offs during the second and first quarters of 2010 and the fourth, third and second quarters of 2009, respectively, recorded during the first 90 days after transfer.

## Table of Contents

## Commercial Portfolio Credit Risk Management

Commercial credit risk is evaluated and managed with a goal that concentrations of credit exposure do not result in undesirable levels of risk. We review, measure and manage concentrations of credit exposure by industry, product, geography and customer relationship. Distribution of loans and leases by loan size is an additional measure of portfolio risk diversification. We also review, measure and manage commercial real estate loans by geographic location and property type. In addition, within our international portfolio, we evaluate exposures by region and by country. Tables $36,40,44$ and 45 summarize our concentrations. Additionally, we utilize syndication of exposure to third parties, loan sales, hedging and other risk mitigation techniques to manage the size and risk profile of the commercial credit portfolio.

For information on our accounting policies regarding delinquencies, nonperforming status and net charge-offs for the commercial portfolio, refer to the Commercial Portfolio Credit Risk Management section beginning on page 64 in the MD\&A of the Corporation s 2009 Annual Report on Form 10-K as well as Note 1 Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K.

## Commercial Credit Portfolio

For the third consecutive quarter, reservable criticized balances and net credit losses in the commercial credit portfolio improved. Additionally, nonperforming loans, leases and foreclosed property balances declined for the second consecutive quarter. Improvement was largely driven by the commercial domestic portfolio, but many credit indicators showed progress across the commercial portfolio. The improvement in the commercial domestic portfolio was broad-based in terms of clients, industries and lines of business. Commercial real estate also continued to show some signs of stabilization during the three and six months ended June 30, 2010; however, levels of stressed commercial real estate loans remained elevated.

Loan balances continued to decline on weak loan demand as businesses aggressively managed their working capital and production capacity by maintaining lean inventories, staff levels and physical locations. Additionally, borrowers continued to access the capital markets for financing while reducing their use of bank credit facilities. Risk mitigation strategies and net charge-offs further contributed to the decline in loan balances.

## Table of Contents

Table 32 presents our commercial loans and leases, and related credit quality information at June 30, 2010 and December 31, 2009.

Loans that were acquired from Merrill Lynch that were considered credit-impaired were written down to fair value upon acquisition and represented $\$ 403$ million and $\$ 766$ million of total commercial loans and leases outstanding at June 30, 2010 and December 31, 2009. These loans are excluded from the nonperforming loans and accruing balances 90 days or more past due even though the customer may be contractually past due.

Table 32

## Commercial Loans and Leases



December 31, 2009.
(2) Accruing commercial loans and leases past due 90 days or more as a percentage of outstanding commercial loans and leases excluding loans accounted for under the fair value option were 0.24 percent and 0.32 percent at June 30, 2010 and December 31, 2009.
(3) Balance reflects impact of new consolidation guidance.
(4) Excludes small business commercial domestic loans.
(5) Includes
domestic commercial real estate loans of $\$ 59.1$ billion and $\$ 66.5$ billion and foreign commercial real estate loans of $\$ 2.4$ billion and $\$ 3.0$ billion at June 30, 2010 and
December 31, 2009.

Includes
card-related
products.
(7) Certain
commercial
loans are accounted for under the fair value option and include commercial domestic loans of $\$ 2.1$ billion and $\$ 3.0$ billion, commercial foreign loans of $\$ 1.7$ billion and $\$ 1.9$ billion and commercial real estate loans of \$114 million and $\$ 90$ million at June 30, 2010 and December 31, 2009. See Note 14 Fair Value Measurements to the
Consolidated
Financial
Statements for additional information on the fair value option.
Table 33 presents net charge-offs and related ratios for our commercial loans and leases for the three and six months ended June 30, 2010 and 2009. Commercial real estate net charge-offs for the three and six months ended June 30, 2010 were primarily in the non-homebuilder portfolio while net charge-offs for the same periods in 2009 were driven by the homebuilder portfolio.

Table 33
Commercial Net Charge-offs and Related Ratios

|  | Net Charge-offs |  | Net Charge-off Ratios (1) |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months | Six Months | Three Months | Six Months |  |  |
|  | Ended | Ended | Ended | Ended |  |  |
|  | June 30 | June 30 | June 30 | June 30 |  |  |
| (Dollars in millions) | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 |

## Commercial loans and

 leases| Commercial domestii ${ }^{(2)}$ | \$ | 179 | \$ 536 | \$ 465 | \$ 780 | 0.41\% | 1.03\% | 0.52\% | 0.74\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate |  | 645 | 629 | 1,260 | 1,084 | 4.03 | 3.34 | 3.83 | 2.96 |
| Commercial lease financing |  | (3) | 44 | 18 | 111 | (0.06) | 0.81 | 0.17 | 1.02 |
| Commercial foreign |  | 66 | 122 | 91 | 226 | 0.98 | 1.54 | 0.68 | 1.39 |
|  |  | 887 | 1,331 | 1,834 | 2,201 | 1.23 | 1.58 | 1.26 | 1.30 |
| Small business commercial domestic |  | 528 | 773 | 1,130 | 1,406 | 12.94 | 16.69 | 13.59 | 15.07 |
| Total commercial |  | ,415 | \$ 2,104 | \$ 2,964 | \$ 3,607 | 1.86 | 2.37 | 1.92 | 2.02 |

${ }^{(1)}$ Net charge-off ratios are calculated as annualized net
charge-offs
divided by
average
outstanding
loans and leases
excluding loans
accounted for
under the fair
value option.
(2) Excludes small
business
commercial
domestic loans.

## Table of Contents

Table 34 presents commercial credit exposure by type for utilized, unfunded and total binding committed credit exposure. Commercial utilized credit exposure includes SBLCs, financial guarantees, bankers acceptances and commercial letters of credit for which the Corporation is legally bound to advance funds under prescribed conditions, during a specified period. Although funds have not been advanced, these exposure types are considered utilized for credit risk management purposes. Total commercial committed credit exposure decreased $\$ 34.8$ billion, or four percent, at June 30, 2010 compared to December 31, 2009. The decrease was driven by reductions in both utilized and unfunded loans and leases exposure.

Total commercial utilized credit exposure decreased $\$ 12.5$ billion, or three percent, at June 30, 2010 compared to December 31, 2009. Utilized loans and leases declined as businesses continued to aggressively manage working capital and production capacity, maintain low inventories and defer capital expenditures as the economic outlook remained uncertain. Additionally, some clients continued to access the capital markets for their funding needs to reduce reliance on bank credit facilities. The decline in utilized loans and leases was also driven by the transfer of certain exposures into LHFS partially offset by the increase in conduit balances related to the adoption of the new consolidation guidance. The decline in commercial unfunded loans and leases was driven by the expiration of multiple facilities within GBAM and Global Commercial Banking. The increase in derivative assets was driven by higher trade volume within GBAM. The increase in debt securities and other investments was driven by an increase in commitments to provide funding to customers of the newly consolidated conduits through the acquisition of debt securities.

The utilization rate increased to 58 percent at June 30, 2010 from 57 percent at December 31, 2009. The utilization rate includes loans and leases, letters of credit and financial guarantees, and bankers acceptances. The increase was driven by the consolidation of certain multi-seller conduits as discussed above as well as the planned expiration of several facilities within GBAM and the reduction in unfunded exposure within GWIM as part of its risk management practices.

Table 34

## Commercial Credit Exposure by Type

## Total Commercial Committed

(Dollars in millions)
Loans and leases
Derivative assets ${ }^{(4)}$
Standby letters of credit and
financial guarantees
Debt securities and other
investments (5)
Loans held-for-sale
Commercial letters of credit
Bankers acceptances
Foreclosed properties and
other

## Total commercial credit exposure

| Commercial Utilized ${ }^{(1)}$ |  |
| :---: | :---: |
|  | December |
| June 30 | 31 |
| 2010 | 2009 |
| \$ 306,244 | \$ 322,564 |
| 83,331 | 80,689 |
| 65,527 | 67,975 |
| 12,105 | 11,754 |
| 10,942 | 8,169 |
| 3,517 | 2,958 |
| 3,631 | 3,658 |
| 762 | 797 |

\$486,059 \$ 498,564 \$ 280,417 $\$ 302,689 \quad$ \$ 766,476 $\quad \$ 801,253$

Commercial Unfunded $(2,3)$
June 30
2010

$\$ 274,329$

December
\$274,329 \$ 298,048
31
2009
-

1,783
3,058
261
972

14
298,048
-
1,767
\$ 580,573
83,331
67,310
69,742
June 30
2010
December
31
2009
\$ 620,612
80,689

13,262
15,163
8,950
3,527
3,674
3,645
762
797

[^5]utilized
exposure at
June 30, 2010
and
December 31,
2009 includes
loans and issued
letters of credit accounted for under the fair value option and includes loans outstanding of $\$ 3.9$ billion and $\$ 4.9$ billion and letters of credit with a notional value of $\$ 1.6$ billion and $\$ 1.7$ billion.
(2) Total
commercial unfunded exposure at June 30, 2010
and
December 31, 2009 includes loan commitments accounted for under the fair value option with a notional value of $\$ 26.0$
billion and
$\$ 25.3$ billion.
(3) Excludes unused business card lines which are not legally binding.
(4) Derivative assets are carried at fair value, reflect the effects of legally enforceable
master netting agreements and have been reduced by cash collateral of $\$ 62.9$ billion and $\$ 58.4$ billion at June 30, 2010 and
December 31, 2009. Not reflected in utilized and committed exposure is additional derivative collateral held of $\$ 19.0$ billion and $\$ 16.2$ billion which consists primarily of other marketable securities.
(5) Total
commercial
committed
exposure
consists of
$\$ 11.7$ billion and
$\$ 9.8$ billion of debt securities and $\$ 3.5$ billion of other
investments at both June 30, 2010 and
December 31, 2009.

## Table of Contents

Table 35 presents commercial utilized reservable criticized exposure by product type. Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. In addition to reservable loans and leases, excluding those accounted for under the fair value option, exposure includes SBLCs, financial guarantees, bankers acceptances and commercial letters of credit for which we are legally bound to advance funds under prescribed conditions, during a specified time period. Although funds have not been advanced, these exposure types are considered utilized for credit risk management purposes. Total commercial utilized reservable criticized exposure decreased $\$ 8.3$ billion at June 30, 2010 compared to December 31, 2009, due to decreases in commercial domestic and commercial real estate primarily driven by continued paydowns, an increase in upgrades out of criticized and a decrease in the volume of exposure migrating into criticized. Despite the improvements, utilized reservable criticized levels remain elevated. At June 30, 2010, 89 percent of the loans within commercial utilized reservable criticized exposure were secured.

Table 35
Commercial Utilized Reservable Criticized Exposure

\left.|  | June 30, 2010 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Percent |  |  |
| (1) |  |  |$\right)$

## Commercial Domestic

At June 30, 2010, 55 percent and 25 percent of the commercial domestic loan portfolio, excluding small business, was included in Global Commercial Banking and GBAM. The remaining 20 percent was mostly in GWIM (business-purpose loans for wealthy individuals). Outstanding commercial domestic loans, excluding loans accounted for under the fair value option, decreased primarily due to reduced customer demand and continued client usage of the capital markets, partially offset by an increase in loan balances due to the adoption of new consolidation guidance. Compared to December 31, 2009, reservable criticized balances and nonperforming loans and leases declined $\$ 5.9$ billion and $\$ 605$ million. The declines were broad-based in terms of borrowers and industries and driven by improved client credit profiles and liquidity. Net charge-offs decreased $\$ 357$ million and $\$ 315$ million for the three and six months ended June 30, 2010 compared to the same periods during 2009.

## Commercial Real Estate

The commercial real estate portfolio is predominantly managed in Global Commercial Banking and consists of loans made primarily to public and private developers, homebuilders and commercial real estate firms. Outstanding loans and leases decreased $\$ 7.9$ billion at June 30, 2010 compared to December 31, 2009, primarily due to portfolio attrition, a transfer of certain assets to LHFS and net charge-offs. The portfolio remains diversified across property types and geographic regions. California represents the largest state concentration at 22 percent of commercial real estate loans and leases at June 30, 2010. For more information on geographic or property concentrations, refer to Table 36.

Credit quality for commercial real estate is showing signs of stabilization; however, elevated unemployment and ongoing pressure on vacancy and rental rates will continue to affect primarily the non-homebuilder portfolio. Compared to December 31, 2009, nonperforming commercial real estate loans and foreclosed properties decreased in the homebuilder, commercial land and retail property types, partially offset by an increase in office, multi-family rental and multi-use property types. Reservable criticized balances declined by $\$ 886$ million primarily due to stabilization in the homebuilder portfolio and certain portions of the non-homebuilder portfolio, partially offset by continued deterioration within the multi-family rental, office and industrial/warehouse property types of the non-homebuilder portfolio. For the three and six months ended June 30, 2010, net charge-offs were up $\$ 16$ million and $\$ 176$ million compared to the same periods in 2009 due to increases within the non-homebuilder portfolio partially offset by decreases within the homebuilder portfolio.

## Table of Contents

The following table presents outstanding commercial real estate loans by geographic region and property type. Commercial real estate primarily includes commercial loans and leases secured by non owner-occupied real estate which are dependent on the sale or lease of the real estate as the primary source of repayment. The decline in the Northeast region and the hotels/motels property type was driven primarily by the transfer of assets to LHFS.

Table 36
Outstanding Commercial Real Estate Loans

| (Dollars in millions) | $\begin{gathered} \text { June } 30 \\ 2010 \end{gathered}$ |  | $\begin{aligned} & \text { cember } \\ & 31 \\ & 2009 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| By Geographic Region ${ }^{(1)}$ |  |  |  |
| California | \$ 13,549 | \$ | 14,554 |
| Northeast | 8,799 |  | 12,089 |
| Southwest | 8,129 |  | 8,641 |
| Southeast | 6,547 |  | 7,019 |
| Midwest | 6,052 |  | 6,662 |
| Florida | 4,165 |  | 4,589 |
| Illinois | 3,715 |  | 4,527 |
| Midsouth | 3,239 |  | 3,459 |
| Northwest | 2,716 |  | 3,097 |
| Non-U.S. | 2,445 |  | 2,994 |
| Geographically diversified ${ }^{(2)}$ | 431 |  | 1,362 |
| Other ${ }^{(3)}$ | 1,914 |  | 544 |
| Total outstanding commercial real estate loans ${ }^{(4)}$ | \$ 61,701 | \$ | 69,537 |
| By Property Type |  |  |  |
| Office | \$ 11,274 | \$ | 12,511 |
| Multi-family rental | 10,544 |  | 11,169 |
| Shopping centers/retail | 9,011 |  | 9,519 |
| Homebuilder (5) | 5,732 |  | 7,250 |
| Industrial/warehouse | 5,573 |  | 5,852 |
| Multi-use | 5,122 |  | 5,924 |
| Hotels/motels | 4,097 |  | 6,946 |
| Land and land development | 2,988 |  | 3,215 |
| Other ${ }^{(6)}$ | 7,360 |  | 7,151 |
| Total outstanding commercial real estate loans ${ }^{(4)}$ | \$ 61,701 | \$ | 69,537 |
| ${ }^{(1)}$ Distribution is based on geographic location of collateral. |  |  |  |
| (2) The geographically diversified |  |  |  |

category is
comprised
primarily of unsecured outstandings to real estate investment trusts and national
home builders whose portfolios
of properties
span multiple
geographic
regions.
(3) Primarily
includes
properties in
Colorado, Utah,
Hawaii,
Wyoming and Montana.
(4) Includes commercial real estate loans accounted for under the fair value option of $\$ 114$ million and $\$ 90$ million at June 30, 2010 and
December 31, 2009.
(5) Homebuilder includes condominiums and residential land.
(6) Represents loans to borrowers whose primary business is commercial real estate, but the exposure is not secured by the listed property
types or is
unsecured.
During the three and six months ended June 30, 2010, we continued to see stabilization in the homebuilder portfolio. The non-homebuilder portfolio remains most at risk as occupancy rates, rental rates and commercial property prices remain under pressure. We have adopted a number of proactive risk mitigation initiatives to reduce utilized and potential exposure in the commercial real estate portfolios. For additional information on our Credit Risk Management activities, see page 54 of the MD\&A of the Corporation s 2009 Annual Report on Form 10-K.

## Table of Contents

The following tables present commercial real estate credit quality data by non-homebuilder and homebuilder property types. The homebuilder portfolio includes condominiums and other residential real estate.

Table 37
Commercial Real Estate Credit Quality Data

|  | Nonperforming Loans and <br> Foreclosed Properties ${ }^{(1)}$ |  |  | Utilized Reservable Criticized Exposure ${ }^{(2)}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December |  |  |  | December |  |
|  | June 30 |  | 31 | June 30 |  | 31 |
| (Dollars in millions) | 2010 |  | 2009 | 2010 |  | 2009 |
| Commercial real estate non-homebuilder |  |  |  |  |  |  |
| Office | \$ 1,004 | \$ | 729 | \$ 4,002 | \$ | 3,822 |
| Multi-family rental | 614 |  | 546 | 3,081 |  | 2,496 |
| Shopping centers/retail | 1,077 |  | 1,157 | 3,480 |  | 3,469 |
| Industrial/warehouse | 428 |  | 442 | 1,893 |  | 1,757 |
| Multi-use | 464 |  | 416 | 1,315 |  | 1,578 |
| Hotels/motels | 156 |  | 160 | 1,185 |  | 1,140 |
| Land and land development | 880 |  | 968 | 1,563 |  | 1,657 |
| Other ${ }^{(3)}$ | 364 |  | 417 | 1,932 |  | 2,210 |
| Total non-homebuilder | 4,987 |  | 4,835 | 18,451 |  | 18,129 |
| Commercial real estate homebuilder | 2,474 |  | 3,228 | 4,467 |  | 5,675 |
| Total commercial real estate | \$ 7,461 | \$ | 8,063 | \$ 22,918 | \$ | 23,804 |

${ }^{(1)}$ Includes
commercial
foreclosed
properties of
$\$ 757$ million and
$\$ 777$ million at
June 30, 2010
and
December 31,
2009.
(2) Utilized
reservable
criticized
exposure
corresponds to
the Special
Mention,
Substandard and
Doubtful asset
categories
defined by
regulatory
authorities. This
includes loans,
excluding those
accounted for
under the fair
value option,
SBLC s and
bankers
acceptances.
${ }^{(3)}$ Represents loans
to borrowers
whose primary
business is commercial real estate, but the exposure is not secured by the listed property types or is unsecured.

Table 38
Commercial Real Estate Net Charge-offs and Related Ratios
Net Charge-offs
Net Charge-off Ratios ${ }^{(1)}$
Three Months
Ended
June 30
(Dollars in millions)
Commercial real estate non-homebuilder

| Office | \$130 | \$ 72 | \$ 193 | \$ 84 | 4.53\% | 2.31\% | 3.28\% | 1.40\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multi-family rental | 52 | 21 | 87 | 41 | 1.92 | 0.76 | 1.60 | 0.75 |
| Shopping centers/retail | 78 | 36 | 165 | 52 | 3.30 | 1.33 | 3.46 | 0.98 |
| Industrial/warehouse | 16 | 4 | 40 | 12 | 1.08 | 0.28 | 1.39 | 0.40 |
| Multi-use | 51 | 2 | 88 | 3 | 3.93 | 0.16 | 3.27 | 0.11 |
| Hotels/motels | 11 | - | 24 | 2 | 1.03 | - | 0.84 | 0.08 |
| Land and land development | 70 | 58 | 173 | 126 | 9.27 | 6.34 | 11.24 | 6.83 |
| Other ${ }^{(2)}$ | 59 | 54 | 151 | 81 | 3.02 | 2.56 | 4.12 | 1.91 |
| Total non-homebuilder Commercial real estate | 467 | 247 | 921 | 401 | 3.23 | 1.50 | 3.10 | 1.27 |
| homebuilder | 178 | 382 | 339 | 683 | 11.78 | 15.62 | 10.60 | 13.39 |
| Total commercial real estate | \$645 | \$629 | \$1,260 | \$ 1,084 | 4.03 | 3.34 | 3.83 | 2.96 |

${ }^{(1)}$ Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans excluding loans accounted for under the fair value option.
(2) Represents loans to borrowers whose primary business is commercial real estate, but the exposure is not secured by the listed property
types or is
unsecured.
At June 30, 2010, we had total committed non-homebuilder exposure of $\$ 78.6$ billion compared to $\$ 84.4$ billion at December 31, 2009, with the decrease due to repayments and net charge-offs. Non-homebuilder nonperforming loans and foreclosed properties were $\$ 5.0$ billion, or 8.86 percent, of total non-homebuilder loans and foreclosed properties at June 30, 2010, compared to $\$ 4.8$ billion, or 7.73 percent, at December 31, 2009, with the increase due to continued deterioration in the office and multi-family rental property types. Non-homebuilder utilized reservable criticized exposure increased $\$ 322$ million to $\$ 18.5$ billion, or 30.94 percent, at June 30, 2010 compared to $\$ 18.1$ billion, or 27.27 percent, at December 31, 2009. The increase was driven primarily by multi-family rental and office property types, partially offset by a decrease in the multi-use property type. For the non-homebuilder portfolio, net charge-offs increased $\$ 220$ million and $\$ 520$ million for the three and six months ended June 30, 2010 compared to the same periods in 2009. The increases were concentrated in office and multi-use property types for the three months ended June 30, 2010 and shopping centers/retail and office property types for the six months ended June 30, 2010.

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## Table of Contents

At June 30, 2010, we had committed homebuilder exposure of $\$ 8.2$ billion compared to $\$ 10.4$ billion at December 31, 2009 of which $\$ 5.7$ billion and $\$ 7.3$ billion were funded secured loans. The decline in homebuilder committed exposure was due to repayments, net charge-offs, reductions in new home construction and continued risk mitigation initiatives. At June 30, 2010, homebuilder nonperforming loans and foreclosed properties declined $\$ 754$ million due to repayments, net charge-offs, fewer risk rating downgrades and a slowdown in the rate of home price declines compared to December 31, 2009. Homebuilder utilized reservable criticized exposure decreased by $\$ 1.2$ billion to $\$ 4.5$ billion compared to $\$ 5.7$ billion at December 31, 2009 due to repayments and net charge-offs. The nonperforming loans, leases and foreclosed properties and the utilized reservable criticized ratios for the homebuilder portfolio were 40.63 percent and 73.29 percent at June 30, 2010 compared to 42.16 percent and 74.44 percent at December 31, 2009. Net charge-offs for the homebuilder portfolio decreased $\$ 204$ million and $\$ 344$ million for the three and six months ended June 30, 2010 compared to the same periods in 2009.

At June 30, 2010 and December 31, 2009, the commercial real estate loan portfolio included $\$ 23.6$ billion and $\$ 27.4$ billion of funded construction and land development loans that were originated to fund the construction and/or rehabilitation of commercial properties. The construction and land development portfolio is mostly secured and diversified across property types and geographies, but faces significant challenges in the current housing and rental markets. Weak rental demand and cash flows and declining property valuations have resulted in elevated levels of reservable criticized exposure, nonperforming loans and foreclosed properties, and net charge-offs. Reservable criticized construction and land development loans totaled $\$ 12.2$ billion and $\$ 13.9$ billion at June 30, 2010 and December 31, 2009. Nonperforming construction and land development loans and foreclosed properties totaled $\$ 4.7$ billion and $\$ 5.2$ billion at June 30, 2010 and December 31, 2009. During a property s construction phase, interest income is typically paid from interest reserves that are established at the inception of the loan. As construction is completed and the property is put into service, these interest reserves are depleted and interest begins to be paid from operating cash flows. Loans continue to be classified as construction loans until they are refinanced. We do not recognize interest income on nonperforming loans regardless of the existence of an interest reserve.

## Commercial Foreign

The commercial foreign loan portfolio is managed primarily in GBAM. Outstanding loans, excluding loans accounted for under the fair value option, increased due to growth initiatives in Asia, Europe, the Middle East and Africa. Net charge-offs decreased $\$ 56$ million and $\$ 135$ million for the three and six months ended June 30, 2010 due to lower losses in the financial services sector compared to the same periods in 2009. For additional information on the commercial foreign portfolio, refer to Foreign Portfolio beginning on page 176.

## Small Business Commercial Domestic

The small business commercial domestic loan portfolio is comprised of business card and small business loans managed in Global Card Services and Global Commercial Banking. Small business commercial domestic net charge-offs decreased $\$ 245$ million and $\$ 276$ million for the three and six months ended June 30, 2010 compared to the same periods in 2009. Although losses remain elevated, the reduction in net charge-offs was driven by U.S. economic stability as well as the runoff of higher risk vintages and the impact of higher quality originations. Of the small business commercial domestic net charge-offs for both the three and six months ended June 30, 2010, 79 percent were credit card related products, compared to 84 percent and 81 percent for the same periods in 2009.

## Commercial Loans Carried at Fair Value

The portfolio of commercial loans accounted for under the fair value option is managed primarily in GBAM. Outstanding commercial loans accounted for under the fair value option decreased $\$ 1.0$ billion to an aggregate fair value of $\$ 3.9$ billion at June 30, 2010 compared to December 31, 2009 due primarily to reduced corporate borrowings under bank credit facilities. We recorded net losses of $\$ 256$ million and $\$ 140$ million resulting from new originations, loans being paid off at par value and changes in the fair value of the loan portfolio during the three and six months ended June 30, 2010, compared to net gains of $\$ 1.2$ billion and $\$ 156$ million for the same periods in 2009. These amounts were primarily attributable to changes in instrument-specific credit risk and were largely offset by gains or losses from hedging activities.

In addition, unfunded lending commitments and letters of credit had an aggregate fair value of $\$ 947$ million and $\$ 950$ million at June 30, 2010 and December 31, 2009 and were recorded in accrued expenses and other liabilities.

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The associated aggregate notional amount of unfunded lending commitments and letters of credit accounted for under the fair value option was $\$ 27.6$ billion and $\$ 27.0$ billion at June 30, 2010 and December 31, 2009. Net gains (losses) resulting from new originations, terminations and changes in the fair value of commitments and letters of credit of $\$(11)$ million and $\$ 60$ million were recorded during the three and six months ended June 30, 2010 compared to net gains of $\$ 511$ million and $\$ 989$ million for the same periods in 2009 . These gains were primarily attributable to changes in instrument-specific credit risk.

## Table of Contents

Nonperforming Commercial Loans, Leases and Foreclosed Properties Activity
The following table presents the additions and reductions to nonperforming loans, leases and foreclosed properties in the commercial portfolio during the most recent five quarters. The $\$ 1.2$ billion decrease at June 30, 2010 compared to December 31, 2009, was driven by paydowns, payoffs and charge-offs in the commercial real estate and commercial domestic portfolios. Approximately 95 percent of commercial nonperforming loans, leases and foreclosed properties are secured and approximately 40 percent are contractually current. In addition, commercial nonperforming loans are carried at approximately 70 percent of their unpaid principal balance before consideration of the allowance for loan and lease losses as the carrying value of these loans has been reduced to the estimated net realizable value.

Table 39
Nonperforming Commercial Loans, Leases and Foreclosed Properties Activity (1, 2)

|  | Second | First | Fourth | Third | Second |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Quarter | Quarter | Quarter | Quarter | Quarter |
| (Dollars in millions) | $\mathbf{2 0 1 0}$ | 2010 | 2009 | 2009 | 2009 |

## Nonperforming loans and leases Balance, beginning of period

$\mathbf{\$ 1 2 , 0 6 0} \quad \$ 12,703$
\$12,260
\$11,409
\$ 9,312
Additions to nonperforming loans and leases:
New nonaccrual loans and leases
Advances
Reductions in nonperforming loans and
leases:
Paydowns and payoffs
Sales
Returns to performing status ${ }^{(3)}$
Charge-offs (4)
Transfers to foreclosed properties
Transfers to loans held-for-sale
Total net additions to (reductions in) nonperforming loans and leases
(544)

| $(\mathbf{1 , 0 4 5})$ | $(771)$ | $(1,016)$ | $(892)$ | $(588)$ |
| ---: | ---: | ---: | ---: | ---: |
| $\mathbf{( 2 5 6})$ | $(170)$ | $(283)$ | $(304)$ | $(36)$ |
| $\mathbf{( 4 0 4 )}$ | $(323)$ | $(220)$ | $(94)$ | $(92)$ |
| $\mathbf{( 8 7 0 )}$ | $(956)$ | $(1,448)$ | $(1,773)$ | $(1,429)$ |
| $\mathbf{( 2 0 5 )}$ | $(319)$ | $(376)$ | $(305)$ | $(174)$ |
| $\mathbf{( 8 2 )}$ | $(68)$ | $(6)$ | $(70)$ | - |
|  |  |  |  |  |
| $\mathbf{( 5 4 4 )}$ | $(643)$ | 443 | 851 | 2,097 |
|  |  |  |  |  |
| $\mathbf{1 1 , 5 1 6}$ | 12,060 | 12,703 | 12,260 | 11,409 |

Foreclosed properties
Balance, beginning of period
920
777
613
471
372
Additions to foreclosed properties:

| New foreclosed properties | $\mathbf{1 1 9}$ | 260 | 344 | 253 | 169 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Reductions in foreclosed properties: <br> Sales | $\mathbf{( 2 5 3 )}$ | $(93)$ | $(150)$ | $(73)$ | $(52)$ |
| Write-downs | $\mathbf{( 2 9 )}$ | $(24)$ | $(30)$ | $(38)$ | $(18)$ |
| Total net additions to (reductions in) <br> foreclosed properties | $(\mathbf{1 6 3 )}$ | 143 | 164 | 142 | 99 |


| Total foreclosed properties, end of <br> period | $\mathbf{7 5 7}$ | 920 | 777 | 613 | 471 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming commercial loans, <br> leases and foreclosed properties, end of <br> period | $\mathbf{\$ 1 2 , 2 7 3}$ | $\$ 12,980$ | $\$ 13,480$ | $\$ 12,873$ | $\$ 11,880$ |
| Nonperforming commercial loans and <br> leases as a percentage of outstanding <br> commercial loans and leases (5) | $\mathbf{3 . 8 1 \%}$ | $3.88 \%$ | $4.00 \%$ | $3.72 \%$ | $3.31 \%$ |
| Nonperforming commercial loans, leases <br> and foreclosed properties as a percentage <br> of outstanding commercial loans, leases <br> and foreclosed properties ${ }^{(5)}$ | $\mathbf{4 . 0 5}$ | 4.16 | 4.23 | 3.90 | 3.44 |

(1) Balances do not include
nonperforming
LHFS of
$\$ 2.7$ billion,
$\$ 2.9$ billion,
$\$ 4.5$ billion,
$\$ 2.9$ billion and
$\$ 2.5$ billion at
June 30, 2010,
March 31, 2010,
December 31, 2009,
September 30, 2009 and June 30, 2009, respectively.
(2) Includes small
business
commercial
domestic
activity.
(3) Commercial
loans and leases may be restored to performing status when all principal and interest is current and full repayment of the remaining contractual
principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection.
TDRs are generally classified as performing after a sustained period of demonstrated payment performance.
(4) Business card
loans are not classified as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity.
(5) Outstanding commercial loans and leases exclude loans accounted for under the fair value option.
At June 30, 2010, the total commercial TDR balance was $\$ 876$ million. Nonperforming TDRs increased $\$ 153$ million and $\$ 183$ million while performing TDRs increased $\$ 105$ million and $\$ 116$ million during the three and six months ended June 30, 2010. Nonperforming TDRs of $\$ 669$ million are included in Table 39.

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## Table of Contents

## Industry Concentrations

Table 40 on page 174 presents commercial committed and utilized credit exposure by industry and the total net credit default protection purchased to cover the funded and unfunded portions of certain credit exposures. Our commercial credit exposure is diversified across a broad range of industries. Total commercial utilized and committed exposure includes loans and letters of credit accounted for under the fair value option and includes loans outstanding of $\$ 3.9$ billion and $\$ 4.9$ billion, and issued letters of credit with a notional amount of $\$ 1.6$ billion and $\$ 1.7$ billion at June 30, 2010 and December 31, 2009. In addition, total commercial committed exposure includes unfunded loan commitments accounted for under the fair value option with a notional amount of $\$ 26.0$ billion and $\$ 25.3$ billion at June 30, 2010 and December 31, 2009. The decline in commercial committed exposure of $\$ 34.8$ billion from December 31, 2009 to June 30, 2010 was broad-based across most industries.

Industry limits are used internally to manage industry concentrations and are based on committed exposures and capital usage that are allocated on an industry-by-industry basis. A risk management framework is in place to set and approve industry limits, as well as to provide ongoing monitoring. Management s Credit Risk Committee (CRC) oversees industry limits governance.

Diversified financials, our largest industry concentration, experienced a decrease in committed exposure of $\$ 10.9$ billion, or 10 percent, at June 30, 2010 compared to December 31, 2009. This decrease was driven primarily by a reduction in exposure to conduits tied to the consumer finance industry.

Real estate, our second largest industry concentration, experienced a decrease in committed exposure of $\$ 7.4$ billion, or eight percent, at June 30, 2010 compared to December 31, 2009. Real estate construction and land development exposure represented 28 percent of the total real estate industry committed exposure at June 30, 2010. For more information on the commercial real estate and related portfolios, refer to Commercial Real Estate beginning on page 168 .

Committed exposure in the banking industry increased $\$ 6.0$ billion, or 26 percent, at June 30, 2010 compared to December 31, 2009, primarily due to increases in both traded products and loan exposure as a result of momentum from growth initiatives as well as higher demand from mortgage warehouse clients.

A $\$ 7.0$ billion, or 20 percent decline in individuals and trust committed exposure was largely due to the unwinding of two derivative transactions. Capital goods committed exposure declined $\$ 2.8$ billion, or six percent, at June 30, 2010 compared to December 31, 2009 as clients continued to access the capital markets for financing while reducing their use of bank credit facilities.

## Monoline and Related Exposure

Monoline exposure is reported in the insurance industry and managed under insurance portfolio industry limits. Direct loan exposure to monolines consisted of revolvers in the amount of $\$ 51$ million and $\$ 41$ million at June 30 , 2010 and December 31, 2009.

We have indirect exposure to monolines primarily in the form of guarantees supporting our loans, investment portfolios, securitizations and credit-enhanced securities as part of our public finance business and other selected products. Such indirect exposure exists when we purchase credit protection from monolines to hedge all or a portion of the credit risk on certain credit exposures including loans and CDOs. We underwrite our public finance exposure by evaluating the underlying securities.

We also have indirect exposure to monolines, primarily in the form of guarantees supporting our mortgage and other loan sales. Indirect exposure may exist when credit protection was purchased from monolines to hedge all or a portion of the credit risk on certain mortgage and other loan exposures. A loss may occur when we are required to repurchase a loan and the market value of the loan has declined or are required to indemnify or provide recourse for a guarantor s loss. For additional information regarding representations and warranties, see both the Residential Mortgage and Home Equity discussions in Consumer Credit Risk Management and Note 8 Securitizations and Other Variable Interest Entities to the Consolidated Financial Statements. For additional information regarding disputes involving monolines, see Note 11 Commitments and Contingencies to the Consolidated Financial Statements and Note 14 Commitments and Contingencies to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K.

Monoline derivative credit exposure at June 30, 2010 had a notional value of $\$ 38.9$ billion compared to $\$ 42.6$ billion at December 31, 2009. Mark-to-market monoline derivative credit exposure was $\$ 10.2$ billion at June 30, 2010 compared to

## Table of Contents

$\$ 11.1$ billion at December 31, 2009 with the decrease driven by positive valuation adjustments on legacy assets and terminated monoline contracts. The counterparty credit valuation adjustment related to non-super senior monoline derivative exposure was $\$ 6.0$ billion at both June 30,2010 and December 31, 2009, which reduced our net mark-to-market exposure to $\$ 4.2$ billion at June 30, 2010. We do not hold collateral against these derivative exposures. For more information on our monoline exposure, see GBAM beginning on page 123.

We also have indirect exposure to monolines as we invest in securities where the issuers have purchased wraps (i.e., insurance). For example, municipalities and corporations purchase insurance in order to reduce their cost of borrowing. If the ratings agencies downgrade the monolines, the credit rating of the bond may fall and may have an adverse impact on the market value of the security. In the case of default, we first look to the underlying securities and then to recovery on the purchased insurance. Investments in securities issued by municipalities and corporations with purchased wraps at June 30, 2010 and December 31, 2009 had a notional value of $\$ 3.8$ billion and $\$ 5.0$ billion. Mark-to-market investment exposure was $\$ 3.7$ billion at June 30, 2010 compared to $\$ 4.9$ billion at December 31, 2009.

Table 40
Commercial Credit Exposure by Industry ${ }^{(1)}$

| (Dollars in millions) | Commercial Utilized |  |  | Total Commercial Committed |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December |  |  |  |  | December |  |
|  | June 30 |  | 31 |  | June 30 |  | 31 |
| (Dollars in millions) | 2010 |  | 2009 |  | 2010 |  | 2009 |
| Diversified financials | \$ 69,026 | \$ | 69,259 | \$ | 98,177 | \$ | 109,079 |
| Real estate ${ }^{(2)}$ | 70,195 |  | 75,049 |  | 85,714 |  | 93,147 |
| Government and public education | 44,636 |  | 44,151 |  | 60,598 |  | 61,998 |
| Healthcare equipment and services | 30,439 |  | 29,584 |  | 47,445 |  | 46,870 |
| Capital goods | 22,699 |  | 23,911 |  | 45,412 |  | 48,184 |
| Retailing | 23,590 |  | 23,671 |  | 42,497 |  | 42,414 |
| Consumer services | 27,436 |  | 28,704 |  | 42,095 |  | 44,214 |
| Materials | 15,471 |  | 16,373 |  | 32,452 |  | 33,233 |
| Commercial services and supplies | 22,117 |  | 23,892 |  | 32,414 |  | 34,646 |
| Banks | 26,430 |  | 20,299 |  | 29,375 |  | 23,384 |
| Individuals and trusts | 21,997 |  | 25,941 |  | 27,679 |  | 34,698 |
| Food, beverage and tobacco | 14,285 |  | 14,812 |  | 27,300 |  | 28,079 |
| Insurance | 19,293 |  | 20,613 |  | 26,852 |  | 28,033 |
| Energy | 9,057 |  | 9,605 |  | 24,073 |  | 23,619 |
| Utilities | 7,130 |  | 9,217 |  | 23,927 |  | 25,316 |
| Media | 12,042 |  | 14,020 |  | 20,902 |  | 22,886 |
| Transportation | 11,869 |  | 13,724 |  | 17,842 |  | 20,101 |
| Religious and social organizations | 8,955 |  | 8,920 |  | 11,206 |  | 11,374 |
| Technology hardware and equipment | 4,260 |  | 3,416 |  | 10,640 |  | 10,516 |
| Pharmaceuticals and biotechnology | 2,527 |  | 2,875 |  | 10,136 |  | 10,626 |
| Telecommunication services | 4,224 |  | 3,558 |  | 9,880 |  | 9,478 |
| Software and services | 3,170 |  | 3,216 |  | 9,158 |  | 9,359 |
| Consumer durables and apparel | 4,173 |  | 4,409 |  | 9,012 |  | 9,998 |
| Food and staples retailing | 4,589 |  | 3,680 |  | 7,743 |  | 6,562 |
| Automobiles and components | 2,089 |  | 2,379 |  | 5,219 |  | 6,359 |
| Other | 4,360 |  | 3,286 |  | 8,728 |  | 7,080 |

Total commercial credit exposure by industry
Net credit default protection purchased on total commitments ${ }^{(3)}$
${ }^{(1)}$ Includes small
business
commercial
domestic
exposure.
${ }^{(2)}$ Industries are
viewed from a
variety of
perspectives to
best isolate the perceived risks.
For purposes of this table, the real estate
industry is
defined based on
the borrowers or
counterparties
primary business
activity using operating cash
flow and
primary source of repayment as key factors.
${ }^{(3)}$ Represents net notional credit
protection
purchased. See
Risk Mitigation
below for
additional
information.

## Table of Contents

## Risk Mitigation

We purchase credit protection to cover the funded portion as well as the unfunded portion of certain credit exposures. To lower the cost of obtaining our desired credit protection levels, credit exposure may be added within an industry, borrower or counterparty group by selling protection.

At June 30, 2010 and December 31, 2009, we had net notional credit default protection purchased in our credit derivatives portfolio to hedge our funded and unfunded exposures for which we elected the fair value option as well as certain other credit exposures of $\$ 20.0$ billion and $\$ 19.0$ billion. The mark-to-market effects, including the cost of net credit default protection hedging our credit exposure, resulted in net gains of $\$ 181$ million and net losses of $\$ 23$ million during the three and six months ended June 30, 2010 compared to net losses of $\$ 1.5$ billion and $\$ 1.7$ billion for the same periods in 2009. The average Value-at-Risk (VaR) for these credit derivative hedges was $\$ 57$ million and $\$ 58$ million for the three and six months ended June 30, 2010, compared to $\$ 86$ million and $\$ 79$ million for the same periods in 2009. The average VaR for the related credit exposure was $\$ 59$ million and $\$ 61$ million for the three and six months ended June 30,2010 compared to $\$ 146$ million and $\$ 149$ million for the same periods in 2009. There is a diversification effect between the net credit default protection hedging our credit exposure and the related credit exposure such that the combined average VaR was $\$ 42$ million and $\$ 44$ million for the three and six months ended June 30, 2010. Refer to Trading Risk Management beginning on page 183 for a description of our VaR calculation for the market-based trading portfolio.

Tables 41 and 42 present the maturity profiles and the credit exposure debt ratings of the net credit default protection portfolio at June 30, 2010 and December 31, 2009. The distribution of debt ratings for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.

Table 41
Net Credit Default Protection by Maturity Profile

|  | June | December |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | $\mathbf{3 0}$ | 31 |  |  |
|  | $\mathbf{2 0 1 0}$ | 2009 |  |  |
| Less than or equal to one year | $\mathbf{1 8}$ | $\%$ | 16 | $\%$ |
| Greater than one year and less than or equal to five years | $\mathbf{7 8}$ | 81 |  |  |
| Greater than five years | $\mathbf{4}$ | 3 |  |  |
| Total net credit default protection | $\mathbf{1 0 0}$ | $\%$ | 100 | $\%$ |

Table 42
Net Credit Default Protection by Credit Exposure Debt Rating ${ }^{(1)}$

| (Dollars in millions) | June | 2010 | Decem | 31, 2009 |
| :---: | :---: | :---: | :---: | :---: |
| Ratings ${ }^{(2)}$ | Net Notional | Percent of Total | Net <br> Notional | Percent of Total |
| AAA | \$ | -\% | \$ 15 | (0.1)\% |
| AA | (111) | 0.6 | (344) | 1.8 |
| A | $(6,684)$ | 33.3 | $(6,092)$ | 32.0 |
| BBB | $(8,054)$ | 40.2 | $(9,573)$ | 50.4 |
| BB | $(2,331)$ | 11.6 | $(2,725)$ | 14.3 |
| B | $(1,536)$ | 7.7 | (835) | 4.4 |
| CCC and below | (924) | 4.6 | $(1,691)$ | 8.9 |

NR (3)

Total net credit default protection
${ }^{(1)}$ Ratings are
refreshed on a
quarterly basis.
(2) The Corporation
considers ratings
of BBB- or
higher to meet the definition of investment
grade.
(3) In addition to names which have not been rated, NR includes
\$342 million and $\$ 2.3$ billion in net credit default swaps index positions at
June 30, 2010
and
December 31, 2009. While index positions are principally investment grade, credit default swaps indices include names in and across each of the ratings categories.
In addition to our net notional credit default protection purchased to cover the funded and unfunded portion of certain credit exposures, credit derivatives are used for market-making activities for clients and establishing positions intended to profit from directional or relative value changes. We execute the majority of our credit derivative trades in the OTC market with large, multinational financial institutions, including broker/dealers and, to a lesser degree, with a variety of other investors. Because these transactions are executed in the OTC market, we are subject to settlement risk. We are also subject to credit risk in the event that these counterparties fail to perform under the terms of these contracts. In most cases, credit

## Table of Contents

derivative transactions are executed on a daily margin basis. Therefore, events such as a credit downgrade (depending on the ultimate rating level) or a breach of credit covenants would typically require an increase in the amount of collateral required of the counterparty (where applicable), and/or allow us to take additional protective measures such as early termination of all trades.

The notional amounts presented in Table 43 represent the total contract/notional amount of credit derivatives outstanding and include both purchased and written credit derivatives. The credit risk amounts are measured as the net replacement cost, in the event the counterparties with contracts in a gain position to us fail to perform under the terms of those contracts. For information on the performance risk of our written credit derivatives, see Note 4 Derivatives to the Consolidated Financial Statements.

The credit risk amounts discussed above and noted in the table below take into consideration the effects of legally enforceable master netting agreements while amounts disclosed in Note 4 Derivatives to the Consolidated Financial Statements are shown on a gross basis. Credit risk reflects the potential benefit from offsetting exposure to non-credit derivative products with the same counterparties that may be netted upon the occurrence of certain events, thereby reducing the Corporation s overall exposure.

## Table 43

## Credit Derivatives

\left.|  | June 30, 2010 |  |  | December 31, 2009 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Credit |  |  |  |  |  |$\right)$

## Counterparty Credit Risk Valuation Adjustments

We record a counterparty credit risk valuation adjustment on certain derivatives assets, including our credit default protection purchased, in order to properly reflect the credit quality of the counterparty. These adjustments are necessary as the market quotes on derivatives do not fully reflect the credit risk of the counterparties to the derivative assets. We consider collateral and legally enforceable master netting agreements that mitigate our credit exposure to each counterparty in determining the counterparty credit risk valuation adjustment. All or a portion of these counterparty credit risk valuation adjustments are reversed or otherwise adjusted in future periods due to changes in the value of the derivative contract, collateral and creditworthiness of the counterparty.

During the three and six months ended June 30, 2010, credit valuation losses of $\$ 758$ million and $\$ 421$ million ( $\$ 308$ million and $\$ 366$ million, net of hedges) compared to gains of $\$ 1.4$ billion and $\$ 1.5$ billion ( $\$ 634$ million and $\$ 593$ million, net of hedges) for the same periods in 2009 were recognized in trading account profits (losses) related to counterparty credit risk on derivative assets. For additional information on gains or losses related to the counterparty

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credit risk on derivative assets, refer to Note 4 Derivatives to the Consolidated Financial Statements. For information on our monoline counterparty credit risk, see the discussions beginning on pages 126 and 173, and for information on our CDO-related counterparty credit risk, see GBAM beginning on page 123.

## Foreign Portfolio

Our foreign credit and trading portfolios are subject to country risk. We define country risk as the risk of loss from unfavorable economic and political conditions, currency fluctuations, social instability and changes in government policies. A risk management framework is in place to measure, monitor and manage foreign risk and exposures. Management oversight of country risk including cross-border risk is provided by the Regional Risk Committee, a subcommittee of the CRC.

## Table of Contents

Foreign exposure includes credit exposure net of local liabilities, securities, and other investments issued by or domiciled in countries other than the U.S. Total foreign exposure can be adjusted for externally guaranteed outstandings and certain collateral types. Exposures which are subject to external guarantees are reported under the country of the guarantor. Exposures with tangible collateral are reflected in the country where the collateral is held. For securities received, other than cross-border resale agreements, outstandings are assigned to the domicile of the issuer of the securities. Resale agreements are generally presented based on the domicile of the counterparty consistent with FFIEC reporting requirements.

As presented in Table 44, foreign exposure to borrowers or counterparties in emerging markets increased $\$ 1.2$ billion to $\$ 51.8$ billion at June 30, 2010, compared to $\$ 50.6$ billion at December 31, 2009. The increase was driven by growth in Asia Pacific partially offset by a decrease in Latin America. Foreign exposure to borrowers or counterparties in emerging markets represented 17 percent and 20 percent of total foreign exposure at June 30, 2010 and December 31, 2009.

Table 44
Selected Emerging Markets ${ }^{(1)}$

|  | Loans and Leases, and | Other | Derivative Assets In (3) | Securities/ | Total <br> Cross- |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Country | Market (Decrease) Exposure |  |  |
|  |  |  |  |  |  | Exposure | at |  | From |
|  | Loan |  |  | Other | border | Net of Local |  |  | ecember 31, |
| (Dollars in millions) | Commitment |  |  | nvestments <br> (4) |  | Liabilities <br> (6) | 2010 |  | 2009 |
| Region/Country |  |  |  |  |  |  |  |  |  |
| Asia Pacific |  |  |  |  |  |  |  |  |  |
| China | \$ 1,007 | \$ 927 | \$ 654 | \$ 10,010 | \$ 12,598 | \$ 254 | \$ 12,852 | \$ | 789 |
| India | 2,883 | 1,676 | 594 | 2,442 | 7,595 | - | 7,595 |  | 1,435 |
| South Korea | 812 | 1,331 | 1,071 | 2,533 | 5,747 | 21 | 5,768 |  | 757 |
| Taiwan | 412 | 35 | 127 | 573 | 1,147 | 779 | 1,926 |  | 1,197 |
| Hong Kong | 348 | 199 | 157 | 312 | 1,016 | - | 1,016 |  | (86) |
| Singapore | 285 | 125 | 8 | 498 | 916 | - | 916 |  | 48 |
| Other Asia Pacific ${ }^{(7)}$ | 229 | 43 | 329 | 451 | 1,052 | - | 1,052 |  | 21 |
| Total Asia Pacific | 5,976 | 4,336 | 2,940 | 16,819 | 30,071 | 1,054 | 31,125 |  | 4,161 |
| Latin America |  |  |  |  |  |  |  |  |  |
| Mexico | 1,727 | 370 | 310 | 3,132 | 5,539 | - | 5,539 |  | 68 |
| Brazil | 539 | 450 | 151 | 1,056 | 2,196 | 2,888 | 5,084 |  | $(4,370)$ |
| Chile | 971 | 269 | 256 | 166 | 1,662 | 2 | 1,664 |  | 503 |
| Other Latin America ${ }^{(7)}$ | 334 | 357 | 29 | 526 | 1,246 | 161 | 1,407 |  | (73) |
| Total Latin America | 3,571 | 1,446 | 746 | 4,880 | 10,643 | 3,051 | 13,694 |  | $(3,872)$ |
| Middle East and Africa |  |  |  |  |  |  |  |  |  |
| South Africa | 329 | 8 | 50 | 837 | 1,224 | - | 1,224 |  | 76 |
| Bahrain | 79 | 2 | 18 | 847 | 946 | - | 946 |  | (187) |

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(2) Includes acceptances, due froms, SBLCs, commercial letters of credit and formal guarantees.
(3) Derivative assets are carried at fair value and have been reduced by the amount of cash collateral applied of $\$ 964$ million and $\$ 557$ million at June 30, 2010
and
December 31, 2009. At

June 30, 2010
and
December 31, 2009, there were $\$ 565$ million and $\$ 616$ million of other marketable securities collateralizing derivative assets.
(4) Generally, cross-border resale agreements are presented based on the domicile of the counterparty, consistent with FFIEC reporting requirements.
Cross-border resale agreements where the underlying securities are
U.S. Treasury securities, in which case the domicile is the U.S., are excluded from this presentation.
(5) Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting requirements.
(6) Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Local funding or liabilities are subtracted from local exposures consistent with FFIEC reporting requirements.
Total amount ofavailable localliabilitiesfunding localcountryexposure atJune 30, 2010
was
$\$ 16.8$ billioncompared to$\$ 17.6$ billion at
December 31,
2009. Local
liabilities atJune 30, 2010 inAsia Pacific,Latin America,and Middle Eastand Africa were$\$ 15.6$ billion,$\$ 952$ million and\$213 million,respectively, ofwhich$\$ 7.5$ billion werein Singapore,$\$ 2.1$ billion inIndia,$\$ 1.8$ billion inHong Kong,$\$ 1.5$ billion inChina,
$\$ 1.3$ billion in
South Korea,
and $\$ 844$ million
were in Mexico.
There were no
other countries
with availablelocal liabilitiesfunding localcountry
exposure greater
than
$\$ 500$ million.
(7) No countryincluded in
Other Asia
Pacific, Other
Latin America,

Other Middle
East and Africa, or Other Central and Eastern
Europe had total
foreign exposure
of more than
$\$ 500$ million.

## Table of Contents

At June 30, 2010 and December 31, 2009, 60 percent and 53 percent of the emerging markets exposure was in Asia Pacific. Emerging markets exposure in Asia Pacific increased by $\$ 4.2$ billion primarily driven by increases in India, Taiwan, China and South Korea. Our exposure in China was primarily related to our equity investment in CCB which accounted for $\$ 9.2$ billion at both June 30, 2010 and December 31, 2009. For more information on our CCB investment, refer to All Other beginning on page 134.

At June 30, 2010, 27 percent of the emerging markets exposure was in Latin America compared to 35 percent at December 31, 2009. Latin America emerging markets exposure decreased by $\$ 3.9$ billion driven by a decrease in Brazil. The exposure decrease in Brazil was primarily related to the sale of our investment in Itaú Unibanco resulting in a $\$ 1.2$ billion pre-tax gain. At December 31, 2009, Itaú Unibanco accounted for $\$ 5.4$ billion of exposure in Brazil. For more information on the sale of Itaú Unibanco, see Recent Events on page 94. Our exposure in Mexico was primarily related to our 24.9 percent equity investment in Santander which is classified as securities and other investments in Table 44, and accounted for $\$ 2.6$ billion and $\$ 2.5$ billion at June 30, 2010 and December 31, 2009. In June 2010, we entered into an agreement to sell our investment in Santander and the sale is expected to close during the third quarter of 2010.

At June 30, 2010 and December 31, 2009, eight percent and seven percent of the emerging markets exposure was in Middle East and Africa, with an increase of $\$ 566$ million primarily driven by an increase in securities in Israel. At both June 30, 2010 and December 31, 2009, five percent of the emerging markets exposure was in Central and Eastern Europe which increased by $\$ 327$ million primarily driven by an increase in local exposures in Turkey.

## Table of Contents

Certain European countries (including Greece, Ireland, Italy, Portugal, and Spain) are currently experiencing varying degrees of financial stress. Greece, Portugal, and Spain had certain credit ratings lowered by ratings services during the three months ended June 30, 2010. Risks from the debt crisis in Europe could result in a disruption of the financial markets which could have a detrimental impact on the global economic recovery and non-sovereign debt in these countries. The table below shows our direct sovereign and non-sovereign exposures (excluding consumer credit card exposure) in these countries at June 30, 2010. As presented in Table 45, total exposure to these countries was $\$ 16.2$ billion at June 30, 2010 compared to $\$ 22.5$ billion at March 31, 2010 and $\$ 25.5$ billion at December 31, 2009. The decrease since December 31, 2009 was driven by maturity of sovereign securities in Greece, Ireland and Spain and decreased local exposures in Ireland and Spain.

Table 45
Select European Countries


| Country Greece |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sovereign | \$ | - | \$ | - | \$ | 82 | \$ | 175 | \$ | 257 | \$ | - | \$ | 257 | \$ | (13) |
| Non-sovereign |  | 333 |  | 2 |  | 68 |  | 127 |  | 530 |  | - |  | 530 |  | - |
| Total Greece |  | 333 |  | 2 |  | 150 |  | 302 |  | 787 |  | - |  | 787 |  | (13) |
| Ireland |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign |  | 10 |  | 15 |  | 5 |  | - |  | 30 |  | - |  | 30 |  | (30) |
| Non-sovereign |  | 1,749 |  | 546 |  | 609 |  | 964 |  | 3,868 |  | - |  | 3,868 |  | (20) |
| Total Ireland |  | 1,759 |  | 561 |  | 614 |  | 964 |  | 3,898 |  | - |  | 3,898 |  | (50) |
| Italy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign |  | - |  | - |  | 967 |  | 14 |  | 981 |  | 22 |  | 1,003 |  | (949) |
| Non-sovereign |  | 886 |  | 39 |  | 758 |  | 2,352 |  | 4,035 |  | 1,735 |  | 5,770 |  | (43) |
| Total Italy |  | 886 |  | 39 |  | 1,725 |  | 2,366 |  | 5,016 |  | 1,757 |  | 6,773 |  | (992) |
| Portugal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign |  | - |  | - |  | 22 |  | 5 |  | 27 |  | - |  | 27 |  | (34) |
| Non-sovereign |  | 60 |  | 48 |  | 65 |  | 204 |  | 377 |  | - |  | 377 |  | - |
| Total Portugal |  | 60 |  | 48 |  | 87 |  | 209 |  | 404 |  | - |  | 404 |  | (34) |
| Spain |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign |  | - |  | - |  | 22 |  | 4 |  | 26 |  | 71 |  | 97 |  | (61) |

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| Non-sovereign | 1,118 | 38 | 531 | 1,512 | 3,199 | 1,033 | $\mathbf{4 , 2 3 2}$ | (6) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Total Spain | 1,118 | 38 | 553 | 1,516 | 3,225 | 1,104 | $\mathbf{4 , 3 2 9}$ | (67) |
| Total |  |  |  |  |  |  |  |  |
| Sovereign | 10 | 15 | 1,098 | 198 | 1,321 | 93 | $\mathbf{1 , 4 1 4}$ | $(1,087)$ |
| Non-sovereign | 4,146 | 673 | 2,031 | 5,159 | 12,009 | 2,768 | $\mathbf{1 4 , 7 7 7}$ | (69) |

Total Selected

${ }^{(1)}$ Includes
acceptances, due
froms, SBLCs,
commercial
letters of credit and formal guarantees.
(2) Derivative assets are carried at fair value and have been reduced by the amount of cash collateral applied of $\$ 3.2$ billion at June 30, 2010.
At June 30, 2010, there were $\$ 368$ million of other marketable securities collateralizing derivatives assets.
(3) Generally, cross-border resale agreements are presented based on the domicile of the counterparty, consistent with FFIEC reporting requirements. Cross-border resale
agreements
where the underlying securities are U.S. Treasury securities, in which case the domicile is the U.S., are excluded from this presentation.
(4) Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting requirements.
${ }^{(5)}$ Local country
exposure
includes
amounts payable to the
Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Local funding or liabilities of $\$ 763$ million at

June 30, 2010
are subtracted
from local
exposures
consistent with
FFIEC reporting
requirements. Of
the $\$ 763$ million
applied for
exposure
reduction,
$\$ 335$ million
was in Italy,
$\$ 235$ million in Ireland, $\$ 153$ million in Spain and $\$ 40$ million in Greece.
(6) Represents net
notional credit
default
protection
purchased to
hedge
counterparty
risk.

## Provision for Credit Losses

The provision for credit losses decreased $\$ 5.3$ billion to $\$ 8.1$ billion, and $\$ 8.8$ billion to $\$ 17.9$ billion for the three and six months ended June 30, 2010 compared to the same periods in 2009.

The consumer portion of the provision for credit losses decreased $\$ 3.2$ billion to $\$ 7.1$ billion, and $\$ 5.5$ billion to $\$ 15.4$ billion for the three and six months ended June 30, 2010, compared to the same periods in 2009. The decreases for both the three and six month periods were due to reserve reductions in 2010 compared to reserve additions in 2009. The reserve

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## Table of Contents

reductions resulted from lower delinquencies, decreasing bankruptcies and reduced losses in the consumer credit card and unsecured consumer lending portfolios resulting from an improving economic outlook. Consumer real estate reserves increased in both the three and six months ended June 30, 2010 amid continued stress in the housing markets, however, at lower levels than the same periods in the prior year. This improvement in consumer was partially offset by higher net charge-offs due to the impact of the adoption of new consolidation guidance resulting in the consolidation of certain securitized loan balances in our consumer credit card and home equity portfolios. In the consumer purchased credit-impaired loan portfolios, the addition to reserves to reflect further reductions in expected principal cash flows was $\$ 271$ million and $\$ 1.1$ billion in the three and six months ended June 30, 2010 compared to $\$ 750$ million and $\$ 1.6$ billion a year earlier.

The commercial portion of the provision for credit losses including the provision for unfunded lending commitments decreased $\$ 2.1$ billion to $\$ 957$ million, and $\$ 3.3$ billion to $\$ 2.5$ billion for the three and six months ended June 30, 2010 compared to the same periods in 2009. In the three-month comparison, the decrease was driven by reserve reductions and lower net charge-offs in the core commercial portfolio driven by improved borrower credit profiles. In the six month comparison, the decrease was also driven by reserve reductions in the commercial domestic and small business portfolios due to improved borrower credit profiles, combined with smaller reserve increases in the commercial real estate portfolio.

## Allowance for Credit Losses

The allowance for loan and lease losses is allocated based on two components, depending on whether the loan or lease has been individually identified as being impaired. We evaluate the adequacy of the allowance for loan and lease losses based on the total of these two components. The allowance for loan and lease losses excludes loans held-for-sale and loans accounted for under the fair value option, as fair value adjustments related to loans measured at fair value include a credit risk component.

The first component of the allowance for loan and lease losses covers nonperforming commercial loans, consumer real estate loans that have been modified in a TDR, renegotiated credit card, unsecured consumer, and small business loans. These loans are subject to impairment measurement at the loan level based either on the present value of expected future cash flows discounted at the loan s original effective interest rate, or discounted at the portfolio average contractual annual percentage rate, excluding renegotiated and promotionally priced loans for the renegotiated portfolio; the collateral value or the loan s observable market price. When the values are lower than the carrying value of the loan, impairment is recognized. For purposes of computing this specific loss component of the allowance, larger impaired loans are evaluated individually and smaller impaired loans are evaluated as a pool using historical loss experience for the respective product types and risk ratings of the loans.

The second component of the allowance for loan and lease losses covers performing consumer and commercial loans and leases which have incurred losses that are not yet individually identifiable. The allowance for consumer and certain homogeneous commercial loan and lease products is based on aggregated portfolio evaluations, generally by product type. Loss forecast models are utilized that consider a variety of factors including, but not limited to, historical loss experience, estimated defaults or foreclosures based on portfolio trends, delinquencies, economic trends and credit scores. Our consumer real estate loss forecast model estimates the portion of our homogeneous loans that will default based on individual loan attributes, the most significant of which are refreshed LTV or CLTV, borrower credit score, vintage and geography all of which are further broken down into current delinquency status. Incorporating refreshed LTV and CLTV into our probability of default allows us to factor the impact of changes in home prices into our allowance for loan and lease losses. These loss forecast models are updated on a quarterly basis to incorporate information reflecting the current economic environment. As of June 30, 2010, inputs to the loss forecast models resulted in reductions in the allowance for the Global Card Services consumer credit card and unsecured consumer lending portfolios.

The allowance for commercial loan and lease losses is established by product type after analyzing historical loss experience by internal risk rating, current economic conditions, industry performance trends, geographic or obligor concentrations within each portfolio segment, and any other pertinent information. The statistical models for commercial loans are updated at least annually and utilize the Corporation s historical database of actual defaults and other data. The credit characteristics of the commercial portfolios are updated at least quarterly to incorporate the most

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recent data reflecting the current economic environment. For risk-rated commercial loans, we estimate the probability of default (PD) and the loss given default (LGD) based on the Corporation s historical experience of defaults and credit losses. Factors considered when assessing the internal risk rating include: the value of the underlying collateral, if applicable; the industry in which the obligor operates; the obligor s liquidity and other financial indicators; and other quantitative and qualitative factors relevant to the obligor s credit risk. As of June 30, 2010, updates to the credit characteristics resulted in reductions in the allowance for our commercial domestic portfolio. When estimating the allowance for loan and lease losses, management relies not only on models derived from historical experience but also on its judgment to consider the effect on

## Table of Contents

probable losses inherent in the portfolios due to the current macroeconomic environment and trends, changes to underwriting standards, inherent uncertainty in models and their inputs and other qualitative factors.

We monitor differences between estimated and actual incurred loan and lease losses. This monitoring process includes periodic assessments by senior management of loan and lease portfolios and the models used to estimate incurred losses in those portfolios.

Additions to the allowance for loan and lease losses are made by charges to the provision for credit losses. Credit exposures deemed to be uncollectible are charged against the allowance for loan and lease losses. Recoveries of previously charged off amounts are credited to the allowance for loan and lease losses.

The allowance for loan and lease losses for the consumer portfolio as presented in Table 47 was $\$ 36.5$ billion at June 30, 2010, an increase of $\$ 8.7$ billion from December 31, 2009. This increase was primarily related to reserves recorded on January 1, 2010 in connection with the adoption of new consolidation guidance and higher reserve additions in the consumer real estate portfolios amid continued stress in the housing market. These items were partially offset by improving credit quality in the Global Card Services consumer portfolios. With respect to the consumer purchased credit-impaired loan portfolios, updates to our expected principal cash flows resulted in an increase in reserves through provision of $\$ 1.1$ billion, primarily in the home equity portfolio.

The allowance for commercial loan and lease losses was $\$ 8.7$ billion at June 30, 2010, a $\$ 690$ million decrease from December 31, 2009. The decrease was primarily due to reserve reductions in the small business portfolios within Global Card Services and Global Commercial Banking, as well as in the commercial domestic portfolios primarily in Global Commercial Banking and GBAM.

The allowance for loan and lease losses as a percentage of total loans and leases outstanding was 4.75 percent at June 30, 2010, compared to 4.16 percent at December 31, 2009. The increase in the ratio was primarily due to consumer reserve increases for securitized loans consolidated under the new consolidation guidance, which were primarily credit card loans. In addition, the June 30, 2010 and the December 31, 2009 ratios include the impact of the purchased credit-impaired loan portfolio. Excluding the impacts of the purchased credit-impaired loan portfolio, the allowance for loan and lease losses as a percentage of total loans and leases outstanding was 4.37 percent at June 30, 2010 compared to 3.88 percent at December 31, 2009.

## Reserve for Unfunded Lending Commitments

In addition to the allowance for loan and lease losses, we also estimate probable losses related to unfunded lending commitments such as letters of credit, financial guarantees and binding loan commitments (excluding commitments accounted for under the fair value option). Unfunded lending commitments are subject to the same assessment as funded loans, including estimates of PD and LGD. Due to the nature of unfunded commitments, the estimate of probable losses must also consider utilization. To estimate the portion of these undrawn commitments that is likely to be drawn by a borrower at the time of estimated default, analyses of the Corporation s historical experience are applied to the unfunded commitments to estimate the funded Exposure at Default (EAD). The expected loss for unfunded lending commitments is the product of the PD, the LGD and the EAD, adjusted for any qualitative factors including economic uncertainty and inherent uncertainty in models.

The reserve for unfunded lending commitments at June 30, 2010 was $\$ 1.4$ billion, $\$ 74$ million lower than December 31, 2009.

## Table of Contents

Table 46 presents a rollforward of the allowance for credit losses for the three and six months ended June 30, 2010 and 2009.

Table 46
Allowance for Credit Losses
Three Months Ended June
30
Six Months Ended June 30

| (Dollars in millions) | 2010 | 2009 | 2010 | 2009 |
| :--- | :--- | :--- | :--- | :--- |

Allowance for loan and lease losses, beginning of period, before effect of the January 1 adoption of new consolidation guidance
Allowance related to adoption of new consolidation guidance

Allowance for loan and lease losses, beginning of period

Loans and leases charged off
Residential mo
Home equity
Discontinued real estate
Credit card domestic
Credit card foreign
Direct/Indirect consumer
Other consumer
Total consumer charge-offs $\quad(\mathbf{8 , 7 3 5})$

| Commercial domestic ${ }^{(1)}$ | $\mathbf{( 8 1 1 )}$ | $(1,343)$ | $(\mathbf{1 , 7 8 3})$ | $(2,252)$ |
| :--- | ---: | ---: | ---: | ---: |
| Commercial real estate | $(\mathbf{6 5 9}$ | $(636)$ | $(\mathbf{1 , 2 8 9})$ | $(1,091)$ |
| Commercial lease financing | $(\mathbf{1 7 )}$ | $(49)$ | $(\mathbf{4 3 )}$ | $(118)$ |
| Commercial foreign | $\mathbf{( 8 4 )}$ | $(130)$ | $(\mathbf{1 2 4})$ | $(235)$ |
| Total commercial charge-offs | $(\mathbf{1 , 5 7 1})$ | $(2,158)$ | $\mathbf{( 3 , 2 3 9 )}$ | $(3,696)$ |
| Total loans and leases charged off | $(\mathbf{1 0 , 3 0 6}$ | $(9,126)$ | $\mathbf{( 2 1 , 8 0 7 )}$ | $(16,482)$ |

Recoveries of loans and leases previously charged off

| Residential mortgage | $\mathbf{1 5}$ | 20 | $\mathbf{2 2}$ | 34 |
| :--- | ---: | ---: | ---: | ---: |
| Home equity | $\mathbf{7 2}$ | 37 | $\mathbf{1 4 2}$ | 66 |
| Discontinued real estate | $\mathbf{1}$ | 3 | $\mathbf{7}$ | 3 |
| Credit card domestic | $\mathbf{1 9 2}$ | 47 | $\mathbf{3 7 0}$ | 98 |
| Credit card foreign | $\mathbf{4 7}$ | 22 | $\mathbf{9 0}$ | 39 |
| Direct/Indirect consumer | $\mathbf{2 5 1}$ | 230 | $\mathbf{5 1 4}$ | 478 |
| Other consumer | $\mathbf{1 5}$ | 12 | $\mathbf{3 3}$ | 32 |



Consumer allowance for loan and lease losses as a percentage of total consumer loans and leases outstanding at June 30
Commercial allowance for loan and lease losses as a percentage of total commercial loans and leases outstanding at June $30{ }^{(5)}$ 2.88

| $\mathbf{5 . 0 9}$ | 4.18 | $\mathbf{5 . 0 9}$ | 4.18 |
| :--- | :--- | :--- | :--- |
| $\mathbf{2 . 8 8}$ | 2.46 | $\mathbf{2 . 8 8}$ | 2.46 |
| $\mathbf{4 . 1 2}$ | 3.81 | $\mathbf{4 . 3 6}$ | 3.39 |
|  |  |  |  |
| $\mathbf{1 2 0}$ | 108 | $\mathbf{1 2 0}$ | 108 |
| $\mathbf{1 . 0 5}$ | 0.90 | $\mathbf{0 . 9 8}$ | 1.00 |

${ }^{(1)}$ Includes small business commercial domestic charge-offs of $\$ 554$ million and $\$ 1.2$ billion for the three and six months ended June 30, 2010 compared to $\$ 788$ million and $\$ 1.4$ billion for the same periods in 2009.
(2) Includes small business commercial domestic recoveries of $\$ 26$ million and $\$ 49$ million for the three and six months ended June 30, 2010 compared to $\$ 15$ million and \$26 million for the same periods in 2009.
(3) For the six months ended June 30, 2009, amount includes a $\$ 750$ million
reduction in the allowance for loan and lease losses related to credit card loans of $\$ 8.5$ billion which were exchanged for $\$ 7.8$ billion in held-to-maturity debt securities that were issued by the Corporation s U.S. Credit Card Securitization Trust and retained by the Corporation.
(4) For the three and six months ended June 30, 2009, amount represents the fair value of the acquired Merrill Lynch reserve excluding those commitments accounted for under the fair value option, net of accretion, and the impact of funding previously unfunded portions.
${ }^{(5)}$ Outstanding loan and lease balances and ratios do not include loans accounted for under the fair value option. Loans accounted for under fair value option
were $\$ 3.9$ billion
and $\$ 7.0$ billion
at June 30, 2010 and 2009.
Average loans accounted for under fair value option were $\$ 4.2$ billion and $\$ 4.4$ billion for the three and six months ended June 30, 2010 compared to $\$ 7.4$ billion and $\$ 7.5$ billion for the same periods in 2009.
(6) Allowance for loan and lease losses includes $\$ 24.3$ billion and $\$ 16.5$ billion allocated to products that were excluded from nonperforming loans, leases and foreclosed properties at June 30, 2010 and 2009.
(7) For more information on our definition of nonperforming loans, see the discussion
beginning on page 162.
$\mathrm{n} / \mathrm{a}=$ not applicable

## Table of Contents

For reporting purposes, we allocate the allowance for credit losses across products. However, the allowance is available to absorb any credit losses without restriction. Table 47 presents our allocation by product type.

Table 47
Allocation of the Allowance for Credit Losses by Product Type

|  |  | June 30, 20 | 010 | $\begin{gathered} \text { January 1, } \\ 2010^{(1)} \end{gathered}$ |  | cember 31, | 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Percent of |  |  |  | Percent of |
|  |  |  | Loans and |  |  |  | Loans and |
|  |  | Percent of | of Leases |  |  | Percent of | Leases Outstanding |
| (Dollars in millions) | Amount | Total | Outstanding ${ }^{(2)}$ | Amount | Amount | Total | (2) |


| Allowance for loan and lease losses ${ }^{(3)}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage | \$ 4,818 | 10.65\% | 1.96\% | \$ 4,607 | \$ 4,607 | 12.38\% | 1.90\% |
| Home equity | 12,880 | 28.46 | 8.81 | 10,733 | 10,160 | 27.31 | 6.81 |
| Discontinued real estate | 1,140 | 2.52 | 8.27 | 989 | 989 | 2.66 | 6.66 |
| Credit card domestic | 12,384 | 27.36 | 10.61 | 15,102 | 6,017 | 16.18 | 12.17 |
| Credit card foreign | 2,197 | 4.85 | 8.32 | 2,686 | 1,581 | 4.25 | 7.30 |
| Direct/Indirect consumer | 2,929 | 6.47 | 2.98 | 4,251 | 4,227 | 11.36 | 4.35 |
| Other consumer | 182 | 0.41 | 6.08 | 204 | 204 | 0.55 | 6.53 |
| Total consumer | 36,530 | 80.72 | 5.62 | 38,572 | 27,785 | 74.69 | 4.81 |
| Commercial domestic (4) | 4,495 | 9.93 | 2.35 | 5,153 | 5,152 | 13.85 | 2.59 |
| Commercial real estate | 3,593 | 7.94 | 5.83 | 3,567 | 3,567 | 9.59 | 5.14 |
| financing | 269 | 0.60 | 1.26 | 291 | 291 | 0.78 | 1.31 |
| Commercial foreign | 368 | 0.81 | 1.32 | 405 | 405 | 1.09 | 1.50 |
| Total commercial ${ }^{(5)}$ | 8,725 | 19.28 | 2.89 | 9,416 | 9,415 | 25.31 | 2.96 |
| Allowance for loan and lease losses | 45,255 | 100.00\% | 4.75\% | 47,988 | 37,200 | 100.00\% | 4.16\% |

Reserve for unfunded
lending commitments
1,413
$1,487 \quad 1,487$
Allowance for credit losses (6)
\$46,668
\$ 49,475
\$38,687

[^6]guidance.
(2) Ratios are calculated as allowance for loan and lease
losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option for each loan and lease category. Loans accounted for under the fair value option include commercial domestic loans of $\$ 2.1$ billion and $\$ 3.0$ billion, commercial foreign loans of $\$ 1.7$ billion and $\$ 1.9$ billion and commercial real estate loans of $\$ 114$ million and $\$ 90$ million at June 30, 2010 and
December 31, 2009.
(3) Current period is presented in accordance with new consolidation guidance.
(4) Includes allowance for small business commercial domestic loans of $\$ 2.0$ billion and $\$ 2.4$ billion
at June 30, 2010
and
December 31, 2009.
(5) Includes
allowance for loan and lease losses for impaired commercial loans of $\$ 732$ million and $\$ 1.2$ billion at June 30, 2010 and December 31, 2009.
(6) Includes
$\$ 5.3$ billion and
$\$ 3.9$ billion
related to
purchased
credit-impaired
loans at June 30,
2010 and
December 31, 2009.

## Market Risk Management

Market risk is the risk that values of assets and liabilities or revenues will be adversely affected by changes in market conditions such as market movements. This risk is inherent in the financial instruments associated with our operations and/or activities including loans, deposits, securities, short-term borrowings, long-term debt, trading account assets and liabilities, and derivatives. Market-sensitive assets and liabilities are generated through loans and deposits associated with our traditional banking business, customer and other trading operations, the ALM process, credit risk mitigation activities and mortgage banking activities. In the event of market volatility, factors such as underlying market movements and liquidity have an impact on the results of the Corporation. More detailed information on our market risk management process is included on pages 79 through 86 of the MD\&A of the Corporation s 2009 Annual Report on Form 10-K.

## Trading Risk Management

Trading-related revenues represent the amount earned from trading positions, including market-based net interest income, which are taken in a diverse range of financial instruments and markets. Trading account assets and liabilities and derivative positions are reported at fair value. For more information on fair value, see Note 14 - Fair Value Measurements to the Consolidated Financial Statements. Trading-related revenues can be volatile and are largely driven by general market conditions and customer demand. Trading-related revenues are dependent on the volume and type of transactions, the level of risk assumed, and the volatility of price and rate movements at any given time within the ever-changing market environment.

The Global Markets Risk Committee (GRC), chaired by the Global Markets Risk Executive, has been designated by ALMRC as the primary governance authority for Global Markets Risk Management including trading risk management. The GRC s focus is to take a forward-looking view of the primary credit and market risks impacting $G B A M$ and prioritize

## Table of Contents

those that need a proactive risk mitigation strategy. Market risks that impact lines of business outside of $G B A M$ are monitored and governed by their respective governance authorities.

The GRC monitors significant daily revenues and losses by business and the primary drivers of the revenues or losses. Thresholds are in place for each of our businesses in order to determine if the revenue or loss is considered to be significant for that business. If any of the thresholds are exceeded, an explanation of the variance is provided to the GRC. The thresholds are developed in coordination with the respective risk managers to highlight those revenues or losses that exceed what is considered to be normal daily income statement volatility.

The following histogram is a graphic depiction of trading volatility and illustrates the daily level of trading-related revenue for the three months ended June 30, 2010 as compared with the three months ended March 31, 2010. During the three months ended June 30, 2010, positive trading-related revenue was recorded for 81 percent of the trading days of which 59 percent were daily trading gains of over $\$ 25$ million, eight percent of the trading days had losses greater than $\$ 25$ million and the largest loss was $\$ 102$ million. This compares to the three months ended March 31, 2010, where positive trading-related revenue was recorded for 100 percent of the trading days of which 95 percent were daily trading gains of over $\$ 25$ million. The decrease in daily trading gains of over $\$ 25$ million during the three months ended June 30, 2010 compared to the three months ended March 31, 2010 was driven by less favorable market conditions.

## Histogram of Daily Trading-Related Revenue

To evaluate risk in our trading activities, we focus on the actual and potential volatility of individual positions as well as portfolios. VaR is a key statistic used to measure market risk. In order to manage day-to-day risks, VaR is subject to trading limits both for our overall trading portfolio and within individual businesses. All limit excesses are communicated to management for review.

A VaR model simulates the value of a portfolio under a range of hypothetical scenarios in order to generate a distribution of potential gains and losses. VaR represents the worst loss the portfolio is expected to experience based on historical trends with a given level of confidence and depends on the volatility of the positions in the portfolio and on how strongly their risks are correlated. Within any VaR model, there are significant and numerous assumptions that will differ from company to company. In addition, the accuracy of a VaR model depends on the availability and quality of historical data for each of the positions in the portfolio. A VaR model may require additional modeling assumptions for new products that do not have extensive historical price data or for illiquid positions for which accurate daily prices are not consistently available.

A VaR model is an effective tool in estimating ranges of potential gains and losses on our trading portfolios. There are however many limitations inherent in a VaR model as it utilizes historical results over a defined time period to estimate future performance. Historical results may not always be indicative of future results and changes in market conditions or in

## Table of Contents

the composition of the underlying portfolio could have a material impact on the accuracy of the VaR model. To ensure that the VaR model reflects current market conditions, we update the historical data underlying our VaR model on a bi-weekly basis and regularly review the assumptions underlying the model.

We continually review, evaluate and enhance our VaR model to ensure that it reflects the material risks in our trading portfolio. Nevertheless, due to the limitations mentioned above, we have historically used the VaR model as only one of the components in managing our trading risk and also use other techniques such as stress testing and desk level limits. Periods of extreme market stress influence the reliability of these techniques to various degrees.

The accuracy of the VaR methodology is reviewed by backtesting (i.e., comparing actual results against expectations derived from historical data) the VaR results against the daily profit and loss. Graphic representation of the backtesting results with additional explanation of backtesting excesses are reported to the GRC. Backtesting excesses occur when trading losses exceed VaR. Senior management reviews and evaluates the results of these tests. In periods of market stress, the GRC members communicate daily to discuss losses and VaR limit excesses. As a result of this process, the lines of business may selectively reduce risk. Where economically feasible, positions are sold or macroeconomic hedges are executed to reduce the exposure.

The following graph shows daily trading-related revenue and VaR for the 12 months ended June 30, 2010. Actual losses did not exceed daily trading VaR in the twelve months ended June 30, 2010. Actual losses exceeded daily trading VaR one time in the twelve months ended June 30, 2009. Our VaR model uses a historical simulation approach based on three years of historical data and an expected shortfall methodology equivalent to a 99 percent confidence level. Statistically, this means that losses will exceed VaR, on average, one out of 100 trading days, or two to three times each year.

## Trading Risk and Return <br> Daily Trading-related Revenue and VaR

## Table of Contents

Table 48 presents average, high and low daily trading VaR for the three months ended June 30, 2010, March 31, 2010 and June 30, 2009, as well as average daily trading VaR for the six months ended June 30, 2010 and June 30, 2009.

## Table 48

Trading Activities Market Risk VaR

Three Months Ended June 30, 2010

Three Months Ended<br>March 31, 2010

Three Months Ended
June 30, 2009
Six Months
Ended
June 30
$2010 \quad 2009$

| (Dollars in millions) | Average | High ${ }^{(1)}$ | Low ${ }^{(1)}$ | Average | High <br> (1) | Low ${ }^{(1)}$ | Average | High <br> (1) | Low ${ }^{(1)}$ | Average | Average |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Foreign exchange | \$ 21.5 | \$ 63.0 | \$ 6.6 | \$ 48.0 | \$ 73.1 | \$ 25.4 | \$ 9.5 | 13.2 | \$ 6.8 | \$ 34.5 | \$ 12.5 |
| Interest rate | 56.4 | 89.7 | 38.4 | 63.8 | 82.9 | 42.9 | 62.9 | 82.0 | 43.6 | 60.0 | 65.5 |
| Credit | 175.8 | 216.2 | 146.8 | 208.3 | 287.2 | 173.7 | 163.7 | 241.9 | 124.8 | 191.8 | 202.0 |
| Real estate/mortgage | 71.0 | 80.2 | 63.5 | 63.8 | 82.9 | 42.9 | 42.1 | 54.2 | 32.4 | 67.4 | 46.6 |
| Equities | 36.6 | 68.1 | 20.9 | 63.1 | 90.9 | 34.4 | 35.1 | 54.2 | 23.6 | 49.7 | 35.7 |
| Commodities | 23.2 | 31.7 | 14.0 | 22.2 | 27.2 | 19.2 | 20.6 | 25.6 | 16.9 | 22.7 | 20.4 |
| Portfolio diversification | (195.5) | - | - | (193.4) | - | - | (166.2) | - | - | (194.4) | (177.2) |

## Total market-based 

(1) The high and low for the total portfolio may not equal the sum of the individual components as the highs or lows of the individual portfolios may have occurred on different trading days.
The decrease in average VaR during the three months ended June 30, 2010 resulted from reduced exposures in several businesses. In addition, portfolio diversification increased relative to average VaR , as exposure changes resulted in reduced correlations across businesses.

Counterparty credit risk is an adjustment to the mark-to-market value of our derivative exposures reflecting the impact of the credit quality of counterparties on our derivative assets. Since counterparty credit exposure is not included in the VaR component of the regulatory capital allocation, we do not include it in our trading VaR, and it is therefore not included in the daily trading-related revenue illustrated in our histogram or used for backtesting.

## Trading Portfolio Stress Testing

Because the very nature of a VaR model suggests results can exceed our estimates, we also stress test our portfolio. Stress testing estimates the value change in our trading portfolio that may result from abnormal market movements.

Various scenarios, categorized as either historical or hypothetical, are regularly run and reported for the overall trading portfolio and individual businesses. Historical scenarios simulate the impact of price changes that occurred during a set of extended historical market events. Generally, a 10-business-day window or longer, representing the most severe point during a crisis, is selected for each historical scenario. Hypothetical scenarios provide simulations of anticipated shocks from predefined market stress events. These stress events include shocks to underlying market risk variables which may be well beyond the shocks found in the historical data used to calculate the VaR. As with the historical scenarios, the hypothetical scenarios are designed to represent a short-term market disruption. Scenarios are reviewed and updated as necessary in light of changing positions and new economic or political information. In addition to the value afforded by the results themselves, this information provides senior management with a clear picture of the trend of risk being taken given the relatively static nature of the shocks applied. Stress testing for the trading portfolio is also integrated with enterprise-wide stress testing. A process has been established to ensure consistency between the scenarios used for the trading portfolio and those used for enterprise-wide stress testing. The scenarios used for enterprise-wide stress testing purposes differ from the typical trading portfolio scenarios in that they have a longer time horizon and the results are forecasted over multiple periods for use in consolidated capital and liquidity planning. For additional information on enterprise-wide stress testing, see page 144.

## Table of Contents

## Interest Rate Risk Management for Nontrading Activities

Interest rate risk represents the most significant market risk exposure to our nontrading exposures. Our overall goal is to manage interest rate risk so that movements in interest rates do not adversely affect core net interest income. Interest rate risk is measured as the potential volatility in our core net interest income caused by changes in market interest rates. Client-facing activities, primarily lending and deposit-taking, create interest rate sensitive positions on our balance sheet. Interest rate risk from these activities, as well as the impact of changing market conditions, is managed through our ALM activities.

Simulations are used to estimate the impact on core net interest income using numerous interest rate scenarios, balance sheet trends and strategies. These simulations evaluate how these scenarios impact core net interest income on short-term financial instruments, debt securities, loans, deposits, borrowings and derivative instruments. In addition, these simulations incorporate assumptions about balance sheet dynamics such as loan and deposit growth and pricing, changes in funding mix, and asset and liability repricing and maturity characteristics. These simulations do not include the impact of hedge ineffectiveness.

Management analyzes core net interest income forecasts utilizing different rate scenarios with the baseline utilizing the forward interest rates. Management frequently updates the core net interest income forecast for changing assumptions and differing outlooks based on economic trends and market conditions. Thus, we continually monitor our balance sheet position in an effort to maintain an acceptable level of exposure to interest rate changes.

We prepare forward-looking forecasts of core net interest income. These baseline forecasts take into consideration expected future business growth, ALM positioning, and the direction of interest rate movements as implied by forward interest rates. We then measure and evaluate the impact that alternative interest rate scenarios have on these static baseline forecasts in order to assess interest rate sensitivity under varied conditions. The spot and 12 -month forward monthly rates used in our respective baseline forecasts at June 30, 2010 and December 31, 2009 are presented in the following table.

Table 49
Forward Rates

|  | June 30, 2010 |  |  | December 31, 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Federal Funds | ThreeMonth LIBOR | 10-Year Swap | Federal Funds | ThreeMonth LIBOR | 10-Year Swap |
| Spot rates | 0.25\% | 0.53\% | 3.02\% | 0.25\% | 0.25\% | 3.97\% |
| 12-month forward rates | 0.50 | 0.94 | 3.39 | 1.14 | 1.53 | 4.47 |

Table 50 shows the pre-tax dollar impact to forecasted core net interest income over the next twelve months from June 30, 2010 and December 31, 2009, resulting from a 100 bps gradual parallel increase, a 100 bps gradual parallel decrease, a 100 bp gradual curve flattening (increase in short-term rates or decrease in long-term rates) and a 100 bps gradual curve steepening (decrease in short-term rates or increase in long-term rates) from the forward market curve. For further discussion of core net interest income, see page 108.

Table 50
Estimated Core Net Interest Income

| (Dollars in millions) |  |  | June 30 |  | 31 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Curve Change | Short Rate (bps) | Long Rate (bps) | 2010 |  | $2009{ }^{(1)}$ |
| +100 bps Parallel shift | +100 | +100 | \$ 977 |  | 598 |
| -100 bps Parallel shift | -100 | -100 | $(1,131)$ |  | $(1,084)$ |

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| Flatteners |  |  | $\mathbf{2 6 0}$ | 127 |
| :--- | ---: | ---: | :---: | :---: |
| Short end | +100 | - | $\mathbf{( 8 4 6 )}$ | $(616)$ |
| Long end | - | -100 | $(447)$ |  |
| Steepeners | -100 | - | $\mathbf{( 3 4 7 )}$ |  |
| Short end | - | +100 | $\mathbf{6 7 3}$ | 476 |

(1) Reported on a managed basis at December 31, 2009.

The sensitivity analysis above assumes that we take no action in response to these rate shifts over the indicated periods. At June 30, 2010, the exposure as reported reflects impacts that may be realized in net interest income on the Consolidated Statement of Income. At December 31, 2009, the estimated exposure as reported reflects impacts that would have been realized primarily in net interest income and card income.

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## Table of Contents

Our core net interest income was asset sensitive to a parallel move in interest rates at both June 30, 2010 and December 31, 2009. Beyond what is already implied in the forward market curve, the exposure to declining rates is materially unchanged since December 31, 2009. As part of our ALM activities, we use securities, residential mortgages, and interest rate and foreign exchange derivatives in managing interest rate sensitivity.

## Securities

The securities portfolio is an integral part of our ALM position and is primarily comprised of debt securities including MBS and to a lesser extent corporate, municipal and other debt securities. At June 30, 2010 and December 31, 2009, AFS debt securities were $\$ 314.8$ billion and $\$ 301.6$ billion. During the three months ended June 30, 2010 and 2009, we purchased AFS debt securities of $\$ 34.8$ billion and $\$ 37.1$ billion, sold $\$ 28.3$ billion and $\$ 23.5$ billion, and had maturities and received paydowns of $\$ 17.8$ billion and $\$ 18.0$ billion. We realized $\$ 37$ million and $\$ 632$ million in net gains on sales of debt securities during the three months ended June 30, 2010 and 2009. In addition, we securitized $\$ 436$ million and $\$ 5.1$ billion of residential mortgage loans into MBS which we retained during the three months ended June 30, 2010 and 2009.

During the six months ended June 30, 2010 and 2009, we purchased AFS debt securities of $\$ 99.7$ billion and $\$ 43.7$ billion, sold $\$ 62.6$ billion and $\$ 75.3$ billion, and had maturities and received paydowns of $\$ 36.5$ billion and $\$ 31.9$ billion. We realized $\$ 771$ million and $\$ 2.1$ billion in net gains on sales of debt securities during the six months ended June 30, 2010 and 2009. In addition, we securitized $\$ 2.1$ billion and $\$ 5.4$ billion of residential mortgage loans into MBS which we retained during the six months ended June 30, 2010 and 2009.

During the three months ended June 30, 2010, we entered into a series of transactions in our AFS debt securities portfolio that involved securitizations as well as sales of non-agency RMBS. The Corporation made the decision to enter into these transactions in late May 2010 following a review of corporate risk objectives in light of proposed Basel regulatory capital changes and liquidity targets. For more information on the proposed regulatory capital changes, see Basel Regulatory Capital Requirements on page 145. The carrying value of the non-agency RMBS portfolio was reduced $\$ 5.2$ billion during the quarter primarily as a result of the aforementioned sales and securitizations as well as paydowns. We recognized net losses of $\$ 711$ million on the sales and securitizations, and improved the overall credit quality of the remaining portfolio as the non-agency RMBS portfolio below investment grade was reduced significantly.

Accumulated OCI includes a $\$ 2.9$ billion net after-tax unrealized gain at June 30, 2010, comprised primarily of $\$ 2.9$ billion of net unrealized gains related to AFS debt securities. Total market value of the AFS debt securities was $\$ 314.8$ billion at June 30,2010 with a weighted-average duration of 4.5 years and primarily relates to our MBS portfolio. The amount of pre-tax accumulated OCI related to AFS debt securities improved by $\$ 4.6$ billion and $\$ 5.7$ billion during the three and six months ended June 30, 2010.

We recognized $\$ 126$ million and $\$ 727$ million of OTTI losses through earnings on AFS debt securities during the three and six months ended June 30, 2010 compared to $\$ 1.0$ billion and $\$ 1.4$ billion for the same periods in 2009. OTTI losses on AFS marketable equity securities decreased $\$ 323$ million during the six months ended June 30, 2010 compared to $\$ 326$ million for the same period in 2009.

The recognition of impairment losses on AFS debt and marketable equity securities is based on a variety of factors, including the length of time and extent to which the market value has been less than cost, the financial condition of the issuer of the security and its ability to recover market value, and our intent and ability to hold the security to recovery. We do not intend to sell securities with unrealized losses and it is more-likely-than-not that we will not be required to sell those securities before recovery of amortized cost. Based on our evaluation of the above and other relevant factors, and after consideration of the losses described in the paragraph above, we do not believe that the AFS debt and marketable equity securities that are in an unrealized loss position at June 30, 2010 are other-than-temporarily impaired.

## Residential Mortgage Portfolio

At June 30, 2010 and December 31, 2009, residential mortgages were $\$ 245.5$ billion and $\$ 242.1$ billion. During the three months ended June 30, 2010 and 2009, we retained $\$ 8.8$ billion and $\$ 7.8$ billion in first mortgages originated by Home Loans \& Insurance. Outstanding residential mortgage loans increased $\$ 3.4$ billion at June 30, 2010 compared to December 31, 2009 primarily due to the repurchase of FHA insured mortgages from Government National Mortgage

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## Table of Contents

(GNMA) securities and origination of FHA insured loans during the six months ended June 30, 2010. During the three months ended June 30, 2010 and 2009, we securitized $\$ 436$ million and $\$ 5.1$ billion of residential mortgage loans into MBS which we retained. For more information on these securitizations, see Note 8 -Securitizations and Other Variable Interest Entities to the Consolidated Financial Statements. During the three months ended June 30, 2010 and 2009, we had no purchases of residential mortgages related to ALM activities. We sold $\$ 41$ million of residential mortgages during the three months ended June 30, 2010. This compares to sales of $\$ 5.2$ billion of residential mortgages during the three months ended June 30, 2009 of which $\$ 4.9$ billion were originated residential mortgages and $\$ 252$ million were previously purchased from third parties. We received paydowns of $\$ 8.2$ billion and $\$ 12.8$ billion during the three months ended June 30, 2010 and 2009. Net gains on these transactions were immaterial.

We retained $\$ 19.7$ billion and $\$ 12.8$ billion in first mortgages originated by Home Loans \& Insurance during the six months ended June 30, 2010 and 2009. We securitized $\$ 2.1$ billion and $\$ 5.4$ billion of residential mortgage loans into mortgage-backed securities which we retained during the six months ended June 30, 2010 and 2009. We recognized gains of $\$ 61$ million on the securitizations completed during the six months ended June 30, 2010. We had no purchases of residential mortgages related to ALM activities during the six months ended June 30, 2010 and 2009. We sold $\$ 283$ million of residential mortgages during the six months ended June 30, 2010 of which $\$ 272$ million were originated residential mortgages and $\$ 11$ million were previously purchased from third parties. This compares to sales of $\$ 5.7$ billion during the six months ended June 30, 2009, which were comprised of $\$ 5.1$ billion in originated residential mortgages and $\$ 648$ million previously purchased from third parties. We received paydowns of $\$ 16.5$ billion and $\$ 22.6$ billion during the six months ended June 30, 2010 and 2009. Net gains on these sales were immaterial.

## Interest Rate and Foreign Exchange Derivative Contracts

Interest rate and foreign exchange derivative contracts are utilized in our ALM activities and serve as an efficient tool to manage our interest rate and foreign exchange risk. We use derivatives to hedge the variability in cash flows or changes in fair value on our balance sheet due to interest rate and foreign exchange components. For additional information on our hedging activities, see Note 4 - Derivatives to the Consolidated Financial Statements.

Our interest rate contracts are generally non-leveraged generic interest rate and foreign exchange basis swaps, options, futures and forwards. In addition, we use foreign exchange contracts, including cross-currency interest rate swaps and foreign currency forward contracts, to mitigate the foreign exchange risk associated with foreign currency-denominated assets and liabilities. Table 51 shows the notional amounts, fair value, weighted-average receive fixed and pay fixed rates, expected maturity and estimated duration of our open ALM derivatives at June 30, 2010 and December 31, 2009. These amounts do not include derivative hedges on our net investments in consolidated foreign operations and MSRs.

Changes to the composition of our derivatives portfolio during the six months ended June 30, 2010 reflect actions taken for interest rate and foreign exchange rate risk management. The decisions to reposition our derivatives portfolio are based upon the current assessment of economic and financial conditions including the interest rate environment, balance sheet composition and trends, and the relative mix of our cash and derivative positions. The notional amount of our option positions increased to $\$ 9.1$ billion at June 30, 2010 from $\$ 6.5$ billion at December 31, 2009. Our interest rate swap positions, including foreign exchange contracts, were a net receive fixed position of $\$ 26.4$ billion at June 30, 2010 compared to a net receive fixed position of $\$ 52.2$ billion at December 31, 2009. The decrease in the notional levels of our interest rate swap position was driven by the net addition of $\$ 33.1$ billion in pay fixed swaps, $\$ 5.7$ billion in U.S. dollar-denominated receive fixed swaps and $\$ 1.6$ billion in foreign currency-denominated receive fixed swaps. The notional amount of our foreign exchange basis swaps was $\$ 160.9$ billion and $\$ 122.8$ billion at June 30, 2010 and December 31, 2009. The $\$ 38.1$ billion notional change was primarily due to new trade activity during the first six months of 2010 to mitigate cross currency basis risk on our economic hedge portfolio. The increase in pay fixed swaps was mainly the result of hedging newly purchased U.S. Treasury bonds with swaps. Our futures and forwards net notional position, which reflects the net of long and short positions, was a long position of $\$ 1.3$ billion at June 30, 2010 compared to a long position of $\$ 10.6$ billion at December 31, 2009.

## Table of Contents

The following table includes derivatives utilized in our ALM activities including those designated as accounting and economic hedging instruments. The fair value of net ALM contracts decreased $\$ 5.2$ billion to a gain of $\$ 7.1$ billion at June 30, 2010 from a gain of $\$ 12.3$ billion at December 31, 2009. The decrease was primarily attributable to a loss from the changes in the value of pay fixed interest rate swaps of $\$ 7.6$ billion, foreign exchange basis swaps of $\$ 2.3$ billion and option products of $\$ 414$ million. The decrease was partially offset by changes in the value of U.S. dollar-denominated receive fixed interest rate swaps of $\$ 4.7$ billion and foreign exchange contracts of \$395 million.

## 51

and Liability Management Interest Rate and Foreign Exchange Contracts

## 30, 2010

Expected Maturity

| ars in millions, average estimated on in years) | Fair <br> Value | Total | 2010 | 2011 | 2012 | 2013 | 2014 |  | reafter Du |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ve fixed interest rate swaps ${ }^{(1,2)}$ <br> nal amount | \$ 8,796 | \$116,249 | \$14,971 | \$ 8 | \$36,204 | \$ 7,663 | \$ 8,597 | \$ | 48,806 |
| thed-average fixed-rate xed interest rate swaps (1) | $(6,411)$ | 3.63\% | 1.23\% | 1.00\% | 2.49\% | 3.95\% | 3.52\% |  | 5.15\% |
| amount |  | \$137,516 | \$ 2,500 | \$50,810 | \$16,225 | \$ 806 | \$ 3,729 | \$ | 63,446 |
| d-average fixed-rate urrency basis swaps ${ }^{(3)}$ | 101 | 3.05\% | 1.82\% | 2.37\% | 2.14\% | 3.77\% | 2.61\% |  | 3.88\% |
| ou |  | \$ 73,740 | \$ 124 | \$ 8,131 | \$27,859 | \$14,296 | \$11,155 | \$ | 12,175 |
| exchange basis swaps ${ }^{(2,4,5)}$ | 2,339 |  |  |  |  |  |  |  |  |
| amount <br> products (6) | (240) | 160,904 | 7,514 | 16,095 | 24,740 | 30,272 | 33,726 |  | 48,557 |
| amount |  | 9,102 | 126 | 2,031 | 2,092 | 2,084 | 603 |  | 2,166 |
| $\begin{aligned} & \text { exchange contracts }(2,5,7) \\ & 1 \text { amount }^{(8)} \end{aligned}$ | 2,539 | 89,569 | 47,661 | 7,131 | 3,577 | 6,099 | 9,710 |  | 15,391 |
| es and forward rate contracts nal amount ${ }^{(8)}$ | 4 | 1,260 | 1,260 | - | - | - | - |  | - |

\$ 7,128
nber 31, 2009
ars in millions, average estimated
on in years
Fair
$\begin{array}{lllllll}\text { Value } & \text { Total } 2010 & 2011 & 2012 & 2013 & \text { Thereafter }\end{array}$

| ve fixed interest rate swaps ${ }^{(1,2)}$ | $\$ 4,047$ |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| nal amount |  | $\$ 110,597$ | $\$ 15,212$ | $\$$ | 8 | $\$ 35,454$ | $\$ 7,333$ | $\$ 8,247$ | $\$ 44,343$ |  |
| hted-average fixed-rate |  | $3.65 \%$ | $1.61 \%$ |  | $1.00 \%$ | $2.42 \%$ | $4.06 \%$ | $3.48 \%$ | $5.29 \%$ |  |
| xed interest rate swaps ${ }^{(1)}$ | 1,175 |  |  |  |  |  |  |  |  |  |

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nal amount
hted-average fixed-rate
-currency basis swaps ${ }^{(3)}$
nal amount
gn exchange basis swaps $(2,4,5)$
nal amount
n products ${ }^{(6)}$
nal amount
gn exchange contracts ${ }^{(2,5,7)}$ nal amount ${ }^{(8)}$
es and forward rate contracts nal amount ${ }^{(8)}$

LM contracts
(1) At June 30, 2010 and December 31, 2009, the receive fixed interest rate swap notional amounts that represented forward starting swaps and will not be effective until their respective contractual start dates were $\$ 623$ million and $\$ 2.5$ billion, and the forward starting pay fixed swap positions fixed swap positions
were $\$ 81.3$ billion and $\$ 76.8$ billion.
${ }^{(2)}$ Does not include basis adjustments on fixed-rate debt issued by the Corporation and hedged under fair value hedges using derivatives designated as hedging instruments that substantially offset the fair values of these derivatives.
(3) At June 30, 2010 and December 31, 2009, December 31, 2009,
same-currency basis swaps consist of $\$ 73.7$ billion and $\$ 42.9$ billion in both foreign currency and

\$12,272
U.S.
dollar-denominated basis swaps in which both sides of the swap are in the same currency.
(4) Foreign exchange basis swaps consist of cross-currency variable interest rate swaps used separately or in conjunction with receive fixed interest rate swaps.
(5) Does not include foreign currency translation adjustments on certain foreign debt issued by the Corporation which substantially offset the fair values of these derivatives.
(6) Option products of $\$ 9.1$ billion and $\$ 6.5$ billion at June 30, 2010 and
December 31, 2009
were comprised of $\$ 182$ million and $\$ 177$ million in purchased caps and $\$ 8.9$ billion and $\$ 6.3$ billion in swaptions.
(7) Foreign exchange contracts include foreign currency-denominated and cross-currency receive fixed interest rate swaps as well as foreign currency forward rate contracts. Total notional amount was comprised of $\$ 47.7$ billion in foreign
currency-denominated and cross-currency receive fixed swaps and $\$ 41.9$ billion in foreign currency forward rate contracts at June 30, 2010, and $\$ 46.0$ billion in foreign currency-denominated and cross-currency receive fixed swaps and $\$ 57.7$ billion in foreign currency forward rate contracts at December 31, 2009.
${ }^{(8)}$ Reflects the net of long and short positions.

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## Table of Contents

We use interest rate derivative instruments to hedge the variability in the cash flows of our assets and liabilities, including certain compensation costs and other forecasted transactions (collectively referred to as cash flow hedges). From time to time, we also utilize equity-indexed derivatives accounted for as cash flow hedges to minimize exposure to price fluctuations on the forecasted purchase or sale of certain equity investments. The net losses on both open and terminated derivative instruments recorded in accumulated OCI, net-of-tax, were $\$ 3.0$ billion and $\$ 2.5$ billion at June 30, 2010 and December 31, 2009. These net losses are expected to be reclassified into earnings in the same period as the hedged cash flows affect earnings and will decrease income or increase expense on the respective hedged cash flows. Assuming no change in open cash flow derivative hedge positions and no changes to prices or interest rates beyond what is implied in forward yield curves at June 30, 2010, the pre-tax net losses are expected to be reclassified into earnings as follows: $\$ 1.2$ billion, or 24 percent within the next year, 73 percent within five years, and 91 percent within 10 years, with the remaining nine percent thereafter. For more information on derivatives designated as cash flow hedges, see Note 4 Derivatives to the Consolidated Financial Statements.

In addition to the derivatives disclosed in Table 51, we hedge our net investment in foreign operations determined to have functional currencies other than the U.S. dollar using forward foreign exchange contracts that typically settle in less than 180 days, cross currency basis swaps, foreign exchange options and foreign currency-denominated debt. We recorded after-tax gains on derivatives and foreign currency-denominated debt in accumulated OCI associated with net investment hedges which were offset by losses on our net investments in consolidated foreign entities at June 30, 2010.

## Mortgage Banking Risk Management

We originate, fund and service mortgage loans, which subject us to credit, liquidity and interest rate risks, among others. We determine whether loans will be held for investment or held for sale at the time of commitment and manage credit and liquidity risks by selling or securitizing a portion of the loans we originate.

Interest rate and market risk can be substantial in the mortgage business. Fluctuations in interest rates drive consumer demand for new mortgages and the level of refinancing activity, which in turn affects total origination and service fee income. Typically, a decline in mortgage interest rates will lead to an increase in mortgage originations and fees and a decrease in the value of the MSRs driven by higher prepayment expectations. Hedging the various sources of interest rate risk in mortgage banking is a complex process that requires complex modeling and ongoing monitoring. IRLCs and the related residential first mortgage LHFS are subject to interest rate risk between the date of the IRLC and the date the loans are sold to the secondary market. To hedge interest rate risk, we utilize forward loan sale commitments and other derivative instruments including purchased options. These instruments are used as economic hedges of IRLCs and residential first mortgage LHFS. At June 30, 2010 and December 31, 2009, the notional amount of derivatives economically hedging the IRLCs and residential first mortgage LHFS was $\$ 116.2$ billion and $\$ 161.4$ billion.

MSRs are nonfinancial assets created when the underlying mortgage loan is sold to investors and we retain the right to service the loan. We use certain derivatives such as interest rate options, interest rate swaps, forward settlement contracts, Eurodollar futures, as well as mortgage-backed and U.S. Treasury securities as economic hedges of MSRs. The notional amounts of the derivative contracts and other securities designated as economic hedges of MSRs at June 30, 2010 were $\$ 1.3$ trillion and $\$ 68.8$ billion, for a total notional amount of $\$ 1.4$ trillion. At December 31, 2009, the notional amounts of the derivative contracts and other securities designated as economic hedges of MSRs were $\$ 1.3$ trillion and $\$ 67.6$ billion, for a total notional amount of $\$ 1.4$ trillion. For the three and six months ended June 30, 2010, we recorded gains in mortgage banking income of $\$ 4.0$ billion and $\$ 4.9$ billion related to the change in fair value of these economic hedges as compared to losses of $\$ 3.4$ billion and $\$ 3.2$ billion for the same periods in 2009. For additional information on MSRs, see Note 16 Mortgage Servicing Rights to the Consolidated Financial Statements and for more information on mortgage banking income, see Home Loans \& Insurance beginning on
page 117.

## Compliance Risk Management

Compliance risk is the risk posed by the failure to manage regulatory, legal and ethical issues that could result in monetary damages, losses or harm to our reputation or image. The Seven Elements of a Compliance Program ${ }^{\circledR}$
provides the framework for the compliance programs that are consistently applied across the Corporation to manage compliance risk. This framework includes a common approach to commitment and accountability, policies and procedures, controls and supervision, monitoring, regulatory change management, education and awareness, and reporting. For more information on our Compliance Risk Management activities, refer to page 86 of the MD\&A of the Corporation s 2009 Annual Report on Form 10-K.

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## Table of Contents

## Operational Risk Management

The Corporation defines operational risk as the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. Operational risk may occur anywhere in the Corporation, not solely in operations functions, and its effects may extend beyond financial losses. It includes legal risk but not strategic risk. Successful operational risk management is particularly important to diversified financial services companies because of the nature, volume and complexity of the financial services business. Under the Basel II Rules, an operational loss event is an event that results in a loss and is associated with any of the following seven operational loss event categories: internal fraud; external fraud; employment practices and workplace safety; clients, products and business practices; damage to physical assets; business disruption and system failures; and execution, delivery and process management. Specific examples of loss events include robberies, internal fraud, processing errors and physical losses from natural disasters.

We approach operational risk management from two perspectives: the enterprise and line of business. The Operational Risk Committee, which reports to the Enterprise Risk Committee of the Board, is responsible for operational risk policies, measurement and management, and control processes. Within Global Risk Management, Corporate Operational Risk Management develops and guides the strategies, policies, practices, controls and monitoring tools for assessing and managing operational risks across the organization.

For more information on our Operational Risk Management activities, refer to pages 86 and 87 of the MD\&A of the Corporation s 2009 Annual Report on Form 10-K.

## Complex Accounting Estimates

Our significant accounting principles, as described in Note 1 Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K, are essential in understanding the MD\&A. Many of our significant accounting principles require complex judgments to estimate the values of assets and liabilities. We have procedures and processes in place to facilitate making these judgments.

The more judgmental estimates are summarized below and in Complex Accounting Estimates beginning on page 88 of the MD\&A of the Corporation s 2009 Annual Report on Form 10-K. We have identified and described the development of the variables most important in the estimation processes that, with the exception of accrued taxes, involve mathematical models to derive the estimates. In many cases, there are numerous alternative judgments that could be used in the process of determining the inputs to the models. Where alternatives exist, we have used the factors that we believe represent the most reasonable value in developing the inputs. Actual performance that differs from our estimates of the key variables could impact net income. Separate from the possible future impact to net income from input and model variables, the value of our lending portfolio and market sensitive assets and liabilities may change subsequent to the balance sheet date, often significantly, due to the nature and magnitude of future credit and market conditions. Such credit and market conditions may change quickly and in unforeseen ways and the resulting volatility could have a significant, negative effect on future operating results. These fluctuations would not be indicative of deficiencies in our models or inputs.

## Level 3 Assets and Liabilities

Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and are significant to the overall fair value measurement are classified as Level 3 under the fair value hierarchy established in applicable accounting guidance. The Level 3 financial assets and liabilities include private equity investments, consumer MSRs, ABS, highly structured, complex or long-dated derivative contracts, structured notes and certain CDOs, for which there is not an active market for identical assets from which to determine fair value or where sufficient, current market information about similar assets to use as observable, corroborated data for all significant inputs into a valuation model is not available. In these cases, the fair values of these Level 3 financial assets and liabilities are determined using pricing models, discounted cash flow methodologies, a net asset value approach for certain structured securities, or similar techniques for which the determination of fair value requires significant management judgment or estimation. In the six months ended June 30, 2010, there were no changes to the quantitative models, or uses of such models, that resulted in a material adjustment to the Consolidated Statement of Income.

Level 3 assets, before the impact of counterparty netting related to our derivative positions, were $\$ 91.8$ billion and $\$ 103.6$ billion at June 30, 2010 and December 31, 2009 and represented approximately 12 percent and 14 percent of assets measured at fair value (or four percent and five percent of total assets). Level 3 liabilities, before the impact of counterparty netting related to our derivative positions, were $\$ 19.1$ billion and $\$ 21.8$ billion at June 30, 2010 and December 31, 2009 and

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## Table of Contents

represented approximately seven percent and 10 percent of the liabilities measured at fair value (or approximately one percent of total liabilities for both periods). At June 30, 2010, $\$ 19.1$ billion, or 10 percent, of trading account assets were classified as Level 3 assets, and $\$ 80$ million, or less than one percent of trading account liabilities, were classified as Level 3 liabilities. At June 30, 2010, $\$ 22.7$ billion, or 27 percent, of derivative assets were classified as Level 3 assets, and $\$ 13.3$ billion, or 21 percent, of derivative liabilities were classified as Level 3 liabilities. See Note 14 Fair Value Measurements to the Consolidated Financial Statements for a tabular presentation of the fair values of Level 1, 2 and 3 assets and liabilities at June 30, 2010 and December 31, 2009 and detail of Level 3 activity for the three months ended June 30, 2010 and 2009.

During the three and six months ended June 30, 2010, we recognized net gains of $\$ 706$ million and $\$ 2.2$ billion on Level 3 assets and liabilities which were primarily gains on net derivatives, other assets and long-term debt, and partially offset by changes in the value of MSRs and other-than-temporary impairment losses on non-agency RMBS. We also recorded unrealized losses of $\$ 73$ million and $\$ 523$ million (pre-tax) in accumulated OCI on Level 3 assets and liabilities during the three and six months ended June 30, 2010, which for the six months ended June 30, 2010 were primarily related to non-agency RMBS. The gains in net derivatives were driven by positive valuation adjustments on our IRLCs.

Level 3 financial instruments, such as our consumer MSRs, may be economically hedged with derivatives not classified as Level 3; therefore, gains or losses associated with Level 3 financial instruments may be offset by gains or losses associated with financial instruments classified in other levels of the fair value hierarchy. The gains and losses recorded in earnings did not have a significant impact on our liquidity or capital resources.

We conduct a review of our fair value hierarchy classifications on a quarterly basis. Transfers into or out of Level 3 are made if the significant inputs used in the financial models measuring the fair values of the assets and liabilities became unobservable or observable, respectively, in the current marketplace. These transfers are effective as of the beginning of the quarter.

During the three months ended June 30, 2010, the more significant transfers into Level 3 included $\$ 1.1$ billion of trading account assets, $\$ 1.1$ billion of AFS debt securities and $\$ 520$ million of net derivative contracts. Transfers into Level 3 for trading account assets were driven by reduced price transparency as a result of lower levels of trading activity for certain corporate debt securities as well as a change in valuation methodology for certain ABS to a discounted cash flow model. Transfers into Level 3 for AFS debt securities were due to an increase in the number of non-agency RMBS and other taxable securities priced using a discounted cash flow model. Transfers into Level 3 for net derivative contracts primarily related to a lack of price observability for certain credit default and total return swaps. During the three months ended June 30, 2010, the more significant transfers out of Level 3 were $\$ 819$ million of trading account assets, driven by increased price verification of certain mortgage-backed and corporate debt securities and increased price observability of index floaters based on the Bond Market Association (BMA) curve held in corporate securities, trading loans and other.

During the six months ended June 30, 2010, the more significant transfers into Level 3 included $\$ 2.8$ billion of trading account assets, $\$ 3.3$ billion of AFS debt securities and $\$ 768$ million of net derivative contracts. Transfers into Level 3 for trading account assets were driven by reduced price transparency as a result of lower levels of trading activity for certain municipal auction rate securities and corporate debt securities as well as a change in valuation methodology for certain asset-backed securities to a discounted cash flow model. Transfers into Level 3 for AFS debt securities were due to an increase in the number of non-agency RMBS and other taxable securities priced using a discounted cash flow model. Transfers into Level 3 for net derivative contracts primarily related to a lack of price observability for certain credit default and total return swaps. During the six months ended June 30, 2010, the more significant transfers out of Level 3 were $\$ 1.6$ billion of trading account assets, driven by increased price verification of certain mortgage-backed and corporate debt securities and increased price observability of index floaters based on the BMA curve held in corporate securities, trading loans and other.

## Goodwill and Intangible Assets

The nature of and accounting for goodwill and intangible assets are discussed in detail in Note 9 Goodwill and Intangible Assets to the Consolidated Financial Statements and also in Note 10 Goodwill and Intangible Assets and Note 1 Summary of Significant Accounting Principles to the Consolidated Financial Statements of the Corporation s

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2009 Annual Report on Form 10-K as well as Complex Accounting Estimates beginning on page 88 of the MD\&A of the Corporation s 2009 Annual Report on Form 10-K. Goodwill is reviewed for potential impairment at the reporting unit level on an annual basis, which for the Corporation is performed as of June 30, or in interim periods if events or circumstances indicate a potential impairment. A reporting unit is a business segment or one level below. As reporting units are determined after an acquisition or evolve with changes in business strategy, goodwill is assigned and it no longer retains its association with a particular acquisition. All of the revenue streams and related activities of a reporting unit, whether acquired or organic, are available to support the value of the goodwill.

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## Table of Contents

In performing the first step of the 2009 two-step annual impairment test, we compared the fair value of each reporting unit to its current carrying amount, including goodwill. Based on the results of step one of the impairment test, we determined that the carrying amount of the Home Loans \& Insurance and Global Card Services reporting units, including goodwill, exceeded their fair value. Accordingly, we performed step two of the goodwill impairment test for these reporting units as of June 30, 2009. In step two, we compared the implied fair value of each reporting unit s goodwill with the carrying amount of that goodwill. For all other reporting units, step two was not required as their fair value exceeded their carrying amount in step one indicating there was no impairment. Based on the results of step two of the impairment test as of June 30, 2009, we determined that goodwill was not impaired in either Home Loans \& Insurance or Global Card Services.

Based on the results of the annual impairment test at June 30, 2009, the interim period tests subsequent thereto, and due to continued stress on Home Loans \& Insurance and Global Card Services as a result of current market conditions, we concluded that an additional impairment analysis should be performed for these two reporting units in the three months ended June 30, 2010, prior to the 2010 annual impairment test. In step one of this second quarter 2010 goodwill impairment analysis for Home Loans \& Insurance, the fair value was estimated with equal weighting assigned to the market approach and the income approach. The fair value of Global Card Services was estimated under the income approach and did not consider the impact of any potential future changes which may result from the Financial Reform Act which was signed into law after June 30, 2010. Under the market approach valuation for Home Loans \& Insurance, significant assumptions were updated for current market conditions and were conceptually consistent with the assumptions used in our annual impairment tests as of June 30, 2009, and included market multiples and a control premium. The significant assumptions for the valuation of Home Loans \& Insurance under the income approach included cash flow estimates, the discount rate and the terminal value. In the Global Card Services valuation under the income approach, the significant assumptions included the discount rate, terminal value, expected loss rates and expected new account growth. For both Home Loans \& Insurance and Global Card Services, the carrying value exceeded the fair value, and accordingly, step two of the analysis was performed comparing the implied fair value of the reporting unit s goodwill with the carrying amount of that goodwill.

Under step two of the second quarter 2010 goodwill impairment analyses for both reporting units, significant assumptions in measuring the fair value of the assets and liabilities of the reporting units including discount rates, loss rates and interest rates were updated to reflect the current economic conditions. The results of step two of the goodwill impairment analysis for Home Loans \& Insurance and Global Card Services were consistent with the results of the 2009 annual impairment test and the subsequent interim impairment analyses, indicating that no goodwill was impaired in either reporting unit as of June 30, 2010. At June 30, 2010, the carrying amount of the reporting unit, fair value of the reporting unit and goodwill for Home Loans \& Insurance were $\$ 27.1$ billion, $\$ 20.8$ billion and $\$ 4.8$ billion, respectively, and for Global Card Services were $\$ 40.1$ billion, $\$ 40.1$ billion and $\$ 22.3$ billion, respectively. The estimated fair value as a percent of the carrying amount at June 30, 2010 was 77 percent for Home Loans \& Insurance and 99 percent for Global Card Services. We are in the process of completing our annual impairment test for all reporting units as of June 30, 2010.

On July 21, 2010, the Financial Reform Act was signed into law. Under the Financial Reform Act and its amendment to the Electronic Fund Transfer Act, the Federal Reserve must adopt rules within nine months of enactment of the Financial Reform Act regarding the interchange fees that may be charged with respect to electronic debit transactions. Those rules will take effect one year after enactment of the Financial Reform Act. The Financial Reform Act and the applicable rules are expected to materially reduce the future revenues generated by the debit card business of the Corporation. However, we expect to implement a number of actions that would mitigate some of the impact.

The Corporation s consumer and small business card products, including the debit card business, are part of an integrated platform within Global Card Services. Our current estimate of revenue loss due to the Financial Reform Act will materially reduce the carrying value of the $\$ 22.3$ billion of goodwill applicable to Global Card Services. Based on our current estimates of the revenue impact to this business segment, we expect to record a non-tax deductible goodwill impairment charge for Global Card Services in the three months ended September 30, 2010 that is estimated to be in the range of $\$ 7$ billion to $\$ 10$ billion. This estimate does not include potential mitigation actions

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to recapture lost revenue. A number of these actions may not reduce the goodwill impairment because they may generate revenue for business segments other than Global Card Services (e.g., Deposits) or because the actions may be identified and implemented after the impairment charge. The impairment charge, which is a non-cash item, will have no impact on the Corporation s reported Tier 1 and tangible equity ratios.

If economic conditions deteriorate or other events adversely impact the business models and the related assumptions including discount rates, loss rates and interest rates used to value our reporting units, there could be a change in the valuation of our goodwill and intangible assets which could result in the recognition of impairment losses in future periods. With any assumption change, when a prolonged change in performance causes the fair value of the reporting unit to fall below the carrying amount of goodwill, goodwill impairment will occur.

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## Table of Contents

## Representations and Warranties

We securitize first-lien mortgage loans generally in the form of MBS guaranteed by GSEs. In addition, in prior years, legacy companies have sold pools of first-lien mortgage loans and home equity loans as private label MBS or in the form of whole loans. In connection with these securitizations and whole loan sales, we and our legacy companies made various representations and warranties to the GSEs, private label MBS investors, monolines, and other whole loan purchasers. All of these loan sales included various representations and warranties. Breaches of these representations and warranties may result in the requirement to repurchase mortgage loans, indemnify or provide other recourse to an investor or insurer. In such cases, we bear any subsequent credit loss on the mortgage loans. Our credit loss may be reduced by any recourse we have to sellers of loans for representations and warranties provided to us when such loans were previously purchased. These representations and warranties can be enforced by the investor, or in certain first-lien and home equity securitizations where monolines have insured all or some of the related bonds, issued by the insurer at any time over the life of the loan. However, most demands for repurchase have occurred within the first few years of origination, generally after a loan has defaulted. Importantly, the contractual liability to repurchase arises only if there is a breach of the representations and warranties that materially and adversely affects the interest of the investor or securitization trust, or if there is a breach of other standards established by the terms of the related sale agreement. Our current operations are structured to attempt to limit the risk of repurchase and accompanying credit exposure by ensuring consistent production of quality mortgages and by servicing those mortgages consistent with secondary mortgage market standards. In addition, certain securitizations include guarantees written to protect purchasers of the loans from credit losses up to a specified amount. The probable losses to be absorbed under the representations and warranties obligations and the guarantees are recorded as a liability when the loans are sold and are updated by accruing a representations and warranties expense in mortgage banking income throughout the life of the loan as necessary when additional relevant information becomes available. The methodology used to estimate the liability for representations and warranties is a function of the representations and warranties given and considers a variety of factors, which include actual defaults, estimated future defaults, historical loss experience, probability that a repurchase request will be received and probability that a loan will be required to be repurchased.

Although the timing and volume has varied, we have experienced increasing repurchase and similar requests from buyers and insurers including monolines. However, we have received very limited number of repurchase requests related to private label MBS transactions. We perform a loan by loan review of all repurchase requests and have and will continue to contest such demands that we do not believe are valid. Overall, disputes have increased with buyers and insurers regarding representations and warranties.

We and our legacy companies have an established history of working with the GSEs on repurchase requests and have generally established a mutual understanding of what represents a valid defect and the protocols necessary for loan repurchases. However, unlike the repurchase protocols and experience established with GSEs, our experience with the monolines and other third party buyers has been varied and the protocols and experience with the monolines has not been as predictable as with the GSEs. In addition, we and our legacy companies have very limited experience with private label MBS repurchases as the number of repurchase requests received has been very limited. We have repurchased loans and have established a liability for representations and warranties for monoline repurchase requests for valid identified defects. A liability has also been established for monoline repurchase requests that are in the process of review based on historical repurchase experience with each monoline to the extent such experience provides a reliable basis on which to estimate incurred losses from future repurchase activity. We have also established a liability related to repurchase requests subject to negotiation and unasserted requests to repurchase current and future defaulted loans where it is believed a more consistent repurchase experience with certain monolines has been established. For other monolines, in view of the inherent difficulty of predicting the outcome of those repurchase requests where a valid defect has not been identified or the inherent difficulty in predicting future claim requests and the related outcome in the case of unasserted requests to repurchase loans from the securitization trusts in which these monolines have insured all or some of the related bonds, we cannot reasonably estimate the eventual outcome. In addition the timing of the ultimate resolution, or the eventual loss, if any, on those repurchase requests cannot be reasonably determined.

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For the monolines where we have not established sufficient, consistent repurchase experience, we are unable to estimate the possible loss or a range of loss. Thus, a liability has not been established related to repurchase requests where a valid defect has not been identified, or in the case of any unasserted requests to repurchase loans from the securitization trusts in which monolines have insured all or some of the related bonds. The liability for representations and warranties, and corporate guarantees, is included in accrued expenses and other liabilities and the related expense is included in mortgage banking income. At June 30, 2010 and December 31, 2009, the liability was $\$ 3.9$ billion and $\$ 3.5$ billion. For the three and six months ended June 30, 2010, the representations and warranties and corporate guarantees expense was $\$ 1.2$ billion and $\$ 1.8$ billion, compared to $\$ 446$ million and $\$ 880$ million for the same periods in 2009. Representation and warranties expense may vary significantly each period as the methodology used to estimate the expense continues to be refined based on the level and type of repurchase requests presented, defects identified, the latest experience gained on repurchase requests and other relevant facts and circumstances.

## Table of Contents

At June 30, 2010, the unpaid principal balance of loans related to unresolved repurchase requests previously received from monolines was approximately $\$ 4.0$ billion, including $\$ 2.3$ billion that have been reviewed by the Corporation where, in our view, a valid defect has not been identified which would constitute an actionable breach of its representations and warranties and $\$ 1.7$ billion that is in the process of review. At June 30, 2010, the unpaid principal balance of loans for which monolines had requested loan files for review but for which no repurchase request has been received was approximately $\$ 9.8$ billion. There will likely be additional requests for loan files in the future leading to repurchase requests. Such requests may relate to loans that are currently in the securitization trusts or loans that have defaulted and are no longer included in the unpaid principal balance of the loans in the trust. However, we do not believe that we will receive a repurchase request for every loan in a securitization or every file requested; nor do we believe that we will determine that a valid defect exists for every loan repurchase request. We will continue to evaluate and review repurchase requests from the monolines and contest such demands that we do not believe are valid. Our exposure to loss from monoline repurchase requests will be determined by the number and amount of loans ultimately repurchased offset by the applicable underlying collateral value in the real estate securing these loans. In the unlikely event that repurchase would be required for the entire amount of all loans in all securitizations, regardless of whether the loans were current, and without considering whether a repurchase demand might be asserted or whether such demand actually showed a valid defect in any loans from the securitization trusts in which monolines have insured all or some of the related bonds, assuming the underlying collateral has no value, the maximum amount of potential loss would be no greater than the unpaid principal balance of the loans repurchased plus accrued interest. For additional information regarding disputes involving monolines, see Note 8 Securitizations and Other Variable Interest Entities, to the Consolidated Financial Statements, Note 11 Commitments and Contingencies to the Consolidated Financial Statements and Note 14 Commitments and Contingencies to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K.

## Edgar Filing: BANK OF AMERICA CORP /DE/ - Form 10-Q

## Table of Contents

## Glossary

Alt-A Mortgage Alternative-A mortgage, a type of U.S. mortgage that, for various reasons, is considered riskier than A-paper, or prime, and less risky than subprime, the riskiest category. Alt-A interest rates, which are determined by credit risk, therefore tend to be between those of prime and subprime home loans. Typically, Alt-A mortgages are characterized by borrowers with less than full documentation, lower credit scores and higher LTVs.
Assets in Custody Consist largely of custodial and non-discretionary trust assets excluding brokerage assets administered for customers. Trust assets encompass a broad range of asset types including real estate, private company ownership interest, personal property and investments.
Assets Under Management (AUM) The total market value of assets under the investment advisory and discretion of GWIM which generate asset management fees based on a percentage of the assets market values. AUM reflects assets that are generally managed for institutional, high net-worth and retail clients and are distributed through various investment products including mutual funds, other commingled vehicles and separate accounts.
Bridge Financing A loan or security that is expected to be replaced by permanent financing (debt or equity securities, loan syndication or asset sales) prior to the maturity date of the loan. Bridge loans may include an unfunded commitment, as well as funded amounts, and are generally expected to be retired in one year or less.
Client Brokerage Assets Include client assets which are held in brokerage accounts. This includes non-discretionary brokerage and fee-based assets which generate brokerage income and asset management fee revenue.
Client Deposits Includes GWIM client deposit accounts representing both consumer and commercial demand, regular savings, time, money market, sweep and foreign accounts.
Committed Credit Exposure Includes any funded portion of a facility plus the unfunded portion of a facility on which the lender is legally bound to advance funds during a specified period under prescribed conditions.
Core Net Interest Income Net interest income on a fully taxable-equivalent basis excluding the impact of market-based activities.
Credit Default Swap (CDS) A derivative contract that provides protection against the deterioration of credit quality and allows one party to receive payment in the event of default by a third party under a borrowing arrangement.
Credit Card Accountability Responsibility and Disclosure Act of 2009 (CARD Act) Legislation signed into law on May 22, 2009 to provide changes to credit card industry practices including significantly restricting credit card issuers ability to change interest rates and assess fees to reflect individual consumer risk, change the way payments are applied and requiring changes to consumer credit card disclosures. The majority of the provisions became effective in February 2010.
Excess Servicing Income For certain assets that have been securitized, interest income, fee revenue and recoveries in excess of interest paid to the investors, gross credit losses and other trust expenses related to the securitized receivables are all classified as excess servicing income, which is a component of card income. Excess servicing income also includes the changes in fair value of the Corporation s card related retained interests.
Interest-only Strip A residual interest in a securitization trust representing the right to receive future net cash flows from securitized assets after payments to third party investors and net credit losses. These arise when assets are transferred to a SPE as part of an asset securitization transaction qualifying for sale treatment under GAAP.
Interest Rate Lock Commitment (IRLC) Commitment with a loan applicant in which the loan terms, including interest rate and price, are guaranteed for a designated period of time subject to credit approval.
Loan-to-value (LTV) A commonly used credit quality metric that is reported in terms of ending and average LTV. Ending LTV is calculated as the outstanding carrying value of the loan at the end of the period divided by the estimated value of the property securing the loan. Estimated property values are primarily determined by utilizing the Case-Schiller Home Index, a widely used index based on data from repeat sales of single family homes. Case-Schiller indices are updated quarterly and are reported on a three-month or one-quarter lag. An additional metric related to LTV is combined loan-to-value (CLTV) which is similar to the LTV metric, yet combines the outstanding balance on the residential mortgage loan and the outstanding carrying value on the home equity loan or available line of credit, both of which are secured by the same property, divided by the estimated value of the property. A LTV of 100 percent reflects a loan that is currently secured by a property valued at an amount exactly equal to the

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## Table of Contents

carrying value or available line of the loan. Under certain circumstances, estimated values can also be determined by utilizing an automated valuation method (AVM) or Mortgage Risk Assessment Corporation (MRAC) index. An AVM is a tool that estimates the value of a property by reference to large volumes of market data including sales of comparable properties and price trends specific to the MSA in which the property being valued is located. The MRAC index is similar to the Case-Schiller Home Index in that it is an index that is based on data from repeat sales of single family homes and is reported on a lag.
Letter of Credit A document issued on behalf of a customer to a third party promising to pay the third party upon presentation of specified documents. A letter of credit effectively substitutes the issuer s credit for that of the customer. Making Home Affordable Program (MHA) A U.S. Treasury program to reduce the number of foreclosures and make it easier for homeowners to refinance loans. The program is comprised of the Home Affordable Modification Program (HAMP) which provides guidelines on loan modifications and is designed to help at-risk homeowners avoid foreclosure by reducing monthly mortgage payments and provides incentives to lenders to modify all eligible loans that fall under the program guidelines and the Home Affordable Refinance Program (HARP) which is available to homeowners who have a proven payment history on an existing mortgage owned by FNMA or FHLMC and is designed to help eligible homeowners refinance their mortgage loans to take advantage of current lower mortgage rates or to refinance ARMs into more stable fixed-rate mortgages. In addition, the Second Lien Program is a part of the MHA. For more information on this program, see the separate definition for the Second Lien Program.
Mortgage Servicing Right (MSR) The right to service a mortgage loan when the underlying loan is sold or securitized. Servicing includes collections for principal, interest and escrow payments from borrowers and accounting for and remitting principal and interest payments to investors.
Net Interest Yield Net interest income divided by average total interest-earning assets.
Nonperforming Loans and Leases Includes loans and leases that have been placed on nonaccrual status, including nonaccruing loans whose contractual terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties (troubled debt restructurings or TDRs). Loans accounted for under the fair value option, purchased credit-impaired loans and loans held-for-sale are not reported as nonperforming loans and leases. Consumer credit card loans, business card loans, consumer loans not secured by real estate and consumer loans secured by real estate where repayments are insured by the Federal Housing Administration are not placed on nonaccrual status and are, therefore, not reported as nonperforming loans and leases.
Purchased Credit-impaired Loan A loan purchased as an individual loan, in a portfolio of loans or in a business combination with evidence of deterioration in credit quality since origination for which it is probable, upon acquisition, that the investor will be unable to collect all contractually required payments. These loans are written down to fair value at the acquisition date.
Return on Average Common Shareholders Equity Measure of the earnings contribution as a percentage of average common shareholders equity.
Second Lien Program (2MP) A MHA program announced on April 28, 2009 by the U.S. Treasury that focuses on creating a comprehensive affordability solution for homeowners. By focusing on shared efforts with lenders to reduce second mortgage payments, pay-for-success incentives for servicers, investors and borrowers, and a payment schedule for extinguishing second mortgages, the 2MP is designed to help up to 1.5 million homeowners. The program is designed to ensure that first and second lien holders are treated fairly and consistently with priority of liens, and offers automatic modification of a second lien when a first lien is modified. Details of the program are still being finalized as of the time of this filing.
Subprime Loans Although a standard industry definition for subprime loans (including subprime mortgage loans) does not exist, the Corporation defines subprime loans as specific product offerings for higher risk borrowers, including individuals with one or a combination of high credit risk factors, such as low FICO scores (generally less than 620 for secured products and 660 for unsecured products), high debt to income ratios and inferior payment history.
Super Senior CDO Exposure Represents the most senior class of commercial paper or notes that are issued by CDO vehicles. These financial instruments benefit from the subordination of all other securities, including AAA-rated securities, issued by CDO vehicles.

Tier 1 Common Capital Tier 1 capital including CES, less preferred stock, qualifying trust preferred securities, hybrid securities and qualifying noncontrolling interest in subsidiaries.

## Table of Contents

Troubled Asset Relief Program (TARP) A program established under the Emergency Economic Stabilization Act of 2008 by the U.S. Treasury to, among other things, invest in financial institutions through capital infusions and purchase mortgages, MBS and certain other financial instruments from financial institutions, in an aggregate amount up to $\$ 700$ billion, for the purpose of stabilizing and providing liquidity to the U.S. financial markets.
Troubled Debt Restructuring (TDR) Loans whose contractual terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties. Concessions could include a reduction in the interest rate on the loan, payment extensions, forgiveness of principal, forbearance or other actions intended to maximize collection. TDRs are reported as nonperforming loans and leases while on nonaccrual status. TDRs that are on accrual status are reported as performing TDRs through the end of the calendar year in which the restructuring occurred or the year in which they are returned to accrual status. In addition, if accruing TDRs bear less than a market rate of interest at the time of modification, they are reported as performing TDRs throughout their remaining lives.
Value-at-risk (VaR) A VaR model estimates a range of hypothetical scenarios to calculate a potential loss which is not expected to be exceeded with a specified confidence level. VaR is a key statistic used to measure and manage market risk.

## Table of Contents

## Acronyms

| ABS | Asset-backed securities |
| :--- | :--- |
| AFS | Available-for-sale |
| ALMRC | Asset and Liability Market Risk Committee |
| ALM | Asset and liability management |
| ARM | Adjustable-rate mortgage |
| ARS | Auction rate securities |
| BPS | Basis points |
| CDO | Collateralized debt obligation |
| CES | Common Equivalent Securities |
| CMBS | Commercial mortgage-backed securities |
| CMO | Collateralized mortgage obligation |
| CRA | Community Reinvestment Act |
| CRC | Credit Risk Committee |
| FASB | Financial Accounting Standards Board |
| FDIC | Federal Deposit Insurance Corporation |
| FFIEC | Federal Financial Institutions Examination Council |
| FHA | Federal Housing Administration |
| FHLMC | Federal Home Loan Mortgage Corporation |
| FICC | Fixed income, currencies and commodities |
| FICO | Fair Isaac Corporation (credit score) |
| FNMA | Federal National Mortgage Association |
| FTE | Fully taxable-equivalent |
| GAAP | Generally accepted accounting principles in the United States of America |
| GNMA | Government National Mortgage Association |
| GRC | Global Markets Risk Committee |
| GSE | Government-sponsored enterprise |
| HAFA | Home Affordable Foreclosure Alternatives |
| LHFS | Loans held-for-sale |
| LIBOR | London InterBank Offered Rate |
| MBS | Mortgage-backed securities |
| MD\&A | Management s Discrssion and Analysis of Financial Condition and Results of Operations |
| MSA | Metropolitan statistical area |
| OCI | Other comprehensive income |
| OTC | Over-the-counter |
| OTTI | Other than temporary impairment |
| QSPE | Qualifying special purpose entity |
| RMBS | Residential mortgage-backed securities |
| ROC | Risk Oversight Committee |
| ROTE | Return on average tangible shareholders equity |
| SBLCs | Standby letters of credit |
| SEC | Securities and Exchange Commission |
| SPE | Special purpose entity |
| VIE | Variable interest entity |
|  |  |

## Table of Contents

## Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

See Market Risk Management beginning on page 183 in the MD\&A and the sections referenced therein for Quantitative and Qualitative Disclosures about Market Risk.
Item 4. CONTROLS AND PROCEDURES

## Evaluation of disclosure controls and procedures

As of the end of the period covered by this report and pursuant to Rule 13a-15(b) of the Securities Exchange Act of 1934 (Exchange Act), the Corporation s management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness and design of the Corporation s disclosure controls and procedures (as that term is defined in Rule 13a-15(e) of the Exchange Act). Based upon that evaluation, the Corporation s Chief Executive Officer and Chief Financial Officer concluded that the Corporation s disclosure controls and procedures were effective, as of the end of the period covered by this report, in recording, processing, summarizing and reporting information required to be disclosed by the Corporation in reports that it files or submits under the Exchange Act, within the time periods specified in the Securities and Exchange Commission s rules and forms.

## Changes in internal controls

There have been no changes in the Corporation s internal control over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the quarter ended June 30, 2010 that have materially affected or are reasonably likely to materially affect the Corporation s internal control over financial reporting.

## Part II. OTHER INFORMATION

## Item 1. Legal Proceedings

See Litigation and Regulatory Matters in Note 11 Commitments and Contingencies to the Consolidated Financial Statements, which is incorporated by reference in this Item 1, for litigation and regulatory disclosure that supplements the disclosure in Note 14 Commitments and Contingencies to the Consolidated Financial Statements of the Corporation s 2009 Annual Report on Form 10-K and in Note 11 Commitments and Contingencies to the Consolidated Financial Statements of the Corporation s Quarterly Report on Form 10-Q for the quarter ended March 31, 2010.

## Item 1A. Risk Factors

There are no material changes from the risk factors set forth under Part 1, Item1A. Risk Factors in the Corporation s 2009 Annual Report on Form 10-K, other than the addition of the following risk factor.

## The Financial Reform Act may significantly and negatively impact our revenues and earnings.

As a result of the financial crisis, the Corporation, along with the rest of the financial services industry, continues to experience heightened legislative and regulatory scrutiny, including the enactment of additional legislative and regulatory initiatives such as the Financial Reform Act. This legislation, which provides for sweeping financial regulatory reform, may have a significant and negative impact on the Corporation s earnings through fee reductions, higher costs (both regulatory and implementation) and new restrictions, as well as reduce available capital and have a material adverse impact on certain assets and liabilities held by the Corporation. The Financial Reform Act may also impact the competitive dynamics of the financial services industry in the U.S. by more adversely impacting large financial institutions, and by adversely impacting the competitive position of U.S. financial institutions in comparison to foreign competitors in certain businesses.

The Financial Reform Act mandates that the Federal Reserve limit debit card interchange fees. Under the Financial Reform Act, which includes the Durbin Amendment to the Electronic Fund Transfer Act, the Federal Reserve must adopt rules within nine months of enactment of this legislation regarding the interchange fees that may be charged with respect to electronic debit transactions. Those rules will take effect one year after enactment of the Financial Reform Act. This

## Table of Contents

legislation and the applicable rules promulgated thereunder are expected to materially reduce the future revenues generated by us (excluding any potential mitigation actions), and result in a non-deductible goodwill impairment charge for the Corporation s Global Card Services business segment. For additional information about the anticipated impact of these provisions on the Corporation, see Regulatory Overview beginning on page 92 in the MD\&A.

Provisions in the Financial Reform Act also ban banking organizations from engaging in proprietary trading and restrict their sponsorship of, or investing in, hedge funds and private equity funds, subject to limited exceptions. The Financial Reform Act increases regulation of the derivative markets through measures that broaden the derivative instruments subject to regulation and will require clearing and exchange trading as well as imposing additional capital and margin requirements for derivative market participants. The Financial Reform Act changes the assessment base used in calculating FDIC deposit insurance fees from assessable deposits to total assets less tangible capital; provides for resolution authority to establish a process to unwind large systemically important financial companies; establishes a consumer financial protection bureau; and includes new minimum leverage and risk-based capital requirements for large financial institutions; and proposes disqualification of trust preferred securities and other hybrid capital securities from Tier 1 capital. Many of these provisions will be phased-in over the next several months or years and will be subject both to further rulemaking and the discretion of regulatory bodies. For information about the Financial Reform Act s impact on the Corporation s Tier 1 capital, see Regulatory Capital beginning on page 142 in the MD\&A. The ultimate future impact of these provisions in the Financial Reform Act on the Corporation s businesses and results of operations will depend upon regulatory interpretation and rulemaking, as well as the success of any actions by the Corporation to mitigate the negative impact of the provisions. For additional information on this legislation, see Regulatory Overview beginning on page 92 in the MD\&A.

Two of the major credit ratings agencies have indicated that enactment of the Financial Reform Act, including regulators interpretation or rulemaking thereunder, may at some point result in a downgrade to the Corporation s credit ratings. One of these ratings agencies placed the Corporation s and certain other banks credit ratings on negative outlook based on an earlier version of financial reform legislation, and the other ratings agency placed the Corporation s and other banks credit ratings on negative outlook shortly after the Financial Reform Act was signed into law. It remains unclear what other actions the ratings agencies may take as a result of enactment of the Financial Reform Act. However, in the event of certain credit ratings downgrades, the Corporation s access to credit markets, liquidity and its related funding costs would be materially adversely affected. For additional information about the Corporation s credit ratings, see Liquidity Risk and Capital Management beginning on page 139 in the MD\&A.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The table below presents share repurchase activity for the three months ended June 30, 2010. The primary source of funds for cash distributions by the Corporation to its shareholders is dividends received from its banking subsidiaries. Each of the banking subsidiaries is subject to various regulatory policies and requirements relating to the payment of dividends, including requirements to maintain capital above regulatory minimums. All of the Corporation s preferred stock outstanding has preference over the Corporation s common stock with respect to the payment of dividends.

${ }^{(1)}$ Consists of shares acquired
by the
Corporation in connection with satisfaction of tax withholding obligations on vested restricted stock or restricted stock units and certain forfeitures from
terminations of employment related to awards under equity incentive plans.
The Corporation did not have any unregistered sales of its equity securities during the three months ended June 30, 2010.

## Table of Contents

Item 6. Exhibits

| Exhibit 3(a) | Amended and Restated Certificate of Incorporation of the Corporation, as in effect on the date hereof incorporated herein by reference to Exhibit 3(a) of the Corporation s Quarterly Report on Form 10-Q (File No. 1-6523) for the quarter ended March 31, 2010 |
| :---: | :---: |
| Exhibit 3(b) | Amended and Restated Bylaws of the Corporation, as in effect on the date hereof incorporated herein by reference to Exhibit 3.1 of the Corporation s Current Report on Form 8-K (File No. 1-6523) filed on August 3, 2010 |
| Exhibit 4(a) | Supplement to Global Agency Agreement dated as of April 30, 2010 among Bank of America, N.A., Deutsche Bank Trust Company Americas, Deutsche Bank AG, London Branch and Deutsche Bank Luxembourg S.A. ${ }^{(1)}$ |
| Exhibit 4(b) | Amended and Restated Agency Agreement dated as of July 22, 2010 among the Corporation, Bank of America, N.A., London Branch, as Principal Agent, and Merrill Lynch International Bank Limited, as Registrar and Transfer Agent, incorporated by reference to Exhibit 4.1 of the Corporation s Current Report on Form 8-K (File No. 1-6523) filed on July 27, 2010 |
| Exhibit 11 | Earnings Per Share Computation included in Note 12 Shareholders Equity and Earnings Per Common Share to the Consolidated Financial Statements |
| Exhibit 12 | Ratio of Earnings to Fixed Charges ${ }^{(1)}$ <br> Ratio of Earnings to Fixed Charges and Preferred Dividends ${ }^{(1)}$ |
| Exhibit 31(a) | Certification of the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of $2002{ }^{(1)}$ |
| Exhibit 31(b) | Certification of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of $2002{ }^{(1)}$ |
| Exhibit 32(a) | Certification of the Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of $2002{ }^{(1)}$ |
| Exhibit 32(b) | Certification of the Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of $2002{ }^{(1)}$ |
| Exhibit 101.INS | XBRL Instance Document ${ }^{(1,2)}$ |
| Exhibit 101.SCH | XBRL Taxonomy Extension Schema Document (1,2) |
| Exhibit 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document ${ }^{(1,2)}$ |
| Exhibit 101.LAB | XBRL Taxonomy Extension Label Linkbase Document ${ }^{(1,2)}$ |
| Exhibit 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document ${ }^{(1,2)}$ |
| Exhibit 101.DEF | XBRL Taxonomy Extension Definitions Linkbase Document ${ }^{(1,2)}$ |

(1) Included herewith
(2) These
interactive data
files shall not be deemed filed for purposes of
Section 11 or 12
of the Securities
Act of 1933, as
amended, or
Section 18 of the
Securities
Exchange Act of 1934, as amended, or otherwise
subject to
liability under
those sections.

## Table of Contents

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## Bank of America Corporation

Registrant
Date: August 6, 2010
/s/ Neil A. Cotty
Neil A. Cotty
Chief Accounting Officer
(Duly Authorized Officer)

# Bank of America Corporation <br> Form 10-Q Index to Exhibits 

Exhibit
Exhibit $3(a)$

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Exhibit 11 Earnings Per Share Computation included in Note 12 Shareholders Equity and Earnings Per Common Share to the Consolidated Financial Statements

Exhibit $12 \quad$ Ratio of Earnings to Fixed Charges ${ }^{(1)}$
Ratio of Earnings to Fixed Charges and Preferred Dividends (1)

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Exhibit 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document ${ }^{(1,2)}$
Exhibit 101.DEF XBRL Taxonomy Extension Definitions Linkbase Document ${ }^{(1,2)}$
(1) Included herewith
(2) These
interactive data files shall not be deemed filed for purposes of
Section 11 or 12 of the Securities Act of 1933, as amended, or Section 18 of the Securities
Exchange Act of 1934, as amended, or otherwise subject to liability under those sections.


[^0]:    ${ }^{(1)}$ At June 30, 2010, the notional amounts of SBLCs and financial

[^1]:    (1) Assets
    (liabilities). For assets, increase /

[^2]:    $\$ 16.5$ billion allocated to
    products that are excluded from nonperforming
    loans, leases and
    foreclosed
    properties at
    June 30, 2010 and 2009.

[^3]:    ${ }^{(1)}$ Prior year amounts are presented on a managed basis. For information on managed

[^4]:    Table of Contents
    258

[^5]:    (1) Total
    commercial

[^6]:    (1) Balances reflect impact of new consolidation

