CONCHO RESOURCES INC Form 10-Q May 06, 2011

#### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 **FORM 10-Q**

þ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended March 31, 2011

or	
o TRANSITION REPORT PURSUANT TO S EXCHANGE ACT OF 1934  For the transition period from to  Commission file nu Concho Reso	
(Exact name of registrant as	s specified in its charter)
Delaware	76-0818600
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)
550 West Texas Avenue, Suite 100 Midland, Texas	79701
(Address of principal executive offices) (432) 683	(Zip code)

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer b Accelerated filer o Non-accelerated filer o Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Number of shares of the registrant s common stock outstanding at May 3, 2011: 103,379,408 shares

### TABLE OF CONTENTS

<u>PART I FINANCIAL INFORMATIO</u> N	iii
Item 1. Consolidated Financial Statements (Unaudited)	iii
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	42
Item 3. Quantitative and Qualitative Disclosures About Market Risk	59
Item 4. Controls and Procedures	60
PART II OTHER INFORMATION	61
Item 1. Legal Proceedings	61
Item 1A. Risk Factors	61
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	61
Item 6. Exhibits	62
<u>EX-10.1</u>	
<u>EX-31.1</u>	
<u>EX-31.2</u>	
<u>EX-32.1</u>	
EX-32.2	
EX-101 INSTANCE DOCUMENT	
EX-101 SCHEMA DOCUMENT	
EX-101 CALCULATION LINKBASE DOCUMENT	
EX-101 LABELS LINKBASE DOCUMENT	
EX-101 PRESENTATION LINKBASE DOCUMENT	
EX-101 DEFINITION LINKBASE DOCUMENT	
i	

#### **Table of Contents**

#### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

Various statements contained in or incorporated by reference into this report that express a belief, expectation, or intention, or that are not statements of historical fact, are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 (the Securities Act ) and Section 21E of the Securities Exchange Act of 1934 (the Exchange Act ). These forward-looking statements include statements, projections and estimates concerning our operations, performance, business strategy, oil and natural gas reserves, drilling program capital expenditures, liquidity and capital resources, the timing and success of specific projects, outcomes and effects of litigation, claims and disputes, derivative activities and potential financing. Forward-looking statements are generally accompanied by words such as estimate. project. predict. believe. expect. anticipate. potential. could. foresee. words that convey the uncertainty of future events or outcomes. Forward-looking statements are not guarantees of performance. We have based these forward-looking statements on our current expectations and assumptions about future events. These statements are based on certain assumptions and analyses made by us in light of our experience and our perception of historical trends, current conditions and expected future developments as well as other factors we believe are appropriate under the circumstances. Actual results may differ materially from those implied or expressed by the forward-looking statements. These forward-looking statements speak only as of the date of this report, or if earlier, as of the date they were made. We disclaim any obligation to update or revise these statements unless required by securities law, and we caution you not to rely on them unduly. While our management considers these expectations and assumptions to be reasonable, they are inherently subject to significant business, economic, competitive, regulatory and other risks, contingencies and uncertainties relating to, among other matters, the risks discussed in our Annual Report on Form 10-K for the year ended December 31, 2010, and in this report as well as those factors summarized below:

sustained or further declines in the prices we receive for our oil and natural gas;

uncertainties about the estimated quantities of oil and natural gas reserves;

drilling and operating risks, including risks related to properties where we do not serve as the operator;

the adequacy of our capital resources and liquidity including, but not limited to, access to additional borrowing capacity under our credit facility;

the effects of government regulation, permitting and other legal requirements, including new legislation or regulation of hydraulic fracturing;

difficult and adverse conditions in the domestic and global capital and credit markets;

risks related to the concentration of our operations in the Permian Basin of Southeast New Mexico and West Texas;

potential financial losses or earnings reductions from our commodity price and interest rate risk management programs;

shortages of oilfield equipment, supplies, services and qualified personnel and increased costs for such equipment, supplies, services and personnel;

risks and liabilities associated with acquired properties or businesses, including the assets acquired in connection with each of our recent acquisitions;

uncertainties about our ability to successfully execute our business and financial plans and strategies;

uncertainties about our ability to replace reserves and economically develop our current reserves;

general economic and business conditions, either internationally or domestically or in the jurisdictions in which we operate;

competition in the oil and natural gas industry;

uncertainty concerning our assumed or possible future results of operations; and

Reserve engineering is a process of estimating underground accumulations of oil and natural gas that cannot be measured in an exact way. The accuracy of any reserve estimate depends on the quality of available data, the interpretation of such data and price and cost assumptions made by our reserve engineers. In addition, the results of drilling, testing and production activities may justify revisions of estimates that were made previously. If significant, such revisions would change the schedule of any further production and development drilling. Accordingly, reserve estimates may differ from the quantities of oil and natural gas that are ultimately recovered.

ii

#### **Table of Contents**

#### PART I FINANCIAL INFORMATION

### Item 1. Consolidated Financial Statements (Unaudited)

Consolidated Balance Sheets at March 31, 2011 and December 31, 2010	1
Consolidated Statements of Operations for the Three Months Ended March 31, 2011 and 2010	2
Consolidated Statement of Stockholders Equity for the Three Months Ended March 31, 2011	3
Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2011 and 2010	4
Condensed Notes to Consolidated Financial Statements	5
iii	

#### Concho Resources Inc. Consolidated Balance Sheets Unaudited

(in thousands, except share and per share data)	March 31, 2011	December 31, 2010		
Assets				
Current assets: Cash and cash equivalents Accounts receivable, net of allowance for doubtful accounts:	\$ 908	\$ 384		
Oil and natural gas Joint operations and other	182,550 149,022	136,471 131,912		
Related parties Derivative instruments	224	169 6,855		
Deferred income taxes Prepaid costs and other	76,957 9,604	42,716 12,126		
Total current assets	419,265	330,633		
Property and equipment, at cost: Oil and natural gas properties, successful efforts method	5,932,936	5,616,249		
Accumulated depletion and depreciation	(784,378)	(730,509)		
Total oil and natural gas properties, net Other property and equipment, net	5,148,558 44,978	4,885,740 28,047		
Total property and equipment, net	5,193,536	4,913,787		
Deferred loan costs, net Intangible asset operating rights, net Inventory	49,285 34,586 39,900	52,828 34,973 28,342		
Noncurrent derivative instruments Other assets	5,899	2,233 5,698		
Total assets	\$ 5,742,471	\$ 5,368,494		
Liabilities and Stockholders Equity Current liabilities:				
Accounts payable: Trade	\$ 5,639	\$ 39,943		
Related parties Other current liabilities:	400	1,197		
Bank overdrafts Revenue payable	44,069 82,002	12,314 57,406		
Accrued and prepaid drilling costs Derivative instruments Other current liabilities	247,001 194,224 115,675	215,079 97,775 83,275		
Other Current Havinues	113,073	03,213		

Total current liabilities	689,010		506,989		
Long-term debt	1,655,407		1,668,521		
Deferred income taxes	758,229		720,889		
Noncurrent derivative instruments	150,956		51,647		
Asset retirement obligations and other long-term liabilities	37,058		36,574		
Commitments and contingencies (Note K)					
Stockholders equity:					
Common stock, \$0.001 par value; 300,000,000 authorized; 103,414,948 and					
102,842,082 shares issued at March 31, 2011 and December 31, 2010,					
respectively	103		103		
Additional paid-in capital	1,901,349		1,874,649		
Retained earnings	553,312		510,737		
Treasury stock, at cost; 44,522 and 31,963 shares at March 31, 2011 and					
December 31, 2010, respectively	(2,953)		(1,615)		
Total stockholders equity	2,451,811		2,383,874		
Total liabilities and stockholders equity	\$5,742,471	\$	5,368,494		
The accompanying notes are an integral part of these consolidated financial statements.					

## Concho Resources Inc. Consolidated Statements of Operations Unaudited

	Three Months E March 31,			
(in thousands, except per share amounts)		2011		2010 <sup>(a)</sup>
Operating revenues:				
Oil sales	\$	282,427	\$	152,788
Natural gas sales		78,413		46,385
Total operating revenues		360,840		199,173
Operating costs and expenses:				
Oil and natural gas production		63,658		33,330
Exploration and abandonments		726		1,109
Depreciation, depletion and amortization		90,288		50,159
Accretion of discount on asset retirement obligations		704		341
Impairments of long-lived assets				256
General and administrative (including non-cash stock-based compensation of \$4,468				
and \$2,831 for the three months ended March 31, 2011 and 2010, respectively)		21,392		13,778
Bad debt expense				539
(Gain) loss on derivatives not designated as hedges		233,142		(15,573)
Total operating costs and expenses		409,910		83,939
Income (loss) from operations		(49,070)		115,234
Other income (expense):				
Interest expense		(29,660)		(11,065)
Other, net		(352)		(73)
Total other expense		(30,012)		(11,138)
Income (loss) from continuing operations before income taxes		(79,082)		104,096
Income tax benefit (expense)		30,469		(38,763)
Income (loss) from continuing operations		(48,613)		65,333
Income from discontinued operations, net of tax		91,188		2,207
Net income	\$	42,575	\$	67,540
Basic earnings per share:				
Income (loss) from continuing operations	\$	(0.48)	\$	0.74
Income from discontinued operations, net of tax		0.90		0.02
Net income per share	\$	0.42	\$	0.76

Weighted average shares used in basic earnings per share	1	02,242	88,831
Diluted earnings per share: Income (loss) from continuing operations Income from discontinued operations, net of tax	\$	(0.48) 0.90	\$ 0.72 0.03
Net income per share	\$	0.42	\$ 0.75
Weighted average shares used in diluted earnings per share	1	02,242	90,130
(a) Retrospectively adjusted for presentation of discontinued operations as described in <i>The accompanying notes are an integral part of these consolidated financial statements</i>		В.	

2

### Concho Resources Inc. Consolidated Statement of Stockholders Equity Unaudited

	Commoi	ı Sta	ek	Additional Paid-in	Retained	Treasi	ıry Stock	Total Stockholde	erc
(in thousands)	Shares		nount	Capital	Earnings	Shares	Amount	Equity	
BALANCE AT DECEMBER 31,									
2010 Net income Stock options	102,842	\$	103	\$ 1,874,649	\$ 510,737 42,575	32	\$ (1,615)	\$ 2,383,8 42,5	
exercised Grants of restricted	474			5,189				5,1	89
stock Cancellation of	104								
restricted stock Stock-based	(5)								
compensation Excess tax benefits				4,468				4,4	-68
related to stock-based compensation Purchase of treasury				17,043				17,0	)43
stock						13	(1,338)	(1,3	38)
BALANCE AT MARCH 31, 2011	103,415	\$	103	\$ 1,901,349	\$ 553,312	45	\$ (2,953)	\$ 2,451,8	311

The accompanying notes are an integral part of these consolidated financial statements.

3

### Concho Resources Inc. Consolidated Statements of Cash Flows Unaudited

	Three Mont March			
(in thousands)	2011	2010 <sup>(a)</sup>		
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net income \$	42,575	\$ 67,540		
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation, depletion and amortization	90,288	50,159		
Impairments of long-lived assets		256		
Accretion of discount on asset retirement obligations	704	341		
Exploration and abandonments, including dry holes	138	441		
Non-cash compensation expense	4,468	2,831		
Bad debt expense		539		
Deferred income taxes	(37,576)	28,177		
(Gain) loss on sale of assets	24	(17)		
(Gain) loss on derivatives not designated as hedges	233,142	(15,573)		
Discontinued operations	(82,118)	5,945		
Other non-cash items	3,435	1,140		
Changes in operating assets and liabilities:				
Accounts receivable	(64,737)	(15,963)		
Prepaid costs and other	501	5,372		
Inventory	(11,558)	(3,508)		
Accounts payable	(35,101)	(9,752)		
Revenue payable	24,596	8,100		
Other current liabilities	(3,296)	11,199		
Net cash provided by operating activities	165,485	137,227		
CASH FLOWS FROM INVESTING ACTIVITIES:				
Capital expenditures on oil and natural gas properties	(259,022)	(113,722)		
Acquisition of oil and natural gas properties	(95,172)	(10,356)		
Additions to other property and equipment	(18,333)	(1,168)		
Proceeds from the sale of assets	196,213	790		
Settlements paid on derivatives not designated as hedges	(28,296)	(10,840)		
Net cash used in investing activities	(204,610)	(135,296)		
CASH FLOWS FROM FINANCING ACTIVITIES:				
Proceeds from issuance of long-term debt	516,000	109,500		
•	(529,000)	(329,500)		
Net proceeds from issuance of common stock		219,461		
Exercise of stock options	5,189	2,498		
Excess tax benefit related to stock-based compensation	17,043	3,498		
Purchase of treasury stock	(1,338)	(219)		
Bank overdrafts	31,755	(3,415)		

Net cash provided by financing activities		39,649		1,823
Net increase in cash and cash equivalents Cash and cash equivalents at beginning of period		524 384		3,754 3,234
Cash and cash equivalents at end of period	\$	908	\$	6,988
SUPPLEMENTAL CASH FLOWS: Cash paid for interest and fees, net of \$73 and \$18 capitalized interest Cash paid for income taxes	\$ \$	10,322 5,608	\$ \$	3,729 9,808

<sup>(</sup>a) Retrospectively adjusted for presentation of discontinued operations as described in Note B. *The accompanying notes are an integral part of these consolidated financial statements.* 

4

## Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

#### Note A. Organization and nature of operations

Concho Resources Inc. (the Company) is a Delaware corporation formed on February 22, 2006. The Company s principal business is the acquisition, development and exploration of oil and natural gas properties primarily located in the Permian Basin region of Southeast New Mexico and West Texas.

#### Note B. Summary of significant accounting policies

**Principles of consolidation.** The consolidated financial statements of the Company include the accounts of the Company and its wholly-owned subsidiaries. In addition, a third-party formed an entity to effectuate a tax-free exchange of assets for the Company. The Company has 100 percent control over the decisions of the entity, but has no current direct ownership. The third-party will convey ownership to the Company upon completion of the tax-free exchange process. As a result of the Company s control over the entity, it has also been consolidated in the Company s financial statements. All material intercompany balances and transactions have been eliminated.

Discontinued operations. The Company made the following divestitures of assets:

	Net				
(dollars in millions)	Date Divested	Proceeds	Gain		
Description of Asset Group:					
Permian Basin Assets	December 2010	\$103.3	\$ 29.1		
Bakken Assets	March 2011	\$195.9	\$142.0		

As a result, the Company has reflected the results of operations of these divested assets as discontinued operations, rather than as a component of continuing operations. See Note N for additional information regarding these divestitures and their discontinued operations.

Use of estimates in the preparation of financial statements. Preparation of financial statements in conformity with generally accepted accounting principles in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from these estimates. Depletion of oil and natural gas properties are determined using estimates of proved oil and natural gas reserves. There are numerous uncertainties inherent in the estimation of quantities of proved reserves and in the projection of future rates of production and the timing of development expenditures. Similarly, evaluations for impairment of proved and unproved oil and natural gas properties are subject to numerous uncertainties including, among others, estimates of future recoverable reserves and commodity price outlooks. Other significant estimates include, but are not limited to, the asset retirement obligations, fair value of derivative financial instruments, fair value measurements for business combinations and oil and natural gas property acquisitions and fair value of stock-based compensation.

Interim financial statements. The accompanying consolidated financial statements of the Company have not been audited by the Company s independent registered public accounting firm, except that the consolidated balance sheet at December 31, 2010 is derived from audited consolidated financial statements. In the opinion of management, the accompanying consolidated financial statements reflect all adjustments necessary to present fairly the Company s financial position at March 31, 2011, and its results of operations and cash flows for the three months ended March 31, 2011 and 2010. All such adjustments are of a normal recurring nature. In preparing the accompanying consolidated financial statements, management has made certain estimates and assumptions that affect reported amounts in the consolidated financial statements and disclosures of contingencies. Actual results may differ from those estimates. The

5

## Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31,2011 Unaudited

results for interim periods are not necessarily indicative of annual results.

Certain disclosures have been condensed or omitted from these consolidated financial statements. Accordingly, these consolidated financial statements should be read with the audited consolidated financial statements and notes included in the Company s Annual Report on Form 10-K for the year ended December 31, 2010.

**Deferred loan costs.** Deferred loan costs are stated at cost, net of amortization, which is computed using the effective interest and straight-line methods.

Future amortization expense of deferred loan costs at March 31, 2011 was as follows:

### (in thousands)

Remaining 2011	\$ 10,679
2012	14,368
2013	9,308
2014	2,173
2015	2,362
Thereafter	10,395
Total	\$49,285

*Intangible assets.* The Company capitalized certain operating rights acquired in an acquisition. The gross operating rights, which have no residual value, are amortized over the estimated economic life of 25 years. Impairment will be assessed if indicators of potential impairment exist or when there is a material change in the remaining useful economic life. The following table reflects the gross and net intangible assets at March 31, 2011 and December 31, 2010:

(in thousands)		arch 31, 2011	De	December 31, 2010		
Gross intangible operating rights Accumulated amortization	\$	38,717 (4,131)	\$	38,717 (3,744)		
Net intangible operating rights	\$	34,586	\$	34,973		

The following table reflects amortization expense for the three months ended March 31, 2011 and 2010:

	Three Months Ended
	March 31,
(in thousands)	2011 2010
Amortization expense	\$ 387 \$ 387
6	

## Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

The following table reflects the estimated aggregate amortization expense for each of the periods presented below at March 31, 2011:

#### (in thousands)

Remaining 2011	\$ 1,161
2012	1,549
2013	1,549
2014	1,549
2015	1,549
Thereafter	27,229
Total	\$ 34.586

Oil and natural gas sales and imbalances. Oil and natural gas revenues are recorded at the time of delivery of such products to pipelines for the account of the purchaser or at the time of physical transfer of such products to the purchaser. The Company follows the sales method of accounting for oil and natural gas sales, recognizing revenues based on the Company s share of actual proceeds from the oil and natural gas sold to purchasers. Oil and natural gas imbalances are generated on properties for which two or more owners have the right to take production in-kind and, in doing so, take more or less than their respective entitled percentage. Imbalances are tracked by well, but the Company does not record any receivable from or payable to the other owners unless the imbalance has reached a level at which it exceeds the remaining reserves in the respective well. If reserves are insufficient to offset the imbalance and the Company is in an overtake position, a liability is recorded for the amount of shortfall in reserves valued at a contract price or the market price in effect at the time the imbalance is generated. If the Company is in an undertake position, a receivable is recorded for an amount that is reasonably expected to be received, not to exceed the current market value of such imbalance.

The following tables reflect the Company s natural gas imbalance positions at March 31, 2011 and December 31, 2010 as well as amounts reflected in oil and natural gas production expense for the three months ended March 31, 2011 and 2010:

(dollars in thousands)	M	arch 31, 2011	D	31, 2010
Natural gas imbalance liability (included in asset retirement obligations and other long-term liabilities)  Overtake position (Mcf)	\$	403 71,130	\$	403 71,153
Natural gas imbalance receivable (included in other assets) Undertake position (Mcf)	\$	100 22,236	\$	100 22,240

Three Months
Ended
March 31,
2011 2010

Value of net undertake arising during the period decreasing oil and natural gas				
production expense	\$		\$	(5)
Net overtake (undertake) position arising during the period (Mcf)	1	19	(1, 1)	284)
7				

## Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

*Treasury stock.* Treasury stock purchases are recorded at cost. Upon reissuance, the cost of treasury shares held is reduced by the average purchase price per share of the aggregate treasury shares held.

*General and administrative expense*. The Company receives fees for the operation of jointly owned oil and natural gas properties and records such reimbursements as reductions of general and administrative expense. Such fees from continuing and discontinued operations totaled approximately \$2.6 million for both the three months ended March 31, 2011 and 2010.

#### Note C. Exploratory well costs

The Company capitalizes exploratory well costs until a determination is made that the well has either found proved reserves or that it is impaired. The capitalized exploratory well costs are presented in unproved properties in the consolidated balance sheets. If the exploratory well is determined to be impaired, the well costs are charged to expense.

The following table reflects the Company s capitalized exploratory well activity during the three months ended March 31, 2011:

(in thousands)	]	ee Months Ended ch 31, 2011
Beginning capitalized exploratory well costs Additions to exploratory well costs pending the determination of proved reserves	\$	46,826 51,357
Reclassifications due to determination of proved reserves Exploratory well costs charged to expense		(28,625)
Ending capitalized exploratory well costs	\$	69,558

The following table provides an aging, at March 31, 2011 and December 31, 2010, of capitalized exploratory well costs based on the date drilling was completed:

(in thousands)	M	arch 31, 2011	De	31, 2010
Exploratory wells in progress	\$	18,108	\$	19,190
Capitalized exploratory well costs that have been capitalized for a period of one year or less		51,450		27,636
Capitalized exploratory well costs that have been capitalized for a period greater than one year				
Total capitalized exploratory well costs	\$	69,558	\$	46,826

At March 31, 2011, the Company had 66 gross exploratory wells either drilling or waiting on results from completion. There were 16 wells in the Texas Permian area, 28 in the Delaware Basin area and 22 wells in the New Mexico Shelf area.

۶

## Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

#### Note D. Acquisitions and business combinations

Marbob and Settlement Acquisitions. In July 2010, the Company entered into an asset purchase agreement to acquire certain of the oil and natural gas leases, interests, properties and related assets owned by Marbob Energy Corporation and its affiliates (collectively, Marbob) for aggregate consideration of (i) cash in the amount of \$1.45 billion, (ii) the issuance to Marbob of \$150 million 8.0% unsecured senior note due 2018 and (iii) the issuance to Marbob of approximately 1.1 million shares of the Company s common stock, subject to purchase price adjustments, which included downward purchase price adjustments based on the exercise by third parties of contractual preferential purchase rights in properties to be acquired from Marbob (Marbob Acquisition).

On October 7, 2010, the Company closed the Marbob Acquisition. At closing, the Company paid approximately \$1.1 billion in cash plus the unsecured senior note and common stock described above for a total purchase price of approximately \$1.4 billion. The total purchase price as originally announced was reduced due to third party contractual preferential purchase rights in the Marbob properties. Certain of the third parties contractual preferential purchase rights became subject to litigation, as discussed below.

The Company funded the cash consideration in the Marbob Acquisition with (a) borrowings under its credit facility and (b) net proceeds of \$292.7 million from a private placement of approximately 6.6 million shares of the Company s common stock at a price of \$45.30 per share that closed on October 7, 2010.

Certain of the Marbob interests in properties contained contractual preferential purchase rights by third parties if Marbob were to sell them. Marbob informed the Company of its receipt of a notice from BP America Production Company (BP) electing to exercise its contractual preferential purchase rights in certain of Marbob s properties as a result of the Marbob Acquisition.

On July 20, 2010, BP announced it was selling all its assets in the Permian Basin to a subsidiary of Apache Corporation (Apache). Marbob and BP owned common interests in certain properties subject to contractual preferential purchase rights. BP and Apache contested Marbob s ability to exercise its contractual preferential purchase rights in this situation. As a result, Marbob and the Company filed suit against BP and Apache seeking declaratory judgment and injunctive relief to protect Marbob s contractual right to have the option to purchase these interests in these common properties.

On October 15, 2010, the Company and Marbob resolved the litigation with BP and Apache related to the disputed contractual preferential purchase rights. As a result of the settlement, the Company acquired a non-operated interest in substantially all of the oil and natural gas assets subject to the litigation for approximately \$286 million in cash (the Settlement Acquisition ). The Company funded the Settlement Acquisition with borrowings under its credit facility.

The results of operations of the Marbob and Settlement Acquisitions are included in the Company s results of operations since their respective closing dates in October 2010.

9

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

The following tables represent the allocation of the total purchase price of the Marbob and Settlement Acquisitions to the acquired assets and liabilities assumed. The allocation represents the fair values assigned to each of the assets acquired and liabilities assumed:

(in thousands)	Marbob Acquisition				ettlement equisition
Fair value of net assets:					
Proved oil and natural gas properties	\$ 1,014,734	\$	185,337		
Unproved oil and natural gas properties	334,866		101,582		
Other long-term assets	20,771				
Total assets acquired	1,370,371		286,919		
Asset retirement obligations and other liabilities assumed	(7,851)		(689)		
Total purchase price	\$ 1,362,520	\$	286,230		
Fair value of consideration paid for net assets:					
Cash consideration	\$ 1,127,747	\$	286,230		
Marbob \$150 million senior unsecured 8% note, due 2018	$159,000_{(a)}$				
Common stock, \$0.001 par value; 1,103,752 shares issued Private Placement common stock, \$0.001 par value; 6,600,000 shares issued	75,773 <sub>(b)</sub>				
Total purchase price	\$ 1,362,520	\$	286,230		

<sup>(</sup>a) The fair value of the \$150 million 8.0% senior unsecured note due 2018 issued to Marbob, was calculated by reference to the traded market yield of Concho s 8.625% senior unsecured notes due 2017, at September 30, 2010.

10

<sup>(</sup>b) The fair value of the Concho common stock issued to Marbob was valued at the average of the high and low price on the closing date (October 7, 2010) of \$68.65 per share.

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

*Pro forma data.* The following unaudited pro forma combined condensed financial data for the three months ended March 31, 2010, was derived from the historical financial statements of the Company giving effect to the Marbob and Settlement Acquisitions as if they had occurred on January 1, 2010. The results of operations of the Marbob and Settlement Acquisitions are included in the Company s results of operations for the three months ended March 31, 2011.

The unaudited pro forma combined condensed financial data has been included for comparative purposes only and is not necessarily indicative of the results that might have occurred had these acquisitions taken place as of the date indicated and is not intended to be a projection of future results.

	Thr	ee Months
		Ended
	M	larch 31,
(in thousands, except per share data)		2010
	(u	naudited)
Operating revenues from continuing operations	\$	242,842
Income from continuing operations	\$	62,322
Income from continuing operations per common share:		
Basic	\$	0.65
Diluted	\$	0.64
11		

## Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

#### Note E. Asset retirement obligations

The Company s asset retirement obligations represent the estimated present value of the estimated cash flows the Company will incur to plug, abandon and remediate its producing properties at the end of their productive lives, in accordance with applicable state laws and contractual obligations. The Company does not provide for a market risk premium associated with asset retirement obligations because a reliable estimate cannot be determined. The Company has no assets that are legally restricted for purposes of settling asset retirement obligations.

The following table summarizes the Company s asset retirement obligation transactions recorded during the three months ended March 31, 2011 and 2010:

		Three Months Ended March 31,			
(in thousands)	2011	2010			
Asset retirement obligations, beginning of period	\$ 43,326	\$ 22,754			
Liabilities incurred from new wells	1,823	446			
Liabilities assumed in acquisitions	148				
Accretion expense on continuing operations	704	341			
Accretion expense on discontinued operations	8	59			
Disposition of wells	(412)				
Liabilities settled upon plugging and abandoning wells	(301)	(185)			
Revision of estimates	(1,508)	(2,578)			
Asset retirement obligations, end of period	\$43,788	\$ 20,837			

#### Note F. Stockholders equity

**Public common stock offering.** In December 2010, the Company issued, including the over-allotment option, in a secondary public offering 2.9 million shares of its common stock at \$82.50 per share, and it received net proceeds of approximately \$227.4 million. The Company used the net proceeds from this offering to repay a portion of the outstanding borrowings under its credit facility.

In February 2010, the Company issued, including the over-allotment option, in a secondary public offering 5.3 million shares of its common stock at \$42.75 per share, and it received net proceeds of approximately \$219.3 million. The Company used the net proceeds from this offering to repay a portion of the outstanding borrowings under its credit facility.

**Private placement of common stock.** In October 2010, the Company closed the private placement of its common stock, simultaneously with the closing of the Marbob Acquisition, on 6.6 million shares at a price of \$45.30 per share for net proceeds of approximately \$292.7 million.

*Treasury stock.* The restrictions on certain restricted stock awards issued to certain of the Company's officers and key employees lapsed during the three months ended March 31, 2011 and 2010. Immediately upon the lapse of restrictions, these officers and key employees became liable for income taxes on the value of such shares. In accordance with the Company's 2006 Stock Incentive Plan (the Plan) and the applicable restricted stock award agreements, some of such officers and key employees elected to deliver shares of the Company's common stock to the Company in exchange for cash used to satisfy such tax liability. In total, at March 31, 2011 and December 31, 2010, the Company had acquired 44,522 and 31,963 shares of the Company's common stock, respectively, that are held as treasury stock in the approximate amount of \$3.0 million and \$1.6 million, respectively.

## Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

#### Note G. Incentive plans

**Defined contribution plan.** The Company sponsors a 401(k) defined contribution plan for the benefit of substantially all employees. Currently, the Company matches 100 percent of employee contributions, not to exceed 6 percent of the employee s annual salary. The Company s contributions to the plans for the three months ended March 31, 2011 and 2010, were approximately \$0.4 million and \$0.2 million, respectively.

*Stock incentive plan.* The Plan provides for granting stock options and restricted stock awards to employees and individuals associated with the Company. The following table shows the number of existing awards and awards available under the Plan at March 31, 2011:

	Number of Common Shares
Approved and authorized awards	5,850,000
Restricted stock grants, net of forfeitures	(1,421,862)
Stock option grants, net of forfeitures	(3,463,720)
Awards available for future grant	964,418

**Restricted stock awards.** All restricted shares are treated as issued and outstanding in the accompanying consolidated balance sheets. If an employee terminates employment prior the restriction lapse date, the awarded shares are forfeited and cancelled and are no longer considered issued and outstanding. A summary of the Company s restricted stock awards for the three months ended March 31, 2011 is presented below:

	Number of Restricted Shares	Fai	ant Date ir Value er Share
Restricted stock:			
Outstanding at December 31, 2010	820,884		
Shares granted	103,572	\$	103.60
Shares cancelled / forteited	(4,651)		
Lapse of restrictions	(66,223)		
Outstanding at March 31, 2011	853,582		
13			

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

The following table summarizes information about stock-based compensation for the Company s restricted stock awards for the three months ended March 31, 2011 and 2010:

		Months Ended March 31,
(in thousands)	2011	2010
Grant date fair value for awards during the period and change in fair value due to modification:		
Employee grants	\$ 1,9	30 \$ 1,590
Officer and director grants	8,8	00 5,075
Total	\$ 10,7	30 \$ 6,665
Stock-based compensation expense from restricted stock:		
Employee grants	\$ 1,8	
Officer and director grants	2,2	86 844
Total	\$ 4,1	28 \$ 1,822
Income taxes and other information:		
Income tax benefit related to restricted stock	\$ 1,5	78 \$ 689
Deductions in current taxable income related to restricted stock	\$ 7,0	78 \$ 1,707

*Stock option awards.* A summary of the Company s stock option awards activity under the Plan for the three months ended March 31, 2011 is presented below:

	Number of Options	Ay Ex	eighted verage xercise Price
Stock options:			
Outstanding at December 31, 2010 Options granted	1,597,003	\$ \$	15.43
Options exercised	(473,945)	\$	10.96
Outstanding at March 31, 2011	1,123,058	\$	17.32
Vested at end of period	872,648	\$	16.21
Exercisable at end of period	822,745	\$	16.71

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

The following table summarizes information about the Company s vested and exercisable stock options outstanding at March 31, 2011:

Range of	Number Vested	Weighted Average Remaining		eighted verage		
Exercise	and	Contractual	E	xercise	Ir	ntrinsic
Prices	Exercisable	Life	]	Price		Value
					the	(in
March 31, 2011:					unc	ousands)
Vested options:						
\$8.00	200,422	2.33 years	\$	8.00	\$	19,902
\$12.00	74,374	4.42 years	\$	12.00		7,088
\$12.50 - \$15.50	242,500	5.51 years	\$	14.76		22,442
\$20.00 - \$23.00	315,438	7.08 years	\$	21.64		27,019
\$28.00 - \$37.27	39,914	7.16 years	\$	31.23		3,036
	872,648	5.33 years	\$	16.21	\$	79,487
Exercisable options:						
\$8.00	150,519	2.94 years	\$	8.00	\$	14,947
\$12.00	74,374	4.42 years	\$	12.00		7,088
\$12.50 - \$15.50	242,500	5.51 years	\$	14.76		22,442
\$20.00 - \$23.00	315,438	7.08 years	\$	21.64		27,019
\$28.00 - \$37.27	39,914	7.16 years	\$	31.23		3,036
	822,745	5.92 years	\$	16.71	\$	74,532

The following table summarizes information about stock-based compensation for stock options for the three months ended March 31, 2011 and 2010:

	Th	Three Months E March 31,			
(in thousands)	2	011	2010		
Stock-based compensation expense from stock options:					
Employee grants Officer and director grants	\$	23 317	\$ 44 965		
Total	\$	340	\$ 1,009	)	

### Income taxes and other information:

Income tax benefit related to stock options	\$ 130	\$ 381
Deductions in current taxable income related to stock options exercised	\$ 43,241	\$ 9,651
15		

## Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

*Future stock-based compensation expense.* The following table reflects the future stock-based compensation expense to be recorded for all the stock-based compensation awards that are outstanding at March 31, 2011:

(in thousands)	Restricted Stock	Stock Options	Total
Remaining 2011	\$ 12,861	540	\$ 13,401
2012	11,253	185	11,438
2013	7,114	15	7,129
2014	3,804		3,804
2015 and thereafter	77		77
Total	\$ 35,109	5 740	\$ 35,849

#### Note H. Disclosures about fair value of financial instruments

The Company uses a valuation framework based upon inputs that market participants use in pricing an asset or liability, which are classified into two categories: observable inputs and unobservable inputs. Observable inputs represent market data obtained from independent sources; whereas, unobservable inputs reflect a company s own market assumptions, which are used if observable inputs are not reasonably available without undue cost and effort. These two types of inputs are further prioritized into the following fair value input hierarchy:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities. The Company considers active markets to be those in which transactions for the assets or liabilities occur in sufficient frequency and volume to provide pricing information on an ongoing basis.
- Level 2: Quoted prices in markets that are not active, or inputs which are observable, either directly or indirectly, for substantially the full term of the asset or liability. This category includes those derivative instruments that the Company values using observable market data. Substantially all of these inputs are observable in the marketplace throughout the full term of the derivative instrument, can be derived from observable data, or supported by observable levels at which transactions are executed in the marketplace. Level 2 instruments primarily include non-exchange traded derivatives such as over-the-counter commodity price swaps, basis swaps, investments and interest rate swaps. The Company s valuation models are primarily industry-standard models that consider various inputs including: (i) quoted forward prices for commodities, (ii) time value and (iii) current market and contractual prices for the underlying instruments, as well as other relevant economic measures. The Company utilizes its counterparties valuations to assess the reasonableness of its prices and valuation techniques.
- Level 3: Measured based on prices or valuation models that require inputs that are both significant to the fair value measurement and less observable from objective sources (*i.e.*, supported by little or no market activity). Level 3 instruments primarily include derivative instruments, such as commodity price collars and floors, as well as investments. The Company s valuation models are primarily industry-standard models that consider various inputs including: (i) quoted forward prices for commodities, (ii) time value, (iii) volatility factors and (iv) current market and contractual prices for the underlying instruments, as well as other relevant economic measures. Although the Company utilizes its counterparties valuations to assess the reasonableness of our prices and valuation techniques, the Company does not have sufficient corroborating market evidence to support classifying these assets and liabilities as Level 2.

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

The fair value input hierarchy level to which an asset or liability measurement in its entirety falls is determined based on the lowest level input that is significant to the measurement in its entirety. The following table presents the Company s assets and liabilities that are measured at fair value on a recurring basis at March 31, 2011, for each of the fair value hierarchy levels:

	Fair Value Measurements at Reporting Date Using Significant				
	Quoted Prices in Active		Other	Significant	
	Markets for Identical Assets	O	bservable Inputs	Unobservable Inputs	air Value at Iarch 31,
(in thousands)	(Level 1)	(	Level 2)	(Level 3)	2011
Assets:					
Commodity derivative price swap contracts	\$	\$	34,770	\$	\$ 34,770
			34,770		34,770
Liabilities:			(272 202)		(272, 202)
Commodity derivative price swap contracts Commodity derivative basis swap contracts			(372,293) (2,788)		(372,293) (2,788)
Interest rate derivative swap contracts			(4,869)		(4,869)
			(379,950)		(379,950)
Net financial liabilities	\$	\$	(345,180)	\$	\$ (345,180)

The following table sets forth a reconciliation of changes in the fair value of financial assets classified as Level 3 in the fair value hierarchy:

#### (in thousands)

Balance at December 31, 2010 Realized and unrealized gains, net Settlements (receipts), net	\$ 2,481 356 (2,837)
Balance at March 31, 2011	\$
Total gains for the period included in earnings attributable to the change in unrealized gains	\$ (2.481)

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

#### Assets and Liabilities Measured at Fair Value on a Recurring Basis

The following table presents the carrying amounts and fair values of the Company s financial instruments at March 31, 2011 and December 31, 2010:

	March	March 31, 2011		
(in thousands)	Carrying Value	Fair Value	Carrying Value	Fair Value
Assets:				
Derivative instruments	\$	\$	\$ 9,088	\$ 9,088
Liabilities:				
Derivative instruments	\$ 345,180	\$ 345,180	\$ 149,422	\$ 149,422
Credit facility	\$ 600,500	\$603,164	\$613,500	\$606,042
8.625% senior notes due 2017	\$ 296,321	\$ 327,435	\$ 296,219	\$ 322,879
8.0% senior note due 2018	\$ 158,586	\$ 166,912	\$ 158,802	\$ 162,772
7.0% senior notes due 2021	\$ 600,000	\$631,500	\$600,000	\$615,000

Cash and cash equivalents, accounts receivable, other current assets, accounts payable, interest payable and other current liabilities. The carrying amounts approximate fair value due to the short maturity of these instruments.

*Credit facility.* The fair value of the Company s credit facility is estimated by discounting the principal and interest payments at the Company s credit adjusted discount rate at the reporting date.

*Senior notes.* The fair values of the Company s 8.625% and 7.0% senior notes are based on quoted market prices. The fair value of the \$150 million 8.0% unsecured senior note issued to Marbob is based on a risk-adjusted quoted market price of similar publicly-traded debt securities.

18

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

Derivative instruments. The fair value of the Company s derivative instruments are estimated by management considering various factors, including closing exchange and over-the-counter quotations and the time value of the underlying commitments. Financial assets and liabilities are classified based on the lowest level of input that is significant to the fair value measurement. The Company s assessment of the significance of a particular input to the fair value measurement requires judgment, and may affect the valuation of the fair value of assets and liabilities and their placement within the fair value hierarchy levels. The following table (i) summarizes the valuation of each of the Company s financial instruments by required pricing levels and (ii) summarizes the gross fair value by the appropriate balance sheet classification, even when the derivative instruments are subject to netting arrangements and qualify for net presentation in the Company s consolidated balance sheets at March 31, 2011 and December 31, 2010:

	Fair '	Total		
	Quoted Prices in Active	Other	Significant	Fair Value
	Markets for Identical	Observable	Unobservable	at
	Assets (Level	Inputs	Inputs	March 31,
(in thousands)	1)	(Level 2)	(Level 3)	2011
Assets (a) Current: (b)				
Commodity derivative price swap contracts	\$	\$ 25,624	\$	\$ 25,624
		25,624		25,624
Noncurrent: (c)				
Commodity derivative price swap contracts		9,146		9,146
		9,146		9,146
Liabilities (a) Current: (b)				
Commodity derivative price swap contracts		(212,480)		(212,480)
Commodity derivative basis swap contracts Interest rate derivative swap contracts		(2,788) (4,580)		(2,788) (4,580)
interest rate derivative swap contracts		(4,500)		(4,500)
		(219,848)		(219,848)
Noncurrent: (c)				
Commodity derivative price swap contracts		(159,813)		(159,813)
Interest rate derivative swap contracts		(289)		(289)

		(160,102)		(160,102)
Net financial liabilities	\$	\$ (345,180)	\$ \$	(345,180)
<ul><li>(b) Total current financial liabilities, gross basis</li><li>(c) Total noncurrent financial liabilities, gross basis</li></ul>			\$	(194,224) (150,956)
Net financial liabilities			\$	(345,180)
	19			

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

	Fair Value Measurements Using Significant						Total	
	Quoted Prices in Active		Other	Sig	nificant	Fair Value		
	Markets for Identical Assets	Observable Inputs (Level 2)			oservable nputs	at December 31,		
(in thousands)	(Level 1)			(L	evel 3)	2010		
Assets (a)								
Current: (b) Commodity derivative price swap contracts Commodity derivative price collar contracts	\$	\$	32,877	\$	2,481	\$	32,877 2,481	
			32,877		2,481		35,358	
Noncurrent: (c) Commodity derivative price swap contracts			16,642				16,642	
			16,642				16,642	
Liabilities (a) Current: (b)								
Commodity derivative price swap contracts			(118,131)				(118,131)	
Commodity derivative basis swap contracts Interest rate derivative swap contracts			(3,552) (4,595)				(3,552) (4,595)	
			(126,278)				(126,278)	
Noncurrent: (c) Commodity derivative price swap contracts			(64,897)				(64,897)	
Interest rate derivative swap contracts			(1,159)				(1,159)	
			(66,056)				(66,056)	
Net financial assets (liabilities)	\$	\$	(142,815)	\$	2,481	\$	(140,334)	
(b) Total current financial liabilities, gross basis						\$	(90,920) (49,414)	

(c) Total noncurrent financial liabilities, gross basis

Net financial liabilities \$ (140,334)

(a) The fair value of derivative instruments reported in the Company s consolidated balance sheets are subject to netting arrangements and qualify for net presentation. The following table reports the net basis derivative fair values as reported in the consolidated balance sheets at March 31, 2011 and December 31, 2010:

(in thousands)	March 31, 2011	December 31, 2010		
Consolidated Balance Sheet Classification: Current derivative contracts: Assets Liabilities	\$ (194,224)	\$ 6,855 (97,775)		
Net current	\$ (194,224)	\$ (90,920)		
Noncurrent derivative contracts: Assets Liabilities	\$ (150,956)	\$ 2,233 (51,647)		
Net noncurrent	\$ (150,956)	\$ (49,414)		
20				

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

### Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

Certain assets and liabilities are reported at fair value on a nonrecurring basis in the Company s consolidated balance sheets. The following methods and assumptions were used to estimate the fair values:

Impairments of long-lived assets The Company reviews its long-lived assets to be held and used, including proved oil and natural gas properties, whenever events or circumstances indicate that the carrying value of those assets may not be recoverable. An impairment loss is indicated if the sum of the expected undiscounted future net cash flows is less than the carrying amount of the assets. In this circumstance, the Company recognizes an impairment loss for the amount by which the carrying amount of the asset exceeds the estimated fair value of the asset. The Company reviews its oil and natural gas properties by amortization base or by individual well for those wells not constituting part of an amortization base. For each property determined to be impaired, an impairment loss equal to the difference between the carrying value of the properties and the estimated fair value (discounted future cash flows) of the properties would be recognized at that time. Estimating future cash flows involves the use of judgments, including estimation of the proved and unproved oil and natural gas reserve quantities, timing of development and production, expected future commodity prices, capital expenditures and production costs.

The Company periodically reviews its proved oil and natural gas properties that are sensitive to oil and natural gas prices for impairment. Impairment expense is caused primarily due to declines in commodity prices and well performance. The following table reports the carrying amounts, estimated fair values and impairment expense of long-lived assets for continuing and discontinued operations for the three months ended March 31, 2011 and 2010:

		Ca	arrying		imated Fair	Imp	airment
(in thousands)		A	mount	•	Value	Ex	pense
Three Months Ended March 31, 2011 Three Months Ended March 31, 2010		\$ \$	5,892	\$ \$	3,272	\$ \$	2,620
Three Months Ended March 31, 2010	21	Ф	3,892	Ф	3,272	Ф	2,020

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

Asset retirement obligations The Company estimates the fair value of Asset Retirement Obligations (AROs) based on discounted cash flow projections using numerous estimates, assumptions and judgments regarding such factors as the existence of a legal obligation for an ARO; amounts and timing of settlements; the credit-adjusted risk-free rate to be used; and inflation rates. See Note E for a summary of changes in AROs.

The following table sets forth the measurement information for assets measured at fair value on a nonrecurring basis:

	Fair '					
	Quoted Prices in Active Markets	Significant Other	Sig	nificant		
	for Identical	Observable	Unol	oservable	7	Γotal
	Assets (Level	Inputs	I	nputs	Imp	airment
(in thousands)	1)	(Level 2)	(L	evel 3)	]	Loss
Three Months Ended March 31, 2011:						
Impairment of long-lived assets	\$	\$	\$		\$	
Asset retirement obligations incurred in current period				1,823		
Three Months Ended March 31, 2010:						
Impairment of long-lived assets	\$	\$	\$	3,272	\$	2,620
Asset retirement obligations incurred in current						
period				446		

#### Note I. Derivative financial instruments

The Company uses derivative financial contracts to manage exposures to commodity price and interest rate fluctuations. Commodity hedges are used to (i) reduce the effect of the volatility of price changes on the oil and natural gas the Company produces and sells, (ii) support the Company s capital budget and expenditure plans and (iii) support the economics associated with acquisitions. Interest rate hedges are used to mitigate the cash flow risk associated with rising interest rates. The Company does not enter into derivative financial instruments for speculative or trading purposes. The Company also may enter into physical delivery contracts to effectively provide commodity price hedges. Because these contracts are not expected to be net cash settled, they are considered to be normal sales contracts and not derivatives. Therefore, these contracts are not recorded in the Company s consolidated financial statements.

Currently, the Company does not designate its derivative instruments to qualify for hedge accounting. Accordingly, the Company reflects changes in the fair value of its derivative instruments in its statements of operations.

22

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

*New commodity derivative contracts in the first three months of 2011.* During the three months ended March 31, 2011, the Company entered into additional commodity derivative contracts to hedge a portion of its estimated future production. The following table summarizes information about these additional commodity derivative contracts. When aggregating multiple contracts, the weighted average contract price is disclosed.

	Aggregate Volume	Index Price <sup>(a)</sup>	Contract Period	
Oil (volumes in Bbls):				
Price swap	115,000	\$ 96.65	03/01/11-11/30/11	
Price swap	200,000	\$ 97.20	03/01/11-12/31/11	
Price swap	45,000	\$ 99.35	01/01/12-03/31/12	
Price swap	180,000	\$ 99.00	01/01/12-12/31/12	
Price swap	300,000	\$ 99.00	07/01/12-09/30/12	
Price swap	255,000	\$ 99.00	10/01/12-12/31/12	
Price swap	2,100,000	\$ 100.06	01/01/13-12/31/13	

<sup>(</sup>a) The index prices for the oil price swaps are based on the NYMEX-West Texas Intermediate monthly average futures price.

23

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

Commodity derivative contracts at March 31, 2011. The following table sets forth the Company s outstanding commodity derivative contracts at March 31, 2011. When aggregating multiple contracts, the weighted average contract price is disclosed.

	(	First Quarter		econd uarter	Third Quarter					Total
Oil Swaps: (a)										
2011:										
Volume (Bbl)			2	,721,436	2	,480,436	2	,308,436	7	,510,308
Price per Bbl			\$	83.50	\$	83.54	\$	83.62	\$	83.55
2012:										
Volume (Bbl)		2,146,500	2	,030,500	1	,937,500	1	,846,500		,961,000
Price per Bbl	\$	90.40	\$	90.36	\$	92.58	\$	92.62	\$	91.44
2013:										
Volume (Bbl)		870,000		870,000		870,000		870,000		,480,000
Price per Bbl	\$	93.13	\$	93.13	\$	93.13	\$	93.13	\$	93.13
2014:										
Volume (Bbl)		312,000		312,000		312,000		312,000		,248,000
Price per Bbl	\$	83.94	\$	83.94	\$	83.94	\$	83.94	\$	83.94
2015:										
Volume (Bbl)		300,000		300,000						600,000
Price per Bbl	\$	84.50	\$	84.50	\$		\$		\$	84.50
Natural Gas Swaps: (b)										
2011:										
Volume (MMBtu)			3	,069,000	3	,069,000	3	,069,000	9	,207,000
Price per MMBtu			\$	6.62	\$	6.62	\$	6.62	\$	6.62
2012:										
Volume (MMBtu)		75,000		75,000		75,000		75,000		300,000
Price per MMBtu	\$	6.54	\$	6.54	\$	6.54	\$	6.54	\$	6.54
Natural Gas Basis Swaps: (c)										
2011:										
Volume (MMBtu)			1	,800,000	1	,800,000	1	,800,000	5	,400,000
Price per MMBtu			\$	0.76	\$	0.76	\$	0.76	\$	0.76

- (a) The index prices for the oil price swaps are based on the NYMEX-West Texas Intermediate monthly average futures price.
- (b) The index prices for the natural gas price swaps and collars are based on the NYMEX-Henry Hub last trading day futures price.
- (c) The basis differential between the El Paso Permian delivery point and NYMEX Henry Hub delivery point.

24

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

Interest rate derivative contracts. The Company has interest rate swaps which fix the LIBOR interest rate on \$300 million of its borrowings under its credit facility at 1.90 percent for three years beginning in May 2009. For this portion of the Company s borrowings under its credit facility, the all-in interest rate will be calculated by adding the fixed rate of 1.90 percent to a margin that ranges from 2.00 percent to 3.00 percent, depending on the amount of borrowings under its credit facility outstanding. In April 2011, the Company amended its credit facility, and the margin now ranges from 1.50 percent to 2.50 percent. See footnote J for further discussion of the Company s credit facility.

The following table summarizes the gains and losses reported in earnings related to the commodity and interest rate derivative instruments for the three months ended March 31, 2011 and 2010:

	Three Months Ended March 31,				
(in thousands)	2011	2010			
Gain (loss) on derivatives not designated as hedges:					
Cash (payments on) receipts from derivatives not designated as hedges:					
Commodity derivatives:					
Oil	\$ (32,230)	\$ (10,133)			
Natural gas	5,129	506			
Interest rate derivatives	(1,195)	(1,213)			
Mark-to-market gain (loss):					
Commodity derivatives:					
Oil	(201,508)	1,438			
Natural gas	(4,223)	27,187			
Interest rate derivatives	885	(2,212)			
Total gain (loss) on derivatives not designated as hedges	\$ (233,142)	\$ 15,573			

All of the Company s derivative contracts at March 31, 2011 are expected to settle by June 30, 2015.

#### Note J. Debt

The Company s debt consisted of the following at March 31, 2011 and December 31, 2010:

(in thousands)	March 31, 2011	I	December 31, 2010
Credit facility	\$ 600,500	\$	613,500
8.625% unsecured senior notes due 2017	300,000		300,000
7.0% unsecured senior notes due 2021	600,000		600,000
8.0% unsecured senior note due 2018	150,000		150,000
Unamortized original issue premium, net	4,907		5,021
Total long-term debt	\$ 1,655,407	\$	1,668,521

25

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

*Credit facility.* In April 2011, the Company amended its credit facility (the Credit Facility ). Following its amendment, the Credit Facility has a maturity date of April 25, 2016 (previously July 31, 2013). At March 31, 2011, the Company had no letters of credit outstanding under the Credit Facility. The Company s borrowing base is \$2.5 billion until the next scheduled borrowing base redetermination in October 2011, and commitments from the Company s bank group total \$2.0 billion. Between scheduled borrowing base redeterminations, the Company and, if requested by 66 2/3 percent of the lenders, the lenders, may each request one special redetermination.

Advances on the Credit Facility bear interest, at the Company s option, based on (i) the prime rate of JPMorgan Chase Bank ( JPM Prime Rate ) (3.25 percent at March 31, 2011) or (ii) a Eurodollar rate (substantially equal to the London Interbank Offered Rate). The Credit Facility s interest rates of Eurodollar rate advances and JPM Prime Rate advances varied, with interest margins ranging from 150 to 250 basis points and 50 to 150 basis points, respectively, per annum depending on the debt balance outstanding. The Company pays commitment fees on the unused portion of the available commitment ranging from 37.5 to 50 basis points per annum, depending on utilization of the commitments.

The Credit Facility also includes a same-day advance facility under which the Company may borrow funds from the administrative agent. Same-day advances cannot exceed \$25 million, and the maturity dates cannot exceed fourteen days. The interest rate on this facility is the JPM Prime Rate plus the applicable interest margin.

The Company s obligations under the Credit Facility are secured by a first lien on substantially all of its oil and natural gas properties. In addition, all of the Company s subsidiaries are guarantors and the equity interests in such subsidiaries have been pledged to secure borrowings under the Credit Facility.

The credit agreement contains various restrictive covenants and compliance requirements, which include: maintenance of certain financial ratios, including (i) maintenance of a quarterly ratio of total debt to consolidated earnings before interest expense, income taxes, depletion, depreciation, and amortization, exploration expense and other noncash income and expenses to be no greater than 4.0 to 1.0, and (ii) maintenance of a ratio of current assets to current liabilities, excluding noncash assets and liabilities related to financial derivatives and asset retirement obligations and including the unfunded amounts under the Credit Facility, to be not less than 1.0 to 1.0;

limits on the incurrence of additional indebtedness and certain types of liens;

restrictions as to mergers, combinations and dispositions of assets; and

restrictions on the payment of cash dividends.

At March 31, 2011, the Company was in compliance with all of the covenants under the Credit Facility.

**8.625% unsecured senior notes.** The Company s 8.625% senior notes due 2017 (the 2017 Senior Notes ) are fully and unconditionally guaranteed on a senior unsecured basis by all of the Company s subsidiaries. The 2017 Senior Notes mature on October 1, 2017, and interest is payable on the 2017 Senior Notes each April 1 and October 1.

The Company may redeem some or all of the 2017 Senior Notes at any time on or after October 1, 2013 at the redemption prices specified in the indenture governing the 2017 Senior Notes. The Company may also redeem up to 35 percent of the 2017 Senior Notes using all or a portion of the net proceeds of certain public sales of equity interests completed before October 1, 2012 at a redemption price as specified in the indenture. If the Company sells certain assets or experiences specific kinds of change of control, each as described in the indenture, each holder of the 2017 Senior Notes will have the right to require the Company to repurchase the 2017 Senior Notes at a purchase price described in the indenture plus accrued and unpaid interest, if any, to the date of repurchase.

The 2017 Senior Notes are the Company s senior unsecured obligations, and rank equally in right of payment with all of the Company s existing and future senior debt, and rank senior in right of payment to all of the Company s future

subordinated debt. The 2017 Senior Notes are structurally subordinated to all of the Company s existing and future secured debt to the extent of the value of the collateral securing such indebtedness.

26

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

**7.0% unsecured senior notes.** In December 2010, the Company issued \$600 million aggregate principal amount of 7.0% senior notes due 2021 at 100.00 percent of par (the 2021 Senior Notes). The 2021 Senior Notes mature on January 15, 2021, and interest is paid in arrears semi-annually on January 15 and July 15 beginning July 15, 2011. The 2021 Senior Notes are fully and unconditionally guaranteed on a senior unsecured basis by substantially all of the Company s subsidiaries.

The Company may redeem some or all of the 2021 Senior Notes at any time on or after January 15, 2016 at the redemption prices specified in the indenture governing the 2021 Senior Notes. The Company may also redeem up to 35 percent of the 2021 Senior Notes using all or a portion of the net proceeds of certain public sales of equity interests completed before January 15, 2014 at a redemption price as specified in the indenture. If the Company sells certain assets or experiences specific kinds of change of control, each as described in the indenture, each holder of the 2021 Senior Notes will have the right to require the Company to repurchase the 2021 Senior Notes at a purchase price described in the indenture plus accrued and unpaid interest, if any, to the date of repurchase.

The 2021 Senior Notes are the Company s senior unsecured obligations, and rank equally in right of payment with all of the Company s existing and future senior debt, and rank senior in right of payment to all of the Company s future subordinated debt. The 2021 Senior Notes are structurally subordinated to all of the Company s existing and future secured debt to the extent of the value of the collateral securing such indebtedness.

8.0% unsecured senior note. In October 2010, the Company issued to Marbob an unsecured senior note (the 8.0% Note) in the aggregate principal amount of \$150 million as partial consideration for the Marbob Acquisition. The 8.0% Note bears interest at the rate of 8.0% per year, payable semi-annually in arrears and is payable as to principal in a lump sum on October 7, 2018. The Company has the option to prepay the 8.0% Note, together with accrued interest thereon, from time to time, in whole or in part, without penalty or premium. On May 2, 2011, the Company paid off the 8.0% Note at face value with borrowings under the Credit Facility.

Future interest expense reductions from the net original issue premium at March 31, 2011 were as follows:

#### (in thousands)

Remaining 2011	\$ (351)
2012	(488)
2013	(513)
2014	(535)
2015 and thereafter	(3,020)
Total	\$ (4,907)

**Principal maturities of debt.** Principal maturities of long-term debt outstanding at March 31, 2011 were as follows:

### (in thousands)

2011 2012	\$
2012 2013 2014	600,500
2015 and thereafter	1,050,000
Total	\$1,650,500

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

*Interest expense*. The following amounts have been incurred and charged to interest expense for the three months ended March 31, 2011 and 2010:

	Three Mor Marc	
(in thousands)	2011	2010
Cash payments for interest	\$ 10,395	\$ 3,747
Amortization of original issue discount (premium)	(114)	92
Amortization of deferred loan origination costs	3,543	1,040
Net changes in accruals	15,909	6,204
Interest costs incurred	29,733	11,083
Less: capitalized interest	(73)	(18)
Total interest expense	\$ 29,660	\$ 11,065

#### Note K. Commitments and contingencies

**Severance agreements.** The Company has entered into severance and change in control agreements with all of its senior officers. The current annual salaries for the Company s officers covered under such agreements total approximately \$3.4 million.

*Indemnification*. The Company has agreed to indemnify its directors and officers, with respect to claims and damages arising from certain acts or omissions taken in such capacity.

**Legal actions.** The Company is a party to proceedings and claims incidental to its business. While many of these matters involve inherent uncertainty, the Company believes that the amount of the liability, if any, ultimately incurred with respect to any such proceedings or claims will not have a material adverse effect on the Company s consolidated financial position as a whole or on its liquidity, capital resources or future results of operations. The Company will continue to evaluate proceedings and claims involving the Company on a quarter-by-quarter basis and will establish and adjust any reserves as appropriate to reflect its assessment of the then current status of the matters.

28

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

*Daywork commitments.* The Company periodically enters into contractual arrangements under which the Company is committed to expend funds to drill wells in the future, including agreements to secure drilling rig services, which require the Company to make future minimum payments to the rig operators. The Company records drilling commitments in the periods in which well capital is incurred or rig services are provided. The following table summarizes the Company s future drilling commitments at March 31, 2011:

(in thousands)	Total	_	ss than year	1 - 3 years	3 - 5 years	More than 5 years
Daywork drilling contracts with related parties <sup>(a)</sup> Other daywork drilling contracts	\$ 1,000 1,400	\$	1,000 1,400	\$	\$	\$
Total contractual drilling commitments	\$ 2,400	\$	2,400	\$	\$	\$

(a) Consists of daywork drilling contracts with Silver Oak Drilling, LLC, an affiliate of Chase Oil Corporation (Chase Oil), a stockholder of the Company.

*Operating leases.* The Company leases vehicles, equipment and office facilities under non-cancellable operating leases. Lease payments associated with these operating leases for the three months ended March 31, 2011 and 2010 were approximately \$0.5 million and \$0.6 million, respectively.

Future minimum lease commitments under non-cancellable operating leases at March 31, 2011 were as follows:

### (in thousands)

Remaining 2011	\$ 2,205
2012	2,611
2013	1,988
2014	1,569
2015 and thereafter	2,623
Total	\$ 10 996

#### Note L. Income taxes

The Company uses an asset and liability approach for financial accounting and reporting for income taxes. The Company s objectives of accounting for income taxes are to recognize (i) the amount of taxes payable or refundable for the current year and (ii) deferred tax liabilities and assets for the future tax consequences of events that have been recognized in its financial statements or tax returns. The Company and its subsidiaries file a federal corporate income tax return on a consolidated basis. The tax returns and the amount of taxable income or loss are subject to examination by federal and state taxing authorities.

The Company continually assesses both positive and negative evidence to determine whether it is more likely than not that deferred tax assets can be realized prior to their expiration. Management monitors company-specific, oil and natural gas industry and worldwide economic factors and assesses the likelihood that the Company s net operating loss

carryforwards ( NOLs ) and other deferred tax attributes in the United States, state, and local tax jurisdictions will be utilized prior to their expiration. At March 31, 2011 and 2010, the Company had no valuation allowances related to its deferred tax assets.

29

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

At March 31, 2011, the Company did not have any significant uncertain tax positions requiring recognition in the financial statements. The tax years 2007 through 2010 remain subject to examination by the major tax jurisdictions. *Income tax provision*. The Company s income tax provision (benefit) and amounts separately allocated were attributable to the following items for the three months ended March 31, 2011 and 2010:

	Three Mon Marc	
(in thousands)	2011	2010
Income (loss) from continuing operations Income from discontinued operations	\$ (30,469) 56,529	\$ 38,763 1,177
Changes in stockholders equity:  Excess tax benefits related to stock-based compensation	(17,043)	(3,498)
	\$ 9.017	\$ 36,442

The Company s income tax provision (benefit) attributable to income (loss) from continuing operations consisted of the following for the three months ended March 31, 2011 and 2010:

	Three Months Ended March 31,		
(in thousands)	2011	2010	
Current:			
U.S. federal	\$ 6,344	\$ 9,359	
U.S. state and local	763	1,227	
Total current income tax provision	7,107	10,586	
Deferred:			
U.S. federal	(32,853)	25,152	
U.S. state and local	(4,723)	3,025	
Total deferred income tax provision (benefit)	(37,576)	28,177	
Total income tax provision (benefit) attributable to income (loss) from continuing operations	\$ (30,469)	\$ 38,763	
30			

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

The reconciliation between the income tax expense (benefit) computed by multiplying pretax income (loss) from continuing operations by the United States federal statutory rate and the reported amounts of income tax expense (benefit) from continuing operations is as follows:

	Three Months Ended March 31,		
(in thousands)	2011	2010	
Income (loss) at U.S. federal statutory rate	\$ (27,679)	\$ 36,434	
State income taxes (net of federal tax effect)	(2,574)	2,761	
Statutory depletion	(42)	(223)	
Nondeductible expense & other	(174)	(209)	
Income tax expense (benefit)	\$ (30,469)	\$ 38,763	
Effective tax rate	38.5%	37.2%	

The Company s income tax provision attributable to income from discontinued operations consisted of the following for the three months ended March 31, 2011 and 2010:

	Three Months Ended March 31,		
(in thousands)	2011	2010	
Current:			
U.S. federal	\$ (1,192)	\$ 1,519	
U.S. state and local	4	6	
Total current income tax provision (benefit)	(1,188)	1,525	
Deferred:			
U.S. federal	50,373	(471)	
U.S. state and local	7,344	123	
Total deferred income tax provision (benefit)	57,717	(348)	
Total income tax provision attributable to income from discontinued operations	\$ 56,529	\$ 1,177	
31			

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

### Note M. Related party transactions

The following tables summarize charges incurred with and payments made to the Company s related parties and reported in the consolidated statements of operations, as well as outstanding payables and receivables included in the consolidated balance sheets for the periods presented:

		Th		onths E rch 31,	
(in thousands)		20	011	2	2010
Charges incurred with Chase Oil and affiliates (a)		\$ 8	3,495	\$	4,488
Working interests owned by employees: (b)					
Revenues distributed to employees		\$	51	\$	78
Joint interest payments received from employees		\$	177	\$	230
Overriding royalty interests paid to Chase Oil affiliates (c)		\$	520	\$	500
Royalty interests paid to a director of the Company (d)		\$	29	\$	41
Amounts paid under consulting agreement with Steven L. Beal (e)		\$	60	\$	63
(in thousands)	3	arch 31, 011		Decen 31 201	,
Amounts included in accounts receivable related parties:					
Chase Oil and affiliates (a)	\$	114		\$	115
Working interests owned by employees (b)	\$	110		\$	54
Amounts included in accounts payable related parties:					
Chase Oil and affiliates (a)	\$			\$	771
Working interests owned by employees (b)	\$	10		\$	8
Overriding royalty interests of Chase Oil affiliates (c)	\$	384		\$	407
Royalty interests of a director of the Company (d)	\$	6		\$	11

- (a) The Company incurred charges for services rendered in the ordinary course of business from Chase Oil and its affiliates including a drilling contractor, an oilfield services company, a supply company, a drilling fluids supply company, a pipe and tubing supplier, a fixed base operator of aircraft services and a software company. The tables above summarize the charges incurred as well as outstanding receivables and payables.
- (b) The Company purchased oil and natural gas properties from third parties in which employees of the Company owned a working interest. The tables above summarize the Company s activities with these employees.
- (c) Certain persons affiliated with Chase Oil own overriding royalty interests in certain of the Company s properties. The tables above summarize the amounts paid attributable to such interests and amounts due at period end.

#### **Table of Contents**

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

- (d) Royalties are paid on certain properties, located in Andrews County, Texas, to a partnership of which one of the Company s directors is the general partner and owns a 3.5 percent partnership interest. The tables above summarize the amounts paid to such partnership and amounts due at period end.
- (e) On June 30, 2009, Steven L. Beal, the Company s then president and chief operating officer, retired from such positions. On June 9, 2009, the Company entered into a consulting agreement (the Consulting Agreement) with Mr. Beal, under which Mr. Beal began serving as a consultant to the Company on July 1, 2009. Either the Company or Mr. Beal may terminate the consulting relationship at any time by giving ninety days written notice to the other party; however, the Company may terminate the relationship immediately for cause. During the term of the consulting relationship, Mr. Beal will receive a consulting fee of \$20,000 per month and a monthly reimbursement for his medical and dental coverage costs. If Mr. Beal dies during the term of the Consulting Agreement, his estate will receive a \$60,000 lump sum payment. As part of the Consulting Agreement, certain of Mr. Beal s stock-based awards were modified to permit vesting and exercise under the original terms of the stock-based awards as if Mr. Beal were still an employee of the Company while he is performing consulting services for the Company. The tables above summarize the Company s activities pursuant to the Consulting Agreement with Mr. Beal.

Saltwater disposal services agreement. Among the assets the Company acquired from Chase Oil is an undivided interest in a saltwater gathering and disposal system, which is owned and maintained under a written agreement among the Company and Chase Oil and certain of its affiliates, and under which the Company as operator gathers and disposes of produced water. The system is owned jointly by the Company and Chase Oil and its affiliates in undivided ownership percentages, which are annually redetermined as of January 1 on the basis of each party s percentage contribution of the total volume of produced water disposed of through the system during the prior calendar year. The Company owned 97.5 percent of the system and Chase Oil and its affiliates owned 2.5 percent.

33

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

### Note N. Discontinued operations

In March 2011, the Company sold its Bakken assets for cash consideration of approximately \$195.9 million. The Company recognized a gain on the disposition of assets in discontinued operations of approximately \$142.0 million.

In December 2010, the Company sold certain of its non-core Permian Basin assets for cash consideration of approximately \$103.3 million. The Company recorded a gain on the disposition of assets in discontinued operations of approximately \$29.1 million.

The Company has reflected the result of operations of these two divestitures as discontinued operations, rather than as a component of continuing operations. The following table represents the components of the Company s discontinued operations for the three months ended March 31, 2011 and 2010:

	Three Months Ended March 31,		
(in thousands)	2011	2010	
Operating revenues:			
Oil sales	\$ 9,456	\$ 9,937	
Natural gas sales	68	2,890	
Total operating revenues	9,524	12,827	
Operating costs and expenses:			
Oil and natural gas production	1,642	3,370	
Exploration and abandonments		186	
Depreciation, depletion and amortization (a)	2,107	3,684	
Accretion of discount on asset retirement obligations (a)	8	59	
Impairments of long-lived assets (a)		2,364	
General and administrative (b)		(220)	
Total operating costs and expenses	3,757	9,443	
Income from operations	5,767	3,384	
Other income (expense):			
Gain on disposition of assets, net (a)	141,950		
Income from discontinued operations before income taxes	147,717	3,384	
Income tax benefit (expense):			
Current	1,188	(1,525)	
Deferred (a)	(57,717)	348	
Income from discontinued operations, net of tax	\$ 91,188	\$ 2,207	

(a) Represents the significant non-cash components of discontinued operations.

(b) Represents the fees received from third-parties for operating oil and natural gas properties that were sold. The Company reflects these fees as a reduction of general and administrative expenses.

34

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

### Note O. Net income per share

Basic net income per share is computed by dividing net income applicable to common shareholders by the weighted average number of common shares treated as outstanding for the period.

The computation of diluted income per share reflects the potential dilution that could occur if securities or other contracts to issue common stock that are dilutive to income were exercised or converted into common stock or resulted in the issuance of common stock that would then share in the earnings of the Company. These amounts include unexercised capital options, stock options and restricted stock. Potentially dilutive effects are calculated using the treasury stock method.

The following table is a reconciliation of the basic weighted average common shares outstanding to diluted weighted average common shares outstanding for the three months ended March 31, 2011 and 2010:

		Three Months Ended March 31,		
(in thousands)	2011	2010		
Weighted average common shares outstanding:				
Basic	102,242	88,831		
Dilutive common stock options		962		
Dilutive restricted stock		337		
D:1.44 d	102 242	00.120		
Diluted	102,242	90,130		

For the three months ended March 31, 2011, 853,582 shares of restricted stock and 1,123,058 stock options were antidilutive due to the Company s net loss from continuing operations. For the three months ended March 31, 2010, 5,701 shares of restricted stock and 1,875 stock options were not included in the computation of diluted loss per share, as inclusion of these items would be antidilutive.

35

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

#### Note P. Other current liabilities

The following table provides the components of the Company s other current liabilities at March 31, 2011 and December 31, 2010:

(in thousands)	March 31, 2011	D	ecember 31, 2010
Other current liabilities:			
Accrued production costs	\$ 37,035	\$	31,149
Payroll related matters	12,621		13,790
Accrued interest	31,405		15,494
Asset retirement obligations	7,364		7,378
Settlements due on derivative instruments	19,298		7,371
Other	7,952		8,093
Other current liabilities	\$ 115,675	\$	83,275

### Note Q. Subsidiary guarantors

Substantially all of the Company s wholly-owned subsidiaries have fully and unconditionally guaranteed the senior notes of the Company (see Note J). In accordance with practices accepted by the United States Securities and Exchange Commission (the SEC), the Company has prepared Condensed Consolidating Financial Statements in order to quantify the assets, results of operations and cash flows of such subsidiaries as subsidiary guarantors. The following Condensed Consolidating Balance Sheets at March 31, 2011 and December 31, 2010, and Condensed Consolidating Statements of Operations for the three months ended March 31, 2011 and 2010 and Condensed Consolidating Statements of Cash Flows for the three months ended March 31, 2011 and 2010, present financial information for Concho Resources Inc. as the parent on a stand-alone basis (carrying any investments in subsidiaries under the equity method), financial information for the subsidiary guarantors on a stand-alone basis (carrying any investment in non-guarantor subsidiaries under the equity method), and the consolidation and elimination entries necessary to arrive at the information for the Company on a consolidated basis. All current and deferred income taxes are recorded on Concho Resources Inc., as the subsidiaries are flow-through entities for income tax purposes. The subsidiary guarantors are not restricted from making distributions to the parent company.

36

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited Condensed Consolidating Balance Sheet March 31, 2011

	March 31, 20	11		
(in thousands)	Parent Issuer	Subsidiary Guarantors	Consolidating Entries	Total
ASSETS				
Accounts receivable related parties	\$ 5,691,455	\$ 475,515	\$ (6,166,746)	\$ 224
Other current assets	78,909	340,132		419,041
Oil and natural gas properties, net		5,148,558		5,148,558
Property and equipment, net		44,978		44,978
Investment in subsidiaries	1,692,866		(1,692,866)	
Other long-term assets	49,286	80,384		129,670
Total assets	\$7,512,516	\$ 6,089,567	\$ (7,859,612)	\$ 5,742,471
LIABILITIES AND EQUITY				
Accounts payable related parties	\$ 2,257,569	\$ 3,909,577	\$ (6,166,746)	\$ 400
Other current liabilities	238,544	450,066		688,610
Other long-term liabilities	909,185	37,058		946,243
Long-term debt	1,655,407	1.602.066	(1, (02,0(0)	1,655,407
Equity	2,451,811	1,692,866	(1,692,866)	2,451,811
Total liabilities and equity	\$7,512,516	\$ 6,089,567	\$ (7,859,612)	\$5,742,471
Condensed Consolidating Balance Sheet December 31, 2010				
(in thousands)	Parent Issuer	Subsidiary Guarantors	Consolidating Entries	Total

(in thousands)	Parent Issuer	Subsidiary Guarantors	Consolidating Entries	Total
ASSETS				
Accounts receivable related parties	\$5,532,317	\$ 534,447	\$ (6,066,595)	\$ 169
Other current assets	51,084	279,380		330,464
Oil and natural gas properties, net		4,885,740		4,885,740
Property and equipment, net		28,047		28,047
Investment in subsidiaries	1,363,908		(1,363,908)	
Other long-term assets	55,061	69,013		124,074
Total assets	\$7,002,370	\$ 5,796,627	\$ (7,430,503)	\$ 5,368,494
LIABILITIES AND EQUITY Accounts payable related parties	\$ 2,061,777	\$ 4,006,015	\$ (6,066,595)	\$ 1,197

Edgar Filing: CONCHO RESOURCES INC - Form 10-Q

Other current liabilities	115,662	390,130		505,792
Other long-term liabilities	772,536	36,574		809,110
Long-term debt	1,668,521			1,668,521
Equity	2,383,874	1,363,908	(1,363,908)	2,383,874
Total liabilities and equity	\$7,002,370	\$ 5,796,627	\$ (7,430,503)	\$ 5,368,494
	37			

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

### Condensed Consolidating Statement of Operations Three Months Ended March 31, 2011

(in thousands)		Parent Issuer	lbsidiary iarantors	nsolidating Entries		Total
Total operating revenues	\$	220.062	\$ 360,840	\$		360,840
Total operating costs and expenses	(	230,863)	(179,047)		(	409,910)
<b>Income (loss) from continuing operations</b>	(	230,863)	181,793			(49,070)
Interest expense		(29,660)				(29,660)
Other, net		329,158	(552)	(328,958)		(352)
<b>Income (loss) from continuing operations</b>						
before income taxes		68,635	181,241	(328,958)		(79,082)
Income tax (expense) benefit		(26,060)	56,529			30,469
Income (loss) from continuing operations		42,575	237,770	(328,958)		(48,613)
Income from discontinued operations, net of tax			91,188			91,188
Net income	\$	42,575	\$ 328,958	\$ (328,958)	\$	42,575

### Condensed Consolidating Statement of Operations Three Months Ended March 31, 2010

(in thousands)	Parent Issuer	Subsidiary Guarantors	Consolidating Entries	Total
Total operating revenues Total operating costs and expenses	\$ 15,943	\$ 199,173 (99,882)	\$	\$ 199,173 (83,939)
Income from continuing operations Interest expense Other, net	15,943 (11,065) 102,602	99,882) 99,291 (73)	(102,602)	(83,939) 115,234 (11,065) (73)
Income from continuing operations before income taxes Income tax (expense) benefit	107,480 (39,940)	99,218 1,177	(102,602)	104,096 (38,763)
Income from continuing operations Income from discontinued operations, net of tax	\$ 67,540	\$ 100,395 2,207	\$ (102,602)	\$ 65,333 2,207
Net income	\$ 67,540	\$ 102,602	\$ (102,602)	\$ 67,540

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

### Condensed Consolidating Statement of Cash Flows Three Months Ended March 31, 2011

(in thousands)		rent uer	ubsidiary uarantors	Consolidating Entries	To	otal
Net cash flows provided by operating activities Net cash flows used in investing activities Net cash flows provided by financing activities	(26	9,510 6,901) 7,894	\$ 145,975 (177,709) 31,755	\$	(20	55,485 04,610) 89,649
Net increase in cash and cash equivalents Cash and cash equivalents at beginning of period		503 46	21 338			524 384
Cash and cash equivalents at end of period	\$	549	\$ 359	\$	\$	908

### Condensed Consolidating Statement of Cash Flows Three Months Ended March 31, 2010

(in thousands)	Par Iss		ubsidiary uarantors	Consolidating Entries	r ·	Гotal
Net cash flows provided by operating activities Net cash flows used in investing activities Net cash flows provided by (used in) financing		1,894 (),168)	\$ 132,333 (125,128)	\$		137,227 135,296)
activities	5	5,238	(3,415)			1,823
Net increase (decrease) in cash and cash						
equivalents		(36)	3,790			3,754
Cash and cash equivalents at beginning of period		48	3,186			3,234
Cash and cash equivalents at end of period	\$	12	\$ 6,976	\$	\$	6,988
	39	•				

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

### Note R. Subsequent events

*New commodity derivative contracts.* In April 2011, the Company entered into the following oil price swaps to hedge additional amounts of its estimated future oil production:

	Aggregate Volume	Index Price <sup>(a)</sup>	Contract Period
Oil (volumes in Bbls):			
Price swap	190,000	\$ 111.41	05/01/11 -07/31/11
Price swap	736,000	\$ 110.21	05/01/11 -12/31/11
Price swap	66,000	\$ 111.80	08/01/11 -11/30/11
Price swap	176,000	\$ 110.34	01/01/12 -11/30/12
Price swap	720,000	\$ 108.00	01/01/12 -12/31/12

<sup>(</sup>a) The index prices for the oil price swaps are based on the NYMEX-West Texas Intermediate monthly average futures price.

40

# Concho Resources Inc. Condensed Notes to Consolidated Financial Statements March 31, 2011 Unaudited

Note S. Supplementary information Capitalized costs

(in thousands)	March 31, 2011	Ι	December 31, 2010
Oil and natural gas properties:			
Proved	\$ 5,232,186	\$	4,982,316
Unproved	700,750		633,933
Less: accumulated depletion	(784,378)		(730,509)
Net capitalized costs for oil and natural gas properties	\$ 5,148,558	\$	4,885,740

### Costs incurred for oil and natural gas producing activities (a)

	Three Months Ended March 31,				
(in thousands)	2011	2010			
Property acquisition costs:					
Proved	\$ 65,918	\$ 9,842			
Unproved	57,208	5,356			
Exploration	90,566	25,499			
Development	193,717	111,706			
Total costs incurred for oil and natural gas properties	\$ 407,409	\$ 152,403			

(a) The costs incurred for oil and natural gas producing activities includes the following amounts of asset retirement obligations:

		onths Ended arch 31,
(in thousands)	2011	2010
Proved property acquisition costs	\$ 148	\$
Exploration costs	320	68
Development costs	(5)	(2,200)
Total	\$ 463	\$ (2,132)
41		

### **Table of Contents**

#### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion is intended to assist you in understanding our business and results of operations together with our present financial condition. This section should be read in conjunction with our historical consolidated financial statements and notes, as well as the selected historical consolidated financial data included elsewhere in this report.

In March 2011, we sold our Bakken assets for cash consideration of approximately \$195.9 million and recognized a gain on the disposition of assets (included in discontinued operations) of approximately \$142.0 million. For the three months ended March 31, 2011, these assets produced an average of 1,369 barrels of oil equivalents (Boe) per day, of which approximately 95 percent was oil.

In December 2010, we sold certain of our non-core Permian Basin assets for cash consideration of approximately \$103.3 million and recognized a gain of approximately \$29.1 million. For 2010, these assets produced an average of 1,393 Boe per day, of which approximately 46 percent was oil.

In October 2010, we closed the Marbob and Settlement Acquisitions, as discussed in Note D of the Condensed Notes to Consolidated Financial Statements included in Item 1. Consolidated Financial Statements (Unaudited). The results of these acquisitions are included in our results of operations for periods after their respective closing dates in October 2010. As a result, many comparisons between periods will be difficult.

Certain statements in our discussion below are forward-looking statements. These forward-looking statements involve risks and uncertainties. We caution that a number of factors could cause actual results to differ materially from these implied or expressed by the forward-looking statements. Please see Cautionary Statement Regarding Forward-Looking Statements.

#### **Overview**

We are an independent oil and natural gas company engaged in the acquisition, development and exploration of producing oil and natural gas properties. Our core operations are primarily focused in the Permian Basin of Southeast New Mexico and West Texas. We refer to our three core operating areas as the (i) New Mexico Shelf, where we primarily target the Yeso and Lower Abo formations, (ii) Delaware Basin, where we primarily target the Bone Spring formation, and (iii) Texas Permian, where we primarily target the Wolfberry, a term applied to the combined Wolfcamp and Spraberry horizons. Oil comprised 65 percent of our 323.5 million barrels of oil equivalents (MMBoe) of estimated proved reserves at December 31, 2010, and 62 percent of our 5.2 MMBoe of production for the three months ended March 31, 2011. We seek to operate the wells in which we own an interest, and we operated wells that accounted for 92.3 percent of our proved developed producing PV-10 and 69.8 percent of our 5,196 gross wells at December 31, 2010. By controlling operations, we are able to more effectively manage the cost and timing of exploration and development of our properties, including the drilling and stimulation methods used.

### Financial and Operating Performance

Our financial and operating performance for the three months ended March 31, 2011 included the following: Net income was \$42.6 million (\$0.42 per diluted share), as compared to \$67.5 million (\$0.76 per diluted share) during the three months ended March 31, 2010. The decrease in earnings is primarily due to:

\$248.7 million increase in net losses on derivatives not designated as hedges, significantly the result of substantial increases in the forward looking commodity prices during the first quarter of 2011;

\$30.3 million increase in oil and natural gas production costs due in part to the increase in (i) the number of wells between periods as a result of our drilling activities and our acquisition of producing properties and (ii) oil and natural gas revenues in 2011 which directly increases our oil and natural gas production taxes;

\$18.6 million increase in interest expense due to (i) increased debt levels during 2011, primarily related to 2010 acquisitions, and (ii) an increase in our overall interest rate, primarily from the higher interest rates on our various senior notes as compared to interest rates on borrowings on our credit facility, offset by;

\$161.6 million increase in oil and natural gas revenues primarily as a result of a 71 percent increase in production. The production increase was offset during February 2011 when we experienced interruptions in

production on most of our properties located in the Permian Basin due to sustained sub-freezing temperatures which caused operational problems with third party natural gas processing plants and the operational effectiveness of our well equipment. We

42

### **Table of Contents**

estimate that these interruptions reduced our first quarter 2011 production by approximately 350 to 400 thousand barrels of oil equivalents ( MBoe );

\$142.0 million gain from the divestiture of our Bakken assets, included in discontinued operations. Average daily sales volumes from continuing operations increased by 71 percent, from 33,143 Boe per day during the first quarter of 2010 to 56,722 Boe per day during the first quarter of 2011. The increase is primarily attributable to (i) our acquisitions in 2010 and 2011 and (ii) our successful drilling efforts during 2010 and 2011, offset by the previously discussed interruptions in production during the first quarter of 2011 and asset sales.

Long-term debt decreased by \$13.1 million during the first quarter of 2011.

At March 31, 2011, our availability under our credit facility was approximately \$1.4 billion.

#### **Commodity Prices**

Our results of operations are heavily influenced by commodity prices. Factors that may impact future commodity prices, including the price of oil and natural gas, include:

developments generally impacting the Middle East, including Iraq and Iran;

the extent to which members of the Organization of Petroleum Exporting Countries and other oil exporting nations are able to continue to manage oil supply through export quotas;

the overall global demand for oil; and

the overall North American natural gas supply and demand fundamentals, including: the United States economy,

weather conditions, and

liquefied natural gas deliveries to the United States.

Although we cannot predict the occurrence of events that may affect future commodity prices or the degree to which these prices will be affected, the prices for any commodity that we produce will generally approximate current market prices in the geographic region of the production. From time to time, we expect that we may use derivative financial instruments to economically hedge a portion of our commodity price risk to mitigate the impact of price volatility on our business. See Note I of the Condensed Notes to Consolidated Financial Statements included in Item 1. Consolidated Financial Statements (Unaudited) for additional information regarding our commodity hedge positions at March 31, 2011.

43

#### **Table of Contents**

Oil and natural gas prices have been subject to significant fluctuations during the past several years. In general, oil prices were significantly higher during the comparable periods of 2011 measured against 2010, while natural gas prices were moderately lower. The following table sets forth the average NYMEX oil and natural gas prices for the three months ended March 31, 2011 and 2010, as well as the high and low NYMEX prices for the same periods:

	Three Mont March	
	2011	2010
Average NYMEX prices:		
Oil (Bbl)	\$ 94.26	\$ 78.61
Natural gas (MMBtu)	\$ 4.20	\$ 5.03
High and Low NYMEX prices:		
Oil (Bbl):		
High	\$ 106.72	\$ 83.76
Low	\$ 84.32	\$ 71.19
Natural gas (MMBtu):		
High	\$ 4.74	\$ 6.01
Low	\$ 3.78	\$ 3.84

Further, the NYMEX oil price and NYMEX natural gas price reached highs and lows of \$112.79 and \$107.94 per Bbl and \$4.36 and \$4.23 per MMBtu, respectively, during the period from March 31, 2011 to May 3, 2011. At May 3, 2011, the NYMEX oil price and NYMEX natural gas price were \$111.05 per Bbl and \$4.67 per MMBtu, respectively. **Recent Events** 

*Short-term interruptions in production.* During February 2011, we experienced interruptions in production on most of our properties located in the Permian Basin due to sustained sub-freezing temperatures which caused operational problems with third party natural gas processing plants and the operational effectiveness of our well equipment. We estimate that these interruptions reduced our first quarter 2011 production by approximately 350 to 400 MBoe.

**Bakken divestiture.** In March 2011, we sold our Bakken assets for cash consideration of approximately \$195.9 million and recognized a gain on the disposition of assets (included in discontinued operations) of approximately \$142.0 million. For 2011, these assets produced an average of 1,369 Boe per day, of which approximately 95 percent was oil. The proved reserves of these assets were approximately 8.2 MMBoe at closing.

*Credit facility amendment.* On April 25, 2011, we amended our credit facility to (i) extend the maturity date by approximately three years to April 2016, (ii) increase the borrowing base from \$2.0 billion to \$2.5 billion, but keeping our commitments from our bank group at \$2.0 billion and (iii) provide us with the ability to issue up to an additional \$1.0 billion in senior notes with no adjustment to our borrowing base if the notes are issued prior to May 2012. We paid our bank group approximately \$11.5 million associated with the amendment to increase the borrowing base. At March 31, 2011, we had borrowings outstanding under our credit facility of approximately \$0.6 billion, and our availability under our credit facility was approximately \$1.4 billion, which was unaffected by the amendment.

2011 capital budget. In November 2010, we announced our 2011 capital budget of approximately \$1.1 billion. We increased our expected 2011 capital expenditures to total approximately \$1.35 billion (which does not include the costs of acquisitions other than customary leasehold purchases of acreage). The increase is a result of (i) additional drilling of wells in our Delaware Basin, (ii) incremental drilling on Wolfberry assets acquired in the first quarter of 2011, (iii) additional planned expenditures on acquisition of customary leasehold acquisitions and (iv) inflation of service costs, primarily the completion costs. Cost inflation is being experienced industry wide and particularly in the Permian Basin due to increase activity levels. Based on current commodity prices and our expectation, we believe our 2011 planned capital expenditures, excluding the effects of acquisitions, will exceed our 2011 cash flow. As our size and financial flexibility have grown, we now take a longer-term view on spending substantially within our cash flow,

and our spending during any specific period may exceed our cash flow for that period. However, our capital budget is largely discretionary, and if we experience sustained oil and natural gas prices significantly below the current levels or substantial increases in our costs, we may reduce our capital spending program to be substantially within our cash flow.

44

### **Table of Contents**

Our capital budget does not include acquisitions (other than the customary purchase of leasehold acreage). The following is a summary of our 2011 capital budget and estimated 2011 capital expenditure plans:

(in millions)		011 idget	? Pl	urrent 2011 lanned enditures
Core Operating Areas:				
New Mexico Shelf	\$	579	\$	644
Delaware Basin		145		252
Texas Permian		219		276
Acquisition of leasehold acreage, geological and geophysical and other		61		$75_{(a)}$
Facilities and other capital in our core operating areas		100		100
Total	\$	1,104	\$	1,347

(a) Excludes approximately \$95 million of acquisitions of producing oil and natural gas assets we acquired in the first quarter of 2011. We do not budget for these types of acquisitions.

#### **Derivative Financial Instruments**

Derivative financial instrument exposure. At March 31, 2011, the fair value of our financial derivatives was a net liability of \$345.2 million. All of our counterparties to these financial derivatives are parties to our credit facility and have their outstanding debt commitments and derivative exposures collateralized pursuant to our credit facility. Under the terms of our financial derivative instruments and their collateralization under our credit facility, we do not have exposure to potential margin calls on our financial derivative instruments. We currently have no reason to believe that our counterparties to these commodity derivative contracts are not financially viable. Our credit facility does not allow us to offset amounts we may owe a lender against amounts we may be owed related to our financial instruments with such party.

45

### **Table of Contents**

*New commodity derivative contracts*. During the three months ended March 31, 2011, we entered into additional commodity derivative contracts to hedge a portion of our estimated future production. The following table summarizes information about these additional commodity derivative contracts for the three months ended March 31, 2011. When aggregating multiple contracts, the weighted average contract price is disclosed.

	Aggregate Volume	Index Price <sup>(a)</sup>	Contract Period
Oil (volumes in Bbls):			
Price swap	115,000	\$ 96.65	03/01/11-11/30/11
Price swap	200,000	\$ 97.20	03/01/11-12/31/11
Price swap	45,000	\$ 99.35	01/01/12-03/31/12
Price swap	180,000	\$ 99.00	01/01/12-12/31/12
Price swap	300,000	\$ 99.00	07/01/12-09/30/12
Price swap	255,000	\$ 99.00	10/01/12-12/31/12
Price swap	2,100,000	\$ 100.06	01/01/13-12/31/13

<sup>(</sup>a) The index prices for the oil price swaps are based on the NYMEX-West Texas Intermediate monthly average futures price.

In April 2011, we entered into the following oil price swaps to hedge additional amounts of our estimated future oil production:

	Aggregate Volume	Index Price <sup>(a)</sup>	Contract Period
Oil (volumes in Bbls):			
Price swap	190,000	\$ 111.41	05/01/11 -07/31/11
Price swap	736,000	\$ 110.21	05/01/11 -12/31/11
Price swap	66,000	\$ 111.80	08/01/11 -11/30/11
Price swap	176,000	\$ 110.34	01/01/12 -11/30/12
Price swap	720,000	\$ 108.00	01/01/12 -12/31/12

<sup>(</sup>a) The index prices for the oil price swaps are based on the NYMEX-West Texas Intermediate monthly average futures price.

46

#### **Table of Contents**

### **Results of Operations**

The following table sets forth summary information from our continuing operations concerning our production and operating data for the three months ended March 31, 2011 and 2010. The data in this table excludes results from the Marbob and Settlement Acquisitions for periods prior to their respective close dates in October 2010. Also, the table below excludes production and operating data that we have classified as discontinued operations, which is more fully described in Note N of the Condensed Notes to Consolidated Financial Statements included in Item 1. Consolidated Financial Statements (Unaudited).

	Three Months Ended March 31,			
		2011		2010
Production and operating data:				
Net production volumes:				
Oil (MBbl)		3,110		2,030
Natural gas (MMcf)		11,970		5,717
Total (MBoe)		5,105		2,983
Average daily production volumes:				
Oil (Bbl)		34,556	,	22,556
Natural gas (Mcf)	1	133,000	(	63,522
Total (Boe)		56,722	•	33,143
Average prices:				
Oil, without derivatives (Bbl)	\$	90.81	\$	75.27
Oil, with derivatives (Bbl) (a)	\$	80.45	\$	70.27
Natural gas, without derivatives (Mcf)	\$	6.55	\$	8.11
Natural gas, with derivatives (Mcf) (a)	\$	6.98	\$	8.20
Total, without derivatives (Boe)	\$	70.68	\$	66.77
Total, with derivatives (Boe) (a)	\$	65.37	\$	63.54
Operating costs and expenses per Boe:				
Lease operating expenses and workover costs	\$	6.67	\$	5.56
Oil and natural gas taxes	\$	5.80	\$	5.61
Depreciation, depletion and amortization	\$	17.69	\$	16.81
General and administrative	\$	4.19	\$	4.62

(a) Includes the effect of the cash settlements received from (paid on) commodity derivatives not designated as hedges and reported in operating costs and expenses. The following table reflects the amounts of cash settlements received from (paid on) commodity derivatives not designated as hedges that were included in computing average prices with derivatives and reconciles to the amount in gain (loss) on derivatives not designated as hedges as reported in the consolidated statements of operations:

	Three Mor Marc	
(in thousands)	2011	2010
Gain (loss) on derivatives not designated as hedges: Cash payments on oil derivatives	\$ (32,230)	\$ (10,133)

Cash receipts from natural gas derivatives	5,129	506
Cash payments on interest rate derivatives	(1,195)	(1,213)
Unrealized mark-to-market gain (loss) on commodity and interest rate derivatives	(204,846)	26,413
Gain (loss) on derivatives not designated as hedges	\$ (233,142)	\$ 15,573

The presentation of average prices with derivatives is a non-GAAP measure as a result of including the cash payments on/receipts from commodity derivatives that are presented in gain (loss) on derivatives not designated as hedges in the statements of operations. This presentation of average prices with derivatives is a means by which to reflect the actual cash performance of our commodity derivatives for the respective periods and presents oil and natural gas prices with derivatives in a manner consistent with the presentation generally used by the investment community.

47

### **Table of Contents**

The following table sets forth summary information from our discontinued operations concerning our production and operating data for the three months ended March 31, 2011 and 2010. The discontinued operations presentation is the result of reclassifying the results of operations from our December 2010 Permian divestiture and March 2011 Bakken divestiture from continuing operations for GAAP purposes, which is more fully described in Note N of the Condensed Notes to Consolidated Financial Statements included in Item 1. Consolidated Financial Statements (Unaudited).

	Three Months Ended March 31,		
	2011	2010	
Production and operating data: Net production volumes:			
Oil (MBbl)	117	140	
Natural gas (MMcf)	37	524	
Total (MBoe)	123	227	
Average daily production volumes:			
Oil (Bbl)	1,300	1,556	
Natural gas (Mcf)	411	5,822	
Total (Boe)	1,369	2,526	
Average prices:			
Oil, without derivatives (Bbl)	\$ 80.82	\$ 70.98	
Oil, with derivatives (Bbl)	\$ 80.82	\$ 70.98	
Natural gas, without derivatives (Mcf)	\$ 1.84	\$ 5.52	
Natural gas, with derivatives (Mcf)	\$ 1.84	\$ 5.52	
Total, without derivatives (Boe)	\$ 77.43	\$ 56.51	
Total, with derivatives (Boe)	\$ 77.43	\$ 56.51	
Operating costs and expenses per Boe:			
Lease operating expenses and workover costs	\$ 3.85	\$ 9.47	
Oil and natural gas taxes	\$ 9.50	\$ 5.37	
Depreciation, depletion and amortization	\$ 17.13	\$ 16.23	
General and administrative	\$	(0.97)(a)	

<sup>(</sup>a) Represents the fees received from third-parties for operating oil and natural gas properties that were sold. We reflect these fees as a reduction of general and administrative expenses.

48

# **Table of Contents**

The following table presents selected financial and operating information for the fields which represented greater than 15 percent of our total proved reserves at December 31, 2010 and 2009, respectively:

	Three Months Ended March 31, 2011		Three Months Ended March 31, 2010		
	West	Grayburg	West	Grayburg	
	Wolfberry	Jackson	Wolfberry	Jackson	
Production and operating data:					
Net production volumes:					
Oil (MBbl)	544	312	330	409	
Natural gas (MMcf)	1,394	969	985	1,147	
Total (MBoe)	776	474	494	600	
Average prices:					
Oil, without derivatives (Bbl)	\$ 91.87	\$ 91.04	\$ 76.76	\$ 75.38	
Natural gas, without derivatives (Mcf)	\$ 7.81	\$ 7.89	\$ 8.37	\$ 8.10	
Total, without derivatives (Boe)	\$ 78.38	\$ 76.12	\$ 67.94	\$ 66.86	
Production costs per Boe:					
Lease operating expenses including workovers	\$ 4.41	\$ 9.08	\$ 4.67	\$ 5.65	
Oil and natural gas taxes	\$ 4.98	\$ 6.58	\$ 4.53	\$ 5.74	
S	49				

### **Table of Contents**

### Three Months Ended March 31, 2011 Compared to Three Months Ended March 31, 2010

Oil and natural gas revenues. Revenue from oil and natural gas operations was \$360.8 million for the three months ended March 31, 2011, an increase of \$161.6 million (81 percent) from \$199.2 million for the three months ended March 31, 2010. This increase was primarily due to increases in realized oil prices and increased production (i) as a result of the Marbob and Settlement Acquisitions and (ii) due to successful drilling efforts during 2010 and 2011, offset by the previously discussed production interruptions in the first quarter of 2011. Specifically the: average realized oil price (excluding the effects of derivative activities) was \$90.81 per Bbl during the three

average realized oil price (excluding the effects of derivative activities) was \$90.81 per Bbl during the three months ended March 31, 2011, an increase of 21 percent from \$75.27 per Bbl during the three months ended March 31, 2010;

total oil production was 34.6 MBbl for the three months ended March 31, 2011, an increase of 12.0 MBbl (53 percent) from 22.6 MBbl for the three months ended March 31, 2010;

average realized natural gas price (excluding the effects of derivative activities) was \$6.55 per Mcf during the three months ended March 31, 2011, a decrease of 19 percent from \$8.11 per Mcf during the three months ended March 31, 2010. Our natural gas prices have been significantly higher than the related NYMEX prices primarily due to the value of the natural gas liquids in our liquids-rich natural gas stream; and

total natural gas production was 133.0 MMcf for the three months ended March 31, 2011, an increase of 69.5 MMcf (109 percent) from 63.5 MMcf for the three months ended March 31, 2010.

*Production expenses.* The following table provides the components of our total oil and natural gas production costs for the three months ended March 31, 2011 and 2010:

	Three Months Ended March 31,				
(in thousands, except per unit amounts)	20	11	20	10	
		Per		Per	
	Amount	Boe	Amount	Boe	
Lease operating expenses	\$ 33,913	\$ 6.65	\$ 16,226	\$ 5.44	
Taxes:					
Ad valorem	2,666	0.52	2,537	0.85	
Production	26,952	5.28	14,196	4.76	
Workover costs	127	0.02	371	0.12	
Total oil and natural gas production expenses	\$ 63,658	\$ 12.47	\$ 33,330	\$ 11.17	

Among the cost components of production expenses, in general, we have some control over lease operating expenses and workover costs on properties we operate, but production and ad valorem taxes are directly related to commodity price changes.

Lease operating expenses were \$33.9 million (\$6.65 per Boe) for the three months ended March 31, 2011, an increase of \$17.7 million (109 percent) from \$16.2 million (\$5.44 per Boe) for the three months ended March 31, 2010. The increase in lease operating expenses was primarily due to (i) our wells successfully drilled and completed in 2010 and 2011, (ii) the Marbob and Settlement Acquisitions which closed in October 2010 and (iii) to a lesser extent our under accrual of estimated costs at December 31, 2010 of approximately \$4.3 million (\$0.84 per Boe). The increase in lease operating expenses per Boe was primarily due to (i) cost increases in services and supplies primarily related to increase in commodity prices, (ii) the effect of the previously discussed under accrual of costs, offset in part by additional production from our wells successfully drilled and completed in 2010 and 2011 where we are receiving benefits from economies of scale.

Ad valorem taxes have increased primarily as a result of increased valuations of our Texas properties and the increase in our number of wells primarily associated with 2010 and 2011 drilling activity in Texas.

50

#### **Table of Contents**

Production taxes per unit of production were \$5.28 per Boe during the three months ended March 31, 2011, an increase of 11 percent from \$4.76 per Boe during the three months ended March 31, 2010. The increase was directly related to our increased revenues. Over the same period, our per Boe commodity prices (excluding the effects of derivatives) increased 6 percent.

Workover expenses were approximately \$0.1 million and \$0.4 million for the three months ended March 31, 2011 and 2010, respectively. The 2011 amounts related primarily to workovers in the Texas Permian area, while the 2010 amounts related primarily to activity in both the Texas Permian and New Mexico Shelf areas performed to increase production.

*Exploration and abandonments expense.* The following table provides a breakdown of our exploration and abandonments expense for the three months ended March 31, 2011 and 2010:

		Three Months Ended March 31,			
(in thousands)	2	011	2	2010	
Geological and geophysical Exploratory dry holes Leasehold abandonments and other	\$	588 12 126	\$	661 39 409	
Total exploration and abandonments	\$	726	\$	1,109	

Our geological and geophysical expense, which primarily consists of the costs of acquiring and processing seismic data, geophysical data and core analysis, was \$0.6 million and \$0.7 million for the three months ended March 31, 2011 and 2010, respectively.

*Depreciation, depletion and amortization expense.* The following table provides components of our depreciation, depletion and amortization expense for the three months ended March 31, 2011 and 2010:

	Three Months Ended March 3			,
	201	Per	201	Per
(in thousands, except per unit amounts)	Amount	Boe	Amount	Boe
Depletion of proved oil and natural gas properties	\$88,943	\$ 17.42	\$49,083	\$ 16.45
Depreciation of other property and equipment	958	0.19	689	0.23
Amortization of intangible asset operating rights	387	0.08	387	0.13
Total depletion, depreciation and amortization	\$ 90,288	\$ 17.69	\$ 50,159	\$ 16.81
Oil price used to estimate proved oil reserves at period end	\$ 80.04		\$ 66.13	
Natural gas price used to estimate proved natural gas reserves at period end	\$ 4.11		\$ 3.99	

Depletion of proved oil and natural gas properties was \$88.9 million (\$17.42 per Boe) for the three months ended March 31, 2011, an increase of \$39.8 million (81 percent) from \$49.1 million (\$16.45 per Boe) for the three months ended March 31, 2010. The increase in depletion expense was primarily due to capitalized costs associated with new wells that were successfully drilled and completed in 2010 and 2011 and the Marbob and Settlement Acquisitions, and was offset in part by the increase in the oil and natural gas prices between the periods utilized to determine proved reserves.

The amortization of the intangible asset is a result of the value assigned to the operating rights that we acquired in the July 2008 acquisition of Henry Petroleum LP and certain entities and individuals affiliated with Henry Petroleum LP (collectively the Henry Entities ). The intangible asset is currently being amortized over an estimated life of 25 years.

*Impairment of long-lived assets.* We periodically review our long-lived assets to be held and used, including proved oil and natural gas properties accounted for under the successful efforts method of accounting. Due primarily to downward adjustments to the economically recoverable proved reserves associated with declines in commodity prices and well performance, we recognized a non-cash charge against earnings of approximately \$0.3 million during the three months ended March 31, 2010, which was primarily

51

#### **Table of Contents**

attributable to natural gas related properties in our New Mexico Shelf and Texas Permian areas. For the three months ended March 31, 2011, we did not recognize any impairment.

*General and administrative expenses.* The following table provides components of our general and administrative expenses for the three months ended March 31, 2011 and 2010:

	Three Months Ended March			
	201	11	201	10
		Per		Per
(in thousands, except per unit amounts)	Amount	Boe	Amount	Boe
General and administrative expenses recurring	\$ 19,511	\$ 3.82	\$11,121	\$ 3.73
Non-recurring bonus paid to Henry Entities employees			2,468	0.83
Non-cash stock-based compensation	4,468	0.88	2,831	0.95
Less: Third-party operating fee reimbursements	(2,587)	(0.51)	(2,642)	(0.89)
Total general and administrative expenses	\$ 21,392	\$ 4.19	\$ 13,778	\$ 4.62

General and administrative expenses were \$21.4 million (\$4.19 per Boe) for the three months ended March 31, 2011, an increase of \$7.6 million (55 percent) from \$13.8 million (\$4.62 per Boe) for the three months ended March 31, 2010. The increase in general and administrative expenses was primarily due to (i) an increase in non-cash stock-based compensation for stock-based compensation awards and (ii) an increase in the number of employees and related personnel expenses to handle our increased activities, partially offset by no non-recurring bonus due to the former Henry Entities employees during the three months ended March 31, 2011. The decrease in total general and administrative expenses per Boe was primarily due to increased production associated with (i) additional production from our wells successfully drilled and completed in 2010 and 2011 and (ii) additional production from our Marbob and Settlement Acquisitions for which we added an incremental number of administrative personnel.

In connection with the Henry Entities acquisition in July 2008, we agreed to pay certain of the Henry Entities former employees a predetermined bonus amount, in addition to the compensation we pay these employees, at each of the first and second anniversaries of the closing of the acquisition. Since these employees earned this bonus over the two years following the acquisition and it is outside of our control, we are reflecting the cost in our general and administrative costs as non-recurring. The final payment of the Henry Entities bonuses occurred in July 2010.

We earn reimbursements as operator of certain oil and natural gas properties in which we own interests. As such, we earned reimbursements of \$2.6 million during the three months ended March 31, 2011 and 2010. This reimbursement is reflected as a reduction of general and administrative expenses in the consolidated statements of operations.

52

### **Table of Contents**

(*Gain*) loss on derivatives not designated as hedges. The following table sets forth the cash settlements and the non-cash mark-to-market adjustments for the derivative contracts not designated as hedges for the three months ended March 31, 2011 and 2010:

	Three Months Ended March 31,		
(in thousands)	2011	2010	
Cash payments (receipts):			
Commodity derivatives oil	\$ 32,230	\$ 10,133	
Commodity derivatives natural gas	(5,129)	(506)	
Financial derivatives interest	1,195	1,213	
Mark-to-market (gain) loss:			
Commodity derivatives oil	201,508	(1,438)	
Commodity derivatives natural gas	4,223	(27,187)	
Financial derivatives interest	(885)	2,212	
(Gain) loss on derivatives not designated as hedges	\$ 233,142	\$ (15,573)	

*Interest expense.* The following table sets forth interest expense, weighted average interest rates and weighted average debt balances for the three months ended March 31, 2011 and 2010:

		Three Months Ended March 31,		
(dollars in thousands)	2011	2010		
Interest expense	\$ 29,660	\$ 11,065		
Weighted average interest rate	5.8%	5.2%		
Weighted average debt balance	\$ 1,710,406	\$711,111		

The increase in weighted average debt balance during the three months ended March 31, 2011 was due primarily to borrowings in October 2010 to fund the cash consideration for the Marbob and Settlement Acquisitions. The increase in interest expense is due to (i) an increase in the weighted average debt balance between periods and (ii) an increase of \$2.5 million in amortization of capitalized loan costs, primarily associated with the financing costs of the Marbob Acquisition and the December 2010 issuance of senior notes due 2021. The increase in the weighted average interest rate is primarily due to the issuance of our senior notes.

*Income tax provisions.* We recorded an income tax benefit of \$30.5 million and income tax expense of \$38.8 million for the three months ended March 31, 2011 and 2010, respectively. The effective income tax rate for the three months ended March 31, 2011 and 2010 was 38.5 percent and 37.2 percent, respectively.

53

#### **Table of Contents**

*Income from discontinued operations, net of tax.* We made the following divestitures:

		Net		
(dollars in millions)	Date Divested	Pr	oceeds	Gain
Description of Asset Group:				
	December			
Permian Basin Assets	2010	\$	103.3	\$ 29.1
Bakken Assets	March 2011	\$	195.9	\$ 142.0

As a result, we have reflected the results of operations of these divested assets as discontinued operations, rather than as a component of continuing operations. See Note N of the Notes to Consolidated Financial Statements included in Item 1. Consolidated Financial Statements (Unaudited) for additional information regarding these divestitures and their discontinued operations.

The results of operations of these assets and the related gain on the Bakken disposition are reported as discontinued operations in the accompanying consolidated statements of operations, described in more detail in Note N of the Notes to Consolidated Financial Statements included in Item 1. Consolidated Financial Statements (Unaudited). We recognized income from discontinued operations of \$91.2 million and \$2.2 million for the three months ended March 31, 2011 and 2010, respectively. In 2011, income from discontinued operations included a pre-tax gain of the sale of these assets of approximately \$142.0 million.

54

### **Table of Contents**

### Capital Commitments, Capital Resources and Liquidity

Capital commitments. Our primary needs for cash are development, exploration and acquisition of oil and natural gas assets, payment of contractual obligations and working capital obligations. Funding for these cash needs may be provided by any combination of internally-generated cash flow, financing under our credit facility and proceeds from the disposition of assets or alternative financing sources, as discussed in Capital resources below.

Oil and natural gas properties. Our costs incurred on oil and natural gas properties, excluding acquisitions and asset retirement obligations, during the three months ended March 31, 2011 and 2010 totaled \$284.0 million and \$139.3 million, respectively, as compared to the comparable amount in cash flows used by investing activities of \$259.0 million and \$113.7 million for the respective periods. The primary reason for the differences in the costs incurred and cash flow expenditures is the timing of payments. These 2011 expenditures were funded in part from borrowings under our credit facility.

In November 2010, we announced our 2011 capital budget of approximately \$1.1 billion. We increased our expected 2011 capital expenditures to total approximately \$1.35 billion (which does not include the costs of acquisitions other than customary leasehold purchases of acreage). The increase is a result of (i) additional drilling of wells in our Delaware Basin, (ii) incremental drilling on Wolfberry assets acquired in the first quarter of 2011, (iii) additional planned expenditures on acquisition of customary leasehold acquisitions and (iv) inflation of service costs, primarily the completion costs. Cost inflation is being experienced industry wide and particularly in the Permian Basin due to increase activity levels. Based on current commodity prices and our expectation, we believe our 2011 planned capital expenditures, excluding the effects of acquisitions, will exceed our 2011 cash flow. As our size and financial flexibility have grown, we now take a longer-term view on spending substantially within our cash flow, and our spending during any specific period may exceed our cash flow for that period. However, our capital budget is largely discretionary, and if we experience sustained oil and natural gas prices significantly below the current levels or substantial increases in our costs, we may reduce our capital spending program to be substantially within our cash flow.

Although we cannot provide any assurance, we generally attempt to fund our non-acquisition expenditures with our available cash and cash flow as adjusted from time to time; however, we may also use our credit facility, or other alternative financing sources, to fund such expenditures. The actual amount and timing of our expenditures may differ materially from our estimates as a result of, among other things, actual drilling results, the timing of expenditures by third parties on projects that we do not operate, the availability of drilling rigs and other services and equipment, regulatory, technological and competitive developments and market conditions. In addition, under certain circumstances we would consider increasing or reallocating our capital spending plans.

Other than the purchase of leasehold acreage, our 2011 capital budget is exclusive of acquisitions. We do not have a specific acquisition budget, since the timing and size of acquisitions are difficult to forecast. We evaluate opportunities to purchase or sell oil and natural gas properties in the marketplace and could participate as a buyer or seller of properties at various times. We seek to acquire oil and natural gas properties that provide opportunities for the addition of reserves and production through a combination of development, high-potential exploration and control of operations that will allow us to apply our operating expertise.

Acquisitions. Our expenditures for acquisitions of proved and unproved properties during the three months ended March 31, 2011 and 2010 totaled approximately \$123.1 million and \$15.2 million, respectively. The acquisitions of proved properties during the three months ended March 31, 2011 primarily relate to additional Wolfberry assets. Expenditures for leasehold acreage acquisitions (which are expenditures we generally provide for in the budget) included in the total above were approximately \$27.8 million and \$5.4 million for the three months ended March 31, 2011 and 2010, respectively.

*Divestitures.* In March 2011, we sold our Bakken assets for cash consideration of approximately \$195.9 million and recognized a gain on the disposition of assets (included in discontinued operations) of approximately \$142.0 million. For 2011, these assets produced an average of approximately 1,369 Boe per day, of which approximately 95 percent was oil. We used the net proceeds from this divestiture to initially repay a portion of the outstanding borrowings under our credit facility.

In December 2010, we sold certain of our non-core Permian Basin assets for cash consideration of approximately \$103.3 million and recognized a gain of approximately \$29.1 million. For 2010, these assets produced an average of approximately 1,393 Boe per day, of which approximately 46 percent was oil. We used the net proceeds from this divestiture to initially repay a portion of the outstanding borrowings under our credit facility.

Contractual obligations. Our contractual obligations include long-term debt, cash interest expense on debt, operating lease obligations, drilling commitments, employment agreements with executive officers, derivative liabilities and other obligations. Since December 31, 2010, the material changes in our contractual obligations included a \$13.0 million decrease in outstanding long-term borrowings, a \$3.8 million decrease in cash interest expense on debt and a \$204.8 million increase in our net commodity derivative

55

#### **Table of Contents**

liability. See Note J of Condensed Notes to Consolidated Financial Statements included in Item 1. Consolidated Financial Statements (Unaudited) for additional information regarding our long-term debt and Item 3. Quantitative and Qualitative Disclosures About Market Risk for information regarding the interest on our long-term debt and information on changes in the fair value of our open derivative obligations during the three months ended March 31, 2011.

Off-balance sheet arrangements. Currently, we do not have any material off-balance sheet arrangements. Capital resources. Our primary sources of liquidity have been cash flows generated from operating activities (including the cash settlements received from (paid on) derivatives not designated as hedges presented in our investing activities) and financing provided by our credit facility. We currently believe that our cash flows will not meet both our short-term working capital requirements and our current 2011 capital expenditure plans. We believe we have adequate availability under our credit facility to fund any cash flow deficits, though we could reduce our capital spending program to remain substantially within our cash flow.

The following table summarizes our net increase in cash and cash equivalents for the three months ended March 31, 2011 and 2010:

	Three Months Ended March 31,			
(in thousands)	2011	2010		
Net cash provided by operating activities	\$ 165,485	\$ 137,227		
Net cash used in investing activities	(204,610)	(135,296)		
Net cash provided by financing activities	39,649	1,823		
Net increase in cash and cash equivalents	\$ 524	\$ 3,754		

Cash flow from operating activities. Our net cash provided by operating activities was \$165.5 million and \$137.2 million for the three months ended March 31, 2011 and 2010, respectively. The increase in operating cash flows during the three months ended March 31, 2011 over the same period in 2010 was principally due to increases in average realized oil prices coupled with increased production, offset by cost increases in services and supplies primarily related to the increase in oil prices. Our net cash provided by operating activities also includes reductions of \$89.6 million and \$4.6 million for the three months ended March 31, 2011 and 2010, respectively, associated with changes in working capital items. Changes in working capital items adjusts for the timing of receipts and payments of actual cash.

Cash flow used in investing activities. During the three months ended March 31, 2011 and 2010, we invested \$354.2 million and \$124.1 million, respectively, for additions to, and acquisitions of, oil and natural gas properties, inclusive of dry hole costs. Cash flows used in investing activities were higher during the three months ended March 31, 2011 over 2010, due to an increase in our capital expenditures on oil and natural gas properties, offset by the proceeds from the sale of our divested assets in the first quarter of 2011.

Cash flow from financing activities. Net cash provided by financing activities was \$39.7 million and \$1.8 million for the three months ended March 31, 2011 and 2010, respectively. During the three months ended March 31, 2011, we reduced our outstanding balance on our credit facility by \$13.0 million primarily using the \$195.9 million of proceeds from the sale of our Bakken assets, offset by our capital expenditures exceeding our operating cash flow in the first quarter of 2011. During the three months ended March 31, 2010, we made net payments of \$220 million on our credit facility, primarily funded by our issuance of 5.3 million shares of our common stock for approximately \$219.3 million in the first quarter of 2010.

Our credit facility, as amended, has a maturity date of April 25, 2016 (previously July 31, 2013). At March 31, 2011, we had no letters of credit outstanding under the credit facility, and our availability to borrow additional funds was approximately \$1.4 billion based on the bank commitments of \$2.0 billion. On April 25, 2011, we entered into an amendment to our credit facility to increase the borrowing base from \$2.0 billion to \$2.5 billion and maintained our

commitments from our bank group at \$2.0 billion. The next scheduled borrowing base redetermination will be in October 2011. Between scheduled borrowing base redeterminations, we and, if requested by 66 2/3 percent of the lenders, the lenders, may each request one special redetermination.

Advances on the Credit Facility bear interest, at our option, based on (i) the prime rate of JPMorgan Chase Bank ( JPM Prime Rate ) (3.25 percent at March 31, 2011) or (ii) a Eurodollar rate (substantially equal to the London Interbank Offered Rate). The Credit Facility s interest rates of Eurodollar rate advances and JPM Prime Rate advances varied, with interest margins ranging from 150 to 250 basis points and 50 to 150 basis points, respectively, per annum depending on the debt balance outstanding. We pay

56

#### **Table of Contents**

commitment fees on the unused portion of the available commitment ranging from 37.5 to 50 basis points per annum, depending on utilization of the commitments.

In conducting our business, we may utilize various financing sources, including the issuance of (i) fixed and floating rate debt, (ii) convertible securities, (iii) preferred stock, (iv) common stock and (v) other securities. Over the last three years, we have demonstrated our use of the capital markets by issuing common stock in public offerings and private placements and issuing senior unsecured debt. However, there are no assurances that we can access the capital markets to obtain additional funding, if needed, and at what cost and terms. We may also sell assets and issue securities in exchange for oil and natural gas assets or interests in oil and natural gas companies. Additional securities may be of a class senior to common stock with respect to such matters as dividends and liquidation rights and may also have other rights and preferences as determined from time to time by our board of directors. Utilization of some of these financing sources may require approval from the lenders under our credit facility.

*Liquidity*. Our principal sources of short-term liquidity are cash on hand and available borrowing capacity under our credit facility. At March 31, 2011, we had \$0.9 million of cash on hand.

At March 31, 2011, the commitments under our credit facility were \$2.0 billion (which remained unchanged as part of our April 2011 amendment, previously discussed), which provided us with approximately \$1.4 billion of available borrowing capacity. In April 2011, we amended our credit facility, which primarily (i) increased our borrowing base \$500 million to \$2.5 billion (kept our \$2.0 billion in commitments from our bank group in place) until the next borrowing base redetermination in October 2011, (ii) extended maturity approximately three years to April 2016, (iii) improved our pricing grid and (iv) allows us to issue up to an additional \$1.0 billion in senior notes.

Upon a redetermination, our borrowing base could be substantially reduced. There is no assurance that our borrowing base will not be reduced, which could affect our liquidity.

**Debt ratings.** We receive debt credit ratings from Standard & Poor s Ratings Group, Inc. (S&P) and Moody s Investors Service, Inc. (Moody s), which are subject to regular reviews. S&P s corporate rating for us is BB with a stable outlook. Moody s corporate rating for us is B1 with a negative outlook. S&P and Moody s consider many factors in determining our ratings including: production growth opportunities, liquidity, debt levels and asset and reserve mix. A reduction in our debt ratings could negatively affect our ability to obtain additional financing or the interest rate, fees and other terms associated with such additional financing.

*Book capitalization and current ratio.* Our book capitalization at March 31, 2011 was \$4.1 billion, consisting of debt of \$1.7 billion and stockholders equity of \$2.4 billion. Our debt to book capitalization was 40.3 percent and 41.2 percent at March 31, 2011 and December 31, 2010, respectively. Our ratio of current assets to current liabilities was 0.61 to 1.0 at March 31, 2011 as compared to 0.65 to 1.0 at December 31, 2010.

Inflation and changes in prices. Our revenues, the value of our assets, and our ability to obtain bank financing or additional capital on attractive terms have been and will continue to be affected by changes in commodity prices and the costs to produce our reserves. Commodity prices are subject to significant fluctuations that are beyond our ability to control or predict. During the three months ended March 31, 2011, we received an average of \$90.81 per barrel of oil and \$6.55 per Mcf of natural gas before consideration of commodity derivative contracts compared to \$75.27 per barrel of oil and \$8.11 per Mcf of natural gas in the three months ended March 31, 2010. Although certain of our costs are affected by general inflation, inflation does not normally have a significant effect on our business. In a trend that began in 2004 and continued through the first six months of 2008, commodity prices for oil and natural gas increased significantly. The higher prices led to increased activity in the industry and, consequently, rising costs. These cost trends have put pressure not only on our operating costs but also on capital costs. We expect these costs to reflect upward pressure during 2011 as a result of the improvements in oil prices in 2010 and the early part of 2011.

57

#### **Table of Contents**

### Critical Accounting Policies, Practices and Estimates

Our historical consolidated financial statements and related notes to consolidated financial statements contain information that is pertinent to our management s discussion and analysis of financial condition and results of operations. Preparation of financial statements in conformity with accounting principles generally accepted in the United States requires that our management make estimates, judgments and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities. However, the accounting principles used by us generally do not change our reported cash flows or liquidity. Interpretation of the existing rules must be done and judgments made on how the specifics of a given rule apply to us.

In management s opinion, the more significant reporting areas impacted by management s judgments and estimates are revenue recognition, the choice of accounting method for oil and natural gas activities, oil and natural gas reserve estimation, asset retirement obligations, impairment of long-lived assets, valuation of stock-based compensation, valuation of business combinations and valuation of financial derivative instruments. Management s judgments and estimates in these areas are based on information available from both internal and external sources, including engineers, geologists and historical experience in similar matters. Actual results could differ from the estimates, as additional information becomes known.

There have been no material changes in our critical accounting policies and procedures during the three months ended March 31, 2011. See our disclosure of critical accounting policies in Item 8. Financial Statements and Supplementary Data of our Annual Report on Form 10-K for the year ended December 31, 2010, filed with the United States Securities and Exchange Commission (the SEC) on February 25, 2011.

58

#### **Table of Contents**

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The following market risk disclosures should be read in conjunction with the quantitative and qualitative disclosures about market risk contained in our Annual Report on Form 10-K for the year ended December 31, 2010.

We are exposed to a variety of market risks including credit risk, commodity price risk and interest rate risk. We address these risks through a program of risk management which includes the use of derivative instruments. The following quantitative and qualitative information is provided about financial instruments to which we are a party at March 31, 2011, and from which we may incur future gains or losses from changes in market interest rates or commodity prices and losses from extension of credit. We do not enter into derivative or other financial instruments for speculative or trading purposes.

Hypothetical changes in interest rates and commodity prices chosen for the following estimated sensitivity analysis are considered to be reasonably possible near-term changes generally based on consideration of past fluctuations for each risk category. However, since it is not possible to accurately predict future changes in interest rates and commodity prices, these hypothetical changes may not necessarily be an indicator of probable future fluctuations.

*Credit risk*. We monitor our risk of loss due to non-performance by counterparties of their contractual obligations. Our principal exposure to credit risk is through the sale of our oil and natural gas production, which we market to energy marketing companies and refineries and to a lesser extent our derivative counterparties. We monitor our exposure to these counterparties primarily by reviewing credit ratings, financial statements and payment history. We extend credit terms based on our evaluation of each counterparty s creditworthiness. Although we have not generally required our counterparties to provide collateral to support their obligation to us, we may, if circumstances dictate, require collateral in the future. In this manner, we reduce credit risk.

Commodity price risk. We are exposed to market risk as the prices of oil and natural gas are subject to fluctuations resulting from changes in supply and demand. To reduce our exposure to changes in the prices of oil and natural gas we have entered into, and may in the future enter into additional commodity price risk management arrangements for a portion of our oil and natural gas production. The agreements that we have entered into generally have the effect of providing us with a fixed price for a portion of our expected future oil and natural gas production over a fixed period of time. Our commodity price risk management activities could have the effect of reducing net income and the value of our common stock. An average increase in the commodity price of \$10.00 per barrel of oil and \$1.00 per MMBtu for natural gas from the commodity prices at March 31, 2011, would have increased the net unrealized loss on our commodity price risk management contracts by approximately \$209 million.

At March 31, 2011, we had (i) oil price swaps that settle on a monthly basis covering future oil production from April 1, 2011 through June 30, 2015 and (ii) a natural gas price swap and natural gas basis swaps covering future natural gas production from April 1, 2011 to December 31, 2012. See Note I of the Condensed Notes to Consolidated Financial Statements included in Item 1. Consolidated Financial Statements (Unaudited) for additional information on our commodity derivative contracts. The average NYMEX oil price and average NYMEX natural gas prices for the three months ended March 31, 2011 was \$94.26 per Bbl and \$4.20 per MMBtu, respectively. At May 3, 2011, the NYMEX oil price and NYMEX natural gas price were \$111.05 per Bbl and \$4.67 per MMBtu, respectively. A decrease in oil and natural gas prices would decrease the fair value liability of our commodity derivative contracts from their recorded balance at March 31, 2011. Changes in the recorded fair value of the undesignated commodity derivative contracts are marked to market through earnings as unrealized gains or losses. The potential decrease in our fair value liability would be recorded in earnings as an unrealized gain. However, an increase in the average NYMEX oil and natural gas price above those at March 31, 2011, would result in an increase in our fair value liability and be recorded as an unrealized loss in earnings. We are currently unable to estimate the effects on the earnings of future periods resulting from changes in the market value of our commodity derivative contracts.

Interest rate risk. Our exposure to changes in interest rates relates primarily to debt obligations. We manage our interest rate exposure by limiting our variable-rate debt to a certain percentage of total capitalization and by monitoring the effects of market changes in interest rates. To reduce our exposure to changes in interest rates we have entered into, and may in the future enter into additional, interest rate risk management arrangements for a portion of our outstanding debt. The agreements that we have entered into generally have the effect of providing us with a fixed interest rate for a portion of our variable rate debt. We may utilize interest rate derivatives to alter interest rate

exposure in an attempt to reduce interest rate expense related to existing debt issues. Interest rate derivatives are used solely to modify interest rate exposure and not to modify the overall leverage of the debt portfolio. We are exposed to changes in interest rates as a result of our credit facility, and the terms of our credit facility require us to pay higher interest rate margins as we utilize a larger percentage of our available borrowing base.

At March 31, 2011, we had interest rate swaps on \$300 million of notional principal that fixed the LIBOR interest rate (not including the interest rate margins discussed above) at 1.90 percent for the three years beginning in May 2009. An average decrease

59

#### **Table of Contents**

in future interest rates of 25 basis points from the future rate at March 31, 2011, would have increased our net unrealized liability on our interest rate risk management contracts by approximately \$0.8 million.

We had total indebtedness of \$0.6 billion outstanding under our credit facility at March 31, 2011. The impact of a 1 percent increase in interest rates on this amount of debt would result in increased annual interest expense of approximately \$6.0 million.

The fair value of our derivative instruments is determined based on our valuation models. We did not change our valuation method during 2011. During 2011, we were party to commodity and interest rate derivative instruments. See Note I of the Condensed Notes to Consolidated Financial Statements included in Item 1. Consolidated Financial Statements (Unaudited) for additional information regarding our derivative instruments. The following table reconciles the changes that occurred in the fair values of our derivative instruments during the three months ended March 31, 2011:

	Derivative Instruments Net Assets (Liabilities) <sup>(a)</sup> Interest					
(in thousands)	Commodities		Rate		Total	
Fair value of contracts outstanding at December 31, 2010 Changes in fair values (b) Contract maturities	\$ (134,580) (232,832) 27,101	\$	(5,754) (310) 1,195	\$	(140,334) (233,142) 28,296	
Fair value of contracts outstanding at March 31, 2011	\$ (340,311)	\$	(4,869)	\$	(345,180)	

- (a) Represents the fair values of open derivative contracts subject to market risk.
- (b) At inception, new derivative contracts entered into by us have no intrinsic value.

### Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures. As required by Rule 13a-15(b) of the Exchange Act, we have evaluated, under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Our disclosure controls and procedures are designed to provide reasonable assurance that the information required to be disclosed by us in reports that we file under the Exchange Act is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure and is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC. Based upon the evaluation, our principal executive officer and principal financial officer have concluded that our disclosure controls and procedures were effective at March 31, 2011 at the reasonable assurance level.

Changes in Internal Control over Financial Reporting. There have been no changes in our internal controls over financial reporting (as defined in Rule 13a-15(f) and Rule 15d-15(f) under the Exchange Act) that occurred during our last fiscal quarter that have materially affected or are reasonably likely to materially affect our internal controls over financial reporting.

60

### **Table of Contents**

#### PART II OTHER INFORMATION

### Item 1. Legal Proceedings

We are party to the legal proceedings that are described in Notes K of the Condensed Notes to Consolidated Financial Statements included in Item 1. Consolidated Financial Statements (Unaudited). We are also party to other proceedings and claims incidental to our business. While many of these other matters involve inherent uncertainty, we believe that the liability, if any, ultimately incurred with respect to such other proceedings and claims will not have a material adverse effect on our consolidated financial position as a whole or on our liquidity, capital resources or future results of operations.

#### Item 1A. Risk Factors

In addition to the other information set forth in this Quarterly Report on Form 10-Q, you should carefully consider the risks discussed in our Annual Report on Form 10-K for the year ended December 31, 2010, under the headings Item 1. Business Competition, Marketing Arrangements and Applicable Laws and Regulations, Item 1A. Risk Factors, Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations and Item 7A. Quantitative and Qualitative Disclosures About Market Risk, which risks could materially affect our business, financial condition or future results. There have been no material changes in our risk factors from those described in our Annual Report on Form 10-K for the year ended December 31, 2010. The risks described in this Quarterly Report on Form 10-Q and in our Annual Report on Form 10-K are not the only risks facing our company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition or future results.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

			Total	
			number	Maximum
			of shares	number of
			purchased	
			as	shares that
Total			part of	
number			publicly	may yet be
		_		
of shares		price	announced	purchased
4.7.7.7.7(1)		_	_	under the
withheld <sup>(1)</sup>	pε	er share	plans	plan
1,010	\$	88.73		
11,549		108.06		
	\$			
	of shares withheld <sup>(1)</sup> 1,010	number	number Average of shares price  withheld(1) per share  1,010 \$ 88.73 11,549 \$ 108.06	number of shares purchased as part of publicly  Average of shares price announced  withheld(1) per share  1,010 \$88.73 11,549 \$108.06

<sup>(1)</sup> Represents shares that were withheld by us to satisfy tax withholding obligations of certain of our officers, directors and key employees that arose upon the lapse of restrictions on restricted stock.

6

# **Table of Contents**

# Item 6. Exhibits

Exhibit Number	Exhibit
3.1	Restated Certificate of Incorporation (filed as Exhibit 3.1 to the Company s Current Report on Form 8-K on August 8, 2007, and incorporated herein by reference).
3.2	Amended and Restated Bylaws of Concho Resources Inc., as amended March 25, 2008 (filed as Exhibit 3.1 to the Company s Current Report on Form 8-K on March 26, 2008, and incorporated herein by reference).
4.1	Specimen Common Stock Certificate (filed as Exhibit 4.1 to the Company s Current Report on Form S-1/A on July 5, 2007, and incorporated herein by reference).
10.1** (a)	Form of First Amendment to Employment Agreement between Concho Resources Inc. and each of Messrs. Leach, Giraud, Harper, Holderness, Hyde and Wright.
10.2	Sixth Amendment to Amended and Restated Credit Agreement, dated as of April 25, 2011, among Concho Resources Inc. and the lenders party thereto and JPMorgan Chase Bank, N.A., as administrative agent (filed as Exhibit 10.1 to the Company s Current Report on Form 8-K on April 27, 2011, and incorporated herein by reference).
31.1 (a)	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 (a)	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1 (b)	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 (b)	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS (a)	XBRL Instance Document.
101.SCH (a)	XBRL Schema Document.
101.CAL (a)	XBRL Calculation Linkbase Document.
101.DEF (a)	XBRL Definition Linkbase Document.
101.LAB (a)	XBRL Labels Linkbase Document.
101.PRE (a)	XBRL Presentation Linkbase Document.

- (a) Filed herewith.
- (b) Furnished herewith.

\*\* Management contract or compensatory plan or arrangement.

62

#### **Table of Contents**

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### CONCHO RESOURCES INC.

Date: May 6, 2011

By /s/ Timothy A. Leach
Timothy A. Leach
Director, Chairman of the Board of
Directors, Chief Executive Officer and
President (Principal Executive Officer)

By /s/ Darin G. Holderness
Darin G. Holderness
Senior Vice President, Chief Financial
Officer and Treasurer (Principal
Financial Officer)

By /s/ Don O. McCormack
Don O. McCormack
Vice President and Chief Accounting
Officer (Principal Accounting Officer)
63

# **Table of Contents**

# **EXHIBIT INDEX**

Exhibit Number	Exhibit
3.1	Restated Certificate of Incorporation (filed as Exhibit 3.1 to the Company s Current Report on Form 8-K on August 8, 2007, and incorporated herein by reference).
3.2	Amended and Restated Bylaws of Concho Resources Inc., as amended March 25, 2008 (filed as Exhibit 3.1 to the Company s Current Report on Form 8-K on March 26, 2008, and incorporated herein by reference).
4.1	Specimen Common Stock Certificate (filed as Exhibit 4.1 to the Company s Current Report on Form S-1/A on July 5, 2007, and incorporated herein by reference).
10.1** (a)	Form of First Amendment to Employment Agreement between Concho Resources Inc. and each of Messrs. Leach, Giraud, Harper, Holderness, Hyde and Wright.
10.2	Sixth Amendment to Amended and Restated Credit Agreement, dated as of April 25, 2011, among Concho Resources Inc. and the lenders party thereto and JPMorgan Chase Bank, N.A., as administrative agent (filed as Exhibit 10.1 to the Company s Current Report on Form 8-K on April 27, 2011, and incorporated herein by reference).
31.1 (a)	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 (a)	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1 (b)	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 (b)	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS (a)	XBRL Instance Document.
101.SCH (a)	XBRL Schema Document.
101.CAL (a)	XBRL Calculation Linkbase Document.
101.DEF (a)	XBRL Definition Linkbase Document.
101.LAB (a)	XBRL Labels Linkbase Document.
101.PRE (a)	XBRL Presentation Linkbase Document.

(a) Filed herewith.

- (b) Furnished herewith.
- \*\* Management contract or compensatory plan or arrangement.