

KEYCORP /NEW/
Form 10-Q
August 04, 2011

Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2011

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period From _____ To _____

Commission File Number 1-11302

(Exact name of registrant as specified in its charter)

Ohio

34-6542451

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer
Identification No.)

127 Public Square, Cleveland, Ohio

44114-1306

(Address of principal executive offices)

(Zip Code)

(216) 689-3000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Shares with a par value of
\$1 each

952,859,183 Shares

(Title of class)

(Outstanding at August 1, 2011)

Table of Contents

KEYCORP
TABLE OF CONTENTS

Page
Number

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

<u>Consolidated Balance Sheets June 30, 2011 (Unaudited), December 31, 2010, and June 30, 2010 (Unaudited)</u>	5
<u>Consolidated Statements of Income (Unaudited) Three and six months ended June 30, 2011 and 2010</u>	6
<u>Consolidated Statements of Changes in Equity (Unaudited) -- Six months ended June 30, 2011 and 2010</u>	7
<u>Consolidated Statements of Cash Flows (Unaudited) -- Six months ended June 30, 2011 and 2010</u>	8
<u>Notes to Consolidated Financial Statements (Unaudited)</u>	9
<u>Note 1. Basis of Presentation</u>	9
<u>Note 2. Earnings Per Common Share</u>	12
<u>Note 3. Loans and Loans Held for Sale</u>	13
<u>Note 4. Asset Quality</u>	14
<u>Note 5. Fair Value Measurements</u>	20
<u>Note 6. Securities</u>	29
<u>Note 7. Derivatives and Hedging Activities</u>	33
<u>Note 8. Mortgage Servicing Assets</u>	40
<u>Note 9. Variable Interest Entities</u>	41
<u>Note 10. Income Taxes</u>	42
<u>Note 11. Divestiture and Discontinued Operations</u>	43
<u>Note 12. Contingent Liabilities and Guarantees</u>	48
<u>Note 13. Capital Securities Issued by Unconsolidated Subsidiaries</u>	51

<u>Note 14. Employee Benefits</u>	53
<u>Note 15. Shareholders Equity</u>	54
<u>Note 16. Line of Business Results</u>	55
<u>Report of Independent Registered Public Accounting Firm</u>	60

Table of Contents

<u>Item 2. Management's Discussion & Analysis of Financial Condition & Results of Operations</u>	61
<u>Introduction</u>	61
<u>Terminology</u>	61
<u>Forward-looking statements</u>	62
<u>Economic overview</u>	63
<u>Long-term financial goals</u>	63
<u>Strategic developments</u>	64
<u>Demographics</u>	65
<u>Supervision and Regulation</u>	66
<u>Regulatory Reform Developments</u>	66
<u>Interchange Fees</u>	66
<u>Regulation E pursuant to the Electronic Fund Transfer Act of 1978</u>	66
<u>Joint Proposed Rule on Incentive Compensation</u>	66
<u>Comprehensive Capital Plan</u>	66
<u>Capital Plan Proposal</u>	67
<u>Proposed Joint Guidance on Stress Testing</u>	67
<u>Systemically Important Financial Companies</u>	67
<u>Consumer Financial Protection Bureau</u>	67
<u>Critical accounting policies and estimates</u>	68
<u>Highlights of Our Performance</u>	68
<u>Results of Operations</u>	72
<u>Net interest income</u>	72
<u>Noninterest income</u>	76
<u>Trust and investment services income</u>	77
<u>Service charges on deposit accounts</u>	78
<u>Operating lease income</u>	78
<u>Investment banking and capital markets income</u>	78
<u>Net gains (losses) from loan sales</u>	79
<u>Net gains (losses) from principal investing</u>	79
<u>Noninterest expense</u>	79
<u>Personnel</u>	79
<u>Operating lease expense</u>	80
<u>Income taxes</u>	80
<u>Line of Business Results</u>	81
<u>Key Community Bank summary of operations</u>	81
<u>Key Corporate Bank summary of operations</u>	82
<u>Other Segments</u>	83
<u>Financial Condition</u>	84
<u>Loans and loans held for sale</u>	84
<u>Commercial loan portfolio</u>	84
<u>Commercial financial and agricultural</u>	84
<u>Commercial real estate loans</u>	84
<u>Commercial lease financing</u>	86

<u>Commercial loan modification and restructuring</u>	86
<u><i>Extensions</i></u>	87
<u><i>Guarantors</i></u>	88
<u>Consumer loan portfolio</u>	88
<u>Loans held for sale</u>	89
<u>Loan sales</u>	89
<u>Securities</u>	90
<u>Securities available for sale</u>	90
<u>Held-to-maturity securities</u>	92
<u>Other investments</u>	92
<u>Deposits and other sources of funds</u>	92

Table of Contents

<u>The Dodd-Frank Act's reform of deposit insurance</u>	93
<u>Capital</u>	94
<u>Updated Comprehensive Capital Plan and redemption notices for certain capital securities</u>	94
<u>Repurchase of TARP CPP preferred stock, warrant and completion of equity and debt offerings</u>	94
<u>Dividends</u>	94
<u>Common shares outstanding</u>	94
<u>Capital plan and proposed actions</u>	95
<u>Capital adequacy</u>	95
<u>Basel III</u>	97
<u>Risk Management</u>	99
<u>Overview</u>	99
<u>Market risk management</u>	99
<u>Interest rate risk management</u>	100
<i><u>Net interest income simulation analysis</u></i>	100
<i><u>Economic value of equity modeling</u></i>	101
<i><u>Management of interest rate exposure</u></i>	101
<u>Derivatives not designated in hedge relationships</u>	102
<u>Liquidity risk management</u>	102
<u>Governance structure</u>	102
<u>Factors affecting liquidity</u>	103
<u>Managing liquidity risk</u>	103
<u>Long-term liquidity strategy</u>	103
<u>Sources of liquidity</u>	103
<u>Liquidity programs</u>	103
<u>Liquidity for KeyCorp</u>	104
<u>Our liquidity position and recent activity</u>	104
<u>Credit ratings</u>	105
<u>Credit risk management</u>	105
<u>Credit policy, approval and evaluation</u>	105
<u>Watch and criticized assets</u>	106
<u>Allowance for loan and lease losses</u>	106
<u>Net loan charge-offs</u>	108
<u>Nonperforming assets</u>	110
<u>Operational risk management</u>	112
<u>Item 3. Quantitative and Qualitative Disclosure about Market Risk</u>	113
<u>Item 4. Controls and Procedures</u>	113
<u>PART II. OTHER INFORMATION</u>	
<u>Item 1. Legal Proceedings</u>	113
<u>Item 1A. Risk Factors</u>	113
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	113
<u>Item 6. Exhibits</u>	114
<u>Signature</u>	115
<u>Exhibits</u>	116

[EX-3.2](#)

[EX-10.1](#)

[EX-15](#)

[EX-31.1](#)

[EX-31.2](#)

[EX-32.1](#)

[EX-32.2](#)

[EX-101 INSTANCE DOCUMENT](#)

[EX-101 SCHEMA DOCUMENT](#)

[EX-101 CALCULATION LINKBASE DOCUMENT](#)

[EX-101 LABELS LINKBASE DOCUMENT](#)

[EX-101 PRESENTATION LINKBASE DOCUMENT](#)

[EX-101 DEFINITION LINKBASE DOCUMENT](#)

Throughout the Notes to Consolidated Financial Statements (Unaudited) and Management's Discussion & Analysis of Financial Condition & Results of Operations, we use certain acronyms and abbreviations which are defined in Note 1 (Basis of Presentation), which begins on page 9.

4

Table of Contents**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****Consolidated Balance Sheets**

	June 30, 2011	December 31, 2010
	(Unaudited)	
<i>except per share data</i>		
from banks	\$ 853	\$ 27
estments	4,563	1,34
nt assets	769	98
lable for sale	18,680	21,93
ity securities (fair value: \$19, \$17 and \$19)	19	1
ents	1,195	1,35
neared income of \$1,460, \$1,572 and \$1,641	47,840	50,10
ce for loan and lease losses	1,230	1,60
	46,610	48,50
sale	381	46
equipment	919	90
e assets	453	50
	917	91
le assets	19	2
hed life insurance	3,208	3,16
ets	900	1,00
ne and other assets (including \$91 of consolidated LIHTC guaranteed funds VIEs, see Note 9) ^(a)	2,968	3,87
assets (including \$3,134 of consolidated education loan securitization trust VIEs at fair value, see Note 9) ^(a)	6,328	6,55
	\$ 88,782	\$ 91,84
S		
domestic offices:		
ney market deposit accounts	\$ 26,277	\$ 27,06
its	1,973	1,87
deposit (\$100,000 or more)	4,939	5,86
osits	7,167	8,24
earing	40,356	43,05
earing	19,318	16,65
oreign office interest-bearing	736	90
	60,410	60,61
purchased and securities sold under repurchase agreements	1,668	2,04
d other short-term borrowings	511	1,15
ilities	991	1,14

use and other liabilities	1,518	1,93
ot	10,997	10,59
liabilities (including \$2,949 of consolidated education loan securitization trust VIEs at fair value, see Note 9) ^(a)	2,950	2,99
s	79,045	80,46
k, \$1 par value, authorized 25,000,000 shares:		
umulative Perpetual Convertible Preferred Stock, Series A, \$100 liquidation preference; authorized 7,475,000		
2,904,839, 2,904,839 and 2,904,839 shares	291	29
umulative Perpetual Preferred Stock, Series B, \$100,000 liquidation preference; authorized and issued 25,000		
es, \$1 par value; authorized 1,400,000,000 shares; issued 1,016,969,905 946,348,435 and 946,348,435 shares	1,017	2,44 94
k warrant		8
s	4,191	3,71
ngs	5,926	5,55
, at cost (63,147,538, 65,740,726 and 65,833,721)	(1,815)	(1,90
other comprehensive income (loss)	109	(1
ers equity	9,719	11,11
g interests	18	25
	9,737	11,37
s and equity	\$ 88,782	\$ 91,84

(a) The assets of the VIEs can only be used by the particular VIE and there is no recourse to Key with respect to the liabilities of the consolidated LIHTC or education loan securitization trust VIEs.
See Notes to Consolidated Financial Statements (Unaudited).

Table of Contents**Consolidated Statements of Income (Unaudited)**

	Three months ended June		Six months ended June	
	30,		30,	
<i>dollars in millions, except per share amounts</i>	2011	2010	2011	2010
INTEREST INCOME				
Loans	\$ 551	\$ 677	\$ 1,121	\$ 1,387
Loans held for sale	3	5	7	9
Securities available for sale	149	154	315	304
Held-to-maturity securities	1		1	1
Trading account assets	9	10	16	21
Short-term investments	1	2	2	4
Other investments	12	13	24	27
Total interest income	726	861	1,486	1,753
INTEREST EXPENSE				
Deposits	100	188	210	400
Federal funds purchased and securities sold under repurchase agreements	2	2	3	3
Bank notes and other short-term borrowings	3	4	6	7
Long-term debt	57	50	106	101
Total interest expense	162	244	325	511
NET INTEREST INCOME				
Provision (credit) for loan and lease losses	(8)	228	(48)	641
Net interest income (expense) after provision for loan and lease losses	572	389	1,209	601
NONINTEREST INCOME				
Trust and investment services income	113	112	223	226
Service charges on deposit accounts	69	80	137	156
Operating lease income	32	43	67	90
Letter of credit and loan fees	47	42	102	82
Corporate-owned life insurance income	28	28	55	56
Net securities gains (losses) ^(a)	2	(2)	1	1
Electronic banking fees	33	29	63	56
Gains on leased equipment	5	2	9	10
Insurance income	14	19	29	37
Net gains (losses) from loan sales	11	25	30	29
Net gains (losses) from principal investing	17	17	52	54
Investment banking and capital markets income (loss)	42	31	85	40
Other income	41	66	58	105
Total noninterest income	454	492	911	942

NONINTEREST EXPENSE

Personnel	380	385	751	747
Net occupancy	62	64	127	130
Operating lease expense	25	35	53	74
Computer processing	42	47	84	94
Business services and professional fees	44	41	82	79
FDIC assessment	9	33	38	70
OREO expense, net	(3)	22	7	54
Equipment	26	26	52	50
Marketing	10	16	20	29
Provision (credit) for losses on lending-related commitments	(12)	(10)	(16)	(12)
Other expense	97	110	183	239
Total noninterest expense	680	769	1,381	1,554

INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES

Income taxes	94	11	205	(71)
--------------	-----------	----	------------	------

INCOME (LOSS) FROM CONTINUING OPERATIONS

Income (loss) from discontinued operations, net of taxes of (\$6), (\$17), (\$12) and (\$15) (see Note 11)	252	101	534	60
	(9)	(27)	(20)	(25)

NET INCOME (LOSS)

Less: Net income (loss) attributable to noncontrolling interests	243	74	514	35
	3	4	11	20

NET INCOME (LOSS) ATTRIBUTABLE TO KEY	\$ 240	\$ 70	\$ 503	\$ 15
--	---------------	--------------	---------------	--------------

Income (loss) from continuing operations attributable to Key common shareholders	\$ 243	\$ 56	\$ 427	\$ (42)
Net income (loss) attributable to Key common shareholders	234	29	407	(67)

Per common share:

Income (loss) from continuing operations attributable to Key common shareholders	\$.26	\$.06	\$.47	\$ (.05)
Income (loss) from discontinued operations, net of taxes	(.01)	(.03)	(.02)	(.03)
Net income (loss) attributable to Key common shareholders	.25	.03	.44	(.08)

Per common share assuming dilution:

Income (loss) from continuing operations attributable to Key common shareholders	\$.26	\$.06	\$.46	\$ (.05)
Income (loss) from discontinued operations, net of taxes	(.01)	(.03)	(.02)	(.03)
Net income (loss) attributable to Key common shareholders	.25	.03	.44	(.08)
Cash dividends declared per common share	\$.03	\$.01	\$.04	\$.02

Edgar Filing: KEYCORP /NEW/ - Form 10-Q

Weighted-average common shares outstanding (000) ^(b)	947,565	874,664	914,911	874,526
Weighted-average common shares and potential common shares outstanding (000)	952,133	874,664	920,162	874,526

(a) For the three months ended June 30, 2011, we did not have impairment losses related to securities. For the three months ended June 30, 2010, we had \$4 million in impairment losses related to securities, which were recognized in earnings.

(b) Assumes conversion of stock options and/or Preferred Series A, as applicable.
See Notes to Consolidated Financial Statements (Unaudited).

Table of Contents**Consolidated Statements of Changes in Equity (Unaudited)**

	Key Shareholders Equity									
	Preferred Shares Outstanding	Common Shares Outstanding	Preferred Stock	Common Shares	Common Stock Warrant	Capital Surplus	Retained Earnings	Accumulated Treasury Stock at Cost	Other Noncontrolling Interests	Colling
	(000)	(000)	Stock	Share	Warrant	Surplus	Earnings	at Cost	(Loss)	Interests
Balance at December 31, 2009	2,930	878,535	\$ 2,721	\$ 946	\$ 87	\$ 3,734	\$ 5,158	\$ (1,980)	\$ (3)	\$ 270
Reverse effect adjustment to beginning Retained Earnings							45			
Net income (loss)							15			20
Comprehensive income (loss):										
Realized gains (losses) on securities for sale, net of income taxes of \$136									230	
Realized gains (losses) on derivative instruments, net of income taxes of									(66)	
Contribution to noncontrolling interests										(38)
Currency translation adjustments									(19)	
Provision and postretirement benefit costs, income taxes									11	
Comprehensive income (loss)										
Share-based compensation							9			
Dividends declared on common shares (per share)							(18)			
Dividends declared on Noncumulative Preferred Stock (\$3.875 per share)							(12)			
Dividends accrued on Cumulative Preferred Stock (5% per annum)							(62)			
Amortization of discount on Series B Stock			8				(8)			
Shares reissued for stock options and employee benefit plans		1,980					(42)	66		
Balance at June 30, 2010	2,930	880,515	\$ 2,729	\$ 946	\$ 87	\$ 3,701	\$ 5,118	\$ (1,914)	\$ 153	\$ 252
Balance at December 31, 2010	2,930	880,608	\$ 2,737	\$ 946	\$ 87	\$ 3,711	\$ 5,557	\$ (1,904)	\$ (17)	\$ 257
Net income (loss)							503			
Comprehensive income (loss):										
Realized gains (losses) on securities for sale, net of income taxes of \$61									103	
Realized gains (losses) on derivative instruments, net of income taxes of									7	

Contribution from noncontrolling interests										(239)
Currency translation adjustments										13
Goodwill impairment and postretirement benefit costs, income taxes										3
Comprehensive income (loss)										
Share-based compensation									(2)	
Dividends declared on common shares (per share)										(38)
Dividends declared on Noncumulative Preferred Stock (\$3.875 per share)										(12)
Dividends accrued on Cumulative Preferred Stock (5% per annum)										(31)
Preferred Stock - TARP redemption	(25)		(2,451)							(49)
Expiration of common stock warrant and reduction of discount on Series B Preferred Stock			4		(87)	17				(4)
New shares issuance	70,621			71		533				
New shares reissued for stock options and employee benefit plans	2,593					(68)		89		
			1							
BALANCE AT JUNE 30, 2011	2,905	953,822	\$ 291	\$ 1,017		\$ 4,191	\$ 5,926	\$ (1,815)	\$ 109	\$ 18

See Notes to Consolidated Financial Statements (Unaudited).

Table of Contents**Consolidated Statements of Cash Flows (Unaudited)**

<i>in millions</i>	Six months ended June 30,	
	2011	2010
OPERATING ACTIVITIES		
Net income (loss)	\$ 514	\$ 35
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:		
Provision (credit) for loan and lease losses	(48)	641
Depreciation and amortization expense	143	173
FDIC (payments) net of FDIC expense	35	59
Deferred income taxes	157	(66)
Net losses (gains) and writedown on OREO	5	48
Provision (credit) for customer derivative losses	(12)	27
Net losses (gains) from loan sales	(30)	(29)
Net losses (gains) from principal investing	(52)	(54)
Provision (credit) for losses on lending-related commitments	(16)	(12)
(Gains) losses on leased equipment	(9)	(10)
Net securities losses (gains)	(1)	(1)
Net decrease (increase) in loans held for sale excluding transfers from continuing operations	140	(48)
Net decrease (increase) in trading account assets	216	195
Other operating activities, net	412	595
NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES	1,454	1,553
INVESTING ACTIVITIES		
Net decrease (increase) in short-term investments	(3,219)	(241)
Purchases of securities available for sale	(619)	(4,453)
Proceeds from sales of securities available for sale	1,587	32
Proceeds from prepayments and maturities of securities available for sale	2,448	1,676
Proceeds from prepayments and maturities of held-to-maturity securities		4
Purchases of held-to-maturity securities	(2)	(2)
Purchases of other investments	(104)	(60)
Proceeds from sales of other investments	43	88
Proceeds from prepayments and maturities of other investments	41	53
Net decrease (increase) in loans, excluding acquisitions, sales and transfers	1,775	3,882
Proceeds from loan sales	94	293
Purchases of premises and equipment	(74)	(54)
Proceeds from sales of premises and equipment		1
Proceeds from sales of other real estate owned	94	79
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	2,064	1,298
FINANCING ACTIVITIES		
Net increase (decrease) in deposits	(200)	(3,196)
Net increase (decrease) in short-term borrowings	(1,017)	1,573
Net proceeds from issuance of long-term debt	1,020	18
Payments on long-term debt	(684)	(1,034)
Net proceeds from issuance of common stock	604	

Series B Preferred Stock TARP redemption	(2,500)	
Repurchase of common stock warrant	(70)	
Cash dividends paid	(96)	(92)
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	(2,943)	(2,731)
NET INCREASE (DECREASE) IN CASH AND DUE FROM BANKS	575	120
CASH AND DUE FROM BANKS AT BEGINNING OF PERIOD	278	471
CASH AND DUE FROM BANKS AT END OF PERIOD	\$ 853	\$ 591

Additional disclosures relative to cash flows:

Interest paid	\$ 317	\$ 528
Income taxes paid (refunded)	(319)	(157)
Noncash items:		
Loans transferred to held for sale from portfolio	\$ 54	\$ 208
Loans transferred to other real estate owned	23	99

See Notes to Consolidated Financial Statements (Unaudited).

Table of Contents

Notes to Consolidated Financial Statements (Unaudited)

1. Basis of Presentation

As used in these Notes, references to Key, we, our, us and similar terms refer to the consolidated entity consisting of KeyCorp and its subsidiaries. KeyCorp refers solely to the parent holding company, and KeyBank refers to KeyCorp's subsidiary, KeyBank National Association.

The acronyms and abbreviations identified below are used in the Notes to Consolidated Financial Statements (Unaudited) as well as Management's Discussion & Analysis of Financial Condition & Results of Operations. You may find it helpful to refer back to this page as you read the 10-Q.

References to our 2010 Annual Report on Form 10-K refer to our Annual Report on Form 10-K for the year ended December 31, 2010, which has been filed with the U.S. Securities and Exchange Commission and is available on its website (www.sec.gov) or on our website (www.key.com/ir), and list specific sections and page locations in our 2010 Annual Report on Form 10-K as filed with the U.S. Securities and Exchange Commission.

AICPA: American Institute of Certified Public Accountants.

ALCO: Asset/Liability Management Committee.

ALLL: Allowance for loan and lease losses.

A/LM: Asset/liability management.

AOCI: Accumulated other comprehensive income (loss).

APBO: Accumulated postretirement benefit obligation.

Austin: Austin Capital Management, Ltd.

BHCs: Bank holding companies.

CMO: Collateralized mortgage obligation.

Common Shares: Common Stock, \$1 par value.

CPP: Capital Purchase Program of the U.S. Treasury.

DIF: Deposit Insurance Fund.

Dodd-Frank Act: Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010.

ERM: Enterprise risk management.

EVE: Economic value of equity.

FASB: Financial Accounting Standards Board.

FDIC: Federal Deposit Insurance Corporation.

Federal Reserve: Board of Governors of the Federal Reserve System.

FHLMC: Federal Home Loan Mortgage Corporation.

FNMA: Federal National Mortgage Association.

GAAP: U.S. generally accepted accounting principles.

GNMA: Government National Mortgage Association.

IRS: Internal Revenue Service.

ISDA: International Swaps and Derivatives Association.

KAHC: Key Affordable Housing Corporation.

NASDAQ: National Association of Securities Dealers

Automated Quotation System.

N/M: Not meaningful.

NOW: Negotiable Order of Withdrawal.

NYSE: New York Stock Exchange.

OCC: Office of the Controller of the Currency.

OCI: Other comprehensive income (loss).

OREO: Other real estate owned.

OTTI: Other-than-temporary impairment.

PBO: Projected Benefit Obligation.

QSPE: Qualifying special purpose entity.

S&P: Standard and Poor's Ratings Services, a Division of The

McGraw-Hill Companies, Inc.

SCAP: Supervisory Capital Assessment Program administered by the Federal Reserve.

SEC: U.S. Securities and Exchange Commission.

Series A Preferred Stock: KeyCorp's 7.750% Noncumulative

Perpetual Convertible Preferred Stock, Series A.

Series B Preferred Stock: KeyCorp's Fixed-Rate Cumulative

Perpetual Preferred Stock, Series B issued to the U.S. Treasury under the CPP.

SILO: Sale in, lease out transaction.

SPE: Special Purpose Entities.

TAG: Transaction Account Guarantee program of the FDIC.

TARP: Troubled Asset Relief Program.

TDR: Troubled debt restructuring.

TE: Taxable equivalent.

Edgar Filing: KEYCORP /NEW/ - Form 10-Q

LIBOR: London Interbank Offered Rate.

LIHTC: Low-income housing tax credit.

LILO: Lease in, lease out transaction.

Moody's: Moody's Investors Service, Inc.

N/A: Not applicable.

TLGP: Temporary Liquidity Guarantee Program of the FDIC.

U.S. Treasury: United States Department of the Treasury.

VAR: Value at risk.

VEBA: Voluntary Employee Benefit Association.

VIE: Variable interest entity.

XBRL: eXtensible Business Reporting Language.

The consolidated financial statements include the accounts of KeyCorp and its subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation. Some previously reported amounts have been reclassified to conform to current reporting practices.

9

Table of Contents

The consolidated financial statements include any voting rights entities in which we have a controlling financial interest. In accordance with the applicable accounting guidance for consolidations, we consolidate a VIE if we have: (i) a variable interest in the entity; (ii) the power to direct activities of the VIE that most significantly impact the entity's economic performance; and (iii) the obligation to absorb losses of the entity or the right to receive benefits from the entity that could potentially be significant to the VIE (i.e., we are considered to be the primary beneficiary). Variable interests can include equity interests, subordinated debt, derivative contracts, leases, service agreements, guarantees, standby letters of credit, loan commitments, and other contracts, agreements and financial instruments. See Note 9 (Variable Interest Entities) for information on our involvement with VIEs.

We use the equity method to account for unconsolidated investments in voting rights entities or VIEs if we have significant influence over the entity's operating and financing decisions (usually defined as a voting or economic interest of 20% to 50%, but not controlling). Unconsolidated investments in voting rights entities or VIEs in which we have a voting or economic interest of less than 20% generally are carried at cost. Investments held by our registered broker-dealer and investment company subsidiaries (primarily principal investments) are carried at fair value. Effective January 1, 2010, we prospectively adopted new accounting guidance that changes the way we account for securitizations and SPEs by eliminating the concept of a QSPE and changing the requirements for derecognition of financial assets. In adopting this guidance, we had to analyze our existing QSPEs for possible consolidation. As a result, we consolidated our education loan securitization trusts. That consolidation added \$2.8 billion in discontinued assets, and liabilities and equity to our balance sheet, of which \$2.6 billion of the assets represented loans. Prior to January 1, 2010, QSPEs, including securitization trusts, established under the applicable accounting guidance for transfers of financial assets were not consolidated. For additional information related to the consolidation of our education loan securitization trusts, see Note 9 (Variable Interest Entities) and Note 11 (Divestiture and Discontinued Operations).

We believe that the unaudited consolidated interim financial statements reflect all adjustments of a normal recurring nature and disclosures that are necessary for a fair presentation of the results for the interim periods presented. The results of operations for the interim period are not necessarily indicative of the results of operations to be expected for the full year. The interim financial statements should be read in conjunction with the audited consolidated financial statements and related notes included in our 2010 Annual Report on Form 10-K. In preparing these financial statements, subsequent events were evaluated through the time the financial statements were issued. Financial statements are considered issued when they are widely distributed to all shareholders and other financial statement users, or filed with the SEC.

Offsetting Derivative Positions

In accordance with the applicable accounting guidance related to the offsetting of certain derivative contracts on the balance sheet, we take into account the impact of bilateral collateral and master netting agreements that allow us to settle all derivative contracts held with a single counterparty on a net basis, and to offset the net derivative position with the related collateral when recognizing derivative assets and liabilities. Additional information regarding derivative offsetting is provided in Note 7 (Derivatives and Hedging Activities).

Accounting Guidance Adopted in 2011

Improving disclosures about fair value measurements. In January 2010, the FASB issued accounting guidance which requires new disclosures regarding certain aspects of an entity's fair value disclosures and clarifies existing fair value disclosure requirements. Most of these new disclosures were required for interim and annual reporting periods beginning after December 15, 2009 (effective January 1, 2010, for us), however, the disclosures regarding purchases, sales, issuances and settlements in the rollforward of activity in Level 3 fair value measurements are effective for interim and annual periods beginning after December 15, 2010 (effective January 1, 2011, for us). The required disclosures are provided in Note 5 (Fair Value Measurements).

Credit quality disclosures. In July 2010, the FASB issued new accounting guidance that requires additional disclosures about the credit quality of financing receivables (i.e., loans) and the allowance for credit losses. Most of these additional disclosures were required for interim and annual reporting periods ending on or after December 15, 2010 (effective December 31, 2010, for us). Specific items regarding activity that occurred before the issuance of this accounting guidance,

Table of Contents

such as the allowance rollforward disclosures, are required for periods beginning after December 15, 2010 (January 1, 2011, for us). The required disclosures are provided in Note 4 (Asset Quality).

Accounting Guidance Pending Adoption at June 30, 2011

Troubled debt restructurings. In April 2011, the FASB issued accounting guidance to assist creditors in evaluating whether a modification or restructuring of a loan is a TDR. It clarifies existing guidance on whether the creditor has granted a concession and whether the debtor is experiencing financial difficulties, which are the two criteria used to determine whether a modification or restructuring is a TDR. This accounting guidance also requires additional disclosures regarding TDRs. It is effective for the first interim or annual period beginning after June 15, 2011 (effective July 1, 2011, for us) and is applied retrospectively for all modifications and restructurings that have occurred from the beginning of the annual period of adoption (2011 for us). We do not expect the adoption of this accounting guidance to have a material effect on our financial condition or results of operations.

Fair value measurement. In May 2011, the FASB issued accounting guidance that changes the wording used to describe many of the current accounting requirements for measuring fair value and disclosing information about fair value measurements. This accounting guidance clarifies the FASB's intent about the application of existing fair value measurement requirements. It is effective for the interim and annual periods beginning on or after December 15, 2011 (effective January 1, 2012, for us) with early adoption prohibited. We do not expect the adoption of this accounting guidance to have a material effect on our financial condition or results of operations.

Presentation of comprehensive income. In June 2011, the FASB issued new accounting guidance that will require all nonowner changes in shareholders' equity to be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. This new accounting guidance does not change any of the components that are currently recognized in net income or comprehensive income. It will be effective for public entities for interim and annual periods beginning after December 15, 2011 (effective January 1, 2012, for us) as well as interim and annual periods thereafter. Early adoption is permitted. Management is currently evaluating how comprehensive income will be presented after this new accounting guidance becomes effective.

Repurchase agreements. In April 2011, the FASB issued accounting guidance that changed the accounting for repurchase agreements and other similar arrangements by eliminating the collateral maintenance requirement when assessing effective control in these transactions. This change could result in more of these transactions being accounted for as secured borrowings instead of sales. This accounting guidance will be effective for new transactions and transactions that are modified on or after the first interim or annual period beginning after December 15, 2011 (effective January 1, 2012, for us). Early adoption of this guidance is prohibited. We do not expect the adoption of this accounting guidance to have a material effect on our financial condition or results of operations since we do not account for these types of arrangements as sales.

Table of Contents**2. Earnings Per Common Share**

Our basic and diluted earnings per Common Share are calculated as follows:

<i>dollars in millions, except per share amounts</i>	Three months ended June 30,		Six months ended June 30,	
	2011	2010	2011	2010
EARNINGS				
Income (loss) from continuing operations	\$ 252	\$ 101	\$ 534	\$ 60
Less: Net income (loss) attributable to noncontrolling interests	3	4	11	20
Income (loss) from continuing operations attributable to Key	249	97	523	40
Less: Dividends on Series A Preferred Stock	6	6	12	12
Cash dividends on Series B Preferred Stock		31	31	62
Amortization of discount on Series B Preferred Stock ^(b)		4	53	8
Income (loss) from continuing operations attributable to Key common shareholders	243	56	427	(42)
Income (loss) from discontinued operations, net of taxes ^(a)	(9)	(27)	(20)	(25)
Net income (loss) attributable to Key common shareholders	\$ 234	\$ 29	\$ 407	\$ (67)
WEIGHTED-AVERAGE COMMON SHARES				
Weighted-average common shares outstanding (000)	947,565	874,664	914,911	874,526
Effect of dilutive convertible preferred stock, common stock options and other stock awards (000)	4,568		5,251	
Weighted-average common shares and potential common shares outstanding (000)	952,133	874,664	920,162	874,526
EARNINGS PER COMMON SHARE				
Income (loss) from continuing operations attributable to Key common shareholders	\$.26	\$.06	\$.47	\$ (.05)
Income (loss) from discontinued operations, net of taxes ^(a)	(.01)	(.03)	(.02)	(.03)
Net income (loss) attributable to Key common shareholders ^(c)	.25	.03	.44	(.08)
Income (loss) from continuing operations attributable to Key common shareholders assuming dilution	\$.26	\$.06	\$.46	\$ (.05)

Edgar Filing: KEYCORP /NEW/ - Form 10-Q

Income (loss) from discontinued operations, net of taxes (a)	(.01)	(.03)	(.02)	(.03)
Net income (loss) attributable to Key common shareholders assuming dilution ^(c)	.25	.03	.44	(.08)

(a) In September 2009, we decided to discontinue the education lending business conducted through Key Education Resources, the education payment and financing unit of KeyBank. In April 2009, we decided to wind down the operations of Austin, a subsidiary that specialized in managing hedge fund investments for institutional customers. As a result of these decisions, we have accounted for these businesses as discontinued operations. The loss from discontinued operations for the period ended June 30, 2011, was primarily attributable to fair value adjustments related to the education lending securitization trusts.

(b) March 31, 2011 includes a \$49 million deemed dividend.

(c) EPS may not foot due to rounding.

Table of Contents**3. Loans and Loans Held for Sale**

Our loans by category are summarized as follows:

<i>in millions</i>	June 30, 2011	December 31, 2010	June 30, 2010
Commercial, financial and agricultural	\$ 16,883	\$ 16,441	\$ 17,113
Commercial real estate:			
Commercial mortgage	8,069	9,502	9,971
Construction	1,631	2,106	3,430
Total commercial real estate loans	9,700	11,608	13,401
Commercial lease financing	6,105	6,471	6,620
Total commercial loans	32,688	34,520	37,134
Residential prime loans:			
Real estate residential mortgage	1,838	1,844	1,846
Home equity:			
Key Community Bank	9,431	9,514	9,775
Other	595	666	753
Total home equity loans	10,026	10,180	10,528
Total residential prime loans	11,864	12,024	12,374
Consumer other Key Community Bank	1,157	1,167	1,147
Consumer other:			
Marine	1,989	2,234	2,491
Other	142	162	188
Total consumer other	2,131	2,396	2,679
Total consumer loans	15,152	15,587	16,200
Total loans ^(a)	\$ 47,840	\$ 50,107	\$ 53,334

(a) Excludes loans in the amount of \$6.3 billion, \$6.5 billion and \$6.6 billion at June 30, 2011, December 31, 2010 and June 30, 2010, respectively, related to the discontinued operations of the education lending business.

Our loans held for sale are summarized as follows:

<i>in millions</i>	June 30, 2011	December 31, 2010	June 30, 2010
Commercial, financial and agricultural	\$ 80	\$ 196	\$ 255
Real estate commercial mortgage	198	118	235
Real estate construction	39	35	112
Commercial lease financing	6	8	16
Real estate residential mortgage	58	110	81

Total loans held for sale \$ **381** \$ 467 ^(a) \$ 699

(a) Excludes loans in the amount of \$15 million and \$92 million at December 31, 2010, and June 30, 2010, respectively, related to the discontinued operations of the education lending business. There were no loans held for sale in the discontinued operations of the education lending business at June 30, 2011.

Our summary of changes in loans held for sale follows:

<i>in millions</i>	June 30, 2011	December 31, 2010	June 30, 2010
Balance at beginning of period	\$ 426	\$ 637	\$ 556
New originations	914	1,053	812
Transfers from held to maturity, net	16		65
Loan sales	(1,039)	(1,174)	(712)
Loan draws (payments), net	73	(49)	(16)
Transfers to OREO / valuation adjustments	(9)		(6)
Balance at end of period	\$ 381	\$ 467	\$ 699

Table of Contents**4. Asset Quality**

We manage our exposure to credit risk by closely monitoring loan performance trends and general economic conditions. A key indicator of the potential for future credit losses is the level of nonperforming assets and past due loans.

Our nonperforming assets and past due loans were as follows:

<i>in millions</i>	June 30, 2011	December 31, 2010	June 30, 2010
Total nonperforming loans	\$ 842	\$ 1,068	\$ 1,703
Nonperforming loans held for sale	42	106	221
OREO	52	129	136
Other nonperforming assets	14	35	26
Total nonperforming assets	\$ 950	\$ 1,338	\$ 2,086
Impaired loans	\$ 706	\$ 881	\$ 1,435
Impaired loans with a specifically allocated allowance	488	621	1,099
Specifically allocated allowance for impaired loans	46	58	157
Restructured loans included in nonperforming loans ^(a)	\$ 144	\$ 202	\$ 167
Restructured loans with a specifically allocated allowance ^(b)	19	57	65
Specifically allocated allowance for restructured loans ^(c)	5	18	15
Accruing loans past due 90 days or more	\$ 118	\$ 239	\$ 240
Accruing loans past due 30 through 89 days	465	476	610

(a) Restructured loans (i.e., troubled debt restructurings) are those for which we, for reasons related to a borrower's financial difficulties, grant a concession that we would not otherwise have considered. To improve the collectability of the loan, typical concessions include reducing the interest rate, extending the maturity date or reducing the principal balance.

(b) Included in impaired loans with a specifically allocated allowance.

(c) Included in specifically allocated allowance for impaired loans.

Impaired loans totaled \$706 million at June 30, 2011, compared to \$881 million at December 31, 2010, and \$1.4 billion at June 30, 2010. Impaired loans had an average balance of \$718 million for the second quarter of 2011 and \$1.6 billion for the second quarter of 2010.

Of total impaired loans, \$488 million was reviewed to determine if a specifically allocated allowance was required at June 30, 2011 in accordance with our \$2.5 million threshold for such loans. As a result, \$166 million of these loans

had \$46 million of specifically allocated allowance and \$322 million had a zero specific allocation. Also, \$218 million of impaired loans under the \$2.5 million threshold were allocated an allowance of \$81 million at June 30, 2011, for a total of \$384 million of loans with an allowance of \$127 million at June 30, 2011, as shown in the following table. At June 30, 2011, aggregate restructured loans (accrual, nonaccrual, and held-for-sale loans) totaled \$252 million while at December 31, 2010 total restructured loans totaled \$297 million. Although we added \$87 million in restructured loans during the first six months ended June 30, 2011, the overall decrease in restructured loans was primarily attributable to \$132 million in payments and charge-offs.

Table of Contents

A further breakdown of impaired loans by loan category as of June 30, 2011 follows:

June 30, 2011

<i>in millions</i>	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment
With no related allowance recorded:				
Commercial, financial and agricultural	\$ 233	\$ 116		\$ 205
Commercial real estate:				
Commercial mortgage	241	123		269
Construction	257	83		333
Total commercial real estate loans	498	206		602
Commercial lease financing				
Total commercial loans	731	322		807
Real estate residential mortgage				
Home equity:				
Key Community Bank	2			2
Other				
Total home equity loans	2			2
Total loans with no related allowance recorded	733	322		809
With an allowance recorded:				
Commercial, financial and agricultural	147	79	\$ 32	212
Commercial real estate:				
Commercial mortgage	215	145	49	202
Construction	116	56	22	100
Total commercial real estate loans	331	201	71	302
Commercial lease financing	38	25	12	40
Total commercial loans	516	305	115	554
Real estate residential mortgage	45	33	4	47
Home equity:				
Key Community Bank	22	22	7	21
Other				
Total Home Equity Loans	22	22	7	21

Edgar Filing: KEYCORP /NEW/ - Form 10-Q

Consumer other	Key Community Bank	25	24	1	25
Total loans with an allowance recorded		608	384	127	647
Total		\$ 1,341	\$ 706	\$ 127	\$ 1,456

Our policies for our commercial and consumer loan portfolios for determining past due loans, placing loans on nonaccrual, applying payments on nonaccrual loans and resuming accrual of interest are disclosed in Note 1 (Summary of Significant Accounting Policies) under the heading Impaired and Other Nonaccrual Loans on page 102 of our 2010 Annual Report on Form 10-K.

At June 30, 2011, approximately \$46 billion, or 97% of our total loans are current. Total past due loans of \$1.4 billion represent approximately 3% of total loans.

Table of Contents

The following aging analysis as of June 30, 2011 of past due and current loans provides an alternative view of Key's credit exposure.

June 30, 2011

<i>in millions</i>	Current	30 -59 Days Past Due	60-89 Days Past Due	Greater Than 90 Days	Non Accrual (NPL)	Total Past Due	Total Loans
LOAN TYPE							
Commercial, financial and agricultural	\$ 16,599	\$ 35	\$ 17	\$ 19	\$ 213	\$ 284	\$ 16,883
Commercial real estate:							
Commercial mortgage	7,743	34	51	11	230	326	8,069
Construction	1,437	11	24	28	131	194	1,631
Total commercial real estate loans	9,180	45	75	39	361	520	9,700
Commercial lease financing	5,983	20	40	21	41	122	6,105
Total commercial loans	\$ 31,762	\$ 100	\$ 132	\$ 79	\$ 615	\$ 926	\$ 32,688
Real estate residential mortgage	\$ 1,713	\$ 24	\$ 14	\$ 8	\$ 79	\$ 125	\$ 1,838
Home equity:							
Key Community Bank	9,216	66	32	16	101	215	9,431
Other	559	13	7	5	11	36	595
Total home equity loans	9,775	79	39	21	112	251	10,026
Consumer other Key Community Bank	1,129	14	4	7	3	28	1,157
Consumer other:							
Marine	1,898	42	14	3	32	91	1,989
Other	138	2	1		1	4	142
Total consumer other	2,036	44	15	3	33	95	2,131
Total consumer loans	\$ 14,653	\$ 161	\$ 72	\$ 39	\$ 227	\$ 499	\$ 15,152
Total loans	\$ 46,415	\$ 261	\$ 204	\$ 118	\$ 842	\$ 1,425	\$ 47,840

At June 30, 2011, the approximate carrying amount of our commercial nonperforming loans outstanding represented 57% of their original contractual amount, and total nonperforming loans outstanding represented 64% of their original contractual amount owed and nonperforming assets in total were carried at 60% of their original contractual amount. At June 30, 2011, our twenty largest nonperforming loans totaled \$276 million, representing 33% of total loans on nonperforming status from continuing operations as compared to \$306 million in nonperforming loans representing 29% of total loans at December 31, 2010 and \$441 million in nonperforming loans representing 25% of total loans on nonperforming status at June 30, 2010.

The risk characteristic prevalent to both commercial and consumer loans is the risk of loss arising from an obligor's inability or failure to meet contractual payment or performance terms. Evaluation of this risk is stratified and monitored by the assigned loan risk rating grades for the commercial loan portfolios and the regulatory risk ratings assigned for the consumer loan portfolios. This risk rating stratification assists in the determination of the allowance for loan and lease losses. Loan grades are assigned at the time of origination, verified by credit risk management and periodically reevaluated thereafter.

Most extensions of credit are subject to loan grading or scoring. This risk rating methodology blends our judgment with quantitative modeling. Commercial loans generally are assigned two internal risk ratings. The first rating reflects the probability that the borrower will default on an obligation; the second reflects expected recovery rates on the credit facility. Default probability is determined based on, among other factors, the financial strength of the borrower, an assessment of the borrower's management, the borrower's competitive position within its industry sector and our view of industry risk within the context of the general economic outlook. Types of exposure, transaction structure and collateral, including credit risk mitigants, affect the expected recovery assessment.

Credit quality indicators for loans are updated on an ongoing basis. Bond rating classifications are indicative of the credit quality of our commercial loan portfolios and are determined by converting our internally assigned risk rating grades to bond rating categories. Payment activity and the regulatory classifications of pass, special mention and substandard, are indicators of the credit quality of our consumer loan portfolios.

Credit quality indicators for our commercial and consumer loan portfolios based on bond rating, regulatory classification and payment activity as of June 30, 2011 are as follows:

Table of Contents**Commercial Credit Exposure
Credit Risk Profile by Creditworthiness Category ^(a)**

June 30,
in millions

RATING ^(b)	Commercial, financial and				Commercial				Total	
	agricultural	RE	Commercial	RE	Construction	Lease				
	2011	2010	2011	2010	2011	2010	2011	2010	2011	2010
AAA AA	\$ 100	\$ 96	\$ 2	\$ 2	3		\$ 655	\$ 625	\$ 760	\$ 723
A	671	820	63	23	\$ 1	\$ 7	1,245	1,184	1,980	2,034
BBB BB	13,546	11,655	5,553	6,336	747	1,116	3,590	3,878	23,436	22,985
B	955	1,418	941	1,236	262	768	343	564	2,501	3,986
CCC C	1,611	3,124	1,510	2,374	618	1,539	272	369	4,011	7,406
Total	\$ 16,883	\$ 17,113	\$ 8,069	\$ 9,971	\$ 1,631	\$ 3,430	\$ 6,105	\$ 6,620	\$ 32,688	\$ 37,134

(a) Credit quality indicators are updated on an ongoing basis and reflect credit quality information as of the interim period ending June 30, 2011.

(b) Our bond rating to loan grade conversion system is as follows: AAA - AA = 1, A = 2, BBB - BB = 3 - 13, B = 14 - 16, and CCC - C = 17 - 20.

**Consumer Credit Exposure
Credit Risk Profile by Regulatory Classifications ^(a)**

June 30,
in millions

GRADE	Residential 2011	Prime 2010
Pass	\$ 11,644	\$ 12,122
Special Mention Substandard	220	252
Total	\$ 11,864	\$ 12,374

Credit Risk Profile Based on Payment Activity ^(a)

Consumer		Key		Consumer		Consumer		Total	
Community Bank		Community Bank	Marine	Other		Other		Total	
2011	2010	2011	2010	2011	2010	2011	2010	2011	2010

Edgar Filing: KEYCORP /NEW/ - Form 10-Q

Performing	\$ 1,154	\$ 1,142	\$ 1,957	\$ 2,450	\$ 141	\$ 186	\$ 3,252	\$ 3,778
Nonperforming	3	5	32	41	1	2	36	48
Total	\$ 1,157	\$ 1,147	\$ 1,989	\$ 2,491	\$ 142	\$ 188	\$ 3,288	\$ 3,826

(a) Credit quality indicators are updated on an ongoing basis and reflect credit quality information as of the interim period ending June 30, 2011.

We use the following three-step process to estimate the appropriate level of the allowance for loan and lease losses on at least a quarterly basis: (1) we apply historical loss rates to existing loans with similar risk characteristics as noted in the credit quality indicator table above; (2) we exercise judgment to assess the impact of factors such as changes in economic conditions, changes in credit policies or underwriting standards, and changes in the level of credit risk associated with specific industries and markets; and, (3) for all TDRs, regardless of size, as well as impaired loans with an outstanding balance greater than \$2.5 million, we conduct further analysis to determine the probable loss content and assign a specific allowance to the loan if deemed appropriate. We estimate the extent of impairment by comparing the carrying amount of the loan with the estimated present value of its future cash flows, the fair value of its underlying collateral or the loan's observable market price. A specific allowance also may be assigned even when sources of repayment appear sufficient if we remain uncertain about whether the loan will be repaid in full.

Additional information is provided in Note 1 (Summary of Significant Accounting Policies) under the heading Allowance for Loan and Lease Losses on page 102 of our 2010 Annual Report on Form 10-K. The allowance for loan and lease losses at June 30, 2011, represents our best estimate of the losses inherent in the loan portfolio at that date. While quantitative modeling factors such as default probability and expected recovery rates are constantly changing as the financial strength of the borrower and overall economic conditions change, there have been no changes to the accounting policies or methodology we used to estimate the allowance for loan and lease losses.

Commercial loans generally are charged off in full or charged down to the fair value of the underlying collateral when the borrower's payment is 180 days past due. Our charge-off policy for most consumer loans is similar but takes effect when payments are 120 days past due. Home equity and residential mortgage loans generally are charged down to the fair value of the underlying collateral when payment is 180 days past due.

At June 30, 2011, the allowance for loan and lease losses was \$1.2 billion, or 2.57% of loans compared to \$1.6 billion, or 3.20% of loans, at December 31, 2010, and \$2.2 billion or 4.16% of loans at June 30, 2010. At June 30, 2011, the allowance for loan and lease losses was 146.08% of nonperforming loans compared to 130.30% at June 30, 2010.

Table of Contents

Changes in the allowance for loan and lease losses are summarized as follows:

<i>in millions</i>	Three months ended June		Six months ended June	
	2011	30, 2010	2011	30, 2010
Balance at beginning of period continuing operations	\$ 1,372	\$ 2,425	\$ 1,604	\$ 2,534
Charge-offs	(177)	(492)	(409)	(1,049)
Recoveries	43	57	82	92
Net loans charged off	(134)	(435)	(327)	(957)
Provision for loan and lease losses from continuing operations	(8)	228	(48)	641
Foreign currency translation adjustment		1	1	1
Balance at end of period continuing operations	\$ 1,230	\$ 2,219	\$ 1,230	\$ 2,219

The changes in the ALLL by loan category from December 31, 2010 are as follows:

<i>in millions</i>	December	Provision	Charge-offs	Recoveries	June 30, 2011
	31, 2010				
Commercial, financial and agricultural	\$ 485	\$ (22)	\$ 93	\$ 25	\$ 395
Real estate commercial mortgage	416	(18)	62	7	343
Real estate construction	145	15	62	8	106
Commercial lease financing	175	(53)	26	11	107
Total commercial loans	1,221	(78)	243	51	951
Real estate residential mortgage	49	7	17	2	41
Home equity:					
Key Community Bank	120	30	53	2	99
Other	57	4	26	2	37
Total home equity loans	177	34	79	4	136
Consumer other Key Community Bank	57	9	23	4	47
Consumer other:					
Marine	89	(14)	42	19	52
Other	11	(5)	5	2	3
Total consumer other:	100	(19)	47	21	55
Total consumer loans	383	31	166	31	279
Total ALLL continuing operations	1,604	(47) ^(a)	409	82	1,230

Discontinued operations	114	62	73	6	109
Total ALLL including discontinued operations	\$ 1,718	\$ 15	\$ 482	\$ 88	\$ 1,339

(a) Includes \$1 million of foreign currency translation adjustment.

Our allowance for loan and lease losses decreased by \$989 million, or 45%, since the second quarter of 2010. This contraction was associated with the improvement in credit quality of our loan portfolios, which has trended more favorably the past four quarters. Our asset quality metrics showed continued improvement and therefore has resulted in favorable risk rating migration and a reduction in our general allowance. Our general allowance encompasses the application of historical loss rates to our existing loans with similar risk characteristics and an assessment of factors such as changes in economic conditions and changes in credit policies or underwriting standards. Our delinquency trends improved throughout most of 2010 and into 2011. We attribute this improvement to a more moderate level of economic activity, more favorable conditions in the capital markets, improvement in client income statements and continued run off in our exit loan portfolio.

For continuing operations, the loans outstanding individually evaluated for impairment totaled \$488 million, which had a corresponding allowance of \$46 million at June 30, 2011. Loans outstanding collectively evaluated for impairment totaled \$47 billion, with a corresponding allowance of \$1.2 billion at June 30, 2011.

Table of Contents

A breakdown of the individual and collective allowance for loan and lease losses and the corresponding loan balances as of June 30, 2011 follows:

June 30, 2011 <i>in millions</i>	Allowance^(a)		Loans	Outstanding^(a)	
	Individually Evaluated for Impairment	Collectively Evaluated for Impairment		Individually Evaluated for Impairment	Collectively Evaluated for Impairment
Commercial, financial and agricultural	\$ 14	\$ 381	\$ 16,883	\$ 157	\$ 16,726
Commercial real estate:					
Commercial mortgage	21	322	8,069	213	7,856
Construction	11	95	1,631	116	1,515
Total commercial real estate loans	32	417	9,700	329	9,371
Commercial lease financing		107	6,105		6,105
Total commercial loans	46	905	32,688	486	32,202
Real estate residential mortgage		41	1,838		1,838
Home equity:					
Key Community Bank		99	9,431	2	9,429
Other		37	595		595
Total home equity loans		136	10,026	2	10,024
Consumer other Key Community Bank		47	1,157		1,157
Consumer other:					
Marine		52	1,989		1,989
Other		3	142		142
Total consumer other		55	2,131		2,131
Total consumer loans		279	15,152	2	15,150
Total ALLL continuing operations	46	1,184	47,840	488	47,352
Discontinued operations		109	6,261		6,261
Total ALLL including discontinued operations	\$ 46	\$ 1,293	\$ 54,101	\$ 488	\$ 53,613

(a) There were no loans acquired with deteriorated credit quality at June 30, 2011.

The liability for credit losses inherent in lending-related commitments, such as letters of credit and unfunded loan commitments, is included in accrued expense and other liabilities on the balance sheet. We establish the amount of this reserve by considering both historical trends and current market conditions quarterly, or more often if deemed necessary. Our liability for credit losses on lending-related commitments has decreased since the second quarter of 2010 by \$52 million to \$57 million at June 30, 2011. When combined with our allowance for loan and lease losses, our total allowance for credit losses represented 2.69% of loans at June 30, 2011, compared to 4.36% at June 30, 2010.

Changes in the liability for credit losses on lending-related commitments are summarized as follows:

<i>in millions</i>	Three months ended June		Six months ended June	
	2011	30, 2010	2011	30, 2010
Balance at beginning of period	\$ 69	\$ 119	\$ 73	\$ 121
Provision (credit) for losses on lending-related commitments	(12)	(10)	(16)	(12)
Balance at end of period	\$ 57	\$ 109	\$ 57	\$ 109

At June 30, 2011, we did not have any significant commitments to lend additional funds to borrowers with loans on nonperforming status. The amount by which loans and loans held for sale, which were classified as nonperforming, reduced expected interest income was \$5 million for the six months ended June 30, 2011 and \$22 million for the year ended December 31, 2010.

Table of Contents**5. Fair Value Measurements****Fair Value Determination**

As defined in the applicable accounting guidance for fair value measurements and disclosures, fair value is the price to sell an asset or transfer a liability in an orderly transaction between market participants in our principal market. We have established and documented our process for determining the fair values of our assets and liabilities, where applicable. Fair value is based on quoted market prices, when available, for identical or similar assets or liabilities. In the absence of quoted market prices, we determine the fair value of our assets and liabilities using valuation models or third-party pricing services. Both of these approaches rely on market-based parameters, when available, such as interest rate yield curves, option volatilities and credit spreads, or unobservable inputs. Unobservable inputs may be based on our judgment, assumptions and estimates related to credit quality, liquidity, interest rates and other relevant inputs.

Valuation adjustments, such as those pertaining to counterparty and our own credit quality and liquidity, may be necessary to ensure that assets and liabilities are recorded at fair value. Credit valuation adjustments are made when market pricing is not indicative of the counterparty's credit quality. We make liquidity valuation adjustments to the fair value of certain assets to reflect the uncertainty in the pricing and trading of the instruments when we are unable to observe recent market transactions for identical or similar instruments. Liquidity valuation adjustments are based on the following factors:

- the amount of time since the last relevant valuation;
- whether there is an actual trade or relevant external quote available at the measurement date; and
- volatility associated with the primary pricing components.

We ensure that our fair value measurements are accurate and appropriate by relying upon various controls, including:

- an independent review and approval of valuation models;
- a detailed review of profit and loss conducted on a regular basis; and
- a validation of valuation model components against benchmark data and similar products, where possible.

We review any changes to our valuation methodologies to ensure they are appropriate and justified, and refine our valuation methodologies as more market-based data becomes available. We recognize transfers between levels of the fair value hierarchy at the end of the reporting period.

Additional information regarding our accounting policies for the determination of fair value is provided in Note 1 (Summary of Significant Accounting Policies) under the heading Fair Value Measurements on page 105 of our 2010 Annual Report on Form 10-K.

Qualitative Disclosures of Valuation Techniques

Loans. Most loans recorded as trading account assets are valued based on market spreads for identical assets since they are actively traded. Therefore, these loans are classified as Level 2 because the fair value recorded is based on observable market data for similar assets.

Securities (trading and available for sale). We own several types of securities, requiring a range of valuation methods:

- Securities are classified as Level 1 when quoted market prices are available in an active market for the identical securities. Level 1 instruments include exchange-traded equity securities.
- Securities are classified as Level 2 if quoted prices for identical securities are not available, and we determine fair value using pricing models or quoted prices of similar securities. These instruments include municipal bonds; bonds backed by the U.S. government; corporate bonds; certain mortgage-backed securities; securities issued by the U.S. Treasury; money markets; and certain agency and corporate collateralized mortgage obligations. Inputs to the pricing models include actual trade data (i.e. spreads, credit ratings and interest rates) for comparable assets, spread tables, matrices, high-grade scales, option-adjusted spreads and standard inputs, such as yields, broker/dealer quotes, bids and offers.

Table of Contents

Securities are classified as Level 3 when there is limited activity in the market for a particular instrument. In such cases, we use internal models based on certain assumptions to determine fair value. Level 3 instruments include certain commercial mortgage-backed securities. Inputs for the Level 3 internal models include expected cash flows from the underlying loans, which take into account expected default and recovery percentages, market research and discount rates commensurate with current market conditions.

Private equity and mezzanine investments. Private equity and mezzanine investments consist of investments in debt and equity securities through our Real Estate Capital line of business. They include direct investments made in a property, as well as indirect investments made in funds that pool assets of many investors to invest in properties. There is not an active market in which to value these investments so we employ other valuation methods.

Direct investments in properties are initially valued based upon the transaction price. The carrying amount is then adjusted based upon the estimated future cash flows associated with the investments. Inputs used in determining future cash flows include the cost of build-out, future selling prices, current market outlook and operating performance of the particular investment. Indirect investments are valued using a methodology that is consistent with accounting guidance that allows us to use statements from the investment manager to calculate net asset value per share. A primary input used in estimating fair value is the most recent value of the capital accounts as reported by the general partners of the funds in which we invest. Private equity and mezzanine investments are classified as Level 3 assets since our judgment significantly influences the determination of fair value.

Investments in real estate private equity funds are included within private equity and mezzanine investments. The main purpose of these funds is to acquire a portfolio of real estate investments that provides attractive risk-adjusted returns and current income for investors. Certain of these investments do not have readily determinable fair values and represent our ownership interest in an entity that follows measurement principles under investment company accounting. The following table presents the fair value of the funds and related unfunded commitments at June 30, 2011:

June 30, 2011

in millions

	Fair Value	Unfunded Commitments
INVESTMENT TYPE		
Passive funds ^(a)	\$ 16	\$ 5
Co-managed funds ^(b)	17	9
Total	\$ 33	\$ 14

(a) We invest in passive funds, which are multi-investor private equity funds. These investments can never be redeemed. Instead, distributions are received through the liquidation of the underlying investments in the funds. Some funds have no restrictions on sale, while others require investors to remain in the fund until maturity. The funds will be liquidated over a period of one to seven years.

(b) We are a manager or co-manager of these funds. These investments can never be redeemed. Instead, distributions are received through the liquidation of the underlying investments in the funds. In addition, we receive management fees. We can sell or transfer our interest in any of these funds with the written consent of a majority of the fund's investors. In one instance, the other co-manager of the fund must consent to the sale or transfer of our interest in the fund. The funds will mature over a period of three to six years.

Principal investments. Principal investments consist of investments in equity and debt instruments made by our principal investing entities. They include direct investments (investments made in a particular company), as well as indirect investments (investments made through funds that include other investors). During the first half of 2011, employees who managed our various principal investments formed two independent entities that will serve as

investment managers of these investments going forward. Under this new arrangement which was mutually agreeable to both parties, these individuals will no longer be employees of Key. As a result of these changes, during the second quarter of 2011, we deconsolidated certain of these direct and indirect investments, totaling \$234 million.

When quoted prices are available in an active market for the identical investment, we use the quoted prices in the valuation process, and the related investments are classified as Level 1 assets. However, in most cases, quoted market prices are not available for the identical investment, and we must perform valuations for direct investments based upon other sources and inputs, such as market multiples; historical and forecast earnings before interest, taxation, depreciation and amortization; net debt levels; and investment risk ratings.

Our indirect investments include primary and secondary investments in private equity funds engaged mainly in venture- and growth-oriented investing; these investments do not have readily determinable fair values. Indirect investments are valued using a methodology that is consistent with accounting guidance that allows us to estimate fair value based upon net asset value per share (or its equivalent, such as member units or an ownership interest in partners capital to which a proportionate share of net assets is attributed). A primary input used in estimating fair value is the most recent value of the capital accounts

Table of Contents

as reported by the general partners of the funds in which we invest. These investments are classified as Level 3 assets since our assumptions are not observable in the market place. The following table presents the fair value of the indirect funds and related unfunded commitments at June 30, 2011:

June 30, 2011 <i>in millions</i>	Fair Value	Unfunded Commitments
INVESTMENT TYPE		
Private equity funds ^(a)	\$ 463	\$ 143
Hedge funds ^(b)	7	
Total	\$ 470	\$ 143

(a) Consists of buyout, venture capital and fund of funds. These investments can never be redeemed with the investee funds. Instead, distributions are received through the liquidation of the underlying investments of the fund. An investment in any one of these funds can be sold only with the approval of the fund's general partners. We estimate that the underlying investments of the funds will be liquidated over a period of one to ten years.

(b) Consists of funds invested in long and short positions of stressed and distressed fixed income-oriented securities with the goal of producing attractive risk-adjusted returns. The investments can be redeemed quarterly with 45 days notice. However, the fund's general partners may impose quarterly redemption limits that may delay receipt of requested redemptions.

Derivatives. Exchange-traded derivatives are valued using quoted prices and, therefore, are classified as Level 1 instruments. However, only a few types of derivatives are exchange-traded, so the majority of our derivative positions are valued using internally developed models based on market convention that use observable market inputs, such as interest rate curves, yield curves, LIBOR discount rates and curves, index pricing curves, foreign currency curves and volatility surfaces (the three-dimensional graph of implied volatility against strike price and maturity). These derivative contracts, which are classified as Level 2 instruments, include interest rate swaps, certain options, cross currency swaps and credit default swaps. In addition, we have a few customized derivative instruments and risk participations that are classified as Level 3 instruments. These derivative positions are valued using internally developed models, with inputs consisting of available market data, such as bond spreads and asset values, as well as our assumptions, such as loss probabilities and proxy prices.

Market convention implies a credit rating of AA equivalent in the pricing of derivative contracts, which assumes all counterparties have the same creditworthiness. To reflect the actual exposure on our derivative contracts related to both counterparty and our own creditworthiness, we record a fair value adjustment in the form of a default reserve. The credit component is valued by individual counterparty based on the probability of default, and considers master netting and collateral agreements. The default reserve is considered to be a Level 3 input.

Other assets and liabilities. The value of our repurchase and reverse repurchase agreements, trade date receivables and payables, and short positions is driven by the valuation of the underlying securities. The underlying securities may include equity securities, which are valued using quoted market prices in an active market for identical securities, resulting in a Level 1 classification. If quoted prices for identical securities are not available, fair value is determined by using pricing models or quoted prices of similar securities, resulting in a Level 2 classification. For the interest rate-driven products, such as government bonds, U.S. Treasury bonds and other products backed by the U.S. government, inputs include spreads, credit ratings and interest rates. For the credit-driven products, such as corporate bonds and mortgage-backed securities, inputs include actual trade data for comparable assets, and bids and offers.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

Certain assets and liabilities are measured at fair value on a recurring basis in accordance with GAAP. The following tables present these assets and liabilities at June 30, 2011 and December 31, 2010.

Table of Contents**June 30, 2011***in millions*

	Level 1	Level 2	Level 3	Total
ASSETS MEASURED ON A RECURRING BASIS				
Short-term investments:				
Securities purchased under resale agreements		\$ 414		\$ 414
Trading account assets:				
U.S. Treasury, agencies and corporations		403		403
States and political subdivisions		78		78
Collateralized mortgage obligations		79		79
Other mortgage-backed securities		61	\$ 1	62
Other securities	\$ 94	49		143
Total trading account securities	94	670	1	765
Commercial loans		4		4
Total trading account assets	94	674	1	769
Securities available for sale:				
U.S. Treasury, agencies and corporations		9		9
States and political subdivisions		129		129
Collateralized mortgage obligations		17,609		17,609
Other mortgage-backed securities		917		917
Other securities	9	7		16
Total securities available for sale	9	18,671		18,680
Other investments:				
Principal investments:				
Direct			270	270
Indirect			470	470
Total principal investments			740	740
Equity and mezzanine investments:				
Direct			14	14
Indirect			33	33
Total equity and mezzanine investments			47	47
Total other investments			787	787
Derivative assets:				
Interest rate		1,527	81	1,608
Foreign exchange	83	95		178
Energy and commodity		295		295
Credit		26	8	34
Equity		4		4
Derivative assets	83	1,947	89	2,119
Netting adjustments ^(a)				(1,219)

Total derivative assets	83	1,947	89	900
Accrued income and other assets	7	21		28
Total assets on a recurring basis at fair value	\$ 193	\$ 21,727	\$ 877	\$ 21,578

LIABILITIES MEASURED ON A RECURRING BASIS

Federal funds purchased and securities sold under repurchase agreements:

Securities sold under repurchase agreements		\$ 369		\$ 369
Bank notes and other short-term borrowings:				
Short positions	\$ 1	449		450
Derivative liabilities:				
Interest rate		1,181		1,181
Foreign exchange	78	241		319
Energy and commodity		303		303
Credit		31		31
Equity		4		4
Derivative liabilities	78	1,760		1,838
Netting adjustments ^(a)				(847)
Total derivative liabilities	78	1,760		991
Accrued expense and other liabilities		36		36
Total liabilities on a recurring basis at fair value	\$ 79	\$ 2,614		\$ 1,846

(a) Netting adjustments represent the amounts recorded to convert our derivative assets and liabilities from a gross basis to a net basis in accordance with the applicable accounting guidance related to the offsetting of certain derivative contracts on the balance sheet. The net basis takes into account the impact of bilateral collateral and master netting agreements that allow us to settle all derivative contracts with a single counterparty on a net basis and to offset the net derivative position with the related collateral. Total derivative assets and liabilities include these netting adjustments.

Table of Contents**December 31, 2010***in millions*

	Level 1	Level 2	Level 3	Total
ASSETS MEASURED ON A RECURRING BASIS				
Short term investments:				
Securities purchased under resale agreements		\$ 373		\$ 373
Trading account assets:				
U.S. Treasury, agencies and corporations		501		501
States and political subdivisions		66		66
Collateralized mortgage obligations		34		34
Other mortgage-backed securities		137	\$ 1	138
Other securities	\$ 145	69	21	235
Total trading account securities	145	807	22	974
Commercial loans		11		11
Total trading account assets	145	818	22	985
Securities available for sale:				
U.S. Treasury, agencies and corporations		8		8
States and political subdivisions		172		172
Collateralized mortgage obligations		20,665		20,665
Other mortgage-backed securities		1,069		1,069
Other securities	13	6		19
Total securities available for sale	13	21,920		21,933
Other investments:				
Principal investments:				
Direct			372	372
Indirect			526	526
Total principal investments			898	898
Equity and mezzanine investments:				
Direct			20	20
Indirect			30	30
Total equity and mezzanine investments			50	50
Total other investments			948	948
Derivative assets:				
Interest rate		1,691	75	1,766
Foreign exchange	92			