

LASALLE HOTEL PROPERTIES  
Form DEF 14A  
February 28, 2003

**SCHEDULE 14A**

(Rule 14a-101)

**INFORMATION REQUIRED IN PROXY STATEMENT**

**SCHEDULE 14A INFORMATION**

**Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No. )**

Filed by the registrant

Filed by a party other than the registrant ..

Check the appropriate box:

- Preliminary Proxy Statement  
Only (as permitted by Rule 14a-6(e)(2))
- Confidential, for Use of the Commission
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material under Rule 14a-12

**LaSalle Hotel Properties**

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(Name of Registrant as Specified in its Charter)

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(Name of Person(s) Filing Proxy Statement, if other Than the Registrant)

Payment of filing fee (Check the appropriate box.):

No fee required

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(1) Amount previously paid:

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(2) Form, schedule, or registration statement no.:

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(3) Filing party:

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(4) Date filed:

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**LASALLE HOTEL PROPERTIES**

**4800 Montgomery Lane, Suite M25**

**Bethesda, Maryland 20814**

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**NOTICE OF ANNUAL MEETING OF SHAREHOLDERS**

**TO BE HELD ON APRIL 24, 2003**

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NOTICE IS HEREBY GIVEN that the 2003 Annual Meeting of Shareholders (the Annual Meeting ) of LaSalle Hotel Properties (the Company ) will be held on Thursday, April 24, 2003 at 8:00 a.m., local time, at the Helix Hotel, 1430 Rhode Island Avenue, NW, Washington, D.C., 20005, for the following purposes:

1. To elect three Class II trustees of the Company to serve until the 2006 Annual Meeting of Shareholders and until their successors are duly elected and qualified;
2. To ratify the selection of KPMG LLP as the independent auditors of the Company for the fiscal year ending December 31, 2003; and
3. To consider and act upon any other matters that may properly be brought before the Annual Meeting and at any adjournments or postponements thereof.

Any action may be taken on the foregoing matters at the Annual Meeting on the date specified above, or on any date or dates to which, by original or later adjournment, the Annual Meeting may be adjourned, or to which the Annual Meeting may be postponed.

The Board of Trustees has fixed the close of business on February 14, 2003 as the record date for determining the shareholders entitled to notice of and to vote at the Annual Meeting and at any adjournments or postponements thereof. Only shareholders of record of the Company's common shares of beneficial interest, \$.01 par value per share, at the close of business on that date will be entitled to notice of and to vote at the Annual Meeting and at any adjournments or postponements thereof.

You are requested to fill in and sign the enclosed form of proxy, which is being solicited by the Board of Trustees, and to mail it promptly in the enclosed postage-prepaid envelope. The enclosed proxy may be revoked by delivery to the Secretary of a later dated proxy, by giving written notice of the revocation of such proxy to the Secretary, or by attending the meeting and voting in person. Shareholders of record who attend the Annual Meeting may vote in person, even if they have previously delivered a signed proxy.

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*By Order of the Board of Trustees*

Hans S. Weger

*Secretary*

Bethesda, Maryland

February 28, 2003

**Whether or not you plan to attend the Annual Meeting, please complete, sign, date and promptly return the enclosed proxy card in the postage-prepaid envelope provided. If you attend the Annual Meeting, you may vote in person if you wish, even if you have previously returned your signed proxy card.**

**LASALLE HOTEL PROPERTIES**

**4800 Montgomery Lane, Suite M25**

**Bethesda, Maryland 20814**

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**PROXY STATEMENT**

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**FOR THE 2003 ANNUAL MEETING OF SHAREHOLDERS**

**TO BE HELD ON APRIL 24, 2003**

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This Proxy Statement is furnished in connection with the solicitation of proxies by the Board of Trustees of LaSalle Hotel Properties (the Company ) for use at the 2003 Annual Meeting of Shareholders of the Company to be held on Thursday, April 24, 2003, and at any adjournments or postponements thereof (the Annual Meeting ). At the Annual Meeting, shareholders will be asked to:

1. vote upon the election of three Class II trustees of the Company to serve until the 2006 Annual Meeting of Shareholders and until their successors are duly elected and qualified,
2. to ratify the selection of KPMG LLP as the independent auditors of the Company for the fiscal year ending December 31, 2003, and
3. to consider and act upon any other matters that may properly be brought before the Annual Meeting and at any adjournments or postponements thereof.

This Proxy Statement and the accompanying Notice of Annual Meeting of Shareholders and Proxy Card are first being sent to shareholders on or about February 28, 2003. The Board of Trustees has fixed the close of business on February 14, 2003 as the record date (the Record Date ) for the determination of shareholders entitled to notice of and to vote at the Annual Meeting. Only shareholders of record of the Company's common shares of beneficial interest, \$.01 par value per share (the Common Shares ), at the close of business on the Record Date will be entitled to notice of and to vote at the Annual Meeting and at any adjournments or postponements thereof. As of the Record Date, there were 18,711,511 Common Shares outstanding and entitled to vote at the Annual Meeting. Holders of Common Shares outstanding as of the close of business on the Record Date will be entitled to one vote for each Common Share held by them.

The presence, in person or by proxy, of holders of at least a majority of the total number of outstanding Common Shares entitled to vote is necessary to constitute a quorum for the transaction of business at the Annual Meeting. The vote of a plurality of all of the votes cast at a meeting at which a quorum is present is necessary for the election of the Class II trustees. The affirmative vote of the holders of a majority of the Common Shares cast at the Annual Meeting at which a quorum is present is required for the ratification of the Company's auditors and the approval of any other routine matters properly presented at the Annual Meeting for Shareholders' approval. Under Maryland law, abstentions do not constitute a vote for or against a routine matter and will be disregarded in determining votes cast. Non votes by brokers on a routine matter will be treated in the same way.

Shareholders of the Company are requested to complete, sign, date and promptly return the accompanying Proxy Card in the enclosed postage-prepaid envelope. Common Shares represented by a properly executed proxy received prior to the vote at the Annual Meeting and not revoked will be voted at the Annual Meeting as directed on the proxy. If a properly executed proxy is submitted and no instructions are given, the proxy will be voted FOR the election of the three nominees for Class II trustees of the Company named in this Proxy Statement and FOR ratification of the Board of Trustees' selection of KPMG LLP as the Company's independent auditors for the fiscal year ending December 31, 2003. It is not anticipated that any matters other than those set forth in the Proxy Statement will be presented at the Annual Meeting. If other matters are presented, proxies will be voted in accordance with the discretion of the proxy holders.

A shareholder of record may revoke a proxy at any time before such proxy has been exercised by filing a written revocation with the Secretary of the Company at the address of the Company set forth above, by filing a duly executed proxy bearing a later date, or by appearing in person and voting by ballot at the Annual Meeting. Any shareholder of record as of the Record Date attending the Annual Meeting may vote in person whether or not a proxy has been previously given, but the presence (without further action) of a shareholder at the Annual Meeting will not constitute revocation of a previously given proxy.

The Company's Annual Report on Form 10-K for its fiscal year ended December 31, 2002, which includes financial statements for the fiscal year then ended, has been mailed to shareholders with this Proxy Statement. The Company's Annual Report on Form 10-K, however, is not part of the proxy solicitation material.

#### **PROPOSAL 1: ELECTION OF TRUSTEES**

The Board of Trustees of the Company consists of seven members and is divided into three classes, with the trustees in each class serving for a term of three years and until their successors are duly elected and qualified. The term of one class expires at each annual meeting of shareholders.

At the Annual Meeting, three trustees will be elected to serve until the 2006 Annual Meeting and until their successors are duly elected and qualified. The Board of Trustees has nominated Ms. Kelly L. Kuhn and Messrs. Darryl Hartley-Leonard and William S. McCalmont to serve as the Class II trustees (the Nominees). The Nominees are currently serving as the Class II trustees of the Company. The Board of Trustees anticipates that each Nominee will serve, if elected, as a trustee. However, if either person nominated by the Board of Trustees is unable to accept election, the proxies will be voted for the election of such other person or persons as the Board of Trustees may recommend.

**The Board of Trustees recommends a vote FOR each Nominee.**



**Information Regarding the Nominees and the Continuing Trustees**

The following table and biographical descriptions set forth certain information with respect to each Nominee for election as a Class II trustee at the Annual Meeting and the continuing trustees whose terms expire at the annual meetings of shareholders in 2004 and 2005, respectively.

Name	Age	Trustee Since	Amount and Nature of Beneficial Ownership of Common Shares (1)	Percent of Class (2) (3)
<b>Class I Continuing Trustees (Terms Expire in 2005)</b>				
Jon E. Bortz	46	1998	406,449(4)	2.17%
Donald A. Washburn	58	1998	200,664(4)	1.07%
<b>Class II Nominees for Election at 2003 Annual Meeting (Terms Expire 2006)</b>				
Darryl Hartley-Leonard	57	1998	30,278(4)	*
Kelly L. Kuhn	37	2003	500	*
William S. McCalmont	47	2000	10,595(4)	*
<b>Class III Continuing Trustees (Terms Expire 2004)</b>				
Donald S. Perkins	75	1998	18,439(4)	*
Stuart L. Scott	64	1998	94,481(4)	*

- (1) All information has been determined as of February 14, 2003. For purposes of this table a person is deemed to have beneficial ownership of the number of Common Shares which such person has the right to acquire pursuant to the exercise of stock options exercisable within 60 days of February 14, 2003 or the redemption of units ( Units ) of limited partnership interest in LaSalle Hotel Operating Partnership, L.P., a Delaware limited partnership (the Operating Partnership ) of which the Company is the general partner (assuming the Company elects to issue Common Shares rather than pay cash upon such redemption). See Executive Compensation for a discussion of the vesting of stock options granted to trustees and officers. Pursuant to the terms of the Amended and Restated Agreement of Limited Partnership of the Operating Partnership, dated as of April 29, 1998, as amended, upon a notice of redemption from a Unitholder, the Operating Partnership is obligated to redeem Units for cash, or, at the option of the Company, Common Shares.
- (2) For purposes of computing the percentage of outstanding Common Shares held by each person, any Common Shares which such person has the right to acquire pursuant to the exercise of a stock option exercisable within 60 days of February 14, 2003, or redemption of Units is deemed to be outstanding, but is not deemed to be outstanding for the purpose of computing the percent ownership of any other person.
- (3) \* represents less than 1% of class.
- (4) The number of Common Shares beneficially owned by the following persons includes the number of Common Shares which such persons has the right to acquire pursuant to the exercise of stock options exercisable within 60 days of February 14, 2003: Jon E. Bortz 224,033; Donald A. Washburn 8,334; Darryl Hartley-Leonard 18,034; William S. McCalmont 6,667; Donald S. Perkins 8,334; and Stuart L. Scott 1,667. The number of Common Shares beneficially owned by the following persons does not include the number of Common Shares deferred as a portion or all of such disinterested Trustees annual retainer (as discussed in Trustee Compensation for the Year 2002 below): Darryl Hartley-Leonard 6,747; William S. McCalmont 4,225; Donald S. Perkins 5,581; and Stuart L. Scott 1,895.

**Class I Continuing Trustees Terms Expire in 2005**

**Jon E. Bortz** has served as Chairman of the Company's Board of Trustees since January 1, 2001, a trustee of the Company since 1998 and has been President and Chief Executive Officer of the Company since its formation. Mr. Bortz founded the Hotel Group of Jones Lang LaSalle Incorporated ( Jones Lang LaSalle ), and as President, oversaw all of Jones Lang LaSalle's hotel investment and development activities. From January 1995 as Managing Director of Jones Lang LaSalle's Investment Advisory Division, Mr. Bortz was also responsible for certain east coast

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development projects, including the redevelopment of Grand Central Terminal in New York City. From January 1990 to January 1995, he was a Senior Vice President of Jones Lang LaSalle's Investment Division, with responsibility for east coast development projects and workouts, including the redevelopment of Union Station in Washington, D.C. Mr. Bortz joined Jones Lang LaSalle in 1981. Mr. Bortz holds a B.S. in Economics from The Wharton School of the University of Pennsylvania and is a Certified Public Accountant in Maryland.

**Donald A. Washburn** has served as a trustee of the Company since 1998. Mr. Washburn is also a member of the Company's Audit Committee and the Nominating and Governance Committee and the Chairman of the Compensation Committee. Mr. Washburn is a private investor. Mr. Washburn is a retired Executive Vice President of Northwest Airlines, Inc. (Northwest) and Chairman and President-Northwest Cargo, Inc. Mr. Washburn joined Northwest in 1990 and served in a number of capacities, including Executive Vice President-Customer Service and Operations. Prior to joining Northwest, Mr. Washburn was a corporate Senior Vice President of Marriott Corporation, most recently Executive Vice President and general manager of its Courtyard Hotel division. Mr.

Washburn is a director of Princess House, Inc. and Key Technology, Inc. Mr. Washburn serves as Non-Executive Chairman of Mesaba Aviation, Inc. and as a private equity fund advisory board member of Spell Capital Fund II. Mr. Washburn graduated from Loyola University of Chicago, Kellogg Graduate School of Management at Northwestern University and the Northwestern University School of Law.

**Class II Nominees for Election at 2003 Annual Meeting Terms Expire in 2006**

**Darryl Hartley-Leonard** has served as a trustee of the Company since 1998. Mr. Hartley-Leonard is a member of the Company's Nominating and Governance Committee. Mr. Hartley-Leonard is a private investor. Mr. Hartley-Leonard is Chairman and CEO of PGI (an event production agency) and a retired Chairman of the Board, President and Chief Executive/Chief Operating Officer of Hyatt Hotels Corporation. Mr. Hartley-Leonard is a director of Jones Lang LaSalle. Mr. Hartley-Leonard holds a B.A. from Blackpool Lancashire College of Lancaster University and an honorary doctorate of business administration from Johnson and Wales University.

**Kelly L. Kuhn** was appointed Trustee of the Company on January 27, 2003. Ms. Kuhn is also a member of the Company's Compensation Committee and Nominating and Governance Committee. Ms. Kuhn has been Navigant International's regional president for the North Central region since 2000. Ms. Kuhn also has overseen the marketing, operations and development of NavigantVacations.com since 2001. Ms. Kuhn serves on the Advisory Board of Navigant Performance Group and on Navigant International's executive committee and the strategic planning team. For approximately 10 years prior to joining Navigant International, Ms. Kuhn held several key positions at Arrington Travel Center, including manager of corporate communications, director of client and industry relations, vice president of operations, senior vice president, executive vice president and president and chief operating officer. Ms. Kuhn holds a B.A. from Northwestern University.

**William S. McCalmont** has served as a trustee of the Company since 2000. Mr. McCalmont is a member of the Company's Audit Committee, the Compensation Committee and the Nominating and Governance Committee. Mr. McCalmont is a Principal of Turtle Creek Consulting Group and is a private investor. From August 2000 to September 2001, Mr. McCalmont was the Chief Financial Officer of HQ Global Workplaces, a company that filed for protection from creditors under the federal bankruptcy laws in March 2002. From 1999 until June 2000, Mr. McCalmont served as the Interim President and Chief Executive Officer of La Quinta Inns, Inc. Prior to that position, Mr. McCalmont was Senior Vice President and Chief Financial Officer of La Quinta Inns, Inc. From 1996 to 1997, Mr. McCalmont was Senior Vice President, Chief Financial Officer and Treasurer of FelCor Suite Hotels, Inc. Mr. McCalmont holds a B.A. from Rollins College and a M.B.A. from Carnegie-Mellon University. Mr. McCalmont is also a Chartered Financial Analyst. Mr. McCalmont is a member of the Advisory Board of Nevada Gold & Casinos.

**Class III Continuing Trustees Terms Expire in 2004**

**Donald S. Perkins** has served as a trustee of the Company since 1998. Mr. Perkins is also the Chairman of the Company's Audit Committee and a member of the Compensation Committee and the Nominating and Governance Committee. He is the retired Chairman of the Board and Chief Executive Officer of Jewel Companies, Inc. (a diversified retailer) (1970-1980). In 1995, Mr. Perkins served as Non-Executive Chairman of Kmart Corp. Mr. Perkins is a director of Arasys, Cantilever Technologies LLC, LaSalle U.S. Realty Income and Growth Fund, Inc., I, II and III and Nanophase Technologies Corporation. Mr. Perkins graduated from Yale University and Harvard Business School.

**Stuart L. Scott** has served as a trustee of the Company since 1998 and as Chairman of the Company's Board of Trustees from 1998 to December 31, 2000. Mr. Scott is the Chairman of the Company's Nominating and Governance Committee. Mr. Scott is the Chairman of the Board of

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Directors of Jones Lang LaSalle and was the Chairman of the Board of Directors and Chief Executive Officer of LaSalle Partners Incorporated and its predecessor entities from December 1992 through December 2001. Mr. Scott is a director and member of the Compensation Committee of Hartmarx Corporation (a clothing manufacturing company). Mr. Scott holds a B.A. from Hamilton College and a J.D. from the Northwestern University School of Law.

### **Biographical Information Regarding Executive Officers Who Are Not Trustees**

**Michael D. Barnello** has served as Chief Operating Officer and Executive Vice President of Acquisitions of the Company since its formation and President of LaSalle Hotel Lessee, Inc. Mr. Barnello joined Jones Lang LaSalle in April 1995 as a Vice President. Prior to April 1995, Mr. Barnello was a Vice President with Strategic Realty Advisors, formerly known as VMS Realty Partners, where he was responsible for hotel asset management since 1990. Concurrently, Mr. Barnello was a Vice President at Stone-Levy LLC, an affiliate of Strategic Realty Partners, where he was responsible for hotel acquisitions. Mr. Barnello holds a B.S. in Hotel Administration from the Cornell School of Hotel Administration. Mr. Barnello is 37 years old.

**Hans S. Weger** has served as Chief Financial Officer, Executive Vice President, and Treasurer of the Company since August 1998 and as Secretary of the Company since October 1999. Mr. Weger is responsible for all financial, accounting, human resources and information technology activities. Prior to joining the Company, Mr. Weger served as Vice President and Treasurer for La Quinta Inns, Inc. where he was responsible for all financing activities. From 1992 until 1997, Mr. Weger served in various management roles with Harrah's Entertainment, Inc. where he was responsible for strategic planning, mergers and acquisitions and project financing. Mr. Weger serves on the Advisory Council for the University of Southern Mississippi Business School. Mr. Weger holds a B.S. in finance from the University of Southern Mississippi and a M.B.A. from the University of Chicago. Mr. Weger is 39 years old.

### **The Board of Trustees and Its Committees**

The Company is managed by a seven member Board of Trustees, a majority of whom are independent of the Company's management. The Board of Trustees held eight meetings during fiscal year 2002. Each of the trustees attended at least 75% of the total number of meetings of the Board of Trustees and 100% of the total number of meetings of the committees of the Company of which each was a member during 2002.

*Audit Committee.* The Audit Committee, which consists of William S. McCalmont, Donald S. Perkins and Donald A. Washburn, makes recommendations concerning the engagement of independent public accountants, reviews with the independent public accountants the plans and results of the audit engagement, approves professional services provided by the independent public accountants, reviews the independence of the independent public accountants, considers the range of audit and non-audit fees and reviews the adequacy of the Company's internal accounting controls. Each Audit Committee member is independent as defined in Section 303.01(B)(2)(a) and (3) of the listing standards of the New York Stock Exchange ( NYSE ). Additionally, the Audit Committee is responsible for monitoring the Company's procedures for compliance with the rules for taxation as a real estate investment trust under Sections 856-860 of the Internal Revenue Code of 1986 (the Code ). Mr. Perkins serves as the Chairman of the Audit Committee. The Audit Committee has adopted a written audit charter which was included in the Company's Proxy Statement for its 2001 Annual Meeting of Shareholders that outlines certain specified responsibilities of the audit committee and complies with the rules of the Securities and Exchange Commission (the SEC ) and the NYSE. The Audit Committee held eight meetings during fiscal year 2002.

*Compensation Committee.* The Compensation Committee, which consists of Kelly L. Kuhn, William S. McCalmont, Donald S. Perkins and Donald A. Washburn, exercises all powers of the Board of Trustees in connection with compensation matters, including incentive compensation and benefit plans. The Compensation Committee has authority to grant awards under the Company's 1998 Share Option and Incentive Plan, as amended (the 1998 Share Option and Incentive Plan ). Additionally, the Compensation Committee is responsible for reviewing any transactions that involve potential conflicts of interest. Mr. Washburn serves as the Chairman of the Compensation Committee. The Compensation Committee held seven meetings during fiscal year 2002.

*Nominating and Governance Committee.* The Nominating and Governance Committee, which consists of Darryl Hartley-Leonard, Kelly L. Kuhn, William S. McCalmont, Donald S. Perkins, Stuart L. Scott and Donald A. Washburn, assists the Board of Trustees by identifying individuals qualified to become Board members; recommends to the Board of Trustees the trustee nominees for the next annual meeting of shareholders; recommends to the Board of Trustees the corporate governance guidelines applicable to the Company; leads the Board of Trustees in its annual review of the Board's performance; and recommends to the Board of Trustees the trustee nominees for each committee. The Nominating and Governance Committee will consider appropriate nominees for

Trustees whose names are submitted in writing by a shareholder of the Company. Nominations must be addressed to LaSalle Hotel Properties, 4800 Montgomery Lane, Suite M25, Bethesda, Maryland, 20814, Attn: Hans S. Weger, Secretary, indicating the nominee's qualification and other relevant biographical information and providing confirmation of the nominee's consent to serve as trustee. In order to be considered for the next annual election of Trustees, any such written request must be received by the Company no later than October 31, 2003. Mr. Scott serves as the Chairman of the Nominating and Governance Committee. The Nominating and Governance Committee held one meeting during fiscal year 2002.

### **Trustee Compensation for the Year 2002**

Each trustee who is not an employee of or affiliated with the Company receives an annual fee of \$25,000. The annual fee is payable half in cash and half in Common Shares each year. Each trustee may elect to receive, in lieu of the cash portion of the annual fee, compensation in the form of grants of Common Shares. In accordance with the 1998 Share Option and Incentive Plan and procedures adopted by the Company, each such trustee may elect to defer the receipt of a portion or all of his or her compensation in the form of Common Shares. Such deferred Common Shares are payable in Common Shares either in a single payment on January 31st of the calendar year or in five equal annual installments beginning on January 31st of the calendar year following the year in which the trustee ceases to serve on the Board of Trustees or of the calendar year. Additionally, each such trustee also receives \$1,000 for attendance at each meeting of the Company's Board of Trustees and \$500 for attendance at each meeting of a committee of the Company's Board (at a time other than a Board meeting) of which such trustee is a member. In the event that special telephonic Board or committee meetings are held, a fee of \$500 is paid to each trustee for each meeting. Meeting fees are paid in cash. The Company also reimburses trustees for out-of-pocket expenses incurred in connection with their service on the Board of Trustees. In addition, each trustee who is not an employee of the Company when elected to the Board of Trustees for the first time receives 500 Common Shares. In addition, each trustee who is not an employee of the Company receives an annual grant of options to purchase 5,000 Common Shares for each year during such trustee's term. Any trustee who ceases to be a trustee will forfeit the right to receive any options not previously vested. For the fiscal year ended December 31, 2002, the trustees who were not employees of the Company (six individuals) received an aggregate of \$130,000 for serving on the Board of Trustees and additional fees for attending meetings of the Board of Trustees and committees thereof aggregating \$36,000.

### **PROPOSAL 2: RATIFICATION OF SELECTION OF INDEPENDENT AUDITORS**

The Audit Committee of the Board of Trustees of the Company has selected the accounting firm of KPMG LLP to serve as independent auditors of the Company for the fiscal year ending December 31, 2003, subject to ratification of this appointment by the shareholders of the Company. KPMG LLP has served as the Company's independent auditors since the Company's formation in January 1998 and is considered by management of the Company to be well qualified. KPMG LLP has advised the Company that neither it nor any member thereof has any financial interest, direct or indirect, in the Company or any of its subsidiaries in any capacity.

### **Fee Disclosure**

#### *Audit Fees*

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The aggregate fees billed by KPMG LLP for professional services rendered for the audit of the Company's annual financial statements for the fiscal year ended December 31, 2002 and for the reviews of the financial statements included in the Company's Quarterly Reports on Form 10-Q for that fiscal year were approximately \$460,400.

### *Financial Information Systems Design and Implementation Fees*

KPMG LLP did not perform any services relating to financial information systems design and implementation for the fiscal year ended December 31, 2002.



*All Other Fees*

The aggregate fees billed by KPMG LLP for services rendered to the Company, other than the services described under *Audit Fees* and *Financial Information Systems Design and Implementation Fees*, for the fiscal year ended December 31, 2002 were approximately \$156,700. These fees included (i) \$137,800 for tax consulting and assistance with the preparation of tax returns, and (ii) \$18,900 for issuance of letters to underwriters.

A representative of KPMG LLP will be present at the Annual Meeting, will be given the opportunity to make a statement if he or she so desires and will be available to respond to appropriate questions.

The Audit Committee has considered whether (and has determined that) the provision by KPMG LLP of the services described under *Financial Information System Design and Implementation Fees* and *All Other Fees* is compatible with maintaining KPMG LLP's independence from management and the Company.

**The Board of Trustees recommends a vote FOR the ratification of the selection of the independent auditors.**

#### **AUDIT COMMITTEE REPORT**

*The following is a report by the Company's Audit Committee regarding the responsibilities and functions of the Audit Committee.*

The Audit Committee, which is composed entirely of independent trustees (as defined by the NYSE listing standards), oversees the Company's financial reporting process on behalf of the Board of Trustees, in accordance with the Audit Committee Charter. Management has the primary responsibility for the financial statements and the reporting process including the system of internal controls. In fulfilling its oversight responsibilities, the Audit Committee reviewed the audited financial statements in the Annual Report on Form 10-K with management, including a discussion of the quality, not just the acceptability, of the accounting principles, the reasonableness of significant judgments, and the clarity of disclosures in the financial statements. The Audit Committee also reviewed and discussed the Company's earnings releases with management.

The Audit Committee reviewed with the independent auditors, who are responsible for expressing an opinion on the conformity of the Company's audited financial statements with generally accepted accounting principles, their judgments as to the quality, not just the acceptability, of the Company's accounting principles and such other matters as are required to be discussed with the committee under generally accepted auditing standards. In addition, the Audit Committee has discussed with the independent auditors the auditors' independence from management and the Company, the matters required to be discussed by Statement on Auditing Standards No. 61 and discussed and received the matters in the written disclosures required by Independence Standards Board Standard No. 1. In connection with the forthcoming rotation of the audit partner in charge of the Company's account, the Audit Committee met with each of the proposed replacement candidates independent of management prior to final selection.

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The Audit Committee discussed with the Company's independent auditors the overall scope and plans for their audit. The Audit Committee meets at least quarterly with the independent auditors, with and without management present, to discuss the results of their examinations, their evaluations of the Company's internal controls, and the overall quality of the Company's financial reporting. The Audit Committee holds additional meetings with management prior to the filing of the Company's quarterly reports on Form 10-Q with the SEC and release to the public of its quarterly and year-end financial results.

In reliance on the reviews and discussions referred to above, the Audit Committee recommended to the Board of Trustees (and the Board has approved) that the audited financial statements be included in the Company's Annual Report on Form 10-K for its fiscal year ended December 31, 2002 for filing with the SEC.

The Audit Committee is also responsible for monitoring the Company's procedures for compliance with the rules for taxation as a real estate investment trust ( REIT ) under Sections 856-860 of the Code.

The Audit Committee has adopted a written Audit Committee Charter that outlines certain specified responsibilities of the audit committee and complies with the rules of the SEC and the NYSE. The Audit Committee held eight meetings during fiscal year 2002.

*Submitted by the Audit Committee*

*of the Board of Trustees*

Donald S. Perkins (Chairman)

William S. McCalmont

Donald A. Washburn

### EXECUTIVE COMPENSATION

From the Company's formation through December 31, 2000, the Advisor provided the Company with acquisition, management, advisory and administrative services pursuant to an Advisory Agreement. During this period the Company had no employees and its executive officers were employees of, and primarily compensated by the Advisor; however, during this period, the Company's executive officers received incentive share awards directly from the Company. Effective January 1, 2001, the Company and the Advisor terminated the Advisory Agreement and the Company became a self-managed REIT. At that time all employees who worked for the Advisor became employees of the Company.

The following table sets forth information regarding the base compensation awarded to the Company's Chief Executive Officer and each of the Company's other executive officers (collectively, the Named Executive Officers) during the fiscal year ended December 31, 2002.

**Summary Compensation Table (1)**

Name And Principal Position	Year	Annual Compensation		Restricted Stock Awards (\$) (3)	Long Term Compensation	
		Salary (\$)	Bonuses (\$)		Long Term Options (#)	All Other Compensation (\$) (2)
Jon E. Bortz, Chairman of the Board,	2002	\$291,900	\$347,361	None	None	\$16,455
President and Chief Executive Officer	2001	\$278,000	\$628,280	\$1,243,789	126,198	\$7,064
Michael D. Barnello,	2000	None	None	None	54,000	None

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Chief Operating Officer and Executive Vice President of Acquisitions	2002	\$231,525	\$183,052	None	None	\$12,239
Hans S. Weger, Chief Financial Officer, Executive Vice President and Secretary	2001	\$220,500	\$331,090	\$869,815	86,904	\$7,064
	2000	None	None	None	29,000	None
	2002	\$231,525	\$183,052	None	None	\$12,467
	2001	\$220,500	\$331,090	\$843,567	86,904	\$7,064
	2000	None	None	None	29,000	None

- (1) Prior to the fiscal year commencing January 1, 2001 (except with respect to incentive share awards), the Company did not pay compensation to its executive officers, instead the Company paid the Advisor pursuant to the Advisory Agreement. Effective January 1, 2001, the Advisory Agreement with the Advisor was terminated and each executive officer became an employee of the Company.
- (2) All Other Compensation consists of (i) employer matching contributions to the Company's 401(k) retirement plan, (ii) Company-paid life insurance premiums and (iii) long-term disability insurance premiums.
- (3) Restricted Stock Awards for the fiscal year ended December 31, 2001 were granted on April 24, 2001 and November 1, 2001, based upon the \$16.56 and \$8.55 closing market prices of the Company's Common Shares on those two dates, respectively. Mr. Bortz received 24,155 common shares on April 24, 2001 and two tranches each of 49,344 Common Shares on November 1, 2001. Mr. Barnello received 17,437 common shares on April 24, 2001 and two tranches each of 33,980 Common Shares on November 1, 2001. Mr. Weger received 15,852 common shares on April 24, 2001 and two tranches each of 33,980 Common Shares on November 1, 2001. For each of the Named Executive Officers, the Common Shares granted on April 24, 2001 vest in three equal annual installments beginning on January 30, 2002; one tranche of the Common Shares granted on November 1, 2001 vest in three equal annual installments beginning on January 1, 2003; and the other tranche of the Common Shares granted on November 1, 2001 vest in three equal annual installments beginning on January 1, 2004. All Restricted Stock Awards were granted pursuant to the Company's 1998 Share Option and Incentive Plan. Dividends will be paid on the restricted Common Shares.

**Option Grants in Fiscal Year 2002**

No Named Executive Officers were granted options in 2002.

No Named Executive Officer exercised options in 2002.

The following table sets forth the value of options held at the end of 2002 by the Company's executive officers.

**Aggregated Fiscal Year-End 2002 Option Values**

Name	Number of Shares Underlying Unexercised Options at Fiscal Year-End (1) Exercisable/Unexercisable	Value of Unexercised in-the-Money Options at Fiscal Year-End (\$) (1) Exercisable/Unexercisable
Jon E. Bortz	185,000/144,198	\$ 130,820/\$730,439
Michael D. Barnello	109,333/96,571	\$ 68,569/\$496,538
Hans S. Weger	72,333/96,571	\$ 60,444/\$496,538

**Equity Compensation Plans**

The following table summarizes information, as of December 31, 2002, relating to equity compensation plans of the Company pursuant to which grants of options, restricted stock, restricted stock units or other rights to acquire shares may be granted from time to time.

**Equity Compensation Plan Information**

Plan category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted-average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities
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	(a)	(b)	reflected in column (a) (c)
Equity compensation plans approved by security holders(2)	803,015	\$ 11.38	428,911
Equity compensation plans not approved by security holders(3)	None	None	None
<b>Total</b>	<b>803,015</b>	<b>\$ 11.38</b>	<b>428,911</b>

**Severance Agreements**

The Company has entered into agreements with Messrs. Bortz, Barnello and Weger to provide benefits to each executive in the event such executive's employment is terminated in certain circumstances (the Severance Agreements). If such an executive is terminated without Cause (as defined in the Severance Agreement) in connection with (or within one year after) a Change in Control (as defined in the Severance Agreement), or the executive terminates employment for Good Reason (as defined in the Severance Agreement) the executive is entitled to (i) his base salary, bonus and accrued vacation time (if any) earned but not paid prior to the date of termination; (ii) a cash amount equal to the sum of the executive's base salary and the average amount of the executive's bonuses paid with respect to the three most recent fiscal years multiplied by a specified number (with

- (1) The value of unexercised in-the-money options at fiscal year-end is based on the difference between the exercise price and \$14.00, the closing price per Common Share, as of December 31, 2002.
- (2) The Company's 1998 Share Option and Incentive Plan.
- (3) The Company does not have any equity compensation plans that have not been approved by its shareholders.

respect to Mr. Bortz, the specified number is three and with respect to Messrs. Barnello and Weger, the specified number is two); and (iii) such other benefits, if any, as are provided under applicable plans. If such an executive is terminated without Cause, but there has not been any Change in Control, the executive is entitled to (i) and (iii) above and a cash amount equal to the sum of the executive's base salary plus the average amount of the executive's bonuses paid with respect to the three most recent fiscal years (or in the case of Messrs. Barnello and Weger, 0.5 of the average amount of the executive's bonuses paid with respect to the three most recent fiscal years). If a Change in Control occurs and the executive is still employed by the company on the first anniversary of such Change in Control, such executive shall be entitled to a cash bonus equal to the sum of such executive's base salary and the average amount of the executive's bonuses paid with respect to the three most recent fiscal years (or in the case of Messrs. Barnello and Weger, 0.5 of the average amount of the executive's base salary plus bonuses paid with respect to the three most recent fiscal years). Additionally, in certain circumstances, as specified in the Severance Agreements, the Company may be obligated to pay such executives additional amounts equal to estimated tax liabilities and penalties.

### **Report on Executive Compensation**

*The following is a report by the Company's Compensation Committee regarding the Company's executive compensation objectives, executive compensation program and the compensation of the Company's chief executive officer.*

**Executive Compensation Objectives.** The objective of the Company's executive compensation program is to attract, retain and motivate talented executives that will maximize shareholder value. In order to achieve this objective, in addition to annual base salaries, the executive compensation program utilizes a combination of long-term incentives through equity-based compensation and annual incentives through cash bonuses. The program is intended to align the interests of executives with those of the Company's shareholders by linking a portion of executive compensation directly to increases in shareholder value. The Company seeks to provide total compensation to its executive officers which is competitive with total compensation paid by REITs similar to the Company. To further promote continuity of management, the Trustees may impose vesting restrictions or other conditions on the granted Common Shares and options as they did in 1999, 2000 and 2001, by imposing a three or four year vesting on Common Shares and options issued.

**Proceedings of the Compensation Committee.** The Compensation Committee determines compensation for the Company's executive officers and is comprised of four Trustees, Kelly L. Kuhn, William S. McCalmont, Donald S. Perkins and Donald A. Washburn (Chairman). Final compensation determinations for each fiscal year generally are made after the end of the fiscal year and after audited financial statements for such year become available. At that time, base salaries for the following fiscal year are set, cash bonuses, if any, will be determined for the past year's performance and option grants, if any, will generally be made.

The Compensation Committee exercises independent discretion in respect of executive compensation matters. With respect to the compensation of Messrs. Barnello and Weger, the Compensation Committee considers the recommendations of Mr. Jon E. Bortz. At the beginning of the year, these executives jointly provided a list of management business objectives for the year, which were discussed with the committee, who suggested modifications. Quarterly senior management provided the Compensation Committee with status reports on the company's success with these objectives. The Compensation Committee engaged an outside compensation consulting firm to provide the committee with comparative compensation data of other companies in related industries, and reviewed and provided suggestions on compensation alternatives and structures to adequately compensate executive management.

The following is a discussion of each element of the Company's executive compensation:

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**Annual Base Salary.** Base salaries for each of the executive officers are set by the Compensation Committee. The Compensation Committee periodically reviews and adjusts each executive officer's base salary. Mr. Jon E. Bortz's current base salary of \$291,900 was established in January 1, 2002 and his previous salary of \$278,000 was established in January 1, 2001. Mr. Michael D. Barnello's current base salary of \$231,525 was established in January 1, 2002 and his previous salary of \$220,500 was



established in January 1, 2001. Mr. Hans S. Weger's current base salary of \$231,525 was established in January 1, 2002 and his previous salary of \$220,500 was established in January 1, 2001. The factors and criteria which the Compensation Committee utilizes in establishing the compensation of the Company's executive officers include an evaluation of the Company's overall financial and business performance, the officer's overall leadership and management and contributions by the officer to the Company's acquisitions or investments. The Compensation Committee also considers the compensation provided in the prior year and estimates of compensation to be provided by similar companies in the current year.

The executive officers' annual bonus for 2002 was based upon a formula established during the first quarter of 2002, consisting of two components. Twenty five percent of the bonus was based on performance against management business objectives established by the Compensation Committee. The remaining seventy five percent of the bonus was based upon the Company's performance relative to a pre-selected peer group, comprised of four other publicly traded hotel REITs which the Company believes are most comparable to it. The basis of the comparison was Comparable Funds from Operations or Comparable FFO, calculated by taking each of the companies' published 2002 Funds from Operations, and adding back any expenses related to terminating leases and acquisition costs for the purchase of any affiliated lessee during the year. The portion of the annual bonuses that is based on performance against peers was capped at 125%. Despite the challenging operating environment, the executive officers met or exceeded all of the management business objectives set by the Compensation Committee. Moreover, based upon a comparison of the Company's Comparable FFO with its peer group, the Company did an exceptional job relative to its peer group. This is demonstrated by the Company outperforming all members of its peer group and its approximately 20% decline in Comparable FFO versus an average of approximately 30% decline in Comparable FFO by its peer group for 2002.

**Long-Term Incentives.** Long-term incentives are provided to key employees of, and consultants and other service providers to, the Company, its subsidiaries and advisors through grants of option rights, appreciation rights and restricted share awards. The grants of such rights and awards were intended to align the executives' long-term objectives with those of the Company's shareholders. The 1998 Share Option and Incentive Plan is administered by the Compensation Committee, which has the discretion to determine those individuals or entities to whom option rights, appreciation rights and restricted share awards will be granted, the number of shares subject to such rights and awards and other terms and conditions of the option rights, appreciation rights and restricted share awards.

**2002 Chief Executive Officer Compensation.** For the fiscal year ended December 31, 2002, the Compensation Committee determined Jon E. Bortz's base salary and annual bonus.

*Tax Deductibility of Executive Compensation.* Section 162(m) of the Code, limits the deductibility on the Company's tax return of compensation over \$1 million to any of the executive officers of the Company unless, in general, the compensation is paid pursuant to a plan which is performance-related, non-discretionary and has been approved by the Company's shareholders. The Compensation Committee's policy with respect to Section 162(m) is to make every reasonable effort to ensure that compensation is deductible to the extent permitted while simultaneously providing Company executives with appropriate compensation for their performance. The Company did not pay any compensation during 2002 that would be subject to the limitations set forth in Section 162(m).

*Submitted by the Compensation Committee*

*of the Board of Trustees*

Donald A. Washburn (Chairman)

Kelly L. Kuhn

William S. McCalmont

Donald S. Perkins

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**SHARE PERFORMANCE GRAPH**

The following graph provides a comparison of the cumulative total return on the Common Shares from April 29, 1998 to the NYSE closing price per share on December 31, 2002 with the cumulative total return on the Standard & Poor's 500 Composite Stock Price Index (the S&P 500) and the National Association of Real Estate Investment Trusts Total Return Index ( NRIXTR ). Total return values were calculated assuming a \$100 investment on April 29, 1998 with reinvestment of all dividends in (i) the Common Share, (ii) the S&P 500, and (iii) the NRIXTR Index.

The actual returns shown on the graph above are as follows:

<b>Name</b>	<b>Initial investment at April 29, 1998</b>	<b>Value of initial investment at December 31, 1998</b>	<b>Value of initial investment at December 31, 1999</b>	<b>Value of initial investment at December 31, 2000</b>	<b>Value of initial investment at December 31, 2001</b>	<b>Value of initial investment at December 31, 2002</b>
LaSalle Hotel Properties	\$ 100.00	\$ 62.63	\$ 78.10	\$ 112.45	\$ 91.20	\$ 112.20
S&P 500 Index	\$ 100.00	\$ 111.71	\$ 135.23	\$ 122.92	\$ 108.32	\$ 84.39
NRIXTR Index	\$ 100.00	\$ 84.33	\$ 78.87	\$ 99.29	\$ 114.68	\$ 120.66

## PRINCIPAL AND MANAGEMENT SHAREHOLDERS

The following table sets forth the beneficial ownership of Common Shares for (i) each shareholder of the Company holding more than a 5% beneficial interest in the Company based upon filings made with the SEC (ii) each executive officer of the Company and (iii) the trustees and executive officers of the Company as a group as of February 14, 2003, unless indicated otherwise below. Share ownership of the Trustees of the Company appears under the heading Information Regarding the Nominees and Trustees in this Proxy Statement.

Name of Beneficial Owner	Common Shares Beneficially Owned (1)	
	Number	Percent of Total
T. Rowe Price Associates, Inc. (2)	1,870,100	9.99%
Capital Growth Management Limited Partnership (3)	1,590,300	8.50%
Liberty Wanger Asset Management, L.P. (4)	1,404,000	7.50%
Heitman Real Estate Securities LLC (5)	1,342,932	7.18%
Delaware Management Holdings (6)	1,125,100	6.01%
Barclays Global Investors, NA (7)	950,651	5.08%
Jon E. Bortz (8)(9)	406,449	2.17%
Michael D. Barnello (8)(9)	228,739	1.22%
Hans S. Weger (8)(9)	207,796	1.11%
All trustees and executive officers as a group (9 persons)	1,197,941	6.40%

## SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934 (the Exchange Act) requires the Company's executive officers and trustees, and persons who own more than 10% of a registered class of the Company's equity securities (10% Holders), to file reports of ownership and changes in ownership with the SEC and the NYSE. Officers, trustees and 10% Holders are required by SEC regulation to furnish the Company with copies of all Section 16(a) forms that they file. To the Company's knowledge, based solely on review of the copies of such reports furnished to the Company, all Section 16(a) filing requirements applicable to its executive officers, trustees and 10% Holders were satisfied, except that Mr. McCalmont reported one previously reportable transaction on his most recent Form 5; Mr. Little reported two previously reportable transactions on his 2002 Form 5, and Mr. Scott reported two previously reportable transactions on his 2002 Form 5.

\* Less than one percent.

- (1) The number of Common Shares beneficially owned is reported on the basis of regulations of the SEC governing the determination of beneficial ownership of securities.
- (2) The business address for this shareholder is 100 East Pratt Street, Baltimore, Maryland 21202. According to a Schedule 13G/A filed with the SEC on February 3, 2003, the Common Shares are owned by various individual and institutional investors which T. Rowe Price Associates, Inc. (Price Associates) serves as investment adviser with power to direct investments and/or sole power to vote the securities. For purposes of the reporting requirements of the Exchange Act, Price Associates is deemed to be a beneficial owner of such securities; however, Price Associates expressly disclaims that it is, in fact, the beneficial owner of such securities. According to a Schedule 13G/A, this shareholder is reporting the combined holdings of the entities for the purpose of administrative convenience. The Board granted a waiver to Price Associates on February 23, 2001 to acquire up to 13%.
- (3) The business address for this shareholder is One International Place, Boston, Massachusetts 02110. According to a Schedule 13G/A filed with the SEC, as of February 7, 2003, this shareholder may have direct or indirect voting and/or investment discretion over these Common Shares which are held for the benefit of its clients by its separate accounts, externally managed accounts, registered investment companies, subsidiaries and/or other affiliates. According to the Schedule 13G/A, this shareholder is reporting the combined holdings of the entities for the purpose of administrative convenience.
- (4) The business address for this shareholder is 227 West Monroe Street, Suite 3000, Chicago, Illinois 60606. According to a Schedule 13G/A filed with the SEC, as of February 4, 2003, this shareholder may have direct or indirect voting and/or investment discretion over these Common Shares which are held for the benefit of its clients by its separate accounts, externally managed accounts, registered investment companies, subsidiaries and/or other affiliates. According to the Schedule 13G/A, this shareholder is reporting the combined holdings of

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- the entities for the purpose of administrative convenience.
- (5) The business address for this shareholder is 180 North LaSalle Street, Suite 3600, Chicago, Illinois 60601. According to a Schedule 13G filed with the SEC, as of January 30, 2003, this shareholder may have direct or indirect voting and/or investment discretion over these Common Shares which are held for the benefit of its clients by its separate accounts, externally managed accounts, registered investment companies, subsidiaries and/or other affiliates. According to the Schedule 13G, this shareholder is reporting the combined holdings of the entities for the purpose of administrative convenience.
- (6) The business address for this shareholder is 2005 Market Street, Philadelphia, PA 19103. According to a Schedule 13G filed with the SEC, as of February 7, 2003, this shareholder may have direct or indirect voting and/or investment discretion over these Common Shares which are held for the benefit of its clients by its separate accounts, externally managed accounts, registered investment companies, subsidiaries and/or other affiliates. According to the Schedule 13G, this shareholder is reporting the combined holdings of the entities for the purpose of administrative convenience.

- (7) The business address for this shareholder is 45 Fremont Street, San Francisco, CA 94105. According to a Schedule 13G filed with the SEC on February 13, 2003, this shareholder may have direct or indirect voting and/or investment discretion over these Common Shares which are held for the benefit of its clients by its separate accounts, externally managed accounts, registered investment companies, subsidiaries and/or other affiliates. According to the Schedule 13G, this shareholder is reporting the combined holdings of the entities for the purpose of administrative convenience.
- (8) The business address for these shareholders is 4800 Montgomery Lane, Suite M25, Bethesda, Maryland 20814.
- (9) The number of Common Shares beneficially owned by the following persons includes the number of Common Shares which such persons has the right to acquire pursuant to the exercise of a stock option exercisable within 60 days of February 14, 2003: Jon E. Bortz 224,033; Michael D. Barnello 133,484 and Hans S. Weger 96,484.

**CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS**

**Conflicts Policy**

The Company has adopted certain policies designed to eliminate or minimize potential conflicts of interest. The Company's Board of Trustees is subject to certain provisions of Maryland law which are designed to eliminate or minimize certain potential conflicts of interest. However, there can be no assurance that these policies will always be successful in eliminating the influence of such conflicts, and if they are not successful, decisions could be made that might fail to reflect fully the interests of all shareholders. The Company has adopted a policy that, without the approval of a majority of the disinterested trustees, it will not (i) acquire from or sell to any trustee, officer or employee of the Company, or any entity in which a trustee, officer or employee of the Company beneficially owns more than a 1% interest, or acquire from or sell to any affiliate of any of the foregoing, any of the assets or other property of the Company, (ii) make any loan to or borrow from any of the foregoing persons or (iii) engage in any other transaction with any of the foregoing persons.

Pursuant to Maryland law, each trustee is subject to restrictions on the misappropriation of opportunities which the Company could realistically be expected to seize and develop. In addition, under Maryland law, a transaction effected by the Company, or any entity controlled by the Company, in which a trustee or certain related persons and entities of the trustees has a conflicting interest, as defined thereunder, is not void or voidable solely on the grounds of such interest if (a) the transaction is approved, after disclosure of the interest, by the affirmative vote of a majority of disinterested trustees, or by the affirmative vote of a majority of the votes cast by the shareholders entitled to vote, other than the interested shareholders or (b) the transaction is fair and reasonable to the Company. During the year ended December 31, 2002, no transactions subject to this policy were entered into by the Company.

**OTHER MATTERS**

**Solicitation of Proxies**

The cost of solicitation of proxies in the form enclosed herewith will be paid by the Company. In addition to the solicitation of proxies by mail, the trustees, officers and employees of the Company may also solicit proxies personally or by telephone without additional compensation for such activities. The Company will also request persons, firms and corporations holding shares in their names or in the names of their nominees, which are beneficially owned by others, to send proxy materials to and obtain proxies from such beneficial owners. The Company will reimburse such holders for their reasonable expenses.

**Shareholder Proposals**

Shareholder proposals intended to be presented at the 2004 Annual Meeting of Shareholders must be received by the Secretary of the Company no later than October 31, 2003 in order to be considered for inclusion in the Company's proxy statement relating to the 2004 meeting pursuant to Rule 14a-8 under the Exchange Act ( Rule 14a-8 ).

For a proposal of a shareholder to be presented to the Company's 2004 Annual Meeting of Shareholders, other than a shareholder proposal included in the Company's proxy statement pursuant to Rule 14a-8, it must be received at the principal executive offices of the Company after January 25, 2004 and on or before February 24, 2004, unless the 2004 Annual Meeting of shareholders is scheduled to take place before March 25, 2004 or after June 23, 2004, in which case notice must be delivered not earlier than the close of business on the 90th day prior to the 2004 Annual Meeting and not later than the close of business on the later of the 60th day prior to the 2004 annual meeting or the tenth day following the day on which public announcement of the date of the 2004 Annual Meeting is first made public by the Company. Any such proposal should be mailed to: LaSalle Hotel Properties, 4800 Montgomery Lane, Suite M25, Bethesda, Maryland, 20814, Attn: Hans S. Weger, Secretary.

**Other Matters**

The Board of Trustees does not know of any matters other than those described in this Proxy Statement that will be presented for action at the Annual Meeting. If other matters are presented, proxies will be voted in accordance with the best judgment of the proxy holders.

*By Order of the Board of Trustees*



Hans S. Weger

*Secretary*

Bethesda, Maryland

February 28, 2003

**LASALLE HOTEL PROPERTIES**

**PROXY FOR ANNUAL MEETING OF SHAREHOLDERS TO BE HELD ON APRIL 24, 2003**

**THIS PROXY IS SOLICITED BY THE BOARD OF TRUSTEES**

The undersigned hereby constitutes and appoints Jon E. Bortz, Michael D. Barnello and Hans S. Weger and any of them, as Proxies of the undersigned, with full power of substitution, to vote all common shares of beneficial interest, \$.01 par value per share, of LaSalle Hotel Properties (the Company) held of record by the undersigned as of the close of business on February 14, 2003, on behalf of the undersigned at the 2003 Annual Meeting of Shareholders (the Annual Meeting) to be held at the Helix Hotel, 1430 Rhode Island Avenue, NW, Washington, D.C., 20005, 8:00 a.m., local time, on Thursday, April 24, 2003, and at any adjournments or postponements thereof.

**When properly executed, this proxy will be voted in the manner directed herein by the undersigned shareholder(s). If no direction is given, this proxy will be voted FOR the nominees of the Board of Trustees listed in Proposal 1 and FOR Proposal 2. In their discretion, the Proxies are each authorized to vote upon such other business as may properly come before the Annual Meeting and any adjournments or postponements thereof. A shareholder wishing to vote in accordance with the Board of Trustees' recommendations need only sign and date this proxy and return it in the enclosed envelope.**

**PLEASE VOTE AND SIGN ON OTHER SIDE AND RETURN PROMPTLY IN THE ENCLOSED ENVELOPE.**

*(Continued and to be signed on reverse side.)*

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**LASALLE HOTEL PROPERTIES**

**PLEASE MARK VOTE IN OVAL IN THE FOLLOWING MANNER USING DARK INK ONLY.**

	<u>For All</u>	<u>Withhold All</u>	<u>Nominee(s) written below</u>	<u>For</u>	<u>Against</u>	<u>Abstain</u>
<p><b>1.</b> To elect three Class II trustees of the Company to serve until the 2006 Annual Meeting of Shareholders and until their successors are duly elected and qualified.</p> <p>Nominee: <b>01</b> - Darryl Hartley-Leonard      <b>02</b> - Kelly L. Kuhn</p> <p style="padding-left: 100px;"><b>03</b> - William S. McCalmont</p>						
<p><b>2.</b> To ratify the selection of KPMG LLP as the independent auditors of the Company for the fiscal year ending December 31, 2003.</p>						
<p><b>3.</b> To consider and act upon any other matters that may properly be brought before the Annual Meeting and at any adjournments or postponements thereof.</p>						

(INSTRUCTIONS: To Withhold

authority to vote for any individual

nominee write the nominee's name on

the line above.)

The undersigned hereby acknowledge(s) receipt of a copy of the accompanying Notice of Annual Meeting of Shareholders, the Proxy Statement with respect thereto and the Company's Annual Report

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of Form 10-K for the year ended December 31, 2002 and hereby

revoke(s) any proxy or proxies heretofore given. This proxy may be  
revoked at any time before it is exercised.

Dated: \_\_\_\_\_, 2003

\_\_\_\_\_

Signature(s)

\_\_\_\_\_

\_\_\_\_\_

Note: Please sign exactly as  
name

appears hereon. Joint owners  
should

each sign. When signing as  
attorney,

executor, administrator, trustee or

guardian, please give full title as

such.

---

**\_ FOLD AND DETACH HERE \_**

**YOUR VOTE IS IMPORTANT!**

**PLEASE SIGN, DATE AND RETURN THE PROXY CARD PROMPTLY**

**USING THE ENCLOSED ENVELOPE.**

**USING THE ENCLOSED ENVELOPE.**

(1) All information has been determined as of February 14, 2003. For purposes of this table a person is deemed to have beneficial ownership of the number of Common Shares which such person has the right to acquire pursuant to the exercise of stock options exercisable within 60 days of February 14, 2003 or the redemption of units ( Units ) of limited partnership interest in LaSalle Hotel Operating Partnership, L.P., a Delaware limited partnership (the Operating Partnership ) of which the Company is the general partner (assuming the Company elects to issue Common Shares rather than pay cash upon such redemption). See Executive Compensation for a discussion of the vesting of stock options granted to trustees and officers. Pursuant to the terms of the Amended and Restated Agreement of Limited Partnership of the Operating Partnership, dated as of April 29, 1998, as amended, upon a notice of redemption from a Unitholder, the Operating Partnership is obligated to redeem Units for cash, or, at the option of the Company, Common Shares.

(2) For purposes of computing the percentage of outstanding Common Shares held by each person, any Common Shares which such person has the right to acquire pursuant to the exercise of a stock option exercisable within 60 days of February 14, 2003, or redemption of Units is deemed to be outstanding, but is not deemed to be outstanding for the purpose of computing the percent ownership of any other person.

(3) \* represents less than 1% of class.

(4) The number of Common Shares beneficially owned by the following persons includes the number of Common Shares which such persons has the right to acquire pursuant to the exercise of stock options exercisable within 60 days of February 14, 2003: Jon E. Bortz 224,033; Donald A. Washburn 8,334; Darryl Hartley-Leonard 18,034; William S. McCalmont 6,667; Donald S. Perkins 8,334; and Stuart L. Scott 1,667. The number of Common Shares beneficially owned by the following persons does not include the number of Common Shares deferred as a portion or all of such disinterested Trustees annual retainer (as discussed in Trustee Compensation for the Year 2002 below): Darryl Hartley-Leonard 6,747; William S. McCalmont 4,225; Donald S. Perkins 5,581; and Stuart L. Scott 1,895.

(1) Prior to the fiscal year commencing January 1, 2001 (except with respect to incentive share awards), the Company did not pay compensation to its executive officers, instead the Company paid the Advisor pursuant to the Advisory Agreement. Effective January 1, 2001, the Advisory Agreement with the Advisor was terminated and each executive officer became an employee of the Company.

(2) All Other Compensation consists of (i) employer matching contributions to the Company s 401(k) retirement plan, (ii) Company-paid life insurance premiums and (iii) long-term disability insurance premiums.

(3) Restricted Stock Awards for the fiscal year ended December 31, 2001 were granted on April 24, 2001 and November 1, 2001, based upon the \$16.56 and \$8.55 closing market prices of the Company s Common Shares on those two dates, respectively . Mr. Bortz received 24,155 commons shares on April 24, 2001 and two tranches each of 49,344 Common Shares on November 1, 2001. Mr. Barnello received 17,437 commons shares on April 24, 2001 and two tranches each of 33,980 Common Shares on November 1, 2001. Mr. Weger received 15,852 commons shares on April 24, 2001 and two tranches each of 33,980 Common Shares on November 1, 2001. For each of the Named Executive Officers, the Common Shares granted on April 24, 2001 vest in three equal annual installments beginning on January 30, 2002; one tranche of the Common Shares granted on November 1, 2001 vest in three equal annual installments beginning on January 1, 2003; and the other tranche of the Common Shares granted on November 1, 2001 vest in three equal annual installments beginning on January 1, 2004. All Restricted Stock Awards were granted pursuant to the Company s 1998 Share Option and Incentive Plan. Dividends will be paid on the restricted Common Shares.

(4) The value of unexercised in-the-money options at fiscal year-end is based on the difference between the exercise price and \$14.00, the closing price per Common Share, as of December 31, 2002.

(5) The Company s 1998 Share Option and Incentive Plan.

(3) The Company does not have any equity compensation plans that have not been approved by its shareholders.