Edgar Filing: ZIX CORP - Form CORRESP

ZIX CORP Form CORRESP January 31, 2005

Edgar Filing: ZIX CORP - Form CORRESP

[Zix Corporation Letterhead]

January 31, 2005

Via Edgar and Hand Delivery

Barbara C. Jacobs Assistant Director Mail Stop 4-6 Securities and Exchange Commission 450 Fifth Street, N.W. Washington, D.C., 20549-0406

Re: Zix Corporation

Registration Statement on Form S-3, as amended Pre-Effective Amendment No. 2, Filed January 31, 2005

E:1. No. 222 120549

File No. 333-120548

Dear Ms. Jacobs:

This letter responds to the Commission s letter of January 23, 2005. The changes described herein are incorporated in the marked, enclosed Pre-Effective Amendment No. 2, which is being filed with the Commission via EDGAR on January 31, 2005.

Commission Comment

1. Please disclose in greater detail the other specified conditions that would give ZixCorp the right to force conversion of the convertible notes.

Company Response

The prospectus has been amended to add a description of the other specified conditions. Also, since the other specified conditions refer to the events of default and repurchase events, the discussion of these has also been expanded. See Principal Payments under the Convertible Notes and Events of Default and Repurchase Rights on pages 1-4 of the prospectus.

Commission Comment

2. Please provide a more detailed discussion of the restrictive covenants imposed by the \$10,000,000 convertible note.

Edgar Filing: ZIX CORP - Form CORRESP

Company Response

The prospectus has been amended to add a description of significant restrictive covenants. See Restrictive Covenants on page 4 of the prospectus.

Commission Comment

3. Please consider including risk factor disclosure concerning the dilutive effects of your convertible note and warrants.

Company Response

Additional language has been added to the risk factor Further issuances of equity securities may be dilutive to current shareholders to address the convertible note and warrants. See the page 13 of the prospectus.

Conclusion

We hope that the foregoing addresses the Commission s comments. Please call Ronald Woessner (214-370-2219) or Tanya Foreman (214-370-2223) for any questions you may have about the foregoing.

Very truly yours,

/s/ Ronald A. Woessner

Ronald A. Woessner Senior Vice President & General Counsel