

FIRST INTERSTATE BANCSYSTEM INC

Form 10-Q

July 31, 2007

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**Quarterly report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended June 30, 2007**

**OR**

**Transition report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**COMMISSION FILE NUMBER 000-49733**

**First Interstate BancSystem, Inc.**

(Exact name of registrant as specified in its charter)

Montana

81-0331430

(State or other jurisdiction of  
incorporation or organization)

(IRS Employer  
Identification No.)

401 North 31st Street, Billings, MT

59116-0918

(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: 406/255-5390

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The Registrant had 8,156,051 shares of common stock outstanding on June 30, 2007.

FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES  
Quarterly Report on Form 10-Q

	Page
Index	
<b>Part I. Financial Information</b>	
Item 1 Financial Statements (unaudited)	
<u>Consolidated Balance Sheets June 30, 2007 and December 31, 2006</u>	3
<u>Consolidated Statements of Income Three and six months ended June 30, 2007 and 2006</u>	4
<u>Consolidated Statements of Stockholders' Equity and Comprehensive Income Six months ended June 30, 2007 and 2006</u>	5
<u>Consolidated Statements of Cash Flows Six months ended June 30, 2007 and 2006</u>	6
<u>Notes to Unaudited Consolidated Financial Statements</u>	7
Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations	11
Item 3 Quantitative and Qualitative Disclosures about Market Risk	22
Item 4T Controls and Procedures	22
<b>Part II. Other Information</b>	
Item 1 Legal Proceedings	23
Item 1A Risk Factors	23
Item 2 Unregistered Sales of Equity Securities and Use of Proceeds	23
Item 3 Defaults Upon Senior Securities	23
Item 4 Submission of Matters to a Vote of Security Holders	23
Item 5 Other Information	24
Item 6 Exhibits	24
<b>Signatures</b>	26
<u>Certification by Chief Executive Officer</u>	
<u>Certification by Chief Financial Officer</u>	
<u>Section 906 Certification</u>	

**Table of Contents****FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES****Consolidated Balance Sheets***(Dollars in thousands, except share data)*

(Unaudited)

	June 30, 2007	December 31, 2006
Assets		
Cash and due from banks	\$ 164,153	187,555
Federal funds sold	11,849	55,427
Interest bearing deposits in banks	10,640	12,809
 Total cash and cash equivalents	 186,642	 255,791
Investment securities:		
Available-for-sale	859,004	1,012,658
Held-to-maturity (estimated fair values of \$111,704 as of June 30, 2007 and \$112,391 as of December 31, 2006)	112,925	111,940
 Total investment securities	 971,929	 1,124,598
Loans	3,494,146	3,310,363
Less allowance for loan losses	50,308	47,452
 Net loans	 3,443,838	 3,262,911
 Premises and equipment, net	 120,811	 120,280
Accrued interest receivable	34,646	30,913
Company-owned life insurance	65,811	64,705
Mortgage servicing rights, net of accumulated amortization and impairment reserve	21,724	22,644
Goodwill	37,380	37,380
Net deferred tax asset	10,684	8,297
Other assets	41,361	46,615
 Total assets	 \$ 4,934,826	 4,974,134
Liabilities and Stockholders' Equity		
Deposits:		
Noninterest bearing	\$ 850,530	888,694
Interest bearing	3,068,858	2,819,817

Total deposits	3,919,388	3,708,511
Federal funds purchased	2,735	
Securities sold under repurchase agreements	488,483	731,548
Accrued interest payable	19,289	18,872
Accounts payable and accrued expenses	26,501	36,295
Other borrowed funds	4,696	5,694
Long-term debt	5,873	21,601
Subordinated debenture held by subsidiary trust	41,238	41,238
Total liabilities	4,508,203	4,563,759
Stockholders' equity:		
Nonvoting noncumulative preferred stock without par value; authorized 100,000 shares; no shares issued or outstanding as of June 30, 2007 or December 31, 2006		
Common stock without par value; authorized 20,000,000 shares; issued and outstanding 8,156,051 shares as of June 30, 2007 and 8,144,788 shares as of December 31, 2006	43,308	45,477
Retained earnings	392,470	372,039
Accumulated other comprehensive loss, net	(9,155)	(7,141)
Total stockholders' equity	426,623	410,375
Total liabilities and stockholders' equity	\$ 4,934,826	4,974,134

*See accompanying notes to unaudited consolidated financial statements.*

**Table of Contents****FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES****Consolidated Statements of Income***(Dollars in thousands, except per share data)*

(Unaudited)

	For the three months ended June 30,		For the six months ended June 30,	
	2007	2006	2007	2006
Interest income:				
Interest and fees on loans	\$67,641	59,837	132,901	115,599
Interest and dividends on investment securities:				
Taxable	9,810	10,100	21,067	19,268
Exempt from Federal taxes	1,186	1,132	2,340	2,205
Interest on deposits in banks	396	75	502	171
Interest on Federal funds sold	1,801	414	2,660	1,284
Total interest income	80,834	71,558	159,470	138,527
Interest expense:				
Interest on deposits	25,289	17,131	47,884	32,115
Interest on Federal funds purchased	21	575	64	582
Interest on securities sold under repurchase agreements	5,329	6,169	12,074	11,169
Interest on other borrowed funds	38	337	76	383
Interest on long-term debt	84	525	269	1,040
Interest on subordinated debenture held by subsidiary trust	895	857	1,781	1,659
Total interest expense	31,656	25,594	62,148	46,948
Net interest income	49,178	45,964	97,322	91,579
Provision for loan losses	1,875	2,578	3,750	4,331
Net interest income after provision for loan losses	47,303	43,386	93,572	87,248
Noninterest income:				
Other service charges, commissions and fees	6,066	5,507	11,559	10,535
Service charges on deposit accounts	4,549	4,357	8,888	8,457
Technology services revenues	4,271	3,905	8,619	7,533
Income from origination and sale of loans	2,993	2,255	5,151	4,116
Financial services revenues	2,890	2,857	5,626	5,550
Investment securities losses, net		(4)		(4)
Other income	1,537	1,766	4,160	3,749
Total noninterest income	22,306	20,643	44,003	39,936

Noninterest expense:				
Salaries, wages and employee benefits	24,110	21,507	48,171	42,849
Furniture and equipment	3,961	4,089	8,032	8,066
Occupancy, net	3,723	3,194	7,156	6,637
Mortgage servicing rights amortization expense	1,114	1,036	2,282	1,979
Mortgage servicing rights impairment expense (recovery)	(677)	(218)	116	(388)
Professional fees	677	614	1,367	1,395
Outsourced technology services	888	634	1,643	1,255
Other expenses	8,790	8,445	16,589	15,875
Total noninterest expense	42,586	39,301	85,356	77,668
Income before income taxes	27,023	24,728	52,219	49,516
Income tax expense	9,398	8,591	18,098	17,245
Net income	\$ 17,625	16,137	34,121	32,271
Basic earnings per common share	\$ 2.16	1.99	4.17	3.98
Diluted earnings per common share	\$ 2.11	1.95	4.08	3.90

*See accompanying notes to unaudited consolidated financial statements.*

**Table of Contents**

**FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES**  
**Consolidated Statements of Stockholders' Equity and Comprehensive Income**  
(Dollars in thousands, except share and per share data)  
(Unaudited)

	Common shares  outstanding	Common stock	Retained earnings	Unearned compensation- restricted stock	Accumulated other comprehensive income (loss)	Total stockholders' equity
Balance at December 31, 2006	8,144,788	\$45,477	372,039		(7,141)	410,375
Comprehensive income:						
Net income			34,121			34,121
Unrealized losses on available-for-sale investment securities, net of income tax benefit of \$1,307					(2,014)	(2,014)
Other comprehensive income						(2,014)
Total comprehensive income						32,107
Common stock transactions:						
Common shares retired	(107,752)	(9,507)				(9,507)
Common shares issued	411	37				37
Restricted shares issued						
Stock options exercised, net of 16,130 shares tendered in payment of option price and income tax withholding amounts	118,604	4,422				4,422
Tax benefits related to stock-based compensation		2,134				2,134
Stock-based compensation expense		745				745
Cash dividends declared:						
			(13,690)			(13,690)



Edgar Filing: FIRST INTERSTATE BANCSYSTEM INC - Form 10-Q

Common (\$1.26 per share)

Balance at June 30, 2007	8,156,051	\$43,308	392,470		(9,155)	426,623
Balance at December 31, 2005	8,098,933	\$43,569	314,843	(330)	(8,235)	349,847
Comprehensive income:						
Net income			32,271			32,271
Unrealized losses on available-for-sale investment securities, net of income tax benefit of \$4,897					(7,547)	(7,547)
Less reclassification adjustment for losses included in net income, net of income tax benefit of \$2					2	2
Other comprehensive income						(7,545)
Total comprehensive income						24,726
Common stock transactions:						
Common shares retired	(68,099)	(4,861)				(4,861)
Common shares issued	6,045	414				414
Restricted shares issued	1,000					
Stock options exercised, net of 27,480 shares tendered in payment of option price and income tax withholding amounts	71,229	2,307				2,307
Stock option tax benefit		1,006				1,006
Stock-based compensation expense:						
Stock-based compensation expense		775				775
Reclassification of unearned compensation upon adoption of SFAS No. 123R		(330)		330		

Cash dividends declared:

Common (\$1.08 per  
share)

(8,750)

(8,750)

Balance at June 30, 2006

8,109,108

\$42,880

338,364

(15,780)

365,464

*See accompanying notes to unaudited consolidated financial statements.*

5

---

**Table of Contents****FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES****Consolidated Statements of Cash Flows***(Dollars in thousands)*

(Unaudited)

	For the six months ended June 30,	
	2007	2006
Cash flows from operating activities:		
Net income	\$ 34,121	32,271
Adjustments to reconcile net income to net cash provided by operating activities:		
Equity in undistributed earnings of joint ventures	70	(491)
Provision for loan losses	3,750	4,331
Depreciation	6,786	6,636
Net gain on sale of mortgage servicing rights	(1,147)	
Amortization of mortgage servicing rights	2,282	1,979
Net discount accretion on investment securities	(2,345)	(3,029)
Net loss on sale of investment securities		4
Net (gain) loss on sale of property and equipment	94	(15)
Net impairment charges (reversal of impairment) on mortgage servicing rights	116	(388)
Net increase in cash surrender value of company-owned life insurance	(1,106)	(1,032)
Stock-based compensation expense related to stock options & restricted stock awards	745	775
Excess tax benefits from stock-based compensation	(2,134)	(1,006)
Deferred income taxes	(1,078)	(2,335)
Changes in operating assets and liabilities:		
Increase in loans held for sale	(16,468)	(11,659)
Increase in interest receivable	(3,733)	(3,707)
Decrease (increase) in other assets	5,319	(3,164)
Increase in accrued interest payable	417	476
Decrease in accounts payable and accrued expenses	(9,794)	(1,494)
Net cash provided by operating activities	15,895	18,152
Cash flows from investing activities:		
Purchases of investment securities:		
Held-to-maturity	(8,337)	(10,184)
Available-for-sale	(1,573,165)	(1,751,268)
Proceeds from maturities and paydowns of investment securities:		
Held-to-maturity	7,077	3,762
Available-for-sale	1,726,079	1,767,217
Proceeds from sales of available-for-sale investment securities		138
Net decrease in cash equivalent mutual funds classified as available-for-sale investment securities	37	5
Purchases and originations of mortgage servicing rights	(3,142)	(2,920)
Proceeds from sale of mortgage servicing rights	2,811	
Extensions of credit to customers, net of repayments	(169,878)	(213,553)
Recoveries of loans charged-off	1,242	1,341
Proceeds from sales of other real estate	345	633

Edgar Filing: FIRST INTERSTATE BANCSYSTEM INC - Form 10-Q

Net capital expenditures	(7,481)	(6,250)
Sale of banking office, net of cash		(2,547)
Net cash used in investing activities	(24,412)	(213,626)
Cash flows from financing activities:		
Net increase (decrease) in deposits	210,877	(4,932)
Net increase in federal funds purchased	2,735	86,310
Net increase (decrease) in repurchase agreements	(243,065)	91,502
Net increase (decrease) in other borrowed funds	(998)	35,702
Borrowings of long-term debt		3,100
Repayments of long-term debt	(15,728)	(3,826)
Net decrease in debt issuance costs	17	19
Proceeds from issuance of common stock	6,593	3,727
Excess tax benefits from stock-based compensation	2,134	1,006
Payments to retire common stock	(9,507)	(4,861)
Dividends paid on common stock	(13,690)	(8,750)
Net cash provided by financing activities	(60,632)	198,997
Net increase (decrease) in cash and cash equivalents	(69,149)	3,523
Cash and cash equivalents at beginning of period	255,791	240,977
Cash and cash equivalents at end of period	\$ 186,642	244,500

*See accompanying notes to unaudited consolidated financial statements.*

**Table of Contents**

**FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES**

**Notes to Unaudited Consolidated Financial Statements**

*(Dollars in thousands, except share and per share data)*

**(1) Basis of Presentation**

In the opinion of management, the accompanying unaudited consolidated financial statements of First Interstate BancSystem, Inc. (the Parent Company or FIBS ) and subsidiaries (the Company ) contain all adjustments (all of which are of a normal recurring nature) necessary to present fairly the financial position of the Company at June 30, 2007 and December 31, 2006 and the results of operations and cash flows for each of the three and six month periods ended June 30, 2007 and 2006, in conformity with U.S. generally accepted accounting principles. The balance sheet information at December 31, 2006 is derived from audited consolidated financial statements; however, certain reclassifications, none of which were material, have been made to conform to the June 30, 2007 presentation.

These consolidated financial statements should be read in conjunction with the audited consolidated financial statements and related notes included in the Company s Annual Report on Form 10-K for the year ended December 31, 2006. Operating results for the three and six months ended June 30, 2007 are not necessarily indicative of the results that may be expected for the year ending December 31, 2007.

**(2) Recent Accounting Pronouncements**

In February 2006, the FASB issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140, requiring entities to evaluate and identify whether interests in securitized financial assets are freestanding derivatives, hybrid financial instruments that contain an embedded derivative requiring bifurcation, or hybrid financial instruments that contain embedded derivatives that do not require bifurcation. Adoption of the provisions of SFAS No. 155 on January 1, 2007, did not impact the consolidated financial statements, results of operations or liquidity of the Company.

In March 2006, the FASB issued SFAS No. 156, Accounting for Servicing of Financial Assets an amendment of FASB Statement No. 140, requiring separate recognition of a servicing asset or liability whenever an entity undertakes an obligation to service financial assets. Under SFAS No. 156, all separately recognized servicing assets or liabilities are initially measured at fair value with subsequent measurements of each class of separately recognized servicing assets and liabilities using either the amortization method or a fair value measurement method. The Company elected to continue to follow the amortization method for subsequent measurement of servicing assets. Adoption of SFAS No. 156 on January 1, 2007, did not impact the Company s consolidated financial statements, results of operations or liquidity.

In June 2006, the FASB issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes (an interpretation of SFAS No. 109) ( FIN 48 ). Under FIN 48, tax positions shall initially be recognized in the financial statements when it is more likely than not the position will be sustained upon examination by the tax authorities. Such tax positions shall initially and subsequently be measured as the largest amount of tax benefit that is greater than 50% likely of being realized upon ultimate settlement with the tax authority assuming full knowledge of the position and all relevant facts. The adoption of FIN 48 on January 1, 2007 did not have a material impact on the Company s consolidated financial statements, results of operations or liquidity. See Note 6 included herein for additional information regarding the Company s income taxes.

In September 2006, the Emerging Issues Task Force ( EITF ) reached a final consensus on Issue No. 06-4 ( EITF 06-4 ), Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements. EITF 06-4 requires employers to recognize a liability for future benefits provided

through endorsement split-dollar life insurance arrangements that extend into postretirement periods in accordance with SFAS No. 106, Employers Accounting for Postretirement Benefits Other Than Pensions or APB Opinion No. 12, Omnibus Opinion 1967. The provisions of EITF 06-4 are effective for the Company on January 1, 2008 and are to be applied as a change in accounting principle either through a cumulative-effect adjustment to retained earnings or other components of equity or net assets in the statement of financial position as of the beginning of the year of adoption; or through retrospective application to all prior periods. The Company does not expect adoption of EITF 06-4 to have a significant impact on its consolidated financial statements, results of operations or liquidity.

**Table of Contents****FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements***(Dollars in thousands, except share and per share data)*

In September 2006, the EITF reached a final consensus on Issue No. 06-5 ( EITF 06-5 ), Accounting for Purchase of Life Insurance Determining the Amount That Could be Realized in Accordance with FASB Technical Bulletin No. 85-4, requiring that the cash surrender value and any amounts provided by the contractual terms of an insurance policy that are realizable at the balance sheet date be considered in determining the amount that could be realized under Technical Bulletin No. 85-4. The adoption of EITF 06-5 on January 1, 2007 did not impact the Company's consolidated financial statements, results of operations or liquidity.

In March 2007, the EITF reached a final consensus on Issue No. 06-10 ( EITF 06-10 ), Accounting for Deferred Compensation and Postretirement Benefit Aspects of Collateral Assignment Split-Dollar Life Insurance Arrangements. EITF 06-10 requires employers to recognize a liability for the post-retirement benefit related to collateral assignment split-dollar life insurance arrangements in accordance with SFAS No. 106 or APB Opinion No. 12. EITF 06-10 also requires employers to recognize and measure an asset based on the nature and substance of the collateral assignment split-dollar life insurance arrangement. The provisions of EITF 06-10 are effective for the Company on January 1, 2008, with earlier application permitted, and are to be applied as a change in accounting principle either through a cumulative-effect adjustment to retained earnings or other components of equity or net assets in the statement of financial position as of the beginning of the year of adoption; or as a change in accounting principle through retrospective application to all prior periods. The Company does not expect adoption of EITF 06-10 to have a significant impact on its consolidated financial statements, results of operations or liquidity.

In June 2007, the Emerging Issues Task Force ( EITF ) reached a final consensus on Issue No. 06-11 ( EITF 06-11 ), Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards. EITF 06-11 requires realized income tax benefits from dividends paid to employees for equity classified nonvested equity shares to be recognized as an increase in additional paid in capital and be included in the pool of excess tax benefits available to absorb potential future tax deficiencies on share-based payment awards. The provisions of EITF 06-11 are to be applied prospectively to the income tax benefits resulting from dividends declared in fiscal years beginning after December 15, 2007. The Company does not expect adoption of EITF 06-11 to have a significant impact on its consolidated financial statements, results of operations or liquidity.

**(3) Computation of Earnings per Share**

Basic earnings per common share is calculated by dividing net income by the weighted average number of common shares outstanding during the period presented. Diluted earnings per common share is calculated by dividing net income by the weighted average number of common shares and potential common shares outstanding during the period.

The following table sets forth the computation of basic and diluted earnings per share for the three and six month periods ended June 30, 2007 and 2006:

	Three Months Ended June 30,		Six Months Ended June 30,	
	2007	2006	2007	2006
Net income basic and diluted	\$ 17,625	16,137	34,121	32,271

Edgar Filing: FIRST INTERSTATE BANCSYSTEM INC - Form 10-Q

Average outstanding shares-basic	8,173,718	8,104,670	8,180,835	8,106,570
Add: effect of dilutive stock options	196,250	173,020	188,549	175,282
Average outstanding shares-diluted	8,369,968	8,277,690	8,369,384	8,281,852
Basic earnings per share	\$ 2.16	1.99	4.17	3.98
Diluted earnings per share	\$ 2.11	1.95	4.08	3.90

8

---



**Table of Contents**

**FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES**

**Notes to Unaudited Consolidated Financial Statements**

*(Dollars in thousands, except share and per share data)*

**(4) Financial Instruments with Off-Balance Sheet Risk**

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the commitment contract. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. At June 30, 2007, commitments to extend credit to existing and new borrowers approximated \$1,373,733, which includes \$306,428 on unused credit card lines and \$319,321 with commitment maturities beyond one year.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. At June 30, 2007, the Company had outstanding standby letters of credit of \$101,122. The estimated fair value of the obligation undertaken by the Company in issuing the standby letters of credit is included in other liabilities in the Company's consolidated balance sheet.

**(5) Supplemental Disclosures to Consolidated Statement of Cash Flows**

The Company paid cash of \$61,731 and \$46,484 for interest during the six months ended June 30, 2007 and 2006, respectively. The Company paid cash for income taxes of \$23,189 and \$20,169 during the six months ended June 30, 2007 and 2006, respectively.

**(6) Income Taxes**

The Company and its subsidiaries file income tax returns in the U.S. federal jurisdiction and various state jurisdictions, including Montana. With few exceptions, the Company is no longer subject to U.S. federal and state examinations by tax authorities for years before 2003.

As a result of the implementation of FIN 48 on January 1, 2007, the Company reclassified its balance sheet to record a liability for income taxes associated with uncertain tax positions of \$400. Of this total, \$299 represents the amount of unrecognized tax benefits that, if recognized, would favorably affect the effective income tax rate in any future periods. There have been no significant changes to these amounts during the quarter ended June 30, 2007 and the Company does not expect that there will be any significant increase or decrease within the next 12 months.

The Company recognizes interest and penalties accrued related to unrecognized tax benefits in income tax expense. The Company had accrued approximately \$101 for the payment of interest and penalties at June 30, 2007.

**(7) Segment Reporting**

The Company has two operating segments, Community Banking and Technology Services. Community Banking encompasses commercial and consumer banking services offered to individuals, businesses and municipalities. Technology Services encompasses technology services provided to affiliated and non-affiliated financial institutions.

The Other category includes the net funding cost and other expenses of the Parent Company, the operational results of non-bank subsidiaries (except the Company's technology services subsidiary) and intercompany eliminations.

**Table of Contents****FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements***(Dollars in thousands, except share and per share data)*

Selected segment information for the three and six month periods ended June 30, 2007 and 2006 follows:

	Three Months Ended June 30, 2007			Total
	Community Banking	Technology Services	Other	
Net interest income (expense)	\$49,858	41	(721)	49,178
Provision for loan losses	1,875			1,875
Net interest income (expense) after provision	47,983	41	(721)	47,303
Noninterest income:				
External sources	17,632	4,271	403	22,306
Internal sources	1	3,258	(3,259)	
Total noninterest income	17,633	7,529	(2,856)	22,306
Noninterest expense	36,986	6,381	(781)	42,586
Income (loss) before income taxes	28,630	1,189	(2,796)	27,023
Income tax expense (benefit)	10,131	472	(1,205)	9,398
Net income (loss)	\$18,499	717	(1,591)	17,625
Depreciation and core deposit intangibles amortization	\$ 3,549		62	3,611
	Three Months Ended June 30, 2006			Total
	Community Banking	Technology Services	Other	
Net interest income (expense)	\$46,901	40	(977)	45,964
Provision for loan losses	2,578			2,578
Net interest income (expense) after provision	44,323	40	(977)	43,386
Noninterest income:				
External sources	16,746	3,905	(8)	20,643
Internal sources		3,375	(3,375)	
Total noninterest income	16,746	7,280	(3,383)	20,643
Noninterest expense	35,341	5,564	(1,604)	39,301

Edgar Filing: FIRST INTERSTATE BANCSYSTEM INC - Form 10-Q

Income (loss) before income taxes	25,728	1,756	(2,756)	24,728
Income tax expense (benefit)	9,024	695	(1,128)	8,591
Net income (loss)	\$16,704	1,061	(1,628)	16,137
Depreciation and core deposit intangibles amortization	\$ 3,517		61	3,578

10

---

**Table of Contents****FIRST INTERSTATE BANCSYSTEM, INC. AND SUBSIDIARIES****Notes to Unaudited Consolidated Financial Statements***(Dollars in thousands, except share and per share data)*

	Six Months Ended June 30, 2007			Total
	Community Banking	Technology Services	Other	
Net interest income (expense)	\$98,658	87	(1,423)	97,322
Provision for loan losses	3,750			3,750
Net interest income (expense) after provision	94,908	87	(1,423)	93,572
Noninterest income:				
External sources	34,565	8,619	819	44,003
Internal sources	1	6,488	(6,489)	
Total noninterest income	34,566	15,107	(5,670)	44,003
Noninterest expense	74,560	12,565	(1,769)	85,356
Income (loss) before income taxes	54,914	2,629	(5,324)	52,219
Income tax expense (benefit)	19,379	1,042	(2,323)	18,098
Net income (loss)	\$35,535	1,587	(3,001)	34,121
Depreciation and core deposit intangibles amortization	\$ 6,748		125	6,873
	Six Months Ended June 30, 2006			Total
	Community Banking	Technology Services	Other	
Net interest income (expense)	\$93,387	71	(1,879)	91,579
Provision for loan losses	4,331			4,331
Net interest income (expense) after provision	89,056	71	(1,879)	87,248
Noninterest income:				
External sources	32,120	7,533	283	39,936
Internal sources		6,912	(6,912)	
Total noninterest income	32,120	14,445	(6,629)	39,936
Noninterest expense	70,169	10,751	(3,252)	77,668
Income (loss) before income taxes	51,007	3,765	(5,256)	49,516
Income tax expense (benefit)	17,920	1,488	(2,163)	17,245

Net income (loss)	\$33,087	2,277	(3,093)	32,271
Depreciation and core deposit intangibles amortization	\$ 7,002		122	7,124
	11			

---

**Table of Contents**

**Item 2.**

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION  
AND RESULTS OF OPERATIONS**

The following discussion should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2006, including the audited financial statements contained therein, filed with the Securities and Exchange Commission.

When we refer to we, our, and us in this report, we mean First Interstate BancSystem, Inc. and our consolidated subsidiaries, unless the context indicates that we refer only to the parent company, First Interstate BancSystem, Inc. When we refer to the Bank in this report, we mean First Interstate Bank, our only bank subsidiary.

**CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS**

This report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Rule 175 promulgated thereunder, and Section 21E of the Securities Exchange Act of 1934, as amended, and Rule 3b-6 promulgated thereunder, that involve inherent risks and uncertainties. Any statements about our plans, objectives, expectations, strategies, beliefs, or future performance or events constitute forward-looking statements. Such statements are identified as those that include words or phrases such as believes, expects, anticipates, plans, trend, objective, continue or similar expressions or future or conditional verbs such as will, would, should, could, might, may or similar expressions. Forward-looking statements involve known and unknown risks, uncertainties, assumptions, estimates and other important factors that could cause actual results to differ materially from any results, performance or events expressed or implied by such forward-looking statements. All forward-looking statements are qualified in their entirety by reference to the factors discussed in this report and the following risk factors discussed more fully in Item 1A of this report and in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2006: (i) credit risk; (ii) business concentration and economic conditions in Montana and Wyoming; (iii) declines in real estate values; (iv) changes in interest rates; (v) inability to meet liquidity requirements; (vi) competition; (vii) failure of technology; (viii) breach in information system security; (ix) ineffective internal operational controls; (x) difficulties in execution of business strategy; (xi) disruption of vital infrastructure and other business interruptions; (xii) litigation pertaining to fiduciary responsibilities; (xiii) changes in or noncompliance with governmental regulations; (xiv) restrictions on dividends and stock redemptions; (xv) capital required to support our bank subsidiary; (xvi) investment risks affecting holders of common stock; and, (xvii) employment related concerns. Because the foregoing factors could cause actual results or outcomes to differ materially from those expressed or implied in any forward-looking statements, undue reliance should not be placed on any forward-looking statements. Further, any forward-looking statement speaks only as of the date on which it is made, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after the date on which the statement is made or to reflect the occurrence of future events or developments.

**CRITICAL ACCOUNTING ESTIMATES AND SIGNIFICANT ACCOUNTING POLICIES**

Our consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States and follow general practices within the industries in which we operate. Application of these principles requires management to make estimates, assumptions and judgments that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ significantly from those estimates.

Our accounting policies are fundamental to understanding Management's Discussion and Analysis of Financial Condition and Results of Operations. The most significant accounting policies we follow are presented in Note 1 of the Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2006.

Our critical accounting estimates are summarized below. Management considers an accounting estimate to be critical if: (1) the accounting estimate requires management to make particularly difficult, subjective and/or complex judgments about matters that are inherently uncertain, and (2) changes in the estimate that are reasonably likely to occur from period to period, or the use of different estimates that management could have reasonably used in the current period, would have a material impact on our consolidated financial statements, results of operations or liquidity.

*Allowance for Loan Losses*

The allowance for loan losses represents management's estimate of probable credit losses inherent in the loan portfolio. Determining the amount of the allowance for loan losses is considered a critical accounting estimate because it requires significant judgment and the use of subjective measurements, including management's assessment of the internal risk classifications of loans, changes in the nature of the loan portfolio, industry concentrations and the impact of current local, regional and national economic factors on the quality of the loan portfolio. Changes in these estimates and assumptions are reasonably possible and may have a material impact on our consolidated financial statements, results of



**Table of Contents**

operations or liquidity. The allowance for loan losses is maintained at an amount we believe is sufficient to provide for estimated losses inherent in our loan portfolio at each balance sheet date. Management continuously monitors qualitative and quantitative trends in the loan portfolio, including changes in the levels of past due, internally classified and non-performing loans. As a result, our historical experience has provided for an adequate allowance for loan losses. Note 1 of the Notes to Consolidated Financial Statements in our Annual Report on Form 10-K for the year ended December 31, 2006 describes the methodology used to determine the allowance for loan losses. A discussion of the factors driving changes in the amount of the allowance for loan losses is included herein under the heading *Asset Quality*.

*Valuation of Mortgage Servicing Rights*

We recognize as assets the rights to service mortgage loans for others, whether acquired or internally originated. Mortgage servicing rights are initially recorded at fair value and are amortized over the period of estimated servicing income. Mortgage servicing rights are carried on the consolidated balance sheet at the lower of amortized cost or fair value. We utilize the expertise of a third-party consultant to estimate the fair value of our mortgage servicing rights quarterly. In evaluating the mortgage servicing rights, the consultant uses discounted cash flow modeling techniques, which require estimates regarding the amount and timing of expected future cash flows, including assumptions about loan repayment rates, costs to service, as well as interest rate assumptions that contemplate the risk involved. Management believes the valuation techniques and assumptions used by the consultant are reasonable.

Determining the fair value of mortgage servicing rights is considered a critical accounting estimate because of the assets' sensitivity to changes in estimates and assumptions used, particularly loan prepayment speeds and discount rates. Changes in these estimates and assumptions are reasonably possible and may have a material impact on our consolidated financial statements, results of operations or liquidity. Notes 1 and 7 of the Notes to Consolidated Financial Statements included in our Annual Report on Form 10-K for the year ended December 31, 2006 describe the methodology we use to determine fair value of mortgage servicing rights.

**EXECUTIVE OVERVIEW**

Net income increased \$1.5 million, or 9.2%, to \$17.6 million, or \$2.11 per diluted share, for the quarter ended June 30, 2007 as compared to \$16.1 million, or \$1.95 per diluted share, for the same period in 2006. During the six months ended June 30, 2007, net income increased \$1.9 million, or 5.7%, to \$34.1 million, or \$4.08 per diluted share, as compared to \$32.3 million, or \$3.90 per diluted share, for the same period in the prior year. Second quarter 2007 net interest income, on a fully taxable-equivalent or FTE basis, increased 7.0%, as compared to the same period in 2006. FTE net interest income increased 6.3% during the six months ended June 30, 2007, as compared to the same period in 2006. These increases are due to organic growth in average earning assets, primarily loans. Average earning assets grew 6.3% during the three months ended June 30, 2007, as compared to the same period in 2006. Average earning assets grew 7.4% during the six months ended June 30, 2007, as compared to the same period in 2006. Average earning assets also comprised a larger percentage of total assets during the three and six month periods ended June 30, 2007, as compared to the same periods in the prior year. Net income for the six months ended June 30, 2007 was positively impacted by a \$1.1 million gain on the sale of mortgage servicing rights recorded during first quarter 2007. This gain was partially offset by higher salaries, wages and benefits expenses; higher occupancy costs, primarily due to higher depreciation expense due to the adjustment of the useful life of one building and its related leasehold improvements and increases in maintenance expenses; and, impairment of mortgage servicing rights.

**RESULTS OF OPERATIONS**

*Net Interest Income.* Net interest income, our largest source of operating income, is derived from interest, dividends and fees received on interest earning assets, less interest expense incurred on interest bearing liabilities. The most significant impact on our net interest income between periods is derived from the interaction of changes in the volume of and rates earned or paid on interest earning assets and interest bearing liabilities (spread). The volume of loans, investment securities and other interest earning assets, compared to the volume of interest bearing deposits and indebtedness, combined with the spread, produces changes in the net interest income between periods. Noninterest-bearing sources of funds, such as demand deposits and stockholders' equity, also support earning assets. The impact of free funding sources is captured in the net interest margin, which is calculated as net interest income divided by average earning assets. Given the interest free nature of free funding sources, the net interest margin is

generally higher than the spread.

**Table of Contents**

The following table presents, for the periods indicated, condensed average balance sheet information, together with interest income and yields earned on average interest earning assets and interest expense and rates paid on average interest bearing liabilities.

**Average Balance Sheets, Yields and Rates**

(Dollars in thousands)

	Three Months Ended June 30,					
	2007			2006		
	Average Balance	Interest	Average Rate	Average Balance	Interest	Average Rate
Interest earning assets:						
Loans (1)	\$ 3,418,976	68,015	8.07%	\$ 3,190,310	60,191	7.57%
Investment securities (1)	941,462	11,635	5.01	1,029,513	11,840	4.61
Federal funds sold	134,183	1,801	5.44	31,393	414	5.29
Interest bearing deposits in banks	31,230	396	5.14	6,987	75	4.31
Total interest earning assets	4,525,851	81,847	7.33%	4,258,203	72,520	6.83%
Noninterest earning assets	423,784			442,759		
Total assets	\$ 4,949,635			\$ 4,700,962		
Interest earning liabilities:						
Demand deposits	\$ 1,012,485	6,257	2.51%	833,357	3,572	1.72%
Savings deposits	949,859	6,318	2.70	852,876	4,322	2.03
Time deposits	1,088,858	12,714	4.74	979,079	9,237	3.78
Federal funds purchased	1,560	21	5.46	45,954	575	5.02
Borrowings (2)	538,971	5,367	4.04	665,539	6,506	3.92
Long-term debt	6,051	84	5.63	54,912	525	3.83
Subordinated debenture	41,238	895	8.80	41,238	857	8.34
Total interest earning liabilities	3,639,022	31,656	3.53%	3,472,955	25,594	2.96%
Noninterest bearing deposits	840,968			821,248		
Other noninterest bearing liabilities	47,785			41,955		
Stockholders equity	421,860			364,804		
Total liabilities and stockholders equity	\$ 4,949,635			\$ 4,700,962		
Net FTE interest		\$ 50,191			\$ 46,926	
Less FTE adjustments		(1,013)			(962)	

Net interest income from consolidated statements of income	\$ 49,178	\$ 45,964
Interest rate spread	3.80%	3.87%
Net FTE yield on interest earning assets (3)	4.45%	4.42%

(1) Interest income and average rates for tax exempt loans and securities are presented on a FTE, basis.

(2) Includes interest on securities sold under repurchase agreements and other borrowed funds. Excludes long-term debt.

(3) Net FTE yield on interest earning assets during the period equals (i) the difference between annualized interest income on interest earning assets and annualized interest expense on interest bearing liabilities, divided by (ii) average

interest earning  
assets for the  
period.

**Table of Contents****Average Balance Sheets, Yields and Rates***(Dollars in thousands)*

	Six Months Ended June 30,					
	2007		2006		Average	
	Average Balance	Interest	Average Rate	Average Balance	Interest	Rate
Interest earning assets:						
Loans (1)	\$ 3,370,563	133,667	8.00%	\$ 3,124,848	116,290	7.50%
Investment securities (1)	1,008,453	24,667	4.93	997,887	22,659	4.58
Federal funds sold	98,801	2,660	5.43	54,628	1,284	4.74
Interest bearing deposits in banks	19,780	502	5.12	8,398	171	4.11
Total interest earning assets	4,497,597	161,496	7.24%	4,185,761	140,404	6.76%
Noninterest earning assets	419,386			439,210		
Total assets	\$ 4,916,983			\$ 4,624,971		
Interest earning liabilities:						
Demand deposits	\$ 989,159	11,969	2.44%	\$ 819,490	6,350	1.56%
Savings deposits	887,430	11,176	2.54	866,676	8,102	1.89
Time deposits	1,078,098	24,739	4.63	983,098	17,663	3.62
Federal funds purchased	2,505	64	5.15	23,278	582	5.04
Borrowings (2)	603,559	12,150	4.06	618,936	11,552	3.76
Long-term debt	13,007	269	4.17	54,692	1,040	3.83
Subordinated debenture	41,238	1,781	8.71	41,238	1,659	8.11
Total interest earning liabilities	3,614,996	62,148	3.47%	3,407,408	46,948	2.78%
Noninterest bearing deposits	832,306			815,185		
Other noninterest bearing liabilities	51,500			42,305		
Stockholders equity	418,181			360,073		
Total liabilities and stockholders equity	\$ 4,916,983			\$ 4,624,971		
Net FTE interest		\$ 99,348			\$ 93,456	
Less FTE adjustments		(2,026)			(1,877)	

Net interest income from consolidated statements of income	97,322	91,579
Interest rate spread	3.77%	3.98%
Net FTE yield on interest earning assets (3)	4.45%	4.50%

(1) Interest income and average rates for tax exempt loans and securities are presented on FTE basis.

(2) Includes interest on securities sold under repurchase agreements and other borrowed funds. Excludes long-term debt.

(3) Net FTE yield on interest earning assets during the period equals (i) the difference between annualized interest income on interest earning assets and annualized interest expense on interest bearing liabilities, divided by (ii) average interest earning assets for the period.

FTE net interest income increased \$3.3 million, or 7.0%, to \$50.2 million for the three months ended June 30, 2007 as compared to \$46.9 million for the same period in 2006. FTE net interest income increased \$5.9 million, or 6.3%, to \$99.3 million for the six months ended June 30, 2007 as compared to \$93.5 million for the same period in 2006. The three and six month period increases were due to organic growth in earning assets, primarily loans. Average earning assets grew 6.3% during the three months ended June 30, 2007, as compared to the same period in 2006. Average earning assets grew 7.4% during the six months ended June 30, 2007, as compared to the same period in 2006. Average earnings assets also comprised a larger percentage of total assets during the three and six month periods ended June 30, 2007, as compared to the same periods in the prior year. Although our net FTE interest margin ratio showed slight improvement during second quarter 2007, it declined 5 basis points to 4.45% for the six months ended June 30, 2007, as compared to 4.50% for the same period in 2006. The year-to-date decline is primarily due to higher costs of funds, the result of competitive pressure to raise deposit rates while yields on interest earning asset have increased at a slower pace.



**Table of Contents**

The table below sets forth, for the periods indicated, a summary of the changes in interest income and interest expense resulting from estimated changes in average asset and liability balances (volume) and estimated changes in average interest rates (rate). Changes which are not due solely to volume or rate have been allocated to these categories based on the respective percent changes in average volume and average rate as they compare to each other.

**Analysis of Interest Changes Due To Volume and Rates**

*(Dollars in thousands)*

	Three Months Ended June 30, 2007 Compared with 2006			Six Months Ended June 30, 2007 Compared with 2006		
	Volume	Rate	Net	Volume	Rate	Net
<b>Interest earnings assets:</b>						
Loans (1)	\$ 4,316	3,508	7,824	9,144	8,233	17,377
Investment securities (1)	(1,012)	807	(205)	240	1,768	2,008
Interest bearing deposits in banks	261	60	321	232	99	331
Federal funds sold	1,356	31	1,387	1,038	338	1,376
<b>Total change</b>	<b>4,921</b>	<b>4,406</b>	<b>9,327</b>	<b>10,654</b>	<b>10,438</b>	<b>21,092</b>
<b>Interest bearing liabilities:</b>						
Demand deposits	768	1,917	2,685	1,315	4,304	5,619
Savings deposits	491	1,505	1,996	194	2,880	3,074
Time deposits	1,035	2,442	3,477	1,707	5,369	7,076
Federal funds purchased	(556)	2	(554)	(519)	1	(518)
Borrowings (2)	(1,237)	98	(1,139)	(287)	885	598
Long-term debt	(467)	26	(441)	(793)	22	(771)
Subordinated debenture held by subsidiary trust		38	38		122	122
<b>Total change</b>	<b>34</b>	<b>6,028</b>	<b>6,062</b>	<b>1,617</b>	<b>13,583</b>	<b>15,200</b>
Increase (decrease) in FTE net interest income	\$ 4,887	(1,622)	3,265	9,037	(3,145)	5,892

(1) Interest income and average rates for tax exempt loans and securities are presented on a FTE basis.

(2) Includes interest on securities sold under repurchase

agreements and  
other borrowed  
funds.

*Noninterest Income.* Our principal sources of noninterest income include other service charges, commissions and fees; technology services revenues; service charges on deposit accounts; revenues from financial services; and, income from the origination and sale of loans. Noninterest income increased \$1.7 million, or 8.1%, to \$22.3 million for the three months ended June 30, 2007 as compared to \$20.6 million for the same period in 2006. Noninterest income increased \$4.1 million, or 10.2%, to \$44.0 million for the six months ended June 30, 2007 as compared to \$39.9 million for the same period in 2006. Significant components of these increases are discussed below.

Other service charges, commissions and fees primarily includes debit and credit card interchange income, mortgage servicing fees and ATM service charge revenues. Other service charges, commissions and fees increased \$559 thousand, or 10.2%, to 6.1 million for the three months ended June 30, 2007 as compared to \$5.5 million for the same period in 2006. Other service charges, commissions and fees increased \$1.0 million, or 9.7%, to \$11.6 million for the six months ended June 30, 2007 as compared to \$10.5 million for the same period in 2006. The three and six month period increases were primarily due to additional fee income from higher volumes of debit and credit card transactions.

Technology services revenues increased \$366 thousand, or 9.4%, to \$4.3 million for the three months ended June 30, 2007 as compared to \$3.9 million for the same period in 2006. Technology services revenues increased \$1.1 million, or 14.4%, to \$8.6 million for the six months ended June 30, 2007 as compared to \$7.5 million for the same period in 2006. The three and six month period increases were primarily due to increases in the number of customers using core data processing services and the volume of core data and debit card transactions processed.

Income from the origination and sale of loans includes origination and processing fees on residential real estate loans held for sale and gains on residential real estate loans sold to third parties. Fluctuations in market interest rates have a significant impact on the level of income generated from the origination and sale of loans. Higher interest rates can reduce the demand for home loans and loans to refinance existing mortgages. Conversely, lower interest rates generally stimulate refinancing and home loan origination. Income from the origination and sale of loans increased \$738 thousand, or 32.7%, to

**Table of Contents**

\$3.0 million for the three months ended June 30, 2007 as compared to \$2.6 million for the same period in 2006. Income from the origination and sale of loans increased \$1.0 million, or 25.1%, to \$5.2 million for the six months ended June 30, 2007 as compared to \$4.1 million for the same period in 2006.

Other income primarily includes increases in the cash surrender value of company-owned life insurance, check printing income, agency stock dividends and gains on sales of assets other than investment securities. Other income decreased \$229 thousand, or 13.0%, to \$1.5 million during the three months ended June 30, 2007 as compared to \$1.8 million for the same period in 2006 primarily due to losses on the sale of miscellaneous assets and decreases in check printing income. Other income increased \$411 thousand, or 11.0%, to \$4.2 million for the six months ended June 30, 2007 as compared to \$3.7 million for the same period in 2006. During the first quarter of 2007, we recorded a \$1.1 million gain on the sale of mortgage servicing rights. This gain was partially offset by decreases in check printing income, losses on the sale of miscellaneous assets and fewer gains on the sale of other real estate.

*Noninterest Expense.* Noninterest expense increased \$3.3 million, or 8.4%, to \$42.6 million for the three months ended June 30, 2007 as compared to \$39.3 million for the same period in 2006. Noninterest expense increased \$7.7 million, or 9.9%, to \$85.4 million for the six months ended June 30, 2007 as compared to \$77.7 million for the same period in 2006. Significant components of these increases are discussed below.

Salaries, wages and employee benefits expense increased \$2.6 million, or 12.1%, to \$24.1 million for the three months ended June 30, 2007 as compared to \$21.5 million for the same period in 2006. Salaries, wages and employee benefits expense \$5.3 million, or 12.4%, to \$48.2 million for the six months ended June 30, 2007 as compared to \$42.8 million for the same period in 2006. The three and six month period increases were primarily due to inflationary wage increases, higher staffing levels, higher incentive bonus and profit sharing accruals and increases in group medical insurance costs.

Occupancy expense increased \$529 thousand, or 16.6%, to \$3.7 million for the three months ended June 30, 2007 as compared to \$3.2 million for the same period in 2006. Occupancy expense increased \$519 thousand, or 7.8%, to \$7.2 million for the six months ended June 30, 2007 as compared to \$6.6 million for the same period in 2006. The three and six month period increases were primarily the result of higher depreciation expense due to the adjustment of the useful life of one building and its related leasehold improvements.

Mortgage servicing rights are amortized in proportion to and over the period of estimated net servicing income. Changes in estimated servicing period and growth in the serviced loan portfolio cause amortization expense to vary between periods. Mortgage servicing rights amortization increased \$78 thousand, or 7.5%, to \$1.1 million for the three months ended June 30, 2007 as compared to \$1.0 million for the same period in 2006. Mortgage servicing rights amortization increased \$303 thousand, or 15.3%, to \$2.3 million for the six months ended June 30, 2007 as compared to \$2.0 million for the same period in 2006.

Mortgage servicing rights are evaluated quarterly for impairment by discounting the expected future cash flows, taking into consideration the estimated level of prepayments based on current industry expectations and the predominant risk characteristics of the underlying loans. Impairment adjustments are recorded through a valuation allowance. The valuation allowance is adjusted for changes in impairment through a charge to current period earnings. We reversed impairment of \$677 thousand during the three months ended June 30, 2007, as compared to a \$218 thousand impairment reversal during the same period in 2006. For the six months ended June 30, 2007, we recorded mortgage servicing rights impairment of \$116 thousand as compared to an impairment reversal of \$388 thousand during the same period in 2006.

Outsourced technology services expense increased \$254 thousand, or 40.1%, to \$888 thousand for the three months ended June 30, 2007, as compared to \$634 thousand during the same period in 2006. Outsourced technology services expense increased \$388 thousand, or 30.9%, to \$1.6 million for the six months ended June 30, 2007 as compared to \$1.3 million for the same period in 2006. The three and six month period increases were primarily due to outsourcing the development of our new internet-based corporate cash management product and the redesign and customization of our corporate internet banking site.

*Income Tax Expense.* Our effective federal income tax rate was 30.9% for the six months ended June 30, 2007 and 30.7% for the six months ended June 30, 2006. State income tax applies primarily to pretax earnings generated within Montana, Colorado, Idaho and Oregon. Our effective state tax rate was 3.8% for the six months ended June 30, 2007

and 4.1% for the six months ended June 30, 2006.

**OPERATING SEGMENT RESULTS**

Our primary operating segment is Community Banking. The Community Banking segment represented over 90% of our combined revenues and income during the three and six months ended June 30, 2007 and 2006, and our consolidated assets as of June 30, 2007 and December 31, 2006.

**Table of Contents**

The following table summarizes net income (loss) for each of our operating segments:

**Operating Segment Results**

(Dollars in thousands)

	Net Income (Loss)			
	Three Months Ended		Six Months Ended June 30,	
	June 30, 2007	2006	2007	2006
Community banking	\$ 18,499	16,704	35,535	33,087
Technology services	717	1,061	1,587	2,277
Other	(1,591)	(1,628)	(3,001)	(3,093)
<b>Total</b>	<b>17,625</b>	<b>16,137</b>	<b>34,121</b>	<b>32,271</b>

Net income from the Community Banking operating segment increased \$1.8 million, or 10.7%, to \$18.5 million for the three months ended June 30, 2007 as compared to \$16.7 million for the same period in 2006. Net income from the Community Banking operating segment increased \$2.4 million, or 7.4%, to \$35.5 million for the six months ended June 30, 2007 as compared to \$33.1 million for the same period in 2006. Significant components of these increases are discussed in Results of Operations included herein.

Net income from the Technology Services operating segment decreased \$344 thousand, or 32.4%, to \$717 thousand for the three months ended June 30, 2007 as compared to \$1.1 million for the same period in 2006. Net income from the Technology Services operating segment decreased \$690 thousand, or 30.3%, to \$1.6 million for the six months ended June 30, 2007 as compared to \$2.3 million for the same period in 2006. The three and six month period decreases were primarily due to increased salaries, wages and employees benefits expenses resulting from an internal reorganization of the technology subsidiary and the addition of staff to reinforce our commitment to customer service.

**FINANCIAL CONDITION**

*Loans.* Our loan portfolio consists of a mix of real estate, consumer, commercial, agricultural and other loans, including fixed and variable rate loans. Fluctuations in the loan portfolio are directly related to the economies of the communities we serve. The following table presents the composite of our loan portfolio as of the dates indicated:

**Loan Portfolio**

(Dollars in thousands)

	June 30, 2007	December 31, 2006
Real estate loans:		
Residential	\$ 397,874	\$ 402,469
Agricultural	132,002	137,659
Commercial	978,278	937,694
Construction	635,347	579,603
Mortgage loans originated for sale	41,828	25,360
<b>Total real estate loans</b>	<b>2,185,329</b>	<b>2,082,785</b>

Consumer:

Edgar Filing: FIRST INTERSTATE BANCSYSTEM INC - Form 10-Q

Indirect consumer loans	368,687	370,016
Credit card loans	64,664	60,569
Other consumer loans	178,746	175,273
Total consumer loans	612,097	605,858
Commercial	604,758	542,325
Agricultural	88,692	76,644
Other loans, including overdrafts	3,270	2,751
Total loans	\$ 3,494,146	\$ 3,310,363

Total loans increased \$184 million, or 5.6%, to \$3,494 million as of June 30, 2007 from \$3,310 million as of December 31, 2006. The most significant growth occurred in commercial, commercial real estate and construction loans. Management attributes this growth to generally favorable economic conditions and expansion in our existing market areas and an increase in overall borrowing activity.

**Table of Contents**

*Investment Securities.* We manage our investment portfolio to obtain the highest yield possible, while meeting our risk tolerance and liquidity guidelines and satisfying the pledging requirements for deposits of state and political subdivisions and securities sold under repurchase agreements. Investment securities decreased \$153 million, or 13.6%, to \$972 million as of June 30, 2007 from \$1,125 million as of December 31, 2006. This decrease occurred principally in short-term available-for-sale investment securities used as collateral for securities sold under repurchase agreements. For further information, see *Deposits and Repurchase Agreements* below.

We evaluate our investment portfolio quarterly for other-than-temporary declines in the market value of individual investment securities. This evaluation includes monitoring credit ratings; market, industry and corporate news; volatility in market prices; and, determining whether the market value of a security has been below its cost for an extended period of time. As of June 30, 2007, we had investment securities with fair values of \$500 million that had been in a continuous loss position more than twelve months. Gross unrealized losses on these securities totaled \$13 million as of June 30, 2007, and were primarily attributable to changes in interest rates. No impairment losses were recorded during the three and six month periods ended June 30, 2007 and 2006.

*Deferred Tax Asset.* Deferred tax asset of \$11 million as of June 30, 2007 increased approximately \$2 million, or 28.8%, from \$8 million as of December 31, 2006, primarily due to current year provisions for loan losses which are not deductible for income tax purposes and fluctuations in net unrealized losses on available-for-sale investment securities.

*Deposits.* Total deposits increased \$211 million, or 5.7%, to \$3,919 million as of June 30, 2007 from \$3,709 million as of December 31, 2006, primarily due to the introduction of a new money market cash sweep deposit product during first quarter 2007. The money market cash sweep deposit product is available to commercial customers as an alternative to traditional repurchase agreements. The money market cash sweep product allows customers to invest on a daily basis excess demand deposit funds into a higher yielding money market savings account held by the Bank. Customer balances invested in the money market cash sweep product are insured by the Federal Deposit Insurance Corporation up to statutory limits.

*Repurchase Agreements.* In addition to deposits, repurchase agreements with commercial and municipal depositors provide an additional source of funds. Under repurchase agreements, deposit balances are invested in short-term U.S. government agency securities overnight and are then repurchased the following day. All outstanding repurchase agreements are due in one day. Repurchase agreements decreased \$243 million, or 33.2%, to \$488 million as of June 30, 2007 from \$732 million as of December 31, 2006, primarily due to the introduction of the money market cash sweep product described above.

*Other Borrowed Funds.* Other borrowed funds decreased \$998 thousand, or 17.5% to \$5 million as of June 30, 2007 from \$6 million as of December 31, 2006. Fluctuations in other borrowed funds are generally due to timing of tax deposits made by customers and the subsequent withdrawal of funds by the federal government.

*Long Term Debt.* Long term debt decreased \$16 million, or 72.8%, to \$6 million as of June 30, 2007 from \$22 million as of December 31, 2006 due to scheduled maturities of a \$10 million, 3.03% fixed rate Federal Home Loan Bank note in March 2007 and a \$5 million, 2.83% fixed rate Federal Home Loan Bank note in April 2007.

*Accounts Payable and Accrued Expenses.* Accounts payable and accrued expenses decreased \$10 million, or 27.0%, to \$27 million as of June 30, 2007, from \$36 million as of December 31, 2006 primarily due to timing of corporate income tax payments.

**ASSET QUALITY**

*Non-performing Assets.* Non-performing assets include loans past due 90 days or more and still accruing interest, nonaccrual loans, loans renegotiated in troubled debt restructurings and other real estate owned, or OREO.

**Table of Contents**

The following table sets forth information regarding non-performing assets as of the dates indicated:  
**Non-Performing Assets**

(Dollars in thousands)

	June 30, 2007	March 31, 2007	December 31, 2006	September 30, 2006	June 30, 2006
Non-performing loans:					
Nonaccrual loans	\$18,888	15,536	14,764	15,984	15,519
Accruing loans past due 90 days or more	10,379	9,298	1,769	5,033	7,674
Restructured loans	1,044	1,056	1,060	1,056	1,075
Total non-performing loans	30,311	25,890	17,593	22,073	24,268
OREO	578	258	529	498	558
Total non-performing assets	\$30,889	26,148	18,122	22,571	24,826
Non-performing assets to total loans and OREO	0.88%	0.78%	0.55%	0.69%	0.76%

Non-performing assets increased \$13 million, or 70.5%, to \$31 million as of June 30, 2007, as compared to \$18 million as of December 31, 2006. Non-accrual loans increased \$4 million, or 27.9%, to \$19 million as of June 30, 2007, from \$15 million as of December 31, 2006 primarily due to the loans of one commercial real estate and two commercial borrowers. Loans past due 90 days or more and still accruing interest increased to \$10 million as of June 30, 2007, from \$2 million as of December 31, 2006 primarily due to one commercial real estate development loan and the loans of one commercial borrower in the process of renewal.

*Provision/Allowance for Loan Losses.* We perform a quarterly assessment of the risks inherent in our loan portfolio, as well as a detailed review of each significant asset with identified weaknesses. Based on this analysis, we record a provision for loan losses in order to maintain the allowance for loan losses at appropriate levels. In determining the allowance for loan losses, we estimate losses on specific loans, or groups of loans, where the probable loss can be identified and reasonably determined. The balance of the allowance for loan losses is based on internally assigned risk classifications of loans, historical loan loss rates, changes in the nature of the loan portfolio, overall portfolio quality, industry concentrations, delinquency trends, current economic factors and the estimated impact of current economic conditions on certain historical loan loss rates. Fluctuations in the provision for loan losses result from management's assessment of the adequacy of the allowance for loan losses. Ultimate loan losses may vary from current estimates. For additional information concerning the provision for loan losses, see *Critical Accounting Estimates and Significant Accounting Policies* above.

The provision for loan losses decreased \$703 thousand, or 27.3%, to \$1.9 million for the three months ended June 30, 2007 as compared to \$2.6 million for the same period in the prior year. The provision for loan losses decreased \$581 thousand, or 13.4% to \$3.8 million for the six months ended June 30, 2007 as compared to \$4.3 million for the same period in 2006. The allowance for loan losses was \$50 million, or 1.44% of total loans, as of June 30, 2007, as compared to \$47 million, or 1.43% of total loans, as of December 31, 2006.





**Table of Contents**

The following table sets forth information regarding our allowance for loan losses as of and for the periods indicated.

**Allowance for Loan Losses**

(Dollars in thousands)

	June 30, 2007	March 31, 2007	Three Months Ended		June 30, 2006
			December 31, 2006	September 30, 2006	
Balance at beginning of period	\$ 48,621	47,452	46,957	45,721	43,633
Provision charged to operating expense	1,875	1,875	1,401	2,029	2,578
Less loans charged off	(990)	(1,145)	(1,487)	(1,322)	(1,300)
Add back recoveries of loans previously charged off	802	439	581	529	810
Net loans charged-off	(188)	(706)	(906)	(793)	(490)
Balance at end of period	\$ 50,308	48,621	47,452	46,957	45,721
Period end loans	\$3,494,146	3,363,981	3,310,363	3,288,470	3,256,500
Average loans	3,418,976	3,322,149	3,208,102	3,272,203	3,190,310
Annualized net loans charged off to average loans	0.05%	0.09%	0.09%	0.08%	0.07%
Allowance to period end loans	1.44%	1.45%	1.43%	1.43%	1.40%

Although we believe that we have established our allowance for loan losses in accordance with accounting principles generally accepted in the United States and that the allowance for loan losses was adequate to provide for known and inherent losses in the portfolio at all times, future provisions will be subject to on-going evaluations of the risks in the loan portfolio. If the economy declines or asset quality deteriorates, material additional provisions could be required.

**CAPITAL RESOURCES AND LIQUIDITY MANAGEMENT**

*Capital Resources.* Stockholders' equity is influenced primarily by earnings, dividends and, to a lesser extent, sales and redemptions of common stock and changes in the unrealized holding gains or losses, net of taxes, on available-for-sale investment securities. Stockholders' equity increased \$16 million, or 4.0%, to \$427 million as of June 30, 2007 from \$410 million as of December 31, 2006, primarily due to retention of earnings. We paid aggregate cash dividends to stockholders of \$13.7 million during the six months ended June 30, 2007, including a special dividend of \$3.4 million, or \$0.41 per share, paid in January 2007. As of June 30, 2007 and December 31, 2006, we exceeded the well-capitalized requirements established by the federal banking agencies.

*Liquidity.* Liquidity is our ability to meet current and future cash flow needs on a timely basis and at a reasonable cost. We manage our liquidity position to meet the daily cash flow needs of customers, while maintaining an appropriate balance between assets and liabilities to meet the return on investment objectives of our shareholders. Our liquidity position is supported by management of liquid assets and liabilities. Liquid assets include cash, interest bearing deposits in banks, federal funds sold, available-for-sale investment securities and maturing or prepaying

balances in our held-to-maturity investment and loan portfolios. Liquid liabilities include core deposits, federal funds purchased, securities sold under repurchase agreements and borrowings. We do not engage in derivatives or hedging activities to support our liquidity position.

Our short-term and long-term liquidity requirements are primarily to fund on-going operations, including payment of interest on deposits and debt, extensions of credit, capital expenditures and shareholder dividends. These liquidity requirements are met primarily through cash flow from operations, redeployment of prepaying and maturing balances in our loan and investment portfolios, debt obligations and increases in customer deposits.

Other sources of liquidity are available should they be needed. These sources include the drawing of additional funds on our unsecured revolving term loan, the sale of loans, the ability to acquire additional national market, non-core deposits, the issuance of additional collateralized borrowings such as FHLB advances, the issuance of debt securities and the issuance of preferred or common securities. The Bank also can borrow through the Federal Reserve's discount window.

As a holding company, we are a corporation separate and apart from our subsidiary Bank and, therefore, we provide for our own liquidity. A significant amount of our revenues are obtained from management fees and dividends declared and paid by the Bank and other non-bank subsidiaries. There are statutory and regulatory limitations that affect the ability of the Bank to pay dividends to us. Our debt instruments also include dividend limitations. Management believes that such limitations will not have an impact on our ability to meet our ongoing short-term cash obligations.

**Table of Contents**

**ASSET LIABILITY MANAGEMENT**

The goal of asset liability management is the prudent control of market risk, liquidity and capital. Asset liability management is governed by policies, goals and objectives adopted and reviewed by the Bank's board of directors. The board delegates its responsibility for development of asset liability management strategies to achieve these goals and objectives to the Asset Liability Committee, or ALCO, which is comprised of members of senior management.

We target a mix of interest earning assets and interest bearing liabilities such that no more than 5% of the net interest margin will be at risk over a one-year period should short-term interest rates shift gradually up or down 2%. As of June 30, 2007, our income simulation model predicted net interest income would decrease \$1.9 million, or 0.9%, assuming a gradual 2% increase in short-term market interest rates and gradual 1.0% increase in long-term interest rates. This scenario predicts our funding sources will reprice faster than our interest earning assets, thereby reducing interest rate spread and net interest margin. Conversely, assuming a gradual 2% decrease in short-term market interest rates and gradual 1.0% decrease in long-term interest rates, our income simulation model predicted net interest income would decrease \$1.2 million, or 0.6%. This scenario predicts that interest rates on non-maturing demand and savings deposits will not decrease in direct proportion to a simulated downward shift in interest rates, thereby reducing interest rate spread and net interest margin.

The preceding interest rate sensitivity analysis does not represent a forecast and should not be relied upon as being indicative of expected operating results.

**Item 3.**

**QUANTITATIVE AND QUALITATIVE DISCLOSURES  
ABOUT MARKET RISK**

As of June 30, 2007, there have been no material changes in the quantitative and qualitative information about market risk provided pursuant to Item 305 of Regulation S-K as presented in our Annual Report on Form 10-K for the year ended December 31, 2006.

**Item 4T.**

**CONTROLS AND PROCEDURES**

Our management is responsible for establishing and maintaining effective disclosure controls and procedures, as defined under Rules 13a-15(e) and 15d-15(e) of the Exchange Act. As of June 30, 2007, an evaluation was performed, under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures as of June 30, 2007, were effective in ensuring that information required to be disclosed in this Quarterly Report on Form 10-Q was recorded, processed, summarized, and reported within the time period required by the SEC's rules and forms.

There were no changes in our internal controls over financial reporting for the quarter ended June 30, 2007, that have materially affected, or are reasonably likely to materially affect, such controls.

The effectiveness of our disclosure controls and procedures and our internal control over financial reporting is subject to various inherent limitations, including cost limitations, judgments used in decision-making, assumptions about the likelihood of future events, the soundness of our systems, the possibility of human error, and the risk of fraud. Moreover, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions and the risk that the degree of compliance with policies or procedures may deteriorate over time. Because of these limitations, any system of disclosure controls and procedures or internal control over financial reporting may not be successful in preventing all errors or fraud or in making all material information known in a timely manner to the appropriate levels of management.

**Table of Contents****PART II.  
OTHER INFORMATION****Item 1. Legal Proceedings**

There have been no material changes in legal proceedings as described in our Annual Report on Form 10-K for the year ended December 31, 2006.

**Item 1A. Risk Factors**

In addition to the risk factors discussed in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2006, we have identified the following additional operational risk to be considered in evaluating us, our business and an investment in our securities.

*Low unemployment rates may increase labor costs and make it difficult to attract and retain qualified employees to operate our business effectively.*

Current low unemployment rates in Montana, Wyoming and the surrounding region may increase labor costs and make it difficult to attract and retain qualified employees at all management and staffing levels. Failure to attract and retain employees and maintain adequate staffing of qualified personnel could adversely impact our operations and our ability to execute our business strategy. Furthermore, low unemployment rates may lead to significant increases in salaries, wages and employee benefits expenses as we compete for qualified, skilled employees.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

(a) There were no unregistered sales of equity securities during the three months ended June 30, 2007.

(b) Not applicable.

(c) The following table provides information with respect to purchases made by or on behalf of us or any affiliated purchasers (as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934), of our common stock during the three months ended June 30, 2007.

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
April 2007	5,445	\$89.00	0	Not Applicable
May 2007	16,893	89.00	0	Not Applicable
June 2007	21,703	89.00	0	Not Applicable
Total	44,041	\$89.00	0	Not Applicable

(1) Our common stock is not actively traded, and there is no established trading market for the stock.

There is only one class of common stock. As of June 30, 2007, approximately 90% of our common stock was subject to contractual transfer restrictions set forth in shareholder agreements. We have a right of first refusal to repurchase the restricted stock. Additionally, under certain conditions we may call restricted stock held by our officers, directors and employees. We have no obligation to purchase restricted or unrestricted stock, but have historically purchased such stock. All purchases indicated in the table above were effected pursuant to private transactions.

**Item 3. Defaults upon Senior Securities**

None.

**Item 4. Submission of Matters to a Vote of Security Holders**

(a) The Annual Meeting of Shareholders of First Interstate BancSystem, Inc. was held on May 9, 2007.

**Table of Contents**

(b) Five directors were elected to serve three year terms. David H. Crum, William B. Ebzery, Charles M. Heyneman, Terry W. Payne and Sandra A. Scott-Suzor were elected as directors with terms expiring in 2010. The following directors remained in office: James W. Haugh, Robert L. Nance, Randall I. Scott, Thomas W. Scott, Michael J. Sullivan and Martin A. While with terms expiring in 2008; and, Elouise C. Cobell, Richard A. Dorn, Lyle R. Knight, James R. Scott Julie A. Scott and Jonathan R. Scott with terms expiring in 2009.

(c) The following matters were submitted to a vote of security holders at the Annual Meeting of Shareholders:

Matter	For	Withheld/ Against	Not Voted
Election of Directors			
Nominees:			
Sandra A. Scott-Suzor	6,953,381	5,147	
Directors Continuing in Office:			
David H. Crum	6,899,542	58,986	
William B. Ebzery	6,893,183	65,345	
Charles M. Heyneman	6,896,540	61,988	
Terry W. Payne	6,899,641	58,887	

**Item 5. Other Information**

Not applicable or required.

**Item 6. Exhibits**

- 3.1(1) Restated Articles of Incorporation dated February 27, 1986
- 3.2(2) Articles of Amendment to Restated Articles of Incorporation dated September 26, 1996
- 3.3(2) Articles of Amendment to Restated Articles of Incorporation dated September 26, 1996
- 3.4(6) Articles of Amendment to Restated Articles of Incorporation dated October 7, 1997
- 3.5(18) Restated Bylaws of First Interstate BancSystem, Inc. dated July 29, 2004
- 4.1(4) Specimen of common stock certificate of First Interstate BancSystem, Inc.
- 4.2(1) Shareholder s Agreement for non-Scott family members
- 4.3(12) Shareholder s Agreement for non-Scott family members dated August 24, 2001
- 4.4(14) Shareholder s Agreement for non-Scott family members dated August 19, 2002
- 4.5(9) First Interstate Stockholders Agreements with Scott family members dated January 11, 1999
- 4.6(9) Specimen of Charity Shareholder s Agreement with Charitable Shareholders
- 4.7(15) Junior Subordinated Indenture dated March 26, 2003 entered into between First Interstate and U.S. Bank National Association, as Debenture Trustee
- 4.8(15) Certificate of Trust of First Interstate Statutory Trust dated as March 11, 2003

- 4.10(15) Amended and Restated Trust Declaration of First Interstate Statutory Trust
- 4.11(15) Form of Capital Security Certificate of First Interstate Statutory Trust (included as an exhibit to Exhibit 4.10)
- 4.12(15) Form of Common Security Certificate of First Interstate Statutory Trust (included as an exhibit to Exhibit 4.10)
- 4.13(15) Guarantee Agreement between First Interstate BancSystem, Inc. and U.S. Bank National Association
- 10.1(19) Credit Agreement dated June 30, 2005, between First Interstate BancSystem, Inc., as borrower, and Wells Fargo Bank, N.A.
- 10.2(19) Revolving Line of Credit Note dated June 30, 2005 between First Interstate BancSystem, Inc. and Wells Fargo Bank, N.A.
- 10.4(2) Note Purchase Agreement dated August 30, 1996, between First Interstate BancSystem, Inc. and the Montana Board of Investments
- 10.5(1) Lease Agreement Between Billings 401 Joint Venture and First Interstate Bank Montana and addendum thereto
- 10.7(1) Stock Option and Stock Appreciation Rights Plan of First Interstate BancSystem, Inc., as amended
- 10.8(8) 2001 Stock Option Plan
- 10.9(16) Employee Stock Purchase Plan of First Interstate BancSystem, Inc., as amended and restated effective April 30, 2003
- 10.10(3) Trademark License Agreements between Wells Fargo & Company and First Interstate BancSystem, Inc.



**Table of Contents**

10.12(10) Employment Agreement between First Interstate BancSystem, Inc. and Lyle R. Knight

10.13(10) First Interstate BancSystem, Inc. Executive Non-Qualified Deferred Compensation Plan dated November 20, 1998

10.14(7) First Interstate BancSystem s Deferred Compensation Plan dated December 6, 2000

10.15(12) First Interstate BancSystem, Inc. 2004 Restricted Stock Award Plan

10.16(17) Form of First Interstate BancSystem, Inc. Restricted Stock Award Agreement

10.17(17) Form of First Interstate BancSystem, Inc. Restricted Stock Award Notice of Restricted Stock Award

10.18(21) First Interstate BancSystem, Inc. 2006 Equity Compensation Plan

31.1 Certification of Annual Report on Form 10-K pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Executive Officer

31.2 Certification of Quarterly Report on Form 10-Q pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 by Chief Financial Officer

32 Certification of Quarterly Report on Form 10-Q pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Management contract or compensatory plan or arrangement.

- (1) Incorporated by reference to the Registrant s Registration Statement on Form S 1, No. 33-84540.
- (2) Incorporated by reference to the Registrant s Form 8-K dated October 1, 1996.
- (3) Incorporated by reference to the Registrant s

Registration  
Statement on  
Form S-1,  
No. 333-25633.

- (4) Incorporated by reference to the Registrant's Registration Statement on Form S-1, No. 333-3250.
- (5) Incorporated by reference to the Post-Effective Amendment No. 2 to the Registrant's Registration Statement on Form S-1, No. 33-84540.
- (6) Incorporated by reference to the Registrant's Registration Statement on Form S-1, No. 333-37847.
- (7) Incorporated by reference to the Registrant's Form 10-K for the fiscal year ended  
  
December 31,  
2002.
- (8) Incorporated by reference to the Registrant's Registration Statement on Form S-8, No. 333-106495.
- (9) Incorporated by reference to the

Registrant's  
Registration  
Statement on  
Form S-8,  
No. 333-76825.

- (10) Incorporated by  
reference to the  
Registrant's Form  
10-K for the  
fiscal year ended

December 31,  
1999.

- (11) Incorporated by  
reference to the  
Registrant's  
Registration  
Statement on  
Form S-8,  
No. 333-69490.

- (12) Incorporated by  
reference to the  
Registrant's  
Post-Effective  
Amendment  
No. 1 to  
Registration  
Statement on  
Form S-8,  
No. 333-76825.

- (13) Incorporated by  
reference to the  
Registrant's  
Form 10-K for  
the fiscal year  
ended  
December 31,  
2000.

- (14) Incorporated by  
reference to the  
Registrant's  
Post-Effective  
Amendment  
No. 2 to  
Registration  
Statement on

Form S-8,  
No. 333-76825.

- (15) Incorporated by reference to the Registrant's Quarterly Report on Form 10-Q for the quarter ended

June 30, 2003.

- (16) Incorporated by reference to the Registrant's Post-Effective Amendment No. 3 to Registration Statement on Form S-8, No. 333-76825.

- (17) Incorporated by reference to the Registrant's Quarterly Report on Form 10-Q for the quarter ended

June 30, 2004.

- (18) Incorporated by reference to the Registrant's Post-Effective Amendment No. 4 to Registration Statement of Form S-8, No. 333-76825.

- (19) Incorporated by reference to the Registrant's Form 8-K dated June 30, 2005.

(20) Incorporated by reference to the Registrant's Form 10-K for the fiscal year ended December 31, 2004.

(21) Incorporated by reference to the Registrant's Proxy Statement on Schedule 14A related to the Registrant's Annual Meeting of Shareholders held May 5, 2006.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FIRST INTERSTATE BANCSYSTEM,  
INC.

Date July 30, 2007

/s/ LYLE R. KNIGHT  
Lyle R. Knight  
President and Chief Executive Officer

Date July 30, 2007

/s/ TERRILL R. MOORE  
Terrill R. Moore  
Executive Vice President and Chief  
Financial Officer